

Pt 4: AI Cost & Strategy Conundrum

Lessons from DeepSeek & Strategic Leaders like Microsoft

Part 4 of 7: Prudent AI Investment



Recap: The First AI Question

Do We REALLY Need AI for This? (See Part 3)

- Prudent innovation starts with validating the necessity of AI.
- Assuming AI *is* appropriate, how do we approach cost and strategy?



DeepSeek AI: A Lesson in Efficiency?

Training Powerful Models at a Fraction of Typical Costs

- The DeepSeek AI example (training a strong model efficiently) highlights a potential **disconnect**.
- Between massive AI spending by some and what might be achievable with more focused, efficient approaches.



Questioning Our Investment Strategies

Is Bigger Always Better (or Necessary) in AI?

DeepSeek forces us to ask: Is our current AI spending prudent and targeted?

Are we chasing headlines or real, cost-effective value?



Microsoft's Strategic AI Play

Investment + Partnership + Focused Integration

- Leaders like Microsoft invest heavily in AI R&D; (e.g., with OpenAI).
- **☼** BUT they also make **strategic choices** about licensing (OpenAI) and integration.
- They don't necessarily build *every* foundational model from scratch.



The Pragmatism of Tech Giants

Balancing In-House Build with Strategic Alliances

- Microsoft's approach: Integrating partner tech across portfolio.
- This provides widespread AI augmentation without needing to own every underlying LLM.
- This pragmatic approach is key for enterprises.



AI Due Diligence: Scrutinizing Spending

Critical Questions for Every Organization

This scrutiny is central to AI due diligence:

☼ Is our AI spending prudent and targeted towards clear business outcomes?

Are we measuring ROI effectively?



Internal Capabilities: Build or Adapt?

Strategic Decisions on AI Talent & Infrastructure

Should we invest heavily to **build**

foundational models from scratch?

Or focus on building capabilities for

efficient model adaptation

(fine-tuning, RAG) and integration?

For most, adaptation is likely more efficient.



Evaluating External AI Tools

Balancing Cost, Trust, Security, Compliance

- How do we evaluate the plethora of external AI tools & SaaS offerings?
- Need clear criteria beyond just features and cost.
- Trustworthiness, data security, compliance (GDPR etc.), vendor viability are critical.



The 'Shiny Object' Syndrome

Avoiding AI for AI's Sake

- The availability of powerful models doesn't mean they are the right fit for every problem.
- Strategic AI adoption prioritizes

business value and ROI over just using novel tech.



Cost-Effective AI: A Key Goal

Learning from Efficient Innovators

The efficiency shown by projects like DeepSeek and the strategic partnerships of leaders like Microsoft offer valuable lessons for all enterprises aiming for sustainable AI success.



From Why to How: Structured Adoption

Translating Principles into Action

Understanding cost/strategy is vital.

But how do we act?

Next Up (Part 5): A Structured

Approach to Emulate AI Leaders -

Phases 1 & 2.

Stay tuned!



\equiv Series: Beyond Hype (Part 4 of 7) \equiv AI Cost & Strategy - Lessons from Leaders

Part 1: The Twin Revolutions

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Part 2: The Agile Blind Spot for AI

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Part 3: Do You Really Need AI? Due Diligence

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Part 4: Cost & Strategy - Lessons from Leaders

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Part 5: Structured AI Adoption - Phase 1 & 2

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Part 6: Structured AI Adoption - Phase 3 & 4

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Part 7: Expected Outcomes & Conclusion

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Navigate Agile & AI Together \Rightarrow

How are these revolutions impacting YOU?

LinkedIn: https://www.linkedin.com/in/amitabhrjha/



X (Twitter): https://x.com/amitabhrjha



Web: www.agilp.org



Examples from Microsoft, Bosch, OpenAI, DeepSeek.

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