												GAIKN	JAN-DEC	ESALES DA' 2011	TA .												
	ATEGORY	BRAND	JAN-DEC 2011 MODEL/TYPE	СС	TRANS		GVW (Kg)	DRINE SYS	OOR WHI	па. ска	cau	CBU	JAN	FEB	MAR	APR	MAY	JUN	AUL	AUG	SEP	OCT	NOV	060	Segment	Sedan Share	TOTAL 2011
SEDAN TYPE	CC <u>&lt;</u> 1500 [G/D]	CHEVROLET	Kalos LS Kalos LT	1400	MT	g		402 402	4 4	-	CBU	Thailand Thailand	46	242	60	26	197	194	1	7	127	54	200	241	9.9%	53%	1,400
		GEELY	Kelos LT AT MK GS	1500		G		402	4 4	CKD	CBU	Thailand -	- :	14		2	15	12	32		51	41	41	. 21	1.9%	0.0% 1.0%	26
		HONDA	MK GT All New City F/TEC S	1437	MT	G		402	4 4		CBU	- Thailand		- 27	21	2	11		3 27	9		40	20	21	0.8%	0.4%	9
			All New City F/TEC E All New City F/TEC E All New City F/TEC E AT	1497	MT AT			-02		Ė		Thailand Thailand	57	29 47	77	00 00	28 55	14	64	10			-	÷	2.8%	1.5%	-
		KIA	Rio Tasi New Pride	1493	MT	g g	1500	402	4 4	-	CBU	Korea	64	Œ	50	4	10	6	5	81	469		6	-	5.2%	2.9%	1,03
		MAZDA	RX-8 Martis2 - S		MT MT	g		402	4 4		CBU	Japan Thailand	1 2	6 7	6	4	1 3	1 5	10	7	3 16	5	2	2	0.2%	0.1%	3
			Marda2 - SAT Marda2 - R	1490	MT	g g		402	4 4	-	CBU	Thailand Thailand	4	7	6	5	7	- 11	12	7		1		3	0.5%	0.3%	20
		PROTON	Manda2 - R AT WRA Taxi Saga		AT MT	g	980	402	4 4		CBU	Malasia Malasia	24	- 22	26	- 22	12	- 20	- 46	31	- 27	- 27	- 12	- 20	2.2% 0.0%	0.0%	200
			SagaAT SagaFL	1300	MT	g g	1235	402	4 4	-	CBU	Malapsia Malapsia	1		2	1	1 22	- 1			50	1 10	-	- 1	0.0%	0.0%	90
		SUBARU	SagaFLAT Impreza1.SM/T	1300 1500	AT MT	g		4004	4 4		CBU	Malaysia Japan		2	- 1	6		3	1	- 1	- :	21	- 1	- :	0.2%	0.1%	21
		SUZUKI	Impreza 1.5 A/T Impreza 1.5 M/T	1500	MT MT	G		404	- 4 - 4		CBU	Japan Japan	- :	- 1			4	- :	2	- :	- :	- 1	- :	÷	0.0%	0.0%	
		TOYOTA	Nec Saleno AT	1500	AT AT	G	1650	402	4 4		CBU	Japan	1	3	-										0.0%	0.0%	
			Prius Limo Tad	1500 1500	MT	G G	1020	402 402	4 4		CBU	Japan Thailand	268	796	66	400	1 416	1 787	1,125	3		901	1 2	137	0.0% 40.1%	0.0% 25.8%	6,850
			Vice G	1500	MT	G	1040	402 402	4 4	-	CBU	Thailand Thailand	21 156	26 106	20 144	13	9	18 56	9	19	29 106	137	4	10	1.0% 8.1%	42%	1,153
			Vice G	_	TOTAL MULATI		1050	402	4 4	-	CBU	Thailand	120 885 885	1,916 2,801	1,675 4,276	953 5,229	53 1,016 6,245	1,349 7,494	1,674 9,168	1,130 1,130	1,691	139 1,415 12,404	1 309 12,712	50 14,236		4.2% 54%	1,144
	CC 1591 - 3.000 [G]	AUDI	ANTEN	1798	AT	a	1515	492	4 4	1-	cau	Gentrary	4	14	-	4	12	6	19	11	7	9	20	12	1.1%	0.5%	120
	CC 1.501 - 3.600 [G] /2.500 [D]		A6 2.0 Fei A6 2.0 Fei	1994 2900	AT	g g	1950	402	4 4	-		Germany Germany	2	3	7	3	3	4	5	4	4	1	2 6	. 6	0.2%	0.2%	40
			AS 2.0 Quatro ASL 2.8	2773	TA TA	g g	1880 1890 1260	402	4 4 4 2 4		CBU	Germany	-	- 1	- 1	3	1	- 1	1	2	4	1	- 6	2	0.1%	0.1%	20
		DMW	TTS 2.0 1 M Coupe		AT AT	a		402	2 4	-	CBU	Gentrary	1	-	2	2		1	7	5	- 6		5	1	0.1%	0.0%	26
			13S Coupe 3DS Business	2000 2000	AT	G		402	4 4	CKD	CBU	Gentrary	27 11	1 25	- 46	- 40	5	14	3			- 4	1 4	- 4	1.7%	0.0%	202
			200 Executive 200 Coupe 200 Conv CBU		AT	a		402	4 4	CKD	CBU	Gentrary Gentrary	- 11	1	12	9	- 13	. 22	- 6	41	15	19	- 10		1.9% 0.0%	0.9%	220
			255 Conv Cato 255 280 Cope	2494 2494 2979	AT AT			402	4 4	CKD		Gentrary	10	9	5	6	9	5	-	13	7	5	7	9	0.0%	0.4%	90
			205 Coupe 500 D	2000 2000	AT AT	D	-	402 402	4 4	-	CBU	Germany Germany	-	1	2		. 5		-					1 7	0.0%	0.0%	4
			523 - F10 536 - F10	2000	AT AT	G		402	4 4			Germany	7 5	19	23 15	19 8	15	15	28 10	12	23 10	21 14		17 5	1.0%	0.9%	240
			535 - F40 535 - Gran Turismo	2000 2000 2000	TA TA	g g		402 402 402	4 4		CBU	Gentrary	1		4	1	- 4	4	3	2	2			2	0.1%	0.0% 0.1% 0.49	15
			SISI - Gran Turismo 730 Li Russiness 730 Li Decutive	2000 2000	AT AT	G			4 4			Thailand Thailand	5	2	1		6	3	- 1	2	1	2	4	2	0.2%	0.1% 0.1% 0.0%	21
			740 U Z4 sDrive 2:3	2000 2500		g g		402	4 4	-	CBU	Gentrary	4 2	1		3	2	- 1	- 1	2	-	1		2	0.2%	0.1%	2
		CHEVROLET	Z4 sDrive 3.5 Optis L5 Optis 1.5 AT	1600	MT	g		402 402				Gentrary Thailand Thailand			=				= =						0.0%	0.0%	
			Opera LS AT Cruze Cruze AT	1800 1800 1800	AT TM AT	g g		402 402 402	4 4	-		S. Korea S. Korea	-	1 9	- 1	- 1	2	1	- 1	-		-	4	H	0.0%	0.0% 0.0%	10
		CHRYSLER	Sabring Focus 1.8 DS	2700	AT	g g	2040 1935	402 402	5 4	-		America Philippine	3 5	1 4	13	12			- 16	17	12		7	- 3	1.0%	0.0%	110
		HYUNDAI	Focus 20 AT DS Del Sonata YF 20 Sonata YF 24	2000 2000	AT	D	1960 2090 2090	402 402	5 4	-	CBU	Philippine Korea	-1	4	- 1		- 1	1	-	- 1				H	0.1% 0.0% 0.2%	0.0% 0.0%	
		HONDA	Sonata YF 24 All New Chic All New Chic AT		AT MT AT	a		402	4 4		CBU	Thailand Thailand	6	21 85	25 138	31 157	30 68	3 22	5 30 109		1 20 100	1 26 92	3 14 20		0.2% 1.8% 6.9%	0.1% 0.8% 2.1%	25 216 813
			All New Child 1.9 New Accord VTI		AT MT AT			402 402	4 4	-	CBU	Thailand Thailand	=	-	Ξ				=		20	6	4		0.2%	0.1%	2
		JAGUAR	New Accord VTI-L NEW Accord VTI-L NF 30 V6 Lawry	2354	AT AT	a	-	402	4 4		CBU	Thailand UK	3	202	209	100	67	3	60	22	200	80	110	1	9.5%	42%	1,115
		LEXUS	XF 30 V6 Pre Lossy GS 300	3000 3000	AT	G			4 4	-	CBU	UK Japan	1	4	- 4	4	2	4	4		1 .	2	2	2	0.2%	0.1%	21
		MAZDA	IS 300 MOS Marchill Ed	1999 1999	AT AT	G		402	4 4		CBU	Japan Japan Japan	- 10				- 10	- 10	- 7		26	20	11	1 1	0.0%	0.0%	70
		MERCEDES BENZ	C 200 CGI AT AVA (VI204) C 200 CGI AT CLS (VI204)		AT AT	G	2010 2010 2070	402	4 4	CKD	-		32 52	20 38	30 29	44 54	59 97	33 91	21 33	- 1		- 1	- 17	- :	2.0% 3.5%	1.0%	296 463
			C 200 K CGI FL (W204) C 200 CGI AT AVA FL (W204) C 200 CGI AVA (W204)	1796	AT AT	g	2070 2010 2010	402	4 4	CKD	CBU	Gentrary	- :	- 1		- :	- :	- :	53 36	47	40 36	47 23	43 28	25 40	2.3% 1.9% 0.0%	1.0%	201 227
			C 200 K CLS (NS04) C 200 K CLS (NS04)	1990	AT	G	2070	402	4 4	CKD	-	-	22	1 24		36	- 47	- 17	-		. 2				0.0%	0.0%	150
			C 250 CGI AT AVAIAMG FL (W204) C 250 CGI Cospe (C204) C 160 CGI Sive (W204)	1796 1796 1796	AT	G	2115 2115 2010 2010	402	4 4	CKD	CBU	Gentrary Gentrary		- :					29	40 16	34 12	22 2 78	12	25	1.5% 0.3% 0.7%	0.7%	173
			C 100 CGI Siya (VISD4) C 300 AHA (VISD4) C 300 AHA (SSD6)		AT AT	G	2015	402	4 4			Gentrary	13	7	5	1	15	1		3		78	- 1	1	0.4%	0.2%	46
			C 300 AVA FL (W294) SLK 250 AVT (R172)	2996 1796 1796	AT AT	G	2060 2015 2150 2150	402	4 4	CKD	÷	-	10	19		7	13	. 9	12	17 10	19	4			0.4%	0.2%	107
			E 200 CGI Coupe AVG (C207) E 250 CGI AVG (W212) E 250 CGI Bio (W212)	1796	AT	G	2465	402	. 4		CBU	Germany	21	16	17	23	9	25 9	10	24 24	17	7	29		1.8%	0.0%	20
			E 250 CGI Elg (H212) E 250 CGI Cabrio (A257)	1796 1796 1796	AT	G	2965 2210 2210	402	4 4	-	CBU	Gentrary	5	- 4	10	12				. 2		- 1	. 2	- 1	0.0%	0.0%	
			E 250 CGI Coupe AVG E 250 CGI Estate (5212)	1796 1796 1796	AT	G	2965	402		÷	CBU	Gentrary	7	2	- 11	21	14	5	4	1	- 1	6			0.7%	0.0%	10
			E 300 AT AVA (W212) E 300 Eig (W212)	2987 2996	AT AT	G	2310 2140 1735	402	4 4	CKD	-	-	57	37	53 13	42	23	32 9	31 8	22 21	59 13	17	41 27	24 74	3.7% 1.7%	1.6%	400
			E 300 AVG E 300 Elig (102/0) E 300 Elime (52/2)		AT	G		402			CBU	Gentrary	1	1				2	- 1				1		0.1%	0.0%	1
			SLK 200 CG(R172) SL 200 (R220)	2997 1796 2996	AT AT	g g	2140 1705 2110	402 402	4 4 2 4	Ė	CBU	Gentrary		- 1		. 2	-		16	37	20	18	3	7 5	1.0%	0.4%	154
			\$ 300 L (V221) \$ 300 L (V221)		AT	G	1925 1925	402	4 4		CBU	Genmany	5	# .	6	- 4	7	- 11	8	11	#1	3	- 6	7	0.0%	0.0%	90
		MESUBSHI	Lancer JT GLXG Lancer JT GLXG Lancer EX GT 2.0L	1800	MT AT	g g	1950 1950 1950	402 402	4 4	Ė	CBU	Thailand Thailand Thailand	- 10	- 1		- 4	- 4	-	- 7	- 1			-		0.0%	0.0%	2
		NISSAN	Lancer Suo Latio (Tasi)	1598		g g	1950	402	4 4		CBU	Japan Thailand			- 40	- 1				-	-	- 1	-		0.0%	0.0%	- 46
	}	PEUGEOT	NewTeanaCVT RCZ Coupe	2496 1598 1598	AT AT	g g	1990 1294 1459	402	2 4		CBU		- 1	56	29	19	24	20	26	20	- 40	16	24	10	0.1%	0.0%	10
		PROTON	Waja Waja	1600	MT	G G	1215	402 402	4 4	-	CBU	France Malajela Malajela	-	-	-	1	-	-	2		6	22	-	140	0.1% 1.5% 0.0%	0.7%	174
			Gen2 Persons III-Line Gen2 Persons M-Line	1600	MT	g	1215	402 402	4 4		CBU	Malajsia Malajsia		13	12	46	4	20	25	23	- :		-	-	1.1%	0.5%	120
			Gen2 Persona M-Line Gen2 Persona H-Line Gen2 Persona H-Line	1600	MT	G G	1235 1215 1235	402 402	4 4	-	CBU	Malapsia Malapsia Malapsia				3		2	_	7	14			- 22	0.1% 0.2% 0.2%	0.1%	20
			Persona Elegance M-Line Persona Elegance AT M-Line	1600	MT AT	g g	1215	402	4 4		CBU	Malajsia Malajsia	- 1	1	2			1				10	11	-	0.2%	0.1%	15
		SUBARU	Persona Elegance AT H-Line Impreza 2:0A/T DS Impreza 2:0M/T DS	1600 2000 2000	AT AT MT	g g	1235	402 404 404	5 4	ŧ	CBN	Malaysia Japan Japan			-		1	1	-	- 1	1	1			0.0%	0.0%	
			Impreza 2:0M/T D4 Impreza 2:0A/T D4	2000	AT	g g	-	404	4 4	-	CBU	Japan Japan		- 1		1		4	2		- 1	1	2	- 1	0.0%	0.0%	2
			Impreza WRX 25 M/T Impreza WRX STI 25 M/T					4X4 4X4 4X4		-	CBU	Japan		-	-1	2	=		=	1	3	-1	4	. 2	0.1%	0.0% 0.0%	11
			Impreza WKX STI 25 A-line Impreza WKX STI Spec-C Legacy 25 GT	2500 2000 2500	AT	g g		4X4 4X4 4X4	- 4 - 4		CBU	Japan Japan Japan		1	2	2	-	2	2				1	- 2	0.1%	0.0%	10
		TOYOTA	Lagacy 20 AT  New Corolla Altis J		AT	G		404 402 402	- 4		CBU	Japan Japan Japan Japan						3		2	3		3	4	0.2% 0.0% 0.0%	0.1%	10
			New Corolla Abis G New Corolla Abis 2:0V	1800	AT TA	g	1205	402 402	4 4	-	CBU	Thailand Thailand	27 67 48	66 64 30	64 84 64	50 72 45	21 49 27	25 25 26	22 78 96	46 124 14	109 84 6	64 168 25	3	24 9	7.0% 2.0%	17% 34% 13%	367
			Carry G 2.4 Carry V 2.4	2362	MT AT	g	1400	402 402 402	4 4	-		Thailand Thailand Japan	24 138	25 100	30 175	126	54 63	13 100	19	30 127	39 156	34 162	1 41	11 202	2.2% 13.5% 0.1%	1.0% 6.0%	1,585
		VOLVO	Crown 3:0 SB0TS C302.4	2000	AT	G	-	402	4 4	-	CBU	Sweden Sweden		- 1	-		- 1	- 1	2	- 1		- 1	- 4	- 1	0.0%	0.0% 0.0%	
			S802.ST	2500	AT TOTAL	G VE	Ξ	402	4 4	1	CBU	Sweden	701	1,140	1,297	1,100	2 835	781	943	992	1,352	1,130	63	86	0.0% 100%	0.0% 66%	11,757
	CC > 3.001 [G]	AUDI	AS 3,2 Fel Qualto	2200	AT	- a 1		484	2 4	1.	cau	Gentrary	701	1,844	3,941	4,241	5,076	5,817	6,765	7,87	9,109	10,239	10,912	11,757	0.9%	0.0%	1 .
	/2584 [D]	DMW	NS Coupe	5200 4000	TA TA	g	Ξ	402 402 402	2 4	-	CBU	Gentrary Gentrary		1	-	-		1	- 1	- 2	1 3	-	1		0.2% 2.2% 0.7%	0.0%	1 15
			M3 660 Coupe 750 Li	4000 4000 4000	AT AT	g g	-	402 402	4 4			Gentrary Gentrary Gentrary			-		- 1	-		1	- 1	- 1		- 1	0.7% 0.2% 0.4%	0.0% 0.0%	
		CHRYSLER	200 C 200 SRT	2500 6100	TA TA	G G	1915	402 402 402 402	4 4	-		America America		3	- 1	5 2			=						2.0%	0.0%	
		NENTI	New Accord VG M37 G37						4 4 4 2 4		CBU	Thailand UK UK		-	21	3	1	1	- 1	4	1				5.4% 1.4% 0.5%	0.1% 0.0%	20
		JAGUAR	XF 42 V6 Super Charged XJ 50 LWB	4200 5000	AT AT	G G	1690	402 402 402 402	4 4	-	CBU	UK	- 1		Ţ.		2		- 2		- 2			- 2	0.0%	0.0%	
		LEXUS	XX 50 LS 400 LS 600	4600	AT	g g	-	402	4 4		CBU	UK Japan Japan		3	- 2	- 1	- 1	1		- 1	2	-			0.2% 2.2% 0.7%	0.0% 0.0%	10
		MERCEDES BENZ	E 350 Coupe AVG (C207) E 350 Elg (N2°C)	3490	AT AT	G G	2280 2280	402 402 402 402	4 4	-	CBU	Japan Germany Germany	6	2	=	6	- 1	4	2		= 1		1		5.0%	0.1%	26
			E 350 AVG (W212) E 350 Cabrio AVA (A207) E 60 AMG AVG (W212)									Gentrary Gentrary			- 1			- 1			-				0.0%	0.0%	
			E 530 Avg (W212) E 530 Avg (W212) S 350 CGI L AT (V221)	5401 3498	TA TA	g	2375 2490	402 402 402 402	4 4	CKD		Gentrary Gentrary	- 2		_	- 4	- 1	- 1	23	17	- 7	-	- 7	- 4	0.0% 11.9%	0.0% 0.0% 0.2%	- 11
			\$ 350 L (V221) CBU \$ 350 L (V221)						4 4	CKD	CBU	Germany -	1 17	5	30	11									0.2% 12.4%	0.0%	1 66
			\$ 350 CGL AT (V221) \$ 500 L \$ 500 L (V221)	3490 4966 4966	TA TA	g g	2900 2900 2900	402 402	4 4	CKD	CBU	Gentrary Gentrary	1		Ξ			1		4	1		-		1.4% 0.5% 1.6%	0.0%	
1			\$500 L (V221) \$500 CGI LAT (V221) \$600 L	5461	AT TA	G G	2960	402	4 4	CKD		Gentrary	-		- 1		- 1		- 1	2	2	-	1	2	2.0%	0.0% 0.0%	11
			S. 63 AMG (R230) C 63 AMG COUPE (C204) SLX 250 A/T (R172)	6208	AT AT	g	2170	402	. 2		CBU	Gentrary Gentrary						1			- :		1		0.2%	0.0%	
			SED AMG AT (V221) SES LAMG (V221)				1800 2670		4 4		CBU	Gentrary Gentrary			1					1					0.4%	0.0% 0.0%	
			SLS AMG (C187) CL 500	6200 5401	AT AT	G		402 402 402 402	- 4 - 4		CBU	Gentrary Gentrary Gentrary	3			3	-	1	_	2			2		2.5% 0.0% 2.7%	0.1%	14
			CLS 63 AMG (C218)	5401	AT	g g		402	2 4			Gentrary Gentrary							2		- 2	1 15	3	-	2.7% 0.2% 6.3%	0.1% 0.0%	
			CL 63 AMG (C216)	27991		-						. 1	- 1					-			12	15				0.1%	20
			CLS 350 (C218) C 63 AMG C 63 AMG AVG (VG06)	5400	AT	G	2490 2470 2470	402	. 4		CSD	Germany Germany	- 1	-		- 1	_ :	_ :		_	_	- 1		1	0.2%	0.0%	1
		TOYOTA	CLS 350 (C218) C 63 AMG	5400	AT	G	2490 2170 2170 1610	02 02 02	- 4		CSD	Gentrary Gentrary Thailand	11	20	19	1 14 56	7 21	10 37	11 51	15	24 68	1 19 53		1 4	0.2% 0.4% 27.7% 100%	2%	
		TOYOTA	CLS 260 (C218) C 63 AMC C 63 AMC AVG (V604) C 60 AMG AVG (V604) C 60 AMG AVG (V604)	2600 6200 6200 2600 CU	AT AT AT TOTAL	a a a ve	2490 2170 2170 1610	602 602 602	. 4		CSD	Germany Germany Thailand	45		19 92 174 2,864	230		10 37 268 2,827	229		24 68 457	509	27 536	•	0.2% 0.4% 27.7% 100%	0.6%	500
		TOYOTA	CLS 250 (CCHB) C GEAMG C GEAMG C GEAMG ANG (MDD6) Carry Q 3.5	2600 6200 6200 2600 CU	AT AT AT TOTAL	a a a ve	2690 2170 2170 1610	602 602 602	- 4 - 4 4 4		CSD	Germany Thailand				230			229			509	27 536	•	0.2% 0.4% 27.7% 100%	2%	555

	_										GAIR	JAN-DE	ESALES DA C 2011	TA												
2. 4 X 2 TYPE SALE	S ATEGORY	BRAND	JAN-DEC 2011 MODELITYPE	cc	TRANS	FUEL GWW	DRIVE	DOOR	WHEEL C	жос	CBU From	JAN	FEB	MAR	APR	MAY	JUN	AUL.	AUG	SEP	ост	NOV	000	Segment	402 Sec	TOTAL
4K2 TYPE	CC <u>&lt;</u> 1.590 [G/D]	CHEVROLET	Spark	1200	MT	G -	402	5	4	- cs	EU S. Korea	145	94	150	79	40	20	36	4	19	23	15	19	9hare 0.2%	Share 0.1%	2011 702
TYPE	(GID)		AusoMT AusoAT		AT		402 402	5	4	- cs	BU S. Korea BU S. Korea	L-1			-	3	3	3				- 1		0.0%	0.0%	13
		CHERY	QQ 1.1 S QQ 1.1 G Elegance	1083		G 890	402	5	4 0	MD .			3	4	. 1	2	4	1 2			-	-	-	0.0%	0.0%	14
		DAMATSU	QQ 1.1 G Sporty Xeria VVT - Mi	1003	MT	G 890 G 1540	402	- 5	4 0	KD .		25	34	23	17	19	8	2	3	- 1				0.0%	0.0%	132
			Xenia WT-LU	989	MT	G 1540	402	5	4 0	XD .		2,325	2,012	1,510	1,098	1,392	2,141	2,504	1,806	1,992	1,799	53		4.1%	3.2%	19,632 34,653
			Xenia VVT-I 1.3 XI AT	1298	AT	G 1570	402		4 0	XD -		175	109	114	126	162	104	275	197	183	179	2		0.4%	0.3%	1,756
			All New Xeria 1.0 D All New Xeria 1.0 M	202	MT MT	G 1540	402	5	4 0	XD -		- 1	- 1		- 1		- 1	- 1		- :		1,263	166 2,452	0.9%	0.0%	253 3,805
			All New Xeria 1.3 X All New Xeria 1.3 R	1298 1298		G 1570			4 0	KD -		-	-			- :	- :		- :	- :		256 1,921	882 3,581	0.3% 1.2%	1.0%	1,238 5,502
			All New Xeria 13 R AT Sirion M 13	1298	AT	G 1570 G 1360	402	5	4 0	xo .	U Malasia		-	10	-		-	- :	-			256	406	0.2%	0.1%	682 10
			Sirion M 1.3 AT Sirion D 1.3	1290	AT	G 1355 G 1320	402	5	4	- cs	BU Malaysia BU Malaysia		-	10	-	-		-		-	-	-		0.0%	0.0%	10
			Sirion D 1.3 AT	1298	AT	G 1335	402	5	4	- CI	IU Malaysia		-	20	- :		10	-					-	0.0%	0.0%	30
			All New Sirkon 1.3 All New Sirkon 1.3 AT	1290	AT	G 1320 G 1335	402	5	4	- cs	BU Malaysia BU Malaysia		-		-			308 138	276 143	176	459 191	175	647 177	0.4%	0.2%	1,943 860
			Gran Max Anglet Gran Max BV	1298	MT	G 1840 G 2000	402	5	4 0	KD -	+ +	373	229	221	190	262	250	573	266	360	292	403	375	0.0%	0.0%	3,883
			GranMaxLO GranMaxHIFF	1298	MT	G 2000	402	5	4 0	KD -		177	112	50	54	26	98	77	- 62	73	104	84	101	0.0%	0.0%	1,018
			Gran Mac HI Gran Mac HI	1290	MT	G 1840 G 1840	402	5	4 0	XD .		460	299	297	126	304	529	564 69	365	453	463	442	563	1.1%	0.9%	4,925 1,087
			Gran Max D FF	14%	MT	G 1860 G 1495	402	5	4 0	XD .		-	-	497			-			- 477	-			0.0%	0.0%	1,863
			Lusio 1.5M	14%	MT	G 1466	402	5	4 0	XD .		225	106	100	104	102	130	182	163	203	250	224	220	0.5%	0.4%	2,097
			Luxio 1.5 M ABS Luxio 1.5 X MT	14%	MT	G 1495 G 1495	402	5	4 0	XD -		129	160	90	102	187	202	243	207	200	107	165	230	0.5%	0.4%	2,140
			Luxio 1.5 X MT ABS Luxio 1.5 X AT	14%	AT	G 1495 G 1495	402	5	4 0	XD -	+ :	40	Si Si	36	26	34	74	49	55	36	54	40	- 45	0.0%	0.0% 0.1%	564
			Luxio 1.5 X AT ABS Terios TS +	14%	AT MT	G 165	402	5	4 0	XD ·		305	246	213	173	207	202	285	321	300	324	304	294	0.0%	90%	3,292
			Terios TS AT Terios TX						4 0	KD -		90	57 990	95 1,356	100	1,025	1,294	102	97 1.159	1201	97 1478	81 1,240	110	0.2%	0.2% 2.6%	1,074
		FORD	Terios TX Fiesta 1.4 Style	1425	AT MT	G 1615	402 402	5		KD .		167	175	240	245	211	277	295	226	294	300	200	390	0.7%	0.6%	2,190
			Fiesta 1.4 Trend	1400	MT	g .	402	- 4	4	- CI	BU Thailand	14	67	130	111	137	154	129	210	152	220	06	106	0.2%	0.3%	1,544
			Fiests 1.4 Trend AT 1.4L 4dr MT Trend	1400	MT	g .	402	4	4	- CI			149	349	190	241	36	299	206	zn .	36	206	114	0.0%	0.5%	2,872
		GEELY	EC GL	1300	MT MT AT	g .	402		4	- cs	BU China	24	45 10	29 26	27 25	15	17	32 24	10	26 10	1 2		5	0.0%	0.0% 0.0%	264 190
			LC GL AT				402 402	5	4	- CI	BU China BU China			_==		_	5	9		2		1	6	0.0%	0.0%	29
			LC Cross GL LC Cross GS	1300	MT MT	g .	402	5	4	- cs	BU China			-					19	12		10	10	0.0%	0.0%	51 6
			MNC GS MNC GT	1500 1500	MT MT	g .	402 402	5	4 0	KD -		1		1	1	9 7	1	6	14 91	3	- :	5	6	0.0%	gon.	47
		HONDA	All New Jazz All New Jazz AT	1497	MT	G -	402		4 0	KD -		232	7 132	- 1	- 1	298 360	115	221	133	172	210 201	83 291	136	0.4%	0.3%	1,618
			All New Jazz RS All New Jazz RS AT	1497	MT	G -	402	5	4 C	KD -		644	498	65		939 1,100	170	744	826 962	630 1,086	691 1,155	59	23	1.2%	0.9%	5,279
			Freed PSD & SRS	1497	TA TA	a .	402	5	4 0	XD -	# :	1,254 170 921	190	154 182 1,272	105	72	5	1,403 175 770	118	124	459	81	434	0.5%	0.4%	10,550 2,105 8,007
		HYUNDAI	i-10GLi		MT	G 1370	402	4	4 0	XD -	Ė	22	29	35	39	90	32	19	16	22	18		23	0.1%	0.1%	26
			HOGUS HOGUS	1100	AT MT AT	G 1395 G 1370 G 1395	402 402		4 0	KD -	ŧ	10	19	14	6	12	- 13		- 11	-	15	15	- 9	0.0%	0.0%	166 31 27
			+20GL +20GLAT	1400	MT	G -	402	- 4	4 0	XD -		4	-	4	6	11	10	8 7	6	5	5	4	3	0.0%	0.0%	82 50
			1-20.9G	1400	AT MT	G -		-4	4 0	XD -		4	20	27	17	9	2	26		14	4	14	15	0.0%	0.0%	160
			i-20 SG AT i-20 CRDI	1400	MT AT		402 402	- 4	4 0	KD -		1	20	15	7	1	18	16	13		- 7		1	0.0%	0.0%	165
			Ausga GX Ausga GX AT	1500	AT	a -	402		4 0	XD -		25	71	30	28	92	107	52 24	51 15	52 11	14	55 10	61 17	0.2%	0.1%	800 225
			Avega GL Avega GL AT	1500 1500	AT AT	g .	402	4	4 C	KD -	++	- 6	3				-	-	-		-	-	-	0.0%	0.0%	11
			Grand Awga GL Grand Awga GL AT	1400	AT	g .	402 402	- 4	4 0	KD -		-	-		-	-	-	40	113 50	107 67	35 197	73 68	65 140	0.1%	0.1%	88
		KIA	Piceto/OPT Piceto/OPT	1100	AT MT	G 1350	402 402	5		MD -		193	. 2	. 2	8	64 196	59 195	119 276	277 401	114	231 598		185	0.2%	0.0%	1,548
			New Pride HB AT New Pride HB	1400	AT MT	G 1900 G 1980	402 402	5	4 0	KD -		21	6 29	11	27 62	22 57	29 79	19 49	12	4	1 2	1	- :	0.0%	0.0%	152 391
			All New Rig AT All New Rig	1400	AT	G 1980 G 1980	402	s		KD -		-	-	-	-			-		-	79 146	81 171	126 256	0.1%	0.1%	286 573
		MAZDA	Martin2 - S Martin2 - S.AT	1490	MT	G -	402 402	5	4	- CI	BU Thailand	9	24 54	40 50	40	75 110	57 104	60 149	42 99	110 145	52 72	68 158	25 142	0.1%	0.1%	608 1,191
			Marda2 - R Marda2 - D AT	1490	AT MT	g .	402 402	5	4	- 0	BU Thailand	5	45	36 94	27	68	72	149 50 244	33	79	47	75	20	0.1%	0.1%	1,191 571 3,073
		MESTREM	T-120 SS MB Moven GLS	1500	MT	G 1760 G 1960	402	3	4 0	3KD -		48	40	40	40	40	40	40	46	26	36	20	2	0.1%	0.1%	489
			Maven GLX	1407	MT	G 1950	402	4	4 0	XD .		3	5		2		-				-	-		0.0%	0.0%	10
		NISSAN	March 12 March 12 AT	1190	MT	G 1365	402	5	4 0	XD -		527	500	505	495	81	331 196	496	387	376 140	201	200	621	1.1%	0.9%	4,903 3,713
				1130	AT	G 1365	402	5	4 0	XD -		561	411	540	172	232	196	278	162	191	127		270	0.7%	0.0%	3,295
			March 12 AT XS Autech	1130	AT	G 1365 G 1365	402	5	4 0	XD .		-	-	-				9	60	24	- 6	66	40	0.1%	0.0%	200 244
			Grand Livina 1.5 SV Grand Livina 1.5 SV AT	1430	AT	G 1640	402	5		XD .		512	-		-	- "	-	879 212	334	246	471		244	0.4%	0.2%	7,377 1,743
			Grand Livina 1.5XV Grand Livina 1.5XV AT	1490	AT	G 1560 G 1750	402	5	4 C	KD -		674 299	572 443	636	203	-	26 471	757 701	400	460 400	650 607	575 544	245 205	1.4%	0.9%	6,301 4,976
			Grand Uvina 1.5 Ultimate Grand Uvina 1.5 S	1490	MT	G 1750 G 1640	402	5	4 0	KD -		127	201	321	112	- 1	192	343	305	220	314 61	276 177	295	0.0%	0.0%	2,807 242
						G 1750 G 1750	402	5	4 0	XD -		- 1	- 1	- 1	- 1	- 1	- 1		- 1	- 1	161 92	241 262	157		0.1%	559 585
			Dains XR Dains XR AT	1490	MT	G 1407	402	5	4 0	KD -	-	24	25	47	27	- 22	12	15	5	3		-	-	0.0%	0.0%	154
			Dains X-Gear Dains X-Gear AT	1490	AT	G 1467	402 402	5	4 0	XD -		119	12	113	24	-	94	71 85	112	41	61	105	197	0.2%	0.1%	1,057
			Jule High Jule RX	1490	CVT	g -	402 402	5	4 0	XD -						43	127	78 1,001	1,000	100 716	1,390	1,765	59 2,246	0.1% 2.0%	1.6%	807 8,966
		PEUGEOT PROTON	207 Sawy 1.2	1360 1200	AT MT	G 903	402	- 4	4	- CI	BU France BU Malaysia	3	12	5	- 22	-	- 6	- 6		- 4	4		- 4	0.0%	0.0%	20 58
		SMADT	Save 1.2 AT	1200	AT TA	G 903 G 1020	402	-4	4	- cs		1		- ;	1	- :	- :	- 14	- :		-			0.0%	0.0%	2
			Smart Forted Coupe Pure (C451) Smart Forted Coupe Passion (C451)	999		G 1020	402		4	- cs		1 1	3	16	-	2	2	5 90	2	10		1	1	0.0%	0.0%	49
			Smart Fortio Coope N - Grange (C451) Smart Fortio Coope Rnbus (C451)	200	AT			2	4	- cs	BU Gentrary	<del>-</del>	-		- 1			4	6	- 1	3	1	Ė	0.0%	0.0%	14
		SUZUKI		1000	MT	G 1275	402	- 4	4	- CI	BU India	173	468	47	349	249	200	501	363	191	180	290	137	0.8%	0.6%	3,619
			Splash GL Carry 1.5 DX	1200	MT MT	G 1015 G 1015 G 1745	402	4 4 5	4 4	- CI		436	549	634	1,040	628	604	589	636	389	571	470	470	1.5%	12%	7,016
			Carry 1.5 GX	1500	MT	G 1745	402	5	4 0	WD -	1	214	128	194	121	96	100	100	125	64	150	146		0.2%	0.3%	1,525
			APV-GE APV-GL	1500	MT	G 1950 G 1950 G 1950	402	4	4 0	XD -	ŧ	322 478 809	161 393 701	207 491 701	176 322 444	251 277 712	204 273 537	220 505 578	240 325	297 272 409	235 408 620	290	117 284	0.8% 1.0% 1.8%	0.5% 0.8%	2,679 4,418 7,314
			APV-GX AT APV-SGX	1500	AT	G 1950	402	4	4 0	XD .		15	8	10	14	21	30	24	10	17	25 218	51	23	0.1%	0.0%	254 3,198
			APV SQX AT	1500	AT	G 1950 G 1950 G 1950	402	4	4 0	XD -		19	27	21	22 22	27	30	24	14	1/2	25	24	183	0.1%	0.0%	276
			Swift ST Swift ST AT	1500		G 1650 G 1650			4 0	XD -		114	98	115	96	101	214 83	189	65	67	141 71	39	29	0.2%	0.1%	1,552 828
			Switt GT Switt GT AT	1500 1500	AT	G 1650 G 1650 G 1465	402 402	4	4 0	XD -		32 27	85 45	91 57	71 62	76 31	29 12	57 34	17 32	72 31	83 39	46	77 26	0.2%	0.1%	790 440
			SX4 X-Over AT	1500 1500	AT	G 1650 G 1650 G 1665	402	4	4 C	KD -		217 231	194	233 251	142	160 150	3 8	172 151	116 54	251 205	187 127	206 126	140	0.4%	0.4%	2,008 1,628 8,791
		ATOYOTA	Amza 13 EVITI Amza 13 EAT VITI Amza 13 GWTi	1300	MT AT	G 1045 G 1045	402 402	5	4 0	XD -		1,076	950	1,069 77	675	798 67	802	1,001 116 11,563	852 75	871 92	692 102	5	-	1.9% 0.2% 23.6%	1.5%	8,791 807
			Aerza 13 G WTi Aerza 13 G AT WTi	1300	MT	G 1065 G 1065 G 1065	402	5	4 0	KD -		11,676 767	10,027	12,680 914	470	9,565 549	11,713	11,563 726	8,790 547	10,954 627	11,189	32 14		1.5%	19.7%	907 106,833 6,576
			Ameria 15 S VVTI Ameria 15 S AT VVTI	1500	AT	G 1065	402	5	4 0	KD -	Ŧ	1,623	1,467	1,703 550	1,002	1,349 405	1,208	1,180	1,116	1,328	1,520 432	5 22		3.0% 0.9%	2.4% 0.7%	13,501
			All New Autrza 1.5 G All New Autrza 1.3 E AT	1300	AT MT	G - G -	402 402	s	4 0	XD -	1			_	-	-	-	-	-	-	_	20 40	662 97	0.2%	0.2%	1,050 145 1,052
			All New Averza 1.3 E All New Averza 1.3 G A/T	1300	AT MT	0 -	402	5	4 0	XD -	1			- :		-	- :	- :	- :	- :	- :	390	662	0.2%	0.2%	928
			All New Autrza 1.3 G	1500	MT A <sup>7</sup>	0 -	402	5	4 0	XD -			-	-		-	-	-		-	-	5,888	10,092	3.5%	2.8%	15,980
			All New Auerza VELOZ 1.5 AT All New Auerza VELOZ 1.5 Rush 1.5 G	1500	AT MT	0 - 0 - G 1175	402	5	4 0	KD -	Ė		-	553	414			729	-		764	220 472 594	549 1,352 736	0.2% 0.4% 1.6%	0.3%	769 1,624 7,195
			Rush 1.5 G Rush 1.5 GAT Rush 1.5 S	1500					4 0	XD -	ŧ	103	465 86	953 100 1,096	414 87	559 121 914	125	729 153	109	150	744 160 1,082	123	736 150	0.2% 2.1%	0.3%	7,195 1,475 9,715
			Rush 1.55 Rush 1.55 AT Rush 1.5 G Luxey AT	1500	AT	G 1985 G 1200	402	5	4 0	×0 ·	÷	292	739 215	1,036	796 248	914 294	47	4	165	90 202 206	1,082	1,005	1,3/9	0.0%	1.7% 0.5%	2,705
			Rush 1.5 G Luxury AT Rush 1.5 G Luxury	1500 1500	AT MT	G 1200 G 1985 G 1200	402	5	4 0	XD .							272 866	372 1,128	102 289	199	250 183			0.0%	0.5% 0.5%	2,705 1,257 2,665
			Yaris 1.5.J AT	1500	AT	G 1055	402	5	4	- CI	BU Thailand	128	126	201 136	198	110	100	183	199	204 165	235 187	3	44 37	0.4%	0.2% 0.2%	1,745
			Yorks 1.5E MT Yorks 1.5E	1500 1500	MT AT	G 1055 G 1055 G 1075	402 402	5 5	4	- cs	BU Thelland	324	419 413	461 427	263 207	211 192	305 309	329 315	313 301	406 469	407 412	- 1	79	0.8%	0.6%	3,697 3,572 3,364
				1500 1500	AT MT	G 1075	402 402	5		- cs	BU Thailand	367	490 177	490 277	302	183	309 268 211	251 206	365 170	397 269	195	16	37	0.7%	0.6%	3,364 2,286
		VOLKSW AGEN	Yorks 1.5 S LTD	1500	AT AT	G 1025 G 1075	402	5	-4	- CI	BU Thailand	50	50	55	36	30	21	59	41	z z	ы	9	- 0	0.1%	0.1%	2,286 478
		MISS	Golf 1.4 Golf 1.4 Polo 1.4	1290	AT AT	G 1628 G 1628 G 1628	402	4	4 0	XD -	BU Gentrary	52	- 6	46	40	23	25	52	44	30	z	39 29	27 40	0.0%	0.1%	476 72
			Touran	1290	AT	G 1968	402	4	4 0	×0 .	-	3 41,050	25,834	40,360	28,923	32,231	34,596	44,579	36,799	40,241	43,966	3 31,800	40,300	0.0%	0.0% 29%	72 26 452,793
				cui	MULATIV							41,050 41,050	25,834 75,834	117,244	146,167	170,390	214,996	200,575	296,374	40,241 236,615	300,603			-00%	ani	402,403
																									(00) CC ( 0	1 - 2.500 (G/D)

SALES			JAN-DEC 2011							JAN-DE	C 2011													
	SORY	BRAND	MODEL/TYPE	CC TRANS F	UEL GWW DR: (Kg) S1	DOOR		ско сви	From	JAN	FEB	MAR	APR	MAY	JUN	AUL	AUG	SEP	ост	NOV	060	Segment	602 Share	TOT. 281
	CC 1.501 - 2.500 [G/D]	AUDI	A3 Fei 196	1984 AT 1600 AT 2000 AT	G 1305 49 G - 49	2 5	4	- CBU	Gentrarry				-		-				-	2	7	0.0%	0.0%	
			120 Sport 3-dr 120 Business 5-dr					- CBU	Gentrary	-			- :	- 1		- 1	- :	- 1	- :	- 1	1	0.0%	0.0%	
	[	CHERY	TiggoSX TiggoGX Capta 20 Dal	2000 MT			4 4	CKD -	E			10	3		- 1						= :	0.0%	0.0%	Ē
		CHEVROLET	Captive 2.0 Dal AWD	2000 AT 2000 AT	G 1375 49 D - 49 D - 49	2 5	4	- CBU		16	101	140	113	149	111	112	77	76	38 18	142 7	185	0.1%	0.0%	
			Captio 2.4 AT	2400 MT	G - 49	2 5	4	- cau	Thailand Thailand	13	21 45	23 72	9 45	14 60	26	18 52	135	135	19	10 53	30	0.2%	0.0%	
	ŀ	FORD	Journey (Surrod) Fleets 1.6 Sport	2400 AT 1600 AT 2261 AT	G 1805 49 G - 49	2 4	4	- can	America Thailand	40	277	302	7 209	34	506	274	256	41 215	277	41 293	102	2.5%	0.0% 0.5%	
			Escape 2:2 Discret	2499 MT	D 2990 49 D 2916 49	2 5	4	- CBU	Thailand	26	30	20	44	45 43	12	22	30	24	17	20 52	2	0.2%	0.1%	
		HONDA	NewCR-V '93 NewCR-V '93	1998 MT	G - 0	2 5	4	CKD -	- Inavano	250		367	72	5	104	217	235	360	59	106	100	2.1%	0.4%	
			NewCR-V '902.4AT	2354 AT	G - 0 G - 0	2 5	4	CKD -	- Inner	570	274	890	655	14	57	578	964	664	420	94	50	51%	1.0%	
	İ	HYUNDAI	New Tucson	2000 AT	G - 40 G 2000 40	2 4	4	CKD -	-				110	-	106	407					. 61	0.0%	0.0%	
			NewTucsonGLS H-1 Elegance H-1 XG	2000 AT 2400 MT 2400 AT	G 3000 49	2 4	4	CKD -		9 22	9	5	2	127 11		8 22	8 19	1 14	13	12	n 21	0.9%	0.0%	
			H-1 Limited H-1 Elegance CROI	2600 AT	G 3000 49 D 2165 49	2 4	4	CKD -			. 2	. 7	- 2	-	-	-	3	5	2	-	-	0.0%	0.0%	
			H-1 Elegance CRDI AT H-1 XG CRDI	2500 MT 2500 AT 2500 MT	D 3185 49 D 3030 49	2 4	4	CKD -	-	5 17	5 13	6 20	10 23	90 21	4 25	10	6 32	4 20	4	4	4 20	0.1%	0.0%	
			H-1 XG CRDI Limbed MT Stanes Mover	2500 MT 2500 MT	D 3030 49 D 3030 49	2 4	4	CKD -	-	- :	-	- :	-	-	-	-	3	4 2		- 30	. 19	0.0%	0.0%	
	Ì	ISUZU	Parther LM Parther LV Parther LS	2499 MT 2499 MT	D 260 49 D 260 49 D 260 49	2 5	4	CKD -	-	92 43	120	116 63	61 74	62 78	150	161	150 95	163	53 46	65 93	70 152	0.9%	0.2%	
			Panther Touring Long	2439 MT 2439 MT 2439 MT	D 2150 49 D 2150 49	2 5	4	CKD -		72 168	150	66 155	75 140	79 40 68		137 211	120 210	84 190	99 232	106	40	0.9%	0.2%	
		KIA	Sportage AT Sportage	2000 AT 2000 MT	G 2000 49 G 2000 49	2 S	4	CKD -		-	-	94	65 7	53 13	65	81 16	83 16	53 20	142	132	173	0.8%	0.2%	
		MAZDA	CX-7R CX-7GT	2291 AT 2291 AT	G 2000 40 G 2000 40 G - 40 G - 40	2 S	4	- CBU	Japan Japan	- 61	8	14 49	1 45	5 17	1 2	19	1 3	7 46	7 56	15 77	1 22	0.1%	0.0%	
		MERCEDES BENZ	Mazdali B 170 (T245)					- CBU	Japan Germany				_	_		12	30	60	28	67	25	0.2%	0.0%	E
			B 190 (T345) Viano CDI					- CBU	Gentrary	7	7	9	5	5	7	3	- 11	5	- 8	8 20	5 12	0.0%	0.0%	Ξ
		MINI	Cooper S	1600 AT	G - 40	2 4	4	- CBU	Gentrary											12	1 2	0.0%	0.0%	Ē
			Cooper S Coupe	1600 AT	G - 49	2 4	4	- CBU	Gentrary			-						-		7	3	0.0%	0.0%	Ē
			John Cooper Works. Cooper Countryman	1600 AT 1600 AT 1600 AT	G - 40	2 4	4	- CBU	Gentrary Gentrary			- 1									1 4	0.0%	0.0%	Ē
		MESTORM	Cooper Clubman Grandis GLS	2378 AT	G 1690 48	2 4	- 4	- cau	Thailand	- 11	2							= -		3	3	0.0%	0.0%	Ē
			Grands GT L-300 MB + Std L-300 MB HR							2	19	11	12	22	25	13	20		16	20 5	21	0.0%	0.0%	Ē
			Pajero Sport 2.5 Exceed 4X2 AT	2500 MT 2477 AT	D 260 49 D 260 49 D 260 49	2 4	4	- CBU	Thailand	525 243	40 60 160	21 850 206	38 1,019 258	31 934		1,065	27 897 123	12 585 41	1,035	41 972 239		8.5%	1.7%	
	ł	NISSAN	Pajero Sport 2.5 Exceed 492 Grand Unine 1.8 XV	2077 MT 1798 MT 1798 AT 1798 AT 1798 AT	G 1850 49	2 4	4	CKD -	Thailand	9	- 6	226 51	258 29	216 26	192	213 47	123	41 20	9	239	13	1.7%	0.0%	
			Grand Unina 1.8 XV AT Grand Unina 1.8 Ultimate Grand Unina 1.8 Ultimate AT	1758 AT 1758 MT	G 1850 49	2 5	4	CKD -	-	16	17					- 6	- 20	. 24	- 33	- 1	- :	0.0%	0.1%	
			Grand Livina 1.8 HWS Autoch MT							- 13	-	- :	- 1				- :		6	38	96	0.1%	0.0%	
			Grand Livina 1.8 HWS Autech AT Serena CT	1798 AT 1998 AT 1998 AT 1998 AT	G 1965 40	2 5	4	CKD -		42	60	64	20	36	26	61	59	123	36	55	80	0.0%	0.1%	
			Serena Highway Star Serena Highway Star Autoch	1998 AT	G 1965 49	2 5	4	CKD -		82	153	101	65	- 1	46	76	111	132	125	102	137	1.0%	0.2%	
			New X-Trail 2:0	1997 MT	G 1925 49 G 1920 49	2 5	4	CKD -		27	40	61	8	42	36	25	20	9	70	69	47	0.5%	0.1%	
			New X-Trail 2.0 CVT New X-Trail 2.0 MT Autoch New X-Trail 2.0 Autoch CVT	1907 MT 1907 AT 1907 MT 1907 AT	G 1820 49	2 5	4	CKD -		11	- 4	1 27	12	12		1	- :		-	-	-	0.0%	0.0%	
			NewX-Trail 2.5 ST CVT	2400 AT	G 1905 49	2 5	-4	CKD -		29	86	59	50	72		10	40	75	49	71	11	0.5%	0.1%	
			New X-Trail 2.5 ST Autoch CVT New X-Trail XT Autoch (Limited Edition)	2400 AT 2400 AT 2400 AT 2400 AT	G 1905 49 G 1905 49	2 5	4	CKD -	-	7	21	40	26	91	5	2	14	- 4	. 4	21	- 1	0.2%	0.0%	
			New X-Trail X-Tremer 1.6L Sdr AT Sport	2488 AT 1600 AT	G 1905 49 G - 49	2 5	4	CKD -	- Theiland	-	-		- :	- 1	-	-	- :	30	29	27	30	0.1%	0.0%	
	İ	PEUGEOT	207 Coupe 308	1500 AT	G 1294 49 G 1377 49	2 2	4	- CBU	France France	- 1		. 3		12	5	6	4	- 4	9	10	7	0.0%	0.0%	
			2008 Crossower 5008	1600 AT 1598 AT 1598 AT 1598 AT 1598 AT	G 1659 43 G 1659 43	2 S	4	- CBU	France	5	5	4 1	6	- 6	1 2	3	4 2	2	4	- 6	7	0.0%	0.0%	F
		PROTON	GEN2 1.6 GEN2 1.6 AT	1600 MT	G 1510 43 G 1555 43	2 4	4	- cau	Malapsia Malapsia	5	7	3 7	3	7 8	3	1	3	2	4 2	7	17 12	0.1%	0.0%	
			NEO NEO	1600 MT 1600 AT	G 1909 40 G 1900 40 G 1909 40	2 4	4	- CBU	Malapsia Malapsia	-	1	-	-	5 3	1		2			1	- :	0.0%	0.0%	
			Exers Executive Exers Executive AT	1600 AT	G 1190 48	2 4	-4	- CBU	Malaysia Malaysia	12	GI GI	121	27 9	-	2	-	-			-	- 1	0.2%	0.0%	
			Extra Supreme Extra Star Exiga 2014A/T	1600 AT	G 190 49 G 190 49 G - 49	2 4	4	- CBU	Malapia Malapia	2	- 1	10	-6	23 63	17	18 103	1 9	8 1	165	3	170	0.8%	0.0%	
		SUBARU	Réga 20 GT SAT					- CBU	Japan	- 1	- 1	- 1	- 1	3	3	3	1	1	1	2	- 4	0.0%	0.0%	
	-	SUZUKI	Outback 2.5 CVT AT Grand Vitara JLX 2.0		G - 49 G 2070 49			CKD -	Japan	- 44	17	4 97	1	34	3 24	42	- 46	75	2 45	43	4 %	0.0%	0.1%	F
			Grand Wara JLX 20 AT Grand Wara JLX 24	2000 AT 2400 MT	G 2070 49 G 2100 49 G 2100 49	2 4	4	CKD -		52 14	34 39	20 21	14	24 26	23	72 48	24 23	46	47	24 29	21	0.2%	0.1%	Ē
	ŀ	TOTOTA	Grand Wars JLX 24 AT Kijang Innos E 20 Kijang Innos E 20 AT	2000 M1	G 1520 48	2 2	4	CKD -	E	26 421	33 446	30 456	26 223	23 124	25 301	24 347	25 380	42 537	37 536	24 25	11	0.2% 3.9%	0.1% 0.8%	Ē
			Kijang Imoa J 2.0 Kijang Imoa G 2.0	2000 MT	G 160 e	2 5	4	CKD -	Ė	99 2,010	9 1,486	113 2,0%	1,340	28 7%	76 1,611	2) 2) 2) 100	1,95	134 2,706	2748	53 1,299	25 2,136	0.9%	02% 39%	
			Kijang Innos G 2.0 Kijang Innos G C/S 2.0 Kijang Innos G C/S 2.0	2000 AT 2000 MT 2000 AT	G 1920 49 G 1920 49	2 5 2 5 2 5	4 4	CKD - CKD -	Ē	418 155 122	315 108 29	453 179 106	286 129 57	158 30 34	416 960 902	495 121 76	489 194 105	721 245 161	464 195 134	220 110 57	339 206 26	1.0% 1.0%	0.8% 0.2% 0.2%	Ē
			Kjarg Imos V20 Kjarg Imos V20 Kjarg Imos VC\$20	2000 MT 2000 AT 2000 MT	G 1500 49 G 1505 49 G 1500 49	2 5 2 5 2 5	4 4	CKD -	E	204 149 87	238 132 61	300 192 85	184 132 53	193 59 18	192 126 71	250 228 44	289 187 74	367 235 119	351 185 112	969 77 63	281 109 112	2.7% 1.6% 0.8%	0.5% 0.3% 0.2%	Ē
			Kjarg Imos VC\$20 Kjarg Imos £25\$1D Kjarg Imos £25	2000 AT 2000 MT 2000 MT	G 1965 49	2 5 2 5 2 5	- 4	CKD -		92	9	£	ž.	38	97	- 3	- 2	105	115	51	10	0.0%	0.2% 0.0%	
			Kjarg Imoa G25 Kjarg Imoa G25	2500 MT 2500 AT	D 1600 49 D 1605 49	2 5	4	CKD -	Ė	668 244	594 188	626 262	374 192	198 193	600 344	768 325	574 286	462 203	306 139	207 127	907	5.0%	1.1% 0.5%	
			Kjarg Imos V25 Kjarg Imos V25 Forturer 25 G	2500 MT	D 1605 49 D 1640 49 G 1960 49 G 1725 49	2 5	4	CKD -		104 376	77 262	79 362	40 207	21 155	72 54 307	104 104 567	70 467	63 582	66 471	51 274	126 167 516	0.7% 4.1%	0.1% 0.8%	
			Fortuner 2.5 G AT Physics	2400 AT	G - 40	2 5	- 4	- CBU	Japan	300	360	454	165	144	366	6%	460	1	370	342	560	0.0%	0.0%	Ē
	ļ	VOLKSW AGEN	Alphard24G Alphard24X	2400 AT	G 1940 49 G 2025 49	2 5	4	- CBU	Japan		13	25 2	- 4	- 1	11	16	19	19	32 6	51 14	7	0.0%	0.0%	
		VOLKSW AGEN	Golf 2.0 Transporter TDI Panel Van Tdi 1.8	1994 AT G	D 2185 49	2 5	4	- cau	Germany	- 2			-	10	- 1		- 1		2	14	10	0.0%	0.0%	
			Panel Van TGI 1.8 Panel Van TDI 2.0 Science 2.0	2000 AT	G 2510 49 G 2510 49	2 4	- 4	- CBU	Gentrary	2				1	1		i		4	1	1	0.0%	0.0%	
			Scinacco 2.0 Caraselle TDI 2.0 Caraselle TDI 2.4	1994 AT 2000 AT 2000 AT TOTAL	G 2000 49	2 5	4	- CBU	Gentrary	1	2	1	4	3	1	2	6	2	14	2	-	0.0%	0.0%	
				TOTAL CUMULATIVE	-   -   -   -   -	-1 -		- 1080	- Contracty	9,355	8,564 17,919	11,445 29,364	7,989 27,253	5,000	8,728 51,119	11,564	10,824	11,536 85,065	18,624 95,669	7,857				$\Box$
L	CC 2501 - 3,000	нушили	New Sarta Fe 5 Sev	2700 F at 1	g I aye I ~	2 4		- CBU	Kreen	-,50		20,000	Ar Jahl	42,391	20,179	ta più	raukir	a.,/6	mujadili ,		10,00	0.00	nor T	_
	[6]	pra	New Santa Fe S Seat New Santa Fe 7 Seat Pregio AT	2700 AT 2700 AT 2825 AT	G 265 49 G 265 49 G - 49	2 4 2 5		- CBU	Korea Malasia		2			-				j				0.1%	0.0%	
		TOYOTA	Fortuner 2.7 G LUIX		G 1815 40		4	CKD -	·	250	217	201 201	100	102	196	201	265	40	440	125	246	103%	0.5%	
				CUMULATIVE						298		200 875	1,059	123	1,621	1,686	1,952	2,667	2,943	217	2,470	, autri.	Th.	_
H	CC > 1.001 [G] /2.501 [D]	NENTI	FXG7 FXG0			2 5	4	- CBU	UK	-		4	4	4	2	1 0	5	8	2	3	2	9.4%	0.0%	
		FOTON MERCEDES BENZ	View CT Microbus View 250	5036 AT 2800 MT 3430 MT	0 - 0	2 5 2 5 2 ·	4	CKD -	-		10	- 1	-	- ;		- 2	1	1				3.2%	0.0%	F
		NISSAN	V350 Elgrand	3430 AT	G 2940 49	2 5	4	- CBU	Gentrary	4	1	3	1	-	2	(9	1 119	2 36	16	- 21	. 14	2.2%	0.0%	
		SUBARU	Outsck2.6CVT AT Alphar d2.5	3600 AT	G - 40	4 -	- 4	- CBU	Japan Japan	- 1	- 14	10	- 11	1 2	1 3	- 1	- 1	-	2	10	. 2	18.1%	0.0%	F
TOYOTA   Alighard 25   300 At G   1966 492 5 4 - CRU Japan 1   TOTAL   7   CUULATIVE   7												29 61	19	12		106	130	50 206	22	44	19 371	100%	9% 100%	
- 1	CUMLATIVE 7 3 30  ### ### ### ### ### ### ### ### ### #																					•		

GAIKNDO	WHOLESALES	

												GAIK	NDO WHO	ESALES DA C 2011	TΑ												
1. 4X4 TYPE SALES	ATEGORY	BRAND	JAN-DEC 2011 MODEL/TYPE	00	TRAN	s rug.	GWW	DEINE DO	oor w	HEEL	ско с	ou cau	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ост	NOV	060	Segment	4004	TOTAL
404	CC < 1500			-	-	-	(Kg)	SYS .	-	-		From										-	-		Share 0.0%	Share 0.0%	2011
TYPE	(G/D)			Ŀ	TOTAL		- 1		-	-				-		-	-	-	-			-	-		0.0%	0.0% 6%	
				c	UNULA	WE								-		- 1		-			- 1		-	- 1	-	***	
	CC 1.501 - 3.000 [G]	AUDI	Q7 30 Fei	300	AT	G	- 1	404	4	4	- CI	U Germany		7	2	3		1	-	6		1	4	3	0.7%	0.5%	27
	/2.500[0]	DMW	QS 20 TFSI X1 sDrive 1.8	200	AT	g	1710	404		4	- CI	U Gentrary U Gentrary	7		11	7	8 12	3	5	5	4 23	7 24	5	4 20	1.0%	12%	194
			XX sDrive 20 D	200	AT	0		4004	4	4	- CI	U Gentrary	2	- 1		2	7	- 4	. 4		5	3		4	0.9%	0.6%	34
			X3xDrise 2.0 D X3xDrise 2.5	200	AT	0 0	-	4X4		4	- cs	U Gentrary	- :	- 1	- 1	12	11	3	9	9			7	9	2.0%	1.4%	76
			10 sDrive 2.5 15 sDrive 2.0 Business	200	AT	۵	-	4 x 4	4	4	- c	U Gentary		-		5	- 6	2	3	- 4	6	2	3	- 1	0.8%	0.6%	22
			35 xDr(w 30 D		AT			404	4	4	- CI		- 2	-		- 2	-	2	3		- 1				0.2%	0.1%	6
			35:0ne 35 36:0ne 30	300	AT	g g	-	404	4	4	- CI	U Germany	2	2	2	8 5	6	4 2	6	9	3	3	3	4	1.2%	0.9%	52
		FORD	Durrent-004 Patriot Limited	249	MT	٥	2706 2010	4004	5	4	- cs	IU Thailand	44	20	53	- :	85	71	46		79	45 11	13	76	14.0%	9.7%	540 50
		LAND ROVER	Discovery 4	296	AT	0		4004	5	4	- CI	UK UK		-	2	10	90	1	- 1	1	- 1	11	-	1	0.2%	0.9%	10
			Freelander 2 Defender 110 SW		MT					4	- CI	U UK	- 1	-		-	-	-	-	- 1	-	. 2		-	0.0%	0.0%	-
			Defender 90 SW Range Rover Sport TDV6 3.0L	243	MT	٥		4004	3	4	- cs	U UK	-	-		-	-	-	-	- 1		-	-		0.0%	0.0%	- 1
		LEXUS	RX 270	270	AT	G		4004	5	4	- CI	U Japan		-	Ï					20	25	25	47	14	4.1%	2.9%	159
		MERCEDES BENZ	G 300 CDI (WH61) R 300 L		AT	0 0		404		4	- cs		7			1 4		- 11	1	- 4	- 1		- 4	(1)	0.1%	0.0%	- 2
		MESTERNI	Pajero Sport 2.5 Exceed Pajero Sport 2.5 GLX	247	MT	D	2710 2710	4004	4	4	- cs	U Theiland	16	2	31		122	123	117	109	20	101	92		20.7%	14.2%	797
		SSANGYONG	Reston RX230 Deluse	230	AT	G	-	-	-	4	- CI	U Korea	76	- 20	- 66	- 8		92	96	47	74	37			0.0%	0.0%	96
		SUBARU	Forester 2.0 A/T Forester 2.5 A/T	200	AT	g g		404		4	- cs		1	1	4	6	9	11	1	7	6	1	3	- 4	1.5%	1.0%	59 15
		TOYOTA	Fortuner 2.7V 4K4 HD60 2.0T	270	AT	g g		404		4	CKD -	U Sweden	62	20	81	25	31	40	67	75	111	162	45	21	20.7%	14.3% 0.0%	790
		10010	XDIDTS		AT	G	-	404	4	4		U Malaysia		- :		-		-			-	3	4	- 1	0.2%	0.1%	í
		VOLKWAGEN	XC90 2:5T Tourneg 3:0 TDI	200		g D		404	4	4	- ci	IU Sweden IU Germany	1	-	-	-	-	-	-	- :	-	-	-	- :	0.0%	0.0%	- 1
				-	TOTAL	7/5							235 235	230	265	194	1325	1,716	279 2.095	2,676	2,000	1325	344	189 3,858	100%	69%	3,650
	CC > 1.001 (G)	DMW	Teru	Leave	1		_	434	4	4	- CI	u I como													0.2%	new I	
	/2.581 [D]		XS xDriveS0			g		4004	4	4	- CI	U Germany		-				-			- 1				0.1%	0.0%	1
		JEEP	NEM Vitangler Sehara 2 D	380	AT	G	2268	4004		4	- ci	U Germany U America	-	-	-	4	-	2	9	11		10	-		2.1%	0.6%	7 36
			Wrangler Sahara 4 D Wrangler Rubicon 2 D	300	AT	۵	2585 2368			4	- CI	IU America IU America				9		3	15	22	2	ω 5	2	3	2.4%	2.1% 0.8%	119
			Wrangler Rubicon 4 D	2000	AT	G	2585	4004	4	4	- CI	U America	14	5		10	10	4	16	24		41		2	7.2%	2.3%	126
			Wrangler Sport 2 D Wrangler Sport 4 D	200	AT	G	2268 2268	4004	4	4	- CI	U Amerika	-	-			12	40	15	11 50	-	35	-	6	9.4%	2.9%	162
			Grand Cherokee Limited Grand Cherokee Overland		AT AT	G		434		4	- cs	U Amerika		-	4	6	8	3		11	27	1	27	20	7.5%	2.3%	128 52
		LAND ROVER	Range Roser Sport 5.0 Range Roser Sport 3.6	500	AT	g D		404	5	4	- 0	U UK	2	2	3	3	2	2	3	- 1	2		4	2	1.5%	0.5%	26
			Range Rover Sport TDVB 4.4L	443	AT	D	-	4004	5	4	- CI	U UK		-		-		-			- 1				0.1%	0.0%	- 1
			The Range Roser Supercharged S&L VB Discovery-4	500	AT	o g		4004	5	4	- cs	u uk	-	. 2	- :	2			-	- :			-	- 1	0.1%	0.0%	1 4
		LEXUS	Freelander 2 RX 250-064	223	AT AT	G	-	404	5	4	- 0			- 10			-	- 1	- 13			. 25	- 46	-	0.0% 7.5%	2.2%	120
			LX 570	4600	AT	G			4	4	- CI	IU Japan	-	10	17	13	3	11	26	25	17	19		6	9.0%	2.8%	155
		MAZDA MERCEDES BENZ	CX-9 ML 250(W954)	272	AT AT	G	2930	4004		4	- cs	IU Japan IU Germany	25 6	. 29	9	21 5	20	17	19	41 10	13	22 15	17 5	26 4	15.0% 7.2%	4.0% 2.2%	257 123
			GL 350 AT (X164) G 55 AMG (W463)	350 543	AT AT	g		404	-	4	- CI	U Gentary U Gentary	-		- 1		4	4		- 1	. 2	4	. 2	2	0.0%	0.0%	- 27
		MESUBSHI	GL 500 Phjero 3/8L S Exceed		AT	۵	2250 2920			4	- cs		2	2	- 1	- 1	3	6	2	3		5	2	3	1.7%	0.5%	20
		NISSAN SUBARU	Murano	250	CVT	G	1885	4004	5	4	- CI	U Japan	-	-		-	-		-			20		3	1.2%	0.4%	23
		TOYOTA	Land Cruiser 100	423	AT	0	-	404	5	4	- CI	3U Japan 3U Japan		- 46	44	2	-	5	-	-	70	2	3	29	12.2%	0.1% 3.8%	210
				-	TOTAL								61	117	134	96 400	96 504	110 614	157 771	225 996	1,190	273 1,471	1,556	150		31% 100%	1,716
				4064 TYP	ESALES	TOTAL							296	347	200	290	567	501	536	606	96	729	49	329	1		5.574
			4847	PE SALE	SCUMU	LATIVE							296	640	1,042	1,322	1,829	2,390	2,866	3,472	4,067	4,796	5,226	5,574	1		0.6%
BUS SALES			JAN-DEC 2011																								
	ATEGORY	BRAND	MODEL/TYPE	cc	TRAN	S FUEL		SYS DO	oor w	HEEL	ско с	CBU From	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	060	Segment Share	BUS Share	TOTAL 2011
BUS	GWW 5 - 10 Ton	HNO	FB130		MT		8000	402	2	6	CKD -	From	7	12	12	6	12	-	6	36	36	12	12	12	6.0%	3.9%	163
	(GID)	HYUNDAI	HD Mighty 136B HD Mighty 125BL	290	MT	0	8500 8500	402	2	6	CKD -		26	25	5	9	7 20	10 20	9	23	10	16	13	21 20	7.0%	4.0% 2.3%	192 94
		мтэзавні	FE SI - 4W Chs FE SI - 4W Chs	290	MT	0	5150 7000	402	2	6	CKD -	+ -	73	G 4	99	38 15	159	10	65 3	3	46	79 6	47	5	30.9%	19.2%	763 80
			FE BIG - GW Chis	290	TOTAL		8000	402	2	6	CKD -		120	103	120	72	120	110	90	93	79	44 178	72 154	72	47.0% 100%	29.3% 59%	1,176 2,468
				c	UMULA	WE							232	518	761	901	1,228	1,400	1,621	1,620	2,003	2,181	2,335	2,460			
	GVW 10 - 24 Ton	HINO	A215				14200		-		CKD -		73	25	32	- 42	6	24	23	25	15	25	29	20		92%	362
	(GID)		R205 R200	769	MT	0	14200	402		6	CKD -	+	63	30	151	30	-	24	29	47	29	13	58	70	22.0%	13.7%	570
		HYUNDAI	Aero Space LD Aero Space LD CNG	1114	MT	0	16000	402 402		6	CKD -	F							=	=		- 1	=	- 1	0.1%	0.0%	- 2
		MERCEDES BENZ	OH 1518 OH 1521	590	MT	٥	15000	402		6	CKD -		. 2			-		- :	3	7	1		1	3	0.9%	0.4%	15
		-	CH 1526	637	MT	D	15000	402	-	6	CKD -	ti	21	114	56	62	13	16	20	21	42	53	29	174	37.2%	15.2%	631
			CH 1626	637			15000	402	-	6	CKD -	4-	169	207	229	140	19	21	3	105		93	119	335	1.0%	0.7% 48%	1,694
				c	UMULA	WE							169	376	615	755	774	860	963	1,058	1,547	1,240	1,259	1,694			
	GVW > 24 Ton (G/D)			E	Ė	ы				:			-	-		-	-	-	-	- :	- :	-	- :	- :	0.0%	0.0%	
				۲.	TOTAL	rvs.												-						-	0%	9%	
'		1		_		_												<u> </u>								100%	
			BUSS	S SALES ALES CO	MULAT	VE							401 401	490 894	1,376	290 1,656	346 2,002	200 2,290	284 2,574	2,670	272 3,150	271 3,421	273 3,694	468 4,162	1		4,162 0.5%
1													1 -														

G.	AIKNDO	WHOL	ESALES	DA

												GAIK	NDO WHOL		AIA.												
5. PICK UPITRUC	K SALES ATEGORY	BRAND	JAN-DEC 2011 MODEL/TYPE	cc	TRANS	FUEL G	W DR		WHEE	DL CKD	CBU	CBU	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	000	Segment	PUlTruck	TOTAL
PICK UP	GVW < STan	DAHATSU	Gran Max PU STD	1298	MT	G 1	Kg) \$1	2 2	4	CKD	-	From	1,213	1,050	1,100	947	1,091	1,107	1,262	981	1,195		1,118	1,900	Share 9.5%	Share 5.3%	2011 14,222
TRUCK	(GID)		GranMaxPU 3-Way GranMaxPU STD	1238 1435	MT	G 1	920 49	2 2	4		E	E	416 676	323 524	406 613	352 509	497 795	208 619	304 847	200 470	464 967	448 947	362 780	1,084	3.1% 5.9%	1.7% 3.3%	4,689 8,899
		FORD	Gran Max PU 3-Way Ranger Single Cab 4K2	1495 2499	MT	0 2	774 49	2 2	4	CKD	CBU	Thailand	187	515	201 70	150	206	949 40	191	129 45	204	200 62	151	151	1.4%	0.2%	2,000 505
		ISUZU	Ranger Single Cab 4X4 Bison Bus Che	2892 2499	MT	0 2	962 49 560 49	4 2	4	CKD	CBU	Thailand	74	71	64	71	50	68	65	61	162	114	10	- 1	0.5%	0.0%	811
			Bleon But Che Bleon STD Bleon Flat Bed Parther Turbo PU	2439	MT MT	D 2	540 40 540 40	2 2	4	CKD		-	5 27	- 23	31	- 40	40	- 44	3 32	12	3 22	7 19	24	7	0.0%	0.0%	51 301
			Ponther Turbo PU Ponther Turbo FID PU	2499	MT	D 1	990 49 990 49		4			-	300 60	300 90	270 90	233	177	305 85	437 75	323 106	224 113		250 96	192	2.2%	1.2%	3,351 1,047
			Panther Turbo GID PU D-MAX SC	2499 2999	MT MT	D 1	990 49 950 49	2 2	4	CKD	CBU	Thailand	30 45	60 15	90	47	43	60	9	71	63 10	75	54	21	0.5%	0.3%	712 225
		KIA	K-2700 BIG-UP-PU K-2700 BIG-UP-Chis	2025	MT MT	D 2	920 40 920 40	2 2	4	CKD	-		7 28	20	7 22		4 2	- 6	- 1	- 1		. 29	- 1	- 40	0.0%	0.0%	46 262
		LAND ROVER	K-2700 BIG-UP Box	2005	MT	D 2	900 40	2 2			- CBI	- UK	1	5	- :	3			1				- :	- :	0.0%	0.0%	10
			Defender 130 HC PU Defender 110 PU Defender 90 PU	2400	MT MT	0	. 0	4 2	4	Ŀ	CBU	UK	3			- :		- 1	- :	- :			- :	- :	0.0%	0.0%	4
		MAZDA	Defender 90 PU BIT-50 SC 462	2499	MT	D	. 0	2 2	- 4		CBU		2	12	14	-	4	4	35 58	10	3	46			0.1%	0.1%	130
		MESUDSHI	8T-50 SC 464 T-120 SS PU STD T-120 SS PU FLD	1500	MT MT	G 1	760 40 760 40	2 2	4 4	CKD		- Inaxiano	309 1,440	288	200	240	62 288 1,680	240	384 1,657	240	65 288 1,114	17 288 1,779	1,942	321	2.4%	1.2%	3,560
			T-120 SS PU 3 Way L-300 Chs	1500	MT	G 1	760 49 760 49	2 2	4	CKD		Ė	131	109	1,584	1,392	1,680	1,545	192	96	1,114	143	1342	1,096	12%	0.0%	1,728
			L-300 PU STD	2500	MT MT	D 2	60 40	2 2		CKD	-		480	400	480	72 360	480	70 660	90	300	400	536	49 540	546 546	4.0%	2.2%	5,002
			L300 PU FLD L300 4WD Strada - SC (GLX)	2500 2835	MT MT	D 2	960 49 960 49	2 2 4 2	4		CBU	Thailand	1,439	1,440	1,860	1,501	1,860	2,105 174	2,215 152	1,474	1,622	1,965	1,949	1,936	0.9%	7.9% 0.5%	21,426 1,387
		PROTON SUZUKI	Apv-pu	1500	MT	G 1	. 40	2 2	4	CKD	CBU	Malaysia	-	426	540	540	751	1,217	1,092	672	1,567	1,650	1,556	1,741	7.8%	4.2%	11,740
			Carry 15 Chs Carry 15 PU FD	1500	MT	G 1	745 40 005 40	2 2	- 4	CKD	-	-	55 2,260	1,932	124 2,466	126 2,117	96 2,493	92 2,468	96 2,983	2,059	40 2,641	2,080	175 2,634	215 2,371	0.8% 20.0%	0.5% 11.1%	1,257
		TOYOTA	Carry 1.5 PU FD Carry 1.5 PU WD HLux Scab 2.0	1500 2000	MT MT	G 2	06 0 06 0	2 2	4	CKD	CBU	Thailand	618 178	815 301	776 750	865 471	918 254	809 461	1,218 512	1,221	1,146 539	1,066	674 69	1,033	7.0% 2.1%	42% 17%	11,459 4,096
					TOTAL MULATIM		_	_		_	_		10,125 10,125			10,426 42,856			14,915 82,887	11,401 94,288	13,310		13,272	14,492 150,254	100%	50%	150,254
	GWW 5 - 10 Ton	HINO	Dues 110 SD STD	4009	MT	D 1	200 49	2 2	4	CKD	-		124		152		•		181		29	22	•	21	0.9%	0.3%	949
	(GD)		Date 110 SD PS Date 110 LD STD Date 110 LD STD	4009	MT	0 0	200 40 200 40 200 40	2 2	4 6	CKD		÷	26	29 25	- 62	15 21	- 1	10	29 27	167 6	203 2	129	56 11	26 5	0.2%	0.2%	964 173
			Dutro 110 HD STD				200 40	2 2	6	CKD	÷		12	24	19	5	15	- 10	25 60	20	10	. 25			0.1%	0.1%	140 390
			Duto 110 HD PS Duto 120 MD STD Duto 120 MD PS	4009 4009	MT MT MT	D 7	200 49 200 49 200 49		6	CKD	÷		24 63	91 45	40 96	ω 99	31 26	10 28	83 77	78 129	49 128	108	79	6 152	0.5%	0.2%	1,029
			Dutro 130 HD 64 STD Dutro 130 HD 64 PS Dutro 130 HD 68 STD	4009 4009	MT	0 6	250 40 250 40	2 2	6	CKD	Ė		191	21 85	125	20 60 77	90 50	20 53	152 152	180	221	229	175	90 294	1.9%	0.1% 0.7%	1,825 204
		HYUNDAI	Duto 130 HD 68 PS HD Mighty 136L	4009 2907	MT MT	D 6	200 40 200 40	2 2 2	6	CKD	Ė	Ė	240 49	235 50	360 1	154	194	115	292 293 23	399 12	624 16	405 12	210	430 8	2.0%	1.2%	2,679 190
		ISUZU	HD Mighty125MH NHR 55 C/C	2907 2771	MT MT MT	0 5	500 40 700 40	2 2	4	CKD	÷	-	23 75	51 110	63	28 90	147	15	14 73	14	5 123	11	23 189	36 121	1.5%	0.1%	287 1,413
			NHR SS C/C NHR SS C/C	2771 2771	MT	D 5	700 43 300 43	2 2	- 4		Ė	Ė	223 84	225 72	265 65	259 81	400 60	305 48	289 84	84	94 79	136	155 84	180	2.8% 0.9%	1.0%	2,797 910
			NICR SS CITO NICR SS LIVE NICR SS-ET CC	2771	MT	D 5	300 49 300 49 800 49	2 2	4		E	Ė	26 18	2 32	40 38	27 26	21 37	27 52	56 55	44	51 47	31 49	15 40	23 41	0.5%	0.1% 0.2% 0.2%	363 488
			NKR71 STD 5,8	4570	MT	D 6	250 49	2 2		CKD	-		43 87	23 116	126	52 165	38 236	38 179	17	16	25		17 204	51 163	2.1%	0.7%	454 2,017
			NKR71 HD 6.5 FRR 90	4570	MT	0 8	250 49	2 2					516	613	600	664	200	537 1	793 30	852 27	800 24	42	896 72	850 42	0.2%	3.0%	8,140 238
		MITSUBSHI	FE 73 - GW FE 73 - GW	2908 2908	MT	D 1	000 49 000 49 000 49	2 2	4 6	CKD		Ė	720 186	190	339	540 367	900 425 120	540 263	790 215	566 61	349 169		574 238	825 169	2.1%	2.9% 1.1%	7,796 2,954
			FE 74 - GW				500 49	2 2			E	E	60	40	60	-	120	50	70	30	15	67	60		0.0%	0.0%	594
			FE 74 S - GW FE 74 HD - GW	2908 2908	MT MT	D 3	500 48 500 48	2 2	6		F	E	1,020	960	1,080	996	804	706	1,253	742	614	828	1,006	560	11.0%	3.9%	10,636
			FE 34 HDV - 6W FE Super HD - 6W	2908 2908	MT	D 8	900 49 000 49	2 2	6	CKD	E	Ŀ	1,860	1,980	2,641 790	2,100 259	1,140 419	1,201 777	2,629 600	1,078	1,092	1,550 520	2,090 1,000	2,906 781	23.1% 7.2%	8.2% 2.6%	22,277 7,061
		TOYOTA	FE SH - GW New Oyra ST	2908	MT MT	D E	000 49 200 49 200 49	2 2	4	CKD	F	E	72 90	72 50	72 175	24 145	46 145	26 140	1 365	23 45	68 10	54 10	217	64 20	1.2%	0.9%	739 1,195
			New Oyra ST With PS New Oyra FT New Oyra FT With PS	4000	MT	D 5	200 49	2 2	4		-	-	125	120	180	70 25	35 10	49	181 35	250 55	245 20		10	65	1.7%	0.0%	1,595
			New Dyna FT With PS New Dyna ET				000 49 000 49 500 49	2 2	6		-		50 60	70	2 75	50 20	10	5 15	30 35	45	25	20	5	10	0.4%	0.1%	395 410
			New Dyna ET With PS New Dyna XT	4000	MT	D 2	200 49 200 49	2 2	6	CKD	÷		105	10	100	25	25	25	25 25	90	25	55	5	20	0.0%	0.2%	610 70
			New Dyna XT With PS New Dyna MT Ni Geor	4000	MT	D 3	200 40 200 40	2 2	6		÷		45	55	65	2 8	15	5	30	85	125	105 205	10	25	0.0%	0.2%	590
			New Dyna HT STD Gear New Dyna HT HI Gear With PS	4000	MT	D 7	200 49	2 2	6	CKD	Ė	Ė	110	65	165	85	60	58	137	145	150		160	170	1.0%	0.6%	1,535
			New Dyra HT STD Gear With PS	4000	MT	D 7	200 40	2 2	6	CKD	Ė	Ė	245	220	295	140	110	113	272	215	205		240	290	2.8%	1.0%	2,670
					MULATIV								8,006 8,006	7,990 15,999	10,003	7,386 30,413	<b>6,164</b> 29,517	5,912 45,439	10,200 55,629	7,192 62,811	6,594 69,405	8,582 77,987	8,882 00,009	9,565 96,434	100%	36%	96,434
	GVW 19 - 24 Ton	HNO	FG 215.E	7604	MT	D 5	5100 40	2 2	6	CXD	Ŀ			-		5	7			6	6	6	6	6	0.5%	0.0%	-6
	(GID)		FG 226.3J FG 226.3K FG 226.3L	7684 7684	MT	D 1	5100 48 5100 48 5100 48	2 2		CKD	Ė		42 36 40			42	23 19 54	40 24	60 42 112	72 48	71 42 150			66	9.2% 5.9%	0.2% 0.2%	724 463 1,262
			FG 235.JP	7604	MT	D 1	5100 40	2 2		CKD	÷		40 64	75	71	79 85	73	109	112	195	150		132	174	16.0%	0.5%	1,491
		ISUZU	FG 260.3M FTR 23K	7684 8226	MT MT	D 1	5100 48 5000 48	2 2	6	CKD		-		1	13	6 12				- 40	40	- 22	- 12	- 14	0.2%	0.1%	174 26
		MESTORNI	FM 517 HS FM 517 HL	7545 7545	MT	D 5	9000 EN	2 2	6	CKD		-	144 72	216 120	216 120	120	96 47	49	144	41	10	90	120 99	163	19.1%	0.0%	1,507 964
		UD TRUCKS	FN 527 ML2 PK 215 H						10		-	-	48 30	94 53	96 12	24 25	40	24 53	84 60	22 47	23 40	102	51 54	99	9.6% 7.0%	0.3%	677 526
			PK 260 H				5200 49 5200 49	2 2	6	CKD	-	-	400 400		799	446	12 396 2,779	12	12 784 4,019	679 4,000	10 600 5,306	12 874 6,180	24 723 6,900	12 987 7,890	1.4%	0.0% 2%	7,890
					MULATIVI								400	1,228	1,907	2,303	2,779	1,225	4,019	4,690	5,306	6,180	6,903	7,890			
	GWV > 24 Ton (GID)	FOTON	Auman Tractor Head Auman Dump Truck	9726 9726	MT	D 2	5000 EN	4 2	10	÷	CBU	China	- 1	1	10		- :	7 21	1 20	4 2	- 6	17	4 11	20	0.1%	0.0%	23 130
			Cargo Truck Tractor Head 200	9726 9726	MT	D 2	5000 EN	4 2	10	-	CBU	China	-		-	-	-	1	-	-		1	-	1 0	0.0%	0.0%	3
		HINO	SG 260 J T.H FL 235 JN	7684 7684	MT	0 3	9000 49 9000 69	2 2	10	CKD	-	-	10	24 36	24 10	34 24	26 18	26 18	30 24	10 54	40	79 25	82 19	101	3.2% 2.2%	0.2%	493 236
			FL 205 JW FL 200 JT	7684 7684		D 2	5000 ER		10	CKD	-		60 18	54 32	66 16	76	78 18	80	130 54	174	183		84 48	136	2.0%	0.5% 0.1%	1,246
			FL 260 JW FL 260 JW FM 260 JD	7604	MT	D 2	5000 EN 5000 EN	2 2	10		E		4 597	129	10	36 322	- 6 209	24 262	36 618	10 227	20 453	54 399	42	30 586	2.1%	0.1%	322 5.045
			FM 200 JW FM 200 P DUMP	7684	MT MT	D 2	1000 ER	4 2	10	CKD	-	-	- 13	- 36	. 54	. 21	- 17	- 23	10	40	6 26	- 20	- 6 75	36	0.0% 2.1%	0.0%	90 407
			FM 200.JM FM 200 P TH	7684 10520	MT	D 2	0000 EN		10		-	-	24 S	71 12	42 24	30 19	36 24	24 24	60 24	30 42	36 24		18 78	24 84	2.7%	0.2%	425 204
		ISUZU	FVM 23 CVZ 51 Q	8226 14256	MT	D 2	0000 ER	2 2	10	CKD	CBU	Japan	1	1	5	- :	- :	- :	- :	- :	- :	- :	- :		0.0%	0.0%	7
			CYZSIN FVZ34	14256	MT	D 2	9000 EN	4 2	10	- CKD	CBU	Japan	3		16	-			- 20			114	143	195	0.1% 2.4%	0.0%	19
		MAN TRUCK	CLA 26;280 BBS-WW CLA 26;280 BB-WW	6900	MT	D 4	5000 EN 5000 EN	4 2	10	Ē	CBU	India	14	15	17	7	2		. 4	- 10	5		2	3	0.4%	0.2% 0.0% 0.1%	65
			TGS 40,400 BB-WW TGS 40,400 BBS-WW	10500	MT MT	D 4	000 E	4 2	10		CBU	Gentrary	3	7	10	-	14		-	5		10	7	- 1	0.4%	0.0%	57 6
			TGS 40,440 BB-WW TGS 40,440 BBS-WW	12500	MT MT	D 4	0000 EN	6 2 6 2	10	H	CBU	Gentrary	3				-		1	1 6			5	2	0.1%	0.0%	12
			TGS 40,480 BB-WW TGS 40,480 BBS-WW	12500	MT MT	D 4	0000 EN	4 2	10		CBU			-	-	-	-	3	-			-	- ;	6	0.1%	0.0%	9
		MESUDISHI	TGS 41,400 BB-WW FN S27 MS	12500	AT	D S	0000 EN	4 2	12		CBU	Germany		500	204	24	F				-	127	. ,	74	0.0%	0.0%	792
			FN S27ML FV 51 JH 280 PS	7545	MT MT		6000 EN 6000 EN 2500 100		10	CKD	CB+	Japan	228	180	204	192	24	105	215	153	17	100	370	230	13.5%	0.0%	2,106
		UD TRUCKS	PK 260 CT PK 215 M	6925	MT	D 3	600 E	2 2	10	CKD	Ė	F	36 12	53 6	60 12	48 12	30	48 12	48 24	40 12	72 12	108	84 12	72	4.5%	0.0%	707 114
			CDA 260 M CWA 260 M		MT MT	D 2	2200 EN	2 2	10	CKD	-	÷	- 1	9	6 24	15	6	6 12	12	6	21	23 72	18 72	6	0.9%	0.1%	130
			CWA 260 MX CWM 230 M	6925	MT	0 2	2200 EN	4 2	10	CKD	-	-	48	42	60	2 4	56	78	78	36	60		78	90	4.0%	0.2%	720 126
		<u> </u>	CWM 220 H	9003	MT TOTAL	D 4	5000 ER	4 2	10	CKD		Ŀ	12	12	1,290	1.000	4 760	32	1,555		-	6	2.011	1917	0.0%	0.0% 6%	90 15,627
	L			cu	MULATIVI								1,211	2,075	3,365	1,002 4,367	5,127	6,000	1,555 7,643	1,207 8,655	1,241	1,603	13,710	1,917		100%	
			PICK UP PICK UP/TRUC	TRUCK	SALESTI CUMUL A	OTAL KTIVE							19,830	19,550	24,376 63,764	19,255 83,019	19,488	26,212 122,719	27,464 150,183	20,469 170,652	21,753 192,405	25,951 218,356	24,888 243,244	26,961 270,205	]		270,295 30,2%
																100,010					100,000	- Company					
6. DOUBLE CABIN		1	JAN-DEC 2011				w I pa	wel				Cau			1		1					1	Γ		p.ces	TOTAL	
DOUBLE CABIN	ATEGORY  GVW < Ston [G/D]	BRAND FORD	MODEL/TYPE	oc was	TRANS	POLL (	Kg) 51	S DOOR	WHEE	n. cxo	CBU	From Thailand	JAN 12	FEB	MAR	APR %	MAY	JUN	JUL 120	AUG 41	SEP	OCT 6	NOV	060	Share	2011	
492 / 484	GVW < Ston (GID) For All CC	gunu	Ranger DC 25 Ranger DC 4et 28 D-MAX DC L	2992 2000	MT MT		947 43 996 43 250 43		4	Ė	CBU	Theiland	12	401	163 554	26 208 12	420	34	123 616 45	41	12 466 55	40	205	H	26.2%	372 4,671 406	
		LANDOCTOR	D-MAX DC H		MT MT	D 2	250 40	4 4	4	Ė	CBU	Thailand	15	2	40	- 12 - 49	7	2f 2	45	8	25		18	1	12%	406 214	
		MAZDA MITSUBSHI	Defender 110 DC BT-50 DC 6et 1200 AND Streets - DC CR GLS	2499	MT MT	D .	. 0		4	Ė	CBU	Thailand	127	77	92		137	322	22	71	90	78	19	2	6.2%	1,096	
		#11 SOURSHI	L200 6ND Strads - DC CR GLS AB L200 6ND Strads - DC CR GLS AB L200 6ND Strads - DC CR GLS Boxed	2477	MT		20 4 20 4	4 4	4	Ė	CBU	Thailand	225 56	149	208	25	310 12	178	200 34	149	130		404 29	5 22	1.8%	2,524 219 914	
			L200 4WD Strads - DC CR GLS Exceed	2477	MT AT	D 2	250 49 250 49	4 4	- 4	Ė	CBU	Thailand	2	7	109	103	13	87 14	79	95	7	12	67	90 5	5.1% 0.7%	120	
		NISSAN	L200-6WD Strads - DC CR GLX Frontier Navara DC	2835 2488	MT MT		930 49 780 49		4	Ē	CBU	Thailand Thailand	254	166	172 60	259 23	281 5	273 27	164 21	149	205 64		326 20	467 15	16.2%	2,880 311	
	Frontier Namer DC AT 2488 AT D 2790 4X4 4 4 - CBU Thalis Frontier NF200 2488 MT D 2860 4X4 4 4 - CBU Thalis											Thailand Thailand	25	22	- 66	19	7	26	13	23	53			20	0.4%	205 78	
	TOYOTA MILE Come E 2000 MT D - 4464 4 4 - CBU Their Mile Come G 2000 MT D - 4664 4 4 - CBU Their Mile Come G 2000 MT D - 4664 4 4 - CBU Their Toyota G 2000 MT D - 4664 4 4 - CBU Their MILE COME TO TOYOTA												108	153	196	232 235	56 20	104	129	160 236	240 324	321	2	37 84	11.2%	1,590 2,015 17,815	
				cu	IOTAL VIULATIVI					Ξ	Ξ		1,522 1,522	1,425	1,680 4,427	1,689 6,116	1,438 7,554	1,554 9,100	1,671	1,711	1,779		1,128 17,064	751 17,815	100%	17,815	
			DOUBLE CABIN SALES										1,122	1,425	1,680	1,689	1,438	1,554	1,621	1,711	1,779	1,667		751	1	17,815	
L			DOUBLE CABIN SALES CUMU	LATIVE		_			_			_	1,122	2,547	4,427	6,116					14,269			17,815	_	2.0%	
PASSENGER CAR	SALES (SEDAN, 602, 604)										_																
			PASSENGER CAR SALES	TOTAL									52.637	48.141	55.427	29.501	29.781	48.107	59.621	50.797	56.000	52.654	41.364	52.145	1	601,502	
			PASSENGER CAR SALES CUMU	LATIVE									52,637 52,637	48,113 100,750	55,427 156,177	29,500 195,600	29,783 235,463	48,102 283,565	59,623 343,188	50,797 293,985	56,000 450,015	58,456 508,471	41,366 549,827	52,145 601,982	1	67.3%	
COMMESSION	IICLE SALPS (B) TANK	BUS.DC1																									
COMMENCIAL VID													21,253	21.4%	26.738	21.224	21,272	22,854	23.412	22.494	23,804	27.009	26,209	***	1	990	
													21,253			21,224 90,791									j	292,192 32.7%	
2011 DOMESTIC OF	COMMETICAL VEHICLE SALES COMMLATIVE 2 20th DOMESTIC SALES TOTAL																										
ATT DOMESTIC SE	TOTAL		2011 DOMESTIC SALES	TOT#									73,990	69,589	80 47*	46.7**	es terr	26.45*	89.00	75.94	36.00	40	000	M 19*	1	894,964	
1			2011 DOMESTIC SALES 2011 DOMESTIC SALES CUMU	ATTOR									73,990 73,990			296,471	61,055 347,536	70,156	89,042 506,724	73,291 580,005	79,834	746,184	67,655 813,839	80,325 894,164	4	100%	