

Overview of the New York data from 2008 -2015

Find out the superhost and the bad perfromance of host
Indicate of the reasons behind



### NEW YORK AIRBNB ANALYSIS -

PRICE DISTRIBUTION (Jun 2008 - Aug 2015)

	Neighbourhood	
All	All	<b>\</b>

17.74K 154.77

Count of Host Id

Average of Price

- The total listings in New York from Jun 2008 Aug 2015 is 22.01K and the average price in this period is \$154.77
- Listings in Manhattan areas are the most expensive average price is \$183.56/night
- The average price trend by year decreased from \$163.50 to \$136.54 decreased 16% in total
- The average price of the property type: **Condomnium is the highest**

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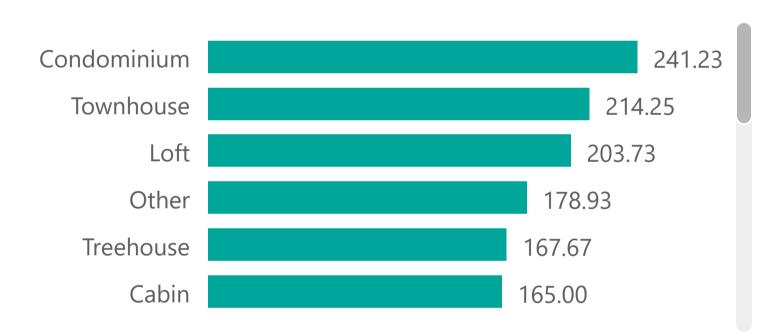
### Neighbourhood by Average Price and Listings

Neighbourhood Count of Host Id Average of Price 183.56 Manhattan 11693 8432 127.77 Brooklyn 1576 96.81 Queens 214 75.24 Bronx 147.69 94 Staten Island

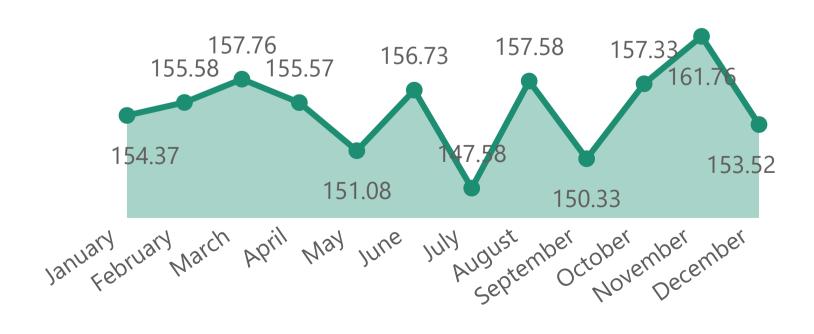
#### Average of Price by Year



#### Average of Price by Property Type



#### Average of Price by Month

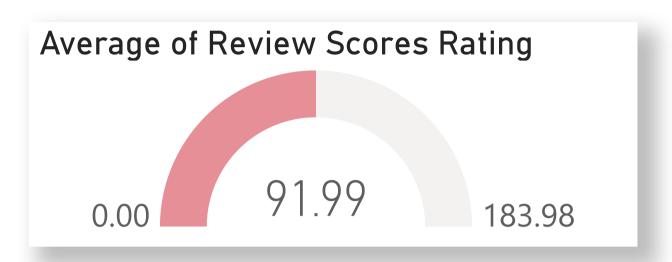


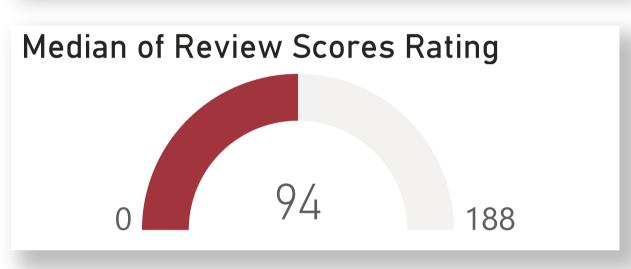


### NEW YORK AIRBNB ANALYSIS -

HOST SCORE REVIEW (Jun 2008 - Aug 2015)



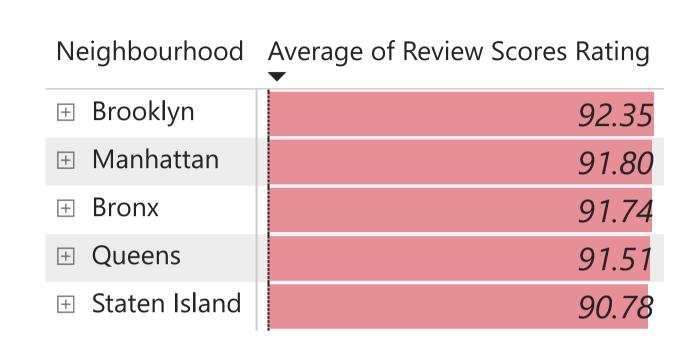




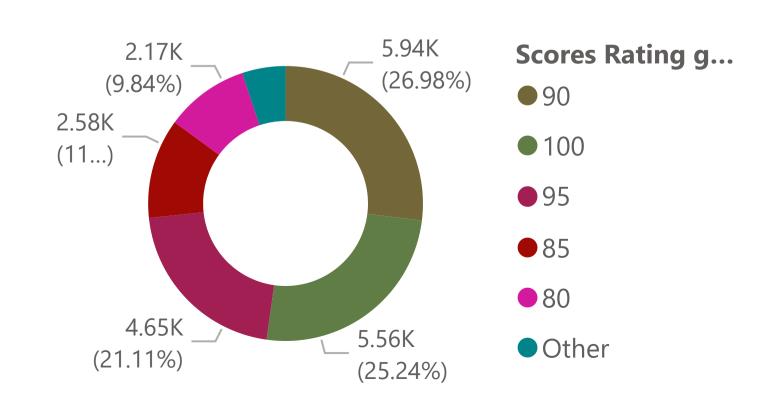
The median review scores of rating is 94 and the average review scores of rating is 91.99 which do not have much difference.

The location of listings that gaining the highest average review score of rating is Brooklyn and the lowest review score of rating is Staten Island. It is observed that the higher rating listing are located near the riverside.

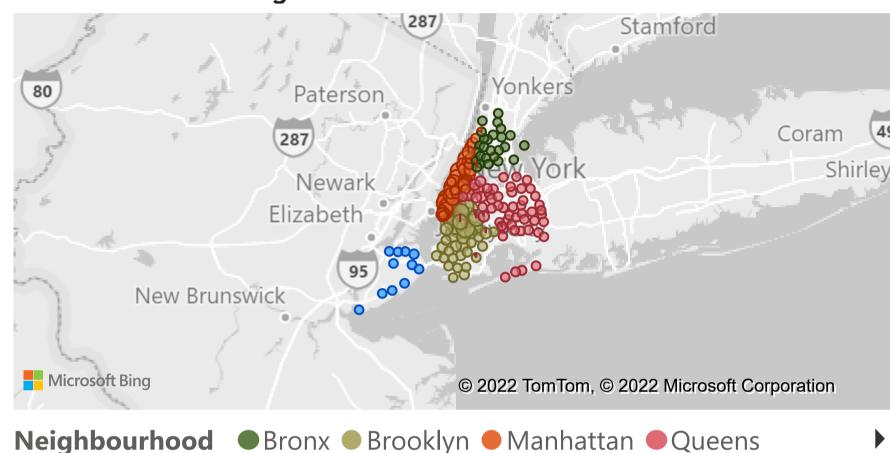
Besides, customers would prefer renting the whole appartements rather than the shared rooms.



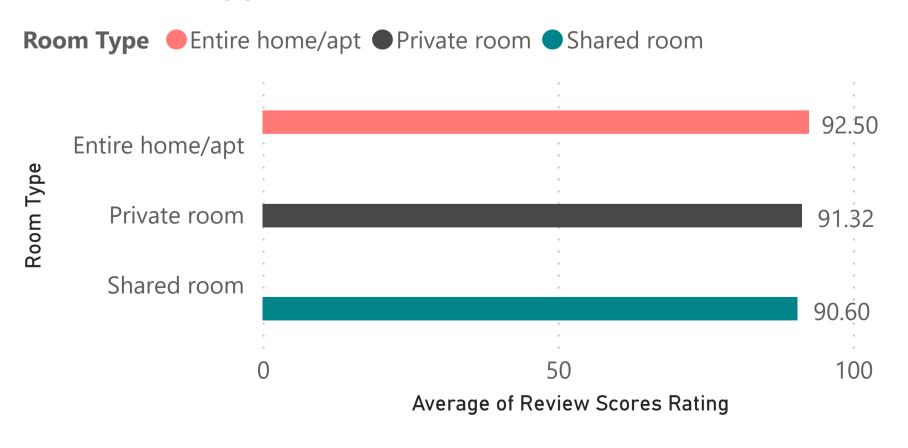
# Count of Host Id by Scores Rating groups



### **Location of Listings**



# Average of Review Scores Rating by Room Type and Room Type





### NEW YORK AIRBNB ANALYSIS - HOST ANAYSIS

(Jun 2008 - Aug 2015)

To find out the portion of superhost and the bad performance of host, we <u>divide</u> the host into 4 clusters based on the number of reviews and the review score ratings.

- Hosts in cluster 2 is classified as the superhost and hosts in cluster 3 is classified as bad performance
- For superhost (cluster 2): The average price per night is the highest which is \$163.21 and the average of reviews scores rating is also the highest among the 4 clusters.
- For the hosts who are in bad performance (cluster 3): although the average price per night is the cheapest among all clusters, the average review scores is the lowest.
- However, other than cluster 2 and cluster 3, cluster 1 gains the highest average number of reviews it could imply that the attractiveness of cluster is higher than hosts in other clusters.



Host Id (clusters)	Count of Host Id (clusters)	Min of Review Scores Rating ▼	Average of Number Of Reviews	Average of Review Scores Rating Av
Cluster2	11736	80	9.25	97.14
Cluster1	2621	65	66.01	91.94
Cluster4	7114	40	10.97	85.89
Cluster3	538	20	4.92	60.65

**Host Id (clusters)** 

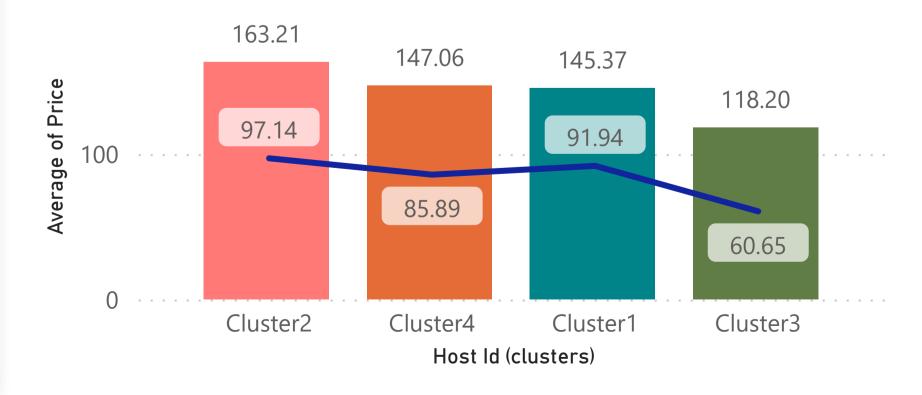
Cluster1

Cluster2

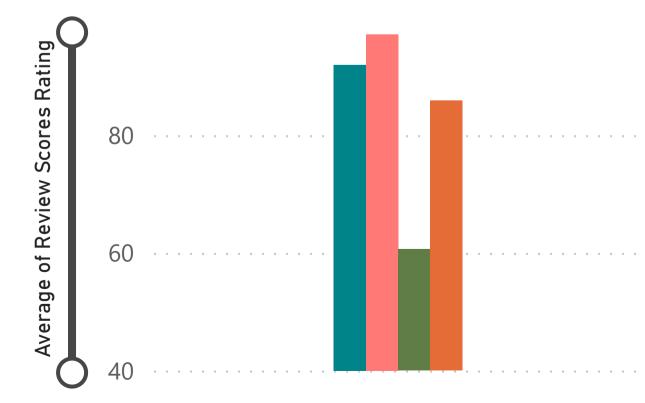
• Cluster3

Cluster4

# Average of Price and Average of Review Scores Rating by Host Id (clusters)



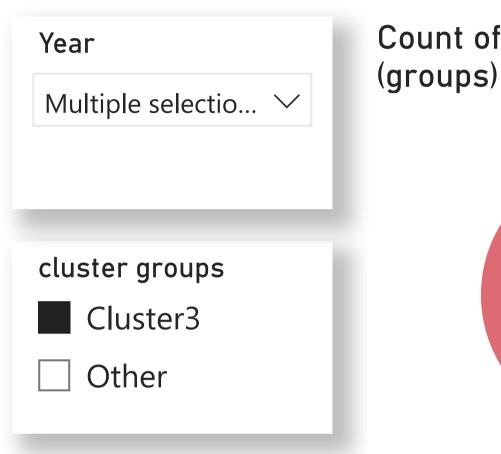
# Average of Review Scores Rating by Host Id (clusters)



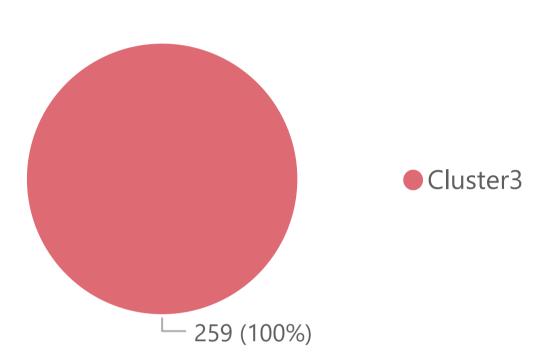


### NEW YORK AIRBNB ANALYSIS - BAD PERFORAMANCE OF HOST

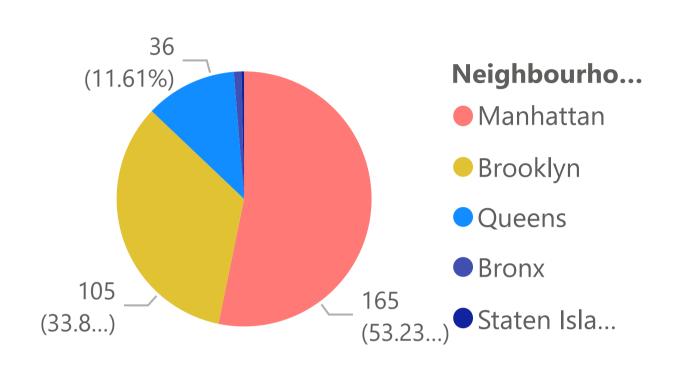
(Jun 2008 - Aug 2015)



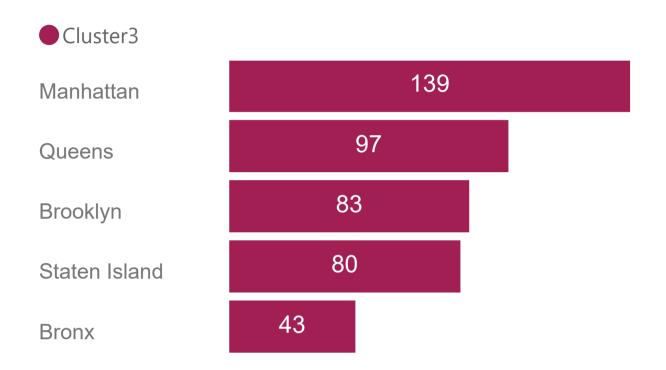




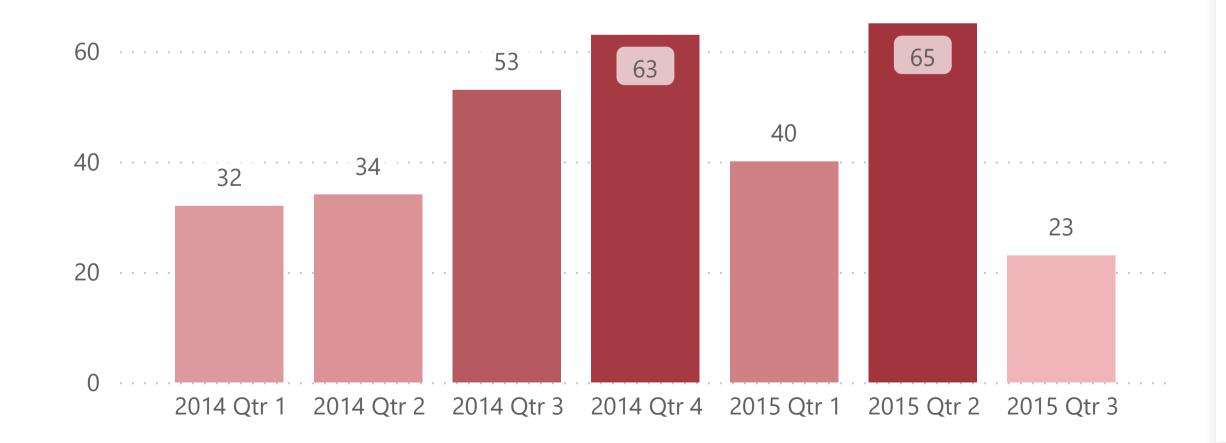
## Count of Host Id (clusters) by Neighbourhood



### Average of Price by Neighbourhood and Host Id (clusters) (groups)



#### Total Listings by Year



The average price of the host in cluster 3 in all the neighborhoods is **lower than** in the other clusters however it still leads to the lowest review score rating.

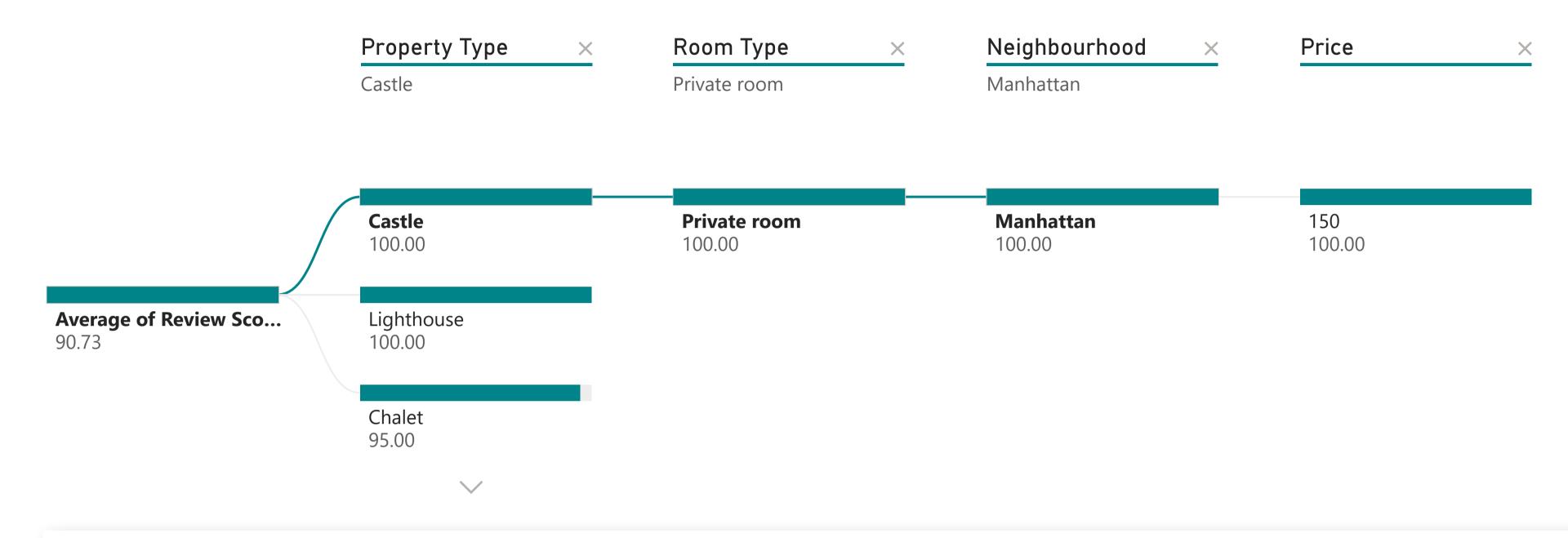
It could be resulted from the lack of experience in running a business in hosting. As from the graph, most of the hosts of cluster 3 started running Airbnb in 2009, compared to other clusters that started business in 2008, they were not familiar with the hosting business

As from the graph, the number of records of cluster 3 increased from 2009 to 2014 and then dropped from 65 to 23 in the last two quarters. It implies the situation of bad performance of the host is improved.



### NEW YORK AIRBNB ANALYSIS - CONCLUSION

(Jun 2008 - Aug 2015)



#### **Conclusion:**

#### The superhost would satisfy for the below criterias:

Property Type : Apartment

Room Type: Entire home/apartment

Listing location: Manhattan

Price per night: \$150

To encourage the hosts doing their best to be a superhost, we could give them guidelines and hosting trainings for example be responsive to the customer questions and not being overpriced for their apartment.