

Background - Currently, Government Contracting Professionals have little understanding of agile, as a mindset (set of values and principles) and a digital service delivery methodology. Further, the lack of collaboration, transparency and trust between Contracting Professionals and other members of the integrated project team lead to procurement solicitations being developed in silos, with little to no alignment to the service or product being procured. Recently, a small number of Contracting Professionals with verified-knowledge and experience procuring and delivering digital services in the Government space have worked with IPTs to develop procurement approaches that allow for flexible, scalable contracts, that incentivize the right behaviors from vendors.

The contracts are flexible in that they are outcome focused, using a Statement of Objectives (SOO) to set broad contractual requirements, which allow system requirements to be reprioritized based on feedback and learning during contract performance, leaving room in the scope for innovation. The contracts are scalable in that the government is procuring agile delivery capacity, and include optional capacity line items to be exercised when required, to allow an empirical approach to meeting objectives, rather than a traditional predictive Statement of Work based requirement. Lastly, the contracts are built to incentivize the right behaviors from vendors, like innovation. Under traditional Cost-Plus type contract structures, the vendor is incentivized to use a staffing approach that requires them to use the highest number of personnel possible, usually with low to moderate skill, to have a successful business model, and does not incentive innovations, like automation, that may increase the quality and speed of delivery. Initial evidence has shown that the use of flexible, scalable contracts, that incentivize the right behaviors leads to greater value delivered to the Government and End-Users, leading to better outcomes and an increased fiduciary relationship with taxpayers.

User/Persona - For Contracting Professionals and other IPT members involved in the agile acquisition process and other interested learners and contributors

Purpose - The agile acquisition (A2) Tool provides workflow, file support, collaboration and training for agile contracting professionals

Outcome - For Contracting Professionals to follow agile and lean values in creating federal procurement solicitations and subsequent contracts that are flexible, scalable and incentivize the right behaviors, improving the working relationship between Government and Vendors and increasing the value delivered to citizens and end-users.

Workflow

Are you new to the system? Y —> Tool Knowledge Repo

Are you new to agile contracting?
Y —> Agile Contracting Knowledge Repo

Are you new to visioning?
Y—> Visioning Knowledge Repo

Do you have a current vision file
Y —> upload file
N —> vision templates or (vision advice - Machine Learning?)

Do you have a current SOO file
Y —> upload file
N —> SOO templates or (SOO advice - Machine Learning?)

Do you have a current ConOps file

Y → upload file

N → ConOps templates or (ConOps advice - Machine Learning?)

Do you have a current IGCE file

Y → upload file

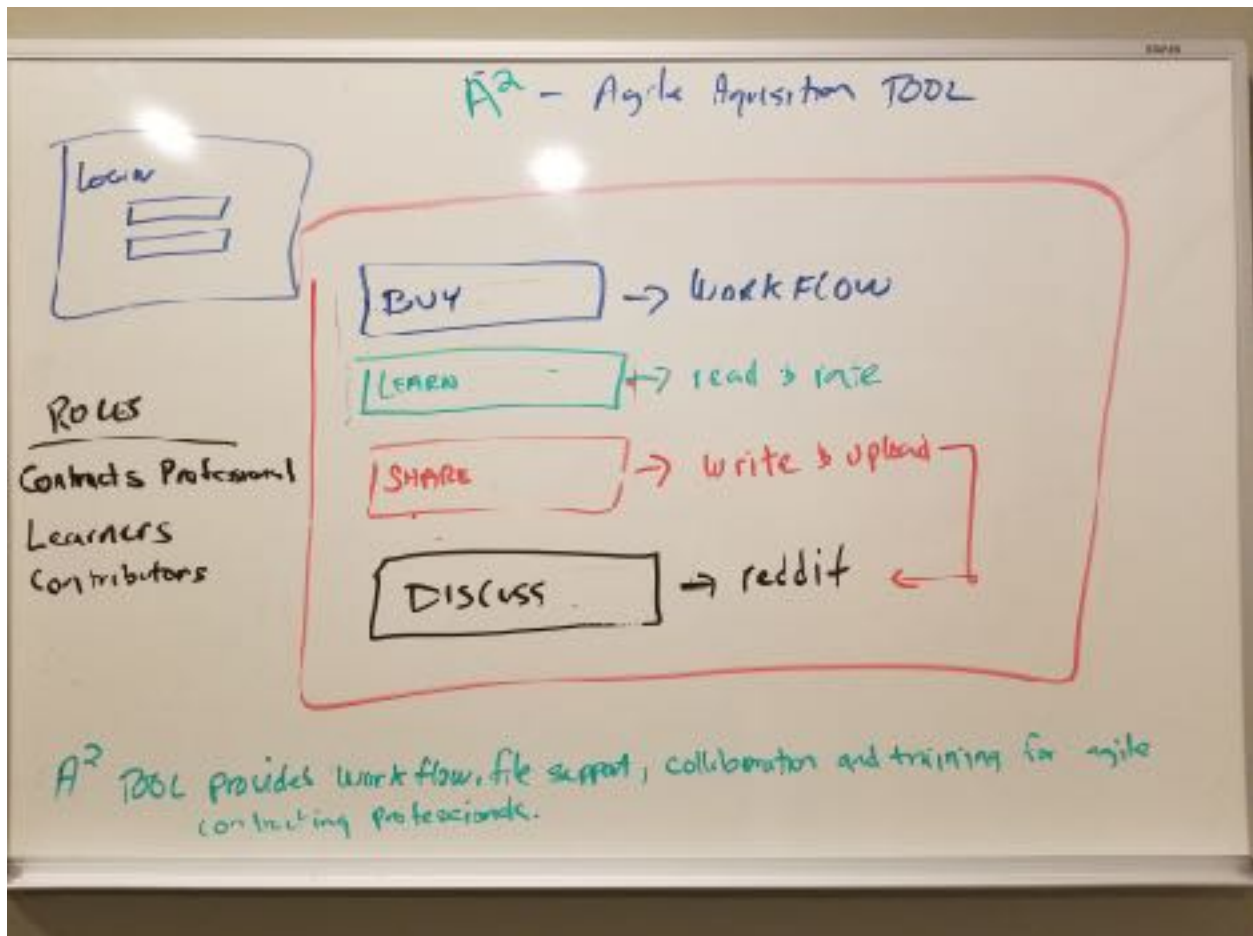
N → IGCE templates or (IGCE advice - Machine Learning?)

Do you have a current Proposal Instructions/Evaluation Criteria file

Y → upload file

N → Proposal Instructions/Evaluation Criteria templates or (Proposal Instructions/Evaluation Criteria advice - Machine Learning?)

Wireframe



Feedback from team 2/16

- Contracting professionals as authors or something more specific
- Open file → Upload File

- Map these to the RFP requirements and note what is extra (nice to have)

- To demonstrate full command of lifecycle, exhibit user research - interview, wireframes in front of users to validate need/problem, personas, journey map. Show up front work. Make design a team sport.

- Clearly define problem statement —> UX, ideation, validation, design...

- Design Studio?

- Need to fill UX role

Split stand ups from visioning and other meetings- align work streams

Can we align the two product areas, develop solicitation (product) and learn/discuss?

Begin with infrastructure, arch runway while doing UX activities