## WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY BRAND JAN-DEC 2016

A. WHO	LESALES														
NO. 1 2	BRAND TOYOTA HONDA	JAN 24,859 19,404	FEB 25,447 18,500	MAR 29,995 20,475	APR 31,059 14,384	MAY 31,662 17,427	JUN 31,519 19,472	JUL 24,718 9,308	AUG 38,803 17,088	SEP 36,994 15,791	OCT 34,116 17,088	NOV 40,510 16,501	DEC 31,888 13,926	SALES 2016 381,570 199,364	SHARE % 35.9% 18.8%
3	DAIHATSU SUZUKI	13,184 10,485	14,764 9,275	14,504 9,099	14,402 8,019	15,928 6,172	16,728 6,633	10,689 5,040	16,800 6,453	16,557 6,595	19,558 7,200	20,107 8,568	16,462 9,411	189,683 92,950	17.8% 8.7%
5 6 7	MITSUBISHI MOTORS MITSUBISHI FUSO DATSUN	4,913 2,757 3,295	7,819 2,859 3,101	6,609 2,746 3,048	5,601 2,316 2,973	5,590 2,353 3,185	5,150 2,283 3,164	3,854 1,824 2,215	5,951 2,304 2.047	5,276 3,699 881	5,630 2,508 239	4,827 3,060 820	5,223 2,609 515	66,443 31,318 25,483	6.3% 2.9% 2.4%
8 9 10	HINO ISUZU	1,328 1,429	1,591 1,028	1,579 1,449	1,702 1,584 417	1,896 1,260 1,311	2,026 1,314	1,655 720	1,847 1,257	1,914 1,665	2,161 1,293	2,124 1,613	2,080 2,236	21,903 16,848	2.1% 1.6%
11 12	NISSAN MAZDA MERCEDES BENZ	1,363 774 274	1,783 700 299	2,314 489 448	558 341	285 299	960 378 274	648 244 203	1,184 875 348	1,035 261 543	880 80 367	653 255 497	605 208 340	13,153 5,107 4,233	1.2% 0.5% 0.4%
13 14 15	B M W UD TRUCKS	68 150 119	97 226 121	352 200 142	244 200 145	206 215 122	253 138 142	108 101 124	190 260 146	277 255 157	120 215 174	286 265 204	339 281 204	2,540 2,506 1,800	0.2% 0.2% 0.2%
16 17 18	KIA HYUNDAI LEXUS	102 66 33	112 95 92	108 100 87	165 124 136	115 133 58	109 117 121	101 88 142	106 153 172	125 137 73	110 118 47	93 113 63	196 80 16	1,442 1,324 1,040	0.1% 0.1% 0.1%
19 20	TATA VOLKSWAGEN	153 58	122 36	60 40	123 73	90 66	93 43	33 29	83 75	45 54	52 57	42 36	80 30	976 597	0.1% 0.1%
21 22 23	PROTON FORD SCANIA	42 56 4	21 34 7	24 29 84	17 32 59	17 63 41	468 24 21	- 1 17	23 31	70 34	- 33 33	119 26	- - 79	589 484 436	0.1% 0.0% 0.0%
24 25	MINI RENAULT (PC)	25 3 20	23 7 19	30 18	31 13	23 12 22	24	15	55 9	50	25 4	34 10	35 26	370 112	0.0%
26 27 28	JEEP AUDI FAW	9	5 10	7 16	22 4 -	10 4	7 7	3 2	10 4	15 4	5 10	8 14	5 5	100 88 85	0.0% 0.0% 0.0%
30 31	MAN TRUCK PEUGEOT LAND ROVER	9 2 3	1 3 6	6 4 5	7 5 4	2	- 3 5	2 3 1	3 2 2	7 4 7	5	2	6	46 41 34	0.0% 0.0% 0.0%
32 33	DODGE JAGUAR INFINITI	3 -	3	2	5 1	5 1	1	1	1	3		-	:	18 8	0.0%
34 35 36	CHRYSLER FIAT	1		-	-	-	-	-	-	-	-	-		1	0.0% 0.0% 0.0%
37 38 39	SMART ALFA ROMEO WULING	-		-	-	-	-	-	-	-	-	-		-	0.0% 0.0% 0.0%
40 41 42	CHERY GEELY BENTLEY	-		-	-	-	-	-	-	-	-	-		-	0.0% 0.0% 0.0%
43	SUBARU SOKON	-		-	-	-	-	-	-	-	-	-	-	-	0.0%
	GRAND TOTAL CUMULATIVE	85,002 85,002	88,206 173,208	94,086 267,294	84,766 352,060	88,574 440,634	91,482 532,116	61,892 594,008	96,282 690,290	92,530 782,820	92,133 874,953	100,854 975,807	86,887 1,062,694	1,062,694	100%
NO.	AIL SALES BRAND	JAN	FEB	MAR	APR	MAY	MO! JUN	NTH JUL	AUG	SEP	OCT	NOV	DEC	RETAIL 2016	SHARE %
1	TOYOTA DAIHATSU	25,381 14,505	30,440 13,567	29,803 14,227	31,626 15,097	33,624 15,211	36,564 16,503	21,563 12,575	36,041 16,153	35,137 17,419	34,499 17,183	36,755 17,237	36,771 22,733	388,204 192,410	36.2% 17.9%
3 4 5	HONDA SUZUKI MITSUBISHI MOTORS	13,288 11,124 5,850	17,659 8,182 4,994	19,152 8,846 7,659	11,559 7,042 7,118	13,846 7,561 4,572	16,876 8,341 5,805	10,500 5,233 3,869	19,019 6,914 5,548	15,006 7,144 5,883	17,495 7,645 5,217	16,376 8,516 5,231	19,453 11,324 5,431	190,229 97,872 67,177	17.7% 9.1% 6.3%
6 7 8	MITSUBISHI FUSO  DATSUN  HINO	2,506 2,731 1,574	2,715 3,311 1,517	2,976 3,054 1,721	2,492 2,703 1,728	2,316 2,760 1,828	2,526 2,920 1,919	1,809 2,233 1,626	2,667 1,717 1,867	3,120 1,203 1,864	3,252 1,141 2,040	3,285 1,012 2,424	3,397 1,090 2,224	33,061 25,875 22,332	3.1% 2.4% 2.1%
9	ISUZU NISSAN	1,492 1,935	1,022 1,495	1,471 1,374	1,617 1,435	1,311 1,285	1,184 1,304	724 908	1,266 1,394	1,677 1,243	1,317 1,228	1,435 1,201	1,799 1,283	16,315 16,085	1.5% 1.5%
11 12 13		760 231 150	732 294 226	459 432 200	478 307 200	465 312 215	458 280 138	329 233 101	881 352 260	291 444 255	277 305 215	275 423 265	273 388 281	5,678 4,001 2,506	0.5% 0.4% 0.2%
14 15 16	CHEVROLET UD TRUCKS HYUNDAI	298 147 122	177 137 97	232 160 102	226 157 120	222 133 121	259 133 144	128 113 85	242 113 88	229 112 161	149 131	142 125	135 112	2,013 1,631 1,408	0.2% 0.2% 0.1%
17 18	KIA TATA	161 109	104 115	123 90	113 133	106 100	125 81	103 60	101 102	110 83	103 73	93 83	98 80	1,340 1,109	0.1% 0.1%
19 20 21	LEXUS FORD VOLKSWAGEN	33 86 58	75 35 36	73 80 40	92 39 73	88 53 66	131 147 43	87 61 29	157 119 75	111 98 54	80 123 57	73 128 36	38 - 30	1,038 969 597	0.1% 0.1% 0.1%
22 23 24	SCANIA MINI PROTON	4 25 19	7 23 22	84 30 41	59 31 14	41 23 29	21 24 5	17 15 12	31 55 34	34 50 34	33 25 22	26 34 31	79 35 24	436 370 287	0.0% 0.0% 0.0%
25 26	RENAULT (PC) JEEP	3 27	9 29	24 17	17 22	5 22	11	2	9	13	10	18	13	134 117	0.0% 0.0%
27 28 29	AUDI FAW MAN TRUCK	9 11 9	5 10 1	7 16 6	- 7	10 4 -	7 7 -	3 2 2	10 4 3	15 4 7	5 10 5	8 14 4	5 5 2	88 87 46	0.0% 0.0% 0.0%
30 31 32	PEUGEOT DODGE LAND ROVER	2 18 3	4 7 6	4 2 5	5 5 4	2 5 1	3 - 5	3 - 1	2 - 2	4 - 7	6	2	6	43 37 34	0.0% 0.0% 0.0%
33 34	JAGUAR FIAT	- 4	- 4	-	1	1	1	1	1	3		-		8	0.0% 0.0%
35 36 37	SMART INFINITI CHRYSLER	1		-	-		-	-	-	-	-	-	-	1	0.0% 0.0% 0.0%
38 39 40	ALFA ROMEO WULING CHERY				-					-		-		-	0.0% 0.0% 0.0%
41 42	GEELY BENTLEY		- :		-		-			-				-	0.0% 0.0%
43	SUBARU	-													0.0%
44	SOKON GRAND TOTAL	82,676	87,057	92,510	84,524	86,339	95,965	62,427	95,227	91,815	92,646	95,252	107,109	1 073 547	0.0%
		82,676 82,676	87,057 169,733	92,510 262,243	84,524 346,767	86,339 433,106	529,071	591,498	95,227 686,725	91,815 778,540	92,646 871,186	95,252 966,438	107,109 1,073,547	1,073,547	0.0% 100%
C. PROI	GRAND TOTAL CUMULATIVE DUCTION BRAND	82,676 JAN	169,733 FEB	262,243 MAR	346,767 APR	433,106 MAY	529,071 MOI JUN	591,498 NTH JUL	686,725 AUG	778,540 SEP	871,186 OCT	966,438 NOV	1,073,547	PROD 2016	0.0% 100% SHARE %
NO. 1 2 3	GRAND TOTAL CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAIHATSU	JAN 33,913 18,152 13,034	FEB 34,898 18,517 14,451	MAR 43,668 19,398 14,029	346,767 APR 46,967 17,526 14,055	MAY 47,629 17,407 15,637	529,071 MOI JUN 46,163 19,053 16,245	591,498 NTH JUL 34,698 8,019 10,335	AUG 51,497 16,316 16,314	778,540 SEP 50,930 14,667 16,069	OCT 49,887 15,657 19,169	966,438 NOV 54,098 15,743 19,666	DEC 43,067 14,819 16,327	PROD 2016 537,415 195,274 185,331	0.0% 100% SHARE % 45.6% 16.6% 15.7%
NO. 1 2 3 4 5 6	GRAND TOTAL CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAIHATSU SUZUKI MITSUBISHI MOTORS MITSUBISHI FUSO	JAN 33,913 18,152 13,034 10,573 4,399 3,411	FEB 34,898 18,517 14,451 9,037 3,669 2,964	MAR 43,668 19,398 14,029 10,646 3,672 3,099	APR 46,967 17,526 14,055 11,396 3,545 3,184	MAY 47,629 17,407 15,637 10,760 3,356 3,029	529,071 MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464	591,498 JUL 34,698 8,019 10,335 6,547 2,572 1,560	AUG 51,497 16,316 16,314 9,477 2,576 2,268	778,540 SEP 50,930 14,667 16,069 9,118 2,544 2,244	OCT 49,887 15,657 19,169 9,047 2,608 2,052	NOV 54,098 15,743 19,666 8,436 2,598 2,377	DEC 43,067 14,819 16,327 7,933 1,303 2,052	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704	0.0% 100% SHARE % 45.6% 16.6% 15.7% 9.6% 3.1%
NO. 1 2 3 4 5	GRAND TOTAL CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAIHATSU SUZUKI MITSUBISHI MOTORS MITSUBISHI HOTORS MITSUBISHI FISO DAISUN HINO HINO	JAN 33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,902	FEB 34,898 18,517 14,451 9,037 3,669 2,964 3,063 2,003	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769	APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166	MAY 47,629 17,407 15,637 10,760 3,356 3,029 3,605 2,148	MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143	591,498 JUL 34,698 8,019 10,335 6,547 2,572 1,560 1,639 1,467	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287	778,540 SEP 50,930 14,667 16,069 9,118 2,544 2,244 881 2,244	OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 2,342	DEC 43,067 14,819 16,327 7,933 1,303 2,052 28 1,613	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,640 24,422	0.0% 100% SHARE % 45.6% 15.7% 9.6% 3.1% 2.6% 2.2% 2.1%
NO. 1 2 3 4 5 6 7 8 9 10 11	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDA DAHATSU SUZUK MITSUBISHI FUSO DATSUN HIND ISUZU NISSAN BN W BN W	33,913 18,152 13,034 10,573 4,399 3,411 2,944	FEB  34.898 18,517 14,451 9,037 3,669 2,964 3,063 2,003 1,126 1,340 200	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918	APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961	MAY 47,629 17,407 15,637 10,760 3,356 3,029 3,605	529,071 MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360	591,498 JUL 34,698 8,019 10,335 6,547 2,572 1,560 1,639	AUG 51,497 16,316 16,314 2,267 2,268 2,313 2,287 1,200 839 230	778,540 SEP 50,930 14,667 16,069 9,118 2,544 2,244 1,271 881 184	971,186 OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 674 175	966,438 NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 2,342 1,336 216	DEC 43,067 14,819 16,327 7,933 1,303 2,052 28 1,613 1,212 420 137	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 10,203 2,102	0.0% 100% SHARE % 45.6% 16.6% 15.7% 9.6% 2.2% 2.1% 1.2% 0.9% 0.2%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14	GRAND TOTAL CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAIHATSU SUZUKI MITSUBISHI MIOTORS MITSUBISHI FUSO DATSUN HINO ISUZUKI BUSO DATSUN HINO ISUZUKI UTSUBISH FUSO DATSUN HINO MITSUBISH WIOTORS MITSUBISH FUSO DATSUN HINO MITSUBISH WIOTORS MITSUBISH FUSO MITSUBIS	82,676 JAN 33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,902 960 1,352 150 204 43	FEB 34,898 18,517 14,451 9,037 3,669 2,964 3,063 2,003 1,126 1,340 20 8 218	262,243  MAR  43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769 1,353 1,608 41	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 254	MAY 47,629 17,407 15,637 10,760 3,356 3,029 3,605 2,148 1,169 904 179 68 47	529,071  MOI JUN  46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243 - 68 32	591,498  NTH  JUL  34,698 8,019 10,335 6,547 2,572 1,580 1,639 1,467 718 529 93 130 49	AUG 51,497 16,316 16,314 9,477 2,576 2,288 2,313 2,287 1,200 839 230 9	778,540 SEP 50,930 14,667 16,069 9,118 2,544 881 2,244 1,271 881 101 101 241 92	OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 674	966,438 NOV 54,098 15,743 19,666 8,436 2,598 2,347 856 2,342 1,336 	DEC 43,067 14,819 16,327 7,933 1,303 2,052 28 1,613 1,212 420	PROD 2016 537,415 195,274 185,331 113,243 36,674 25,640 10,203 2,102 549 1,977 510	0.0%  SHARE % 45.6% 16.6% 3.1% 2.2% 2.1% 2.1% 0.9% 0.0% 0.0%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO ISUZU NISSAN B M W U D TRUCKS MERCEDES BENZ	82,676  JAN 33,913 18,152 13,034 10,573 4,399 3,411 1,902 960 1,352 150 204	FEB 34,898 18,517 14,451 9,037 3,669 2,964 3,063 2,003 1,126 1,340 200 8 218	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769 1,353 1,608 41	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 254	MAY 47,629 17,407 15,637 10,760 3,356 3,029 3,605 2,148 1,169 904 179 -	MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243	591,498  NTH  JUL  34,698  8,019  10,335  6,547  2,572  1,560  1,639  1,467  718  529  93  33  130	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 230 9	778,540 SEP 50,930 14,667 16,069 9,118 2,544 2,244 1,271 881 184 101 241	871,186  OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 674 175 140 195	966,438 NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 2,342 1,336 - 216 145 171	1,073,547 DEC 43,067 14,819 16,327 7,933 1,303 2,052 28 1,613 1,212 420 137 146 58	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 10,203 2,102 549 1,977	0.0%  SHARE % 45.6% 16.6% 15.7% 2.6% 2.1% 2.2% 0.9% 0.2% 0.0% 0.0% 0.0%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUM  MITSUBISHI FUSO DATSUN HINO ISUZU NISSAN B N W B W WERCEDES BENZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA	33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,1902 960 1,352 150 150 204 43 28	FEB 34,898 18,517 14,451 9,037 3,669 2,964 3,063 2,003 1,126 1,340 200 8 218	MAR 43.668 19.398 14.029 10.646 3.672 3.099 2.918 1.769 1.363 1.608 41 218	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 254	MAY 47,629 17,407 15,637 10,760 3,356 3,029 5,605 2,148 1,169 904 179 68 47 12	529,071  MOI JUN  46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243 - 68 32	591,498  NTH  JUL  34,698 8,019 10,335 6,547 2,572 1,580 1,639 1,467 718 529 93 130 49	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 230 9 200 39	778,540 SEP 50,930 14,667 16,069 9,118 2,544 881 2,244 1,271 881 101 101 241 92	871,186  OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 674 175 140 195	966,438 NOV 54,098 15,743 19,666 8,436 2,598 2,377 8,56 8,56 2,542 1,336 1,336 1,145 171 32 1	1,073,547  DEC 43,067 14,819 16,327 7,933 1,303 2,052 28 1,613 1,212 420 137 146 58 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,640 24,422 14,062 10,203 2,102 549 1,977 510 138	0.0% 100% SHARE % 45.6% 15.6% 15.6% 2.6% 2.2% 2.1% 2.1% 2.2% 0.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 16 17 18	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDOA DAIHATSU SUZUM MITSUBISHI FUSO DATSUN HINO LISUZUJ NISSAN B M W UD TRUCKS MERCEDES BENZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WULING SOKON GRAND TOTAL	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,1902 960 1,1552 150 204 43 3 3 91,068 91,068	169,733  FEB 34,898 18,517 14,451 9,037 3,669 2,2904 3,063 1,126 1,340 200 8 218 214 25	262,243  MAR 43,668 43,668 19,368 14,029 10,046 3,672 3,099 2,918 1,769 1,353 1,608 41 218 44 25 49	346,767  APR 46,067 17,526 14,056 11,396 3,545 3,184 2,961 2,966 1,296 741 141 254 206 95 20 104,412	433,106  MAY  47,629  17,407  15,637  10,760  3,366  3,029  3,005  2,148  1,169  904  179   66  67  77     10,760  10,	\$29,071  MOT JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243 32 14 14 1- 106,012	591,498  NTH  JUL  34,698 8,019 10,535 6,547 2,572 1,560 1,539 1,467 718 529 93 130 49 1	AUG 51,497 16,316 16,314 16,314 17,200 2,267 1,200 839 200 39 4 20 20 39 4 105,589	778,540  SEP  50,930 14,667 10,069 9,118 2,544 881 2,244 1,271 184 101 241 92 5 5	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3	966,438  NOV  54,008 15,743 19,668 8,436 2,598 2,397 856 17336 19,668 145 171 1 18 18 18 19 108,035	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,215 2,052 28 1,613 1,212 420 137 146 58 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,640 24,422 14,062 10,203 2,102 549 1,977 510 138	0.0% 100% SHARE % 45.6% 45.6% 15.7% 2.6% 2.1% 2.1% 2.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%
NO. 1 2 3 4 5 5 6 6 7 7 8 9 10 11 12 13 14 4 15 16 17 18 19 20	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDA DAIHATSU SUZUKI MISUBISHI FUSO DATSUN HINO UD TRUCKS MISUBISHI GENERAL HINO UD TRUCKS HISU UD TRUCKS HUNDA HUNDA IGEN CONTROL CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE	82,676  JAN 33,913 18,152 13,034 19,573 4,399 3,411 2,944 1,1902 960 1,1352 1,1352 204 4,33 3 3	169,733  FEB  34,898 18,517 14,451 9,937 3,669 2,964 3,063 1,126 1,240 200 8 218 218 25	MAR 43,668 19,398 14,029 10,046 3,672 3,099 2,918 1,769 1,353 1,608 41 41 44 44 44 45 45 49 49	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 11 254 206 95 5 20	MAY 47,629 17,407 15,537 10,760 3,366 3,029 3,605 2,148 1,169 904 17,9 17,9 17,07 15,537 17,07 1	529,071  MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243 1,207 915 32 144 106,012 601,499	591,498  NTH  JUL  34,698  8,019  10,335  6,547  7,18  529  93   130  49   68,357  669,856	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 9 9 200 200 4 4 20	778,540  SEP 50,930 14,667 16,069 9,118 2,544 881 1,271 881 184 101 241 92 5	871,186  OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 175 140 195 39 3	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 2,342 1,336 1,336 1,71 32 1,136 1,136 1,145 1,171 3,181 1,181	1,073,547  DEC 43,067 14,819 16,327 7,933 1,303 1,2052 28 1,1613 1,212 420 137 146 58 4 4	PROD 2016 537,415 195,274 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 195,331 1977 510 138 199 9 9 9 9 9 9 9 1,178,346	0.0% 100% SHARE % 45.6% 15.6% 15.7% 2.6% 3.1% 2.2% 2.2% 2.2% 2.2% 0.0% 0.0% 0.0% 0.0
NO. 1 2 3 4 4 5 6 6 7 8 9 10 11 12 13 14 15 16 17 17 18 18 19 20 21	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDA DAIHATSU SUZUKI MISUBISHI FUSO DATSUN HINO UD TRUCKS MISUBISHI GENERAL HINO UD TRUCKS HISU UD TRUCKS HUNDA HUNDA IGEN CONTROL CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,902 960 150 150 150 204 43 28 204 91,068 91,068	169,733  FEB 34,898 18,517 14,451 9,037 3,669 2,2904 3,063 1,126 1,340 200 8 218 214 25	262,243  MAR 43,668 43,668 19,368 14,029 10,046 3,672 3,099 2,918 1,769 1,353 1,608 41 218 44 25 49	346,767  APR 46,067 17,526 14,056 11,396 3,545 3,184 2,961 2,966 1,296 741 141 254 206 95 20 104,412	433,106  MAY  47,629  17,407  15,637  10,760  3,366  3,029  3,005  2,148  1,169  904  179   66  67  77     10,760  10,	\$29,071  MOT JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 243 32 14 14 1- 106,012	591,498  NTH  JUL  34,698  8,019  10,335  6,547  7,18  529  93   1300  49   68,357  669,856	AUG 51,497 16,316 16,314 16,314 17,200 2,267 1,200 839 200 39 4 20 39 4 105,589	778,540  SEP  50,930 14,667 10,069 9,118 2,544 881 2,244 1,271 184 101 241 92 5 5	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3	966,438  NOV  54,008 15,743 19,668 8,436 2,598 2,397 856 17336 19,668 145 171 1 18 18 18 19 108,035	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,215 2,052 28 1,613 1,212 420 137 146 58 4	PROD 2016 537,415 195,274 1185,331 113,243 36,674 30,704 25,640 24,422 14,062 10,203 2,102 549 1,977 510 138 99 9 3 3 3	0.0% 100% SHARE % 45.6% 15.6% 15.7% 3.1% 2.2% 2.2% 2.2% 0.2% 0.2% 0.0% 0.0% 0.0
NO. 1 2 3 4 5 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	GRAND TOTAL. CUMULATIVE DUCTION  BRAND  TOYOTA HONDA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO SUZUKI MITSUBISHI FUSO DATSUN HINO SUZUKI MITSUBISHI FUSO DATSUN HINO SUZULI NISSAN B M W UD TRUCKS MERCEDES BENZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WULING SGKON GRAND TOTAL CUMULATIVE DORTS  BRAND TOYOTA DAHATSU SUZUKI	82,676  JAN  JAN  33,913  18,152  13,0343  4,399  3,411  2,944  1,502  960  204  3,511  295  4,502  97,066  91,066  91,066  91,066  JAN  JAN  3,638  4,800	169,733  FEB 34,898 18,517 14,451 14,451 3,083 3,089 2,994 3,083 1,134 2,003 1,134 2,003 1,134 2,103 1,134 1	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769 1,353 1,008 41 218 144 25 49 1.1769 1.102,507 1.102,507 1.102,507 285,118	346,767  APR 46,967 17,526 14,055 11,396 3,445 3,145 2,816 2	433,106  MAY  47,629 17,407 15,637 10,760 3,366 3,029 3,005 2,148 1,169 904 177 12 7 10 7 10 10 10 10 10 10 10 10 10 10 10 10 10	529,071  MOI JUN 46,163 46,163 16,246 10,273 3,842 2,464 3,3642 2,464 3,3642 1,207 915 243 1,207 106,012 601,499  MOI JUN 10,008 7,790 2,150	591,498  VITH  JUL  34,698  8,019  10,355  6,547  718  529  93  1,667  1300  49  1  68,357  669,856	AUG  51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 39 200 39 4 20 105,589 105,549 AUG	778,540  SEP  SEP  50,303  50,303  50,303  14,667  16,069  9,118  2,244  881  12,241  881  194  1,271  241  251  101,472  56,483  6,483  6,783  1,993	871,186  OCT 49,887 15,1657 19,169 9,047 2,069 2,0562 1,0728 1,214 175 1440 195 39 3 3 104,270 981,187  OCT 11,256 7,408	966,438  NOV  15,403  15,743  19,666  8,436  8,436  2,598  2,377  856  17,73  10,606  11,336  11,336  11,336  11,336  11,336  11,336  11,336  11,336  11,336  11,089,222	1,073,547  DEC 43,067 44,067 43,067 16,327 7,933 1,303 2,062 28 31,1613 1,212 420 137 146 5 5 14 1,178,346  DEC 6,688 7,039	PROD 2016 537,415 195,274 185,331 113,243 36,674 422 14,422 10,203 2,102 549 1,577 510 138 198 99 3 3	0.0% 100% SHARE % 45.6% 15.6% 15.7% 9.6% 2.1% 1.2% 0.2% 0.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0
NO. 1 2 3 4 4 5 6 6 7 7 8 8 9 10 11 11 12 13 3 14 15 16 17 7 NO. EXPCC NO. 1 2 2 3 3 4 4 5 6 6 6 10 10 11 11 11 11 11 11 11 11 11 11 11	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAIHATSU  SUZUKI  MITSUBISH MOTORS  MITSUBISH MOTORS  MITSUBISH MOTORS  MITSUBISH FUN  HIND  LOT TRUCKS  MERCEDES BENZ  HYUNDAI (PC)  VOLKSWAGEN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  GRAND TOTAL  CUMULATIVE  DRISS  BRAND  HYUNDAI (PC)  NISSAN	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,1902 960 1,1582 150 204 43 28 190,068 91,068	169,733  FEB  34,898 18,517 14,451 9,037 3,669 2,994 3,063 1,126 1,1340 200 8 218 224 25 9,1543 182,611	262,243  MAR 43,668 43,668 19,308 14,029 10,646 3,072 2,918 1,769 1,553 1,003 41 218 41 25 49 1,1703 102,507 285,118  MAR 7,298 5,781	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 1,254 206 95 20 20 389,530  APR 10,674 6,193	433,106  MAY 47,629 17,407 15,637 10,760 3,366 3,029 3,605 2,148 1,169 904 179	529,071  MOI JUN 46,163 19,653 16,245 10,273 3,862 2,464 3,360 2,143 1,207 915 68 32 14 1 10,601 10,	591,498  JUL  34,698 8,019 10,335 6,547 2,572 1,560 1,639 1,467 718 529 93 130 49 1	AUG 51,497 16,316 16,316 16,314 9,477 2,576 2,269 2,313 2,289 2,313 2,289 2,313 2,289 2,313 2,289 2,313 2,289 2,313 2,289 2,313 2,31	778,540  SEP 50,930 14,667 16,669 9,118 2,544 881 12,244 1,271 881 184 101 11 241 92 5 5 11 17,472 676,917	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,338 1,214 175 140 195 39 3 3 104,270 981,187	966,438  NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1,336 11,11 18 18 19 108,035 1,089,222	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 2,062 28 1,613 1,212 420 137 146 58 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,640 24,422 14,662 10,203 2,102 549 1,977 510 138 99 3 3	0.0% 100% SHARE % 45.6% 15.6% 15.7% 9.6% 3.1% 1.2% 0.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO. 1 2 3 4 4 5 6 6 7 18 8 9 9 10 11 12 21 13 14 4 15 16 6 7 18 6 6 7 7 8 8 6 6 7 8 8	GRAND TOTAL CUMULATIVE DUCTION BRAND TOYOTA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO ISUZU NI HINO CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE DAHATSU SUZUKI HINO HINO HINO HINO HINO HINO HINDAI (PC) NI HISSAN UCHEVROLET SUZUKI HINO HINDAI (PC) NI HISSAN HONDAI (PC) NI HISSAN HONDAI CHEVROLET CHEVR	82,676  JAN  JAN  33,913  18,152  13,034  10,573  4,399  3,41  1,502  10,603  1,502  20  1,502  1,50	169,733  FEB 34,898 18,517 14,451 14,451 14,451 3,969 2,964 3,063 2,003 2,003 1,128 1,340 2,003 1,128 1,340 2,103 1,128 1,1340 1	MAR 43,668 43,668 43,668 43,668 43,668 44,029 44,029 44,029 44,029 45,089 41,769 41,769 41,769 41,769 41,769 41,769 41,769 41,769 42,769 43,769 44,769 45,761 46,761 47,266 48,761 48,76	346,767  APR 46,967 17,526 14,055 11,396 3,544 2,961 12,166 1,296 206 206 20 20 3,544 254 40,97 41,07	433,106  MAY  47,629 17,407 15,637 10,780 3,385 3,029 3,029 3,029 47 112 7 10,780 117 10,780 117 10,780 117 10,780 117 10,780 118 118 118 118 118 118 118 118 118 1	529,071  MOI JUN  46,163  16,245  16,245  16,245  18,2464  19,155  243  320  144  166,012  601,499  MOI JUN  10,008  7,790  2143  160  2144  162  20,474	591,498  WITH  JUL  34,698  34,698  56,547  2,572  1,550  1,467  718  529  33  13  30  49  49  51  14  4,849  5,115  1,782  1,849  5,115  1,782  1,849  5,115  1,782  1,849  5,115  1,782  1,849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849  1,1849	AUG 51,497 16,316 16,316 16,314 9,477 2,576 2,289 2,287 1,200 839 20 20 20 30 30 4 4 4 2,287 1,200 1,200 1,200 1,200 1,200 1,530 1,5	778,540  SEP  SEP  50,300  14,667  16,069  9,118  2,544  184  11,274  101,472  876,917  SEP  6,483  6,783  1,993  375  18	871,186 OCT 49,887 15,657 19,169 9,047 2,609 1,214 674 1674 175 175 175 175 175 175 175 175 175 175	966,438  NOV  54,098 15,743 19,666 8,436 2,937 656 1,336 2,342 1,336 1,456 1,45 1,11 11 108,035 1,089,222  NOV  8,921 7,024 2,289 130 152 2,286	1,073,547  DEC 43,067 14,819 16,327 7,333 1,303 2,052 420 1,1613 1,1613 1,1613 1,178,346  DEC 6,858 7,039 1,543 2,855 7,039 1,543 2,855 7,039 1,543 2,855 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,545 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 1,543 2,855 2,733 2,734 4,44	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,440 24,422 10,203 2,102 549 11,1977 510 138 99 91 1,1977 510 138 198 99 91 1,1977 510 138 198 99 91 1,1977 510 138 198 199 99 11,1977 510 138 198 199 190 190 190 190 190 190 190 190 190	0.0% 100% SHARE % 45.6% 16.6% 15.7% 2.1% 2.1% 2.1% 2.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 100% SHARE %
NO. 1 2 3 4 4 5 6 6 7 7 8 8 19 20 0 EXPC	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAIHATSU  SUZUKI  MITSUBISH MOTORS  MITSUBISH MOTORS  MITSUBISH MOTORS  MITSUBISH HOS  PINO  DATSUN  HINO  BUZZI  MUSZAN  BIN W  USZAN  BIN W  USZAN  BIN W  USZAN  RENAULT  AUDI  CHEVROLET  CUMULATIVE  DRITS  BRAND  BRAND  GRAND TOTAL  CUMULATIVE  DRITS  BRAND  TOYOTA  DAIHATSU  SUZUKI  HINO  HUNDAI (PC)  NISSAN  BRAND  TOYOTA  DAIHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDAI  HONDAI  HONDAI  CHEVROLET	82,676  JAN  JAN  33,913  16,152  13,034  10,573  4,399  3,911  1,502  500  1,352  150  2,044  43  28  91,068  91,068  JAN  JAN  3,636  4,800  1,926  210  30  24  41  10,628  50,000  936  50,000	FEB 34.898 18.517 14.451 19.037 14.98 19.037 14.451 19.037 14.451 19.037 14.451 19.037	262,243  MAR 43,668 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769 1,353 1,1608 41 41 25 49 1 102,507 285,118  MAR 7,298 5,781 994 1333 298	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 1254 206 95 20 104,412 389,530  APR 10,874 6,193 1,644 207 160	433,106  MAY  47,629 17,407 15,637 15,637 16,637 16,637 17,909 17,909 17,909 17,909 17,909 17,909 17,909 17,709 17	529,071  MOI JUN  46,163 19,653 16,245 19,273 3,852 2,464 3,360 2,143 1,207 915 68 83 32 14 14 106,012 601,499  MOI JUN 10,008 7,790 2,150 150 2144 162 162	591,498  JUL  34,698 8,019 10,335 6,547 7,2,572 1,560 1,639 1,467 718 529 93	AUG 51,497 16,316 16,314 9,477 12,576 2,268 2,213 2,287 1,200 839 9 200 39 4 4 20 1 1,200 16,314 1,200 16,314 1,31	778,540  SEP 50,930 14,667 10,069 9,118 2,544 881 1,271 881 1184 101 11 241 92 5 5	871,186  OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,338 1,214 175 140 195 39 3 3 1104,270 981,187  OCT 11,256 7,408 1,994 2,965 138	NOV 54,098 15,743 19,666 8,436 2,598 2,397 856 2,1336 1,336 1,336 1,145 171 32 1 1 18 18 10 108,035 1,089,222 1,089,222 1,089,222 1,089,222 1,089,222 1,089,222	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,2052 28 1,613 1,212 420 137 146 58 4 4	PROD 2016 537,415 195,274 185,331 113,243 30,704 25,640 24,422 14,662 10,203 2,102 549 1,977 510 138 3 3	0.0% 100% SHARE % 16.6% 16.6% 15.7% 9.6% 15.7% 9.6% 15.7% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO. 1 2 3 4 4 5 6 6 7 7 8 9 9 10 11 12 2 13 3 4 4 5 5 6 6 7 7 8 8 9 9 10 1 1 1 2 2 1 1 1 1 1 1 1 2 2 1 1 1 1	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUKI MITSUBISH MOTORS MITSUBISH MINDA MITSUBISH MINDA	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,4111 2,944 11,002 960 1,1562 150 204 43 3 3	FEB 34,898 18,517 14,451 9,037 1,083 1,126	MAR 43,688 43,688 43,688 43,688 44,029 44,029 44,029 45,089 41,088 41,08	346,767  APR 46,967 17,526 14,055 11,396 3,544 2,981 11,396 12,166 1,296 206 206 207 104,412 389,530  APR 10,874 6,193 1,544 2077 160 0 1,574 6,193 1,544 207 16,193 1,544 207 11,287	MAY 47,629 17,407 15,637 10,760 3,365 3,029 3,605 2,148 1,169 904 179 105,957 495,487  MAY MAY 10,209 155,007 1,789 155 82 155 82 17,796	529,071  MOI JUN  46,163  16,245  16,245  3,360  2,143  1,207  915  243  343  32  441  44  46,163  MOI JUN  MOI JUN  100,008  7,790  2,143  160,012	591,498  NTH  JUL  34,698  34,698  6,547  2,572  1,560  1,467  718  529  33  13  30  49  49  51  11  JUL  4,849  5,115  1,782  165  180  190  11,692	AUG 51,497 16,316 16,316 16,314 9,477 2,578 2,288 2,287 1,200 839 20 20 30 30 4 4 4 2,288 2,287 1,200	778,540  SEP  SEP  50,300  14,667  16,069  9,118  2,244  1,271  881  144  101  241  55   101,472  876,917  SEP  6,483  6,783  1,993  375  18  18  18  19  15,552  15,552  16,050	871,186 OCT 49,887 15,657 19,169 2,003 2,052 1,074 674 1674 175 175 175 175 175 175 175 175 175 175	966,438  NOV  54,098 15,743 19,666 8,436 2,937 656 1,336 2,342 1,336 1,456 1,45 1,11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1,073,547  DEC 43,067 14,819 16,327 7,333 1,303 2,052 420 1,1613 1,1613 1,1613 1,1613 1,178,346  DEC 6,858 7,039 1,543 2,855 2,733 1,541 2,462  DEC 6,858 7,039 1,543 2,855 2,733 1,541 2,460 2,735 4 1,16002 15,184	PROD 2016 537,415 537,415 195,274 185,331 113,243 36,674 30,704 25,400 24,422 10,203 2,102 549 11,1977 510 138 99 91 1,178,346 EXPORT 2016 20,319 76,276 22,661 1,994 301 4 1,1993 101 11,178,346	0.0% 100% SHARE % 45.6% 15.7% 16.6% 3.1% 2.2% 2.2% 2.2% 2.2% 2.2% 3.1% 1.2% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
NO. PROID 1 1 2 3 4 4 5 5 6 6 7 7 8 8 9 9 10 11 11 12 2 2 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAHATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI FUSO  DATSUN  HINO  ISUZU  NISSAN  B M W  UT RIUCKS  MERCEDES BENZ  HYUNDAI (PC)  YOLKSWAGEN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  PRTS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  BUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDA  HONDA  HONDA  HONDA  HONDA  HONDA  TOYOTA  SUZUKI  BUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDA  HONDA  HONDA  HONDA  HONDA  HONDA  TOYOTA  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  SUZUKI  HINO  MITSUBISHI  NISSAN  TOYOTA  SUZUKI  BUZUKI  HINO  MITSUBISHI  NISSAN  TOTAL CKO (SET)  TOYOTA	82,676  JAN  JAN  33,913  16,152  13,034  10,573  4,399  3,411  1,502  500  1,352  150  204  204  3,636  4,800  1,926  210  30  24  24  24  24  24  26  300  296  300  300  300  300  4,22,750	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 19.03	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,1769 1,353 1,1608 41 1102,507 285,118  MAR 7,298 7,298 5,781 1994 113,33 298 14,504 12,240 1,003 300 300 13,548	346,767  APR 40,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 11 254 254 206 95 20 104,412 389,530  APR 10,874 6,193 1,544 207 160 1,128 240 1,128 240 1,128 240 27 23,343	MAY 47,629 17,407 15,637 10,760 3,366 3,029 3,605 2,148 1,169 904 179 105,957 495,467  MAY 10,209 5,507 1,789 155,507 1,789 155,507 1,7796 1,	529,071  MOI JUN 46,163 19,053 16,245 10,273 3,832 2,464 3,360 2,143 1,207 915 63 88 32 14 14 106,012 601,499 10,008 7,790 2,150 101 10,008 7,790 2,150 214 17,978 1,798 1,798 300 100 100 100 119,992	591,498  NTH  JUL  34,698 8,019 10,335 6,547 7,18 1,560 1,639 1,1467 718 529 93 -3 -3 -3 -3 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4 -4	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 9 200 39 4 20 105,589 775,445	778,540  SEP 50,930 14,667 16,669 9,118 2,544 881 12,244 1,271 881 1184 101 1241 941 101 241 95 5 101,472 676,917  SEP 6,483 6,783 1,993 375 18 18 18 16,664 40 40 40 41,410	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,038 1,214 175 140 196 39 3 3	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1,336 1,138 118 18 18 18 19 108,035 1,089,222 108,921 17,702 18,516 14,526 17,702 18,516 18,516 14,584 18,584	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,2052 28 1,613 1,212 420 137 1466 58 4	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 10,203 2,102 549 11,977 510 138 99 3 3	0.0% 100% SHARE % 45.0% 16.0% 15.7% 9.0% 15.7% 9.0% 10
NO. 1 2 3 4 4 5 5 6 6 7 7 8 8 19 20 21 1 2 2 3 3 4 4 5 5 5 6 6 7 7 8 8 19 20 21 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL. CUMULATIVE DUCTION  BRAND  TOYOTA HONDA AND	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,1902 960 1,1352 150 204 433 3 3 91,068 91,068  JAN  JAN  JAN  JAN  JAN  3,638 4,800 1,1226 100 300 100 936 5,000 936 300 00 00 00 00 00 00 00 00 00 00 00 00	FEB 34,898 18,517 14,451 9,037 3,669 4,50 9,1543 182,611 1,26 1,27 1,28 1,28 1,28 1,28 1,28 1,28 1,28 1,28	MAR 43.668 43.668 19.388 14.029 10.046 3.672 3.099 2.918 47 1.789 1.583 1.608 47 1.04 25 1.04 1.05 1.05 1.05 1.05 1.05 1.05 1.05 1.05	346,767  46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 11 254 206 95 20 104,412 389,530  APR 10,874 10,574 10,474 2,166 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,206 1,207	MAY 47,629 17,407 15,637 10,760 3,365 3,029 3,605 2,148 1,169 904 179	529,071  MOI JUN 46,163 46,163 19,083 16,245 10,273 3,863 2,2464 3,360 2,143 1,207 915 68 322 14 14 10,6012 601,499  MOI JUN 10,008 17,790 2,150 2143 162 17,791 214 162 20,474 110,012	591,498  JUL  4,899  68,357  68,357  68,357  68,357  68,357  68,357  130  140  110  110  110  110  110  110	AUG 51,497 16,316 18,314 19,477 12,267 19,200 19,20	778,540  SEP  50,930 14,667 16,069 9,118 2,544 881 12,241 881 184 101 101 241 92 5 5 101,472 876,917  SEP SEP 6,483 1,933 375 18 1 15,650 2,424 450	871,186  OCT  49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,008 1,214 175 140 196 39 3 3 11,256 7,408 1,394 1	NOV 54,098 15,743 19,669 8,436 2,598 8,57 1,336 1,336 1,089,222 1,336 1,336 1,089,222 1,336 1,336 1,089,222 1,336 1,336 1,089,222 1,336 1,	1,073,547  DEC 43,067 44,019 16,327 7,933 1,303 1,303 1,212 420 137 146 58 4 4 1,178,346  DEC 6,6,588 6,739 1,543 2265 27 31 1,511 286 286 1,513 287 1,513 287 1,513 288 1,513 2	PROD 2016 537,415 195,274 195,371 113,243 30,674 30,704 22,4422 10,203 24,422 10,203 24,122 549 1,977 510 138 3 3 1,178,346  EXPORT 2016 2,2,640 1,994 301 2,1626 2,1626 340 340 4 4 4 194,380 340 4 4 4 194,380 340 4 4 4 8 194,380 340	0.0% 100% SHARE % 16.6% 16.6% 15.7% 9.6% 10.7% 1
NO. PROUE NO. 1 1 2 3 3 4 4 5 5 6 6 7 7 8 8 7 8 8 9 9 10 11 11 12 2 2 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO ISUZU NISSAN B M W UTRUCKS MERCEDES BRZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WILING SOKON GRAND TOTAL CUMULATIVE  RESAND TOYOTA DAHATSU SUZURI NISSAN TOYOTA COMMANDAI SUZURI SUZU NISSAN RENAULT AUDI CHEVROLET SCANIA WILING SOKON GRAND TOTAL CUMULATIVE  RTS  BRAND TOYOTA DAHATSU SUZURI HINO HYUNDAI (PC) NISSAN TOYOTA CHEVROLET SCANIA WILING SOKON GRAND TOTAL CUMULATIVE  RTS  BRAND TOYOTA DAHATSU SUZURI HINO HYUNDAI (PC) NISSAN TOYOTA CHEVROLET TOYOTA SUZURI HINO HYUNDAI (PC) NISSAN TOYOTA SUZURI HINO MITSUBISHI NISSAN TOTAL CRO (SET) TOYOTA SUZURI BUZURI	## 82,676  JAN  33,913 18,152 13,034 10,573 4,399 33,411 2,944 11,902 960 13,362 150 204 433 28 204 433 28 10,668 91,068 91,068  JAN 3,638 4,800 1,926 210 30 244 1,926 210 30 244 1,926 30 30 4,800 1,926 5,000 836 300 6,236 422,750 10,050	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 19.03	262,243  MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,1769 1,353 1,1608 41 1102,507 285,118  MAR 7,298 5,781 994 1333 298 14,504 12,200 11,508 300 11,508 300 11,508	346,767  APR 46,067 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 741 11 254 206 95 20 104,412 389,530  APR 10,874 6,193 1,544 2,977 160 175 18,978 18,978 21,900 1,128 240 75 75 75 23,343 581,466	433,106  MAY 47,629 17,407 15,637 10,760 3,366 3,326 3,029 3,605 2,148 1,169 904 179	529,071  MOI JUN  46,163 19,653 16,245 10,273 3,862 2,464 43,360 2,143 1,207 915 63 88 32 14 14 106,012 601,499 10,008 7,790 2,150 10,008 17,704 300 100 11,704 300 100 11,704 300 300 300 300 300 300 300 300 300 3	S91,498	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 9 200 39 4 20 105,589 775,445  AUG 77,164 6,572 2,749 295 267 15,772 2,749 295 267 15,772 2,688 480 20 15,576 20 18,960 529,087	778,540  SEP  50,030 14,667 15,069 9,118 2,544 881 12,241 881 184 101 101,472 876,917  SEP 6,483 6,783 1,993	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,038 1,214 175 140 196 39 3 3	NOV 54,098 15,743 19,668 8,436 2,598 856 1771 18 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,2052 28 1,613 1,212 420 137 1466 58 4 4	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,402 24,422 14,062 10,203 2,102 549 11,977 510 138 99 3 3 1,178,346 EXPORT 2016 89,319 76,278 22,661 1,994 301 14,880 340 194,395 176,042 21,2644 4,980 340 202,626 4,980 340 202,626	0.0% 100% SHARE %5.6% 45.6% 15.6% 15.7% 3.1% 2.2% 2.2% 2.1% 1.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO. PROUE NO. 1 1 2 3 3 4 4 5 5 6 6 7 7 8 8 9 9 10 11 11 12 2 2 1 1 1 1 2 2 1 1 1 1 2 2 1 1 1 1 2 1	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAHATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI FUSO  DATSUN  HINO  BN W  UD TRUCKS  MISSAN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  PRISS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  SUZUKI  HINO  MITSUBISHI  NISSAN  TOTAL CKO (SET)  TOYOTA  HONDA  SUZUKI  BUZUKI  HINO  MITSUBISHI  NISSAN  TOTAL CKO (SET)  TOYOTA  HONDA  SUZUKI  BUZUKI  BUZUKI  HINO  AL COMPONENT (PCS)	82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,411 2,944 1,1002 960 1,1582 150 150 150 150 150 150 150 150 150 150	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 19.03	MAR 43.668 43.668 19.398 14.029 10.646 3.672 3.099 2.918 1.769 1.353 1.600 41 218 41 25 49 1.029 1.025,077 285,118  MAR 7.296 5.781 994 1.333 2.98 4.14,504 1.008 3.009 1.15,548 4.66,681 1.26,26 2.550 1.320 240 478,997	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 7,411 254 206 95 20 20 398,530  APR 10,674 6,193 1,544 2,077 160 160 1,544 2,077 160 160 1,544 2,190 1,544 2,190 1,544 2,75 2,75 2,75 2,75 2,75 2,75 2,75 2,75	MAY 47,629 17,407 15,637 10,760 3,366 3,029 3,605 2,148 1,169 904 179	MOI JUN 46,163 19,653 16,245 10,273 3,832 2,464 4 3,360 2,45 14 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 6 1 1,207 915 1 1,207 915 915 915 915 915 915 915 915 915 915	591,498  NTH  JUL  4,849  6,109  10,335  6,547  718  529  93  1,467  718  529  93  1,467  718  529  93  1,467  718  130  49  1 1	AUG 51.497 16.316 16.314 9.477 2.576 2.268 2.313 2.287 1.200 3.9 4 2.0 7.1445  AUG 7.164 6.572 2.749 2.85 2.67 1.7047 15.772 2.688 480 480 20 20 20 20 20 20 20 20 20 20 20 20 20	778,540  SEP 50,930 14,667 16,669 9,118 2,544 881 12,244 881 184 101 11 241 92 5 5 101,472 876,917  SEP 6,483 1,993 375 18 18 18 18,441 19 101,472 101,47	871,186  OCT 49,887 15,657 19,169 9,047 2,608 2,052 1,072 2,038 1,214 175 140 195 39 3 3 195 195 39 1,214 175 140 195 39 33 11,214 175 140 195 39 31 31 11,214 175 187 187 195 195 195 195 195 195 195 195 195 197 197 197 197 197 197 197 197 197 197	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,2,052 28 1,613 1,212 420 137 146 58 4 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 15,077 138 18 19 19 19 138 19 11,178,346 1	0.0% 100% SHARE % 45.6% 15.6% 15.7% 9.6% 3.1% 1.2% 0.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0
C. PROU NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 14 15 16 16 17 18 8 9 10 11 12 21 1 12 21 1 12 21 1 12 20 21 1 1 2 2 3 4 5 6 6 7 8 1 2 3 4 5 6 6 7 8 1 2 3 4 5 6 6 7 8 1 2 3 4 5 6 6 7 8 1 2 3 4 5 6 6 6 7 8 1 2 3 4 5 6 6 6 6 7 8 1 2 3 4 5 6 6 6 6 7 8 1 2 3 4 5 6 6 6 6 7 8 1 1 2 3 4 5 6 6 6 6 7 8 1 1 2 3 4 5 6 6 6 6 6 6 7 8 8 1 1 2 3 4 5 6 6 6 6 7 8 8 8 8 8 8 9 1 1 2 3 4 5 6 6 6 6 6 7 8 8 8 8 8 8 8 9 1 1 2 3 4 5 6 6 6 6 6 6 6 6 6 6 6 6 7 8 8 8 8 8 8 8	GRAND TOTAL CUMULATIVE DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUK MISUBISHI FUSO DATSUN HINO ISUZU NISSAN B M W UD TRUCKS MERCEDES BRZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE DAHATSU SUZU NISSAN HONDA GRAND TOTAL CUMULATIVE TOYOTA DAHATSU HINO HINO HINO HINO HINO HINO HINO HINO	## 82,676  JAN  33,913 18,152 13,034 10,573 4,399 33,411 2,944 11,902 960 13,362 150 204 433 28 210 30 31 31 32 31 31 33 31 31 31 31 31 31 31 31 31 31	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 19.03	MAR 43,668 19,398 14,029 10,646 3,672 3,099 2,918 1,769 1,353 1,1608 41 1102,507 285,118  MAR 7,298 5,781 994 1333 298 1102,507 14,504 15,208 300 14,504 16,208 300 11,508 300 11,508 300 13,548 466,681	346,767  APR 40,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 7,411 254 206 95 20 104,412 389,530  APR 10,674 6,193 1,544 207 160 160 1,128 240 75 18,978 21,900 1,128 240 75 23,343 581,466 7,398 1,440 1,400 308	MAY 47,629 17,407 15,637 10,760 3,366 3,029 3,605 2,148 1,169 904 179 188 47,77 12,50 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,776 10,7776 10,7	529,071  MOI JUN 46,163 46,163 19,053 16,645 10,273 3,863 2,464 3,360 2,143 1,207 915 5 243 14 14 106,012 601,499  MOI JUN 10,008 7,790 2,150 2,	591,498  NTH  JUL  34,698  8,019  10,335  6,547  718  529  93  130  149  11  14  4849  5,115  1467  15,115  165  165  17,782  13,642  1,2866  1,3864  1,3866	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 39 4 20 105,589 775,445  AUG 77,164 6,572 2,749 295 267 1,70,47 15,772 2,749 480 20 11,70,47 15,772 2,688 480 20 11,960 529,067 5,536 3,145 1,200	778,540  SEP 50,930 14,667 16,669 9,118 2,544 881 12,244 1,271 881 1184 101 241 92 5 5 101,472 876,917  SEP 6,483 6,783 1,993 375 18 18 18 18 18 18 18 18 19 10 10 11,652 16,650 40 18,964 441,410 5,550	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,038 1,214 175 140 195 39 3 3 104,270 981,187  OCT 11,256 7,408 1,994 2,955 138 1,214,994 2,556 138 1,994 2,560 600 600 21,974 613,980 9,780 2,2544 420	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1,336 1,138 11,138	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 1,303 1,2052 28 1,613 1,212 420 137 146 58 4 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 10,203 2,102 2,102 3,107 510 138 99 3 1,1778,346  EXPORT 2016 22,840 1,974 301 4 4 90,319 76,276 22,861 1,994 301 4 4 990,319 76,276 6 22,861 1,994 301 4 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 1,994 301 4 990,319 76,276 6 22,861 340 340 340 340 340 340 340 340 340 340	0.0%  SHARE % 45.6% 45.6% 10.6% 11.57% 9.6% 2.2% 12.1% 1.2% 1.2% 1.2% 1.2% 1.2% 1.
NO. EXPEDID NO. EXPEDID NO. 1 2 3 4 4 5 5 6 6 7 8 8 9 9 10 11 11 12 13 14 4 15 18 18 19 19 19 10 10 11 12 13 14 15 16 16 17 17 18 18 17 17 18 18 18 17 17 18 18 18 17 17 18 18 18 18 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	GRAND TOTAL CUMULATIVE DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO ISUZU NISSAN B M W UD TRUCKS MERCEDES BENZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE DATSUN HINO TOYOTA DAHATSU SUZU NISSAN WULING SOKON GRAND TOTAL CUMULATIVE DAHATSU SUZU HINO HONDA HONDA HONDA TOYOTA DAHATSU SUZUKI SUZU HINO HYUNDAI (PC) NISSAN TOYOTA DAHATSU SUZUKI SU	82,676  JAN  33,913 33,913 16,152 13,034 10,573 4,599 3,411 2,944 11,902 9602 11,502 150 150 150 150 150 150 150 150 150 150	FEB 34,898 18,517 14,451 9,037 1,053 18,261 19,037 1,126 1,1	262,243  MAR 43,668 43,668 43,668 43,668 43,668 43,668 43,668 43,672 43,079 2,918 41,779 2,918 41 218 41 25 49 49 41 42,507 285,118  MAR 7,288 5,781 994 41 13,33 298 406,681 1,083 300 1,083 406,681 1,584 466,681 1,524 478,997 478,997	346,767  APR 46,967 17,556 14,055 11,596 3,545 3,184 2,961 2	MAY 47,629 17,407 15,637 10,760 3,366 3,029 3,605 2,148 1,169 904 179	MOV JUN JUN MOV JUN JUN MOV JUN	591,498  NTH  JUL  4,698  63,377  669,856  NTH  JUL  1,380	AUG 7,164 6,672 2,749 296 480 480 15,366 14,27 5,536 3,145 1,368 440,106 AUG 51,268 875 710 880 880 880 880 880 880 880 880 880 8	778,540  SEP  SUBSEP	871,186  OCT 49,887 15,657 19,169 9,047 2,069 2,052 1,072 2,088 1,214 175 140 195 39 3 3 104,270 981,187  OCT 11,256 7,408 1,994 2,956 1388 2,1974 2,545 2,545 4,240 600 9,760 9,7	966,438  NOV 54,098 54,098 15,743 19,666 8,436 2,598 2,377 856 566 216 171 132 1 18 18 18 19 108,035 1,089,222 13,366 17,7024 2,289 130 152 2 18,516 145,564 17,776 6,512 18,564	1,073,547  DEC 43,067 43,067 14,819 16,327 7,833 1,303 1,212 420 137 146 58 4 4	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 14,062 14,062 15,203 138 138 138 138 138 138 138 138 138 13	0.0% 100% SHARE % 45.5% 45.5% 15.7% 16.6% 2.2% 2.2% 2.2% 2.2% 0.2% 0.0% 0.0% 0.0
NO. PROUE NO. 1 1 2 3 3 4 5 6 6 7 7 8 9 9 100 11 11 15 16 6 17 18 18 19 200 21 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL.  GRAND TOTAL.  GUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  HONDA  DAHATSU  SUZUKI  MITSUBISHI FUSO  DATSUN  HIND  BN W  BN W  MERCEDES BENZ  HYUNDAI (PC)  VOLKSWAGEN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL.  CUMULATIVE  PRINC  DATSUN  HIND  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  ORTS  BRAND  TOYOTA  HONDA  CHEVROLET  SUZUKI  HIND  HIND  HONDA  CHEVROLET  SUZUKI  HIND  HONDA  CHEVROLET  TOYOTA  HONDA  CHEVROLET  TOYOTA  GRAND  TOYOTA  HONDA  CHEVROLET  TOYOTA  HONDA  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDOR  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDOR  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  MITSUBISHI MOTORS	## 82,676  JAN  33,913 18,152 13,034 10,573 4,399 3,4111 2,944 11,002 960 1,1562 150 150 1,1562 150 1,1562 150 1,1562 150 1,1562 1,1560 1,1562 1,1560 1,1562 1,1560 1,1562 1,1560 1,1562 1,1560 1,1562 1,1560 1,1562 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563 1,1560 1,1563	FEB 34,898 18,517 14,451 9,037 1,052	MAR 43.668 19.398 14.029 10.646 3.672 2.918 1,769 1,353 1,600 41 25 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,553 1,000 41 1,554 49 49 40 478,997 40 478,997 481 1153 481 481 481 481 481 481 481 481 481 481	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2,166 1,296 7,411 254 2,06 95 20	MAY 47,629 17,407 15,637 10,760 3,365 3,029 3,605 2,148 1,169 904 179	529,071  MOI JUN  46,163 19,653 16,245 19,273 3,863 2,2464 3,360 2,143 1,207 915 5 243 1,207 915 68 83 32 14 14 10,008 7,790 2,150 100,008 17,790 2,150 100,008 11,704 300 10 10 10 11 10 10 11 10 10 11 11	591,498  NTH  JUL 24,369 441,970  11,380 5,197 7,187 5,188 5,198 5	AUG 51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 9 200 39 4 4 20	778,540  SEP 50,930 14,667 10,069 9,118 2,544 881 1,271 881 11,184 101 11 241 192 5 5	871,186  OCT 49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3 194,270 981,187  OCT 11,256 7,408 1,394 2,253 2,398 1,214 1,254	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1,336 1,336 1,336 1,336 1,336 1,089,222 1,0	1,073,547  DEC  43,067 14,619 16,327 7,933 1,303 2,052 28 1,1613 1,212 420 137 146 58 4 4	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 15,077 510 138 99 91 31	0.0% 100% SHARE % 45.6% 45.6% 15.7% 9.6% 2.2% 2.2% 2.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO. EXPED NO. EX	GRAND TOTAL. CUMULATIVE DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUKI MITSUBISHI FUSO DATSUN HINO ISUZU NISSAN B M W UD TRUCKS MERCEDES BRZ HYUNDAI (PC) VOLKSWAGEN RENAULT AUDI CHEVROLET SCANIA WULING SOKON GRAND TOTAL. CUMULATIVE DAHATSU SUZUKI HINO HINO CHEVROLET SCANIA WULING SOKON GRAND TOTAL. CUMULATIVE TOTAL CHEVROLET SCANIA HONDA HINO HINO HINO HINO HINO HINO HINO HINO	## 82,676  JAN  JAN  33,913  18,152  13,034  10,573  4,599  3,411  2,944  11,502  9602  11,502  150  -  204  43,341  3  3  3  3  3  4,599  1,552  150  5  5  1,552	FEB 34,898 18,517 14,451 18,517 14,451 19,037 11,540 11,50	262,243  MAR 43,668 43,668 43,668 43,668 43,668 43,668 43,668 43,672 43,309 2,918 41,769 41 41 42 52 49 49 41 42,507 285,118  MAR 7,298 5,781 994 41 13,33 298 40 478,997  MAR 3,289 1,524 478,997	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2	433,106  MAY 47,629 17,407 15,637 10,707 3,306 3,026 3,026 3,026 3,026 1,109 47,77 12 7 10,707 495,487  MAY 10,209 5,507 1,789 155 82 2,44 1,416 2,47 1,77 1,77 1,77 1,77 1,77 1,77 1,77 1	MOV JUN JUN MOV JUN	591,498  NTH  JUL  34,698  8,019  10,335  6,547  2,572  1,560  1,580  1,580  1,980  1,	AUG 7,164 6,672 2,749 295 2,688 480 2,688 2,688 480 11,708 440,108 440 440 440 440 440 440 440 440 440 4	778,540  SEP 50,303 14,667 16,069 9,118 2,544 881 12,241 1,271 881 1184 101,17 241 92 5 6,433 6,783 1,993 3,75 18 1 1,562 1,6050 2,424 441,410 5,550 2,424 441,410 5,550 2,424 441,410 5,550 2,424 441,410 5,550 2,425 149,686	871,186  OCT 49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3 112,144 175 140 195 39 3 3 112,144 175 140 195 39 3 3 104,270 981,187  OCT 11,256 7,408 1,994 2,956 1388 1,994 2,956 1388 1,994 2,957 3,421 3,740 627,079  OCT 3,421 1,021 80 0CT 3,421 1,021 80	966,438  NOV 54,098 54,098 15,743 19,666 8,436 2,598 2,577 856 566 2,167 171 32 1 188 18 19,035 1,089,222  NOV 8,921 7,024 2,289 130 152 2,289 130 140 150 150 150 150 150 150 150 150 150 15	1,073,547  DEC 43,067 43,067 14,819 16,327 7,833 1,303 1,212 420 137 146 58 4 4	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 15,203 1510 1510 1510 1510 1510 1510 1510 15	0.0% 100% SHARE % 45.6% 45.6% 15.7% 9.6% 2.2% 2.2% 2.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO. EXPED NO. EX	GRAND TOTAL. CUMULATIVE DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUK MISSAN B W W UD TRUCKS MISUZU NISSAN B W W UD TRUCKS WIGHT B W W ULING SOKON GRAND TOTAL CUMULATIVE DAHATSU SUZUK HIND HONDA HONDA HONDA HONDA HONDA HONDA MISSAN TOYOTA BUZUK B W W HONDA HONDA HONDA MISSAN TOYOTA HONDA SUZUK B W W HIND MISSAN TOYOTA HONDA SUZUK B W W HIND MISSAN MISSAN TOYOTA HONDA SUZUK B W W HIND MISSHI MISSAN MISSAN MISSHI MOTORS TOYOTA HONDA SUZUK B W W HIND MISSHI MOTORS TOYOTA MAZDA HONDA SUZUK NISSHI MOTORS TOYOTA MAZDA HONDA SUZUK NISSAN MITSUBISHI MOTORS TOYOTA MAZDA HONDA SUZUK NISSAN NISSAN MITSUBISHI MOTORS TOYOTA MAZDA HONDA SUZUK NISSAN NISSAN NISSAN NISSAN NISSAN MITSUBISHI MOTORS TOYOTA MAZDA HONDA SUZUK NISSAN NIS	92,676  JAN  33,913  33,913  10,773  4,399  33,111  2,944  11,902  9602  11,502  150  - 204  43,311  28  97,068  91,068  91,068  91,068  91,068  91,068  91,068  1,202  4,800  1,202  1,202  1,202  1,202  1,202  1,202  1,202  1,202  1,203  1,203  1,204  1,205  1,206  1,	FEB 34,898 18,517 14,451 9,037 1,083 18,2611 1,086 18,261 11,26 1,26 1,26 1,26 1,26 1,26 1,26	MAR 43.668 19.988 14.029 10.646 3.672 2.918 1,769 1,353 1,600 41 41 25 49 10.2507 285,118  MAR 7,288 5,781 994 1,353 296 4,789 1,1600 4,78,997 4,504 4	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,184 2,961 2	## 433,106    MAY   47,629   17,407   16,637   10,760   10,771   10,760   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   10,760   10,771   1	529,071  MOI JUN  46,163 19,653 16,245 19,273 3,652 2,464 3,360 2,143 1,207 915 5 243 1,207 915 68 32 14 14 17,04 10,008 7,790 2,150 101 102 102 103 103 104 105 105 105 105 105 105 105 105 105 105	591,498  WITH  JUL  34,698  8,019  10,355  6,547  2,572  1,667  718  529  93  -1  100  100  100  100  100  100  100	AUG  51,497 16,316 16,314 9,477 2,576 2,268 2,313 2,287 1,200 839 9 200 39 4 4 20 17,164 6,572 2,749 2,868 4,800 20 17,164 17,177 2,688 4,800 20 17,17,177 2,688 4,800 20 20 20 20 20 20 20 20 20 20 20 20 2	778,540  SEP  50,303 14,667 16,069 9,118 2,544 881 12,241 881 184 1,271 881 101,472 876,917  SEP 6,483 6,783 1,993 3,75 18 1 15,562 2,424 44,41 41,410 5,550 2,424 449,686  SEP 3,035 1,244 441,410 5,550 2,425 1,449,686	871,186  OCT 49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3 110,127 0CT 11,256 7,408 1,994 295 138 11,274 295 138 104,270 981,187  OCT 11,256 7,408 1,994 295 138 104,270 981,187  OCT 11,256 7,408 1,994 2,540 2,540 3,421 1,021 80 000 07 3,421 1,021 80 000 3,700 2,545 555 719 80 5555 719 250 323 333 174	NOV 54,098 15,743 19,666 8,436 2,598 2,377 856 1,336 1	1,073,547  DEC 43,067 14,819 16,327 7,833 1,303 1,205 2,62 28 31,1613 1,212 4207 137 146 58 44	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 14,062 15,077 510 138 99 99 3 3 1,178,346 EXPORT 2016 90,319 76,276 22,861 24,040 1,994 301	0.0% 100% SHARE % 45.6% 15.7% 16.6% 1.1% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2
NO. EXPC NO. 1 1 2 3 3 4 5 6 6 7 7 8 8 9 9 10 1 1 1 2 2 3 3 4 4 5 5 6 6 7 7 8 8 9 9 10 1 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA HONDA	92,676  JAN  33,913 18,152 13,034 10,573 4,399 33,411 2,944 11,902 960 1,1352 150 204 433 3 3 91,068 91,068 91,068 91,068 1,260 1,262 1,260 1,262 1,260 1,262 1,260 1,262 1,260 1,262 1,260 1,263 1,260 1,26	FEB 34,898 18,517 14,451 9,037 3,063 1,126	MAR 43.684 43.684 19.988 14.029 10.646 3.672 3.099 2.918 1,769 1,353 1,608 41 41 25 49 10.2507 285,118  MAR 7.208 7.208 41 14,504 11,608 49,108 40,10	346,767  APR 46,067 17,226 14,055 11,396 3,545 3,184 2,961 2,966 1,296 7,411 254 2,06 95 20 206 48,072 48,073 49,073 40,074 41,273 40,074 41,273 41,284 42,074 41,284 42,074 43,074 44,174 44,174 45,183 46,183 1,544 47,074 48,078	MAY 47, 629 17, 407 15, 637 10, 760 3, 365 3, 029 3, 605 2, 148 1, 169 904 179	Moi   Jun   Jun   Moi   Jun   Jun   Moi   Jun   Jun   Jun   Moi   Jun   Jun   Jun   Moi   Jun	591,498  NTH  JUL  2,369  11,380  12,369  14,497  13,469  14,477  14,696  1,589  1,1667  1,589  1,1667  1,589  1,167  1,589  1,167  1,1	AUG 77.164 6.672 2.749 2.95 2.67 1.7047 15.772 2.586 480 2.686 2.6	778,540  SEP 50,930 14,667 10,669 9,118 2,544 881 1,271 881 11,184 101 11 241 192 2 5 5	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,038 1,2:14 175 140 198 39 3 3 198 198 198 198 198 198 198 198 198 198	966,438  NOV 54,098 54,098 15,743 19,666 8,436 8,436 15,743 19,646 8,436 15,743 19,646 1,337 1,336 1,337 1,336 1,337 1,336 1,337 1,336 1,337 1,337 1,336 1,337 1,3	1,073,547  DEC  43,067 14,619 16,327 7,393 1,303 2,052 28 1,613 1,212 420 137 146 58 4 4	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 10,203 2,102 549 11,977 510 138 99 93 3 1,178,346  EXPORT 2016 90,319 76,276 22,861 2,400 1,994 301 1	0.0% 100% SHARE % 45.6% 45.6% 15.7% 9.6% 2.2% 2.2% 2.1% 1.2% 0.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
NO. EXPCO NO. 1 1 2 3 3 4 4 5 5 6 6 7 8 8 9 9 10 11 12 2 3 3 4 4 5 5 6 6 7 7 8 8 9 9 10 1 1 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAHATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI MOTORS  MITSUBISHI FUSO  DATSUN  HINO  LISUZU  NISSAN  B M W  UTRUCKS  MERCEDES BENZ  HYUNDAI (PC)  YOLKSWAGEN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  RTS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDAI  HONDAI  HONDAI  HONDAI  HONDAI  HONDAI  HONDAI  SUZUKI  BUZUKI  BUZ	## 82,676  JAN   JAN   33,013   31,152   13,034   34,039   34,114   32,04   34,039   34,114   34,039   34,114   34,039   34,114   34,039   34,114   34,039   34,114   34,039	FEB 34,898 18,517 14,451 19,037 32,003 1,128 1,1340	MAR 43,688 44,688 45,781 45,781 46,788 481 481 481 483 489 481 483,789 481 483,789 481 483,789 481 483,789 481 483,789 481 483,789 481 483,789 484,789 485,789 485,789 485,789 485,789 485,789 485,789 485,789 485,789 485,789 486,789 486,789 487 487 487 487 487 487 487 487 487 487	346,767  APR 46,967 17,526 11,396 3,545 3,194 2,816 2,917 2,917 2,	MAY 47,629 47,629 47,627 10,760 3,362 3,065 2,148 1,169 904 17,791 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,7716 10,771	MOI   JUN   46,163   3,862   4,862   6,862	591,498  NTH  JUL  34,698  8,019  10,335  8,647  2,572  1,667  718  529  93  11  130  49  11  14  4,849  5,115  1,782  166  8,567  669,856  1,1660  1,1782  1,167  1,167  1,167  1,1782  1,178	AUG 51.497 16.316 19.477 12.576 2.274 19.200	778,540  SEP   Sep   S.	871,186  OCT 49,887 15,657 19,1697 16,1657 2,0692 1,072 2,0693 1,214 1674 175 1895 39 3 3	NOV 54,098 54,098 15,743 19,646 14,584 15,743 19,646 14,584 15,743 19,646 14,584 15,743 19,646 14,584 15,76	DEC 43,067 43,06	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 15,203 1,197 510 1318 199 3 3 1,178,346 EXPORT 2016 20,626 6,048,470 93,319 76,276 22,627 6,048,470 93,319 78,930 3,002 6,233,114	0.0% 100% SHARE % 45.6% 15.7% 15.7% 10.0%
NO. EXPCOD.  1 1 2 2 3 4 4 5 6 6 7 7 8 8 9 9 10 11 12 13 14 15 15 16 15 15 15 15 15 15 15 15 15 15 15 15 15	GRAND TOTAL.  GRAND TOTAL.  CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAHATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI FUSO  DATSUN  HINO  DATSUS  B M W  UTRUCKS  MERCEDES BENZ  HYUNDAI (PC)  YOLKSWAGEN  RENAULT  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  RIS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HINO  TOYOTA  DAHATSU  SUZUKI  HINO  HONDAI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  RTS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDAI  HONDAI  HONDAI  HONDAI  HONDAI  HONDAI  SUZUKI  BUZU  HINO  MITSUBISHI  MISSAN  TOTAL CKO (SET)  TOYOTA  BUZUKI  BUZU	92,676  JAN  33,913 18,152 13,034 10,573 4,399 33,411 2,944 11,902 960 1,1352 150 1,362 1,150 204 433 3 3 3	FEB 34,898 18,517 14,451 19,037 32,003 1,126 11,126	MAR 43,688 44,688 45,256 46,2530 478,997 478,997 481 433,548 466,881 486,881	346,767  APR 46,967 17,526 14,055 11,396 3,545 3,194 2,816 2,917 2,917 2	MAY 47, 629 17, 407 15, 637 10, 760 3, 365 3, 209 3, 605 2, 148 1, 169 904 179	MOI   JUN   46,163   3,862   4,862   6,862	591,498  NTH  JUL  34,698  8,019  10,335  8,647  2,572  1,667  718  529  93  11  130  49  91  14  4,849  5,115  1,782  165  180  10  11  11  11  12  12  13  14  14  17  15  18  10  15  17  18  18  18  19  19  19  19  19  19  19	AUG 51,497 16,316 18,314 9,477 2,576 2,268 2,313 2,287 1,200 8399 200 39 4 4 20 105,589 775,445  AUG 7,164 6,572 2,749 267 1,107 17,177 15,777 2,688 480 20 20 11,138 540,106  AUG 2,582 1,298 3,146 1,200 1,138 540,106  AUG 2,582 1,298 3,146 1,298 3,298	778,540  SEP   SEP   S.	871,186  OCT 49,887 15,657 19,169 9,047 2,069 9,047 2,069 1,221 1,072 1,	NOV 54,098 54,098 15,743 19,646 8,438 15,743 19,646 14,546	DEC 43,067 43,06	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 15,203 1,1977 510 1318 199 9 1,1977 510 1318 199 9 1,1977 510 1318 199 9 1,1977 510 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 199 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 10 1318 1318	0.0% 100% SHARE % 45.6% 45.6% 15.7% 15.7% 10.0%
C. PROUT 1 1 2 3 3 4 5 6 6 7 7 8 9 9 10 1 1 2 2 3 3 4 4 5 5 6 6 7 7 8 8 7 7 8 9 9 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  HO	## 82,676  JAN  33,913 18,152 13,054 10,773 4,399 3,411 2,944 1,1902 960 1,1552 150 150 150 150 150 150 150 150 150 150	FEB 2,761 6,264 6,	MAR   43.684   19.388   14.029   1.353   1.3548   44.029   1.353   1.3548   45.028   1.353   1.3548   45.028   1.353   1.3548   45.028   1.353   1.3548   45.028   1.353   1.3548   45.028   1.353   1.3548   45.028   1.3548   1.	APR 46,077 17,526 14,055 11,396 59 16,000 11,128 207 160 160 175 207 160 160 175 207 160 160 175 207 160 160 175 207 160 160 160 160 160 160 160 160 160 160	MAY 47,629 17,407 15,637 10,760 3,365 3,029 3,605 2,148 1,169 904 179	MOI   JUN   46,163   19,053	S91,498  NTH  JUL  34,086  8,019  10,387  6,547  2,572  1,560  1,639  1,167  718  529  93	AUG	778,540  SEP 50,930 14,667 16,669 9,118 2,544 881 12,241 881 184 101 11 241 92 5 5	871,186  OCT  49,887 15,657 19,169 9,047 2,008 2,052 1,072 2,008 1,214 175 140 195 39 3 3 104,270 981,187  OCT 11,256 1,380 1,38	NOV	DEC 43,057 14,619 16,227 14,619 16,227 17,939 1,543 285 27,039 1,543 27,039 17,039	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 15,203 1,1977 510 138 99 93 3 1,178,346  EXPORT 2016 90,319 76,276 22,861 2,404 2,404 301 1,994 301 1,1994 301 1,1994 301 1,1994 301 1,1994 4,205 1,206	0.0% 100% SHARE 45.6% 45.6% 16.6% 15.7% 9.6% 2.2% 2.2% 1.2% 0.2% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
NO.	GRAND TOTAL. GUMULATIVE  DUCTION  BRAND  TOYOTA HONDA DAHATSU SUZUKI MISSAN B M W ULING SOKON GRAND TOTAL CUMULATIVE  BRAND  B M W ULING SOKON GRAND TOTAL CUMULATIVE  BRAND  TOYOTA ADDI CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE  RTS  BRAND  TOYOTA BRAND TOYOTA DAHATSU SUZUKI SUZUKI SISUZU HINO CHEVROLET SCANIA WULING SOKON GRAND TOTAL CUMULATIVE  RTS  BRAND  TOYOTA DAHATSU SUZUKI	## 82,676    JAN     JAN     33,913     18,152     13,0343     4,999     3,411     2,944     1,502     1,503     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,926     1,927     1,928     1,9	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.453,007 14.453,007 14.500 14.5	MAR 43,688 44,688 45,268 46,688 46,688 47,288 48,286 48,28	346,767  APR 46,967 17,526 11,396 3,452 11,396 3,452 3,452 3,452 2,616 2,266 2,266 2,266 2,266 2,267 2	MAY 47,629 47,620 47,627 10,760 3,362 3,063 1,169 904 17,407 10,760 3,029 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,7716	MOI   JUN   46,163	591,498  NTH  JUL  34,698  8,019  10,335  8,547  718  8,547  718  1300  14,697  1301  44,849  5,115  14,647  14,849  5,115  1,782  1665  1800  1,1,860  1,1,	AUG 51.497 51.49	778,540  SEP   SEP   S. SEP	871,186  OCT  49,887 15,657 19,169 9,047 2,608 9,047 175 2,608 1,2144 175 140 195 39 3 3 104,270 981,187  OCT 11,256 138 1,244 205 138 1,244 1,124	NOV 54,098 54,098 19,09	DEC 43,067 43,06	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,402 24,422 10,203 2,102 549 31,1977 510 138 99 93 3 3 1,178,346  EXPORT 2016 90,319 76,276 22,667 2,640 436 3400 202,626 6,048,470 93,919 76,233,114  IMPORT 2016 31,056 12,051 5,060 33,092 6,233,114  IMPORT 2016 31,056 12,051 5,060 3,390 2,2,657 2,2,672 2,2,121 1,000 1,789 3,390 2,2,657 2,2,677 2,2,172 1,000 1,789 1,442 1,000 1,789 1,442 1,000 1,789 1,442 1,000 1,789 1,442 1,000 1,789 1,442 1,000 1,789 1,443 1,000 1,443 1,443 1,443 1,443 1,443 1,443 1,443 1,443 1,443 1,443 1,443	0.0% 100% SHARE % 4.5.6% 1.5.7% 2.2.7% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
No.   1   2   3   4   4   5   6   6   7   7   8   8   9   9   10   11   12   2   3   4   4   5   6   6   7   7   8   8   9   9   10   10   11   12   13   14   15   16   16   16   16   16   17   18   18   19   16   16   16   16   16   16   16	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA  GONDA  DAHATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI MOTORS  MISSAN  HINO  GRAND  TOYOTA  AUDI  TOYOTA  MISSAN  HINO  TOYOTA  TOYOTA  TOYOTA  TOYOTA  TOYOTA  MISSAN  TOYOTA  DAHATSU  SUZUKI  SUZUKI  SUZUKI  SUZUKI  SUZUKI  TOYOTA  TOYOTA  DAHATSU  SUZUKI  SUZUKI  SUZUKI  HINO  HINO  HINO  HINO  HINO  HINO  HINO  HONDA  CHEVROLET  TOTAL CBU (UNIT)  TOYOTA  TOYOTA  TOYOTA  DAHATSU  SUZUKI  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  AL COMPONENT (PCS)  MERCEDES BENZ  TATA  PROTON  FORO  VOLKSWAGEN  SUKANIA  MINI  MITSUBISHI FISO  BMW  JEEP  FAW  AUDI	## 82,676  JAN   JAN   33,013   18,152   13,0343   4,399   3,411   2,944   1,502   960   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,502   1,503   1,260	FEB 34.898 18.517 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.451 19.037 14.453,007 14.453,007 14.500 14.5	MAR 43,688 44,688 45,268 46,688 46,268 478,997 48,268 48,2	## APR ## 46,077   ## 46,077   ## 46,077   ## 46,077   ## 46,077   ## 46,077   ## 46,077   ## 46,077   ## 2,061   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 2,077   ## 3,081   ## 3,08	## ## ## ## ## ## ## ## ## ## ## ## ##	MOI JUN	S91,498	AUG	SEP SEP 6,483 1,993 1,19	871,186  OCT 49,887 15,657 19,169 9,047 2,008 9,047 175 175 187 187 187 187 187 187 187 187 187 187	NOV S4,098 15,743 19,669 8,436 2,598 856 1,336 1,089,222 1,336 1,089,222 1,336 1,336 1,089,222 1,336 1	DEC 43,057 14,019 16,327 14,019 16,327 17,333 1,303 1,	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,402 24,422 10,203 2,102 549 31,1977 510 138 99 93 3 1,178,346  EXPORT 2016 90,319 76,276 22,667 2,102 22,262 6,448,470 93,919 76,278 202,626 6,488,470 93,919 76,333 7,890 3,302 202,626 6,488,470 93,919 76,333 7,890 3,302 202,626 6,488,470 93,114 194,395 176,042 21,264 199,319 194,395 176,042 21,264 199,319 194,395 176,042 21,264 199,319 194,395 176,042 21,264 199,319 194,395 176,042 21,264 199,319 194,395 176,042 21,264 199,319 194,395 194,395 194,395 194,395 194,395 195,040 196,040 197,040 1	0.0% 100%  SHARE % 4.5.6% 1.5.7% 2.2.7% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
D. EXPCO NO. 1 1 2 2 3 4 5 6 6 7 7 8 9 9 10 11 11 12 2 1 13 14 14 15 16 6 7 7 8 8 9 9 10 10 11 11 12 2 1 13 14 14 15 16 6 7 7 8 8 8 9 10 10 11 11 12 2 1 13 14 15 16 6 7 7 8 8 9 10 10 11 11 12 2 1 13 14 15 16 16 17 18 18 19 10 10 10 10 10 10 10 10 10 10 10 10 10	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA  GONDA  DAMATSU  SUZUKI  MITSUBISHI MOTORS  MITSUBISHI MOTORS  MISSAN  TOYOTA  AND TOYOTA  HIND  LEVEN  BRAND  TOYOTA  MISSAN  TOYOTA  AND TOYOTA  BRAND  TOYOTA  MISSAN  TOYOTA  BRAND  TOYOTA  BRAND  TOYOTA  CUMULATIVE  DATE  ORTS  BRAND  TOYOTA  CUMULATIVE  ORTS  BRAND  TOYOTA  CUMULATIVE  ORTS  BRAND  TOYOTA  CHEVROLET  GONDA  TOYOTA  DAHATSU  SUZUKI  BRAND  HIND  HIND  HIND  HIND  HIND  HIND  HIND  HIND  HIND  HONDA  CHEVROLET  TOTAL CBU (UNIT)  TOYOTA  SUZUKI  S	## 82,676    JAN     33,913     18,152     13,054     10,773     4,399     3,411     2,944     1,902     960     1,352     150     50     7     7     8     9     1,068     9     1,068	FEB 34,898 18,517 14,451 19,037 3,869 14,261 11,151 6,264 2,108 240 11,400 11,500 11,500 11,15	MAR 43.668, 43.668, 43.668, 43.668, 43.668, 43.672, 43.989, 44.029, 47.298, 41.729, 41.553, 49, 41.729, 42.729, 43.309, 44.7298, 45.729, 45.7298, 47.7298, 4	346,767  APR 46,067 17,526 14,055 11,396 3,545 3,184 2,961 2,971 104,412 389,530  APR 10,874 2,977 160 160 17,398 1,440 2,198 2,1980 1,440 2,1980 1,1466 1,298 2,1980 1,440 1,544 2,1980 1,440 1,544 1,544 1,545 1,545 1,545 1,545 1,545 1,555 1,556 1,557 1	MAY 47,629 47,629 47,627 10,760 3,365 40,567 10,760 40,567 40,767	MOI JUN	S91,498	AUG	778,540  SEP 50,930 14,687 15,069 9,118 2,544 881 12,241 881 184 101 11 241 192 5 5 101,672 876,917  SEP 6,483 6,783 1,993 3,75 18 18 18 18 18 19 11 18 18 19 19 19 19 19 19 19 19 19 19 19 19 19	871,186  OCT 49,887 15,657 19,169 9,047 2,008 9,147 175 181 187 181 187 187 187 187 187 187 187	NOV 8.921 1.089.222 1.336 1.435 1.089.222 1.336	DEC 43,057 14,019 16,327 14,019 16,327 17,339 1,300 14,019 16,327 14,019 16,327 14,019 16,327 14,019	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 15,203 1,1977 510 138 99 93 3 1,178,346  EXPORT 2016 90,319 76,276 22,861 2,404 2,404 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,1994 301 301 1,1994 301 1,19	0.0% 100%  SHARE 45.6% 45.6% 16.6% 16.6% 16.6% 17.7% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2
No.   1   2   3   4   5   6   6   7   7   8   8   9   9   9   9   10   11   12   23   34   4   5   5   6   6   7   7   8   8   9   9   9   9   9   9   10   11   12   13   14   15   16   16   16   17   18   17   18   17   18   18   19   18   18   19   18   18	GRAND TOTAL.  GRAND TOTAL.  GUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  DAHATSU  SUZUKI  MISSAN  B M W  UD TRUCKS  MISUZISH HINO  DATSUBSH HINO  LISUZU  NISSAN  B M W  UD TRUCKS  MISUZI  NISSAN  B M W  UD TRUCKS  MISUZI  NISSAN  B M W  UD TRUCKS  B M W  UD TRUCKS  MISUZI  NISSAN  B M W  UD TRUCKS  B M W  UD TRUCKS  GRAND  TOYOTA  AUDI  CHEVROLET  SCANIA  WULING  SOKON  GRAND TOTAL  CUMULATIVE  RTS  BRAND  TOYOTA  DAHATSU  SUZUKI  HINO  HYUNDAI (PC)  NISSAN  HONDA  HONDA  HONDA  LEVENCET  TOYOTA  BUZUKI  BUZU  HINO  MISSAN  TOTAL CRU (SET)  TOYOTA  BUZUKI  BUZUKI  HINO  MISSAN  TOTAL CRU (SET)  TOYOTA  BUZUKI  BUZUKI	## 82,676    JAN     JAN     33,913     18,152     13,0343     10,373     4,399     3,411     2,944     1,502     9802     1,552     155     1,552     1,260	FEB 34,898 18,517 14,451 19,037 3,869 2,964 3,063 3 1,203 11,234 19,25 11,25 1	MAR 43.668.4 43.668.1 13.548 44.029 45.7298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 47.298 48.206	346,767  APR 46,067 17,526 14,055 11,396 3,545 3,184 2,961 2,971 104,412 389,530  APR 10,874 1,472 389,530  APR 2,970 160 17,398 1,440 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,012 2,013 3,011 3,0	MAY 47,629 17,407 15,637 10,760 3,365 3,065 3,365 3,365 3,165 1,169 904 17 12 7 12 7 15 16,767 17 10,760 17 17 10,760 17 17 10,760 17 17 17 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	MOI JUN   106,012   107,000   108,000   109,00	591,498  NTH  JUL  34,698  8,019  10,335  8,547  718  8,547  718  1300  14,697  1301  49  11  4,849  5,115  1800  10,356  1800  10,356  11,660	AUG 51.497 16.316 16.31	778,540  SEP   SEP   S. SEP	871,186  OCT 49,887 15,657 19,169 9,047 2,008 9,047 175 175 187 187 187 187 187 187 187 187 187 187	NOV 54,098 55,098 54,098 55,098 54,098 55,098 54,098 55,098 54,098 55,09	DEC 43,057 14,019 16,327 14,019 16,327 17,339 1,300 14,019 16,327 14,019 16,327 14,019 16,327 14,019	PROD 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,402 24,422 10,203 2,102 549 31,1977 510 138 99 93 3 1,178,346 EXPORT 2016 138 20,262 6,233,114  IMPORT 2016 31,083 340 20,262 6,048,470 93,919 76,273 21,264 1994 395 176,042 21,264 1994 395 176,042 21,264 1994 395 176,042 21,264 1994 395 176,042 21,264 1994 340 10 10 10 10 10 10 10 10 10 10 10 10 10	0.0% 100%  SHARE % 4.5.6% 15.7% 15.7% 10.0%
D. EXPCO NO.  1 1 2 3 4 4 5 6 6 7 7 8 9 9 10 11 11 12 21 13 14 4 5 5 6 6 7 7 8 8 9 10 10 11 11 12 11 11 11 11 11 11 11 11 11 11	GRAND TOTAL. CUMULATIVE  DUCTION  BRAND  TOYOTA  ADDITION  BRAND  TOYOTA  ADDITION  MITSUBISHI MOTORS  MITSUBISHI HSO  DATSUN  HIND  ISUZU  NISSAN  RENAULT  AUDI  CHEVROLET  TOYOTA  ADDITION  TOYOTA  TOYOTA  ADDITION  B W W  ULING  GRAND TOTAL. CUMULATIVE  ORTS  BRAND  TOYOTA  DATAL CRU (UNIT)  TOYOTA  DATAL CRU (UNIT)  TOTAL CRU (UNIT)  TOTAL CRU (UNIT)  TOTAL CRU (UNIT)  MITSUBISHI MOTORS  MITSUBISHI MOTORS  TOYOTA  DAHATSU  SUZUKI  MINON  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  AL COMPONENT (PCS)  RETS  BRAND  MITSUBISHI MOTORS  TOYOTA  MAZDA  HONDA  AL COMPONENT (PCS)	## 82,676    JAN     33,913     18,152     13,054     10,773     4,399     3,411     2,944     1,902     960     1,352     150     50     70	FEB 34,898 18,517 14,451 9,037 3,269 11,464 2,108 240 11,45 1,55 1,55 1,55 1,55 1,55 1,55 1,5	MAR 43.668.4 43.668.681 43.668.681 43.668.681 43.668.681 43.668.681 44.629 44.628.681 44.629 44.628.681 45.729 45.729 45.729 45.729 45.729 47.	346,767  APR 46,067 17,526 14,055 11,396 3,545 3,184 2,961 2,971 104,412 207 160 17,284 2,971 2,	MAY 47,629 47,629 47,627 10,760 3,365 40,567 10,760 40,567 40,57 4	MOI JUN	S91,498	AUG 51,497 16,316 18,314 19,477 12,278 295 295 297 1,104 19,477 15,772 2,588 4809 20 20 20 20 20 20 20 20 20 20 20 20 20	778,540  SEP 50,030 14,067 15,069 9,118 2,544 881 12,244 1,271 184 101 11 241 192 5 5 101,672 876,917  SEP 6,483 6,783 1,983 3,75 18 18 1. 15,652 4,450 40 40 40 41,410 41,410 44,686  SEP 3,035 1,344 444,410 474 444 474 474 474 474 474 474 474 47	871,186  OCT 49,887 15,657 19,169 9,047 2,008 9,147 175 2,008 1,214 175 140 195 39 3 3 1,214 175 140 196 39 1,214 175 140 196 39 1,214 175 140 196 197 198 1,187  OCT 11,256 7,408 1,394 1	NOV 8.921 1.089.222 1.336 1.356 1.089.222 1.336	DEC 43,057 14,019 16,327 14,019 16,327 17,339 1,300 14,019 16,327 14,019 16,327 14,019 16,327 14,019	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 24,422 14,062 14,062 14,062 14,062 15,203 1,1977 510 138 99 93 3 1,178,346 EXPORT 2016 90,319 76,276 22,861 2,400 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,994 301 1,1994 301 301 301 301 301 301 301 301 301 301	0.0% 100%  SHARE % 45.6% 15.7% 5.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
D. EXPCO NO. 1 1 2 2 3 4 4 5 6 6 7 7 8 8 9 9 10 11 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1	GRAND TOTAL.  GUMULATIVE  DUCTION  BRAND  TOYOTA  HONDA  AND	## 82,676  JAN  33,913  33,913  18,152  13,054  10,773  4,399  33,111  2,944  1,1902  960  1,1552  150  50  1,1552  150  1,1552  150  1,1552	FEB 34,898 18,517 14,451 19,037 3,669 11,454 19,155 19,155	MAR 43.684 43.684 19.388 14.029 10.046 3.672 3.099 2.918 41 1.789 1.189 41 25 49 1.285 1.180 1.183 1.180 1.1	346,767  APR 46,067 17,526 14,055 11,396 3,545 3,184 2,961 2,972 2,972 2,973 2	MAY 47,629 17,407 15,637 10,760 3,365 3,029 3,005 2,148 1,169 904 17 12 7 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,760 10,776 10,776 10,776 10,776 10,777 10,776 10,777 10,776 10,777 10,77	MOI JUN	591,498  WITH  JUL  34,698  8,019  10,335  6,547  718  529  93  130  149  91  14,677  669,856  WITH  JUL  4,849  5,115  17,822  18,165  18,165  18,1782  18,	AUG 51,497 16,316 16,314 19,477 12,576 22,576 22,513 22,677 12,200 39 9 200 39 9 4 4 200 19,589 775,445 105,589 775,445 105,589 775,445 105,589 775,445 105,589 105,58	778,540  SEP 50,030 14,667 15,069 9,118 2,544 881 1,271 184 101 11 241 192 5 5 101,472 876,917  SEP 6,483 6,783 1,993 3,75 18 18 18 18 18 19 19 11 18 15,562 16,050 2,424 45 10 14 44 14 17 17 10 16 17 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	871,186  OCT  49,887 15,657 19,169 9,047 2,008 9,047 175 187 197 198 198 1,214 175 140 198 39 3 3 3	NOV 54,098 15,743 19,668 856 2,598 10,809 1222 1,089,222 1,089 2,2	DEC 43,057 14,019 16,327 14,019 16,327 17,339 1,300 14,019 16,327 14,019 16,327 14,019 16,327 14,019	PROD 2016 2016 537,415 195,274 185,331 113,243 36,674 30,704 25,640 24,422 10,203 2,102 2,102 2,102 3,103 3,102 2,102 3,103 3,102 2,102 2,102 3,103 3,102 2,102 2,102 3,103 3,103 4,103 4,	0.0% 100%  SHARE  \$4.5.6% 15.6% 15.6% 15.7

## WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY BRAND JAN-DEC 2016 / 2015

wно	DLESALES														
NO.	BRAND TOYOTA	DEC 31,888	NOV 40,510	+/- -8,622	% -21.3%	2016 31.888	2015 21.541	<b>+/-</b> 10,347	% 48.0%	JAN 2016 381,570	2015 321,818	+/- 59,752	<b>%</b> 18.6%	2015 31.8%	S 2016 35.9%
3	HONDA DAIHATSU	13,926 16,462	16,501 20,107	-2,575 -3,645	-15.6% -18.1%	13,926 16,462	11,875 12,941	2,051 3,521	17.3% 27.2%	199,364 189,683	159,253 167,808	40,111 21,875	25.2% 13.0%	15.7% 16.6%	18.89 17.89
4 5 6	SUZUKI MITSUBISHI MOTORS MITSUBISHI FUSO	9,411 5,223 2,609	8,568 4,827 3,060	843 396 -451	9.8% 8.2% -14.7%	9,411 5,223 2,609	10,584 4,553 2,024	-1,173 670 585	-11.1% 14.7% 28.9%	92,950 66,443 31,318	121,805 76,326 36,201	-28,855 -9,883 -4,883	-23.7% -12.9% -13.5%	12.0% 7.5% 3.6%	8.7° 6.3° 2.9°
7	DATSUN HINO	515 2,080	820 2,124	-305 -44	-37.2% -2.1%	515 2,080	2,590 1,711	-2,075 369	-80.1% 21.6%	25,483 21,903	29,358 21,576	-3,875 327	-13.2% 1.5%	2.9%	2.49
9	ISUZU NISSAN	2,236 605	1,613 653	623 -48	38.6% -7.4%	2,236 605	1,737 1,552	499 -947	28.7% -61.0%	16,848 13,153	19,350 25,108	-2,502 -11,955	-12.9% -47.6%	1.9% 2.5%	1.6
11 12 13	MAZDA MERCEDES BENZ CHEVROLET	208 340 339	255 497 286	-47 -157 53	-18.4% 0.0% 18.5%	208 340 339	647 256 128	-439 84 211	-67.9% 32.8% 164.8%	5,107 4,233 2,540	8,895 3,784 4,541	-3,788 449 -2,001	-42.6% 11.9% -44.1%	0.9% 0.4% 0.4%	0.5° 0.4° 0.2°
14	B M W UD TRUCKS	281 204	265 204	16 0	6.0%	281 204	254 115	27 27 89	10.6% 77.4%	2,506 1,800	2,700 560	-194 1,240	-7.2% 221.4%	0.4%	0.2
16	K I A HYUNDAI	196 80	93 113	103 -33	110.8% -29.2%	196 80	87	196 -7	0.0% -8.0%	1,442 1,324	2,814 1,511	-1,372 -187	-48.8% -12.4%	0.3% 0.1%	0.1
18 19	LEXUS TATA	16 80	63 42	-47 38	-74.6% 90.5%	16 80	147 138	-131 -58	-89.1% -42.0%	1,040 976	648 1,388	392 -412	60.5% -29.7%	0.1% 0.1%	0.1
20 21 22	VOLKSWAGEN PROTON FORD	30	36 - 119	-6 0 -119	0.0% 0.0% -100.0%	30	89 45 142	-59 -45 -142	-66.3% -100.0% 0.0%	597 589 484	605 220 4,986	-8 369 -4,502	-1.3% 167.7% 0.0%	0.1% 0.0% 0.5%	0.1 0.1
23 24	SCANIA MINI	79 35	26 34	53	203.8%	79 35	- 57	-142 79 -22	0.0%	436 370	4,986 - 477	-4,502 436 -107	0.0%	0.0%	0.0
25 26	RENAULT (PC) JEEP	26	10	16 0	0.0% 0.0%	26	7	19 0	271.4% 0.0%	112 100	119 363	-7 -263	-5.9% -72.5%	0.0% 0.0%	0.0
28	AUDI FAW	5	8 14	-3 -9	-37.5% -64.3%	5	20	-15 3	-75.0% 150.0%	88 85	204 187	-116 -102	-56.9% -54.5%	0.0%	0.0
29 30 31	MAN TRUCK PEUGEOT LAND ROVER	6	2	-2 4 0	-50.0% 200.0% 0.0%	6	10 4 7	-8 2 -7	-80.0% 50.0% -100.0%	46 41 34	84 40 142	-38 1 -108	-45.2% 2.5% -76.1%	0.0% 0.0% 0.0%	0.0 0.0 0.0
32	DODGE JAGUAR	-	-	0	0.0%	-	- 1	0	0.0%	18	110	-92 -19	-83.6% -70.4%	0.0%	0.0
34 35	INFINITI CHRYSLER	-	-	0	0.0% 0.0%	-	-	0	0.0% 0.0%	1	9	-8 -1	-88.9% -50.0%	0.0% 0.0%	0.0
36 37 38	FIAT SMART	-	-	0	0.0% 0.0% 0.0%	-	- :	0	0.0% 0.0% 0.0%	1	122 14	-121 -14	-99.2% -100.0%	0.0% 0.0% 0.0%	0.0
39 40	ALFA ROMEO WULING CHERY	-		0	0.0%		-	0	0.0%	-	- 1	0	-100.0% 0.0% 0.0%	0.0%	0.0 0.0
41 42	GEELY BENTLEY		-	0	0.0% 0.0%	-		0	0.0%	-	135	-135 0	-100.0% 0.0%	0.0%	0.0
43 44	SUBARU SOKON	-	-	0	0.0% 0.0%	-	-	0	0.0%	-	-	0	0.0% 0.0%	0.0% 0.0%	0.0
	GRAND TOTAL	86,887	100,854	-13,967	-13.8%	86,887	73,264	13,623	18.6%	1,062,694	1,013,291	49,403	4.9%	100%	100
RETA NO.	AIL SALES BRAND	201		+/-	%	DEC		+/-	%	JAN		+/-	%	M/	
1	TOYOTA	36,771	NOV 36,755	16	0.0%	2016 36,771	2015 30,579	6,192	20.2%	2016 388,204	2015 325,939	62,265	19.1%	2015 31.6%	2016 36.2
3 4	DAIHATSU HONDA SUZUKI	22,733 19,453 11,324	17,237 16,376 8,516	5,496 3,077 2,808	31.9% 18.8% 33.0%	22,733 19,453 11,324	15,050 17,200 11,297	7,683 2,253 27	51.0% 13.1% 0.2%	192,410 190,229 97,872	166,567 166,258 122,348	25,843 23,971 -24,476	15.5% 14.4% -20.0%	16.1% 16.1% 11.9%	17.9 17.7 9.1
5 6	MITSUBISHI MOTORS MITSUBISHI FUSO	5,431 3,397	5,231 3,285	200 112	3.8% 3.4%	5,431 3,397	6,144 3,654	-713 -257	-11.6% -7.0%	67,177 33,061	77,394 38,586	-10,217 -5,525	-13.2% -14.3%	7.5% 3.7%	6.3 3.1
7 8	DATSUN HINO	1,090 2,224	1,012 2,424	78 -200	7.7% -8.3%	1,090 2,224	2,884 1,898	-1,794 326	-62.2% 17.2%	25,875 22,332	29,651 22,014	-3,776 318	-12.7% 1.4%	2.9% 2.1%	2.4
9 10 11	ISUZU NISSAN MAZDA	1,799 1,283 273	1,435 1,201 275	364 82 -2	25.4% 6.8% -0.7%	1,799 1,283 273	1,944 2,210 663	-145 -927 -390	-7.5% -41.9% -58.8%	16,315 16,085 5,678	19,881 26,779 9,334	-3,566 -10,694 -3,656	-17.9% -39.9% -39.2%	1.9% 2.6% 0.9%	1.5 1.5 0.5
12 13	MERCEDES BENZ B M W	388 281	423 265	-35 16	0.0% 6.0%	388 281	354 254	34 27	9.6% 10.6%	4,001 2,506	3,863 2,700	138 -194	3.6% -7.2%	0.4% 0.3%	0.4
14 15	CHEVROLET UD TRUCKS	135	142	0 -7	0.0% -4.9%	135	350 125	-350 10	-100.0% 8.0%	2,013 1,631	4,881 502	-2,868 1,129	-58.8% 224.9%	0.5% 0.0%	0.2
16 17	HYUNDAI K I A	112 98	125 93	-13 5	-10.4% 5.4%	98 80	128	-16 98	-12.5% 0.0%	1,408 1,340	1,674 2,251	-266 -911	-15.9% -40.5%	0.2% 0.2%	0.1
18 19 20	TATA LEXUS FORD	80 38 -	83 73 128	-3 -35 -128	-3.6% -47.9% -100.0%	80 38	101 147 495	-21 -109 -495	-20.8% -74.1% -100.0%	1,109 1,038 969	1,218 648 6,103	-109 390 -5,134	-8.9% 60.2% -84.1%	0.1% 0.1% 0.6%	0.1° 0.1° 0.1°
21 22	VOLKSWAGEN SCANIA	30 79	36 26	-6 53	-16.7% 203.8%	30 79	89	-59 79	-66.3% 0.0%	597 436	605	-8 436	-1.3% 0.0%	0.1% 0.0%	0.1° 0.0°
23 24 25	MINI PROTON RENAULT (PC)	35 24 13	34 31 18	-7 -5	2.9% -22.6%	35 24 13	57 31 7	-22 -7	-38.6% -22.6% 85.7%	370 287 134	477 255 119	-107 32 15	-22.4% 12.5%	0.0% 0.0%	0.0
25 26 27	RENAULT (PC) JEEP AUDI	13 - 5	18 - 8	-5 0 -3	0.0% 0.0% -37.5%	13 - 5	7 - 20	6 0 -15	85.7% 0.0% -75.0%	134 117 88	119 397 204	-280 -116	12.6% -70.5% -56.9%	0.0% 0.0% 0.0%	0.0° 0.0° 0.0°
28 29	FAW MAN TRUCK	5	14	-9 -2	-64.3% 0.0%	5 2	5 10	0 -8	0.0% -80.0%	87 46	175 84	-88 -38	-50.3% -45.2%	0.0%	0.0
30 31	PEUGEOT DODGE	6	2	4 0	200.0% 0.0%	6	4	2	50.0% 0.0%	43 37	46 72	-3 -35	-6.5% -48.6%	0.0%	0.0°
32	JAGUAR	-	-	0	0.0%	-	7	-7 -1	-100.0% -100.0%	34 8	142 27	-108 -19	-76.1% -70.4%	0.0%	0.0
34 35 36	FIAT SMART INFINITI			0	0.0% 0.0% 0.0%	-	-	0	0.0% 0.0% 0.0%	8 1 1	76 20 9	-68 -19 -8	-89.5% -95.0% -88.9%	0.0% 0.0% 0.0%	0.0° 0.0° 0.0°
37 38	CHRYSLER ALFA ROMEO	-	-	0	0.0%	-	-	0	0.0%	-	3	-3 0	-100.0% 0.0%	0.0%	0.0
39 40	WULING CHERY	-	-	0	0.0% 0.0%	-		0	0.0% 0.0%	:		0	0.0% 0.0%	0.0% 0.0%	0.09
41 42 43	GEELY BENTLEY SUBARU	-	-	0	0.0% 0.0% 0.0%	-		0	0.0% 0.0% 0.0%	-	120	-120 0	-100.0% 0.0% 0.0%	0.0% 0.0% 0.0%	0.09
44	SOKON GRAND TOTAL	107,109	95,252	11,857	0.0%	107,109	95,708	11,401	0.0%	1,073,547	1,031,422	0 42,125	0.0%	0.0%	0.09
PROI	DUCTION	II.	· ·	11,057	12.470	1	I	11,401	11.376	ı		42,123	4.176		
<b>NO</b> .	BRAND TOYOTA	DEC 43,067	NOV 54,098	<b>+/-</b> -11,031	% -20.4%	2016 43,067	2015 22,221	<b>+/-</b> 20,846	% 93.8%	JAN 2016 537,415	2015 471,289	<b>+/-</b> 66,126	% 14.0%	2015 42.9%	2016 45.69
2	HONDA DAIHATSU	14,819 16,327	15,743 19,666	-924 -3,339	-5.9% -17.0%	14,819 16,327	12,114	2,705 3,456	22.3% 26.9%	195,274 185,331	148,096 163,315	47,178 22,016	31.9% 13.5%	13.5% 14.9%	16.69
4 5	SUZUKI MITSUBISHI MOTORS	7,933 1,303	8,436 2,598	-503 -1,295	-6.0% -49.8%	7,933 1,303	10,344 2,477	-2,411 -1,174	-23.3% -47.4%	113,243 36,674	130,967 51,148	-17,724 -14,474	-13.5% -28.3%	11.9% 4.7%	9.6° 3.1°
6 7 8	MITSUBISHI FUSO DATSUN HINO	2,052 28 1,613	2,377 856 2,342	-325 -828 -729	-13.7% -96.7% -31.1%	2,052 28 1,613	683 3,122 1,628	1,369 -3,094 -15	200.4% -99.1% -0.9%	30,704 25,640 24,422	35,792 29,736 19,735	-5,088 -4,096 4,687	-14.2% -13.8% 23.7%	3.3% 2.7% 1.8%	2.6 <sup>t</sup> 2.2 <sup>t</sup> 2.1 <sup>t</sup>
9	ISUZU NISSAN	1,212 420	1,336	-124 420	-9.3% 0.0%	1,212	908 824	304 -404	33.5% -49.0%	14,062	16,934 18,800	-2,872 -8,597	-17.0% -45.7%	1.5%	1.2
11 12	B M W UD TRUCKS	137 146	216 145	-79 1	-36.6% 0.7%	137 146	155	-18 146	-11.6% 0.0%	2,102 549	2,170	-68 549	-3.1% 0.0%	0.2% 0.0%	0.2° 0.0°
13 14 15	MERCEDES BENZ HYUNDAI (PC) VOLKSWAGEN	58 4	171 32 1	-113 -28 -1	-66.1% -87.5% -100.0%	58 4	202 141 20	-144 -137	-71.3% -97.2% -100.0%	1,977 510 138	2,777 2,840 379	-800 -2,330 -241	-28.8% -82.0% -63.6%	0.3% 0.3% 0.0%	0.2° 0.0° 0.0°
16 17	RENAULT AUDI	5	18	-13 0	-72.2% 0.0%	5	- 9	-20 5 -9	0.0%	99	137 103	-38 -100	-27.7%		
18 19	CHEVROLET SCANIA	-	-	0	0.0% 0.0%	-		0	0.0%	-	4,562		-97.1%	0.0%	
20 21	WULING SOKON	-										-4,562 0	-100.0% 0.0%	0.0% 0.0% 0.4% 0.0%	0.0° 0.0° 0.0°
XPC	GRAND TOTAL	00.404	-	0	0.0%			0	0.0% 0.0%	-	-	0 0 0	-100.0% 0.0% 0.0% 0.0%	0.0% 0.4% 0.0% 0.0% 0.0%	0.0° 0.0° 0.0° 0.0°
NO.	BRAND	89,124	108,035			89,124	67,719		0.0%	- - 1,178,346	1,098,780	0	-100.0% 0.0% 0.0%	0.0% 0.0% 0.4% 0.0% 0.0%	0.0° 0.0° 0.0° 0.0°
2		20°	16 NOV	-18,911 -+/-	0.0% -17.5%	DE0 2016	2015	21,405	0.0% 0.0% 31.6%	JAN 2016	1,098,780  DEC 2015	0 0 0 79,566	-100.0% 0.0% 0.0% 0.0% 7.2%	0.0% 0.0% 0.4% 0.0% 0.0% 100%	0.0° 0.0° 0.0° 0.0° 100° 100°
4	TOYOTA DAIHATSU	207 DEC 6,858 7,039	NOV 8,921 7,024	-18,911 -18,911 - +/- -2,063	0.0% -17.5% % -23.1% 0.2%	2016 6,858 7,039	2015 3,198 6,006	0 21,405 +/- 3,660 1,033	0.0% 0.0% 31.6% % 114.4% 17.2%	JAN 2016 90,319 76,276	1,098,780  DEC 2015 108,284 73,210	0 0 79,566 +/- -17,965 3,066	-100.0% 0.0% 0.0% 0.0% 7.2% % -16.6% 4.2%	0.0% 0.0% 0.4% 0.0% 0.0% 100% SHA 2015 52.1% 35.2%	0.0° 0.0° 0.0° 0.0° 100° 100° RE 2016 46.5° 39.2°
5	DAIHATSU SUZUKI HINO	20° DEC 6,858 7,039 1,543 285	NOV 8,921 7,024 2,289	-18,911 -18,911 -2,063 -15 -746 -155	0.0% -17.5% % -23.1% 0.2% -32.6% 119.2%	2016 6,858 7,039 1,543 285	2015 3,198 6,006 1,239 205	0 21,405 +/- 3,660 1,033 304 80	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0%	JAN 2016 90,319 76,276 22,861 2,640	- 1,098,780 DEC 2015 108,284 73,210 17,762 1,705	0 0 79,566 +/- -17,965 3,066 5,099 935	-100.0% 0.0% 0.0% 0.0% 7.2% % -16.6% 4.2% 54.8%	0.0% 0.0% 0.4% 0.0% 0.0% 100% SHA 2015	0.0° 0.0° 0.0° 0.0° 100° 100°  RE 2016 46.5° 39.2° 11.8°
6 8	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN	20° DEC 6,858 7,039 1,543 285 273	NOV 8,921 7,024 2,289 130 152	-18,911 +/- -2,063 15 -746 155 121 0	0.0% -17.5% % -23.1% 0.2% -32.6% 119.2% 79.6% 0.0%	2016 6,858 7,039 1,543 285 273	2015 3,198 6,006 1,239 205 122	21,405 +/- 3,660 1,033 304 80 151 0	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 123.8% 0.0% 0.0%	2016 90,319 76,276 22,861 2,640 1,994 301 2	1,098,780 DEC 2015 108,284 73,210 17,762 1,705 2,373 3,084	0 0 79,566 +/- -17,965 3,066 5,099 935 -379 -2,783 2	-100.0% 0.0% 0.0% 0.0% 7.2% % -16.6% 4.2% 28.7% 54.8% -16.0% -90.2%	0.0% 0.0% 0.4% 0.0% 0.0% 100% SHA 2015 52.1% 35.2% 8.6% 1.1% 1.5%	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0°
6 8 9	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN	20° DEC 6,858 7,039 1,543 285	NOV 8,921 7,024 2,289	-18,911 +/- -2,063 15 -746 155 121	0.0% -17.5% % -23.1% 0.2% -32.6% -19.2% 79.6% 0.0%	2016 6,858 7,039 1,543 285	2015 3,198 6,006 1,239 205	21,405 +/- 3,660 1,033 304 80 151	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 123.8% 0.0%	2016 90,319 76,276 22,861 2,640 1,994 301	1,098,780 DEC 2015 108,284 73,210 17,762 1,705 2,373	0 0 79,566 +/- -17,965 3,066 5,099 935 -379 -2,783	-100.0% 0.0% 0.0% 0.0% 7.2% % -16.6% 4.2% 28.7% 54.8% -16.0%	0.0% 0.0% 0.4% 0.0% 0.0% 100% 100% SHA 2015 52.1% 35.2% 8.6% 0.8% 1.1%	0.0 0.0 0.0 0.0 0.0 0.0 100 RE 2016 46.5 39.2 11.8 1.4 1.0 0.0 0.0
6 8 9 1	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZUKI	20° DEC 6,858 7,039 1,543 285 273 16,002 15,184 2,496	NOV 8,921 7,024 2,289 130 152 - - - 18,516 14,584 2,592	0 -18,911 -2,063 15 -746 155 121 0 0 0 -2,514 600	0.0% -17.5% % -23.1% 0.2% -32.6% 119.2% 79.6% 0.0% 0.0% -13.6% 4.1%	2016 6,858 7,039 1,543 285 273 - - 16,002 15,184 2,496	2015 3,198 6,006 1,239 205 122 - - - - 10,770 7,366 1,008	0 21,405 */- 3,660 1,033 304 80 0 0 0 0 5,232 7,818	0.0% 0.0% 31.6% 31.6% 4 114.4% 17.2% 24.5% 39.0% 123.8% 0.0% 0.0% 48.6% 106.1%	JAN 2016 90,319 76,276 22,861 2,640 1,994 301 2 - 194,397 176,042 21,264	1,098,780  2015 108,284 73,210 17,762 1,705 2,373 3,084 1,273 207,691 94,534 8,376	0 0 0 79,566 */- -17,965 3,066 5,099 935 -379 -2,783 2 2 2 1,273 (13,294) 81,508 12,888	**100.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 100% 100%	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
6 8 9 1 2 3 4	DAIHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZJKI ISUZU HINO	20° DEC 6,858 7,039 1,543 285 273 16,002 15,184	NOV 8,921 7,024 2,289 130 152 - - 18,516 14,584	-18,911 -2,063 -15 -746 -156 -121 -0 -0 -2,514 -600 -96 -90 0	0.0% -17.5% % -23.1% 0.2% -32.6% 119.2% 0.0% 0.0% 0.0% -13.6% 4.1% -3.7% 15.0% 0.0%	2016 6.858 7,039 1,543 285 273 16,002 15,184 2,496 690	2015 3,198 6,006 1,239 205 122 - - 10,770 7,366	0 21,405 */- 3,660 1,033 304 80 0 0 0 5,232 7,818 1,488 300 0	0.0% 0.0% 31.6% 31.6% % 114.4% 17.2% 24.5% 39.0% 123.8% 0.0% 0.0% 48.6% 16.1% 17.6% 16.9%	JAN 2016 90,319 76,276 22,861 2,640 1,994 301 2 - 194,397 176,042	- 1,098,780  DEC  2015  108,284  73,210  17,762  1,705  2,373  3,084  - 1,273  207,691  94,534	0 0 0 79,566 +/- -17,965 3,066 5,089 935 -379 -2,783 2 -1,273 (13,294) 81,508 12,888 390 -390	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -10.6% -16.6% -1.2% -1.6.6% -1.2% -1.6.6% -1.2% -1.6.6% -1.2% -1.6.6	0.0%   0.	0.0' 0.0' 0.0' 0.0' 0.0' 0.0' 0.0' 0.0'
8 9 1 2 3 4 5 6	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOVOTA SUZUKI ISUZU HINO MITSUBISHI NISSAN	20° DEC 6,858 7,039 1,543 225 273 16,002 15,184 2,496 690	NOV 8,921 7,024 2,289 130 152 - - - 18,516 14,584 2,592 600	0 -18,911 -4/- -2,063 15 -746 1555 121 0 0 0 0 -966 90 0 0 0	0.0% -17.5% % % -23.1% 0.2% 32.6% 119.2% 0.0% 0.0% 4.1% -3.7% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 6,858 7,039 1,543 285 273 - - - 16,002 15,184 2,496 690	2015 3,198 6,006 1,239 205 122 - - - 10,770 7,366 1,008 390	0 21,405 3,660 1,033 304 80 0 0 0 0 5,232 7,818 1,488 3,000 0 0	0.0% 0.0% 31.6% 114.4% 17.2% 39.0% 123.8% 0.0% 0.0% 48.6% 106.1% 107.6% 0.0% 0.0% 0.0% 0.0%	JAN 2016 90,319 76,276 22,861 2,640 1,994 301 2 - 194,397 176,042 21,264 4,980 340	1,098,780  2015 108,284 73,210 17,762 1,705 2,373 3,084 1,273 207,691 94,534 3,376 4,590 1,270	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -12.7% -13.2% -10.0%	0.0%   0.	0.0' 0.0' 0.0' 0.0' 0.0' 0.0' 0.0' 0.0'
6 8 9 1 2 3 4 5 6	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI SUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET)	26° DEC 6.858 7.039 1.543 2.85 2.73 16,002 15,184 2.496 690 18,370 477,706	NOV 8,921 7,024 2,289 130 152 	0 -18,911 -18,	0.0% - 17.5% -	DEC 2016 6.858 7.039 1.543 2.85 2.73 16,002 15,184 2.496 690 18,370 477,706	2015 3,198 6,006 1,239 205 122 122 10,770 7,366 1,008 390 -	0 21,405 4/- 3,660 1,033 304 80 0 0 0 0 9,606 40,663	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 123.8% 0.0% 0.0% 147.6% 147.6% 0.0% 0.0% 0.0%	JAN 2016 90,319 76,276 22,961 2,964 1,994 3011 2	1,098,780 DEC 2015 108,284 73,210 17,762 1,706 2,373 3,084 2,2373 3,084 2,2373 3,084 1,273 207,691 94,534 8,376 4,590 1,270 108,770 108,770	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -14.2% -18.7% -19.2%	0.0%   0.	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
6 8 9 1 2 3 4 5 6	DAIHATSU SUZUKI HINO HYUNDAI (PC) NINSSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZUKI ISUZU HINO MITSUBISHI NISSAN TOTAL CKD (SET)	20° DEC 6.858 7.039 1.543 285 273	NOV 8,921 7,024 2,289 130 152 - - - 18,516 14,594 2,592 600 - - - 17,776	. +/2.063 15 15 121 0 0 0 -2,514 600 90 0 0 0 594	0.0% -17.5%	2016 6.858 7.039 1.543 285 273 - - - 16,002 15,184 2.496 690 - - - - - - - - - - - - - - - - - - -	2015 3,198 6,006 1,239 205 122 - - 10,770 7,366 1,008 390 - - - 8,764	0 21,405 +/- 3,660 1,033 304 4 80 151 0 0 0 0 5,232 7,818 300 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 31.6% 114.4% 17.2% 39.0% 123.8% 0.0% 0.0% 48.6% 107.6% 0.0% 0.0% 0.0% 108.1% 109.0%	JAN 2016 90.319 76.276 22.861 1.994 3011 2 - 1194,397 176.042 21.264 4.980 - 202,626	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 2,373 3,094 1,273 207,691 94,534 4,590 1,270 1,2	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0% -16.0% -16.0% -16.0% -10.0%	0.0%   0.	RE 2016 46.5 39.2 39.2 39.2 39.2 39.2 39.2 39.2 39.2
1 2 3 4 5 6	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL GBU (UNIT) SUZUKI SUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA SUZUKI SUZU HOD MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA	26' DEC 6.858 7,039 1,543 285 273 3	NOV 8,921 7,024 2,289 130 152 152 18,516 14,584 2,592 600 17,776 520,127 5,612	0	0.0% - 17.5% -	2016 6.858 7.039 1,543 285 273 	2015 3,198 6,006 1,239 205 122 - - - 10,770 7,366 1,008 390 - - - - - - - - - - - - - - - - - - -	0 21,405 4/- 3,660 1,033 304 80 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 0.0% 0.0% 123.8% 0.0% 0.0% 147.6% 76.9% 0.0% 0.0%	2016 90.319 76,276 22,640 1,994 301 2 2 194,397 176,042 21,264 4,980 340 4,980 340 6,048,470 93,919 78,933	1,098,780  DEC  2015 108,284 73,210 17,762 1,705 2,373 3,084 207,691 94,534 8,376 4,590 1,270 108,770 108,770 70,190	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -10.6% -10.6% -10.0%	0.0%   0.	RE 2016. 39.2 416. 1.0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.
1 2 3 4 5 6 TOT.	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOYAL GBU (UNIT) SUZUKI HINO MTSUBISHI NISSAN TOTAL CKØ (SET) TOYOTA SUZUKI HINO MTSUBISHI NISSAN TOTAL CKØ (SET) TOYOTA HONDA SUZUKI ISUZU HONDA SUZUKI ISUZU HONDA AL COMPONENT (PCS)	20 DEC 6, 658 7, 039 1, 1543 285 6, 153 273 1, 1444 536, 153	16 NOV 8, 921 1 7, 024 2 289 1 152 1	0 -18,911 -2,063 15 -746 155 121 0 0 0 -96 90 0 0 -96 90 0 -96 42,421 -47,75 50,418 1,140	0.0% 17.5% 1	DEC 2016 6.858 7.039 1.543 285 285 273 16,002 15,184 2,496 680 18,370 477,706 4,935 52,228 1,444 536,153	2015 3.198 6.006 1.239 205 122 122 10,770 7.366 1.008 390 	0 21,405  */- 3,660 1,033 304 80 151 151 0 0 0 0 0 9,606 40,663 1,1985 52,228 570	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 24.5% 0.0% 0.0% 10.0% 10.0% 0.0% 0.0% 0.0% 0	2016 90.319 76.276 22.961 22.961 301 1.994 301 194.397 176.042 21.264 4.980 340 202.626 6.048.470 93.919 78.933 7.990 3.902 6.233,114	1,098,780  DEC  2015  108,284  73,210  17,762  1,705  2,273  3,084  1,273  207,691  1,273  1,273  1,273  1,273  1,273  1,273  1,273  1,273  1,273  1,273  1,273  1,270  1,	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0% -16.0% -10.0% -	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 46.5 11.8 1.4 1.0 0.2 0.0 0.0 1000 11.8 1.4 1.0 0.2 0.0 1000 1000 1000 1000 1000 10
6 8 9 1 2 3 4 5 6	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI SUZUKI HINO MITSUBISHI NISSAN TOTAL CKD (SET) HONDA SUZUKI SUZUKI HINO MITSUBISHI NISSAN TOTAL CKD (SET) HONDA SUZUKI SUZUKI SUZUKI ROMPONENT (PCS) RT	20' DEC 6.858 7.039 1.543 285 285 273 273 15,184 2.496 690 477,708 4,383 52,228 1,140 144 536,153 20' DEC DEC	16 NOV 8,921 7,024 2,289 1390 152 152 152 150 150 150 150 150 150 150 150 150 150	0 -18,911   +/2,063   -2,063   -15,746   -2,514   -2,000   -2,514   -2,000   -96   -90   -90   -90   -90   -90   -1,140   -42,421   -677   -50,418   -1,140   -66   -8,526   -4/-	0.0% -17.5% % -23.1% 0.0% -17.5% 19.2% 19.	DEC 2016 6,858 7,039 1,543 295 273 16,002 15,194 2,496 690 14,37706 47,706 4,935 52,220 1,144 536,153	2015 3.198 6.006 1.239 205 122 122 	0 21,405  */- 3,660 1,033 304 80 0 0 0 0 5,232 7,818 300 0 0 0 9,606 40,663 52,228 570 96 91,652	0.0% 0.0% 31.6% 31.6% 31.6% 31.6% 31.6% 17.2% 24.5% 39.0% 0.0% 0.0% 0.0% 0.0% 106.1% 147.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 90.319 76.276 22.961 2.961 1.994 1.994 1.994 1.994 1.994 1.994 2.2 2.1,264 4.980 340 2.2 2.2,661 2.6,60 3.9,019 3.	1,098,780  DEC 2015 108,284 73,210 17,762 1,762 1,763 2,973 3,0844 1,273 207,691 94,534 8,376 4,590 1,270 108,770 4,988,510 70,199 10,505 4,769 4,769 4,769 4,769 4,769 4,769	0 0 0 0 79,566    */-  17,965 3,066 3,066 3,069 3,079 2,183 2,183 3,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.6% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.2% -16.0% -16.2	0.0%   0.	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0°
1 2 3 4 5 6 TOT.  MPO NO. 1 2	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI ISUZU HINO MITSUBISHI NISSAN TOTAL CKD (SET) TOYOTA SUZUKI ISUZU HINO MITSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI SUZU HINO AL COMPONENT (PCS) RT BRAND MITSUBISHI MOTORS TOYOTA	20' DEC 6.858 7.039 1.543 285 285 273 273 273 273 285 285 285 273 273 285 285 285 285 285 285 285 285 285 285	16 NOV 8, 921 17 (2024 2, 289 139 2) 152 152 152 152 152 152 153 153 153 153 153 153 153 153 153 153	0 -18,911   +/2,063   -2,063   -15,746   -2,514   -2,000   -2,514   -2,000   -96   -90	0.0% - 17.5% % - 23.1% 0.0% - 17.5% 19.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	DEC 2016 2016 6,858 7,039 1,543 295 273 16,002 15,194 2,496 690 1,496 477,706 4,935 52,228 1,144 536,153	2015 3,198 6,006 1,239 205 122 122 10,770 7,366 1,008 390 1,008 437,043 447,043 48,764 444,501	0 21,405  */- 3,660 1,033 304 80 0 0 0 0 5,232 7,818 300 0 0 0 9,606 40,663 52,228 570 96 91,652	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 102.8% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	JAN 2016 90.319 76.276 22.961 22.961 1.994 1.994 1.994 1.994 1.994 1.994 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2. 2.	1,098,780  DEC 2015 108,284 73,210 17,762 1,762 1,763 3,084 4,593 107,691 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 108,770 1,273 1,	0 0 0 0 79,566 177,965 177,965 177,965 1.00	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.6% -16.0% -16.0% -16.0% -16.0% -16.0% -10.0%	0.0%   0.	RE 2016 46.5 11.8 1.4 1.0 2.2 0.0 0.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0
1 2 3 4 5 6 TOT. 1 2 3 4 5 5 7 TOT. 1 2 3 4 5 5 7 TOT.	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL GBU (UNIT) TOYOTA SUZUKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA RT BRAND MTSUBISHI FOYOTA HONDA BRAND MTSUBISHI RIC BRAND MTSUBISHI MOTOTA MAZDA HONDA	20° DEC DEC DEC 0.858 5.2288 1.1404 1.440 5.36,153	16 NOV 8.921 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.	0 -18,911 +/2,063 15 15 15 15 12 11 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% -17.5%	DEC 2016 6.859 7.039 1.543 285 273 16,002 15.184 2.496 680 18,370 477,706 4,935 52,228 1.144 536,153	2015 3,198 6,006 1,239 205 122 - - - 10,770 7,366 1,009 390 - - - 1,366 437,043 6,840 - - 48,764 444,501	0 21,405  */- 3,660 1,033 304 80 1511 0 0 0 1511 1511 1511 1512 7,818 1,488 300 0 0 9,006 40,653 57,09 96 91,652	0.0% 0.0% 31.6% 114.4% 17.2% 34.5% 32.5% 0.0% 0.0% 0.0% 10.0% 10.0% 10.0% 10.0% 10.0% 10.0% 10.0% 10.0%	2016 90.319 76.276 22.861 2.626 301 2.626 19.894 301 2.7 194.397 176.042 21.264 4.980 340 202.626 6.048.470 93.919 78.933 7.890 3.902 6.233,114 JAN 2016 31.066 12.631 5.080 3.791 3.791 3.791 3.791	1,098,780  2015 108,284 73,210 117,62 1,705 2,373 3,084 4,583 1,273 4,598 1,270 4,598,510 70,190 4,598,510 70,190 4,683,519  DEC 2015 7,038 18,168 8,799 3,559	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	.100.0% 0.0% 0.0% 0.0% 7.2% % 4.2% 4.2% 4.2% 54.8% -16.0% -6.5% 6.5% 6.5% 6.5%	0.0%   0.	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 100° 100°
1 2 3 4 5 6 TOT. 1 2 3 4 5 7 TOT.	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOYOTA SUZUKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI BUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI BUZU HINO NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI BUZU HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZUKI DAIHATSU DAIHATSU DAIHATSU DAIHATSU DAIHATSU NISSAN	20° DEC 1.543 2.855 2.27 2.20 2.20 2.20 2.20 2.5 2.55 2.28 2.27 2.27 2.27 2.27 2.27 2.27 2.27	16 NOV 8.921 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.	0 -18,911	0.0% -17.5% -17.	DEC 2016 6.858 7.039 1.543 285 273 16,002 15,184 2.496 6890 18,370 477,706 4,935 52,228 1,140 144 536,153 DEC 2016 247 590 201 32 220	2015 3.198 6.006 1.239 205 1222 10,770 7.366 1.008 1.008 1.008 390 8,764 437,043 6.840 - 444,501 570 48 444,501	0 21,405  #/- 3,660 1,033 304 80 151 10 0 0 0 15232 7,818 1,488 300 0 0 9,006 40,663 47,693 570 96 97,652	0.0% 0.0% 31.6% 114.4% 17.2% 34.5% 34.5% 0.0% 0.0% 0.0% 10.0% 10.0% 0.0% 0.0% 0	JAN 2016 90.319 76.276 22.961 2.2.961 3011 2.640 301 301 2.7 194.397 176.042 2.1.264 4.980 340 340 340 340 340 340 340 340 340 34	1,098,780  2015 108,284 73,210 117,62 117,762 1,705 2,373 3,084 4,580 1,270 4,598,510 70,190 4,598,510 70,190 4,598,510 70,190 4,583,519  DEC 2015 7,038 18,168 8,799 3,559 3,569 3,569 3,569	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -1.16.6% -1.16.5%	0.0%   0.	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 100° 100°
1 2 3 4 5 6 1 2 3 4 5 TOT. 1 2 3 4 5 6 6 7 8 9	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI HINO HYUNDAI (PC) SUZUKI SUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI SUZU HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI BRAND MTSUBISHI TOYOTA HONDA SUZUKI SUZU HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TÖYOTA MTSUBISHI MOTORS TÜYÖTA BRAND MTSUBISHI MOTORS TÜYÖTA MAZDA HÖNDA SUZUKI SUZUKI BRAND	20° DEC 6,658 7,039 1.543 285 1.543 285 1.543 285 1.543 2.65 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.60 1.55 1.55 1.55 1.55 1.55 1.55 1.55 1.5	16 NOV 8.921 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.	0 -18,911   +/2,063   -2,063   -15,746   -2,514   -2,5	0.0% -17.5% -17.	DEC 2016 6.858 7.039 1.543 285 273 16,002 15,184 2.406 680 18,370 477,706 4,935 52,228 1,140 144 536,153 DEC 2016 247 530 201 220	2015 3.198 6.006 1.239 2005 1.239 2005 1.222 10,770 7.366 1.008 1.008 390 8,764 437,043 6.840 - 570 48 444,501	0 21,405  #/- 3,660 1,033 304 80 1513 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 114.4% 17.2% 34.5% 32.5% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 90.319 76.276 22.961 2.961 1.994 1.994 1.994 1.994 1.994 1.994 1.994 1.994 4.980 3.40 2.21.264 4.980 3.40 2.21.264 4.980 3.90 3.90 6.048,470 6.033,119 7.883 7.88	1,098,780  2015 108,284 73,210 117,62 117,762 1,705 2,373 3,084 8,763 94,534 8,763 1,270 4,598,510 70,190 108,770 4,598,510 70,190 10,070 4,789 4,683,519  DEC 2015 7,038 18,168 8,799 3,559 3,588 3,788 5,507	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0% -10.0% -	0.0% 0.0% 0.4% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
1 2 3 4 5 6 TOT. 1 2 3 4 5 6 7 8 9 10 11	DAHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) HONDA SUZJKI HONDA AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI DAHATSU NISSAN CHEVROLET	20** DEC 6.858 7.039 1.543 285 273 273 285 285 273 16,002 15,184 2,496 690 47,706 4,938 52,228 1,144 536,153 207 DEC 247 590 201 32 220 220 245	16 NOV 8, 921 17, 1024 2, 289 139 152 152 152 152 152 153 152 153 153 153 153 153 153 153 153 153 153	0 -18,911   -4/	0.0% - 17.5% % - 23.1% 0.0% - 17.5% 19.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	DEC 2016  6,858 7,039 1,543 285 273 16,002 15,184 2,496 690	2015 3,198 6,006 1,239 205 122 122 10,770 7,366 1,008 390 44,704 437,043 44,501 570 48 444,501	0 21,405  */- 3,660 1,033 304 80 0 0 0 0 5,232 7,818 300 0 0 0 0 9,606 40,663 1,505 52,228 570 96 91,652	0.0% 0.0% 31.6% % 114.4% 17.2% 24.5% 39.0% 123.8% 0.0% 106.1% 146.6% 146.6% 147.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	JAN 2016 90.319 76.276 22.961 2.2.961 3.011 2.64 3.011 2.7 194.397 176.042 2.12.64 4.980 340 340 340 340 340 340 340 340 340 34	1,098,780  DEC 2015 108,284 73,210 17,762 1,762 1,763 3,084 4,593 1,270 1,270 1,271 1,270 1,271 1,270 1,271 1,270	0 0 0 0 79,566 177,965	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -12.3% -16.6% -12.3% -16.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 39.2 1.8 1.8 1.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0
1 2 3 4 5 6 TOT.  1 2 3 4 5 7 8 9 10 11 12 13 14	DAIHATSU SUZJKI HINO AUSSAN DATSUN CHEVROLET TOTAL GBU (UNIT) SUZJKI HINO TOTAL GBU (UNIT) SUZJKI SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI ISUZJ HINO AL COMPONENT (PCS) RT  MTSUBISHI BRAND BRAND MTSUBISHI SUZJKI MTSUBISHI MOTORS TOYOTA MAZDA MAZDA LONDO DAIHATSU NISSAN CHEVROLET UD TRUCK SUZJKI KIA LEXUS LEXUS LEXUS LEXUS HYUNDAI (PC) MRERCEDES BENZ	20** DEC 6,858 7,039 1,543 285 273 285 273 16,002 15,184 2,496 690 477,706 4,935 52,228 11,140 144 154 154 154 200 201 201 202 200 201 45 104 204 204 204 204 204 204 204 204 204 2	16 NOV 8,921 7,024 2,289 1330 152 148,516 14,584 2,592 600 17,776 6,612 1,610 18,516 18,520,427 18,516 18,520,427 18,520,	0 -18,911    -18,911    -2,063   -17,46   -1,746   -2,514   -2,514   -2,003   -2,514   -2,003   -2,514   -2,003   -2,514   -2,000	0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 17,706 4,935 52,228 1,140 144 536,153 56,153 52,201 2016 247 590 2016 247 590 201 246 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 201 247 590 267 590	2015 3.198 6.006 1.239 205 122 122 10,770 7,366 1,008 390 407 437,043 6.840 570 48 444,501 570 49 70 70 395 80 1115 200 1115 200 1115 200	0 21,405  */- 3,660 3,660 1,033 304 80 0 0 0 0 0 5,232 7,818 1,488 300 0 0 0 9,606 40,663 52,228 570 96 174 -446 311 171 -70 -350 244 89 577 196 -966 -33	0.0% 0.0% 1.0% 1.0% 31.6% 14.4% 14.4% 14.4% 14.4% 14.2% 24.5% 24.5% 25.9% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 90,319 76,276 22,861 22,861 2,8640 1,994 1,997 1,996 1,442 1,1007 1,797	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,273 207,691 94,534 8,376 4,590 1,270 1,270 1,050 4,793 4,683,519  DEC 2015 7,038 18,168 8,799 3,559 3,685 3,748 5,807 989 560 1,574 2,814 6,644 1,001	0 0 0 0 0 79,566 1-17,965 1-17,965 1-27,17,965 1-27,17,965 1-3,769 1-3	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -1.2% -16.6% -1.2% -1.5% -1.0% -1	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 46.5 46.6 46.6 46.6 46.6 46.6 46.
6 8 9 1 2 3 4 5 6 1 1 2 3 4 5 7 8 9 9 10 11 12 13 14 15 16 17 17 18 18 18 18 18 18 18 18 18 18 18 18 18	DAIHATSU SUZJKI HINO ALSON TOTAL GBU (UNIT) TOYOTA SUZJKI HINO CHEVROLET TOYOTA SUZJKI SUZJ HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI ISUZJ HINO TOYOTA SUZJKI SUZJ HINO TOYOTA HONDA SUZJKI SUZJ HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI SUZJ HINO AL COMPONENT (PCS) RT UD TRUCK MAZDA NISSAN CHEVROLET UD TRUCK ISUZJ KIA LEXUS HYNDDA (PC) MRECEDES BENZ TATA MRECEDES BENZ TATA	20° DEC 247 590 104 2257 196 196 177 255 2	16 NOV 8, 921 17, 7024 2, 289 1330 152 148, 516 14, 584 2, 592 600 17, 77, 76, 612 1, 610 18, 612 18,	0 -18,911    -18,911    -2,063   -17,46   -1,746   -1,746   -2,514   -2,514   -2,003   -2,514   -2,003   -2,514   -2,003   -2,514   -2,000	0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6.858 7.039 1.543 285 285 273 16,002 15,184 2.496 690	2015 3.198 6.006 1.239 205 122 122 10,770 7,366 1,008 390 407 407 48 444,501 2015 910 416 647 1 1 49 70 200 1115 200 113 555	0 21,405  3,660 3,660 1,033 304 80 0 0 0 0 0 5,232 7,818 1,488 300 0 0 0 0 9,606 40,663 52,228 570 96 174 -446 311 171 -70 -350 244 89 577 196 -96 -96 -98 -98 -98 -98 -98 -98 -98	0.0% 0.0% 31.6% 114.4% 114.4% 114.4% 114.2% 24.5% 24.5% 24.5% 25.2% 24.5% 25.2% 26.2% 27.9	JAN 2016 90,319 76,276 22,861 2,2,640 1,994 1,997 1,994 1,994 1,994 1,997 1,996 1,997 1,996 1,997 1,996 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,997 1,996 1,99	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,593 3,076,91 94,534 8,376 4,590 1,270 1,270 1,050 4,793 4,683,519  DEC 2015 7,038 18,168 8,799 3,559 3,685 3,748 5,807 989 99 560 1,574 2,814 6,644 1,001 1,155 1,150	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -10.0% -16.0% -10.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 46.5 46.6 46.6 46.6 46.6 46.6 46.
1 2 3 4 5 5 6 TOT. 1 2 3 4 5 5 6 7 8 9 10 11 12 13 14 15 16 16 17 18	DAHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) SUZJ HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZJKI DAHATSU DAHATSU LEVUS LE	200 DEC 6,858 7,039 1,1543 285 52,225 1,160 201 1,356,153 32 2,155,184 2,496 690 0 1,564 2,496 690 201 2,200 201 2,200 201 2,200 201 2,200 201 2,200 201 2,200 2,45 1,044 2,044 2,04 4,44 4,4 4,5 3,0 3,0 0 1,544 3,556 1,566 1,566	16 NOV 8,921 7,024 2,289 1300 152 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 -18,911    -18,911    -2,063   -17,46   -1,746   -1,746   -2,514   -2,514   -2,003   -2,514   -2,003   -2,514   -2,003   -2,514   -2,000	0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690	2015 3.198 6.006 1.239 2.05 1.229 1.0770 7.366 1.008 3.990 3.990 4.008 4	0 21,405  3,660 3,660 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 1.0% 31.6% 114.4% 114.4% 114.4% 114.2% 24.5% 24.5% 23.8% 0.0% 0.0% 0.0% 147.6% 0.0% 148.6% 147.6% 0.0% 148.6% 147.6% 0.0% 148.6% 147.6% 148.6% 149.6% 149.6% 159	JAN 2016 90,319 76,276 22,861 22,861 2,8640 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,996 1,994 1,996 1,997 1,996 1,99	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 2,373 3,064 2,573 3,064 4,580 1,270 1,270 1,056 4,580,510 70,190 1,056 4,769 4,683,519  DEC 2015 7,038 18,168 8,799 3,569 3,3685 3,768 6,709 8,5607 989 989 960 1,574 2,814 664 1,001 1,155	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -10.0% -16.0% -10.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 46.5 46.6 46.6 46.6 46.6 46.6 46.
1 2 3 4 5 6 7 TOT.  MPO NO. 1 2 3 4 5 6 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	DAHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) SUZJKI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA HONDA L COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZJKI DAHATSU LEXUS LEXUS LEXUS LEXUS LEXUS LEXUS HYUNDAI (PC) MERCEDES BENZ TATA PROTON FORO VOLKSWAGEN MISSAN MISSAN HYUNDAI (PC) MERCEDES BENZ TATA PROTON FORO VOLKSWAGEN MINI MISUBISHI PUSO	200 DEC 6,658 7,039 1,543 2,573 16,002 15,184 2,496 690 0 148,370 247 7,006 490 1,543 1,140 1,544 1,395 52,228 1,140 1,544 1,395 52,228 1,140 1,544 1,545 1,	16 NOV 8, 921 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 -18,911 -1,18,911 -1,18,81 -	0.0% - 17.5% -	DEC 2016 6.858 7.039 1.543 285 285 273	2015 3.198 6.006 1.239 2.05 1.229 1.0770 7.366 1.008 3.90 3.90 3.90 3.90 3.90 4.00 4.00 4.00 4.00 4.00 4.00 4.00 4	0 21,405  **/- 3,660 1,033 304 80 151 1 0 0 0 0 9,006 40,663 1,1,905 52,228 91,652  **/- 4/- 446 311 171 171 171 171 171 177 170 244 889 577 96 -96 -96 -96 -96 -96 -96 -96 -96 -96	0.0% 0.0% 1.0% 0.0% 0.0% 0.0% 0.0% 0.0%	2016 90.319 76.276 22.961 22.961 301 1.994 301 194,397 176,042 21.264 4.980 340 202,626 6,048,470 93.919 78.933 7,890 3,902 6,233,114  JAN 2016 31,05	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 2,373 3,084 2,573 3,084 94,534 8,376 4,590 1,270 1,096 1,096 1,096 1,096 1,096 1,096 1,096 1,096 1,096 1,096 1,196 1,196 1,196 1,197 1,196	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.6% -16.0%	0.0%   0.	0.0 (0.0 (0.0 (0.0 (0.0 (0.0 (0.0 (0.0
6 8 9 9 1 2 3 4 5 6 6 1 2 3 4 4 5 TOT. 1 2 3 4 4 5 5 6 6 9 10 11 12 13 14 15 16 17 18 19 20 21 17 18 19 20 22 23	DAIHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI BUZJ HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BUZJ HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI BUZJ HINO LEVIUS LEV	200 DEC 15,184 2,496 690 17,039 12,144 4536,153 201 220 1201 220 120 120 120 120 120 12	16 NOV 8, 921 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 -18,911   -1,063	0.0% - 17.5% -	DEC 2016 6.858 7.039 1.543 285 287 287 16,002 15,184 2.496 690 477,706 4,935 52,228 1,144 4,336 536,153 DEC 2016 201 201 201 201 201 201 201 201 201 201	2015 3.198 6.006 1.239 205 1.22 10,770 7.366 1.008 390 390 390 390 390 390 390 390 390 390	0 21,405  **/- 3,660 1,033 3,04 80 151 10 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 1.0% 0.0% 1.14.4% 17.2% 14.4% 17.2% 18.6% 18.6% 19.6% 106.1% 146.6% 106.1% 147.6% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 90.319 76.276 22.961 22.961 301 1.994 301 194.397 176.042 21.264 4.980 340 20.626 6.048.470 93.919 78.933 7.990 3.302 6,233,114  JAN 2016 31,056 31,056 31,056 31,056 31,056 31,056 31,057 31,056 31,056 31,056 31,056 31,056 31,056 31,056 31,056 31,057 31,056	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 2,373 3,084 2,573 3,084 94,534 84,590 1,270 108,770 4,598,510 70,191 10,050 4,769 4,683,519  DEC 2015 7,038 18,168 8,799 3,569 3,748 3,569 3,748 5,607 989 980 1,574 2,514 664 1,007 1,155 1,155 206 4,988 1,1574 2,514 664 1,007 1,155 1,155 206 4,989 3,569 3,749 3,74	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.6% -16.0%	0.0% 0.0% 0.0% 0.4% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 39.2 11.8 11.8 11.8 11.8 11.8 11.8 11.8 11
6 8 9 9 1 1 2 3 3 4 4 5 5 6 1 1 2 3 3 4 4 5 5 6 1 1 2 1 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	DAIHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL EBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA SUZJKI ISUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI ISUZU HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZJKI ISUZU HINO AL CEMPONENT (PCS) RT UD TRUCK ISUZU HINO MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZJKI LEXUS LEXUS LEXUS LEXUS DAIHATSU LEXUS LEXUS LEXUS LEXUS LEXUS LEXUS HYUNDAI (PC) MERCEDES BENZ TATA PROTON FORD VOLKSWAGEN MINI MTSUBISHI FUSO BIMW JEEP FAW AUDI	200 DEC 6,658 7,039 1,543 1,54	16 NOV 8, 921 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 -18,911   -1,000   -18,911   -2,063   -15   -1746   -155   -1746   -155   -1746   -155   -1746   -17	0.0%   -17.5%   %   -22.1%   -0.2%   -17.5%   .0.2%   -12.1%   .0.2%	DEC 2016 6.858 7.039 1.543 285 285 273 16,002 15,184 2.496 690 18,370 477,706 4,935 52,228 1,144 536,153 DEC 2016 201 201 202 202 201 215 201 201 201 201 201 201 201 201 201 201	2015 3.198 6.006 1.239 205 205 1.22 10,770 7.366 1.008 390 8,764 437,043 6.840 6.444,501 5 2015 2015 2015 2015 2015 2015 2016 647 1 1 1 49 70 70 395 687 687 687 687 688 689 70 70 70 70 70 70 70 70 70 70 70 70 70	0 21,405  **/- 3,660 1,033 3,044 80 1511 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 1.0% 0.0% 31.6%  % 114.4% 17.2% 24.5% 39.0% 106.1% 106.1% 114.6% 10.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.	2016 90.319 76.276 22.961 22.961 31.994 301 194.397 176.042 21.264 4.980 340 20.626 6.048.470 93.919 78.933 7.990 3.902 6,233,114 2016 31.056	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 2,373 3,084 2,373 3,084 4,590 1,270 1,270 1,056 4,590 1,270 1,056 4,769 4,683,519  DEC 2015 7,038 18,168 8,799 3,585 3,748 6,587 1,574 2,511 6,544 6,544 1,007 1,155 1,157 2,066 1,1574 2,814 6,544 1,007 1,155 1,157 2,066 1,1574 2,814 6,644 1,007 1,155 1,157 2,066 1,574 2,814 6,644 1,007 1,155 1,157 2,066 1,574 2,814 6,544 1,007 1,155 1,157 2,066 1,574 1,989 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0%	0.0%   0.	RE 2016 2016 39.2 39.2 39.2 30.0 30.0 30.0 30.0 30.0 30.0 30.0 30
1 2 3 4 5 5 6 7 TOT.  MPO NO.  1 2 3 4 4 5 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL GBU (UNIT) SUZUKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI ISUZU HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZUKI SUZU HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA LOMPONENT (PCS) RT UD TRUCK ISUZU KIA MENCE ME	200 DEC 6,858 7,039 1,543 285 273 285 273 16,002 15,184 2,496 690 477,706 4,935 52,228 5,1140 144 1544 1545 207 DEC 247 590 201 202 200 201 45 104 204 204 204 204 204 207 257 196 197 552 44 4 4 4 5 5 5 5 5 228 6 6 7 7 7 5 6 7 7 7 6 7 6 7 7 7 7 6 7 7 7 7	16 NOV 8,921 7,024 2,289 1300 152 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0 -18,911    */2,063   -1,746   0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690	2015 3.198 6.006 1.239 205 122 122 10,770 7,366 1,008 390 390 1,008 390 390 390 390 390 390 390 390 390 390	0 21,405  3,660 3,660 1,033 304 80 0 0 0 0 0 0 5,232 7,818 1,488 300 0 0 0 0 9,606 40,663 1,505 52,228 570 96 1,652  */	0.0% 0.0% 11.4.4% 114.4% 114.4% 114.2% 24.5% 24.5% 25.0% 123.8% 0.0% 123.8% 0.0% 147.6% 0.0% 148.6% 147.6% 147.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 148.6% 159.6%	JAN 2016 90,319 76,276 22,861 22,861 22,861 3901 22 194,397 176,042 21,264 4,980 340 - 202,626 6,048,470 93,919 76,833 7,890 3,902 6,231,636 12,631 5,660 11,661 1,769 1,442 1,800 1,779 796 786 786 786 588 484 460 436 368 232 232	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,273 207,691 94,534 8,376 4,590 1,270 1,2	0 0 0 0 0 79,566 177,965 177,965 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1.0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	RE 2016 46.5 39.2 11.8 11.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.
6 8 9 9 1 2 3 3 4 5 6 6 1 5 5 6 7 TOT.  MPO NO. 1 2 3 4 4 5 5 6 7 8 8 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) HOND AL COMPONENT (PCS) RT BRAND MTSUBISHI SUZUKI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MODA AL COMPONENT (PCS) RT BRAND MTSUBISHI MODA AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA HONDA SUZUKI SUZUKI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA LOSAN MATUCIA LOSAN LOSAN CHEVROLET UD TRUCK ISIUZU MERCEDES BENZ TATA PROTON FORD VOLKSWAGEN SCANIA MINI MTSUBISHI HOO SCANIA MINI MTSUBISHI FISO BRAND FORD MERCEDES BENZ TATA PROTON FORD VOLKSWAGEN SCANIA MINI MTSUBISHI FISO BRAND MAN TRUCK PEUGEOT LAND ROVER DOOGE JAGUUR	200 DEC 6,858 7,039 1,543 285 273 285 273 16,002 15,184 2,496 690 4,335 52,228 1,140 144 536,153 32 220 220 240 204 204 204 204 204 204 20	16 NOV 8,921 7,024 2,289 1300 152 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 1,496 690 477,706 479,7	2015 3.198 6.006 1.239 205 122 122 10,770 7,366 1,008 390 3,008 3,08	#/	0.0% 0.0% 1.0% 0.0% 31.6%  114.4% 114.4% 114.2% 24.5% 24.5% 24.5% 25.0% 123.8% 0.0% 147.6% 0.0% 148.6% 147.6% 147.6% 148.	JAN 2016 90,319 76,276 22,861 22,861 22,861 3,901 22 176,042 21,264 4,980 340 340 340 340 340 340 340 340 340 34	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,270 1,273 207,691 94,534 8,376 4,590 1,270 1,2	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0°
6 8 9 9 1 2 3 4 5 6 6 7 8 9 9 10 11 12 2 3 4 4 5 5 6 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 30 31 32 24 25 6 27 28 29 30 31 32	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZUKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) HOND AL COMPONENT (PCS) RT BRAND MTSUBISHI SUZUKI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MODA AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORI BRAND MTSUBISHI MOTORI COMPONENT (PCS) RT BRAND MTSUBISHI MOTORI MERCEDES	200 DEC 6,858 7,059 1,1543 2,257 1,140 2,141 2,1	16 NOV 8.921 7.024 2.289 1300 152 152 152 152 152 152 152 152 152 152		0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 1,496 690 1,496 690	2015 3.198 6.006 1.239 205 1.222 1.22 1.0770 7.366 1.008 390 1.008 390 1.008 444,37,043 437,043 444,501 5 2015 910 416 647 1 1 49 70 70 395 80 1115 200 1113 55 46 92 1.860 3 1.1860 3 1.112 1.860 3 1.112 1.860 3 1.113 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.142 99 1.1444 99 1.1444	0 21,405  21,405  3,660 1,033 304 80 1511 0 0 0 0 0 5,232 7,818 1,488 300 0 0 9,006 40,653 57,096 52,228 57,096 17,41 17,11 17	0.0% 0.0% 1.0% 0.0% 31.6% 14.4% 14.4% 14.4% 14.4% 14.2% 24.5% 24.5% 24.5% 25.0% 123.8% 0.0% 146.6% 147.6% 148.6% 147.6% 148.6% 1	JAN 2016 90,319 76,276 22,861 22,861 22,861 24,640 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,994 1,996 1,995 1,996 1,9	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,273 207,691 94,534 8,376 4,590 1,270 1,270 1,096,700 4,598,510 70,190 10,050 4,769 4,683,519  DEC 2015 7,038 18,168 8,799 3,058 3,058 3,748 5,807 989 980 560 1,574 2,814 6,644 1,001 1,155 1,155 1,150 206 4,986 1,1001 1,155 1,155 1,150 206 4,986 1,1001 1,155 1,150 206 4,986 1,1001 1,155 1,150 206 4,986 1,1001 1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0° 0.0°
6 8 9 9 1 2 3 3 4 4 5 5 6 6 7 7 8 9 10 11 12 13 14 14 15 15 16 17 18 19 20 21 12 22 23 24 25 26 27 28 30 30 31 32 33 34	DAIHATSU SUZUKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL CBU (UNIT) SUZULI HINO MTSUBISHI NISSAN TOTAL CKD (SET) HOND AL COMPONENT (PCS) RT BRAND MTSUBISHI SUZULI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MODA AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORA LEXUS L	200 DEC 143 144 1536,153 164 175 175 175 175 175 175 175 175 175 175	16 NOV 8, 921 17, 7024 2, 289 152 152 152 153 152 153 152 153 153 153 153 153 153 153 153 153 153		0.0% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 17.5% - 19.5% -	DEC 2016 6.858 7.039 1.543 285 285 285 285 287 16,002 15,184 2,496 680 477,706 4,935 52,228 1,144 536,153 222 220 220 247 251 247 257 257 257 257 257 257 257 257 257 25	2015 3.198 6.006 1.239 2.05 1.22 1.22 1.0770 7.366 1.008 390 1.008 300 1.008	#/	0.0% 0.0% 1.0% 0.0% 31.6%  % 114.4% 117.2% 24.5% 24.5% 24.5% 24.5% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0	2016 90.319 76.276 22.961 2.961 301 1.994 301 176,042 2.1264 4.980 340 2.2626 6.048,470 93.919 78,933 78,990 3,902 6,233,114 2016 31,05	1,098,780  DEC 2015 108,284 73,210 17,762 1,705 1,705 1,705 1,273 3,064 4,590 1,270	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	0.09 0.09 0.09 0.09 0.09 0.09 0.09 0.09
6 8 9 9 1 2 3 4 4 5 5 6 7 8 9 9 10 11 12 13 14 15 15 16 17 17 18 19 19 20 21 22 23 24 25 26 27 28 29 29 30 31 32 24 33 33 33 33 33 33 33 33 33 33 33 33 33	DAIHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOTAL EBU (UNIT) TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI SUZJ HINO AL COMPONENT (PCS) BRAND MTSUBISHI NISSAN TOTAL CKD (SET) TOYOTA HONDA SUZJKI SUZJ HINO AL COMPONENT (PCS) BRAND MTSUBISHI MOTORS TOYOTA HONDA LEVIUS BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZJKI BRAND MTSUBISHI MOTORS TOYOTA MAZDA HONDA SUZJKI LEVIUS LEVIUS DAHATSU LEVIUS DAHATSU LEVIUS LEVIUS HONDAI PROTON FORD VOLKSWAGEN MINI MTSUBISHI FUNDAI MERCEDES BENZ TATA PROTON FORD VOLKSWAGEN SCANIA MINI MTSUBISHI FUND METULIK JEEP FAW AUDI MAN TRUCK PEUGGOT LAND ROVER JAGUAR RENAULT INFINITI INFINITI INFINITI INFINITI FIAT	200 DEC 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 18,370 477,706 4,935 52,228 1,140 144 536,153 32 220 220 240 204 204 204 204 204 207 196 196 197 55 22 200 201 197 55 22 200 201 201 202 200 201 201 202 200 201 201	16 NOV 8,921 7,024 2,289 1320 152 152 152 152 152 152 152 152 152 152	0 -18,911   +/2,083   -15,51   -2,083   -15,51   -2,083   -15,51   -2,083   -2,514   -2,083   -2,514   -2,083   -2,514   -2,51	0.0% - 17.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 1,497 477,706 479,706 479,706 479,706 479,706 479,706 477,706 479,706 479,706 479,706 479,706 479,706 479,706 479,706 477,706 479,706 479,706 479,706 479,706 479,706 479,706 479,706 470,706 4	2015 3.198 6.006 1.239 205 1.222 1.22 1.0770 7.366 1.008 390 1.008 390 390 390 390 390 390 390 390 390 390	0 21,405  **/- 3,660 1,033 3,044 80 0 1,033 3,044 80 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0.0% 0.0% 1.0% 0.0% 31.6	JAN 2016 90,319 76,276 22,861 22,861 22,861 24,00 1,994 3,991 176,042 21,264 4,980 3400 202,626 6,048,470 93,319 78,933 7,890 3,379 11,663 12,631 12,631 12,631 12,631 12,631 14,631 1,633 14,632 12,633 14,633 14,634 15,636 15,636 10,638 14,636 15,636 10,638 14,636 15,636 10,638 14,636 15,636 10,638 14,636 15,636 10,638 14,636 15,636 10,638 15,636 10,638 15,6	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,273 207,691 94,534 8,376 4,590 1,270 1,270 1,096,700 4,598,510 70,190 10,050 4,769 4,683,519  DEC 2015 7,038 18,168 8,799 3,058 3,058 3,748 5,807 989 980 560 1,574 2,814 6,544 1,001 1,155 1,150 206 4,986 1,1001 1,155 1,155 1,150 206 4,986 1,1001 1,155 1,150 206 4,986 1,1001 1,155 1,150 206 4,986 4,986 1,001 96 4,98	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -0.0% -16.6% -16.6% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -16.0% -17.2% -18.2% -	0.0%   0.	RE  2016 46.5° 11.8° 11.
6 8 9 9 1 1 2 2 3 3 4 5 5 6 6 7 7 8 9 10 11 12 13 13 14 15 16 17 18 19 10 20 11 12 22 3 24 12 25 26 27 28 29 30 33 34 34 35 36 37 38	DAIHATSU SUZJKI HINO HYUNDAI (PC) NISSAN DATSUN CHEVROLET TOYOTA SUZJKI HINO MTSUBISHI NISSAN TOTAL CRD (UNIT) SUZJLI HINO MTSUBISHI NISSAN TOTAL CRD (SET) HONDA AL COMPONENT (PCS) RT BRAND MTSUBISHI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI HINO AL COMPONENT (PCS) RT BRAND MTSUBISHI MOTORA TOYOTA HONDA LEVIUS LEVI	200 DEC 15,184 2,496 690 147,700 4,335 5,235 1,140 120 120 120 120 120 120 120 120 120 12	16 NOV 8,921 7,024 2,289 1320 152 152 152 152 152 152 152 152 152 152	0 -18,911    */2,063   -17,46   0	0.0% - 17.5% -	DEC 2016 6,858 7,039 1,543 285 273 16,002 15,184 2,496 690 1,496 690	2015 3.198 6.006 1.239 205 1.222 1.22 1.0770 7.366 1.008 390 1.008 390 1.008 444,501 2015 910 416 647 1.1 49 70 70 395 80 1115 200 1.008 395 80 1116 407 1.008 80 117 1.008 80 118 80 119 119 110 110 110 110 110 110 110 11	#/	0.0% 0.0% 1.0% 0.0% 31.6%  114.4% 114.4% 114.4% 114.4% 114.4% 114.4% 114.6% 114	2016 90.319 76.276 22.961 2.961 301 1.994 301 176,042 2.12,64 4.980 340 2.22 21.264 4.980 340 340 2.22 21.264 4.980 340 2.22 21.264 4.980 340 2.22 21.264 4.980 3.302 6.233,1114 2.267 2.212 1.260 3.302 6.233,114 2.267 2.212 1.260 3.302 6.233,114 3.442 3.452 3.662 3.663 3	1,098,780  DEC 2015 108,284 73,210 17,762 1706 2,373 3,0844 1,401 10,501	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	-100.0% -100.0%		2016 46.55 3 39.27 11.89 11.89 11.09 1.09 1.09 1009 86.99 10.09 1009 1009 1009 1009 1009 1009