Madhur Agarwal

magarwal.mfa2021@london.edu +44 (0) 7459236992

EDUCATION	
2020 - 2021	London Business School, UK
	Reading for Masters in Financial Analysis degree - graduate by June 2021
	GMAT: 740 (Quant - 51)
2018 - 2021	Chartered Financial Analyst (CFA) Institute
	Level 2 Candidate Cleared Level 1, scored in top 10 percentile
2020 - 2020	Corporate Finance Institute
	Financial Modelling and Valuation Analyst Certification - DCF, LBO and M&A Model
2014 - 2018	Thapar Institute of Engineering and Technology, India
	Bachelor of Engineering - Electronics and Communication
	Research publication on "Optimal solution of structural engineering design problems using crow search
	algorithm" in "International Journal of Mathematical, Engineering and Management Science"

BUSINESS EXPERIENCE

2019 - 2020 JP Morgan Chase, Mumbai, India (18 months)

Junior Analyst, Middle Market Banking & Specialized Industries (FSG / Core Banking)

Banking: Prepared M&A pitchbooks, deals pre-screen memos and client profitability models

- Identified and recommended M&A targets for financial sponsors and portfolio companies using PitchBook, FactSet and S&P Capital IQ leading to deal opportunities and relationship building
- Analysed Confidential Information Memorandums of LBO/Add-on acquisition deals and shared insights on credit financing opportunities with FSG credit executive
- Modeled JP Morgan ROE and Shareholder Value Add from clients, conducted scenario and sensitivity analysis and suggested optimal pricing of credit facilities to ensure a floor ROE of 15%

Credit: Lead Analyst on credit deals covering financial modeling, due diligence, risks & mitigants, financial grading, deal pricing, business and industry analysis. Notable deals include:

- \$280mm syndicated Delayed Draw Term Loan facility and Revolving Line of Credit to a healthcare client for target acquisition
- \$50mm facility covering Term Loan, Mortgage backed Real Estate Loan and Revolving Line of Credit for an industrial client for Capex and Working Capital financing
- \$40mm Term Loan and \$14mm Revolving Line of Credit for a \$123mm LBO at a leverage of 2.97x covering sponsor case and flat case

Mentorship: Designed and led training program for Interns and New Joiners and guided and supervised 4 new team members as team expanded from 4 members in 2019 to 20 in first half of 2020

2018 - 2019 ZS Associates, Pune, India (3 months)

Healthcare and Pharmaceutical Consulting firm, headquartered in Evanston, United States Decision Analytics Associate (Business Consulting)

- Inspected reasons for declining market share and proposed methods to boost sales of a migraine drug for Merck by analyzing data gathered by conducting an extensive market survey
- Won Business Consulting Talent Development Program during ZS Bootcamp event

2017 - 2018 Kursy, Delhi, India (18 months)

Exclusive co-working space and online platform to search partner co-working spaces and cafés Founder

- Led a team of 6 to launch a 25 seat co-working space and develop an online platform to search and reserve spots at exclusive and partner spaces and cafés in Delhi, generating a revenue of INR 560K
- Partnered with 8 Co-working Spaces and 10 cafés in Delhi, and negotiated prices and margins for subscription plans
- Initiated strategic alliances with 4 startups and companies to leverage cross selling opportunities
- Pitched business model to VC firms, angel investors and accelerators including SAIF Partners and Matrix Partners, leading to offers from 2 accelerators and a group of 3 angel investors

ADDITIONAL INFORMATION

- Finalist at MTV Reality TV Show "LinkedIn MTV Get A Job Season 3". Reached top 4 among 49,000 candidates for role at Amazon Prime Video (0.008% selection rate)
- Public Speaking: Actively took part and won competitions at school, college and corporate level, hosted 3 annual college festivals
- Volunteer work: Taught English and Mathematics to underprivileged children at an NGO (2014-2015) and took 3 skill development workshops at JPM GoodWorks initiative
- Sports: Batting all-rounder for school, hostel and corporate cricket team, regular gym workouts, occasionally also play football & badminton