


Week 3: Rationality, knowledge and evolution in games


Week 3: Rationality, Knowledge and evolution in games

Intelligence of players

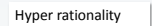


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Intelligence of players




Hyper rationality

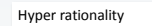


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Intelligence of players




Hyper rationality



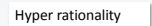
Extremely sophisticated reasoning

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Intelligence of players

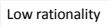


Hyper rationality




Extremely sophisticated reasoning

Low rationality

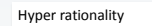


Week 3: Rationality, Knowledge and evolution in games

Intelligence of players




Hyper rationality




Extremely sophisticated reasoning

Low rationality



Zero-intelligence



3.1 Digression: The card game revisited



↑
Each player carefully chooses one card and
show it to the opponent (simultaneously)
↓



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Red wins, if both choose K

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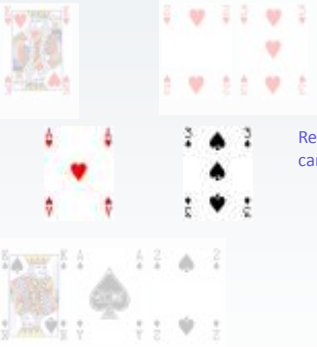
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Red wins, if they choose cards with different numbers




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Red wins, if they choose cards with different numbers

Black wins in the remaining cases.





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Red player wins if ...



- both choose K
such as  and 
- players choose cards with **different numbers**

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Red player wins if ...

- both choose K
such as  and 
- players choose cards with **different numbers**

Black player wins if ...


- only one player chooses K
- players choose cards with **the same number**
such as  and 

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Who has an advantage, Red or Black?

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What is the winning rate of each player?

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Any prediction about the
cards they choose?



Game theory provides **very sharp predictions**



In this card game, it is important to make yourself **unpredictable**



In this card game, it is important to make yourself **unpredictable**
as in **Rock-Paper-Scissors**



In this card game, it is important to make yourself **unpredictable**
as in **Rock-Paper-Scissors**

Let us find a **mixed strategy equilibrium**



In this card game, it is important to make yourself **unpredictable**
as in **Rock-Paper-Scissors**

Let us find a **mixed strategy equilibrium**

Four cards are chosen with certain probabilities



	K	1	2	3
K				
1				
2				
3				

Red wins if "both K" or "different numbers"

	K	1	2	3
K				
1				
2				
3				

Red wins if "both K" or "different numbers"

	K	1	2	3
K	1, 0			
1				
2				
3				

Red wins if "both K" or "different numbers"

	K	1	2	3
K	1, 0			
1			1, 0	1, 0
2		1, 0		1, 0
3		1, 0	1, 0	

Payoff table of the card game

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1

Finding mixed strategy equilibrium

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1

Finding mixed strategy equilibrium

← Probability distribution of Black player's action

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

p

← Probability distribution of Black player's action

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

p q

← Probability distribution of Black player's action

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

p q r

← Probability distribution of Black player's action

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

$1 - p - q - r$ p q r

← Probability distribution of Black player's action

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

Cards 1, 2, and 3 have a similar role

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

Cards 1,2, and 3 have a similar role

Let us **guess** that they are chosen with the same probability

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

p p p

Cards 1,2, and 3 have a similar role

Let us **guess** that they are chosen with the same probability

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

$1-3p$ p p p

Cards 1,2, and 3 have a similar role

Let us **guess** that they are chosen with the same probability

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

$1-3p$ p p p

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

$1-3p$ p p p

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium

$1-3p$ p p p

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1



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Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Winning rate of Red

Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Winning rate of Red $\Rightarrow 1-3p$

Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Winning rate of Red $\Rightarrow 1-3p$

Finding mixed strategy equilibrium				
	$1-3p$	p	p	p
K	1,0	0,1	0,1	0,1
1	0,1	0,1	1,0	1,0
2	0,1	1,0	0,1	1,0
3	0,1	1,0	1,0	0,1

Winning rate of Red $\Rightarrow 1-3p$

Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	1, 0	0, 1	1, 0	
3	0, 1	1, 0	1, 0	0, 1	

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$ $\Rightarrow 2p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	1, 0	0, 1	1, 0	
3	0, 1	1, 0	1, 0	0, 1	

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$ $\Rightarrow 2p$ $\Rightarrow 2p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	<u>1, 0</u>	0, 1	<u>1, 0</u>	
3	0, 1	1, 0	1, 0	0, 1	

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$ $\Rightarrow 2p$ $\Rightarrow 2p$ $\Rightarrow 2p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	<u>1, 0</u>	0, 1	<u>1, 0</u>	
3	0, 1	<u>1, 0</u>	<u>1, 0</u>	0, 1	

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$ $\Rightarrow 2p$ $\Rightarrow 2p$ $\Rightarrow 2p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	<u>1, 0</u>	0, 1	<u>1, 0</u>	
3	0, 1	<u>1, 0</u>	<u>1, 0</u>	0, 1	

"Red player mixes four cards" implies that those numbers are equal

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	
K	<u>1, 0</u>	0, 1	0, 1	0, 1	Winning rate of Red $\Rightarrow 1-3p$ $\Rightarrow 2p$ $\Rightarrow 2p$ $\Rightarrow 2p$
1	0, 1	0, 1	<u>1, 0</u>	<u>1, 0</u>	
2	0, 1	<u>1, 0</u>	0, 1	<u>1, 0</u>	
3	0, 1	<u>1, 0</u>	<u>1, 0</u>	0, 1	

"Red player mixes four cards" implies that those numbers are equal

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	Winning rate of Red
K	1, 0	0, 1	0, 1	0, 1	$\Rightarrow 1-3p$
1	0, 1	0, 1	1, 0	1, 0	$\Rightarrow 2p$
2	0, 1	1, 0	0, 1	1, 0	$\Rightarrow 2p$
3	0, 1	1, 0	1, 0	0, 1	$\Rightarrow 2p$

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	Winning rate of Red
K	1, 0	0, 1	0, 1	0, 1	$\Rightarrow 1-3p$
1	0, 1	0, 1	1, 0	1, 0	$\Rightarrow 2p$
2	0, 1	1, 0	0, 1	1, 0	$\Rightarrow 2p$
3	0, 1	1, 0	1, 0	0, 1	$\Rightarrow 2p$

$1-3p = 2p$

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	Winning rate of Red
K	1, 0	0, 1	0, 1	0, 1	$\Rightarrow 1-3p$
1	0, 1	0, 1	1, 0	1, 0	$\Rightarrow 2p$
2	0, 1	1, 0	0, 1	1, 0	$\Rightarrow 2p$
3	0, 1	1, 0	1, 0	0, 1	$\Rightarrow 2p$

$1-3p = 2p$
 $p = 1/5 = 0.2$

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Finding mixed strategy equilibrium

	$1-3p$	p	p	p	
	K	1	2	3	Winning rate of Red
K	1, 0	0, 1	0, 1	0, 1	$\Rightarrow 1-3p$
1	0, 1	0, 1	1, 0	1, 0	$\Rightarrow 2p$
2	0, 1	1, 0	0, 1	1, 0	$\Rightarrow 2p$
3	0, 1	1, 0	1, 0	0, 1	$\Rightarrow 2p$

$1-3p = 2p$
 $p = 1/5 = 0.2$

0.4

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Finding mixed strategy equilibrium

We have found Black's equilibrium behavior and the winning rate of Red

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Probability distribution of Black's action

0.2 0.2 0.2

	K	1	2	3	Winning rate of Red
K	1, 0	0, 1	0, 1	0, 1	
1	0, 1	0, 1	1, 0	1, 0	
2	0, 1	1, 0	0, 1	1, 0	
3	0, 1	1, 0	1, 0	0, 1	

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Probability distribution of Black's action

		0.4	0.2	0.2	0.2	
		K	1	2	3	
	K	1, 0	0, 1	0, 1	0, 1	Winning rate of Red
	1	0, 1	0, 1	1, 0	1, 0	
	2	0, 1	1, 0	0, 1	1, 0	
	3	0, 1	1, 0	1, 0	0, 1	

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Probability distribution of Black's action

		0.4	0.2	0.2	0.2	
		K	1	2	3	
	K	1, 0	0, 1	0, 1	0, 1	Winning rate of Red ⇒ 0.4
	1	0, 1	0, 1	1, 0	1, 0	
	2	0, 1	1, 0	0, 1	1, 0	
	3	0, 1	1, 0	1, 0	0, 1	

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Probability distribution of Black's action

0.4 0.2 0.2 0.2

	K	1	2	3
K	1, 0	0, 1	0, 1	0, 1
1	0, 1	0, 1	1, 0	1, 0
2	0, 1	1, 0	0, 1	1, 0
3	0, 1	1, 0	1, 0	0, 1

Winning rate of Red

⇒ 0.4

⇒ 0.4

⇒ 0.4

⇒ 0.4

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Finding mixed strategy equilibrium

Similar calculation shows

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Equilibrium of the card game

		0.4	0.2	0.2	0.2	
		K	1	2	3	Winning rate of Red
0.4	K	1, 0	0, 1	0, 1	0, 1	→ 0.4
0.2	1	0, 1	0, 1	1, 0	1, 0	→ 0.4
0.2	2	0, 1	1, 0	0, 1	1, 0	→ 0.4
0.2	3	0, 1	1, 0	1, 0	0, 1	→ 0.4
	Winning rate of Black	↓	↓	↓	↓	
		0.6	0.6	0.6	0.6	

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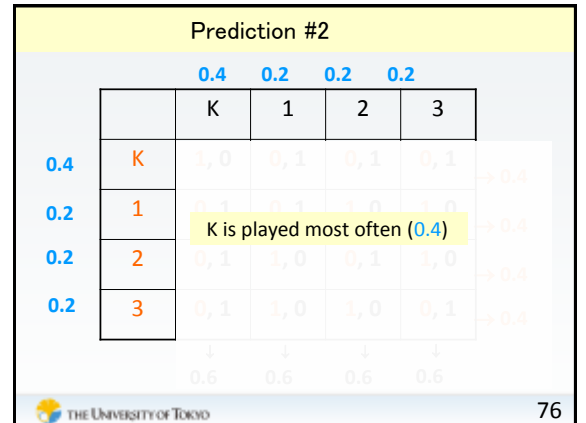
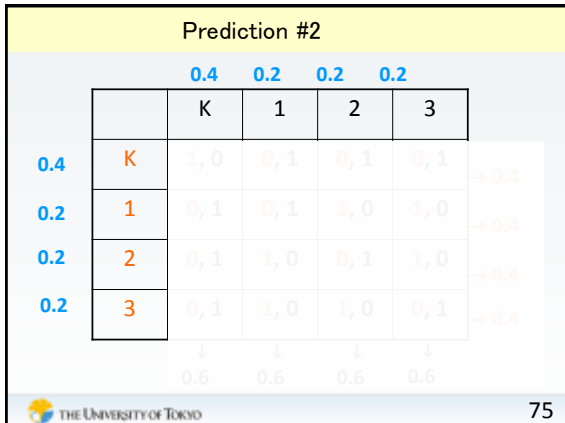
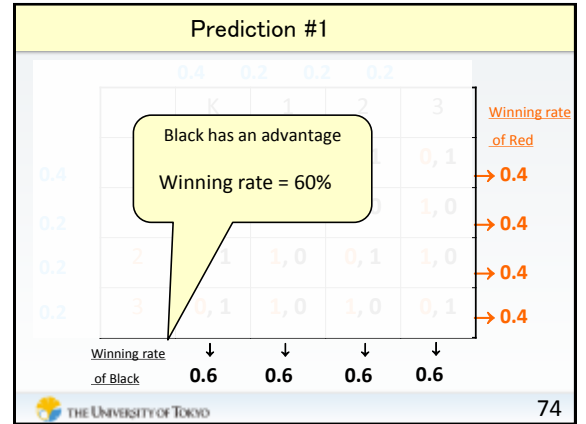
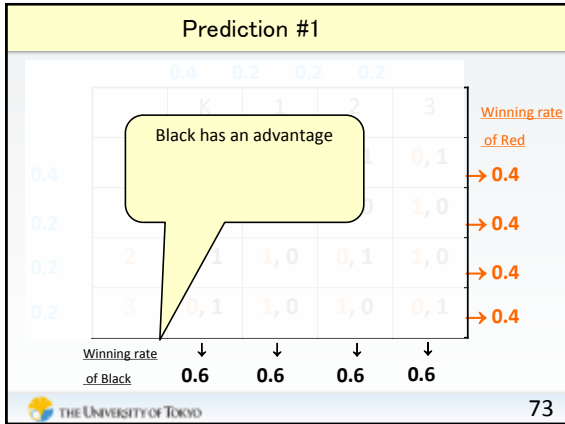
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Prediction #1

		0.4	0.2	0.2	0.2	
		K	1	2	3	Winning rate of Red
0.4	K	1, 0	0, 1	0, 1	0, 1	→ 0.4
0.2	1	0, 1	0, 1	1, 0	1, 0	→ 0.4
0.2	2	0, 1	1, 0	0, 1	1, 0	→ 0.4
0.2	3	0, 1	1, 0	1, 0	0, 1	→ 0.4
	Winning rate of Black	↓	↓	↓	↓	
		0.6	0.6	0.6	0.6	

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3.2 Digression: How you played the card game

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3.2 Digression: How you played the card game and addressing the concerns about game theory

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The card game we played is based on

The card game we played is based on

O'Neill, B.(1987)

"Nonmetric Test of the Minimax Theory of Two-Person Zerosum Games",
Proceedings of the National Academy of Sciences, U.S.A., Vol 84, pp. 2106-2109

Do people always behave in the same way in the card game?

Do people always behave in the same way in the card game?

		pairs	repetitions
1987	O'Neil	25	105
2004	Students, The University of Tokyo	29	105
2006a	Students, The University of Tokyo	30	105
2006b	High school students	95	105
2009	Students, The University of Tokyo	102	105
2014a	Students, The University of Tokyo	105	105
2014b	High school students	47	30

Do people always behave in the same way in the card game?

		pairs	repetitions
1987	O'Neil	25	105
2004	Students, The University of Tokyo	29	105
2006a	Students, The University of Tokyo	30	105
2006b	High school students	95	105
2009	Students, The University of Tokyo	102	105
2014a	Students, The University of Tokyo	105	105
2014b	High school students	47	30

Experiments by Kandori

Winning Rates

	Red	Black
Equilibrium	0.4	0.6
1987		
2004		
2006a		
2006b		
2009		
2014a		
2014b		

Winning Rates

	Red	Black
Equilibrium	0.4	0.6
1987	0.408	0.592
2004		
2006a		
2006b		
2009		
2014a		
2014b		



Winning Rates

	Red	Black
Equilibrium	0.4	0.6
1987	0.408	0.592
2004	0.414	0.586
2006a		
2006b		
2009		
2014a		
2014b		



Winning Rates

	Red	Black
Equilibrium	0.4	0.6
1987	0.408	0.592
2004	0.414	0.586
2006a	0.39	0.61
2006b	0.402	0.598
2009	0.409	0.591
2014a	0.414	0.586
2014b	0.416	0.584



Frequencies of cards

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
1987								
2004								
2006a								
2006b								
2009								
2014a								
2014b								



Frequencies of cards

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
1987	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17
2004								
2006a								
2006b								
2009								
2014a								
2014b								



Frequencies of cards

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
1987	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17
2004	0.32	0.23	0.22	0.24	0.41	0.23	0.18	0.19
2006a	0.39	0.21	0.2	0.21	0.42	0.21	0.17	0.19
2006b	0.32	0.23	0.22	0.23	0.37	0.21	0.2	0.21
2009	0.39	0.21	0.2	0.2	0.42	0.2	0.19	0.19
2014a	0.38	0.21	0.2	0.21	0.44	0.2	0.17	0.18
2014b	0.41	0.2	0.19	0.2	0.42	0.21	0.18	0.19



With those results in the card game, let us address

With those results in the card game, let us address

the concerns about a mathematical theory of human behavior



Credit: MichaelMaggs,
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With those results in the card game, let us address

the concerns about a mathematical theory of human behavior

(Lecture 1.4)



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(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

#2 You can just ask, "why did you do that?"

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No need for mathematical model

(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

#2 You can just ask, "why did you do that?"
No need for mathematical model

#3 I've never heard it works.

(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

(Valid) concerns about game theory

#1 Free will defeats any attempt to predict human behavior by a math formula

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data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

You are attracted to the behavior that is best for you

(Valid) concerns about game theory

#2 You can just ask, "why did you do that?"

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

(Valid) concerns about game theory

#2 You can just ask, "why did you do that?"

You are often unable to articulate why you took certain behavior

	Red				Black			
	K	1	2	3	K	1	2	3
Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

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	Red				Black			
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Equilibrium	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

Game theory can uncover the **mechanism** operating behind your instinctive behavior

(Valid) concerns about game theory

#3 I've never heard **it works**.



Stan Ulam

(Valid) concerns about game theory

#3 I've never heard **it works**.



Stan Ulam



Paul Samuelson
Credit: Bender235, CC BY

(Valid) concerns about game theory

#3 I've never heard **it works**.



Stan Ulam

Name me one proposition in all of the social sciences which is **both true and non-trivial**.



Paul Samuelson
Credit: Bender235, CC BY

(Valid) concerns about game theory

#3 I've never heard **it works**.



Stan Ulam

Name me one proposition in all of the social sciences which is **both true and non-trivial**.

This was a test that I always failed.



Paul Samuelson
Credit: Bender235, CC BY

(Valid) concerns about game theory

#3 I've never heard **it works**.



Stan Ulam

Name me one proposition in **all of the social sciences** which is **both true and non-trivial**.

	Red				Black			
	K	1	2	3	K	1	2	3
Condition	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

(Valid) concerns about game theory

#3 I've never heard **it works**.



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Name me one proposition in **all of the social sciences** which is **both true and non-trivial**.

	Red				Black			
	K	1	2	3	K	1	2	3
Condition	0.4	0.2	0.2	0.2	0.4	0.2	0.2	0.2
data	0.36	0.22	0.22	0.2	0.43	0.23	0.18	0.17

Game theory now shows that there are actually such propositions.

3.3 "Payoffs" in a game: what exactly are those numbers?

3, 2	0, 0
0, 0	3, 2

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Prize or profit (\$) ?

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Prize or profit (\$) ?
"Benefits" ?

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Prize or profit (\$) ?

"Benefits" ?

"Satisfaction" ?

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Prize or profit (\$) ?

"Benefits" ?

"Satisfaction" ?

I will explain what they are

Payoffs in a game

3, 2	0, 0
0, 0	3, 2

Prize or profit (\$) ?

"Benefits" ?

"Satisfaction" ?

I will explain what they are (should be)

When there is no uncertainty

When there is no uncertainty

- ☐ No random events

When there is no uncertainty

- ☐ No random events (weather, stock price)

When there is no uncertainty

- No random events (weather, stock price)
- No random behavior



When there is no uncertainty

- No random events (weather, stock price)
- No random behavior ("mixed strategies")



When there is no uncertainty

- No random events (weather, stock price)
- No random behavior ("mixed strategies")

To determine a player's payoffs,



When there is no uncertainty

- No random events (weather, stock price)
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To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player



When there is no uncertainty

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To determine a player's payoffs,
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Best outcome	Worse outcome	Worst outcome
--------------	---------------	---------------



When there is no uncertainty

- No random events (weather, stock price)
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To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

Best outcome	Worse outcome	Worst outcome
3	2	1



When there is no uncertainty

- No random events (weather, stock price)
- No random behavior ("mixed strategies")

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

There are many ways

Best outcome	Worse outcome	Worst outcome
3	2	1

When there is no uncertainty

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

There are many ways

Best outcome	Worse outcome	Worst outcome
100	8	-1

When there is no uncertainty

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

Best outcome	Worse outcome	Worst outcome
20	19	0

When there is no uncertainty

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

Any such assignment is fine....

Best outcome	Worse outcome	Worst outcome
20	19	0

When there is no uncertainty

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

Any such assignment is fine.... because

Best outcome	Worse outcome	Worst outcome
20	19	0

When there is no uncertainty

Best outcome	Worse outcome	Worst outcome
20	19	0

When there is no uncertainty

Best outcome	Worse outcome	Worst outcome
20	19	0

Payoff maximization means



When there is no uncertainty

... choosing better outcome

Best outcome	Worse outcome	Worst outcome
20	19	0

Payoff maximization means



When there is no uncertainty

To determine a player's payoffs,
you can assign **larger** numbers for **better** outcomes for the player

... choosing better outcome

Best outcome	Worse outcome	Worst outcome
20	19	0

Payoff maximization means



When there is some **uncertainty**,



When there is some **uncertainty**,
you should assign payoffs **more carefully**.



When uncertainty is present



When uncertainty is present

- Random events (weather, stock price)



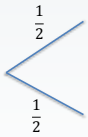
When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")



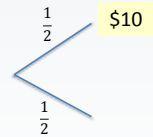
When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")



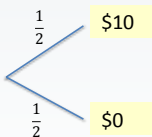
When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")



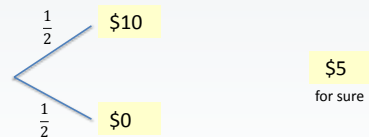
When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")



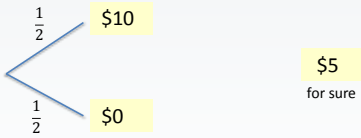
When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")

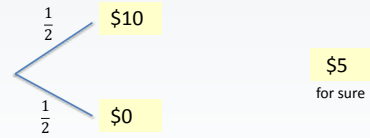


When uncertainty is present

- Random events (weather, stock price)
- Random behavior ("mixed strategies")

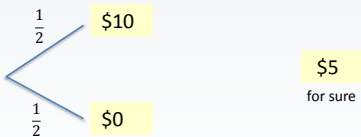


When uncertainty is present



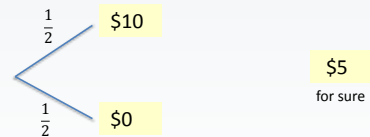
When uncertainty is present

On average, you can get \$5



When uncertainty is present

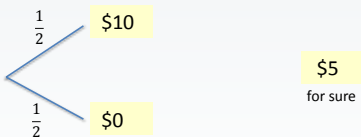
On average, you can get \$5



Risky choice

When uncertainty is present

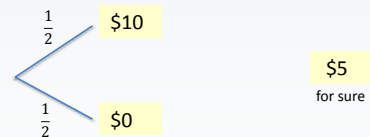
On average, you can get \$5



Risky choice

Safe choice

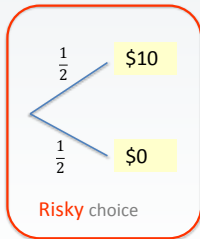
When uncertainty is present



Risky choice

Safe choice

When uncertainty is present



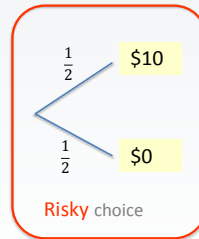
\$5
for sure

Safe choice



When uncertainty is present

Risk-loving player chooses this

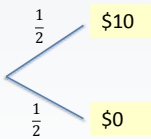


\$5
for sure

Safe choice



When uncertainty is present



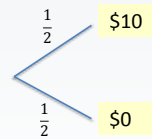
\$5
for sure

Safe choice



When uncertainty is present

Risk-averse player chooses this



\$5
for sure

Safe choice



When uncertainty is present

How do we represent a player's attitude towards risk?



When uncertainty is present

How do we represent a player's attitude towards risk?

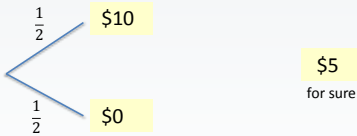
First, you assume player gets "utility" from outcome



When uncertainty is present

How do we represent a player's **attitude towards risk**?

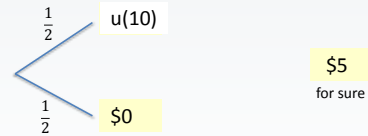
First, you assume player gets "utility" from outcome



When uncertainty is present

How do we represent a player's **attitude towards risk**?

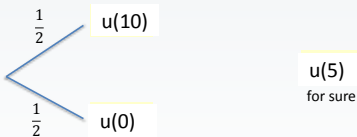
First, you assume player gets "utility" from outcome



When uncertainty is present

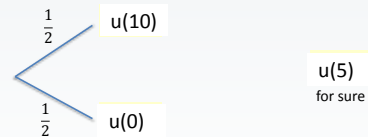
How do we represent a player's **attitude towards risk**?

First, you assume player gets "utility" from outcome



When uncertainty is present

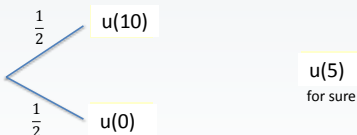
How do we represent a player's **attitude towards risk**?



When uncertainty is present

How do we represent a player's **attitude towards risk**?

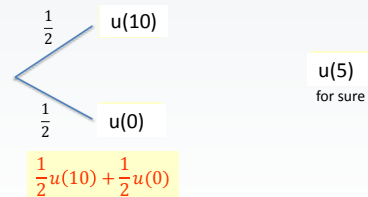
Then you assume player maximizes **expected utility**



When uncertainty is present

How do we represent a player's **attitude towards risk**?

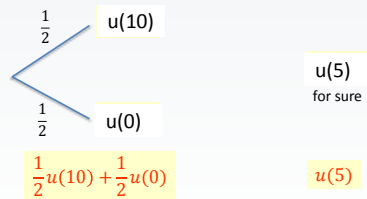
Then you assume player maximizes **expected utility**



When uncertainty is present

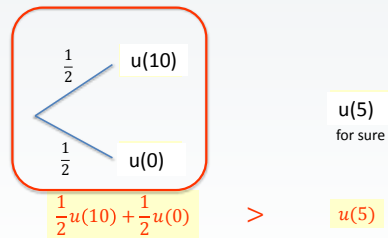
How do we represent a player's **attitude towards risk**?

Then you assume player maximizes **expected utility**

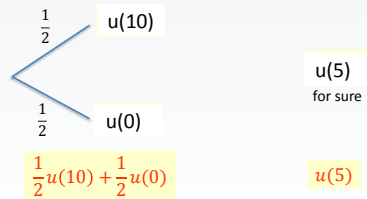


When uncertainty is present

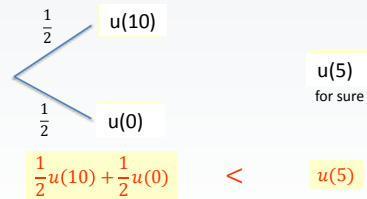
Risk-loving player chooses this



When uncertainty is present

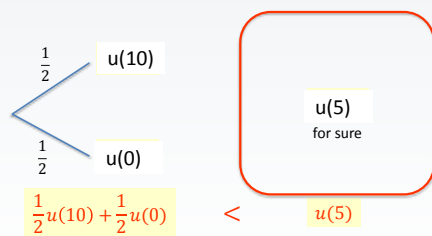


When uncertainty is present

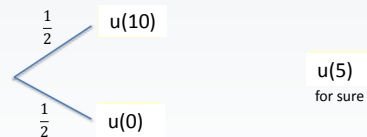


When uncertainty is present

Risk-averse player chooses this

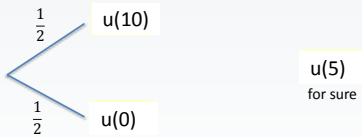


When uncertainty is present



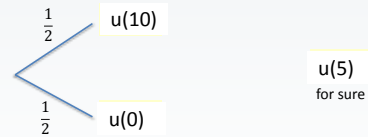
When uncertainty is present

- (1) A player's payoff = "utility" of outcome



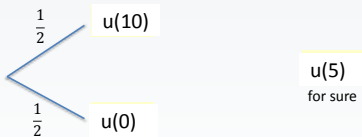
When uncertainty is present

- (1) A player's payoff = "utility" of outcome
(2) We assume players maximize expected utility (payoff)



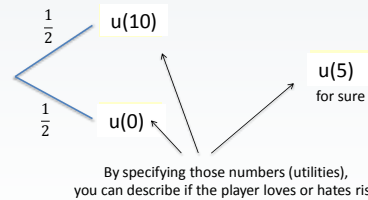
When uncertainty is present

- (1) A player's payoff = "utility" of outcome
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When uncertainty is present

- (1) A player's payoff = "utility" of outcome
(2) We assume players maximize expected utility (payoff)



By specifying those numbers (utilities),
you can describe if the player loves or hates risk

3.4 What does it mean that a player is rational?

- “Rationality” is a vague concept

- “Rationality” is a vague concept
People use this term to mean different things

- “Rationality” is a vague concept
People use this term to mean different things
- I will present a clear-cut **definition of rationality** that game theorists use

What does it mean that A is **rational**?

Roulette



A

What does it mean that A is **rational**?

Roulette



A

Horse Race



A

What does it mean that A is **rational**?

Roulette



A

Horse Race



A

Poker



A

Roulette

Horse Race

Poker

B

A

A

A

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189

Roulette

Horse Race

Poker

B

A

A

A

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190

Roulette

Horse Race

Poker

B

A

A

A

Substantially more complex

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Rationality for roulette

Roulette

A

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Rationality for roulette

Roulette

Behavior is given by
objective probabilities

A

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193

Rationality for roulette

Roulette

Behavior is given by
objective probabilities

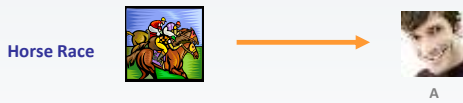
Maximizing
expected utility

A

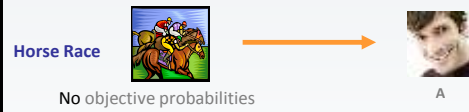
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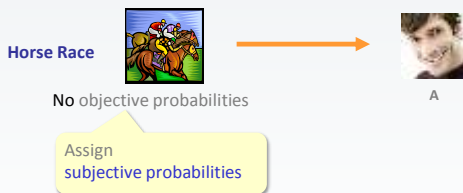
Rationality for horse race



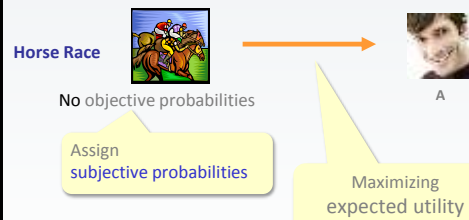
Rationality for horse race



Rationality for horse race



Rationality for horse race



A Definition of Rationality

An agent is **rational** if he/she

A Definition of Rationality

An agent is **rational** if he/she

- is aware of all possible events,

A Definition of Rationality

An agent is **rational** if he/she

- is aware of **all possible events**,
- assigns (**objective or subjective**) **probabilities** over events, and

A Definition of Rationality

An agent is **rational** if he/she

- is aware of **all possible events**,
- assigns (**objective or subjective**) **probabilities** over events, and
- maximizes **expected utility**.

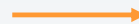
Let us apply this definition to **human interaction**

Let us apply this definition to **human interaction**

Poker



B



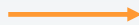
A

Let us apply this definition to **human interaction**

Poker



B



A

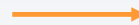
A's rationality

Let us apply this definition to **human interaction**

Poker



B



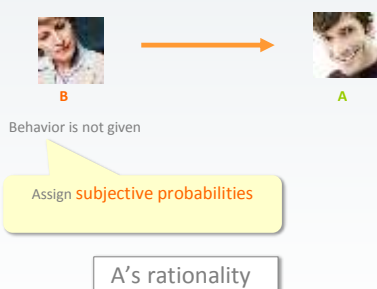
A

Behavior is not given

A's rationality

Let us apply this definition to **human interaction**

Poker



Behavior is not given

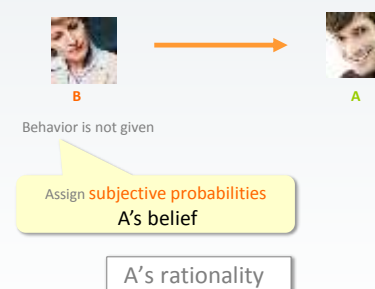
Assign **subjective probabilities**

A's rationality

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Let us apply this definition to **human interaction**

Poker



Behavior is not given

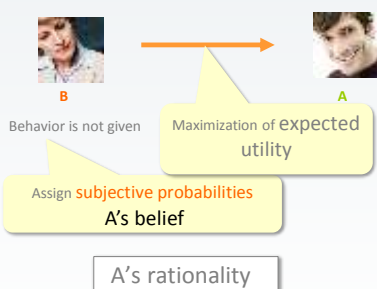
Assign **subjective probabilities**
A's belief

A's rationality

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Let us apply this definition to **human interaction**

Poker



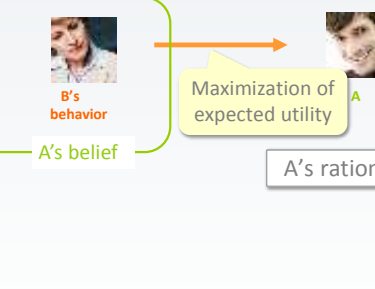
Behavior is not given

Assign **subjective probabilities**
A's belief

Maximization of expected utility

A's rationality

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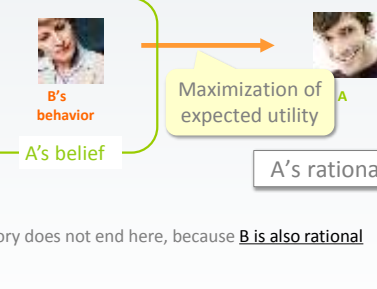
B's behavior

A's belief

Maximization of expected utility

A's rationality

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B's behavior

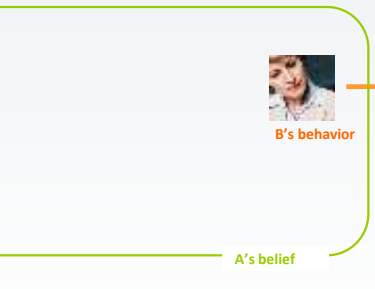
A's belief

Maximization of expected utility

A's rationality

The story does not end here, because **B is also rational**

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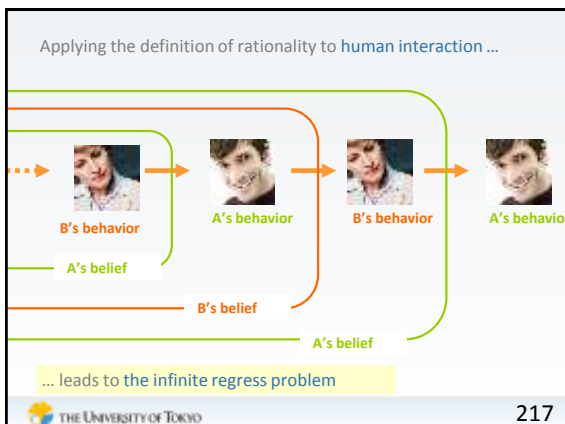
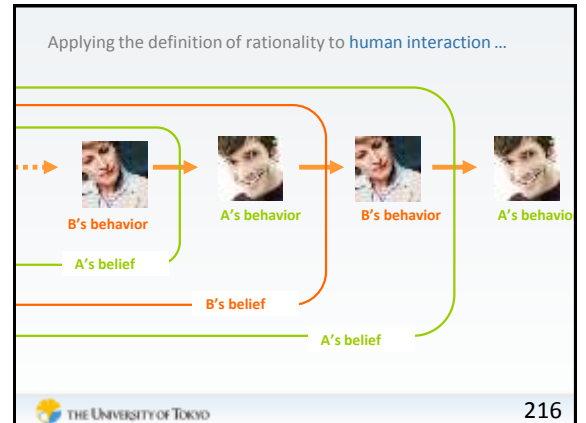
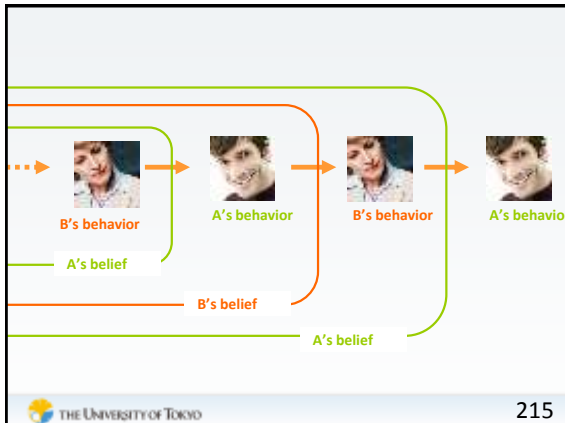
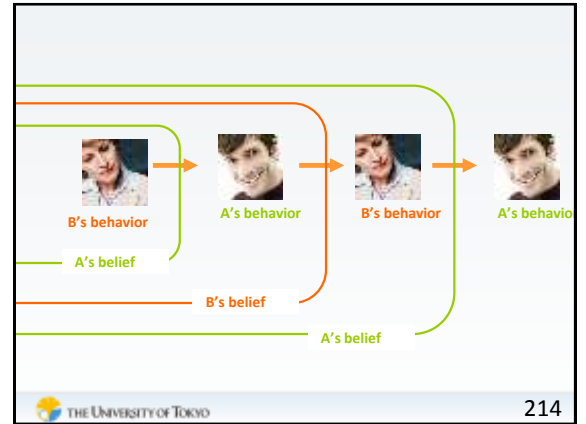
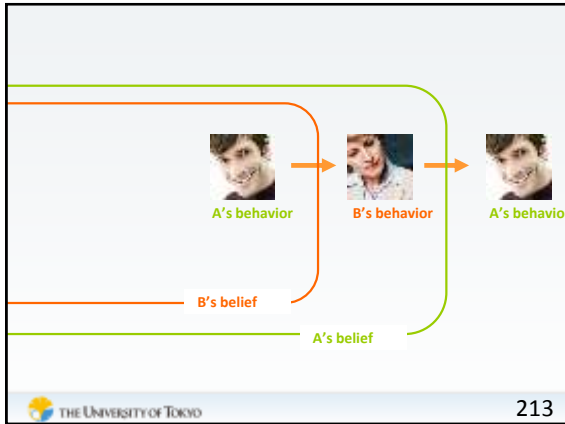
B's behavior

A's belief

Maximization of expected utility

A's rationality

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In this week, we will see that the hierarchy of sophisticated reasoning

In this week, we will see that the hierarchy of sophisticated reasoning

my belief about your belief about my belief...

In this week, we will see that the hierarchy of sophisticated reasoning

my belief about your belief about my belief...

can sometimes leads to a surprising outcome

3.5 Domination: Strategies that are "obviously good or bad"

Prisoner's Dilemma

		2	
		Cooperate	Defect
1	Cooperate		
	Defect		

Prisoner's Dilemma

		2	
		Cooperate	Defect
1	Cooperate	-1, -1	
	Defect		

Prisoner's Dilemma

		2	
		Cooperate	Defect
1	Cooperate	-1, -1	
	Defect		-10, -10

Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

THE UNIVERSITY OF TOKYO 232

Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

THE UNIVERSITY OF TOKYO 233

Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

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Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

Defection is always the best, irrespective of the opponent's action

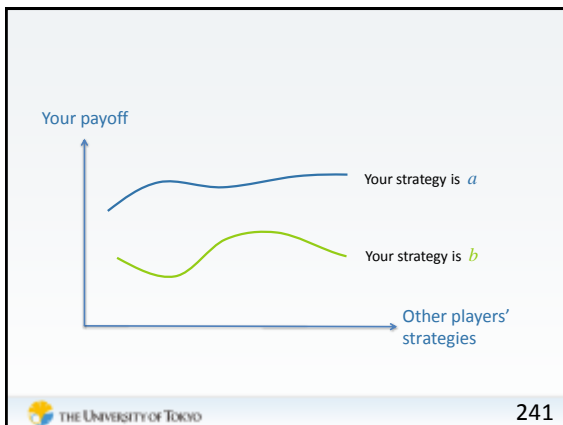
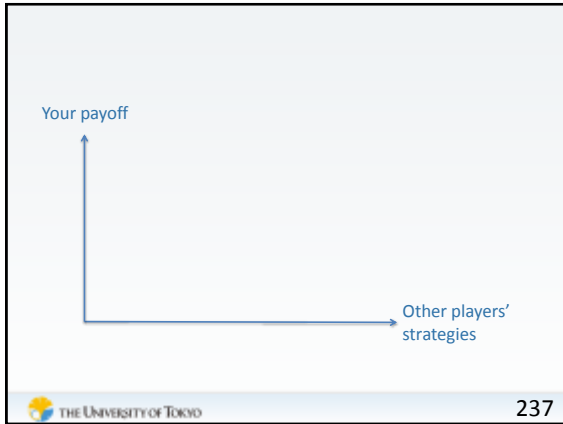
THE UNIVERSITY OF TOKYO 235

Prisoner's Dilemma		
1 \ 2	Cooperate	Defect
Cooperate	-1, -1	-15, 0
Defect	0, -15	-10, -10

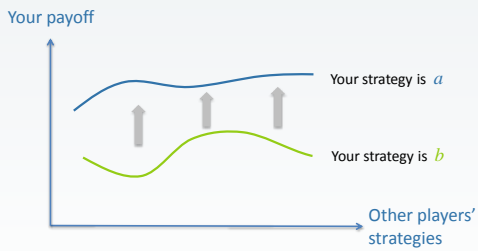
Defection is always the best, irrespective of the opponent's action

We say that Defection **dominates** Cooperation

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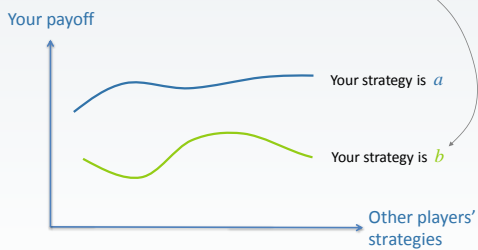
Strategy a strictly dominates strategy b



Strategy a weakly dominates strategy b



A rational player never chooses a strictly dominated strategy



An example of dominated strategy

Hotelling's location game



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Hotelling's location game



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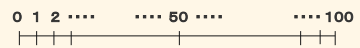
Hotelling's location game (with finitely many locations)



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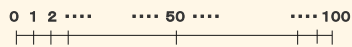
Hotelling's location game (with finitely many locations)



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252

Hotelling's location game (with finitely many locations)



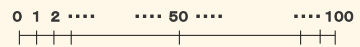
✦ • There are 101 slots for ice cream vendors A and B



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Hotelling's location game (with finitely many locations)



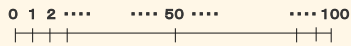
✦ • There are 101 slots for ice cream vendors A and B
(Vendors can choose the same slot, occupying each side of the street)



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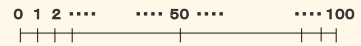
254

Hotelling's location game (with finitely many locations)



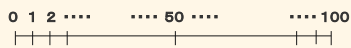
- ✦ There are 101 slots for ice cream vendors A and B
(Vendors can choose the same slot, occupying each side of the street)
- Customers are uniformly distributed

Hotelling's location game (with finitely many locations)



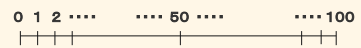
- ✦ There are 101 slots for ice cream vendors A and B
(Vendors can choose the same slot, occupying each side of the street)
- Customers are uniformly distributed
Customer goes to the closest vendor

Hotelling's location game (with finitely many locations)



- ✦ There are 101 slots for ice cream vendors A and B
(Vendors can choose the same slot, occupying each side of the street)
- Customers are uniformly distributed
Customer goes to the closest vendor
(The same location → vendors equally split the customers)

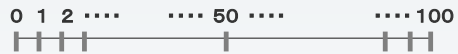
Hotelling's location game (with finitely many locations)



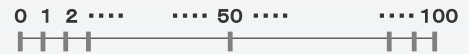
- ✦ There are 101 slots for ice cream vendors A and B
(Vendors can choose the same slot, occupying each side of the street)
- Customers are uniformly distributed
Customer goes to the closest vendor
(The same location → vendors equally split the customers)
- Payoff = the number of customers



The end-slots (0 and 100) are "bad" locations,



The end-slots (0 and 100) are “bad” locations,
more precisely ...



The end-slots (0 and 100) are “bad” locations,
more precisely ...

0 is strictly dominated by 1



0 is strictly dominated by 1



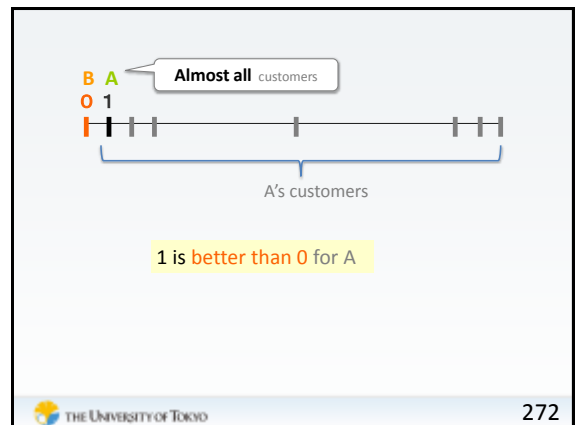
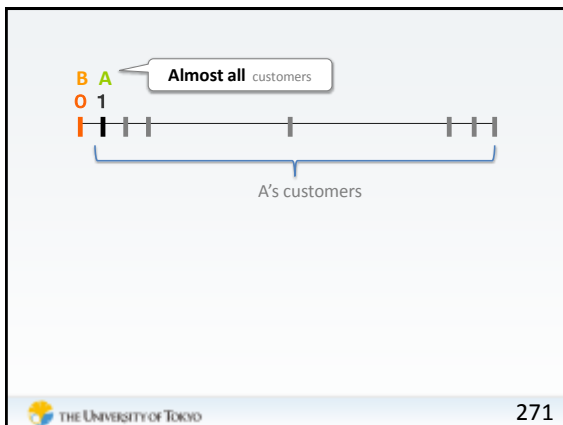
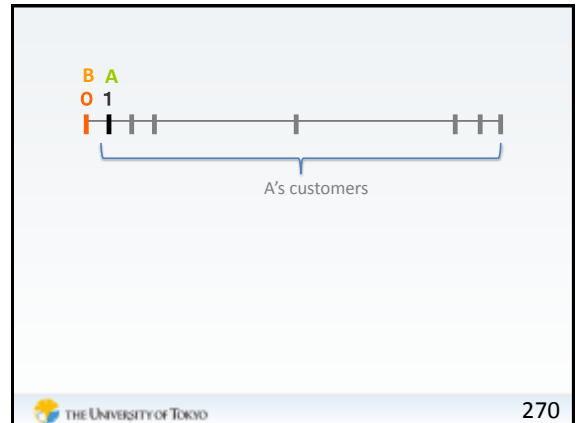
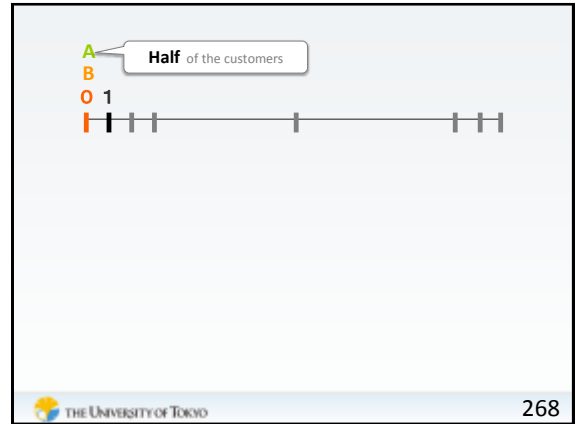
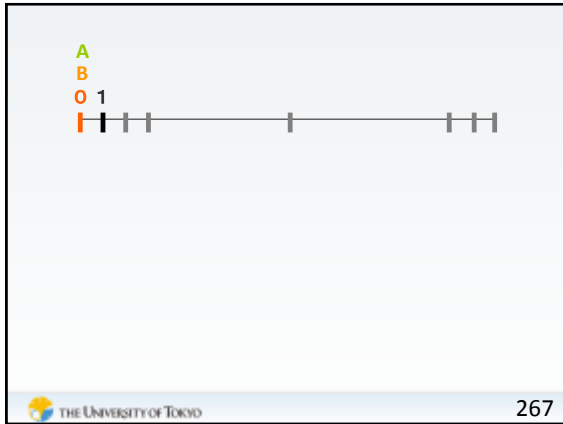
0 is strictly dominated by 1

No matter where B is located, for A, 1 is always better than 0



First, consider the case where B is at 0





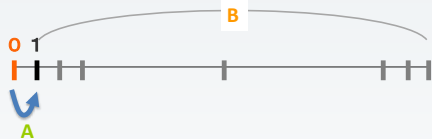
Second, consider the case where B is here



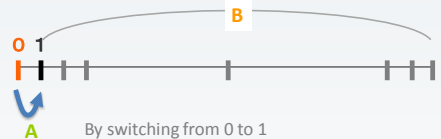
Second, consider the case where B is here



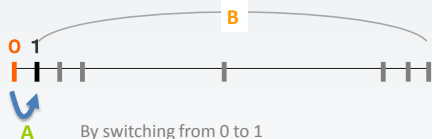
Second, consider the case where B is here



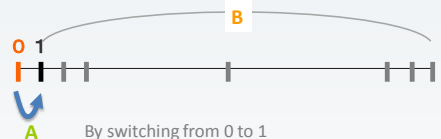
Second, consider the case where B is here

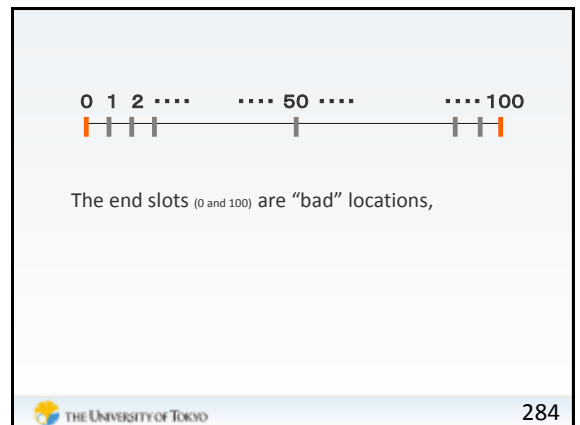
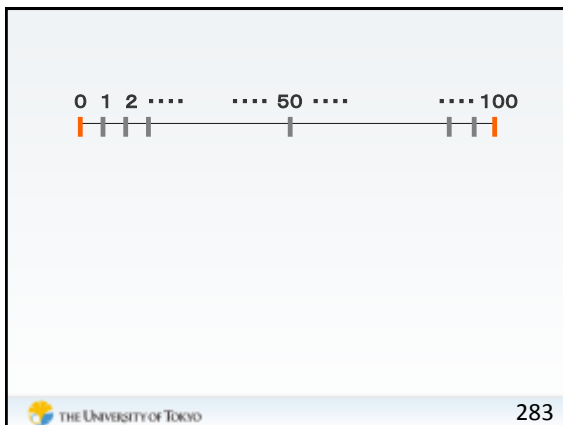
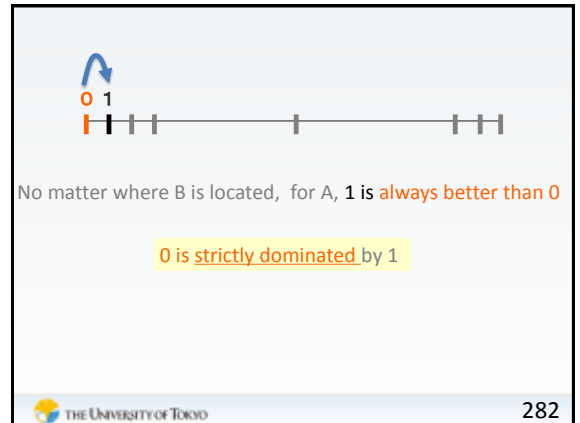
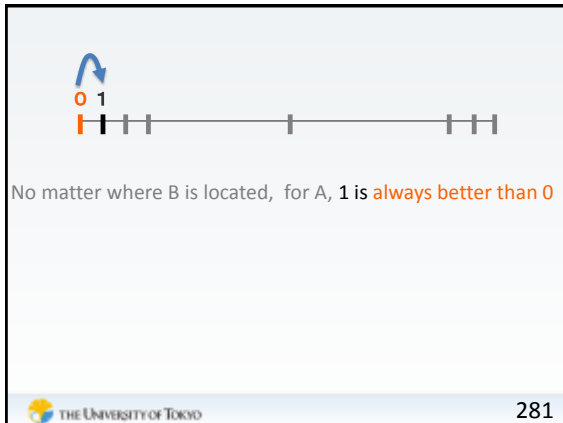
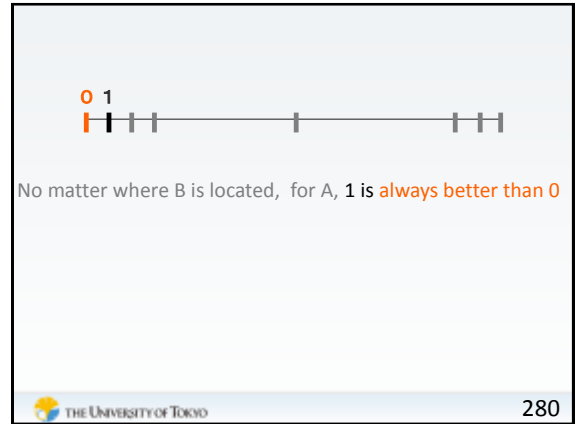
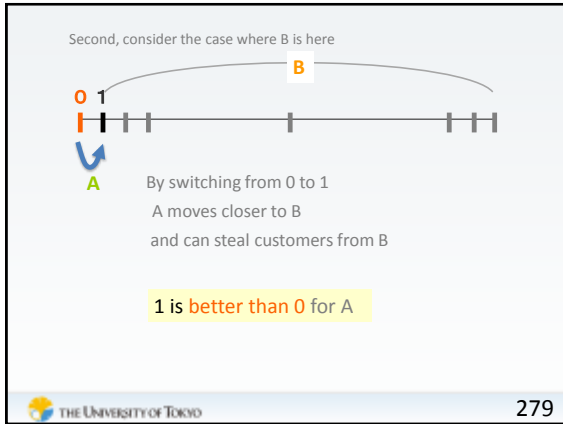


Second, consider the case where B is here



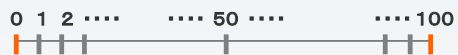
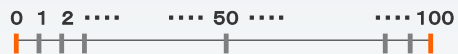
Second, consider the case where B is here







The end slots (0 and 100) are “bad” locations,
strictly dominated



Rational players never choose those locations



3.6 Common knowledge of rationality



(1) Players are rational.



(1) Players are rational.

(2) Players know that they are rational.



- (1) Players are rational.
- (2) Players know that they are rational.
- (3) Players know that they know that they are rational



- (1) Players are rational.
- (2) Players know that they are rational.
- (3) Players know that they know that they are rational

⋮



- (1) Players are rational.
- (2) Players know that they are rational.
- (3) Players know that they know that they are rational

⋮

Are there any differences between (2), (3), ?



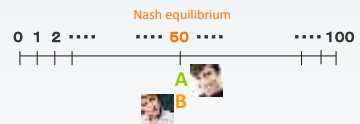
Location game with finitely many slots

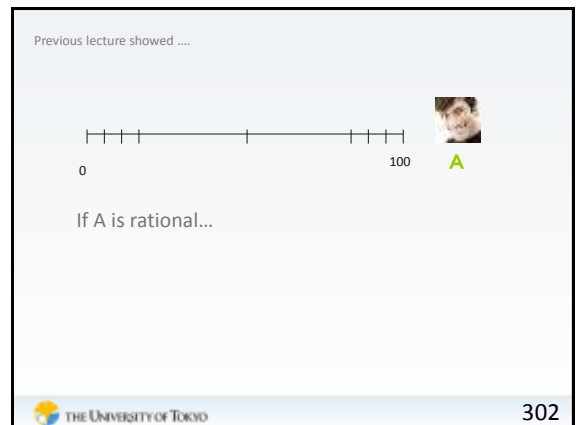
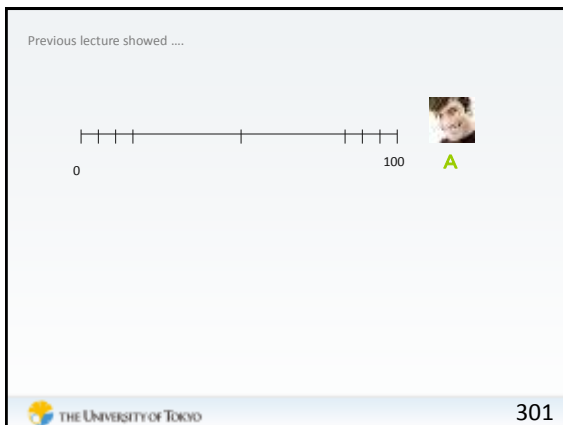
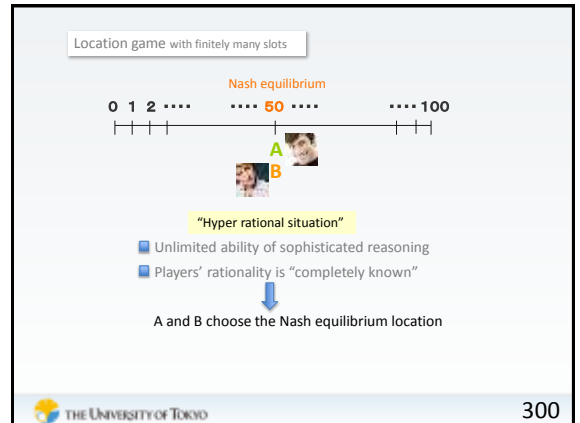
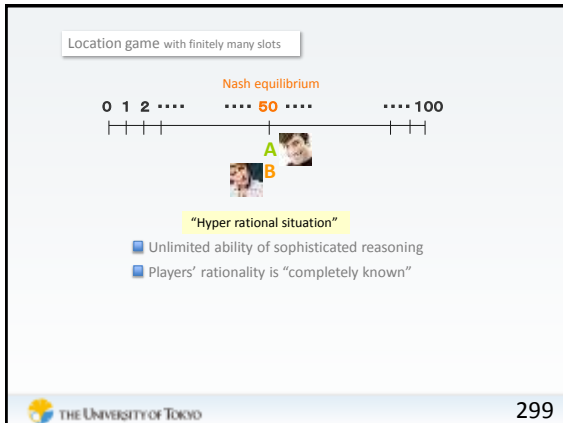
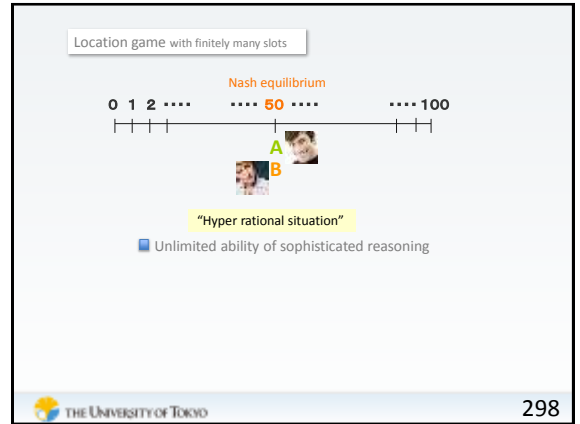
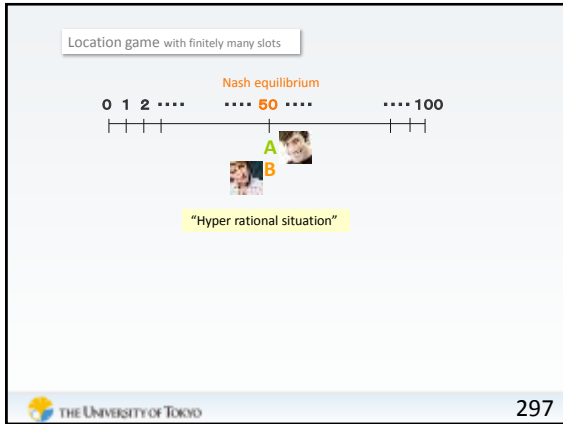


Location game with finitely many slots



Location game with finitely many slots





Previous lecture showed

Avoid end points!

If A is rational...

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Previous lecture showed

Avoid end points!

If A is rational...

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Avoid end points!

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Avoid end points!

However, those points (1 and 99) might be a good choice for A,

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Avoid end points!

However, those points (1 and 99) might be a good choice for A,
If B is stupid and chooses 0 or 100

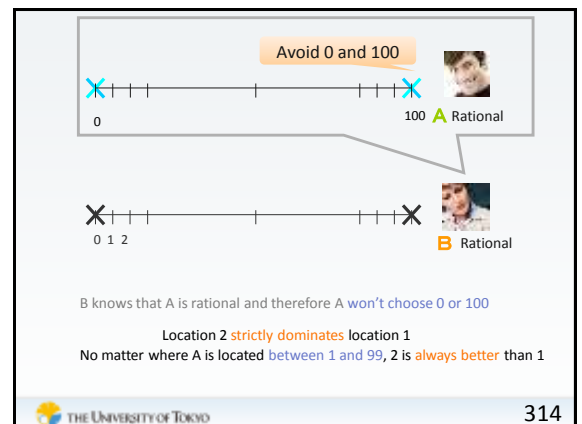
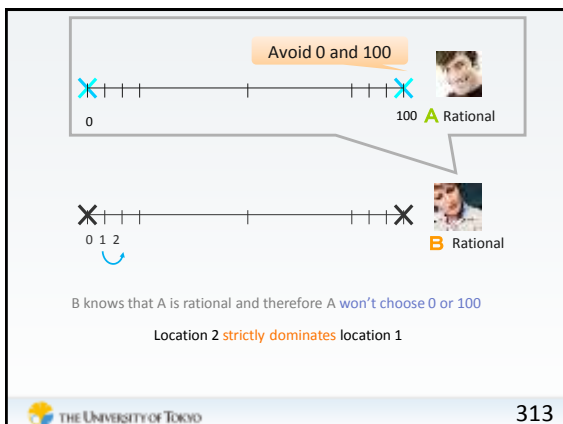
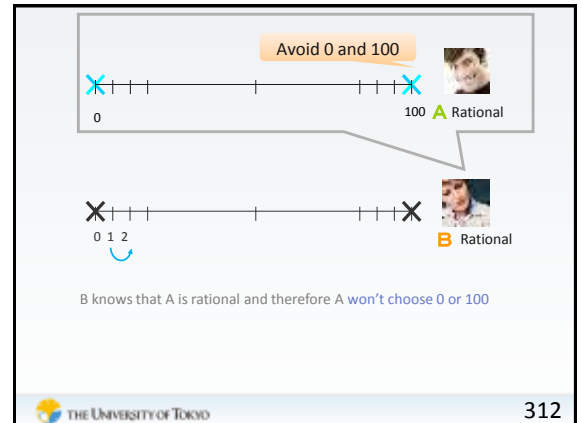
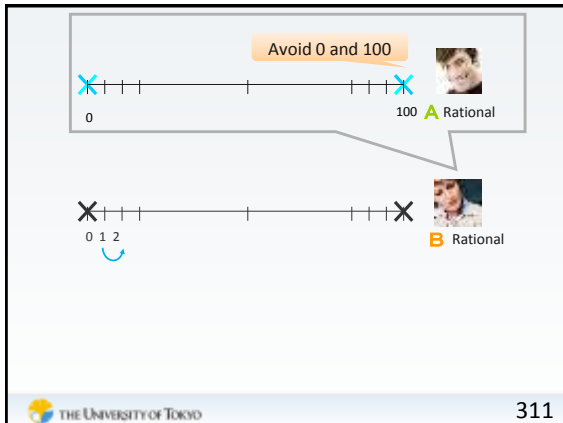
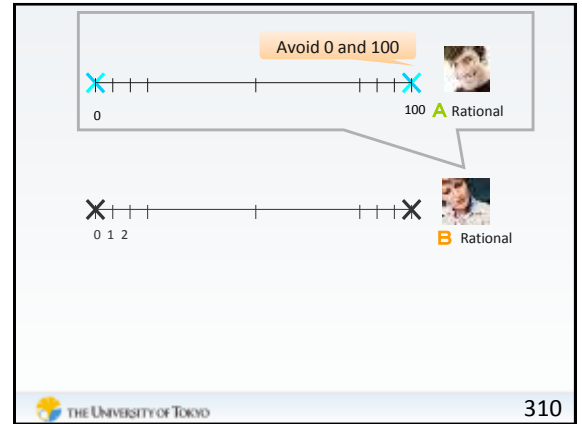
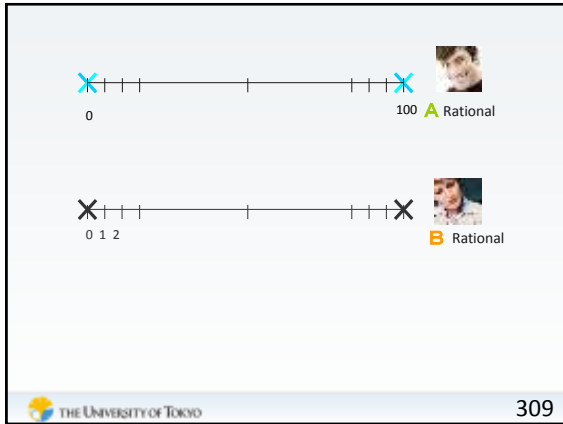
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Now suppose B knows that A is rational.

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Avoid 0 and 100

0 100 A Rational

0 1 2 B Rational

B knows that A is rational and therefore A won't choose 0 or 100

Location 2 **strictly dominates** location 1

No matter where A is located **between 1 and 99**, 2 is **always better** than 1

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Avoid 0 and 100

0 100 A Rational

0 1 2 B Rational

B knows that A is rational and therefore A won't choose 0 or 100

Location 2 **strictly dominates** location 1

No matter where A is located **between 1 and 99**, 2 is **always better** than 1

Same logic as in the previous lecture

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Avoid 0 and 100

0 100 A Rational

0 1 2 B Rational

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Avoid 0 and 100

0 100 A Rational

0 1 2 B Rational

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Avoid 0 and 100

0 100 A Rational

Avoid also 1 and 99

0 1 2 B Rational

THE UNIVERSITY OF TOKYO 319

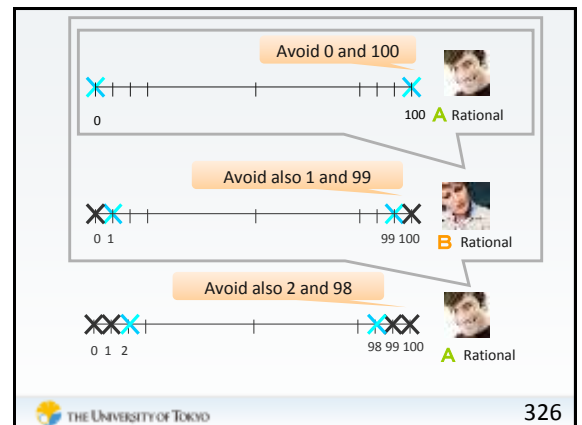
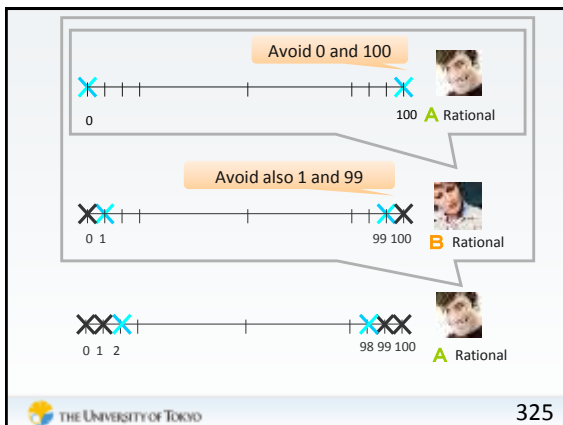
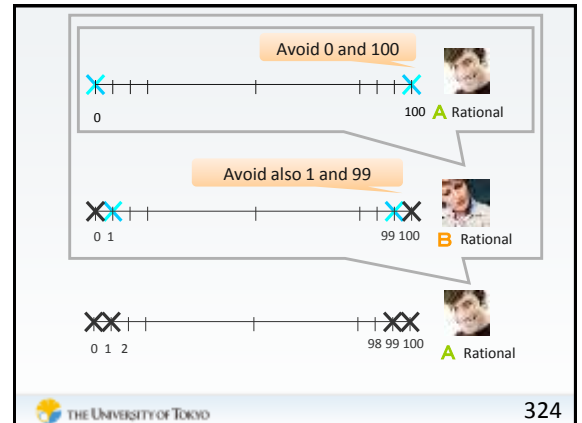
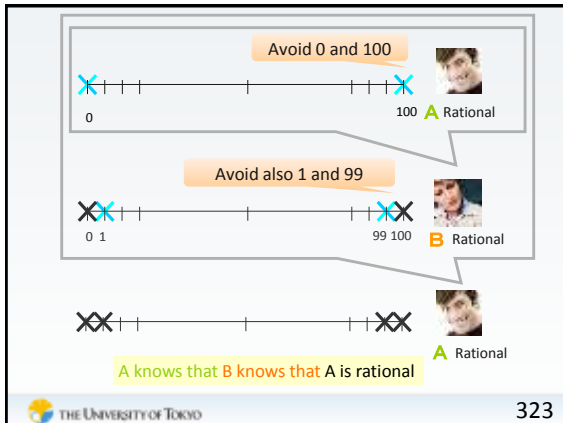
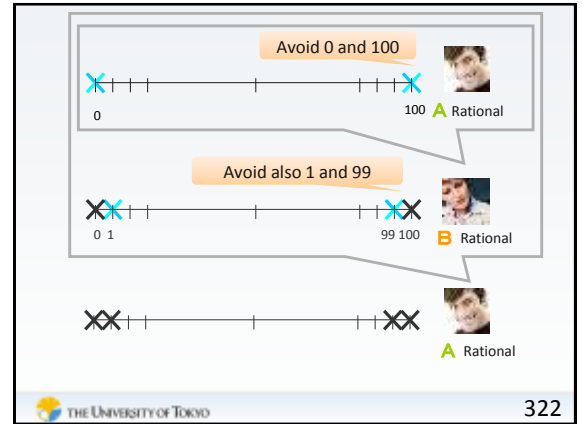
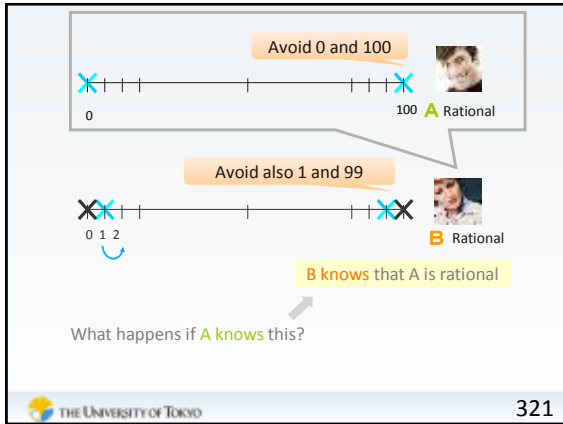
Avoid 0 and 100

0 100 A Rational

Avoid also 1 and 99

B knows that A is rational

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If players know that they know that ... they are rational



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If players know that they know that ... they are rational

? times



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328

If players know that they know that ... they are rational

? times



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329

If players know that they know that ... they are rational

? times



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330

If players know that they know that ... they are rational

? times



The choice is 50!



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If players know that they know that ... they are rational

49 times



The choice is 50!



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Summary



Summary

If players know that they know that ... they are rational

many times



Summary

If players know that they know that ... they are rational

many times



Summary

If players know that they know that ... they are rational

many times



Players play Nash equilibrium in the location game



Players know that they know that ... they are rational



Players know that they know that ... they are rational

Any number of times



Players know that they know that ... they are rational

Any number of times

"Common knowledge of rationality"

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Players know that they know that ... they are rational

Any number of times

"Common knowledge of rationality"

Sometimes common knowledge of rationality leads to a Nash equilibrium

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3.7 Low rationality:

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3.7 Low rationality:

Intelligence of players

Hyper rationality | Low rationality | Zero-intelligence

Extremely sophisticated reasoning

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3.7 Low rationality:

Intelligence of players

Hyper rationality | Low rationality | Zero-intelligence

Extremely sophisticated reasoning

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3.7 Low rationality:

Intelligence of players

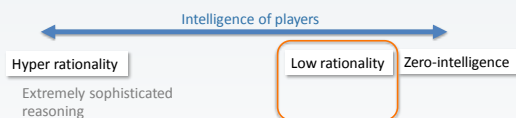
Hyper rationality | Low rationality | Zero-intelligence

Extremely sophisticated reasoning

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3.7 Low rationality: What happens if players are not very smart?



What happens if players are not very smart?

What happens if players are not very smart?

Outcome may be chaotic

What happens if players are not very smart?

Outcome may be chaotic

or

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**

- Finding patterns of low-rationality behavior

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**

- Finding patterns of low-rationality behavior
Field data

What happens if players are not very smart?

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Humans tend to make **similar “mistakes”**

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Field data
Lab experiments

What happens if players are not very smart?

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- Finding patterns of low-rationality behavior
Field data
Lab experiments
Insights from Psychology

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**

- Finding patterns of low-rationality behavior
Field data
Lab experiments
Insights from Psychology

Behavioral Game Theory/Economics

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**

What happens if players are not very smart?

Outcome may be chaotic

or

Humans tend to make **similar “mistakes”**



Over time, players may find **better ways** to play the game

What happens if players are not very smart?

Over time, players may find better ways to play the game

What happens if players are not very smart?

Over time, players may find better ways to play the game

- Accumulating experience in the same game or similar games

What happens if players are not very smart?

Over time, players may find better ways to play the game

- Accumulating experience in the same game or similar games
- Observing how others play in the same game or similar games

What happens if players are not very smart?

Over time, players may find better ways to play the game

What happens if players are not very smart?

Over time, players may find better ways to play the game

- Trying various actions

What happens if players are not very smart?

Over time, players may find better ways to play the game

- Trying various actions
- Switching to better action

What happens if players are not very smart?

Over time, players may find **better ways** to play the game

- Trying various actions
- Switching to better action
- Imitating successful behavior

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“Trial and error adjustment”

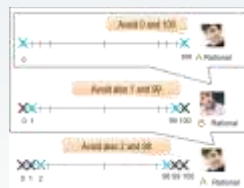
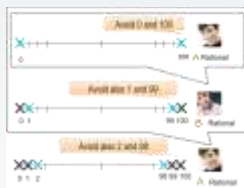
What happens if players are not very smart?

Let us see how it works in the location game

What happens if players are not very smart?

Let us see how it works in the location game

“Trial and error adjustment”



Previous lecture showed that players come to play Nash equilibrium by “hyper rational” reasoning

Diagram illustrating a game structure with three periods and rational/irrational players. The game involves a sequence of choices by Player A (Rational) and Player B (Irrational).

Period 1: Player A chooses between 0 and 1. If A chooses 0, the game ends with payoffs (0, 0). If A chooses 1, the game proceeds to Period 2.

Period 2: Player B chooses between 0 and 1. If B chooses 0, the game ends with payoffs (1, 0). If B chooses 1, the game proceeds to Period 3.

Period 3: Player A chooses between 0 and 1. If A chooses 0, the game ends with payoffs (0, 1). If A chooses 1, the game ends with payoffs (1, 1).

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Diagram illustrating a game structure with three periods and rational/irrational players. The game involves a sequence of choices by Player A (Rational) and Player B (Irrational).

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Now I show that **low-rationality** adjustment provides the same outcome

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Diagram illustrating a game structure with three periods and rational/irrational players. The game involves a sequence of choices by Player A (Rational) and Player B (Irrational).

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Now I show that **low-rationality** adjustment provides the same outcome surprisingly, by the same basic logic

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0 100 **A** Low rationality

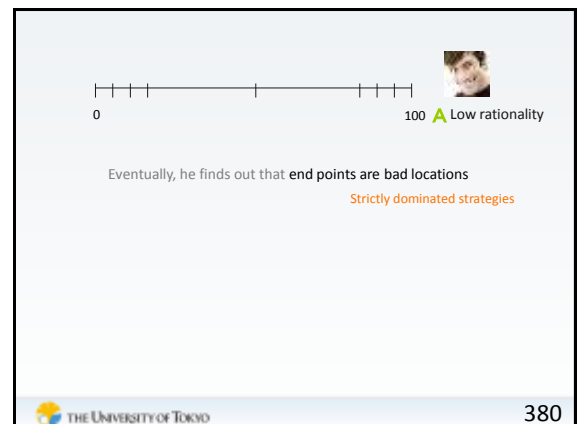
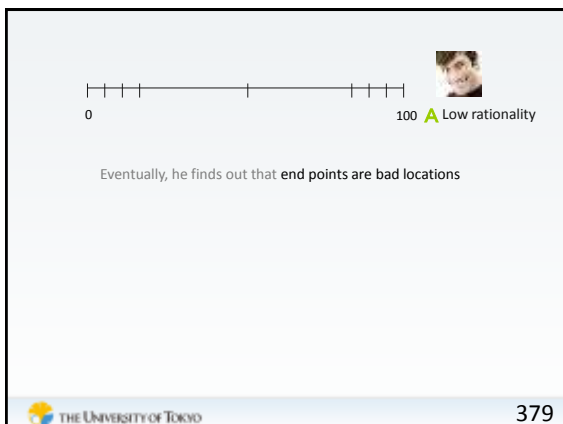
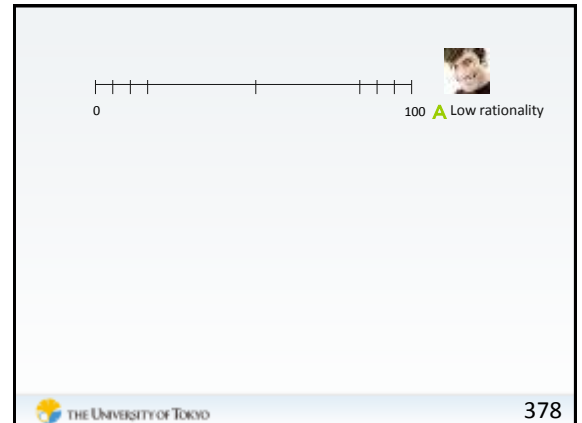
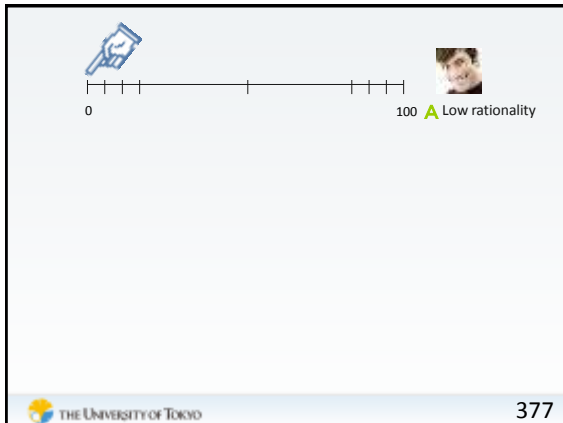
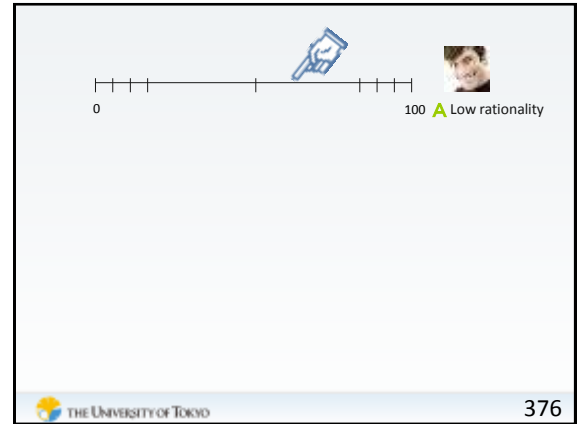
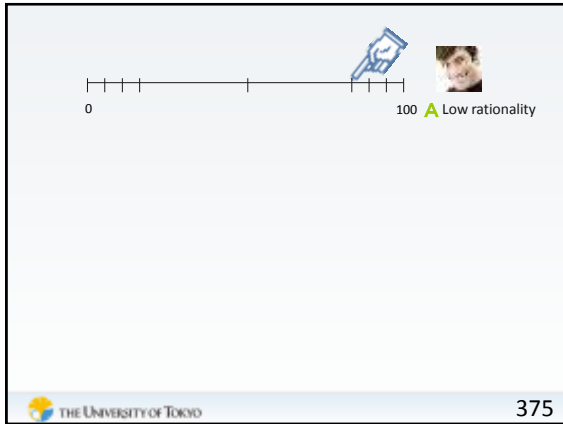
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0 100 **A** Low rationality

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0 100 **A** Low rationality

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Avoid 0 and 100

0 100 A Low rationality

Eventually, he finds out that **end points are bad locations**

Strictly dominated strategies

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Avoid 0 and 100

0 100 A Low rationality

0 1 99 100 B Low rationality

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Avoid 0 and 100

0 100 A Low rationality

0 1 99 100 B Low rationality

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Avoid 0 and 100

0 100 A Low rationality

0 1 99 100 B Low rationality

THE UNIVERSITY OF TOKYO 384

Avoid 0 and 100

0 100 A Low rationality

0 1 99 100 B Low rationality

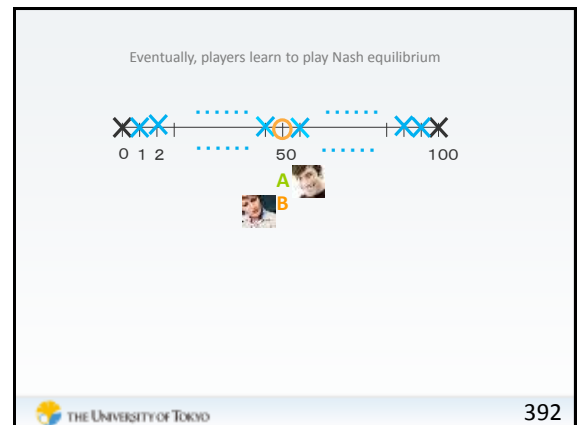
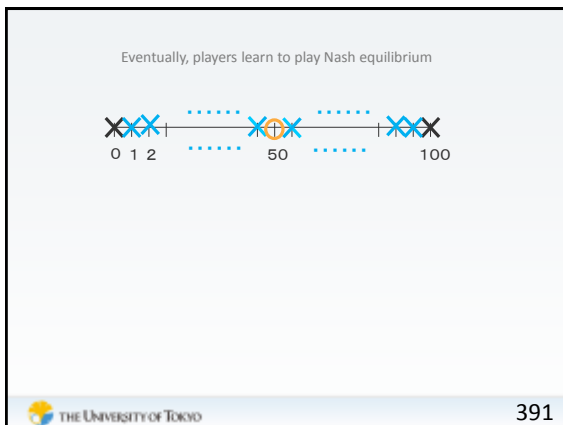
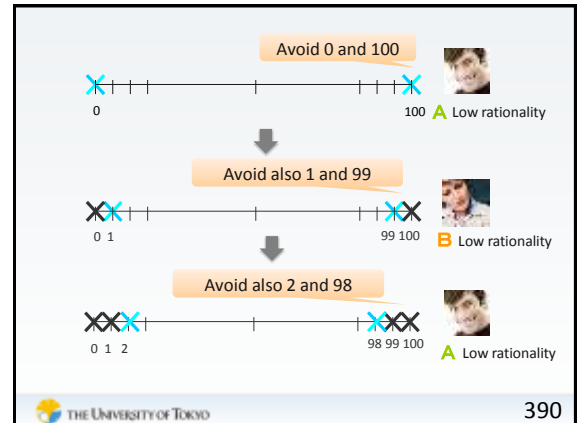
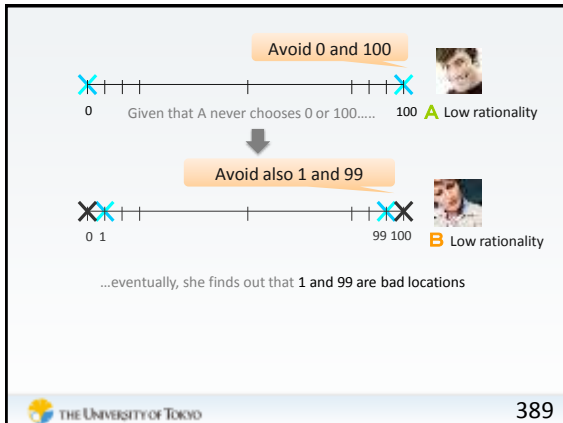
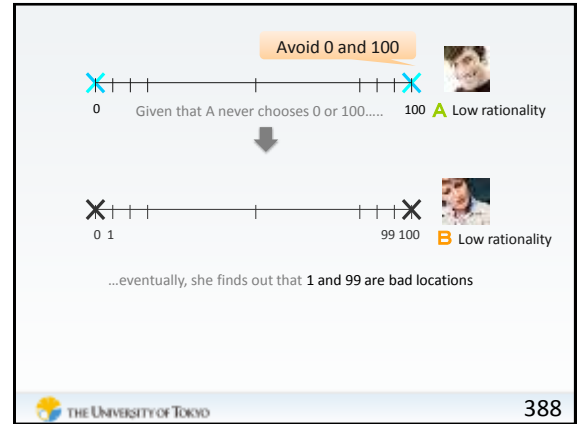
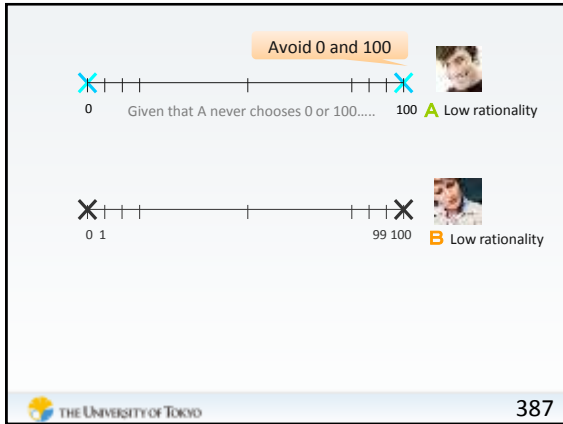
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Avoid 0 and 100

0 100 A Low rationality

0 1 99 100 B Low rationality

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Summary



Summary

- In some games, repeated elimination of **obviously bad strategies**



Summary

- In some games, repeated elimination of **obviously bad strategies**
strictly dominated strategies



Summary

- In some games, repeated elimination of **obviously bad strategies**
leads to Nash equilibrium **strictly dominated strategies**



Summary

- In some games, repeated elimination of **obviously bad strategies**
leads to Nash equilibrium **strictly dominated strategies**
- In such a game, Nash equilibrium might emerge under a fairly
wide range of intellectual capacities of players



Summary

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Hyper rationality

Extremely sophisticated
reasoning

Low rationality

Zero-intelligence



Summary

- In some games, repeated elimination of **obviously bad strategies** leads to Nash equilibrium **strictly dominated strategies**
- In such a game, Nash equilibrium might emerge under a fairly **wide range of intellectual capacities** of players

Hyper rationality Low rationality Zero-intelligence

Extremely sophisticated reasoning

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Summary

- In some games, repeated elimination of **obviously bad strategies** leads to Nash equilibrium **strictly dominated strategies**
- In such a game, Nash equilibrium might emerge under a fairly **wide range of intellectual capacities** of players

Hyper rationality Low rationality Zero-intelligence

Extremely sophisticated reasoning

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3.8 Game theory under zero-intelligence:

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3.8 Game theory under zero-intelligence:
Biological evolution

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3.8 Game theory under zero-intelligence:
Biological evolution

Hyper rationality Low rationality Zero-intelligence

Extremely sophisticated reasoning

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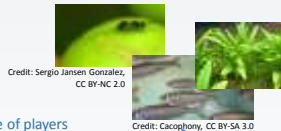
3.8 Game theory under zero-intelligence:
Biological evolution

Hyper rationality Low rationality Zero-intelligence

Extremely sophisticated reasoning

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3.8 Game theory under zero-intelligence: Biological evolution



Intelligence of players

Hyper rationality

Extremely sophisticated reasoning

Low rationality

Zero-intelligence

Basic Idea

Over time, players may find better ways to play the game

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Over time, players may find better ways to play the game

- Trying various actions

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Trial and error adjustment

Basic Idea

Over time, players may find better ways to play the game

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Trial and error adjustment

Biological evolution

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Basic Idea

Over time, players may find better ways to play the game

- Trying various actions
- Switching to better action
- Imitating successful behavior

Survival of the fittest

Trial and error adjustment

Biological evolution

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Basic Idea

Over time, players may find better ways to play the game

- Trying various actions
- Switching to better action
- Imitating successful behavior

Mutation

Survival of the fittest

Trial and error adjustment

Biological evolution

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Basic Idea

Over time, players may find better ways to play the game

- Trying various actions
- Switching to better action
- Imitating successful behavior

Mutation

Survival of the fittest

Trial and error adjustment

Biological evolution

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Basic Idea

Over time, players may find better ways to play the game

- Trying various actions
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Mutation

Survival of the fittest

Trial and error adjustment

Biological evolution

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Evolutionary Game Theory

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Evolutionary Game Theory



John Maynard Smith

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Evolutionary Game Theory

Evolutionary Game Theory

Strategies

Evolutionary Game Theory

Strategies

- Physical characteristics

Evolutionary Game Theory

Strategies

- Physical characteristics
 - Body size

Evolutionary Game Theory

Strategies

- Physical characteristics
 - Body size
 - Body color

Evolutionary Game Theory

Strategies

- Physical characteristics
 - Body size
 - Body color
- Behavior



Evolutionary Game Theory

Strategies

- Physical characteristics
 - Body size
 - Body color
- Behavior
 - Aggression/defence



Evolutionary Game Theory

Strategies

- Physical characteristics
 - Body size
 - Body color
- Behavior
 - Aggression/defence
 - Parental care



Evolutionary Game Theory

Strategies

- Physical characteristics
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Evolutionary Game Theory

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Evolutionary Game Theory

Strategies

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Genetically programmed characteristics



Evolutionary Game Theory

Strategies

Genetically programmed characteristics


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Evolutionary Game Theory

Strategies ↔ **Genes**

Genetically programmed characteristics




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Evolutionary Game Theory

Strategies ↔ **Genes**

Genetically programmed characteristics



Players


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Evolutionary Game Theory

Strategies ↔ **Genes**

Genetically programmed characteristics



Players

Players are individuals


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432

Evolutionary Game Theory

Strategies ↔ **Genes**

Genetically programmed characteristics



Players

Players are individuals
Each individual carries a particular gene


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Evolutionary Game Theory

Strategies ↔ **Genes**

Genetically programmed characteristics



Players

Players are individuals
Each individual carries a particular gene
Therefore, we can regard **player = gene**

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Evolutionary Game Theory


Strategies

Genetically programmed characteristics

Players

Players are individuals
Each individual carries a particular gene
Therefore, we can regard **player = gene**

Genes



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Evolutionary Game Theory

Payoff of a player

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Evolutionary Game Theory

Payoff of a player

Player

Genes



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Evolutionary Game Theory

Payoff of a player

Player

Genes



strategy

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Evolutionary Game Theory

Payoff of a player

= Payoff to a strategy

Player

Genes



strategy

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Evolutionary Game Theory


Payoff of a player

= Payoff to a strategy

Number of offspring

Player

Genes




strategy

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Evolutionary Game Theory

Payoff of a player
= Payoff to a strategy
Number of offspring


Player
Genes

strategy

Successful strategy (gene) has more offsprings

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Evolutionary Game Theory

Payoff of a player
= Payoff to a strategy
Number of offspring

Player
Genes

strategy

Successful strategy (gene) has more offsprings

Survival of the fittest

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Evolutionary Game Theory

Payoff of a player
= Payoff to a strategy
Number of offspring

Player
Genes

strategy


Successful strategy (gene) has more offsprings

Survival of the fittest
Natural selection

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Evolutionary Game Theory

Payoff of a player
= Payoff to a strategy
Number of offspring
Evolutionary "fitness"

Player
Genes

strategy

Successful strategy (gene) has more offsprings

Survival of the fittest
Natural selection

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Evolutionary Game Theory

Successful strategy (gene) has more offsprings

Natural selection

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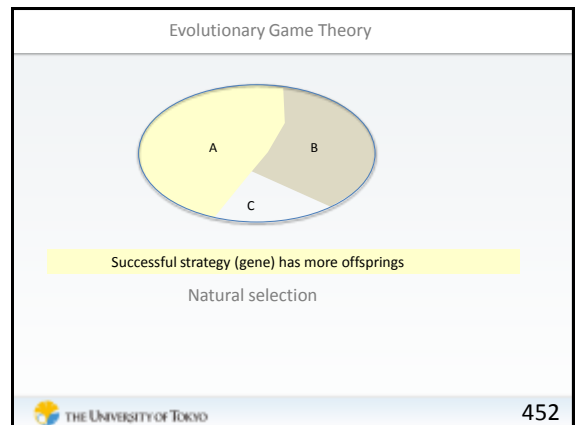
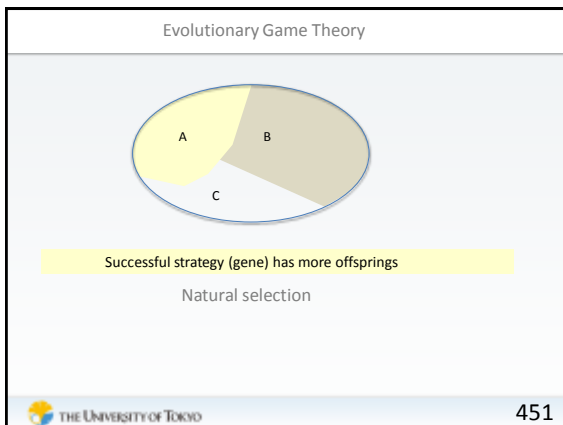
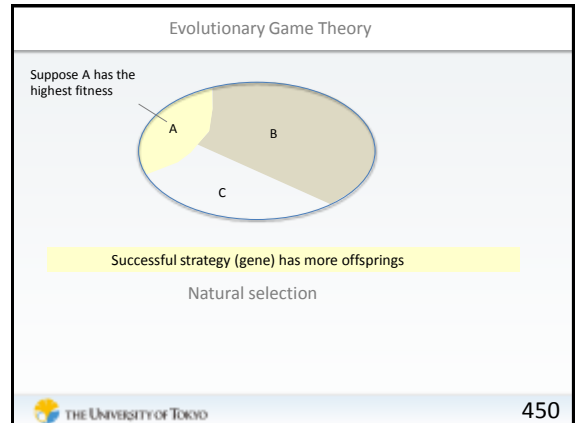
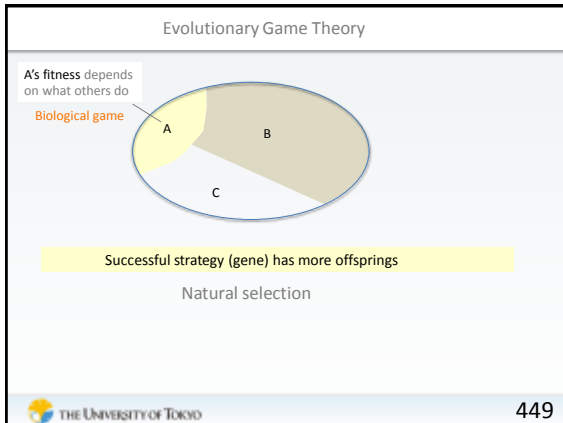
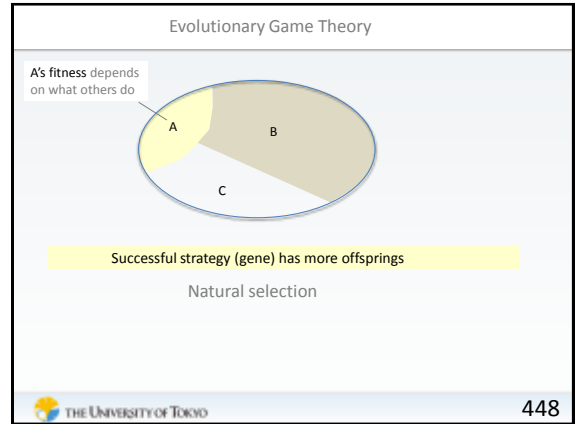
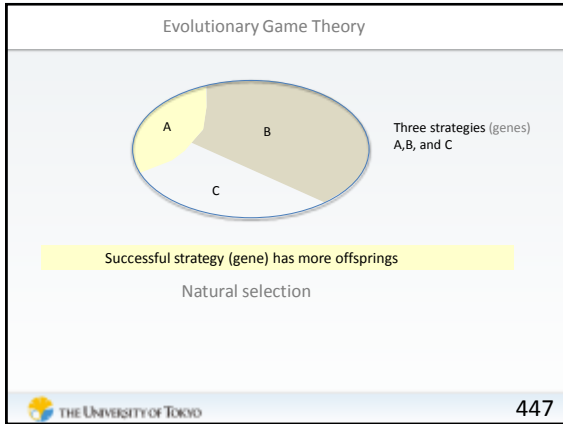
Evolutionary Game Theory

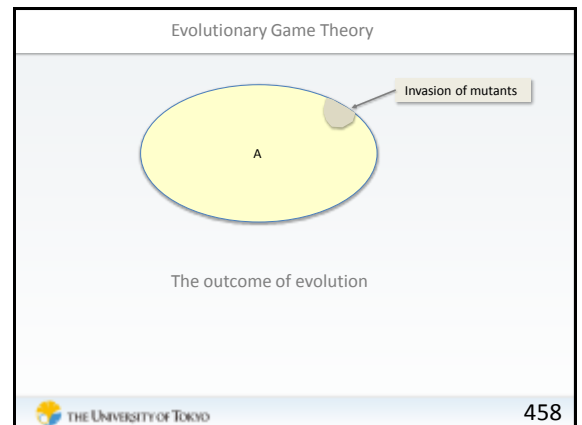
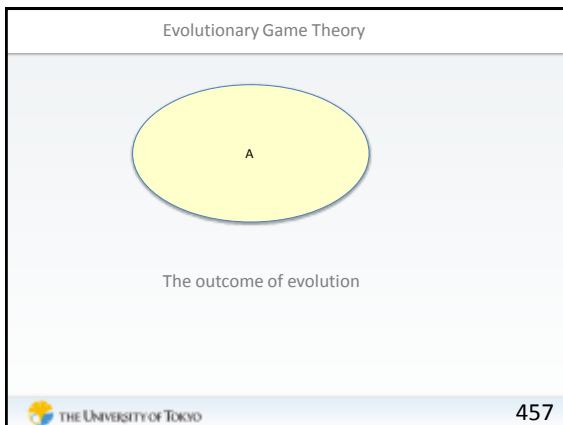
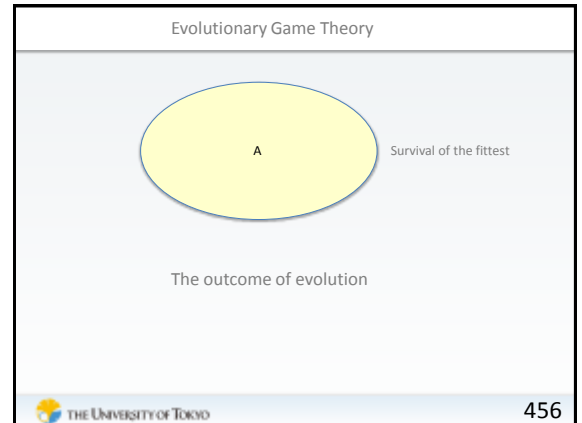
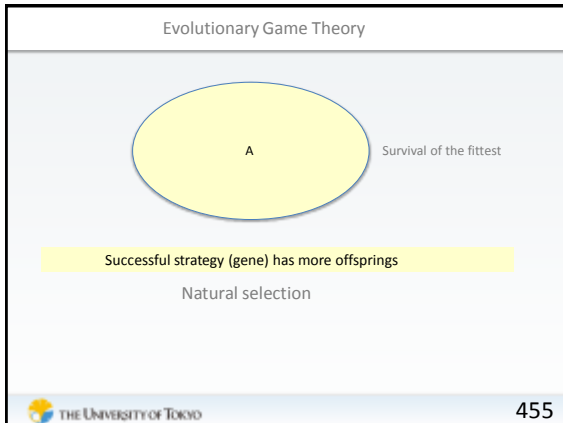
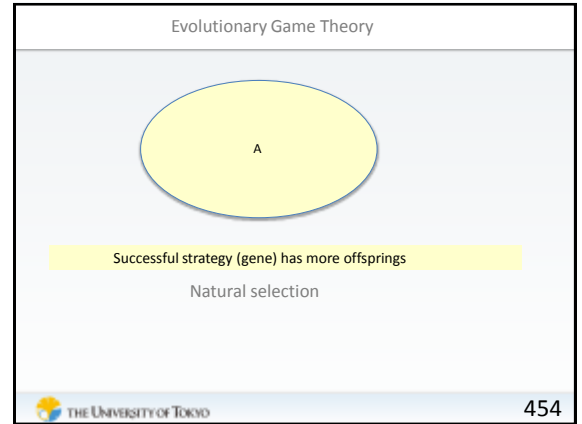
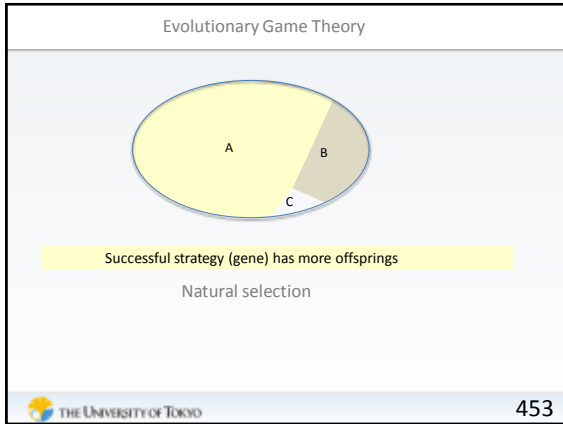
Three strategies (genes)
A,B, and C

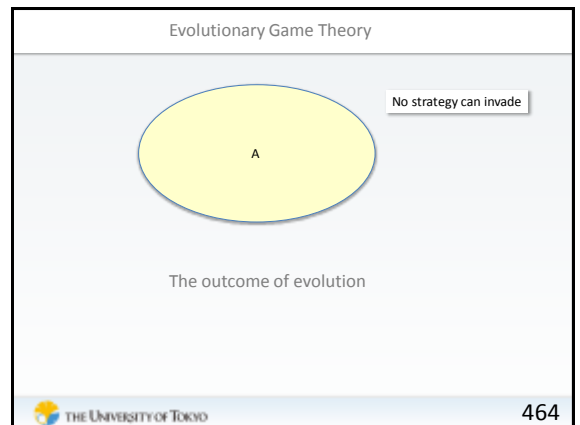
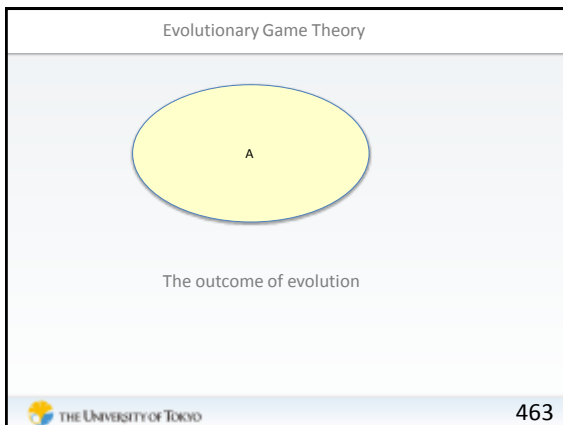
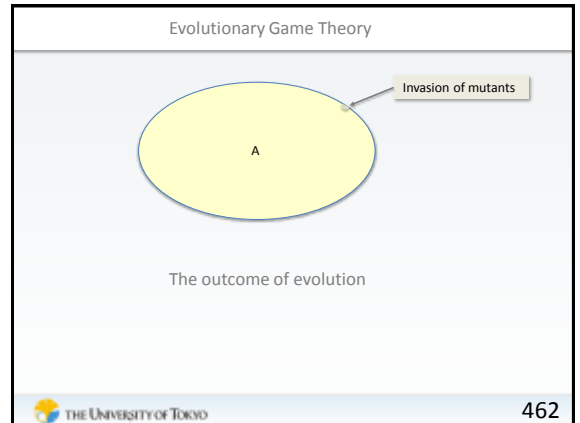
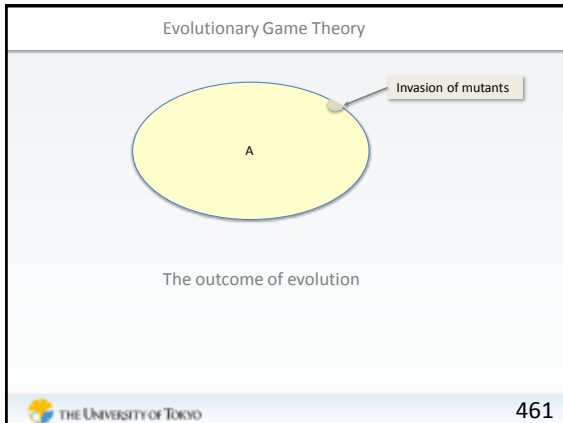
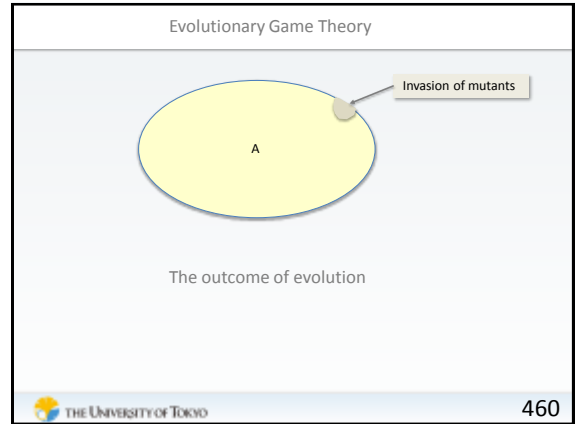
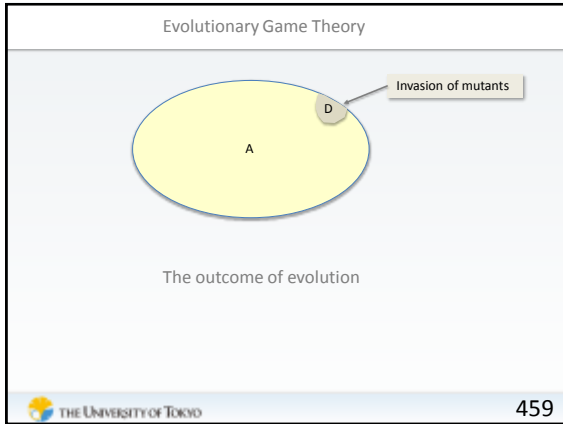
Successful strategy (gene) has more offsprings

Natural selection

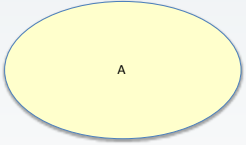
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Evolutionary Game Theory



No strategy can invade

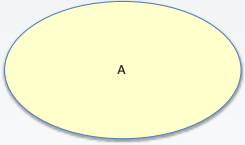
No profitable deviation to other strategies

The outcome of evolution

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Evolutionary Game Theory



No strategy can invade

No profitable deviation to other strategies

The outcome of evolution

Nash equilibrium

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Evolutionary Game Theory

The outcome of biological evolution is Nash equilibrium of a game played by genes.

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3.9 Fig wasps play a Nash equilibrium



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Evolutionary Game Theory

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Evolutionary Game Theory

The outcome of biological evolution is Nash equilibrium of a game played by genes.

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Male fig wasps have two "strategies"

Male

Female



Krebs, J. R., and N. B. Davies.
"An Introduction to Behavioural Ecology, 3rd edn., 1993."
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Male fig wasps have two "strategies"

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"Staying"

Krebs, J. R., and N. B. Davies.
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Male fig wasps have two "strategies"

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"Staying"

"Flying"

Krebs, J. R., and N. B. Davies.
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A certain fraction of females stay
in figs



A certain fraction of females stay
in figs

A certain fraction of females fly out



A certain fraction of females stay in figs



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What happens if flying males are rare?



Staying males



Flying males



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Staying males have a small chance of mating with a female



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Staying males have a small chance of mating with a female



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Flying males have a **high chance** of mating with a female



Staying males have a **small chance** of mating with a female



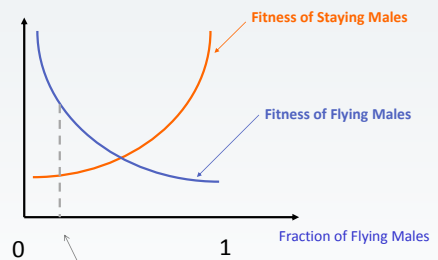
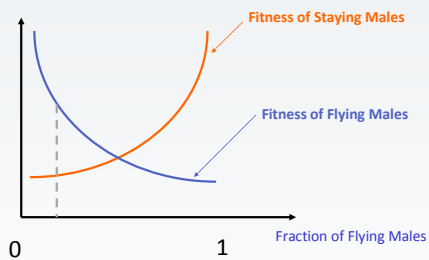
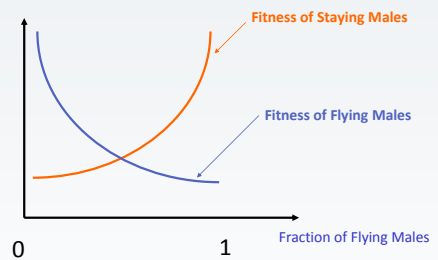
When the fraction of flying males is small



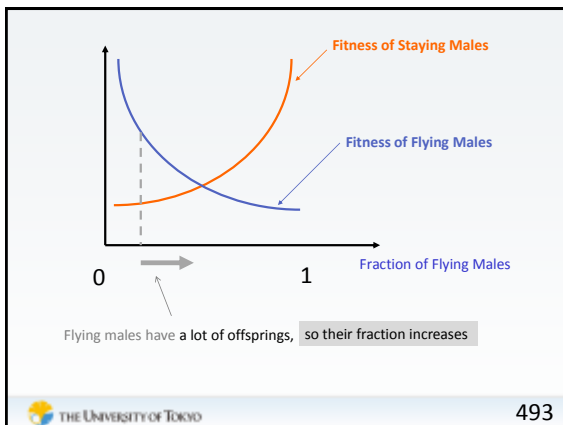
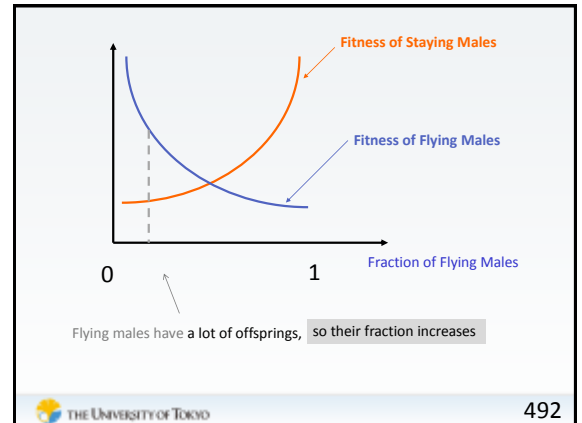
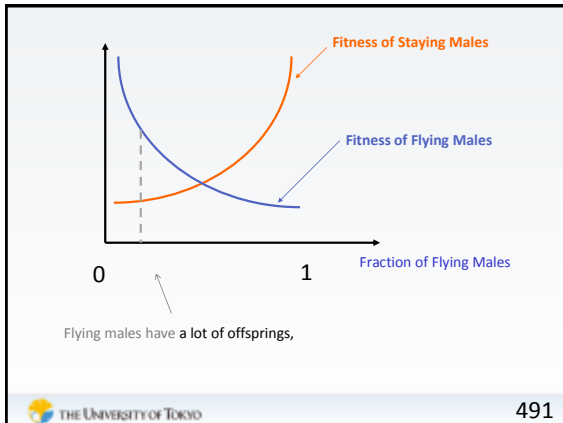
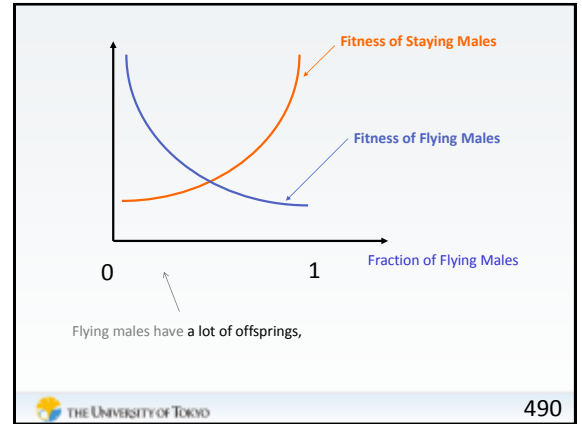
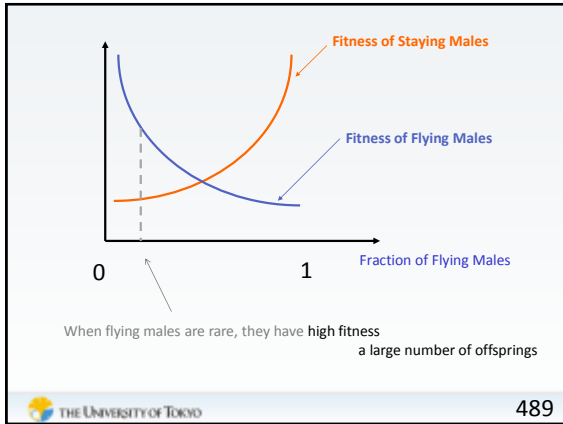
When the fraction of flying males is small




...flying males have more offsprings



When flying males are rare, they have **high fitness**




When the fraction of flying males is large



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When the fraction of flying males is large



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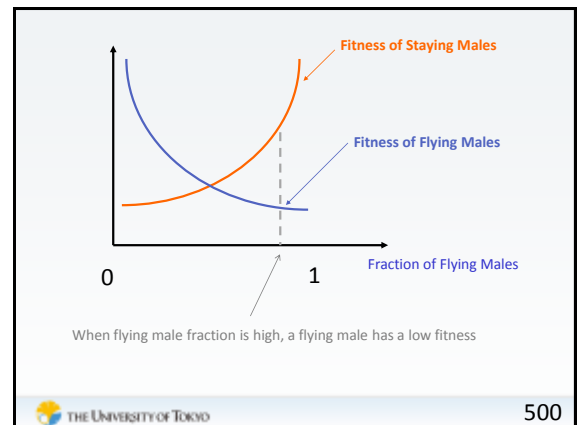
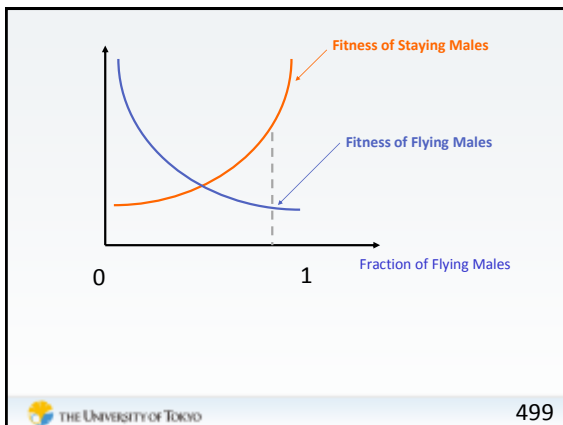
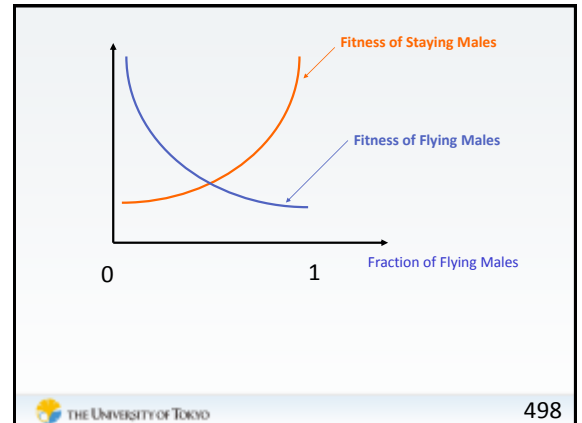
When the fraction of flying males is large

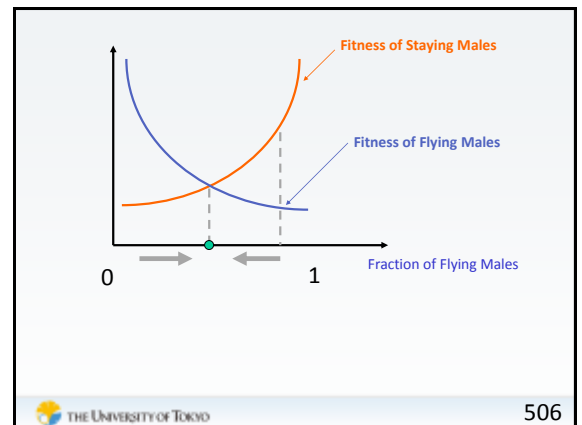
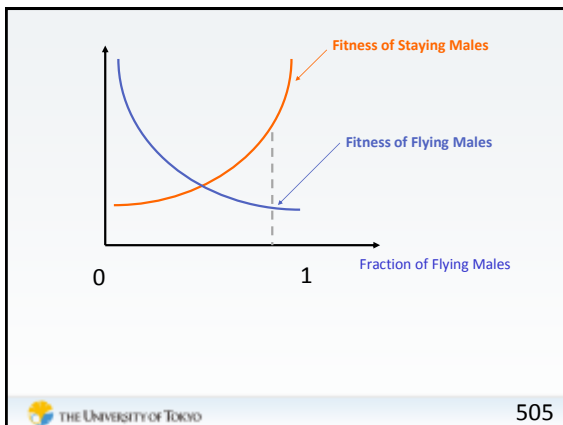
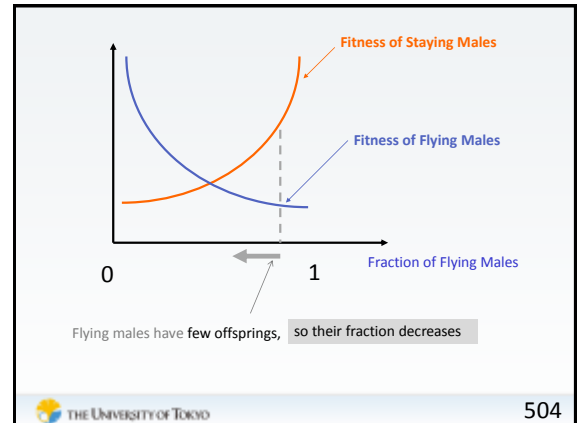
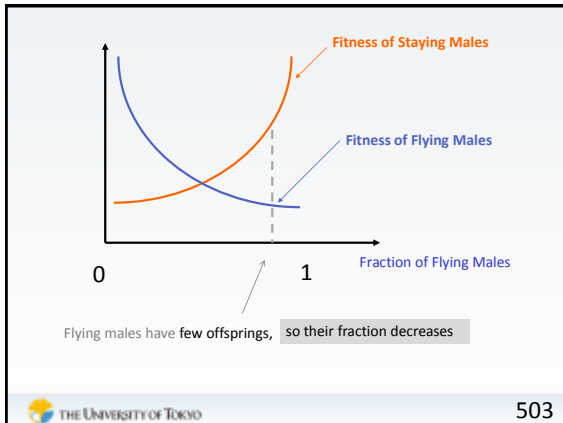
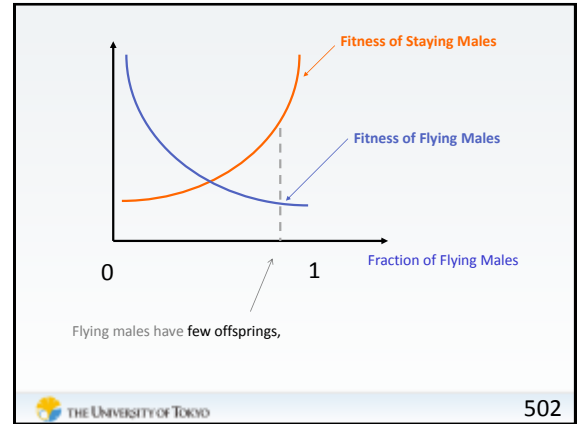
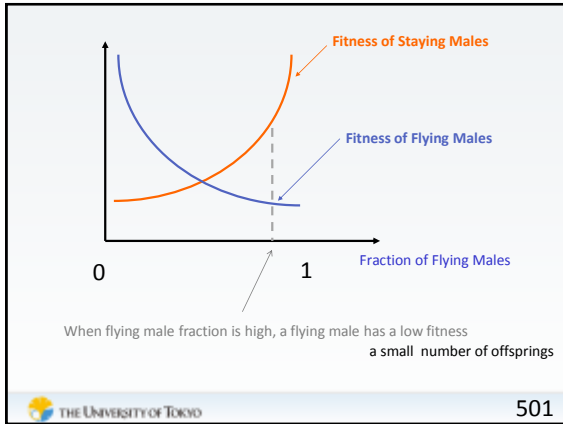


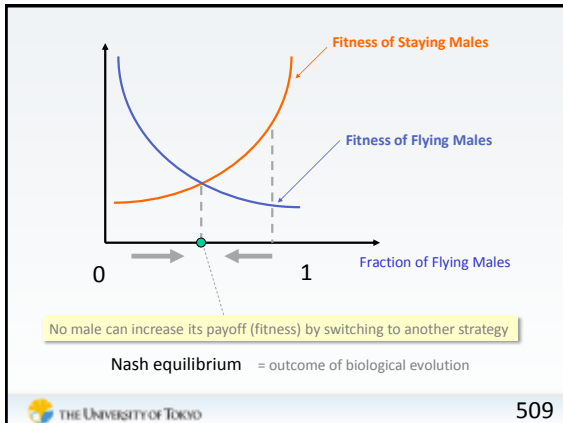
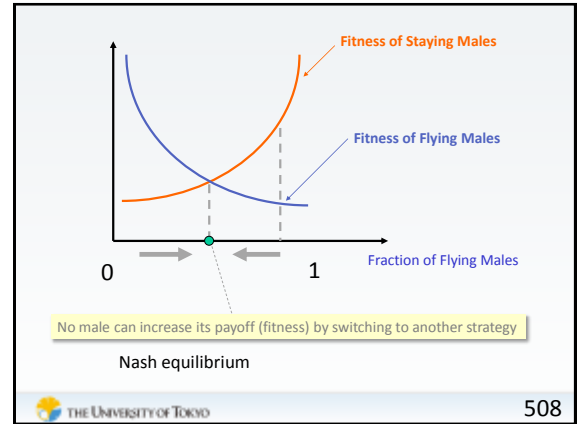
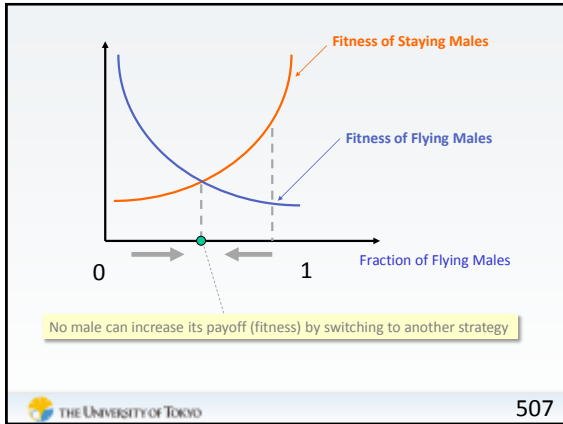
...flying males have less offsprings

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When the fraction of flying males is small

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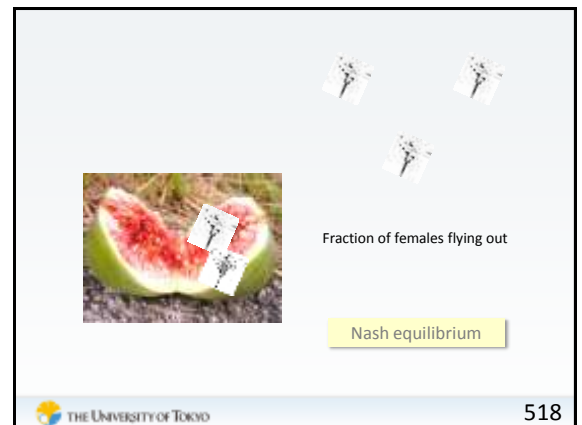
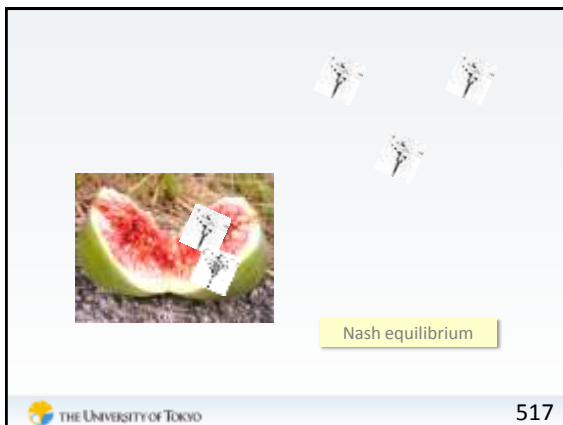
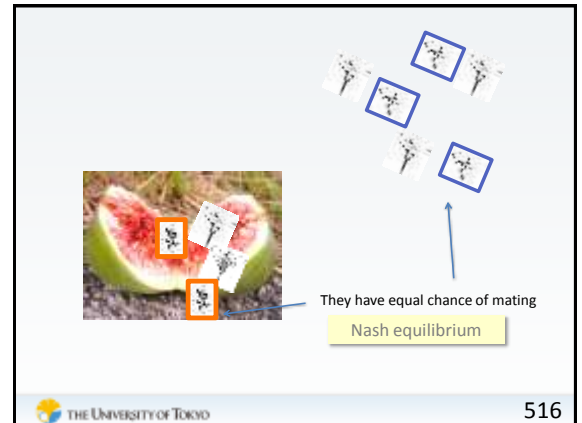
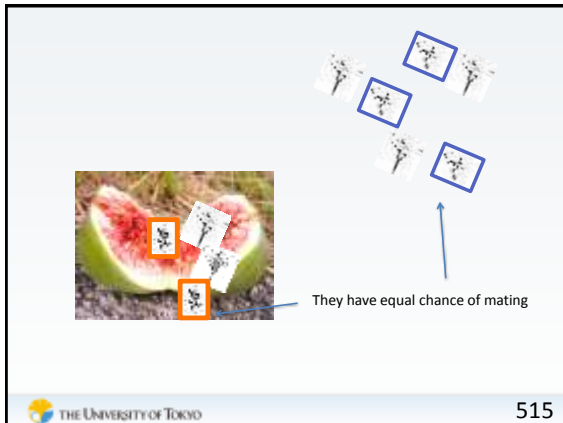
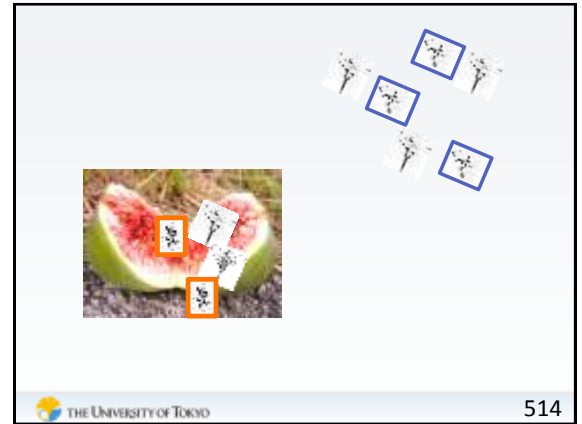
When the fraction of flying males is small

...flying males have more offsprings

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What is the property of Nash equilibrium?

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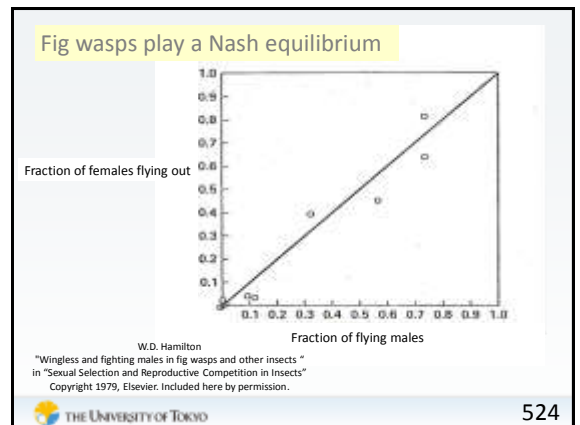
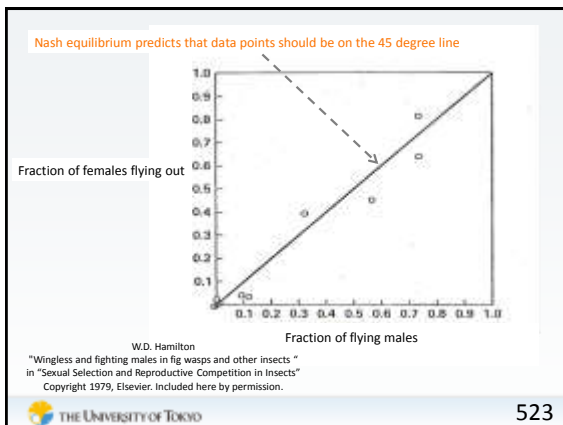
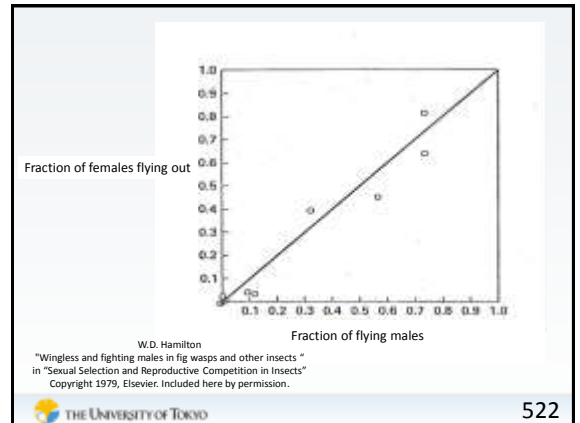
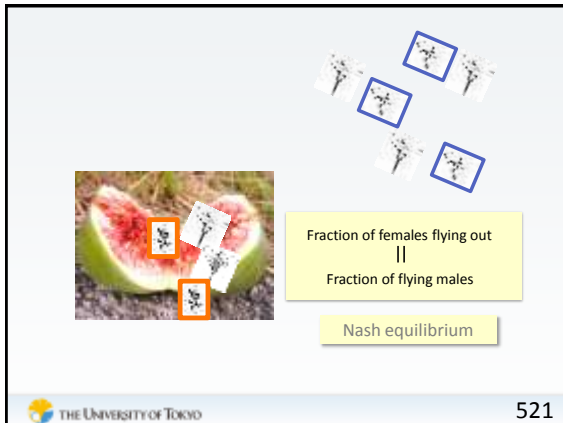
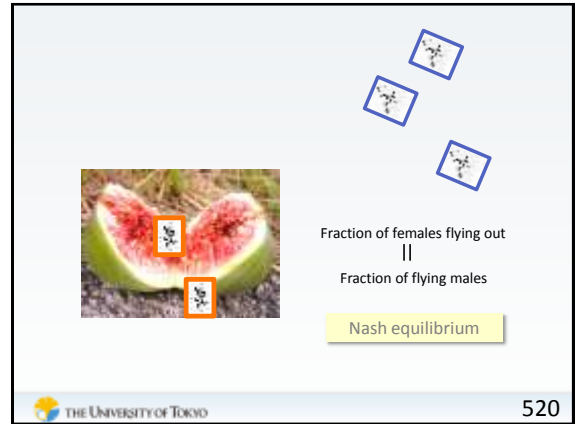
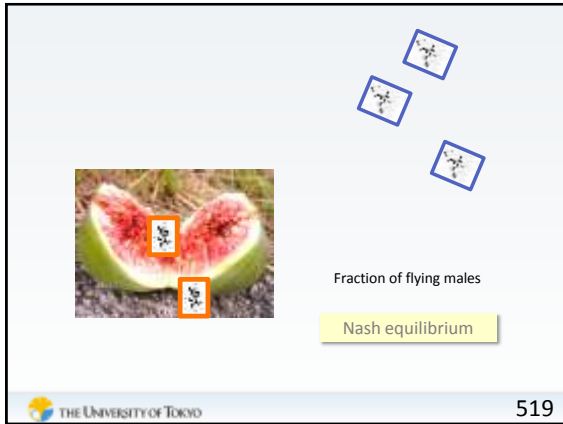
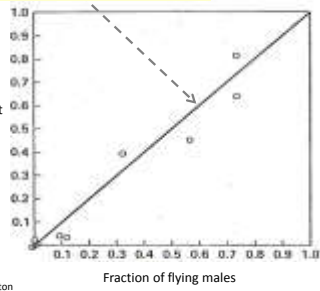


Fig wasps play a Nash equilibrium

Fraction of females flying out



W.D. Hamilton

"Wingless and fighting males in fig wasps and other insects"
in "Sexual Selection and Reproductive Competition in Insects"
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