

## ANDRES GONZALEZ-LIRA

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| CONTACT INFORMATION            | <i>E-mail:</i> <a href="mailto:andresgonzalezlira@uc.cl">andresgonzalezlira@uc.cl</a> <i>Site:</i> <a href="http://andresgonzalezlira.com">andresgonzalezlira.com</a>  |                            |
| ACADEMIC POSITIONS             | <b>Pontificia Universidad Catolica de Chile - School of Business</b><br>Assistant Professor  | 2022 -                     |
|                                | <b>Yale University</b><br>Postdoctoral Associate   | 2021 - 2022                |
| EDUCATION                      | <b>University of California, Berkeley - Haas School of Business</b><br>Ph.D in Business and Public Policy (Business Economics)<br>Advisors: Steve Tadelis (chair), Benjamin Handel, Kei Kawai, Reed Walker   | 2015 - 2021                |
|                                | <b>Pontificia Universidad Catolica de Chile</b><br>M.A. in Economics<br>B.A. in Business and Economics   | 2011 - 2012<br>2006 - 2011 |
|                                | <b>University of British Columbia</b><br>Academic Exchange Program   | 2010                       |
| ACADEMIC VISITS                | <b>Yale University</b><br>Cowles Foundation, Visiting Assistant Professor  | 9/2023                     |
| WORKING PAPERS                 | <a href="#">Competition under Incomplete Contracts and the Design of Procurement Policies</a><br>(with Rodrigo Carril and Michael S. Walker)<br>Revise and Resubmit, <i>American Economic Review</i>   |                            |
|                                | <a href="#">Slippery Fish: Enforcing Regulation when Agents Learn and Adapt</a><br>(with Mushfiq Mobarak)<br>Revise and Resubmit, <i>Journal of the European Economic Association</i>  |                            |
|                                | <a href="#">Drivers of Public Procurement Prices: Evidence from Pharmaceutical Markets</a><br>(with Claudia Allende, Juan Pablo Atal, Rodrigo Carril, and Jose Ignacio Cuesta)   |                            |
|                                | <a href="#">Regression Discontinuity Designs with a Mismeasured Assignment Variable</a><br>(with Rodrigo Carril)   |                            |
| INVITED ACADEMIC PRESENTATIONS | UPenn, NYU-IO Day,* UChile-CEA, ESE Business School, PUC-Chile,* Institutions and Innovation Conference (Columbia Business School), Berkeley-Padova-Paris Workshop (Paris), Auctions, Competition, Regulation, and Public Policy Conference (Lancaster-UK) | 2023                       |
|                                | NBER IO Spring Meeting, NYU Stern, SIOE (Toronto), EARIE (Vienna), ZEW Mannheim - Workshop on Economics of Public Procurement, Southern Economic Association Meeting (Fort Lauderdale)   | 2022                       |
|                                | Barcelona GSE Summer Forum - Applied IO, IIOC, ITAM, PUC-Chile (×2), PUC-Rio, RIDGE-IO, UAI, University of British Columbia-Sauder, University of Michigan, Yale University  | 2021                       |
|                                | NBER EEE Spring Meeting, NBER ENS Summer Institute, Innovation and Institutions Conference, IIOC, <sup>o</sup> SIOE <sup>o</sup>   | 2020                       |

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|                              | University of Zurich - Public Finance Conference, Dept. of Defense (Pentagon)<br>Acquisition Analytics Forum   | 2019   |
|                              | AEA Meetings (Philadelphia), LAMES (Sao Paulo), PUC-Chile, SECHI, UC Berkeley (Haas, Econ, PERL)   | 2014 - 2018  |
|                              | * presentation by coauthor in conference we both attended      ° canceled due to COVID-19  |  |
| AWARDS, HONORS<br>AND GRANTS | Fondecyt Inicio. Project: “Procurement and Competition in the Pharmaceutical Market”<br>Impact Evaluation Fund - Budget Office, Ministry of Finance, Chile<br>The Oliver Williamson Grant for Doctoral Research<br>Sasakawa Young Leaders Fellowship Fund (Sylff)<br>Clausen Center Grant for Doctoral Research<br>Bradley Foundation Fellowship<br>UC Berkeley Institute for Business Innovation<br>Levin Family Seed Grants - CEGA<br>F.K Weyerhaeuser Research Grant<br>MacMillan Research Grant<br>Chilean Marine Service Grant<br>Maximum Distinction for M.A. Thesis in Economics, PUC-Chile | 2023<br>2022<br>2020<br>2019<br>2019<br>2018<br>2018<br>2017<br>2016<br>2016<br>2015<br>2012 |
| TEACHING<br>EXPERIENCE       | Pontificia Universidad Catolica de Chile<br>Competitive Strategy (Undergraduate)<br><br>University of California, Berkeley - Haas School of Business<br>Game Theory (B-BAY Academy)<br>TA: Data and Decisions (core MBA)<br><br>Pontificia Universidad Catolica de Chile<br>Principles of Economics (Undergraduate)<br>TA: Industrial Organization (Graduate), Organization’s Strategy and Incentives (MBA), Advanced Macroeconomics, Advanced Microeconomics, Principles of Economics   | 2023<br><br><br>2018 - 2019<br>2018 - 2019<br><br>2013<br>2009 - 2014                        |
| OTHER RESEARCH<br>EXPERIENCE | University of California, Berkeley<br>Research Assistant - Reed Walker<br><br>Abdul Latif Jameel Poverty Action Lab (J-PAL), LAC<br>Research Associate (University based)<br><br>Pontificia Universidad Catolica de Chile<br>Research Assistant - Juan-Pablo Montero   | 2016 - 2017<br><br>2013 - 2015<br>2014 - 2015  |
| PROFESSIONAL<br>ACTIVITIES   | Referee for <i>Econometrica</i> , <i>American Economic Journal: Economic Policy</i> , <i>Journal of Public Economics</i> , <i>Rand Journal of Economics</i> , <i>Review of Economics and Statistics</i> , <i>Journal of Law, Economics and Organization</i><br><br>Co-Organizer, PUC-Chile IO Seminar<br>Co-Organizer, PUC-Chile Economics Alumni Conference   | <br><br>2023<br>2022, 2023   |

Last update: November, 2023