My Notepad

. . . .

MODULE 2

My goals during the program are:

- **Finish test case**
- **Find all problems with application**
- **Learn how to be a better speaker**

Where do you spend your time preparing?

99% Verbal

1% Vocal

0% Visual

. . . .

MODULE 4

Filler words I hear others use:

- **Am i right**
- **Like**
- **You know**

Filler words I use:

- **Probably**

What are your Pivot Points?

You are in control of your behaviors of trust. Which two will you focus on?

- **Eye-communication**
- **Pausing**

. . . .

MODULE 5

How did the Cornerstones make a difference?

123456789012345678901234567890123456789012345678901234567890
123456789012345678901234567890 123456789012345678901234567890
12345678901234567890123456789012345

. . . .

MODULE 7

Don't forget your Pivot Points! You're working on:

- **Eye-communication**
- **Pausing**