GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN-DEC 2012

WHOL	ECVI	

		CATEGORY						MON.	TH						MARKET	SHARE
	,	ATEGORY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2012	%
1.		CC < 1.500 (G/D)	692	1,117	1,425	1,272	1,827	2,146	1,822	1,824	2,228	1,564	1,621	1,460	18,998	1.7%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	579	1,044	769	1,093	1,012	1,905	2,005	1,466	1,282	1,084	1,166	1,349	14,754	1.3%
		CC > 3.001 (G)/2.501 (D)	26	55	52	43	16	56	40	28	51	35	32	35	469	0.0%
		SUB TOTAL	1,297	2,216	2,246	2,408	2,855	4,107	3,867	3,318	3,561	2,683	2,819	2,844	34,221	3.1%
2.		CC < 1.500 (G/D)	38,515	45,444	46,137	43,993	49,571	53,421	53,733	41,903	54,038	55,225	54,378	46,749	583,107	52.2%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	10,675	11,003	12,084	13,222	13,416	14,108	13,886	8,420	13,625	15,748	13,566	12,529	152,282	13.6%
	4A211FE	2.501 < CC < 3.000 (G)	218	182	232	338	284	188	281	188	219	248	440	312	3,130	0.3%
		CC > 3.001 (G)/2.501 (D)	22	33	29	126	87	60	66	77	46	52	38	13	649	0.1%
		SUB TOTAL	49,430	56,662	58,482	57,679	63,358	67,777	67,966	50,588	67,928	71,273	68,422	59,603	739,168	66.2%
3.		CC < 1.500 (G/D)	-	-		-	-	-	-		-	-	-			0.0%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	311	454	508	481	520	606	526	486	698	397	434	232	5,653	0.5%
		CC > 3.001 (G)/2.500 (D)	58	87	95	181	146	144	209	196	192	178	214	43	1,743	0.2%
		SUB TOTAL	369	541	603	662	666	750	735	682	890	575	648	275	7,396	0.7%
4.		GVW 5 - 10 Ton (G/D)	186	229	185	227	340	247	201	123	106	112	137	98	2,191	0.2%
	BUS	GVW 10 - 24 Ton (G/D)	89	148	103	246	341	145	106	117	185	221	207	373	2,281	0.2%
		GVW > 24 Ton (G/D)	-	-		-	-	-	-		-	-	-		-	0.0%
		SUB TOTAL	275	377	288	473	681	392	307	240	291	333	344	471	4,472	0.4%
5.		GVW < 5 Ton (G/D)	11,893	13,615	13,024	12,701	15,360	13,843	15,355	10,489	14,684	17,636	17,144	12,610	168,354	15.1%
	PICK UP / TRUCK	GVW 5 - 10 Ton (G/D)	9,146	9,417	8,699	8,487	8,707	9,308	9,057	7,317	9,418	9,781	10,505	9,891	109,733	9.8%
	THOR OF THOOK	GVW 10 - 24 Ton (G/D)	1,048	782	936	906	833	1,386	1,209	899	1,359	1,414	1,178	806	12,756	1.1%
		GVW > 24 Ton (G/D)	2,096	2,160	2,147	2,400	1,726	1,860	1,534	1,208	1,566	1,482	1,272	1,315	20,766	1.9%
		SUB TOTAL	24,183	25,974	24,806	24,494	26,626	26,397	27,155	19,913	27,027	30,313	30,099	24,622	311,609	27.9%
6.	DOUBLE CABIN	GVW < 5 Ton (G/D)	873	716	1,492	1,428	1,355	2,323	2,481	1,704	2,403	1,577	1,371	1,641	19,364	1.7%
	4X2 / 4X4	For all CC													-	0.0%
	·	SUB TOTAL	873	716	1,492	1,428	1,355	2,323	2,481	1,704	2,403	1,577	1,371	1,641	19,364	1.7%
		DUST TOTAL		1												
\vdash		RKET TOTAL	76,427	86,486	87,917	87,144	95,541	101,746	102,511	76,445	102,100	106,754	103,703	89,456	1,116,230	100%
	CI	IMMULATIVE	76 427	162 913	250 830	337 974	433 515	535 261	637 772	714 217	816 317	923 071	1 026 774	1 116 230		

. RE	TAIL SALES															
		CATEGORY						MON							RETAIL	SHARE
	`		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2012	%
1.		CC < 1.500 (G/D)	676	1,220	1,493	1,214	1,787	1,745	2,015	1,649	2,231	1,589	1,556	1,453	18,628	1.7%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	658	954	924	1,129	1,071	1,254	1,696	1,330	1,252	1,262	1,202	1,259	13,991	1.3%
		CC > 3.001 (G)/2.501 (D)	30	53	60	61	25	58	38	30	36	23	47	33	494	0.0%
		SUB TOTAL	1,364	2,227	2,477	2,404	2,883	3,057	3,749	3,009	3,519	2,874	2,805	2,745	33,113	3.0%
2.		CC < 1.500 (G/D)	38,860	42,868	45,211	43,694	48,469	53,889	53,170	41,504	49,256	51,757	50,095	53,433	572,206	52.1%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	11,221	11,293	12,268	12,165	12,720	13,160	12,750	9,388	12,128	13,407	11,839	14,229	146,568	13.3%
	4/2 11/6	2.501 < CC < 3.000 (G)	310	262	221	323	254	234	296	316	304	202	299	321	3,342	0.3%
		CC > 3.001 (G)/2.501 (D)	47	73	30	105	80	62	70	40	35	36	39	44	661	0.1%
		SUB TOTAL	50,438	54,496	57,730	56,287	61,523	67,345	66,286	51,248	61,723	65,402	62,272	68,027	722,777	65.8%
3.		CC < 1.500 (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	362	422	458	452	559	559	585	350	357	338	416	288	5,146	0.5%
		CC > 3.001 (G)/2.500 (D)	62	69	101	185	143	120	211	179	184	154	137	100	1,645	0.1%
		SUB TOTAL	424	491	559	637	702	679	796	529	541	492	553	388	6,791	0.6%
4.		GVW 5 - 10 Ton (G/D)	170	248	176	167	203	175	246	203	176	186	155	173	2.278	0.2%
	BUS	GVW 10 - 24 Ton (G/D)	225	154	156	323	255	167	142	115	136	185	255	182	2,295	0.2%
		GVW > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
		SUB TOTAL	395	402	332	490	458	342	388	318	312	371	410	355	4,573	0.4%
5.		GVW < 5 Ton (G/D)	13,229	13.885	14.125	13,696	14.289	14,262	14.335	10.647	14,274	16.957	16.376	15.316	171.391	15.6%
1	PICK UP / TRUCK	GVW 5 - 10 Ton (G/D)	7,125	8,328	8,865	8,178	8,853	8,738	9,381	7,108	9,632	10,654	11,071	11,375	109,308	10.0%
	PICK UP / IRUCK	GVW 10 - 24 Ton (G/D)	867	703	1,011	880	966	1,076	1,264	914	1,259	1,278	1,164	1,087	12,469	1.1%
		GVW > 24 Ton (G/D)	1,927	1,928	2,002	2,221	1,723	1,575	1,460	1,199	1,553	1,519	1,571	1,458	20,136	1.8%
		SUB TOTAL	23,148	24,844	26,003	24,975	25,831	25,651	26,440	19,868	26,718	30,408	30,182	29,236	313,304	28.5%
6.	DOUBLE CABIN	GVW < 5 Ton (G/D)	970	1.007	1,291	1,402	1.589	1.637	2.336	1.729	1,613	1.511	1.347	1.341	17,773	1.6%
	4X2 / 4X4	For all CC		, , , ,		, -	,	,	,	, .	, , ,	,-		,-		0.0%
1	,	SUB TOTAL	970	1.007	1,291	1,402	1,589	1,637	2.336	1,729	1.613	1,511	1.347	1,341	17,773	1.6%
\vdash				1,001	1,201	.,	.,	.,	_,	.,	1,010	.,	.,	.,	.,	
\vdash	RE	TAIL TOTAL	76.739	83,467	88.392	86,195	92.986	98,711	99.995	76,701	94,426	101.058	97.569	102.092	1.098.331	100%
\vdash	CL	IMMULATIVE	76,739	160,206	248,598	334,793	427,779	526,490	626,485	703,186	797,612	898,670	996,239	1.098,331	,,	

		ATEGORY						MONTH							PROD	SHAF
		ATEGORT	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	2012	%
1.		CC < 1.500 (G/D)	10	29	47	53	9	46	14	67	77	87	81	153	673	0.1
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	277	321	283	326	324	402	400	262	309	458	362	352	4,076	0.4
		CC > 3.001 (G)/2.500 (D)	5	1	29	19	10	24	13	9	5	2	3	-	120	0.0
		SUB TOTAL	292	351	359	398	343	472	427	338	391	547	446	505	4,869	0.5
2.		CC < 1.500 (G/D)	39,117	43,168	44,837	42,240	47,551	48,954	50,143	37,117	48,834	50,018	50,448	40,881	543,308	51.6
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	8,491	8,662	9,671	10,182	9,731	10,679	11,108	6,291	10,046	11,378	9,912	8,851	115,002	10.9
	4X2 111 L	2.501 < CC < 3.000 (G)	2,644	2,673	2,524	2,793	2,547	2,231	2,973	3,322	4,044	3,998	3,854	3,142	36,745	3.5
L		CC > 3.001 (G)/2.500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
		SUB TOTAL	50,252	54,503	57,032	55,215	59,829	61,864	64,224	46,730	62,924	65,394	64,214	52,874	695,055	66.0
3.		CC < 1.500 (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	3,206	3,364	2,943	3,305	3,701	3,454	2,626	2,069	3,161	3,256	3,493	2,836	37,414	3.6
L		CC > 3.001 (G)/2.500 (D)	628	594	661	549	489	731	483	578	703	754	742	894	7,806	0.7
		SUB TOTAL	3,834	3,958	3,604	3,854	4,190	4,185	3,109	2,647	3,864	4,010	4,235	3,730	45,220	4.3
4.		GVW 5 - 10 Ton (G/D)	214	284	186	289	321	184	359	147	261	199	103	48	2,595	0.2
	BUS	GVW 10 - 24 Ton (G/D)	133	149	151	211	251	256	199	147	138	215	167	221	2,238	0.2
L		GVW > 24 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
		SUB TOTAL	347	433	337	500	572	440	558	294	399	414	270	269	4,833	0.5
5.		GVW < 5 Ton (G/D)	10,649	13,519	11,961	11,795	14,298	13,618	15,472	9,754	14,463	16,593	17,114	11,198	160,434	15.2
	PICK UP / TRUCK	GVW 5 - 10 Ton (G/D)	7,718	9,730	8,654	8,708	9,023	9,335	10,057	8,285	9,057	9,519	10,215	8,373	108,674	10.3
		GVW 10 - 24 Ton (G/D)	1,100	848	942	899	817	1,431	1,133	844	1,124	1,270	1,208	1,059	12,675	1.2
L		GVW > 24 Ton (G/D)	1,996	2,405	2,208	2,352	1,797	1,794	1,609	1,318	1,485	1,625	1,456	1,090	21,135	2.0
_		SUB TOTAL	21,463	26,502	23,765	23,754	25,935	26,178	28,271	20,201	26,129	29,007	29,993	21,720	302,918	28.8
6.	DOUBLE CABIN	GVW < 5 Ton (G/D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
L		For all CC													-	0.0
		SUB TOTAL	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0
	PROD	UCTION TOTAL	76.188	85.747	85.097	83,721	90.869	93,139	96.589	70.210	93.707	99.372	99.158	79.098	1.052.895	100

D.	EXPORTS													
	CBU (UNIT)	14,477	14,583	14,980	15,759	13,007	14,097	13,225	11,652	17,432	17,283	14,070	12,806	173,371
	CKD (SET)	8,575	9,872	8,369	9,723	7,046	7,870	9,640	6,635	9,550	8,562	7,368	6,864	100,074
	COMPONENTS (PIECES)	3,534,198	4,785,330	3,596,964	4,754,883	4,801,620	4,715,340	5,933,608	4,313,008	5,331,737	4,720,392	3,996,114	5,021,564	55,504,758
E.	IMPORTS												•	
	CBU (UNIT)	5,561	8,856	9,506	9,305	10,475	10,853	10,423	10,731	14,281	14,139	13,598	7,107	124,835
		-	-	-	-						-		©	GAIKINDO-12

GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN-DEC 2012 / 2011

A. WHOLESALES

		CATEGORY	20	12	+/-	%	DI	EC	+/-	%		JAN-DE	:C	
	,	SATEGORI	DEC	NOV		70	2012	2011	4/-	/6	2012	2011	+/-	%
1.		CC < 1.500 (G/D)	1,460	1,621	-161	-10%	1,460	523	937	179%	18,998	14,236	4,762	33%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	1,349	1,166	183	16%	1,349	845	504	60%	14,754	11,757	2,997	25%
		CC > 3.001 (G)/2.500 (D)	35	32	3	9%	35	19	16	84%	469	555	-86	-15%
		SUB TOTAL	2,844	2,819	25	1%	2,844	1,387	1,457	105%	34,221	26,548	7,673	29%
2.		CC < 1.500 (G/D)	46,749	54,378	-7,629	-14%	46,749	40,300	6,449	16%	583,107	452,703	130,404	29%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	12,529	13,566	-1,037	-8%	12,529	9,782	2,747	28%	152,282	113,308	38,974	34%
	4A2 11PE	2.501 < CC < 3.000 (G)	312	440	-128	-29%	312	318	-6	-2%	3,130	3,478	-348	-10%
		CC > 3.001 (G)/2.500 (D)	13	38	-25	-66%	13	19	-6	-32%	649	371	278	75%
		SUB TOTAL	59,603	68,422	-8,819	-13%	59,603	50,419	9,184	18%	739,168	569,860	169,308	30%
3.		CC < 1.500 (G/D)		-	0	0%	-	-	0	0%	-	-	0	0%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	232	434	-202	-47%	232	189	43	23%	5,653	3,858	1,795	47%
		CC > 3.001 (G)/2.500 (D)	43	214	-171	-80%	43	150	-107	-71%	1,743	1,716	27	2%
		SUB TOTAL	275	648	-373	-58%	275	339	-64	-19%	7,396	5,574	1,822	33%
4.		GVW 5 - 10 Ton (G/D)	98	137	-39	-28%	98	133	-35	-26%	2,191	2,468	-277	-11%
	BUS	GVW 10 - 24 Ton (G/D)	373	207	166	80%	373	335	38	11%	2,281	1,694	587	35%
		GVW > 24 Ton (G/D)		-	0	0%	-	-	0	0%	-	-	0	0%
		SUB TOTAL	471	344	127	37%	471	468	3	1%	4,472	4,162	310	7%
5.		GVW < 5 Ton (G/D)	12,610	17,144	-4,534	-26%	12,610	14,492	-1,882	-13%	168,354	150,254	18,100	12%
	PICK UP / TRUCK	GVW 5 - 10 Ton (G/D)	9,891	10,505	-614	-6%	9,891	9,565	326	3%	109,733	96,434	13,299	14%
	FICK OF / I KOCK	GVW 10 - 24 Ton (G/D)	806	1,178	-372	-32%	806	987	-181	-18%	12,756	7,890	4,866	62%
		GVW > 24 Ton (G/D)	1,315	1,272	43	3%	1,315	1,917	-602	-31%	20,766	15,627	5,139	33%
		SUB TOTAL	24,622	30,099	-5,477	-18%	24,622	26,961	-2,339	-9%	311,609	270,205	41,404	15%
6.	DOUBLE CABIN 4X2 / 4X4	GVW < 5 Ton (G/D) For all CC	1,641	1,371	270	20%	1,641	751	890	119%	19,364	17,815	1,549	9%
1		SUB TOTAL	1,641	1,371	270	20%	1.641	751	890	119%	19.364	17.815	1,549	9%
\vdash	1	OUD TOTAL	1,041	1,371	2/0	20%	1,041	751	690	119%	19,364	17,013	1,549	976
H		TOTAL	89,456	103,703	-14,247	-13.7%	89,456	80,325	9,131	11.4%	1,116,230	894,164	222,066	24.8%

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	_	CATEGORY	20	12	+/-	%	DE	C	+/-	%		JAN-DE	EC	
		ATEGORI	DEC	NOV	+/-	76	2012	2011	+/-	70	2012	2011	+/-	%
1.		CC < 1.500 (G/D)	1,453	1,556	-103	-7%	1,453	475	978	206%	18,628	15,360	3,268	21%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	1,259	1,202	57	5%	1,259	929	330	36%	13,991	12,326	1,665	14%
		CC > 3.001 (G)/2.500 (D)	33	47	-14	-30%	33	40	-7	-18%	494	573	-79	-14%
		SUB TOTAL	2,745	2,805	-60	-2%	2,745	1,444	1,301	90%	33,113	28,259	4,854	17%
2.		CC < 1.500 (G/D)	53,433	50,095	3,338	7%	53,433	38,123	15,310	40%	572,206	453,713	118,493	26%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	14,229	11,839	2,390	20%	14,229	10,816	3,413	32%	146,568	115,433	31,135	27%
	482 1175	2.501 < CC < 3.000 (G)	321	299	22	7%	321	296	25	8%	3,342	3,303	39	1%
		CC > 3.001 (G)/2.500 (D)	44	39	5	13%	44	33	11	33%	661	369	292	79%
		SUB TOTAL	68,027	62,272	5,755	9%	68,027	49,268	18,759	38%	722,777	572,818	149,959	26%
3.		CC < 1.500 (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	288	416	-128	-31%	288	380	-92	-24%	5,146	4,144	1,002	24%
		CC > 3.001 (G)/2.500 (D)	100	137	-37	-27%	100	154	-54	-35%	1,645	1,708	-63	-4%
		SUB TOTAL	388	553	-165	-30%	388	534	-146	-27%	6,791	5,852	939	16%
4.		GVW 5 - 10 Ton (G/D)	173	155	18	12%	173	191	-18	-9%	2,278	2,628	-350	-13%
	BUS	GVW 10 - 24 Ton (G/D)	182	255	-73	-29%	182	201	-19	-9%	2,295	1,747	548	31%
		GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
		SUB TOTAL	355	410	-55	-13%	355	392	-37	-9%	4,573	4,375	198	5%
5.		GVW < 5 Ton (G/D)	15,316	16,376	-1,060	-6%	15,316	13,557	1,759	13%	171,391	142,671	28,720	20%
	PICK UP / TRUCK	GVW 5 - 10 Ton (G/D)	11,375	11,071	304	3%	11,375	9,604	1,771	18%	109,308	94,855	14,453	15%
	PICK UP / I KUCK	GVW 10 - 24 Ton (G/D)	1,087	1,164	-77	-7%	1,087	800	287	36%	12,469	7,692	4,777	62%
		GVW > 24 Ton (G/D)	1,458	1,571	-113	-7%	1,458	1,856	-398	-21%	20,136	16,294	3,842	24%
		SUB TOTAL	29,236	30,182	-946	-3%	29,236	25,817	3,419	13%	313,304	261,512	51,792	20%
6.	DOUBLE CABIN	GVW < 5 Ton (G/D)	1,341	1,347	-6	0%	1,341	1,069	272	25%	17,773	17,743	30	0%
	4X2 / 4X4	For all CC												
		SUB TOTAL	1,341	1,347	-6	0%	1,341	1,069	272	25%	17,773	17,743	30	0%
					•			•					•	
		TOTAL	102,092	97,569	4,523	4.6%	102,092	78,524	23,568	30.0%	1,098,331	890,559	207.772	23.3%

C. PRODUCTION

	CATEGORY	20		+/-	%	DE	C	+/-	%	-	JAN-DI	EC	
`		DEC	NOV			2012	2011		**	2012	2011	+/-	%
	CC ≤ 1.500 (G/D)	153	81	72	0%	153	-	153	0%	673	208	465	0%
SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	352	362	-10	-3%	352	188	164	87%	4,076	3,230	846	26%
	CC > 3.001 (G)/2.500 (D)	-	3	-3	0%		6	-6	-100%	120	180	-60	-33%
		505	446		13%	505	194	311	160%	4,869	3,618	1,251	35%
		40,881	50,448		-19%	40,881		3,392		543,308	418,118	125,190	30%
AY2 TVDE	1.501 < CC < 2.500 (G/D)	8,851	9,912	-1,061	-11%	8,851	8,760	91	1%	115,002	91,601	23,401	26%
472 1115	2.501 < CC < 3.000 (G)	3,142	3,854	-712	-18%	3,142	2,076	1,066	51%	36,745	21,043	15,702	75%
		-	-	0	0%		-	0	0%	-	-	0	0%
		52,874	64,214	-11,340	-18%	52,874	48,325	4,549	9%	695,055	530,762	164,293	31%
		-	-	0	0%	-	-	0		-	-	0	0%
4X4 TYPE			3,493	-657	-19%	2,836	2,540	296		37,414	23,389	14,025	60%
			742		20%	894	658			7,806	4,481	3,325	0%
	SUB TOTAL	3,730	4,235		-12%	3,730	3,198			45,220	27,870	17,350	62%
	GVW 5 - 10 Ton (G/D)	48		-55		48	184	-136	-74%		2,431	164	7%
BUS	GVW 10 - 24 Ton (G/D)	221	167	54	32%	221	110	111	101%	2,238	1,764	474	27%
	GVW > 24 Ton (G/D)	-	-	0	0%	-	-	0	0%	-	-	0	0%
				-1		269				4,833	4,195	638	15%
	GVW < 5 Ton (G/D)	11,198	17,114	-5,916	-35%	11,198	14,556	-3,358	-23%	160,434	151,421	9,013	6%
DICK HD / TDHCK	GVW 5 - 10 Ton (G/D)	8,373	10,215	-1,842	-18%	8,373	10,548	-2,175	-21%	108,674	97,471	11,203	11%
FICK OF / I KOCK	GVW 10 - 24 Ton (G/D)	1,059	1,208		-12%	1,059	1,002	57			8,208	4,467	54%
	GVW > 24 Ton (G/D)	1,090	1,456	-366	-25%	1,090	1,688	-598	-35%	21,135	14,843	6,292	42%
		21,720	29,993	-8,273	-28%	21,720	27,794	-6,074	-22%	302,918	271,943	30,975	11%
DOUBLE CABIN		-	-	0	0%	-	-	0	0%	-	-	0	0%
4X2 / 4X4													
	SUB TOTAL	-	-	0	0.0%		-	0	0.0%	-	-	0	0.0%
	TOTAL	79,098	99,158	-20,060	-20.2%	79,098	79,805	-707	-0.9%	1,052,895	838,388	214,507	25.6%
	4X2 TYPE 4X4 TYPE BUS PICK UP / TRUCK DOUBLE CABIN 4X2 / 4X4	CC > 3.001 (G)/2.500 (D)	CC > 3.001 (G)/2.500 (D) SUB TOTAL SUB TOTAL	CC > 3.001 (G)/2.500 (D) SUB TOTAL SUB TOTAL	CC > 3.001 (G)/2.500 (D)	CC > 3.001 (G)(2.500 (D) Sub TOTAL Sub TOTAL							

D. EXPORT

EXPORTS	20	12	. 1.	9/	DI	C	. /_	9/		JAN-D	EC	
	DEC	VOV	+/-	/6	2012	2011	- /-	/0	2012	0	+/-	%
CBU (UNIT)	12,806	14,070	-1,264	-9.0%	12,806	7,551	5,255	69.6%	173,371	107,932	65,439	60.6%
CKD (SET)	6,864	7,368	-504	-6.8%	6,864	6,006	858	14.3%	100,074	83,709	16,365	19.5%
COMPONENTS (PIECES)	5,021,564	3,996,114	1,025,450	25.7%	5,021,564	2,525,232	2,496,332	98.9%	55,504,758	48,170,428	7,334,330	15.2%

E. IMPORT

Г	IMPORTS	20	12		9/	DE	C	. /-	9/		JAN-D	EC	
		DEC	NOV	+ /-	/0	2012	2011	- /-	/0	2012	2011	+/-	%
	CBU (UNIT)	7,107	13,598	-6,491	-47.7%	7,107	3,214	3,893	121.1%	124,835	76,173	48,662	63.9%

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