

AGASTYA RAO

Los Angeles, CA, USA | (310) 849-6398 | agastyarao2703@gmail.com | linkedin.com/in/agastya-rao

EDUCATION

University of California, Los Angeles (UCLA)

BSc in Statistics and Data Science, BA in Economics

Los Angeles, CA

Expected June 2025

- **GPA:** 3.86/4.0 | **SAT:** 1530/1600 (Math 800/800, Reading & Writing 730/800)
- **Honors & Awards:** 6x Dean's Honors List | 2x Finalist at UCLA x American Statistical Association DataFest (2023 & 2024, ~80 teams) | Winner of 2023 PwC Carolina Case Challenge (National Competition, ~50 teams) | Winner of 2022 BCG x UCLA Case Competition (Market Entry, 20+ Teams) | Runner-Up of 2022 EY-Parthenon x UCLA Case Competition (M&A, 37 teams) |
- **Coursework:** R Programming, Computational Statistics, Data Science, Micro/Macroeconomics, Accounting Principles

WORK & PROFESSIONAL EXPERIENCE

Cornerstone Research - Leading Economic Consulting Firm

Summer Analyst

Los Angeles, CA

Jun 2024 - Aug 2024

- Conducted a time-series analysis of stock prices and trading volumes for a pharmaceuticals company under federal securities law investigation, supporting a preliminary plaintiff-style damages estimate of ~\$15 million featured in a promotional deck
- Wrangled a dataset of over 100,000 observations on past acquisitions by pharma companies to assess antitrust implications
- Collaborated with faculty experts to write expert testimony reports for high-profile breach of contract corporate litigation, covering industries such as bitcoin mining, sneakers, and entertainment, totaling damages of approximately \$100 million

Ernst and Young (EY) - Global Leader in Assurance and Advisory Services

Business Transformation Intern

Hong Kong SAR

Jun 2023 - Sep 2023

- Forecasted Hong Kong's 2027 digital assets market size with team of 5 for top-tier bank, informing ~\$7M in sales growth
- Synthesized ~40 reports and created 6 graphs on UX trends in APAC banking and insurance for a thought leadership deck

TruBoard Partners - Asset Manager for Post-Investment Services in Renewable Energy

Internal Business Consulting Intern

Mumbai, India

Jul 2022 - Sep 2022

- Led 5+ expert calls and analyzed ~15 industry reports focusing on technology trends, existing business models and regulatory restrictions in order to recommend expansion strategy into the Commercial and Industrial segment of Indian renewable energy
- Consolidated insights into a 30-page deck with next steps presented to the C-Suite, taking into account current lines of business

Rostrum Grand - B2B Investment Firm Providing Access to Specialized Asset Managers

Financial Analyst Intern

Hong Kong SAR

Jun 2021 - Sep 2021

- Leveraged pivot tables to compare and contrast 5 ESG exchange-traded funds (ETFs) across 11 identified metrics such as the expense ratio and Sharpe ratio, and recommended the most attractive ETFs to partner with to the Managing Partner
- Evaluated underlying asset classes within ESG investing (e.g. carbon credits and green bonds) and assessed the effectiveness of various ESG investing strategies like impact investing, exclusionary and norms-based screening, culminating in a 10 page report

Stryv Academics (formerly Levitate Tutoring) - Peer-to-Peer Tutoring Startup

Co-founder

Hong Kong SAR

Jul 2020 - May 2021

- Generated annual revenue of ~USD 3,600 with a 20% profit margin, sold business for ~USD 1,150 at a 1.8x multiple on profit
- Attracted initial customer base of 40+ clients through digital marketing, organic networking, and incentive-based referrals

LEADERSHIP EXPERIENCE & EXTRACURRICULAR INVOLVEMENT

International Business for Bruins - UCLA's Premier Global-Minded Consultancy

Internal President

Los Angeles, CA

Jun 2023 - Jun 2024

- Led executive board of 6 and advised on all operations of a 40+ members club, from recruitment to training to speaker events
- Spearheaded marketing efforts to increase YoY applications by >100% and launched first new member weekly training program

Director of Consulting and Project Manager

Jun 2022 - Jun 2023

- Championed a client acquisition team and acquired first ever clients, led ~10 case interview workshops, created a 20 page case interview guide, oversaw >15 consulting projects with clients ranging from mental health startups to ridesharing apps
- Led 7-consultant team to craft sales growth and operational strategies for consignment store through surveys and client visits

The Bruin Group - UCLA's Premier Consultancy for Startups

Associate Consultant

Los Angeles, CA

Jan 2023 - Present

- Collaboratively devised a GenZ-focused partnership strategy for a nonprofit organizing the world's most premium sporting event
- Led team of 6 to design go-to-market strategy for skincare product, including determining optimal price and target audience

SKILLS, LANGUAGES & INTERESTS

Skills & Languages: Proficient in R; SQL for Data Science Certificate (Coursera); Microsoft Office and G-Suite; Spanish & Hindi

Interests: Running, Mindfulness, Countries and Flags of the World, Cricket, Badminton (High School Captain), Tennis (*Alcaraz*)