

# Ayush Gupta

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## Education

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### Boston University

*Boston, Massachusetts*

DOCTOR OF PHILOSOPHY IN ECONOMICS

*2026 (expected)*

Fields: Microeconomic Theory; Industrial Organization; Market Design  
Organizational Economics; Financial Economics

### University of Toronto

*Toronto, Canada*

MASTER OF ARTS IN ECONOMICS

*2018*

Field: Financial Economics

### University of Toronto

*Toronto, Canada*

BACHELOR OF SCIENCE IN MATHEMATICS AND ECONOMICS (HIGH DISTINCTION)

*2017*

Dean's List: 2014, 2015, 2016, 2017

New College Scholarship: 2015, 2017

## Working Papers

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**A Theory of Efficient Price Cycles Under Imperfect Monitoring** (Job Market Paper)

[\[PDF\]](#)

**Opt In? Opt Out?** (with Alex Chan and Yetong Xu)

[\[PDF\]](#)

**Utility Maximization Under Endogenous Uncertainty**

[\[PDF\]](#)

**Incentives, Supervision, and Limits to Firm Size**

[\[PDF\]](#)

## Work in Progress

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**Social Learning with Endogenous Timing and Payoff Externalities** (with Jiahao Shen)

## Professional Experience

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### Charles River Associates

*Toronto, Canada*

SENIOR ASSOCIATE INTERN (ANTITRUST & COMPETITION ECONOMICS)

*2023*

### Charles River Associates

*Toronto, Canada*

ASSOCIATE (ANTITRUST & COMPETITION ECONOMICS)

*2018 - 2020*

### Bell Canada

*Toronto, Canada*

BUSINESS INTELLIGENCE INTERN

*2016*

### University of Toronto

*Toronto, Canada*

GAME DAY EVENT STAFF

*2013 - 2017*

## Teaching Experience

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2025	<b>Course Instructor</b> , Introduction to Financial Economics	Harvard University
2024	<b>Teaching Fellow</b> , Microeconomics (MA Level)	Boston University
2022	<b>Teaching Fellow</b> , Introductory Microeconomics	Boston University
2021	<b>Teaching Fellow</b> , Economics of Sports	Boston University
2021	<b>Teaching Fellow</b> , Development Economics	Boston University
2018	<b>Teaching Assistant</b> , Intermediate Microeconomics	University of Toronto
2017	<b>Teaching Assistant</b> , Game Theory	University of Toronto
2017	<b>Teaching Assistant</b> , Intermediate Macroeconomics	University of Toronto

## Research Assistant Experience

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2025	<b>Kevin Lang</b> , Boston University
2024	<b>Alex Chan</b> , Harvard Business School
2023 - 2024	<b>Chiara Margaria</b> , Boston University
2016 - 2017	<b>Philip Oreopolous</b> , University of Toronto

## Other

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**Citizenship / Visa**    Canada / F1

**Computer Skills**    Stata, R, Mathematica, Julia, SQL

## References

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### Professor Juan Ortner

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+1 (617) 353-6323  
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### Professor Dilip Mookherjee

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### Professor Andrew Newman

BOSTON UNIVERSITY  
+1 (617) 358-4352  
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### Professor Alex Chan

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