

Business Developer

Full-time position

About Vortex

Vortex is a world-leader mesoscale wind & solar resource information provider, offering an Online Platform that facilitates fast, robust and global downscaling resource assessment and packaging of the output information according to the renewable industry standards and requirements.

The company has experienced a fast international growing during the last years and now we are willing to strengthen the sales department in order to efficiently attend new market opportunities.

Job Responsibilities

The candidate will join the commercial department of a highly technical oriented company and will develop the activity in an informal straightforward sales environment. The work will imply dealing with sales tasks as: elaborating market research reports and marketing materials, organization and participation in International trade shows, establishment and development of professional relationships with customers, developing new business strategies based on the interaction with the market, setting up business meetings with target companies and raising new sales opportunities through “cold” actions and “hunting” sales strategies.

Required Qualifications and Experience

- Bachelor's Degree in science or engineering
- 2 years of experience in international sales in the renewable sector
- Fluent Spanish and English. Additional foreign languages will be appreciated
- Communication skills
- Experience in public tender international bidding will be appreciated

Compensation:

We offer a competitive salary based on the candidate's experience plus sales commissions.

Location:

Barcelona, Spain

If you are interested in the above position, please send your Resume to:
info@vortexfdc.com

www.vortexfdc.com