

My Decker Grid™

OPENING	Let's start with a story about the course that killed the business.	The system's performance should not degrade just because I click	Test the hell out of the beast !!!	Happy customers
	SHARP	POINT OF VIEW	GENERAL ACTION STEP	BENEFIT
	Key Point 1	First subpoint 1	First subpoena 3	Third subpoena 3
	KEY POINT 1	SUBPOINT 1	SUBPOINT 2	SUBPOINT 3
MAIN BODY	Key Point 2	Second subpoint 1	Second subpoint 2	Second subpoint 3
	KEY POINT 2	SUBPOINT 1	SUBPOINT 2	SUBPOINT 3
	Key Point 3	First subpoena 2	Third subpoena 2	Third subpoena 1
	KEY POINT 3	SUBPOINT 1	SUBPOINT 2	SUBPOINT 3
CLOSING	The system's performance should not degrade just because I click	Insist on a "clean" release ???	The future revenue stream is cared for, at the expense of the near-term	That's how we build the plane while people are flying in it.
	POINT OF VIEW	SPECIFIC ACTION STEP	BENEFIT	SHARP