

# 2016 ANNUAL MEETING INFORMATION STATEMENT

THE 2016 ANNUAL MEETING WILL BE HELD JULY 10-12, 2016, AT THE BELMOND CHARLESTON PLACE HOTEL, CHARLESTON, SOUTH CAROLINA.

The business portion of the Annual Meeting will commence at 8 a.m. on Monday, July 11, and will conclude on Tuesday, July 12, at noon.

#### **BELMOND CHARLESTON PLACE HOTEL**

205 Meeting Street Charleston, South Carolina 29401

#### **DIRECTOR ELECTIONS**

Under the Bylaws of AgFirst Farm Credit Bank ("Bank" or "AgFirst"), there is one Equity Board Seat open for election in Region Two and two State Board Seats open for election in Region Three.

AgFirst is strictly prohibited from distributing campaign material. The candidate information provided herein is for regulatory disclosure and educational purposes only.

#### **NOMINATIONS**

The nominees are identified on the attached **Exhibit E** to this Information Statement together with disclosure/biographical information for each nominee.

- Nominating Committee Nominees for each director position have been selected by the 2015/2016 AgFirst Farm Credit Bank Nominating Committee (Exhibit A). Please note there is only one candidate for Region Two, Equity Seat One, and Region Three, State Seat Two. The nominating committee and workgroups of the full committee (consisting of committee members from the respective elective regions) conducted searches for at least two nominees for each open seat. The workgroups coordinated with the regional Association Boards and their chairmen, as well as their management in an effort to identify two candidates for the seats. Inquiries were made of particular individuals regarding their potential interest in being a candidate or their knowledge of other potential candidates. These inquiries were in addition to the interviews with the Boards and management soliciting interested nominees. However, the nominating committee was unable to identify two qualified and willing candidates for each open seat. The nominating committee's efforts to locate two qualified and willing candidates for each open seat were reported to the Bank Board of Directors.
- Other Nominations Bank bylaws and election procedures allow for additional stockholder nominations for director candidates from May 1, 2016 to May 27, 2016. One additional stockholder nomination for a director candidate was received. Puerto Rico Farm Credit, ACA has nominated Mr. Michael J. Serrallés for the Region Three, State Seat Two. Nominations will not be accepted from the floor for director candidates or nominating committee candidates at the Annual Meeting.

#### NOMINATING COMMITTEE ELECTION

Nominees for the 2017/2018 Nominating Committee will be presented for election during 2016 for two-year terms. The slate of candidates for members and alternates is attached hereto as **Exhibit D**. Ballots will be mailed simultaneous with ballots for director positions. The Bank, as Administrator of Elections, facilitates the nomination process for candidates for the nominating committee by compiling the names of candidates recommended by the voting stockholders and submitting such names for nomination to the Nominating Committee. Nominations for the Nominating Committee will not be accepted from the floor. All voting stockholders will vote for all seats on the Nominating Committee on a weighted basis. Voting for nominating committee members shall be noncumulative. Voting stockholders may vote for the entire slate or for individual nominees or alternates.

#### STOCKHOLDER VOTING RIGHTS

Voting for director positions will be held by mail ballot following the conclusion of the Annual Meeting. Ballots and candidate disclosures will be mailed no later than July 29, 2016. All eligible voting stockholders as of March 31, 2016 (the "Record Date"), are entitled to vote for all stockholder-elected director positions. Each eligible voting stockholder is entitled to one vote in the election of each stockholder-elected director position. Each vote shall be assigned a weight proportional to the number of that Association's voting stockholders as of the Record Date.

#### **VOTING STOCKHOLDERS**

As of the Record Date of March 31, 2016, the number of voting stockholders entitled to vote is nineteen. The weighted vote of each voting stockholder is set forth on the attached **Exhibit B**.

#### **DIRECTOR CANDIDATE FORUM**

The AgFirst Farm Credit Bank Board ("Board") has approved a forum for director candidate interviews at the 2016 Annual Meeting, to be held on Tuesday, July 12, beginning at 8 a.m. The forum will provide the candidates an opportunity to answer a series of predetermined questions, as submitted by Bank stockholders. In addition, stockholders will be allowed to ask questions from the floor. Candidates may be available for additional stockholder interviews. Any additional interviews should be arranged through the individual candidates and the respective Associations at their sole discretion.

#### DISCLOSURE INFORMATION

Employee, director, and director nominee loans, and loans to their immediate family members and any organizations with which employees, directors, and director employees are affiliated were made on the same terms, including interest rate, amortization schedule, and collateral, as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectability. In addition, all disclosure statements required of director candidates pursuant to Bank bylaws/policies and FCA regulations shall be mailed with election ballots to the voting stockholders.

#### **OTHER BUSINESS**

The agenda for the 2016 Annual Meeting has been provided to stockholders under separate cover. There are no other business matters to be discussed at the meeting upon which a stockholder vote will be required.

### MAILING DATE AND ONLINE AVAILABILITY OF ANNUAL MEETING INFORMATION STATEMENT

The 2016 Annual Meeting information Statement was mailed to all stockholders on June 13, 2016, and it was published on AgFirst's website (www.agfirst.com) simultaneous with its mailing. It will be available on AgFirst's website for thirty days. Copies of the 2016 Annual Meeting Information Statement are also available for inspection at AgFirst Farm Credit Bank, 1901 Main Street, Columbia, SC 29201.

#### **ANNUAL REPORT**

The 2015 annual report was made available to stockholders for viewing on AgFirst's website (www.agfirst.com) when the report was submitted to the Farm Credit Administration within 75 days of year end. Stockholders should review the information contained in the report, which remains available on the website. You may also request a copy by contacting AgFirst Farm Credit Bank in Columbia, South Carolina.

#### **BOARD OF DIRECTORS (CURRENTLY SERVING)**

The Bank Board is comprised of eighteen stockholder-elected directors and two Board-appointed outside directors. Dale R. Hershey is the Chairman of the Board, and John S. Langford is the Vice Chairman of the Board. Please see the attached **Exhibit C** for a complete listing of the AgFirst Board.

No incumbent directors attended less than 75% of the total Board meetings and/or any committee meetings on which he/she served during the fiscal year. No director resigned or declined to stand for re-election since the Bank's last annual meeting because of policy disagreements with the Board.

#### **CERTIFICATION**

The undersigned certify that we have reviewed the 2016 Annual Meeting Information Statement of AgFirst Farm Credit Bank and that the report has been prepared in accordance with all applicable statutory or regulatory requirements, and that the information contained herein is true, accurate and complete to the best of our knowledge.

**Dated June 13, 2016** 

Dale R. Hershey

Chairman of the Board

Leon T. Amerson

President and Chief Executive Officer

al Hen

Charl L. Butler

**Chief Financial Officer** 

#### **Exhibit A**

(To the 2016 Annual Meeting Information Statement)

#### 2015/2016 AGFIRST NOMINATING COMMITTEE

Member	Alternate	Association
S. Stuart Pierce, Jr.	B. Derek Potter	AgCarolina Farm Credit
Brandon L. Weary	Richard A. Allen	AgChoice Farm Credit
Michael W. Stump	Deborah Johlin-Bach	Ag Credit, ACA
George R. Reeves	David H. Smith	AgGeorgia Farm Credit
Jerome G. Parker	Thomas H. Coward	AgSouth Farm Credit
Whit Player	John Lee Newman	ArborOne Farm Credit
Jonathan A. Pope	Gary A. Hendrix	Cape Fear Farm Credit
L. Kim Starnes	W. Rex Bell	Carolina Farm Credit
Jerry T. Rankin	Jim Rankin, III	Central Kentucky AgCredit, ACA
J. N. Mills, Jr.	L. Wayne Kirby	Colonial Farm Credit
Ronald R. Wetherington	Homer E. Hunnicutt, Jr.	Farm Credit of Central Florida
Howard P. "Rowdy" Bateman	Roger W. Davis	Farm Credit of Florida
E. Richard Terry	Melvin Adams	Farm Credit of Northwest Florida
Charles B. Leech, IV	Barry W. Shelor	Farm Credit of the Virginias
Gaston L. Lanaux, III	Daniel C. Mattingly	First South Farm Credit
Fred N. West	Gary L. Grossnickle	MidAtlantic Farm Credit
Robert G. Miller	Pablo Rodriguez	Puerto Rico Farm Credit
David Singleton	Joe F. Campbell	River Valley AgCredit, ACA
James H. Dixon, Jr.	Robert L. Holden, Sr.	Southwest Georgia Farm Credit

#### **Exhibit B**

(To the 2016 Annual Meeting Information Statement)

#### AGFIRST FARM CREDIT BANK VOTING MEMBER SUMMARY (as of March 31, 2016)

Association	# of Votes
AgCarolina Farm Credit	2,845
AgChoice Farm Credit	7,700
Ag Credit, ACA	5,633
AgGeorgia Farm Credit	4,106
AgSouth Farm Credit	7,719
ArborOne Farm Credit	1,234
Cape Fear Farm Credit	2,378
Carolina Farm Credit	7,969
Central Kentucky Ag Credit, ACA	2,426
Colonial Farm Credit	4,337
Farm Credit of Central Florida	741
Farm Credit of Florida	1,794
Farm Credit of Northwest Florida	788
Farm Credit of the Virginias	10,581
First South Farm Credit	6,422
MidAtlantic Farm Credit	10,045
Puerto Rico Farm Credit	326
River Valley AgCredit, ACA	2,867
Southwest Georgia Farm Credit	1,016

80,927

#### **EXHIBIT C**

(To the 2016 Annual Meeting Information Statement)

#### **AGFIRST BOARD OF DIRECTORS CURRENTLY SERVING**

Name	Position	Type(s) of Agriculture	Age	Year First Elected	Term Expires	Association	State
REGION ONE – Ala	bama, Florida,	Georgia, Louisiana and Missis	ssippi				
James C. Carter, Jr.	Director	Beef cattle. Hay farm. Vegetable and fruit operation. Livestock mineral and supplement sales.	69	2011	12-31-2018	AgSouth Farm Credit	GA
John S. Langford	Vice Chairman	Citrus.	66	2012	12-31-2019	Farm Credit of Central Florida	FL
S. Alan Marsh	Director	Row crops including cotton, soybeans, wheat and corn.	61	2010	12-31-2017	First South Farm Credit	AL
James M. Norsworthy, III	Director	Cow-calf operation. Hay operation. Pine and hardwood timber.	66	2008	12-31-2019	First South Farm Credit	LA
REGION TWO – Kei	ntucky, North	Carolina, South Carolina, Tenn	essee	, Virginia a	nd West Vir	ginia	
Curtis R. Hancock, Jr.	Director	Row crops including corn, wheat, soybeans and canola.	70	2013	12-31-2016	River Valley AgCredit, ACA	KY
James L. May	Director	Heifer operation. Alfalfa hay, corn, soybeans and wheat.	66	2006	12-31-2017	Central Kentucky AgCredit, ACA	KY
Robert H. Spiers, Jr.	Director	Tobacco, corn, wheat and soybean operation.	71	2006	12-31-2017	Colonial Farm Credit	VA
William T. Robinson	Director	Row crops. Hay. Timber. Cow-calf and beef cattle operation.	49	2016	12-31-2019	AgSouth Farm Credit	SC
Ellis W. Taylor	Director	Row crops including cotton, soybeans, wheat, corn and timber.	46	2012	12-31-2019	AgCarolina Farm Credit	NC
REGION THREE – D	elaware, Mary	rland, Ohio, Pennsylvania and	Puert	o Rico			
Dale R. Hershey	Chairman	Dairy operation. Corn, alfalfa, soybeans, barley, rye and hay.	68	2008	12-31-2019	MidAtlantic Farm Credit	PA
Walter C. Hopkins, Sr.	Director	Dairy and grain operation.	69	2013	12-31-2016	MidAtlantic Farm Credit	DE
William K. Jackson	Director	Corn and alfalfa. Dairy and bottling operation.	60	2013	12-31-2016	AgChoice Farm Credit	PA
Fred R. Moore, Jr.	Director	Sod (turf), corn, soybeans and wheat.	63	2014	12-31-2017	MidAtlantic Farm Credit	MD
AT LARGE – All Sta	tes in the AgFi	rst District					
Jack W. Bentley, Jr.	Director	Dairy operation. Pasture, crops and timberland.	59	2010	12-31-2017*	AgGeorgia Farm Credit	GA
S. Jerry Layman	Director	No-till corn and soybean operation. Agricultural tile and drainage installation.	67	2015	12-31-2018	Ag Credit, ACA	ОН
Thomas E. Porter, Jr.	Director	Swine, poultry and cattle operation.	62	2014	12-31-2017*	Carolina Farm Credit	NC
Robert G. Sexton	Director	Citrus.	56	2013	12-31-2016*	Farm Credit of Florida	FL
Michael T. "Bo" Stone	Director	Row crops including corn, wheat and soybeans. Swine operation. Timber operation.	45	2015	12-31-2018	Cape Fear Farm Credit	NC
OUTSIDE DIRECTO	RS						
Bonnie V. Hancock	Outside Director		55	2010	12-31-2017		NC
Katherine A. Pace	Outside Director		54	2006	12-31-2019**		FL

<sup>\*</sup> In accordance with the transition plan, these seats will close at the end of the sitting director's current term.

\*\* Katherine A. Pace is the Board-designated financial expert for 2016, and she serves on the Board Audit Committee.

#### **EXHIBIT D**

(To the 2016 Annual Meeting Information Statement)

#### **NOMINEES FOR THE 2017/2018 AGFIRST NOMINATING COMMITTEE**

Member	Alternate	Association
S. Stuart Pierce, Jr.	B. Derek Potter	AgCarolina Farm Credit
Brandon L. Weary	Richard A. Allen	AgChoice Farm Credit
Deborah L. Johlin-Bach	David J. Conrad	Ag Credit, ACA
Franklin B. Wright	W. Howard Brown	AgGeorgia Farm Credit
Thomas H. Coward	Lee H. DeLoach	AgSouth Farm Credit
Whit Player	John Lee Newman	ArborOne Farm Credit
Jonathan A. Pope	Gary A. Hendrix	Cape Fear Farm Credit
W. Rex Bell	L. Kim Starnes	Carolina Farm Credit
James C. Rankin, III	Joe Myers	Central Kentucky AgCredit, ACA
J.N. Mills, Jr.	L. Wayne Kirby	Colonial Farm Credit
Jenny R. Black	Keith D. Mixon	Farm Credit of Central Florida
Roger W. Davis	Howard P. "Rowdy" Bateman	Farm Credit of Florida
Cindy S. Eade	Melvin T. Adams	Farm Credit of Northwest Florida
Donna M. Brooke-Alt	Charles B. Leech, IV	Farm Credit of the Virginias
Daniel C. Mattingly	James F. "Trey" Martin, III	First South Farm Credit
Fred N. West	Gary L. Grossnickle	MidAtlantic Farm Credit
Francisco Oramas	Pablo Rodriguez	Puerto Rico Farm Credit
David Singleton	Jack Sanders	River Valley AgCredit, ACA
James H. Dixon, Jr.	Robert L. Holden, Sr.	Southwest Georgia Farm Credit

#### **EXHIBIT E**

(To the 2016 Annual Meeting Information Statement)

### DIRECTOR CANDIDATES' REGULATORY DISCLOSURE AND SUPPLEMENTAL EDUCATIONAL INFORMATION

#### **PLEASE TAKE NOTE**

Pursuant to FCA Regulations, AgFirst must remain impartial in all Bank director elections and can neither endorse nor oppose any candidate. The information contained herein is for regulatory disclosure and educational purposes only. AgFirst is prohibited from distributing campaign material.

Every effort has been made to ensure that each candidate was given equal opportunity to provide information. Director candidate educational material was prepared and submitted by the candidate (subject to minor grammatical and syntactical revisions).

### 2016 SLATE OF NOMINEES TO THE AGFIRST FARM CREDIT BANK BOARD OF DIRECTORS, AS SUBMITTED BY THE AGFIRST NOMINATING COMMITTEE AND THE AGFIRST STOCKHOLDERS:

**REGION TWO** (Kentucky, North Carolina, South Carolina, Tennessee, Virginia and West Virginia):

#### **EQUITY SEAT NUMBER ONE**

Candidate	State	Association
Curtis R. Hancock, Jr.	Kentucky	River Valley AgCredit, ACA

**REGION THREE** (Delaware, Maryland, Ohio, Pennsylvania and Puerto Rico):

#### **STATE SEAT NUMBER ONE**

Candidate	State	Association
Walter C. Hopkins, Sr.	Delaware	MidAtlantic Farm Credit, ACA
Keith L. Roberts	Ohio	Ag Credit, ACA

#### **STATE SEAT NUMBER TWO**

Candidate	State	Association
William K. Jackson	Pennsylvania	AgChoice Farm Credit, ACA
Michael J. Serrallés	Puerto Rico	Puerto Rico Farm Credit, ACA

#### **REGION TWO, EQUITY SEAT, DIRECTOR CANDIDATE ONE**



Curtis R. Hancock, Jr.

**Date of Birth** April 23, 1946

**Place of Birth** Fulton, Kentucky

**Resident of AgFirst District** Lifetime

#### **Business Address**

701 State Route 94 East Fulton, Kentucky 42041

#### **Email**

HFINC@att.net

"AgFirst and its affiliated Associations have served our District well in both good and bad times. The AgFirst model has brought value to its stockholders and their borrowers by providing high quality products and services at a reasonable cost. My experience and educational background would bring value to the AgFirst Board and its stockholders."

#### Business Experience/Principal Occupation/Employment in Last 5 Years

Hancock Family Farms, Inc. – owner/operator and row crop/grain farmer Curtis Hancock Farms – owner/operator and row crop/grain farmer

### Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business

- Hancock Family Farms, Inc. owner/operator, row crop/grain farming operation
- Curtis Hancock Farms owner/operator, row crop/grain farming operation
- River Valley AgCredit, ACA director, agricultural finance and lending
- AgFirst Farm Credit Bank director, agricultural finance and lending
- University of Kentucky Farm Business Analysis Board director, record keeping and farm management
- Kentucky Small Grain Growers Association Board director, provide funding for small grain research

#### **Education (including Special Courses and/or Certifications)**

- Fulton High School
- University of Tennessee Martin, Bachelor of Science in agriculture
- University of Tennessee Knoxville, Master of Science in ag economics

#### **Extent of Present Agricultural Operations**

- Row crop and grain operation. Crops include corn, wheat, soybeans and canola
- Own approximately 1,350 acres and lease it to a cousin
- Farm almost entirely with no-till methods
- Committed to operating in an environmentally sustainable way

#### Accomplishments Relative to Agriculture and the Farm Credit System

- Jackson Purchase ACA and River Valley AgCredit Board member for 25 years. Past Chairman and Vice Chairman
- Farm Credit Council Board member, 2003 to present. Chairman
- Farm Credit Council Services Board member, 2008 to present. Past Chairman and Vice Chairman
- AgFirst Farm Credit Bank Board member, 2012 to present

#### **Business or Professional Experience**

- Upon graduation I served as a county agricultural extension agent and an area farm management specialist for the University of Kentucky.
- In 1975, I returned to the family farm.
- I have worked as a tax preparer specializing in farm tax returns.
- I also served on the St. Louis Federal Reserve Advisory Board for two years.

#### **Present Affiliations with any Farm Organizations**

- University of Kentucky Farm Business Analysis Board
- · Kentucky Small Grain Growers Association

### Present Affiliations with any Organizations (e.g., business professional, civic, church groups)

• First Baptist Church, Fulton – member and deacon

#### Spouse and/or Children

Wife – Mary F. Hancock Children – Sam Hancock and Elizabeth Ann Li



#### REGION THREE, STATE SEAT ONE, DIRECTOR CANDIDATE ONE



Walter C. Hopkins, Sr.

Date of Birth May 16, 1947

**Place of Birth** Lewes, Delaware

**Resident of AgFirst District**Lifetime

#### **Business Address**

18186 Dairy Farm Road Lewes, Delaware 19958

#### **Email**

WCHopkins626@gmail.com

"From guiding the merger of five Associations to form MidAtlantic Farm Credit to my election to the AgFirst Board in 2013, I am proud of the opportunities I have had to serve Farm Credit. I have an admiration for the progressive yet conservative direction of AgFirst, and I am a believer in the cooperative model. I appreciate the opportunity to continue to help guide the District into a sound financial future."



Green Acres Farm, Inc. - owner/operator and dairy farmer

### Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business

- Green Acres Farm, Inc. president and general manager, dairy operation
- Lyons, LLC manager, land holding company
- MidAtlantic Farm Credit, ACA director, agricultural finance and lending
- AgFirst Farm Credit Bank director, agricultural finance and lending

#### **Education (including Special Courses and/or Certifications)**

- · Lewes High School
- University of Delaware, Bachelor of Science in engineering
- FCC Services, Director Certification, Premier Governance Series

#### **Extent of Present Agricultural Operations**

- In partnership with son, own and operate a dairy and grain farm in Lewes, Delaware
- 600 milk cows
- 500 replacement heifers
- 1,000 acres of corn, alfalfa, grass and small grain

#### Accomplishments Relative to Agriculture and the Farm Credit System

- 1988-2000: Member of Delaware Farm Credit, ACA Board of Directors (Chairman 1999-2000)
- 2000-Present: Member of MidAtlantic Farm Credit Board of Directors (Chairman 2000-2001)
- 2001-Present: Member of AgFirst Plan Sponsor Committee (Chairman 2004-2005, 2013-Present)
- 2006-Present: Member of AgFirst/FCBT Plan Sponsor Committee (Chairman 2013-Present)
- 2003-2012: Member of AgFirst District Advisory Committee (DAC)
- 2013-Present: Member of AgFirst Board of Directors (Chairman – Compensation Committee)

#### **Business or Professional Experience**

• Master Farmer 1990: MidAtlantic Master Farmer Organization, Past Chairman

#### **Present Affiliations with any Farm Organizations**

- · Land-O-Lakes Coop, member
- Delaware Farm Bureau, member
- · Delaware Holstein Association, member

### Present Affiliations with any Organizations (e.g., business professional, civic, church groups)

- Coolspring Presbyterian Church, Elder
- Masonic Grand Lodge of Delaware, member

#### Spouse and/or Children

Wife – Jenny Hopkins

Children – Amy Hopkins, Ingrid Glassmeyer, Walter C. Hopkins, Jr., Lindsay Trimble, Cassie Rempfer



#### REGION THREE, STATE SEAT ONE, DIRECTOR CANDIDATE TWO



**Keith L. Roberts** 

Date of Birth May 27, 1949

**Place of Birth** Marion, Ohio

**Resident of AgFirst District** 22 Years

**Business Address** 4045 Goodnow Road Morral, Ohio 43337

#### **Email**

KRoberts49@hotmail.com

"During my tenure on the AgCredit board, I have observed the highest standards of professionalism and conduct from the AgFirst staff and board. AgCredit and AgFirst have prospered since our joining. With the agricultural diversity of AgFirst Associations, that prosperity should continue well into the future. I feel that my agricultural business experiences have prepared me to be a positive contributor to the AgFirst Board."



#### Business Experience/Principal Occupation/Employment in Last 5 Years

Roberts Farms – owner/operator and grain farmer

### Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business

- Roberts Farms owner/operator, grain operation
- Keshe Ltd. president, land holding company

#### **Education (including Special Courses and/or Certifications)**

- · Ridgedale High School
- Purdue University, Bachelor of Science in agriculture

#### **Extent of Present Agricultural Operations**

- Cash grain farming operation is a general partnership that includes my wife, Sheila, my son, Wes, and myself
- · We have two full-time and two part-time employees
- We grow corn and soybeans in a 50/50 rotation of 4,400 acres
- We store our yearly grain production on our farm
- My wife and I own 1,818 acres
- I have been farming full time since 1971. I am the fourth generation to farm the home farm.

#### Accomplishments Relative to Agriculture and the Farm Credit System

My wife and I have successfully navigated the hurdles over the last 45 years to build our cash grain farm into the sustainable farm that it is today. We were able to offer our son the opportunity to get started farming. I was fortunate to serve on Ag Credit's board for nine years (2006-2015). I served as chair of the Credit and Audit Committees during my tenure. I served as chair of the Audit Committee my last year. I was Vice President of the board the last three years of my tenure. I learned a lot about business operations at the Director Development Training Sessions. I attended as many as I could because of education and opportunity to meet other board members from across the country.

#### **Business or Professional Experience**

My past business experience ranges from owning a roofing business during my college days that replaced school building roofs during the summers to owning a fast food restaurant for a few years. The most interesting experience I have had was my nine years on the Ohio Soybean Checkoff Board. I termed off the OSC Board in December 2015. During my tenure, I served as a member, treasurer and secretary. The last three years I was part of the Executive Committee and Chairman of the New Uses and International Marketing Committees. In New Uses we solicited and funded projects to research and develop new products made from soybeans. We took these new products and found companies that bought the rights to commercialize them. Our goal for International Marketing was to increase sales of Ohio soybeans for export. We visited with competitors in Argentina, Uruguay and Brazil. We visited with current customers and potential customers in Japan, China, Indonesia, Europe, Mexico, India and Colombia for face-to-face meetings. My travels have changed my perspective on the world. It is a much smaller place than when I was growing up. The people that I have met have the same general goal as we do, make possible a better life for their children. They depend on American farmers for a dependable source of food. Ohio now exports over 50% of our soybeans. Our combined budget for New Uses and International Marketing was anywhere from \$1.6 million to \$2 million per year.

#### **Present Affiliations with any Farm Organizations**

- · Ohio Farm Bureau, member
- · Ohio and American Soybean Association, member
- Ohio and National Corn Growers, member and member of Ohio Legislative Action Team
- Ohio Soybean Council, member
- Ag Credit, ACA member

### Present Affiliations with any Organizations (e.g., business professional, civic, church groups)

No present affiliations stated

#### Spouse and/or Children

Wife - Sheila Roberts

#### REGION THREE, STATE SEAT TWO, DIRECTOR CANDIDATE ONE



#### William K. Jackson

**Date of Birth** September 13, 1955

**Place of Birth** Uniontown, Pennsylvania

**Resident of AgFirst District**Lifetime

#### **Business Address**

6718 National Pike New Salem, Pennsylvania 15468

#### **Email**

JacksonV@atlanticbb.net

"It has been an honor and a privilege to have served on the AgFirst Board these past four years. It is a responsibility that I take very seriously. We are comprised of 19 very different Associations with very different needs. I believe our staff does an excellent job serving these Associations. I strongly believe in the AgFirst business model, and I would greatly appreciate the opportunity to continue to serve as a member of the AgFirst Board."



#### Business Experience/Principal Occupation/Employment in Last 5 Years

Jackson Farms – owner/operator and dairy/crop farmer

### Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business

- Jackson Farms owner/operator, dairy/crop farming
- Jackson Farms 2 LLC owner/operator, dairy processing
- Jackson Farms 3 LLC owner/operator, retail convenience store
- Jackson Farms LP owner/operator, natural gas production
- Fayette County Agricultural Improvement Association president, county fair association
- Fay-Penn Economic Development Council director, economic development
- Penn State Fayette Campus Advisory Board director, education
- AgChoice Farm Credit, ACA director, agricultural finance and lending
- AgFirst Farm Credit Bank director, agricultural finance and lending

#### **Education (including Special Courses and/or Certifications)**

- Brownsville Area High School
- Penn State University, Bachelor of Science Agricultural Business Management
- FCC Services, Certified Director, Premier Governance Series

#### **Extent of Present Agricultural Operations**

We have a dairy operation milking 165 registered Holsteins and grow corn and alfalfa on 800 acres. In addition, we operate a small dairy processing facility processing and bottling milk and making ice cream. We operate an on-farm convenience store and also wholesale our products to about 20 additional stores, restaurants and hotels in a 35-mile radius. We have also been involved in the production of natural gas for the past 15 years. In total, we employ about 22 people.

#### Accomplishments Relative to Agriculture and the Farm Credit System

- I have lived and worked on the family dairy farm my whole life. I am presently in a
  partnership with a brother-in-law.
- I have served on the AgChoice Farm Credit Board since 2000. Positions held include Chairman and Vice Chairman.
- I have served on the AgFirst Bank Board since 2013 and presently chair the governance committee.

#### **Business or Professional Experience**

Our business is rather unique and has afforded me the opportunity to be exposed to not only production agriculture, but also to become familiar with processing, wholesaling and retailing. I have also learned a lot about dealing with large energy companies, which is very different than the experiences I have gained operating the farm.

#### **Present Affiliations with any Farm Organizations**

- Farm Bureau, member
- Pennsylvania Holstein Association, member
- · AgChoice Farm Credit, ACA, member and director
- AgFirst Farm Credit Bank, Governance Committee Chairman

### Present Affiliations with any Organizations (e.g., business professional, civic, church groups)

No present affiliations stated

#### Spouse and/or Children

Wife – Janice Jackson

Children – Joni Rankin, Jill Matiyasic, Jenna Piccolomini

#### REGION THREE, STATE SEAT TWO, DIRECTOR CANDIDATE TWO



Michael J. Serrallés

**Date of Birth** July 31, 1973

**Place of Birth**Ponce, Puerto Rico

Resident of AgFirst District
Lifetime

#### **Business Address**

Edificio Comercial 206; Carr. PR-14; KM 11.0 Juana Diaz, Puerto Rico 00795

#### **Email**

MichaelSerrallés@sjspr.com

"I am a sixth generation farmer who represents a company that has been in operation since 1865. My family has been a member of the Farm Credit System since its inception. It would be an honor to serve on the AgFirst Board, because it would provide me the opportunity to use my experience and skills to give back to a system that has been there for my family."

#### Business Experience/Principal Occupation/Employment in Last 5 Years

Sucesión J. Serrallés, Inc. – Vice President of Operations, sod/ornamental plant/coffee operation

### Businesses on Whose Boards Nominee Serves or is Employed in Position of Authority & Nature of Business

- Sucesión J. Serrallés, Inc. director and vice president of Operations, sod/ornamental plant/coffee operation
- Puerto Rico Farm Credit, ACA director, agricultural finance and lending

#### **Education (including Special Courses and/or Certifications)**

- · Caribbean School
- Catholic University of Puerto Rico, Bachelor of Business Administration in Finance
- University of Puerto Rico, Master of Business Administration

#### **Extent of Present Agricultural Operations**

- 200 acre sod farm operation
- 200 acre ornamental plant operation
- 125 acre coffee plantation
- Land Lease Operation: 250 acre plantain operation
- Land Lease Operation: 100 acre banana operation

#### Accomplishments Relative to Agriculture and the Farm Credit System

No accomplishments stated

#### **Business or Professional Experience**

I grew up in the dairy business, with a 350-acre farm operation which my father owned until 1991. I later pursued studies in business administration, until graduation in 1995. I continued my education with an M.B.A., which I obtained in 1999. I have served in Sucesión J. Serrallés, Inc.'s agriculture operation from 1997 till the present. My experience includes the administration of operations in mangoes, coffee, cattle, plantains, bread fruit, lemons, coconuts and bananas.

#### **Present Affiliations with any Farm Organizations**

No present affiliations stated

### Present Affiliations with any Organizations (e.g., business professional, civic, church groups)

No present affiliations stated

#### Spouse and/or Children

Wife – Brenda Coreano Children – Micheal Serrallés, Jr. and Sabrina Serrallés



Ballots will be mailed on or before July 29, 2016. Return envelopes will be included with the ballots. All ballots must be received by PricewaterhouseCoopers no later than noon on October 3, 2016.

In the event of a run-off, ballots will be mailed by October 10, 2016, with receipt of the run-off ballots due no later than noon on December 2, 2016.

For information regarding the 2016 AgFirst Annual Meeting, please contact Kendall Davis at 1-800-845-1745, Ext. 2527.



## THE 2016 ANNUAL MEETING WILL BE HELD JULY 10-12, 2016, AT THE BELMOND CHARLESTON PLACE HOTEL, CHARLESTON, SOUTH CAROLINA

The business portion of the Annual Meeting will commence at 8 a.m. on Monday, July 11, and will conclude on Tuesday, July 12, at noon.

#### **BELMOND CHARLESTON PLACE HOTEL**

205 Meeting Street | Charleston, South Carolina 29401