

REPORTE GERENCIAL DE OPERACIONES

TODOS LOS CLIENTES

PRESENTADO POR: USUARIO DEFAULT

FECHA DE IMPRESION: 12/4/2018

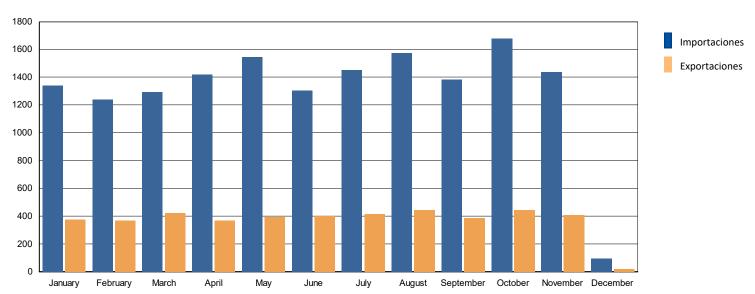
PERIODO REVISADO: 2018

RESUMEN DE OPERACIONES

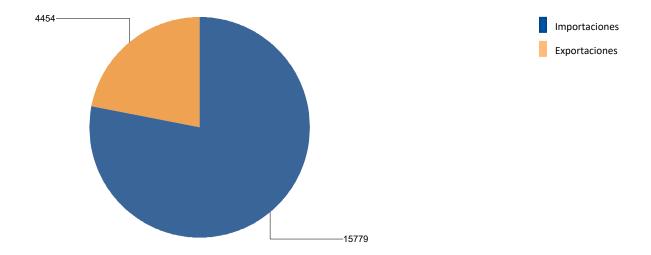
Este es un Reporte Corporativo de sus operaciones de Comercio Exterior con AFS FORWARDING

| TOTALES | \$10,981,745,208.00 | \$11,272,229,802.00 | 15,779 | \$7,171,173,092.00 | 4,454 | 20,233 |
|-----------|---------------------|---------------------|---------------|---------------------------|---------------|-------------|
| December | \$71,470,657.00 | \$73,219,542.00 | 98 | \$20,003,396.00 | 22 | 120 |
| November | \$995,921,736.00 | \$1,027,850,592.00 | 1,440 | \$685,772,267.00 | 406 | 1,846 |
| October | \$1,118,261,498.00 | \$1,151,677,378.00 | 1,679 | \$646,732,874.00 | 446 | 2,125 |
| September | \$969,050,283.00 | \$992,786,745.00 | 1,383 | \$674,630,266.00 | 386 | 1,769 |
| August | \$1,011,485,960.00 | \$1,038,084,023.00 | 1,576 | \$739,712,130.00 | 446 | 2,022 |
| July | \$945,133,166.00 | \$968,330,038.00 | 1,455 | \$632,015,762.00 | 415 | 1,870 |
| June | \$899,520,111.00 | \$919,378,113.00 | 1,305 | \$665,270,070.00 | 402 | 1,707 |
| May | \$973,649,630.00 | \$998,108,155.00 | 1,546 | \$663,136,519.00 | 393 | 1,939 |
| April | \$955,001,144.00 | \$983,083,759.00 | 1,420 | \$603,388,143.00 | 369 | 1,789 |
| March | \$1,010,241,368.00 | \$1,034,245,987.00 | 1,295 | \$719,903,290.00 | 421 | 1,716 |
| February | \$978,534,628.00 | \$1,000,674,216.00 | 1,241 | \$563,490,593.00 | 371 | 1,612 |
| January | \$1,053,475,027.00 | \$1,084,791,254.00 | 1,341 | \$557,117,782.00 | 377 | 1,718 |
| Mes | COMERCIAL MXP | ADUANA MXP | IMPORTACIONES | COMERCIAL MXP EXPORTACION | EXPORTACIONES | OPERACIONES |
| | VALOR | VALOR | TOTAL | VALOR | TOTAL | TOTAL |

GRAFICA COMPARATIVA MENSUAL



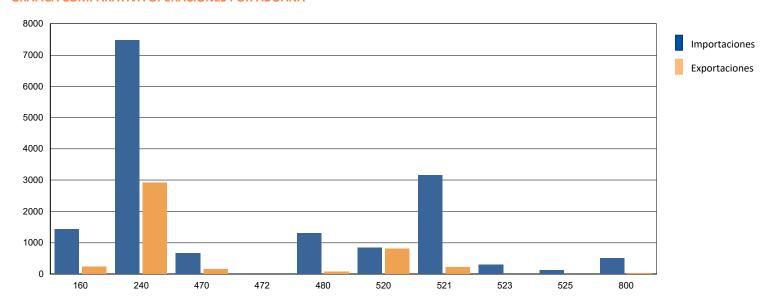
IMPORTACIONES VS EXPORTACIONES



OPERACIONES POR ADUANA

| | TOTAL | TOTAL | TOTAL | |
|--------|---------------|---------------|-------------|--|
| ADUANA | IMPORTACIONES | EXPORTACIONES | OPERACIONES | |
| 160 | 1,425 | 235 | 1,660 | |
| 240 | 7,472 | 2,920 | 10,392 | |
| 470 | 665 | 157 | 822 | |
| 472 | 2 | 0 | 2 | |
| 480 | 1,307 | 79 | 1,386 | |
| 520 | 840 | 811 | 1,651 | |
| 521 | 3,160 | 224 | 3,384 | |
| 523 | 287 | 0 | 287 | |
| 525 | 117 | 0 | 117 | |
| 800 | 504 | 28 | 532 | |

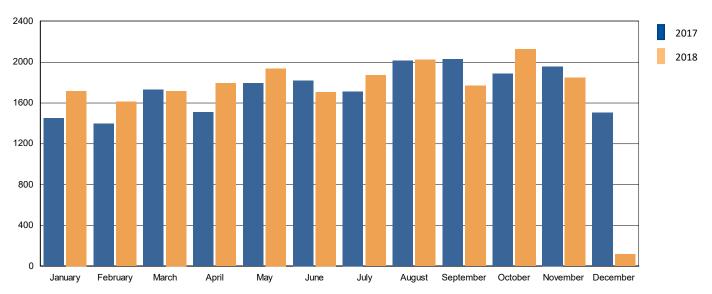
GRAFICA COMPARATIVA OPERACIONES POR ADUANA



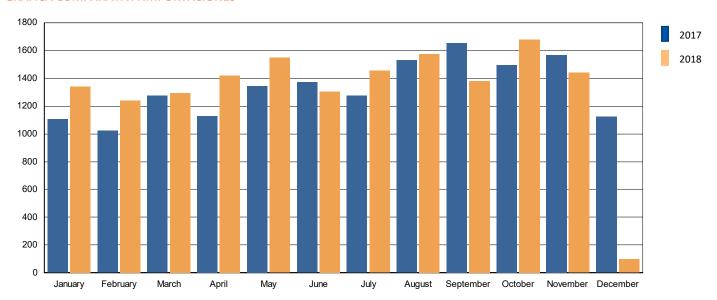
COMPARATIVO VS AÑO ANTERIOR

| | | I | | | | | |
|-----------|------|--------------------|--------------------|---------------|------------------|---------------|-------------|
| | | VALOR | VALOR | TOTAL | VALOR | TOTAL | TOTAL |
| | . ~ | COMERCIAL MXP | ADUANA MXP | IMPORTACIONES | COMERCIAL MXP | EXPORTACIONES | OPERACIONES |
| Mes | AÑO | IMPORTACION | IMPORTACION | | EXPORTACION | | |
| January | 2017 | \$964,494,854.00 | \$987,390,347.00 | 1,105 | \$426,439,759.00 | 342 | 1,447 |
| January | 2018 | \$1,053,475,027.00 | \$1,084,791,254.00 | 1,341 | \$557,117,782.00 | 377 | 1,718 |
| February | 2017 | \$801,125,054.00 | \$817,386,408.00 | 1,024 | \$434,161,996.00 | 372 | 1,396 |
| February | 2018 | \$978,534,628.00 | \$1,000,674,216.00 | 1,241 | \$563,490,593.00 | 371 | 1,612 |
| March | 2017 | \$1,278,096,041.00 | \$1,305,579,875.00 | 1,276 | \$522,166,025.00 | 456 | 1,732 |
| March | 2018 | \$1,010,241,368.00 | \$1,034,245,987.00 | 1,295 | \$719,903,290.00 | 421 | 1,716 |
| April | 2017 | \$1,441,928,008.00 | \$1,468,933,830.00 | 1,131 | \$397,665,088.00 | 378 | 1,509 |
| April | 2018 | \$955,001,144.00 | \$983,083,759.00 | 1,420 | \$603,388,143.00 | 369 | 1,789 |
| May | 2017 | \$840,720,487.00 | \$861,396,656.00 | 1,344 | \$490,829,745.00 | 449 | 1,793 |
| May | 2018 | \$973,649,630.00 | \$998,108,155.00 | 1,546 | \$663,136,519.00 | 393 | 1,939 |
| June | 2017 | \$821,915,244.00 | \$838,817,342.00 | 1,370 | \$622,296,985.00 | 450 | 1,820 |
| June | 2018 | \$899,520,111.00 | \$919,378,113.00 | 1,305 | \$665,270,070.00 | 402 | 1,707 |
| July | 2017 | \$1,049,104,578.00 | \$1,067,809,356.00 | 1,273 | \$622,257,631.00 | 436 | 1,709 |
| July | 2018 | \$945,133,166.00 | \$968,330,038.00 | 1,455 | \$632,015,762.00 | 415 | 1,870 |
| August | 2017 | \$1,249,043,664.00 | \$1,272,569,544.00 | 1,530 | \$582,954,425.00 | 480 | 2,010 |
| August | 2018 | \$1,011,485,960.00 | \$1,038,084,023.00 | 1,576 | \$739,712,130.00 | 446 | 2,022 |
| September | 2017 | \$1,316,662,450.00 | \$1,349,169,387.00 | 1,654 | \$588,365,803.00 | 374 | 2,028 |
| September | 2018 | \$969,050,283.00 | \$992,786,745.00 | 1,383 | \$674,630,266.00 | 386 | 1,769 |
| October | 2017 | \$1,098,805,628.00 | \$1,137,744,100.00 | 1,494 | \$647,611,129.00 | 391 | 1,885 |
| October | 2018 | \$1,118,261,498.00 | \$1,151,677,378.00 | 1,679 | \$646,732,874.00 | 446 | 2,125 |
| November | 2017 | \$978,090,432.00 | \$1,016,244,751.00 | 1,568 | \$634,985,020.00 | 387 | 1,955 |
| November | 2018 | \$995,921,736.00 | \$1,027,850,592.00 | 1,440 | \$685,772,267.00 | 406 | 1,846 |
| December | 2017 | \$1,026,200,565.00 | \$1,080,758,306.00 | 1,123 | \$720,626,754.00 | 384 | 1,507 |
| December | 2018 | \$71,470,657.00 | \$73,219,542.00 | 98 | \$20,003,396.00 | 22 | 120 |

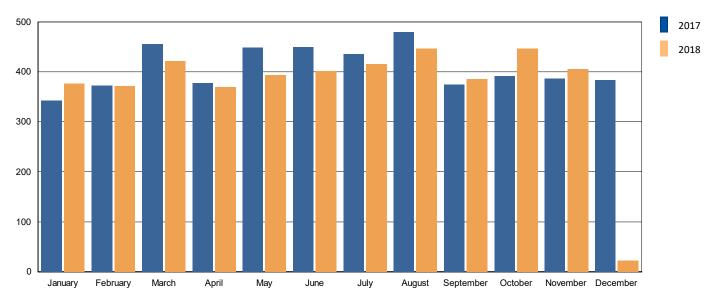
GRAFICA COMPARATIVA



GRAFICA COMPARATIVA IMPORTACIONES

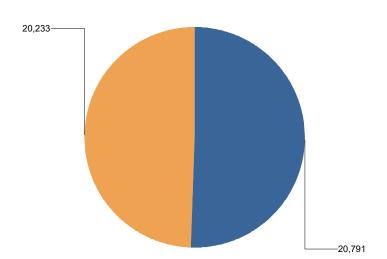


GRAFICA COMPARATIVA EXPORTACIONES



2017 2018

GRAFICA COMPARATIVA ANUAL



TOP 10 PROVEEDORES

| | VALOR | VALOR | TOTAL | VALOR | TOTAL | TOTAL |
|------------------------------|--------------------|--------------------|---------------|---------------------|---------------|-----------|
| | COMERCIAL MXP | ADUANA MXP | IMPORTACIONES | COMERCIAL MXP | EXPORTACIONES | OPERACION |
| PROVEEDOR | IMPORTACION | IMPORTACION | | EXPORTACION | | S |
| MARTIN SPROCKET & GEAR | \$7,694.00 | \$7,694.00 | 1 | \$4,751,221,218.00 | 4,137 | 4,138 |
| ELSTER AMERICAN METER | \$4,563,058,748.00 | \$4,581,547,720.00 | 1,285 | \$7,865,217,971.00 | 1,597 | 2,882 |
| COMPANY | | | | | | |
| MIDORI AUTO LEATHER NORTH | \$299,813,747.00 | \$304,456,429.00 | 484 | \$11,890,963,025.00 | 2,199 | 2,683 |
| AMERICA, INC | | | | | | |
| MARTIN SPROCKET & GEAR | \$0.00 | \$0.00 | 0 | \$2,184,058,285.00 | 2,173 | 2,173 |
| CONVEYOR DIVISION | | | | | | |
| MAZAK CORPORATION | \$102,078,053.00 | \$111,581,634.00 | 970 | \$7,644,816.00 | 4 | 974 |
| MARTIN SPROCKET & GEAR, INC. | \$984,355,860.00 | \$1,014,393,485.00 | 972 | \$0.00 | 0 | 972 |
| HUBBELL INCORPORATED | \$518,338,433.00 | \$521,406,427.00 | 413 | \$4,098,166,179.00 | 549 | 962 |
| (DELAWARE) | | | | | | |
| NATIONAL MATERIAL COMPANY | \$1,351,817,869.00 | \$1,400,841,194.00 | 930 | \$3,373,661.00 | 7 | 937 |
| (DIV NATIONAL MATERIAL L.P.) | | | | | | |
| CLARK MATERIAL HANDLING | \$161,134,536.00 | \$169,415,898.00 | 715 | \$0.00 | 0 | 715 |
| COMPANY | | | | | | |
| THOMAS CONVEYOR DIV OF | \$9,003,734.00 | \$9,269,176.00 | 7 | \$777,507,919.00 | 644 | 651 |

MARTIN SPROCKET & GEAR

GRAFICA COMPARATIVA

