	SALES					В	Y BRAND JA		- EXPORT IMI	PORT					
NO.	BRAND	JAN	FEB	MAR	APR	MAY	MON JUN	TH JUL	AUG	SEP	ост	NOV	DEC	SALES 2011	SHARE %
1 2	TOYOTA DAIHATSU	27,619 12,590	25,532 9,958	32,275 10,186	21,128 8,160	19,554 10,453	26,175 11,075	30,149 14,107	25,207 11,132	30,655 12,723	31,109 13,065	15,195 10,311	26,076 15,784	310,674 139,544	34.7% 15.6%
4	MITSUBISHI SUZUKI	10,673 6,630	10,480 6,802	13,074 8,016	10,913 7,256	11,048 7,520	11,009 7,519	13,724 9,258	8,902 7,445	7,749 8,261	11,495 9,271	13,532 8,732	11,817 7,859	134,416 94,569	15.0% 10.6%
6	NISSAN HONDA	4,400 4,928	4,265 4,558	5,140 4,193	3,296 2,056	1,313 3,673	3,429 2,165	5,760 5,234	5,304 4,600	4,476 4,887	6,331 4,024	6,386 2,907	6,037 2,191	56,137 45,416	6.3% 5.1%
8	HINO	1,953 2,007	2,304 1,548 1,285	2,403 2,068	2,232 1,516	1,908 1,010	2,322 1,243	2,925 2,662	2,646 2,526	2,520 2,587	2,601 2,284	2,637 2,124	2,295 3,077	28,746 24,652	3.2% 2.8%
9 10 11	FORD KIA MAZDA	475 518 468	224 576	1,783 280 635	1,215 401 606	1,177 442 777	1,662 526 925	1,742 570 846	1,771 879 715	1,476 1,121 1,112	1,653 1,311 781	962 1,529 964	469 1,280 528	15,670 9,081 8,933	1.8% 1.0% 1.0%
12	HYUNDAI CHEVROLET	285 360	340 510	361 480	372 300	392 483	386 404	384 233	441 310	433 401	459 238	426 450	507 489	4,786 4,658	0.5%
14	MERCEDES BENZ UD TRUCKS	336 186	337 185	317 186	377 192	361 220	361 270	386 264	436 202	397 292	390 345	335 360	502 343	4,535 3,045	0.5%
16 17	PROTON B M W	41 91	99 100	217 130	181 140	151 135	185 121	160 110	64 150	90 140	243 132	102 150	393 152	1,926 1,551	0.2%
18 19	GEELY HYUNDAI TRUCK	98 98	71 136	65 69	78 39	73 31	54 59	117 56	103 49	112 41	87 62	81 39	83 86	1,022 765	0.1% 0.1%
20	JEEP VOLKSWAGEN	27 60	5 48	5 48	51 53	58 49	62 34	88 57	142 59	39 54	172 63	39 90	66 81	754 696	0.1%
22	LEXUS MAN TRUCK	1 26	31 23 33	36 27	18	10 84	16 18	39 15	60 24	73 38	82 40	70 50	26 26	462 378	0.1%
24 25	AUDI SMART SUBARU	9 41 1	40 8	32 21 15	24 18	25 20 29	16 15 32	37 46	35 18	26 21	24 16 17	45 8	28 10 22	334 274 252	0.09 0.09 0.09
26 27 28	PEUGEOT CHERY	14	18	13 43	26 12 23	18 22	10 17	30 16 5	24 12 4	24 18 1	16	24 16	25	188 185	0.0%
29	FOTON DODGE	8	12	18	3 7	-	29	21	7	7	20	15 41	36 9	176 107	0.0%
31 32	INFINITI LAND ROVER	7	- 4	10 5	9	7	3 4	3 4	5	10 4	3 4	3 4	3 4	56 53	0.09
33 34	JAGUAR MINI	2	5	5	5	4	8	6	3	3	3	2 22	5 15	51 37	0.09
35 36	CHRYSLER VOLVO	3	4 2	7	7	2	-	-	-	-	4	- 4	1	21 14	0.09
37 38	RENAULT (PC) SSANGYONG	-	-	-	-	-	-	-	-	-	-	-	-	-	0.09
	GRAND TOTAL CUMULATIVE	73,987 73,987	69,589 143,576	82,163 225,739	60,726 286,465	61,053 347,518	70,154 417,672	89,056 506,728	73,279 580,007	79,832 659,839	86,345 746,184	67,655 813,839	80,325 894,164	894,164	1009
NO.	BRAND TOYOTA	JAN 26,355	FEB 25,560	MAR 32,943	APR 21,729	MAY 20,582	JUN 26,216	JUL 30,184	AUG 26,151	SEP 30,041	OCT 31,160	NOV 16,771	DEC 26,725	RETAIL 2011 314,417	SHARE % 35.3%
2	DAIHATSU MITSUBISHI	26,355 11,008 10,694	25,560 10,018 9.196	32,943 11,168 12,278	10,857 11,000	20,582 10,803 9,598	11,097 10,303	13,138 11,370	26,151 11,569 10,743	30,041 11,268 9,689	13,289 11,417	11,638 11,448	26,725 11,313 11,609	137,166 129,345	35.39 15.49 14.59
5	SUZUKI NISSAN	6,253 4,131	5,722 3,951	7,626 4,848	6,585 4,554	7,205 3,000	7,070 4,015	8,483 5,762	7,505 5,496	7,421 4,505	8,721 6,000	8,981 6,034	9,007 5,003	90,579 57,299	10.29
6 7	HONDA ISUZU	4,027 1,937	4,044 1,951	4,505 2,743	3,519 2,268	3,914 2,068	3,938 2,293	4,705 2,620	4,854 2,278	4,376 2,459	4,133 2,693	3,587 2,762	3,772 2,673	49,374 28,745	5.5% 3.2%
9	HINO FORD	2,292 882	1,848 922	2,389 1,333	1,722 1,415	1,080 1,536	1,135 1,554	2,595 1,717	2,390 1,502	2,565 1,471	2,391 1,487	2,083 1,169	2,968 1,000	25,458 15,988	2.99 1.89
10 11 12	MAZDA KIA HYUNDAI	505 164 262	560 302 282	591 554 344	700 438 329	710 523 410	750 388 349	914 434 333	851 657 451	864 860 432	958 757 476	1,071 701 491	582 1,333 451	9,056 7,111 4,610	1.09 0.89 0.59
13	CHEVROLET MERCEDES BENZ	262 356 273	282 476 280	344 347 413	329 274 370	410 505 355	349 305 403	333 438 411	451 369 391	432 371 413	476 319 371	491 308 391	451 476 407	4,610 4,544 4,478	0.5% 0.5% 0.5%
15 16	UD. TRUCKS PROTON	273 237 129	230 230 68	225 97	180 100	260 176	290 138	291 171	200 140	280 209	3/1 341 142	330 152	241 297	3,105 1,819	0.39
17	B M W GEELY	91 98	100	130	140 78	135 73	121	110 117	150 103	140 112	132	150 81	152 83	1,551 1,022	0.29
19 20	HYUNDAI TRUCK JEEP	72 27	172 5	117 5	61 51	20 58	26 62	59 88	55 142	30 39	37 172	70 39	66 66	785 754	0.19 0.19
21 22	VOLKSWAGEN LEXUS	60 1	48 31	48 36	53 18	49 10	34 16	57 39	59 60	54 73	63 82	90 70	81 26	696 462	0.19 0.19
23	MAN TRUCK AUDI	26 9	23 33	27 32	7 24	84 25	18 16	15 37	24 35	38 26	40 24	50 45	26 28	378 334	0.09
25 26 27	SMART SUBARU CHERY	40 3 34	40 8 33	39 15 40	27 26 35	20 27 33	17 32 24	28 30 22	16 24 8	18 24 2	11	18 24	14 22	288 252 231	0.0% 0.0% 0.0%
28	PEUGEOT FOTON	14	19 12	12 18	15	18	11 29	15 21	15 7	20 7	14	16 15	31 36	200 176	0.0%
30	DODGE	-	7	- 6	7 8	- 10	- 3	2	- 5	41	- 6	41	9	107 53	0.0%
32 33	LAND ROVER JAGUAR	7 2	4 5	5 5	5 5	4	4 8	4	4 3	4 3	4 3	4 2	4 5	53 51	0.09
34 35	MINI CHRYSLER	3	4	7	7	-	-	-	-	-	-	22	15	37 21	0.09
36 37	VOLVO RENAULT (PC)	1	2	-	-	2	-	-	-	-	4	4	1	14	0.09
38	SSANGYONG GRAND TOTAL			-	66,610	63,297	70,719 419,665	84,219	76,257	77,862 658,003	85,371 743,374	68,661	78,524		0.09
	CHMIII ATIVE	70,001	66,027	83,011				E02 004	590 141			912 025	900 550	890,559	
. PRODU	CUMULATIVE	70,001 70,001	66,027 136,028	83,011 219,039	285,649	348,946	413,003	503,884	580,141	333,533	143,314	812,035	890,559	- 890,559	100%
NO.	ICTION BRAND	70,001 JAN	136,028 FEB	219,039 MAR	285,649 APR	348,946 MAY	MON JUN	TH JUL	AUG	SEP	ост	NOV	890,559 DEC	PROD 2011	100% SHARE %
NO.	BRAND TOYOTA DAIHATSU	JAN 27,973 12,590	FEB 24,160 9,959	219,039 MAR 30,678 10,086	285,649 APR 20,723 8,160	MAY 20,206 10,433	MON JUN 25,618 11,020	JUL 32,019 13,661	AUG 27,590 10,711	SEP 32,631 12,485	OCT 31,791 12,425	NOV 17,576 10,039	DEC 28,682 15,134	PROD 2011 319,647 136,703	1009 SHARE % 38.19 16.39
NO. 1 2 3 4	DETION BRAND TOYOTA DAIHATSU MITSUBISHI SUZUKI	70,001 JAN 27,973 12,590 8,606 7,577	136,028 FEB 24,160 9,959 9,054 7,474	219,039 MAR 30,678 10,086 11,176 8,403	285,649 APR 20,723 8,160 8,657 7,515	MAY 20,206 10,433 9,016 8,110	MON JUN 25,618 11,020 9,161 8,256	TH JUL 32,019 13,661 11,750 8,844	AUG 27,590 10,711 7,266 7,907	SEP 32,631 12,485 7,110 9,629	OCT 31,791 12,425 9,690 11,379	NOV 17,576 10,039 10,794 11,161	DEC 28,682 15,134 12,262 9,575	PROD 2011 319,647 136,703 114,542 105,830	100° SHARE % 38.1° 16.3° 13.7° 12.6°
NO. 1 2 3 4 5 6	BRAND TOYOTA DAIHATSU MITSUBISHI SUZUKI NISSAN HONDA	JAN 27,973 12,590 8,606 7,577 4,236 4,843	FEB 24,160 9,959 9,054 7,474 4,308 3,771	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960	MAY 20,206 10,433 9,016 8,110 1,246 2,185	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237	32,019 13,661 11,750 8,844 5,348 4,995	AUG 27,590 10,711 7,266 7,907 4,971 4,375	SEP 32,631 12,485 7,110 9,629 4,324 4,457	OCT 31,791 12,425 9,690 11,379 6,377 3,611	NOV 17,576 10,039 10,794 11,161 6,599 2,716	DEC 28,682 15,134 12,262 9,575 5,998 1,921	PROD 2011 319,647 136,703 114,542 105,830 54,863 40,844	1009 SHARE % 38.19 16.39 13.79 12.69 6.59 4.99
NO. 1 2 3 4 5 6 7	BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO	JAN 27,973 12,590 8,606 7,577 4,236 4,843 2,034 1,488	FEB 24,160 9,959 9,054 7,474 4,308 3,771 2,190 1,552	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,530 1,687	MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980	JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265	TH JUL 32,019 13,661 11,750 8,844 5,348 4,995 3,014 2,715	AUG 27,590 10,711 7,266 7,907 4,971 4,375 2,652 2,566	SEP 32,631 12,485 7,110 9,629 4,324 4,457 2,752 2,704	OCT 31,791 12,425 9,690 11,379 6,377 3,611 2,597 2,295	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056	DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018	PROD 2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161	100° SHARE % 38.1° 16.3° 13.7° 12.6° 6.5° 4.9° 3.3° 2.9°
NO. 1 2 3 4 5 6 7 8 9	BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU	70,001 JAN 27,973 12,590 8,606 7,577 4,236 4,843 2,034 1,488 241 389	FEB 24,160 9,959 9,054 7,474 4,308 3,771 2,190	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,530	MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 347 206	JUL 32,019 13,661 11,750 8,844 5,348 4,995 3,014	AUG 27,590 10,711 7,266 7,907 4,971 4,375 2,652	SEP 32,631 12,485 7,110 9,629 4,324 4,457 2,752	OCT 31,791 12,425 9,890 11,379 6,377 3,611 2,597 2,295 574 228	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669	DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258	PROD 2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,398	100% SHARE % 38.1% 16.3% 12.6% 6.5% 4.9% 3.3% 2.9% 0.6%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13	DETION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) MERCEDES BENZ	JAN 27,973 12,590 8,606 7,577 4,236 4,843 1,488 241 389 468 89 552	FEB 24,160 9,959 9,054 7,474 4,308 3,771 2,190 1,552 457 376 408 96 45	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835 485 216 54 46	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,530 1,687 373 373 174 34 40	MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980 403 381 168	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 1,265 347 206 216 37 25	TH JUL 32,019 13,661 11,750 8,844 4,995 3,014 22,715 426 344 270 74 53	AUG 27,590 10,711 7,266 7,907 4,971 4,375 2,652 2,566 499 198	\$EP 32,631 12,485 7,110 9,629 4,324 4,457 2,752 2,704 620 267	OCT 31,791 12,425 9,690 11,379 6,377 3,611 2,597 2,295 574	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394 144	DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 136	PROD 2011 319,647 136,703 114,542 105,830 40,844 28,047 24,161 5,366 3,398 3,120 844 494	SHARE % 38.11 16.37 12.61 6.57 4.99 3.33 2.99 0.66 0.44 0.41
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	ICTION BRAND TOYOTA DAMHATSU MITSUBISH SUZUKI NISSAN HONDA ISUZU HUTSUBISH SUZUKI NISSAN HONDA ISUZU UTSUCK B M W VOLSWAGEN GEELY CHERY	70,001 JAN 27,973 12,550 8,606 7,577 4,236 4,843 2,034 1,488 241 389 468 89	FEB 24,160 9,959 9,054 7,474 4,308 3,771 2,190 1,552 457 376 408 96 45 40 41	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835 485 216 54	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,960 1,530 1,687 373 293 174 40 65 65	MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980 403 381 188	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 347 206 216	TH 3UL 32,019 13,661 11,750 8.844 5.348 4.995 3.014 2.715 426 344 2.70 74	AUG 27,590 10,711 7,266 7,907 4,971 4,375 2,652 2,556 499 198 198	\$EP 32,631 12,485 7,110 9,629 4,324 4,457 2,752 2,704 620 267 282 56	OCT 31,791 12,425 9,690 11,379 6,377 3,611 2,597 2,295 574 228 366 117	17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394 144 210	DEC 28.682 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547 136 144 103	PROD 2011 319,647 136,703 114,542 105,830 40,844 28,047 24,161 5,366 3,398 3,120 844	100° SHARE % 38.1° 16.3° 13.7° 12.6° 6.5′ 4.9° 0.6° 0.4° 0.1° 0.1° 0.0°
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HONDA ISUZU MERCEDES BELY OF INCENSE UD TRUCKS GELY CHERY PEUGEOT GRAND TOTAL	70,001 JAN 27,973 12,590 8,606 7,577 4,236 4,843 2,034 1,488 241 389 468 89 52 44 36 - 70,665	136,028 24,160 9,959 9,054 4,308 3,771 2,190 1,552 457 376 408 96 45 40 41 63,931	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835 485 216 54 46 69 36 74,338	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,530 293 174 34 40 65 24 - 54,565	348,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980 403 381 168 33 26 19 54,649	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 347 206 216 37 25 60 5 5	JUL 32,019 13,661 11,750 8,844 5,348 4,995 3,014 2,715 426 344 270 74 53 60 3 3 - 83,576	AUG 27,590 10,711 7,266 7,907 4,971 4,971 4,375 2,652 2,566 499 198 198 198 55 52 69,060	SEP 32,631 12,485 7,110 9,629 4,524 4,457 2,752 2,704 620 267 282 640 2 77,359	OCT 31,791 12,425 9,690 11,379 6,377 3,611 2,597 2,295 574 228 366 117 39 81,489	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394 144 210 109 42	DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 144 103 27 79,805	PROD 2011 319,647 136,703 114,542 105,863 40,844 28,047 24,161 5,366 3,398 3,120 844 494	100° SHARE % 38.1° 16.3° 13.7° 12.6° 6.5° 4.9° 0.6° 0.4° 0.1° 0.0° 0.0° 0.0°
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA SUZUKI HONDA SUZUKI OTHER SUZUKI OTHER SUZUKI OTHER MERCEDES BERS OTHER OTHER OTHER GREY PEUGEOT GRAND TOTAL CUMULATIVE	70,001 JAN 27,973 12,590 8,606 8,606 7,577 4,236 4,043 2,034 1,488 241 389 468 89 52 444 35	FEB 24,160 9,959 9,054 4,308 3,771 2,190 1,552 457 498 96 45 400 411 -	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835 436 216 54 46 69 36	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,530 1,687 373 293 174 34 40 65 24	348,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980 403 381 168 188 199 1	MON JUN 25,618 11,020 1,025 1,	TH JUL 32,019 13,861 11,750 1,861 11,750 1,864 4,995 3,44 2,715 4,26 3,44 2,715 4,6 3,5 3,6 3,5 3,6 3,5 3,6 3,5 3,6 3,5 3,6 3,6 4,6 5,6 6,6 6,6 6,6 6,6 6,6 6,6 6,6 6,6 6	AUG 27.590 10.711 7.266 7.907 4.971 4.375 2.652 2.656 499 198 198 75 52	SEP 32,631 12,485 7,110 9,629 4,324 4,457 2,752 2,704 620 620 620 640 640 650 660 660 660 660 660 660 660 660 66	OCT 31.791 12.425 9.680 11.379 6.377 3.611 2.597 2.295 574 228 366 117 39	NOV 17.576 10.039 10.794 11.161 6.599 2.056 2.056 394 144 210 109	DEC 28,682 15,134 12,262 9,576 5,998 1,921 2,258 3,018 547 136 144 103 27	PROD 2011 319.647 135.703 114.542 14.5703 114.542 14.5703 114.542 14.5703 114.542 14.570 15.3.565 13.3.565 13.3.565 13.3.565 13.3.565 14.5.565 15.5.505 15.5.565 15.5.555 15.5.555 15.5.555 15.5.555 15.5.555 15.5.555 15.5.555 15.5	100° SHARE % 38.1' 16.3' 13.7" 12.6' 6.5' 4.9' 0.6' 0.4' 0.1' 0.1' 0.0' 0.0' 100°
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 C EXPORT	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HONDA UD TRUCKS BW VOLSWAGEN VOLSWAGEN CREAN CHERY PEUGEOT CRAND TOTAL CUMULATIVE TS BRAND	70,001 JAN 27,973 12,590 8,606 7,577 4,236 4,843 1,488 1,488 489 52 44 35 70,665 70,665	136,028 FEB 24,160 9,959 24,160 9,959 4,058 3,771 4,058 4,0	219,039 MAR 30,678 10,086 11,176 8,403 4,464 4,477 4,258 4,03 4,03 4,03 4,03 4,03 4,03 4,03 4,03	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,960 1,550 1,667 3,517 4,41 40 40 40 40 41 42 41 42 41 43 44 46 47 47 48 48 49 49 49 40 40 40 40 40 40 40 40 40 40 40 40 40	349,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 900 316,148 168 26 19 51 19 15 51 19 15 51 19 168 168 17 188 188 188 188 188 188 188 188 188	MON JUN 25.618 11,020 9,161 8,256 3,662 2,237 1,265 347 206 61,57 37 5,57 5,57 5,57 5,57 5,57 5,57 5,5	TH JUL 32.019 (13.66) (14.76)	AUG 27.590 17.791 7.266 7.266 7.266 4.971 4.971 2.662 2.566 4.99 198 198 198 5.5 5.5 5.5 6.5 6.5 6.5 6.5 6.5 6.5 6.5	SEP 32.645 32.64	OCT 31,791 12,425 9,630 16,309 6,377 2,597 2,597 2,597 2,597 2,597 2,597 3,617	NOV 17.578 17.578 10.718 10.718 10.718 10.718 10.718 2.699 2.699 2.699 2.699 2.699 1.094 1	980,559 DEC 28,862 28,862 15,134 12,262 9,575 5,988 1,921 2,208 1,921 1,217 1,141 103 103 103 103 103 103 103 103 103 10	PROD 2011 319,647 136,703 114,542 105,520 54,665 10	100° SHARE % 38.1° 16.3° 13.7° 12.6° 6.5° 4.9° 0.4° 0.4° 0.1100° 0.0° 100° 100°
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 6 C	ICTION BRAND TOYOTA DAHATSU MITSUBSHI SUZUKI NISSAN HONDA ISUZJ HINO HYUNDA (PC) WRCCEDES BENZ UD TRUCKS BW W VOLSWAGEN GEELY CHERY PEUGEOT GRAND TOTAL CUMULATIVE	JAN 27,973 12,590 8,606 7,577 4,236 4,843 2,034 1,488 241 339 468 89 52 44 35 70,665 70,665	136,028 FEB 24,160 9,959 24,160 9,959 4,006 4,006 3,771 2,190 1,552 457 376 408 96 40 41 1,134,596	219,039 MAR 30,078 10,086 11,176 8,403 4,464 4,464 3,773 1,258 1,835 436 216 54 466 69 90 36 36 37 74,338 208,934	285,649 APR 20,723 8,160 8,657 7,515 3,330 1,960 1,550 1,867 333 203 1,503 40 65 524 40 54 54,565 263,499	348,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 9900 403 381 168 168 168 19 19 19 54,649 318,148	MON JUN JUN 25,618 11,020 9,161 8,256 3,662 2,237 1,265 347 206 216 37 25 60 60 60 64,442 382,590	TH JUL 32,019 13,661 11,661 11,750 11,661 11,750 11	AUG 27,590 10,771 7,266 7,907 4,977 4,975 2,665 2,966 499 198 198 75 52 	\$EP 32.631 12.485 7.110 9.629 4.324 4.457 22.752 2.704 620 4.00 620 620 620 620 620 620 620 620 620 6	OCT 31,791 12,425 9,660 11,379 3,611 2,597 2,297 2,297 2,297 3,611 2,597 2,297 3,611 117 3,361 117 3,361 117 3,361 117 3,361 117 3,361 117 3,361 117 3,361 117 3,361 117 3,361	NOV 17,576 10,039 10,0794 11,181 6,599 2,716 2,669 2,066 394 144 210 109 42 2	980,559 DEC 28,882 15,134 12,262 9,575 5,988 1,921 2,238 3,018 1,921 1,36 1,44 103 27 27 78,805 839,388	PROD 2011 319,647 136,703 114,542 105,839 14,0844 22,8,047 24,161 5,5,66 3,398 44,044 364 155 15,56 83,388 184,084 1565 15,56 83,398 15,56 84,084 15	SHARE % 38.19 16.33 13.77 12.66 6.57 4.99 0.49 0.49 0.19 0.11 0.00 0.00 1000 SHARE % 52.99
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 16 17 NO. 1 2 3 4 5 5	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HONDA ISUZU HONDA ISUZU UTRUCKS HONDA ISUZU UTRUCKS ERCEES OCHECK CHERY PEUGEOT GRAND TOTAL CUMULATIVE TS BRAND TOYOTA DAHATSU NISSAN HONDA	70,001 JAN 27,973 12,590 8,606 7,577 12,590 4,493 4,943 1,488 488 89 52 44 35 70,665 70,665	136,028 FEB 24,160 9,959 2,959 4,508 3,771 4,508 457 457 457 457 457 457 457 457 457 457	219,039 MAR 30,678 10,066 11,176 4,454 4,4	285,649 APR 20,723 8,160 8,667 7,515 3,330 11,530	349,946 MAY 20,206 10,433 9,016 6,110 1,206 6,110 1,206 1,2	MON JUN 25,618 11,020 9,161 8,256 8,256 3,662 2,237 2,327 2,327 2,327 2,327 2,327 2,327 2,327 3,47 2,56 3,662 3,662 3,77 3,77 3,77 3,77 4,77 5,77 5,77 5,77 5,77 5,77 5,77 5	TH JUL 22,019 13,661 11,750 14,000 15,000 11,750 14,000 15,000 11,750 14,000 15	AUG 27,590 10,711 7,286 17,907 4,971 4,971 4,971 4,971 4,971 4,971 4,971 1,971	SEP 32.631 12.485 7.110 9.6229 4.324 4.457 2.752 2.752 2.202	OCT 31,721 12,425 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 1177 39 694,074 OCT 7,016 2,573 1,	NOV 17.578 17.57	900,559 DEC 25,652 15,134 12,262 15,134 12,262 16,134 12,262 16,134 12,265 16,134 12,265 16,134 12,265 16,134 16,13	PROD 2011 315,647 136,703 114,542 105,303 3,504 20,44	1009 SHARE % 38.19 16.39 13.79 12.69 6.55 4.99 0.49 0.49 0.49 0.49 0.09 0.09 1009 SHARE % 52.99 24.69 22.19 1.10 0.00 0.00 0.00
NO. 1 2 3 4 5 6 6 7 7 8 8 9 100 111 12 13 14 15 16 C	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUINI NISSAN HONDA ISUZU HINO HYUUDA (PC) B M W MERCEDES BENZ UO TRUCKS B M W VOLSWAM OHERY PEUGEOT GRAND TOTAL CUMULATIVE TS BRAND TOYOTA DAHATSU SUZUINI NISSAN HONDA HYUUDA (PC) HINO DAHATSU SUZUINI NISSAN HONDA HYUUDA (PC) HINO DAHATSU HINO HINO HINO	70,001 JAN 27,973 12,590 8,006 7,575 4,233 4,233 4,233 4,241 339 468 89 52 444 35 70,665 70,665 JAN 1,898 1,898 1,898 1,898	136,028 FEB 24,160 9,959 20,161 4,500 4,500 1,552 4,500 4,500 4,500 4,500 1,552 4,500 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 4,500 1,552 1,550 1,552 1,5	219,039 MAR 30,678 10,066 11,176 3,0678 10,066 11,176 3,464 4,464 4,464 11,176 3,464 4,464 4,465	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,53	349,946 MAY 20,206 10,433 9,016 8,110 1,226 8,110 1,226 1,443 1,443 1,688 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9 1,9	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 2,327 2,327 2,327 2,327 2,327 3,47 206 347 25 5 44,25 5 5 42,25 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	TH JUL 22,019 13,661 11,750 14,905 3,014 2,715 426 33 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	AUG 27:590 107:11 7:286 27:590 107:11 7:286 27:590 109:11 7:286 27	SEP 32.631 12.485 7.110 9.629 4.324 4.467 2.752	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 117 39 694,074 0CT 7,016 2,573 1,871 1,573 1,57	NOV 17.576 10.039 10.039 10.794 11,161 6.699 2.766 2.669 2.066 394 421 100 42 2.716 100 42 42 42 42 42 42 42 42 42 42 42 42 42	980,559 DEC 25,662 15,134 12,262 15,134 12,262 15,135 12,263 13,105 13,105 14,105 14,105 15,105 16,	PROD 2011 319,647 136,703 114,542 105,830 5,630 5,647 24,161 5,369 3,120 844 494 155 155 5,650 35,968 35,968 110,068 1	1000 SHARE % 16.33 38.11 16.37 12.66 13.77 12.67 4.99 1.90 1.90 1.90 1.90 1.90 1.90 1.90 1
NO. 1 2 3 4 5 6 6 7 7 1 1 2 2 3 3 4 4 5 5 6 6 7 7 7 7 7 7 1 1 1 1 1 1 1 1 1 1 1 1	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZJIKI NISSAN HONDA ISUZJ HINO HYUURDA (PC) B M W VOLSWAGEN FELGEN B M W TOYOTA BRAND TOYOTA BRAND TOYOTA DAHATSU LUMILATIVE TS BRAND TOYOTA DAHATSU LUMILATIVE TS BRAND TOYOTA HONDA HYUURDA (PC) HONDA H	70,001 JAN 27,973 12,590 8,606 7,577 4,233 4,233 2,034 4,233 4,032 4,488 89 52 444 35 70,665 70,665 JAN 4,302 4,	136,028 FEB 24,160 9,959 24,160 9,959 1,247 4,508 1,552 4,508 1,552 4,508 4,5	219,039 MAR 30,678 10,066 11,176 34,045 4,464 4,464 4,464 4,464 4,464 4,464 4,464 4,464 4,464 4,464 4,465 4,	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,530 1,530 1,530 1,530 1,74 40 65 24 4,120 4,54,565 263,499 APR 4,120 1,582 1,58	349,946 MAY 20,206 10,433 9,016 8,110 1,226 2,656 1,443 1,443 1188 108 33 381 108 54,649 310,146 1,851	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 2,327 2,327 2,327 2,327 2,327 2,327 3,47 206 347 206 40 37 42 382,590 MON MON JUN 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 2,518 3,745 3,74	TH JUL 22,019 13,661 11,750 14,905 3,014 270 14,014 270 14,015 14	AUG 27:590 107:11 7:286 27:590 107:11 7:286 27:590 109:11 7:286 27	\$EP 32.631 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.712 7.752 7.	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 117,39 694,074 00CT 7,016 2,573 1,875 1,895 3,01 1,875	NOV 17.576 10.039 10.039 10.794 11.161 11.61 11.61 11.61 11.65.99 10.794 11.161 11.65.99 10.794 11.161 11.65.99 10.794 11.161 11.65.99 10.794 11.161	800,559 DEC 28,662 15,134 12,265 15,134 12,265 15,134 12,265 15,136 14,137 15,13	PROD 2011 319,647 136,703 114,542 106,830 14,542 106,830 14,542 106,830 1,120 14,141 15,546 14,643 14,644 1	1000 SHARE % 16.33 16.33 16.33 16.35
NO. 1 2 3 4 5 6 9 9 100 111 12 13 13 14 15 16 16 7 10 1 1 1 1 2 2 3 4 4 5 5 6 6 7 1 1 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZJIKI NISSAN HONDA ISUZJ HINO HYUUDA (PC) WRECEDES BENZ UD TRUCKS BW VOLSWAGEN CREELY CHEEY CHE	70,001 JAN 27,973 12,590 8,606 7,577 4,236 4,843 1,488 241 389 89 241 345 52 70,665 70,665 JAN 4,902 1,898 1,734 120	136,028 FEB 24,160 9,959 2,959 1,954 4,308 3,771 376 459 457 457 457 1552 55 55 55 55 55 55 55 55 55 55 55 55	219,039 MAR 30,678 10,088 11,176 8,403 4,464 4,564 3,773 2,581 1,835 455 25 4,56 2,56 3,573 2,583 4,56 2,583 4,56 2,583 4,56 2,583 4,56 2,583 4,56 2,583 4,56 2,583 4,56 2,583 4,58 4,58 2,58 4,5	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,960 1,530 1,867 373 283 1,17 40 40 40 40 40 40 40 40 41 41 41 41 41 42 41 41 41 42 41 41 41 42 41 42 41 42 41 43 41 42 41 43 41 42 41 43 43 44 44 45 46 47 48 48 48 48 48 48 48 48 48 48 48 48 48	349,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,443 980 1443 381 108 33 381 108 15 15 15 15 16 17 18 18 18 10 19 19 10 10 10 10 10 10 10 10 10 10 10 10 10	MON JUN 25,618 11,020 9,161 8,296 3,662 2,207 12,237 2	TH JUL 32,019 13,661 11,750 18,944 1,951 3,661 17,750 18,944 1,951 3,951 18,944 19,951	AUG 27,590 10,711 7,286 17,907 14,971 4,971 4,971 4,971 4,971 4,971 14,971 14,971 14,971 15,971 16,9	\$EP 32.631 12.485 7.7150 9.620	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 117,7 39 694,074 12,573 1,875	NOV 17.576 10.039 10.039 10.794 11.161 11.61 11.61 11.61 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.795 10.79	890,559 DEC 28,682 15,134 12,262 9,575 5,988 13,258 13,258 13,138 103 27 79,805 839,388 DEC 2,883 2	PROD 2011 319,647 136,703 114,542 106,830 14,542 106,830 14,542 106,830 1,542 106,830 1,542 106,830 1,542 106,830 1,542 106,830 1,542 107 107 107 107 107 107 107 107 107 107	1000 SHARE % 16.37.31 12.67.56 4.53.51 12.67.56 4.53.51 12.67.56 10.67.56 1
NO. 1 2 3 3 4 5 6 7 7 8 9 10 111 114 15 16 6 7 1 12 2 3 3 4 4 5 6 6 7 7 7 8 7 7 7 8 7 7 7 8 7 7 7 7 7 7	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZJIKI NISSAN HONDA ISUZJ HINO PORCESS BENZ UO TRUCKS B M W VOLSWAGEN CEELY PEUGEOT GRAND TOTAL CUMULATIVE TS BRAND TOYOTA DAHATSU DAHATSU SUZJ HINO DTAL.GRU (UMIT) TOYOTA SUZJ HINO DTAL.GRU (UMIT) TOYOTA SUZJ HINO DTAL.GRU (UMIT) TOYOTA SUZJIKI HINO DTAL.GRU (SET)	70,001 JAN 27,973 12,590 8,606 7,577 4,238 4,664 4,238 4,644 4,238 4,648 89 52 44 43 35 70,665 70,665 JAN 4,902 1,698 1,734 4,902 4,902 4,902 4,902 4,902 4,902 4,902 4,902 4,902 4,902 4,903	136,028 FEB 24,160 9,959 20,160 9,959 1,274 4,308 1,259 1,274 4,308 1,259 1,274 1,274 1,274 1,274 1,275 1,2	219,039 MAR 30,678 10,066 11,176 3,073 10,066 11,176 8,403 4,464 1,476 1,276 1	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,98	349,946 MAY 20,206 10,433 9,016 8,110 1,246 2,163 1,1	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 2,327 2,327 2,327 2,327 2,327 2,327 3,47 206 216 347 25 40 37 25 40 40 40 40 40 40 40 40 40 40 40 40 40	TH JUL 22,019 13,661 11,750 18,844 53,48 18,944 202 19,94 19,95 19	AUG 27:590 107:11 7.286 7.907 4.971 4.971 4.971 4.971 4.971 4.971 4.971 4.971 5.2662 5.2566 4.99 1.98 1.98 1.98 1.98 1.98 1.98 1.98 1	\$EP 32.631 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.712	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 117, 39 964,074 12,573 1,871 1,875 3,611 1,706 2,573 1,875 1,889 3,198	NOV 17.576 10.039 10.039 10.794 11.161 11.61 11.61 11.61 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.794 11.65.99 10.795 1	890,559 DEC 28,682 15,134 12,262 9,575 5,988 13,258 13,258 13,27 136 144 143 103 27 79,805 838,388 DEC 2,883 1,440 2,407 2,500 1	PROD 2011 319,647 136,703 114,542 106,830 14,647 135,703 114,542 106,830 13,98 13,98 13,98 13,98 13,98 13,98 13,98 14,97 15,98 15,98 15,98 16,98 16,98 17,98 18,98	1000 SHARE % 38.11.12.77 12.67 4.99.13.73 12.67 4.99.10 0.07 1000 SHARE % 22.99.10 0.07 1000 0.70 0.70 0.70 0.70 0.70 0
NO. 1 2 3 3 4 5 5 6 6 7 7 8 8 9 10 11 11 11 15 16 16 7 10 1 1 15 16 6 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUUDA (PC) B M W WOLSWAGEN VOLSWAGEN CAMPATSU BRAND TOYOTA DAHATSU BRAND TOYOTA DAHATSU NISSAN HONDA TOYOTA DAHATSU DISSAN HONDA	70,001 JAN 27,973 12,590 8,606 7,577 4,238 4,864 2,444 2,444 349 444 35 70,665 JAN 4,902 1,988 1,734 4,902 1,988 1,734 4,902 4,978 4,902 4,978 4,902 4,978 4,902 4,978 4,902 4,978 4,902 4,978 4,902 4,978 4,778	136,028 FEB 24,160 9,959 20,160 9,959 1,274 4,308 1,259 1,274 4,308 1,259 1,274 1,2	219,039 MAR 30,678 10,066 11,176 14,464 14,478 15,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 14,578 15,57	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,980 1,58	349,946 MAY 20,206 10,433 9,016 8,110 1,246 2,185 1,465 1,185 1,1	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 2,327 2,327 2,327 2,327 2,327 2,327 2,327 2,327 3,47 206 347 206 347 25 40 37 25 40 40 40 40 40 40 40 40 40 40 40 40 40	TH JUL 32,019 13,661 11,750 13,864 11,750 1,750 3,014 270 344 270 74 334 270 74 345 346 60 1,766 466,166 TH JUL 603 1,766 60 1,766 60 1,766 60 1,766 60 1,768 60 1,768 7,354 60 1,768 60 1,768 7,348 4,144,484	AUG 27590 10711 7.266 17.907 14.971 1	\$EP 32.631 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.7110 12.485 7.712 7.72 7.72 7.72 7.72 7.72 7.72 7.7	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,597 2,295 574 228 366 117, 39 964,074 12,573 1,875 1,875 3,011 1,575	NOV 17.576 10.039 10.039 10.794 11.161 11.61 11.61 11.61 11.65.99 12.776 12.669 12.706 13.94 12.0 10.039 14.2 10.0 10.0 10.0 12.0 10.0 10.0 10.0 10	890,559 DEC 28,682 15,134 12,262 9,575 5,988 1,926 1,	PROD 2011 319,647 136,703 114,542 106,520 54,863 40,844 40,44 404 404 55,166 833,388 EXPORT 2011 57,059 20,705 705 70,705 705 70,705 705 705 705 705 705 705 705 705 705	1000 SHARE % 38:11: 16.37 12.67 16.57 16.57 16.57 10.67 10.0
NO. 1 2 3 4 5 6 6 7 7 8 9 10 11 11 11 11 11 11	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI MISUBISHI SUZUKI MISUBISHI NISSAN HONDA ISUZU HONDA ISUZU BRAND TOYOTA DAHATSU BRAND TOYOTA DAHATSU BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA SUZUKI DI FRUCKS BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI SUZUKI BRAND TOYOTA DAHATSU SUZUKI HONDA TOYOTA BRAND TOYOTA DAHATSU SUZUKI SUZUKI BRAND TOYOTA DAHATSU SUZUKI HONDA TOYOTA BRAND BRAND BRAND TOYOTA BRAND BRAND BRAND TOYOTA BRAND BRAND BRAND TOYOTA BRAND BRAND BRAND BRAND TOYOTA BRAND BRAND BRAND TOYOTA BRAND BRAND BRAND BRAND BRAND TOYOTA BRAND	JAN 27,973 12,590 8,606 14,506	136,028 FEB 24,160 9,959 25,160 9,959 14,774 14,774 15,771 17,77	219,039 MAR	285,649 APR 20,723 8,160 8,667 7,556 8,667 7,556 1,590 1,692 1,69	349,946 MAY 20,206 10,433 10,433 10,433 11,443 11	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 3,662 3,662 3,662 3,662 3,7 3,7 3,7 4,37 4,37 4,37 4,37 4,37 4,	TH JUL 32,019 13,661 11,750 18,844 5349 63,014 17,750 18,844 19,851 18,844 11,750 18,844 11,750 18,844 11,750 18,844 11,750 18,844 11,750 18,845 11,750 18,7	AUG 27,590 17,590 27,590 27,590 27,590 27,590 27,590 27,590 2,662	SEP 32.631 12.485 7.110 9.629 4.324 4.467 2.762 620 620 620 620 620 620 620 620 620 6	OCT 31,791 12,425 1,245	NOV 17,576 10,000 10,00	800,559 DEC 28,662 15,134 12,262 15,134 12,262 15,134 12,262 15,134 12,262 15,134 12,262 15,134 12,265 13,275 12,275 13,27	PROD 2011 315,647 136,703 114,542 105,852 105,	1000 SHARE % 38.1.1 10.0 11.0 11.0 11.0 11.0 11.0 11.0
NO. 1	ICTION BRAND TOYOTA DAHATSU MITSUBSHI SUZUKI NISSAN HINO HINO HYUNDA (PC) MERCEDES BELY CHERY TOLORY BRAND TOYOTA DAHATSU BRAND TOYOTA DAHATSU SUZUKI HINO HINO HUNDA TOYOTA DAHATSU SUZUKI SUZUKI HINO TOYOTA DAHATSU SUZUKI HINO TOYOTA TOYOTA TOYOTA DAHATSU SUZUKI HINO TOYOTA TOYO	70,001 JAN 27,973 12,590 8,607 14,226 4,226 4,241 1,488 241 1,488 241 389 468 89 52 44 47 70,665 JAN 4,902 1,898 1,734 120 2,665 4,674 4,674 4,677 4,504 4,677 4,504 4,217,335 25,680 1,880	136,028 FEB 24,160 9,959 1,95	219,039 MAR	285,649 APR 20,723 8,160 8,160 1,505 1,505 1,505 1,505 1,500 1,50	349,946 MAY 20,206 10,433 9,016 8,130 8,130 10,433 9,016 10,433	MON JUN 25,618 11,020 9,161 8,256 3,662 2,327 2,	TH JUL 32,019 13,661 11,760 18,844 5,346 4,344 5,346 4,344 270 74 33 60 74 53 60 74 53 60 74 53 60 74 74 74 75 74 74 75 76 76 76 77 76 77 76 77 76 77 77 77 77 77 77 78 78	AUG 27,590 17,590 27,590 27,590 27,590 27,590 27,590 27,590 2,662 2,566 27,590 27,590 27,590 27,590 27,590 27,173 3,073 3,073 1,644 1,644 1,645 27,173 3,073 1,644 1,644 1,745 2,750	SEP 32.631 12.485 7.110 9.629 4.267 4.467 2.752 4.264 4.467 2.752 5.752 5.752 5.752 5.753 5.77 5.77	OCT 31,791 12,425 9,680 11,379 6,377 3,611 2,595 9,637 7,016 2,573 11,77 9,716 2,573 1,573	NOV 17,576 10,000 10,000 10,000 10,000 10,000 10,000 10,000 10,794 11,161 6,599 2,716 2,669 2,716 2,669 2,716 2,669 2,716 2,669 2,716 2,669 2,716 2,669 2,717 2,71	900,559 DEC 28,882 15,134 12,205 15,207 12,205 15,207 15,20	PROD 2011 319,647 136,703 114,542 105,520 54,863 40,844 20,947 24,117 24,117 24,117 25,156 25,97 26,17	1000 SHARE % 38.13.77. 16.5.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 12.6. 15.3. 16.3.
NO. 1 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 NO. 1 1 2 3 4 4 5 6 7 TO 1 1 2 3 4 TO 1 1 2 3 4 TO 1 2 3 3 4 TO 1 4 TO 1 2 3 3 4 TO 1 4 TO 1 4 TO 1 5 5 TO TO 1 1 2 3 3 4 TO TO 1 2 3 3 4 TO TO 1 2 3 3 4 TO	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI MISUBISHI SUZUKI MISUBISHI NISSAN HONDA ISUZU HONDA ISUZU INI MISSAN TOYOTA DAHATSU SUZUKI MISSAN HONDA INI MISSAN	JAN 27,973 12,590 8,606 14,506	136,028 FEB 24,160 9,959 25,160 9,959 14,774 14,774 15,771 17,77	219,039 MAR	285,649 APR 20,723 8,160 8,667 7,556 8,667 7,556 1,590 1,692 1,69	349,946 MAY 20,206 10,433 10,433 10,433 11,443 11	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 3,662 3,662 3,662 3,662 3,7 3,7 3,7 4,37 4,37 4,37 4,37 4,37 4,	TH JUL 32,019 13,661 11,760 18,844 5,346 4,344 5,346 4,344 270 74 33 60 74 53 60 74 53 60 74 53 60 74 74 74 75 74 74 75 76 76 76 77 76 77 76 77 76 77 77 77 77 77 77 78 78	AUG 27,590 17,590 27,590 27,590 27,590 27,590 27,590 27,590 2,662	SEP 32.631 12.485 7.110 9.629 4.324 4.467 2.762 620 620 620 620 620 620 620 620 620 6	OCT 31,791 12,425 1,245	NOV 17,576 10,000 10,00	900,559 DEC 28,662 15,134 12,262 15,134 12,262 9,575 5,988 1,921 2,265 3,001 2,61 1,921 1,	PROD 2011 315,647 136,703 114,542 105,852 105,	1000 SHARE % 38:1: 16.3: 11.7: 16.3: 12.6: 6.5: 6.5: 6.5: 6.5: 6.5: 6.5: 6.6: 6.6
NO. 1 1 2 2 3 4 4 5 6 7 7 1 1 1 1 1 1 1 1 1 1 2 1 1 2 1 1 1 1	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINDA ISUZU	JAN 27,973 12,590 8,006 7,575 12,590 8,006 7,575 4,203	136,028 FEB 24,160 9,959 24,160 9,959 1,050 1,0	219,039 MAR	285,649 APR 20,723 8,160 8,657 7,251 8,160 8,657 7,251 8,160 1,50	349,946 MAY 20,206 10,433 9,016 6,110 1,206 6,110 1,206 1,207 1,2	MON JUN 25,618 11,020 9,161 8,256 3,662 2,237 2,327 1,265 3,77 2,327 1,265 3,77 2,327 1,265 3,77 2,327 1,265 3,77 2,327 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,77 1,265 3,27 1,27 1,27 1,27 1,27 1,27 1,27 1,27 1	TH JUL 32,019 13,661 13,661 11,750 8,844 5,349 4,955 3,014 5,349 3,014 5,349 3,014 4,004 3,014 4,004 4,104,048 4,104	AUG 27,590 10,791 72,865 10,791 72,90	SEP 32.631 12.485 7,110 9.629 4.247 4.677 2.752 4.267 4.277 2.752	OCT 31,721 12,425 12,42	NOV 17,576 10,000 10,00	890,559 DEC 28,662 15,134 12,262 16,134 12,262 16,134 12,262 16,134 12,262 16,134 12,265 16,134 12,265 16,134 12,265 16,134 16,13	PROD 2011 319,647 136,703 114,542 105,830 14,647 145,830 14,648 14,644 1	1000 SHARE % 38.11.1 16.33 13.77.1 12.67 6.57.5 6.57.1 13.77.1 13.77.1 13.77.1 13.77.1 14.77.1 15.77.
NO. 1 1 2 2 3 4 4 5 6 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HYUNDA (PC) MERCEDES BENZ ULS (MISSAN HONDA ISUZU HYUNDA (PC) MERCEDES BENZ ULS (MISSAN HYUNDA (PC) MERCEDES BENZ ULS (MISSAN HYUNDA (PC) HYUNDA (PC) HYUNDA (PC) HYUNDA (PC) HYUNDA (PC) HINDA TOYOTA DAHATSU SUZUKI HINDA HONDA HYUNDA (PC) HIND TOYOTA SUZUKI HINDA SUZUKI HONDA HYUNDA SUZUKI HINDA SUZUKI HONDA HYUNDA SUZUKI HONDA HYUNDA SUZUKI HONDA HYUNDA SUZUKI HONDA SUZUKI HONDA HONDA HYUNDA SUZUKI HONDA HONDA MITSUBISHI SUZUKI HONDA DAHATSU SUZUKI HONDA	70,001 JAN 27,973 12,590 8,006 7,577 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,233 4,243 4,243 4,243 4,247,935 4,240 4,247,935 4,245,540 JAN 4,245,540 JAN 4,245,540 JAN 4,245,540	136,028 FEB 24,160 9,959 24,160 9,959 1,025 1,027 1,0	219,039 MAR	285,649 APR 20,723 8,160 8,687 7,515 3,330 1,530 1,530 1,530 1,530 1,530 1,74 40 40 40 65 24 -24 -24 -34 -34 40 1,682 1,683 1,683 1,683 1,683 1,683	349,946 MAY 20,206 10,433 9,016 8,110 1,266 8,110 1,266 1,163 1,1	MON JUN 25,618 11,020 9,161 8,256 8,256 3,662 2,237 2,327 1,265 3,67 2,367 2,37 3,74 2,56 60 1,265 3,74 2,56 60 1,265 3,74 2,56 60 1,265 3,74 2,56 60 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,23 1,265 3,27 2,27 4,27 4,27 4,27 4,27 4,27 4,27 4	TH JUL 32,019 13,661 11,750 8,844 5,349 5,349 4,955 3,014 5,349 2,715 426 3014 427 437 437 438 439 500 176 176 176 176 176 177 187 187	AUG 27,590 10,711 7,266 17,907 18,907 19,907	SEP 32.631 12.485 7,110 9,020 4,224 4,477 2,752 4,224 4,477 2,752	OCT 31,791 12,425 9,680 113,791 6,377 3,611 2,597 2,295 574 228 366 71 2,597 2,295 574 228 366 71 2,597 2,295 574 228 366 71 2,597 39 39 59 4,074 810 30 7,524 81	NOV 17.576 10.039 10.794 11.161 11.16	B80,559 BEC 28,652 BEC	PROD 2011 319,647 136,703 114,542 105,830 14,542 105,830 1,120 14,541 15,546 15	10000 SHARE % 38:11: 16:33: 13:77: 14:79: 10:70:70: 10:70:70:70:70:70:70:70:70:70:70:70:70:70
NO. 1 1 2 3 4 4 5 6 7 7 11 12 3 4 15 6 7 10 11 11 12 3 4 12 13 4 14 12 13 14 14 15 16 17 17 17 17 17 17 18 18 19 10 10 11 11 11 11 11 11 11 11 11 11 11	ICTION BRAND TOYOTA DAHATSU MITSUBSHI SUZJIKI NISSAN HIND HIND HIND HIND HUNDA MERCEDES BELY CHEEY FEMALE BERAND TOYOTA BRAND TOYOTA TS BRAND TOYOTA TS SUZJIKI HIND HIND HUNDA TS BRAND TOYOTA HIND TOYOTA HIND TOYOTA TOYO	70,001 JAN 27,973 12,590 8,606 7,577 4,233 4,233 4,233 4,243 444 35 70,665 70,665 JAN 4,302 1,008 4,247,935 4,004 4,217,935 25,080 1,680	136,028 FEB 24,160 9,959 24,160 9,959 1,0	219,039 MAR 30,678 10,086 11,176 8,403 4,464 3,773 2,581 1,835 405 2,16 36 37,4338 208,934 MAR 5,209 2,445 40 1,800	285,649 APR 20,723 8,160 8,667 7,515 3,330 1,96	349,946 MAY 20,206 10,433 9,016 8,110 1,246 8,110 1,246 1,143 1,1	MON JUN 25,618 11,020 9,161 8,256 3,567 12,327 12,237 12,237 12,257 12,257 13,47 206 13,47 206 14,42 232,37 206 5 60 5 60 4,442 382,590 17,70 180 17,70 484 484 3,541,380 17,70 484 3,541,380 17,70 484 3,541,380 17,70 484 3,541,380 17,70 484 3,541,380 17,70 484 484 3,541,380 17,70 484 484 3,541,380 17,70 484 484 3,541,380 17,70 484 484 3,541,380 17,70 484 3,541,380 17,70 484 3,541,380 17,70 484 484 3,541,380 17,70 484 3,541,380 17,70 484 3,541,380 17,70 484 484 484 3,541,380 17,70 484 484 484 3,541,380 17,70 484 484 484 484 484 484 484 484 484 48	TH JUL 32,019 13,061 13,661 11,750 18,844 2,115 11,750 18,844 2,715 2,71	AUG 27,590 10,711 7,266 17,907 14,971 18,971 19,971	SEP 32.631 12.485 7,110 9.629 4.247 4.677 2.752 4.267 4.277 2.752	OCT 31,791 12,425 9,680 113,791 6,377 3,611 2,597 2,295 574 228 366 110 39 694,074 00CT 7,016 2,573 1,57 1,57 1,57 1,57 1,57 1,57 1,57 1,57	NOV 17.576 10.039 10.794 11.161 11.6	890,559 DEC 28,882 15,134 12,225 15,134 12,225 15,134 12,225 15,134 13,235 15,23	PROD 2011 319,647 135,703 114,542 106,830 144,643 145,643 145,645 145,	1000 SHARE % 38.11 13.77 12.65 6.07 13.77 12.65 13.77 10.00
NO. 1 1 2 3 4 4 5 6 7 7 10 11 12 13 14 15 16 16 17 12 2 3 4 4 5 6 7 1 1 2 3 4 4 1 5 7 1 1 2 3 4 4 1 7 1 1 2 3 4 4 1 7 1 2 3 4 4 7 1 2 3 4 4 7 7 7 7 7 7 8 8 8 8 8 8 8 8 8 8 8 8	ICTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI MISSAM HONDA HONDA HYUNDA (PC) MERCEDES BERZ UD TRUCKS B M W VOLSWAGEN GEELY CHERY PEUGEOT GRAND TOTAL CUMULATIVE TOYOTA DAHATSU MISSAM HONDA HYUNDA (PC) MERCEDES BERZ BRAND GEELY CUMULATIVE TS BRAND TOYOTA HONDA	70,001 JAN 27,973 12,590 8,6007 14,226 4,226 4,226 4,241 1,488 241 1,488 241 389 468 89 52 44 43 35 70,665 70,665 JAN 4,902 1,898 8,1,734 4,02 4,271,935 2,5,680 4,245,540 JAN 4,241,935 2,5,680 3,5 4,245,540 JAN 4,217,935 2,5,680 3,55 4,245,540 JAN 4,217,935 2,5,680 3,55 4,245,540	136,028 FEB 24,160 9,959 1,95	219,039 MAR	285,649 APR 20,723 8,160 8,160 8,160 1,503 1,50	349,946 MAY 20,206 10,433 9,016 6,131 9,016 6,131 168 168 168 199 318,146 33 381 108 403 381 1108 108 109 318,146 318 318 318 318 318 318 318 318 318 318	MON JUN 25.618 11,020 9,161 8,256 3,662 2,237 2,3,57 2,57 2,57 2,57 2,57 2,57 2,57 2,57 2	TH JUL 32.019 13.661 11.750 18.641 17.750 18.641 17.750 18.641 17.750 18.641 17.750 18.641 17.750 18.641 17.750 18.641 17.750 18.641 18.651 18	AUG 27,590 to 10,711 7,266 to 27,759 to 10,711 7,266 to 2,759 to 10,711 7,266 to 2,759 to 10,759	\$EP 32.631 12.485 7,110 12.685 7,110 12.685 7,110 12.685 1	OCT 31,791 12,425 9,680 11,379 6,377 3,611 72,95 6,377 3,611 72,95 74,74 74,74 75,74	NOV 17,576 10,000 10,00	B80,559 BEC 28,652 BEC	PROD 2011 2011 319,647 136,703 114,542 106,453 107,453	1000 SHARE % 1000 SHARE SHARE % 1000 SHARE SHARE % 1000 SHARE

NO.	LESALES							DEC 2011 / 201	10						
	BRAND	2011 DEC	NOV	+/-	%	DEC 2011	2010	+/-	%	JAN-D 2011	2010	+/-	%	M/S 2010	2011
1 2 3	TOYOTA DAIHATSU MITSUBISHI	26,076 15,784 11,817	15,195 10,311 13,532	10,881 5,473	71.6% 53.1% -12.7%	26,076 15,784 11,817	23,763 12,461 8,942	2,313 3,323 2,875	9.7% 26.7% 32.2%	310,674 139,544 134,416	280,680 118,591 106,483	29,994 20,953 27,933	10.7% 17.7% 26.2%	36.7% 15.5% 13.9%	34.7% 15.6% 15.0%
4	SUZUKI	7,859	8,732	-1,715 -873	-10.0%	7,859	6,166	1,693	27.5%	94,569	71,210	23,359	32.8%	9.3%	10.6%
5 6	NISSAN HONDA	6,037 2,191	6,386 2,907	-349 -716	-5.5% -24.6%	6,037 2,191	4,161 5,158	1,876 -2,967	45.1% -57.5%	56,137 45,416	37,542 61,336	18,595 -15,920	49.5% -26.0%	4.9% 8.0%	6.3% 5.1%
8	ISUZU HINO	2,295 3,077	2,637 2,124	-342 953	-13.0% 44.9%	2,295 3,077	1,908 2,186	387 891	20.3% 40.8%	28,746 24,652	24,012 21,297	4,734 3,355	19.7% 15.8%	3.1% 2.8%	3.2% 2.8%
9 10	FORD KIA	469 1,280	962 1,529	-493 -249	-51.2% -16.3%	469 1,280	1,809 881	-1,340 399	-74.1% 45.3%	15,670 9,081	8,871 6,550	6,799 2,531	76.6% 38.6%	1.2% 0.9%	1.8%
11 12	MAZDA HYUNDAI	528 507	964 426	-436 81	-45.2% 19.0%	528 507	500 367	28 140	5.6% 38.1%	8,933 4,786	6,012 3,583	2,921 1,203	48.6% 33.6%	0.8% 0.5%	1.0%
13 14	CHEVROLET MERCEDES BENZ	489 502	450 335	39 167	8.7% 49.9%	489 502	247 463	242 39	98.0% 8.4%	4,658 4,535	4,508 4,558	150 -23	3.3% -0.5%	0.6%	0.5%
15 16	UD TRUCKS PROTON	343 393	360 102	-17 291	-4.7% 285.3%	343 393	330 101	13 292	3.9% 289.1%	3,045 1,926	2,735 2,126	310 -200	11.3% -9.4%	0.4%	0.3%
17 18	B M W GEELY	152 83	150 81	2	1.3% 2.5%	152 83	130	22 83	16.9% 0.0%	1,551 1,022	1,240	311 1,022	25.1% 0.0%	0.2%	0.2%
19	HYUNDAI TRUCK JEEP	86 66	39 39	47 27	120.5% 69.2%	86 66	175 17	-89 49	-50.9% 288.2%	765 754	1,458 100	-693 654	-47.5% 654.0%	0.2%	0.1%
21	VOLKSWAGEN LEXUS	81 26	90 70	-9 -44	-10.0% -62.9%	81	129	-48 20	-37.2% 333.3%	696 462	384 309	312 153	81.3% 49.5%	0.1%	0.1%
23	MAN TRUCK AUDI	26 26 28	50 45	-24 -17	-48.0% -37.8%	26 26 28	6 - 24	26 4	0.0% 16.7%	378 334	146	378 188	0.0% 128.8%	0.0%	0.0%
25	SMART	10	8	2	25.0%	10	60	-50	-83.3%	274	60	214	356.7%	0.0%	0.0%
26 27	SUBARU PEUGEOT	22 25	24 16	-2 9	-8.3% 56.3%	22 25	18	22 7	0.0% 38.9%	252 188	110	252 78	0.0% 70.9%	0.0%	0.0%
28 29	CHERY FOTON	36	15	0 21	0.0% 140.0%	36	43 7	-43 29	-100.0% 414.3%	185 176	528 158	-343 18	-65.0% 11.4%	0.1%	0.09
30 31	DODGE INFINITI	9	41	-32 0	-78.0% 0.0%	9	2	7	350.0% 0.0%	107 56	8 -	99 56	1237.5% 0.0%	0.0%	0.09
32 33	LAND ROVER JAGUAR	5	4 2	0	0.0% 150.0%	4 5	4	0 5	0.0%	53 51	56 41	-3 10	-5.4% 24.4%	0.0%	0.09
34 35	MINI CHRYSLER	15	22	-7 0	-31.8% 0.0%	15	- 3	15 -3	0.0% -100.0%	37 21	12	37 9	0.0% 75.0%	0.0%	0.09
36 37	VOLVO RENAULT (PC)	1	4	-3 0	-75.0% 0.0%	1	-	1	0.0%	14	6	8	133.3%	0.0%	0.09
38	SSANGYONG		-	0	0.0%	-		0	0.0%			0	0.0%	0.0%	0.09
	GRAND TOTAL	80,325	67,655	12,670	18.7%	80,325	70,061	10,264	14.7%	894,164	764,710	129,454	16.9%	100%	100%
ETA	IL SALES BRAND	2011		+/-	%	DEC		+/-	%	JAN-D		+/-	%	M/S	
1	TOYOTA	DEC 26,725	NOV 16,771	9,954	59.4%	2011 26,725	2010 25,028	1,697	6.8%	314,417	2010 280,711	33,706	12.0%	2010 37.7%	2011 35.3%
3	DAIHATSU MITSUBISHI	11,313 11,609	11,638 11,448	-325 161	-2.8% 1.4%	11,313 11,609	12,001 10,701	-688 908	-5.7% 8.5%	137,166 129,345	115,703 102,005	21,463 27,340	18.6% 26.8%	15.5% 13.7%	15.4% 14.5%
4 5	SUZUKI NISSAN	9,007 5,003	8,981 6,034	-1,031	0.3% -17.1%	9,007 5,003	7,661 4,019	1,346 984	17.6% 24.5%	90,579 57,299	68,832 34,973	21,747 22,326	31.6% 63.8%	9.2% 4.7%	10.2%
6 7	HONDA ISUZU	3,772 2,673	3,587 2,762	185 -89	5.2% -3.2%	3,772 2,673	5,946 1,752	-2,174 921	-36.6% 52.6%	49,374 28,745	58,849 23,051	-9,475 5,694	-16.1% 24.7%	7.9% 3.1%	5.59 3.29
8	HINO FORD	2,968 1,000	2,083 1,169	885 -169	42.5% -14.5%	2,968 1,000	2,174 1,495	794 -495	36.5% -33.1%	25,458 15,988	20,852 8,233	4,606 7,755	22.1% 94.2%	2.8%	2.99
10	MAZDA KIA	582 1,333	1,071	-489 632	-45.7% 90.2%	582 1,333	576 424	6 909	1.0%	9,056 7,111	6,038 4,620	3,018 2,491	50.0% 53.9%	0.8%	1.09
12	HYUNDAI CHEVROLET	451 476	491 308	-40 168	-8.1% 54.5%	451 476	345 286	106 190	30.7% 66.4%	4,610 4,544	3,547 4,354	1,063	30.0% 4.4%	0.5%	0.59
14	MERCEDES BENZ	407	392	15	3.8%	407	384	23	6.0%	4,479	4,390	89	2.0%	0.6%	0.59
15 16	UD. TRUCKS PROTON	241 297	330 152	-89 145	-27.0% 95.4%	241 297	160 169	81 128	50.6% 75.7%	3,105 1,819	2,507 2,116	598 -297	23.9%	0.3%	0.39
17 18	B M W GEELY	152 83	150 81	2	1.3% 2.5%	152 83	130	22 83	16.9% 0.0%	1,551 1,022	1,240	311 1,022	25.1% 0.0%	0.2% 0.0%	0.2%
19 20	HYUNDAI TRUCK JEEP	66 66	70 39	-4 27	-5.7% 69.2%	66 66	66 17	0 49	0.0% 288.2%	785 754	1,437 100	-652 654	-45.4% 654.0%	0.2%	0.1%
21 22	VOLKSWAGEN LEXUS	81 26	90 70	-9 -44	-10.0% -62.9%	81 26	129	-48 20	-37.2% 333.3%	696 462	384 309	312 153	81.3% 49.5%	0.1%	0.1%
23	MAN TRUCK AUDI	26 28	50 45	-24 -17	-48.0% -37.8%	26 28	- 24	26 4	0.0% 16.7%	378 334	146	378 188	0.0% 128.8%	0.0%	0.0%
25 26	SMART SUBARU	14 22	18 24	-4 -2	-22.2% 0.0%	14 22	30	-16 19	0.0%	297 252	30 59	267 193	0.0% 327.1%	0.0%	0.0%
27	CHERY	- 31	- 16	0	0.0%	- 31	61	-61 13	-100.0% 72.2%	231 200	524 99	-293 101	-55.9% 102.0%	0.1%	0.0%
28 29	FOTON	36	15	21	140.0%	36	7	29	414.3%	176	158	18	11.4%	0.0%	0.0%
30 31	DODGE INFINITI	9	41	-32 -1	0.0% -33.3%	9	2	7	0.0%	107 53	8	99 53	1237.5% 0.0%	0.0%	0.0%
32 33	LAND ROVER JAGUAR	4 5	4	0	0.0% 150.0%	4 5	4	0 5	0.0%	53 51	56 41	-3 10	-5.4% 24.4%	0.0%	0.0%
34 35	MINI CHRYSLER	15	22	-7 0	0.0% 0.0%	15	3	15 -3	0.0% -100.0%	37 21	- 12	37 9	0.0% 75.0%	0.0%	0.0%
36 37	VOLVO RENAULT (PC)	1	4	-3 0	-75.0% 0.0%	1	-	1 0	0.0%	14	6	8	133.3% 0.0%	0.0%	0.0%
38	SSANGYONG			0	0.0%		73,621	0 4,903	0.0%	890,569	745,390	0 145,179	0.0%	0.0%	0.0%
ROT	GRAND TOTAL	78,524	68,662	9,862	14.4%	78,524			6.7%				19.5%	100%	100%
		78,524	68,662	9,862	14.4%	78,524			6.7%				19.5%	100%	100%
NO.	DUCTION BRAND	78,524 2011 DEC	68,662 NOV	+/-	%	78,524 DEC 2011		+/-	%	JAN-D 2011	EC 2010	+/-	%	SHARE 2010	2011
NO. 1 2	DUCTION BRAND TOYOTA DAIHATSU	2011 DEC 28,682 15,134	NOV 17,576 10,039	+/- 11,106 5,095	% 63.2% 50.8%	2011 28,682 15,134	2010 22,763 12,315	5,919 2,819	% 26.0% 22.9%	2011 319,647 136,703	2010 265,152 117,969	54,495 18,734	% 20.6% 15.9%	SHARE 2010 37.7% 16.8%	2011 38.1% 16.3%
1 2 3	DUCTION BRAND	2011 DEC	NOV	+/-	%	DEC 2011	2010		% 26.0%	2011	2010		%	SHARE 2010	2011
1 2 3 4 5	DUCTION BRAND TOYOTA DAIHATSU MITSUBISHI SUZUKI NISSAN	2011 DEC 28.682 15.134 12,262 9.575 5.998	NOV 17,576 10,039 10,794 11,161 6,599	+/- 11,106 5,095 1,468 -1,586 -601	%	DEC 2011 28,682 15,134 12,262 9,575 5,998	2010 22,763 12,315 6,713 7,606 3,713	5,919 2,819 5,549 1,969 2,285	% 26.0% 22.9% 82.7% 25.9% 61.5%	2011 319,647 136,703 114,542 105,830 54,863	2010 265,152 117,969 89,158 83,204 37,684	54,495 18,734 25,384 22,626 17,179	% 20.6% 15.9% 28.5% 27.2% 45.6%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 5.4%	2011 38.1% 16.3% 13.7% 12.6% 6.5%
1 2 3 4 5 6 7	DUCTION BRAND TOYOTA DAIHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZUJ	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669	+/- 11,106 5,095 1,468 -1,586 -601 -795 -411	% 63.2% 50.8% 13.6% -14.2% -9.1% -29.3% -15.4%	2011 28,682 15,134 12,262 9,575 5,998 1,921 2,258	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703	5,919 2,819 5,549 1,969 2,285 -3,039 555	% 26.0% 22.9% 82.7% 25.9% 61.5% -61.3% 32.6%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811	54,495 18,734 25,384 22,626 17,179 -12,722 5,236	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 23.0%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 5.4% 7.6% 3.2%	2011 38.19 16.39 13.79 12.69 6.59 4.99 3.39
1 2 3 4 5 6 7 8	BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HIND HUNDA (PC)	2611 DEC 28.682 15.134 12,262 9.575 5.998 1,921 2,258 3,018 547	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394	+/- 11,106 5,095 1,468 -1,586 -601 -795 -411 962 153	% 63.2% 50.8% 13.6% -14.2% -9.1% -29.3% -15.4% 46.8% 38.8%	DEC 2011 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547	2010 22,763 12,315 6,713 7,606 3,713 4,980 1,703 1,313 222	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705	% 26.0% 22.9% 82.7% 51.5% 61.5% -61.3% 32.6% 129.9% 146.4%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 23.0% 8.7% 101.5%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 5.4% 7.6% 3.2% 0.4%	2011 38.19 16.39 13.79 12.69 6.59 4.99 3.39 2.99
NO. 1 2 3 4 5 6 7 8 9 10 11	BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINDO HUNDA IFUCKS MERCEDES BENZ	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 144	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394 210	*/- 11,106 5,095 1,468 -1,586 -601 -795 -411 962 153 -66	% 63.2% 50.8% 13.6% -14.2% -9.1% -29.3% -15.4% 46.6% 38.8% -31.4% 0.0%	DEC 2011 28.882 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90 416	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416	% 26.0% 22.9% 82.7% 25.9% 61.5% -61.3% 32.6% 129.9% 146.4% 60.0%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663 2,580 4,133	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 23.0% 101.5% 20.9%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 5.4% 7.6% 3.2% 0.4% 0.4%	2011 38.1% 16.3% 13.7% 12.6% 6.5% 4.9% 3.3% 2.9% 0.6% 0.4%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13	BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HUNDA (PC) UD TRUCKS MERCEDES BENZ B M W VOLSWAGEN	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 144	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394	+f- 11,106 5,095 1,468 -1,586 -601 -795 -411 962 153 -66 0 0 -6 -15	% 63.2% 59.8% 13.6% -14.2% -29.3% -15.4% 46.8% 38.8% 0.0% -5.5% -3.5%	DEC 2011 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416 31 27	% 26.0% 22.9% 82.7% 25.9% 61.5% -61.3% 32.6% 129.9% 146.4% 60.0% -100.0% 43.1% 0.0%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 24,161 29,988 844 494	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663 2,580	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703 540 -1,175 7	% 20.6% 15.9% 28.5% 45.6% 23.3% 23.8% 23.0% 101.5% 20.9% 0.8% 0.8%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 5.4% 5.4% 0.4% 0.4% 0.4% 0.6% 0.1%	2011 38.19 16.39 12.69 6.59 4.99 3.39 2.99 0.69 0.49 0.49 0.49
1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA HIND HUNDA (PC) UD TRUCKS B M W VOLSWAGEN GEELY CHERY	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 144	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,689 2,056 394 210	+/- 11.106 5.095 1.468 -1.586 -601 -796 -411 962 153 -66 -6 -15 0	% 63.2% 59.8% 13.6% -14.2% -9.1% -29.3% 48.8% 38.8% -31.4% 0.0% -5.5% -0.0% 0.0% 0.0%	DEC 2011 28.682 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547 144 103	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90 416 72	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416 31 27 0	% 26.0% 22.9% 82.7% 25.9% 61.5% 32.6% 146.4% 100.0% -100.0% -0.0% 0.0%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663 2,580 4,133	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703 540 -1,175	% 20.6% 15.9% 28.5% 45.6% 23.0% 23.0% 101.5% 101.5% 20.9% 2.8.7% 0.0% 0.0% 0.0%	SHARE 2010 37.7% 16.8% 16.8% 12.7% 11.8% 5.4% 3.2% 0.4% 0.4% 0.5% 0.1% 0.0% 0.0%	2011 38.19 16.39 12.69 6.59 4.99 0.69 0.49 0.49 0.19 0.19 0.09
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B MY VOLSWAGEN GEELY	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 144	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,689 2,056 394 210	+f- 11,106 5,095 1,468 1,586 -601 -795 -411 962 1533 -66 0 -6 -15	% 63.2% 58.8% 13.6%	DEC 2011 28.682 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547 144 103	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90 416 72	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416 31 27 0	% 28.0% 22.9% 82.7% 61.5% 61.5% 61.5% 61.5% 60.0% 60.0% 43.1% 0.0% 0.0%	2011 319,647 138,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958 844 494	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663 2,580 4,133 837	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703 540 -1,175 7	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 8.7% 20.9% 20.9% 0.8% 0.0%	SHARE 2010 37.7% 16.8% 12.7% 12.7% 11.8% 5.4% 7.6% 3.2% 3.2% 3.2% 0.4% 0.4% 0.6% 0.1% 0.0%	2011 38.194 16.397 12.697 12.697 4.999 0.497 0.497 0.194 0.194 0.197 0.090 0.090
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SUZUK NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B W VOLSWAGEN GEELY CHERY PEUGEOT GRAND TOTAL	2611 DEC 28,682 15,134 12,282 9,575 5,998 1,921 2,258 3,018 547 144 103 27	NOV 17.576 10.039 10.794 11.161 6.599 2.766 3.94 2.056 3.94 2.056 3.94 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.	+/- 11.106 5.095 1.468 -1.586 -601 -796 -411 -962 153 -66 0 -6 -15 0 0 0 0	% 63.2% 50.8% 13.6% -14.2% -21.3% -15.4% 46.8% 38.8% -31.4% 0.0% -5.5% 0.0% 0.0% 0.0%	DEC 2011 28.682 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547 144 103 27 79,669	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 222 22 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,161	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416 31 27 0 -566	% 26.0% 22.9% 82.7% 61.5% 61.5% 22.6% 60.0% 129.9% 146.4% 60.0% 43.1% 0.0% 1.00% 1.00%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958 844 494 364 165	2010 265,152 117,969 89,158 83,204 37,684 53,566 53,566 22,811 22,237 2,663 2,580 4,133 837 702,508	54,495 18,734 25,384 22,628 17,179 1-12,722 5,236 2,703 540 1-1,175 7 494 364 -349 0	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 23.0% 8.7% 20.9% -28.4% 0.0% -0.0% -67.9%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 7.6% 7.6% 3.2% 3.2% 3.2% 0.4% 0.4% 0.4% 0.0% 0.0% 0.0% 0.0%	2011 38.1% 16.3% 13.7% 12.6% 6.5% 4.9% 0.6% 0.6% 0.4% 0.1% 0.1% 0.1% 0.0%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SUZUK NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B W VOLSWAGEN GEELY CHERY PEUGEOT GRAND TOTAL	2011 DEC 28,682 15,134 12,262 9,575 5,998 1,921 2,258 3,018 547 144 103 27	NOV 17.576 10.039 10.794 11.161 6.599 2.766 3.94 2.056 3.94 2.056 3.94 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.2 4.	+/- 11.106 5.095 1.468 -1.586 -601 -796 -411 -962 153 -66 0 -6 -15 0 0 0 0	% 63.2% 50.8% 13.6% -14.2% -21.3% -15.4% 46.8% 38.8% -31.4% 0.0% -5.5% 0.0% 0.0% 0.0%	DEC 2011 28.882 15.134 12.262 9.575 5.998 1.921 2.258 3.018 547 144 103 27	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 222 22 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,20 4,161 7,161	5,919 2,819 5,549 1,969 2,285 -3,039 555 1,705 325 54 -416 31 27 0 -566	% 26.0% 22.9% 82.7% 61.5% 61.5% 22.6% 60.0% 129.9% 146.4% 60.0% 43.1% 0.0% 1.00% 1.00%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958 844 494 364 165	2010 265,152 117,969 89,158 83,204 37,684 53,566 53,566 22,811 22,237 2,663 2,580 4,133 837 702,508	54,495 18,734 25,384 22,628 17,179 1-12,722 5,236 2,703 540 1-1,175 7 494 364 -349 0	% 20.6% 15.9% 28.5% 27.2% 45.6% -23.8% 23.0% 8.7% 20.9% -28.4% 0.0% -0.0% -67.9%	SHARE 2010 37.7% 16.8% 12.7% 11.8% 7.6% 7.6% 3.2% 3.2% 3.2% 0.4% 0.4% 0.4% 0.0% 0.0% 0.0% 0.0%	2011 38.194 16.397 12.697 12.697 4.999 0.497 0.497 0.194 0.194 0.197 0.090 0.090
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 XPO	DUCTION BRAND TOYOTA TOYOTA DAHATSU MITSUBISH SUZUKI NUSSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ BU VOLSWAGEN GELY CHERY PEUGEOT GRAND TOTAL	2011 DEC 28.682 15.134 12.262 9.575 5.998 1.921 2.258 3.018 647 144 -4 -103 27 79,669	NOV 17,576 10,039 10,794 11,161 6,599 2,716 2,669 2,056 394 2,109 2,10 2,10 2,10 2,10 2,10 2,10 2,10 2,10	*/- 11.106 5.096 1.468 1.468 1.506 -501 -901 -901 -901 -901 -91 -901 -901 -90	%, 63.2%, 50.8%, 13.6%, 14.2%, -9.1%, 62.3%, 46.8%, 33.8%, -5.5%, -0.0%, -0.0%, -0.0%, -0.0%, -0.0%, -0.0%, -0.0%,	DEC 2011 28.682 15.134 12.262 9.575 5.998 1,921 2.258 3.018 144 144 147 179,669	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90 416 72 -	5,919 2,819 1,969 1,969 2,285 3,039 555 1,705 325 54 -416 31 27 0 -56 0 17,727	74 26.0% 22.9% 82.7% 25.9% 61.5% 61.5% 61.3% 12.9% 12.9% 10.0% 0.0% 0.0% 0.0% 0.0%	2011 319,647 136,703 114,542 105,830 54,863 40,844 28,047 24,161 5,366 3,120 2,958 844 404 405 165 165 165 165 165 165 165 165 165 16	2010 265,152 117,969 89,158 83,204 37,684 53,566 22,811 22,237 2,663 2,580 4,133 637 514 - 702,508	54,495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703 5,40 -1,175 7,7 434 364 -3,49 0	% 20.6% 15.9% 22.5% 22.5% 22.5% 45.6% 23.6% 23.5% 23.5% 23.6% 23.6% 23.6% 20.9% 20.9% 20.9% 20.0% 467.9% 0.0% 47.9% 19.3%	SHARE 2010 37.7% 16.6% 12.7% 12.7% 11.8% 5.4% 5.4% 5.4% 6.0% 3.2% 0.4% 0.4% 0.4% 0.0% 0.1% 0.0% 1100%	2011 38.1% 16.5% 12.6% 6.5% 4.9% 2.9% 0.6% 0.4% 0.1% 0.19% 0.0% 0.0% 0.0%
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 XPO NO. 1 2 3	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SUZUK NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B MY VOLSWAGEN GEELY CHERY CHERY PEUGEOT GRAND TOTAL BRAND TOYOTA DAHATSU SUZUKI SUZUKI	2611 DEC 28.682 215.15.14.15.262 25.8	NOV 17.576 10.7576 10.7576 10.7576 10.7584 10.758 1	#/- 11.106 5.006 5.006 5.006 1.468 1.468 1.458 6.01 6.01 6.01 6.01 6.01 6.01 6.01 6.01	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.682 15.134 12.262 9.575 5.996 1.921 2.258 3.018 5.47 1.44 1.4 1.7 79.669 DEC 2011 2.893 1.490 2.493	2010 22,763 12,315 6,713 7,606 3,713 4,960 1,703 1,313 222 90 416 72 - - - - - - - - - - - - - - - - - -	5,919 2,819 5,549 1,969 1,969 2,265 5,555 5,705 5,705 5,705 5,705 3,205 5,705 3,205 5,705	25.0% 25.0% 22.9% 82.7% 82.7% 61.5% 61.5% 61.5% 129.9% 146.4% 0.0% 100.0%	2011 319,647 138,070 1116,547 116,547 116,548 105,830 40,844 28,047 24,161 5,366 3,120 2,568 3,120 3,1	2010 205152 117,069 89,158 83,204 37,684 53,064 22,811 22,227 2,663 22,811 22,237 2,663 4,133 637 702,508	54.495 18,734 25,384 22,626 17,179 -12,722 5,236 1,924 2,703 540 0,135,440 0 135,440	20.6% 20.6% 15.5% 28.5% 22.2% 45.6% 23.0% 23.0% 101.5% 20.9% 24.4% 0.0% 0.0% 13.3%	SHARE 2010 207 % 207 % 16 8% 12 7% 12 7% 12 7% 12 7% 22 7% 22 7% 23 7% 24 7% 25 7% 2	2011 38.19 16.39 12.66 6.59 4.99 3.39 2.99 0.49 0.19 0.09 1009 1009
1 2 3 4 5 6 6 7 8 9 10 11 12 13 14 15 16 XPO	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B W VOLSWAGEN GEELY CHERY PEUGEOT GRAND TOTAL DAHATSU BRAND TOYOTA DAHATSU SUZUKI BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA	2611 DEC 28.682 15.534 12.262 15.534 12.262 15.534 12.262 15.536 15.262 15.265	NOV 17.576 10.00 1	#/- 11.106 5.006 5.006 5.006 1.468 1.468 1.458 6.01 6.01 6.01 6.01 6.01 6.01 6.01 6.01	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.662 15134 15134 152.962 15159 15134 152.962 15.986 15.986 15.986 15.987 1.921 2.258 2.308 2.018 2.27 2.27 2.28 2.28 2.28 2.28 2.28 2.2	2010 22.763 12.315 6.713 7.606 3.713 4.960 1,703 1.313 222 90 416 72 - - - - - - - - - - - - - - - - - -	5,919 2,819 5,549 1,969 1,969 2,265 5,555 5,705 5,705 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705 3,255 5,705	76 0% 22 8% 22 8% 22 8% 22 8% 22 8% 25 9%	2011 319,647 138,0703 1114,542 105,830 54,863 40,844 28,047 24,161 5,566 3,120 2,20 40,844 164 165 165 165 165 165 165 165 165 165 165	2010 205.152 117.069 89.158 89.158 83.204 53.696 12.221 22.237 22.237 2.653 2.560 4.333 4.333 4.333 4.335 6.37 702.506	54.495 18.734 22.538 17.775 17.775 1.256 1.2703 1.2703 1.176 1.	% 20.6%, 15.5%, 26.5%, 26.5%, 27.2%, 45.5%, 23.0%, 23.0%, 23.0%, 23.0%, 24.0%, 24.0%, 25.0%,	SHAPE 2010 2017 20776 16787 16787 16787 1788 17887 178	2011 38.19 16.39 12.69 6.59 4.99 3.39 2.99 0.49 0.19 0.09 1009 2011 52.99 24.69 2.19 1.99 24.69
1 2 3 4 5 6 7 7 8 9 10 11 11 11 15 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	DUCTION BRAND TOYOTA DAHATSU MITSUBISH SIJUJIKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ B W VOLSWAGEN GEELY CHERY CHERY CHERY BRAND TOYOTA DAHATSU SUZU INISAN BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA HYUNDA (PC)	2611 DEC 28.682 215.15.14.15.262 25.59.26.15.262 25.59.26.15.262 25.59.26.15.262 25.59.26.15.262 25.59.202 25.59.202	NOV 17.576 10.754 10.754 10.754 10.754 10.754 11.161 11.16	#/- 11.106 5.006 5.006 5.006 1.468 1.468 1.458 6.01 6.01 6.01 6.01 6.01 6.01 6.01 6.01	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.682 15.134 12.262 5.975 5.986 1.927 2.258 3.018 5.47 4.4 4.4 4.7 79.669 DEC 2011 2.893 1.490 2.693 1.490 2.693 1.490 2.693 1.490 2.693 1.490 2.693 1.490 2.693 1.490 2.693 1.490 2.693 3.018	2010 22.763 12.315 6.713 7.606 3.713 4.960 1,703 1,313 222 90 416 72 61,942 2488 1,829	\$5.00 2.00 5.640 1.560 2.285 3.030 5.555 3.25 5.55 3.25 4.4 4.16 3.3 9.0 1.7,727 4.4 4.5 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0 9.0	26.0% 25.9% 82.7% 82.7% 61.5% 61.5% 61.5% 61.5% 61.0% 129.9% 146.4% 0.0% 0.0% 0.0% 28.6% 100.0%	2011 319,677 138,703 1114,542 105,830 54,863 40,844 28,047 24,161 5,566 3,506 105,506	2010 205.152 117.069 89.158 89.158 83.204 37.684 53.666 52.667 22.677 702.568 EC 2010 2010 45.129 18.895 17.416 17.416 4.435	54.495 54.495 52.595 17.779 17.779 17.779 19.205 19.206 1.1775 19.206 1.1775	20.6% 20.6% 15.5% 28.5% 22.2% 45.6% 23.0% 23.0% 10.7% 10.15% 20.9% 23.4% 0.0% 0.0% 13.3% 1	SHARE 2010 2010 207 % 16 8% 16	2011 38.19 16.39 13.79 12.69 6.595 4.99 0.69 0.49 0.49 0.19 0.19 0.09 1009 1009 2011 52.99 24.69 20.19 1.09 0.79 0.79
1 2 3 4 5 6 7 8 9 110 111 112 113 114 115 116 115 116 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA BSUZU HINO HYUNDA (PC) UD TRUCKCEDES BENZ GEELY CHERY PEUGEOT GRAND TOTAL BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA	2011 DEC 28.822 15.134 12.282 9.975 5.988 1.921 2.288 5.077 1.921 7.966 507 79.669 2.283 1.921 2.284 1.921 2.286 1.921 2.286 1.921 2.286 2	NOV 17.576 10.00 1	# 11.06 11.106 5.006 1.468 -0.01 1.458 -0.01 1.598 -0.	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.862 15.134 12.262 9.576 5.986 1.921 2.256 5.976 1.921 2.256 5.77 1441 143 173,669 DEC 2011 2.893 1,1921 2.694 1,1921 2.694 1,1921 2.694 1,1921 2.694 1,1921 2.694 1,1921 2.694 1,1921 2.694 2.447 1,1921 2.693 3.00	2010 22.763 12.315 6.713 7.606 3.713 4.960 1,703 1.313 222 90 416 72 - - - - - - - - - - - - - - - - - -	5,919 2,819 1,969 1,969 1,969 1,969 1,969 1,969 1,969 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,708 1,589	% 26.0% 22.9% 22.9% 62.7% 62.7% 62.7% 61.5% 61.5% 61.5% 61.5% 62.5	2011 319,647 138,703 1114,542 105,830 54,863 40,944 28,047 24,161 5,566 3,120 2,658 844 494 364 165 5 20,758 837,948 837,948 837,948 837,948 81,758 8	2010 205.152 117.069 89.158 89.158 83.204 53.696 12.221 22.237 22.237 2.653 2.560 4.333 4.333 4.333 4.335 6.37 702.506	\$4.495 18,734 22,538 17,779 12,722 5,228 1,324 1,177 1,177 1,177 404 344 344 345 345 44 11,931	% 20.8% 15.9% 28.8% 22.8% 23.9% 23.9% 23.9% 23.9% 23.9% 23.9% 23.9% 23.9% 23.9% 24.9% 20.9% 24.9% 20.9% 25.9	SHARE 2010 237.7% 16.9% 12.7% 12.7% 12.7% 12.7% 12.7% 13.9% 5.4% 5.4% 5.4% 6.0% 6.0% 10.0%	2011 38.19 16.33 12.66 6.55 6.55 6.55 6.55 6.65 6.55 6.65 6 6 6 6
1 2 3 4 4 5 6 6 7 8 9 9 10 111 112 113 114 115 116 115 116 115 116 11 2 3 4 4 5 6 6 7 1 2	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MER KI K	2011 DEC 28.862 15.134 12.282 5.975 5.988 1.921 2.288 5.977 1.921 2.288 5.977 1.941 1.921 2.288 5.977 1.941 1.958 5.977 1.958	NOV 17.576 10.039 10.039 10.794 11.161 6.599 2.716 2.669 394 2.206 4.265 10.039 10.0	# 11.06 11.106 5.006 1.468 -6.01 1.588 -6.01 1.798 6.2 1.598 6.6 6.7 1.598 6.6 6.7 1.598 6.6 6.7 1.598 6.7	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.862 15.134 12.282 9.575 5.998 1.921 2.258 5.977 1.444 1035 779.669 DEC 2011 2.913 1.921 2.796 6.00 0.00 0.00 0.00 0.00 0.00 0.00 0.	2010 22.763 12.315 6,713 7,500 3,713 4,960 1,703 1,313 223 6,00 4,00 4,00 4,00 4,00 4,00 4,00 4,00	5.519 2.479 5.549 1.969 2.285 2.285 3.039 5.55 3.25 4.10 0 0 17,727 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7 2.7	% 26.0% 22.9% 22.9% 62.7% 62.7% 62.7% 63.5% 61.5	2011 319.647 138,703 114,542 105,830 54,883 40,844 28,047 24,161 5,566 3,120 2,565 844 494 494 105 105 105 105 105 105 105 105 105 105	2010 205.152 117.069 89.158 89.158 83.204 37.684 53.666 2.261 2.237 2.663 2.560 4.133 637 702.568 EC 2010 45.128 18.095 17.416 4.345 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.576 48.330	\$4.495 18,734 22,538 17,779 12,722 540 540 1,505 1	% 20.8% 20.8% 20.8% 20.8% 20.8% 20.8% 22.2% 45.8% 23.9% 23.8% 23.9% 23.8% 23.9% 20.8% 20.8% 20.9	SHARE 2010 37.7% 16.9% 12.7% 11.9% 12.7% 12.7% 12.7% 13.5% 1	2011 38.19 16.33 12.65 6.59 6.59 6.59 6.90 0.49 0.19 0.09 0.09 0.09 0.09 0.09 0.09 0.0
1 2 3 4 5 6 7 7 8 9 10 11 1 12 13 14 15 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MER KI K	2011 DEC 28.862 15.134 12.282 5.975 5.988 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921 2.268 1.921	NOV 17.576 10.039 10.039 10.794 11.161 6.599 2.716 2.666 394 2.056 4.050 10.039 10.094 10.039 10.09 10	# 11.106 11.106 5.006 1.468 -6.01 1.458 -6.01 1.795 -6.01 1.504 -6.01 1.504 -6.01 1.504 -6.01 0.00 0.00 15.304 -6.01 15.304	% 63.2% 50.8% 13.8% 14.2	DEC 2011 28.862 15.134 12.282 9.575 5.988 1.921 2.258 3.018 5-77 1.44 103 103 103 103 103 104 104 105 105 106 107 106 107 107 107 107 107 107 107 107 107 107	2010 22.763 12.315 6,713 7,500 3,713 4,960 1,703 1,313 22 20 6,72	5,919 2,819 3,549 1,569 1,569 1,569 3,00 3,00 3,00 3,00 3,00 3,00 3,00 3,0	% 26.0% 22.9% 22.9% 82.7% 62.5% 61.5	2011 319.647 138,703 114,542 105,830 54,883 40,944 28,047 24,161 5,566 3,120 2,568 844 494 354 155 2,57 2,57 2,57 3,120	2010 205.152 117.989 89.158 89.158 83.204 37.884 53.666 2.2811 22.237 2.663 2.580 4.133 837 702,508 EC 2010 45.128 18.995 17.416 4.330 6.270 6.024	\$4.495 18,734 22,538 17,779 -12,722 5,233 1,033 1,175 1,1	% 20.6% 15.9% 20.6	SHARE 2010 37.7% 16.8% 16.8% 12.7% 1	2011 38.19.16.33 12.65.5 4.99.0 4.99.0 0.99.0 0.09.0 0.09.0 2011 2011 1000 2011 1000 2011 1000 2011 1000 2011 1000 2011 1000 2011 1000 2011 1000 2011 2
NO. 1 2 3 4 5 6 7 8 9 10 11 11 12 13 14 15 16 XPO NO. 1 2 3 4 5 6 7	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ BOLLSWAGEN GEELY CHERY CHERY CHERY CHERY BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI NISSAN HONDA HYUNDA (PC) HINO TOTAL CBU (UNIT) TOYOTA ISUZUKI SUZUKI	2611 DEC 28.682 28.682 15.514 12.262 15.514 12.62 15.514 12.62 15.514 12.62 15.514 12.62 15.62	NOV 17.576 10.00 1	# 1.1.06	% 63.2% 50.8% 13.6% 14.2	DEC 2011 28.662 2011 28.662 15.134 12.262 9.575 5.998 1.921 2.258 3.018 5.47 1.44 1. 1.03 2.77 79,669 DEC 2011 2.289 1.490 2.494 6.00 1.00 7.551	2010 22.763 12.315 6,713 7,500 3,713 4,960 1,703 1,313 223 6,00 4,00 4,00 4,00 4,00 4,00 4,00 4,00	5.510 2.210 5.540 1.560 2.285 3.030 5.555 3.25 5.44 4.16 3.31 2.7 0 0 -566 0 0 11,727 4.4 4.5 9.98 618 620 111 113 113 113 113 114 115 115 115 115 115 115 115 115 115	28.0% 22.9% 82.7% 82.7% 61.5% 61.5% 61.5% 10.0% 10	2011 319.647 138.703 1114.542 105.830 114.542 105.830 40.944 404 404 404 404 404 404 404 404 404	2010 205.152 117.069 89.158 89.158 83.204 37.684 53.666 2.261 2.237 2.663 2.560 4.133 637 702.568 EC 2010 45.128 18.095 17.416 4.345 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.445 18.576 48.330	54.495 12.394 22.659 12.703 12.703 12.703 13.704 13.404 14.404 11.331 17.655 13.5640 11.331 17.655 17.706 11.331 17.655 17.706 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 13.5640 14.708 14.708 15.36540 16.36540 17.855 17.708 17.855	20.6%, 20	SHARE 2010 37.7% 16.8% 16.8% 17.7% 18.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 19.8% 10.9% 1	2011 38119 3819 1629 1629 1629 1629 1629 1629 1629 16
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 NO. 1 2 3 4 4 7 1 2 3 4 1 2	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDAI (PC) UD TRUCKS MERCEDES BENZ BUSU BUSU BUSU HONDA H	2811 DEC 28 822 15 15 13 1 12 282 19 15 15 14 11 12 82 19 15 15 14 11 12 82 19 15 15 15 15 15 15 15 15 15 15 15 15 15	NOV 17.576 10.035 10.035 10.035 10.035 10.035 10.035 10.035 10.036 10.035 10.036 10.03	#/- 11.106 5.006 5.006 5.006 1.468 1.4586 -601 7.706 6.41 1.530 6.66 6.71 7.55 6.00 0.00 1.5,304 4/- 287 287 287 284 244 -100 244 -100	% 63.2% 55.8% 13.6% 14.2	DEC 2011 28 882 15 15 34 12 282 9.975 9.989 1.921 2.288 3.018 5.47 1.44 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5	2010 22.763 12.315 6.713 7.606 3.713 4.960 1.703 1.313 222 50 4.16 61,342 2010 4.462 2.468 1.829 50 4.8840 3.420 4.468 3.621	\$5.00 2.00 5.460 1.960 2.285 5.55 1.705 3.25 5.55 1.705 3.25 5.4 4.4 4.6 5.6 6.0 11,727 0.0 4.6 6.0 11,727 1.589 9.989 6.0 11,727 1.589 9.989 6.0 11,727 1.589 9.989 1.100 1.000 1.0	26.0% 26.0% 22.9% 62.7% 61.5% 61.5% 61.5% 71.29.9% 140.4% 100.0% 100	2011 319.67 138.703 114.542 115.8703 114.542 105.830 54.863 40.844 28.947 24.161 5.162 26.95 27.748	2010 205.152 117.069 89.158 89.158 89.158 83.204 37.684 53.566 52.2617 22.17 2	54 496 16734 25,388 27,488 27,488 27,488 27,488 27,488 2,703 49,40 1,175 7,7 494 349 0 0 135,440 4,7 11,931 7,685 4,339 1,026 1,324 1,026 1,027 1	% 20 6% 15.9% 15.9% 22.9% 45.9% 22.9% 45.9% 23.9% 25.9	SHARE 2010 37.7% 16.8% 16.8% 12.7% 11.8% 5.4% 5.4% 5.4% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5	2011 30;19:10 30;19:10 30;19:10 30;19:10 30;19:10 30;19:10 30;10:1
1 2 3 4 5 6 6 7 8 9 9 11 11 12 13 14 15 16 16 7 1 2 3 4 4 1 2 3 4 4 1 2 3 3 4 4 1 2 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 2 3 3 3 4 4 1 1 1 2 3 3 3 4 4 1 1 1 2 3 3 3 4 4 1 1 1 2 3 3 3 4 4 1 1 1 2 3 3 3 4 4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ BY VOLSWAGEN GEELY CHERY CHERY FEUGEOT GRAND TOTAL DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI NISSAN HONDA HYUNDA (PC) HINO TOTAL CBU (UNIT) TOYOTA ISUZU SUZUKI HINO TOYOTA ISUZU SUZUKI TOYOTA ISUZU SUZUKI HINO TOYOTA ISUZU SUZUKI TOYOTA ISUZU SUZUKI HINO TOYOTA ISUZU SUZUKI TOYOTA ISUZU SUZUKI HINO TOTAL CKD (SET)	2811 DEC 28 822 21 15 (34 11 2 32 2 32 3 3 3 3 3 3 3 3 3 3 3 3 3	NOV 17.576 10.00 1	# 11.106 11.106 1.1488 1.1586 -601 1.4588 1.1586 -601 1.4581 1.586 -601 1.586 -601 0 0 0 15.304 4/- 287 -989 682 214 -100 244 -100 24 -240 -240 -240 -240 -2508 -360.486	% 63.2% 55.8% 13.6% 14.2	DEC 2011 28 882 15 15 34 12 282 9.975 9.989 1.921 2.288 3.018 5.47 1.44 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5	2010 22,783 12,315 6,713 7,500 3,713 4,960 1,703 1,333 4,960 1,703 4,960 1,703 4,960 1,703 4,960 1,703 4,960 1,703 1,313	5.510 2.210 5.540 1.960 2.286 2.286 3.259 555 1.705 325 54 4-416 31 11 27 0 0 -55 60 1.7,727 0 1.7,727 0 1.7,727 0 1.7,727 0 1.7,727 0 1.7,727	28.0% 22.9% 82.7% 82.7% 61.5% 61.5% 61.5% 71.29.7% 123.9% 146.4% 0.0% 1.00.9% 1.0	2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 57.059 2011 7	2010 205.152 117.069 89.158 89.158 89.158 89.204 37.684 53.666 22.211 22.265 2	54 496 16734 25,388 27,288 27,288 27,288 27,288 2,703 40 1,175 7,7 494 349 0 0 135,440 4,4 349 0 1,7 7,855 4,359 1,058	20.6%, 20	SHARE 2010 37.7% 16.2% 16.2% 16.2% 12.7% 1.1.2% 1.1.2% 1.2.7% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5% 0.5	2011 38:19:1 38:1 38:1 38:1 38:1 38:1 38:1 38:1 38
NO. 1 2 3 4 4 5 6 7 8 9 10 11 12 13 14 15 16 EXPO NO. 1 2 3 4 5 6 7 1 2 3 4 5 6 7 1 2 3 4 5	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HIRO HYUNDA (PC) UD TRUCKS MER WY PEUGEOT GRAND TOTAL BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA HYUNDA (PC) HIRO TOYOTA HIRO TOYOTA HIRO TOYOTA HIRO TOYOTA HIRO TOYOTA HIRO TOYOTA LOBU (UNIT) TOYOTA HIRO TOTAL CBU (UNIT) TOYOTA HIRO TOYOTA HONDA	2011 DEC 28.862 15.134 12.282 5.975 5.988 1.921 2.288 3.016 5.071 144 153 173 173,669 201 201 201 201 201 201 201 201 201 201	NOV 17.576 10.039 10.794 11.161 6.599 2.716 2.666 394 2.056 4.365 10.039 10.794 11.161	# 11.106 11.106 5.006 1.468 -6.01 1.458 -6.01 1.795 -6.01 1.504 -6	% 63.2% 50.8% 13.8% 14.2	DEC 2011 28.862 2011 28.862 15.134 12.282 5.975 5.998 1.921 2.258 5.077 1.444 103 2.77 2.662 2.77 2.663 2.77 2.663 2.77 2.67 2.77 2.67 2.77 2.67 2.77 2.67 2.77 2.7	2010 22.763 12.315 6,713 7,500 3,713 4,960 1,703 1,313 22 2,10 4,060 1,703 4,060 1,703 4,060 1,703 4,060 1,703 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,313 2,103 1,033 1,0	5,919 2,819 2,819 3,539 3,539 3,539 3,539 3,555	% 26.0% 22.9% 22.9% 62.7% 62.7% 62.7% 62.7% 63.5% 61.5	2011 57.050 2011 5	2010 205.152 117.069 89.158 89.158 89.158 89.204 37.684 53.666 22.811 22.237 2.663 2.850 4.133 837 702.508 EC 2010 45.128 18.895 17.416 4.345 12.556 4.333 6.270 6.024 4.3337 6.024 4.343 6.270 6.024 4.342 87.766	54.495 18.734 22.538 17.779 1-2.722 15.524 2.703	% 20.8% 20.8	SHARE 2010 37.7% 16.8% 16.8% 12.7% 12.7% 12.7% 12.7% 13.8% 5.4% 5.4% 5.4% 5.4% 5.4% 5.4% 5.4% 5.4	2011 38:19:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 3
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 EXPO NO. 1 2 3 4 5 6 7 1 2 3 4 1 2 3 4 1 1 2 1 3 4 1 1 2 1 3 4 1 1 2 1 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 1 1 2 3 4 4 5 5 6 7 7 8 8 9 9 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINKO MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINKO MISSAN HONDA ISUZU HINKO TOYOTA HONDA HINKO TOTAL CRU (UNIT) TOYOTA HONDA HINKO TOTAL CRU (SET) TOYOTA HONDA HINKO HONDA HINKO SUZUKI LCCOMPONENT (PCS)	2811 DEC 28 822 15 534 14 282 28 28 28 28 28 28 28 28 28 28 28 28	NOV 17.576 10.035 10.035 10.035 10.035 10.035 10.035 10.035 10.036 10.035 10.036 10.03	# 11.106 11.106 5.006 1.468 -6.01 1.458 -6.01 1.596 -6.01 1.596 -6.01 1.5304 # 1.500 0 0 1.5304 # 1.500 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	% 63.2% 50.8% 13.8% 14.2	DEC 2011 28 882 15 15 34 12 282 29 17 28 882 17 15 34 17 12 82 19 19 21 21 19 21 19 21 19 21 21 21 21 21 21 21 21 21 21 21 21 21	2010 22.763 12.315 6.713 7.606 3.713 7.606 3.713 4.960 1.703 1.313 222 90 4.16 61.342 2016 4.482 2.488 1.629 3.849 4.66 3.621 2.240 4.68 3.621 2.240 1.620 1.620 1.620	\$5.919 2.819 2.819 3.5549 3.5549 3.5549 3.5549 3.5555 3.255 3.25 3.25 3.25 3.27 3.27 4.6 4.6 3.27 0.0 17,727 4.7 4.7 4.7 4.7 4.7 4.7 4.7 4.7 4.7 4.	% 26.0% 22.9% 22.9% 82.7% 62.2% 62.7% 62.5% 61.5	2011 319.677 138.703 1114.542 1105.800 1114.542 1105.830 54.863 40.944 28.947 24.161 5.566 2.2658 10.944 1065 2.058 26.530 27.748 107.948 107.	2010 205.152 117.069 89.158 89.158 89.158 89.204 97.069 97	54.495 18.734 22.638 17.719 1-2.723 1.524 2.524 2.525 1.7175 1.525 1.525 1.7175 1.525 1.7175 1.525 1.7175 1	% 20.6% 15.9% 15.9% 20.6	SHARE 2010 37.7% 16.8% 12.7% 16.8% 12.7% 1.18% 5.4% 5.4% 5.4% 5.2% 6.4% 6.5% 6.5% 6.5% 6.5% 6.5% 6.5% 6.5% 6.5	2011 38:19:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 38:19 3
NO. 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 EXPO NO. 1 2 3 4 5 6 7 7 1 2 3 4 5 5 6 7 7 TOT.	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDAI (PC) UD TRUCKS MERCEDES BENZ B W VOLSWAGEN GEELY CHERT CHERT BRAND TOYOTA DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI NISSAN HYUNDAI (PC) HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOYOTA SUZUKI TOYOTA BRUZU HINO TOTAL CBU (UNIT) TOYOTA SUZUKI TOYOTA SUZUKI HONDAI SUZUKI TOYOTA SUZUKI HONDAI SUZUKI TOYOTA SUZUKI HONDAI SUZUKI SUZUKI HONDAI SUZUKI SUZ	2811 DEC 28.822 15.534 12.282 5.295 25.225 222 2.525 222 15.536 27 16.80	NOV 17.576 10.339 10.794 11.161 6.599 2.716 2.668 394 210 100 42 2.056 394 42 42 42 42 42 42 42 42 42 42 42 42 42	#/- 11.106 5.006 5.006 5.006 1.468 -601 1.468 -601 706 6.6 -61 0.0 0.0 1.5,004 1.5,004 4.6 1.5,004 1.5	% 63.2% 55.8% 13.6% 14.2	DEC 2011 28.822 29.11 28.822 15.134 12.282 9.75 5.998 1.921 2.285 5.07 1.444 1.43 103 27 79.669 DEC 2011 2.833 1.460 103 1040 105 105 105 105 105 105 105 105 105 10	2010 22.763 12.315 6.713 7.606 3.713 4.980 1,703 4.980 1,703 4.980 1,703 4.16 72 61,942 2010 2010 4,482 2,483 4,680 4,68	5.510 2.210 5.540 1.960 2.285 3.039 555 1.705 325 544 -416 -4	26.0% 26.0% 26.0% 27.9% 82.7% 82.7% 82.7% 83.2% 61.5% 61.5% 61.5% 62.6% 122.9% 146.4% 100.0% 140.0%	2011 2011 2019 2011 2011 2011 2011 2011	2010 205.152 117.069 89.158 89.158 89.158 89.258 89	54 496 16734 16734 17,479 17,479 17,479 17,479 1,477 1,47	% 20 6% 15.9% 15.9% 22.9% 22.9% 23.9% 25.9% 23.9	SHARE 2010 37.7% 16.8% 16.8% 12.7% 11.8% 5.4% 5.4% 5.4% 0.5% 0.5% 0.0% 1	2011 38:19:10 38:19:10 38:19:10 38:19:10 38:19:10 38:19:10 38:19:10 38:1
NO. 1 2 3 4 5 6 7 7 8 9 9 10 11 12 15 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDAI (PC) UD TRUCKS MERCEDES BENZ BUZU HINO HYUNDAI (PC) UD TRUCKS MERCEDES BENZ BENZ BENZ BENZ BENZ BENZ BENZ HONDA HYUNDAI (PC) HONDA HYUNDAI (PC) HENZ BENZ BENZ BENZ BENZ BENZ BENZ BENZ HONDA HYUNDAI HINO TOYOTA DAHATSU SUZUKI NISSAN HYUNDAI HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOYOTA ISUZU HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOTAL CKO (SET) TOYOTA BUZUKI HINO TOTAL CKO (SET) TOYOTA BUZUKI HINO SUZUKI HINO TOYOTA BUZUKI	2811 DEC 28 822 15 15 13 1 12 282 19 15 15 14 11 12 82 19 15 15 14 11 12 82 19 15 15 14 11 12 82 19 15 15 15 15 15 15 15 15 15 15 15 15 15	NOV 17.576 10.035 10.035 10.035 10.035 10.035 10.035 10.035 10.036 10.035 10.036 10.03	#/- 11.106 5.006 5.006 5.006 1.468 1.4586 -601 1.796 6.41 1.159 6.22 1.159 6.66 6.71 6.71 6.71 6.71 6.72 6.72 6.73 6.73 6.73 6.73 6.73 6.73 6.73 6.73	% 63.2% 55.8% 13.6% 14.2% 14.2% 14.2% 15.5% 14.2% 15.5% 14.2% 15.5% 14.2% 15.5	DEC 2011 28 882 15 15 34 12 282 9.75 28 882 17 15 34 17 12 82 17 12 82 18 18 18 18 18 18 18 18 18 18 18 18 18	2010 22.763 12.315 6,713 7,506 3,713 4,960 1,703 1,313 22 2,10 4,960 4,9	5.519 2.219 5.549 1.969 2.285 3.039 5.55 1.705 3.25 54 4-416 31 27 0 -56 0 -56 0 -1,589 -988 618 620 11,727 11,299 -988 620 11,299	26.0% 26.0% 26.0% 27.9% 82.7% 82.7% 82.7% 83.2% 61.5% 61.5% 52.6% 52.6% 52.6% 146.4% 60.0% 140.0% 43.1% 52.6% 100.0% 43.1% 52.6% 100.0% 43.1% 53.6% 100.0% 43.1% 53.6% 100.0% 44.1% 54.6% 55.6% 56.6% 56.6% 56.6% 56.6% 56.6% 56.6%	2011 319.647 138.703 114.542 115.8703 114.542 105.830 14.542 105.830 14.542 105.830 14.542 105.830 14.542 16.5483 14.544 16.5483 14.544 16.5583 14.5484 16.5583 15.5585 15.558	2010 205.152 117.369 89.158 89.158 89.158 89.258 89.158 89.258 89	54.496 54.496 16.734 16.734 12.703 12.703 12.703 13.764 19.4	% 20 6% 15.9% 15.9% 22.9% 45.9% 22.9% 15.9% 23.9% 25.9	SHARE 2010 37.7% 16.2% 16.2% 16.2% 16.2% 12.7% 1.1.2% 1.1.2% 1.2.7% 0.0% 0.0% 0.0% 1.0% 0.0% 1.0% 0.0% 1.0% 1	2011 38:19:10 38:10 3
NO. 1 2 3 4 5 6 7 8 8 9 9 10 111 12 13 14 15 16 NO. 1 2 3 3 4 4 5 6 7 7 7 1 2 3 3 4 1 5 1 6 7 7 1 2 3 1 4 1 5 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HIRO HYUNDA (PC) UD TRUCKS MER KY GEELY CHERY PEUGEOT GRAND TOTAL BRAND TOYOTA JOHN JOHN JOHN TOYOTA HINO TOTAL CBU (UNIT) TOYOTA HINO TOTAL CBU (UNIT) TOYOTA HINO TOYOTA HINO SUZUKI HINO TOTAL CBU (UNIT) TOYOTA HONDA ISUZU HINO SUZUKI HINO TOYOTA HONDA LSUZU HINO SUZUKI HINO TOYOTA HONDA LSUZU HINO SUZUKI AL COMPONENT (PCS)	2011 DEC 28.862 15.134 12.282 5.957 1.921 1.282 1.921	NOV 17.576 10.039 10.794 11.161 6.599 2.716 2.666 394 2.706 4.265 10.039 10.09 10.039 10.0	# 11.106 11.106 5.006 1.468 -6.01 1.458 -6.01 1.598 -6.01 0.0 0.0 15.304 #	% 63.2% 50.8% 13.8% 14.2% 14.2% 14.2% 15.2	DEC 2011 28.862 2011 28.862 15.134 12.282 9.575 5.998 1.921 2.258 3.018 5-77 1.44 103 2011 2.893 1.490 2.447 6.00 6.00 6.00 1.591 2.592 1.61 1.62 1.62 1.62 1.63 1.63 1.64 1.64 1.65 1.65 1.65 1.65 1.65 1.65 1.65 1.65	2010 22.763 12.315 6,713 7,506 3,713 4,960 1,703 1,313 22 20 1,00 416 4,960 4,960 4,960 4,960 4,960 4,960 4,960 4,960 4,960 4,968 4,	5.519 2.479 5.549 1.569 2.285 2.285 3.039 5.55 1.705 3.25 4.10 0 0 17,727 27 27 27 27 27 27 27 27 27	% 26.0% 22.9% 22.9% 22.9% 22.9% 22.9% 25.9	2011 537,946 319,647 138,703 1114,542 105,830 114,542 105,830 140,844 128,047 124,161 15,266 13,120 145,120 15,266 15,266 165 165 165 165 17,706 17,706 17,706 17,706 17,706 17,706 17,706 17,706 17,706 17,706 17,706 18,7	2010 205.152 117.089 89.158 89.158 89.158 89.204 97.684 53.666 52.685 2.885 2.	54.495 18.734 22.538 17.772 1-2.722 1-2.723 1-	% 20.8% 15.9% 22.8% 22.2% 45.8% 23.0% 23.8% 23.0% 20.9% 10.0% 20.9	SHARE 2010 37.7% 16.8% 16.8% 12.7% 11.8% 5.4% 12.7% 11.8% 5.4% 12.7% 12.	2011 36:13:77 13:77
XPO XPO XPO XPO XPO XPO XPO XPO	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKEDES BENZ GEELY CHERY PEUGEOT GRAND TOTAL BRAND TOYOTA HONDA HYUNDA (PC) TOYOTA HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOTAL CCK (SET) HONDA HYUNDA (PC) HINO TOTAL CKD (SET) HONDA RT BRAND TOYOTA HONDA HONDA HONDA HONDA HONDA HONDA BUZUKI HINO TOTAL CCK (SET) COMPONENT (PCS) RT BRAND TOYOTA HONDA HON	2811 DEC 28.862 15.134 12.282 9.575 1.921	NOV 17.576 10.039 10.794 11.161 6.599 2.716 2.663 394 42 42 42 42 42 42 42 42 42 42 42 42 42	# 11.106 11.106 5.006 1.468 -0.01 1.468 -0.01 1.706 -0.0 0.0 0.0 0.0 15.304 # 1 1.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.	% 63.2% 50.8% 13.6% 14.2% 14.2% 14.6% 12.5% 12.5% 10.0% 12.5	DEC 2011 28.862 15.134 12.282 9.575 5.988 1.921 2.258 3.078 5.977 1.444 1.03 1.03 1.03 1.03 1.03 1.03 1.03 1.03	2010 22.763 12.315 6,713 7,506 3,713 4,960 1,703 1,313 222 1,022 1,033 416 416 416 416 416 416 416 416 416 416	\$5.00 2.870 5.549 1.969 2.285 2.285 3.05 3.05 5.55 1.705 3.05 3.05 5.56 4.416 3.17 2.77 0.0 17,727 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6 4.6	% 26.0% 22.9% 22.9% 62.7% 62.7% 62.7% 62.7% 63.5% 61.5	2011 57.059 2011 5	2010 205.152 117.089 88.758 88.758 88.758 88.758 88.758 88.758 88.758 122.237 2.267 2.563 2.560 2.561 4.333 837 702.508 EC 2010 45.128 4.348 4.	\$4.46\$ 18.734 18.734 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 12.634 13.644 13.644 14.635 14	% 20.8% 20.8% 20.8% 20.8% 20.8% 22.8% 22.8% 22.8% 23.8% 23.9% 23.8% 23.9% 23.8% 23.9% 20.9	SHARE 2010 37.7% 16.9% 12.7% 11.9% 12.7% 12.7% 13.7% 14.9% 15.9% 1	2011 3613 3613 373 373 373 373 373 373 373 373 373 3
NO. 1 2 3 4 5 6 7 7 8 9 110 111 12 13 14 15 16 17 17 17 17 17 17 17 17 17 17 17 17 17	BRAND TOYOTA TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA HINO HYUNDA (PC) UD TRUCKE MERCEDES BENZ VO SWAGEN VO SWAGEN VO SWAGEN PEUGEOT GRAND TOTAL BRAND TOYOTA HINO TOTAL CBU (UNIT) TOYOTA HINO SUZUKI AL COMPONENT (PCS) RT BRAND TOYOTA MITSUBISHI SUZUKI HONDA HONDA JULIUSI BRAND JULIUSI	2611 DEC 28.682 28.682 15.134 12.282 9.975 5.998 1.921 2.258 5.97 1.921 2.258 5.97 79,669 2611 27 79,669 2611 27 79,669 2611 27 27 27 27 27 27 27 27 27 27 27 27 27	NOV 17.576 10.059 10.05	# # # # # # # # # # # # # # # # # # #	% 63.2% 50.8% 13.6% 14.2% 63.2% 60.8% 63.2% 64.6% 68.2% 60.0	DEC 2011 28 882 15 15 34 12 282 9.975 9.98 1921 2.258 3.018 5.47 1.44 1.4 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5 1.5	2010 22.763 12.315 6.713 7.606 3.713 7.606 3.713 4.960 1.703 1.313 222 90 416 72	5.510 2.210 5.540 1.560 2.285 3.039 5.55 1.705 3.25 5.44 4.16 31 27 0 -56 0 -56 0 -1.589 -998 -61 -620 117,727 4.15,589 -998 -61 -620 -705 -	28.0% 28.0% 22.9% 82.7% 61.5% 61.5% 61.5% 71.29.7% 10.0%	2011 2011 2011 2011 2011 2011 2011 2012 2012 2	2010 205.152 117.069 88.158 88.204 89.158 83.204 37.684 53.666 52.665 2.2665 2.2665 2.2665 4.03 702.568 83.704 43.309 6.270 6.	54.495 18.734 18.734 25.398 17.179 14.722 5.236 1.324 2.703 5.396 1.175 7.7 494 396 1.175	% 20 8% 15 9% 12 8% 16 9% 17 7% 15 9% 15 9% 17 7% 15 9% 15 9% 17 7% 15 9% 17 76 9% 18 9% 17 76 9% 18 9% 17 76 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 17 76 9% 18 9% 18 9% 18 9% 17 76 9% 18 9% 1	SHARE 2010 37.7% 16.9% 12.7% 11.9% 12.7% 12.7% 13.2% 10.0%	2011 38.11) 38.1
NO. 1 2 3 4 5 6 6 7 7 8 9 9 10 11 12 13 14 15 16 16 17 17 17 17 17 17 17 17 17 17 17 17 17	DUCTION BRAND TOYOTA DAHATSU MITSUBISHI SUZUKI NISSAN HONDA ISUZU HINO HYUNDA (PC) UD TRUCKS MERCEDES BENZ BY VOLSWAGEN GEELY CHERY CHERY PEUGEOT GRAND TOTAL DAHATSU SUZUKI NISSAN HONDA TOYOTA DAHATSU SUZUKI NISSAN HONDA HYUNDA (PC) HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOYOTA ISUZU HINO TOTAL CBU (UNIT) TOYOTA ISUZU HINO TOYOTA SUZUKI HINO TOTAL CKO (SET) TOYOTA SUZUKI HINO SUZUKI HINO TOTAL CKO (SET) TOYOTA SUZUKI HINO TOYOTA SUZUKI HINO TOTAL CKO (SET) TOYOTA SUZUKI HINO TOYOTA TOYOTA HONDA SUZUKI HINO TOYOTA SUZUKI HINO SUZUKI HINO TOYOTA HONDA SUZUKI HONDA SUZUKI HONDA HONDA SUZUKI HONDA SUZUKI HONDA HONDA HONDA SUZUKI HONDA	2811 DEC 28 682 15 (34 14 282 15 284 16 28	NOV 17.576 10.00 1	# 11.106 11.106 5.006 1.468 -0.01 1.458 -0.01 -0.00 -0	% 63.2% 55.8% 13.6% 14.2% 14.2% 14.6% 15.8	DEC 2011 28 882 15 15 34 12 282 9.75 28 882 17 15 34 17 1	2010 22.763 12.315 6.713 7.606 3.713 7.606 3.713 4.960 1.703 1.313 222 90 416 72 61,342 2010 4,462 2,468 1,829 4,50 4,606 4,608 3,621 2,240 4,608 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 2,240 4,608 3,621 3,208 3,20	\$5.00 \$2.00 \$5.40 \$1.900 \$2.285 \$3.00 \$5.55 \$1.705 \$5.55 \$1.705 \$5.55 \$1.705 \$5.55 \$1.705 \$5.55 \$1.705 \$5.55 \$1.705	% 26.0% 22.9% 22.9% 62.7% 62.7% 62.7% 62.5% 61.5% 61.5% 61.5% 62.5	2011 319.647 138.0703 1114.542 1105.830 1114.542 1105.830 40.944 105.830 40.944 105.830 105.83	2010 205.152 117.069 88.158 88.204 89.158 83.204 37.684 53.666 52.660 2016 2017 702.568 2.860 2016 2016 2016 2016 2016 2016 2016 20	54.495 54.495 16.734 16.734 17.732 17.722 17.722 17.723 17.74 17.75 19.744 19.	20 6%, 15 9%, 15 9%, 16 9%, 17 9%, 16 9%, 17 9%, 16 9%, 17	SHARE 2010 37.7% 16.2% 16.2% 16.2% 16.2% 16.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1.2% 1	2011 38 119 146 37 146 38 17 146 38 17 146 38 17 146 38 18 146 38