



MONTHLY



YOUR MONTHLY MOMENT WITH THE MAC TEAM REALTY GROUP

New
Year
Fresh
Start

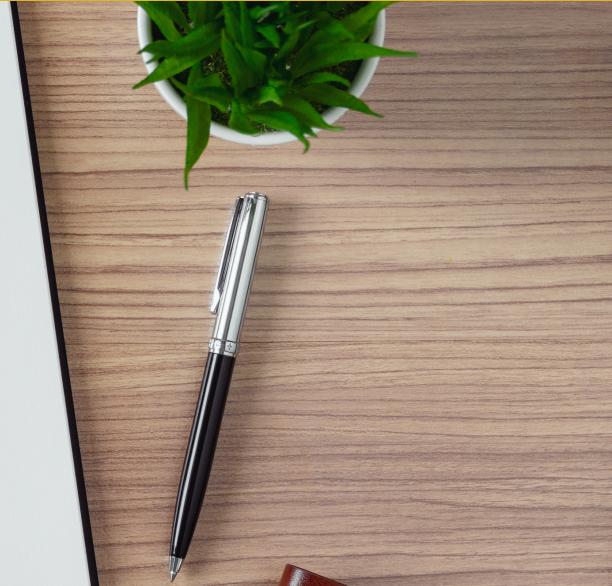
HAPPY 2021!

Welcome to 2021! December was such a blur and we had so much going on we decided to postpone our newsletter to the start of the new year because, believe it or not, this is also our **50th McSold Newsletter!** We could not let that milestone go by without recognition AND it was a perfect time to unveil a new design for the New Year!

What a year it was too. For so many the pandemic had far reaching impact on work, school and personal lives, upending normal activities, cancelling events and changing the celebration of milestones. Amazingly, real estate stayed strong and is still maintaining that momentum into 2021.

Our team had an incredible year, absolutely smashing our team sales over previous years. However, what was even more important to us is that we have had the opportunity to continue to serve each of you in these challenging times. While our holiday celebrations looked different and we begin this year still distant, what never changes is the love we have for our friends, our families and each person we have been blessed to work with and for the past year. We look forward to continuing to serve our clients and our community and wish all of you the best start of 2021!

The MAC Team



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Market Moment

Average sales price in VA Beach:

↑ 16%



**Connecting Heart and Home®
in The Winter
Offers Advantages.**

Less Competition • Serious Sellers
Movers Readily Available • Faster Closings





NOVEMBER CLOSINGS

Congratulations

#McSOLD



#McSOLD



#McSOLD



#McSOLD



#McSOLD



#McSOLD



#McSOLD



#McSOLD



#McSOLD





DECEMBER CLOSINGS

Congratulations

#McSOLD

Congratulations
STUART & MARY2253 Speckled Rock Lane
Virginia Beach

#McSOLD

Congratulations
KELLY4516 Ocean View Avenue
Virginia Beach

**Thank You
For Making Us #1
in Hampton Roads
Again!**

March 2020

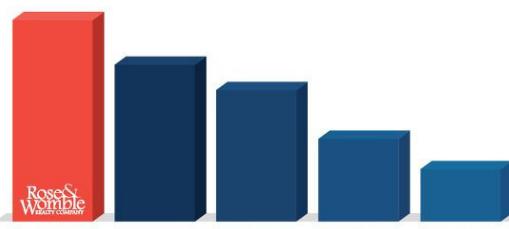


Connecting Heart and Home®, Everyday.

#McSOLD

Congratulations
GADOWSKI FAMILY3209 Silina Drive
Virginia Beach

#McSOLD

Congratulations
HEATHER & JOSEPH205 Applewood Lane
Virginia Beach

Source: March 31, 2020 REIN Under Contract Report YTD.

Connecting Heart and Home® | RoseAndWomble.com



FOR ALL OF 2020

**TOP 5
Sales
Team!**

MCSOLD TO GOLD AGAIN!

THANK YOU TO ALL OUR CLIENTS & PARTNERS!



MCSOLD CELEBRATIONS & ACKNOWLEDGEMENTS



George Armentrout
Frank Ash
Michelle Beare
Aaron Crosby
Brandi Daniels
Sara Dowell

Anthony Foy
Caitlin Houle
Josh Lesko
Jennifer Marcelain
Amber Paliwodzinski
John Propst

Theresa Rave
Chris Rollings
Maryann Smith
Maddie Starr
Mary Stowe
James Walrod
Tim Weeks



Victoria Daniels
Claudia Dreelin
Kathleen Fildes
Lucie Ford

Erin Franck
Jessica Hullet
David Lowell
Jenni McFarland

Donnaline Nielsen
Kim Rollings
Leonard Rollings
Betty Zerbe



AWARDED



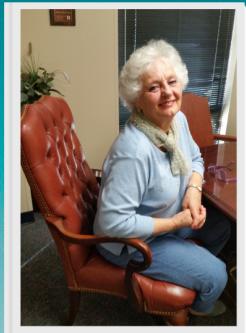
**CONGRATULATIONS
TYLER GRABOW!
MILITARY HONORS!**

WELCOME BABY!



**CONGRATULATIONS
LAURIE & DANIEL NAFF!
WELCOME LAWSON CARTER!**

Enjoy Retirement **DONNALINE!**



What can we say to the original agent who made this a Team? We know there will still be lunches, that you will be loving on your clients and let us love on them too, but more importantly we wanted you to know we love you. Donnaline may not be a full time agent as of 2021, but she will ALWAYS be a part of THE MAC TEAM!