

## ANDRES GONZALEZ-LIRA

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### CONTACT INFORMATION

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### ACADEMIC POSITIONS

**Pontificia Universidad Catolica de Chile - School of Business**

Assistant Professor

2022 -

**Yale University**

Visiting Assistant Professor (Cowles)

9/2023

Postdoctoral Associate (CBEY)

2021 - 2022

### EDUCATION

**University of California, Berkeley - Haas School of Business**

Ph.D in Business and Public Policy (Business Economics)

2015 - 2021

Advisors: Steve Tadelis (chair), Benjamin Handel, Kei Kawai, Reed Walker

**Pontificia Universidad Catolica de Chile**

M.A. in Economics

2011 - 2012

B.A. in Business and Economics

2006 - 2011

**University of British Columbia**

Academic Exchange Program

2010

### WORKING PAPERS

[Competition under Incomplete Contracts and the Design of Procurement Policies](#)

(with Rodrigo Carril and Michael S. Walker)

Revise and Resubmit, *American Economic Review*

[Slippery Fish: Enforcing Regulation when Agents Learn and Adapt](#)

(with Mushfiq Mobarak)

Revise and Resubmit, *Journal of the European Economic Association*

[Regression Discontinuity Designs with a Mismeasured Assignment Variable](#)

(with Rodrigo Carril)

### INVITED ACADEMIC PRESENTATIONS

UPenn, NYU-IO Day,\* UChile-CEA, ESE Business School, PUC-Chile,\* Berkeley-Padova-Paris Workshop (Paris), Auctions, Competition, Regulation, and Public Policy Conference (Lancaster-UK)

2023

NBER IO Spring Meeting, NYU Stern, SIOE (Toronto), EARIE (Vienna), ZEW Mannheim - Workshop on Economics of Public Procurement, Southern Economic Association Meeting (Fort Lauderdale)

2022

Barcelona GSE Summer Forum - Applied IO, IIOC, ITAM, PUC-Chile (×2), PUC-Rio, RIDGE-IO, UAI, University of British Columbia-Sauder, University of Michigan, Yale University

2021

NBER EEE Spring Meeting, NBER ENS Summer Institute, Innovation and Institutions Conference, IIOC,<sup>°</sup> SIOE<sup>°</sup>

2020

University of Zurich - Public Finance Conference, Dept. of Defense (Pentagon) Acquisition Analytics Forum

2019

AEA Meetings (Philadelphia), LAMES (Sao Paulo), PUC-Chile, SECHI, UC Berkeley (Haas, Econ, PERL)

2014 - 2018

\* presentation by coauthor in conference we both attended    ° canceled due to COVID-19

AWARDS, HONORS AND GRANTS	Fondecyt Inicio. Project: “Procurement and Competition in the Pharmaceutical Market”	2023
	Impact Evaluation Fund - Budget Office, Ministry of Finance, Chile	2022
	The Oliver Williamson Grant for Doctoral Research	2020
	Sasakawa Young Leaders Fellowship Fund (Sylff)	2019
	Clausen Center Grant for Doctoral Research	2019
	Bradley Foundation Fellowship	2018
	UC Berkeley Institute for Business Innovation	2018
	Levin Family Seed Grants - CEGA	2017
	F.K Weyerhaeuser Research Grant	2016
	MacMillan Research Grant	2016
	Chilean Marine Service Grant	2015
	Maximum Distinction for M.A. Thesis in Economics, PUC-Chile	2012
TEACHING EXPERIENCE	Pontificia Universidad Catolica de Chile	
	Competitive Strategy (Undergraduate)	2023
	University of California, Berkeley - Haas School of Business	
	Game Theory (B-BAY Academy)	2018 - 2019
	TA: Data and Decisions (core MBA)	2018 - 2019
	Pontificia Universidad Catolica de Chile	
	Principles of Economics (Undergraduate)	2013
OTHER RESEARCH EXPERIENCE	TA: Industrial Organization (Graduate), Organization’s Strategy and Incentives (MBA), Advanced Macroeconomics, Advanced Microeconomics, Principles of Economics	2009 - 2014
	University of California, Berkeley	
	Research Assistant - Reed Walker	2016 - 2017
	Abdul Latif Jameel Poverty Action Lab (J-PAL), LAC	
	Research Associate (University based)	2013 - 2015
PROFESSIONAL ACTIVITIES	Pontificia Universidad Catolica de Chile	
	Research Assistant - Juan-Pablo Montero	2014 - 2015
	Referee for <i>Econometrica</i> , <i>American Economic Journal: Economic Policy</i> , <i>Journal of Public Economics</i> , <i>Rand Journal of Economics</i> , <i>Review of Economics and Statistics</i>	
	Co-Organizer, PUC-Chile IO Seminar	2023
	Co-Organizer, PUC-Chile Economics Alumni Conference	2022

Last update: September, 2023