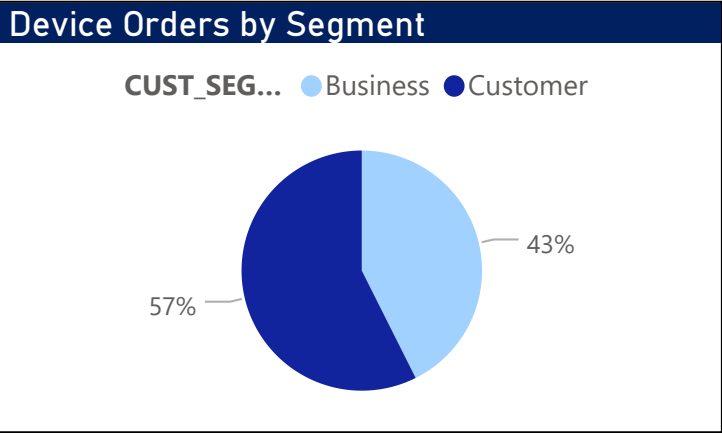


Telco Channel Sales Report

Total sales by channel, sales type, device type, and segment



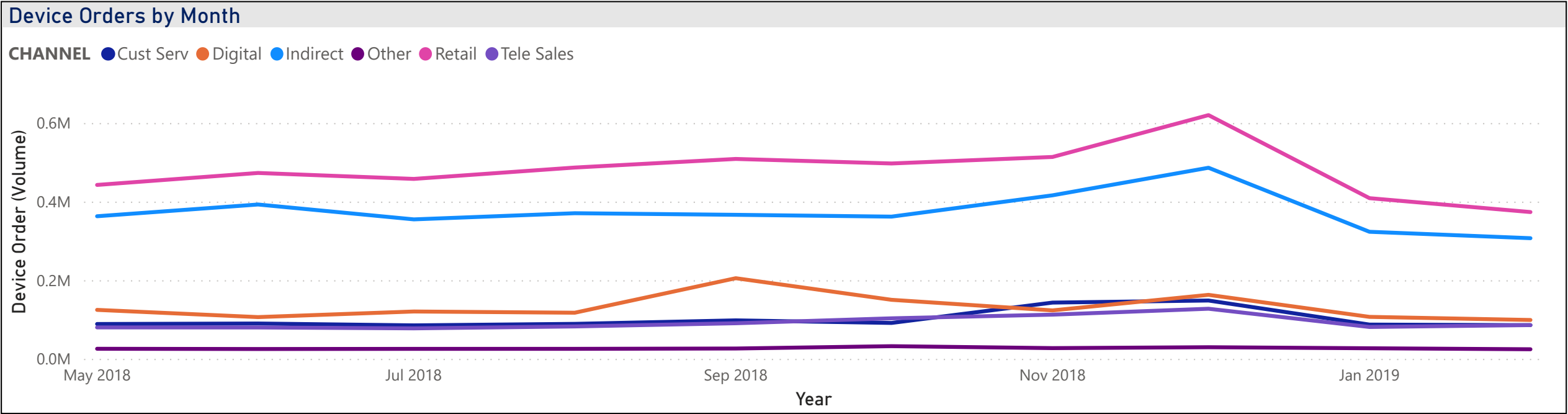
Device Type

All

Sale Type

All

Channel					
Cust Serv	Digital	Indirect	Other	Retail	Tele Sales



Telco Period Sales Report

Total sales by channel, sales type, device type, and segment

Device Orders (million units)

12.13M

Device Sales (billions)

\$9.46bn

Period (month)

Select all

May 2018

June 2018

July 2018

August 2018

September 2018

October 2018

November 2018

December 2018

January 2019

February 2019

Device Type

- ☐ Select all
- ☐ Handset
- ☐ Tablet

Sale Type

- ☐ Select all
- ☐ AAL
- ☒ UPG

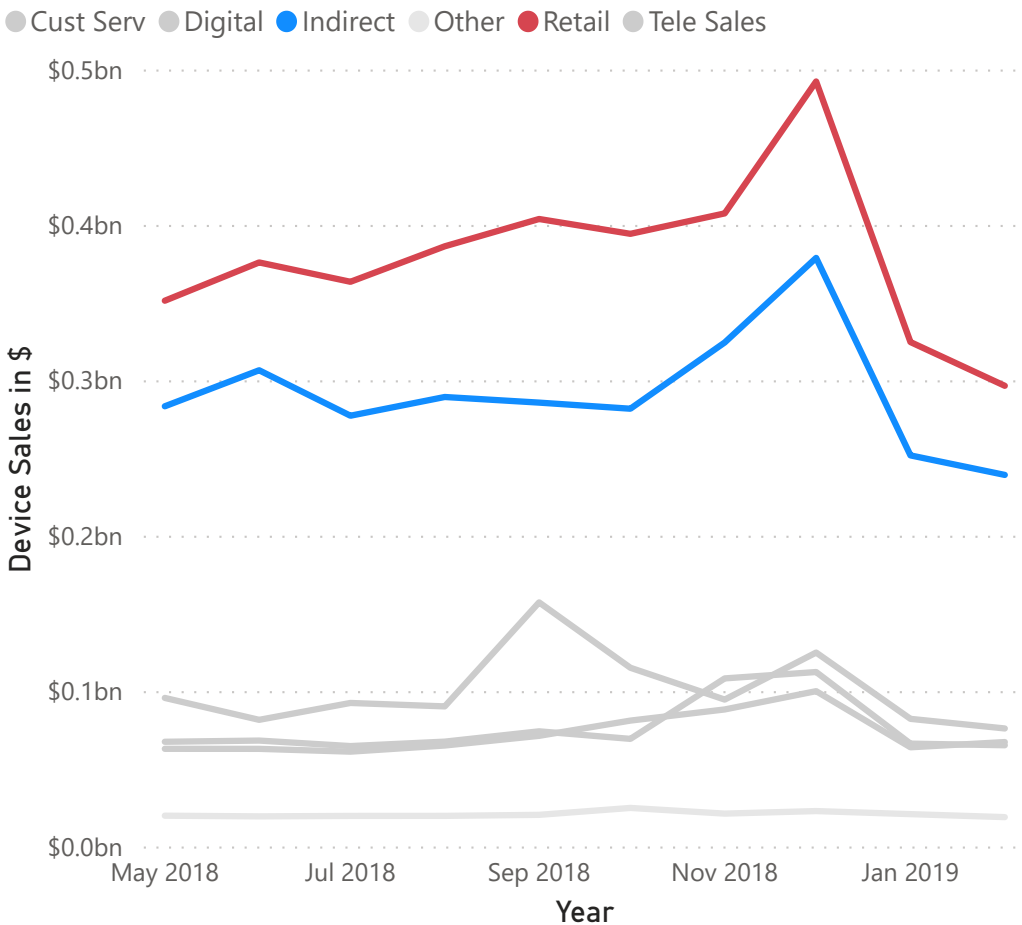
Customer Segment

- ☐ Select all
- ☐ Business
- ☐ Customer

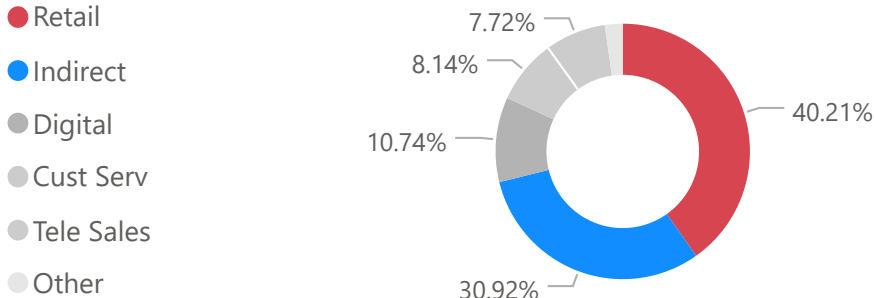
Channel

- ☐ Select all
- ☐ Cust Serv
- ☐ Digital
- ☐ Indirect
- ☐ Other
- ☐ Retail
- ☐ Tele Sales

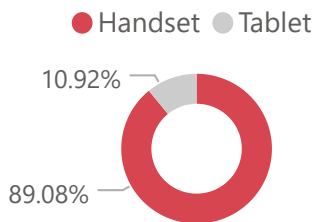
Device Sales by Channel (billions)



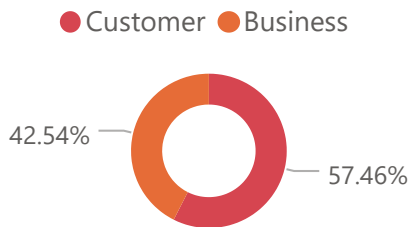
Device Sales by Channel (%)



Sales by Device (%)



Device Sales by Cust Seg (%)



Accessory Sales (millions)

\$142.28M

Protection Qty (million units)

5.66M