GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN-DEC 2019

WHOLESALES

IMPORTS

CBU (UNIT)

1		ESALES CATEGORY MONTH													MARKET	SHARE
L	CA	ATEGORY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	2019	SHARE %
1.		CC ≤ 1.500 (G/D)	56	177	188	107	123	134	223	201	135	109	189	109	1,751	0.2%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D) CC > 3.001 (G)/2.501 (D)	175 6	382 7	355 2	281 5	418	219	487 5	481 7	490	428 32	471 8	385 8	4,572 89	0.49
	S	SUB TOTAL	237	566	545	393	545	356	715	689	627	569	668	502	6,412	0.09
2.		CC < 1.500 (G/D)	30,307	34,486	42,790	37,824	37,923	24,530	39,096	40,246	41,770	40,101	38,383	35,180	442,636	43.0%
	4X2 TYPE	1.501 < CC ≤ 2.500 (G/D)	9,210	9,558	10,916	10,049	10,158	7,662	8,704	9,656	8,641	9,885	9,720 228	9,161 182	113,320	11.0%
		2.501 < CC < 3.000 (G) CC > 3.001 (G)/2.501 (D)	101	129	95 4	70 11	85 8	29	35 9	199	243	197	6	182 16	1,593 64	0.2%
	S	SUB TOTAL	39,618	44,175	53,805	47,954	48,174	32,225	47,844	50,103	50,655	50,184	48,337	44,539	557,613	54.19
3.		CC < 1.500 (G/D)	-	-	1	2	-	180	115	66	81	50	44	13	552	0.19
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D) CC > 3.001 (G)/2.500 (D)	184	230	281	152	138	172	164	210	311	251	190	173	2,456	0.2%
	S	SUB TOTAL	88 272	89 319	105 387	104 258	111 249	84 436	125 404	96 372	74 466	57 358	59 293	60 246	1,052 4,060	0.1%
4.		GVW 5 - 10 Ton (G/D)	136	147	143	142	80	105	119	153	252	187	101	61	1,626	0.2%
	BUS	GVW 10 - 24 Ton (G/D)	293	193	139	181	37	112	114	149	142	207	125	418	2,110	0.2%
		GVW > 24 Ton (G/D)	429	340	1 283	323	117	11 228	233	9 311	5 399	395	2 228	9 488	38 3,774	0.0%
5.	PICK UP	GVW < 5 Ton (G/D)	14,246	9,903	8,774	8,894	10,128	8,922	11,719	12,432	12,312	12,497	12,326	13,230	135,383	13.1%
6.		GVW 5 - 10 Ton (G/D)	6,772	5,649	4,404	3,853	3,758	4,149	5,173	5,777	5,966	7,148	5,917	6,189	64,755	6.3%
	TRUCK	GVW 10 - 24 Ton (G/D)	682	535	548	479	620	586	746	793	788	885	523	753	7,938	0.8%
		GVW > 24 Ton (G/D)	1,843 9,297	1,948 8,132	2,262 7,214	1,493 5,825	1,343 5,721	1,169 5,904	1,657 7,576	2,046	1,839 8,593	1,887 9,920	1,549 7,989	1,865 8,807	20,901 93,594	2.0% 9.1 %
7.	DOUBLE CABIN	GVW < 5 Ton (G/D)	1,094	1,142	1,168	1,005	912	803	1,069	8,616 1,128	8,593	9,920	7, 989 796	861	11,836	1.19
	4X2 / 4X4	For all CC	,,,,,	,	,	,			,	,					,	-
	8	SUB TOTAL	1,094	1,142	1,168	1,005	912	803	1,069	1,128	871	987	796	861	11,836	1.19
8.	AFFORDABLE ENERGY	CC ≤ 1200 (G)	16,962	17,232	18,192	19,404	18,263	10,726	19,694	16,917	19,252	21,218	20,603	18,991	217,454	21.19
	SAVING CARS 4X2	CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	S	SUB TOTAL	16,962	17,232	18,192	19,404	18,263	10,726	19,694	16,917	19,252	21,218	20,603	18,991	217,454	21%
<u> </u>	MAD	KET TOTAL	82,155	81,809	90,368	84,056	84,109	59,600	89,254	90,568	93,175	96,128	91,240	07.004		
		MULATIVE	82,155 82,155	81,809 163,964	90,368 254,332	84,056 338,388	84,109 422,497	59,600 482,097	89,254 571,351	90,568 661,919	93,175 755,094	96,128 851,222	91,240 942,462	87,664 1,030,126	1,030,126	100%
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RE.	TAIL SALES							MONT	H						RETAIL	SHARE
1	CA	ATEGORY	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	ОСТ	NOV	DEC	2019	SHARE %
1.		CC ≤ 1.500 (G/D)	159	136	228	168	178	119	199	164	199	168	192	230	2,140	0.2%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D) CC > 3.001 (G)/2.501 (D)	164 7	308 7	395 2	306 5	384	199	468 5	498 5	465 3	408 33	506 8	464	4,565 86	0.4%
	s	SUB TOTAL	330	451	625	479	565	322	672	667	667	609	706	698	6,791	0.0%
2.		CC < 1.500 (G/D)	37,757 10,255	35,418 9,888	39,950 10,618	35,403 9,182	41,201 10,937	28,200 7,888	37,300 10,264	37,701 10,785	34,448 9,038	36,843 9,811	38,893 10,444	42,098 11,049	445,212 120,159	42.7% 11.5%
	4X2 TYPE	1.501 < CC ≤ 2.500 (G/D) 2.501 < CC ≤ 3.000 (G)	10,255	9,888	10,618	9,182	10,937	7,888	71	10,785	9,038	9,811	210	11,049	1,507	0.1%
		CC > 3.001 (G)/2.501 (D)	1	-	-	-	-	-	-	-	-	-	7	4	12	0.0%
Ļ	S	SUB TOTAL	48,099	45,391	50,676	44,673	52,229	36,129	47,635	48,649	43,668	46,855	49,554	53,332	566,890	54.4%
3.	4X4 TYPE	CC < 1.500 (G/D) 1.501 < CC ≤ 3.000 (G)/2.500 (D)	7 149	5 201	273	5 220	167	146	229 196	104 188	67 277	40 265	51 225	46 197	562 2,504	0.1%
		CC > 3.001 (G)/2.500 (D)	76	85	101	94	73	104	87	95	80	96	101	68	1,060	0.1%
Щ	S	SUB TOTAL	232	291	381	319	240	251	512	387	424	401	377	311	4,126	0.4%
4.	BUS	GVW 5 - 10 Ton (G/D) GVW 10 - 24 Ton (G/D)	190 252	112 196	141 183	175 202	95 122	93 75	117 144	137 118	260 116	170 164	113 156	93 210	1,696 1,938	0.2%
	500	GVW > 24 Ton (G/D)	1	-	1	-	-	11	-	-	2	2	5	5	27	0.0%
		SUB TOTAL	443	308	325	377	217	179	261	255	378	336	274	308	3,661	0.4%
5. 6.	PICK UP	GVW < 5 Ton (G/D) GVW 5 - 10 Ton (G/D)	11,415 6,183	10,134 4,932	10,555 4,551	10,162 4,664	10,801 3,845	8,594 3,847	11,619 5,165	12,237 5,555	11,504 5,910	12,046 6,544	13,069 6,600	13,492 6,723	135,628 64,519	13.0%
0.	TRUCK	GVW 10 - 24 Ton (G/D)	673	498	658	437	567	487	705	616	835	647	732	830	7,685	0.7%
		GVW > 24 Ton (G/D)	1,878	1,835	2,366	1,374	1,365	1,149	1,606	1,948	1,817	1,941	1,585	1,751	20,615	2.0%
7.	DOUBLE CABIN	GVW < 5 Ton (G/D)	8,734 1,154	7,265	7,575 1,227	6,475 1,147	5,777 991	5,483 713	7,476 1,060	8,119 948	8,562 786	9,132 1,005	8,917 1,003	9,304 876	92,819 12,096	8.9 %
	4X2 / 4X4	For all CC	1,101	1,122	,,	.,			1,222			.,	.,		,	
	S	SUB TOTAL	1,154	1,186	1,227	1,147	991	713	1,060	948	786	1,005	1,003	876	12,096	1.2%
8.	AFFORDABLE ENERGY	CC ≤ 1200 (G)	17,148	16,267	19,751	16,990	23,061	14,079	18,376	17,996	16,864	18,530	19,418	22,526	221,006	21.5%
	SAVING CARS 4X2	CC ≤ 1500 (D)	-	-	-	-	-	-	-	-	-	-	-	-	-	0.0%
	S	SUB TOTAL	17,148	16,267	19,751	16,990	23,061	14,079	18,376	17,996	16,864	18,530	19,418	22,526	221,006	21.5%
-	DET	TAIL TOTAL	87,555	81,293	91,115	80,622	93,881	65,750								1
		MULATIVE	87,555	168,848	91,113	00,022				90.259	02 052		02 240	100 047		
				100,040	259,963	340,585	434,466	500,216	87,611 587,827	89,258 677,085	82,853 759,938	88,914 848,852	93,318 942,170	100,847 1,043,017	1,043,017	100%
PR	ODUCTION			100,040	259,963	340,585									1,043,017	100%
	CA	ATE CORV		100,040	259,963	340,585			587,827						1,043,017 PROD	100%
		ATEGORY	JAN	FEB	MAR	APR	434,466 MAY	500,216 MONT JUN	587,827 H JUL	677,085 AUG	759,938 SEP	848,852 OCT	942,170 NOV	1,043,017 DEC	PROD 2019	SHARE
1.	SEDAN TYPE	CC ≤ 1.500 (G/D)	1,421	FEB 1,908	MAR 2,319	APR 2,028	434,466 MAY 3,090	500,216 MONT JUN 1,966	587,827 H JUL 3,612	AUG 3,563	759,938 SEP 2,349	848,852 OCT 3,782	942,170 NOV 3,165	1,043,017 DEC 2,320	PROD 2019 31,523	SHARE % 2.4%
1.	SEDAN TYPE			FEB	MAR	APR	434,466 MAY	500,216 MONT JUN	587,827 H JUL	677,085 AUG	759,938 SEP	848,852 OCT	942,170 NOV	1,043,017 DEC	PROD 2019	SHARE %
1.		$ \begin{array}{c} CC \leq 1.500 \text{ (G/D)} \\ 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ CC > 3.001 \text{ (G)/2.500 (D)} \\ \end{array} $ SUB TOTAL	1,421 30 - 1,451	FEB 1,908 27 - 1,935	MAR 2,319 13 - 2,332	APR 2,028 26 - 2,054	MAY 3,090 20 - 3,110	500,216 MONT JUN 1,966 3 - 1,969	587,827 H JUL 3,612 44 - 3,656	AUG 3,563 129 - 3,692	759,938 SEP 2,349 167 - 2,516	OCT 3,782 132 - 3,914	942,170 NOV 3,165 251 - 3,416	DEC 2,320 163 - 2,483	PROD 2019 31,523 1,005 - 32,528	SHARE % 2.4% 0.1% 0.0% 2.5%
1.		CC ≤ 1.500 (G/D) 1.501 < CC ≤ 3.000 (G)/2.500 (D) CC > 3.001 (G)/2.500 (D) SUB TOTAL CC < 1.500 (G/D)	1,421 30 - 1,451 47,434	FEB 1,908 27 - 1,935 43,349	MAR 2,319 13 - 2,332 50,137	APR 2,028 26 - 2,054 52,578	MAY 3,090 20 - 3,110 49,517	500,216 MONT JUN 1,966 3 - 1,969 33,503	587,827 H JUL 3,612 44 - 3,656 60,713	AUG 3,563 129 - 3,692 62,685	759,938 SEP 2,349 167 - 2,516 62,393	OCT 3,782 132 3,914 60,403	942,170 NOV 3,165 251 - 3,416 53,711	DEC 2,320 163 - 2,483 44,158	PROD 2019 31,523 1,005 - 32,528 620,581	SHARE % 2.4% 0.1% 0.0% 2.5% 48.2%
1.		$ \begin{array}{c} CC \leq 1.500 \; (\text{G/D}) \\ \hline 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \hline CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \hline \\ SUB \; TOTAL \\ \hline \\ CC < 1.500 \; (\text{G/D}) \\ \hline 1.501 < CC \leq 2.500 \; (\text{G/D}) \\ \hline 2.501 < CC \leq 3.000 \; (\text{G}) \\ \hline \end{array} $	1,421 30 - 1,451	FEB 1,908 27 - 1,935	MAR 2,319 13 - 2,332	APR 2,028 26 - 2,054	MAY 3,090 20 - 3,110	500,216 MONT JUN 1,966 3 - 1,969	587,827 H JUL 3,612 44 - 3,656	AUG 3,563 129 - 3,692	759,938 SEP 2,349 167 - 2,516	OCT 3,782 132 - 3,914	942,170 NOV 3,165 251 - 3,416	DEC 2,320 163 - 2,483	PROD 2019 31,523 1,005 - 32,528	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 1.4%
2.	4X2 TYPE	$ \begin{array}{c} CC \leq 1.500 \text{ (G/D)} \\ 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ CC > 3.001 \text{ (G)/2.500 (D)} \\ \\ \text{SUB TOTAL} \\ \hline \\ CC < 1.500 \text{ (G/D)} \\ 1.501 < CC \leq 2.500 \text{ (G/D)} \\ 2.501 < CC \leq 3.000 \text{ (G)} \\ \\ CC > 3.001 \text{ (G)/2.500 (D)} \\ \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15	MAR 2,319 13 - 2,332 50,137 10,520 1,602	APR 2,028 26 - 2,054 52,578 9,863 1,523 5	MAY 3,090 20 - 3,110 49,517 9,500 2,006	MONTI JUN 1,966 3 - 1,969 33,503 5,913 1,333	587,827 H JUL 3,612 44 - 3,656 60,713 9,127 1,584	AUG 3,563 129 3,692 62,685 10,080 1,172	759,938 SEP 2,349 167 - 2,516 62,393 9,662 1,187	848,852 OCT 3,782 132 3,914 60,403 9,181 954	942,170 NOV 3,165 251 3,416 53,711 7,941 1,464	DEC 2,320 163 - 2,483 44,158 6,776 1,258	PROD 2019 31,523 1,005	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 1.4% 0.0%
1. 2.	4X2 TYPE	$ \begin{array}{c} CC \leq 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \end{array} \\ \begin{array}{c} CC < 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 2.500 \; (\text{G/D}) \\ 2.501 < CC \leq 3.000 \; (\text{G}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \end{array} \\ \begin{array}{c} CC < 1.500 \; (\text{G/D}) \\ 2.501 < CC \leq 3.000 \; (\text{G}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \end{array} \\ \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710	FEB 1,908 27 - 1,935 43,349 9,130 2,118	MAR 2,319 13 - 2,332 50,137 10,520	APR 2,028 26 - 2,054 52,578 9,863 1,523	MAY 3,090 20 - 3,110 49,517 9,500	MONT JUN 1,966 3 - 1,969 33,503 5,913	587,827 H JUL 3,612 44 - 3,656 60,713 9,127	AUG 3,563 129 - 3,692 62,685 10,080	759,938 SEP 2,349 167 - 2,516 62,393 9,662	0CT 3,782 132 - 3,914 60,403 9,181	942,170 NOV 3,165 251 - 3,416 53,711 7,941	DEC 2,320 163 2,483 44,158 6,776	PROD 2019 31,523 1,005 - 32,528 620,581 108,593 17,911	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 1.4% 0.0% 58.1%
	4X2 TYPE	$ \begin{array}{c} CC \leq 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \hline CC < 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 2.500 \; (\text{G/D}) \\ 2.501 < CC \leq 3.000 \; (\text{G}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \hline SUB TOTAL \\ \hline \\ CC < 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173	MAR 2,319 13 2,332 50,137 10,520 1,602 62,259 1,255	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994	MAY 3,090 20 - 3,110 49,517 9,500 2,006 - 61,023 2 1,213	MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 963	587,827 H JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543	759,938 SEP 2,349 167	846,852 OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490	942,170 NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 63,116 - 1,281	DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 52,192 - 1,095	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 2 15,354	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 1.4% 0.00 58.19 0.0% 1.2%
	4X2 TYPE S 4X4 TYPE	$ \begin{array}{c} CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC < 1.500 \ (G/D) \\ \hline \\ 1.501 < CC \leq 2.500 \ (G/D) \\ \hline \\ 2.501 < CC \leq 3.000 \ (G) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline \\ CC < 1.500 \ (G/D) \\ \hline \\ 1.501 < CC \leq 3.000 \ (G/D) \\ \hline \\ CC > 3.001 \ (G/D) \\ \hline \\ CC < 3.001 \ (G/D) \\ \hline \\ CC > 3.001 \ (G/D)$	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303	MAR 2,319 13 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387	MAY 3,090 20 - 3,110 49,517 9,500 2,006 - 61,023 2 1,213 579	MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 559	846,852 OCT 3,782 132 - 3,918 60,403 9,181 954 - 70,538 - 1,490 564	942,170 NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 1,281 506	1,043,017 DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 52,192 - 1,095 391	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 0.0% 2.59 48.2% 8.4% 0.0% 58.19 0.0%
	4X2 TYPE S 4X4 TYPE	$ \begin{array}{c} CC \leq 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \hline CC < 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 2.500 \; (\text{G/D}) \\ 2.501 < CC \leq 3.000 \; (\text{G}) \\ CC > 3.001 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \hline SUB TOTAL \\ \hline \\ CC < 1.500 \; (\text{G/D}) \\ 1.501 < CC \leq 3.000 \; (\text{G})/2.500 \; (\text{D}) \\ \\ \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173	MAR 2,319 13 2,332 50,137 10,520 1,602 62,259 1,255	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994	MAY 3,090 20 - 3,110 49,517 9,500 2,006 - 61,023 2 1,213	MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 963	587,827 H JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543	759,938 SEP 2,349 167	846,852 OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490	942,170 NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 63,116 - 1,281	DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 52,192 - 1,095	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 2 15,354	SHARE % 2.4% 0.0% 0.0% 2.59 48.2% 8.4% 0.0% 58.19 0.0%
3.	4X2 TYPE S 4X4 TYPE	$ \begin{array}{c cccc} & CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 2.500 \ (G/D) \\ \hline 2.501 < CC \leq 3.000 \ (G) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & GVW & 5 - 10 & Ton \ (G/D) \\ \hline \\ GVW & 10 - 24 & Ton \ (G/D) \\ \hline \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476	MAR 2,319 13 2,332 50,137 10,520 1,602 62,259 - 1,255 388 1,643	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381	MAY 3,090 20 3,110 49,517 9,500 2,006 - 61,023 2 1,213 579 1,794	MONT JUN 1,966 3 1,969 33,503 5,913 1,333 - 40,749 - 963 433 1,396	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724 736 2,460	AUG 3,563 129 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597 2,140	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978	OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 506 1,787	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486	PROD 2019 31,523 1,005	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 1.4% 0.0% 58.19 0.0% 1.2% 0.4% 1.69 0.2% 0.1%
3.	4X2 TYPE S 4X4 TYPE S BUS	$ \begin{array}{c cccc} & CC \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < CC \leq 3.000 \text{ (G)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ \\ \\ & CC > 3.001 \text{ (G/D)} \\ \hline \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30	MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 1,396 188 62	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 -	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597 2,140 191 73	759,938 SEP 2,349 167 - 2,516 62,393 9,662 1,187 - 73,242 - 1,419 559 1,978 140 91	846,852 OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138	942,170 NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 63,116 1,281 506 1,787 108	DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 1,095 391 1,486 83 134 -	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 58.19 0.0% 58.19 0.2% 0.4% 0.2% 0.2%
3.	4X2 TYPE S 4X4 TYPE S BUS	$ \begin{array}{c cccc} & CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 2.500 \ (G/D) \\ \hline 2.501 < CC \leq 3.000 \ (G) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & CC < 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline & GVW & 5 - 10 & Ton \ (G/D) \\ \hline \\ GVW & 10 - 24 & Ton \ (G/D) \\ \hline \end{array} $	1,421 30 - 1,451 47,434 10,900 1,770 19 60,063 - 1,204 186 1,390	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141	MAR 2,319 13 - 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388 1,643 112	APR 2,028 26	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241	MONT JUN 1,966 3 3,503 5,913 1,333 	## JUL 3,612 44 3,656 60,713 9,127 1,584 71,424 736 2,460 344	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597 2,140 191	759,938 SEP 2,349 167 - 2,516 62,393 9,662 1,187 - 73,242 - 1,419 559 1,978 140	OCT 3,782 132 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166	942,170 NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 63,116 - 1,281 506 1,787 108	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83	PROD 2019 31,523 1,005 - 32,528 620,581 108,593 37,911 39 747,124 2 15,354 5,629 20,985 2,072	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 58.19 0.0% 58.19 0.2% 0.4% 0.2% 0.2%
3.	4X2 TYPE 4X4 TYPE S BUS PICK UP	$ \begin{array}{c cccc} & CC \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < CC \leq 3.000 \text{ (G)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & C$	1,421 30 - 1,451 47,434 10,900 1,770 19 60,063 - 1,204 186 1,390 180 126 - 306 12,665 7,126	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065	MAR 2,319 13 2,332 50,137 10,520 1,602 1,255 388 1,643 112 124 2 236 15,163 6,852	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046	MAY 3,090 20 3,110 49,517 9,500 2,006 2 1,213 579 1,794 241 30 271 10,894 4,358	500,216 MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 433 1,396 188 62 250 6,941 3,341	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724 736 2,460 344 88 - 432 13,849 5,278	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 5,91 191 73 - 2,140 191 73 - 13,043 13,043 5,231	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978 140 91 - 231 14,392 5,193	0CT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538	NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 1,281 506 1,787 108 157 - 265 14,444 6,253	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 1,095 391 1,486 83 134 - 217 13,185 5,889	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 2 15,354 5,629 20,985 2,072 1,203 1,203 3,275 146,150 67,170	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 0.0% 58.19 0.0% 1.2% 0.4% 1.69 0.2% 0.0% 0.37 11.4%
3.	4X2 TYPE S 4X4 TYPE S BUS	$ \begin{array}{c cccc} & CC \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < CC \leq 3.000 \text{ (G)} \\ \hline CC > 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ SUB TOTAL \\ \hline \\ & CC < 1.500 \text{ (G/D)} \\ \hline 1.501 < CC \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & CC < 3.001 \text{ (G)/2.500 (D)} \\ \hline \\ & SUB TOTAL \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 5 - 10 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 10 - 24 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 10 - 24 & Ton \text{ (G/D)} \\ \hline \\ & GVW & 10 - 24 & Ton \text{ (G/D)} \\ \hline \end{array} $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 126 - 306 12,665 7,126 668	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937	MAR 2,319 13 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388 1,643 112 124 - 236 15,163 6,852 759	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712	MAY 3,090 20	MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 1,396 188 62 - - 250 6,941 3,341 426	## JUL 3,612 44	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630	759,938 SEP 2,349 167 - 2,516 62,393 9,662 1,187 - 73,242 - 1,419 559 1,978 140 91 - 231 14,392 5,193 598	848,852 OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538 603	NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 1,281 506 1,787 108 157 - 265 14,449 6,253 490	DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 1.4% 0.09 58.19 0.2% 0.4% 1.69 0.2% 0.0% 0.39 11.4% 5.2% 0.6%
3.	4X2 TYPE S 4X4 TYPE S BUS PICK UP TRUCK	$ \begin{array}{c cccc} & CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC < 1.500 \ (G/D) \\ \hline 2.501 < CC \leq 2.500 \ (G/D) \\ \hline 2.501 < CC \leq 3.000 \ (G) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC < 1.500 \ (G/D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ & CC > 3.001 \ (G/D) \\ \hline \\ & GVW $	1,421 30 - 1,451 47,434 10,900 1,770 19 60,063 - 1,204 186 1,390 180 126 - 306 12,665 7,126	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065	MAR 2,319 13 2,332 50,137 10,520 1,602 1,255 388 1,643 112 124 2 236 15,163 6,852	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046	MAY 3,090 20 3,110 49,517 9,500 2,006 2 1,213 579 1,794 241 30 271 10,894 4,358	500,216 MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 433 1,396 188 62 250 6,941 3,341	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724 736 2,460 344 88 - 432 13,849 5,278	AUG 3,563 129 - 3,692 62,685 10,080 1,172 - 73,937 - 1,543 5,91 191 73 - 2,140 191 73 - 13,043 13,043 5,231	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978 140 91 - 231 14,392 5,193	0CT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538	NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 1,281 506 1,787 108 157 - 265 14,444 6,253	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 1,095 391 1,486 83 134 - 217 13,185 5,889	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 2 15,354 5,629 20,985 2,072 1,203 1,203 3,275 146,150 67,170	SHARE % 2.4% 0.0% 2.59 48.2% 8.4% 0.0% 58.19 0.0% 1.2% 0.4% 0.0% 1.69 0.2% 0.1% 0.08 0.39 11.4% 5.2% 0.6% 7.19
3.	4X2 TYPE S 4X4 TYPE S BUS PICK UP TRUCK	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	1,421 30	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350	MAY 3,090 20 3,110 49,517 9,500 2,06 61,023 2 1,213 579 1,794 241 30 - 271 10,894 4,358 586 1,201	MONT JUN 1,966 3 1,969 33,503 5,913 1,333 40,749 - 963 433 1,396 188 62 - 250 6,941 3,341 426 825	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 432 13,849 5,278 607 1,430	AUG 3,563 129 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630 1,085	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 1,519 1,978 140 91 14,392 5,193 5,98 1,011	OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538 603 1,357	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 506 1,787 108 157 - 265 14,449 6,253 490 1,087	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 58.19 0.0% 58.19 0.0% 1.2% 0.4% 1.4% 0.2% 0.11 1.4% 5.2% 0.33 11.4%
3. 4. 5. 6.	4X2 TYPE S 4X4 TYPE S BUS PICK UP TRUCK DOUBLE CABIN	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	1,421 30	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350	MAY 3,090 20 3,110 49,517 9,500 2,06 61,023 2 1,213 579 1,794 241 30 - 271 10,894 4,358 586 1,201	MONT JUN 1,966 3 1,969 33,503 5,913 1,333 40,749 - 963 433 1,396 188 62 - 250 6,941 3,341 426 825	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 432 13,849 5,278 607 1,430	AUG 3,563 129 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630 1,085	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 1,519 1,978 140 91 14,392 5,193 5,98 1,011	OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538 603 1,357	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 506 1,787 108 157 - 265 14,449 6,253 490 1,087	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511	PROD 2019 31,523 1,005	SHARE % 2.4% 0.19% 0.09% 2.55 48.29 48.29 1.4% 1.4% 0.09 58.19 0.09 1.29 0.4% 0.09 0.39 11.49 0.09 0.55 5.29 0.6% 1.39 7.19 0.09
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S BUS PICK UP TRUCK DOUBLE CABIN	$ \begin{array}{c cccc} & CC \leq 1.500 & (G/D) \\ \hline 1.501 < CC \leq 3.000 & (G)/2.500 & (D) \\ \hline CC > 3.001 & (G)/2.500 & (D) \\ \hline CC > 3.001 & (G)/2.500 & (D) \\ \hline \\ & CC < 1.500 & (G/D) \\ \hline 2.501 < CC \leq 2.500 & (G/D) \\ \hline 2.501 < CC \leq 3.000 & (G) \\ \hline CC > 3.001 & (G)/2.500 & (D) \\ \hline \\ SUB TOTAL \\ \hline \\ & CC < 1.500 & (G/D) \\ \hline 1.501 < CC \leq 3.000 & (G)/2.500 & (D) \\ \hline \\ & CC < 3.001 & (G)/2.500 & (D) \\ \hline \\ & CC < 3.001 & (G)/2.500 & (D) \\ \hline \\ & CC < 3.001 & (G/D) \\ \hline \\ & CC < 3.001 & (G/D) \\ \hline \\ & CC < 3.001 & (G/D) \\ \hline \\ & CC > 3.001 & (G/D) \\ \hline \\ &$	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 - 306 12,665 7,126 668 2,526 10,320	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012 10,014	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 2 236 15,163 6,852 759 1,803 9,414	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 10,894 4,358 586 1,201 6,145	500,216 MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 433 1,396 188 62 - 250 6,941 3,341 426 825 4,592	## JUL 3,612 44 3,656 60,713 9,127 1,584 71,424 736 2,460 344 88 432 13,849 5,278 607 1,430 7,315	AUG 3,563 129 6,685 10,080 1,172 73,937 2,140 191 73 - 2,140 191 73 - 1,043 5,231 6,305 1,085 6,946	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978 140 91 - 14,392 5,193 5,98 1,011 6,802	0CT 3,782 132 3,914 60,403 9,181 954 - 70,538 - 1,490 2,054 166 138 - 304 14,521 5,538 603 1,357 7,498	NOV 3,165 251 3,416 53,711 7,941 1,464 63,116 1,281 108 157 108 157 265 14,449 6,253 4,90 1,087 7,830	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773	PROD 2019 31,523 1,005	SHARE % 2.4% 0.1% 0.0% 1.69 48.2% 8.4% 1.4% 0.0% 58.19 0.0% 1.29 0.1% 0.04 1.69 0.29 0.11 1.49 0.09 0.09 0.09
3. 4. 5. 6.	4X2 TYPE S 4X4 TYPE S BUS PICK UP TRUCK DOUBLE CABIN	$ \begin{array}{c cccc} & CC \leq 1.500 & (G/D) \\ \hline 1.501 < CC \leq 3.000 & (G/D) & 2.500 & (D) \\ \hline CC > 3.001 & (G/Z).500 & (D) \\ \hline CC > 3.001 & (G/Z).500 & (D) \\ \hline \\ & CC < 1.500 & (G/D) \\ \hline 2.501 < CC \leq 2.500 & (G/D) \\ \hline 2.501 < CC \leq 3.000 & (G) \\ \hline CC > 3.001 & (G/Z).500 & (D) \\ \hline \\ & SUB TOTAL \\ \hline \\ & CC < 1.500 & (G/D) \\ \hline 1.501 < CC \leq 3.000 & (G/Z).500 & (D) \\ \hline \\ & CC < 3.001 & (G/Z).500 & (D) \\ \hline \\ & CC < 3.001 & (G/Z).500 & (D) \\ \hline \\ & CC < 3.001 & (G/Z).500 & (D) \\ \hline \\ & SUB TOTAL \\ \hline \\ & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 10 - 24 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 24 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 10 & Ton & (G/D) \\ \hline & GVW & 5 - 5 & Ton & (G/D) \\ \hline & For all & CC \\ \hline \\ & SUB TOTAL \\ \hline \\ & CC \leq 1200 & (G) \\ \hline \end{array} $	1,421 30	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350	MAY 3,090 20 3,110 49,517 9,500 2,06 61,023 2 1,213 579 1,794 241 30 - 271 10,894 4,358 586 1,201	MONT JUN 1,966 3 1,969 33,503 5,913 1,333 40,749 - 963 433 1,396 188 62 - 250 6,941 3,341 426 825	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 432 13,849 5,278 607 1,430	AUG 3,563 129 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630 1,085	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 1559 1,978 140 91 14,392 5,193 5,98 1,011	OCT 3,782 132 - 3,914 60,403 9,181 954 - 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538 603 1,357	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 506 1,787 108 157 - 265 14,449 6,253 490 1,087	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511	PROD 2019 31,523 1,005	SHARE % 2.4% 0.19% 0.09% 2.559 48.29% 8.4% 0.09 58.19 0.09 1.29% 0.14% 0.09 1.699 0.29% 0.114 5.29% 0.69% 1.690 0.09% 1.00%
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S BUS PICK UP TRUCK DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2	$ \begin{array}{c cccc} & \text{CC} \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < \text{CC} \leq 3.000 \text{ (G)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{SUB TOTAL} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{SUB TOTAL} \\ \hline & \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 10 \cdot 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 4 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 4 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 \cdot 5 & \text{Ton (G/D)} \\ \hline \text{CC} \leq 1200 \text{ (G)} \\ \hline \end{array}$	1,421 30 - 1,451 47,434 10,900 1,770 19 60,063 - 1,204 186 1,390 180 126 - 306 12,665 7,126 668 2,526 10,320 20,096	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 2555 6,730 7,065 937 2,012 10,014 - 20,082	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803 9,414 222,756	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108	MAY 3,090 20 - 3,110 49,517 9,500 2,006 - 61,023 2 1,213 579 1,794 241 30 - 10,894 4,358 586 1,201 6,145 - 20,105	500,216 MONT JUN 1,966 3 1,969 33,503 5,913 1,333 1,333 40,749 - 963 43,341 1,386 62 - 250 6,941 3,341 426 825 4,592 - 13,316	## JUL 3,612 44	AUG 3,563 129 - 3,692 62,685 10,080 1,172 73,937 - 1,543 5,140 191 73 - 2,140 13,043 5,231 630 1,085 6,946 - 19,686	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 5,193 1,419 231 14,392 5,193 5,98 1,011 6,802 - 21,797	848,852 OCT 3,782 132 3,914 60,403 9,181 954 70,538 1,490 2,054 166 138 304 14,521 5,538 603 1,357 7,498 - 24,139	NOV 3,165 251 - 3,416 53,711 7,941 1,464 - 1,281 506 1,787 108 157 - 265 14,449 6,253 490 1,087 7,830 - 22,102	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 1,095 391 1,486 83 134 217 13,185 5,889 373 1,511 7,773 20,959	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 5,629 20,985 2,072 1,203 3,275 146,150 67,170 7,389 17,198 91,757	SHARE % 2.4% 0.0% 2.55 48.2% 48.2% 1.4% 0.09 58.19 0.0% 1.29 0.4% 1.49 0.0% 0.33 11.4% 0.0% 0.39 11.4% 0.0% 0.0% 0.19 0.0%
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S BUS PICK UP TRUCK DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 S	$ \begin{array}{c cccc} & \text{CC} \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < \text{CC} \leq 3.000 \text{ (G)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \hline \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{CC} \leq 1200 \text{ (G)} \\ \hline \text{CC} \leq 1500 \text{ (D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \end{array}$	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 - 306 12,665 7,126 668 2,526 10,320	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012 10,014	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 2 236 15,163 6,852 759 1,803 9,414	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 10,894 4,358 586 1,201 6,145	500,216 MONT JUN 1,966 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 433 433 1,396 188 62 - 250 6,941 3,341 426 825 4,592	## JUL 3,612 44 3,656 60,713 9,127 1,584 71,424 736 2,460 344 88 432 13,849 5,278 607 1,430 7,315	AUG 3,563 129 6,685 10,080 1,172 73,937 2,140 191 73 - 2,140 191 73 - 1,043 5,231 6,305 1,085 6,946	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978 140 91 - 14,392 5,193 5,98 1,011 6,802	0CT 3,782 132 3,914 60,403 9,181 954 - 70,538 - 1,490 2,054 166 138 - 304 14,521 5,538 603 1,357 7,498	NOV 3,165 251 3,416 53,711 7,941 1,464 63,116 1,281 108 157 108 157 265 14,449 6,253 4,90 1,087 7,830	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773	PROD 2019 31,523 1,005	SHARE % 2.4% 0.1% 0.0% 2.59 48.2% 8.4% 0.0% 58.19 0.0% 1.2% 0.0% 1.69 0.2% 0.1% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S 4X4 TYPE S BUS PICK UP TRUCK S DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 S PRODU	$ \begin{array}{c cccc} & \text{CC} \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G/D)}.500 \text{ (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < \text{CC} \leq 3.000 \text{ (G)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline & \text{CC} < 3.000 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline & \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 & \text{Ton (G/D)} \\ \hline & \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{CC} \leq 1200 \text{ (G)} \\ \hline & \text{CC} \leq 1500 \text{ (D)} \\ \hline \\ \hline \text{SUB TOTAL} \\ \hline \\ \hline & \text{CC} \leq 1500 \text{ (D)} \\ \hline \\ \hline & \text{CCITION TOTAL} \\ \hline \\ \hline & \text{CITION TOTAL} \\ \hline \\ \hline \\ \hline $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 306 12,665 7,126 668 2,526 10,320 - 20,096 - 20,096	FEB 1,908 27 - 1,935 43,349 9,130 2,118 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012 10,014 - 20,082 - 20,082	MAR 2,319 13 - 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388 1,643 112 124 - 236 15,163 6,852 759 1,803 9,414 - 22,756 - 22,756 - 113,803	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108 - 19,569	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 10,894 4,358 586 1,201 6,145 20,105	MONT JUN 1,966 3 3,503 5,913 1,335 40,749 - 963 433 1,396 188 62 - 250 6,941 3,341 426 825 4,592 - 13,316 - 13,316	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 13,849 5,278 607 1,430 7,315 - 20,422 - 20,422	AUG 3,563 129 3,692 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630 1,085 6,946 - 19,686	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 559 1,978 140 91 231 14,392 5,193 598 1,011 6,802 21,797 21,797	0CT 3,782 132 3,914 60,403 9,181 954 70,538 - 1,490 166 138 - 304 14,521 5,538 603 1,357 7,498 - 24,139 - 24,139	NOV 3,165 251 3,416 53,711 7,941 1,464 6,3116 506 1,787 108 157 265 14,449 6,253 490 1,087 7,830 7,830 22,102 22,102	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773 - 20,959 - 20,959 98,295	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 5,629 20,985 2,072 1,203 3,275 146,150 67,170 7,389 17,198 91,757	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 1.4% 1.4% 0.0% 58.19 0.0% 0.0% 0.39 11.4% 0.0% 0.39 11.4% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S 4X4 TYPE S BUS PICK UP TRUCK S DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 S PRODU	$ \begin{array}{c cccc} & \text{CC} \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < \text{CC} \leq 3.000 \text{ (G)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \hline \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \text{CC} \leq 1200 \text{ (G)} \\ \hline \text{CC} \leq 1500 \text{ (D)} \\ \hline \text{SUB TOTAL} \\ \hline \hline \end{array}$	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 5 7,126 668 2,526 10,320 20,096	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 1,173 303 1,476 141 114 2555 6,730 7,065 937 2,012 10,014 20,082 20,082	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803 9,414 - 22,756	APR 2,028 26 - 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108 - 19,569	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 271 10,894 4,358 586 1,201 6,145 - 20,105	500,216 MONT JUN 1,966 3 1,969 33,503 5,913 1,333 40,749 - 963 433 1,396 188 62 250 6,941 3,341 426 425 4,592 - 13,316	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 13,849 5,278 607 1,430 7,315 - 20,422	AUG 3,563 129 3,692 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 6,085 6,946 - 19,686	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 1,519 1,578 140 91 14,392 5,193 5,193 1,911 6,802 21,797	0CT 3,782 132 132 3,914 60,403 9,181 954 70,538 - 1,490 564 2,054 166 138 - 304 14,521 5,538 603 7,498 24,139	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 108 157 108 157 - 265 14,449 6,253 490 1,087 7,830 - 22,102	1,043,017 DEC 2,320 163 2,483 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773 - 20,959	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 5,629 20,985 2,072 1,203 3,275 146,150 67,170 7,389 17,198 91,757	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 48.4% 0.0% 58.19 0.0% 1.4% 0.0% 0.39 11.4% 0.0% 0.39 11.4% 0.0% 0.0% 19.0%
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S 4X4 TYPE S BUS PICK UP TRUCK S DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 S PRODU	$ \begin{array}{c cccc} & \text{CC} \leq 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 3.000 \text{ (G/D)}.500 \text{ (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline 1.501 < \text{CC} \leq 2.500 \text{ (G/D)} \\ \hline 2.501 < \text{CC} \leq 3.000 \text{ (G)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline \text{CC} > 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 1.500 \text{ (G/D)} \\ \hline & \text{CC} < 3.000 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{CC} < 3.001 \text{ (G)/2.500 (D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 10 - 24 & \text{Ton (G/D)} \\ \hline & \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 - 10 & \text{Ton (G/D)} \\ \hline & \text{GVW} & 5 & \text{Ton (G/D)} \\ \hline & \text{GVW} & > 24 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{GVW} & < 5 & \text{Ton (G/D)} \\ \hline & \text{SUB TOTAL} \\ \hline & \text{CC} \leq 1200 \text{ (G)} \\ \hline & \text{CC} \leq 1500 \text{ (D)} \\ \hline \\ \hline \text{SUB TOTAL} \\ \hline \\ \hline & \text{CC} \leq 1500 \text{ (D)} \\ \hline \\ \hline & \text{CCITION TOTAL} \\ \hline \\ \hline & \text{CITION TOTAL} \\ \hline \\ \hline \\ \hline $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 306 12,665 7,126 668 2,526 10,320 - 20,096 - 20,096	FEB 1,908 27 - 1,935 43,349 9,130 2,118 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012 10,014 - 20,082 - 20,082	MAR 2,319 13 - 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388 1,643 112 124 - 236 15,163 6,852 759 1,803 9,414 - 22,756 - 22,756 - 113,803	APR 2,028 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108 - 19,569	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 10,894 4,358 586 1,201 6,145 20,105	MONT JUN 1,966 3,503 5,913 1,335 40,749 - 963 433 1,396 188 62 - 250 6,941 3,341 426 825 4,592 - 13,316 - 13,316	## JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 13,849 5,278 607 1,430 7,315 - 20,422 - 20,422	AUG 3,563 129 3,692 62,685 10,080 1,172 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 630 1,085 6,946 - 19,686	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 1,419 559 1,978 140 91 231 14,392 5,193 598 1,011 6,802 21,797 21,797	0CT 3,782 132 3,914 60,403 9,181 954 70,538 - 1,490 166 138 - 304 14,521 5,538 603 1,357 7,498 - 24,139 - 24,139	NOV 3,165 251 3,416 53,711 7,941 1,464 6,3116 506 1,787 108 157 265 14,449 6,253 490 1,087 7,830 7,830 22,102 22,102	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773 - 20,959 - 20,959 98,295	PROD 2019 31,523 1,005 32,528 620,581 108,593 17,911 39 747,124 5,629 20,985 2,072 1,203 3,275 146,150 67,170 7,389 17,198 91,757	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 48.4% 0.0% 58.19 0.0% 1.4% 0.0% 0.39 11.4% 0.0% 0.39 11.4% 0.0% 0.0% 19.0%
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S 4X4 TYPE S BUS PICK UP TRUCK S DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 PRODUCTI PORTS CE	$ \begin{array}{c c} CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC < 1.500 \ (G/D) \\ \hline 2.501 < CC \leq 2.500 \ (G/D) \\ \hline 2.501 < CC \leq 3.000 \ (G) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC < 1.500 \ (G/D) \\ \hline \\ 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ SUB TOTAL \\ \hline \\ GVW $	1,421 30 - 1,451 47,434 10,900 1,710 19 60,063 - 1,204 186 1,390 180 126 - 12,665 7,126 668 2,526 10,320 - 20,096 - 20,096 - 20,096	FEB 1,908 27 - 1,935 43,349 9,130 2,118 15 54,612 - 1,173 303 1,476 141 114 - 255 6,730 7,065 937 2,012 10,014 - 20,082 - 20,082 - 20,082	MAR 2,319 13 - 2,332 50,137 10,520 1,602 - 62,259 - 1,255 388 1,643 112 124 - 124 - 136 15,163 6,852 759 1,803 9,414 - 22,756 - 22,756 - 113,803 315,198	APR 2,028 26 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108 - 19,569 - 19,569 - 104,643 419,841	MAY 3,090 20 3,110 49,517 9,500 2,006 61,023 2 1,213 579 1,794 241 30 271 10,894 4,358 586 1,201 6,145 - 20,105 - 20,105 - 103,342 523,183	500,216 MONT JUN 1,966 3 1,969 33,503 5,913 1,333 - 40,749 - 963 433 1,396 188 62 250 6,941 3,341 426 825 4,592 - 13,316 - 13,316 - 13,316 - 13,316 - 13,316	587,827 H JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 736 2,460 344 88 - 432 13,849 5,278 607 1,430 7,315 - 20,422 - 20,422 119,558 711,954	AUG 3,563 129 3,692 62,685 10,080 1,172 - 73,937 - 1,543 597 2,140 191 73 - 264 13,043 5,231 6,305 6,946 - 19,686 - 19,686 - 19,686 - 119,708 831,662	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 559 1,978 140 91 231 14,392 5,193 5,193 5,191 6,802 - 21,797 120,958 952,620	0CT 3,782 132 139 4 60,403 9,181 954 70,538 - 1,490 564 2,054 166 138 304 14,521 5,538 603 1,337 7,498 - 24,139 - 24,139 - 122,968 1,075,588	NOV 3,165 251 3,416 53,711 7,941 1,464 - 63,116 - 1,281 108 157 - 265 14,449 6,253 490 1,087 7,830 - 22,102 - 22,102 - 112,965 1,188,553	1,043,017 DEC 2,320 163 44,158 6,776 1,258 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773 - 20,959 98,295 1,286,848	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 48.4% 0.0% 58.19 0.0% 1.4% 0.0% 0.39 11.4% 0.0% 0.39 11.4% 0.0% 0.0% 19.0%
3. 4. 5. 6.	4X2 TYPE 4X4 TYPE S 4X4 TYPE S BUS PICK UP TRUCK S DOUBLE CABIN S AFFORDABLE ENERGY SAVING CARS 4X2 PRODUCTION PRODUCTION PORTS CE CI	$ \begin{array}{c c} CC \leq 1.500 \ (G/D) \\ \hline 1.501 < CC \leq 3.000 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC < 1.500 \ (G/D) \\ \hline 2.501 < CC \leq 2.500 \ (G/D) \\ \hline 2.501 < CC \leq 3.000 \ (G) \\ \hline CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC < 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CC > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CD > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CD > 3.001 \ (G)/2.500 \ (D) \\ \hline \\ CD > 3.001 \ (G/D) \\ \hline \\ CD > 4.00 \ (G/D) \\ \hline \\ CD > 5.00 \ (D) \\ \hline \\ C$	1,421 30 - 1,451 47,434 10,900 1,770 19 60,063 - 1,204 186 1,390 180 126 5 7,126 668 2,526 10,320 - 20,096 - 20,096 106,291	FEB 1,908 27 1,935 43,349 9,130 2,118 15 54,612 1,173 303 1,476 141 114 2555 6,730 7,065 937 2,012 10,014 20,082 20,082 95,104 201,395	MAR 2,319 13 2,332 50,137 10,520 1,602 1,602 1,255 388 1,643 112 124 236 15,163 6,852 759 1,803 9,414 22,756 22,756 113,803 315,198	APR 2,028 26 26 2,054 52,578 9,863 1,523 5 63,969 - 994 387 1,381 178 66 - 244 10,318 5,046 712 1,350 7,108 - 19,569 - 19,569 104,643 419,841	MAY 3,090 20 - 3,110 49,517 9,500 2,006 2,006 - 61,023 2 1,213 579 1,794 241 30 - 271 10,894 4,358 586 1,201 6,145 - 20,105 - 20,105	500,216 MONT JUN 1,966 3 3 - 1,969 33,503 5,913 1,333 - 40,749 - 963 43,341 1,396 188 62 - 250 6,941 3,341 426 825 4,592 - 13,316 - 13,316 - 13,316 - 69,213 592,396	587,827 H JUL 3,612 44 - 3,656 60,713 9,127 1,584 - 71,424 - 1,724 736 2,460 344 88 - 432 13,849 5,278 607 1,430 7,315 20,422 - 20,422 - 119,558 711,954	AUG 3,563 129 - 3,692 62,685 10,080 1,172 73,937 - 1,543 5,970 2,140 191 73 - 264 13,043 5,231 630 1,085 6,946 - 19,686 - 19,686 - 19,686	759,938 SEP 2,349 167 2,516 62,393 9,662 1,187 73,242 - 1,419 5598 1,40 91 231 14,392 5,193 5,98 1,011 6,802 - 21,797 - 21,797 120,958	846,852 OCT 3,782 132 3,914 60,403 9,181 954 70,538 - 1,490 564 2,054 14,521 5,538 603 1,357 7,498 - 24,139 - 24,139 122,968 1,075,588	NOV 3,165 251 3,416 53,711 7,941 1,464 63,116 1,281 108 157 - 265 14,449 6,253 490 1,087 7,830 - 22,102 - 22,102 112,965 1,188,553	1,043,017 DEC 2,320 163 - 2,483 44,158 6,776 1,258 - 52,192 - 1,095 391 1,486 83 134 - 217 13,185 5,889 373 1,511 7,773 - 20,959 - 20,959 98,295 1,286,848	PROD 2019 31,523 1,005	SHARE % 2.4% 0.0% 2.59 48.2% 48.2% 1.4% 0.0% 58.19 0.0% 1.69 0.2% 0.0% 0.39 11.4% 0.0% 0.39 11.4% 0.0% 1.90%

8,665 6,334 5,082 4,728 7,694 8,919

5,028 3,569 73,876 ©GAIKINDO-19

6,345

8,114

GAIKINDO WHOLESALES - RETAIL SALES - PRODUCTION - EXPORT IMPORT BY CATEGORY JAN-DEC 2019/2018

WHO	ECVI	EC

	CA	TEGORY	201	9	+/-	%	DE	EC	+/-	%		JAN DE	С	
			DEC	NOV	+/-	/6	2019	2018	+/-	<i>7</i> 6	2019	2018	+/-	%
1.		CC ≤ 1.500 (G/D)	109	189	-80	-42%	109	324	-215	-66%	1,751	3,237	-1,486	-46%
	SEDAN TYPE	1.501 < CC ≤ 3.000 (G)/2.500 (D)	385	471	-86	-18%	385	98	287	293%	4,572	3,273	1,299	40%
		CC > 3.001 (G)/2.500 (D)	8	8	0	0%	8	14	-6	-43%	89	194	-105	-54%
	SI	UB TOTAL	502	668	-166	-25%	502	436	66	15%	6,412	6,704	-292	-4%
2.		CC < 1.500 (G/D)	35,180	38,383	-3,203	-8%	35,180	37,108	-1,928	-5%	442,636	494,358	-51,722	-10%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	9,161	9,720	-559	-6%	9,161	10,529	-1,368	-13%	113,320	138,912	-25,592	-18%
	4/2 175	2.501 < CC < 3.000 (G)	182	228	-46	-20%	182	116	66	57%	1,593	1,033	560	54%
		CC > 3.001 (G)/2.500 (D)	16	6	10	167%	16	3	13	433%	64	77	-13	-17%
	SI	UB TOTAL	44,539	48,337	-3,798	-8%	44,539	47,756	-3,217	-7%	557,613	634,380	-76,767	-12%
3.		CC < 1.500 (G/D)	13	44	(31)	-70%	13	-	13	0%	552	55	497	904%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	173	190	-17	-9%	173	127	46	36%	2,456	2,011	445	22%
		CC > 3.001 (G)/2.500 (D)	60	59	1	2%	60	98	-38	-39%	1,052	1,084	-32	-3%
	SUB TOTAL		246	293	-47	-16%	246	225	21	9%	4,060	3,150	910	29%
4.		GVW 5 - 10 Ton (G/D)	61	101	-40	-40%	61	121	-60	-50%	1,626	2,125	-499	-23%
	BUS	GVW 10 - 24 Ton (G/D)	418	125	293	234%	418	104	314	302%	2,110	1,372	738	54%
		GVW > 24 Ton (G/D)	9	2	7	350%	9	-	9	0%	38	22	16	73%
	S	UB TOTAL	488	228	260	114%	488	225	263	117%	3,774	3,519	255	7%
5.	PICK UP	GVW < 5 Ton (G/D)	13,230	12,326	904	7%	13,230	10,176	3,054	30%	135,383	143,473	-8,090	-6%
6.		GVW 5 - 10 Ton (G/D)	6,189	5,917	272	5%	6,189	6,059	130	2%	64,755	76,810	-12,055	-16%
	TRUCK	GVW 10 - 24 Ton (G/D)	753	523	230	44%	753	643	110	17%	7,938	7,274	664	9%
		GVW > 24 Ton (G/D)	1,865	1,549	316	20%	1,865	2,915	-1,050	-36%	20,901	29,825	-8,924	-30%
	SI	UB TOTAL	8,807	7,989	818	10%	8,807	9,617	-810	-8%	93,594	113,909	-20,315	-18%
7.	DOUBLE CABIN	GVW < 5 Ton (G/D)	861	796	65	8%	861	1,062	-201	-19%	11,836	15,730	-3,894	-25%
	4X2 / 4X4	For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
	SI	UB TOTAL	861	796	65	8%	861	1,062	-201	-19%	11,836	15,730	-3,894	-25%
8	AFFORDABLE ENERGY SAVING	CC ≤ 1200 (G)	18,991	20,603	(1,612)	-8%	18,991	18,349	642	3%	217,454	230,443	-12,989	-6%
	CARS 4X2	CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
	SI	UB TOTAL	18,991	20,603	(1,612)	-8%	18,991	18,349	642	3%	217,454	230,443	-12,989	-5.6%
	1	87,664	91,240	-3,576	-4%	87,664	87,846	-182	0%	1,030,126	1,151,308	(121,182)	-10.5%	

RE	TAIL SALES													
	C	20		+/-	%	DE	-	+/-	%		JAN DE	C		
			DEC	DEC NOV		70	2019	2018	- 7/-	76	2019	2018	+/-	%
1.		CC ≤ 1.500 (G/D)	230	192	38	19.8%	230	345	-115	-33%	2,140	4,212	-2,072	-49%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	464	506	-42	-8.3%	464	140	324	231%	4,565	3,388	1,177	35%
		CC > 3.001 (G)/2.500 (D)	4	8	-4	-50.0%	4	15	-11	-73%	86	186	-100	-54%
	S	SUB TOTAL	698	706	-8	-1.1%	698	500	198	40%	6,791	7,786	-995	-13%
2.		CC <u><</u> 1.500 (G/D)	42,098	38,893	3,205	8.2%	42,098	45,850	-3,752	-8%	445,212	503,242	-58,030	-12%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	11,049	10,444	605	5.8%	11,049	12,060	-1,011	-8%	120,159	137,456	-17,297	-13%
		2.501 < CC ≤ 3.000 (G)	181	210	-29	-13.8%	181	147	34	23%	1,507	1,267	240	19%
		CC > 3.001 (G)/2.500 (D)	4	7	-3	-42.9%	4	4	0	0%	12	6	6	100%
	S	SUB TOTAL	53,332	49,554	3,778	7.6%	53,332	58,061	-4,729	-8%	566,890	641,971	-75,081	-12%
3.		CC < 1.500 (G/D)	46	51	(5)	-9.8%	46	3	43	1433%	562	105	457	435%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	197	225	-28	-12.4%	197	149	48	32%	2,504	2,068	436	21%
		CC > 3.001 (G)/2.500 (D)	68	101	-33	-32.7%	68	67	1	1%	1,060	1,069	-9	-1%
<u> </u>	S	SUB TOTAL	311	377	-66	-17.5%	311	219	92	42%	4,126	3,242	884	27%
4.		GVW 5 - 10 Ton (G/D)	93	113	-20	-17.7%	93	201	-108	-54%	1,696	2,195	-499	-23%
	BUS	GVW 10 - 24 Ton (G/D)	210	156	54	34.6%	210	137	73	53%	1,938	1,417	521	37%
		GVW > 24 Ton (G/D)	5	5	0	0.0%	5	-	5	0%	27	22	5	23%
_		SUB TOTAL	308	274	34	12.4%	308	338	-30	-9%	3,661	3,634	27	1%
5.	PICK UP	GVW < 5 Ton (G/D)	13,492	13,069	423	3.2%	13,492	12,710	782	6%	135,628	142,337	-6,709	-5%
6.		GVW 5 - 10 Ton (G/D)	6,723	6,600	123	1.9%	6,723	7,889	-1,166	-15%	64,519	75,751	-11,232	-15%
	TRUCK	GVW 10 - 24 Ton (G/D)	830	732	98	13.4%	830	734	96	13%	7,685	7,579	106	1%
		GVW > 24 Ton (G/D)	1,751	1,585	166	10.5%	1,751	2,879	-1,128	-39%	20,615	29,454	-8,839	-30%
		SUB TOTAL	9,304	8,917	387	4.3%	9,304	11,502	-2,198	-19%	92,819	112,784	-19,965	-18%
7	DOUBLE CABIN	GVW < 5 Ton (G/D)	876	1,003	-127	-12.7%	876	1,269	-393	-31%	12,096	15,407	-3,311	-21%
	4X2 / 4X4	For all CC	-	-	0	0.0%	-	-	0	0%	-	-	0	0%
<u> </u>		UB TOTAL	876	1,003	(127)	-12.7%	876	1,269	-393	-31%	12,096	15,407	-3,311	-21%
8	AFFORDABLE ENERGY SAVING	CC ≤ 1200 (G)	22,526	19,418	3,108	16.0%	22,526	24,881	-2,355	-9%	221,006	225,480	-4,474	-2%
	CARS 4X2	CC ≤ 1500 (D)	-	-	-	0.0%	-	-	-	0%	-	-	-	0%
	S	UB TOTAL	22,526	19,418	3,108	16.0%	22,526	24,881	-2,355	-9%	221,006	225,480	-4,474	-2%
1		TOTAL	400.04-	00.010	7 500	0.404	400.04=	100 100	0.000	7.60/	4 040 04-	4.450.044	(400.00.1)	0.5%
		TOTAL	100,847	93,318	7,529	8.1%	100,847	109,480	-8,633	-7.9%	1,043,017	1,152,641	(109,624)	-9.5%

PR	ODUCTION													
CATEGORY			20	119	+/-	%	DI	EC	+/-	%		JAN DI	EC	
		CC ≤ 1.500 (G/D)		NOV	77-	70	2019	2018	17-	70	2019	2018	+/-	%
1.		CC ≤ 1.500 (G/D)	2,320	3,165	-845	-27%	2,320	1,504	816	54%	31,523	23,822	7,701	32%
	SEDAN TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	163	251	-88	-35%	163	220	-57	-26%	1,005	1,985	-980	-49%
		CC > 3.001 (G)/2.500 (D)	-	=	0	0%	-	-	0	0%	-	-	0	0%
	S	SUB TOTAL	2,483	3,416	-933	-27%	2,483	1,724	759	44%	32,528	25,807	6,721	26%
2.		CC < 1.500 (G/D)	44,158	53,711	-9,553	-18%	44,158	40,890	3,268	8%	620,581	588,479	32,102	5%
	4X2 TYPE	1.501 < CC < 2.500 (G/D)	6,776	7,941	-1,165	-15%	6,776	10,616	-3,840	-36%	108,593	148,258	-39,665	-27%
		2.501 < CC < 3.000 (G)	1,258	1,464	-206	-14%	1,258	379	879	232%	17,911	6,824	11,087	162%
		CC > 3.001 (G)/2.500 (D)	-	-	-	0%	-	56	(56)	-100%	39	1,093	(1,054)	-96%
	S	SUB TOTAL	52,192	63,116	-10,924	-17%	52,192	51,941	251	0%	747,124	744,654	2,470	0%
3.		CC < 1.500 (G/D)	-	-	-	0%	-	-	-	0%	2	6	(4)	-67%
	4X4 TYPE	1.501 < CC < 3.000 (G)/2.500 (D)	1,095	1,281	-186	-15%	1,095	1,772	-677	-38%	15,354	16,979	-1,625	-10%
		CC > 3.001 (G)/2.500 (D)	391	506	-115	-23%	391	532	-141	-27%	5,629	7,147	-1,518	-21%
	S	SUB TOTAL	1,486	1,787	-301	-17%	1,486	2,304	-818	-36%	20,985	24,132	-3,147	-13%
4.		GVW 5 - 10 Ton (G/D)	83	108	-25	-23%	83	118	-35	-30%	2,072	1,960	112	6%
	BUS	GVW 10 - 24 Ton (G/D)	134	157	-23	-15%	134	132	2	2%	1,203	1,500	-297	-20%
	GVW > 24 Ton (-	-	-	0%	-	-	-	0%	-	-	-	0%
	SUB TOTAL		217	265	-48	-18%	217	250	-33	-13%	3,275	3,460	-185	-5%
5.	PICK UP	GVW < 5 Ton (G/D)	13,185	14,449	-1,264	-9%	13,185	12,694	491	4%	146,150	166,338	-20,188	-12%
6.		GVW 5 - 10 Ton (G/D)	5,889	6,253	-364	-6%	5,889	5,790	99	2%	67,170	81,082	-13,912	-17%
	TRUCK	GVW 10 - 24 Ton (G/D)	373	490	-117	-24%	373	883	-510	-58%	7,389	10,500	-3,111	-30%
		GVW > 24 Ton (G/D)	1,511	1,087	424	39%	1,511	2,179	-668	-31%	17,198	26,560	-9,362	-35%
		SUB TOTAL	7,773	7,830	-57	-1%	7,773	8,852	-1,079	-12%	91,757	118,142	-26,385	-22%
7	DOUBLE CABIN	GVW < 5 Ton (G/D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
	4X2 / 4X4	For all CC	-	-	0	0%	-	-	0	0%	-	-	0	0%
		SUB TOTAL	-	-	-	0%	-	-	-	0%	-	-	-	0%
8	AFFORDABLE ENERGY SAVING	CC ≤ 1200 (G)	20,959	22,102	(1,143)	-5%	20,959	20,696	263	1%	245,029	261,170	-16,141	-6%
	CARS 4X2	CC ≤ 1500 (D)	-	-	-	0%	-	-	-	0%	-	-	-	0%
	S	SUB TOTAL	20,959	22,102	(1,143)	-5%	20,959	20,696	263	1%	245,029	261,170	-16,141	-6%
-	-	TOTAL	00.000	440.000	44.0=0	40.00	00.00=	00.404		0.007	4 000 0 10	4 0 40 700	(50.055)	4.000
	TOTAL		98,295	112,965	-14,670	-13.0%	98,295	98,461	-166	-0.2%	1,286,848	1,343,703	(56,855)	-4.2%

EXPORT													
EXPORTS	2019		.,,	0/	DEC		+/-	0/	JAN DEC				
EXPORTS	DEC	NOV	+/-	76	2019	2018	T/-	76	2019	2018	+/-	%	
CBU (UNIT)	25,113	31,365	-6,252	-19.9%	25,113	24,951	162	0.6%	332,023	264,553	67,470	25.5%	
CKD (SET)	81,912	28,691	53,221	185.5%	81,912	6,596	75,316	1141.8%	511,425	82,028	429,397	523.5%	
COMPONENTS (PIECES)	6,153,218	5,049,384	1,103,834	21.9%	6,153,218	7,249,320	-1,096,102	-15.1%	79,315,304	86,631,872	-7,316,568	-8.4%	

IMPORT	ľ

IMPORTS	20	2019		0/	DEC		.,	0/		JAN D	EC	
	DEC	NOV	+/-	/0	2019	2018	+/-	/0	2019	2018	+/-	%
CBU (UNIT)	3,569	5,028	-1,459	-29.0%	3,569	2,306	1,263	54.8%	73,876	84,150	-10,274	-12.2%
CKD (SET)	-	-	0	0%	0	-	-	0%	-	114,514	(114,514)	-100.0%
COMPONENTS (PIECES)	30,861,986	17,565,886	13,296,100	76%	30,861,986	30,000	30,831,986	102773%	179,716,370	195,000	179,521,370	92062.2%
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