

Ayush Gupta

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Education

Boston University

DOCTOR OF PHILOSOPHY IN ECONOMICS

Microeconomic Theory; Industrial Organization; Market Design
Behavioural and Experimental Economics; Organizational Economics

Boston, Massachusetts
2026 (expected)

University of Toronto

MASTER OF ARTS IN ECONOMICS

Field: Financial Economics

Toronto, Canada
2018

University of Toronto

BACHELOR OF SCIENCE IN MATHEMATICS AND ECONOMICS (HIGH DISTINCTION)

Dean's List: 2014, 2015, 2016, 2017
New College Scholarship: 2015, 2017

Toronto, Canada
2017

Working Papers

A Theory of Efficient Price Cycles Under Imperfect Monitoring (Job Market Paper) [\[PDF\]](#)

Opt In? Opt Out? (with Alex Chan and Yetong Xu) [\[PDF\]](#)

Utility Maximization Under Endogenous Uncertainty [\[PDF\]](#)

Incentives, Supervision, and Limits to Firm Size [\[PDF\]](#)

Best Paper Award – IOEA 2024

Work in Progress

Social Learning with Endogenous Timing and Payoff Externalities (with Jiahao Shen)

Teaching Experience

2025	Course Instructor , Introduction to Financial Economics	Harvard University
2024	Teaching Fellow , Microeconomics (MA Level)	Boston University
2022	Teaching Fellow , Introductory Microeconomics	Boston University
2021	Teaching Fellow , Economics of Sports	Boston University
2021	Teaching Fellow , Development Economics	Boston University
2018	Teaching Assistant , Intermediate Microeconomics	University of Toronto
2017	Teaching Assistant , Game Theory	University of Toronto
2017	Teaching Assistant , Intermediate Macroeconomics	University of Toronto

Research Assistant Experience

2025	Kevin Lang , Boston University
2024	Alex Chan , Harvard Business School
2023 - 2024	Chiara Margaria , Boston University
2016 - 2017	Philip Oreopoulos , University of Toronto

Professional Experience

Charles River Associates *Toronto, Canada*
SENIOR ASSOCIATE INTERN (ANTITRUST & COMPETITION ECONOMICS) *2023*

Charles River Associates *Toronto, Canada*
ASSOCIATE (ANTITRUST & COMPETITION ECONOMICS) *2018-2020*

Conference Presentations

- 2025** Stony Brook International Conference on Game Theory
2024 Institutional and Organizational Economics Academy; Midwest Economic Theory Conference
2023 3B Theory Workshop

Other

Citizenship / Visa	Canada / F1
Computer Skills	Stata, R, Mathematica, Julia, SQL

References

Professor Juan Ortner
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Professor Andrew Newman
BOSTON UNIVERSITY
+1 (617) 358-4352
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Professor Dilip Mookherjee
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