IKNDO WHOLESALES DATA

| CATEGORY BRAND TYPE MODEL CC TRANS FUEL DANK GVW GEAR OUT FOR SIZE PS / PP WHEEL BASE DIMENSION SEATER ORDER SYS. SPEED DOOR WHEELS COULT COMMITTY JAN FEB MAR APR MAY JUN JUL AUG SEP OCT NOV DEC BY SHAND SHANE DATE OF THE  | TYPE SALES |                               |                  | `JAN-DEC 2015   |  |                   |  | SPECIFICATION  |   | `JAN-DEC 2015   |  |   |   |                |              |                       |                             | AONTH          |                 |                    |                             |                               |                         |               |
|--|------------|-------------------------------|------------------|---|--|-------------------|--|--|---|---|--|---|---|----------------|--------------|-----------------------|-----------------------------|----------------|-----------------|--------------------|-----------------------------|-------------------------------|-------------------------|---------------|
| ## 15   19   19   19   19   19   19   19   | SEDAN      |                               |                  | TYPE MODEL  |  | _                 | CAPT (Kg) RATIO                                    | 1  | PS / HP WHEEL BA                                    |   | ER DRIVE SYS. SPEED DOOR WHI                         | ELS CBU / ORIGIN                          | JAN                                     | FEB            | MAR          | APR MA                |                             | T T            | AUG             | SEP OCT            | NOV                         | DV DD4                        |                         | TO1<br>20     |
| The state of the   | TYPE       | [G/D]                         |                  | Copen<br>Copen<br>MK GS<br>MK GT  | 658 AT<br>1500 MT                        | T G               | 45 1460 5<br>45 1460 5                             | 185/60 R15<br>185/60 R15   | 94 2,5  | - 2<br>- 2<br>- 2<br>- 2<br>- 2<br>- 2<br>- 2<br>- 2<br>- 2<br>- 2                        | 4X2 2<br>4X2 FR 165 4<br>4X2 FR 165 4                | CKD INA                                   |   | 1              |              | 1                     |                             | 5              |                 | 5                  | 1 1                         | - 0:<br>- 0:<br>- 0:          |                         |               |
| The column   The   |            |                               | HONDA            | All New City IVTEC S All New City IVTEC S AT All New City IVTEC E                       | 1497 M7<br>1497 A7<br>1497 M7            | T G               | 40   | 15 x 5 1/2J<br>15 x 5 1/2J<br>16 x 6 J   | 120 2,6<br>120 2,6<br>120 2,6                       | 00 4442 x 1694 x 1477 -<br>100 4442 x 1694 x 1477 -<br>100 4442 x 1694 x 1477 -           | 4X2 FF - 4<br>4X2 FF - 4<br>4X2 FF - 4               | CBU Thailan<br>CBU Thailan<br>CBU Thailan | i                                       | 13<br>29       |              | 1<br>42               |                             | 30<br>-<br>9   | 2               | 1                  |                             | - 0.<br>- 0.<br>- 2.          |                         |               |
| The content of the    |            |                               | HYUNDAI<br>KIA   | Excel III<br>Rio Taxi   | 1400 MT<br>1400 MT                       | T G               | 43 1600 4059                                       | 16 x 6J<br>-<br>185/65 R15   | 120 2,6<br><br>79/6300 2,5                          |   | 4X2 FF - 4<br>4X2 FR - 4<br>4X2 FF 6 5               | CBU Thailan CKD INA CBU Korea             | 30                                      | 19             | 87           | 42<br>15              | 56 60<br>12 1               | 31             | 7               |                    | 73                          | · 0.                          | % 2.3<br>% 0.2<br>% 1.0 | %<br>%        |
| The content of the    |            |                               |                  | Neo Baleno<br>Neo Baleno AT<br>Ciaz 1.4 MT  | 1490 MT                                  | T G               | - 1650 -   | 195/55 R15   | 110 2,4<br>110 2,4<br>92 2,6                        | 180 4350 X 1690 X 1545 -  | 4X2 FF - 4   | CKD -                                     |   |                |              | :                     |                             |                |                 | ÷                  |                             | - 0.<br>- 0.<br>20 0.         | % 0.0<br>% 0.0          | %<br>%<br>%   |
| The content of the    |            |                               | TATA<br>TOYOTA   | Manza<br>Prius<br>Limo Taxi   | 1248 MT<br>1500 AT<br>1500 MT            | T G<br>T G        | 44 1680 3.8<br>45 1420 3267<br>42 1035 -           | 185/60 R15 84T<br>195/65 R15<br>185/60 R15   | 90 2,5<br>73 / 5200 2,3<br>109 / 6000 2,5           | 20 4413 x 1703 x 1550 5<br>200 4460X1745X1480 5<br>50 4410X1700X1475 5                    | 4X2 FF 150 4<br>4X2 FF - 4<br>4X2 FF - 4             | CBU India<br>CBU Japan<br>CBU Thailan     | 1                                       | -              | 535          | 755                   | · 2                         | 475            | 1,074           | 315                | · 41                        | - 0.                          | % 0.0<br>% 0.0          | %             |
| The control of the    |            |                               |                  | Vios E<br>Vios E AT   |  |                   |  | 185/60 R15<br>185/60 R15   | 109 / 6000 2,5<br>109 / 6000 2,5                    | 50 4410X1700X1475 5   |  |   | 1 4<br>1 50                             | 2<br>22<br>56  | 2            | 1 7                   | 1 3<br>1 2                  | 1              | 10<br>12<br>62  | 5<br>-             | 2 3<br>1 -                  |                               | % 0.0<br>% 0.4<br>% 0.2 | 6<br>8        |
| Section   Sect   |            |                               |                  | Vios G TRD  | 1500 M                                   | T G               | 42 1060 -  | 195/50 R16   | 109 / 6000 2,5                                      | 50 4410X1700X1475 5   | 4X2 FF - 4   | CBU Thailan                               | i s                                     | 5              | 5            | 3 8                   | - 1                         | 1 2            | 2 7             | 3<br>9             | 8 4                         | 3 0.<br>7 0.                  | % 0.2<br>% 0.4          | %             |
| Second    | co         |                               | ALFA ROMEO       | 4C<br>6418 6T   | 1750 A7                                  | r G               | 60   |  | 170 28  | . 5   | 4X2 FF - 2   | CBU -                                     | 384                                     | 874            | 1,820        | 2,903 3               |                             | 5,742          | 7,294           | 1                  |                             |                               |                         |               |
| ## 1   |            |                               |                  | A5 2.0 TFSI<br>A6 1.8 TFSI A/T<br>A6 2.0TFSI AT   | 1984 A7<br>1800 A7                       | r G               | 63 1465 3778                                       | 255/35/R18<br>-<br>245/45/R18  | 211 2,8   | 110 4625 x 1884 x 1372 5  | 4X4 4WD - 2<br>4X2 FF - 5                            | CBU German                                | ,                                       | 5              | 5            | 1                     | 4 2                         | 5              | 12              | 1 4                |                             | 1 0.                          | % 0.1<br>% 0.0<br>% 0.3 | %             |
| The content of the    |            |                               |                  | A6 3.0 Quattro AT<br>A7 3.0 AT  | 2773 A1<br>2995 A1<br>2996 A1            | r G               | 65 1715 4171<br>75 1815 3692<br>75 - 2914          | 255/40/R19<br>255/40/R19<br>255/40/R19   | 204 2,5<br>300 2,5<br>310 2,5                       | 112 4915 x 1874 x 1455 5<br>112 4915 x 1874 x 1455 5<br>114 4969 x 1911 x 1420 5          | 4X2 FF 240 4<br>4X4 4WD 250 4<br>4X4 4WD 250 4       | CKD INA CBU German CBU German             | ,                                       | 1              | 1            | 1                     | 2                           |                | 1               |                    | 1 .                         | - 0.                          | % 0.0<br>% 0.0          | %             |
| ## 15 Part   Par |            |                               |                  | S3 2.0 TFSI A/T<br>TT 2.0 TFSI A/T  | 1984 A7                                  | r G               |  | -  | - 2,4   | - 5   | 4X4 4WD - 3  | CBU German                                | ,                                       | 1              | 2            | 1                     | 1 .                         |                | 1               | 1                  | 1 .                         | - 0.                          | % 0.0                   | %             |
| The content of the    |            |                               | BMW              | M235i<br>320i Business<br>320d<br>328i  | 2000 A1<br>2000 A1                       | r G               | 1 1 1  | -  |   |   | 4X2 5<br>4X2 5                                       | CKD INA CKD INA                           | y 1<br>116<br>5                         | 102<br>4<br>25 | 10           | 1<br>19<br>3<br>3     | 1 2                         | 2              | 90<br>9<br>24   | 102<br>18<br>10    | 2 -<br>94 108<br>7 4<br>5 - | 4 0.                          | % 0.4                   | %             |
| The content of the    |            |                               |                  | 335i<br>320i Gran Turismo<br>320i<br>340i   | 2979 A7<br>2000 A7<br>2000 A7<br>2000 A7 | F G               |  | -  | 1 1   |   | 4X2 4<br>4X2 5<br>4X2 5<br>4X2 4                     | CKD INA                                   |   | 1              | 2            | :                     | 3 .                         |                | 3               | 3                  | 2 .                         | - 0.<br>- 0.<br>3 0.<br>1 0.  | % 0.0<br>% 0.1<br>% 0.0 | 4<br>4<br>%   |
| ## 15 Part   Par |            |                               |                  | 428i Convertible<br>428i Grancoupe  | 1995 MT<br>2000 AT<br>2000 AT            | T D G G G         |  |  |   |   | 4X2 2<br>4X2 2<br>4X2 3                              | CBU German<br>CBU German<br>CBU German    | ,                                       | 1              |              | 2 2                   | 3 3<br>4 1                  |                | 4 3             | 2 1                | · 1 2 · 1 1 3 1             | - 0.<br>2 0.<br>1 0.          | % 0.1<br>% 0.1          | %             |
| The column   |            |                               |                  | 520 D   | 2000 AT<br>3000 AT<br>2000 AT            | r D<br>r G        |  | :  |   |   | 4X2 4  | CBU German                                | y 3<br>y 9                              | 2<br>11<br>18  |              | 2<br>4<br>38          | 3 4<br>14 24                | 3              | 3<br>4<br>14    |                    |                             | 2 0.                          | % 0.2<br>% 1.1          | %             |
| Mary      |            |                               |                  |   | 3000 AT                                  | r G               |  | :  |   |   | 4X2 4<br>4X2 4<br>4X2 4                              | CBU German<br>CBU German<br>CBU Thailan   | ,<br>,                                  | . 4            |              |                       |                             |                |                 |                    |                             | - 0.<br>1 0.<br>- 0.          | % 0.0<br>% 0.0<br>% 0.0 | 6<br>36<br>36 |
| The content is a part of the content is a pa   |            |                               | CHRYSLER         | M4 Coupe  | 2700 AT                                  | r G               | - 2040 -   |  |   |   | 4X2 2<br>4X2 2<br>4X2 2                              | CBU German CBU German CBU Americ          | 7<br>7<br>7 2                           | 3              | 15           | 2 2                   | 2 5                         | 2              | 1 1 3           | 3<br>5             | 1 -                         | 1 0.<br>- 0.<br>15 0.<br>- 0. | % 0.0                   | %             |
| Table  |            |                               |                  | All New Focus Trend 1.6L<br>All New Focus Titanium 2.0L                                 | 1600 A7<br>2000 A7                       | r G               | 55 1935 -<br>55 196                                | -  |   |   | 4X2 5<br>4X2 4                                       | CBU Thailan                               | 1 11                                    |                | 2            | -                     | 2 1                         | -              | 1               | 1                  | 2 .                         | - 0.<br>- 0.<br>- 0.          | % 0.0<br>% 0.0          | %             |
| The content of the    |            |                               |                  | Sonata YF 2.0<br>Sonata YF 2.4  | 1800 MT<br>1800 MT<br>2000 AT<br>2400 AT | T G<br>T G<br>T G | 50 1670 5<br>50 1670 5<br>70 2030 -<br>70 2030 -   | 205/65 R16<br>205/65 R16   |   | 150 4835x1789x1470 5<br>150 4835x1789x1470 5  | 4X2 FR 185 4<br>4X2 FF - 4                           | CKD INA<br>CBU Korea                      | 3                                       |                | :            | :                     | 10 5                        | 5              | -               |                    |                             | - 0.<br>- 0.<br>- 0.          | % 0.1<br>% 0.0<br>% 0.0 | 6             |
| The column   |            |                               | HONDA            | All New Civic All New Civic AT All New Civic 1.9  | 1799 M7<br>1799 A7<br>1998 A7            | T G               | 57 1217 -<br>57 1242 -<br>57 1285 -                | -  | 141 2,3<br>141 2,3                                  | '00 4541 x 1755 x 1435 -<br>'00 4542 x 1755 x 1435 -                                      | 4X2 FF - 4<br>4X2 FF - 4<br>4X2 FF - 4               | CBU Thailan<br>CBU Thailan<br>CBU Thailan | 1 11<br>1 88                            | 17<br>67<br>5  | 79           |                       | 4 3<br>94 90<br>3 ·         |                |                 | 10<br>29           | 36 20<br>1 -                |                               | % 4.0                   | %             |
| Part   |            |                               | INFINIT          | New Accord VTi-L<br>New Accord ES   | 2354 AT                                  | r G               | 65 1560 -<br>65 1560 -                             | -  | 176 2,3<br>176 2,3                                  | 75 4870 x 1850 x 1465 -<br>75 4870 x 1850 x 1465 -  | 4X2 FF - 4   | CBU Thailan                               | 73                                      | 97             | 97           | 3                     | - 170<br>- 1                | 61             | 5               | 1 4                |                             | - 3.<br>- 2.<br>- 0.          | % 1.6<br>% 1.4<br>% 0.0 | 6<br>6<br>8   |
| The content of the    |            |                               | JAGUAR           | XF 3.0 Premium Luxury XJL 2.0 Premium Luxury XJL 3.0 Portfolio                          | 3000 A7<br>2000 A7                       | r G               | 64 2315 2.56:1<br>64 2320 2.73:1                   | 245/40 R19<br>245/45 R19 F, 275/40 R19 R   | 340 2,5<br>240 3,1<br>340 3.1                       | 09 4961 x 1877 x 1468 5<br>57 5252 x 1899 x 1457 5<br>57 5255 x 1899 x 1457 5             | 4X2 4  | CBU UK                                    |   |                | - 1          | 1                     | - 1<br>1 1<br>- 1           | 1              | 1               | 1 2                | 2 1                         | - 0.<br>- 0.<br>- 0.          | % 0.0<br>% 0.0<br>% 0.0 | 6<br>16<br>36 |
| TATE OF THE PARTY  |            |                               |                  | F-TYPE S Coupe  | 1999 AT<br>2995 AT<br>3000 AT            | r G               | 63 2120 3.42:1<br>70 2050 3.31:1<br>82 2050 3.31:1 | 255/35 R20 F, 295/30 R20 R   | 380 2,6   | 135 4672 x 2075 x 1416 5<br>122 4470 x 1923 x 1309 2                                      | 4X2 FR 250 4<br>4X2 FR 275 2                         | CBU UK CBU UK CBU UK                      |   |                |              | :                     |                             |                | -               |                    | 1 .                         |                               | % 0.0<br>% 0.0          | %             |
| Fig.      |            |                               |                  |   | 2500 A1                                  | гв                | 0  |  | 181/6000  |   | 4X2 FF - 4<br>4X2 FR - 4                             | CBU Korea<br>CBU Japan                    |   |                | 1            | 20<br>3<br>-          | - 1<br>- 1                  |                | 11 2            |                    |                             | - 0.                          | % 0.0                   | %             |
| Column   |            |                               | MAZDA            | Lexus ES 300 H<br>Lexus GS 250  | 2494 A1<br>2500 A1<br>1999 A1            | r G               | 0<br>66 2170 -<br>50 - 3863                        | 225 / 50 R17   | 204 / 6400 -<br>160 2,3<br>187 2,6                  | 1850X1820X1455 4<br>130 4020 x 1720 x 1255 2<br>130 4885 x 1840 x 1450 5                  | 4X2 FR - 4<br>4X2 FR - 4<br>4X2 FF - 4               | CBU Japan<br>CBU Japan<br>CBU Japan       | 1                                       | 5              | - 1          | :                     | 1 1                         | 1              | 7               | 15                 | 2 9                         | - 0.<br>- 0.                  | % 0.0<br>% 0.0          | %             |
| March   Marc   |            |                               |                  | MY15 New Mazda6<br>C 250 CGI COUPE AVA AMG (C204)<br>C 200 AVA (W205)                   | 2488 A7                                  | r G               | 64 - 4056  | 225/45R19<br>-   | 187 2,8   | 30 4865 x 1840 x 1450 5   | 4X2 FF - 4<br>4X2 FR - 2<br>4X2 FR - 2               | CBU Japan<br>CBU German                   | , ,                                     | 2              |              | 9                     | 94 6                        | 3              | - 11            | 14                 | 5 7                         | 2 1.                          | % 0.9                   | %             |
| Part      |            |                               | ULIU.            | C 250 AMG (W205)<br>C 250 AMG (W205)  | 1796 AT                                  | r G               | - 2020 -   | -  |   |   | 4X2 FR - 2<br>4X2 FR - 2<br>4X2 FR - 2               | CKD INA CKD INA CKD German                | ,                                       | 1              |              |                       | 123 48                      | 33             | 9 64            | 29                 | 66 62<br>1 ·                | 49 5.<br>- 0.                 | % 2.7                   | %             |
| Column   |            |                               |                  | CLA 200 Utban<br>CLA 45 AMG A/T<br>E 250 CGI ESTATE AVA (S212)                          | 2000 A1                                  | r G               |  | :  | 1 1   |   | 4X2 FR - 4<br>4X2 FR - 5<br>4X2 FR - 5               | CBU German<br>CBU German<br>CBU German    | y S                                     |                | 19           | 2                     | 14 8                        | 14             | 7<br>6          | 14                 | 4 5 2 .                     | - 1.<br>3 0.<br>- 0.          | % 0.6<br>% 0.1<br>% 0.0 | %             |
| ## COMPANY NAME OF THE PARTY OF |            |                               |                  | E 250 FL (W212)   | 1991 A7<br>2987 A7                       | r G               | - 2245 -   | -  |   |   | 4X2 FR - 4<br>4X2 FR - 4<br>4X2 FR - 4               | CKD INA                                   | y 4<br>18<br>18                         | 29<br>5        | 1<br>25      | 18                    | 1 1<br>- 7<br>7 12<br>41 11 | 3              | 13<br>1<br>1    | 7                  | 7 3<br>10 9<br>3 4          | 1 1.                          | % 0.8                   | %             |
| Company   Comp   |            |                               |                  | E 400 CABRIO (A207)<br>E 250 CDI FL W212)   | 1796 A1<br>2996 A3<br>2143 A3<br>2987 A3 | F G<br>F D<br>F G | - 2165 - 68 1845 - 2330 - 2140 -                   | -  |   |   | 4X2 FR - 5<br>4X2 FR 7 2<br>4X2 FR - 4<br>4X2 FR - 4 | CBU Gernar CBU Gernar CKD INA CKD INA     | ,                                       | 1              | 4            | 8                     | 5 1                         |                | -               | 5                  | · 1 1 1 1 2 .               | 1 0.<br>- 0.<br>9 0.<br>- 0.  | % 0.0<br>% 0.2<br>% 0.2 | h<br>h        |
| Column   |            |                               | PEUGEOT          | E 250 COUPE AT AVA (C207)   | 1796 AT                                  | r G               | - 2165 -   | 215 / 55 / R17<br>225/40 R19   | 182 2,3<br>163 2,6                                  | 75 4.850 x 1.795 x 1.485 -  | 4X2 FR - 2   | CBU German                                | , .                                     | 17             | 32<br>1      | 1                     | - 4<br><br>16 19            | 2              | 1 7             | 3<br>2<br>18       |                             | 3 0.<br>1 0.<br>- 1.<br>2 0.  |                         |               |
| March   Marc   |            |                               | RROTON           | 508<br>408  | 1598 AT<br>1598 AT<br>1997 AT            | r G               | 72 1485 6<br>72 1459 6<br>60 1377 4                | 215/55 R17<br>215/50 R17   | 163 2,8<br>156 2,8<br>145 2,3                       | 117 4.792 x 1.828 x 1.456 5<br>117 4.792 x 1.828 x 1.456 5<br>110 4.682 x 1.815 x 1.526 4 | 4X2 FF - 5<br>4X2 FF - 5<br>4X2 FF - 5               | CBU Perand<br>CBU Perand<br>CBU Malaysi   | 1 2<br>1 1                              | 3              |              | 1                     |                             |                | -               |                    |                             | - 0.                          | % 0.0<br>% 0.0          | %             |
| Column   C   |            |                               |                  |   | 1600 A7<br>2000 A7                       | r G               | - 1340 -<br>55 1275 -                              | 205/55 R16   | 110 2,6<br>138 2,6<br>151 / 6400 2,3                | 50 4543x1786x1524 5<br>00 4620X1776X1460 -  | 4X2 FR - 4<br>4X2 FF - 4                             | CBU Malaysi<br>CBU Thailan                | 1 1                                     |                |              | :                     | 1 1                         | 1              | 3               | 2                  | 3 4                         | 3 0.<br>- 0.                  | % 0.1<br>% 0.0          | %             |
| Company   Comp   |            |                               |                  | All New Corolla Altis V AT<br>All New Camry 2.5 G                                       | 1800 AT<br>2500 AT<br>2500 AT            | r G               | 55 1270 5<br>70 1465 3815<br>70 1465 3815          | 21545R17<br>215/60R16  | 151 / 6400 2,3<br>181 / 6000 2,3<br>181 / 6000 2,3  | 00 4620X1776X1460 5<br>75 4825X1825X1470 5  | 4X2 FF - 4<br>4X2 FF - 4                             | CBU Thailan                               | 1 78<br>1 1                             | 130            | 139<br>1     | 127                   | 130 88                      | 69             | 23              | 65 1               | 49 70                       | - 0.                          | % 0.0<br>% 0.0          | %             |
| CC + 16 Pt   D   |            |                               |                  | All New Camry 2.5 V<br>Camry Hybrid   | 2500 A7<br>2500 A7<br>2500 A7            | r G<br>r G        | 70 1465 3815<br>70 1465 3815<br>65 1625 3542       | 215/60R16<br>215/55R17<br>215/55R17  | 181 / 6000 2,3<br>181 / 6000 2,3<br>156.6 /5700 2,3 | 75 4825X1825X1470 5<br>75 4825X1825X1470 5<br>75 4825X1825X1470 5                         | 4X2 FF - 4<br>4X2 FF - 4<br>4X2 FF - 4               | CBU Thailan CBU Thailan CBU Thailan       | 1 .                                     |                | 138          | 4<br>225<br>8         | 12 11<br>174 106<br>6 14    | 27<br>17<br>10 | 24<br>18<br>13  | 19<br>33<br>8      | 33 13<br>96 102<br>11 14    | 8 2<br>89 12<br>2 1.          | % 0.9<br>% 5.7          | %             |
| C - 144   P  |            |                               |                  | 86 TRD  | 2000 AT<br>2000 AT<br>2000 AT            | r G<br>r G        | 50   | 215/45/R17<br>215/45/R17   | 147 / 6.800 2,5<br>147 / 6.800 2,5                  | 70 4240X1775X1285 5   | 4X2 FR - 4   | CBU Japan                                 | +                                       | 3              | 8            | 6                     | - 1                         | 1              | 2               | 2                  | 3 4                         | - 0.<br>- 0.<br>3 0.<br>- 0.  | % 0.2<br>% 0.0          | %             |
| March   Side   AT   C   Side   AT   C   Side   A   Si   |            |                               |                  |   |  |                   |  | CUMULATIVE   |   |   |  |   | <b>599</b>                              | 607<br>1,206   | 935<br>2,141 | 2<br>699 1<br>2,840 3 |                             | 586<br>5,361   | 534<br>5,895    | 653 6<br>6,548 7,2 | 1 1<br>64 642<br>12 7,854   | 1 0.<br>458 10<br>8,312       |                         |               |
| Mile      |            | CC > 3.001 [G]<br>/ 2.501 [D] | AUDI             | R8 V10  | 5204 A1                                  | r G               | 90 - 3313  | 265/30/R20<br>265/30/R20<br>235/35/R19 at fr, 295/30/R19 at  | 450 2,8<br>450 2,3<br># 525 2,8                     | 113 4719 x 1850 x 1416 5<br>251 4649 x 1860 x 1366 5<br>150 4440 x 1929 x 1252 2          |  |   |   |                | 1            | 1                     |                             |                |                 |                    |                             | - 0.                          | % 0.0                   | %             |
| ## CONTROL OF THE PROPERTY OF  |            |                               |                  | M5<br>840i Gran Coupe<br>650i Gran Coupe  | 4400 AT<br>4395 AT<br>4396 AT            | r G<br>r G        |  | :  |   |   | 4X2 2  | CBU German                                | ,                                       |                |              | 4                     | 2 1                         | 1              | 2               |                    |                             | - 0.                          | % 0.0                   | %             |
| LEAVE   LEAV   |            |                               | CURVOLER         | M6 Grand Coupe<br>6401 Coupe<br>7601:   | 4395 AT<br>4800 AT<br>5972 AT            | r G               |  | 246/46020  |   |   | 4X2 4<br>4X2 4                                       | CBU German                                | ,                                       | 1              | 1            | 1                     | 1 2                         |                |                 | 2                  | . 1                         | - 0.<br>1 1.<br>- 0.          | % 0.0<br>% 0.1<br>% 0.0 | %<br>%        |
| SECOND   S   |            |                               |                  | Lexus GS 350<br>Lexus LS 480  | 3456 AT<br>4608 AT                       | r G               | 68 2190 -<br>84 2455 -                             | 245/45R20<br>235 / 45 R18<br>235 / 50 R18  | 306 / 6400 -<br>382 / 6400 -                        | 1850X1820X1455 4<br>5150X1875X1465 4  | 4X2 FR - 4   | CBU Japan<br>CBU Japan                    |   |                | - 1          | 1                     | 1 2                         | 1              | 1               | •                  |                             | - 0.<br>- 0.<br>- 1.          | % 0.0<br>% 0.0          | %<br>%<br>%   |
| ANG OF GENDS   |            |                               | MERCEDES<br>BENZ | Lexus LS 600 Hybrid<br>Lexus RC F<br>C 63 AMG COUPE (C204)                              | 4969 A1<br>5000 A1<br>6208 A1            | r G               | 84 2760 -<br>0<br>2160 -                           | 245 / 45 R19<br>-<br>-   | 389 / 6400 -  | 5180X1875x1480 4  | 4X2 FR - 4<br>4X2 FR - 4<br>4X2 FR - 2               | CBU Japan<br>CBU Japan<br>CBU German      | ,                                       | 2              | 1            |                       | 1 .                         |                |                 | -                  |                             | - 0.<br>- 0.                  | % 0.0<br>% 0.0          | %             |
| SEA MAD (977)   SAME AT   G   70   C   C   C   C   C   C   C   C   C   |            |                               |                  | AMG GT -S (C190)<br>CLS 350 (C218)<br>CLS 400 (C218)                                    | 6208 AT<br>3498 AT<br>3498 AT            | r G               | - 1935 -<br>- 2220 -<br>- 2220 -                   | -  |   |   | 4X2 FR - 2<br>4X2 FR - 4<br>4X2 FR - 4               | CBU German<br>CBU German                  | 7 · · · · · · · · · · · · · · · · · · · |                |              | 14                    | 7 3                         |                | 3               | 3                  | 1 1 2 3                     | 1 0.<br>4 1.<br>- 0.          | % 0.0<br>% 0.1<br>% 0.0 | %             |
| PAGE AL U  |            |                               |                  | SLK 55 AMG (R172)<br>S 350 CGI L (V221)<br>S 400 Exclusive (V222)<br>S 500 L ATT (V222) | 5461 AT                                  | r G               | 70   | -  |   | 2   | 4X2 FR - 2<br>4X2 FR - 4                             | CBU German                                | 1                                       | 14             | 21           | 23                    | 35 44                       | 55             | 59              |                    | 27 17                       | - 0.<br>- 0.<br>14 70.        | % 0.0<br>% 0.0          | %             |
| SECHAN TIPE SALES TOTAL 1,009 1,115 1,021 1,038 2,165 2,033 1,333 2,152 1,254 966 816 776  |            |                               |                  | S 500 Maybach (X222)  | 4663 A1<br>3498 A1                       | r G               |  |  |   |   | 4X2 FR - 4   | CBU German                                | /<br>/ 4<br>56                          | 18             | 40           | 11<br>56              |                             |                | 66              | 74                 |                             |                               | % 0.1<br>% 0.2          | %             |
|  |            |                               | 1                |   |  |                   |  | and the second s |   |   |  |   | 1,035<br>1,035                          | 1,115<br>2,154 | 1,921        | 1,838 2               | 165 2,033<br>078 10,111     | 1,333          | 2,152<br>13,596 | 1,254 9            | 86 810                      | 776                           | 100                     | -             |

VIKNDO WHOLESALES DATA `JAN-DEC 2015

| 2. 4 X 2 TYPE SALES | EGORY               | BRAND              | 'JAN-DEC 2015 TYPE MODEL   | cc                           | TRANS FU                        | TANK                         | GVW GEAR  | WHEEL & TYRE SIZE  | PS/HP V   | 'JAN-DEC 2015  WHEEL BASE DIMENSION SEATER   | DRIVE SYS. SPEED D                                       | DOR WHEELS                                | CBU / ORIGIN   | JAN FEB MAR  | APR                 | MAY                   | JUN JU                 | L AUG                      | SEP                                    | ост                        | NOV                | DEC Segment                                    | 4X2                                  | TOTAL                                   |
|---------------------|---------------------|--------------------|--|------------------------------|---------------------------------|------------------------------|---|--|---|--|--|---|--|--|---------------------|-----------------------|------------------------|----------------------------|--|----------------------------|--------------------|--|--------------------------------------|---|
| 4X2<br>TYPE         | CC < 1.500<br>[0/D] | BMW                | 218i Active tuner<br>218 Grand tourer  | 1499                         | - G                             | 3 -                          | (Kg) RATIO  | :  | -   |  | 4X2  | 5 4<br>5 4                                |  |  | 1                   | 17                    | 22                     | 8                          | 8 5<br>- 2                             | 11 2                       | 2 2                | 1 0.0%<br>- 0.0%                               | 0.0%<br>0.0%                         | 2015<br>75<br>6                         |
|                     |                     | CHEVROLET          | AWO LS<br>AWO LT<br>AWO LT AT  | 1400<br>1400                 | MT G                            | 3 46<br>3 46                 |   | 195/65/R15<br>195/65/R15<br>205/55/R16                               | 100<br>100<br>100                                   | 2,525 4039x1735x1517 5<br>2,525 4039x1735x1517 5<br>2,525 4039x1735x1517 5   | 4X2 FF 5<br>4X2 FF 6                                     | 5 4 6                                     | CBU Thailand   | 1  | i                   | - :                   | •                      | -                          | : :                                    | - 1                        | . 3                | - 0.0%<br>- 0.0%<br>- 0.0%                     | 0.0%                                 | 1<br>6                                  |
|                     |                     |                    | Trax 1.4 LTZ Spin 1.5 LS MT Spin 1.5 LT MT Spin 1.5 LTZ MT   | 1500<br>1500                 | MT G                            | 3 50<br>3 50                 | 1232 -  | 215/55 R18<br>195/65/R15<br>195/65/R15<br>195/65/R15                 | 140<br>109<br>109<br>109                            | 2,620 4360x1735x1664 7<br>2,620 4360x1735x1664 7   | 4X2 FF 5   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA<br>CKD INA   | 110 27   | 13                  | 29                    |                        |                            | 49 2<br>                               | 130                        | 24                 | 2 0.0%<br>- 0.1%<br>- 0.0%<br>- 0.2%           | 0.0%<br>0.1%<br>0.0%                 | 26<br>500<br>-<br>1,059                 |
|                     |                     |                    | Spin 1.5 LT2 MT Spin 1.5 LT2 AT Spin 1.3 LS Spin 1.3 LS Spin 1.3 LT Spin 1.3 LT  |                              | MT G<br>AT G<br>MT D<br>MT D    |                              |   | 195/85/R15<br>195/85/R15<br>195/85/R15<br>195/85/R15                 | 109<br>109<br>109<br>75<br>75                       |  | 4X2 FF 6   | 5 4 6<br>5 4 6<br>5 4 6<br>5 4 6          | CKD INA  | 97 2 -   | 38                  | 67                    | 73                     | 72                         | 5 .                                    |                            | :                  | - 0.2%<br>- 0.1%<br>- 0.0%<br>- 0.0%<br>- 0.0% | 0.2%<br>0.1%<br>0.0%<br>0.0%         | 1,059<br>451<br>99                      |
|                     |                     | DAIHATSU           | Spin 1.3 LTZ Spin Acsiv 1.5 AT All New Xenia 1.0 D Great New Xenia D   | 1500<br>989<br>989           | MT G                            | 3 50<br>3 45<br>3 45         | 1274 -<br>1005 5571<br>1005 5571                              | 195/65/R15<br>195/65/R15<br>165/80R13                                | 75<br>75<br>63<br>63                                | 2,620 4360x1735x1676 7<br>2,655 4140X1660X1685 7<br>2,655 4140X1660X1685 7   | 4X2 FF 5<br>4X2 FR -                                     | 5 4 6                                     | CKD INA  | 119 116 16<br>117 125 50<br>403 390 284                        | 15<br>43<br>305     | 21<br>42<br>273       | 18<br>33<br>312        |                            | 19 7<br>68 113<br>                     |                            |                    | 46 0.1%<br>2 0.2%<br>- 0.4%<br>251 0.3%        | 0.1%<br>0.2%<br>0.4%<br>0.3%         | 538<br>905<br>1,967<br>1,475            |
|                     |                     |                    | Great New Xenia 1.0 M Great New Xenia M All New Xenia 1.3 X Great New Xenia M All New Xenia M Great New Xenia X MT   | 989                          | MT G                            | 3 45<br>3 45                 | 1030 5571<br>1030 5571<br>1050 5125<br>1050 5125              | 165/80R13<br>-<br>185/70R14  | 63<br>63<br>92<br>92                                | 2,655 4140X1660X1685 7<br>2,655 4140X1660X1685 7   | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 204 154 149<br>  |                     |                       | 1.151                  | 153 2                      | 95 372                                 | 192                        | 384                | - 0.3%<br>652 0.5%<br>- 1.7%<br>913 1.3%       | 0.2%<br>0.4%<br>1.4%<br>1.0%         | 1,349<br>2,048                          |
|                     |                     |                    | Great New Xenia X AT<br>All New Xenia 1.3 R  | 1298                         | MT G                            | 3 45<br>3 45                 | 1050 5125<br>1050 5125<br>1065 5125<br>1065 5125              | 185/70R14  | 92<br>92  |  | 4X2 FR -   | 5 4 1                                     | CKD -  | 1,270 1,332 1,492  | 1,076               | 1,675                 | 1,123                  | 268 1,6<br>44 1<br>319 2,3 | 53 117                                 | 133                        | 53                 | 913 1.3%<br>49 0.1%<br>- 1.8%<br>807 1.4%      | 0.1%                                 | 7,409<br>5,653<br>549<br>7,968<br>6,301 |
|                     |                     |                    | Great New Xenia R MT All New Xenia 1.3 R AT Great New Xenia R AT All New Sirion 1.3  | 1298<br>1298                 | AT G                            | 3 45<br>3 45                 | 1080 5571<br>1080 5571  | 185/70R14<br>175/65R14   | 92<br>92<br>92<br>90                                | 2,655 4140X1680X1695 7<br>2,655 4140X1680X1695 7<br>2,440 3890X1665X1545 5   | 4X2 FR -<br>4X2 FR -                                     | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 152 146 77<br>   | 99<br>218           | 318                   | 127                    | 26 1                       | 81 100<br>30 131                       | 67                         | 100                | - 0.2%<br>150 0.1%<br>40 0.4%                  | 0.2%<br>0.1%<br>0.3%                 | 6,301<br>919<br>624<br>1,709            |
|                     |                     |                    | All New Sirion 1.3 AT<br>Gran Max BV<br>Gran Max HI FF<br>Gran Max HI  | 1298                         | MT G                            | 3 43                         | 930 4267<br>940 4032<br>2000 5125<br>1840 5125                | 175/85R14<br>185R13-8PR<br>185R13-8PR<br>185R13-8PR                  | 90<br>88<br>88                                      | 2,440 3690X1665X1545 5<br>2,650 4045X1665X1900 2   | 4X2 FF -<br>4X2 FR -                                     | 5 4 6                                     | CRD Malaysia   | 113 128 145<br>631 487 517<br>160 118 108<br>466 385 404       | 648                 | 128<br>589<br>144     | 638<br>99              | 170 2<br>334 5<br>58 1     | 70 289<br>97 477<br>86 193             | 962<br>126                 | 648<br>159         | 30 0.5%<br>392 1.5%<br>101 0.4%                | 0.4%<br>1.3%<br>0.3%                 | 2,039<br>6,920<br>1,584<br>5,270        |
|                     |                     |                    | Gran Max HI Gran Max HI Luxio 1.5 D (New) Luxio 1.5 X MT (New)   | 1298<br>1495<br>1495         | MT G                            | 3 43<br>3 43<br>3 43         | 1840 5125<br>1840 4875<br>1290 5152<br>1320 5152              | 165R13-8PR<br>165R13-8PR<br>195/65R15<br>195/65R15                   | 88<br>88<br>97                                      |  |  | 5 4 6<br>5 4 6<br>5 4 6                   | CKD .  | 466 385 404<br>150 97 109<br>86 80 111<br>135 127 175          |                     |                       | 150                    | 86 2                       | 77 449<br>04 224<br>37 139<br>10 228   | 102                        | 162                | 446 1.2%<br>128 0.4%<br>141 0.3%<br>194 0.5%   | 1.0%<br>0.3%<br>0.3%<br>0.4%         | 5,270<br>1,797<br>1,560<br>2,371        |
|                     |                     |                    | Lucio 1.5 X AT (New) New Terios TS MT New Terios TS AT   | 1495                         | MT G                            | 3 43                         | 1320 5152<br>1135 5571  | 195/65R15<br>215/65/R16  | 97<br>109<br>109                                    | 2,650 4215X1710X1915 8<br>2,685 4385X1695X1695 7<br>2,685 4385X1695X1695 7   | 4X2 FR -<br>4X2 FR -                                     | 5 4 6                                     | CKD -  | 31 28 22<br>133 162 4<br>41 38 -                               | 20                  | 20                    |                        |                            | 43 30                                  |                            | 16                 | 20 0.1%<br>- 0.1%<br>- 0.0%                    | 0.1%<br>0.1%<br>0.0%                 | 311<br>299<br>79                        |
|                     |                     |                    | New Terics TX MT New Terics TX AT Terics X MT (MC 2015) Terics X AT (MC 2015)  |                              | MT G<br>AT G<br>MT G<br>AT G    |                              | 1160 5857<br>1165 5571<br>1175 5857<br>1135 5571<br>1160 5857 | 215/65/R16<br>215/65/R16<br>215/65/R16<br>215/65/R16                 | 109<br>109<br>109<br>109                            | 2.885 4425X1695X1740 7<br>2.885 4425X1695X1740 7<br>2.885 4385X1695X1695 7<br>2.885 4385X1695X1695 7   | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 309 597 9<br>80 116 3<br>- 297                                 | 355<br>51           | 299<br>38             |                        |                            | 73 198<br>52 48                        | 204                        | 400                | - 0.2%<br>- 0.0%<br>251 0.6%<br>51 0.1%        | 0.2%<br>0.0%<br>0.5%<br>0.1%         | 915<br>199<br>2,690<br>496              |
|                     |                     | FIAT               | Terios R MT (MC 2015)<br>Terios R AT (MC 2015)<br>500  | 1495<br>1495<br>1400         | AT G                            | 3 45<br>3 45<br>3 35         | 1165 5571<br>1175 5857<br>2270 -                              | 215/65/R16   | 109<br>109<br>109                                   | 2 685 4425X1695X1740 7   | 4X2 FR -   | 5 4 6                                     | CKD -  |  | 1,201<br>253<br>6   | 806                   | 897                    | 593 4                      | 52 46<br>88 381<br>55 143<br>4 87      |                            | 439<br>99          |  |                                      | 6,862<br>1,835<br>122                   |
|                     |                     | FORD               | Focus 1.5L (4x2) AT - S<br>New Flesta 1.5L 5D Style MT<br>New Flesta 1.5L 5D Trand MT  | 1498<br>1500                 | MT G                            | 3 -<br>3 55<br>3 55          | 1195 -<br>1223 -  |  | :   | · · · ·  | 4X2  | 5 4 6<br>5 4 6                            | CBU Thailand<br>CBU Thailand<br>CBU Thailand                     | 4 . 6  | 1<br>8              | - :                   | 1                      | :                          | 2 16<br>· · · 7                        | 12                         | 11                 | - 0.0%<br>- 0.0%<br>- 0.0%                     | 0.0%                                 | 41<br>1<br>29                           |
|                     |                     |                    | New Fiesta 1.5L 5D Trend AT  New Fiesta 1.5L 5D Sport MT  New Fiesta 1.5L 5D Sport AT  New Fiesta 1.5L 5D Sport AT  New Fiesta 1.0L 5D Sport AT                          | 1500<br>1500<br>1500         | AT G<br>MT G<br>AT G<br>MT G    | 3 55<br>3 55<br>3 56<br>3 56 | 1195 -<br>1223 -<br>1195 -<br>1195 -                          |  |   |  | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CBU Thailand CBU Thailand CBU Thailand CBU Thailand CBU Thailand | 26 1 6<br>5<br>18 - 34   | 7<br>17<br>88       | 46                    | 3 28                   | 9                          | . 22<br>6 8<br>31 89                   |                            | 1                  | - 0.0%<br>- 0.0%<br>- 0.1%                     | 0.0%<br>0.0%<br>0.1%<br>0.0%         | 64<br>39<br>366                         |
|                     |                     |                    | New Fiesta 1.0L 5D Sport AT Ecoboost<br>New Fiesta 1.0L 4D Titanium AT<br>Ecosport 1.5 TIVCT Ambiente MT   | 1000<br>1000                 | AT G                            | 3 55<br>3 55<br>3 55         | 1223 -<br>1223 -<br>1745 -                                    | -  |   |  | 4X2  | 5 4 6<br>5 4 6                            | CBU Thailand<br>CBU Thailand<br>CBU Thailand                     | 23   | 56                  | 19<br>2               | 7                      | 6                          | 15 48                                  | 1 1                        | :                  | - 0.0%<br>- 0.0%<br>- 0.0%                     | 0.0%<br>0.0%<br>0.0%                 | 175<br>3                                |
|                     |                     |                    | Ecosport 1.5 TIVCT Trend MT Ecosport 1.5 TIVCT Trend AT Ecosport 1.5 TIVCT Trend MT  | 1500<br>1500                 | AT G                            | 3 55<br>3 55<br>3 55         | 1745 -<br>1745 -  | -  | :   |  | 4X2<br>4X2   | 5 4 6<br>5 4 6                            | CBU Thailand   | 12 2 -<br>37 1 -<br>51 22 46                                   |                     | 23<br>10              |                        |                            | 23 33<br>91 72<br>31 48                |                            | 1<br>13            | - 0.0%<br>- 0.1%<br>- 0.1%                     | 0.0%<br>0.1%<br>0.1%                 | 117<br>276<br>274                       |
|                     |                     | GEELY              | Ecospot 1.5 TIVCT Titanium AT<br>LC GS 1.3<br>LC GL<br>LC Cross GL   | 1500<br>1300<br>1300<br>1300 | MT G                            | 3 55<br>3 35<br>3 35<br>3 35 | 1745 -<br>1385 5<br>1385 5<br>1400 5                          | 165/60R14<br>165/60R14<br>175/60R14                                  | 86<br>86<br>86                                      | 2,340 3598x1630x1465 5<br>2,340 3598x1630x1465 5<br>2,340 3598x1630x1465 5   | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CBU Theiland<br>CBU China<br>CBU China<br>CBU China              | 310 106 248<br>- 1 -<br>- 1 2                                  | 28<br>1<br>-        | 145                   | 221                    | 194 3                      | 19 405                                 | 69                         | - 1                | - 0.5%<br>- 0.0%<br>- 0.0%<br>- 0.0%           | 0.4%<br>0.0%<br>0.0%<br>0.0%         | 2,046<br>2<br>3                         |
|                     |                     | HONDA              | LC Cross GS<br>MK2 GT 1.5L<br>Bris S AT  | 1500<br>1500<br>1198         | MT G<br>MT G                    | 3 35<br>3 45<br>3 35         | 1400 5<br>1435 5<br>930 -                                     |  | 86<br>94<br>88                                      | 2,340 3598x1630x1465 5<br>2,502 3995x1692x1435 5<br>2,345 3610 x 1680 x 1485 -   | 4X2 FR 165<br>4X2 FR 165<br>4X2 FF -                     | 5 4 6                                     | CRD China<br>CKD INA<br>CKD -                                    |  | 181                 | 180                   | 237                    | 60 1                       | 72 129                                 | 121                        | 121                | - 0.0%<br>- 0.0%<br>110 0.4%                   | 0.0%<br>0.0%<br>0.3%                 | 1 1,656                                 |
|                     |                     |                    | Brio E AT<br>CR-Z<br>CR-Z AT   | 1497                         | MT G                            | 3 40                         |   | 17<br>17   | 120<br>118  | 2,345 3610 x 1680 x 1485 -<br>2,435 4075 x 1740 x 1395 -<br>2,435 4075 x 1740 x 1395 -   | 4X2 FF -<br>4X2 FF -                                     | 5 4 6<br>3 4 6<br>3 4 6                   | CBU Japan  | 923 476 1,052<br>20 17   | 719<br>-<br>20      | 845<br>-<br>12        | 889<br>2<br>7          | 545 8                      | 40 664<br>                             | 724                        | 1,139              | 1,304 2,3%<br>- 0.0%<br>- 0.0%                 | 0.0%                                 | 10,120<br>2<br>137                      |
|                     |                     |                    | HR-V A<br>HR-V S<br>HR-V S<br>HR-V E   | 1497                         | MT G<br>MT G<br>CVT G<br>CVT G  | 3 40                         |   |  |   |  | 4X2 FF -   | 5 - 0<br>5 - 0<br>5 - 0                   | CKD -  | 52 365 215<br>178 121 302<br>1,230 3,332 4,247                 | 429<br>321<br>1,679 | 281<br>461<br>858     | 636<br>419<br>838      | 230 3<br>288<br>926 1,3    | 53 318<br>73 181<br>14 2,400           | 599<br>599<br>447<br>1,098 | 182<br>32<br>2,192 | 60 0.1%<br>473 0.9%<br>299 0.7%<br>1,747 4.9%  | 0.1%<br>0.8%<br>0.6%<br>4.0%         | 4,133<br>3,122<br>21,861                |
|                     |                     | HONDA              | HR-V Pastige<br>HR-V E<br>All New Jazz A AT 15   | 1799<br>1800<br>1497         | CVT G<br>CVT G<br>MT G          | 3 40<br>3 40<br>3 42         |   | -<br>16 x 6J   | -<br>120  | 2,500 3920 x 1695 x 1525 -   | 4X2 FF -<br>4X2 FF -<br>4X2 FF -                         | 0 - 0<br>5 - 0<br>5 4 0                   | CKD -<br>CKD -   | 640 889 800<br>41  | 14                  | 608                   | 729<br>3               | 419 4                      | 52 741<br>- 6                          | 778<br>255                 | 497                | 597 1.7%<br>2 0.1%<br>- 0.0%                   | 1.4%<br>0.1%<br>0.0%                 | 7,629<br>300<br>60                      |
|                     |                     |                    | All New Jazz S AT 15 All New Jazz S AT 15 All New Jazz S AT 15 All New Jazz RS 15 All New Jazz RS 15 All New Jazz RS AT 15   | 1497<br>1497                 | MT G<br>AT G<br>AT G            | 3 42<br>3 42                 |   | 16 x 6J<br>16 x 6J<br>16 x 6J  | 120<br>120<br>120                                   | 2,500 3920 x 1695 x 1525 -<br>2,500 3920 x 1695 x 1525 -<br>2,500 3920 x 1695 x 1525 -<br>2,500 3920 x 1695 x 1525 -                               | 4X2 FF -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD .  | 55 47 - 1,184 311 282 2,154 1,306 380                          | 72<br>108           |                       | 758                    | 21 3                       | 17 50<br>55 89<br>56 424<br>54 1126    | 67<br>418                  | 483                |  | 0.1%<br>0.1%<br>0.9%<br>2.1%         | 300<br>601<br>4,906                     |
|                     |                     |                    | Mobilio S<br>Mobilio E<br>Mobilio E  | 1497                         | MT G<br>MT G<br>MT G<br>CVT G   | 3 42                         |   | 15<br>15<br>15   | 118<br>118<br>118                                   | 2,650 4386 x 1683 x 1603 -<br>2,650 4386 x 1683 x 1603 -<br>2,650 4386 x 1683 x 1603 -   | 4X2 FF -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 2,154 1,306 380<br>359 137 101<br>1,368 404 354<br>677 565 164 | 143                 |                       | 1,095                  | 017 1,2<br>583 6           | 17 678                                 | 1,224<br>729               | 1,239<br>642       | 779 2.6%<br>480 0.8%<br>570 2.7%<br>43 1.4%    | 2.1%<br>0.6%<br>2.2%<br>1.2%         | 11,478<br>3,480<br>11,933<br>6,411      |
|                     |                     |                    | Mobilio E Presige<br>Mobilio RS<br>Mobilio RS  | 1497<br>1497<br>1497         | CVT G                           |                              |   | 15<br>15<br>15   | 118<br>118<br>118                                   | 2,650 4386 x 1683 x 1603 -<br>2,650 4386 x 1683 x 1603 -<br>2,650 4386 x 1683 x 1603 -   | 4X2 FF -<br>4X2 FF -                                     | 5 4 6<br>5 4 6                            | CKD -  | 205 368 17<br>856 769 475<br>1,991 1,007 1,069                 | 516                 | 246<br>607<br>126     | 416<br>547<br>901      |                            | 88 269<br>15 746<br>32 900             | 418<br>915<br>1,077        |                    | 51 0.7%<br>429 1.7%<br>170 2.3%                | 0.6%<br>1.4%<br>1.9%                 | 3,233<br>7,732<br>10,143                |
|                     |                     | HYUNDAI            | New Freed A New Freed New Freed PSD & SRS Grand III GL   | 1497<br>1497                 | AT G                            | 3 42                         |   | 15 x 5 1/2J<br>15 x 5 1/2J<br>15 x 5 1/2J                            | 118<br>118<br>118                                   | 2,740 4215 x 1700 x 1740 -<br>2,740 4215 x 1700 x 1740 -<br>2,740 4215 x 1700 x 1740 -   | 4X2 FF -   | 5 4 6<br>5 4 6<br>4 4 4                   | CKD -  | 116 116 8<br>144 199 13<br>3 3 1                               | 230<br>588<br>7     | 186<br>342<br>2       | 112<br>82<br>16        |                            | 70 85<br>99 190                        | 63<br>57                   | 52<br>121          | 7 0.2%<br>63 0.5%                              |                                      | 1,074<br>2,214<br>81                    |
|                     |                     |                    | Grand i10 GL<br>Grand i10 GLS<br>Grand i10 GLS<br>Grand Avega GL   | 1200                         | MT G<br>MT G<br>AT G<br>MT G    | 3 35<br>3 43                 |   |  | -   |  | 4X2 FF -   | 4 4 4 6<br>4 4 4 6<br>4 4 6               | CBU India<br>CBU Korea   | 22 33 27<br>26 32 37<br>3 2 1                                  | 12<br>15<br>2       | 17<br>12<br>3         | 16<br>1<br>6           | 8<br>16                    | 19 15<br><br>1 4                       | 17                         | 14                 | 9 0.0%<br>5 0.0%<br>- 0.0%<br>4 0.0%           | 0.0%<br>0.0%<br>0.0%<br>0.0%<br>0.0% | 213<br>123<br>36<br>109                 |
|                     |                     | KIA                | Grand Avega GL AT Picanto OPT Picanto OPT Picanto OPT  | 1200<br>1200                 | AT G<br>AT G<br>MT G<br>AT G    | 3 40                         | 1350 -<br>1350 -  |  |   |  | 4X2 FF - 4X2 FF -  | 4 4 6<br>5 4 6<br>5 4 6                   | CBU Korea  | 9 5 7<br>57 49 42<br>105 57 38                                 | 8<br>44<br>63       | 9<br>48<br>92         |                        | 10<br>18<br>13             | 9 11<br>7 37<br>2 37<br>9 1            | 11<br>30<br>28             | 9<br>11<br>9       | 15 0.0%<br>8 0.1%<br>18 0.1%<br>1 0.0%         | 0.0%<br>0.1%<br>0.1%<br>0.0%         | 420<br>520                              |
|                     |                     |                    | Picanto Morning All New Rio AT All New Rio Léous GS-450 Hybrid   | 1000<br>1400<br>1400         | MT G                            | 3 40<br>3 45<br>3 45         | 1350 -  | -  | -   |  | 4X2 FF -   | 5 4 6<br>5 4 6<br>4 4 6                   | CBU Korea  | 22 10 10<br>101 43 58<br>93 51 60                              | 20<br>48<br>41      | 23<br>38<br>21        | 219<br>61<br>29        | 29<br>49<br>17             | 26 22<br>10 14<br>21 49                | 9                          | 5                  | - 0.1%<br>26 0.1%<br>20 0.1%                   | 0.1%<br>0.1%<br>0.1%                 | 24<br>381<br>462<br>415                 |
|                     |                     | LEXUS<br>MAZDA     | Lexus GS450 Hybrid<br>Lexus NX 200<br>All New Mazda2 1.5 V<br>All New Mazda2 1.5 V   | 1500                         | AT G<br>AT G<br>MT G<br>AT G    | 3 0                          |   | 195/45R16<br>195/45R16   | 103   | - 4<br>- 4<br>2,490 3913 x 1695 x 1475 5<br>2,490 3913 x 1695 x 1475 5   | 4X2 FR -   | 4 4 4 6<br>5 4 6<br>5 4 6                 | CBU Japan  | - 25 35<br>- 1 4<br>40 17 11                                   | 16<br>2             | 14<br>27<br>58        | 16                     | 33                         | 12 1                                   | 83                         | 34                 | - 0.0%<br>62 0.1%<br>- 0.0%<br>3 0.0%          | 0.0%<br>0.1%<br>0.0%<br>0.0%         | 331<br>34<br>166                        |
|                     |                     |                    | All New Mazda2 1.5 R<br>All New Mazda2 1.5 R<br>All New Mazda2 1.5 R   | 1498<br>1498                 | MT G                            | 3 42.8<br>3 42.8             | - 4147<br>- 4147<br>- 4147                                    | 195/45R16<br>195/45R16<br>195/45R16                                  | 103<br>103<br>103                                   | 2,490 3913 x 1695 x 1475 5<br>2,490 3913 x 1695 x 1475 5<br>2,490 3913 x 1695 x 1475 5<br>2,490 3913 x 1695 x 1475 5                               | 4X2 FF -<br>4X2 FF -<br>4X2 FF -                         | 5 4 6<br>5 4 6                            | CBU Thailand<br>CBU Thailand<br>CBU Thailand                     | 18 10 7  | 59<br>178           | 2<br>84               | 149<br>148             | 160                        | 35 267<br>65 135                       | 3<br>252<br>145            | 209<br>174         | 4 0.0%<br>259 0.5%<br>106 0.4%                 | 0.0%<br>0.4%<br>0.3%                 | 103<br>2,064<br>1,834                   |
|                     |                     |                    | Mazda VX-1 1.4 V<br>Mazda VX-1 1.4 R<br>Mazda VX-1 1.4 V   | 1373<br>1373                 | MT G<br>MT G<br>AT G            | 3 42.8<br>3 45               | - 4687<br>- 4687  | 185/65R15  | 95<br>95<br>95                                      | 2,740 4265 x 1695 x 1685 7<br>2,740 4265 x 1695 x 1685 7<br>2,740 4265 x 1695 x 1685 7   | 4X2 FF -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA  | 5 2 12   | 30                  | 6                     | :                      | 36                         |  | - :                        |                    | - 0.0%<br>- 0.0%<br>- 0.0%                     | 0.0%<br>0.0%<br>0.0%                 | 72                                      |
|                     |                     | MINI<br>MITSUBISHI | Mazda VX-11.4 R New Cooper T-120 SS Chs Minage Exceed AT   | 1500<br>1500<br>1200         | MT G                            | 3 -<br>3 42<br>3 35          | 1760 4875<br>1310 3757  |  | 95<br>-<br>88<br>77                                 | 1,970 3720 X 1560 X 1825 7<br>2,450 3710 X 1665 X 1500 5   | 4X2  | 5 4 6<br>3 4 6<br>4 4 6                   | CBU UK CKD INA CKD Theiland                                      | 48 48 79<br>181 111 24   | 63                  | 4<br>50<br>87         | 12<br>79<br>63         | 3<br>3<br>133              | 9 7<br>70 65<br>94 127                 | 12<br>42<br>59             |                    | 5 0.0%<br>- 0.1%<br>65 0.3%                    | 0.0%<br>0.1%<br>0.2%                 | 107<br>576<br>1,144                     |
|                     |                     | NISSAN             | Mirage Exceed AT Mirage GLS AT Mirage GLX March 1.2 Mid MT (MC '13 2013)   | 1200<br>1200<br>1200         | MT G                            | 3 35<br>3 35<br>3 41         | 1310 3757<br>1280 3757<br>1345 -                              | 14x4 1/2J<br>14x4 1/2J<br>175 / 60 / R15                             | 77<br>77<br>78                                      | 2,440 3,780 x 1,665 x 1,525 -  | 4X2  | 4 4 4<br>4 4 6<br>5 4 6                   | CBU Thailand   | 2 130 243  |                     | 36                    | 279<br>242             |                            | 44 156<br>21 308<br>54 55              |                            | 192<br>127<br>61   | 132 0.5%<br>190 0.7%<br>70 0.3%                | 0.4%<br>0.6%<br>0.2%                 | 2,259<br>3,148<br>1,167                 |
|                     |                     |                    | March 1.2 Mid AT (MC '13)<br>March 1.2 Up Safaty AT (MC '13)<br>March 1.5 MT (MC '13)<br>March 1.5 AT (MC '13)   | 1200<br>1200<br>1500<br>1500 | AT G                            | 3 41<br>3 41<br>3 41<br>3 41 | 1345 -<br>1345 -<br>1345 -<br>1345 -                          | 175 / 60 / R15<br>175 / 60 / R15<br>175 / 60 / R15<br>175 / 60 / R15 | 76<br>76<br>102<br>102                              | 2,440 3,780 x 1,865 x 1,525 -<br>2,440 3,780 x 1,865 x 1,525 -<br>2,435 3,780 x 1,867 x 1,525 -<br>2,435 3,780 x 1,867 x 1,525 -                   | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CBU Thailand<br>CBU Thailand<br>CBU Thailand<br>CBU Thailand     | 3 409 766<br>3 85 225<br>2 1<br>3 4 6                          | 67<br>14<br>-       | 56<br>41              | 139<br>123<br>18<br>49 | 208 3<br>101 24<br>13      | 27 151<br>33 24<br>8 6                 | 46<br>10<br>25             | 34                 | 189 0.5%<br>46 0.2%<br>20 0.0%<br>- 0.0%       | 0.4%<br>0.1%<br>0.0%<br>0.0%         | 2,437<br>739<br>104<br>117              |
|                     |                     |                    | New Grand Livina 1.5 SV M/T<br>New Grand Livina 1.5 SV CVT   | 1500<br>1500<br>1500         | CVT G                           | 3 52<br>3 52<br>3 52         | 1750 -<br>1750 -  | 185/65/R15<br>185/65/R15<br>185/65/R15                               | 109<br>109<br>109                                   | 2,800 4,485 x 1,895 x 1,595 7<br>2,800 4,485 x 1,895 x 1,595 7<br>2,800 4,485 x 1,700 x 1,595 7  | 4X2  | 5 4 6<br>5 4 6                            | CKD -<br>CKD -   | 234 395 401<br>53 96 145<br>57 119 86                          | 47                  | 314<br>157<br>63      | 128<br>138<br>108      | 85 1.                      | 49 183<br>54 62<br>32 276              | 152<br>128<br>129          | 10                 | 245 0.6%<br>129 0.3%<br>28 0.3%<br>122 0.3%    | 0.5%<br>0.2%<br>0.2%                 | 2,529<br>1,319<br>1,224                 |
|                     |                     |                    | New Grand Livina 1.5 XV GVT New Grand Livina 1.5 XV HWS CVT New Grand Livina 1.5 XV HWS CVT New Grand Livina 1.5 CVT Ausech New Grand Livina 1.5 X-Gear M/T              | 1500                         | CVT G<br>CVT G<br>CVT G<br>MT G | 3 52                         | 1750 -  | 185 / 65 / R15<br>185 / 65 / R15<br>185 / 65 / R15<br>185 / 65 / R15 | 109<br>109<br>109<br>109                            | 2,600 4,485 x 1,700 x 1,650 7  | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 61 80 169<br>- 26 1<br>57 83 51<br>19 26 74                    | 61<br>13<br>54      | 121<br>18<br>95<br>63 | 84<br>36<br>37         | 108                        | 95 191<br>93 82<br>72 71<br>61 58      | 156<br>60<br>49            | 100<br>71<br>48    | 122 0.3%<br>30 0.1%<br>11 0.1%<br>42 0.1%      | 0.2%<br>0.1%<br>0.1%<br>0.1%         | 1,348<br>395<br>627<br>496              |
|                     |                     |                    | New Grand Livina 1.5 X-Gear CVT<br>All New Livina X-Gear MT<br>All New Livina X-Gear CVT   | 1500<br>1500<br>1500         | MT G                            | 3 52<br>3 52<br>3 52         | 1750 -  | 195 /55 / R16<br>195 /55 / R16<br>195 / /55 / R16<br>195 / /55 / R16 | 109<br>109<br>109                                   | 1,635 4,310 x 1,735 x 1,635 -<br>1,635 4,310 x 1,735 x 1,635 -   | 4X2<br>4X2<br>4X2  | 5 4 6<br>5 4 6                            | CKD -  | 7 13 74<br>10<br>1 1 63  | 2                   | 14                    |                        | 36                         | 60 67<br>36 13                         | 5                          | 39                 | 30 0.1%<br>- 0.0%<br>- 0.0%                    | 0.1%<br>0.0%<br>0.0%                 | 333<br>77<br>65                         |
|                     |                     |                    | Jule RX Jule RI Jule Revolt Grey Interior (MY14) Jule Revolt Red Interior (MY14)   | 1500<br>1499                 | AT G                            | 3 52                         |   | 215 / 55 / R17<br>215 / 55 / R17<br>216 / 55 / R17<br>217 / 55 / R17 | 114<br>114<br>115 / 6,000<br>116 / 6,000            | 2,530 4,135 x 1,765 x 1,585 -<br>2,530 4,135 x 1,765 x 1,585 -<br>2,531 4,135 x 1,765 x 1,586 -<br>2,532 4,135 x 1,765 x 1,581 -                   | 4X2  | 5 4 6<br>5 4 6                            | CKD INA CKD INA CKD INA  | 35 28 90<br>44 7 -<br>12 34<br>72 167                          | 1                   | 7<br>41<br>10         | 17<br>30<br>14         | 8 4                        | 1 -<br>15 2<br>8 12                    | 12                         | 8<br>10<br>2       | 5 0.0%<br>4 0.0%<br>13 0.0%                    | 0.0%<br>0.0%<br>0.0%                 | 206<br>162<br>109<br>373                |
|                     |                     |                    | Evalia 1.5 SV 14 Evalia 1.5 SV 14 Evalia 1.5 SV 14   | 1500                         | MT G<br>MT G<br>AT G<br>MT G    | 3 -                          | 1350 -  | 165 / R14<br>165 / R14<br>165 / R14                                  | 109<br>109<br>109                                   | 2.725 4.400 x 1.895 x 1.850 - 2.725 4.400 x 1.895 x 1.850 - 2.725 4.400 x 1.895 x 1.850 - 2.725 4.400 x 1.895 x 1.850                              | 4X2  | 5 4 6<br>5 4 6<br>5 4 6<br>5 4 6<br>5 4 6 | CKD INA  |  |                     | 33                    | 4                      | 26                         | 8 16<br>2 1                            | 9                          | 6<br>49<br>4       | - 0.0%<br>- 0.0%<br>41 0.0%                    | 0.0%<br>0.0%<br>0.0%<br>0.0%         | 6<br>146<br>53<br>103                   |
|                     |                     | PEUGEOT            | Evalia 1.5 XV 14 Evalia 1.5 XV 14 Evalia 1.5 S Option 14   | 1500<br>1500                 | AT G                            | 3 -                          | 1350 -<br>1375 -<br>1350 -<br>1190 4                          | 165 / R14<br>165 / R14<br>-<br>155/65 R14                            | 109<br>109<br>-<br>68                               | 2,725 4,400 x 1,895 x 1,850 -  | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA  | 1  | 1                   | 1<br>5<br>22          | 1<br>6<br>28           | 5<br>20<br>2               | 14 8<br>19 13<br>8 16                  | 14<br>23<br>15             | 31<br>35<br>99     | 28 0.0%<br>38 0.0%<br>- 0.0%<br>1 0.0%         | 0.0%<br>0.0%<br>0.0%                 | 103<br>161<br>191                       |
|                     |                     | RENAULT            | Dusser 1.5 dCi<br>Dusser 1.5 dCi RxL<br>Dusser 1.5 dCi RxL (CKD)   | 1461<br>1461<br>1461         | MT D                            | D 50<br>D 50<br>D 50         | 1710 4.21   | 215/65 R 16  | - 85  |  | 4X2  | 5 4 6<br>5 4 6<br>5 4 6                   | CBU India  | 4 6  | 5                   | 1 7                   | 5 2                    | 7                          | 8 10                                   | . 6                        |                    | - 0.0%<br>- 0.0%<br>4 0.0%<br>1 0.0%           |                                      | 1<br>34<br>33                           |
|                     |                     | SMART<br>SUZUKI    | Captur<br>Smart fortwo Cabrio Passion (A451)<br>Smart fortwo Coupe Passion (C451)<br>Celerio 1.0 GX MT   | 999                          | AT G                            | 3 45                         | 1726 0<br>1020 -<br>1020 -<br>1260 3272                       | 205/55 H 17  | 120   | 2,808 4121 x 1957 x 1579 5<br>   | 4X2  | 5 4 6<br>2 4 6<br>4 4 6                   | CBU Germany  |  | 2                   | 3                     | 1                      |                            | 1 2<br>2 5<br>23 118                   |                            | -                  | 1 0.0%<br>- 0.0%<br>- 0.0%<br>11 0.1%          | 0.0%                                 | 14<br>291                               |
|                     |                     | Julion             | Celerio 1.0 GX AT<br>New Solash  | 998<br>1197<br>1197          | AT G                            | 3 35<br>3 43<br>3 43         | 1260 3771<br>1430 4388<br>1430 4375                           | 165/65 R14<br>185/60 R15<br>185/60 R15                               | 68<br>85<br>85                                      | 2,425 3600 X 1600 X1540 5<br>2,360 3715 X 1680 X 1618 5<br>2,360 3715 X 1680 X 1618 5  | 4X2 FF -<br>4X2 FF -<br>4X2 FF -                         | 4 4 6<br>5 4 6                            | CBU Thailand<br>CBU India<br>CBU India                           | 21 · 121<br>194 45 61  | 165<br>113          | 69<br>124<br>38       | 98                     | 3 69                       | 74 65<br>89 94<br>00 68                | 2<br>68                    | 3<br>51<br>66      | 2 0.1%<br>73 0.2%<br>50 0.2%                   | 0.0%<br>0.2%<br>0.2%                 | 226<br>973<br>913                       |
|                     |                     |                    | New Spiteth AT Eriga GA Eriga GI Eriga GX  | 1373                         | MT G                            | 3 45                         | 1760 4687<br>1760 4687<br>1760 4687                           | 185/65 R15   | 95<br>95<br>95                                      | 2,740 4265 X 1695 X 1685 7   | 4X2 FF -   | 5 4 6<br>5 4 6                            | CKD -  | 39 31 36<br>1,120 718 1,299<br>1,020 987 827                   | 907                 | 704                   | 776 1                  | 242 1,6                    |  | 319                        | 19<br>837<br>884   | 5 0.1%<br>1,824 2.9%<br>18 2.4%                | 1.9%                                 | 232<br>12,800<br>10,550                 |
|                     |                     |                    | Ertiga GL Ertiga GX All New Swift GL All New Swift GL  | 1373<br>1372<br>1372         | MT G                            | 3 45<br>3 45<br>3 45         | 1480 4105<br>1480 4375  | 185/65 R15<br>185/65 R15<br>185/55 R16<br>185/55 R16                 | 95<br>95<br>95<br>95                                | 2,740 4265 X 1695 X 1685 7<br>2,430 3850 X 1695 X 1510 5<br>2,430 3850 X 1695 X 1510 5   | 4X2 FF -<br>4X2 FF -<br>4X2 FF -                         | 5 4 6<br>5 4 6<br>5 4 6                   | CRD -<br>CBU Thailand<br>CBU Thailand                            | 253 347 235<br>471 319 423<br>1                                |                     | 203<br>342            | 216<br>334             | 146 2<br>410 5             | 72 157<br>95 367                       |                            | 324                | 698 0.7%<br>4 0.9%<br>- 0.0%<br>- 0.0%         | 0.6%<br>0.8%<br>0.0%<br>0.0%         | 3,269<br>4,112<br>1<br>4                |
|                     |                     |                    | All New Swift GX<br>All New Swift GX AT<br>All New Swift SE  | 1372<br>1372                 | AT G                            | 3 45<br>3 42                 |   | 185/55 R16<br>185/55 R16<br>185/55 R16                               | 95<br>95<br>95                                      | 2,430 3850 X 1695 X 1510 5<br>2,430 3850 X 1695 X 1510 5   | 4X2 FF -   | 5 4 6<br>5 4 6<br>4 4 6                   | CBU Thailand<br>CBU Thailand                                     | 63 29 29<br>67 57 57   | 29<br>30            | 40<br>85<br>30        | 41                     | 8                          | 87 50<br>24 30<br>6 19                 | 20                         | 20<br>29<br>2      | 21 0.1%<br>12 0.1%<br>1 0.0%                   | 0.1%<br>0.1%<br>0.0%                 | 582<br>545<br>127                       |
|                     |                     |                    | All New Swift SE AT<br>Carry 1.5 Chs<br>Carry 1.5 DX   | 1372<br>1493<br>1493         | MT G                            | 3 42<br>3 42<br>3 42         | 1480 4375<br>2085 -<br>2085 4875<br>2085 4875                 | 185/55 R16<br>-<br>175/70 R13<br>175/70 R13                          | 95<br>-<br>78.8<br>78.8                             | 1,970 3875 X 1570 X 1915 3   | 4X2 FR -   | 4 4 6<br>2 4 6<br>5 4 6                   | CKD -  | 243 45 - 14 38 35 40 74  | 5                   | 13<br>144<br>24<br>74 | 26                     | 13<br>106 1<br>1           | 18 32<br>78 197<br>6 6<br>64 87        | 91                         | 152<br>8<br>45     | 1 0.0%<br>89 0.3%<br>- 0.0%<br>73 0.2%         | 0.0%<br>0.2%<br>0.0%<br>0.1%         | 1,296<br>1,296<br>128                   |
|                     |                     |                    | Carry 1.5 GX<br>APV-GE<br>APV-GL<br>APV-GX<br>APV-GX AT  | 1495                         | MT G                            | 3 46                         | 1950 4300<br>1950 4300  | 185/80 R14<br>185/80 R14   | 105<br>105<br>105                                   | 2,625 4225 X 1655 X 1855 8<br>2,625 4225 X 1655 X 1855 8 | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD .  | 176 180 365<br>216 153 192<br>309 335 253                      | 225<br>154<br>190   | 307<br>118<br>183     | 104                    | 49<br>84<br>121 1          | 88 197<br>34 74<br>01 178              | 125                        | 125<br>64<br>99    | 123 0.5%<br>169 0.3%<br>14 0.5%                | 0.4%<br>0.3%<br>0.4%<br>0.0%         | 2,162<br>1,487<br>2,172                 |
|                     |                     | TATA               | APV SGX<br>APV SGX AT  | 1495                         | AT G                            | 3 46                         | 1950 5375<br>1950 4300<br>1950 5375                           | 195/65 R15   | 105<br>105<br>105<br>116                            | 2,625 4225 X 1655 X 1855 7<br>2,625 4225 X 1655 X 1855 7   | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 13 8 8<br>43 47 75<br>8 7 6<br>9 22 8                          | 48<br>6<br>12       | 63<br>1<br>18         | 169<br>14              | 54<br>6                    | 24 126<br>8 7                          | 48                         | 46<br>9            | 26 0.2%<br>2 0.0%                              | 0.1%                                 | 769<br>88<br>86                         |
|                     |                     | TATA<br>TOYOTA     | Vista<br>Etios 1.2 JX<br>Etios 1.2 J<br>Etios 1.2 J Mi   | 1200<br>1200                 | MT G                            | 3 45                         | - 4294  | 185/60R15  | 80 / 5600<br>80 / 5600<br>80 / 5600                 | 2,460 3775X1695X1510 5<br>2,460 3775X1695X1510 5   | 4X2 FF -<br>4X2 FF -<br>4X2                              | 5 4 6<br>5 4 6                            | CKD -  | 58 87 2  | - 7                 | . 6                   | 11                     | 10                         |  | . 36                       | 1                  | - 0.0%<br>11 0.0%<br>7 0.1%                    | 0.0%                                 | 11<br>269                               |
|                     |                     |                    | Etios 1.2 E Mi<br>Etios 1.2 G Mi<br>Etios 1.2 G Toms<br>All New Avanza 1.3 E Mi  | 1200<br>1200                 | MT G                            | 3 45<br>3 45<br>3 46         | - 4294<br>- 4294<br>- 4294<br>1085 5125                       | 185/60R15  | 80 / 5600<br>80 / 5600<br>80 / 5600<br>92 / 6000    | 2,460 3775X1695X1510 5<br>2,460 3775X1695X1510 5<br>2,460 3775X1695X1510 5<br>2,655 4140X1660X1695 7   | 4X2  | 5 4<br>5 4<br>5 4<br>5 4                  | CVD IN   | 169 131 198<br>539 484 558<br>- 166<br>1,390 1,735 3,434       | 233<br>239<br>2,263 | 108<br>283<br>1,094   |                        | 52<br>13                   | 32 77<br>74 270<br>18 20               | 111<br>280<br>73           | 75<br>345<br>158   | 38 0.2%<br>326 0.7%<br>114 0.3%<br>- 2.3%      | 0.2%<br>0.6%<br>0.2%<br>1.9%         | 924<br>3,308<br>1,121<br>10,280         |
|                     |                     |                    | All New Avanza 1.3 E AT Mi<br>All New Avanza 1.3 G Mi<br>All New Avanza 1.3 G AT   | 1300                         | AT G                            | 3 45<br>3 45                 | 1085 5571   | 185/70R14<br>185/70R14   | 92 / 6000<br>92 / 6000<br>92 / 6000                 |  | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA  | 237 246 273  | 72<br>5,830         | 62<br>3,509           | 26<br>3,381<br>97      |                            |  |                            | -                  | - 0.2%<br>- 6.7%<br>- 0.6%<br>- 1.7%           | 0.2%<br>5.5%                         | 916<br>30,163<br>2,463<br>7,816         |
|                     |                     |                    | All New Avanza VELOZ 1.5 Mi<br>All New Avanza VELOZ 1.5 AT Mi<br>All New Avanza 1.3 Luxury   | 1500<br>1300                 | AT G                            | 3 45<br>3 45                 | 1085 5125<br>1085 5125  | 185/65R15<br>185/65R15<br>185/70R14<br>185/70R14                     | 104 / 6000<br>104 / 6000<br>92 / 6000<br>92 / 6000  | 2,655 4140X1660X1695 7   | 4X2 FR -   | 5 4 6                                     | CKD INA  | 751 265 211<br>975 1,121 663                                   | 355<br>174          | 385<br>110            | 1,322                  | 1<br>44<br>2<br>6          | . 1                                    |                            |                    | - 1.7%<br>- 0.7%<br>- 0.7%<br>- 0.1%           | 1.4%<br>0.6%<br>0.6%<br>0.1%         | 7,816<br>3,334<br>3,248<br>558          |
|                     |                     |                    | All New Avanza 1.3 AT Luxury All New Avanza 1.5 Mi Luxury All New Avanza VELOZ 1.5 Mi Luxury All New Avanza VELOZ 1.5 AT Mi Luxury All New Avanza VELOZ 1.5 AT Mi Luxury | 1500                         | MT G<br>MT G<br>MT G            | 3 45                         | 1085 4875<br>1085 4875<br>1085 5125                           | 185/65R15<br>185/65R15   | 104 / 6000<br>104 / 6000<br>104 / 6000              | 2,655 4140X1680X1695 7<br>2,655 4140X1680X1695 7<br>2,655 4140X1680X1695 7<br>2,655 4140X1680X1695 7   | 4X2 FR -<br>4X2 FR -<br>4X2 FR -<br>4X2 FR -<br>4X2 FR - | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA<br>CKD INA<br>CKD INA                                    | 179 135 122<br>423 59 49<br>717 606 552<br>362 123 140         | 80                  | 364<br>80             | 207                    | 2                          |  |                            |                    | - 0.3%<br>- 0.5%<br>- 0.2%                     | 0.1%<br>0.2%<br>0.4%<br>0.1%         | 1,184<br>2,341<br>811                   |
|                     |                     |                    | ALL New Avanza 1.3 E BMC 2015 ALL New Avanza 1.3 E A/T BMC 2015 ALL New Avanza 1.3 G BMC 2015 ALL New Avanza 1.3 G A/T BMC 2015  | 1298<br>1298                 | MT G                            | 3 45<br>3 45                 | 1085 5125<br>1085 5671<br>1085 5125<br>1085 5571              | 185/70R14<br>185/70R14   | 92 / 6000<br>92 / 6000<br>92 / 6000<br>92 / 6000    | 2,655 4140X1660X1695 7   | 4X2 FR 4   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA  |  | :                   | - :                   |                        | .043 6,1                   | 83 288<br>78 6,574                     | 258<br>6,372               | 194<br>4,692       | 1,149 2.2%<br>74 0.2%<br>1,144 5.8%            | 1.8%<br>0.2%<br>4.8%<br>0.5%         | 9,985<br>1,111<br>26,003<br>2,940       |
|                     |                     |                    | ALL New Avanza 1.3 G A/T BMC 2015 ALL New Avanza 1.5 G ALL New Avanza VELOZ 1.3 BMC 2015 ALL New Avanza VELOZ 1.3 A/T BMC 2015   | 1495<br>1329                 | MT G                            | 3 45<br>3 45                 | 1085 4875<br>1085 4875  | 185/70R1 4<br>185/85R1 5<br>185/85R1 5<br>185/85R1 5                 | 92 / 6000<br>104 / 6000<br>104 / 6000<br>104 / 6000 |  | 4X2 FR 5<br>4X2 FR 5                                     | 5 4 6<br>5 4 6<br>5 4 6                   | CKD INA<br>CKD INA   |  |                     |                       |                        | 57 2<br>483 2,5            | 03 709<br>88 298<br>28 2,330<br>90 836 | 298<br>2,387               | 278<br>880         | 128 0.7%<br>99 0.3%<br>221 2.0%<br>119 0.7%    | 0.5%<br>0.2%<br>1.6%<br>0.6%         | 2,940<br>1,318<br>8,829<br>3,113        |
|                     |                     |                    | ALL New Avanza VELOZ 1.5 BMC 2015<br>ALL New Avanza VELOZ 1.5 A/T BMC 2015<br>Rush 1.5 G   | 1495<br>1495<br>1500         | MT G                            | 3 45<br>3 45<br>3 45         | 1085 4875<br>1085 5125<br>1175 5571                           | 185/65R15<br>185/65R15<br>235/60R16                                  | 104 / 6000<br>104 / 6000<br>109 / 6000              | 2,855 4140X1680X1695 7<br>2,855 4140X1680X1695 7<br>2,885 4420X1745X1740 5   | 4X2 FR 4<br>4X2 FR 4<br>4X2 FR -                         | 5 4 6<br>5 4 6                            | CKD INA<br>CKD INA<br>CKD -                                      | 186 199 32   |                     |                       |                        |                            | 19 2,095<br>51 1,097                   |                            | 1,752              | 572 2.0%<br>232 0.9%<br>1 0.1%                 | 1.6%<br>0.7%<br>0.1%                 | 8,736<br>4,056<br>418                   |
|                     |                     |                    | Rush 1.5 G AT<br>Rush 1.5 S<br>Rush 1.5 S AT   | 1500<br>1500                 | MT G                            | 3 45<br>3 45<br>3 45         | 1190 5857<br>1185 5571<br>1200 5857                           | 235/60R16<br>235/60R16<br>235/60R16                                  | 109 / 6000<br>109 / 6000<br>109 / 6000              | 2,685 4420X1745X1740 5<br>2,685 4420X1745X1740 5   | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | 85 27 2<br>815 486 38<br>361 107 46                            |                     | - :                   | :                      |                            | : :                                    |                            | :                  | - 0.0%<br>- 0.3%<br>- 0.1%<br>512 0.9%         | 0.0%<br>0.2%<br>0.1%                 | 114<br>1,319<br>514                     |
|                     |                     |                    | Rush 1.5 G MT Mi<br>Rush 1.5 G AT Mi<br>Rush 1.5 S MT Mi<br>Rush 1.5 S AT Mi   | 1500<br>1500<br>1500<br>1500 | MT G<br>AT G<br>MT G            | 3 45<br>3 45<br>3 45<br>3 45 | 1200 5857<br>1200 5857<br>1200 5857<br>1200 5857              | 235/60R16<br>235/60R16<br>235/60R16                                  | 109 / 6000<br>109 / 6000<br>109 / 6000              | 2,885 4420X1745X1740 5<br>2,885 4420X1745X1740 5<br>2,885 4420X1745X1740 5<br>2,885 4420X1745X1740 5   | 4X2 FR -   | 5 4 6<br>5 4 6<br>5 4 6                   | CKD -  | - 393<br>- 144<br>- 1,568<br>- 549                             | 131                 | 137                   | 234<br>1,286           | 109<br>637 7               | 16 42<br>75 110<br>72 1,735<br>42 331  | 172<br>1,452               | 158                | 512 0.9%<br>164 0.3%<br>1,246 3.2%<br>460 1.1% | 0.7%<br>0.3%<br>2.6%<br>0.9%         | 3,976<br>1,434<br>14,083<br>4,990       |
|                     |                     |                    | All NewYaris 1.5 E All NewYaris 1.5 E AT All NewYaris 1.5 G  | 1500<br>1500<br>1500         | MT G                            | 3 42<br>3 42<br>3 42         | 1030 4058<br>1045 4237<br>1030 4058                           | 185/60R15<br>185/60R15<br>195/50R16                                  | 109 / 6000<br>109 / 6000<br>109 / 6000              | 2,550 4115X1700X1475 5<br>2,550 4115X1700X1475 5<br>2,550 4115X1700X1475 5   | 4X2 FF -<br>4X2 FF -<br>4X2 FF -                         | 5 4 6<br>5 4 6                            | CBU Thailand<br>CBU Thailand                                     | 1  | 1<br>13<br>146      | 28<br>44<br>154       | 87<br>83<br>152        | 40<br>42<br>12             | 27 9<br>15 7<br>75 200                 | 28<br>23<br>132            | 49<br>192          | 43 0.1%<br>55 0.1%<br>99 0.3%                  | 0.1%<br>0.1%<br>0.3%                 | 316<br>335<br>1,441                     |
|                     |                     | VOLKSWAGEN         | All NewYaris 1.5 G AT All NewYaris 1.5 TRD Sportivo All NewYaris 1.5 AT TRD Sportivo Golf 1.4 TSI AT   | 1500<br>1500                 | AT G                            | 3 42                         | 1045 4237<br>1055 4058  | 195/50R16<br>195/50R16<br>195/50R16                                  | 109 / 6000<br>109 / 6000<br>109 / 6000              | 2,550 4115X1700X1475 5<br>2,550 4115X1700X1475 5<br>2,550 4115X1700X1475 5   | 4X2 FF -<br>4X2 FF -                                     | 5 4 6                                     | CBU Thailand<br>CBU Thailand<br>CBU Thailand                     | 95 323 331<br>293 434 459<br>950 857 1,069                     | 330<br>735          | 156<br>264<br>739     | 279                    | 77 3<br>361 6              | 01 168<br>27 461<br>02 882             | 231                        | 438                | 327 0.6%<br>393 1.0%<br>881 2.0%               | 0.5%<br>0.8%<br>1.6%                 | 2,694<br>4,570<br>8,795                 |
|                     |                     | VOLKSWAGEN         | Golf 1.4<br>Golf 1.2 TSI AT<br>Golf 1.2 TSI MT   |                              | AT G<br>AT G<br>AT G<br>MT G    | 3 -                          | 1075 4237<br>- 3500<br>1361 3500<br>                          |  |   | 2,637 4349 x 2027 x 1452 - 2,637 4349 x 2027 x 1452  | 4X2 FF -   | 5 4 6<br>5 4 6<br>5 4 6<br>5 4 6          | CKD INA  | . 2 2  | -                   | 2                     | 1 1 - 4                |                            |  |                            |                    | - 0.0%<br>- 0.0%<br>- 0.0%<br>- 0.0%           | 0.0%<br>0.0%<br>0.0%                 | 16<br>4<br>-                            |
|                     |                     |                    | Pola 1.2 GT TSI AT<br>Pola 1.4<br>Scirocco 1.4   | 1200<br>1400<br>1400         | AT G                            | 3 45                         | 1104 3765<br>1360 3778  | 185/60/R15<br>235/40/R18   | 85<br>160   | 2,470 3970 x 1682 x 1485 -<br>2,578 4256 x 1810 x 1404 -   | 4X2 FF -<br>4X2 FF 177<br>4X2 FF -                       | 5 4 6<br>5 4 6<br>3 4 6                   | CBU Germany<br>CBU Germany<br>CBU Germany                        | 7 5 9  | 3                   | - 1                   |                        |                            | 2 11                                   | 10                         | 44                 | 64 0.0%<br>- 0.0%<br>3 0.0%                    | 0.0%<br>0.0%<br>0.0%                 | 118<br>-<br>-<br>48                     |
|                     |                     |                    | Tiguan 1.4<br>Touran   |                              |                                 |                              | 1510 3949<br>1568 0   |  | 150   |  | 4X2 FF 193<br>4X2 FF -                                   | 5 4 1                                     | CKD INA  | 46 35 22<br>2 2 4<br>41,502 38,755 43,776                      | 2<br>36,662         | 33,008                | 4<br>35,089 20         | 4<br>854 45,7              |  | 40,376                     |                    | 18 0.1%<br>- 0.0%<br>26,886 100%               | 0.1%                                 | 315<br>21<br>446,870                    |
|                     |                     |                    | ·  |                              |                                 |                              |   | COMUCATIVE   |   |  |  |   |  | 41,502 80,257 124,033  | 160,695             | 193,703               | 228,792 249            | p46 295,3                  | 340,794                                | 381,170                    | 419,984            |  | (4X2) CC 1.501 -                     | 2.500 IG/DI                             |

| 4X2 TYPE SALES                     |                             | 'JAN-DEC 2015   |  |         |   |                      |  |   |   | `JAN-DE  | C 2015   |     |  |                       |                   |                   |                       |                        |                           |                         |  |                                    |                         |                   |                               |                      |                                |
|------------------------------------|-----------------------------|---|--|---------|---|----------------------|--|---|---|--|--|-----|--|-----------------------|-------------------|-------------------|-----------------------|------------------------|---------------------------|-------------------------|--|------------------------------------|-------------------------|-------------------|-------------------------------|----------------------|--------------------------------|
| CATEGORY                           | BRAND                       | MODEL/TYPE  | CC TRANS                                   |         | TANK GVW<br>CAPT (Kg)                               | GEAR<br>RATIO        | WHEEL & TYRE SIZE  | PS / HP   | WHEEL BASE                                | DIMENSI ON<br>P x L xT   | SEATER DRIVE SYS. S                                      |     | CIAD COUNTRY   | JAN                   | FEB               | MAR               | APR                   | MAY                    | JUN J                     | JUL                     | AUG SEP                                  | ост                                | NOV                     | DEC               | Segment<br>Share              | 4X2<br>Share         | TOTAL<br>2015                  |
| 4X2 CC 1.501 - 2.500<br>TYPE [Q/D] | BMW                         | 118i<br>118i<br>X1 sDrive 1.8i  | 1600 AT<br>1600 AT<br>2000 AT              | G       |   |                      | :  |   |   |  |  | -   | 5 4 CBU Germany<br>5 4 CBU Germany<br>4 4 CBU Germany                              | 3                     | 11                | 10                | - 11                  | 2                      | . 6                       | 10                      | 10 1                                     | 14                                 | 1<br>7 11               | 37                | 0.0%<br>0.0%<br>0.1%          | 0.0%                 | 1 132                          |
|                                    | CHEVROLET                   | X1 sDrive 2.0 D<br>Orlando 1.8L<br>Captiva 2.0 Dsl  |  | G<br>D  | 64 -<br>65 1950<br>65 1820                          |                      | 245/70/R16<br>235/60/R17                                   | 163<br>163  | 3,098<br>2,707                            | 5347x2132x1779<br>4673x1849x1756   | 7 4X2 FF   | 6   | 4 4 CBU Germany 2 4 CBU Thailand 5 4 CBU Thailand                                  | 123                   | 12<br>38          | 23<br>26          | 39<br>50              | 11<br>36               | 36<br>52                  | 19<br>21                | 2<br>13 1<br>44 5                        | 5<br>19 4<br>57 5                  | - 1<br>3 11<br>2 32     | 10<br>20<br>31    | 0.0%<br>0.3%<br>0.6%          | 0.0%<br>0.0%<br>0.1% | 18<br>246<br>562               |
|                                    | DODGE                       | Captiva 2.4 AT<br>Journey (Sunroof)<br>Fiesta 1.6 Sport   | 2400 AT                                    | G       | 65 1820<br>77.6 2270<br>42 1223                     | 3,43:1               | 235/60/R17<br>225/55R19                                    | 167<br>173  | 2,707<br>2,889                            | 4673x1849x1756<br>4887 X 2127 X 176  | 7 4X2 FF<br>5 7 4X2 FF<br>- 4X2 -                        | 6   | 5 4 CBU Thailand<br>4 4 CBU America<br>4 4 CBU Thailand                            | 8<br>4                | 13                | 4                 | 5<br>16               | 7<br>20                | 6                         | 2                       | 2 1                                      | 8 6                                | 6 4<br>8 ·              | 21                | 0.1%<br>0.1%<br>0.0%          | 0.0%                 | 91<br>110                      |
|                                    |                             | Fiesta 1.6L 5dr AT Sport<br>Evenest 2.2L Titanium 4x2 AT Plus<br>Evenest 2.5L                             |  |         | 42 1223<br><br>7- 259-                              | -                    | - :  |   |   |  | - 4X2 -  | -   | 4 4 CBU Thailand<br>5 4 CBU Thailand<br>5 4 CBU Thailand                           |                       |                   |                   | - :                   | - :                    | - :                       | -                       | 1  | 1 8                                | 7 11                    | 41                | 0.0%<br>0.1%<br>0.0%          | 0.0%                 | 141                            |
|                                    | GEELY                       | Evenest 2.5L<br>TX.4<br>Emgrand7 (RV)   | 2499 AT<br>2400 AT                         | G       | 7- 2616<br>- 2428<br>50 1670                        | 5                    | 175/80R16<br>205/65 R16                                    | 152<br>139  | 2,886<br>2,650                            | 4580x2036x1834<br>4397x1789x1470   | - 4X2 - 4X2 FR   | -   | 5 4 CBU Thailand<br>4 4 CBU China<br>4 4 CBU China                                 | 18                    | 24                | 6                 | :                     | 4<br>36                | 25                        | . 20                    |  |                                    | : :                     | :                 | 0.0%<br>0.0%<br>0.1%          | 0.0%                 | 48                             |
|                                    | HONDA                       | Emgamor (ev) New CR-V '14 New CR-V '14 New CR-V '14   | 1998 MT<br>1998 AT                         | G       | 58 1455<br>58 1480                                  | -                    | 17 x 6,5J<br>17 x 6,5J                                     | 155<br>155  | 2,620<br>2,620                            | 4545 x 1820 x 168<br>4545 x 1820 x 168<br>4545 x 1820 x 168                      | 5 - 4X2 FF<br>5 - 4X2 FF                                 | -   | 5 4 CKD -  | 5                     | :                 |                   | - :                   |                        |                           |                         |  |                                    |                         | - :               | 0.0%                          | 0.0%                 | . 5                            |
|                                    |                             | New CR-V '14 Prestige<br>New CR-V '14 Prestine  | 2354 AT                                    | G       | 58 1530<br>58 -<br>58 -                             | -                    | 18 x 6,5J  | 190<br>190<br>155                                       | 2,620<br>2,620                            | 4545 x 1820 x 1685<br>4545 x 1820 x 1685   | - 4X2 FF   | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  |                       |                   |                   | 1                     | - :                    | - 1                       | -                       | -  |                                    |                         | - :               | 0.0%                          | 0.0%                 | - 1                            |
|                                    |                             | New CR-V '15<br>New CR-V '15<br>New CR-V '15 Prestige   | 1998 AT                                    | G       | 58 1455<br>58 1480<br>58 -                          | -                    | 17 x 6,5J<br>17 x 6,5J                                     | 155<br>155<br>155                                       | 2,620                                     | 4545 x 1820 x 1689<br>4545 x 1820 x 1689<br>4545 x 1820 x 1689                   | - 4X2 FF   |     | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | 174<br>330            |                   | 113<br>239        | 65<br>312             | 85<br>143              | 72<br>299                 | 3<br>115                | 59 5<br>282 14                           | 57 101<br>11 231                   |                         | 62<br>181         | 1.1%<br>2.9%<br>0.0%          | 0.2%<br>0.5%<br>0.0% | 1,020<br>2,819                 |
|                                    |                             | New CR-V '15<br>New CR-V '15 Prestige<br>Odyssey Prestige   | 2354 AT                                    | G       | 58 1530<br>58 -<br>55 1855                          |                      | 18 x 6,5J<br>-<br>17 x 7 J                                 | 190<br>190<br>175                                       | 2,620                                     | 4545 x 1820 x 1685<br>4545 x 1820 x 1685<br>4830 x 1820 x 1695                   |  |     | 5 4 CKD -<br>5 4 CKD -   | 320<br>209            | 233<br>728<br>37  | 120<br>380<br>58  | 302<br>1              | 95<br>596<br>78        | 178<br>593<br>10          | 129<br>126<br>28        | 105 19<br>605 34<br>21 4                 | 10 12<br>15 250<br>11 3            | 1 125<br>0 518<br>3 40  | 182<br>449        | 2.2%<br>4.9%<br>0.4%          | 0.4%<br>0.9%<br>0.1% | 2,100<br>4,800<br>387          |
|                                    | HYUNDAI                     | Odyssey<br>Tucson GLS   | 2354 AT<br>2000 AT                         | G       | 55 1754<br>55 -                                     | -                    | 16 x 6 1/2J  | 175   | 2,900                                     |  | - 4X2 FF<br>- 4X2 FF                                     |     | 5 4 CRD - 5 4 CBU Japan 5 4 CBU Japan 4 4 CBU Korea 4 4 CBU Korea                  | 4                     | 9                 | 4                 | 5                     | 13                     | 16                        | 5                       | 9 1                                      | 12 6                               | 6 3                     | 5                 | 0.0%<br>0.1%                  | 0.0%                 | 91                             |
|                                    |                             | Tucson XG<br>New Santa FE<br>New Santa FE 2.4   | 2200 AT<br>2400 AT                         | D<br>G  | 55 2090<br>64 -<br>64 -                             | -                    |  |   |   |  | - 4X2 FF<br>- 4X2 FF                                     | -   | 4 4 CBU Korea<br>4 4 CBU Korea   | 19                    | 10                | 12                | 32<br>25              | 15<br>16               | 11<br>12                  | 8                       | 14 1<br>19 1                             | 17 1:<br>14 1:                     | 1 9                     | 8<br>6            | 0.2%                          | 0.0%                 | 166<br>146                     |
|                                    |                             | H-1 KG<br>H-1 Royale  | 2400 AT<br>2400 AT                         | G       | 75 3030<br>75 3030<br>75 3030                       |                      | :  |   |   | -  | - 4X2 FR<br>- 4X2 FR<br>- 4X2 FR                         |     | 4 4 CKD INA<br>4 4 CKD INA<br>4 4 CKD INA  | 7<br>3<br>7           | 4<br>6<br>5       | 2 8               | 2 6                   | 2<br>3<br>7            | 7<br>9                    | 3 4                     | 5<br>4 1                                 | 9                                  | 1 9<br>2 1<br>7 5       | 3<br>8<br>8       | 0.0%<br>0.1%<br>0.1%          | 0.0%                 | 42<br>52<br>88                 |
|                                    |                             | H-1 Elegance CRDi AT<br>H-1 XG CRDi<br>H-1 Royale   | 2500 AT<br>2500 AT                         | D<br>D  | 75 3185<br>75 3030<br>75 3030                       | -                    |  | -   |   |  | - 4X2 FR<br>- 4X2 FR<br>- 4X2 FR                         |     | 4 4 CKD INA<br>4 4 CKD INA<br>4 4 CKD INA  | 8<br>5                | 4<br>9            | 4 7               | 6<br>9                | 10<br>7                | 3<br>12                   | 3 8                     | 12<br>8 1                                | 5 5                                | 5 9<br>6 3              | 3<br>10           | 0.0%<br>0.1%<br>0.1%          | 0.0%                 | 72<br>96                       |
|                                    | ISUZU                       | Starex Mover Panther LM   | 2500 MT<br>2499 MT                         | D<br>D  | 75 3030<br>55 2150                                  | 4100                 | 205/85/R15<br>205/85/R15                                   | -<br>80<br>80   | -<br>2,685<br>2,685                       | 4,475 x 1,680 x 1,75   | - 4X2 FR   | -   | 4 4 CKD INA<br>5 4 CKD -   | 8<br>69<br>38         | 8<br>25<br>29     | 7<br>52<br>33     | 10<br>58<br>29        | 7<br>33<br>23          | 9<br>15<br>27             | 16<br>25<br>11          | 16 1<br>25 3                             | 13 20<br>80 30<br>85 18            | 0 30                    | 1 31              | 0.1%<br>0.4%<br>0.3%          | 0.0%<br>0.1%<br>0.1% | 129<br>393                     |
|                                    |                             | Panther LV Panther LS Panther Touring Long MUX  | 2499 MT<br>2499 MT<br>2490 MT              | D<br>D  | 55 2150<br>55 2150<br>55 2150<br>47 2540            | 4100<br>4100         | 205/65/R15<br>205/65/R15<br>205/65/R15                     | 80<br>80<br>80  | 2,685<br>2,685                            | 4,475 x 1,680 x 1,79<br>4,475 x 1,680 x 1,79<br>4,535 x 1,770 x 1,92             | 7 4X2 FR   | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -                                   | 38<br>55              | 1                 | 21<br>44          | 29<br>28<br>34<br>257 | 27<br>38<br>66         | 27<br>15<br>43<br>250     | 21<br>43                | -  | 12 10                              | 7 36                    | 26<br>42          | 0.3%<br>0.2%<br>0.6%<br>1.1%  | 0.0%<br>0.1%<br>0.2% | 308<br>235<br>559<br>1,076     |
|                                    | KIA                         | Sportage Platinum<br>Sportage EX<br>Sportage EX Da  | 2050 AT                                    | G       | 55 2050   | 3648                 | 235/55 R18<br>235/55 R18<br>235/55 R18                     | 116/6200<br>116/6200                                    | 2,640<br>2,640                            | 4440 x 1855 x 1635<br>4440 x 1855 x 1635<br>4440 x 1855 x 1635                   | 5 5 4X2 FF   | 6   | 5 4 CBU Korea<br>5 4 CBU Korea<br>5 4 CBU Korea                                    | 3                     | 2 6               | 3                 | 1 2                   | 1 7                    | 3                         | 2                       | 3  | 1                                  | 1                       | 7                 | 0.0%                          | 0.0%                 | 13<br>39<br>21                 |
|                                    |                             | Sportage EX Da Sportage LX Sportage LX Carers AT  |  |         | 55 2050<br>55 2050<br>55 2050<br>55 2050            | 3648                 | 235/55 R18   | 116/6200  | 2,840                                     | 4440 x 1855 x 1635   | - 4X2 FF   |     | 5 4 CBU Korea<br>5 4 CBU Korea<br>5 4 CBU Korea                                    | 14                    | 9 2               | 11                | 6                     | 8                      | 5                         | 69                      | 20                                       | 6 2                                | 2 5                     | 3                 | 0.1%                          | 0.0%                 | 138<br>10                      |
|                                    |                             | Carens AT<br>Carens<br>Sorento  | 2000 AT<br>2000 MT<br>2400 MT<br>2400 AT   |         |   | -                    | :  |   |   | -  | - 4X2 FF   |     | 5 4 CBU Korea<br>5 4 CBU Korea<br>5 4 CBU Korea                                    | 2 1                   | 2<br>3<br>4       | 2 3               | 4 4                   | 1 4                    | 1 4                       | 1 2                     | 2 4                                      | 3 2                                | 2 .                     | . 2               | 0.0%<br>0.0%<br>0.0%          | 0.0%<br>0.0%<br>0.0% | 21<br>37                       |
|                                    | LEXUS<br>MAZDA              | Sorento Diesel<br>Lexus RX 200t<br>New CX-5 2.0 Sports  | 2000 AT                                    | G<br>G  |   | 4624                 | 225/65R17  | 156   | 2.700                                     | 4540 x 1840 x 1710   | 4 4X2 FR   | -   | 5 4 CBU Korea<br>4 4 CBU Japan<br>5 4 CBU Japan                                    | 3                     | . 1               | 5                 | - !                   | 7                      | 1                         | 3                       | :  | 6 2                                | 1 48                    | 3<br>65           | 0.0%<br>0.1%<br>0.0%          | 0.0%                 | 33<br>124<br>3                 |
|                                    |                             | New CX-5 2.5 Touting New CX-5 2.5 Grand Touring MY15 New CX-5 2.0 Sport                                   | 2488 AT<br>2488 AT<br>1998 AT              |         |   | 4325<br>4325<br>4325 | 225/65R17<br>225/55R19<br>225/55R19                        | 187<br>187<br>187                                       | 2,700<br>2,700<br>2,700                   | 4540 x 1840 x 1710<br>4540 x 1840 x 1710<br>4540 x 1840 x 1710                   | 5 4X2 FF<br>5 4X2 FF<br>1 5 4X2 FF                       | -   | 5 4 CBU Japan  | 88<br>158             |                   | 94<br>161         |                       | - ;                    |                           |                         |  | 6                                  |                         |                   | 0.3%<br>0.5%<br>0.0%          | 0.0%<br>0.1%<br>0.0% | 261<br>451<br>28               |
|                                    |                             | MY15 New CX-5 2.0 Sport MY15 New CX-5 2.5 Urban MY15 New CX-5 2.5 Touring MY15 New CX-5 2.5 Grand Touring | 2488 AT<br>2488 AT                         | G       | 56 ·  | 4325<br>4325         | 225/55R19<br>225/55R19<br>225/55R19                        | 187<br>187<br>187                                       | 2,700<br>2,700<br>2,700                   | 4540 x 1840 x 1710<br>4540 x 1840 x 1710   | 5 4X2 FF<br>5 4X2 FF                                     | -   | 5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan                   |                       | Ė                 |                   | 45<br>80              | 37<br>97               | 26<br>147                 | 27<br>70                | 45 3<br>79 12                            | 87<br>29 130                       | 0 20                    | 1 48              | 0.2%                          | 0.0%                 | 28<br>218<br>800               |
|                                    |                             | Mazda8<br>Biante SKYACTIV   | 2488 AT<br>2260 AT<br>1997 AT              | G       | 68.5 -  | 4325<br>3863<br>4325 | 225/55R19<br>215/65R16<br>205/60R16                        | 187<br>163<br>151                                       | 2,700<br>2,950<br>2,850                   | 4540 x 1840 x 1710<br>4860 x 1850 x 1689<br>4715 x 1770 x 1839                   | 8 4X2 FF   | -   | 5 4 CBU Japan<br>5 4 CBU Japan   | 2<br>164              | 13<br>157         | 3<br>163          | 104                   | 67<br>-<br>149         | 117                       | 89                      | 210 24<br>5<br>76 11                     | 1 10                               | . 2                     | 154<br>-<br>70    | 1.2%<br>0.0%<br>1.5%          | 0.2%<br>0.0%<br>0.3% | 1,130<br>26<br>1,476           |
|                                    | MERCEDES BENZ               | B 200 A/T (W248)<br>B 200 AT Sport (W248)<br>V CDI 2:2  | 1991 AT<br>1991 AT<br>2148 AT              | G       | - 1425<br>- 1880                                    |                      |  |   |   |  | - 4X2 FR<br>- 4X2 FR                                     |     | 5 4 CBU Germany<br>5 4 CBU Germany<br>5 4 CBU Germany                              | 3<br>5                | 2                 | 3                 | 2                     |                        |                           |                         | 1  | z 2                                | z .<br>1 3              | 1                 | 0.0%<br>0.0%<br>0.0%          | 0.0%<br>0.0%<br>0.0% | 16<br>18                       |
|                                    |                             | Sprinter<br>A 250 Sport AT (W176)   | 2143 MT<br>1991 AT<br>1991 AT              | G       | - 5300<br>- 1445                                    |                      | -  |   |   |  | - 4X2 - 4X2 FR - 4X2 FR                                  |     | 4 4 CBU Germany<br>5 4 CBU Germany<br>5 4 CBU Germany                              | 1<br>2<br>4           | 1 3               | 3                 | 4 4                   | 11<br>1<br>2           | 13<br>2<br>5              | 3                       | 1  | 7 4                                | 4 4                     | 9                 | 0.1%<br>0.0%<br>0.0%          | 0.0%                 | 56<br>17<br>23                 |
|                                    |                             | A 200 Urban AT (W176)<br>A 45 AMG (W176)<br>CLA Shooting Break (X117)<br>GLA 45 AMG (X156)                | 1991 AT<br>1600 AT<br>1600 AT<br>1991 AT   | G<br>G  | - 1830<br>- 1430<br>                                |                      |  |   |   |  | - 4X2 FR   | -   | 5 4 CBU Germany<br>5 4 CBU Germany<br>5 4 CBU Germany                              |                       |                   |                   | 5                     | 1                      |                           |                         | 2  | 1 1                                | 3 ·                     | ÷                 | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 9<br>3<br>10                   |
|                                    | MIN                         | GLA 200 Sport<br>GLA 200 Urban  | 1600 AT<br>1600 AT<br>1600 AT              |         |   |                      | - :  | -   |   |  | - 4X2 FR   | -   | 5 4 CBU Germany<br>5 4 CBU Germany<br>2 4 CBU UK                                   | 15                    | 54<br>7           | 31                | 20<br>24              | 66                     | 29                        | 9                       | 20 3<br>5 3                              | 37 19<br>12                        | 9 20                    | 11 2              | 0.3%<br>0.1%<br>0.0%          | 0.1%                 | 331<br>132                     |
|                                    |                             | Cooper S<br>Cooper S Cabrio   | 1600 AT<br>1600 AT<br>1600 AT<br>1600 AT   | G       |   |                      |  |   |   |  | - 4X2 -  | -   | 2 4 CBU UK<br>2 4 CBU UK<br>2 4 CBU UK<br>2 4 CBU UK                               |                       | H                 |                   | 1                     |                        | 3                         | 1                       | 1  | 1                                  |                         | :                 | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 7                              |
|                                    |                             | Cooper S Coupe<br>John Cooper Works<br>Cooper Countryman  | 1600 AT<br>1600 AT                         | G       |   | -                    |  |   |   |  | - 4X2 - 4X2 -  | -   | 2 4 CBU UK<br>4 4 CBU UK   |                       | i                 | i                 | 2                     | 6                      | 1 4                       | 4                       | 5  | 1 2                                | 4 .                     | . 2               | 0.0%                          | 0.0%                 | 4 35                           |
|                                    |                             | Cooper S Countryman<br>Cooper Clubman<br>Cooper S Roadster  | 1600 AT<br>1600 AT<br>1600 AT              |         |   | -                    | :  |   |   | -  | - 4X2 -  |     | 4 4 CBU UK<br>5 4 CBU UK<br>2 4 CBU UK   |                       |                   | -                 | - 1                   |                        | - :                       | 3                       | 5  | 3 4                                | 4 .                     | 32                | 0.1%<br>0.0%<br>0.0%          | 0.0%                 | - 63                           |
|                                    |                             | Cooper S Paceman<br>New Cooper S<br>Cooper S 5-Turer<br>Cooper 5-Turer                                    | 1600 AT<br>2000 AT<br>2000 AT              | G       |   | -                    |  | -   |   |  | - 4X2 - 4X2 - 4X2 -                                      |     | 2 4 CBU UK<br>3 4 CBU UK<br>3 4 CBU UK   | 1                     | . 2               | 2<br>11<br>3      | 12<br>11              | 11<br>16               | 1<br>16<br>2<br>5         | 9                       | 3 4                                      | 1 3<br>4 22<br>5                   | 3 · · 2 3 · · 5         | 4 1               | 0.0%<br>0.1%<br>0.1%<br>0.1%  | 0.0%                 | 14<br>96<br>56<br>68           |
|                                    |                             | JCW Countryman  | 2000 AT<br>2000 AT<br>1998 AT<br>1998 AT   | G       |   | -                    |  | - :   |   |  | - 4X2 - 4X2 - 4X2 -                                      | -   | 3 4 CBU UK<br>3 4 CBU UK<br>3 4 CBU UK<br>3 4 CBU UK                               | -                     | 3                 | 14                | 3                     | 4                      |                           | 3                       | 1 8                                      | 7                                  | · 19                    | 5                 | 0.0%                          | 0.0%                 | 1                              |
|                                    | MITSUBISHI                  | John Cooper Works RL Outlander Spon PX AT Outlander Spon GLS AT Outlander Spon GLS AT                     |  |         | 63 1998<br>63 1998                                  |                      | 17 X 6,5J<br>18 X 6,5J<br>19 X 6,5J                        | 150<br>150<br>150                                       |   | 4295 X 1770 X 162<br>4296 X 1770 X 162<br>4297 X 1770 X 162                      | 5 5 4X2 FF<br>5 5 4X2 FF                                 |     | 3 4 CBU UK 4 4 CKD INA 4 4 CKD INA 4 4 CKD INA 2 4 CKD INA                         | 189<br>26             |                   | 38<br>12          | 300<br>22<br>29       | 163<br>19<br>23        | 185<br>33<br>25           | 121<br>12               | 109 16                                   | 57 133<br>32 16<br>14 12           | 6 4                     | 120<br>18         | 0.0%<br>1.9%<br>0.2%<br>0.2%  | 0.3%                 | 24<br>1,852<br>232<br>206      |
|                                    |                             | L-300 Cha<br>L-300 MB 4-Std<br>L-300 MB HR  | 2500 MT<br>2500 MT                         | D<br>D  | 63 1998<br>47 2450<br>47 2450<br>47 2450            | 5288<br>5288         | 7,00-14-8PR<br>7,00-14-8PR<br>7,00-14-8PR                  | 74<br>74<br>74  | 2,200                                     | 4170 X 1700 X 184<br>4170 X 1700 X 184   | 6 10 4X2 FR<br>6 10 4X2 FR<br>6 10 4X2 FR                | -   | 2 4 CKD INA<br>3 4 CKD INA<br>3 4 CKD INA  | 69                    | 33                | 34<br>6           | 37                    | 29                     | 39<br>4                   | 15                      | 28 4                                     | 3 5                                | 4 35                    | 7                 | 0.4%                          | 0.1%                 | 402<br>49<br>150               |
|                                    |                             | Pajero Sport 2.5 HP 4X2 AT Daker<br>Pajero Sport 2.5 Except 4X2 AT  |  |         | 70 2650<br>70 2650<br>70 2650<br>70 2650            |                      | 265/65 R17<br>265/65 R18                                   | 178<br>136  | 2,800<br>2,800                            |  | 0 7 4X2 FR   | -   | 3 4 CRD INA<br>4 4 CBU Thailand<br>4 4 CBU Thailand<br>4 4 CBU Thailand            | 665<br>169            | 441<br>196        | 380<br>175        | 357<br>142            | 752<br>127             | 713<br>151                | 18<br>558<br>147        | 155 23                                   |                                    | 2 159                   | 467<br>159        | 6.7%<br>2.0%                  | 1.2%                 | 6,474<br>1,942                 |
|                                    | NISSAN                      | Pajero Sport 2.5 GLS 4X2 Delica New Grand Livina 1.8 X-Gear M/T   | 1998 AT<br>1800 MT                         | G       | 68 1685<br>52 1750                                  | 6466                 | 265/65 R19<br>215/70/R16<br>195 /55 / R16                  | 136<br>150<br>126                                       | 2,800<br>2,850<br>2,800                   | 4697 X 1815 X 184<br>4730 X 1795 X 185<br>4,540 x 1,735 x 1,65                   | 0 7 4X2 FR<br>6 7 4X2 -                                  | 180 | 4 4 CBU Thailand<br>5 4 CKD -  | 67<br>88              | 53<br>-           | 41<br>28          | 48<br>39              | 38<br>33               | 90<br>31                  | 49<br>27                | 69 7<br>25 2                             | 74 50<br>21 6                      |                         | 23                | 0.7%<br>0.4%<br>0.0%          | 0.1%<br>0.1%<br>0.0% | 703<br>404                     |
|                                    |                             | Grand Livina 1.8 HWS Autech AT<br>Serena 2.0X<br>Serena 2.0X HWS  | 1800 AT<br>2000 AT<br>2000 AT              | G       | 52 1850<br>60 1965<br>60 1965                       |                      | 195/60/R16<br>195/60/R16                                   | 147<br>147  | 2,860<br>2,860                            | 4,685 X 1,695 X 1,8<br>4,770 x 1,735 x 1,86                                      | - 4X2 -<br>8 - 4X2 -<br>8 - 4X2 -                        | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | 9<br>20<br>34         |                   | 3                 | :                     | :                      | - :                       | 3 2                     |  | 2                                  |                         | - 1               | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 12<br>25<br>39                 |
|                                    |                             | Serena 2.0X HWS Panoramic Roof<br>Serena 2.0X HXS Panoramic Autech  | 2000 AT<br>2000 AT<br>2000 AT              | G       | 60 1965<br>60 1965<br>60 1965                       | -                    | 195/60/R16<br>195/60/R16<br>195/60/R17                     | 147<br>147<br>148 / 5,600                               | 2,860<br>2,860<br>2,861                   | 4,770 x 1,735 x 1,88   | 6 - 4X2 -<br>6 - 4X2 -                                   | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | 6                     | :                 | 1<br>-<br>24      | - :                   | 24                     |                           | 1                       | 1  | 1 16                               | 6 1<br>· 2<br>2 34      | 1<br>39           | 0.0%<br>0.0%<br>0.2%          | 0.0%                 | 27<br>4<br>182                 |
|                                    |                             | New Serena-HWS<br>New Serena-Autech   | 2001 AT<br>2002 AT                         | G       | 60 1965<br>60 1965                                  | -                    | 195/60/R18<br>195/60/R19                                   | 149 / 5,600<br>150 / 5,600                              |   | 4,770 x 1,735 x 1,86   | 0 - 4X2 -<br>8 - 4X2 -                                   | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | -                     | 58                | 245<br>72         | 3                     | 75<br>36               | 60<br>71                  | 25<br>13                | 121 7<br>34 6                            | 0 119                              |                         | 97<br>27          | 1.0%<br>0.4%                  | 0.2%                 | 996<br>388                     |
|                                    |                             | New X-Trail Hybrid 2.0 CVT<br>New X-Trail X-Tremer<br>New X-Trail 2.0 MT 2014<br>New X-Trail 2.0 CVT 2014 | 2000 MT                                    | G       | 0 1820<br>65 1905<br>- 1820                         | -                    | 225 / 60 / R17   | 125   | 2,630                                     | 4,630 x 1,785x 1,77  | 0 5 4X2 -<br>5 4X2 -                                     | -   | 5 4 CKD -<br>5 4 CKD -   | 1<br>26<br>96         |                   | 58<br>117         | 2<br>85               | 12<br>133              | 74                        | 24                      | 87                                       | 6 38                               | 5 15<br>0 27            | 29                | 0.0%<br>0.3%<br>0.8%          | 0.0%<br>0.1%<br>0.1% | 1<br>318                       |
|                                    |                             | New X-Trail 2.5 CVT 2014 E1 g r a n d 2.5 L Elgrand 2.5 L Autech  | 2000 CVT<br>2500 CVT<br>2500 AT<br>2500 AT |         | - 1820<br>- 1820<br>73 2410<br>73 2410              | -                    | 225 / 55 / R18<br>225 / 55 / R18                           | 170   | 3,000                                     | 4,915 x 1,850 x 1,81<br>4,915 x 1,850 x 1,81                                     | 5 4X2 -  | -   | 5 4 CKD -<br>5 4 CKD -<br>5 4 CBU Japan<br>5 4 CBU Japan                           | 923<br>6              | 1,562             | 1,686             | 704                   | 599<br>1               | 548<br>4                  | 94                      | 95 3<br>55 12<br>4                       |                                    |                         | 139               | 6.8%<br>0.0%<br>0.1%          | 1.2%                 | 802<br>6,579<br>30<br>128      |
|                                    | PEUGEOT                     | Elgrand 2.5L Autech<br>3008<br>3008 D   | 1598 AT<br>2000 AT                         | G<br>D  | 60 1459<br>60 1459                                  | 6 6                  | 225/50 R17<br>225/50 R17                                   | 170<br>163<br>163                                       | 2,613<br>2,613                            | 4.365 x 1.836 x 1.63<br>4.365 x 1.836 x 1.63                                     | 5 4X2 FF<br>5 4X2 FF                                     | -   | 5 4 CBU Japan<br>5 4 CBU Perancis<br>5 4 CBU Perancis<br>5 4 CBU Perancis          |                       | 10                | 109               |                       | - :                    | 1                         | 1                       | 1  | 1 :                                | 1 1                     | - :               | 0.0%                          | 0.0%<br>0.0%<br>0.0% | 128<br>5                       |
|                                    | PROTON                      | 5008<br>3008 Facelift<br>Gen 2  | 1598 AT<br>1598 AT<br>1600 MT              | G       | 60 1459<br>- 1510                                   |                      | 215/50 R17<br>225/50 R17<br>195/55 R15                     | 156<br>163<br>110                                       | 2,613<br>2,600                            | 4.529 x 2.118 x 1.64<br>4.365 x 1.836 x 1.63<br>4310x1725x1435                   | 5 4X2 FF<br>5 4X2 FR                                     | -   | 5 4 CBU Perancis<br>4 4 CBU Malaysia   | 1                     | - :               | 2                 | - :                   | - :                    |                           | -                       |  | 2                                  | . 1                     | - :               | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 2                              |
|                                    |                             | Gen 2<br>Neo R3<br>Neo R3   | 1600 AT<br>1600 MT<br>1600 AT              | G       | - 1555<br>- 1212<br>- 1227                          |                      | 195/55 R 15<br>195/50 R16<br>195/50 R16                    | 110<br>125<br>125                                       | 2,800<br>2,440<br>2,440                   | 4310x1725x1435<br>3898x1745x1434<br>3898x1745x1434                               | 5 4X2 FR<br>4 4X2 FR<br>4 4X2 FR                         |     | 4 4 CBU Malaysia<br>4 4 CBU Malaysia<br>4 4 CBU Malaysia                           |                       | - :               | 1                 | 1                     | - :                    | - :                       |                         | :  |                                    | 2                       | 1                 | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 5                              |
|                                    |                             | Suprima S<br>Exora Star<br>Exora Star   | 1600 -<br>1600 AT                          | G       | - 1725<br>- 1422                                    | -                    | 215/45 R17<br>195/65 R 15<br>195/65 R 15                   | 140<br>125<br>125                                       | 2,650<br>2,730                            | 4436x1786x1524<br>4592x1809x1693   | 5 4X2 FR<br>7 4X2 FR                                     | -   |  | 3<br>13               | 11                | 4                 | 1 2                   | 1                      | 2 2                       | 1                       |  | 1                                  | . 2                     | - :               | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 11<br>35<br>29                 |
|                                    | RENAULT                     | Exora Bold<br>Exora Prime   | 1600 MT<br>1600 AT<br>1600 AT              | G       | - 1411<br>- 1486<br>- 1486                          |                      | 195/65 R 15<br>195/65 R 15                                 | 125<br>138<br>138                                       | 2,730<br>2,730<br>2,730                   |  | 7 4X2 FR<br>6 4X2 FR                                     | -   | 4 4 CBU Malaysia<br>4 4 CBU Malaysia   | 10                    | 2 1               | 4 2               | 3                     | 1 2                    | 2 2                       |                         | 1 3                                      |                                    | 1 1 2                   | 2                 | 0.0%                          | 0.0%                 | 26<br>15                       |
|                                    | KENAULT                     | Koleos 2.5 Bose R-Link<br>Koleos 2.5 Bose Edition   | 2500 AT<br>2500 AT<br>2500 AT              | G       | 1 1   |                      | :  | -   | - 1                                       |  | - 4X2 - 4X2 -  | -   | 5 4 CBU Korea<br>5 4 CBU Korea   |                       | 2                 | 4                 | -                     |                        | ÷                         |                         |  |                                    | 1 1                     | ÷                 | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 1 8                            |
|                                    | SUZUKI                      | Megane RS<br>Grand Vitara JLX 2.4<br>Grand Vitara JLX 2.4 AT<br>All New Swift Sport                       | 2000 MT<br>2393 MT<br>2393 AT<br>1586 MT   | G<br>G  | 68 2100<br>68 2100<br>42 1520                       | 3727<br>5125         | 225/60 R16<br>225/60 R16<br>185/55 R16                     | 168<br>168  | 2,640<br>2,640<br>2,430                   | 4500 X 1810 X 168<br>4500 X 1810 X 168<br>3890 X 1695 X 151                      | - 4X2 -<br>3 - 4X2 FR<br>3 - 4X2 FR                      |     | 5 4 CBU France<br>5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan | 1<br>-<br>8           | - 4               | 3<br>4            | 15<br>7               | 5<br>8                 | 14<br>5                   | 5 7                     | 5<br>6                                   | 6 9                                | 1 1 5 3 5 2             |                   | 0.0%<br>0.1%<br>0.1%<br>0.0%  | 0.0%<br>0.0%<br>0.0% | 2<br>61<br>65<br>16            |
|                                    | TATA                        | All New Swift Sport<br>All New Swift Sport AT<br>Aria<br>Safari Storme                                    | 1586 AT                                    | G       | 42 1520<br>42 1520<br>60 4285<br>55 2085            | 4011                 | 185/55 R16<br>195/50 R16<br>235/70 R16<br>235/70 R16       | 136<br>136<br>140                                       | 2,430                                     | 3890 X 1695 X 151<br>3890 X 1695 X 151<br>4780 x 1895 x 178<br>4655 x 1860 x 192 | 0 5 4X2 FF   |     | 5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU India<br>5 4 CBU India                   | 1 6                   | 1 1 9             | 2<br>9            | 1 3                   | 5                      | 5                         | 1                       | 3 1                                      | 12 2                               | • 6<br>1 · 1            |                   | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 16<br>29<br>31                 |
|                                    | TOYOTA                      | Kijang Innova E 2.0 STD<br>Kijang Innova E 2.0  | 2000 MT<br>2000 MT                         | G       | 55 1520<br>55 1520                                  |                      | 205/65 R15<br>205/65 R15                                   | 140<br>102 / 3600<br>102 / 3600                         | 2,750                                     | 4585X1760X1750<br>4585X1760X1750   | 7 4X2 FR<br>7 4X2 FR                                     | -   | 5 4 CKD -  | 3<br>318              |                   | 4<br>341          | 304                   | 7<br>143               | 2<br>54                   | 26                      | 155 15                                   |                                    | 1 .                     | - :               | 0.0%<br>0.0%<br>2.0%          | 0.0%<br>0.0%<br>0.4% | 1,969                          |
|                                    |                             | Kijang Innova E 2.0 A I<br>Kijang Innova J 2.0<br>Kijang Innova G 2.0                                     | 2000 AT<br>2000 MT<br>2000 MT              | G       | 55 1520<br>55 1480<br>55 1525                       |                      | 205/65 R15<br>195/70R14<br>205/65 R15                      | 138 / 5600<br>102 / 3600<br>102 / 3600                  | 2,750                                     | 4585X1760X1750<br>4585X1760X1750<br>4585X1760X1750                               | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR                         |     | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | 51<br>36<br>896       | 34<br>785         | 75<br>1,206       | 19<br>4<br>2,040      | 69<br>85<br>302        | 94<br>15<br>575           | 55<br>36<br>373         | 60 5<br>59 3<br>1,410 1,10               |                                    | 2 4                     |                   | 0.6%<br>0.4%<br>9.5%          | 0.1%<br>0.1%<br>1.7% | 537<br>406<br>9,186            |
|                                    |                             | Kijang Innova G 2.0<br>Kijang Innova G Cruiser 2.0<br>Kijang Innova G Cruiser 2.0                         | 2000 AT<br>2000 MT<br>2000 AT              | G       | 55 1550<br>55 1550<br>55 1550                       |                      | 205/65 R15<br>205/65 R15<br>205/65 R15                     | 136 / 5600<br>102 / 3600<br>136 / 5600                  | 2,750<br>2,750<br>2,750                   | 4585X1760X1750<br>4585X1760X1750<br>4585X1760X1750                               | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR                         |     | 5 4 CKD -<br>5 4 CKD -<br>5 4 CKD -  | 442<br>301<br>179     | 370<br>202<br>153 | 561<br>227<br>120 | 195<br>290<br>71      | 288<br>54<br>79        | 452<br>115<br>116         | 133                     | 244 17<br>203 12                         | 58 228<br>71 92<br>23 68           | 8 1<br>2 -              |                   | 3.7%<br>1.9%<br>1.4%          | 0.7%<br>0.3%<br>0.2% | 3,565<br>1,829<br>1,361        |
|                                    |                             | Kijang Innova V 2.0<br>Kijang Innova V 2.0  | 2000 MT<br>2000 AT                         | G       | 55 1530<br>55 1565                                  |                      | 205/65 R15<br>205/65 R15                                   | 102 / 3600<br>136 / 5600                                | 2,750                                     | 4585X1775X1750<br>4585X1775X1750   | 7 4X2 FR<br>7 4X2 FR                                     | -   | 5 4 CKD -<br>5 4 CKD -   | 220<br>119            | 105<br>76         | 315<br>97         | 179<br>157<br>163     | 36<br>34<br>13         | 57<br>138                 | 42<br>119               | 136 12<br>195 12                         | 24 66<br>27 68                     | 6 1<br>8 -              |                   | 1.3%                          |                      | 1,281<br>1,130                 |
|                                    |                             | Kijang Innova V Captain Seat<br>Kijang Innova V Captain Seat<br>Kijang Innova E 2.5 STD                   |  |         | 55 1530<br>55 1585<br>55 1595                       |                      | 205/65 R15<br>205/65 R15<br>205/65 R15                     | 102 / 3600<br>136 / 5600<br>102 / 3600                  |   | 4585X1760X1750   | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR             |     |  | 94<br>168             |                   |                   | 194                   | 36                     | 52<br>31                  | 96<br>170<br>-          | 163 9<br>236 23<br>-<br>174 13           | 94 50<br>81 17                     |                         | 4                 | 0.9%<br>1.5%<br>0.0%          | 0.3%                 | 1,499                          |
|                                    |                             | Kijang Innova E 2.5<br>Kijang Innova G 2.5<br>Kijang Innova G 2.5<br>Kijang Innova V 2.5                  | 2500 MT<br>2500 MT<br>2500 AT              | D<br>D  | 55 1595<br>55 1600<br>55 1635<br>55 1605            |                      | 205/65 R15<br>205/65 R15<br>205/65 R15<br>205/65 R15       | 102 / 3600<br>136 / 5600<br>136 / 5600                  | 2,750<br>2,750<br>2,750<br>2,750<br>2,750 | 4585X1760X1750   | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR |     | 5 4 CKD -  | 139<br>147<br>509     | 686               | 275               | 58<br>311<br>97       | 150<br>1,347<br>498    | 44<br>1,298<br>624<br>125 | 46<br>171<br>200<br>121 | 174 13<br>165 37<br>246 26<br>157 15     | 32 50<br>72 24*<br>59 160<br>50 55 | 1 .                     | 1                 | 1.1%<br>4.8%<br>3.6%<br>0.9%  | 0.2%<br>0.8%<br>0.6% | 1,037<br>4,618<br>3,453        |
|                                    |                             | Kijang Innova V 2.5<br>All New Kijang Inova G 2015  |  |         | 55 1605<br>55 1640<br>55 1640<br>55 1640            |                      | 205/65 R15<br>205/65 R15                                   | 102 / 3600<br>136 / 5600<br>102 / 3600                  | 2,750                                     | 4585X1775X1750   | 7 4X2 FR<br>7 4X2 FR                                     | - 5 | 5 4 CKD -<br>5 4 CKD INA   | 46<br>241             | 135<br>132        | 45<br>45          | 34<br>46              | 23<br>182              | 125<br>356                | 121<br>62               |  | 50 51<br>19 26                     | 6 . 605                 | 1,413             | 0.9%<br>1.2%<br>2.1%          | 0.2%<br>0.2%<br>0.4% | 3,453<br>893<br>1,127<br>2,018 |
|                                    |                             | All New Kijang Inova G AT 2015<br>All New Kijang Inova G AT D 2015<br>All New Kijang Inova G D 2015       | 2494 AT<br>2494 MT                         | D<br>D  | 55 1640<br>55 1640                                  | 0                    | 205/65 R15<br>205/65 R15<br>205/65 R15                     | 136 / 5600<br>136 / 5600<br>102 / 3600                  | 2,750<br>2,750<br>2,750                   | 4585X1775X1750<br>4585X1775X1750<br>4585X1775X1750                               | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR                         | 4 5 | 5 4 CKD INA<br>5 4 CKD INA<br>5 4 CKD INA  |                       |                   |                   |                       |                        |                           |                         |  |                                    | - 161<br>- 150<br>- 185 | 400<br>463<br>629 | 0.6%<br>0.6%<br>0.8%          | 0.1%<br>0.1%<br>0.1% | 613<br>814                     |
|                                    |                             | All New Kijang Inova Q 2015<br>All New Kijang Inova Q AT 2015<br>All New Kijang Inova Q AT D 2015         | 1998 MT<br>1998 AT<br>2494 AT              | G<br>D  | 55 1640<br>55 1640<br>55 1640                       | 0                    | 205/65 R15<br>205/65 R15<br>205/65 R15                     | 102 / 3600<br>136 / 5600<br>136 / 5600                  |   | 4585X1775X1750   | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR                         | 4 4 | 5 4 CKD INA<br>5 4 CKD INA<br>5 4 CKD INA  |                       |                   |                   |                       |                        |                           |                         |  |                                    | - 116<br>- 146<br>- 98  | 264<br>431<br>297 | 0.4%                          | 0.1%<br>0.1%<br>0.1% | 380<br>577<br>395              |
|                                    |                             | All New Kijang Inova Q. D.2015<br>All New Kijang Inova V.2015<br>All New Kijang Inova V.AT.2015           | 2494 MT<br>1998 MT                         | G       | 55 1640<br>55 1640                                  | 0                    | 205/65 R15<br>205/65 R15<br>205/65 R15                     | 102 / 3600<br>102 / 3600<br>136 / 5600                  |   | 4585X1775X1750<br>4585X1775X1750<br>4585X1775X1750                               | 7 4X2 FR<br>7 4X2 FR                                     | 5   | 5 4 CKD INA<br>5 4 CKD INA   | -                     | :                 |                   |                       |                        |                           |                         |  |                                    | · 82<br>· 418<br>· 238  | 187<br>691<br>492 | 0.3%<br>1.1%                  | 0.0%<br>0.2%<br>0.1% | 269<br>1,109<br>730            |
|                                    |                             | All New Kijang Inova V AT D 2015<br>All New Kijang Inova V D 2015   | 2494 AT<br>2494 MT                         | D<br>D  | 55 1640<br>55 1640<br>55 1640<br>60 2205            | 0                    | 205/65 R15<br>205/65 R15<br>205/65 R15<br>195/65 R15       | 136 / 5600<br>102 / 3600                                | 2,750<br>2,750<br>2,750                   |  | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR<br>7 4X2 FF             | 4 5 | 5 4 CKD INA<br>5 4 CKD INA<br>5 4 CKD INA<br>5 4 CKD INA                           |                       | Ė                 |                   | -                     |                        |                           |                         |  |                                    | · 181                   | 347<br>427        | 0.5%                          | 0.1%                 | 528<br>669                     |
|                                    |                             | Nav1 2.0 G AT<br>Nav1 2.0 V AT<br>A I p h a r d 2.4 G   | 2000 AT                                    | G       | 60 2205   | 5791                 | 205/60 R16<br>215/60/R17                                   | 158 / 6200<br>158 / 6200<br>170 / 6000                  |   | 4600X1695X1850<br>4600X1695X1850<br>4870X1830X1905                               | 7 4X2 FF   | -   | 5 4 CKD -  | 49<br>2               | 54                | 1<br>64<br>1      | 51                    | 59                     | 39                        | 41                      | 8<br>34 3                                | 8 40                               | 0 46                    | 36                | 0.0%                          | 0.1%                 | 31<br>546<br>3                 |
|                                    |                             | Alphard 2.4 X<br>Alphard 2.5 G<br>Alphard 2.5 X<br>Valifie 2.4  | 2400 AT<br>2500 AT<br>2500 AT              | G<br>G  | 65 1920<br>65 1905<br>65 1905<br>65 1905<br>65 1905 | 5791<br>5791<br>5791 | 215/60/R17<br>215/60/R17<br>215/60/R17<br>215/60/R17       | 170 / 6000<br>170 / 6000<br>170 / 6000                  | 2,950<br>2,950<br>2,950<br>2,950          |  | 7 4X2 FF<br>7 4X2 FF<br>7 4X2 FF                         |     | 5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan<br>5 4 CBU Japan  |                       | _ :               | 54<br>24          | 195<br>5              | 162<br>15              | 138<br>19                 | 79<br>34                | 300 31<br>8 1                            | 12 22<br>10                        | - 17                    | 216<br>10         | 0.0%<br>2.2%<br>0.1%          | 0.0%<br>0.4%<br>0.0% | 1<br>2,122<br>142<br>751       |
|                                    |                             | Fortuner 2.5 G  |  |         | 65 1905<br>65 2380<br>65 2380<br>65 2380            |                      | 215/60/R17<br>265 / 65 R17<br>265 / 65 R17<br>265 / 65 R17 | 170 / 6000<br>144 / 3,400<br>144 / 3,400                |   | 4705X1840X1850   | 7 4X2 FR   | -   | 5 4 CKD -  | 67<br>211<br>91       |                   |                   | 122<br>39<br>176      | 99<br>41<br>99         | 81<br>40<br>172           | 69<br>36<br>154         | 70 7<br>26 5<br>150 13<br>414 21         | 73 88<br>54 30<br>90 90            | 3 -                     | 64<br>2<br>2      | 0.8%<br>0.5%<br>1.5%          | 0.1%<br>0.1%<br>0.3% | 751<br>438<br>1,481<br>1,845   |
|                                    |                             | Fortuner 2.5 G AT Fortuner 2.5 G TRD SPORTINO VNT MT Fortuner 2.7 LLDX 4X2 AT HI-ACE Commuter HI Grade    | 2494 MT<br>2494 AT<br>2500 MT              | D<br>G  | 65 2380<br>65 2350<br>70 2145                       |                      | 265 / 65 R17<br>-<br>195/R15                               | 144 / 3,400<br>60.4 / 5,20<br>60.4 / 5,20<br>102 / 3600 | 2,750<br>2,750<br>3,110                   | 4705X1840X1850<br>4705X1840X1850<br>5380X1880X2295                               | 7 4X2 FR<br>7 4X2 FR<br>7 4X2 FR<br>16 4X2 FR            |     | 5 4 CKD -<br>5 4 CKD -<br>2 5 CBU Japan  | 91<br>63              | 99<br>41<br>171   | 79<br>53<br>191   | 165<br>25<br>220      | 198<br>19<br>194       | 287<br>22<br>108          | 217<br>20<br>50         | 414 21<br>48 3<br>13 1                   | 12 80<br>86 18<br>14 31            |                         | 255               | 1.9%<br>0.4%<br>1.6%          | 0.3%<br>0.1%<br>0.3% | 1,845<br>345<br>1,584          |
|                                    | VOLKSWAGEN                  | HI-ACE STD Golf 2.0 Caravelle TDI 2.0   | 2500 MT<br>2000 AT<br>2000 AT              | G       | 70 2145   | 3569                 | 195/R15  | 102 / 3600  | 3,110                                     | 5380X1880X2285<br>-<br>4892 x 1904 x 1976  |  |     | 2 5 CBU Japan<br>5 4 CBU Germany<br>5 4 CKD INA                                    |                       | 13                | 2                 | 1                     |                        |                           | 1                       |  | 2                                  | 2 19                    | 5                 | 0.1%<br>0.0%<br>0.0%          | 0.0%                 | 117<br>5                       |
|                                    |                             | Caravelle TDI 2:0<br>Multivan 2:0 LWB TSI AT  | 1968 AT<br>1968 AT<br>2000 MT              | G<br>D  | . 3000  | 3563                 | -  |   | 3,000                                     |  | 7 4X2 FF<br>7 4X2 FF                                     |     | 5 4 CBU Germany<br>5 4 CBU Germany<br>4 4 CKD INA                                  |                       | 3                 |                   | 2 2                   | 2 2                    |                           |                         | 1  | 1 2 2                              | 1<br>2 1                | 1                 | 0.0%                          | 0.0%                 | 10                             |
|                                    |                             | Panel Van TDI 2:0<br>Panel Van TDI 2:0<br>Scirocco 2:0  |  |         | - 1813<br>- 1813<br>- 1393                          | 3778<br>3462         | TOTAL  | -   | 3,400<br>3,400<br>2,578                   | 5290 x 1904 x 195<br>5290 x 1904 x 195<br>4258 x 1810 x 140                      |  |     | 4 4 CKD INA<br>4 4 CBU Germany<br>3 4 CBU Germany                                  |                       | :                 | 1 2               |                       |                        | 3                         |                         | 2  | 1 3                                | 5                       | 1                 | 0.0%<br>0.0%<br>0.0%          | 0.0%                 | 23<br>3<br>5                   |
|                                    |                             |   |  |         |   | CUI                  | TOTAL<br>MULATIVE  |   |   |  |  |     |  | <b>8,836</b><br>8,836 | 9,609<br>18,445   | 9,596<br>28,041   | 8,787<br>36,828       | 8,250<br>45,078        | 9,387<br>54,465           | 5,019<br>59,484         | 8,377 7,79<br>67,861 75,65               | 5,717<br>55 81,372                 |                         | 9,512<br>97,132   | 100%                          | 18%                  | 97,132                         |
| CC 2.501 - 3.000 [G]               | BMW<br>LEXUS<br>TOYOTA      | M135i Coupe<br>Lexus RX 270<br>Fortuner 2.7 TRD SPORTIVO LUX 4X2 AT                                       | 3000 AT<br>2672 AT<br>2694 AT              | G       | 72 2410<br>65 2450                                  |                      | R18  | 185 / 5200<br>160.4 / 5,20                              |   | 4770X1885X1725<br>4705X1840X1850   | 4 4X2 FR 7 4X2 FR  |     | 4 4 CBU Germany<br>4 4 CBU Japan<br>5 4 CKD -                                      | 166<br>166            | 21<br>107         | 7<br>74           | 1 59                  | 7<br>58                | 1 41                      | 90                      | 109 9<br>109 9                           | 1                                  | 8 1<br>8 1              | -                 | 0.0%<br>4.2%<br>95.7%<br>100% | 0.0%<br>0.0%<br>0.2% | 1<br>37<br>848<br>886          |
|                                    |                             | 1000 1000 100   | r p  |         | ,   |                      | TOTAL<br>MULATIVE  |   | 2,00                                      |  | , , , , , , , ,  |     |  | 166<br>166            | 107<br>128<br>294 | 81<br>375         | 59<br>60<br>435       | 58<br><b>65</b><br>500 | 41<br>42<br>542           | 90<br>90<br>632         | 109 9<br>741 83                          | 95 48<br>96 41<br>87 88            | 8 1<br>5 886            | 886               | 100%                          | 0.2%<br>0%           | 886                            |
| CC > 3.001 [0]<br>/ 2.501 [D]      | KIA<br>MITSUBISHI<br>NISSAN | Pregio AT Pajero Sport 3.0 El grand 3.5 L   | 2625 MT<br>3000 MT<br>3500 AT              | D<br>D  | 55 -<br>88 2920<br>73 2435                          |                      |  | - 280   |   | -<br>-<br>4,915 x 1,850 x 1,81   | - 4X2 FR<br>7 4X2 FR                                     |     | 5  | 10                    | 15                | 1<br>9            | 31                    | 26<br>5                | 34<br>1                   | 59                      | 22 4                                     | 2                                  | 5 14                    | 35                | 0.2%<br>74.7%<br>7.1%         | 0.0%<br>0.1%<br>0.0% | 1<br>336<br>32                 |
|                                    | NISSAN<br>TOYOTA            | Elgrand 3.5L<br>Alphard 3,5   | 3500 AT<br>3500 AT                         | G       | 65 1905   | 5791                 | 225 / 55 / R18<br>215/60/R17<br>TOTAL<br>MULATIVE          | 280<br>170 / 6000                                       | 3,000<br>2,950                            | 4870X1830X1905   | 7 4X2 FF   |     | 5 4 CBU Thailand<br>5 4 CBU Japan  | 12                    | 7<br>22<br>34     | 3<br>27           | 10<br>41<br>102       | 5<br>7<br>38<br>140    | 1<br>6<br>41<br>181       | 5<br>65<br>246          | 31 6                                     | 2<br>18 1:<br>36 41<br>13 381      | 6 23                    | 38                | 18.0%<br>100%                 | 0.0%                 | 32<br>81<br>450                |
|                                    | 1                           |   | 4X2 TYPE SALE                              | B TOTAL |   | CUI                  |  |   |   |  |  |     |  | 50,516                |                   |                   |                       |                        |                           |                         | 277 34<br>54,227 53,39<br>364,235 417,62 |                                    |                         | 36,436            |                               | 100%                 | 545,338                        |
| i                                  |                             |   | 4X2 TYPE SALES CUM                         | LATIVE  |   |                      |  |   |   |  |  |     |  | 50,516                | 99,030            | 152,510           | 198,060               | zsu,421                | 283,980 3°                | 14,008 3                | 364,235 417,62                           | 463,816                            | 508,902                 | 545,338           | J                             |                      | 53.8%                          |

KNDO WHOLESALES DATA

|                          |            |                             |   |   |  |   |   |                          |                              |  | EC 2015  |  |   |  |  |                    |   |                         |   |  |                |  |   |   |   |  |  |   |  |
|--------------------------|------------|-----------------------------|---|---|--|---|---|--------------------------|------------------------------|--|--|--|---|--|--|--------------------|---|-------------------------|---|--|----------------|--|---|---|---|--|--|---|--|
| LES                      |            | BRAND                       | 'JAN-DEC 2015<br>MODEL/TYPE   | CC TRANS FUE  | TANK<br>L CAPI                         |   | WHEEL & TYRE SIZE   | PS / HP                  | WHEEL BASI                   | DIMENSION  | SEATER   | DRIVE SYS.   | SPEED DOO   | WHEELS CBU   | ORIGIN                                 | JAN                | FEB   | MAR                     | APR   | MAY  | JUN            | JUL  | AUG   | SEP   | ост   | NOV  | DEC  | Segment   | 4X4<br>Share   |
| CC < 1.5                 | 1.500      | AUDI                        | Q3 1.4 TFSI A/T   | 1400 AT G   | 64                                     |   |   |                          |                              | PXLXT  | 5  | 4X4 4WD  | 250 4   | 4 CBL  | Germany                                | 2                  |   | -                       |   | 1  |                | 1  | -   | 6   |   |  | 3  | 28.9%   | 0.2%   |
| [G/D]                    | D)         | RENAULT                     | Duster 1.5 dCi RxL 4x4<br>Duster 1.5 dCi RxZ 4x4  | 1461 MT D<br>1461 MT D  | 50<br>50                               | 1874 4.21<br>1874 4.21  | 215/65 R 16<br>215/65 R 16  | 110                      | 2,67                         | 3 4315 x 1822 x 16<br>3 4315 x 1822 x 16   | 95 5<br>95 5                                     | 4X4 4WD  | 170 5<br>170 5  | 4 CKI  | INA                                    | -                  | -   | -                       | 5   | 3  | 6              | 2  | 1   | 3   | 3   | 1  | 2  | 13.3%<br>57.8%  | 0.1%   |
|                          | -          | TOTAL<br>CUMULATIVE         |   |   |  |   |   |                          |                              |  |  |  |   |  |  | 2                  | 2   | 2                       | 11  | 16   | 22             | 3<br>25  | 27  | 9<br>36   | 39  | 40   | 5<br>45  | 100%  | 1%   |
| CC 1.501 - 3.<br>/ 2.500 | 3.000 [G]  | AUDI                        | Q7 3.0 TFSI AT<br>Q3 2.0 TFSI   | 2995 AT G<br>1984 AT G  | 100                                    | 2245 4845   | 265/50/R19<br>235/50/R18  | 272<br>211               | 3,00                         | 2 5089 x 2002 x 16<br>3 4385 x 1831 x 16   | 95 7   | 4X4 4WD  | 222 4   | 4 CBU  | Germany                                |                    |   | 1                       |   |  | 1              | - 1  | 1   | 1   | 6   | 2  | 3  | 0.2%  | 0.2%   |
| / 2.500                  | 10 [D]     |                             | Q3 2.0 TFSI<br>Q5 2.0 TFSI AT   | 1984 AT G   | 64<br>75                               | 1640 3765<br>1845 3692  | 235/50/R18<br>255/55/R19  | 211<br>225               | 2,60                         | 3 4385 x 1831 x 16<br>7 4629 x 1880 x 16   | 08 5<br>53 5                                     | 4X4 4WD  | 230 4   | 4 CBL<br>4 CBL<br>4 CBL                            | Germany                                | 1                  | 1 2   | 2                       | 2 2   | 3  | 2              | 1  | 1   | 1   | 3   | 1 3  | 2  | 0.2%<br>0.2%<br>0.8%  | 0.1%<br>0.2%<br>0.7%   |
|                          |            | BMW                         | X3 xDrive 2.0 D<br>X3 xDrive 2.0i   | 2000 AT G   |  |   |   | -                        | -                            | -  | - :  | 4X4 4WD  | - 4   | 4 CBL  | Germany                                | -                  | 4   | 10                      | 1 9   | 3<br>5   | 25             | 3<br>10  | 13  | 11  | 7   | 8  | 13   | 0.8%  | 0.7%   |
|                          |            |                             | X3 xDrive 3.5i<br>X4 Xdrive 28i   | 3000 AT G   | -                                      |   |   | -                        | - :                          | - :  | - :  | 4X4 4WD  |   | 4 CRE<br>4 CBL<br>4 CBL                            |  | - :                | 2   | 4                       | 5   | 6  | 7              | -  | 3   | 12  | . 8   | 4  | . 4  | 0.0%  | 0.0%   |
|                          |            |                             | X5 xDrive 3.0 D<br>X5 xDrive35i M Sport   | 3000 AT G<br>3000 AT G  | -                                      |   |   | -                        | -                            |  | - :  | 4X4 4WD  | - 4   | 4 CBL  | Germany                                | . 2                | . 5   | - 1                     | 1   | 10   | . 8            |  | . 5   | 15  | . 3   | 1  | - :  | 0.0%  | 0.0%   |
|                          |            |                             | X5 xDrive35i NEW  | 3000 AT G   | -                                      |   | - :   | - :                      | - :                          | - :  |  | 4X4 4WD  |   |  |  | - :                | 25  | 19                      | 13  | 20   | 25             | 14   | 9   | 17  | 21  | 2  | 3 2  | 2.2%  | 2.0%   |
|                          |            | CHEVROLET                   | X6 xDrive35i<br>Captiva 2.0 Dsl AWD<br>Evener 2.51 4X4  | 2979 AT G<br>2000 AT D<br>2499 AT D   | 65                                     | 1950 -<br>42182 -   | 235/55/R18  | 163                      | 2,70                         | 7 4673x1849x175  |  |  | 6 5   | 4 CBL<br>4 CBL                                     | Thailand<br>Thailand                   | 2                  | 1 2   | 9                       | 14  | 4  | 2              | 2  | 3   | 7   | 3   | 3  | 6  | 0.1%<br>0.7%<br>0.1%  | 0.1%<br>0.7%<br>0.1%   |
|                          |            | HYUNDAI                     | Everest 2.5L 4X4<br>New Santa FE 4X4 2.2<br>Jeep Cherokee   | 2200 AT D   | 64                                     |   | 215/90/R17  | 172                      | - 2.63                       | 5 4413 v 1757 v 16   | - 95 5   | 4X4 4WD  | - 4   | 4 CBL<br>4 CBL<br>4 CBL                            | Korea                                  | - :                | . 2   |                         | - :   | - :  | - :            | - :  | - 1   | - :   |   | - :  | - :  | 0.0%  | 0.0%   |
|                          |            | LAND ROVER                  | Jeep Compass<br>Defender 90SW   | 2400 AT G<br>2200 AT D  | 51.48                                  | 8 2010 4,12:1   | P215/55R18<br>7x16 235/85 R16   | 172<br>122               | 2.36                         | 3 4448 X 1814 X 10<br>0 3880 x 1790 x 21   | 851 5<br>82 4                                    | 4X4 4WD  | 5 4   | 4 CBL  | America                                | - :                | - :   | - 1                     | i   | - :  | - :            | - :  | - :   | - :   | 1   | - :  | - :  | 0.0%  | 0.0%   |
|                          |            | EARD ROTER                  | Defender 110SW<br>Discovery HSE   | 2200 AT D<br>2995 AT G  | 60                                     | 3050 3.54:1   | 7x16 235/85 R16<br>255/55 R19   | 122                      | 2,79                         | 4 4626 x 1790 x 21<br>5 4829 x 1915 x 19   | 81 7   | 4X4 4WD  | 145 4   | 4 CBL  | UK                                     | 2                  | 2   | 1                       |   |  | 2              | 2  | - 1   |   | - 1   | 2  | 3  | 0.2%  | 0.2%   |
|                          |            |                             | Discovery Sport 2.0 HSE Si4   | 1999 AT G   | 70                                     | 2505 4.544:1  | 235/55 R19  | 237                      | 2,74                         | 1 4599 x 1902 x 17   | 24 5   | 4X4 4WD  | 240 4   | 4 CBU  | UK                                     | -                  | - :   | ÷                       | - 1   | -  |                |  | - 1   | 2   | 1   | 1  | 1  | 0.1%  | 0.1%   |
|                          |            |                             | Freelander SE<br>Range Rover Evoque   | 2000 AT G<br>2000 AT G  | 70                                     | 2350 4.544:1  | 7.5x18 235/60 R18<br>235/60 R18   | 240<br>240               | 2,66                         | 0 4500 x 1910 x 17<br>0 4355 x 1900 x 16<br>0 4365 x 1900 x 16   | 35 5   | 4X4 4WD  | 217 4   | 4 CBL<br>4 CBL                                     | UK                                     | 2                  | 3   |                         | - ;   |  |                | - ;  |   | :   |   | - ;  | 1  | 0.0%<br>0.1%<br>0.5%  | 0.0%   |
|                          |            |                             | Range Rover Evoque Range Rover Sport HSE Range Rover Sport Autobicoraphy  | 3000 AT G<br>3000 AT G  | 105                                    | 2350 4.544:1<br>2950 3.73:1   | 245/45 R20<br>255/55 R20<br>275/45 R21  | 240<br>340<br>340        | 2,92                         | 3 4850 x 1983 x 18<br>3 4850 x 1983 x 18   | 01 5   | 4X4 4WD  | 210 4   | 4 CBU  | UK                                     | 4                  | 1   | -                       | 1   |  | - 1            | -  |   | 1   |   | 1  |  | 0.1%  | 0.4%<br>0.1%<br>0.2%   |
|                          |            | MERCEDES BENZ               | Range Rover Autobiography   | 2995 AT G<br>2987 AT G  | 105                                    | 2950 3.73:1<br>3050 3.31:1  | 275/45 R21<br>275/40 R22  | 340                      |                              | 3 4850 x 1983 x 18<br>2 4999 x 1983 x 18   | 60 5   | 4X4 4WD  | 210 4   | 4 CBL<br>4 CBL<br>4 CKI                            | UK                                     | 1                  | 5   | 4                       | 2   | 7  | 2              | 1  | 3   | 2   |   | 1  | 1  | 0.4%  | 0.3%   |
|                          |            | MERCEDES BENZ<br>MITSUBISHI | ML 250 AT (W188)<br>R 300 L FL AT (V251)  | 2987 AT G<br>2996 AT G<br>2477 AT D   | -                                      | 2830 -<br>2840 -  | <u> </u>  |                          | -                            |  |  | 4X4 4WU  | - 5   | 4 CBU  | USA                                    | -                  | - :   |                         |   | 10   |                | 13   | 15  | 25  |   | - 1  |  | 0.0%  | 0.0%   |
|                          |            | MITSUBISHI                  | Pajero Sport 2.5 Exceed<br>Pajero Sport 2.5 GLX   | 2477 MT D   | 70                                     | 2710 4100   | 265/65 R19<br>265/70 R16  | 138<br>138               | 2,80                         | 0 4697 X 1815 X 18<br>0 4695 X 1815 X 18   | 100 7  | 4X4 4WD  | - 4   | 4 CBL  | Thailand                               | 84                 | 14  | 3                       | 67  | 87   | 69             | 36   | 31  | 50  | 33  | 8  | 19   | 6.6%  | 5.8%   |
|                          |            | TOYOTA                      | Pajero Sport 2.5 HP 4X4 AT Dakar<br>Fortuner 2.5 G TRD SPORTIVO VNT AT  | 2477 AT D<br>2494 AT D  | 65                                     | 2380 -  | 265/65 R17<br>265 / 65 R17  | 178<br>160.4 / 5,20      | 2,75                         | 0 4695 X 1815 X 18<br>0 4705X1840X188  | i0 7   | 4X4 4WD<br>4X2 FR  | - 5   | 4 CBL  | -                                      | 75<br>494          | 512   | 333                     | 62<br>446                                     | 104<br>637   | 105<br>767     | 86<br>414  | 78<br>448   | 58<br>416   | 50<br>155   | - 4  | 53<br>3  | 61.0%   | 9.9%<br>53.8%  |
|                          |            |                             | Fortuner 2.5 G A/T 4x4<br>Fortuner 2.7 V 4X4 AT   | 2494 AT D<br>2694 AT G  | 65<br>65                               | 2380 -<br>2450 -  | -   | 160.4 / 5,20             |                              | 0 4705X1840X185<br>0 4705X1840X185   | i0 7   | 4X4 AWD<br>4X4 AWD                                       | - 5   | 4 CKI<br>4 CKI                                     |  | 46<br>39           | 75<br>33  | 65<br>33                | 58<br>21                                      | 50<br>15   | 35<br>18       | 34<br>33   | 60<br>49  | 56<br>24  | 64<br>25  |  | 1  | 7.2%<br>3.8%  | 6.3%<br>3.4%   |
|                          | -          | VOLKWAGEN                   | Tiguan 2.0  | 2000 AT G   | -                                      | 1611 3949   | TOTAL   | -                        | 2,60                         | 4 4426 x 1809 x 17   | 03 -   | 4X4 4WD  | - 5   | 4 CBL  | Germany                                | 756<br>756         | 778<br>1,534  | 561<br>2,095            | 707   | 966<br>3,768   | 1,082<br>4,850 | 656<br>5,506   | 729   | 717   | 399<br>7,351  | 103<br>7,454   | 131  | 0.0%  | 0.0%   |
|                          |            |                             |   |   |  |   | CUMULATIVE  |                          |                              |  |  |  |   |  |  | 756                | 1,534   | 2,095                   | 2,802   | 3,768  | 4,850          | 5,506  | 6,235   | 6,952   | 7,351   | 7,454  | 7,585  | J   |  |
| CC > 3.00<br>/ 2.501     |            | BMW                         | X5 xDrive25d<br>X5 xDrive50i  | 4400 AT G<br>4400 AT G  | -                                      |   |   | -                        |                              | - :  |  | 4X4 -  | - 4   | - CBL  | Germany                                | -                  | - :   | - :                     | 3   | 1  | 13             |  | 18  | 13  | 4   | 3  | - :  | 5.8%<br>0.1%<br>0.1%  | 0.7%<br>0.0%<br>0.0%   |
|                          |            |                             | X5 M<br>X6 M  | 4400 AT G<br>4400 AT G  | -                                      |   |   | -                        | -                            | -  |  | 4X4 4WD  | - 4   | 4 CBL  |  | -                  | - :   | - :                     |   | - :  |                | -  | - :   | 1   |   | -  | - :  | 0.1%  | 0.0%   |
|                          |            | CHEVROLET                   | Trailblazer 2.8 AWD<br>Jeep Wrangler  | 2800 AT D<br>3600 AT G  | 76<br>70.4                             | 2506 3.73:1   | 165/60/R18<br>245/75R17   | 196<br>285               |                              | 5 4878x2132x184<br>4 3881 X 1872 X 18  | 7 7  | 4X4 4WD  |   |  | Thailand<br>America                    | 1 24               | . 36  | 13                      | 30  | 17   | 23             | 24   | . 8   | 145   | . 24  | -  |  | 0.1%<br>0.1%<br>35.4%   | 0.0%<br>0.0%<br>4.0%   |
|                          |            |                             | Jeep Grand Cherokee<br>Jeep Grand Cherokee SRT  | 3600 AT G<br>6400 AT G  | 87.06<br>93.1                          | 6 2948 3,45:1<br>2948 3,45:1  | 265/50R20<br>295/45ZR20   | 285<br>470               | 2,91                         | 5 4822 X 2154 X 17<br>3 4859 X 2156 X 19   | 79 5<br>152 5                                    | 4X4 4WD  | 8 4   | 4 CBU  | America                                |                    |   | - 1                     |   | - :  | 1              | 3  | - :   | 6   | 2   | - :  |  | 1.2%  | 0.1%   |
|                          |            | INFINIT                     | QX70 3.7<br>QX70 5.0  | 3696 AT G<br>5026 AT G  |  | 1940 -  |   | -                        | - :                          | - :  | -  | 4X4 AWD  | - 5   | 4 CBL  | Japan                                  | - :                | - :   | 1                       | - :   | - :  | - :            | - :  | - :   | - :   | - 1   | - :  | - :  | 0.1%  | 0.0%   |
|                          |            | LAND ROVER                  | QX80 5.6<br>Discovery HSE   | 5552 AT G   | -                                      | 3 3240 3.21:1   | 255/55 R19  | 255.6                    | - 2.88                       | -<br>5 4829 x 1915 x 19  | -  | 4X4 AWD  | - 5   | 4 CBL  | Japan                                  | . 2                | - :   |                         | - :   |  | - :            | - :  | 1   | 1   | 1   | 1  | - :  | 0.0%<br>0.4%<br>0.3%  | 0.0%   |
|                          |            |                             | Range Rover Sport HSE<br>Range Rover Vogue  | 5000 AT G<br>4400 AT D  | 105                                    | 3050 3.31:1   | 275/40 R22<br>255/55 R20  | 510<br>340               | 2,92                         | 3 4850 x 1983 x 18<br>2 4999 x 1983 x 18   | 01 5   | 4X4 4WD  | 250 4   | 4 CBL  | UK                                     | . 1                | 1   | . 3                     | - 4   | . 3  | 1              | -  | - :   |   |   | -  | - :  | 0.2%  | 0.0%   |
|                          |            |                             | Range Rover Vogue SE<br>Range Rover Autobiography   | 5000 AT G<br>5000 AT G  | 105<br>105                             | 3150 3.31:1<br>3150 3.31:1  | 275/45 R21<br>275/40 R22  | 510<br>510               | 2,92<br>2,92                 | 2 4999 x 1983 x 18<br>2 4999 x 1983 x 18   | 60 5   | 4X4 4WD  | 250 4   | 4 CBL  | UK                                     |                    |   | - :                     | . 1   | - :  |                | -  | - :   |   |   |  |  | 0.0%  | 0.0%   |
|                          |            | LEXUS                       | Lexus RX 350<br>Lexus LX 570  | 3456 AT G<br>5663 AT G  | 72                                     | 2545 -  | R19<br>285 / 60 R18   | 274 / 6200<br>383 / 5600 |                              | 4770X1885X169<br>4990X1970X184   |  | 4X4 AWD  | - 4   | 4 CBL  | Japan<br>Japan                         | . 6                | . 8   | 4                       | . 2   | 17   | . 4            | 5  | . 5   | . 8   | . 4   | 2  | . 17   | 0.2%<br>8.9%  | 0.0%   |
|                          |            | MAZDA<br>MERCEDES BENZ      | New CX-9<br>G 63 AMG (M463)   | 3726 AT G   | 76                                     | - 3464  | 245/50R20   | 277                      | 2,87                         | 5 5096 x 1936 x 17   | 28 7   | 4X4 4WD  | - 5   | 4 CBL  | Japan                                  |                    | 2   | 2                       | - 1   | - 1  | - :            | - :  | - 1   | 1   | . 1   | . 2  | . 1  | 0.5%  | 0.1%   |
|                          |            | MENCEDES SERE               | G 63 AMG (W463)<br>GL 350 Cdi   | 5439 AT G<br>5439 AT G  |  | 6560 -<br>6560 -  | •   | -                        | -                            |  |  | 4X4 4WD<br>4X4 4WD                                       | - 5   | 4 CBL<br>4 CKI                                     | INA                                    |                    | :   | . 12                    |   |  | . 12           | - 11   | 17  | . 12  | . 10  |  |  | 0.9%<br>0.0%<br>11.0%   | 0.1%   |
|                          |            |                             | GL 400 AT (X166)<br>GL 500 AT (X166)<br>GL 500 AT (X166)  | 5461 AT G<br>5461 AT G<br>5461 AT G   | -                                      | 3250 -<br>3250 -<br>3250 -  | •   | -                        | -                            |  |  | 4X4 4WD<br>4X4 4WD                                       | - 5   | 4 CKE<br>4 CKE<br>4 CBL                            | INA                                    |                    |   | - 3                     |   |  | -              |  |   |   | -   |  | 1  | 0.1%  | 1.2%<br>0.0%<br>0.0%   |
|                          |            |                             | GL 63 (X166)<br>ML 350 AT (W166)  | 5461 AT G   | + :                                    | 3250 -  |   | -:                       | - :                          | - :  | -  | 4X4 4WD  | - 5   | 4 CBL  | USA                                    | 1                  | - :   |                         | - :   |  | - :            | - 1  |   | - :   | 1   | - :  | - :  | 0.2%  | 0.0%   |
|                          | _          | TOYOTA                      | ML 400 A/T (W166)<br>Land Cruiser 200   | 3498 AT G<br>4700 MT D  | - 93                                   | 2830 -  | 285 / 65R / 17  | 235 / 3200               | 2.85                         | 0 4950 X1970 X90   |  | 4X4 4WD  | - 5   | 4 CKI<br>4 CKI<br>4 CBI<br>4 CBI<br>4 CBI          | INA                                    | 20                 | 22  | 35<br>11                | 23  | 10   | 11             | 21   | 54  | 21  | 10  | 4<br>15  | 3  | 24.0%<br>5.3%   | 2.7%   |
|                          | _          | VOLKWAGEN                   | Land Cruiser 70   | 4461 MT D<br>3000 AT D  | 0                                      |   | 255/55/019  | 240                      | -                            | 3 4795 x 1940 x 17   | 7  | 4X4 AWD  | - 5   | 4 CBL  | Japan                                  |                    | 2   | 3                       | 1   | 4  |                | 3  | 4   | - 1   |   |  | 10   | 2.8%  | 0.3%   |
|                          |            | TOLKHAULA                   | Trouming 2.0 To   | 3000 N1 D   |  | 2114   4210   | TOTAL   | 240                      | 2,02                         | 3   4133 X 1340 X 11   | 32 -   | 484 486  |   | 4 000  | Gennany                                | <b>69</b>          | 82  | 86                      | 69<br>306                                     | 62   | 73<br>441      | 75<br>516  | 113   | 215   | 57<br>901   | 38   | 34<br>973  | 0.0%<br>100%  | 0.0%<br>11%<br>100%  |
|                          |            |                             |   | 4X4 TYPE SALES TOTA   | u                                      |   |   |                          |                              |  |  |  |   |  |  | 827                |   | 647                     | 785   | 1.033  | 1.161          | 734  | 844   | 941   | 459   | 142  |  |   |  |
|                          |            |                             |   | 4X4 TYPE SALES CUMULATIV  | E                                      |   |   |                          |                              |  |  |  |   |  |  | 827                | 1,687   | 2,334                   | 3,119   | 4,152  | 5,313          | 6,047  | 6,891   | 7,832   | 8,291   | 8,433  | 8,603  |   |  |
|                          |            |                             | 'JAN-DEC 2015   |   | TANK                                   | C GVW GFAR  |   |                          |                              | DIMENSION  |  |  |   |  | , ORIGIN                               |                    |   |                         |   |  |                |  |   |   |   |  |  | Segment   | BUS  |
|                          |            | BRAND                       | MODEL/TYPE  | CC TRANS FUE  | L CAP1                                 |   | WHEEL & TYRE SIZE   | PS / HP                  | WHEEL BASI                   | PxLxT  | SEATER   | DRIVE SYS.   | SPEED DOO   | WHEELS CHU   | COUNTRY                                | JAN                | FEB   | MAR                     | APR   | MAY  | JUN            | JUL  | AUG   | SEP   | ост   | NOV  | DEC  |   | Share  |
| CATEGORY                 | 40 T       | MITSUBISHI                  | FE 71 - BC - 4W<br>FE 83 - BC - 6W  | 3908 MT D<br>3908 MT D  | 70<br>100                              | 5150 4875<br>7000 5714  | 7,50-15-12PR<br>7,00-16-14PR  | 110<br>110               | 2,50                         | 0 4890 X 1750 X 20<br>0 6260X 1930 X 15  | 165 3<br>76 3                                    | 4X2 FR   | 116 3<br>100 3  | 4 CKE<br>6 CKE                                     | -                                      | 37                 | 45<br>1   | 49                      | 23  | 54<br>1  | 34             | 51   | 34  | 80  | 11  | 60   | 27   | 29.2%<br>1.4%   | 13.5%  |
| GVW 5 - 10               | n)         |                             | FE 84G - BC - 6W  | 3908 MT D   | 100                                    | 8000 6166   | 7,50-16-14PR  | 138                      | 3,35                         | 0 6050 X 2035 X 22   | 10 3   | 4X2 FR   | 112 3   | 6 CKI  | -                                      | 5                  | 80  | 55                      | 54  | 84   | 38             | 48   | 120   | 45<br>26  | 66<br>40  | 32   | 22   | 37.5%   | 17.3%  |
|                          | D]         | 1990                        |   |   |  | 8000 6167   | 7.50-16-14 PR<br>7.50-15-12 PR  | 130<br>110               | 2,53                         | 0 7045 x 2100 x 17<br>0 4745 x 1717 x 21   | 20 2   | 4X2 FR   | 126 2   | 6 CKI<br>4 CKI                                     | INA                                    | 2                  | 1   | 32                      | 1   | 1  | 4              | 3  | 3   | - 17  | - 40  | 20   | 8  | 1.4%  | 9.0%   |
| GVW 5 - 10               | D)         | HINO                        | FB 130<br>Dutro 110 SD-B  | 4009 MT D<br>4009 MT D  | 100                                    | 5200 4625   | 7.50-15-12 PR   |                          |                              |  |  |  |   |  | INA                                    | - 1                | 151   | 1                       | 14  | 2  | -              | 2  | - 1   | - "   | 13  | 19   |  | 10.7%   |  |
| GVW 5 - 10               | D          | HINO                        | FB 130 Dutro 110 SD-B Dutro 110 SD-LB Dutro 110 LD-LB   | 4009 MT D<br>4009 MT D<br>4009 MT D<br>4009 MT D  | 100<br>100<br>100                      | 5200 4625<br>5200 4625<br>5200 4625   | 7.50-15-12 PR<br>7.50-15-12 PR  | 110<br>110               | 2,53<br>2,53                 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21   | 20 2   | 4X2 FR<br>4X2 FR   | 126 2   | 4 CKI  |  |                    |   |                         | 114   | 101  |                | 100  | 100   | 174   | 122   | 422  | **   | 100%  | 5.0%<br>0.2%   |
| GVW 5 - 10               | D)         | HINO                        | FB 130 Dutro 110 SDB Dutro 110 SDLB Dutro 110 LDLB  | 4009 MT D<br>4009 MT D<br>4009 MT D<br>4009 MT D  | 100<br>100<br>100                      | 5200 4625<br>5200 4625<br>5200 4625   | 7.50-15-12 PR<br>7.50-15-12 PR<br>7.50-15-12 PR<br>TOTAL<br>CUMULATIVE  | 110                      | 2,53<br>2,53                 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21   | 20 2   | 4X2 FR<br>4X2 FR   | 126 2   | 4 CKI  |  | <b>60</b>          | 151<br>211  | 171<br>382              | 114<br>496                                    | 191<br>687   | 147<br>834     | 180<br>1,014   | 199<br>1,213  | 174<br>1,387  | 133<br>1,520  | 133<br>1,653   | 79<br>1,732  | 100%  | 0.2%<br>46%  |
| QVW 5 - 11<br>[Q/D]      | D] -24 Ton | HINO                        | Dutro 110 SDLB Dutro 110LDLB  | 4009 MT D<br>4009 MT D  | 100                                    | 5200 4625<br>5200 4625  | 7.50-15-12 PR<br>7.50-15-12 PR<br>TOTAL<br>CUMULATIVE<br>8.25-16-14 PR  | 190                      | 5,32                         | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24   | 85 2   | 4X2 FR   | 112 2   | 6 CKI  | INA                                    |                    | 211   | 382                     |   | 191<br>687   | 147<br>834     | 1,014  | 199   | 174<br>1,387  | 133<br>1,520  | 133<br>1,653   | 1,732  | 0.6%  | 46%  |
| GVW 5 - 11<br>(G/D)      | D] -24 Ton |                             | FB 130 Date 110 SDAB PS 24 SDAB | 4009 MT D<br>4009 MT D  | 100<br>100<br>200<br>200               | 5200 4625<br>5200 4625<br>10400 5142<br>14200 5125  | 7.50-15-12 PR<br>7.50-15-12 PR<br>7.50-15-12 PR<br>TOTAL<br>CUMULATIVE<br>8.25-16-14 PR<br>11R225-16PR                                  | 190<br>215               | 5,32<br>5,80                 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24<br>0 11180 x 2425 x 2   | 85 2<br>100 43-59                                | 4X2 FR<br>4X2 FR<br>4X2 FR                               | 112 2<br>105 -  | 6 CKI  | INA<br>INA                             |                    | 151<br>211  | 171<br>382              |   | 191<br>687   | 147<br>834     | 180  | 199<br>1,213  | 1,387   | 133<br>1,520<br>1<br>4  | 133<br>1,653   | 1,732  | 0.6%<br>3.9%  | 46%<br>0.3%<br>2.1%  |
| QVW 5 - 11<br>[Q/D]      | D] -24 Ton | HINO                        | Outes 110 SDLB  Outes 110 LD LB  FC 190 J Bus  A 215  F 225  F 260  FR 280  | 4009 MT D 4009 MT D 5123 MT D 7684 MT D 7684 MT D 7684 MT D 7684 MT D   | 200<br>200<br>270<br>270<br>270<br>270 | 5200 4625<br>5200 4625  | 7.50-15-12 PR<br>7.50-15-12 PR<br>TOTAL<br>CUMULATIVE<br>8.25-16-14 PR  | 190                      | 5,32<br>5,80<br>6,00<br>6,00 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24   | 85 2<br>100 43-59<br>390 43-59<br>390 43-59      | 4X2 FR<br>4X2 FR   | 112 2<br>105 -<br>116 -<br>116 -                          | 6 CKI<br>6 CKI<br>6 CKI<br>6 CKI                   | INA<br>INA<br>INA<br>INA               |                    | 151<br>211<br>-<br>15<br>-<br>107<br>6  | 171<br>382              |   | 191<br>687<br>-<br>10<br>-<br>2<br>2                       | 147<br>834     | 180<br>1,014   | 199<br>1,213  | 174<br>1,387<br>-<br>6<br>-<br>203<br>19                            | 133<br>1,520<br>1<br>4<br>-<br>81                               | 133<br>1,653<br>1<br>3<br>-<br>26  | 1,732  | 0.6%<br>3.9%<br>0.0%<br>76.3%<br>3.2%   | 0.3%<br>2.1%<br>0.0%<br>41.0%  |
| QVW 5 - 11<br>[Q/D]      | D] -24 Ton |                             | Edut 11 SECLE  Date 11 SECLE  Date 11 SECLE  FC 180 J Bass  A 21S  E 23S  E 23S  E 24S  E 24S  E 25S  | 4000 MT D   4000 MT D   1000 MT D   1000 MT D   1000 MT D   1000 MT D D D D D D D D D D D D D D D D D D | 200<br>200<br>270<br>270<br>270        | 5200 4625<br>5200 4625<br>5200 4625<br>10400 5142<br>14200 5125<br>14200 4300<br>14200 4300<br>15000 -<br>15000 - | 7.50.15.12 PR<br>7.50.15.12 PR<br>7.50.15.12 PR<br>TOTAL<br>CUMULATIVE<br>8.25.16.14 PR<br>11R225.16PR<br>10.00-20-14 PR<br>11R225.16PR | 190<br>215<br>235<br>260 | 5,32<br>5,80<br>6,00<br>6,00 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24<br>0 11180 x 2425 x 2<br>0 11470 x 2440 x 11<br>0 11470 x 2465 x 11 | 85 2<br>100 43-59<br>390 43-59<br>390 43-59<br>- | 4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR | 112 2<br>105 -<br>116 -<br>118 -<br>119 -<br>3 -<br>3 - 3 | 6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE | INA<br>INA<br>INA<br>INA<br>INA<br>INA |                    | 151<br>211  | 171<br>382              | 496<br>1<br>133<br>14<br>-                    | 687<br>10<br>2<br>2<br>2                                   | 297<br>4       | 180<br>1,014<br>-<br>2<br>-<br>232<br>-<br>11                                | 199<br>1,213  | 1,387<br>6<br>203<br>19   | 133<br>1,520<br>1<br>4<br>-<br>81<br>-                          | 133<br>1,653<br>1<br>3<br>-<br>26<br>-   | 1,732<br>1<br>8<br>93<br>17                                  | 100%<br>0.6%<br>3.9%<br>0.0%<br>76.3%<br>3.2%<br>0.0%<br>7.3%                 | 46%<br>0.3%<br>2.1%<br>0.0%<br>41.0%<br>1.0%<br>0.0%<br>3.9%                 |
| GVW 5 - 11<br>[Q/D]      | D] -24 Ton | HINO                        | Outes 110 SDLB  Outes 110 LD LB  FC 190 J Bus  A 215  F 225  F 260  FR 280  | 4009 MT D 4009 MT D 5123 MT D 7684 MT D 5958 MT D   | 200<br>200<br>270<br>270<br>270        | 5200 4625<br>5200 4625<br>5200 4625<br>10400 5142<br>14200 5125<br>14200 4300<br>14200 4300<br>15000 -<br>15000 - | 7.50.15-12 PR<br>7.50.15-12 PR<br>7.50.15-12 PR<br>TOTAL<br>CUMILATIVE<br>8.25.16-14 PR<br>118225-16-PR<br>118225-16-PR<br>118225-16-PR | 190<br>215<br>235<br>260 | 5,32<br>5,80<br>6,00<br>6,00 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24<br>0 11180 x 2425 x 2<br>0 11470 x 2440 x 11<br>0 11470 x 2465 x 11 | 85 2<br>100 43-59<br>390 43-59<br>390 43-59<br>- | 4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR | 112 2<br>105 -<br>116 -<br>118 -<br>119 -<br>3 -<br>3 - 3 | 6 CKI<br>6 CKI<br>6 CKI<br>6 CKI                   | INA<br>INA<br>INA<br>INA<br>INA<br>INA |                    | 211<br>   | 382<br>. 16<br>. 84<br> | 496<br>- 1<br>1 33<br>133<br>14 - 18<br>18 14 | 191<br>687<br>10<br>2<br>2<br>2<br>2<br>13                 | 934<br>        | 1,014  | 199<br>1,213<br>-<br>11<br>-<br>273<br>3<br>-<br>6<br>9 | 1,387<br>6<br>203<br>19<br>12<br>23<br>16                           | 1,520<br>1<br>4<br>81<br>-<br>23<br>7                           | 1,653<br>1<br>3<br>  | 1,732<br>1<br>8<br>93<br>17<br>-<br>25<br>24<br>18           | 100%<br>0.6%<br>3.9%<br>0.0%<br>76.3%<br>3.2%<br>0.0%<br>7.3%<br>5.9%<br>2.7% | 46%<br>0.3%<br>2.1%<br>0.0%<br>41.0%<br>1.7%<br>0.0%<br>3.9%<br>3.2%<br>1.4% |
| QVW 5 - 11<br>[Q/D]      | D] -24 Ton | HINO                        | Edut 11 SECLE  Date 11 SECLE  Date 11 SECLE  FC 180 J Bass  A 21S  E 23S  E 23S  E 24S  E 24S  E 25S  | 4000 MT D   4000 MT D   1000 MT D   1000 MT D   1000 MT D   1000 MT D D D D D D D D D D D D D D D D D D | 200<br>200<br>270<br>270<br>270        | 5200 4625<br>5200 4625<br>5200 4625<br>10400 5142<br>14200 5125<br>14200 4300<br>14200 4300<br>15000 -<br>15000 - | 7.50.15.12 PR<br>7.50.15.12 PR<br>7.50.15.12 PR<br>TOTAL<br>CUMULATIVE<br>8.25.16.14 PR<br>11R225.16PR<br>10.00-20-14 PR<br>11R225.16PR | 190<br>215<br>235<br>260 | 5,32<br>5,80<br>6,00<br>6,00 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24<br>0 11180 x 2425 x 2<br>0 11470 x 2440 x 11<br>0 11470 x 2465 x 11 | 85 2<br>100 43-59<br>390 43-59<br>390 43-59<br>- | 4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR | 112 2<br>105 -<br>116 -<br>118 -<br>119 -<br>3 -<br>3 - 3 | 6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE | INA<br>INA<br>INA<br>INA<br>INA<br>INA |                    | 211<br><br>15<br><br>107<br><br><br><br>1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 382<br>. 16<br>. 84<br> | 496<br>1<br>133<br>14<br>-                    | 687<br>10<br>2<br>2<br>2                                   | 297<br>4       | 180<br>1,014<br>-<br>2<br>-<br>232<br>-<br>-<br>11<br>6<br>2<br>253<br>1,074 | 199<br>1,213<br>1,213<br>11<br>273<br>3<br>6<br>9<br>9  | 1,387<br>6<br>203<br>19   | 1,520<br>1<br>4<br>81<br>-<br>23<br>7                           | 133<br>1,663<br>1<br>3<br>-<br>26<br>-<br>-<br>-<br>12<br>4<br>-<br>-<br>46<br>1,825 | 1,732<br>1<br>8<br>93<br>17<br>-<br>25<br>24<br>18           | 100%<br>0.6%<br>3.9%<br>0.0%<br>76.3%<br>3.2%<br>0.0%<br>7.3%<br>5.9%<br>2.7% | 46%<br>0.3%<br>2.1%<br>0.0%<br>41.0%<br>1.0%<br>0.0%<br>3.9%                 |
| GVW 5 - 1 (G/D)          | D] -24 Ton | HINO                        | Edut 11 SECLE  Date 11 SECLE  Date 11 SECLE  FC 180 J Bass  A 21S  E 23S  E 23S  E 24S  E 24S  E 25S  | 4000 MT D   4000 MT D   1000 MT D   1000 MT D   1000 MT D   1000 MT D D D D D D D D D D D D D D D D D D | 200<br>200<br>270<br>270<br>270        | 5200 4625<br>5200 4625<br>5200 4625<br>10400 5142<br>14200 5125<br>14200 4300<br>14200 4300<br>15000 -<br>15000 - | 7.50.15-12 PR<br>7.50.15-12 PR<br>7.50.15-12 PR<br>TOTAL<br>CUMILATIVE<br>8.25.16-14 PR<br>11R225-16PR<br>11R225-16PR<br>11R225-16PR    | 190<br>215<br>235<br>260 | 5,32<br>5,80<br>6,00<br>6,00 | 0 4745 x 1717 x 21<br>0 4745 x 1717 x 21<br>0 8980 x 2175 x 24<br>0 11180 x 2425 x 2<br>0 11470 x 2440 x 11<br>0 11470 x 2465 x 11 | 85 2<br>100 43-59<br>390 43-59<br>390 43-59<br>- | 4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR<br>4X2 FR | 112 2<br>105 -<br>116 -<br>118 -<br>119 -<br>3 -<br>3 - 3 | 6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE<br>6 CKE | INA<br>INA<br>INA<br>INA<br>INA<br>INA | 60<br>10<br>3<br>4 | 211  15 107 6 1 11 1 130 154  | 382<br>. 16<br>. 84<br> | 496  1 1 133 14 18 14 18 447                  | 687<br>10<br>2<br>2<br>2<br>2<br>2<br>13<br>-<br>49<br>496 | 934<br>        | 1,014<br>2<br>232<br>-<br>11<br>6<br>2<br>253<br>1,074                       | 1,213<br>   | 1,387<br>6<br>-<br>203<br>19<br>-<br>12<br>23<br>16<br>279<br>1,655 | 1,520<br>1<br>4<br>-<br>81<br>-<br>23<br>7<br>8<br>124<br>1,779 | 1,653<br>1<br>3<br>-<br>26<br>-<br>12<br>4<br>-<br>46<br>1,825                       | 1,732<br>1<br>8<br>93<br>17<br>-<br>25<br>24<br>186<br>2,011 | 100%  0.6% 3.9% 0.0% 76.3% 3.2% 0.0% 7.3% 5.9% 2.7% 100%                      | 46%<br>0.3%<br>2.1%<br>0.0%<br>41.0%<br>1.7%<br>0.0%<br>3.9%<br>3.2%<br>1.4% |

| CUP/TRUCK SALES                                   |                        | JAN-DEC 2015  |  |  |  |  |  |  | GAIKNDO WHOLES<br>`JAN-DEC 2   |   |   |  |   |  |   |                                   |                           |                                |  |   |                                  |                                |  |  |
|---|------------------------|---|--|--|--|--|--|--|--|---|---|--|---|--|---|-----------------------------------|---------------------------|--------------------------------|--|---|----------------------------------|--------------------------------|--|--|
| CATEGORY  PICK UP  GVW < 5 Ton (Q/D)              | BRAND<br>DAIHATSU      | MODEL/TYPE  Gran Max PU STD  Gran Max PU 3-Way  | 1298   | MT G   | 43 1:<br>43 1:                                 | GEAR<br>RATIO<br>1950 5125<br>1950 5125  | WHEEL & TYRE SIZE<br>175R13-8PR<br>175R13-8PR  | PS / HP  | 2,650 4149X1665X1850<br>2,650 4195X1675X1890   | 3 4X2 FR<br>3 4X2 FR  | - 2   | 4 CF   | KD -  | JAN FEB<br>1,936 1,932<br>503 496                                  | MAR APR<br>2,170 1,965<br>589 478                         | 384                               | 532                       | 1,495 1<br>276                 | UG SEP<br>1,724 1,090<br>547 521                           | 1,686<br>19 506                                       | 647                              | 1,513<br>502                   | 3.2% 2.3   | 8.0% 2<br>2.3%                               |
| ,   | FORD                   | Gran Max PU STU<br>Gran Max PU 3-Way<br>All New Ranger SC 4s2<br>Ranger Single Cab 2:2L Base (4s4) MT   | 1495<br>1495<br>2198<br>2198                 | MT G<br>MT G<br>MT D<br>MT D                 | 43 2<br>43 2<br>55 3                           | 2100 5125<br>2100 5125<br>333  | 175R13-8PR<br>175R13-8PR   | 97<br>97<br>-  |  | 3 4X2 FR<br>3 4X2 FR<br>- 4X2 -<br>- 4X4 4WD<br>- 4X4 4WD   | - 2<br>- 2<br>- 4<br>0 - 2                        | 4 CF<br>4 CF<br>4 CE<br>4 CE                 | KD -<br>KD -<br>BU Thailand<br>BU Thailand                              | 3,406 3,219<br>305 296   | 3,048 2,474<br>342 322                                    |                                   |                           | 1,606 2                        | 2,171 1,93<br>284 37                                       | 84 2,629<br>*1 79<br>                                 | 3,166<br>100<br>-<br>23          | 2,318<br>100                   | 16.0% 11.4<br>1.5% 1.1<br>0.0% 0.0<br>0.1% 0.0                       | 1.4% 2<br>1.1%<br>0.0%<br>0.0%               |
|   | ISUZU                  | All New Ranger SC 4x4 Bison Bus Chis Bison STD Bison Flat Bad Panther Turbo PU Panther Turbo PID PU   | 2499<br>2499<br>2499                         | MT D     | 47 2<br>47 2<br>55 1                           | 2540 -<br>2540 -<br>1990 4100  | 165-R13C-8PR<br>165-R13C-8PR   | -<br>-<br>80<br>80   | 2,680 4,380 x 1,650 x 1,722<br>2,680 4,360 x 1,650 x 1,722   | - 4X2 4X2 4X2 4X2 - 3 4X2 FR 3 4X2 FR   | · 2   | 4 CF<br>4 CP<br>4 CP<br>4 CP<br>4 CP<br>4 CP | KD -  | 2 19<br>2 19<br><br>72 115<br>94 77                                |   |                                   |                           | 9                              | 14 1:<br>55 19<br>37 3                                     |   |                                  | 84                             | 0.1% 0.0<br>0.0% 0.0<br>0.7% 0.5                                     | 0.0%<br>0.0%<br>0.0%<br>0.0%<br>0.5%<br>0.5% |
|   | KIA                    | Panther Turbo G/D PU D-MAX SC L-MAX SC L-MAX SC AII Nov BI-G-UP PU AII Nov BT-50 Pro SC   | 2499<br>2499<br>2665<br>2198                 | MT D<br>MT D<br>MT D<br>MT D                 | 55 1:<br>76 2<br>- 2:<br>70                    | 1990 4100<br>2750 4100<br>2950 -<br>4700   | 165-R13C-8PR<br>245/70/R16<br>-<br>255/70R16   | 80<br>109<br>-<br>120  | 2,680 4,655 x 1,820 x 1,790<br>3,095 5,215 x 1,880 x 1,780<br>-<br>3,220 5373 x 1850 x 1840  | 3 4X2 FR<br>3 4X4 4WD<br>- 4X2 FR<br>2 4X4 4WD  | - 2<br>D - 2<br>- 2<br>D - 2                      | 4 CF<br>4 CE<br>4 CE<br>4 CE                 | BU Thailand BU Korea BU Thailand  | 81 53<br>5 -<br>13 26<br>1 -                                       | . 39<br>15 8<br>9 5<br>5 5                                | 15<br>47<br>29                    | 40                        | 27                             | 8 1  | 17 45<br><br>25 9                                     | 20                               |                                | 0.2% 0.1<br>0.0% 0.0<br>0.2% 0.1<br>0.0% 0.0                         | 0.1%<br>0.0%<br>0.1%<br>0.0%                 |
|   | MITSUBISHI             | All New BT-50 Pto FSC T-120 SS PU STD T-120 SS PU FLD T-120 SS PU S PUS L-300 PU STD  | 1500<br>1500<br>2500                         | MT D MT G MT G MT G MT D                     | 42 1<br>42 1<br>47 2                           | - 4700<br>1760 4875<br>1760 4875<br>1760 4875<br>1760 4875<br>2450 5286  | 255/70R16<br>5,50-13-8PR<br>5,50-13-8PR<br>5,50-13-8PR<br>7,00-14-8PR                                      | 120<br>86<br>86<br>86<br>70  | 1,970 3720 X 1560 X 1825<br>1,970 3720 X 1560 X 1825<br>1,970 3940 X 1680 X 1905<br>2,200 4170 X 1700 X 1845   | 3 4X2 FR<br>3 4X2 FR<br>3 4X2 FR  | · 2   | 4 CF<br>4 CF<br>4 CF<br>4 CF<br>4 CF         | IKD INA<br>IKD INA  | 288 288<br>1,871 2,018<br>192 240<br>432 371                       | 288 314<br>1,884 1,735<br>205 127<br>378 375              | 1,965<br>178<br>266               | 1,706<br>210<br>240       | 1,384 1<br>96<br>240           |  | 14 1,976<br>13 192<br>52 361                          | 1,277<br>97<br>420               | 84<br>903<br>71<br>298         | 11.0% 7.8<br>1.0% 0.7<br>2.2% 1.6                                    | 0.0%<br>1.2%<br>7.8% 2<br>0.7%<br>1.6%       |
|   | SUZUKI                 | L 350 PU FLD<br>Strada CR 2.5 - SC GLX<br>Strada CR 2.8 A - SC GLX<br>Strada CR 2.8 HDX - SC GLX<br>APV PU  | 2500<br>2500<br>2835                         | MT D MT D MT D MT D MT G                     | 75 2<br>75 2                                   | 2450 5286<br>2550 4638<br>2760 4636<br>2760 4636<br>1950 4300  | 7,00-14-8PR<br>MT 245/75 R16<br>MT 245/75 R16<br>MT 245/75 R16<br>MT 245/75 R16<br>185 R14 C               | 70<br>97<br>97<br>97<br>92.4                                       | 3,000 5040 X 1750 X 1775<br>3,000 5040 X 1750 X 1775   | 3 4X2 FR<br>2 4X2 FR<br>2 4X4 4WD<br>2 4X4 4WD<br>2 4X2 FR  | - 2<br>141 2<br>D 141 2                           | 4 CF<br>4 CE<br>4 CE                         | BU Thailand BU Thailand   | 1,984 1,674<br>41 40<br>   | 1,848 1,413<br>54 35<br><br>155 151<br>1,039 589          | 200                               | 51                        | 26                             | 1,331 1,49<br>110 5i<br>-<br>144 16<br>860 1,08            | 58 2<br>  | 123                              | 1,374                          | 0.2% 0.2<br>0.0% 0.0   | 6.9% 1<br>0.2%<br>0.0%<br>0.8%<br>4.2% 1     |
|   | TATA                   | APV PU X-TRA Carry 1.5 PU FD Carry 1.5 PU WD Super Ace Die Super Ace Die  | 1495<br>1493<br>1493                         | MT G<br>MT G<br>MT G<br>MT D<br>MT D         | 46 1:<br>42 2:<br>42 2:                        | 1950 4300<br>2085 4875<br>2085 4875<br>2170 4.1  | 185 R14 C<br>5,50 R13-8PR<br>6,00 R13-8PR<br>185 R14 - 8 PR<br>185 R14 - 8 PR                              | 92.4<br>87<br>87<br>70<br>70                                       | 2,825 4405 X 1750 X 1865<br>1,970 3780 X 1580 X 1825<br>1,970 3930 X 1830 X 1850   | 2 4X2 FR<br>3 4X2 FR<br>3 4X2 FR<br>2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR  | · 2   | 4 CF   | KD -  | 827 508<br>4,326 3,648<br>861 610<br>- 1<br>60 21                  | 736 382<br>4,665 2,069<br>527 587<br>2 1<br>62 75         | 3,505                             | 444<br>2,968<br>595       | 446<br>3,726 2                 | 584 63<br>2,426 2,92<br>580 46<br>2                        | 24 3,822<br>38 591<br>- 1                             | 566<br>3                         | 522<br>4,464<br>664            | 3.6% 2.6<br>22.3% 15.9<br>3.9% 2.7                                   | 2.6%<br>5.9% 4<br>2.7%<br>0.0%<br>0.3%       |
|   | TOYOTA                 | Super Ace Die SC CHA Xenon RX ACE EX2 HELUX 2.5 P/U SC E HELUX 2.5 P/U Extra SC E   | 1405<br>2958<br>702                          | MT D MT D MT D MT D MT D MT D                | 80 2<br>60 2                                   | 2170 4.1<br>2960 3.7<br>1550 -   | 165 R14 - 8 PR<br>215/75 R16<br>155 R13 LT - 8 PR<br>255 / 70 R15C<br>255 / 70 R15C                        | 70<br>73<br>16<br>102 / 3600                                       |  | 2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR  | 125 2<br>120 5<br>70 2                            | 4 CE<br>4 CE                                 | BU India<br>BU India  | 4 31<br>5 6<br>13 6<br>80 136                                      | 3 26<br>14 4<br>10 5<br>151 179                           | 15<br>8<br>11                     | 5<br>19<br>11             | 8                              | 15 1<br>26 1<br>22 1<br>168 19<br>136 19                   | 6 13<br>13 10<br>3 12                                 | 18<br>20<br>10                   | 32<br>20<br>8<br>37            | 0.1% 0.1<br>0.1% 0.1<br>0.1% 0.0                                     | 0.1%<br>0.1%<br>0.0%<br>0.6%<br>0.2%         |
|   |                        | HLux 2.0 P/U SC   | 2000   | MT G   | 65 1:  | 1285 -   | 205 / 70 R15C<br>205 / 70 R15<br>TOTAL<br>IMULATIVE  | 136 / 5600   | 2,750 4800X1760X1680   | 2 4X2 FR  | - 2   | 4 CE   | 'BU Thailand  | 212 376<br>19,126 17,101<br>19,126 36,227                          | 334 347<br>18,750 13,852<br>54,977 68,829                 | 305<br>14,584<br>83,413           | 3<br>14,016<br>97,429     | 182<br>12,731 14               | 469 58<br>4,219 14,99<br>4,379 139,37                      | 9 749<br>8 17,176                                     | 471<br>15,405                    | 84<br>14,217<br>186,175        |  | 1.6%<br>71% 18                               |
| TRUCK GVW 5 - 10 Ton<br>(G/D)                     | HINO                   | Dutro 110 SD STD  Dutro 110SD-LT  Dutro 110 LD STD  Dutro 110 HD STD  Dutro 130 MD STD  | 4009<br>4009<br>4009                         | MT D  MT D  MT D  MT D  MT D                 | 100 7<br>100 7<br>100 7                        | 7000 5125<br>7500 6167<br>7500 5375  | 7.50-15-12 PR<br>7.50-15-12 PR<br>7.00-16-14 PR<br>7.50-16-14 PR<br>7.50-16-14 PR                          | 110<br>110<br>110<br>110<br>110                                    | 3,380 6026 x 1864 x 2150<br>3,380 6026 x 1945 x 2165   | 2 4X2 FR<br>2 4X2 FR  | 115 2<br>98 2                                     | 6 CH   | KD INA  | 165 99<br>122 81<br>96 121<br>53 53<br>3 17                        | 61 73<br>118 64<br>80 39<br>63 26<br>25 4                 | 29                                | 55<br>20                  | 36<br>50<br>24<br>17           | 44 7:<br>81 10:<br>44 8<br>26 5:<br>12                     | 75 52<br>33 63<br>81 33<br>67 25<br>3 3               | 104                              | 59                             | 1.3% 0.3<br>0.7% 0.2<br>0.2% 0.0                                     | 0.3%<br>0.3%<br>0.3%<br>0.2%<br>0.0%         |
|   | ISUZU                  | Dutro 130 MD-L Dutro 130 HD STD 6.4 NHR 55 C/C NHR 55 C/C NKR 55 C/C  | 4009<br>4009<br>2771<br>2771                 | MT D<br>MT D<br>MT D<br>MT D                 | 100 8:<br>100 8:<br>75 5                       | 8250 6428<br>8250 6833<br>5100 4875<br>5100 4875<br>5300 5857  | 7.50-16-14 PR<br>7.50-16-14 PR<br>7.50-15-10PR<br>225/75/R16<br>7.50-15-12PR                               | 130<br>130<br>100<br>100<br>100                                    | 3,380 6028 x 1945 x 2185<br>2,095 4,590 x1,695 x 2,095<br>2,490 4,590 x1,695 x 2,127   | 2 4X2 FR<br>2 4X2 FR  | 103 2<br>97 2<br>103 2<br>105 2                   | 6 CH<br>6 CH<br>4 CH<br>4 CH                 | KD -  | 85 134<br>587 545<br>61 18<br>172 73<br>92 72                      | 230 96<br>758 254<br>43 43<br>131 75<br>41 46             | 70<br>446<br>81<br>88             | 13<br>36                  | 43<br>423<br>17<br>103<br>38   | 90 10<br>420 53<br>21 7<br>68 7:                           | 94<br>88 762<br>71 73<br>73 78<br>21 94               | 45<br>57                         | 69<br>464<br>81<br>51          | 10.5% 2.4<br>1.0% 0.2<br>1.7% 0.4                                    | 0.4%<br>2.4%<br>0.2%<br>0.4%                 |
|   |                        | NKR 55 CIO<br>NKR 55 LWB<br>NKR 55 6T CC<br>NQR71 EC<br>NKR71 STO 5.8   | 2771<br>2771<br>2771<br>4570                 | MT D<br>MT D<br>MT D                         | 75 S<br>75 S<br>75 6                           | 5300 5857<br>5300 5857<br>8000 5857  | 225/75/R16<br>7.50-15-14PR<br>7.50-15-14PR<br>7.50-15-14PR<br>7.50-15-14PR                                 | 100<br>100<br>100<br>125<br>125                                    | 2,490 4,590 x1,695 x2,127<br>3,405 5,540 x1,695 x2,095<br>3,380 5,905 x1920 x2,120<br>4,175 7,445 x2,100 x1,630  | 16 4X2 FR<br>3 4X2 FR<br>3 4X2 FR   | 108 2<br>102 2<br>107 2<br>110 2                  | 4 C9<br>4 C9<br>4 C9<br>6 C9                 | KD -  | 16 17<br>149 219<br>   | 17 8<br>183 169<br>                                       | 4<br>206<br>19<br>225             | 31                        | 13<br>61<br>-                  | 23 6:<br>127 14i<br>17 2<br>118 19                         | 33 20<br>18 175<br>                                   | 5<br>187<br>-                    | 5<br>215<br>-<br>30            | 0.3% 0.1<br>3.3% 0.7<br>0.0% 0.0<br>0.4% 0.1                         | 0.1%   |
|   | MITSUBISHI             | NKR71 HD 6.5<br>FRR00<br>FE 71<br>FE 73 + GW<br>FE 73 HD 6W   | 5193<br>3908                                 | MT D MT D MT D MT D MT D MT D                | 100 10<br>70 5                                 | 8250 6500<br>0000 5571<br>5150 4875<br>7000 5714   | 7.50-15-14PR<br>7.50-15-14PR<br>8.25-16-14PR<br>7.50-15-12 PR<br>7,00-16-14PR<br>7,00-16-14PR              | 125<br>190<br>110  | 3,360 5,905 x1920 x2,120<br>5,320 8,625 x2,200 x2,54(<br>3 4735 X1750 X 2055<br>3,350 5960 X 1870 X 2130   | 3 4X2 FR<br>3 4X2 FR  | 95 2<br>103 2                                     | 6 CH   | KD -  | 594 453<br>15 20<br>560 590<br>21 138                              | 216 102<br>8 5<br>593 476<br>113 112                      | 163<br>8<br>473<br>84             | 333<br>5<br>307<br>62     | 88<br>11<br>411                | 244 44   | 550<br>10 12<br>02 506                                | 790<br>12<br>494                 | 378<br>14<br>342               | 7.3% 1.7<br>0.2% 0.0<br>10.1% 2.3<br>1.8% 0.4                        | 1.7%<br>0.0%<br>2.3%<br>0.4%                 |
|   |                        | FE 74 S - 6W<br>FE 74 HDV - 6W<br>FE Super HD - 6W<br>FF 84 - 6W  | 3908<br>3908<br>3908                         | MT D      | 100 7:<br>100 7:<br>100 8:                     | 7000 6168<br>7500 5571<br>7500 6168<br>8000 6168   | 7,00-16-14PR<br>7,50-16-14PR<br>7,50-16-14PR<br>7,50-16-14PR<br>7,50-16-14PR                               | 110<br>125<br>125<br>136<br>138                                    | 3,350 5960 X 1970 X2145<br>3,350 5960 X 1970 X 2145<br>3,350 5960 X 1970 X 2145<br>3,850 6980 X 2035 X 1595  | 3 4X2 FR<br>3 4X2 FR<br>3 4X2 FR  | 120 2<br>113 2<br>113 2                           | 6 CH<br>6 CH<br>6 CH                         | KD -  | 10 35<br>486 445<br>1,706 1,717<br>717 634<br>157 180              | 60 - 361 389<br>1,661 1,427<br>449 318<br>138 111         |                                   | 272<br>955<br>326         | 739 1<br>280                   | 16 2:<br>322 30<br>1,062 1,190<br>300 54:<br>118 14-       | 06 225<br>02 1,019<br>19 435                          | 233<br>1,237<br>482              | 11<br>184<br>855<br>191<br>136 | 6.1% 1.4<br>24.5% 5.6<br>8.2% 1.9                                    | 0.1%<br>1.4%<br>5.6%<br>1.9%<br>0.6%         |
|   | TOYOTA                 | New Dyna ST New Dyna ST With PS Dyna ST 110PS STD Bus CH LWB Dyna ST 110PS STD Truck CH LWB More Dana ST  | 4000<br>4000                                 | MT D MT D MT D MT D                          | 100 5:<br>100 5:                               | 5200 4625<br>5200 4625<br>5200 4625<br>5200 4625<br>7000 5125  | 7.50-15-12PR<br>7.50-15-12PR<br>7.50-15-12PR<br>7.50-15-12PR<br>7.50-15-12PR                               | 110 / 2800<br>110 / 2800<br>110 / 2800<br>110 / 2800<br>110 / 2800 | 2,530 4745X1717X2120<br>2,530 4745X1717X2120<br>2,530 4745X1717X2120<br>2,530 4745X1717X2120   | 2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR  | · 2   | 4 CF   | KD -  | 10 .<br>60 35 .<br>  | . 40<br>65 75<br>   | 15<br>40<br>5<br>15<br>5          | 50<br>5<br>15             | 5<br>55                        | 55 44<br>10 11<br>30 21                                    | 5 5<br>10 35<br>10 5<br>25 15                         | 55                               | 40<br>-<br>20                  | 1.0% 0.2<br>0.1% 0.0<br>0.4% 0.1                                     | 0.0%<br>0.2%<br>0.0%<br>0.1%                 |
|   |                        | New Dyna FT New Dyna FT With PS New Dyna ET   | 4000<br>4000<br>4000                         | MT D MT D MT D MT D MT D                     | 100 7:<br>100 7:<br>100 7:                     | 7500 6167<br>7500 6167<br>7500 5375  | 7.50-15-12PR<br>7.50-15-12PR<br>7.50-16-14PR<br>7.50-16-14PR<br>7.50-16-14PR                               | 110 / 2800<br>110 / 2800<br>110 / 2800<br>130 / 2700               | 3,380 6026X1864X2150<br>3,380 6026X1945X2165<br>3,380 6026X1945X2165<br>3,380 6026X1945X2165   | 2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR  | · 2   | 6 CH<br>6 CH<br>6 CH<br>6 CH                 | KD -  | 5  | 20 15<br>10 15<br>65 135                                  | 20<br>10<br>65                    | 5<br>50                   | 24<br>5<br>90                  | 15 10  | 0 15  | 20                               | 5<br>-<br>40                   | 0.3% 0.1<br>0.1% 0.0<br>1.0% 0.2<br>0.0% 0.0                         | 0.0%<br>0.1%<br>0.0%<br>0.2%<br>0.0%         |
|   |                        | New Dyna XT With PS New Dyna HT H Gear New Dyna HT STD Gear New Dyna HT STD Gear New Dyna HT STD Gear With PS New Dyna HT STD Gear With PS  | 4000<br>4000                                 | MT D MT D MT D MT D MT D                     | 100 8:<br>100 8:                               | 8250 6428<br>8250 6428   | 7.50-16-14PR<br>7.50-16-14PR<br>7.50-16-14PR<br>7.50-16-14PR<br>7.50-16-14PR                               | 130 / 2700<br>130 / 2700<br>130 / 2700<br>130 / 2700<br>130 / 2700 | 3,380 6026X1945X2165<br>3,380 6026X1945X2165<br>3,380 6026X1945X2165   | 2 4X2 FR<br>2 4X2 FR  | . 2   | 6 CH<br>6 CH<br>6 CH<br>6 CH                 | KD -  | 10 20<br>10 -<br>10 -<br>410 470<br>15 20                          | 50 30<br><br>45 30<br>568 497<br>60 55                    | 5<br>5<br>70<br>5<br>55           | 70<br>5                   |                                | 75 11:<br>60 3:  | 80 21<br><br><br><br>                                 | 125<br>30                        | 10                             | 0.0% 0.0<br>0.2% 0.0   | 0.1%<br>0.0%<br>0.0%<br>1.1%<br>0.2%         |
| GVW 10 - 24 Ten<br>(Q/D)                          | HNO                    | FG 215 JE<br>FG 215 JP  | 7684<br>7684                                 | MT D   | 200 1-   |  | 9.00-20-14 PR<br>9.00-20-14 PR   | 215<br>215   | 4,800   8025 x 2400 x 2610   5,530   9410 x 2400 x 2610   5,320   8980 x 2175 x 2465   | 2 4X2 FR<br>2 4X2 FR  | 104 2<br>104 2                                    | 8 C  | KD INA<br>KD INA  | 6,717 6,619<br>6,717 13,336  | 6,546 5,010<br>19,882 24,892<br>4 1<br>8 1                | 4,054<br>28,946                   | 3,664<br>32,610           | 3,110 4<br>35,720 40           | 4,363 5,390<br>0,083 45,470<br>- 21 11                     | \$ 4,958<br>5 50,434                                  | 5,253<br>55,687                  | 3,825<br>59,512                | •  | 23%<br>0.0%<br>0.1%                          |
|   |                        | FC 190 J<br>FG 295 JJ<br>FG 245 JJ<br>FG 235 JK<br>FG 245 JK  | 5123<br>7684<br>7684<br>7684<br>7684         | MT D MT D MT D MT D MT D                     | 200 10<br>200 15<br>200 15<br>200 15<br>200 15 | 0400 5142<br>5100 5857<br>5100 6.833<br>5100 5857<br>5100 6.428  | 9.00-20-14 PR<br>8.25-16-14 PR<br>10.00-20-18 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR     | 190<br>235<br>245<br>235<br>245<br>235                             | 4,280 7520 x 2425 x 2625<br>4,330 7800 x 2490 x 2755<br>4,600 8010 x 2425 x 2625<br>4,630 8150 x 2490 x 2755   | 2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR<br>2 4X2 FR  | 94 2<br>103 2<br>94 2<br>109 2                    | 6 CH<br>6 CH<br>6 CH                         | KD INA<br>KD INA<br>KD INA<br>KD INA                                    | 5 2<br>61 49<br>1 5  | 3 5<br>55 90<br>1 11                                      | 33                                | 4<br>155<br>1<br>17       | 1<br>118<br>22                 | 8<br>52 70<br>21   | ) 3<br>0 72<br>1 14                                   | 230<br>-<br>3                    | 4<br>102                       | 18.7% 0.4<br>0.0% 0.0<br>2.7% 0.1<br>0.0% 0.0                        | 0.0%<br>0.4%<br>0.0%<br>0.1%<br>0.0%         |
|   |                        | FG 235 JL<br>FG 245 JL<br>FG 235 JP<br>FG 240 JP  | 7684<br>7684<br>7684<br>7684                 | MT D MT D MT D MT D MT D MT D                | 200 15<br>200 15<br>200 15<br>200 15           | 5100 6.428<br>5100 5857<br>5100 6.428<br>5100 5857<br>5100 5857<br>5100 5857   | 10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR                                       | 235<br>235<br>245<br>235<br>240<br>235                             | 4,850 8558 x 2425 x 2625<br>4,780 8850 x 2490 x 2755<br>5,530 9615 x 2425 x 2625<br>5,530 9410 x 2455 x 2630   | 2 4X2 FR<br>2 4X2 FR  | 94 2<br>109 2<br>94 2<br>94 2                     | 6 CH<br>6 CH<br>6 CH                         | IKD INA<br>IKD INA<br>IKD INA   | 16 32<br>  | 31 41<br>   | 25                                |                           | 9                              | 15 2<br>-<br>46 10   | 21 33   | 51                               | 18                             | 0.0% 0.0   | 0.1%<br>0.0%<br>0.2%<br>0.0%                 |
|   | MERCEDES BENZ          | FG 245 JP<br>FG 250 JM<br>FG 245 JS<br>FG 235 JS<br>FG 240 JS   | 7684<br>7684<br>7684                         | MT D MT D MT D MT D MT D MT D                | 200 15<br>200 15<br>200 15                     | 5100 5857<br>5100 5857<br>5100 5857<br>5100 5857<br>5100 5857<br>5100 5857   | 10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR                     | 235<br>260<br>240<br>235<br>240                                    | 5,050 8880 x 2425 x 2625<br>6,220 10500 x 2455 x 2630<br>6,220 10500 x 2455 x 2630   | 2 4X2 FR<br>2 4X2 FR  | 94 2<br>94 2<br>94 2<br>94 2                      | 6 CH<br>6 CH<br>6 CH                         | KD INA<br>KD INA  | 1 2  | 1 1<br>1 56 20  | 2 10                              | 3                         | 17                             | 1 4 23 3   | 1 6<br>- 1<br>84 24                                   | 3 26                             | 31                             | 0.0% 0.0<br>0.4% 0.0<br>0.2% 0.0<br>5.2% 0.1<br>0.0% 0.0<br>0.1% 0.0 | 0.0%<br>0.0%<br>0.1%<br>0.0%                 |
|   | MERCEDES BENZ<br>ISUZU | FVR34L<br>FVR34P<br>FVR34S<br>FTR30L  | 7790<br>7790<br>7790<br>5193                 | MT D<br>MT D<br>MT D<br>MT D                 | 100 14<br>100 14<br>100 14<br>100 14           | 5000 -<br>4000 7167<br>4000 7167<br>4000 7167<br>4000 65   | 10.00-20-16PR<br>10.00-20-16PR<br>10.00-20-16PR<br>10.00-20-16PR<br>9.00-20-14PR                           | 240<br>240<br>240<br>240<br>210                                    | 5,050 8,895 x 2,450 x 2,860<br>8,050 10,495 x 2,450 x 2,86<br>4,250 7,345 x 2,400 x 2,720  | 3 4X2 FR<br>3 4X2 FR<br>3 4X2 FR<br>3 4X2 FR  | 95 2<br>95 2<br>95 2<br>107 2                     | 6 CH<br>6 CH<br>6 CH                         | KD -<br>KD -<br>KD -  | 4 3<br>36 35<br>13 18<br>1 1                                       | 6 · 5 3 21 7 12 19 · 1                                    | 16<br>16<br>8<br>1                | 9                         | 1 5 10                         | 1 3 3 3 3 1 5 5 5 5 5 5 5 5 5 5 5 5 5 5                    | 2 4<br>26 19<br>10 12<br>- 7                          | 15<br>27<br>9<br>8               | 5<br>18<br>35<br>2             | 0.8% 0.0<br>3.9% 0.1<br>2.7% 0.1<br>0.4% 0.0                         | 0.0%<br>0.1%<br>0.1%<br>0.0%                 |
|   |                        | FTR00P<br>FTR00S<br>FVM34 Q<br>FVM34 W<br>GVR34H  | 5193<br>5193<br>7790                         | MT D     | 100 14<br>100 14<br>100 16                     | 4000 65<br>4000 65<br>6000 7167<br>6000 7167<br>6000 5125  | 9.00-20-14PR<br>9.00-20-14PR<br>10.00-20-16PR<br>10.00-20-16PR<br>10.00-20-16PR                            | 285  | 5,050 8,505 x 2,400 x 2,720<br>8,050 10,005 x 2,400 x 2,72<br>4850+650 8,810 x 2,450 x 2,860<br>8470+650 1,480 x 2,450 x 2,86<br>3,450 5048 x 2470 x 2880            | 3 4X2 FR<br>3 4X2 FR<br>3 6X2 FR<br>3 6X2 FR<br>3 6X2 FR  | 107 2<br>107 2<br>98 2<br>98 2<br>98 2            | 6 CH<br>6 CH<br>6 CH<br>6 CH                 | KD -<br>KD -<br>KD -  | 6 16 16 16 10 2 76 74 11 12 70 70 70 70 70 70 70 70 70 70 70 70 70 | 16 -<br>8 7<br>4 5<br>94 31<br>18 21                      | 11<br>5<br>8<br>89<br>13          | 2<br>1<br>1<br>18<br>12   | 1<br>14<br>1<br>32<br>8        | 6 4 1 1 30 4 17 11 12 12 12 12 12 12 12 12 12 12 12 12     | 3 5<br>8 13<br>2 10<br>17 32<br>13 8                  | 13                               | 1<br>10<br>3<br>115<br>19      | 1.7% 0.0<br>0.9% 0.0<br>11.6% 0.3<br>2.8% 0.1                        | 0.0%<br>0.0%<br>0.0%<br>0.3%<br>0.1%         |
|   | MITSUBISHI  UD TRUCKS  | FM 517 HS<br>FM 517 HL<br>FN 517 ML2<br>F1 3217 ML2<br>F1 3217 (XX2) M/T<br>PK 215 H  | 7545<br>7545<br>3907<br>6925                 | MT D<br>MT D<br>MT G<br>MT D                 | 200 14<br>200 21<br>160 12<br>200 15           | 4030 5857<br>4030 5571<br>11000 5571<br>2700 6330<br>5500 6833   | 9,00-20-14PR<br>9,00-20-14PR<br>9,00-20-14PR<br>8.25-20,16 PR<br>10,00-20-16PR                             | 220<br>220<br>220<br>170<br>215                                    | 4,280 7535 X 2410 X 2710<br>5,080 8705 X 2410 X 2710<br>5,450 8515 X 2410 X 2725<br>3,760 3.760 X 6.035 X 2.22!<br>4,500 8,200 X 2,415 X 2,710                       | 3 4X2 FR<br>3 6X2 FR<br>3 6X2 FR<br>3 4X2 FR<br>3 4X2 FR  | 105 2<br>111 2<br>111 2<br>80 2<br>121 2          | 6 CH<br>6 CH<br>10 CH<br>6 CE<br>6 CH        | KD -<br>KD -<br>BU India  | 72 58<br>44 79<br>29 39  | 65 48<br>43 25<br>37 58<br>9 9                            | 62<br>37<br>28<br>9               |                           | 49<br>41<br>26<br>2            | 39 5-<br>26 3i<br>57 3:                                    | 54 38<br>30 47<br>52 25<br>1 3                        |                                  | 22<br>11<br>42<br>1            | 0.7% 0.0<br>0.0% 0.0   | 0.2%<br>0.2%<br>0.0%                         |
|   |                        | CKE25042R<br>PK 260 H   | 7698<br>6925                                 | MT D   | 315 21<br>200 16                               | 6500 5857  | 11,00-20-16PR<br>10,00-20-16PR<br>TOTAL<br>MULATIVE  | 250<br>260   |  |   | 98 2  | 6 C#   |   | 486 506<br>486 992   | 548 433<br>1,540 1,973                                    | 459<br>2,432                      | 515<br>2,947              | 381<br>3,328 3                 | 387 48:<br>3,715 4,20                                      |   | 643<br>5,272                     | 35<br>-<br>543<br>5,815        | 0.0% 0.0   | 0.0%<br>0.0%<br>2%                           |
| GVW > 24 Ton<br>(G/D)                             | FAW                    | TRACTOR HEAD CA416P1K2YA80 (DB300TH) TRACTOR HEAD CA4322P2K15T1YA80 (FD336TH) TRACTOR HEAD CA4322P2K15T1YA80 (FD336TH) TRACTOR HEAD CA4252P1K2T1A1Y (FD420TH) TRACTOR HEAD CA4250P66K24T1A1EX (FD420THUS) CHASSIS CA1320P2K15L3T1YA80 (FD336CO) | 11040<br>) 11040<br>9726                     | MT D   | 500 80<br>500 80<br>400 32                     | 10000 -<br>10000 -<br>10000 -<br>10000 -<br>12000 -  |  |  |  | - 4X2 - 6X4 | . 2   | 6 CE<br>6 CE                                 | BU China<br>BU China  | 3 -<br>- 10<br>2 -<br><br>1 -                                      | 2   | 1 2                               | 2<br>6<br>1               | 2                              | 2<br>1<br>1  | 1 1   |                                  | -                              | 0.0% 0.0<br>0.1% 0.0   | 0.0%<br>0.0%<br>0.0%<br>0.0%<br>0.0%         |
|   |                        | CHASSIS CA1310P2K15L7T4YA80 (HD960CD) CHASSIS CARGO CA 1253P7K2L11T1 (FD280CG) CHASSIS CA3256P2K15T1YA80 (FD380TICC) CHASSIS CA 3312P2K15T4YA80 (HD960TICC) CHASSIS CARGO CA1254P7K2L11T1 (FD280CT)   | 9726<br>) 7700<br>9726<br>9726<br>7700       | MT D  MT D  MT D  MT D  MT D                 | 400 38<br>300 26<br>400 32<br>400 38<br>300 26 | 8000 -<br>8000 -<br>12000 -<br>8000 -  |  |  |  | - 8X4 - 6X4 - 6X4 - 8X4 - 8X4 - 6X4 -   | · 2 · 2 · 2 · 2 · 2 · 2                           | 8 CE<br>6 CE<br>8 CE<br>8 CE                 | BU China<br>BU China<br>BU China<br>BU China<br>BU China                | 26   | 13  | 15                                | -                         | 5                              | 5 2  | 2   | 3                                | 1                              | 0.4% 0.0<br>0.1% 0.0<br>0.5% 0.0<br>0.0% 0.0<br>0.0% 0.0             | 0.0%<br>0.0%<br>0.0%<br>0.0%                 |
|   |                        | CHASSIS CARGO CA1310PK2L7T4A80 (HD220 CG) DUMP TRUCK CA3258P2K15T1YA80 (FD338DT) DUMP TRUCK CA 3312P2K15T1YA80 (HD360DT) MIXER CA1320P2K15L3T1YA80 (FD336MT) MIXER CA 5250 GJB (FD 280 MT)  | 9726<br>9726<br>9726<br>9726<br>7700         | MT D  MT D  MT D  MT D  MT D                 | 150 25<br>400 32<br>400 38<br>400 32<br>300 26 | 19800 -<br>12000 -<br>18000 -<br>12000 -   |  |  |  | - 8X4 - 6X4 - 8X4 - 6X4 - 6X4 -   | - 2<br>- 2<br>- 2<br>- 2                          | 8 CE<br>6 CE<br>8 CE<br>6 CE                 | BU China<br>BU China<br>BU China<br>BU China<br>BU China                | 4 -  | 5 - 5 1   | 2                                 | 8                         | 4                              | · · · · · · · · · · · · · · · · · · ·                      | · · · · · · · · · · · · · · · · · · ·                 |                                  |                                | 0.0% 0.0<br>0.2% 0.0<br>0.1% 0.0<br>0.1% 0.0<br>0.1% 0.0             | 0.0%<br>0.0%<br>0.0%<br>0.0%                 |
|   | HINO                   | MIXER CA 5250 GUB (FD 280 MT) SEE F LOADER CA 1520P2K15L3T1YA80 (FD336SL) SG 260 TH SG 265 TH FL 235 JN FL 245 JN   | 9726<br>7684<br>7684<br>7684                 | MT D     | 200 34<br>200 38<br>200 26                     | 12000 -<br>12000 -<br>14000 5428<br>18000 5285<br>18000 5857<br>18000 6.833  | 10.00-R20-16 PR<br>10.00-R20-16 PR<br>10.00-20-16 PR<br>11.00-20-16 PR                                     | 260<br>285<br>235<br>245   | 3,280 5545 x 2490 x 2730<br>4130+1300 8480 x 2460 x 2695   | - 6X4 - 6X4 - 2 4X2 FR 2 6X2 FR 2 6X2 FR 2 6X2 FR   | 100 2<br>108 2<br>94 2                            | 6 CF<br>6 CF<br>10 CF                        | BU China<br>IKD INA<br>IKD INA<br>IKD INA                               | 35 74<br>5 -   | 1   | 86                                | 40<br>46                  | 16                             | 25 4<br>47 1   | 3 1<br>   | 2<br>1<br>55<br>14<br>23         | 71                             | 0.0% 0.0<br>6.3% 0.2   | 0.0%<br>0.0%<br>0.2%<br>0.0%<br>0.1%         |
|   |                        | FL 245 JN<br>FL 235 JW<br>FL 260 JT<br>FL 265 JT<br>FM 235 JD<br>FL 280 JW  | 7684<br>7684<br>7684<br>7684                 | MT D  MT D  MT D  MT D  MT D  MT D           | 200 26<br>200 26<br>200 26<br>200 26           | 8000 8.833<br>8000 5857<br>8000 5857<br>8000 5857<br>8000 6428<br>8000 5857  | 11.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>11.00-20-16 PR<br>11.00-20-16 PR<br>10.00-20-16 PR   | 235<br>260<br>260<br>235   | 5760+1300 11275 x 2460 x 2695<br>4980+1300 9730 x 2450 x 2695<br>4930+1350 9950 x 2490 x 2780<br>4030+1350 8645+2490+2780  | 2 6X2 FR<br>2 6X2 FR<br>2 6X2 FR  | 94 2<br>94 2<br>95 2<br>87 2                      | 10 CH<br>10 CH<br>10 CH<br>10 CH             | KD INA<br>KD INA<br>KD -  | 50 62 24 58  | 73 42<br>29 24  | 75 37                             | 27 56                     | 35<br>18<br>1                  | 56 100<br>41 21  | 02 56<br>25 72<br>1 .                                 | 20 28 -                          | 59<br>24<br>2                  | 4.6% 0.2<br>0.0% 0.0<br>0.0% 0.0                                     | 0.0%<br>0.3%<br>0.2%<br>0.0%<br>0.0%         |
|   |                        | FI 280 JW<br>FM 245 JD<br>FI 240 JW<br>FL 245 JW<br>FM 280 JW   | 7684<br>7684<br>7684<br>7684                 | MT D<br>MT D<br>MT D<br>MT D                 | 200 26<br>200 26<br>200 26<br>200 26           | 8000 5857<br>8000 5857<br>8000 5857<br>8000 5857<br>8000 5857  | 10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR                                       | 260<br>240<br>235<br>260   | 5760+1300 11275 x 2460 x 2695<br>5760+1300 11225 x 2460 x 2700<br>5760+1300 11275 x 2460 x 2695<br>5760+1300 11275 x 2450 x 2700                                     | 2 6X2 FR<br>2 6X2 FR<br>2 6X2 FR<br>2 6X4 FR  | 94 2<br>94 2<br>94 2<br>86 2                      | 10 CH<br>10 CH<br>10 CH<br>10 CH             | KD INA<br>KD INA<br>KD INA  | 20<br>- 3<br>- 3<br>31 47  | 1 · · · · · · · · · · · · · · · · · · ·                   | 40<br>-<br>-<br>-<br>20           | 4 2 31                    | 36                             | - 7i   | 57<br><br>5 1<br>3 28                                 | 24                               | 2<br>31                        | 0.0% 0.0<br>0.1% 0.0<br>0.1% 0.0<br>4.9% 0.2                         | 0.0%<br>0.0%<br>0.0%<br>0.2%                 |
|   |                        | FM 260 JD<br>FM 285 JW<br>FM 285 JD<br>FM 260 JM<br>FM 320 PN<br>FM 320 PN  | 7684<br>7684<br>7684<br>10520                | MT D MT D MT D MT D MT D MT D                | 200 26<br>200 26<br>200 26<br>200 44           | 8000 6428<br>8000 5857<br>8000 6142<br>8000 6428<br>8400 5857<br>8000 6428   | 10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>11.00-20-18 PR   | 285<br>285<br>260<br>320   | 5760+1300 11225 x 2460 x 2700<br>4130+1300 8480 x 2460 x 2700<br>3380+1300 7330 x 2450 x 2700<br>3380+1300 6815 x 2495 x 2825  | 2 6X4 FR<br>2 6X4 FR<br>2 6X4 FR<br>2 6X4 FR<br>2 6X4 FR<br>2 6X4 FR<br>2 6X4 FR  | 94 2<br>90 2<br>86 2<br>100 2                     | 10 CH<br>10 CH<br>10 CH<br>10 CH             | KD INA<br>KD INA<br>KD INA<br>KD INA                                    | 95<br>2 2<br>35 104<br>18 10                                       | 209 126<br>2 1<br>5 3<br>90 58<br>24 14                   | 225<br>2<br>11<br>35<br>12        | 1 2 20 4                  | 1<br>12<br>56<br>10            | 2 2 2 94 6 3 3 3   | 103<br>3 8<br>9 2<br>4 61<br>11 3                     | 1<br>1<br>1<br>32<br>20          | 204<br>-<br>-<br>70<br>16      | 0.3% 0.0<br>0.5% 0.0<br>7.6% 0.3<br>1.7% 0.1                         | 0.7%<br>0.0%<br>0.0%<br>0.3%<br>0.1%         |
|   |                        | FM 350 PL<br>FM 350 PD<br>FM 250 TH<br>FM 265 TH<br>FM 265 TH<br>FO 225 TH  | 10520<br>7684<br>7684                        | MT D     | 200 26<br>200 35<br>200 35                     | 86000 6.428<br>86000 5.857<br>85000 6428<br>85000 5.857  | 11.00-20-18 PR<br>11.00-20-18 PR<br>10.00-20-16 PR<br>11.00-R20-16 PR<br>11.00-R20-16 PR<br>10.00-20-16 PR | 350<br>260<br>265  | 3930+1350 8745 x 2490 x 2920   | 2 8X4 FR<br>2 8X4 FR<br>2 8X4 FR<br>2 8X4 FR<br>2 8X4 FR  | 107 2<br>86 2<br>97 2                             | 10 CH<br>10 CH                               | IKD INA<br>IKD INA  | 1 - 9  | 3 5   | 3 2                               | 2                         | 2 4                            | 4  | 3 4   | 1 2                              | 4<br>-<br>24<br>9              | 0.1% 0.0<br>0.0% 0.0<br>0.7% 0.0                                     | 0.0%<br>0.0%<br>0.0%<br>0.0%<br>0.0%         |
|   |                        | FG 245 TH<br>GY 350 PU<br>FM 320 PD   | 7684<br>10520<br>10520                       | MT D     | 200 32<br>200 33<br>200 26                     | 12000 5857<br>12000 6.428<br>13000 5857<br>16000 6428  | 10.00-20-16 PR<br>10.00-820-16 PR<br>11.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR<br>10.00-20-16 PR  | 245<br>350<br>320  | 3,280 5485 x 2490 x 2750<br>1850+3430+1350 9295 x 2490 x 2930  | 2 4X2 FR<br>2 8X4 FR<br>2 6X4 FR  | 110 2<br>103 2<br>94 2                            | 6 CF<br>12 CF<br>10 CF                       | KD INA<br>KD -  | 10 51 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                            | 1 1 15  | 24                                | 39                        |                                | 1 18   | 13<br>2 · · · · · · · · · · · · · · · · · · ·         | 14                               | 12                             | 0.1% 0.0<br>0.0% 0.0<br>0.1% 0.0                                     | 0.1%<br>0.0%<br>0.0%<br>0.0%<br>0.0%         |
|   | ISUZU<br>MAN TRUCK     | FVZ34 P<br>FVZ34 T LWB<br>GVZ34K<br>CLA 18.280 BBS-WW   | 7790<br>7790<br>6900                         | MT D<br>MT D                                 | 200 26<br>200 26<br>300 44                     | 6000 6143<br>6000 6143<br>4000 5.26:1  | 10.00-20-16PR<br>10.00-20 16PR<br>11.00 R20  | 285<br>285<br>280  | 8470+850   1,555 x 2,450 x 2,88<br>4100+850   6865 x 2450 x 2880<br>3,175   6593 X 2075 X 2768   | 3 6X4 FR<br>3 6X4 FR<br>3 6X4 FR  | 83 2<br>83 2<br>89 2                              | 10 CF<br>10 CF                               | KD -<br>INA<br>BU India   | 44 132<br>11 11 11<br>   | 71 46<br>2 2<br>  | 3<br>1                            | 175<br>8<br>2             | 19<br>3<br>-<br>1              | 22 5:<br>3 ·<br>·<br>6                                     | 35 30<br>1 8<br>· · · · · · · · · · · · · · · · · · · | 24                               | 69<br>6<br>-                   | 0.7% 0.0<br>0.0% 0.0<br>0.3% 0.0                                     | 0.3%<br>0.0%<br>0.0%<br>0.0%                 |
|   | MERCEDES BENZ          | CLA 26.280 BB-WW<br>CLA 31.280 BB-WW<br>TGS 33.380 BBS-WW<br>TGS 40.400 BBS-WW<br>TGS 40.440 BBS-WW<br>Axor   | 10500<br>10500<br>12500                      | MT D     | 400 70<br>400 80<br>400 12                     | 9000 5.26:1<br>11000 7.83:1<br>10000 4.11:1<br>10000 6.82:1<br>20000 6.82:1  | 11.00 R20<br>11.00 R20<br>315/80 R 22.5<br>12.00 R 24<br>12.00 R 24  | 280<br>280<br>360<br>400<br>440                                    |  | 3 6X4 FR<br>3 6X4 FR<br>3 6X6 FR  | 89 2<br>89 2<br>89 2                              | 10 CE<br>10 CE                               | BU Germany<br>BU Germany<br>BU Germany                                  |  | 1 :   | 3                                 | 1                         | 2                              |  | 1 .   | 3 4                              | 1                              | 0.0% 0.0<br>0.0% 0.0<br>0.1% 0.0<br>0.1% 0.0                         | 0.0%   |
|   | MITSUBISHI             | Addres FN 527 MS FN 527 MS FN 527 ML FN 522 (8) (8) MT FJ 2523 (8) (8) 4) MT  | 7545<br>7545<br>7545                         | MT D     | 200 24<br>200 24<br>380 25                     | - 16000 - 1600 | 10,00-20-16PR<br>10,00-20-16PR<br>10,R20/16PR<br>10,R20/16PR   | 220<br>220<br>230<br>230   | 7.050 11967X2490X2960  | 3 6X4 FR<br>3 6X4 FR<br>3 6X2 FR  | 90 2  | 10 CF<br>10 CF                               | KD -<br>BU India  | 24 79<br>34 68<br>22 27<br>3 6                                     | 1 -<br>107 78<br>56 58<br>24 15<br>21 16                  | 7<br>33<br>60<br>35               | 47                        | 4<br>15<br>21<br>15<br>3       | 5 33<br>7 5<br>66 44<br>32 11<br>6 11                      | 35 8<br>3 8<br>35 58<br>36 58<br>36 58                | 4<br>26<br>58<br>13              | 26<br>27<br>57<br>22           | 4.6% 0.2<br>6.7% 0.2<br>2.5% 0.1                                     | 0.0%<br>0.0%<br>0.2%<br>0.2%<br>0.1%<br>0.1% |
|   | TATA MOTORS  UD TRUCKS | FJ 2528 (8X4) MT<br>FV 51 M 380 PS<br>Prima 4023 S NON-4C<br>Prima 4023 S AC<br>PK 260 CT<br>GWE37064T  | 6700<br>6700<br>6925<br>10837                | MT D     | 400 34<br>400 34<br>200 34<br>405 46           | 4000 5.85<br>4000 5.85<br>4500 5857  | 10/R20/16PR<br>12R22,5-16 PR<br>10.00 R 20 - 16 PR<br>10.00 R 20 - 16 PR<br>10.00-20-16PR<br>11,00-20-16PR | 230<br>380<br>227<br>227<br>260<br>370                             | 3,460 6015 x 2500 x 3287<br>3,460 6015 x 2500 x 3287<br>3,450 5,710 x 2,475 x 2,710  | 2 4X2 FR<br>3 4X2 FR  | 100 2<br>100 2<br>98 2                            | 6 CE<br>6 CE                                 | BU India<br>BU India<br>KD INA  | 1  |   | 14                                | 1 1                       |                                | 3  | 5   | 1                                |                                | 0.0% 0.0<br>0.0% 0.0<br>0.0% 0.0                                     | 0.0%<br>0.0%<br>0.0%<br>0.0%<br>0.0%         |
|   |                        | GWE37064T<br>GKE26042T<br>GWE39064T<br>GWE28064T<br>CWE28064R   | 7698<br>7698<br>7898<br>7698                 | MT D<br>MT D<br>MT D                         | 315 37<br>315 44<br>315 37<br>315 25           | 77000 6168<br>5000 6170  | 11,00-20-16PR<br>11,00-20-16PR<br>11,00-20-16PR<br>11,00-20-16PR<br>11,00-20-16PR<br>11,00-20-16PR         | 370<br>280<br>330<br>280<br>280<br>280                             | 4,770 7,055 x 2,500 x 3,224<br>4,770 7,055 x 2,500 x 3,224<br>5,070 7,375 x 2,500 x 3,348  | 3 6X4 FR<br>3 6X4 FR<br>3 6X4 FR  | 90 2<br>90 2<br>90 2                              | 10 CE<br>10 CE                               | BU Thailand<br>BU Thailand<br>BU Thailand                               |  |   |                                   | 10                        | 24<br>5<br>-                   | 31 5<br>4 5 1<br>26 1                                      | 3 3<br>0 15<br>2 11                                   | 5                                | 25<br>10<br>5<br>12            | 0.4% 0.0<br>0.4% 0.0<br>1.3% 0.0                                     | 0.0%<br>0.1%<br>0.0%<br>0.0%<br>0.0%         |
|   |                        | CME37064R<br>CDE25062R<br>CDE28062R   | 7898<br>7898                                 | MT D<br>MT D                                 | 315 26<br>315 26                               | 6000 5570  | 11,00-20-16PR<br>11,00-20-16PR<br>11,00-20-16PR<br>TOTAL<br>IMULATIVE                                      | 370<br>250<br>280  | 3,700 7,375 x 2,500 x 3,224<br>6,970 11,175 x 2,500 x 3,17<br>6,970 11,175 x 2,500 x 3,17  | 3 6X2 FR<br>3 6X2 FR  | 90 2<br>90 2                                      | 10 CBi                                       | J Thailand J Thailand   | 666 937<br>666 1,603   | 980 708<br>2,583 3,291                                    | 4,129                             | 4,956                     | 5,497 6                        | 11<br>806 82<br>6,303 7,12                                 | 23 7,809  | 8,528                            | 9,442                          | 0.8% 0.0<br>100% 4<br>100  | 0.0%<br>0.0%<br>0.0%<br>4%                   |
| CARIN CATE  |                        | PICK U  | PICK UP/TRU<br>JP/TRUCK SA                   | UCK SALES TOTAL<br>LES CUMULATIVE            | ž  |  |  |  |  |   |   |  |   | 26,995 25,163<br>26,995 52,158                                     | 26,824 20,003<br>78,982 98,985                            | 19,935<br>118,920                 | 19,022<br>137,942         | 16,763 19<br>154,706 174       | 1,775 21,69<br>1,480 196,17                                | 5 23,249<br>5 219,425                                 | 22,020<br>241,445                | 19,499<br>260,944              |  |  |
| CABIN SALES  CATEGORY  LE CABIN For All CC  1/4X4 | BRAND<br>FORD          | JAN-DEC 2015 MODEL/TYPE All New Ranger Ras All New Ranger DC 4v2  | 2198   | TRANS FUEL  MT D  MT D                       | 55 3<br>55 3                                   | 333.   | WHEEL & TYRE SIZE  | PS / HP  | WHEEL BASE DIMENSION S   | SEATER DRIVE SYS 4X4 4WD - 4X2 -  | D - 4   | 4 CE   | BU / ORIGIN<br>KD COUNTRY<br>BU Thailand<br>BU Thailand                 | JAN FEB  | MAR APR   | MAY 1                             | JUN -                     | JUL AU                         | UG SEP   | ост   | NOV -                            | DEC .                          | D. Cabin TOTAL<br>Share 2015<br>0.2% 2                               | 25   |
|   |                        | All New Ranger DC 4x2 All New Ranger DC Base All New Ranger DC XLS All New Ranger DC XLS All New Ranger DC Wildtrak   | 2198<br>2198<br>2198<br>2198<br>2198<br>2198 | AT D MT D MT D MT D AT D                     | 55 3<br>55 3<br>56 3<br>55 3<br>55 3           | 333<br>333<br>333  |  |  |  | - 4X2 - 4X4 4WD - 4X4 4WD - 4X4 4WD - 4X4 4WD   | - 4<br>D - 4<br>D - 4<br>D - 4                    | 4 CE<br>4 CE<br>4 CE<br>4 CE<br>4 CE         | BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand | 22 48<br>10 93<br>10 7<br>23 15                                    | 3 -<br>15 155<br>70 2<br>2 -<br>6                         | 40 49                             | 21                        | -                              |  |   |                                  |                                | 0.0%<br>2.3% 28<br>2.0% 24<br>0.2% 1<br>0.4% 4                       | 3<br>280<br>245<br>19<br>45                  |
|   | ISUZU                  | Ranger Double Cab 2:2L Base (4x4) MT<br>Ranger Double Cab 2:2L XLS (4x4) MT<br>Ranger Double Cab 2:2L XLS (4x4) MT - Plus<br>Ranger Double Cab 3:2L Wildtrak (4x4) AT<br>D-MAX DC L   | 2198<br>2198<br>2198<br>3198                 | MT D MT D AT D                               |  |  | 245/70/R16   |  |  | - 4X4 4WD 5 4X4 4WD   | D - 4<br>D - 4<br>D - 4<br>D - 4                  | 4 CE<br>4 CE<br>4 CE<br>4 CE<br>4 CE         | BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand                |  |   |                                   |                           | -                              | 1<br>75 8<br>-<br>43 1                                     | 18 107 · · · · · · · · · · · · · · · · · · ·          | 33<br>21<br>-<br>6               | 15<br>79<br>-<br>200           | 0.6% 6<br>3.1% 36<br>0.0%<br>0.5% 6<br>2.8% 34                       | 67<br>368<br>66<br>341                       |
|   | MAZDA<br>MITSUBISHI    | D-MAX DC H D-MAX DC H AT All New BT-50 Pto DC Basic All New BT-50 Pto DC High Strada CR 2.5 HDX - DC GLS  | 2499<br>2999<br>2198<br>2198<br>2477         | MT D  AT D  MT D  AT D  MT D                 | 76 2<br>76 2<br>70<br>70<br>70<br>75 2         | 2750 4300<br>2750 3909<br>- 4700<br>- 3730<br>2850 4100  | 245/70/R16<br>255/65/R17<br>255/70R16<br>265/65R17<br>265/70/R17   | 109<br>136<br>120<br>150<br>136                                    | 3,095 5,190 x 1,860 x 1,785<br>3,095 5,295 x 1,860 x 1,795<br>3,220 5227 x 1850 x 1837<br>3,220 5365 x 1850 x 1821<br>3,000 5000 X 1800 X 1810                       | 5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD  | D - 4<br>D - 4<br>D - 4<br>D - 4<br>D - 4         | 4 CE<br>4 CE<br>4 CE<br>4 CE<br>4 CE         | BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand | 1  | - 7<br>1<br>- 1<br>67 162                                 | 43<br>30                          | 1                         | 54                             | 240 19   | 1 200   | 182                              | 133                            | 0.4% 5<br>0.3% 3<br>0.0%<br>0.0%<br>14.4% 1,72                       | 51<br>31<br>1<br>1<br>729                    |
|   | NISSAN                 | Strada CR 2.5 HDX - DC GLS Strada CR 2.5 HDX - DC GLS Exceed Strada CR 2.5 HDX - DC GLS Exceed AT Strada CR 2.8 HDX - DC GLS Exceed AT Fixediar Navara DC   | 2477<br>2477<br>2477<br>2835<br>2500         | MT D  MT D  AT D  MT D                       | 75 2<br>75 2<br>75 2<br>75 2<br>75 2           | 2850 4100<br>2850 4100<br>2850 4100<br>2830 4100   | 265/70/R18<br>265/70/R19<br>265/70/R20<br>265/70/R20   | 136<br>138<br>138<br>138   | 3,000 5001 X 1800 X 1810<br>3,000 5075 X 1800 X 1810<br>3,000 5075 X 1800 X 1810   | 5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD<br>5 4X4 4WD<br>- 4X4 4WD   | D 167 4<br>D 165 4<br>D 165 4<br>D 167 4<br>D - 4 | 4 CE<br>4 CE<br>4 CE<br>4 CE<br>4 CE         | BU Thailand<br>BU Thailand<br>BU Thailand<br>BU Thailand                | 57 58<br>26 52<br>12 14<br>86 86<br>45 10                          | 67 156<br>- 15<br>60 23<br>8 1<br>89 138                  | 1<br>32<br>4<br>246               |                           | 2                              | 81 15<br>3 2<br>418 29                                     | 54 169<br>25 48<br>18 335                             | 32                               | 172<br>10<br>5                 | 1.1% 13<br>7.5% 90<br>1.4% 16<br>18.9% 2,27<br>0.5% 5                | 133<br>900<br>163<br>,270                    |
|   | TOVOTA                 | NP 300 Frontier Mid MT NP 300 Frontier Mid MT NP 300 Frontier Hi AT NP 300 Frontier Hi MT HELUX 2.5 P/U DC G  | 2500<br>2500<br>2500<br>2500                 | AT D<br>MT D<br>AT D<br>MT D                 | 80 2<br>0<br>0<br>75 2                         | 2780   |  |  | 3,085 5260X1835X1850   | - 4X4 4WD<br>- 4X4 4WD<br>- 4X4 4WD   | D - 4<br>D - 4<br>D - 4                           | 4 CE<br>4 CE<br>4 CE<br>4 CE<br>4 CE         | BU Thailand<br>BU Thailand<br>BU Thailand                               | 26 6   | 34 21<br>49 30<br>17 7                                    | 7<br>25<br>20                     | 17                        | 6<br>23<br>8                   | 1 1:<br>54 6<br>6 1  | 2 175<br>3 37<br>1 12                                 | 62 3 6                           | 2<br>9<br>58                   | 0.3% 3<br>2.9% 35<br>2.5% 29<br>1.3% 16                              | 32<br>351<br>298<br>162                      |
|   | TOYOTA                 | Hitux 2.5 P/U DC G<br>Hitux 2.5 P/U DC E<br>Hitux 2.5 P/U DC V  | 2500<br>2500                                 | MT D<br>MT D<br>AT D                         | 65 1:<br>65 1:                                 | 1795 3727<br>1880 -  | 255 / 70 R15C<br>255 / 70 R15C<br>255 / 70 R15C<br>TOTAL<br>IMULATIVE                                      | 144 / 3400<br>144 / 3400<br>144 / 3400                             | 3,085 5135X1835X1850   | 4 4X4 4WD   | D - 4   | 4 CE   | :BU Thailand  | 136 214<br>29 92<br>12 34<br>608 884<br>608 1,492                  | 197 230<br>92 113<br>34 20<br>753 954<br>2,245 3,199      | 113<br>87<br>10<br>924            | 3                         |                                | 14 1,08:<br>101 16:<br>1 2:<br>1,038 2,11:<br>5,791 7,90:  | 2 240<br>2 61<br>12 2,187                             | 138<br>17<br>1,208               | 736                            | 25.6% 3,07<br>9.2% 1,11<br>1.8% 21<br>100% 12,03                     | ,111<br>211                                  |
|   |                        | DOUBLE CABIN S<br>DOUBLE CABIN SALES (  |  |  |  |  |  |  |  |   |   |  |   | 608 884<br>608 1,492   | 753 954<br>2,245 3,199                                    | 924<br>4,123                      | 354<br>4,477              | 276 1<br>4,753 5               | 1,038 2,11:<br>5,791 7,90                                  | 2 2,187<br>3 10,090                                   | 1,208<br>11,298                  | 736<br>12,034                  | 12,03<br>1.2   | 034<br>1.2%                                  |
| CATEGORY  | BRAND<br>DAIHATSU      | "JAN-DEC 2015<br>MODEL/TYPE<br>Ayla 1.0 D<br>Ayla 1.0 D+  | CC<br>998<br>998                             | TRANS FUEL MT G MT G                         | 33 7   | GVW GEAR<br>(Kg) RATIO<br>730 4643<br>730 4643   | WHEEL & TYRE SIZE<br>155/80R13<br>155/80R13  | PS / HP<br>65<br>65  | P x L xT<br>2.450 3600X1600X1520   | 5 4X2 FF  | SPEED DOOR  |  | BU / ORIGIN<br>KD COUNTRY<br>KD -                                       | JAN FEB 20 20 151 248  | MAR APR 20 10 300 245                                     | MAY 10 310                        | JUN 20 373                | 18                             | UG SEP  22 1 251 25  | OCT<br>10 10<br>54 353                                | NOV<br>20<br>247                 | DEC 20 403                     | Segment   Share   Share   0.1%   0.1                                 | 0.1%   |
| CARS<br>4X2                                       |                        |   | 998<br>998<br>998                            | MT G<br>MT G<br>AT G<br>MT G<br>AT G<br>AT G | 33 7<br>33 7                                   | 765 4485<br>770 4643<br>785 4485   | 155/80R13<br>155/80R13<br>175/65R14<br>175/65R14   | 65<br>65<br>65<br>65<br>65   | 2,450 3800X1600X1520<br>2,450 3800X1600X1520<br>2,450 3800X1600X1520   | 5 4X2 FF<br>5 4X2 FF<br>5 4X2 FF  | - 5<br>- 5  | 4 CH<br>4 CH                                 | KD -<br>KD -  | 151 248<br>433 530<br>202 199<br>1,258 1,249<br>704 547            | 658 606<br>199 134<br>1,612 1,420<br>690 529              | 505<br>101<br>948<br>1 461        |                           | 140<br>898 1                   | 251 25<br>535 54<br>202 20<br>1,414 1,21<br>532 52<br>39 1 | 02 204<br>14 1,609<br>27 582                          | 98<br>1,597<br>593               | 704<br>52<br>1,374<br>556      | 1.1% 1.1<br>9.7% 9.7<br>4.0% 4.0                                     | 4.0%   |
|   | DATSUN                 | Ayla 1.0 X MT (Airbag)<br>Ayla 1.0 X AT (Airbag)<br>Ayla 1.0 X AT (Airbag GIIAS)<br>Ayla 1.0 X AT (Airbag GIIAS)<br>Datters GO-1.2 Low MrT (D)  | 998<br>998<br>1198                           | AT G<br>AT G<br>AT G<br>AT G<br>MT G         | 33 7<br>33 7                                   | 785 4485<br>785 4485<br>785 4485<br>785 4485<br>   | 175/85R14<br>175/85R14<br>175/85R14<br>175/85R14<br>155/70 R13   | 65<br>65<br>65<br>65   | 2,450 3800X1600X1520<br>2,450 3800X1600X1520<br>2,450 3800X1600X1520<br>2,450 3905 v1635 v1400   | 5 4X2 FF<br>5 4X2 FF<br>542 4X2 FR  | - 5   | 4 CP<br>4 CP<br>4 CP<br>4 CP<br>4 CP         | KD INA  |  | - 60<br>- 40<br><br>1 2                                   | 60 40                             | 20                        | 29<br>8<br>10<br>2             | 39 1<br>21 4<br>1<br>2<br>2                                | 16 50<br>14 31<br>                                    | 20 50 -                          | 20<br>50<br>-                  | 0.0% 0.0<br>0.0% 0.0<br>0.0% 0.0                                     | 0.2%<br>0.2%<br>0.0%<br>0.0%<br>0.0%         |
|   | HONDA                  | Datsen GO+ 1.2 Mid MT (A) Datsen GO+ 1.2 High MT (T) Datsen GO A Datsen GO T Brico GO T Brico GO T  | 1198<br>1198<br>1198                         | MT G<br>MT G<br>MT G<br>MT G                 | 35 9   | 925  | 155/70 R13<br>155/70 R13<br>155/70 R13<br>155/70 R13   | 88   | 2,450 3995 x 1635 x 1490<br>2,450 3995 x 1635 x 1490<br>2,345 3610 x 1680 x 1485   | 5+2 4X2 FR<br>5+2 4X2 FR<br>- 4X2 FF  | - 5   | 4 CP<br>4 CP<br>4 CP<br>4 CP                 | KD INA<br>KD INA  | - 12<br>1,944 1,590<br>2 2<br>687 618<br>113 94                    | - 25<br>1,823 1,217<br>2 -<br>1,049 467<br>153 162        | 912                               | 3<br>985<br>96            | 1<br>565<br>93                 | 2<br>1,598 2,04<br>1<br>651 80<br>165 130                  |   | 1,131<br>60                      | 1,552<br>-<br>1,038<br>98      | 0.0% 0.0<br>5.7% 5.7<br>0.8% 0.8                                     | 0.0%<br>2.0%<br>0.0%<br>5.7%<br>0.8%         |
|   | SUZUKI                 | Brio SATYA S Brio SATYA E Karimun Wagon R GA Karimun Wagon R GL Karimun Wagon R GX  | 1198<br>1198<br>998<br>998                   | MT G<br>MT G<br>MT G<br>MT G                 | 35 5<br>35 5<br>35 1<br>35 1                   | 930 -<br>980 -<br>1350 4388<br>1350 4388<br>1350 4388  | 145/80 R13<br>145/80 R13<br>145/80 R13   | 88<br>88<br>68<br>68   | 2,345 3810 x 1680 x 1485<br>2,345 3810 x 1680 x 1485<br>2,400 3800 X 1475 X 1700<br>2,400 3600 X 1475 X 1700<br>2,400 3600 X 1475 X 1700<br>2,400 3600 X 1475 X 1700 | - 4X2 FF - 4X2 FF 5 4X2 FF 5 4X2 FF 5 4X2 FF  | - 5<br>- 5<br>- 5                                 | 4 CP<br>4 CP<br>4 CP<br>4 CP                 | KD -<br>KD -<br>KD -  | 492 330<br>2,469 838<br>83 58<br>443 402<br>305 310                | 246 318<br>2,398 1,332<br>73 43<br>375 330<br>405 386     | 2,221<br>20<br>115<br>247         | 2,803<br>14<br>240<br>171 | 9                              | 470 37-<br>1,150 2,47-<br>1 5i<br>371 34i<br>- 4           | 74 656<br>74 2,552<br>50 128<br>18 323<br>12 31       | 124<br>3,552<br>191<br>323<br>58 | 2,686<br>8                     | 2.6% 2.6<br>15.8% 15.8<br>0.4% 0.4<br>2.3% 2.3<br>1.2% 1.2           | 2.6%<br>5.8%<br>0.4%<br>2.3%<br>1.2%         |
|   |                        | Karimun Wagon R GS Karimun Wagon R GA Karimun Wagon R GL Karimun Wagon R GL Karimun Wagon R GX  | 998<br>998<br>998                            | MT G<br>AT G<br>AT G<br>AT G<br>AT G         | 35 1:<br>35 1:                                 | 1350 4388<br>1350 4388<br>1350 4388<br>1350 4388<br>1350 4388  | 145/80 R13<br>145/80 R13<br>145/80 R13<br>145/80 R13<br>145/80 R13<br>145/80 R13                           | 68<br>68<br>68<br>68<br>68   | 2,400 3600 X 1475 X 1700<br>2,400 3600 X 1475 X 1700 | 5 4X2 FF<br>5 4X2 FF<br>5 4X2 FF<br>5 4X2 FF<br>5 4X2 FF  | - 5<br>- 5<br>- 5                                 | 4 CF<br>4 CF                                 | KD -<br>KD -<br>KD -  | 152 370  | 459 229<br>- 46<br>- 24<br>- 45                           | 247<br>242<br>1<br>1<br>19<br>336 | 141                       | 15<br>172<br>104<br>124        | 122 25<br>-<br>92 100                                      | 51 256  | 111<br>-<br>71                   | 191<br>63<br>3                 | 1.5% 1.5<br>0.0% 0.0<br>0.4% 0.4                                     | 1.5%<br>0.0%<br>0.4%<br>0.2%                 |
|   | TOYOTA                 | Karimus Wagon R GS Agya 1.0 E Agya 1.0 E Agya 1.0 G AT  | 1000<br>1000<br>1000                         | AT G<br>MT G<br>AT G<br>MT G<br>AT G<br>MT G | 33<br>33<br>33                                 | - 4643<br>- 4485<br>- 4643<br>- 4485<br>- 4643<br>- 4485   | 145/80 R13<br>155/80R13<br>155/80R13<br>175/65R14<br>175/65R14<br>175/65R14                                | 68<br>65.3 / 600<br>65.3 / 600<br>65.3 / 600<br>65.3 / 600         | 0 2,450 3600X1600X1520<br>0 2,450 3600X1600X1520<br>0 2,450 3600X1620X1520   | 5 4X2 FF<br>5 4X2 FF<br>5 4X2 FF  | - 5   | 4 CP<br>4 CP<br>4 CP<br>4 CP<br>4 CP         | KD -  | 105 73<br>75 61<br>1,078 904<br>1,189 782<br>1,167 1,769           | 195 214<br>11 10<br>1,473 1,301<br>772 470<br>1,726 1,664 | 182<br>26<br>1,496                | 334<br>25<br>1,447        | 73<br>1,109 1                  | 58 16<br>45 2  | 11 186<br>20 32<br>19 1,239                           | 285<br>43<br>1,641               | 105<br>1,580<br>748            | 1.3% 1.3<br>0.3% 0.3<br>9.3% 9.3                                     | 1.0%<br>1.3%<br>0.3%<br>9.3%<br>5.9%         |
|   |                        | Agya1.0 G TRD<br>Agya1.0 G TRD AT   | 1000   | MT G<br>AT G                                 | 33   | - 4485   | 175/85R14<br>175/85R14<br>TOTAL<br>IMULATIVE   | 65.3 / 600<br>65.3 / 600   | 0 2,450 3600X1620X1520<br>0 2,450 3600X1620X1520   | 5 4X2 FF<br>5 4X2 FF  | - 5   | 4 CF   | 0 -   | 1,052 919<br>14,125 11,923<br>14,125 26,048                        | 1,061 847<br>15,501 12,176<br>41,549 53,725               | 905<br>13,717<br>67,442           | 1,075<br>14,571<br>82,013 | 446<br>10,048 12<br>92,061 104 | 882 70<br>2,000 13,18<br>4,061 117,24                      | 96 829<br>88 15,083<br>19 132,332                     | 1,525<br>17,625<br>149,957       | 1,151<br>15,477<br>165,434     | 6.9% 6.9<br>100% 100   | 1.1%<br>6.9%<br>100%                         |
|   |                        | AFFORDABLE ENERGY   | RGY SAVING<br>Y SAVING CA                    | CARS 4X2 SALES<br>RS 4X2SALES CU             | I TOTAL<br>JMULATIVE                           | _  |  | _  |  |   |   |  |   | 14,125 11,923<br>14,125 26,048                                     | 15,501 12,176<br>41,549 53,725                            | 13,717<br>67,442                  | 14,571<br>82,013          | 10,048 17<br>92,061 10         | 2,000 13,18<br>4,061 117,24                                | 8 15,083<br>9 132,332                                 | 17,625<br>149,957                | 15,477<br>165,434              | 100  | 100%   |
| er Car Sales (Sedan, 4X2, 4X4, KB)                | MIHEMAT ENERGI&TERJ    | ANGKAU)  PASSENGER CAR SA PASSENGER CAR SALES CI  |  |  |  |  |  |  |  |   |   |  |   | 66,507 62,412<br>66,507 128,919                                    | 71,549 60,349<br>200,468 260,817                          | 58,276<br>319,093                 | 62,324<br>381,417         | 38,143 6:<br>419,560 48        | 9,223 68,77<br>8,783 557,56                                | 7 62,715<br>0 620,275                                 | 63,663<br>683,938                | 52,859<br>736,797              | 736,79   |  |
|   | US, DC)                |   |  |  |  |  |  |  |  |   |   |  |   | 27,587 26,328<br>27,587 54,015                                     |   |                                   |                           |                                |  |   |                                  |                                |  | ,721   |
| CIAL VEHICLE SALES (PU, TRUCK, BL                 |                        | COMMERCIAL VEHICLE SA   |  |  |  |  |  |  |  |   |   |  |   |  |   |                                   |                           |                                |  |   |                                  |                                |  |  |
| ICIAL VENCLE SALES (PU, TRUCK, BI                 |                        | COMMERCIAL VEHICLE SALES CI   |  |  |  |  |  |  |  |   |   |  |   | 27,687 54,015<br>94,194 88,740<br>94,194 182,934                   |   |                                   |                           |                                |  |   |                                  |                                | 1,013,51   | _  |