| My     |   |
|--------|---|
| Decker | ~ |
| GridTM |   |

| OPENING   |               | TEST TEST            | TEST TEST TEST      | TEST       |
|-----------|---------------|----------------------|---------------------|------------|
|           | SHARP         | POINT OF VIEW        | GENERAL ACTION STEP | BENEFIT    |
|           | asdf          | asdf                 |                     |            |
|           | KEY POINT 1   | SUBPOINT 1           | SUBPOINT 2          | SUBPOINT 3 |
| MAIN BODY |               |                      | asdf                |            |
|           | KEY POINT 2   | SUBPOINT 1           | SUBPOINT 2          | SUBPOINT 3 |
| ı         |               |                      |                     | asdf       |
|           | KEY POINT 3   | SUBPOINT 1           | SUBPOINT 2          | SUBPOINT 3 |
| CLOSING   |               | TEST TEST TEST TEST  | TEST TEST TEST      |            |
|           | POINT OF VIEW | SPECIFIC ACTION STEP | BENEFIT             | SHARP      |

