AtliQ Hardwares



region All market All division All customer All FY 2019

P & L

By Fiscal Years

All values are in USD

Note: Do not modify the pivot table

Quarter

	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%

region All market All division All customer All FY 2020

P & L

By Fiscal Years

All values are in USD

Note: 2021 vs 2020 is not part of Pivot Table

Quarter

	Q1			Q2	
Metrics	Sep	Oct	Nov	Dec	Jan
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%

region All market All division All customer All FY 2021

P & L

By Fiscal Years

All values are in USD

Note: 2021 vs 2020 is not part of Pivot Table

Quarter

	Q1				Q2	
Metrics	Sep		Oct	Nov	Dec	Jan
Net Sales	4	4.8M	54.6M	74.3M	78.1M	44.8M
COGS	2	28.4M	34.7M	47.4M	49.8M	28.4M
Gross Margin	1	16.4M	19.9M	27.0M	28.3M	16.4M
GM %	3	36.7%	36.5%	36.3%	36.3%	36.7%

Net Sales

Comparison

2021 vs 2020	162.1%	164.7%	159.1%	161.0%	161.4%
2020 vs 2019	164.6%	156.6%	167.3%	161.5%	162.8%

AtliQ Hardwares



Q2	Q3			Q4			Grand Total
Feb	Mar	Apr	May	Jun	Jul	Aug	
6.1M	6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.5M	3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.6M	2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

	Q2	Q3			Q4			Grand Total
_	Feb	Mar	Apr	May	Jun	Jul	Aug	
	15.9M	2.1M	7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
	9.9M	1.3M	4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
	6.0M	0.8M	2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

Q2	Q3			Q4			Grand Total
eb	Mar	Apr	May	Jun	Jul	Aug	
41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%
	41.8M 26.5M 15.3M	feb Mar 41.8M 44.0M 26.5M 28.0M 15.3M 16.0M	febMarApr41.8M44.0M43.5M26.5M28.0M27.7M15.3M16.0M15.8M	TebMarAprMay41.8M44.0M43.5M44.4M26.5M28.0M27.7M28.1M15.3M16.0M15.8M16.3M	Mar Apr May Jun 41.8M 44.0M 43.5M 44.4M 41.5M 26.5M 28.0M 27.7M 28.1M 26.4M 15.3M 16.0M 15.8M 16.3M 15.1M	Mar Apr May Jun Jul 41.8M 44.0M 43.5M 44.4M 41.5M 44.0M 26.5M 28.0M 27.7M 28.1M 26.4M 28.0M 15.3M 16.0M 15.8M 16.3M 15.1M 16.0M	Mar Apr May Jun Jul Aug 41.8M 44.0M 43.5M 44.4M 41.5M 44.0M 43.0M 26.5M 28.0M 27.7M 28.1M 26.4M 28.0M 27.4M 15.3M 16.0M 15.8M 16.3M 15.1M 16.0M 15.6M

162.5%	1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%