			'JAN-DEC 2016	SPI	ECIFICAT	ION								1					,	MONTH						SHARE	MARKET	,
CATE		BRAND	TYPE MODEL		RANS I	UEL CA	K GVW	GEAR RATIO	DRIVE SY	S. SPEED	DOOR WHE	ELS CB	U / ORIGIN CD COUNTS	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	BYBRAND	SHARE	
	CC < 1.500 [G/D]	DAHATSU HONDA	All New City IVTEC E All New City IVTEC E AT All New City IVTEC E AT	1497	MT AT	G - G 40 G 50 G 50 G 50 G 40 G 40 G 40 G 50 G 5			402 F1 402 F1 402 F1 402 F1 402 F1 402 F1 402 F1 402 F1 402 F1 402 F1		4 4 4	4 CI 4 CI	SU Thaitane SU Thaitane	16 28	12 73	102	7	28 97	25 53	106	27 110	127	9 54	17 42	5 41	2.3% 12.6%	1.1% 6.1%	Ξ
			All New Chric All New Chric Prestige	1500	AT AT	G 5:	f 1285 f 1285	÷	402 F1		4 4	4 CI	BU Thatan BU Thatan KD INA					248	107	146	188 151	210 149	227	73	180	20.7%	10.0% 2.2% 0.4%	Ξ
		HYUNDAI KIA PROTON SUZUKI	Excel III Saga FL Cisz 1.4 MT	1400	MT	G 4: G -	1500	4059	4X2 F1 4X2 F1	K -	4	4 CI	BU Konsa BU Malayak BU Thailand	32	17	3 19	11	- 2	153				Ė	- 5	- 17	0.9% 0.0% 3.5%	0.0%	6
		TOYOTA	Ciaz 1.4 AT	1490	AT	G 43	1485		432 FI 432 FI		4 .	4 Ct	SU Thatan SU Thatan	1	97	6 3 355	3 5 1,026	3 1 358	4	1 249	4 256 12	1 5	- 1	2	3	0.2% 0.3% 35.3%	0.1% 0.2% 17.0%	6
			Vice E Vice E AT Vice G	1500 1500	AT MT	G 40 G 40 G 40 G 40 G 40 G 40 G 40 G 40	1050 1055 1050	÷	402 F1 402 F1 402 F1	, :	4 -	4 CI 4 CI 4 CI	BU Thaland BU Thaland BU Thaland BU Thaland	5 1 45	2 - 85	11 7 45	21 - 41	8 3 18	80 - 10	4 2 41	3	3 3 30	2 2	3 2 5	1 24 33	2.3% 0.7% 5.8%	1.1% 0.3% 2.8%	#
			Vos G Vos G AT Vos G TRD	1500	AT MT	G 4:	1050		402 F1		4 4	4 Ct		72	36 5	21 6	51 1	50 3	14	46 1	26 26	32	12	9	39 4	6.1% 0.4%	2.9% 0.2%	Ξ
			WALL THE AT	·	UMULATI	VE								211 211	363 574	619 1,193	1,169 2,382	871 3,233	488 3,721	629 4,350	840 5,190	596 5,788	336 6,122	177 6,299	350 6,849	100%	48%	±
ľ	CC 1.501 - 3.000 [G] / 2.500 [D]	ALFA ROMEO AUDI	AC A4 1.8 AT A4 2.0 questro TFSI A/T	1750 1796 1984	AT AT	G 60	1455 1465	3400 4436	4X2 F1 4X2 F1	7 225 D 240	4 .	4 CI	KD INA BU Germani	3	:		- :					- :			:	0.0%	0.0%	Ξ
			AM 2.0 quatro 1FS1 A/T AS 2.0 TFS1 AS 1.5 TFS1 A/T	1984	AT	G 63	1465	3778	4X4 4W	D -	2 .	4 CI	BU Germany BU Germany KD INA	i	-	- :	1	i		:	. 1		- :		:	0.0%	0.0%	1
			A4 2.0 TFSI A6 2.0 FSI AT	1984	AT AT	G 6:	1485	4436 4171	4X2 F1	F 240 F 240	4 4	4 CI	BU Germany KD INA	1	-		1	- 1	1			1	1	3	1	0.1%	0.1%	Ξ
			AS 3.0 Quattro AT A7 3.0 AT ASL 3.0 AT			G 75 G 96 G -		3692 2914 2105	4X4 4V 4X4 4V 4X2 F1	D 250 D 250 F 250	4 .	4 CI 4 CI	BU German BU German	i i		-	- 1	-	- 1		- 1	- 6			- 1	0.0%	0.0%	#
			SI 2.0 TFSI A/T TT 2.0 TFSI A/T TTS 2.0						4X4 4V/ 4X4 4V/ 4X4 4V/	ib -	3 .	4 C	Still Germany		1 -	1	1	1		- :		-	- :		- :	0.0% 0.0%	0.0%	Ξ
		BMW	M035i 320i Business 320i LCI	1984 1984 3000 2000 2000 2000	AT AT	G -		-	4X2 -		5 -	4 CI	SU Germany KD INA KD INA KD INA		1	3										0.0%	0.0%	1
			320d LCI 320d LCI	2000 2000 2000	AT AT	G -	Ŧ		4X2 - 4X2 - 4X2 - 4X2 -		5 .	4 O	KD INA KD INA	20	78 9	25 1 10	26	20	71	51	93	119	98	25	20 - 37	9.4% 0.1% 0.8%	4.7% 0.1% 0.4%	#
			330i 340i 418d coupe	2000 2000 2000 2000 1995 2000 2000	AT AT	G -		+ :	43/2 -		5 - 4 - 2	4 ·	BU German	- 44	4	2	1	1	2		13	9	7	5	17	1.6% 0.0% 0.0%	0.8% 0.0% 0.0%	6
			418d coupe 428 Convertible 428 Grancoupe	2000 2000 2979	AT AT	G -	-	÷	4X2 - 4X2 - 4X2 -		2 .	4 CI 4 CI	SU Germany SU Germany	- :		- 1	- 1	- :	- :	- :		- :	÷	=:	- :	0.0%	0.0%	
			430 Convertible 440 Coupe Maport	1997	ΔT	G .	2070 2075	-	4X2 -		2 .		5U Germany		-						2 4	i	1		i	0.0%	0.0%	Ė
			520 D 528i - F10 520i	2979 2000 3000 2000	AT AT	G -	-		4X2 - 4X2 -		4 4 4	4 CI 4 CI	BU Germany BU Germany KD INA	-	3 2 1	13 3	64 3 7	10	1	3 5 7	2 4 35	12	- 8	3	1 7	1.6% 0.4% 2.7%	0.8% 0.2% 1.3%	#
			535: - F10 535: - Gran Turismo 640: Gran Coupe	3000 3000	AT AT AT	G -			432 - 432 -				5U Germany 5U Germany 5U Germany		1 -			- :	- 1	- :			- 6			0.1% 0.0% 0.0%	0.1% 0.0%	1
			730 Li Bussiness 740 Li	3000	AT AT	G -		-	4X2 - 4X2 -		4 .	4 CI	SU Thatan SU German	2	1	2		3	2	1 2				2	1	0.2% 0.1%	0.1% 0.0%	
			740Li New Z4 sDrive 2.3i M2 Coupe			G - G - G - G			4X2 - 4X2 - 4X2 - 4X2 -		4 -	4 .	BU German				1	- 1	- 1	1 2	- 3		- 5 2	1 3	- 12	0.9% 0.0% 0.2%	0.5% 0.0% 0.1%	6
		HYUNDAI	M4 Cospe M4 GTS Sonets YF 2.0	2979 2979 2000	AT AT	G 5: G 7: G 7: G 7: G 5: G 5: G 5: G 5:	2030	Ė	402 402 F1		2 .	4 CI 4 CI	BU Germany BU Germany BU Konsa		- 1	13	- 7		-	-		-	1	1	- 1	0.3% 0.0% 0.0%	0.2% 0.0% 0.0%	=
		HONDA	Sonata YF 2.4 All New Sonata GLS All New Corin	2400 2400	AT AT	G 71	2030		402 F1 402 -		4 4 4 4 4 4	4 Ct	BU Konsa BU Konsa BU Thadan	-	-			-				1	1	= 1		0.1%	0.0%	í
			All New Ciric AT All New Ciric 1.9	1799 1998	AT AT	G 5: G 5: G 6: G 6:	r 1242 r 1285	÷	492 FI 492 FI		4 .	4 CI	SU Thaitane SU Thaitane	:	- :	- :	- :	í	- :	- :		- :	- :	=	:	0.0%	0.0% 0.0% 0.0%	
			New Accord VTI AT New Accord VTI-L New Accord ES	2354	AT	G 60	5 1560 5 1560		402 FI 402 FI		4 -	4 CI	BU Thatan BU Thatan BU Thatan		-	-		_	122	82	6	158	88	49	36	0.0%	3.9%	
		JAGUAR	QS0 2.0 T XF 2.0 Premium Luxury XF 3.0 Premium Luxury	1991 2000 3000	AT AT	G E	2230	2.73 : 1 2.55 : 1	4X2 F1 4X2 - 4X2 -		4 .	4 CI 4 CI 4 CI	50 UK 50 UK 50 UK		-		- 1	-		1		1		=		0.0% 0.0% 0.0%	0.0%	#
			XJL 2.0 Premium Luxury XJL 3.0 Portfolio XE 2.0 Prestige	2000 3000 1999	AT AT	G - G - G - G - G - G - G - G - G - G -	2320 2400 2120	2.73 : 1 2.56 : 1 3.42 : 1	4X2 - 4X2 - 4X2 F1	R 237	4 .	4 CI 4 CI	BU UK BU UK		-			i	- 1	- :					- :	0.0%	0.0%	Ξ
		LEXUS	XE 2.0 R-Sport F-TYPE S Coupe Lanux ES 300 Hybrid	1999 2995 2494	AT AT	G 60	2120	3.42 : 1	432 F1 432 F1	R 250	2 .	4 Ct	BU UK BU UK	- ;		- :	- 1			- :		- 1	- :	-	- :	0.0% 0.0%	0.0%	:
			Lexus GS 200 Lexus GS-F MY 15 New Mazda6	2500 2500	AT AT	G 71 G 0 G 61 G 61 G 64	2170 2170	-	402 F1	R -	4 .	4 CI	BU Japan BU Japan BU Japan		1	8	8	2	1 58	÷	- ;	- :	-:	1	2	0.3% 0.0% 2.0%	0.2% 0.0% 1.0%	
		MAZDA MERCEDES BENZ	C 200 AVA (W205) GLC 250 45 Ed (IQSS)	2488 1798 2000 2000 2000 2000 1796 1796 1796 1796 1796 1796 1796 1796	AT AT	G .	2160 1880		4X2 F1	R -	4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4 CI	SU German	20	16	7	-		- :	-	2			-		0.0%	0.0%	c
			GLC 250 EXCLUSIVE (X253) GLC 250 EXCLUSIVE (X253) C 200 AVA (W205)	2000 2000 1796	AT AT	G -	1880 1880 2010	Ė	4X4 4W 4X4 4W 4X2 FI 4X2 FI	D -	5	4 Ci	BU Germany KD INA KD INA KD INA	32	3 - 23	9 - 62	- 57	12	14 53		64 - 27	16 82	7 26	13	1 2 2	2.5% 0.6% 6.2%	1.2% 0.3% 3.1%	#
			C 200 AVA (W205) C 200 EXCLUSIVE (W205) C 200 AVAG (W205) C 200 AVAG (W205) AVAG (W205) MAMAG C 63	1796 1796	AT AT	G -	1850 2010 2020 2020 2160 2160		432 F1 432 F1 432 F1	R -	2 .	4 Ci	KD INA KD INA BU German	24 35	1 39	42	50	10	1 2	74	54	83	15	93	23	0.4% 7.8% 0.0%	0.2% 3.8% 0.0%	:
			MAMG C 63 C 250 COUPE (C204) C 250 ESTATE FL (S205)	1796 1796	AT AT	G -	2160 - 2060		4X2 F1 4X2 F1	R -	2 .	4 CI	5U Germany		- :	1		4							1	0.0%	0.0%	:
			C 300 COUPE (C204) CLA 200 Sport	1796 1600	AT AT	G -	1430	Ė	4X2 F1 4X2 F1	R -	2 -	4 CI	SU Germany SU Germany	16	7	5	17	5	6	. 9	9	6 28	5 30	1 39	5 23	0.4%	0.2% 1.3%	į
			CLA 200 Urban CLA 45 AMG A/T E 250 CGI ESTATE AVA (\$212)	2000 2143	AT AT	G -	1430				5 -	4 C	BU Germany	-	- 1	-	- 1	- ':	3		2	3 2	- 1	-	1	0.9% 0.1% 0.1%	0.5% 0.1% 0.0% 0.1%	
			SLC 200 CGI (R172) SLK 200 CGI (R172) E 200 FL (W212)	1800 1600 2000 2143 1796 1796 1991 1991 2997 2987	AT AT	G -	1705 1705 2180		402 F1	R -	2 . 4 . 4	4 CI 4 CI 4 CI	BU Germany BU Germany KD INA	13	- 11	104		-						3		0.1% 0.0% 1.9%	0.1% 0.0% 1.0%	=
			E 250 FL (W212) E 400 FL E 250 (W213)	1991 2987 2987	AT AT	G -	2245 2140 2140		432 F1 432 F1	R -	4 -	4 O	KD INA KD INA	6	11 23	17 10	6 10	19 7	24 6	3	5 27	3 4	1 1	2		1.4% 1.4%	0.7% 0.7%	:
			E 300 (W213) E 300 (GC13) E 250 CGI CABRIO (A207) E 400 CABRIO (A207)	1796	AT	G -	2140 2165		4X2 F1	R -	5	4 CI	KD INA BU German		-		3						46 46	124	32	2.9%	1.5%	Ė
			E 250 CDI FL W212) E 300 AT AVA (W212)	2143 2987	AT AT	D .	2330 2140		4X2 F1	R -	4 .	4 0	SU Germany KD INA KD INA	:	-	2	5	5	-	- :		-	Ė		Ė	0.2%	0.0% 0.1% 0.0%	Ė
			E 200 COUPE A/T AVA (C207) E 250 COUPE A/T AVA (C207) E 400 COUPE A/T AVA (C207) E 400 COUPE A/T AVA (S212)	1796 1796 2996	AT AT	G 60 G G G G G G G	2165 2165	Ħ	402 F1	t -	2 2 5	4 CI	BU German BU German	- 2	2	7	1					1		=		0.2% 0.0% 0.0%	0.1% 0.0% 0.0%	ě
	ŀ	MITSUBISHI MOTORS	E 400 CGI ESTATE AVA (\$212) Lancer JT 1.8 SE: A/T Lancer EX.2.0 GT	2996 1800 1998	AT AT	G 5	1850	6120	4X2 F1 4X2 F1 4X2 F1	,	4 -	4 CI	BU German BU - BU -			1	-			1				Ħ		0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	1
	ľ	NISSAN	Almen (Tao) New Teans (FMC) New Teans (FMC)14)	1596 2496	MT AT	G 7	1506	÷	4X2 - 4X2 -		4 4 4 4 4 4	4 CI	SU Thatano SU Thatano SU Thatano		-	-						3		5	1	0.1%	0.1%	1
		PEUGEOT	RCZ Coupe 506 Premium Pack	1598	AT AT	G 50	1294 1459	8	4X2 F1		4 .	4 CI	BU Perancis BU Perancis BU Malayas	į.	1	4	2	2	3	2	2	3	4	1	6	0.4% 0.0% 0.0%	0.0%	1
	ŀ	PROTON	408 Persons Eleganos M-Line Persons Eleganos M-Line	1997 1600 1600	MT AT	G -	1377 1215 1235	Ė	402 FI 402 FI	R -	4 .	4 (2)	SU Malayak SU Malayak SU Malayak	4	2	2	1	5	83 30							0.0% 1.4% 0.6%	0.0% 0.7% 0.3%	
	ļ	SUZUKI TOYOTA	Preve OTHERS All New Corolla Atts G	1600 2400 1800	AT AT MT	G 73 G 66 G - G - G - G - G - G - G - G - G - G -	1340 2000 1250	- 4	402 F1 402 F1 402 F1		4 4 4	4 CI 4 CI	BU Malaysia BU Japan BU Thailanc		. 9	13	7	- 8	44	10	16	10		-		0.6% 0.0% 1.2%	0.3% 0.0% 0.6%	Ħ
			All New Corolla Atla V AT All New Carrey 2.5 G All New Carrey 2.5 V	1800 2500 2500	AT AT	G 5: G 7: G 7:	1270 1465 1465	3815 3815	402 F1 402 F1 402 F1	, .	4 .	4 CI	SU Thatano SU Thatano SU Thatano	47 9 37	181 21 198	108 18 104	80 23 109	41 14 101	16 11 80	104 16 72	103 15 51	103 32 118	92 12 62	8 13	2 3 15	12.8% 2.7% 14.0%	6.4% 1.3% 6.9%	į
			All New Carnry 2.5 Hybrid Mi Crown 3.0 85 AT	2500 3000 2000	AT AT	G 65	5 1625 5 1165	3542 5571	402 F1 402 F1	r . R .	4 .	4 Ct	BU Thailand BU Japan BU Japan	4	20	12	11	15	9	5	2	7	7	4	2	14.0% 1.4% 0.0% 0.2%	0.7% 0.0% 0.1%	Ġ.
			86 TRD 86 Aero	2000	AT AT	G 51 G 51 G 51		Ė	402 F1	t -	4 .	4 CI	BU Japan BU Japan BU Japan BU Japan	H	9	9	7	3	10	1 2	10		4 2		2	0.8%	0.1% 0.4% 0.1% 0.0%	
	F		I**		TOTAL UMULATI	VE		-	1 "	1 -		100		395 395	719 1,114	1,794	558 2,352	359 2,711	680 3,391	494 3,885	577 4,462	841 5,303		574 6,466	394 6,860	0.1% 0.1% 100%	50%	£
ľ	CC > 3.001 [G] / 2.501 [D]	BMW	M5 840i Gran Coupe M5 Coupe	4400 4395 4395 4395	AT AT	G - G -	÷		4X2 - 4X2 - 4X2 -	-	4 -	4 Ct 4 Ct 4 Ct	BU Germany BU Germany BU Germany	:	:	- :		÷	- :	- :	- :	1	- :	H	:	0.3% 0.0% 0.6%	0.0% 0.0% 0.0%	6
			ME Coupe ME Grand Coupe 840: Coupe 750U	4395 4800 4395	AT AT	G -			4X2 - 4X2 - 4X2 -		4 -	4 CI 4 CI 4 CI 4 CI		-	-	-	-	-	-	-	- :	2	į,	3	- :	0.0% 1.9% 0.8%	0.0%	é
	Į	CHRYSLER	300 C 300 SRT	3500 5400	AT AT	G 72.		3,07:1	432 FI 432 FI	R 8	4 -	4 Ct	BU America BU Amerika	Į į				=			- 1	- 1	E		i	0.8%	0.0%	1
	ŀ	HYUND AI LEXUS	Lexus LS 460 Lexus LS 600 Hybrid	3800 4608 4969	AT AT	G 8	2455 2760 2390	Ė	402 F1 402 F1 402 F1 402 F1 402 F1	t -	4 -	4 CI 4 CI 4 CI	BU Konsa BU Japan BU Japan		3	1	-		2	2		1		Ħ		0.3% 3.1% 0.9%	0.0% 0.1% 0.0%	4
		MERCEDES BENZ	E 53 AMG AT AVA (9/212) AMG GT-S (C190) CLS 350 (C218)	6206 6206 3496	AT AT	G - S G - G - G G - G G G G G G G G G G	2390 1935 2220		402 F1 402 F1 402 F1	t - t -	4 4 4 2 4 4 4	4 CI 4 CI	SU Germany SU Germany		-	=	=	3						=		0.3% 0.0% 1.2%	0.0% 0.0% 0.0%	á
			CLS 400 (C218) CLS 300 (X218) CLS 63 AMC (C218)	3498 3498	AT AT	G -	2220	÷	4X2 F1 4X2 F1 4X2 F1 4X2 F1 4X2 F1 4X2 F1 4X2 F1 4X2 F1 4X2 F1	R -	5 -	4 CI	BU German BU German	2	3	3	6	5	- 1	1	1.	2	2	=	- :	8.0% 0.0% 0.3%	0.2% 0.0% 0.0%	6
			AMG GT -S (C190)	3495	AT	G -	2415 2065 1935		402 F1	R -	2	4 CI	BU German					1 2		1		2			1	0.3%	0.0%	0
1			S 400 Exclusive (V222) S 500 L A/T (V222) S 500 L A/T (V222)	3498 5461 5461 4663 3498	AT AT	G -	2560 2560			t - t -	4 -	4 0	CD INA	17	16	25	19	38	34 1		18	34 2	21	= 2	13	75.2% 0.9% 0.3%	1.8% 0.0% 0.0%	
			S 500 Maybach (XZZ2) S 400 L AT (YZZ2) GT-R Black Edition	4663 3498	AT AT	G -		-	4X2 F1	R -	4 4 4 2	4 CI 4 CI	BU German BU German BU Japan	-	- :	-	- 2	1	- 1	- 1		- 1	- 1	=	- :	2.8% 0.3% 0.3%	0.1%	6
	F	NISSAN						-						1	25	31	29	50	39	- 12		40	1 00			100%	29/	d
l		NISSAN		C	UMULATI	VE								21	46	77	29 106	50 158	39 195	13 208	23 231	46 277	25 302	309	14 323	100.2	2% 100%	÷

		JAN-DEC 2016																						
CATEGORY	BRAND	TYPE MODEL	CC TRA		CAPI	(Kg) RATIO				CBU ORIGIN	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV		Segment Share	4X2 Share
4X2 CC < 1.1 TYPE [G/D]	CHEVROLET	216 Active tuner 216 Grand tourer Trax 1.4 LT	1400 - 1400 - 1306 AT	G G			4)(2 -	- 5	4	CBU South Kor		1	9 4	1 2	1 7	7		20	- 1	2	2		0.0%	0.0
				r G	-	1 1				CBU South Kon		-	244	138	67	166	67	125	198	74	214	4 242	0.3%	0.5
	DAIHATSU	Spin 1.3L LTZ MT All New Xenia 1.0 D Great New Xenia D	989 MT	r G	45 45	1005 5571 1005 5571	402 FR 402 FR	· 5	4	CKD INA	297	199	251	253	131	50	-	-					0.0%	0.0
		All New Xenis 1.0 M Great New Xenis M All New Xenis 1.3 X	989 M1 989 M1 1298 M1	r G	45 45 45	1030 5571 1030 5571 1050 5125	402 FR 402 FR 402 FR	· 5	4 4	CKD INA CKD INA	741	594	684	509	515	602	604	-					0.0%	0.7
		Great New Xeria XMT Great New Xeria XAT All New Xeria 1.3 R	1298 MI 1298 AT	r G	45 45	1050 5125 1050 5125	492 FR 492 FR	. 5	4	CKD INA	699 151	1,132	1,398	1,563	1,930	2,656	770 85	1,532	1,506	2,242	2,357		4.2%	3.
		Great New Xenia R MT	1298 MI 1298 MI	r G	45 45	1065 5125 1065 5125	492 FR 492 FR	- 5	4	CKD INA	460	926	1,121	1,403	2,370	1,709	872	1,295	1,276	-			0.0% 3.5%	0
		All New Xenia 1.3 R AT Great New Xenia R AT					492 FR 492 FR	. 5	4	CKD INA CKD INA	151	97	101	226	274	255	96	91	130 180	129	221	9 173	0.0% 0.4% 0.3%	- 6
		All New Sirion 1.3 All New Sirion 1.3 AT Gran Max BV	1298 M1 1298 A1	r G	40	930 4267 940 4032	402 FF 402 FF	· 5	4	CBU Malay siz CBU Malay siz CKD INA	150	110	230 140	50	120	90 240	146	150	180 120 322	103	221 153 173 598	7 -	0.3%	-
		Gran Max HI FF Gran Max HI	1298 MI 1298 MI	r G	43	1080 5371 930 4267 940 4032 2000 5125 1840 5125 1840 4875 1290 5152	402 FR 402 FR	. 5	4 4	CKD INA	101 496	184 447	134 348	98	138	52 289	79 202	96 391	77 182	96 383	72	2 30 0 138	0.2%	
		Gran Max HI Luxio 1.5 D (New)	1495 MT	r G	43 43	1840 4875 1290 5152	492 FR 492 FR	- 5	- 4	CKD INA	222	164	89	146	153	154	145	149	30	175	112	2 75	0.3%	
		Lusio 1.5 D (New) Lusio 1.5 D MT (New) Lusio 1.5 X MT (New)	1495 MI 1495 MI	r G	45 43	1290 5152 1320 5152 1320 5152	402 FR 402 FR	. 5	4	CKD INA CKD INA CKD INA	80 100	129 157	122 115	133 262	238 260	146 281	134 165	138 263	90 212	52 224	90 241	0 90 1 170	0.3%	
		Luxio 1.5 X AT (New) Teriox X MT (MC 2015) Teriox X AT (MC 2015)							4	CKD INA CKD INA CKD INA	20 196	38 152	35 149	36 450	48 501	33 529	20 193	20 129	30 352		251 251	0 20 1 241	0.1%	
		Terios R AT (MC 2015) Terios R AT (MC 2015)	1495 MI	G	45	1165 5571	402 FR 402 FR 402 FR 402 FR 402 FR 402 FR	· 5	1	CKD INA CKD INA CKD INA CBU Italy	752	789	69 801	206 326 181	495 200	25 788	563 163	1,353	50 777	70 530	26:	3 404	0.2% 1.7% 0.4%	
	FIAT	500 Focus 1.5L (4x2) AT - 5	1400 A1	r G	35	2270		. 2	4	CBU Italy	1	-	122	-	-	-	-	-	- 1	-	1.0		0.0%	
		New Flexts 1.5L 5D Style MT New Flexts 1.5L 5D Trend MT	1500 MI 1500 MI	r G	55 55	1195 - 1195 - 1223 -	4X2 - 4X2 -	· 5	4	CBU Thatano	-	- :	-	- :	- :	3	- :	- :					0.0%	
		New Fiests 1.5L SD Trend AT New Fiests 1.5L SD Sport MT New Fiests 1.5L SD Sport AT	1500 AT	r g	55 55	1223 - 1195 - 1223 -	432 - 432 - 432 - 432 - 432 - 432 -	. 5	4	CBU Thatane CBU Thatane CBU Thatane CBU Thatane CBU Thatane CBU Thatane		- :		- :	3 2	- 1	= -	-		. 2		2 .	0.0%	
		New Fleats 1.0L 5D Sport AT New Fleats 1.0L 5D Sport MT Ecoboost New Fleats 1.0L 5D Sport AT Ecoboost	1000 MI	G	55	1195 -	4X2 - 4X2 -	. 5	4	CBU Thatane			- 1		- 1	- 1	= :	-				1 -	0.0%	
		Ecosport 1.5 TIVCT Titanium MT Ecosport 1.5 TIVCT Titanium AT	1500 MI 1500 AT	r G	55	1223 - 1745 - 1745 - 230 - 965 - 960 -	4X2 - 4X2 -	. 5	- 4	CBU Thatano	-	-	1 7	1	31	1			1 28	3 12		3 -	0.0% 0.0% 0.0% 0.3% 0.6% 1.2%	
	HONDA	Brio S AT Brio E AT	1198 AT	r G	35 35	930 - 955 -	402 FF 402 FF	· 5	4	CKD INA	121 606	8 788	183		- 1	- 1	= 1		ï				0.0%	
		Brio RS Brio RS	1198 MI 1198 CV	T G	35	960 -	402 FF	. 5	4	CKD INA	-	- 1	- 1		113 161	1,081	180 537	1,101	482 728	357 831	300 544	0 362 4 459	1.2%	
		CR-Z AT	1497 A1 1497 M	r G	40			- 3	4				30	31	14	7	12	11	11	11		8 -	0.0% 0.0% 0.1%	
		HR-V S	1497 M1 1497 CV	r G r G	40 40		492 FF 492 FF	. 5	4	CKD INA CKD INA CKD INA	539 518	303 553	539 669	452 360	481 477	730 549	397 279	341 417	806 373	613 341	45 32	1 472	1.3%	
		HR-V E BR-V S	1497 CV	T G	40	1 1 1	402 FF	. 5	4	CKD INA	2,192 415	361	3,257 532	1,181	2,100 217	2,717 73	1,708	2,201 69	1,538	137	7-	4 6	5.3%	
		ER-V E ER-V E ER-V E Presige	1500 MI 1500 CV	T G	42 42	1 1	402 FF 402 FF	· 5	4	CKD INA CKD INA CKD INA CKD INA	1,590 1,870 2,752	1,342	1,682	1,241	1,013 1,103 1,925	780 950	£3	287 106	285 155 524	791 687	1,15	7 1,441 2 1,295	0.5% 2.5% 2.4% 2.8%	
		BR-V E Presige All New Jazz A AT 15 All New Jazz S AT 15	1500 CV 1497 MI	T G	42 42 47		402 FF 402 FF	. 5	4	CKD INA	2,752	1,960	2,576	1,939	1,925	459	- 69	162	524	530	22		0.0%	
		All New Jazz S AT 15 All New Jazz RS 15	1497 CV 1497 MI	T G	42		402 FF 402 FF	. 5	4 4	CKD INA	49	71 241	59 328	104	52 594	56 561	48 103	39 451	49 480	47	305	5 18 5 221	0.1%	
		All New Jazz RS AT 15 Mobile S Mobile E	1497 CV 1497 MI 1497 MI	T G	42 42	EE	492 FF 492 FF 492 FF	. 5		CKD INA CKD INA CKD INA	1,053 293	694 502	760 661	1,696 599	1,584	816 651	346 177	539	1,274 915	1,270 883	1,26	5 533 7 632	2.7%	
		Mobilio E					492 FF	. 5	4	CKD INA	877 324	1,321 514	1,585 821	624	1,591 375	1,146 471	198 249	680 452	437 868	579 889	1,273	3 646 7 306	2.5%	
		Mobilo E Prestige Mobilo RS Mobilo RS	1497 CV 1497 MI 1497 CV				402 FF 402 FF 402 FF	- 5	4	CKD INA CKD INA CKD INA	348 514 548	238 483 767	405 719 897	134 615 852	222 588 457	99 343 570	84 173 234		282 244 287	163 297 412			1.0%	
		Mobilo RS New Freed A New Freed New Freed PSD & SRS	1497 AT		42 42		402 FF 402 FF	- 5 - 5 - 5 - 5 - 5	4	CKD INA CKD INA CKD INA	548	767	- 697	60.4 6	45/ -	570	234	1/1	287	412	372	194	1.0% 1.2% 0.0%	
	HYUNDA	New Freed PSD & SRS Grand III GL	1497 A1 1200 MI	r G	42 35		492 FF 492 FF	- 5	4	CKD INA CBU Inda	170	67	117	70		-	-	-					0.0%	
		Grand I10 GLS Grand I10 GLS	1200 MI 1200 AT	r G	35 35		402 FF 402 FF	- 4	- 4	CBU Inda	2	3	7	4	5	14	7	7	6 7	10	- 8	8 6 8 6	0.0%	
		Grand Avega GL Grand Avega GL AT All New (20	1400 MT 1400 AT	r g r g	43 43		402 FF 402 FF	- 4	- 4	CBU Koma CBU Koma CBU India	6	3 6	8 7	3	9	4	4	3	1			- 1	0.0%	
	KIA	All New (20 All New (20 AT	1400 MI 1400 AT	r G	43	1300 4330	402 - 402 -	· 4	- 4	CBU Inda	- :					-	16	16	14	6		4 8	0.0%	
	NA.	Picanto OPT Picanto Pistinum	1200 MI	r G	35	1350 4056 1350 4336	402 - 402 FF 402 FF 402 FF 402 FF 402 FF 402 FF	. 5	4	CBU Konsa CBU Konsa CBU Konsa	19	13	12	16	13	7	6	11	3	4	1	4 1	0.0% 0.0%	
		Picanto AT Picanto MT	1000 AT	r G	35 35	1350 4336 1350 4336	492 FF 492 FF	- 5 - 5 - 5	4	CBU Kons CBU Kons CBU Kons	-	- :			9 17	1 8	6 8	2	18	7 8		5 22 B 12	0.0%	
		All New Rio All New Rio Leave NX 200	1400 AT	r g r g r g	43 43	1600 4375 1600 4059	4X2 FF 4X2 FF	. 5	4	CBU Konsa CBU Konsa	44 26	55 24	46 31	65 46	6	5 3	13 7	19 12	19 14	34 19		5 42 8 31	0.1%	
	MAZDA	All New Marda2 1.5 V	1500 A1	r G	42.8	4147	402 FR 402 FF	. 5	4	CBU Japan CBU Thatano CBU Thatano CBU Thatano	18	25	33	47	15	10	- 5	12	7	9			0.0%	
		All New Medic 2 1.5 V All New Medic 2 1.5 R All New Medic 2 1.5 R	1496 A1 1496 M1	r G	42.8 42.8	- 4147 - 4147	402 FF 402 FF	. 5	4	CBU Thatano	3	2 182	1 167	1 169	2 65	- 95	48	342	1 87	32	63	- 1 2 48	0.0%	
		All New Mazda2 1.5 GT	1495 AT	r G	42.8	- 4147	402 FF 402 FF			CBU Thatano CBU Thatano CKD INA	176	220	101	122	73	89	65	83	93	26	43	3 32	0.2%	
		Mazda VX-11.4 R Mazda VX-11.4 V Mazda VX-11.4 V Mazda VX-11.4 R New Cooper	1373 M1 1373 A1	r G	42.8 45	- 4687 - 4687	492 FF 492 FF	. 5	4	CKD INA	-	1	3	- :	1	1		- :	- :	:		- 1	0.0%	
	MINI MITSURISHI MOTOR	Mazda VX-1 1.4 R New Cooper	1373 AT 1500 AT	r G	45	- 4657 - 4657 - 4657 - 4657 - 1760 4575 1310 3757 1310 3757 1280 3757 1345 - 1345 1345 - 1345	402 FF 432 -	- 5 - 5 - 5 - 3 140 3	4	CKD INA CBU UK	2	1	1	7	4	3	2	6	5	8		- 1 5 2	0.0% 0.0% 0.1%	
	MITSUBISHI MOTOR:	T-120SS 1.5 CHS Mrage 1.2L EXCEED (4X2) AT Mrage 1.2L GLS (4X2) AT	1500 MI 1200 AT	r G	42 35	1760 4875 1310 3757	4X2 FF 4X2 FF	140 3 - 4	4 4	CKD INA CBU Thaland CBU Thaland CBU Thaland	54 199	41 35	80 84	61 166	2	45	28	155 46	97 63	50	82	2 59	0.1% 0.1%	
	NISSAN	Mrage 1.2L GLX (4X2) MT March 1.2 Mid MT (MC '13 2013)	1200 MI 1200 MI	r G	35 41	1280 3757 1345 -	4X2 FF 4X2 -	- 4	4	CBU Thatano	160	136	108 214	62	187	266	160	94	118	59 25	44	4 27 8 38	0.3%	
		March 1.2 Md MT (MC 13.2013) March 1.2 Md AT (MC 13) March 1.2 Up Safety AT (MC 13) March 1.5 MT (MC 13)	1200 AT 1200 AT 1500 MI	r G	41	1345 - 1345 -	4X2 - 4X2 -	· 5	4	CBU Thaland CBU Thaland CBU Thaland CBU Thaland CBU Thaland CBU Thaland	41 10	106 168	331 12	42 1	101 10	60 22	24 24	53 98	63 36	34 48	52 28		0.2%	
			1500 MI 1500 AT	r G	41	1345 -	4X2 - 4X2 -	- 5	4	CBU Thatane	18	16	12 22	9	2	114	3	13	3	9	104	2 14	0.0% 0.0% 0.3%	
		New Grand Livina 1.5 SV M/T New Grand Livina 1.5 SV CVT New Grand Livina 1.5 SV CVT	1500 KH	r G r G	52	1750 -	4X2 - 4X2 -	. 5 . 5 . 5	4	CKD INA CKD INA CKD INA	118	109	119 107	-	98	72	22	71	83	77	45	5 50	0.2%	
		New Grand Livina 1.5 XV CVT New Grand Livina 1.5 XV HWS CVT	1500 CV 1500 CV	T G T G	52 52	1750 - 1750 -	4X2 - 4X2 -		. 4	CKD INA	67 20	116 28	72	- :	95	15	87	69	83	46		3 119	0.2%	
		New Grand Livins 1.5 CVT Autech New Grand Livins 1.5 X-Gear MT	1500 CV 1500 MI	T G T G	52 52	1750 - 1750 -	4X2 - 4X2 -	- 5 - 5	4	CKD INA	59 56	49 38	62 36		51 29	24 74	12 18	37 1	66 4	90	4	1 20	0.1%	
		New Grand Livina 1.5 X-Gear CVT New Grand Livina HWS M/T	1498 M1	r G	52	1750 -	4X2 - 4X2 -	. 5	4	CKD INA CKD INA CKD INA	26	25	24	- 1	43 80	50 26	15 21	9 47	14 24	21		4 1 2 3	0.0%	
		New Grand Livina HWS CVT All New Livina X-Gear MT All New Livina X-Gear CVT	1498 CV 1500 MI 1500 CV				432 - 432 - 432 -	. 5 . 5		CKD INA CKD INA CKD INA		- 1	-	1 2	76	79		53	- 17	- '	10		0.0%	
		Juke RX	1500 AT	r G	52		432 -	· 5	4	CKD INA CKD INA CKD INA	8		- 12	3	13	9	= :	13	2 7				0.0% 0.0% 0.0%	
		Juke Revolt Grey Interior (MY14) Juke Revolt Red Interior (MY14)					4X2 - 4X2 -	· 5	4	CKD INA	-	17 12	32 34	5 4	7	8	- 4	. 8	6	3		6 1 3 -	0.0%	
		Juke Revolt 2 Evala 1.5 S	1498 CV 1500 MI	T G	52	1350	4X2 - 4X2 -	. 5	4	CKD -		- :			-	1	- :		4	1	12	2 7	0.0%	
		Evals 1.5 SV 14 Evals 1.5 SV 14 Evals 1.5 SV 14	1500 MI	r g		1350 -	4X2 -	· 5	- 4	CKD INA	76	-	10	9	12	19	10	11	11	2		4 1	0.0%	
		Evala 1.5 XV 14 Evala 1.5 S Option 14	1500 AT	r G	-	1375 -	4X2 - 4X2 -	. 5	4	CKD INA	-		35 59	10	29 44	15 57	5 38	24	14	6	14	4 8	0.0%	
	PEUGEOT RENAULT	107 Duster 1.5 dCi RxL (CKD)	998 47	r G	35	1100 4	437 FF		4	CBU Perancia	1	1	16	12	10	3	3	4	2		-	9 24	0.0% 0.0% 0.0%	
		Captur Lodgy	1197 A1 1461 M1	r G	45 50	1726 - 2015 4	4X2 FF 4X2 FF 4X2 FF 4X2 FF	192 5 210 5 140 5	4	CBU Spain CBU India CBU India	- :	1	1	- 1	1	1	_	1		2			0.0%	
	SUZUKI	Celerio 1.0 GX MT	995 MI	r G	28 35	1109 4 1260 3272	4X2 FF	140 5	4	CBU Inda CBU Thatano	-	- 1		- 1		- :	- :		9	3		1 1	0.0%	
		New Splash New Splash AT	1197 MI 1197 AT	r G	43	1430 4388 1430 4388	402 FF	. 5	4	CBU Thatane CBU Thatane CBU India CBU India CBU India	89	131	15 20	66		1	- 2			- 1			0.0%	
		Ertigs GA New Ertigs GA	1373 MI 1373 MI	r g	45 45	1760 4687 1765 4687	402 FF 402 FF	· 5	4 4	CKD INA CKD INA		18	- 4	3	11	. 7	- i	13				1 -	0.0%	
		New Eriga GL New Eriga GX	1373 MI 1373 MI	r G	45 45	1765 4687 1765 4687	4X2 FF 4X2 FF	- 4 - 4	4 4	CKD INA CKD INA	2,135 332 287	177	1,299 806 323	1,240 617	963 561 287	1,411 581 308	917 323 238	1,062 472 236	971 449	803 300 170		8 1,735 9 441 3 602	3.3% 1.2%	Ξ
		New Erigs GL AT New Erigs GX AT New Erigs DR EZA New Erigs DR EZA New Erigs DR EZA AT	1373 A1	g	45 45	1775 4545 1775 4545	4X2 FF  4X2 FF	- 4	4	CKD INA CKD INA CKD INA CKD INA	287 190	429 188	323 230	375 178	287 264	308 297	238 127	236 220	449 200 168	170 175	23	9 6	1.2% 0.8% 0.5% 0.8% 0.4% 0.1%	Ξ
		New Eriga DREZA AT All New Swift GX	1373 A1	r G	45 45	1775 4545 1480 4106	432 FF 432 FF	- 4	4	CKD INA CBU Thate	207 17	251 151 7	390 153 26	190	94 47	238 219 47	172 120 26	152 134 17	130 110	113 65	201 155 21	343 5 271 9 28	0.4%	_
		All New Suift GX AT All New Suift SE	1372 A1 1372 MI	r g	45 42	1480 4375 1480 4375	432 FF 432 FF	- 5	4	CBU Thatano	12	1	23	27 3	14	44	16 5	28 19	41 7	30	37	7 16	0.1%	
		All New Swift SE AT New SWA S-Cros New SWA S-Cros AT	1490 MI	r G	45	1670 -	4X2 FF	- 4	- 4	CBU India	E		19	17	12	22	9	38 105	26 52	16 228	31	8 71	0.0%	Ξ
		New SX4 S-Cros AT Carry 1.5 Chs Carry 1.5 DX	1490 A1 1493 MI	r g	45 42 47	2085 4875 2085 4875	402 FR 402 FR	. 2	4	CBU India CKO INA	98	263	71	#	236	100	349	308	217	424	163	165	0.3% 0.2% 0.0%	
		Carry 1.5 DX Carry 1.5 GX APV-GE	1493 MI 1495 MI	r G	42 46	2085 4875 1950 4300	402 FR 402 FR	- 5	4	CKD INA	15 145	24 182	48 93	70 115	25 121	22 115	15 63	11	10	147	174	2 27 4 148	0.1%	_
		APV-GL APV-GX APV-GX AT	1495 MI 1495 MI	r g	45 45	1950 4300 1950 4300	402 FR 402 FR	· 5	4	CKD INA CKD INA	159 83	182 186 240	42 138	161 192	153 167	167 240	161	30 106	162 159	147 134 166	162	2 115 7 155	0.1% 0.3% 0.3% 0.4%	
		APV-GX AT APV SGX	1495 A1	G G	46	1950 5375 1950 4300	402 FR 402 FR	. 5	4	CKD INA	48	122	58	83	22	112	20	181	115	114	8:	9 27	0.2%	Ξ
	TATA TOYOTA	Veta Etios 1.2 J	1495 AT	G G	45 44 45	1950 5375 1160 4.4	402 FF 402 FF	170 5	4	CEU India	- 7	3	7	- 11	19	18		- 8	- 1			1 1	0.0%	
	IOIOIA	Elios 1.2 J Elios 1.2 E Elios 1.2 G	1200 MI 1200 MI 1200 MI	r g	45 45	- 4294 - 4294 - 4294	402 FF 402 FF	· 5	4	CKD INA	H			-1	-	- 1		-	-		<u> </u>	- 7 1 83	0.0%	
		Etios 1.2 JX M Price 1.2 F M	1200 MI 1200 MI	r g	45 45	- 4294 - 4294	402 FF 402 FF 402 FF 402 FF 402 FR 402 FR 402 FR 402 FR 402 FR 402 FR	. 5	4	- INA - INA	33 65	23 80 261	3 25	16 57	13 41 184	6 42 136	4 26 186	30	8 27	10	10	2 4	0.0%	
		Etios 1.2 G M Etios 1.2 G Toma	1200 MI 1200 MI	g G	45 45	- 4294 - 4294	402 FF 402 FF	. 5	4	- INA - INA	239 83	261 53	316 55	250 86	184 82	136 97	186 72	86 63	27 221 35	87 21	18	1 3	0.1% 0.5% 0.1% 0.0%	Ξ
		All New Average 1.3 AT Luxury All New Average VELOZ 1.5 AT M. Luxury M.I. New Average 1.3 E BMC 2015	1300 AT	r g	45 45	1085 5571 1085 5125	402 FR 402 FR	- 5	4	- INA CKD INA CKD INA	1,633	1921	4 348	1 396	1 270	1100		1 902	2.179	2 145	2,672	1	0.0% 0.0% 4.9%	
		ALL New Avanza 1.3 E BMC 2015 ALL New Avanza 1.3 G BMC 2015 ALL New Avanza 1.3 G A/T BMC 2015	1298 MI 1298 AT	r g	45 45	1085 5125 1085 5571	402 FR 402 FR	4 5	4	CKD INA CKD INA	1,633 3,977 334	3,813		6,335 641	7,110 735	5,266 647	3,418 291	3,873	4,071	4,510		2 1,873 0 5,129 9 563	12.4%	
		ALL New Avanza 1.3 E A/T BMC 2015	1298 AT	g g	45 45	1085 5571 1085 4875	402 FR 402 FR	4 5	4 4	CKD INA CKD INA CKD INA	220 338	211	262 90	209 186	278 234	235 189	131	279 154	448 181 122	242 122	121	1 196	0.6%	
		ALL New Avanza VELOZ 1.3 BMC 2015 ALL New Avanza VELOZ 1.3 A/T BMC 2015	1329 MI 1329 AT	r G	45 45	1085 4875 1085 5125	402 FR 402 FR	5 5	4	CKD INA CKD INA	378	83	578 106	217	1,148 459	1,093	434 211	290	122 518 246	193	645 263	5 649 3 226	1.7%	
		ALL New Avanza VELOZ 1.5 BMC 2015	1495 MI 1495 AT	r G	45 45	1085 4875 1085 5125	402 FR 402 FR	4 5	4	CKD INA	1,331 1,054	1,376 638	1,604 304	1,859 675	1,519 698	1,518 685	631 330	1,069 432	714 333	673 229	849 240	9 883 3 267	3.0%	Ξ
		ALL New Avance VELOZ 1.5 AT BMC 2015 Avance 1.3 AT Transmover Sente E 1.5 Sente E 1.5 CVT	1298 AT	G G	45	1085 5571	402 FR 402 FR	4 5	4	CKD INA	F		$=$ $\mp$	ΞĒ	=T	1	379	259	279	22	91	1 77	0.8% 3.0% 1.3% 0.0% 0.2% 0.0% 0.4% 0.4%	
		Serts G 1.5 Serts G 1.5 Serts G 1.5 CVT	1497 AT	r G	Ħ		402 FR 402 FR	5 5	4	CKD INA	H			#	- 1	4	426 987	388 50e	650 927	33 37	77 50 152	. 14 0 169 2 952	0.4%	
		Senta V 1.5 Senta V 1.5 CVT	1497 MI	r g	Ŀ		402 FR 402 FR	5 5	4	CKD INA	E			=:		8 12	596 591	1,654	388 1,202	29 635	1,168	9 532 8 584		
		Sector Q 1.5 CVT Rush 1.5 S Rush 1.5 G MT M	1497 A1 1500 MI	r g	45	1185 5571	402 FR 402 FR	5 5	4 4	CKD INA	E	Ė			_#	11	646	1,672	1,202	409	681	1 381	1.2% 1.1% 0.0%	
		Rush 1.5 G AT M	1500 MI 1500 AT	r g	45 45	1200 5857 1200 5857	402 FR 402 FR	. 5	4	CKD INA CKD INA	171 85	99	165 51	323 150	324 127	270 116	165 87	187 105	193 113	151 63			0.5%	Ξ
		New Rush 1.5 S MT M TRD Sportivo New Rush 1.5 S MT M TRD Sportivo AT	1500 MI 1500 AT	r g	45 45	1200 5857 1200 5857	402 FR 402 FR	· 5	4	CKD INA	829 295	513 147 420 135										: :	0.3%	Ξ
		New Rush 1.5 S MT M TRD Sportive 7 New Rush 1.5 S MT M TRD Sportive 7 AT New Rush 1.5 S MT M TRD Sportive Ultime	1500 AT	g	45 45	1200 5857 1200 5857 1200 5	402 FR 402 FR	. 5	4	CKD INA		420 135	653 249	759 280	711 278	654 291	398 179	485 214	530 235 848 348	523 190	508 188 1,100 348	326 6 118	0.3% 0.1% 1.3% 0.5% 1.6% 0.6%	
		New Rush 1.5 S MT M TRD Sportive Ultimo AT	1500 AT	r g	45 42	1200 5857 1030 4048	402 FR 402 FF	: 5	4 4	CKD INA	19	1 1 43	468 140 49	285 35	588 294 46	969 403 24	847 288 16	399 396	848 348 28	803 276 19			1.6% 0.6% 0.1%	
		All NewYaris 1.5 E AT All NewYaris 1.5 E AT All NewYaris 1.5 G	1500 AT	r g	42 42	1045 4237 1030 4058	402 FF 402 FF	. 5	4 4	CKD INA	37 165	62	25 197	33 125	51 114	32 123	20 147	12 70	17 71	19 19 88	20		0.1%	
		All NewYaris 1.5 G All NewYaris 1.5 G AT All NewYaris 1.5 TRD Sportiv o	1500 AT	r g	42 42	1045 4237 1055 4058	402 FF 402 FF	. 5	4	CKD INA CKD INA	189 417	208 331	253 543	173 354	168 357	198 427	203 344	126 181	116 272	150 214	113	3 93 0 100	0.4%	=
		All NewYaris 1.5 AT TRD Sportivo All NewYaris 1.5 Haykers All NewYaris 1.5 Haykers AT	1500 AT	r g	42 42	1075 4237 1075 4237	402 FF 402 FF	. 5	4	CKD INA	836	632	824	593	598	648	497	268	372	343 139 233	336	8 241		=
				G	42	1075 4237	492 FF	- 5	4	CBU Germany	+==			-:-	3	1				233	421	230	0.2%	
	VOLKSWAGEN	Golf 1.4 TSI AT Polo 1.2 GT TSI AT	1400 AT	r G	<b>-</b>		432 55				5			44		99	10		4*	,^	^-	1 99	0.40	_
	VOLKSWAGEN	Golf 1.4 St. AT Polo 1.2 GT TSI AT Polo 1.4 Scirecco 1.4 Scirecco 1.4	1900 AN 1900 AM 1900 A	r G	45	1104 3765 1360 3778	432 FF 432 FF 432 FF	- 5 177 5	4	CBU Germany CBU Germany	25 -	9	14	44	- 44 - 4	26	16 10	59 12	41	43	3	1 22	0.1% 0.2% 0.0% 0.1% 0.0%	

4X2 TYPE SALES			'JAN-DEC 2016		I I TANK	I gyw I				ORIGIN				_	_						Segment	43/2	TOTAL
4X2 TYPE	EGORY CC 1.501 - 2.500	BRAND	MODEL/TYPE		NS FUEL CAPT	(Kg) RATH	DRIVE SYS. SP	EED DOOR WHE	EL CBU	COUNTRY	JAN FEB	MAR .	APR N	NY JUN	JUL .	AUG .	SEP .	ост	NOV .	DEC	Share 0.0%	Share 0.0%	2016
TYPE	[G/D]		115i X1 sDrive 1.5i X1 sDrive 1.5i	1600 A 2000 A 2000 A	T G - T G -		432 - 432 - 432 -	· 5 4 · 4 4	CBU CBU	Germany Germany	2 - 4 27	29	20	21 110	· 2		55	26	24 74	46	0.0% 0.1% 0.2%	0.0% 0.0% 0.1%	3 127 317
		LEXUS	XI aDevs 2.0 D Lease RX 2008 MY 15 New CX5 2.0 Sport MY 15 New CX5 2.5 Urban	2000 A 2000 A 1995 A	T G - T G - T G - T G - T G - T G 56	432	4X2 - 4X2 FR 4X2 FF	· 4 4	CBU	Germany Japan Japan	- 1 5 63	4 38	52 1	33 8	89	115	65	33	51	10	0.0%	0.0% 0.1% 0.0%	638 638
			MY 15 New CX-5 2.5 Urban MY 15 New CX-5 2.5 Touring MY 15 New CX-5 2.5 Grand Touring	2488 A 2488 A 2488 A	T G 56 T G 56 T G 56 T G 68.5	- 432 - 432 - 432	402 FR 402 FF 402 FF 402 FF 402 FF 402 FF 402 FF 402 FF	- 5 4 - 5 4 - 5 4	CBU	Japan Japan Japan	96 95	1 45	1 55	25 2 67 4	15	1 137 144	29 7	12	- 49	109	0.0% 0.5% 0.5%	0.0% 0.1%	7 693 682
		MERCEDES BENZ	Mezdell Blante SKYACTIV B 200 AT (W246)	1997 A	T G 60	432 1425	402 FF 402 FF 402 FR	- 5 4 - 5 4 - 5 4	CBU	Japan Japan Japan Germany	117 2 117 99	67	79	53 5	29	159	44	10	29	11	0.0% 0.5%	0.0%	754
		MENCEDES SERE	B 200 AT Sport (W246) V CDI 2.2	1291 A 2145 A	T G -	1880 - 2940 - 5300 - 1445 -	4X2 FR 4X2 - 4X2 -	· 5 4	CBU	Germany Germany		1		1	3	- 1	. 8	1 2	-		0.0%	0.0%	4 14
			A 250 Sport AT (W176) A 200 Urban AT (W176)	1991 A 1991 A	T G -	1445 -	4X2 FR	- 5 4 - 5 4	CBU	Germany	1 4 6 2	1	1	i		- 2	1 2	- 5	2	1	0.0%	0.0%	8 21
			A 45 AMG (W176) CLA Shooting Break (X117) GLA 45 AMG (X156)	1600 A	TG -	1430	432 FR 432 FR 432 -	- 5 4 - 5 4	CBU	Germany Germany	1 1		- 1	1		9	1 2 3	2	1	- 1	0.0%	0.0% 0.0% 0.0%	2 3 16
		PEUGEOT	GLA 200 Urban GLA 200 Sport 3008	1600 A 1600 A 1598 A	T G - T G - T G 60	1430 - 1430 - 1459 6	432 FR 432 FR 432 FR 432 FF 432 FF	- 5 4 - 5 4 - 5 4	CBU	Germany Perancis	3 3 7 7	3 15	9 44	10 1:	1 10	16	9 47	6	13	12	0.0% 0.2% 0.0%	0.0% 0.0% 0.0%	216 1
		PROTON	Expert 3005 Facelift Neo R3	1997 N 1598 A 1600 M	T G 60 T G -	2810 6 1459 6 1212 -	4X2 FF 4X2 FF 4X2 FR	- 5 4 - 5 4 - 4 4 - 4 4	CBU	Perancis Perancis Malayais	1 .		3	-	1		1	1	1	- :	0.0%	0.0% 0.0% 0.0%	1 7
			Nio R3 Suprima S Exora Star	1600 A 1600 A	T G - T G 60 T D 80 T G 60 T G - T G	1725 - 1725 -	432 FF 402 FF 402 FR 402 FR	- 4 4 - 4 4	CBU	Malay sis Malay sis Malay sis	1 1		1	· 1			- :		- 1	- :	0.0%	0.0% 0.0% 0.0%	10 19 28
			Exces Star Exces Bold Exces Prime	1600 M 1600 A	T G -	1411 - 1486 - 1486 -	492 FR 492 FR 492 FR	- 4 4 - 4 4 - 4 4	CBU	Malay six	1 .		2	2 4 - 1: 2 3			- :		- 1	- :	0.0%	0.0% 0.0% 0.0%	52 12 40
		RENAULT	Koleos 2.5 Bose Edition New Koleos 2.5 CVT (4x2) A/T Grand Vitara JLX 2.4	2500 A 2500 A 2393 M	T G - T G 60 T G 66 T G 66	2100 -	4X2 - 4X2 FF 2 4X2 FR 2 4X2 FR 3 4X2 FR	- 5 4 200 5 4 - 5 4 - 5 4	CBU	Konsa Konsa Japan	1 ·	1	10	4		1	- 1	- 1	. 2	- 1	0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	3 1 37
		TATA TOYOTA	Grand Vitara JLX 2.4 AT All New Self t Sport Safari Storme	2393 A 1586 N 2179 N	T G 66 T G 42 T D 55	2100 5125 1520 394 2085 4.1	492 FR 492 FF 492 FF 1	- 5 4 - 5 4	CBU	Japan Japan Inda	2 .	7	5	4 :		5	- 11	-	- 4	3	0.0%	0.0% 0.0% 0.0%	42 2 2
		TOYOTA	Kjang Innova G 2.0 Kjang Innova G 2.0 Kjang Innova G Luxury	2000 M 2000 A 2000 M	T G 42 T D 55 T G 55	1525 - 1550 - 1550 -	402 FF 1 402 FF 1 402 FR 1 402	- 5 4 - 5 4	CKD	Inda INA INA INA			-			1			-	3	0.0%	0.0% 0.0% 0.0%	3 2 2
			Kijang Innova V 2.0 Kijang Innova V 2.0 Kijang Innova V Luxury	2000 M 2000 A 2000 M	T G 55 T G 55 T G 55	1530 - 1565 - 1530 -	492 FR 492 FR 492 FR	- 5 4 - 5 4	CKD	INA INA INA	1 .		2		1			-	2	1 1	0.0%	0.0%	7
			Kijang Innova V Luxury Kijang Innova G 2.5 Kijang Innova V 2.5	2500 A 2500 M 2500 A	T G 55 T D 55 T D 55	1565 - 1600 - 1640 -	492 FR 492 FR 492 FR	- 5 4 - 5 4	CKD	INA INA INA	1 :			-		-	- 1	-		1	0.0%	0.0% 0.0% 0.0%	1 1
			All New Kijang Inova G 2015 All New Kijang Inova G AT 2015 All New Kijang Inova G AT D 2015				492 FR 492 FR 492 FR	5 5 4 4 5 4 4 5 4		INA INA INA	2,197 898 537 666 677 660	998 449 555	275 354 377	778 1,62 492 79 397 54	1,187 4 453 5 508	1,686 768 435	1,458 764 406 544	929 685 467	994 649 618 596	1,207 773 522	10.3% 5.4% 4.5%	2.3% 1.2% 1.0%	14,235 7,384 6,168 5,631
			Ali New Kijang Inova G D 2015 Ali New Kijang Inova G 2015 Ali New Kijang Inova G AT 2015	2494 M 1995 M 1995 A	T G 55 T D 55 T D 55 T G 55	1640 - 1640 -	492 FR 492 FR 492 FR	4 5 4 5 5 4 5 5 4 4 5 4 4 5 4 5 5 4 5 5 4	CKD	INA INA INA	546 198 124 127 246 477	183 102 809	454 133 213	463 65 187 5 195 12	5 405 5 50 76	521 80 113	544 98 80	519 62 98	598 58 147	549 12 92	4.1% 0.8% 1.9%	0.9% 0.2% 0.4%	5,631 1,086 2,667 2,653
			All New Kijang Inova Q AT D 2015 All New Kijang Inova Q D 2015 All New Kijang Inova V 2015	2494 A 2494 M 1998 N	T D 55 T D 55 T G 55	1640 - 1640 - 1640 -	492 FR 492 FR 492 FR	4 5 4 5 5 4 5 5 4	CKD	INA INA INA	316 500 77 41 370 171	624 64 477	576 18 438	268 13 46 2 473 32	108 23 3 297	32 20 432	20 24 481	74 20 334	211	112	1.9% 0.3% 3.0%	0.4% 0.1% 0.7%	2,653 358 4,122 5,215
			All New Kijang Inova V AT 2015 All New Kijang Inova V AT D 2015 All New Kijang Inova V D 2015	1995 A 2494 A 2494 M	T G 55 T D 55 T D 55	1640 - 1640 -	402 FR 402 FR 402 FR	4 5 4 4 5 4 5 5 4	CKD	INA INA INA	362 644 284 508 86 124	626 702	409 713 247	428 38 569 63 306 18	3 271 3 255	396 400 79	472 383	520 472 183	392 490 157	307 441 86	3.8% 4.2% 1.4%	0.9% 1.0% 0.3%	5,215 5,850 1,998
			All New Kijang Inova Venturer All New Kijang Inova Venturer AT All New Kijang Inova Venturer AT	2494 N 2494 A	T G 55	1640 -	492 FR 492 FR	5 5 4	CKD	INA INA INA										21 26 36	0.0%	0.0% 0.0% 0.0%	21 26 36
			Ali New Kjarg Inova Venturer Nav1 2.0 G AT Nav1 2.0 V AT	2494 M 2000 A 2000 A	T D 55 T G 60 T G 60	1640 - 2205 - 2205 -	402 FR 402 FF 402 FF	5 5 4 - 5 4 - 5 4 - 5 4 - 5 4	CKD CKD	INA INA INA	2 - 38 49	46	42	44 9	 3 1 3 36	8 39	33	57	42	21	0.0% 0.0% 0.4%	0.0% 0.0% 0.1%	21 14 487
			Alphard 24X Alphard 25G Alphard 25X	2400 A 2500 A 2500 A	T G 65 T G 65 T G 65	1905 5791 1905 5791 1905 5791	402 FF 402 FF 402 FF	- 5 4 - 5 4 - 5 4	CBU CBU	Japan Japan Japan	4 169 - 13	201 12	43 7	153 20 8 1:	 5 139 2 13	289 12	156 7	309 5	282 3	3 71 6	0.0% 1.5% 0.1%	0.0% 0.3% 0.0%	3 2,021 98
			A Lp h a r d 2,5 Hybrid Vellthr 2.5 Fortuner 2.5 G AT	2494 A 2500 A 2494 A	T D 55 T D 55 T G 60 T G 65	1905 5791 1905 5791 2380 -	02 fR 02 fR 42 fR 42 fF 42 fF	· 5 4		Japan Japan INA	132	28	6 20	3 56 6	51	131	61	78	49	1 45	0.0% 0.5% 0.0%	0.0% 0.1% 0.0%	10 716
			Fortuner 2.5 G TRD SPORTIVO VNT MT Fortuner G 2.4 DSL FMC 2015 AT Fortuner VRZ 2.4 DSL FMC 2015 AT	2494 A	T D 80	- 4100 - 4100	432 FR	5 5 4 5 5 4	CKD	INA INA INA	354 568 576 976 187 222	122 1,313 124	232 1,616 2	57 17 297 3,29	168 1,678	324 1,779 164	44 2,509	35 1,855 139	125 2,058	3 156 1,595	0.0% 1.7% 15.6%	0.0% 0.4% 3.5%	2,353 21,545
			Fortuner G 2.4 DSL FMC 2015 AT HI-ACE Commuter HI Grade HI-ACE STD	2494 N 2500 N	T D 80 T G 70	2145 2145	402 FR 402 FR 402 FR 402 FR 402 FF 402 FF 402 FF 402 FF 402 FF	5 5 4 · 2 5 · 2 5	CBU CBU	INA Japan Japan	576 976 187 222 - 190 - 6	124 94 31	127 47 3	297 3,29 288 18 105 16	1,678 2 144 9 189 3 38	164 364 9	80 258 15	139 291 49	2,058 171 163 31	157 186 7	1.4% 1.5% 0.1%	0.3% 0.3% 0.0%	21,545 1,985 2,056 195
		VOLKSWAGEN	Gott 2.0 Multivan 2.0 SWB TSI AT Multivan 2.0 LWB TSI AT Panel Van TOI 2.0	2000 A 1968 A 1968 A	T G -	1428	4X2 FF 4X2 FF 4X2 FF	- 5 4 - 5 4 - 5 4	CBU CBU	Germany Germany Germany	1 1	1	2	1			1 2		1		0.0%	0.0% 0.0% 0.0%	1 1
			Panel Van TDI 2.0 Panel Van TDI 2.0 Scirocco 2.0	2000 M 2000 M 2000 A	T D - T G - TOTAL	1813 3563 1813 3776 1393 3463	1 4X2 FF 1 4X2 FF 1 4X2 FF	- 5 4 - 4 4 - 4 4 - 3 4	CBU CBU	INA Germany Germany	1 .	4	2	3 :	1		1 2	1			0.0%	0.0% 0.0% 0.0%	18
				CUI	TOTAL DEATIVE	,		-	, ,		10,746 13,892 10,746 24,638	13,444 38,082	10,084 12 48,166 60	299 13,69 465 74,16	83,153	12,372 95,525	11,622 107,147	10,513 117,680	10,572 128,232	9,624 137,856	100%	23%	137,856
	CC 2.501 - 3.000 [G]	TOYOTA	M13Si Coupe Fortuner 2.7 FMC 2015 AT	3000 A 2694 A	T G - T G 80	- 4100	4X2 - 0 4X2 FR	5 5 4	CKD	Germany INA	1 158 162 159 162	191 191	187 187	234 20 234 20	205	254 254	209 209	191 191	197 197	1 154 155	0.0% 99.9% 100%	0.0% 0.4% <b>0%</b>	2,346 2,348
	CC > 3.001 [G]	KIA MERCEDES BENZ	Grand Sedona Ultimate	3342 A	T G 80	3050 3195	4X2 FF		СВО	Kons	159 321	512	699	933 1,13	1,342	1,596	1,805	1,996	2,193	2,348	21.9%	0.0%	25
	/ 2.501 [D]	MERCEDES BENZ MESUBISHI MOTORS NISSAN TOYOTA	Pajero Sport 3.0 V6-E GLX (4X2) MT Eligrand 3.5 L Alphard 3.5	3498 A 2988 A 3500 A 3500 A	T D 70 T G 73	2940 - 2505 4272 2435 - 1905 5791	4X2 FR 4X2 -	- 5 4 - 4 4 - 5 4	CBU	Thailand Thailand	7 2	6		1			- 1		1		15.8%	0.0%	18
		IOIOIA		CUI	ULATIVE		1 1 1		1		7 27 7 34		3 58	66 7	5 75		3 84	84	16 100	14		100%	
			603	4X2 TYPE SALES C	LES TOTAL UMULATIVE						50,536 52,822 50,536 103,358	59,556 162,914	52,494 57 215,408 273	667 56,75 075 329,82	35,076 7 364,903	51,095 415,998	48,007 464,005	<b>46,399</b> 510,404	<b>53,292</b> 583,696	<b>44,338</b> 608,034	]		608,034 57.2%
. 4X4 TYPE SALES	EGORY	BRAND	JAN-DEC 2016 MODEL/TYPE	T I	TANK	GVW   GFM		EED DOOR WHEE	. Caul	ORIGIN		l			1						Segment	434	TOTAL
4X4 TYPE	CC < 1.500 [G/D]	AUDI RENAULT	Q3 1.4 TFSI A/T	1400 A	NS FUEL TANK CAPT T G 64	(Kg) RATIO		250 4 4	CBU CKD	Germany	JAN FEB	MAR 1	APR M	NY JUN	JUL	AUG 1	SEP 2	OCT .	NOV .	DEC	Share 37.0% 25.9%	Share 0.2% 0.1%	TOTAL 2016 10
		TOTAL CUMULATIVE	Duster 1.5 dCi RsL 4x4 Duster 1.5 dCi RsZ 4x4	1451 N	T D 50	1874 4.21	4X4 4WD 1		CKD	INA	1 3		1	1		1		- 1	1	1	37.0%	0.2%	10 27
											2 9	1 12	14	1 :	17	21	23	25	1 26	27	100%		
	CC 1.501 - 3.000 [G] / 2.500 [D]	AUDI	O7 3.0 TFSI AT O3 2.0 TFSI	2995 A 1984 A	T G 100	2245 4845 1640 3765	4X4 4WD 2	222 4 4 230 4 4	CBU	Germany Germany	2 9 2 11	1 12 5	14	1 15 1	17	21	23	2 25 4	1 26 4	27 3	1.2%	0.7%	36 2
	CC 1.501 - 3.000 [G] / 2.500 [D]		OF 3.0 IFS AT CS 2.0 IFS CS 2.0 IFS X3 20 IFS AT X3 20 IFS AT X3 20 IFS AT X3 20 IFS AT	1954 A	T G 75	2245 4845 1640 3765 1845 3632	5 4X4 4WD 2 5 4X4 4WD 2 6 4X4 4WD 2 4X4 4WD 4X4 4WD	222 4 4 - 4 4	CBU	Germany	2 9 2 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	5 - - 1 43	2 14	1 : 15 1 1 5	2 2 · · · · · · · · · · · · · · · · · ·	7 7 2 2 2 23	2 23 2 3 12 12	2 25 4 - - 6 29	1 28 4	3 - - 2 4	1.2%	0.7% 0.0% 0.1% 0.7% 3.1%	36 2 4 35 151
	CC 1.501 - 3.600 [G] / 2.500 [D]	AUDI	Q5 2.0 TFSI AT X3 xDrive 2.0 D	1954 A	T G 75	2245 4545 1640 3765 1845 3660 	5 4X4 4WD 2 6 4X4 4WD 2 1 4X4 4WD 2 4X4 4WD 4 4X4 4WD 4	222 4 4 - 4 4 - 4 4 - 4 4 - 4 4	CBU CKD CBU CBU CBU	Germany	2 9 2 111 1 1 1 - 1 1 - 1 1 - 1 1 - 1 1 1 1 1	5 - - 1 43 - - 1	2 14	1 : 15 1 1	2 - 17 17 18 2	7 - - 2 23 - 4	2 2 3 12 12	2 25 4 - - 6 29 - 3	1 26 4	3	1.2%	0.0%	38 2 4 35 151
	CC 1.591 - 3.000 [C] / 2.500 [D]	AUDI	Q5 2.0 TFSI AT X3 xDnive 2.0 D X3 xDnive 2.0	1984 A 2000 A 2000 A 3000 A	T G 75 T D - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G -	2245 4544 1640 3765 1845 3692	2 4X4 4WD 2 5 4X4 4WD 2 6 4X4 4WD 2 6 4X4 4WD 2 6 4X4 4WD 3 6 4X4 4WD	222 4 4 - 4 4	CBU CBU CBU CBU CBU CBU CBU CBU	Germany	2 9 2 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 12 5 - - 1 43 - 1 1 - 2	2 14	1 : 15 1 1 : 15 1 1 : 15 1 1 : 15 1 1 : 15 1 1 : 15 1 1 : 15 1 1 : 15 1 1 1 1	1 2 · · · · · · · · · · · · · · · · · ·	2 2 2 2 3 4 	2 23 3 12 12 12 	2 25 4 6 29 7 7	1 26 4 	3 	1.2% 0.1% 0.1% 1.1% 4.9% 0.0% 0.5% 0.0% 0.5% 7.7%	0.0%	38 2 4 35 151 - 15 - 2 17 238
	CC 1.995 - 3.500 [G] / 2.500 [D]	AUDI BMW CHEVROLET	Q5 2.0 TFSI AT X3 xDnive 2.0 D X3 xDnive 2.0	1984 A 2000 A 2000 A 3000 A 3000 A 3000 A 3000 A 3000 A 3000 A 2000 A 2000 A 2000 A	T G 75 T D - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G -	1845 3692	E 434 4WD 2 5 434 4WD 2 6 434 4WD 2 434 4WD 3 434 4WD 4 434 4 434 4 434 4 434 4 434 4 434 4 434 4 444 4	222	CBU CBU CBU CBU CBU CBU CBU CBU	Germany	2 9 2 11 1 1 1	1 12 5 - 1 43 - 1 1 - 2 - 1 11 3	2 14	1 : 15 1 1 5	t - 17	21 7 2 233 4 20 1 3	23 23 3 12 12 12 12 12 12	2 25 4 - - - - - - - - - - - - - - - - - -	1 26 4 	3 3 - - 2 4 - - - - 28	1.2% 0.1% 0.1% 0.1% 1.1% 4.9% 0.0% 0.0% 0.1% 0.5% 0.5% 0.5% 0.5% 0.5%	0.0% 0.1% 0.7% 3.1% 0.0% 0.0% 0.0% 0.0%	36 2 4 35 151 - 15 2 2 17 238 14 20
	CC 1.581 - 3.000 [G] / 2.500 [D]	AUDI  BMW  CMEVROLET  JEEP	Co 2 of 1998 AT  31 50m w 2 2 0  31 50m w 2 2 0  31 50m w 2 2 0  31 50m w 2 3 0  31 50m w 3 15  31 50m w 3 15  31 50m w 3 15  31 50m w 3 10	1984 A 2000 A 2000 A 3000 A 3000 A 3000 A 3000 A 3000 A 2000 A 3000 A	T G 75 T D - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G -	1845 3692 	2 434 4WD 2 2 434 4WD 3 4 4W 4 4W	222	CBU	Germany	2 9 9 2 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 12 5 5 · · · · · · · · · · · · · · · · ·	2 14 14 14 14 14 14 14 14 14 14 14 14 14	1 : 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	t - 17 17 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4 21 7	2 23 23 3 12 12 12	2 25 4 	1 26	1 27 3 3 - 2 4 4 - - - - - - - - - - - - - - - -	1.2% 0.1% 0.1% 1.1% 4.9% 0.0% 0.0% 0.1% 0.5% 0.5%	0.0% 0.1% 0.7% 3.1% 0.0% 0.0% 0.0% 0.0% 4.8% 0.3%	36 2 4 35 151 - 15 - 2 17 238 14 20 1 6
	CC 1.591 -3.200 [Q] / 2.500 [D]	AUDI BMW CHEVROLET	62 2.0 TP 28 AT 33 x50w 2.2 D 33 x50w 2.2 D 33 x50w 2.3 D 33 x50w 2.3 B 34 x50w 2.3 B 35 x50w 2.3 B	1984 A 2000 A 2000 A 3000 A 3000 A 3000 A 3000 A 3000 A 2000 A 3000 A	T G 75 T D - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G -	1845 3692 	2 434 4WD 2 2 434 4WD 3 4 4W 4 4W	222	CBU	Gernary Gernary INA Gernary Gernary Gernary Gernary Gernary Gernary Gernary Gernary Husband Amarica Amarica UK UK UK UK	2 9 9 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 12 12 12 15 1 1 1 1 1 1 1 1 1 1 1 1 1	2 14 14 14 14 14 14 14 14 14 14 14 14 14	1 : 15	1	4 21 7	2 23 3 12 2 12 12 12 12 12 1 1 1 1 1 1 1	2 2 2 5 6 6 2 9 7 7 7 3 2 2 1 1	1 26 4 4 - - - - - - - - - - - - - - - - -	1 27 3 3 	1.2% 0.1% 0.1% 0.1% 1.1% 4.9% 0.0% 0.0% 0.1% 0.5% 0.5% 0.5% 0.5% 0.5%	0.0% 0.1% 0.7% 3.1% 0.0% 0.0% 0.0% 0.0% 4.8% 0.3%	36 2 4 4 35 5 1511 1 5 1 5 1 1 1 1 1 1 1 1 1 1 1
	CC 1.591 - 3.000 [G] / 2.500 [D]	AUDI  BMW  CMEVROLET  JEEP	\$2.2 0 M AT  \$2.0	1984 A 2000 A 2000 A 3000 A 3000 A 3000 A 3000 A 3000 A 2000 A 3000 A	T G 75 T D - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G - T G -	1845 3692 	2 434 4WD 2 2 434 4WD 3 4 4W 4 4W	222	CBU	Gernary Gernary INA Gernary Gernary Gernary Gernary Gernary Gernary Gernary Gernary Husband Amarica Amarica UK UK UK UK	2 9 9 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 12 12 12 14 14 14 14 14 14 14 14 14 14 14 14 14	2 2 14 14 14 14 14 15 15 16 16 16 16 16 16 16 16 16 16 16 16 16	1 : 15 1 1 5	t 2 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	4 211 7 7	2 23 3 3 12 12 12 20 	2 25 4 4 - 6 22 3 3 - 7 7 7 3 2 2 1 1	1 28 4 4	1 1 27 3 3 3	1.2% 0.1% 0.1% 1.1% 1.1% 4.2% 0.0% 0.5% 0.0% 0.5% 0.0% 0.6% 0.0% 0.6% 0.0% 0.0% 0.0%	0.0% 0.1% 0.7% 3.1% 0.0% 0.0% 0.0% 0.0% 4.8% 0.3%	36 2 2 3 3 5 3 5 3 5 5 6 6 6 6 6 6 6 6 6 6 6 6
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	CC 2.348 (G) (7.249 (p))	AND SAME SAME SAME SAME SAME SAME SAME SAME	(2) A 1 W P C C C C C C C C C C C C C C C C C C	GEO   1   1   1   1   1   1   1   1   1		140   250	1	1	GRU   GRU	Generative Country Resident Country Resi	12 14 14 15 15 15 15 15 15 15 15 15 15 15 15 15	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	28	4	5 7 7 7 15 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	78 243 78 2219 2219 21 1 1 1 1 1 1 1 1 1 1 1 1 1		7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 3 3 1 1 1 1 1 2 2 3 3 3 3 1 1 7 2 4 4 4 2 2 2 3 4 4 6 2 8 2 8 3 4 4 6 2 8 1 1 7 2 4 1 1 2 1 2 8 3 3 1 4 6 2 8 1 1 2 7 2 4 1 2 8 3 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		220 C C C C C C C C C C C C C C C C C C	905 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 14 15 15 15 15 15 15 15 15 15 15 15 15 15
CAT	CG-3.68F(四 / 2.58F(四	AND SAME SAME SAME SAME SAME SAME SAME SAME	(2.1.4 to 9.1.2 to 9.	GEO   1   1   1   1   1   1   1   1   1		140   250	1	1	GREAT   GREA	Germany	12   12   12   12   12   12   12   12	3 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	28	4	5 7 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	78 243 78 2219 2219 21 1 1 1 1 1 1 1 1 1 1 1 1 1		7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 		22   20   20   20   20   20   20   20	600 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1
CAT	C6 - 3 AMT [0] / 2	AND SAME SAME SAME SAME SAME SAME SAME SAME	(2.1.2 to 9.1.2 (2.1.2 to 9.1.	George   G	Total	140   250	1	1	GREAT   GREA	Germany  Ger	12	3 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	28	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	7 7 7 12 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	76 243 243 241 241 241 241 241 241 241 241 241 241	549 599 39 39 39 39 157 14 4 4 4 4 8 8 8 9 5 9 5 9 9 9 9 9 9 9 9 9 9 9 9 9	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 		220   220	900 900 900 900 900 900 900 900 900 900	14 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
CAT	C6 - 3 AMT [0] / 2	AND SAME SAME SAME SAME SAME SAME SAME SAME	(2.1 × 19 × 10 × 10 × 10 × 10 × 10 × 10 × 1	George   G	Total	140   150	1	1	GREAT   GREA	Generally	12	3 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	22   22   23   24   24   24   25   25   25   25   25	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	### APP   1   1   1   1   1   1   1   1   1	76 243 2219 2219 243 2219 243 243 243 243 243 243 243 243 243 243	549 599 39 39 39 39 157 14 4 4 4 4 8 8 8 9 5 9 5 9 5 9 9 157 157 157 157 157 157 157 157 157 157	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 	DEC	220   270	905 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14.4 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2
CAT	C6 - 3 AMT [0] / 2	AND SHEET STATES AND SHEET SH	(2.1 × 19 × 10 × 10 × 10 × 10 × 10 × 10 × 1	GEO   1   1   1   1   1   1   1   1   1		140   150	COA   COO   COA	1	GRAP	Generally (Section) (Secti	12	3 3 3 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	22   22   23   24   24   24   25   25   25   25   25	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	### APP   1   1   1   1   1   1   1   1   1	76 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	549 599 39 39 39 39 157 14 4 4 4 4 8 8 8 9 5 9 5 9 5 9 9 157 157 157 157 157 157 157 157 157 157	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 	DEC	220   220	000   000	14 14 14 14 14 14 14 14 14 14 14 14 14 1
CATI	C6 - 3 AMT [0] / 2	AND SHEET STATES AND SHEET SH	(2.1 × 19 × 10 × 10 × 10 × 10 × 10 × 10 × 1	GEO   1   1   1   1   1   1   1   1   1		140   150	COA   COO   COA	1	GRAP	Generally (Section) (Secti	12	1	## 10   1   1   1   1   1   1   1   1   1	4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	### AND TRANSPORT OF TRANSPORT	76 2 76 2 76 2 76 2 76 2 76 2 76 2 76 2	50P	9 7 9 7 9 7 9 7 9 9 9 9 9 9 9 9 9 9 9 9	23 23 24 25 26 26 27 26 27 27 27 27 27 27 27 27 27 27 27 27 27	2 2 2 3 3 3 4 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	220   220	000   000	14.4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CATI	C5 - 1 and 100 (1.2 and 100) (	AND SHEET STATES AND SHEET STATES AND SHEET STATES AND SHEET	(2.1.1 to 1.1.1 to 1.1 to 1.1.1 to 1.1 to 1.1.1	GEO   Part   P		14   15   15   15   15   15   15   15	COA   COCO	1	Gen	General	12	1	22   22   23   24   24   24   25   25   25   25   25	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	### APP   AP	76 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	59 SEP	7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	23 	DEC	120   110	000   000	14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CAT	CG - 3 and (00) / 2 and (00)	AND SHEET STATES AND SHEET STATES AND SHEET STATES AND SHEET	(2.1 × 19 × 10 × 10 × 10 × 10 × 10 × 10 × 1	GEO   Part   P		14   15   15   15   15   15   15   15	COA   COO   COA	1	Gen	General	1	9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	## 1	4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	### APP   AP	76 243 243 244 25 24 24 24 24 24 25 26 26 26 27 27 27 27 27 27 27 27 27 27 27 27 27	1   1   1   1   1   1   1   1   1   1	00T	23 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	1	220   220	000   000	14.4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CATI	C5 - 1 and 100 (1.2 and 100) (	AND SHEET STATES AND SHEET STATES AND SHEET STATES AND SHEET	(2. 14 M P. 17	GEO   Part   P		14   15   15   15   15   15   15   15	COA   COCO	1	Gen	General	1	1	### 10   10   10   10   10   10   10   1	4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	## 1	76	549 549 549 549 549 549 549 549 549 549	007 007 007 007 007 007 007 007 007 007	23 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	1	220   220	000   000	14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
CAT	C5 - 1 and 100 (1.2 and 100) (	AND SHEET STATES AND SHEET STATES AND SHEET STATES AND SHEET	(2. 14 M P. 17	George   G		14   15   15   15   15   15   15   15	COA   COCO	1	Gen	General	1	1	### 10   10   10   10   10   10   10   1	4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	## 1	76	58P	CT C	23 2 2 2 2 2 2 2 2 3 3 3 3 3 3 3 3 3 3	DBC	220   220	900 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14.4.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1

	PICK UP/TRUCK SALE	S EGORY	BRAND	'JAN-DEC 2016 MODEL/TYPE	сс	TRANS	FUEL TANK	gvw G	EAR KTIO	DRIVE SYS. SPI	EED DOOR	WHEEL	CBU / CKD	ORIGIN	JAN FEB	MAR	APR MAY	JUN	JUL	AUG	SEP	ост	NOV	DEC	Segment	PU/Truck	TOTAL
		GVW < 5 Ton	DAHATSU	Gran Max PU STD Gran Max PU 3-Way	1298	MT	G 43 G 43	1950 5 1950 5	125	402 FR 402 FR	. 2	4	CKD	INA INA INA	1,448 1,432	1,422	411 5: 108 1:	9 761	686	841 172	987	1,111	1,209	749	9.6% 2.8% 18.1%	5hare 6.2% 1.8%	3,401
			FORD	Gran Max PU 3-Way	1495 998 998 2198	MT MT MT	G 43 G 38 G 38 D 55	2100 5 1730 5 1730 5 3330	571 571	432 FR 432 FR 432 FR 432 -			CKD CKD CKD	INA INA INA Thailand	100 99	100	149 1:	7 102	98	93	80	52 166 215	150 202 173 7	80 187 104	1.0%	0.7% 0.3% 0.3% 0.0%	1,230 555 492 10
				H-100	2198 2198 2600 2600	MT MT MT	D 55 G -	3330		4X4 4WD 4X4 4WD 402 -	. 2	4	CBU CBU CBU	Thailand Thailand Konsa Konsa	1 .	1	6	2 4		2		4	- - 1	2	0.0%	0.0% 0.0% 0.0% 0.0%	24 9 1
			ISUZU	Bison STD Bison Flat Bed Parther Turbo PU	2499 2499 2499 2499	MT MT MT	D 47 D 47 D 47 D 55	2540 2540 2540 1990	4100	4X2 - 4X2 - 4X2 - 4X2 FR	· 2	4 4	CKD CKD CKD	INA INA INA		17	14	9 10	19 - 62	75				66	0.1% 0.0% 0.7%	0.0% 0.1% 0.0% 0.5%	862
			KIA	Painther Turbo G/D PU D-MAX SC K-2700 BIG-UP PU	2499 2499 2499 2665	MT MT MT	D 55 D 76 D 70	1990 1990 2750 2950 4	4100 4100 4100 444	4X2 FR 4X2 FR 4X4 4WD 4X2 FR	- 2	4 4	CKD CBU CBU	INA Thatand	2 35 17 32 - 13	37 37 319	28 23 - 26	4 23 5 9 2 2 2 73	34 7 53	3 38 54	25 40 57	35 33 62 16	24 23 3 33	40 34 - 40	0.3% 0.2% 0.4% 0.3%	0.2% 0.2% 0.3% 0.2%	295 486 405
			MITSUBISHI MOTORS	All New BT-50 Pro FSC T-120SS 1.5 PU FLD T-120SS 1.5 PU STD	2198 1500 1500	MT MT	D 70 G 42 G 42	- 4 1760 4 1760 4	700 875 875	4X4 4WD 4X2 FR 1 4X2 FR 1	40 2 40 2 40 2	4 4	CBU CKD CKD	Thailand INA INA	1,425 1,050 204 160 110 136	901 157	771 7: 128 1:	4 620 9 124 4 59	630 109	1,003 162 106	753 113	885 137	839 104 88	744 131	0.0% 0.0% 8.6% 1.4%	0.0% 5.5% 0.9%	
				LISO D PLU STD LISO D CH L	2500 2500 2500 2500 2835	MT MT	D 47 D 47 D 47 D 75	2450 5 2450 5 2450 5 2450 5 2760 4	285 285 285 285	4X2 FR 1 4X2 FR 1 4X2 FR 1 4X4 4WD 1	40 2 40 2 40 2 40 2	4	CKD CKD CKD	INA	410 365	1,621 306 29	1,376 1,21 300 31 79	7 931 3 294 1 87	192	1,603 322 97	1,423 208 57	384	239	1,318 268 68	3.0%	8.8% 1.9% 0.5% 0.0%	16,487 3,571 881
				Strads CR 2.6 HDX - SINGLE CAB GLX Strads CR 2.5 L SC HDX (4x4) MT Titlen 2.5 L SC HDX (4x4) MT Strads CR 2.5 - SINGLE CAB GLX (4X2)	2835 2477 2477 2500	MT MT MT	D 75 D 75 D 75 D 75	2760 4 2850 4 2760 4 2550 4	636 100 636	4X4 4WD 1 4X4 4WD 1 4X4 4WD 1 4X2 FR 1	41 2 67 4 65 4 41 2	4 4 4	CBU CBU CBU	Thailand Thailand Thailand	- 10 115 9 - 2	5 229 10	14 - 145 11	2 153	123	75	158	200	139	97	0.0% 0.0% 1.3% 0.0%	0.0% 0.0% 0.8% 0.0%	
			SUZUKI	APV PU APV PU XTRA Carry 1.5 PU FD Carry 1.5 PU WD	1495 1495 1493 1493	MT MT MT	G 46 G 46 G 42 G 42	1950 4 1950 4 2085 4 2085 4	300 300 875 875	402 FR 402 FR 402 FR 402 FR	. 2 . 2 . 2	4 4 4	CKD CKD CKD	INA INA INA INA	1,005 708 463 599 3,360 2,390 538 536	946 434 2,606 482	1,532 95	4 520 2 329 3 746 8 156	837	525 254 1,326 217	450 266 1,985 230	361 2,278	494 2,238	807 457 2,636 422	19.0%	4.4% 2.6% 12.2% 2.2%	8,300 4,861 22,927 4,074
			TATA	Super Ace Dis Super Ace Dis SC CHA Xenon RX	1405 1405 1405 2956	MT MT MT	D 38 D 38 D 38 D 60	2170 - 2170 - 2170 - 2950 :	4.1 4.1 4.1 3.7	402 FR 1 402 FR 1 402 FR 1 402 FR 1	25 5 25 5 25 2 25 2	4 4 4	CBU CBU CBU	Inda Inda	27 22	6	8 29	6 - 7 14	3 2	17		15 2 15	1 8 3 11	37 12 16	0.4% 0.1% 0.2%	0.0% 0.3% 0.1% 0.1%	14 500 97
			TOYOTA	ACE EX2 Xenon XF HLux 2.5 P/U SC E HLux 2.5 P/U Extra SC E	702 2179 2500 2494	MT MT MT	D 65 D 65 D 65	1550 2950 3 1490 1490	. 73	402 FR 1 402 FR 1 402 FR 402 FR	70 2 50 4 - 4 5 2	4	CBU CBU CBU	India India Thatland Thatland			265	3 - 5 26	40	38	5 3 40 6	8 7 33 5	2 1 24 5	11 1 24 6		0.0%	126 15 1,101 38
				NEW 20 PJU SU									CBU	Phin	78 243 14,112 12,555 14,112 26,667	13,031 39,698	9,484 7,71 49,182 56,81	6 6,895 8 63,783	6,216 69,999	8,344 78,343	8,973 87,316	11,214 98,530	11,345 109,875		100%	64%	1,184
The second sec		(G/b)	HINO	Dutro 1105D-LT Dutro 110 I D STD	4009 4009 4009 4009	MT MT MT	D 100 D 100 D 100 D 100	5200 4 5200 4 7000 5 7500 6	625 625 125	402 FR 1 402 FR 1 402 FR 1 402 FR	26 2 26 2 15 2 98 2	4 4 6	CKD CKD CKD	INA INA	39 68 78 42 45 43 37 33	63 78 64			29 146 22 31	71	23 61 62 24	40 70 68 12		99 85 72 12	1.6% 1.8% 1.3% 0.6%		938 938 640 285
			ISUZU	Dutro 130 MD STD Dutro 130 MD 4. Dutro 130 HD STD 6.4 NHR 55 C/C	4009 4009 4009 2771	MT MT MT	D 100 D 100 D 100 D 75	7500 5 8250 6 8250 6 5100 4	375 428 833 875	402 FR 1 402 FR 1 402 FR 1	24 2 03 2 97 2 03 2	6 6	CKB CKB CKB	INA INA	4 1 110 124 422 402 48 27	23 113 521 29	8 87 1- 496 5:	9 3 6 107 8 752 7 52	15 103 405 18	22 126 542	149 622 74	3 136 696 38	79 712 39	7 128 540 64	2.8% 13.2% 0.9%	0.1% 0.8% 3.6% 0.3%	1,408
				NKR 55 C/O NKR 55 LWB	2771 2771 2771 2771	MT MT MT	D 75 D 75 D 75 D 75	5100 4 5300 5 5300 5 5300 5	875 857 857 857	4X2 FR 1 4X2 FR 1 4X2 FR 1 4X2 FR 1	05 2 07 2 06 2 02 2	4 4 4	CKD CKD CKD	INA INA INA	47 27 97 45 17 2 60 177	181 35 14 185	255 1: 27 : 21 : 124 1:	9 159 7 67 8 3 4 128	63 9 10 62	11	46 7	66 42 9 136	108	160 83 13 263	1.3% 0.3% 3.6%	0.9% 0.3% 0.1% 1.0%	1,662 653 147 1,837
				NGR71 EC NKR71 STD 5,8	2771 4570 4570 4570	MT MT MT	D 75 D 100 D 100 D 100	8000 5 8000 6 8250 5 8250 6	857 142 857 800	4X2 FR 1 4X2 FR 1 4X2 FR 1 4X2 FR	07 2 10 2 05 2 95 2	6	CKD CKD CKD	INA	15 17 280 189 376 208	7 55 215	9 62 11 348 11		6 49 26	73 66 1	Ŕ	39 98 4	43 50 6	304 44 18	1.1%	0.0% 0.3% 0.6% 0.7%	563 1,195 1,359
				NMR71T SDL NMR71T HD 5.8 NMR71T HD 6.1	4570 4570 4570 4570	MT MT MT	D 100 D 100 D 100 D 100	8250 5 8000 5 8250 5 8250 6	.375 .375 .857 .542	4X2 FR 1 4X2 FR 1 4X2 FR 1	07 2 06 2 02 2 99 2	6	CKD CKD	INA		-		2 36 1 37 2 91 - 93	20 20 26 47	1 39 21 188	68 140	23 94 59 208	33 102 63 245	132 154 206	0.7% 1.0% 1.1% 2.2%	0.2% 0.3% 0.3% 0.6%	333 508 534 1,127
			MITSUBISHI FUSO	FE 71 - 4 W FE 73 - 6 W FE 73 HD - 6 W FE 74 HD - 6 W	3906 3906 3906 3906	MT MT	D 100 D 100 D 100 D 100	7000 5 7000 5 7000 6	875 714 1166	4X2 FR 1 4X2 FR 1 4X2 FR 1 4X2 FR 1	95 2 96 2 94 2	6 6	CKD CKD CKD		65 119 53 7	493 130	61 1:	1 51	26	97 15	88	480 59 17 827	61	607 59 1	11.1% 1.8% 0.5%	3.0% 0.5% 0.1% 6.1%	5,622 915
The state of the			TATA MOTORS	FE 74 S - 6 W FE 75 SUPER HD - 6 W									CKD CKD CKD	INA INA INA	282 252	281	170 25	6 172	193	192	238	181	200	185 301 120 2	5.2%	1.4%	2,641 4,859 1,522
			TOYOTA	Ultra 1012/33 LPF 913 New Dyna ST New Dyna ST With PS	3784 5675 4000 4000	MT MT MT	D 160 D 120 D 100 D 100	9990 - 9000 3 5200 4 5200 4	4.9 1.44 625	402 FR 402 FR 402 FR 402 FR	95 2 90 2 - 2 - 2	6 6 4	CBU CKD CKD	India India INA INA	80 15	5 36	10	5 - 5 5 25	1 - 5 10	2	1 .		1 1 -	1	0.0% 0.0% 0.0%	0.0% 0.0% 0.0% 0.1%	2 5 15
				New Dyna FT New Dyna FT With PS	4000 4000 4000 4000	MT MT MT	D 100 D 100 D 100 D 100	5200 4 5200 4 7000 5 7000 5	625 625 125 125	402 FR 402 FR 402 FR 402 FR	· 2	4 6 6	CKD CKD CKD	INA INA INA	50 5 - 5 25 10	14 5 5	6	0 10		5	5	5 5 10	5	5	0.0%	0.0% 0.1% 0.0% 0.0%	5 120 15 85
The state of the				New Dyna ET With PS New Dyna XT	4000 4000 4000 4000	MT MT MT	D 100 D 100 D 100 D 100	7500 6 7500 6 7500 5 7500 5	1167 1167 375 375	402 FR 402 FR 402 FR 402 FR	- 2	6	CKD CKD CKD	INA INA INA	- 5 25 15 - 5 50 10	10	14	6 15 0	25 5 5	5 15 -	5	5	:	5	0.0% 0.3% 0.0% 0.2%	0.0% 0.1% 0.0% 0.1%	15 150 15 105
The state of the				New Dyna HT Hi Gear New Dyna HT STD Gear New Dyna HT Hi Gear With PS New Dyna HT STD Gear With PS	4000 4000 4000 4000	MT MT MT	D 100 D 100 D 100 D 100	8250 6 8250 6 8250 6 8250 6	A25 A25 A25 A25 A25	402 FR 402 FR 402 FR 402 FR	· 2 · 2 · 2 · 2 · 2	6	CKD CKD CKD	INA INA INA INA	100 200 15 30	185 24	223 31	2 195 0 30	70 13	60 2	5 10 10	10	30 30	15	0.0% 2.3% 0.4%	0.0% 0.0% 0.6% 0.1%	5 1,170 205
Part		GVW 10 - 24 Ton	HINO	FG 215 JE FG 215 JP	7684	MT	D 200	14200 5	857	4X2 FR 1	04 2	6	CKD	INA IN*	4,585 8,815	4,282 13,097	9,005 4,11 17,103 21,21	4,253 8 25,551		3,683 31,961	5,347 37,308	3,966 41,274	45,991 1	4,848 50,839	0.0%	0.0%	10,839
The content of the		(unu)		FC 190 J FC 250 JJ FC 260 JJ FC 250 JK	5123 7684 7684 7684	MT MT MT	D 200 D 200 D 200 D 200	10400 5 15100 5 15100 6	057	402 FR 1 402 FR	12 2 94 2	6	CKD CKD CKD	INA	6 2 39 57	4 3 43	4 50 3	16 8 8 2 69 	76 -	6 61	3 2 91	3 101	2 71	3 39	0.9%	0.1% 0.0% 0.4% 0.0% 0.0%	95 47 729
The content of the				FG 245 JK FG 255 JL FG 265 JL FG 255 JP	7684 7684 7684 7684	MT MT MT	D 200 D 200 D 200 D 200	15100 6 15100 5 15100 6	428 857 428 857	4X2 FR 1 4X2 FR 1 4X2 FR 1	09 2 94 2 09 2 94 2	6 6	CKD CKD	INA INA INA INA	23 18	33 32	1 21 48	3 14 3 48	13	11 72	12	35 2 76	13	12	0.0%	0.0% 0.1% 0.0% 0.4%	79 1 228 2 735
				FG 265 JM						432 FR 432 FR 432 FR 432 FR 432 FR	94 2 94 2 94 2 99 2	6 6	CKD CKD CKD	INA INA INA INA		2	1	. 2	1 7	- 6			5 2 8	10	0.1%	0.0% 0.0% 0.0% 0.0%	5 3 36
			ISUZU	FG 285 JS FG 235 JS	7654 7654 7790 7790	MT MT MT	D 200 D 100 D 100	15100 5 15100 5 14000 7 14000 7	457 857 167 167	4X2 FR 4X2 FR 4X2 FR 4X2 FR	94 2 94 2 95 2 95 2	6 6	CKD CKD CKD	INA	2 - 21 39 7 5 20 22	11	26 36	7 53 1 2 3 11	33	50 9 34	15	21 1 30	28 1 30	81 11 25	0.0% 7.8% 0.7% 5.7%	0.0% 0.2% 0.0% 0.2%	2 385 37 287
				FYROAS FIRROL FIRROP FIRROS FYROS	7790 5193 5193 5193	MT MT MT	D 100 D 100 D 100 D 100	14000 7 14000 14000	167 65 65 65	4X2 FR 1 4X2 FR 1 4X2 FR 1	u5 2 07 2 07 2 07 2	6 6	CKD CKD	INA INA INA	8 3 1 4 2 - 16 7	16 1 3 17	1 8	1 15 - 6	7 15 16	9 4 10	7 16	4 6 18	8 - - 13	11 1 11 3	2.5%	0.0% 0.0% 0.0% 0.1%	75 128
The state   1			MITSUBISHI FUSO	FYNDS W GYRSHH FYN ST F HS (402) FYN ST F HL (402)	7790 7790 7790 7545 7545	MT MT MT MT	D 100 D 200 D 200 D 200	16000 7 16000 7 16000 5 14030 6 14030 6	167 125 666	632 FR 432 FR 432 FR 432 FR	2 2 98 2 95 2 96 2 96 2 96 7	6 6 6	CKD CKD	INA INA INA	5 8	1 9 5 52	2 32 14 56	5 15 8 20 1 17 8		33 10	2 49 18 33	53 13 71	8 54 21 44	7 49 35	0.8% 7.9% 3.5%	0.0% 0.2% 0.1% 0.3%	42 402 179
The state   1			UD TRUCKS	FN 517 ML2 (6X2) F1 1217 (4X2) MT CKE25042R	7545 3907 7698	MT MT MT TOTA	D 200 D 160 D 315	21000 6 12700 6 21000 5	330 570	632 FR 432 FR 432 FR	96 2 80 2 90 2	10 6 6	CKD CBU CBU	INA India Thailand	31 57 1 - 39 15 395 49P	27	35 :	23 1 29 - 1 5 8 4 36	13	37	51	24 17 522	40 38 - 5 471	40 7 - 5 418	7.5% 0.5%	0.2% 0.2% 0.0% 0.1% 3%	443 378 27 153 5,068
		GVW > 24 Ton (G/D)	TAN	TRACTOR HEAD CA416P1K2YAB0 (DB300TH) TRACTOR HEAD CA432P2K(STIYAB0 (PD336TH)	7700 9726	MT MT	D 350 D 400	41005 60000	:	4X2 - 6X4 -	. 2	4 6	CBU	China China	395 894	1,246	1,643 2,0	7 2,376	2,729	3,171	3,857	4,179	4,650	5,068	0.0%	0.0%	3
The content of the				TRACTOR HEAD CA4250P68(24T1A1EX (FD420THUS) CHASSIS CA1350P38(19 3T1YA80 (FD439CG))				32000	:	6X4 -	- 2	6 6	CBU	China	1 1	1	-	3						1	0.0% 0.0% 0.1%	0.0% 0.0% 0.0% 0.0%	6 2 11
Part				LI-ASSIS CARGO CA 123/970C111T1 (FD200CG) CHASSIS CA3256P2K15T17460 (FD336DT;CC) DUMP TRUCK CA3256P2K15T17460 (FD336DT) DUMP TRUCK CA3256P2K15T17460 (FD336DT) DUMP TRUCK CA3256P2K15T17460 (FD336DT)	7700 9726 9726 9726	MT MT MT	D 300 D 400 D 400 D 400	28000 32000 32000 38000		5X4 -	· 2 · 2 · 2 · 2 · 2	6 6 8	CBU CBU CBU	China China China China	2 3	5	-	2				- 1	10		0.0% 0.0% 0.2% 0.0%	0.0% 0.0% 0.0% 0.0%	5 5 20
				DUMP TRUCK CASSESPRICT! (FD 2800T)  MXER CASSEGGB (FD 280 MT)  SELF LOADER CA 1300P2K15L3T1YA80 (FD3MSL)	7700 9726	MT	D 300 D 400	26000 32000		6X4 - 6X4 -	. 2	6 6 6	CBU CBU CBU	China	1 2 5 -			1 1	2	1 3	i	7	1 1 2		0.0% 0.1% 0.1% 0.0%	0.0% 0.0% 0.0% 0.0%	1 13 13 1
The content of the			HINO	SG 260 TH	7684	MT	D 200	34000 5 38000 5 26000 5	425 285 857	4X2 FR 1 4X2 FR 1 6X2 FR 1	00 2	6 6 10	CKD CKD	INA	27 47 5 23 22 36	52 3 26	73 5 11	2 61 1 2 9 31	53 3 19	38 1 19	52 - 36	51 6 21	34 5 16	69 - 10	5.8% 0.5% 2.4%	0.0% 0.3% 0.0% 0.1%	609 54 256
The content of the				FL 255 JW FL 255 JW FL 255 JT FL 355 JT	7684 7684 7684 7684	MT MT MT	D 200 D 200 D 200 D 200	26000 5	857	602 FR 602 FR 602 FR 602 FR	94 2 94 2 95 2	10 10 10	CKD	INA INA INA INA	61 91 28 44	38	92 18	2 44 8 13	101	89 16	76 29 2	80 26	213 31	128 15 2	10.1% 2.5% 0.0%	0.6% 0.1% 0.0%	1,095 272 5
				FM 225 JD FL 260 JW FM 245 JD FL 240 JW	7684 7684 7684	MT MT	D 200 D 200 D 200	26000 5 26000 5 26000 5	A28 857 857	SX4 FR SX2 FR SX2 FR SX2 FR	87 2 94 2 94 2	10 10 10	CKD CKD CKD	INA INA INA	12 30	38	52	9 49	31	60	70 25	85 26	5 66	10 56 2	1.8% 4.3% 0.0%	0.1% 0.2% 0.0%	176 464 2 3
The column				FL 245 JW FM 260 JW 260 JD FM 285 JW	7654	MT	D 200		857 857 428 857		85 2	10 10 10	CKD CKD CKD	INA INA	1 - 23 43 114 112 1 5	1 24 92 2	84 : 181 1:	- 12 5 55 8 118	73 164	86 170	37 198	50 270	41 298	51 265	0.1% 5.4% 20.0% 0.1%	0.0% 0.3% 1.2% 0.0%	16 582 2,170
The column				FM 285 JD FM 280 JM FM 285 JM FM 320 PN	7684 7684 7684 10520	MT MT MT	D 200 D 200 D 200 D 200	25000 6 25000 6 25000 6 44000 5	142 425 425 425 857	5X4 FR 5X4 FR 5X4 FR 5X4 FR 1	90 2 86 2 88 2 00 2	10 10 10	CKD CKD CKD	INA INA INA INA	20 38 - 1 13 5	16 49 -	19	1 78	38	1 40 1	38	10 61	51 -	3 49	0.3% 4.5% 0.0% 0.5%	0.0% 0.3% 0.0% 0.0%	30 490 2 53
The column				FM 300 PL FM 300 PL FM 300 PD FM 300 TH	10520 10520 10520 7684	MT MT MT	D 200 D 200 D 200 D 200	26000 6 26000 5 26000 5	A28 A28 857 A28	5X4 FR 1 5X4 FR	94 2 95 2 07 2 85 2	10 10 10	CKD CKD	INA INA	- 1	1	2		1	6	5	6	1		0.1% 0.1% 0.0% 0.0%	0.0% 0.0% 0.0% 0.0%	6 13 4
					7684	MT	D 200	38000 5 30000 5	857 857	5X4 FR	97 2	10 10 6	CKD CKD	INA	9 53	2 2 41 1	1 1 27	6 10 5 5 4 29	41	5 22	13 4 5	2 1 68	9 5 41	5 2 28	0.5% 0.3% 3.7% 0.0%	0.0% 0.0% 0.2% 0.0%	53 31 398 1
The column   1				ZY - HR GY 350 PU FM 320 PD ZZ4141	10520 10520 10520 12913	MT MT MT	D 200 D 200 D 330	33000 5 25000 6 41000 1	857 428	6X4 FR	94 2	12 12 10 10	CKD CKD CKD	Japan INA INA Japan			-	18		-	1 2	11			0.0% 0.2% 0.0% 0.2%	0.0% 0.0% 0.0%	19
The column			ISUZU		7790 7790	MT MT	D 200 D 200 D 200	25000 6 25000 6	7.21 428 143 143	EXA FR 1 EXA FR EXA FR	75 2 12 2 83 2 83 2	10 10 10	CKD	INA INA INA	3 4 36 27 5 9	4 18 5	3 1 5	6 13 8 12 1 2	4 5	9 54 6	11 40 8	3 18 6	8 85 2	3 71 1	3.4%	0.0% 0.0% 0.2% 0.0%	67 374 65
The column			MAN TRUCK	CYZ 51 N GVZ34K CLA 18,280 BBS-WW						6X4 FR	53 2 59 2 59 2	10 10 10	CBU CKD CBU CBU	Japan INA India India	1 2	1	-		10	8	3	2	4	1	0.0% 0.3% 0.0% 0.2%	0.0% 0.0% 0.0% 0.0%	32 1 19
Part				TGS 40,400 BBS-WW TGS 40,440 BBS-WW TGS 40,480 BBS-WW TGS 41,480 BBS-WW	10500 12500 12500 12500	MT MT MT	D 400 D 400 D 400 D 400	120000 6.8 120000 6.8 160000 6.8		636 FB	89 2 89 2 89 2	10 10 10	CBU CBU CBU	Germany Germany Germany	2 -	1	2		2	3			4	1	0.0% 0.1% 0.0% 0.1%	0.0% 0.0% 0.0% 0.0%	3 13 -
Part				Actor Actors FIN 527 ML (654) FIN 527 MS (654)					500	5X4 FR 1	. 2 . 2 76 2	10	CBU CKD CKD	INA INA	- 1 57 75 24 10	4 67 25	1 69 13	2 11 6 27 3 35	3 4 28 17		19 73 20	2 15 90 18	3 73 109	10 79 98	0.7% 6.8% 3.9%	0.0% 0.0% 0.4% 0.2%	6 76 741 419
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				FJ 2528 (604) MT FZY1W 280T (4x2) M/T				25000 4 37000 4	300	5X4 FR 4X2 FR	90 2	10 10 6	CBU CBU CBU	Inda	5 3 2 1	30	1	9 -	4	5 6	2 2	8	13 4 10	7 5		0.0% 0.0% 0.0%	69 42
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			SCANIA	FZ 4035 T KW MT (T.HEAD) P350CB-4W P410CB-4W P350CA-KW P350CA-KW	13000 13000 13000	MT MT MT	D 300 D 300 D 300	37000 4 24500 5 24500 5 28500 3	1.14	4X4 FF 4X4 FF	90 2 9 2 6 2 12 2	4 4 6	CBU CBU CBU	Japan Swedin Swedin Swedin			7	1 1	1			1	-	:	0.1% 0.0% 0.0% 0.0%	0.0% 0.0% 0.0%	14 1 2 2
Part				PASCLA-DN RSSOLA-DN PSSCE-SSS	18000	MT	D 1000 D 300	41000 7 41000 5	1.18	SXA FF	9 2	6 6	CBU CBU	Seeds Seeds Seeds Seeds		1 3 5	1	0 6 1 - 1 8 - 2	- - 1	4	2 3	1 4	3	6 4	0.7% 0.0% 0.3% 0.3%	0.0% 0.0% 0.0%	73 4 33 30
Part				P410CB-8X4	13000	MT	D 600	50000 7 34000 5 34000 5	1.18 1.85 1.85	8X4 FF 402 FR 1 402 FR 1	12 2	6 6	CBU CBU	Seedia India India India	40 30	14	17	n 99	9	14	12	7	13 9 1	55	1.2% 0.1% 0.0% 2.9%	0.0% 0.0% 0.0%	9
Part			ob indund	COEZOGOR COEZOGOR COEZOGOR CWEZOGAR CWEZOGAR	7896 7896 7696 10537	MT MT	D 315 D 315 D 315 D 315	26000 5 26000 5 26000 6 34000 5	570 570 170	632 FR 632 FR 634 FR 634 FR	90 2 90 2 90 2 90 2 90 2	10 10 10	CBU CBU CBU	Thatand Thatand Thatand Thatand	2 28 23 15 - 11	7 10 51	13 23 46	5 - 1 26 6 48	5 2 81	37 71	52 60	32 15 47	15 29 103	5 37 113	1.8% 1.8% 6.3%	0.1% 0.1% 0.4% 0.4%	201 201 687
Part				GWE20064T GWE33004T GWE37064T CUE37064R	7898 7698 10837 10837	MT MT MT	D 315 D 315 D 405 D 406	37000 6 44000 6 49000 5 41000 6	1166 1170 1140	6X4 FR 6X4 FR 6X4 FR 6X4 FR	90 2 90 2 90 2 90 2	10 10 10	CBU CBU CBU	Thailand Thailand	15 10 - 5 - 5	10 1 9	5	- 6 5 22	3 6 10		17	30	16	2	1.0% 0.5% 0.6% 0.1%	0.1% 0.0% 0.0% 0.0%	49 66
State   Stat				PICI	UP/TRUC	TOTA CUMULA K SALES	TOTAL					_			570 1,362	2,103	2,927 3,61	3 4,485	5,240	6,128	7,069	8,232	9,611	10,867		100%	187.426
Part			BP ****	'JAN-DEC 2016				gvw I ~	EAR T	DBIVE 5	In-r-I	WHEE	СВН	ORIGIN											D. Cabin I	TOTAL	17.6%
Part		For All CC	FORD		2198 2198 2198 2198	MT	D 55	(Kg) RJ	ATIO -	4X4 4WD 4X4 4WD 4X4 4WD	- 4 - 4 - 4	4 4 4	CBU CBU	COUNTRY Thailand Thailand Thailand	- 10 - 7	adl .	2 -	JUN	aut.	16	1 25	5	1 45 6	JEC :	Share 0.1% 1.0% 0.1%	2016 14 98 6	
Section 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				Ranger Double Cab 3.2t. Widtesk (4x4) AT D-MAXDC L D-MAXDC H D-MAXDC H AT	3198 2499 2499 2999	AT	D 76	2750 3	300	4X4 4WD 4X4 4WD 4X4 4WD 4X4 4WD	- 4 - 4 - 4	4 4 4	CBU CBU CBU	Thatand Thatand Thatand Thatand	15 8	5 22 6	3 379 9	9 5	40	28	75		4 31	197	0.3% 9.8% 0.5% 0.0%	26 912 46	
March   Marc				All New BT-50 Pro DC Mid Strads CR 2.8 HDX - DC GLX Strads CR 2.5 - DC GLS EXCEPT MT	2195	MT	D 70	- 4 2830 4 2850 4	700 100	4X4 4WD 1	- 4 67 4	4 4 4	CBU CBU CBU	Thailand Thailand	2 13	1 5	10 6	- 5 8 6	1 47 2 1	2	28		21		0.0% 0.9% 0.8% 0.0%	1 84 72 2	
March   Marc				Trion 2.5. DC EXCEED (ASK) AT Trion 2.5. DC EXCEED (ASK) AT Trion 2.5. DC GLS (AVK) MT Trion 2.5. DC GLS (AVK) MT Trion 2.5. DC GLS (AVK) MT	2477 2477 2477 2477 2477	AT AT AT MT MT	D 75 D 75 D 75 D 75		535 536 536 536		65 4 65 4 65 4	4 4 4 4	CBU CBU CBU	Thatand Thatand Thatand Thatand Thatand	6 20 45 28 57 98	20 90 81	25 64 209 11	4 13 0 48 4 86 7	73 115	13 91 118	5 19 151	29 90 186	30 70 111	26 98 127	2.2% 8.3% 15.4%	776 1,441	
March   Marc			NISSAN	NP 300 Frontier Hi AT	2500	MT	D 0	2780 2780	-	4X4 4WD 4X4 4WD	- 4 - 4	4 4 4	CBU CBU CBU	Thatland Thatland Thatland Thatland	6 - 3 - 61	157 - 53 65	1 11	7 2 3 1	16	7	-	4 12	21 49	288 - - - - -	0.1%	6	
The column			TOYOTA	M£ux 2.5 P/U DC G M£ux 2.5 P/U DC E	2500 2500 2500 2500	MT MT AT	D 75 D 65 D 65 D 70	2850 1850 3 1795 3 1850	727	4X4 4WD 4X4 4WD 4X4 4WD 4X4 4WD	- 4 - 4	4 4	CBU	Thatand Thatand Thatand	- 7 59 192 8 45	3 87 79	39 ·	6 44 7 51	36 21	5 159 33	47 18	39 28	24 15	20	4.9%	460 315	
Section   Sect				DOUBLE CABIN SALI	S TOTAL	IOTA	Tive	-		-							2,775 3,4	1 4,348	4,977	5,766	6,757	7,589		9,344			
STATE   STAT			88.5**	JAN-DEC 2016	ULATIVE	тр	FUE TANK	gvw T	EAR T	DRIVE evo	ED Per-	Mn=-	сви	ORIGIN													TOTAL
Part	AFFORDABLE ENERGY SAVING CARS	CC ≤ 1.200		Ayla 1.0 D Ayla 1.0 D+ Ayla 1.0 M MT	295 295	MT	G 22	730 4 730 4	643 643	402 FF 402 FF	· 5		CKD CKD	INA	19 11 394 448	##R 5 350 756	15 516 5	0 10	5 167	5 547	10 296 401	5 150	5 149	25 230 349	0.1% 1.7% 3.2%	0.1% 1.7% 3.2%	125 3,920 7,575
Marchest   Property	4302			Fey in 1.0 M AT Fey in 1.0 X MT (Firtuag) Fey in 1.0 X MT (Firtuag)	295 295	AT MT	G 33	765 4 770 4	445 643 455 455	402 FF 402 FF 402 FF 402 FF	- 5 - 5	4 4 4	CKD CKD CKD	INA INA INA INA	131 173 1,650 2,047 500 733	202 1,681 609 31	156 1 1,844 2,6	6 2,542	£33	1,201	342	20 1,242	1,184	89 955 409 20	0.6% 8.0%	0.6% 8.0% 2.7% 0.2%	1,360 18,851 6,391
Marchest   Property				Signs 1.0 D MT Signs 1.0 M MT Signs 1.2 X MT Signs 1.2 X MT	295 295 295 1197	MT MT MT	G 36 G 36 G 36	1480 5 1480 5 1480 5 1500 5	545 545 077 839	432 FF 432 FF 432 FF 432 FF	5 5 5	4 4 4 4	CKD CKD	INA INA	, 0	50	01		90 383 508	149 800 1,310	20 101 708 1,390	20 154 222 1,226		749 1,128	0.2% 0.4% 1.5% 2.7%	0.2% 0.4% 1.5% 2.7%	890 3,539 6,387
Marchest   Property			DATSUN	Signs 1.2 R MT Signs 1.2 R AT Datus GO+1.2 Low WT(D) Datus GO+1.2 Md MT (A)	1197 1197 1198 1198	MT AT MT	G 36 G 36 G 36	1500 5 1570 4	077 839	432 FF 432 FF 432 FR 432 FR	- 5	4 4	CKD CKD	INA INA INA INA					204 676 153	457 2,560 458	450 2,571 501	3,379 1,020	3,467 1,029	350 2,123 1,149	6.3% 1.8% 0.0%	6.3% 1.8% 0.0%	4,310
STATE   188   18				Dataus GO+1.2 High MT (T) Dataus GO-T Style SV Dataus GO T Dataus GO T	1125	MT	G :		•	402 FR	- 5	4	CKD CKD CKD	INA	2,218 2,024 	1,861	1,955 1,9	2,195 - 300	1,600	1,364	403	27 1 211	163	508	6.7% 0.3% 0.0% 3.7%	6.7% 0.3% 0.0% 3.7%	15,794 808 4 8,625
STOCKESSON   1/12   1			HONDA	Dataus GO T Active SV Brio SATYA A Brio SATYA S Brio SATYA E	1196 1196 1196 1196	MT MT MT	G 35 G 35 G 35	925 930 960		492 FR 492 FF 492 FF 492 FF	. 5 . 5 . 5	4 4 4 4	CKD CKD	INA INA INA INA	114 67 217 356 1,587 1.632	21 185 712	-	- 204							0.1% 0.1% 0.3% 1.7%	0.1% 0.1% 0.3% 1.7%	204 202 758 3,931
Property			SUZUKI	eno SATYA S Bio SATYA E Bio SATYA E Katesan Wagon R GA	1198 1198 1198 298	MT AT MT	G 35 G 35 G 35	960 960 960 1350 4	355	492 FF 492 FF 492 FF 492 FF	. 5 . 5 . 5	4 4 4	CKD CKD CKD	INA INA INA	33 147	87	- 11 - 33 - 8: 35 11	431 8 2,597 8 2,203 9 9	2	1,627	1,187	1,295	1,036	398 1,581 1,464 5	1.3% 7.4% 4.7% 0.2%	1.3% 7.4% 4.7% 0.2%	2,986 17,462 11,131 490
Property Name No.   100   101   10				National Visigon R GL Kantonal Wagon R GX Karlman Wagon R GS Karlman Wagon R GA Karlman Wagon R GA Karlman Wagon R GA	295 295	MT	G 35 G 35	1350 4 1350 4 1350 4	355	402 FF	- 5 - 5	4 4 4	CKD CKD CKD	INA	189 225 294 280	357 109	488 11 352 11	9 327 4 304		-	131	-		479 189	1.7%	1.7% 0.0% 1.0% 0.0%	2,466
## COMMERCIAL VENCE SALES TOTAL  **COMMERCIAL VENCE SALES TOTA			TOYOTA	Karlman Wagon R GX Karlman Wagon R GS Agy a 1.0 E Agy a 1.0 E AT	225 225 1000	AT AT MT	G 35 G 35 G 35	- 4	355 355 643 485	492 FF 492 FF 492 FF 492 FF	5 5 5	4 4	CKD CKD	INA INA INA	243 234 148 178	117 179 168	116 11 1 122 11 227 21 76	2 220 3 230 3 3	171 171 65	137	113 - 57 133	98 156	111 108	106 138 82	0.0% 0.8% 0.8%	0.4% 0.0% 0.8% 0.8%	
Committed for the committed by the committed field for the committed field field for the committed field field for the committed field for the committed field for the committed field for the committed field f				Agya 1.0 G Pagya 1.0 G Pagya 1.0 G TRD Pagya 1.0 G TRD	1000 1000 1000 1000	MT AT MT	G 33 G 33	· 4	643 485 643	02 FF 402 FF 402 FF 402 FF	- 5 - 5	4 4	CKD CKD	INA INA INA INA	643 666 1,164 1,362	1,395 606 1,650			657 436 576	722 486 827	750	465 829	514 1,069	823 384 927		0.2% 5.3% 3.0% 6.0%	12,403 6,977 14,163
## 1535   1435   1435   1345				Colys 1.2 E Colys 1.2 E A/T Colys 1.2 G	1200 1200 1200	AT MT	G -	- 4		402 FR 402 FR 402 FR	5 4 5 4 4 4 5 4	4 4 4	CKD	INA INA INA	114 902	788	1,080 1,01	1,140	623	1,680 500	1,262	11 345	17 747	717 1,223	1.0%	3.8% 1.0% 1.7% 0.0%	9,054 2,417 4,077
PASSENGER CAN BALE STORM.   1					1200	AT TOTA CUMULA	G -		- +	492 FR	4 4	4	CKD		13,535 14,625 13,535 28,160	13,141 41,301	13,959 15,11 55,260 70,4	2 19,539 2 89,951	980 14,251 104,202	3,499 28,715 132,917	2,973 25,464 158,381	2,010 26,379 184,760	3,346 27,558 212,318	2,185 22,853 235,171	6.4%	6.4%	25,793 14,993 235,171
## 1555 1450 1550 1550 1550 1550 1550 1550		CC ≤ 1.500 [D]	TOTAL CUMULATIVE									-					-		-		i	-			#DIV/0! #DIV/0! #DIV/0!	0.0%	
PASSENGER CAR BALES TOTAL PASSENGER CAR BALES TOTAL PASSENGER CAR BALES TOTAL PASSENGER CAR BALES COMPANIE  PASSENGER CAR BALES COMPANIE PASSENGER CAR BALES COMP					r SAWING C	ARS 4X2 S 4X2SA	SALES TOTAL LES CUMULATIVE								13,535 14,625 13,535 28,160	13,141 41,301	13,959 15,15 55,260 70,4	2 19,539 2 89,951	14,251 104,202	28,715 132,917	25,464 158,381	26,379 184,780	27,558 212,318	22,853 235,171		100%	235,171 229
COMMERCIAL VEHICLE SALES PUL TRUCK, BUS, DO  COMMERCIAL VEHICLE SALES TOTAL  COMMERCIAL VEHICLE SALES TOTAL  COMMERCIAL VEHICLE SALES TOTAL  COMMERCIAL VEHICLE SALES COMPLAINVE  2014 DOMERCIA VEHICLE SALES COMPLAINVE  2015 DOMERCIA VEHICLE SALES TOTAL  2016 DOMERCIA VEHICLE SALES TOTAL  2016 DOMERCIA VEHICLE SALES TOTAL  2017 SALES TOTAL  2017 SALES TOTAL  2018 TOWNS TOTAL  2017 SALES TOTAL  2017 SALES TOTAL  2018 TOWNS TOTAL  2018 TOWNS TOTAL  2018 TOWNS TO THE TOWNS T	PASSENGER CAR SAI	LES (SEDAN, 4X2, 4X4,	KUM HEMATENERGI&1	PASSENGER CAR SALE	B TOTAL JLATIVE										64,923 69,214 64,923 134.137	74,575 208,712	68,624 74,55 277,336 351 81	4 77,978 0 429.86*	50,807 480,675	81,744 562,419	75,327 637,746	74,079 711,825	81,891 793,716	68,249 861,965		861,965 81.1%	
2014 DOMESTIC SALES TOTAL	COMMERCIAL VEHICL	LE SALES (PU, TRUCK, E	BUS, DC)	COMMERCIAL VEHICLE SALE	S TOTAL																					200,729	
2014 DOMESTIC DALES TOTAL  55,002 82,004 82,006 84,746 18,207 145,000 84,746 18,207 145,000 145,000 125,000 14	2016 DOMESTIC SALE	ES TOTAL		COMMERCIAL VEHICLE SALES CUM	JLATIVE																					18.9%	
NUMERALIZATE				2016 DOMESTIC SALE 2016 DOMESTIC SALES CUM	S TOTAL JLATIVE										85,002 88,206 85,002 173,208	94,086 267,294	84,766 88,5 352,060 440,6	4 91,482 4 532,116	61,892 594,008	96,282 690,290	92,530 782,820	92,133 874,953	100,854 975,807	86,887 1,062,694		1,062,694 100% GGAIKINDO-16	