### ANDREW GRABOWSKI

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#### **EDUCATION**

### MASSACHUSETTS INSTITUTE OF TECHNOLOGY

Cambridge, MA 2023 - Present

School of Engineering & Sloan School of Management

M.S., Engineering and Management, Finance Concentration, expected December 2025

M.S., Electrical Engineering and Computer Science, expected December 2025

- Fellow, System Design and Management
- Clubs: MIT Energy Club, MIT VC and PE, MIT Infrastructure Club

### UNIVERSITY OF CALIFORNIA, LOS ANGELES (UCLA)

Los Angeles, CA

B.S., Aerospace Engineering; Computer Science Concentration

2014 - 2018

- Elks National Foundation Scholarship, President's Volunteer Service Award (awarded 5 years, 600+ hours)
- UCLA Camp Kesem Executive, Operations & Finance Director, UCLA Club Volleyball, UCLA Cheer Squad

### **EXPERIENCE**

## **MIT Energy Conference**

Cambridge, MA 2024 - Present

**Managing Director** 

- Secured \$350K+ in sponsorships and ticket revenues, doubling YoY sponsorship revenue
- Led a 40-student team to facilitate MIT's largest student-run conference with 60+ speakers and 600+ attendees
- Led negotiations leading to 20% decrease in operating expenses, implemented multi-year engagement framework

### MIT, Laboratory for Aviation and the Environment Research Assistant

Cambridge, MA

2023 - Present

- Formalizing Project Financing pathways for sustainable good plants, focused on Sustainable Aviation Fuel facilities
- Investigating and guiding research in novel financial instruments to optimize supply and demand of sustainable goods
- Developing game-theoretic approach to collaborative purchasing of environmental attributes utilizing Book and Claim
- Managing the Zero Impact Aviation Alliance organized by Professor Florian Allroggen; driving industry and academic collaboration through high impact fielded sustainable aviation projects
- Researched Sustainable Aviation Fuel deployment and scaling pathways using techno-economic modeling and iso-Levelized Cost of Carbon Abatement (LCCA) approach; maintained lab's public AEIC Emissions Model
- Advised strategic direction of MIT's AeroAstro department in Aviation, Space, and Autonomy

### **World Energy** Sustainability Researcher and Intern

Boston, MA 2024 - 2025

Created framework to identify novel markets for co-products of World Energy's Sustainable Aviation Fuel production

- Investigated and led financial, policy, and technical exploration of World Energy's refineries utilizing Thermal Batteries and Electric Heaters; engaged with technology suppliers, financiers, grant writers, and NGOs
- Analyzed technology pathways and offtakers for Green Hydrogen production, storage, and transportation in Canada
- Developed Book and Claim Demand Signal Recognition (DSR) pilot with Roundtable for Sustainable Biomaterials (RSB) to address clean energy FOAK financing challenges and offtake agreements

THE MATHWORKS Washington, DC

## Systems Engineering Tools Product Manager, Aerospace Application Engineer

2018 - 2023

- Led 30+ developers and 20+ customer-facing worldwide engineers in System Engineering tool development; fastest-growing MathWorks' tool with 65% 2022 YoY revenue growth
- Consulted with companies (startups to OEMs) in climate tech, aerospace, and automotive industry; increased MathWorks' systems engineering tools' market share by 51% YoY

### UCLA CLIMATE NANOTECHNOLOGY ENGINEERING DEPARTMENT Published Research Assistant for Dr. CJ Kim

Los Angeles, CA 2016 - 2018

Developed and executed DARPA-funded real-world aquatic testing of a drag-reducing, superhydrophobic ("Water Repelling") surface (SHPo); measured 30% drag reduction for sustainable commercial and defense applications

Demonstrated first open-water successful test of a SHPo surface; ensured continued funding and published results

# ADDITIONAL INFORMATION

- Technical Skills: TEA/Financial Analysis, Excel, VBA, MATLAB, Simulink, SysML, C/C++, Python, Optimization
- Hobbies: Any reason to get outside, Canoeing, Chess, Backpacking, Traveling, Triathlons, Sailing, Scuba
- Certificates: CFA Institute: ESG Investing, AWS Cloud Practitioner; Azure Fundamentals, MIT Deep Learning