

**WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT**  
BY BRAND JAN-DEC 2019

**A. WHOLESALES**

NO.	BRAND	MONTH												SALES	SHARE %
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1	TOYOTA	25,081	23,443	28,732	29,408	29,103	18,541	29,362	28,929	31,831	30,944	28,970	27,453	331,797	32.2%
2	DAIHATSU	14,769	16,305	19,625	16,126	14,171	6,020	13,075	15,435	17,537	16,503	15,591	10,655	177,284	17.2%
3	HONDA	10,064	10,637	8,144	11,631	11,048	7,563	13,894	11,909	12,431	14,503	13,210	12,305	137,339	13.3%
4	MITSUBISHI MOTORS	11,712	10,704	13,164	7,832	9,228	9,176	10,916	10,477	8,534	8,569	8,883	9,816	110,011	11.6%
5	SUZUKI	8,271	8,307	6,291	7,677	8,775	7,236	8,172	8,622	8,118	8,721	10,077	10,116	100,383	9.7%
6	MITSUBISHI FUSO	4,671	3,916	2,857	2,244	2,533	2,782	3,684	3,763	4,178	5,414	3,091	3,511	42,754	4.2%
7	HINO	2,756	2,723	2,670	2,198	1,673	1,656	2,458	2,971	3,129	2,885	2,834	3,115	31,068	3.0%
8	ISUZU	2,343	1,805	1,812	1,817	1,682	1,823	1,838	2,360	2,077	2,481	2,664	2,568	25,270	2.5%
9	WULING	360	1,199	1,194	1,533	2,055	1,426	2,191	1,849	2,000	1,976	1,948	4,612	2,343	2.2%
10	NISSAN	387	343	3,172	902	1,204	1,168	1,171	1,228	951	480	707	589	12,302	1.2%
11	DATSUN	258	632	674	885	508	707	442	645	488	502	438	128	6,487	0.6%
12	MAZDA	428	429	434	434	470	182	514	463	340	418	430	342	4,884	0.5%
13	DFSK	103	156	161	152	338	401	469	408	451	443	286	489	3,857	0.4%
14	MERCEDES BENZ CV	167	166	205	207	182	105	115	129	247	165	256	751	2,695	0.3%
15	B M W	175	175	170	148	170	131	271	301	262	260	282	85	2,500	0.2%
16	UD TRUCKS	180	250	231	228	199	151	190	345	120	112	139	126	2,271	0.2%
17	CHEVROLET	113	179	217	153	140	68	26	24	50	22	413	124	1,529	0.1%
18	LEXUS	9	112	170	131	114	84	139	230	96	198	117	25	1,425	0.1%
19	HYUNDAI	88	104	81	157	140	67	142	159	104	135	105	83	1,365	0.1%
20	TATA	99	74	66	42	37	48	30	101	36	145	50	82	810	0.1%
21	MINI	35	40	50	50	50	50	70	75	80	65	85	50	700	0.1%
22	MERCEDES BENZ PC	-	-	-	-	-	-	-	-	-	-	-	-	517	0.1%
23	SCANIA	41	55	52	43	49	44	46	28	19	26	11	4	418	0.0%
24	VOLKSWAGEN	15	31	27	4	17	23	38	55	24	29	70	17	350	0.0%
25	FAW	16	10	16	30	35	11	25	26	26	46	14	36	291	0.0%
26	RENAULT MAXIMO	-	-	-	-	-	34	28	37	19	37	40	29	250	0.0%
27	PEUGEOT	-	-	9	14	9	7	6	7	10	16	15	18	129	0.0%
28	AUDI	3	1	4	4	3	2	2	1	3	6	3	4	36	0.0%
29	MAN TRUCK	8	3	3	3	3	2	1	2	1	5	4	2	32	0.0%
30	RENAULT AUTO EURO	3	1	2	8	8	-	-	2	5	-	-	-	29	0.0%
31	PROTON	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
32	INFINITI	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
33	HYUNDAI KOMERSIAL	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
GRAND TOTAL		82,155	81,809	90,368	84,056	84,109	59,600	89,254	90,568	93,175	96,128	91,240	87,664	1,030,126	100%
CUMULATIVE		82,155	163,964	254,332	338,388	422,497	482,097	571,351	661,919	755,094	851,222	942,462	1,030,126		

**B. RETAIL SALES**

NO.	BRAND	MONTH												RETAIL	SHARE %
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1	TOYOTA	25,248	23,226	27,608	26,611	31,871	22,123	28,179	28,022	26,529	28,495	29,672	33,430	331,004	31.7%
2	DAIHATSU	15,274	15,145	16,071	13,216	17,486	9,834	12,132	13,096	13,112	15,576	16,214	18,157	177,496	17.4%
3	HONDA	12,190	12,828	15,179	10,260	12,486	8,596	12,702	13,127	12,323	12,375	13,010	14,363	149,839	14.3%
4	MITSUBISHI MOTORS	11,238	11,176	11,686	10,558	10,217	8,240	10,640	10,143	8,034	9,034	9,688	8,282	118,936	11.4%
5	SUZUKI	9,244	7,002	7,321	8,145	9,633	6,730	9,307	9,114	8,328	8,501	9,141	10,401	102,865	9.9%
6	MITSUBISHI FUSO	4,305	3,138	2,973	3,116	2,405	2,623	3,503	3,589	4,329	4,174	4,314	3,760	41,735	4.0%
7	HINO	2,752	2,642	3,038	2,096	1,918	1,569	2,438	2,834	2,974	3,049	2,839	3,322	31,471	3.0%
8	ISUZU	2,048	1,838	1,964	1,799	1,767	1,689	2,003	2,299	2,281	2,249	2,684	2,694	25,315	2.4%
9	WULING	1,172	1,295	1,474	1,479	2,036	1,366	2,086	1,973	1,842	1,862	1,876	2,868	21,112	2.0%
10	NISSAN	648	669	1,437	964	1,437	913	1,240	1,013	915	1,070	1,070	823	11,740	1.1%
11	DATSUN	751	615	586	838	828	616	736	676	637	553	455	458	7,749	0.7%
12	MAZDA	411	440	475	363	430	270	500	500	400	375	402	368	4,934	0.5%
13	DFSK	109	133	90	145	193	258	385	424	370	402	362	409	3,260	0.3%
14	B M W	175	175	200	148	210	131	271	301	262	260	262	85	2,500	0.2%
15	MERCEDES BENZ CV	180	138	188	161	240	73	192	94	239	194	159	284	2,142	0.2%
16	UD TRUCKS	213	229	209	178	128	159	126	198	137	125	183	181	2,066	0.2%
17	CHEVROLET	185	208	252	227	148	99	91	49	78	26	270	303	1,836	0.2%
18	HYUNDAI	122	80	106	106	106	76	196	65	288	107	137	110	1,417	0.1%
19	LEXUS	15	97	152	123	109	76	94	207	124	165	127	65	1,354	0.1%
20	TATA	137	53	81	41	50	30	60	89	59	110	48	61	819	0.1%
21	MINI	35	40	50	50	50	50	70	75	80	65	85	50	700	0.1%
22	MERCEDES BENZ PC	-	-	-	-	-	-	-	-	-	-	-	-	601	0.1%
23	SCANIA	41	55	52	43	49	44	46	28	19	26	11	4	418	0.0%
24	VOLKSWAGEN	15	31	27	4	17	23	38	55	24	29	70	17	350	0.0%
25	FAW	16	10	16	30	35	11	25	26	26	46	14	36	291	0.0%
26	RENAULT MAXIMO	-	-	-	-	-	34	28	37	19	37	40	29	250	0.0%
27	PEUGEOT	-	-	9	14	9	7	6	7	10	16	15	18	129	0.0%
28	RENAULT AUTO EURO	12	11	18	8	12	5	4	5	-	-	-	-	75	0.0%
29	AUDI	3	3	4	4	4	2	2	1	3	6	3	4	36	0.0%
30	MAN TRUCK	8	3	3	3	3	-	1	2	1	5	4	2	32	0.0%
31	PROTON	8	3	6	3	3	-	-	-	-	-	-	-	23	0.0%
32	INFINITI	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
33	HYUNDAI KOMERSIAL	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
GRAND TOTAL		87,555	81,293	91,115	80,622	93,881	65,750	87,611	89,258	82,853	88,914	93,318	100,847	1,043,017	100%
CUMULATIVE		87,555	168,848	259,963	340,585	434,466	500,216	587,827	677,085	759,938	848,852	942,170	1,043,017		

**C. PRODUCTION**

NO.	BRAND	MONTH												PROD	SHARE
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC		
1	TOYOTA	40,834	35,370	41,806	44,078	45,406	30,351	49,919	50,024	48,273	48,412	42,751	39,380	516,594	40.1%
2	MITSUBISHI MOTORS	19,054	15,758	16,645	15,637	15,375	11,431	19,784	18,581	18,348	17,475	15,651	10,215	193,954	15.1%
3	DAIHATSU	14,670	16,158	19,451	15,943	13,967	5,921	12,773	15,246	17,377	17,391	15,737	10,855	175,489	13.6%
4	HONDA	10,842	9,207	10,188	9,245	10,282	7,421	12,632	11,939	12,065	14,132	12,967	12,237	133,247	10.4%
5	SUZUKI	7,399	5,210	13,114	9,002	8,723	6,414	12,722	12,159	12,651	12,626	12,230	12,438	124,658	9.7%
6	MITSUBISHI FUSO	5,013	4,596	4,344	3,359	2,659	2,463	3,767	3,613	3,399	3,372	3,444	3,936	43,965	3.4%
7	HINO	3,656	3,583	3,117	2,531	2,353	1,585	2,719	2,391	2,278	2,749	2,635	2,828	32,425	2.5%
8	WULING	1,368	1,207	1,142	2,099	1,870	1,258	2,092	2,335	2,249	2,629	3,039	2,992	24,980	1.9%
9	ISUZU	2,201	2,421	2,494	1,802	1,664	1,128	1,682	1,651	2,029	2,498	2,727	2,151	24,446	1.9%
10	DATSUN	298	765	645	252	360	276	120	336	426	504	419	115	4,516	0.4%
11	DFSK	24	143	170	134	280	424	526	641	476	492	470	289	4,069	0.3%
12	HYUNDAI (PC)	380	379	367	280	78	289	453	401	330	317	293	222	3,789	0.3%
13	B M W	156	107	128	143	178	137	196	281	242	288	258	222	2,337	0.2%
14	UD TRUCK	216	160	163	137	116	76	141	89	89	83	139	104	1,511	0.1%
15	MERCEDES-BENZ PC	-	-	-	-	-	-	-	-	-	-	-	-	218	0.0%
16	MINI	2	40	29	1	24	39	32	21	26	1	25	23	263	0.0%
17	NISSAN	180	-	-	-	-	-	-	-	-	-	-	-	180	0.0%
18	RENAULT	-	-	-	-	-	-	-	-	-	-	-	-	7	0.0%
19	BMW	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
20	VOLKSWAGEN	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
21	SCANIA	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
22	AUDI	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
GRAND TOTAL		106,291	95,104	113,905	109,643	103,343	69,213	111,958	119,708	120,958	122,968	112,965	98,246	1,286,848	100%
CUMULATIVE		106,291	201,395	315,818	419,841	523,183	592,396	711,954	831,662	952,620	1,075,588	1,188,553	1,286,848	-	-

**WHOLESALE - RETAIL SALES - PRODUCTION - EXPORT IMPORT  
BY BRAND JAN-DEC 2019 / 2018**

**A. WHOLESALES**

NO.	BRAND	2019				DEC				JAN DEC				M/S	
		DEC	NOV	±%	%	2019	2018	±%	%	2019	2018	±%	%	2018	2019
1	TOYOTA	27,453	28,970	-1,517	-5.2%	27,453	26,661	792	3.0%	331,797	352,161	-20,364	-5.8%	30.8%	32.2%
2	DAIHATSU	10,855	15,011	-4,156	-31.6%	10,855	15,289	-4,434	-29.0%	177,284	202,738	-25,454	-12.6%	17.8%	17.2%
3	HONDA	12,305	13,210	-905	-7.3%	12,305	13,087	-782	-6.0%	137,339	162,163	-24,824	-15.3%	14.1%	13.3%
4	MITSUBISHI MOTORS	9,816	8,883	933	10.5%	9,816	8,895	921	10.4%	119,011	142,861	-23,850	-16.7%	12.4%	11.6%
5	SUZUKI	10,116	10,077	39	0.4%	10,116	8,316	1,800	21.6%	100,383	118,014	-17,631	-14.9%	10.3%	9.7%
6	MITSUBISHI FUSO	3,511	3,081	430	13.6%	3,511	3,572	-61	-1.7%	42,754	51,470	-8,716	-16.9%	4.5%	4.2%
7	HINO	3,115	2,834	281	9.6%	3,115	3,881	-766	-19.7%	31,088	39,737	-8,649	-21.8%	3.8%	3.5%
8	ISUZU	2,568	2,664	-96	-3.6%	2,568	2,491	77	3.1%	25,270	26,098	-828	-3.2%	2.9%	2.5%
9	WULING	4,612	1,948	2,664	136.8%	4,612	2,325	2,287	98.4%	22,343	17,002	5,341	31.4%	1.5%	2.2%
10	NISSAN	589	707	-118	-16.7%	589	507	82	16.2%	12,302	6,885	5,417	78.7%	0.6%	0.2%
11	DATSUN	129	438	-310	-70.6%	129	231	-102	-44.6%	6,497	10,433	-3,936	-37.6%	0.0%	0.6%
12	MAZDA	342	430	-88	-20.5%	342	413	-71	-17.2%	4,884	5,657	-773	-13.7%	0.5%	0.5%
13	DFSK	489	286	203	71.0%	489	102	387	379.4%	3,857	1,222	2,635	215.6%	0.1%	0.4%
14	MERCEDES BENZ CV	751	256	495	193.4%	751		751		2,695		2,695	0.0%	0.0%	0.3%
15	B M W	85	282	-197	-69.9%	85	118	-33	-28.0%	2,500	2,360	140	5.9%	0.2%	0.2%
16	UD TRUCKS	126	139	-13	-9.4%	126	321	-195	-60.7%	2,271	3,370	-1,099	-32.6%	0.3%	0.2%
17	CHEVROLET	124	413	-289	-70.0%	124	299	-175	-58.5%	1,529	2,509	-980	-39.1%	0.2%	0.1%
18	LEXUS	25	117	-92	-78.6%	25	11	14	127.3%	1,425	1,310	115	8.8%	0.1%	0.1%
19	HYUNDAI	63	105	-42	-21.0%	63	106	-23	-21.7%	1,265	1,415	-150	-10.6%	0.1%	0.1%
20	TATA	82	50	32	64.0%	82	72	10	13.9%	810	1,111	-301	-27.1%	0.1%	0.1%
21	MINI	50	85	-35	-41.2%	50	35	15	42.9%	700	520	180	34.6%	0.0%	0.1%
22	MERCEDES BENZ PC	331	186	145	78.0%	331		331		517		517	0.0%	0.0%	0.1%
23	SCANIA	4	27	-23	-82.6%	4	23	-19	-82.6%	418	794	-376	-47.4%	0.1%	0.0%
24	VOLKSWAGEN	17	70	-53	-75.7%	17	11	6	54.5%	350	511	-161	-31.5%	0.0%	0.0%
25	FAW	36	14	22	157.1%	36	35	1	2.9%	291	351	-60	-17.1%	0.0%	0.0%
26	RENAULT MAXIMO	29	40	-11	-27.5%	29		29		250		250	0.0%	0.0%	0.0%
27	PEUGEOT	18	18	0	0.0%	18	6	13	200.0%	129	139	-10	-7.2%	0.0%	0.0%
28	AUDI	4	3	1	33.3%	4	1	3	300.0%	36	50	-14	-28.0%	0.0%	0.0%
29	MAN TRUCK	-	2	-2	-100.0%	-	6	-6	-100.0%	32	79	-47	-59.5%	0.0%	0.0%
30	RENAULT AUTO EURC	-	-	0	0.0%	-	-	0	0.0%	29	297	-268	-90.2%	0.0%	0.0%
31	PROTON	-	-	0	0.0%	-	33	-33	-100.0%	-	49	-49	-100.0%	0.0%	0.0%
32	INFINITI	-	-	0	0.0%	-	-	0	0.0%	-	0	-	0.0%	0.0%	0.0%
33	HYUNDAI KOMERSIAL	-	-	0	0.0%	-	-	0	0.0%	-	2	-2	-100.0%	0.0%	0.0%
GRAND TOTAL		87,664	91,240	-3,576	-3.9%	87,664	87,846	-182	-0.2%	1,030,126	1,151,308	-121,182	-10.5%	100%	100%

**B. RETAIL SALES**

NO.	BRAND	2019				DEC				JAN DEC				M/S	
		DEC	NOV	±%	%	2019	2018	±%	%	2019	2018	±%	%	2018	2019
1	TOYOTA	33,420	29,672	3,748	12.6%	33,420	35,107	-1,687	-4.8%	331,004	356,063	-25,059	-7.0%	30.9%	31.7%
2	DAIHATSU	18,157	16,214	1,943	12.0%	18,157	21,612	-3,455	-16.0%	177,588	200,178	-22,590	-11.3%	17.4%	17.0%
3	HONDA	14,363	13,010	1,353	10.4%	14,363	15,954	-1,591	-10.0%	149,439	162,956	-13,517	-8.3%	14.1%	14.3%
4	MITSUBISHI MOTORS	9,822	9,688	134	1.4%	9,822	10,370	-548	-5.3%	118,536	146,825	-27,889	-19.0%	12.7%	11.4%
5	SUZUKI	10,401	9,141	1,260	13.8%	10,401	10,107	294	2.9%	102,865	116,688	-13,823	-11.8%	10.1%	9.9%
6	MITSUBISHI FUSO	3,760	4,174	-414	-9.9%	3,760	5,175	-1,415	-27.3%	41,735	51,132	-9,397	-18.4%	4.4%	4.0%
7	HINO	3,222	2,839	383	13.5%	3,222	3,850	-628	-16.3%	31,471	40,072	-8,601	-21.5%	3.5%	3.0%
8	ISUZU	2,694	2,684	10	0.4%	2,694	3,030	-336	-11.1%	25,285	29,286	-4,001	-13.7%	2.2%	2.4%
9	WULING	2,868	1,876	992	52.9%	2,868	1,354	1,514	111.8%	21,112	15,162	5,950	39.2%	1.3%	2.0%
10	NISSAN	623	1,070	-447	-72.6%	623	666	-43	-6.5%	12,570	6,999	5,571	79.6%	0.6%	1.2%
11	DATSUN	458	455	3	0.7%	458	792	-334	-42.2%	7,749	9,823	-2,074	-21.1%	0.9%	0.7%
12	MAZDA	388	402	-14	-3.5%	388	424	-36	-8.5%	4,554	5,357	-803	-15.0%	0.6%	0.5%
13	DFSK	409	362	47	13.0%	409	85	324	381.2%	3,280	839	2,441	288.6%	0.1%	0.3%
14	B M W	85	282	-197	-69.9%	85	118	-33	-28.0%	2,500	2,360	140	5.9%	0.2%	0.2%
15	MERCEDES BENZ CV	284	159	125	78.6%	284		284		2,142		2,142	0.0%	0.0%	0.2%
16	UD TRUCKS	181	183	-2	-1.1%	181	236	-55	-23.3%	2,066	3,036	-970	-31.9%	0.3%	0.2%
17	CHEVROLET	303	270	33	12.2%	303	207	96	46.4%	1,538	2,444	-906	-37.1%	0.2%	0.2%
18	HYUNDAI	93	110	-17	-15.5%	93	136	-43	-31.6%	1,417	1,485	-68	-4.6%	0.1%	0.1%
19	LEXUS	65	127	-62	-48.8%	65	43	22	51.2%	1,354	1,327	27	2.0%	0.1%	0.1%
20	TATA	61	48	13	27.1%	61	71	-10	-14.1%	819	1,116	-297	-26.6%	0.1%	0.1%
21	MINI	50	85	-35	-41.2%	50	35	15	42.9%	700	520	180	34.6%	0.0%	0.1%
22	MERCEDES BENZ PC	292	309	-17	-5.5%	292	-	292		601		601	0.0%	0.0%	0.1%
23	SCANIA	4	11	-7	-63.6%	4	23	-19	-82.6%	418	794	-376	-47.4%	0.1%	0.0%
24	VOLKSWAGEN	17	70	-53	-75.7%	17	11	6	54.5%	350	511	-161	-31.5%	0.0%	0.0%
25	FAW	36	14	22	157.1%	36	35	1	2.9%	291	351	-60	-17.1%	0.0%	0.0%
26	RENAULT MAXIMO	29	40	-11	-27.5%	29		29		250		250	0.0%	0.0%	0.0%
27	PEUGEOT	18	18	0	0.0%	18	6	12	200.0%	129	141	-12	-8.5%	0.0%	0.0%
28	RENAULT AUTO EURC	-	-	0	0.0%	-	15	-15	-100.0%	75	382	-307	-80.4%	0.0%	0.0%
29	AUDI	4	3	1	33.3%	4	1	3	300.0%	36	50	-14	-28.0%	0.0%	0.0%
30	MAN TRUCK	-	2	-2	-100.0%	-	6	-6	-100.0%	32	79	-47	-59.5%	0.0%	0.0%
31	PROTON	-	-	0	0.0%	-	11	-11	-100.0%	-	83	-83	-100.0%	0.0%	0.0%
32	INFINITI	-	-	0	0.0%	-	-	0	0.0%	-	0	-	0.0%	0.0%	0.0%
33	HYUNDAI KOMERSIAL	-	-	0	0.0%	-	-	0	0.0%	-	2	-2	-100.0%	0.0%	0.0%
GRAND TOTAL		100,847	93,318	7,529	8.1%	100,847	109,480	-8,633	-7.9%	1,042,994	1,152,641	-109,647	-9.5%	100%	100%

**C. PRODUCTION**

NO.	BRAND	2019				DEC				JAN DEC				SHARE	
		DEC	NOV	±%	%	2019	2018	±%	%	2019	2018	±%	%	2018	2019
1	TOYOTA	39,380	42,761	-3,401	-8.0%	39,380	40,028	668	1.7%	516,594	531,573	-14,979	-2.8%	39.8%	40.1%
2	MITSUBISHI MOTORS	10,215	15,651	-5,436	-34.7%	10,215	12,098	-1,881	-15.6%	193,954	164,107	29,847	18.2%	12.2%	15.1%
3	DAIHATSU	10,855	15,737	-4,882	-31.0%	10,855	16,198	-5,343	-33.0%	175,489	201,387	-25,898	-12.9%	15.0%	13.6%
4	HONDA	12,327	12,967	-640	-4.9%	12,327	10,820	1,507	13.9%	133,247	156,621	-23,374	-14.9%	11.7%	10.4%
5	SUZUKI	12,438	12,200	238	2.0%	12,438	8,261	4,177	50.6%	124,658	124,194	464	0.4%	9.2%	9.7%
6	MITSUBISHI FUSO	3,336	3,444	-108	-3.1%	3,336	3,212	124	3.9%	43,365	53,680	-10,315	-18.1%	4.0%	3.4%
7	HINO	2,828	2,635	193	7.3%	2,828	3,631	-803	-22.1%	32,425	43,599	-11,174	-25.6%	3.2%	2.5%
8	WULING	2,992	3,039	-47	-1.5%	2,992	372	2,620	704.3%	24,980	16,146	8,834	54.7%	1.2%	1.9%
9	ISUZU	2,151	2,727	-576	-21.1%	2,151	2,508	-357	-14.2%	24,446	26,051	-1,605	-6.2%	1.9%	1.9%
10	DATSUN	115	419	-304	-72.6%	115	180	-65	-36.1%	11,840	7,324	4,516	61.7%	0.4%	0.4%
11	DFSK	289	470	-181	-38.5%	289	253	36	14.2%	4,069	2,031	2,038	100.3%	0.2%	0.3%
12	HYUNDAI (PC)	222	293	-71	-24.2%	222	304	-82	-27.0%	3,789	3,520	269	7.6%	0.3%	0.3%
13	B M W	222	258	-36	-14.0%	222	241	-19	-7.9%	2,337	3,170	-790	-25.3%	0.2%	0.2%
14	UD TRUCK	104	139	-35	-25.2%	104	206	-102	-49.5%	1,511	1,968	-457	-23.2%	0.1%	0.1%
15	MERCEDES-BENZ PC	218	200	18	9.0%	218		218	0.0%	418		418	0.0%	0.1%	0.1%
16	MINI	23	25	-2	-8.0%	23	19	4	21.1%	383	170	213	84.7%	0.4%	0.4%
17	NISSAN			0	0.0%		132	-132	-100.0%	180	3,468	-3,288	-94.8%	0.3%	0.0%
18	RENAULT			0	0.0%			0	0.0%	7	137	-130	-94.9%	0.0%	0.0%
19	FAW			0	0.0%			0	0.0%		84	-84	-100.0%	0.0%	0.0%
20	VOLKSWAGEN			0	0.0%			0	0.0%			0	0.0%	0.0%	0.0%
21	SCANIA			0	0.0%			0	0.0%			0	0.0%	0.0%	0.0%
22	AUDI			0	0.0%			0	0.0%			0	0.0%	0.0%	0.0%
GRAND TOTAL		29,235	112,965	-14,670	-13.0%	98,205	98,461	-166	-0.2%	1,286,488	1,343,703	-56,855	-4.2%	100%	100%