



2051058 Ontario Inc. (Signature Auto Glass)
Seller's Discretionary Cash Flow: January 2021 - April 2024
 Figures and adjustments based on information and estimates provided by Management

**WHAT YOU CAN EXPECT:
 (BASED ON 3 YEAR AVERAGE) \$333,051**

Y/E April	2024	2023 (4 months)	2022	2021
From Financial Statements				
Revenue				
<i>Sales</i>	\$ 564,544	\$ 215,592	\$ 617,651	\$ 569,662
TOTAL REVENUE	\$564,544	\$215,592	\$617,651	\$569,662
Cost of goods sold	159,357	63,547	186,049	188,556
GROSS PROFIT	\$405,187	\$152,045	\$431,602	\$381,106
Operating Expenses				
Advertising & Promotion	\$1,577	\$3,449	\$861	\$1,836
Amortization	\$1,132	\$476	\$1,738	\$1,505
Automobile	\$10,786	\$5,397	\$21,806	\$16,436
Insurance	\$10,394	\$4,384	\$13,728	\$14,237
Interest, Bank Charges	\$6,075	\$2,708	\$5,234	\$5,805
Management Salaries	\$102,872	\$27,028	\$90,002	\$103,282
Office and General	\$5,226	\$3,387	\$1,087	\$3,402
Professional	\$17,262	\$11,480	\$20,472	\$18,988
Rent	\$16,596	\$4,480	\$12,540	\$13,440
Repair & Maintenance	\$3,751	\$2,212	\$8,768	\$5,175
Telephone	\$4,778	\$1,344	\$5,348	\$4,977
Travel	\$1,573	\$416	\$1,941	\$1,908
Utilities	\$2,484	\$1,665	\$2,194	\$1,752
Total Operating Expense	\$184,506	\$68,426	\$185,719	\$192,743
Net Income after Expenses	\$220,681	\$83,619	\$245,883	\$188,363
Add Backs				
Amortization	\$1,132	\$476	\$1,738	\$1,505
Automobile (50%)	\$5,393	\$2,699	\$10,903	\$8,218
Insurance (50%)	\$5,197	\$2,192	\$6,864	\$7,119
Management Salaries	\$102,872	\$27,028	\$90,002	\$103,282
Total Add Backs	\$114,594	\$32,395	\$109,507	\$120,124
SDCF	\$335,275	\$116,014	\$355,390	\$308,487

Note: The Annual Revenue and historical Income Statements have been prepared and provided by the Company. These are internal statements only, intended for the use of management. The information has not been verified, audited or confirmed by Elite Equity Business Brokers Inc. Purchasers should seek the counsel of their accountants, lawyers and/or other professional advisors to confirm or verify the information.

Income Statements available upon request.