WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY BRAND JAN-DEC 2018

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NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	NTH JUL	AUG	SEP	OCT	NOV	DEC	SALES 2018	SHARE %
1	TOYOTA DAIHATSU	25,405 18,788	27,665 15,660	31,424 17,159	29,360 18,869	28,950 17,733	18,642 6,720	34,984 17,964	31,149 17,510	29,821 17,110	36,119 21,026	31,981 17,910	26,661 16,289	352,161 202,738	30.6% 17.6%
4	HONDA MITSUBISHI MOTORS	13,572 13,351	11,894 14,003	10,792 13,977	17,016 12,568	14,324 12,849	9,096 6,761	15,226 13,948	14,862 13,284	10,960 11,938	15,489 11,147	15,845 10,140	13,087 8,895	162,163 142,861	14.1% 12.4%
5 6 7	SUZUKI MITSUBISHI FUSO	11,511 4,402	11,115 4,408	9,729 5,175	8,505 5,295	12,555 4,118	7,515 3,215	10,503 5,393	10,764 3,855	8,880 4,218	8,514 4,076	10,107 3,743	8,316 3,572	118,014 51,470	10.3% 4.5%
8 9	HINO ISUZU WULING	2,624 1,561 927	2,732 1,796 1,009	3,215 2,038 1,560	3,237 2,576 1,720	3,036 1,960 1,765	2,051 1,363 1,139	3,527 1,818 1,128	3,609 2,606 1,908	3,888 2,762 1,161	3,865 2,619 1,083	4,072 2,508 1,277	3,881 2,491 2,325	39,737 26,098 17,002	3.5% 2.3% 1.5%
10	DATSUN NISSAN	1,142	1,125 1,155	3,106 1,516	726 496	710 246	812 211	868	396 85	439 158	377 167	501 819	231 507	10,433	0.9%
12	MAZDA UD TRUCKS	409 214	393 290	456 275	536 300	780 301	198 222	564 277	577 280	477 300	397 310	457 280	413 321	5,657 3,370	0.5%
14 15	CHEVROLET B M W	149 181	180 170	321 215	225 265	245 315	107 200	248 105	229 190	183 210	161 171	162 220	299 118	2,509 2,360	0.2%
16	HYUNDAI LEXUS	79 5	109 227	106 205	122 136	131 63	70 125	114 81	205 119	118 162	127 90	128 86	106 11	1,415 1,310	0.1%
18 19 20	DFSK TATA SCANIA	54 72 115	34 101 83	137 127 68	30 48 53	30 107 108	109 83 108	71 103 56	201 104 27	208 110 67	109 29 53	137 155 33	102 72 23	1,222 1,111 794	0.1% 0.1% 0.1%
21	MINI VOLKSWAGEN	18	35 25	28 96	40	45 69	20	39 41	95 69	55 45	60	50 40	35 11	520 511	0.0%
23 24	FAW RENAULT (PC)	23 21	34 11	21 26	37 157	26 35	20 15	35 12	37 9	20 8	32 2	31 1	35	351 297	0.0%
25 26	PEUGEOT MAN TRUCK	1 15	10 10	8 7	15 10	14 5	5 2	20 7	10 6	5 4	12 4	34 3	5 6	139 79	0.0%
27 28	AUDI PROTON	5	-	7 6	3	9	2 5	6	5	2	6	3	1 33	50 49	0.0%
29 30	INFINITI GRAND TOTAL	95,855	94,274	101,800	102,378	100,530	58,842	107,474	102,191	93,311	106,080	100,727	87,846	2	0.0%
	CUMULATIVE	95,855	190,129	291,929	394,307	494,837	553,679	661,153	763,344	856,655	962,735	1,063,462	1,151,308	1,151,308	100%
B. RET	AIL SALES BRAND						MC	NTH						RETAIL	SHARE
1	TOYOTA	JAN 28,495	FEB 27,774	MAR 30,293	APR 30,076	MAY 32,979	JUN 22,002	JUL 31,605	AUG 30,273	SEP 28,304	OCT 28,622	NOV 30,533	DEC 35,107	2018 356,063	% 30.9%
3	DAIHATSU HONDA	15,896 13,764	15,333 14,002	17,091 16,323	16,560 14,149	18,061 14,613	12,359 11,600	16,219 12,675	17,007 13,323	16,190 11,424	16,265 11,940	17,585 13,189	21,612 15,954	200,178 162,956	17.4% 14.1%
5	MITSUBISHI MOTORS SUZUKI MITSUBISHI FUSO	12,401 10,614	12,011 8,520	16,302 10,020	10,466 9,448	12,913 11,355	7,766 7,519	14,077	13,076 10,479	12,406 9,211	12,547 9,766	9,140	10,370 10,107	146,805 116,688	12.7%
6 7 8	HINO ISUZU	3,656 2,973 1,484	4,011 2,810 1,687	4,664 3,241 1,870	4,390 3,254 2,052	4,221 3,031 2,081	3,461 2,122 1,401	3,842 3,474 1,843	4,096 3,768 2,595	4,466 3,680 2,787	4,347 3,954 2,247	4,803 3,915 2,209	5,175 3,850 3,030	51,132 40,072 25,286	4.4% 3.5% 2.2%
9	WULING DATSUN	1,000	1,085	1,430	1,403 724	1,348	1,265	1,345	1,621 630	1,003	1,189	1,119 641	1,354 792	15,162 9,823	1.3%
11	NISSAN MAZDA	914 492	1,014 460	1,595 485	223 535	379 619	204 389	288 501	358 660	351 500	388 435	619 457	666 424	6,999 5,957	0.6%
13	UD TRUCKS CHEVROLET	309 231	262 190	275 196	274 244	254 260	149 152	251 176	201 274	295 193	286 155	244 166	236 207	3,036 2,444	0.3%
15 16	B M W HYUNDAI	181 118 32	170 90	215 102	265 109	315 119	200 81 67	105 122	190 123	210 214	171 130	220 141	118 136	2,360 1,485	0.2%
17 18 19	TATA DFSK	32 71 30	138 95 50	151 76 40	154 102 29	122 124 36	67 90 79	104 91 64	146 121 88	139 87 96	138 75 108	93 113 134	43 71 85	1,327 1,116 839	0.1% 0.1% 0.1%
20	SCANIA MINI	115 18	83 35	68 28	53 40	108 45	108 20	56 39	27 95	67 55	53 60	134 33 50	23 35	794 520	0.1% 0.0%
22 23	VOLKSWAGEN RENAULT (PC)	22 20	25 23	96 56	32 70	69 49	26 27	41 40	69 29	45 23	35 18	40 12	11 15	511 382	0.0%
24 25	FAW PEUGEOT	23	34 10	21 8	37 15	26 14	20 5	35 20	37 10	20 6	32 12	31 34	35 6	351 141	0.0%
26 27	PROTON MAN TRUCK	10 15	5 10	13 7	10	10 5	2	12 7	3 6	4	1	3	11 6	83 79	0.0%
28 29 30	AUDI HYUNDAI KOMERSIAL INFINITI	5	-	7	3	9	2	6	5	2	6	4	1	50 2	0.0% 0.0% 0.0%
30	GRAND TOTAL CUMULATIVE	94,120	90,852	106,050 291,022	94,727	104,153 489,902	71,778	98,182 659,862	99,310 759,172	92,355 851,527	93,632	98,002 1,043,161	109,480	1,152,641	100%
C. PRO	DUCTION	54,125	104,072	LOTIOLE	000,140	400,002	001,000	000,002	700,172	001,021	040,100	1,040,101	1,102,041		
NO.	BRAND	JAN	FEB	MAR	APR	MAY	JUN	ONTH JUL	AUG	SEP	OCT	NOV	DEC	PROD 2018	SHARE %
1	TOYOTA DAIHATSU	40,726 18,803	39,756 15,453	44,060 16,988	47,035 18,799	43,544 17,664	30,570 6,639	51,774 17,790	48,811 17,382	44,441 17,041	53,260 21,029	47,568 17,601	40,028 16,198	531,573 201,387	39.6% 15.0%
4	MITSUBISHI MOTORS HONDA	15,915 16,287	12,355 9,361	12,362 9,695	11,092 16,170	12,324 14,549	7,558 7,043	16,380 14,778	15,099 14,474	15,588 12,382	17,269 15,986	16,069 15,076	12,096 10,820	164,107 156,621	12.2%
5 6	SUZUKI MITSUBISHI FUSO HINO	10,818 4,803 3,264	10,937 4,527	12,061 5,180	9,459 5,304	11,662 4,848	8,244 4,152	13,775 5,136	10,108 4,944	10,190 4,020	10,596 3,492	8,083 4,062	8,261 3,212	124,194 53,680	9.2% 4.0%
											A AEC		2.624	42 500	
8	ISUZU WULING	1,683	3,441 2,000 1,341	3,936 1,955 1,487	3,381 2,649 2,110	3,672 2,171 1,817	2,195 1,382 1,126	4,345 2,466 1,786	3,634 1,906 1,270	3,502 1,977 1,707	4,456 2,641 1,409	4,142 2,713 885	3,631 2,508 372	43,599 26,051 16,146	3.2% 1.9%
	WULING DATSUN HYUNDAI (PC)	1,683 836 2,372 330	2,000 1,341 149 308	1,955 1,487 3,517 314	2,649 2,110 1,613 253	2,171 1,817 1,021 296		2,466 1,786 773 176	1,906 1,270 350 203	1,977 1,707 396 344		2,713 885 520 385	2,508 372 180 304	26,051 16,146 11,840 3,520	1.9% 1.2% 0.9% 0.3%
8 9 10 11 12 13	WULING DATSUN HYUNDAI (PC) NISSAN B M W	1,683 836 2,372 330 192 360	2,000 1,341 149 308 539 355	1,955 1,487 3,517 314 661 266	2,649 2,110 1,613 253 688 202	2,171 1,817 1,021 296 416 247	1,382 1,126 509 133 84 111	2,466 1,786 773 176 48 319	1,906 1,270 350	1,977 1,707 396 344 192 254	2,641 1,409 440 474 216 293	2,713 885 520 385 96 197	2,508 372 180 304 132 241	26,051 16,146 11,840 3,520 3,468 3,127	1.9% 1.2% 0.9% 0.3% 0.3% 0.2%
8 9 10 11 12 13 14 15	WULING DATSUN HYUNDA (PC) NISSAN B M W DFSK UD TRUCK	1,683 836 2,372 330 192 360 70 143	2,000 1,341 149 308 539 355 80 105	1,955 1,487 3,517 314 661 266 29 156	2,649 2,110 1,613 253 688 202 152 182	2,171 1,817 1,021 296 416	1,382 1,126 509 133 84	2,466 1,786 773 176 48	1,906 1,270 350 203 204	1,977 1,707 396 344 192	2,641 1,409 440 474 216	2,713 885 520 385 96	2,508 372 180 304 132	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.1%
8 9 10 11 12 13 14 15 16	WULING DATSUN HYUNDAI (PC) NISSAN B M W DFSK UD TRUCK RENAULT MINI	1,683 836 2,372 330 192 360 70 143 35	2,000 1,341 149 308 539 355 80 105	1,955 1,487 3,517 314 661 266 29 156 2	2,649 2,110 1,613 253 688 202 152 182 49	2,171 1,817 1,021 296 416 247 242 153	1,382 1,126 509 133 84 111 142 107	2,466 1,786 773 176 48 319 556 157	1,906 1,270 350 203 204 282	1,977 1,707 396 344 192 254 243	2,641 1,409 440 474 216 293 94	2,713 885 520 385 96 197 170	2,508 372 180 304 132 241 253	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.1% 0.0%
8 9 10 11 12 13 14 15 16	WULING DATSUN HYUNDAI (PC) NISSAN B M W DFSK UD TRUCK RENAULT	1,683 836 2,372 330 192 360 70 143	2,000 1,341 149 308 539 355 80 105	1,955 1,487 3,517 314 661 266 29 156	2,649 2,110 1,613 253 688 202 152 182 49	2,171 1,817 1,021 296 416 247 242 153	1,382 1,126 509 133 84 111 142 107	2,466 1,786 773 176 48 319 556 157	1,906 1,270 350 203 204 282	1,977 1,707 396 344 192 254 243 174	2,641 1,409 440 474 216 293 94 196	2,713 885 520 385 96 197 170 201	2,508 372 180 304 132 241 253 206	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.1% 0.0%
8 9 10 11 12 13 14 15 16 17 18	WULING DATSUN HYUNDA (PC) NISSAN B M W DFSK UD TRUCK RENAULT FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL	1,683 836 2,372 330 192 360 70 143 35	2,000 1,341 149 308 539 355 80 105 51 - - - 100,758	1,955 1,487 3,517 314 661 266 29 156 2 - 10	2,649 2,110 1,613 253 688 202 152 182 49 54 14	2,171 1,817 1,021 296 416 247 242 153 - 41 40 - - - -	1,382 1,126 509 133 84 111 142 107	2,466 1,786 773 176 48 319 556 157	1,906 1,270 350 203 204 282 - 188 - - - - 118,855	1,977 1,707 396 344 192 254 47 174	2,641 1,409 440 474 216 293 94 196	2,713 885 520 385 96 197 170 201	2,508 372 180 304 132 241 253 206	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 84	1.9% 1.2% 0.9% 0.3% 0.3% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0%
8 9 10 11 12 13 14 15 16 17 18 19 20 21	WULING DATSUN HYUNDAI (PC) NISSAN B M W DFSK UD TRUCK RENAULT MINI FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE	1,683 836 2,372 330 192 360 70 143 35 -	2,000 1,341 149 308 539 355 80 105 51 -	1,955 1,487 3,517 314 661 266 29 156 2	2,649 2,110 1,613 253 688 202 152 182 49 54	2,171 1,817 1,021 296 416 247 242 153 - 41 40	1,382 1,126 509 133 84 111 142 107 - 2	2,466 1,786 773 176 48 319 556 157 - 1	1,906 1,270 350 203 204 282 - 188 - -	1,977 1,707 396 344 192 254 243 174 - 22	2,641 1,409 440 474 216 293 94 196 - 2	2,713 885 520 385 96 197 170 201 - 29	2,508 372 180 304 132 241 253 206 - 19	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0%
8 9 10 11 12 13 14 15 16 17 18 19	WULING DATSUN HYUNDAI (PC) NISSAN B M W DFSK UD TRUCK RENAULT MINI FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE	1,683 836 2,372 330 192 360 70 143 35 - - - - 116,657	2,000 1,341 149 308 539 355 80 105 51 - - - - 100,758 217,415	1,955 1,487 3,517 314 661 29 156 29 156 2 - 10 - 112,679 330,094	2,649 2,110 1,613 253 688 202 152 182 49 54 14 14 119,206 449,300	2,171 1,817 1,021 296 416 247 242 153 41 40 	1,382 1,126 509 133 84 111 142 107 2 2 - - - - 63,97 634,004	2,466 1,786 7773 176 48 319 556 157 1 - - - 130,260 764,264	1,906 1,270 350 203 204 282 - - - - - - - - - - - - - - - - - -	1,977 1,707 396 344 192 254 243 174 22 - - - - - - - - - - - - - - - - - -	2,641 1,409 440 474 216 293 94 196 2 2 2 1 131,853 1,127,445	2,713 885 520 385 96 197 170 201 - - - - 117,797 1,245,242	2,508 372 180 304 132 241 253 206 - - - - 98,461 1,343,703	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 84 - - - 1,343,703	1.9% 1.2% 0.9% 0.3% 0.3% 0.2% 0.2% 0.1% 0.0% 0.0% 0.0% 100%
8 9 10 111 12 13 14 15 16 17 18 19 20 21	WULING DATSUN HYUNDA (PC) NISSAN B M W DPSK UD TRUCK RENAULT MINI FAW VOLKSWAGEN AUDI GRAND TOTAL CUMULATIVE ORTS	1,683 836 2,372 330 192 360 70 143 35 - 20 - - 116,657	2,000 1,341 149 308 539 355 80 105 51 - - - 100,758	1,955 1,487 3,517 314 661 266 29 156 2 - 10	2,649 2,110 1,613 253 688 202 152 182 49 54 14	2,171 1,817 1,021 296 416 247 242 153 - 41 40 - - - -	1,382 1,126 5099 133 84 111 142 107 - - - - - - - - - - - - - - - - - - -	2,466 1,786 1,786 773 176 48 319 556 157 - 1 1 - 130,260 764,264	1,906 1,270 350 203 204 282 - 188 - - - - 118,855	1,977 1,707 396 344 192 254 47 174	2,641 1,409 440 474 216 293 94 196 - - - - 131,853	2,713 885 520 385 96 197 170 201 - 29 - 117,797	2,508 372 180 304 132 241 253 206 - 19 - -	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 84 - - 1,343,703	1.9% 1.2% 0.9% 0.3% 0.3% 0.2% 0.2% 0.0% 0.0% 0.0% 0.0% 100%
8 9 100 111 122 133 144 155 166 177 18 18 19 20 21	WULING DATSUN HYUNDA (PC) NISSAN B M W DPSK UD TRUCK RENAULT MINI FAW VOLKSWAGEN SCANIA GRANDTOTAL CUMULATIVE ORTS BRAND DAHATSU DAHATSU TOYOTA MITSUBISH MOTORS SUZUKI	1,683 836 2,372 330 192 360 70 143 35 116,657 116,657 JAN 6,130 7,575 - 4,539	2,000 1,341 149 308 539 355 80 105 51 100,758 217,415 FEB 6,757 7,253	1,955 1,487 3,517 3,517 314 661 266 29 156 2 2 10 112,679 330,094 MAR 8,795 8,455 1,936	2,649 2,110 1,613 253 688 202 152 182 49 54 44 14 - - - - 119,206 449,300 4PR 8,490 9,678 345	2.171 1.817 1.021 2.96 416 2.47 2.42 1.53 1.53 1.53 1.53 1.41 40 1.55 4.10 1.47 564,007	1.382 1.126 509 133 84 111 142 107 - - - - - - - - - - - - - - - - - - -	2,466 1,786 773 176 48 319 556 157 - - - - - - - - - - - - - - - - - - -	1,906 1,270 350 203 204 282 - - 118,855 883,119 AUG 11,345 7,424 3,735	1,977 1,707 396 344 192 254 243 174	2,641 1,409 440 474 216 293 94 196 131,853 1,127,445 OCT 12,004 6,575 5,198 2,423	2,713 885 520 385 96 197 170 201 1,245,242 NOV 10,005 7,294 4,879 2,180	2,508 372 180 304 132 241 253 206 - - - - - - - - - - - - -	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 4 4 - - - 1,343,703 EXPORT 2018 117,182 89,627 27,342 24,924	1.9% 1.2% 0.9% 0.3% 0.3% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 4.3% 3.9% 44.3% 33.9% 10.3% 9.4%
8 9 100 111 122 133 144 155 166 177 188 199 200 21 1	WULING DATSUN HYUNDA (PC) MISSAN B M W DPSK UD TRUCK RENAULT MINI FAW VOLKSWAGEN SCANIA GRANDT OT AL CUMULATIVE ORTS BRAND DANATSU DANATSU DANATSU DANATSU HYUNDA (PC) HYUNDA (PC)	1,683 836 2,372 330 192 360 70 1413 35 - 20 - 116,657 116,657	2,000 1,341 149 308 539 355 80 105 51 100,758 217,415	1,955 1,487 3,517 3,517 314 661 266 29 156 2 110 112,679 330,094 MAR 8,795 8,455	2,649 2,110 1,613 253 688 202 152 49 54 114 1119,206 449,300 APR 8,490 9,678 345	2,171 1,817 1,021 296 416 247 242 153 - 41 40 114,707 564,007	1,382 1,126 509 133 84 1111 142 107 - - - - - - - - - - - - - - - - - - -	2,466 1,786 7773 1776 48 319 556 61 157 - 1 130,260 764,264 DNTH JUL 11,130 10,388 2,291	1,906 1,270 350 203 204 282 - 188 - - - - - 118,855 883,119 AUG 11,345 7,424	1,977 1,707 396 344 192 254 254 243 174 112,473 995,592 SEP 13,404 6,550 3,968	2,641 1,409 440 474 216 293 94 196 - - - - - 131,853 1,127,445	2,713 885 520 385 966 197 170 201 117,797 1,245,242 NOV 10,005 7,294 4,879	2,508 304 132 241 253 206 - - - - 98,461 1,343,703 DEC 10,786 6,627 5,004 2,119 144 270	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 84 	1.9% 1.2% 0.3% 0.3% 0.3% 0.2% 0.2% 0.0% 0.0% 1.0% 0.0% 100% SHARE % 44.3% 33.9% 10.3% 10.3% 10.3%
8 9 9 100 111 122 133 144 155 166 7 7 8 8	WULING DATSUN HYUNDA (PC) NISSAN B M W WILING B M W WILING B M W WILING RENAULT MINI FAW VOLKSWAGEN SCANIA AUDITAL GRAND TOTAL COMMULATIVE OMNI DAHATSU DAHATSU DAHATSU HYUNDA (PC) DFSK NISSAN	1,683 8,362 330 192 360 143 35 20 20 116,657 116,657 116,657 14,539	2,000 1,341 149 308 539 355 80 105 51 100,758 217,415 FEB 6,757 7,253 3,484 215	1,955 1,487 3,517 3,517 314 661 266 2 156 2 100 100 112,679 330,094 MAR 8,795 8,455 1,936 230	2,649 2,110 1,613 253 688 202 182 49 54 114 14 119,206 449,300 APR 8,490 9,678 8,490 9,678 3,45 2,586	2.171 1.817 1.021 296 416 247 242 153 41 40 114,707 564,007	1,382 1,126 509 133 84 1111 142 107 - - 2 - - - - - - - - - - - - - - - -	2,466 7773 1776 48 319 556 157 - - 130,260 764,264 ONTH JUL 11,130 10,368 2,291 965 235	1,906 1,270 350 203 204 282 282	1,977 1,707 396 344 192 254 254 174 112,473 995,592 SEP 13,404 6,550 3,968 2,168 2,768	2,641 1,409 440 474 216 293 94 196 2 2 - - - 131,853 1,127,445 0CT 12,004 6,575 5,198 2,423 370	2,713 855 855 96 197 201 217 170 201 117,797 1,245,242 NOV 10,005 7,294 4,879 2,180 171	2,508 372 180 304 132 241 132 261 - 199 98,461 1,343,703 DEC 10,786 6,687 5,004 2,119 144	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 1,343,703 EXPORT 2018 117,182 89,627 27,342 24,924 2,249	1.9% 1.2% 0.9% 0.3% 0.3% 0.2% 0.2% 0.0% 0.0% 1.0% 0.0% 100% 100% SHARE 44.3% 33.9% 10.3% 9.4% 1.0% 0.0% 0.0% 0.0%
8 9 9 10 11 11 12 13 13 14 14 15 16 16 17 7 18 18 19 19 20 11 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1	WULING DATSUN HYUNDA (PC) NISSAN B M W OFFICE OFFICE REPAILT MINIS SANIA VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE ORTS BRAND DATATSU TOYOTA MITSUBISHI MOTORS UJUKI HYUNG	1,683 836 2,372 330 192 360 70 143 35 - - - - - - - - - - - - - - - - - -	2,000 1,341 149 1398 539 555 55 55 105 105 100,758 217,415 FEB 6.757 7,253 3,484 215	1,955 1,487 3,517 3,517 3,517 3,661 266 269 156 27 10 112,679 330,094 MAR 8,795 8,455 1,936 230 160	2,649 2,110 1,613 2,513 688 202 152 152 152 154 49 54 114 119,206 449,300 APR 8,490 9,678 345 2,586 220 81	2.171 1.817 1.021 296 416 247 242 153 41 40 114,707 564,007	1,382 1,126 509 133 84 111 112 107 - - - - - - - - - - - - - - - - - - -	2,466 1,786 773 176 48 319 556 157 1 1 130,260 764,264 9NTH JUL 11,130 10,368 2,291 170 170 170 170 170 170 170 170 170 17	1,906 1,270 350 203 204 282 - 188 1118,855 883,119 AUG 11,345 7,424 3,735 590 345	1,977 1,707 396 394 192 254 243 174 22 25 111,2473 995,592 SEP 13,404 6,550 3,968 2,168 2,70 272 272	2,641 1,409 4440 474 216 293 394 196 - - - - - - - - - - - - - - - - - - -	2,713 885 520 96 197 170 201 29 29 117,797 1,245,242 NOV 10,005 7,294 4,879 2,180 171 330	2,508 372 180 304 121 241 241 253 206 19 46 98,461 11,343,703 DEC 10,786 6,627 5,004 2,119 144 270	26,051 16,146 11,840 3,3520 3,520 3,520 3,458 3,148 1,968 137 170 84 	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 100% SHARE % 44.3% 33.9% 1.0% 1.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
8 9 9 10 11 11 12 13 13 14 14 15 16 16 17 7 18 18 19 19 20 11 1 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1	WULING DATSUN HYUNDA (PC) MISSAN B M W DFSK UD TRUCK RENAULT MINI MINI MINI MINI GLANG SCANIA AUDI GRAND TOTAL CUMULATIVE CUMULATIVE CHIMICAL MISUBISHI MOTORS SUZUKI HNONA HONDA HONDA HONDA HONDA HONDA HONDA TOTAL GBU QUITI TOTOTA SUZUKI	1,683 8,362 3,372 330 192 360 143 35 20 20 116,657 116,657 116,657 145,539	2,000 1,341 149 308 539 355 80 105 51 100,758 217,415 FEB 6,757 7,253 3,484 215	1,955 1,487 3,517 3,517 314 661 266 2 156 2 100 100 112,679 330,094 MAR 8,795 8,455 1,936 230	2,649 2,110 1,613 253 688 202 182 49 54 114 14 119,206 449,300 APR 8,490 9,678 8,490 9,678 3,45 2,586	2,171 1,817 1,021 296 416 247 242 242 41 40 40 114,707 564,007 MAY 9,917 7,178 1,355 1,219 240 20,124 4,020 3,120	1,382 1,126 509 133 84 1111 142 107 - - 2 - - - - - - - - - - - - - - - -	2,466 7773 1776 48 319 556 157 - - 130,260 764,264 ONTH JUL 11,130 10,368 2,291 965 235	1,906 1,270 350 203 204 282 282	1,977 1,707 396 344 192 254 254 174 112,473 995,592 SEP 13,404 6,550 3,968 2,168 2,768	2,641 1,409 440 474 216 293 94 196 2 2 - - - 131,853 1,127,445 0CT 12,004 6,575 5,198 2,423 370	2,713 855 855 96 197 201 217 170 201 117,797 1,245,242 NOV 10,005 7,294 4,879 2,180 171	2,508 304 132 241 253 206 - - - - 98,461 1,343,703 DEC 10,786 6,627 5,004 2,119 144 270	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 84 - - - 1,343,703 EXPORT 2015 117,182 2,027 2,4,024 2,737 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.9% 1.2% 0.9% 0.3% 0.2% 0.2% 0.0% 0.0% 1.0% 0.0% 1.0% 1.0% 1.0% 1.0
8 9 9 100 111 12 133 144 155 166 177 18 8 9 9 100 11 1 2 2 3 3 4 4 5 6 6 9 9 10 1 1 2 2 3 3 4 4 5 6 6 10 10 10 10 10 10 10 10 10 10 10 10 10	WULING DATSUN HYUNDA (PC) MISSAN B M W DFSK UD TRUCK RENAULT MINI WOLLKSWIGEN SCANIA AUDI GRAND TOTAL CUMULATIVE ORTS BRAND DAHATSU TOYOTA MISUBISH MOTOTA MI	1,683 836 2,372 3300 192 360 360 360 365 20 	2,000 1,341 149 308 539 355 80 100 551 100,758 217,415 FEB 6,757 7,253 3,484 3,160 3,160	1,955 1,487 3,517 3,517 3,517 3,661 661 29 156 29 110 112,679 330,094 MAR 8,795 8,455 1,936 1,936 1,936 1,936 1,936 1,936 1,936 1,936 1,936 1,936 1,936	2,649 2,110 1,613 253 688 262 202 152 152 49 54 14 119,206 449,300 APR 8,490 9,678 345 2,596 220 81 21,400	2,171 1,817 1,021 296 416 247 242 153 411 40	1,382 1,126 509 1333 84 1111 142 107 2 69,997 634,004 MC JUN 8,419 4,650 567 7715 160 131 131 144,642 2,490	2,466 1,786 773 176 48 319 556 157 1 130,260 764,264 9NTH JUL 111,130 10,368 2,291 170 170 170 170 170 170 170 170 170 17	1,906 1,270 350 203 204 282 282 188 111,855 883,119 AUG 111,345 7,424 3,735 590 345 120	1,977 1,707 396 344 192 254 4243 174 1 112,473 995,592 SEP 13,404 6,550 3,968 2,168 2,168 2,70 272 2- 2- 2- 2- 3,233	2,641 1,409 440 474 216 223 94 196 131,853 1,1127,445 OCT 12,004 6,575 6,198 2,423 370 420	2,713 885 520 96 96 197 170 201 - - - 117,797 1,245,242 NOV 10,005 7,294 4,879 2,180 171 330	2,508 372 180 304 132 241 141 253 206 19 98,461 1,343,703 DEC 10,786 6,627 5,004 2,119 11 1 24,951	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 770 84 - - - 1,343,703 EXPORT 2018 117,182 89,627 27,342 24,924 2,740 2,737 1 1 - - - - - - - - - - - - - - - - -	1.9% 0.9% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0
8 8 9 9 9 100 111 122 133 144 155 6 6 6 7 7 8 8 9 9 100 10 11 12 2 3 3 4 4 5 5 6 6	WULING DATSUN HYUNDA (PC) NISSAN B M W WINDS (NC) NISSAN B M W WINDS (NC) RENAULT MINI FAW VOLKSWAGEN GRAND TOTAL COMMULATIVE OMBULATIVE OMBULATIVE DATASUN TOYOTA MISUBISH MOTORS SULIM MISUBISH MOTORS SULIM MISUBISH MOTORS WINDS HYUNDA (PC) DESK HONDA DATSUN TOYOTA BORDA DATSUN TOYOTA BORDA DATSUN TOYOTA HONDA DATSUN TOYOTA BORDA DATSUN TOYOTA BORDA HONDA HONDA HONDA HONDA DATSUN TOYOTA BORDA HONDA	1,683 836 2,372 3300 192 360 360 360 365 20 	2,000 1,341 149 308 539 355 80 105 51 100,758 217,415 FEB 6,757 7,253 3,484 215 241 17,950 3,160 2,664	1,955 1,487 3,517 3,517 3,517 314 661 29 1566 29 1566 10 10 11,2679 330,094 MAR 8,795 8,455 1,936 230 160 11,936 230 160 19,576 3,940 3,624	2,649 2,110 1,613 253 688 202 152 182 49 54 14 1- 119,206 449,300 8,678 3,455 2,586 220 81 - - - - - - - - - - - - - - - - - -	2,171 1,817 1,021 296 416 247 242 242 41 40 40 114,707 564,007 MAY 9,917 7,178 1,355 1,219 240 20,124 4,020 3,120	1,382 1,126 509 1333 84 1111 142 107 2 69,997 634,004 MC JUN 8,419 4,650 567 7715 160 131 131 144,642 2,490	2,466 1,786 773 176 48 319 556 157 1 1 130,260 764,264 11,130 10,383 12,291 11,130 10,383 170 10,485 170 170 170 170 170 170 170 170 170 170	1,906 1,270 350 1,270 350 203 204 284 188 8 188 188 11,345 11,345 7,424 3,735 590 345 120 23,559 3,576	1,977 1,707 396 344 192 254 243 174 112,473 995,592 SEP 13,404 6,550 3,968 2,168 2,70 272 272 26,632 3,230	2,641 1,409 440 474 216 293 94 196	2,713 885 520 986 96 197 170 201 1- - - - 117,797 1,245,242 NOV 10,005 7,294 4,879 2,180 171 330 - - - - - - - - - - - - - - - - - -	2,508 372 180 304 132 241 1253 206 19 98,461 1,343,703 DEC 10,786 6,627 5,004 2,119 11 1 24,951 3,650 2,940	26,051 16,146 11,840 3,520 3,468 3,127 2,031 1,968 137 170 84 	1.9% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
8 9 9 100 111 122 133 14 15 15 16 6 7 7 8 8 9 100 10 11 12 2 3 3 4 4 5 6 6 7 7 8 8 9 10 10 11 2 2 3 3 4 4 5 6 6 7 7 8 8 9 10 10 10 10 10 10 10 10 10 10 10 10 10	WULING DATSUN HYUNDA (PC) NISSAN B M W UDRINCK RENALIT MINI FAW VOLKSWAGEN SCANIA AUDI ORRAN BRAND DAHATSU TOYOTA MINIBISH MOTORS SUZUKI HYUNDA (PC) DESK SUZUKI TOYOTA MINI TOYOTA MINIBISH MOTORS SUZUKI HONDA DATSUN TOYOTA MINIBISH PORT SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA HONDA DATSUN TOYOTA SUZUKI HONDA HONDA HONDA HONDA DATSUN TOYOTA SUZUKI HONDA HO	1.683 836 82.372 2.372 83 836 836 836 836 836 836 836 836 836	2,000 2,000	1,955 1,957	2,649 2,100 1,101 1,013	2,171 1,817 1,021 1,817 1,021 2,98 416 416 416 416 417 242 42 417 40 417 564,007 564,007 414 40 40 40 40 40 40 40 40 40 40 40 40 40	1,382 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	2.468 773 176 1776 48 48 49 556 56 771 10 10 10 10 10 10 10 10 10 10 10 10 10	1.906 1.907	1,977 1,707 396 396 344 192 254 243 1773 295 50 112,473 192,592 112,473 193,592 112,473 194,592 195,592 26,532 26,532 3,696 3,596 3,596 270 272 272 272 273 276,532 3,696 3,696 3,696 2,168 2,16	2,641 1,409 440 474 471 216 293 996 1966 1966 197 2 2 131,853 1,127,445 OCT 12,004 42,004 42,004 42,005 42	2,713	2.508 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	26,051 16,146 11,840 3,520 3,468 3,127 2,038 1,0	1.9% 0.9% 0.9% 0.3% 0.3% 0.3% 0.3% 0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
B 9 9 100 111 122 133 146 6 7 7 8 9 9 100 100 11 12 2 3 3 4 4 5 6 6 7 7	WULING DATSUN HYUNDA (PC) NISSAN B M W OFFICE OFFI OFFI OFFI OFFI OFFI OFFI OFFI OFF	1,683 836 836 837 837 838 838 838 838 838 838 838 838	2,000 20 20 20 20 20 20 20 20 20 20 20 20	1,955 1,955	2,649 2,100 1,613 3,268 8,490 3,265 4,49,300 3,286 8,1	2,171 1,817 1,821 1,817 1,021 1,821	1,382 5,592,374 1,456 5,590,377 1,456 5,500,377 1,450 5,500,37	2,468 773 1766 773 176 48 83 192 155 157 157 157 157 157 157 157 157 157	1.906 1.270 350 303 204 282 2.328 188 3.119 3.113.45 5.50 5.50 5.50 6.302,412	1,977 1,976	2,641 1,409 440 474 215 215 293 394 196 196 197 1117,445 OCT 11204 127,445 OCT 12,004 107 107 107 107 107 107 107 107 107 107	2,713 2,75 2,75 2,75 2,75 2,75 2,75 2,75 2,75	2,508 2,508 2,509	26,051 16,146 11,840 3,520 3,468 3,127 2,038 1,038 4 - - - 1,343,703 EXPORT 2018 17,162 2,740 2,	1.9% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
8 8 9 9 9 10 EXPR	WULING DATSUN HYUNDA (PC) NISSAN B M W WING B M W WING B M W WORK RENAULT MINI FAW VOLKSWAGEN SCANIA GRANDIJO G	1,683 836 838 838 838 838 838 838 838 838	2,000 0 1,341 1 149 1 1,341 1 149 1 1,341 1 149 1 1 1,341 1 149 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,955 1,957 6,958 1,958	2,649 2,2110 1,613 3,688 202 2,692 40 9,678 449,300 9,678 81 1,224 40 9,678 81 2,586	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,928 1,938	1,382 5 6 6 3 4,004 6 3 4 6 5 0 6 6 3 4,004 6 5 0 6 6 3 4,004 6 5 0 6 6 3 4,004 6 5 0 6 6 3 4,004 6 5 0 6 6 3 4,004 6 5 0 6 5 0 6 6 3 4,004 6 5 0 6 5	2,468 773 1766 773 1766 48 319 556 60 177 111 111 111 111 111 111 111 111 11	1.906 1.907	1,977 1,707 396 344 192 243 343 174 172 22 1112,473 995,592 SEP 13,404 6,550 3,068 270 271 272 273 273 273 274 275 275 277 277 276 277 277 276 277 277 276 277 277	2,641 1,409 440 474 2163 203 196 196 2 2 131,853 1,127,445 OCT 12,004 6,675 5,198 2,422 3,700 3,610 3,648 5 5 7,263	2,713 1 2,713	2,508 2,508	26,051 16,146 11,840 3,520 3,468 3,131 1,058 1,0	1.9% (1.2%) (1.2
8 8 9 100 100 100 100 100 100 100 100 100 1	WULING DATSUN HYUNDA (PC) NISSAN B M W OPENALIT REMAILT FAW VOLKSWAGEN SCAMIA AUDI GRAND TOTAL COUNTLATTVE DANATS U DANATS U TOYOTA MITSUBISH MOTORS SUZUKI HYUNDA (PC) DESK MISSAN MISS	1,683 836 836 837 838 838 838 838 838 838 838 838 838	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 (59) 1,957 (59)	2,649 2 2,649	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	2,468 1,766 1,773 1,766 48 83 19 155 155 157 157 150 150 150 150 150 150 150 150 150 150	1,906 1,270 360 203 204 1,270 360 204 188 983,119 118,855 983,119 23,559 99 9,7454 9,7	1,977 1,707 366 6	2,641 1,409 440 4776 266 293 196 196 2 2 2 131,853 1,127,445 0CT 12,004 6,675 6,675 6,675 12,004 420 420 3,648 6 7,706,863 7,706,863 9,710,863 9,7	2,713 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2,508 2,508	26,051 16,146 11,840 3,529 3,467 2,07 11,1968 137 170 84 4 - - - 1,343,703 EXPORT 2018 117,162 89,672 20,273 21,102 21,10	1.9% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
8 8 9 9 100 11 12 12 13 14 14 15 16 16 17 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	WULING DATSUN HYUNDA (PC) NISSAN B M W WING B M W WING B M W WOLKSWAGEN SCANIA GRANDIOTOTAL GRANDIOTOTAL GRANDIOTOTAL DAHATSU TOYOTA MISUBISHI MOTORS WING HYUNDA (PC) DAHATSU TOYOTA MISUBISHI MOTORS WING HYUNDA (PC) DESK HONDA DATSUN TOTAL CRED (WINT) TOTAL CRED (WINT) TOTAL CRED (WINT) WINSUBISHI FUND DATSUN TOTAL CRED (WINT) WINTSUBISHI FUND MISUBISHI FUND MISUBISH	1,683 836 836 837 838 838 838 838 838 838 838 838 838	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 (59) 1,957 (59)	2,649 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 4 5 4 5 5 4 5 5 4 5 5 4 5 5 5 4 5 5 5 4 5 5 5 4 5 5 5 4 5 5 5 4 5	2,468 773 176 470 470 470 470 470 470 470 470 470 470	1,906 1,270 360 203 204 1,270 360 204 188 983,119 118,855 983,119 23,559 99 9,7454 9,7	1,977 1,707	2,641 1,409 440 476 26 26 27 28 29 39 1196 29 20 131,853 1,127,445 OCT 12,004 6,677 2,030 3,040 3,610 3,640 3,640 7,106,636 7,106,636 7,106,636 7,106,636	2,713 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 2,813 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2,508 2,508	26,051 16,146 11,840 3,520 3,468 3,122 1,968 1,968 1,968 1,762 1,343,703 1,3	1.9% 0.9% 0.9% 0.9% 0.9% 0.9% 0.9% 0.9% 0
B 8 9 10 11 12 12 13 14 14 15 16 16 17 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	WULING DATSUN HYUNDA (PC) NISSAN B M W OFFICE OFFICE OFFICE REPAILT MINIS BRAND ORS BRAND	1,683 836 836 837 837 837 837 837 837 837 837 837 837	2,000 2,000 1,341 140 308 539 308 105 105 15 1 100,758 6,777 7,273 7,273 140,785 15 17,999 15 17,999 15 17,999 15 17,999 15 17,999 15 17,999 15 17,999 15 17,999 15 17,999 15 16,677 15 15 15 15 16 17 17 17 17 17 17 17 17 17 17 17 17 17	1,955 65 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95,958 95 95,958 95 95,958 95 95,958 95 95,958 95 95,958 9	2,649 2,610 1,613 263 688 2,628 2,110 1,613 263 688 2,628 2,	2,171 1,817 1,821 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7	2,468 1,766 1,766 1,766 1,766 1,766 1,766 1,766 1,766 1,766 1,766 1,767	1,906 1,270 360 1,270 360 203 204 282 188 188 188 188 188 188 188 188 188	1.977 1,707 2,000	2,641 1,409 440 474 215 293 494 196 196 197 131,853 1,127,445 OCT 12,004 2,03 3,610 3,648 5 7,108,653 90,183 7,108,653 90,183 7,108,653 90,183 7,108,653 90,183 7,108,653	2,713 2,713	2,508 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	26,051 16,146 11,840 3,520 3,468 3,127 170 170 84 4 	1.9% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
8 8 9 9 100 11 12 12 13 14 14 15 16 16 17 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	WULING DATSUN HYUNDA (PC) NISSAN B M W OPEN GENERALIT FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE ORTS BRAND DANATSU DANATSU TOYOTA MITSUBISH MOTORS SUZUKI HONDA DATSUN HONDA DATSUN TOTAL CBU (UNIT) TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA SUZUKI BRAND TOYOTA SUZUKI BRAND	1,683 836 836 837 838 838 838 838 838 838 838 838 838	2,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,955 1,955	2,649 2,110 1,613 253 668 200 200 200 200 200 200 200 200 200 20	2,173 1,817 1,817 1,821	1,382 5 6 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6	2,468 1,786 1,786 1,786 1,787	1,906 1,270 360 1,270 360 203 204 188 883,119 11,855 883,119 11,345 13,576 120 2,214 47,702 2,71,69,388	1,977 1,707	2,641 1,409 4440 4776 266 276 287 287 287 287 287 287 287 287 287 287	2,713 2,85 2,42 2,45 2,45 2,45 2,45 2,45 2,45 2,4	2,508 2,508	26,051 16,146 11,840 3,529 3,467 2,07 11,1968 137,7 170 84 4 1,343,703 EXPORT 2018 117,125 20,227 24,024 26,028 38,027 38,028 38	1.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
B 8 8 9 9 100 111 112 112 112 112 112 112 112 112	WULING DATSUN HYUNDA (PC) NISSAN B M W WILING HYUNDA (PC) NISSAN B M W WILING RENALIT MINI FAW VOLKSWAGEN SCANIA ADJOTAL GRAND TOTAL COMPLIATIVE OMBILATIVE OMBILATIV	1,683 836 2,372 3 300 1610 300 1610 300 1610 300 1610 300 1610 300 300 300 300 300 300 300 300 300 3	2,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,955 1,955	2,649 2 2,699 2 2,678	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5,462,374 1,464 2,460 0,104 1,464 2,460 0,104 1,464 2,460 0,164 1,464 1,	2,466 773 176 479 1776 489 1786 1786 1786 1786 1786 1786 1786 1787 1786 1787 1787	1.906 1.270 3810 1.270 382 204 1.271 1.272	1977 1,707 0,705 2,60 0,70 0,70 0,70 0,70 0,70 0,70 0,70 0	2,641 1,409 440 474 215 280 196 196 1127,445 1127,445 OCT 12,004 6,575 6,198 2,423 370 420 2,699 3,610 3,610 3,648 3,648 3,648 3,648 3,648 3,648 3,648 3,748 3,648 3,74	2,713 2,713	2.508 2.508	26,051 16,146 11,840 3,520 3,468 3,122 1,068 1,068 1,068 1,068 1,17 1,17 1,18 1,18 1,18 1,18 1,18 1,1	1.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
B. 8 8 9 9 10 11 12 12 13 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15	WULING DATSUN HYUNDA (PC) NISSAN B M W WILING WINDA (PC) NISSAN B M W WINDA (PC) WINDA (PC) FAW VOLKSWAGEN SCANIA ANDIO BRAND DAHATSU TOYOTA MISUBISH MOTORS SUZUKI HYUNDA (PC) DESK WINDA (PC) DESK WINDA MISUBISH FUSO MISUBISH	1,683 836 836 836 836 836 836 836 836 836	2,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,955 1,955	2,649 2,641 2,101 1,613 3,288 2,201 1,210 1,613 3,288 2,201 1,012	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5,462,374 1,104 5,5462,374 1,105 5,462,374 1,105 5,462,374 1,104 5,5	2,468 773 176 479 1776 489 189 189 189 189 189 189 189 189 189 1	1.906 1.270 380 203 204 2.282 1.188 188 188 188 188 188 188 188 188 1	1.977 1.707	2,641 1,409 440 4476 266 276 287 287 287 287 287 287 287 287 287 287	2,713 2,853	2,508 2,508	26,051 16,146 11,840 3,520 3,468 3,122 1,068 1,068 1,068 1,170 1,343,703 1,3	1.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
B. 8 9 9 100 11 11 12 12 13 13 14 14 15 15 16 16 17 17 18 19 19 19 19 19 19 19 19 19 19 19 19 19	WULING DATSUN HYUNDA (PC) NISSAN B M W OFFICE OFFICE OFFICE REPAILT MINIS BRAND ORAN MISUBISH MOTORA BRAND ORAN HONDA DATSUN TOYOTA MISUBISH FUSO NISSAN HONDA DATSUN TOYOTA SUZURI TOYOTA MISUBISH FUSO NISSAN HONDA DATSUN TOTAL CBU (UNIT) TOYOTA SUZURI MINO DATSUN TOYOTA SUZURI MINO DATSUN TOYOTA SUZURI MINO DATSUN TOYOTA SUZURI MINO DATSUN TOYOTA SUZURI MINO SUZ	1,683 836 2,372 3 300 160 300 160 300 160 300 160 300 300 300 300 300 300 300 300 300 3	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 1,956 699	2,649 2,110 1,613 2,110 1,613 2,603 2,603 2,603 2,603 2,110	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	2,468 1,786 1,786 1,786 1,787 1,780 1,787	1,906 1,270 350 2,023 2,	1,977 1,707 366 6 1 1,707 366	2,641 1,409 4440 4476 266 267 278 287 287 287 287 287 287 287 287 28	2,713 2,885 3 885 520 2 88	2.508 2.509	26,051 16,146 11,840 3,529 3,457 1,343,703 EXPORT 2018 1377 170 844 1377 170 845 1377 170 846 1377 170 847 1,343,703 EXPORT 2018 117,22 12018 117,22 12018 117,22 12018 117,22 12018 120	1.9% (1.2%) (1.2
8 8 9 100 110 110 110 110 110 110 110 110 1	WULING DATSUN HYUNDA (PC) NISSAN B M W OPEN GENERALIT FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE ORTS BRAND DAHATSU TOYOTA MITSUBISHI MOTORS SUZUKI HONDA DATSUN TOYOTA MITSUBISHI SEN HONDA DATSUN TOYOTA SUZUKI HONDA	1,683 836 2,372 3 300 1610 300	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 5.05 1,955 5.05 1,955 5.05 5.05 5.05 5.05 5.05 5.05 5.05 5	2,649 2,241 1 152,066 2 2,566	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 5 6 2 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,466 1,763 1,766 1,766 1,767 1,760 1,761 1,760 1,761	1,906 1,270 360 203 204 188 883,119 118,855 883,119 11,476 120 20,303 20,412 21,477 1,570 4,114 577 7,169,388	1,977 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 1,707	2,641 1,409 440 474 2163 263 1,127,445 1,127,445 OCT 12,004 6,675 5,198 2,423 3,70 2,593 3,610 3,610 3,648 5,5 7,263 3,7,106,653 90,185 138,217 67,030 7,402,285 1,048 6,337 7,402,285 1,048 6,337	2,713 2,885 5,885 5,800	2.508 2.508	26,051 16,146 11,840 3,529 3,467 1,343,703 1,1968 137 170 84 1,343,703 EXPORT 2018 117,125 89,627 29,237 1,343,703 20,341 20,34	1.9% (1.2%) (1.2
8 8 9 9 100 111 122 3 3 4 4 4 5 5 5 100 11 1 1 2 2 3 3 4 4 4 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	WULING DATSUN HYUNDA (PC) WISSAN B W W OPEN GENALIT FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL COUNTLATIVE OFFI SUZUKI HYUNDA (PC) SCANIA AUDI GRAND TOTAL COMMULATIVE OFFI SUZUKI HYUNDA (PC) DESK MINDA	1.683 836 836 837 838 838 838 838 838 838 838 838 838	2,000 20 20 20 20 20 20 20 20 20 20 20 20	1,955 1,955	2,649 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 6 6 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6 7 6	2,466 773 776 777 776 777 777 777 777 777 7	1,906 1,270 350 2,023 2,	1,977 1,707 366 6 1 1,707 366	2,641 1,409 440 4476 266 276 287 287 287 287 287 287 287 287 287 287	2,713 2,885 3 885 520 2 88	2.508 2.509	26,051 16,146 11,840 3,520 3,463 3,531 1,958 1,968 1,9	1.9% (1.2%) (1.2
B. 8 9 9 101 11 12 12 13 13 13 13 13 13 13 15 15 15 15 15 15 15 15 15 15 15 15 15	WULING DATSUN HYUNDO (PC) NISSAN B M W OFFINE HYWNO A (PC) NISSAN B M W OFFINE HYWNO A (PC) REPAIL MINI FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL COMPLATE HYWNO A HWO TO HWO TO HYWNO A HWO H HYWNO A HY	1,683 836 836 836 837 838 836 838 836 838 836 838 838 838 838	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 1,955	2,649 2,649 1,613 2,110 1,613 2,210 1,613 2,200	2,171 1,817 1,821 1,817 1,821 1,828 1,828 1,828 1,828 1,828 1,838	1,382 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	2,466 1733 1786 1787 1786 1787 1787 1787 1787 1787	1,906 1,270 350 2,033 2,023 2,	1,977 1,707 366 630 1,707 7,762,696 620 2,77 7,762,696 620 7,77 7,77 7,77 7,77 7,77 7,77 7,77 7,	2,641 1,409 440 4476 266 276 286 287 287 287 287 287 287 287 287 287 287	2,713 2,813 3 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4	2.508 2.509	26,051 16,146 11,840 3,529 3,469 3,469 3,469 3,469 1,1968 1377 170 84 4 1,343,703 EXPORT 2018 1377 2018 1377 2018 1377 2018 2018 21,727 2018 21,727 2018 21,727 2018 21,727 2018 21,727 2018 21,727 2018 21,727 2018 21,737 21,73	1.9% (1.9%) 1.9% (
B. 8 8 9 100 101 101 101 101 101 101 101 101 1	WULING DATSUN HYUNDA (PC) NISSAN B M W OFFINA OFFINA B M W OFFINA OFFINA OFFINA B M W VOLKSWAGEN SCANIA ADJDI GRAND TOTAL CUMULATIVE DAHAT SU TOYOTA MITSUBISHI MOTORS SUZUKI HONDA HONDA DATSUN TOYOTA MITSUBISHI FUSO NISSAN HONDA DATSUN TOTAL CRE DAHAT SU TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA DATSUN TOTAL CRE SUZUKI HONDA DATSUN TOTAL CRE SUZUKI HONDA DATSUN TOYOTA SUZUKI HONDA COMPONENT (PCS) SUZUKI HONDA HONDA SUZUKI HONDA HONDA SUZUKI HONDA HOND	1,683 836 2,372 3 3 3 3 3 5 3 5 5 6 6 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 6 2 3 6 2 6 6 2 3 6 2 6 2	2,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1,955 54 55 55 55 55 55 55 55 55 55 55 55 5	2,649 2,2411 2,2410 3,288 81 1 2,1400 3,288 81 2,2411 5,5042 2,256 6,789,075 1,1518 6,003,0	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	2,466 1,763 1,766 1,766 1,767 1,760 1,761 1,760 1,761	1,906 1,270 360 203 204 188 883,119 118,855 883,119 11,436 120 120 120 120 120 120 120 120 120 120	1,977 366 69 17,7652,896 17,7662,896 17,7662,896 17,7662,896 17,7662,896 17,7662,896 17,7662,896 17,7662,896 17,76	2,641 1,409 440 4476 266 276 287 287 287 287 287 287 287 287 287 287	2,713 1 2 2 1 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	2.508 2.508	26,051 16,146 11,840 3,529 3,467 3,529 3,469 1,170 1,1968 1377 170 84 4 1,343,703 EXPORT 2018 117,120 80,627 20,737 11 20,737 11 20,737 11 20,737 11 20,737 11 20,737 11 20,737 11 20,737 12 20,737 13 20,737 13 20,737 13 20,737 2	1.9% (1.9%) 1.9% (
8 8 9 100 110 110 110 110 110 110 110 110 1	WULING DATSUN HYUNDA (PC) NISSAN B M W OPEN GENERALIT FAW VOLKSWAGEN SCANIA AUDI GRAND TOTAL CUMULATIVE ORTS BRAND DAHATSU TOYOTA MITSUBISH MOTORS SUZUKI HONDA DATSUN HONDA DATSUN TOTAL CRE HONDA HON	1,683 836 836 836 836 836 836 836 836 836	2,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1,955 6.95 9.95 9.95 9.95 9.95 9.95 9.95 9	2,649 2,241 2,110 1,161 3,161	2,171 1,817 1,817 1,821 1,817 1,821	1,382 1,383 3,383 4,393	2,466 773 764 774 775 776 776 777 776 777 777 777 777 777	1,906 1,270 360 203 204 1,270 360 203 204 1,270 203 204 1,270 203 204 1,146 203 204 204 205 2144 207 2144 206 207 206 206 207 206 207 207 207 207 207 207 207 207 207 207	1,977 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 366 6 1,707 367 37 37 37 37 37 37 37 37 37 37 37 37 37	2,641 1,409 440 4776 266 277 27,641 286 293 1,127,445 OCT 12,045 2,042	2,713 24,899 330 320 320 320 320 320 320 320 320 320	2.508 2.50 2.508	26,051 16,146 11,840 3,529 3,469 3,529 3,469 1,343,703 EXPORT 2018 117,182 89,622 89,622 21,22 21,22 21,22 21,23 43,203	1.9% O.0% O.0% O.0% O.0% O.0% O.0% O.0% O.0
B 8 8 9 100 11 12 21 21 21 21 21 21 21 21 21 21 21	WULING DATSUN HYUNDA (PC) NISSAN B W W OPEN UPSAN B W W OPEN B W W OPEN UPSAN B W OPEN UPSAN B W W OPEN UPSA	1,683 836 836 837 838 838 838 838 838 838 838 838 838	2,000 0 1,341 149 149 149 149 149 149 149 149 149 1	1,955 1,955	2,649 2,000	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 6 6 9 6 9 6 9 6 9 6 9 6 9 6 9 6 9 6 9	2,466 773 1786 778 1786 489 159 159 159 159 159 159 159 159 159 15	1.906 1.270 380 204 1.270 380 204 1.270 203 204 1.282	1.977 1,707 0,707 1,707 0,707	2,641 1,409 440 474 2163 481 196 22 131,853 1,127,445 OCT 12,004 6,675 5,198 2,423 377 26,390 3,610 3,610 3,648 55 7,263 7,106,853 90,185 138,217 67,030 7,402,285 168 6397 3,90 168 64 65 65 67 67 67 67 67 67 67 67 67 67 67 67 67	2,713 2,85 2,85 2,85 2,85 2,85 2,85 2,85 2,85	2.508 2.508	26,051 16,146 11,840 3,520 3,469 3,469 3,520 3,469 13,77 170 844 1,343,703 EXPORT 2018 117,182 89,627 27,344 2,744 2,740	1.9% (1.2%) (1.2
B 8 8 9 9 10 11 1 1 2 2 3 3 3 4 4 5 6 6 7 7 7 8 8 1 1 1 2 2 2 3 3 3 4 4 5 5 6 6 6 7 7 7 8 8 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	WULING DATSUN HYUNDA (PC) HYUNDA (PC) BRAND B M W WINSAM WIND TO THE W WINSAM ADDID BRAND DATATSU TOYOTA MISSAM HONDA DATSUN TOYOTA BRAND BRAND DATSUN TOYOTA BRAND BRAND BRAND DATSUN TOYOTA BRAND	1.683 836 2.372 3 3 3 3 5 5 5 6 6 6 6 5 5 3 6 7 6 6 5 5 5 6 6 6 6 5 5 5 6 6 6 6 5 5 5 6 6 6 6 5 5 6 6 6 6 5 5 6 6 6 6 6 6 6 5 6	2,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1,955 (2) (2) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	2,649 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 6 6 6 6 6 7 7 7 7 7 7 7 7 7 7 7 7 7 7	2,466 773 176 479 1776 479 178 489 178 489 178 489 178 489 178 178 178 178 178 178 178 178 178 178	1.906 1.270 380 204 1.270 380 204 1.270 203 204 1.270 205 207 118.85 883,119 118.	1977 1,707 1	2,641 1,409 440 474 2163 480 496 497 498 498 498 498 498 498 498 498 498 498	2,713 2,855 3,855	2.508 2.50 2.508	26,051 16,146 11,840 3,520 3,468 3,531 1,068 11,068 11,068 11,068 11,161 11,162 11,163	1.9% (1.2%) (1.2
B. 8 8 9 9 100 11 12 21 12 12 12 12 12 12 12 12 12 12	WULING DATSUN HYUNDO (PC) NISSAN B M W OFFIN POSTOR B M W OFFIN POSTOR POSTOR B M W OFFIN B M M M M OFFIN B M M M M OFFIN B M M M M M M OFFIN B M M M M M M M M M OFFIN B M M M M M M M M M M M M OFFIN B M M M M M M M M M M M M M M M M M M M	1,683 836 836 836 836 836 836 836 836 836	2,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1,955 1,955	2,649 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5 1,382	2,466 773 176 479 1776 479 178 489 178 489 178 489 178 489 178 178 178 178 178 178 178 178 178 178	1,906 1,270 360 203 204 188 883,119 118,855 883,119 11,467 120 20,576 20	1977 1,707 1	2,641 1,409 440 474 2163 480 496 497 498 498 498 498 498 498 498 498 498 498	2,713 1 2 3 3 3 3 3 3 3 3 3 3 6 6 4 4 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2.508 2.50 2.508	26,051 11,140 3,520 3,467 11,140 3,520 3,467 1,170 11,1968 137,7 170 844 1,343,703 EXPORT 2018 117,132 202,23 203,000 38,944 66 6 6 6 6 6 8 6,51,672 203,000 86,631,672 880,844 889,312 880,844 889,312 88,631,672 880,844 889,312 88,631,672 880,844 889,312 88,631,672 88,631,6	1.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%) 0.9% (1.2%)
B 8 9 100 101 112 123 13 13 14 15 15 16 16 16 16 16 16 16 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	WULING DATSUN HYUNDA (PC) HYUNDA (PC) B M W WILING B M W WILING B M W WILING B M W WILING RENAULT MINI HYUNDA (PC) B M W WILING B M W W WILING B M W W W W W W W W W W W W W W W W W W W	1,683 836 2,372 3 3 3 3 5 5 5 6 6 6 5 5 6 6 6 5 6 5 6 6 5 6 6 5 6	2,000 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	1,955 1,955	2,649 2,000	2,171 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021 1,817 1,021	1,382 5.500.00 1.00 1.00 1.00 1.00 1.00 1.00	2,466 773 176 479 1776 479 178 489 178 489 178 489 178 489 178 178 178 178 178 178 178 178 178 178	1.906 1.270 380 204 1.270 380 204 1.270 203 204 1.270 205 207 118.85 883,119 118.	1,977 366 69 69 77,562,896 67 77,562,896 77,562,896 67 77,562,896 77,5	2,641 1,409 440 474 2163 480 496 497 498 498 498 498 498 498 498 498 498 498	2,713 2,855 3,855	2.508 2.50 2.508	26,051 16,146 11,840 3,520 3,463 3,520 3,463 1,968 11,968 11,968 11,968 11,718 11,7182 88,627 27,342 24,524 24,524 24,524 24,524 24,524 24,524 24,525 264,553 43,020 38,044 58 82,028 84,111,491 950,225 88,841 88,631,872	1.9% (1.2%) (1.2

WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY BRAND JAN-DEC 2018 / 2017

						BY BRAN	D JAN-DE	2018 / 20	17						
NO.	DLESALES BRAND	20		+/-	%	DE		+/-	%		-DEC	+/-	%	M/S	
1	TOYOTA	DEC 26,661	NOV 31,981	-5,320	-16.6%	2018 26,661	2017 23,706	2,955	12.5%	2018 352,161	2017 371,332	-19,171	-5.2%	2017 34.5%	2018 30.6%
3	DAIHATSU HONDA	16,289 13.087	17,910 15.845	-1,621 -2,758	-9.1% -17.4%	16,289 13.087	13,028 15,285	3,261 -2,198	25.0%	202,738	186,381 186.859	16,357 -24,696	8.8% -13.2%	17.3% 17.3%	17.6%
4	MITSUBISHI MOTORS SUZUKI	8,895 8,316	10,140 10,107	-1,245 -1,791	-12.3% -17.7%	8,895 8,316	9,914 10,008	-1,019 -1,692	-10.3% -16.9%	142,861 118,014	79,807 111,660	63,054 6,354	79.0% 5.7%	7.4% 10.4%	12.4% 10.3%
6	MITSUBISHI FUSO	3,572 3,881	3,743 4,072	-171 -191	-4.6% -4.7%	3,572 3,881	2,861	711 804	24.9%	51,470 39,737	41,588 29,644	9,882	23.8%	3.9% 2.8%	4.5%
8	ISUZU	2,491	2,508	-17	-0.7%	2,491	2,293	198	8.6%	26,098	20,085	6,013	29.9%	1.9%	2.3%
9	WULING DATSUN	2,325 231	1,277 501	1,048 -270	82.1% -53.9%	2,325 231	1,132 1,035	1,193 -804	105.4% -77.7%	17,002 10,433	5,050 10,484	11,952 -51	236.7% -0.5%	0.5% 1.0%	1.5% 0.9%
11	NISSAN MAZDA	507 413	819 457	-312 -44	-38.1% -9.6%	507 413	831 307	-324 106	-39.0% 34.5%	6,885 5,657	14,488 3,861	-7,603 1,796	-52.5% 46.5%	1.3% 0.4%	0.6%
13	UD TRUCKS CHEVROLET	321 299	280 162	41 137	14.6% 84.6%	321 299	245 398	76 -99	31.0% -24.9%	3,370 2,509	2,764 3,617	606 -1,108	21.9%	0.3%	0.3%
15	BMW	118	220	-102	-46.4%	118	347	-229	-66.0%	2,360	2,800	-440	-15.7%	0.3%	0.2%
16	HYUNDAI LEXUS	106 11	128 86	-22 -75	-17.2% -87.2%	106	71 18	35 -7	49.3% -38.9%	1,415 1,310	1,271 1,282	144 28	11.3% 2.2%	0.1% 0.1%	0.1%
18	DFSK TATA	102 72	137 155	-35 -83	-25.5% -53.5%	102 72	73 71	29	39.7% 1.4%	1,222	159 1.065	1,063 46	668.6% 4.3%	0.0%	0.1%
20	SCANIA MINI	23	33	-10	-30.3%	23	151	-128	-84.8%	794	1,116	-322	-28.9%	0.1%	0.1%
21	VOLKSWAGEN	35 11	50 40	-15 -29	-30.0% -72.5%	35 11	66 30	-31 -19	-47.0% -63.3%	520 511	553 537	-33 -26	-6.0% -4.8%	0.1%	0.0%
23	FAW RENAULT (PC)	35	31	-1	12.9%	35	36 64	-1 -64	-2.8% -100.0%	351 297	209 559	142 -262	67.9% -46.9%	0.0%	0.0%
25 26	PEUGEOT MAN TRUCK	5	34	-29 3	-85.3% 100.0%	5	3 15	2 -9	66.7% -60.0%	139 79	34 75	105	308.8% 5.3%	0.0%	0.0%
27	AUDI PROTON	1	4	-3	-75.0%	1	6	-5	-83.3%	50	72	-22	-30.6%	0.0%	0.0%
	HYUNDAI KOMERSIAL	33	3	30 0	1000.0%	33	-	33 0	0.0%	49	12	37 2	308.3% 0.0%	0.0%	0.0%
30	INFINITI GRAND TOTAL	87.846	100.727	-12.881	0.0%	87.846	85,071	0 2,775	0.0%	1,151,308	1,077,364	73,944	0.0% 6.9%	0.0% 100%	0.0%
<u> </u>		07,040	100,727	-12,001	-12.076	07,040	65,071	2,113	3.376	1,131,300	1,077,304	73,344	0.576	100 /6	10076
NO.	AIL SALES BRAND	20		+/-	%	DE		+/-	%		-DEC	+/-	%	M/S	
1	TOYOTA	DEC 35,107	NOV 30,533	4,574	15.0%	2018 35,107	2017 34,888	219	0.6%	2018 356,063	2017 370,015	-13,952	-3.8%	2017 34.7%	2018 30.9%
2	DAIHATSU HONDA	21,612 15,954	17,585 13,189	4,027 2,765	22.9% 21.0%	21,612 15,954	19,385 20,523	2,227 -4,569	11.5%	200,178 162,956	185,240 180,971	14,938 -18,015	8.1%	17.4% 17.0%	17.4% 14.1%
4	MITSUBISHI MOTORS	10,370	12,470	-2,100	-16.8%	10,370	10,524	-154	-1.5%	146,805	79,669	67,136	84.3%	7.5%	12.7%
5	SUZUKI MITSUBISHI FUSO	10,107 5,175	9,140 4,803	967 372	10.6% 7.7%	10,107 5,175	11,300 4,261	-1,193 914	-10.6% 21.5%	116,688 51,132	107,185 42,319	9,503 8,813	8.9% 20.8%	10.0% 4.0%	10.1% 4.4%
7	HINO ISUZU	3,850 3,030	3,915 2,209	-65 821	-1.7% 37.2%	3,850 3,030	3,198 2,526	652 504	20.4%	40,072 25,286	30,007 20,502	10,065 4,784	33.5% 23.3%	2.8% 1.9%	3.5% 2.2%
9	WULING DATSUN	1,354	1,119	235	21.0%	1,354	958	396 -504	41.3%	15,162	3,268 12,529	11,894	364.0% -21.6%	0.3%	1.3%
11	NISSAN	792 666	641 619	47	23.6% 7.6%	666	1,296	-413	-38.3%	9,823 6,999	15,613	-2,706 -8,614	-55.2%	1.2%	0.6%
12	MAZDA UD TRUCKS	424 236	457 244	-33 -8	-7.2% -3.3%	424 236	426 215	-2 21	-0.5% 9.8%	5,957 3,036	3,833 2,744	2,124 292	0.0% 10.6%	0.4% 0.3%	0.5% 0.3%
14 15	CHEVROLET B M W	207 118	166 220	-102	24.7% -46.4%	207 118	384 347	-177 -229	-46.1% -66.0%	2,444 2,360	3,679 2,800	-1,235 -440	-33.6% -15.7%	0.3%	0.2%
16	HYUNDAI LEXUS	136	141	-5 -50	-3.5%	136	125	11	8.8%	1,485	1,308	177	13.5%	0.1%	0.1%
18	TATA	71	113	-42	-37.2%	71	97	-26	-26.8%	1,116	1,055	61	5.8%	0.1%	0.1%
19	DFSK SCANIA	85 23	134 33	-49 -10	-36.6% -30.3%	85 23	19 151	-128	347.4% -84.8%	839 794	51 1,116	788 -322	1545.1% -28.9%	0.0% 0.1%	0.1% 0.1%
21	MINI VOLKSWAGEN	35 11	50 40	-15 -29	-30.0% -72.5%	35 11	66 30	-31 -19	-47.0% -63.3%	520 511	553 537	-33 -26	-6.0% -4.8%	0.1%	0.0%
23	RENAULT (PC)	15	12	3	25.0% 12.9%	15	63 36	-19 -48 -1	-76.2% -2.8%	382 351	479 209	-26 -97 142	-20.3% 67.9%	0.0%	0.0%
25	PEUGEOT	6	34	-28	-82.4%	6	3	3	100.0%	141	33	108	327.3%	0.0%	0.0%
26 27	PROTON MAN TRUCK	11 6	4	7	175.0% 100.0%	11	8 15	-9	37.5% -60.0%	83 79	279 75	-196 4	-70.3% 5.3%	0.0%	0.0%
28	AUDI HYUNDAI KOMERSIAL	1	4	-3 0	-75.0% 0.0%	1	6	-5 0	-83.3% 0.0%	50 2	72	-22 2	-30.6% 0.0%	0.0%	0.0%
30	INFINITI GRAND TOTAL	-	-	0	0.0%	-	-	0	0.0%			0	0.0%	0.0%	0.0%
		109,480	98,002	11,478	11.7%	109,480	111,963	-2,483	-2.2%	1,152,641	1,067,396	85,245	8.0%	100%	100%
C. PRO NO.	DUCTION BRAND	20	118	+/-	%	DE	EC	+/-	%	JAN	-DEC	+/-	%	SHAR	Ε
1	TOYOTA	DEC 40.028	NOV 47,568	-7.540	-15.9%	2018 40.028	2017 33.665	6.363	18.9%	2018 531,573	2017 552.487	-20.914	-3.8%	2017 45.3%	2018 39.6%
2	DAIHATSU MITSUBISHI MOTORS	16,198	17,601 16,069	-1,403 -3,973	-8.0% -24.7%	16,198	12,934	3,264 4,596	25.2%	201,387	184,506 61,721	16,881	9.1%	15.1%	15.0% 12.2%
4	HONDA	12,096 10,820	15,076	-4,256	-28.2%	10,820	13,176	-2,356	-17.9%	156,621	181,497	-24,876	-13.7%	5.1% 14.9%	11.7%
5	SUZUKI MITSUBISHI FUSO	8,261 3,212	8,083 4,062	178 -850	2.2% -20.9%	8,261 3,212	10,539 2,736	-2,278 476	-21.6% 17.4%	124,194 53,680	116,393 40,404	7,801 13,276	6.7% 32.9%	9.5% 3.3%	9.2%
7 8	HINO ISUZU	3,631 2,508	4,142 2.713	-511 -205	-12.3% -7.6%	3,631 2,508	2,622 1,880	1,009 628	38.5% 33.4%	43,599 26,051	31,665 17.657	11,934 8.394	37.7% 47.5%	2.6%	3.2% 1.9%
9	WULING DATSUN	372	885 520	-513	-58.0% -65.4%	372	623	-251 -181	-40.3%	16,146	6,149	9,997	162.6%	0.5%	1.2%
11	HYUNDAI (PC)	304	385	-340 -81	-21.0%	304	361 72	232	-50.1% 322.2%	11,840 3,520	8,894 3,339	2,946 181	33.1% 5.4%	0.3%	0.9%
12	NISSAN B M W	132 241	96 197	36 44	37.5% 22.3%	132 241	116 306	16 -65	13.8% -21.2%	3,468 3,127	11,557 2,302	-8,089 825	-70.0% 35.8%	0.9%	0.3%
14 15	DFSK UD TRUCK	253 206	170 201	83 5	48.8% 2.5%	253 206	48 133	205 73	427.1% 54.9%	2,031 1,968	160 1,510	1,871 458	1169.4% 30.3%	0.0% 0.1%	0.2%
16	RENAULT MINI	19	29	0 -10	0.0%	19	10	-10 19	-100.0% 0.0%	137	187	-50 170	-26.7% 0.0%	0.0%	0.0%
18	FAW	- 19	- 29	0	0.0%	- 19	-	0	0.0%	84	-	84	0.0%	0.0%	0.0%
19	VOLKSWAGEN SCANIA	-		0	0.0%	-	-	0	0.0%		-	0	0.0%	0.0%	0.0%
21	AUDI GRAND TOTAL	98,461	117,797	-19,336	0.0% -16.4%	98,461	86,721	11,740	0.0%	1,343,703	1,220,428	123,275	0.0%	0.0%	0.0%
D. EXPO		,	,	,	141175			11,110		1,010,100	1,223, 22	,	10.170		
NO.	BRAND	20		+/-	%	DE		+/-	%	JAN		+/-	%	SHAR	
1	DAIHATSU	DEC 10,786	NOV 10,005	781	7.8%	2018 10,786	2017 5,163	5,623	108.9%	2018 117,182	2017 80,667	36,515	45.3%	2017 34.9%	2018 44.3%
2	TOYOTA MITSUBISHI MOTORS	6,627 5.004	7,294 4.879	-667 125	-9.1% 2.6%	6,627 5.004	8,342	-1,715 5.004	-20.6% 0.0%	89,627 27,342	116,971	-27,344 27,342	-23.4% 0.0%	50.6% 0.0%	33.9% 10.3%
4	SUZUKI	2,119	2,180	-61 -27	-2.8% -15.8%	2,119	2,459	-340 -26	-13.8% -15.3%	24,924	28,504 2.195	-3,580 545	-12.6% 24.8%	12.3%	9.4%
6	HYUNDAI (PC)	270	330	-60	-18.2%	270	61	209	342.6%	2,737	2,195 2,831	-94	-3.3%	1.2%	1.0%
7	DFSK NISSAN	1		1 0	0.0%	1	-	1 0	0.0%	1	-	1 0	0.0%	0.0%	0.0%
9	HONDA DATSUN	-	-	0	0.0%	-	-	0	0.0%	- :	1	0 -1	0.0%	0.0%	0.0%
	TOTAL CBU (UNIT)	24,951	24,859	92	0.4%	24,951	16,195	8,756	54.1%	264,553	231,169	33,384	14.4%	100%	100%
1 2	TOYOTA SUZUKI	3,650 2,940	3,720 3,436	-70 -496	-1.9% -14.4%	3,650 2,940	4,250 3,000	-600 -60	-14.1% -2.0%	43,020 38,944	46,700 35,064	-3,680 3,880	-7.9% 11.1%	54.7% 41.1%	52.4% 47.5%
3	HONDA DESK	- 6	5	-450 -5	-100.0%	- 6	-	0	0.0%	58	5	53	1060.0%	0.0%	0.1%
5	HINO	-		0	0.0%	-	-	0	0.0%	-	-	0	0.0%	0.0%	0.0%
7	ISUZU MITSUBISHI FUSO	-		0	0.0%	-		0	0.0%		3,600	-3,600 0	-100.0% 0.0%	4.2% 0.0%	0.0%
8	NISSAN TOTAL CKD (SET)	6,596	7,161	-565	0.0% -7.9%	6.596	7,250	-654	0.0% -9.0%	82.028	85,369	(3,341)	0.0%	0.0%	0.0%
1	TOYOTA	6,952,126	7,084,511	-132,385	-1.9%	6,952,126	7,931,230	-979,104	-12.3%	84,111,491	79,155,472	4,956,019	6.3%	97.4%	97.1%
3	HINO SUZUKI	121,914 116,574	82,817 85,789	39,097 30,785	47.2% 35.9%	121,914 116,574	75,387 29,797	46,527 86,777	61.7% 291.2%	950,225 880,844	904,554 472,851	45,671 407,993	5.0% 86.3%	1.1% 0.6%	1.1%
5	HONDA ISUZU	58,706	48,578	10,128	20.8%	58,706	59,017	-311	-0.5% 0.0%	689,312	729,747 3,720	-40,435 (3,720)	-5.5% -100.0%	0.9%	0.8%
TOT	AL COMPONENT (PCS)	7,249,320	7,301,695	-52,375	-0.7%	7,249,320	8,095,431	-846,111	-10.5%	86,631,872	81,266,344	5,365,528	6.6%	100%	100%
E. IMPO	ORT														
NO.	BRAND	DEC 20	NOV	+/-	%	2018	2017	+/-	%	2018	-DEC 2017	+/-	%	SHAR 2017	E 2018
1 2	TOYOTA SUZUKI	675 414	1,841	-1,166 410	-63.3% 10250.0%	675 414	1,019 1,257	-344 -843	-33.8% -67.1%	25,298 21,048	18,003 24,402	7,295 -3,354	40.5% -13.7%	20.5% 27.7%	30.1% 25.0%
3	MITSUBISHI MOTORS	399	1,503	-1,104	-73.5%	399	723	-324	-44.8%	13,258	17,685	-4,427	-25.0%	20.1%	15.8%
5	HONDA MAZDA	30 413	9 457	-44	233.3% -9.6%	30 413	307	30 106	0.0% 34.5%	5,680 5,657	4,443 3,861	1,237 1,796	27.8% 46.5%	5.1% 4.4%	6.7% 6.7%
6 7	CHEVROLET UD TRUCK	34	123 58	-123 -24	-100.0% 0.0%	34	245	-211	0.0% -86.1%	2,366 1,687	3,089 2,764	-723 -1,077	-23.4% -39.0%	3.5% 3.1%	2.8%
8	DAIHATSU LEXUS	91	309 59	-218 -53	-70.6% -89.8%	91	105 113	-14 -107	-13.3% -94.7%	1,340	1,792 668	-452 642	-25.2% 96.1%	2.0%	1.6%
10	ISUZU	33	35	-2	-5.7%	33	259	-226	-87.3%	1,044	1,930	-886	-45.9%	2.2%	1.2%
11	NISSAN TATA	-		0	0.0%	-	306 213	-306 -213	-100.0% -100.0%	948 890	3,867 1,208	-2,919 -318	-75.5% -26.3%	4.4% 1.4%	1.1%
13	SCANIA HYUNDAI (PC)	23 64	33 76	-10 -12	-30.3% -15.8%	23 64	151 61	-128 3	-84.8% 4.9%	794 729	1,116 706	-322 23	-28.9% 3.3%	1.3% 0.8%	0.9%
15	VOLKSWAGEN MINI	11	40 45	-29 -45	-72.5% -100.0%	11	30	-19 -3	-63.3% -100.0%	511 383	537 591	-26 -208	-4.8% -35.2%	0.6%	0.6%
17	HINO	59	-	59	0.0%	59	6	53	883.3%	383	244	139	57.0%	0.3%	0.5%
18	BMW	47	16 14	-14	193.8% -100.0%	47	- :	47 0	0.0%	364 129	111	364 18	0.0% 16.2%	0.0%	0.4%
20	PEUGEOT MAN TRUCK	- 6	10	-10 3	-100.0% 100.0%	- 6	2	0 4	0.0% 200.0%	128 79	59 110	-31	116.9% -28.2%	0.1% 0.1%	0.2% 0.1%
22 23	AUDI RENAULT	1	4	-3 0	-75.0% 0.0%	1	15	-14 0	-93.3% 0.0%	50 52	75 393	-25 -341	-33.3% -86.8%	0.1%	0.1%
24		-	-	0	0.0%	-	36 6	-36 -6	-100.0% -100.0%	14	209	-195 -66	-93.3% -91.7%	0.2%	0.0%
26	HYUNDAI KOMERSIAL	-	-	0	0.0%	-	-	-b 0	-100.0% 0.0%	2	- 4	2	0.0%	0.1% 0.0% 0.0%	0.0%
				. 0	U.U%			U	0.0%		4	-4	0.0%	U.U%	U.U%
27	INFINITI TOTAL CBU (UNIT)	2,306	4,639	-2,333	-50.3%	2,306	4,857	-2,551	-52.5%	84,150	87,939	-3,789	-4.3%	100%	100% NDO-18