## Assignment \_3

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Note that my responses to the applicable assignment prompts are actually contained in the 'A.Gutierrez Assignment 3 Responses' TXT file that is also included in my GitHub folder for this assignment.

First, I'll install the requisite libraries:

## 2

0

```
library(caret)
## Loading required package: ggplot2
## Loading required package: lattice
library(ISLR)
library(e1071)
library(reshape)
library(reshape2)
##
## Attaching package: 'reshape2'
## The following objects are masked from 'package:reshape':
##
##
       colsplit, melt, recast
Then, I'll read the UniversalBank.csv file into a DataFrame in R:
##### Note: the below file path may need to be adjusted, as it currently references a local location on
UB = read.csv("C:\\Users\\gutiera9\\Documents\\MSBA KSU\\UniversalBank.csv", header=T, sep=",")
head(UB)
     ID Age Experience Income ZIP.Code Family CCAvg Education Mortgage
## 1
     1
         25
                      1
                            49
                                   91107
                                              4
                                                  1.6
                                                                        0
     2
         45
                     19
                            34
                                   90089
                                                  1.5
                                                               1
                                                                        0
                     15
                                                                        0
## 3
    3
         39
                            11
                                   94720
                                              1
                                                  1.0
                                                               1
     4
         35
                      9
                           100
                                   94112
                                              1
                                                  2.7
                                                               2
## 5 5
         35
                      8
                                  91330
                                              4
                                                  1.0
                                                               2
                                                                        0
                            45
## 6 6
         37
                     13
                            29
                                   92121
                                                  0.4
                                                                      155
     Personal.Loan Securities.Account CD.Account Online CreditCard
## 1
                                     1
```

1

0

0

0

```
## 3
## 4
                    0
                                           0
                                                        0
                                                                 0
                                                                              0
## 5
                    0
                                           0
                                                         0
                                                                 0
                                                                               1
                                                                               0
## 6
                    0
                                           0
                                                         0
                                                                 1
```

And as my final step for preparation, I'll split the data into training and test sets (60-40 split)

```
test_index = createDataPartition(UB$Personal.Loan,p=0.4,list=FALSE) # Set aside 40% for the test
TestData = UB[test_index,]
TrainData = UB[-test_index,] # Remaining data becomes the Training set

print('Summary of Training Data Set: ')
```

## [1] "Summary of Training Data Set: "

```
summary(TrainData)
```

```
##
          ID
                         Age
                                     Experience
                                                        Income
                                                                         ZIP.Code
##
                           :23.0
                                          :-3.00
                                                          : 8.00
                                                                             : 9307
    Min.
                   Min.
                                                    Min.
                                                                     Min.
    1st Qu.:1232
                   1st Qu.:35.0
                                   1st Qu.:10.00
                                                    1st Qu.: 38.00
                                                                     1st Qu.:91910
                                                    Median : 62.00
    Median:2506
                                   Median :20.00
                                                                     Median :93407
##
                   Median:45.0
##
    Mean
           :2507
                   Mean
                           :45.3
                                   Mean
                                          :20.07
                                                    Mean
                                                         : 72.47
                                                                     Mean
                                                                             :93138
##
    3rd Qu.:3774
                   3rd Qu.:55.0
                                   3rd Qu.:30.00
                                                    3rd Qu.: 95.00
                                                                     3rd Qu.:94608
##
    Max.
           :5000
                   Max.
                           :67.0
                                   Max.
                                          :43.00
                                                    Max.
                                                           :224.00
                                                                     Max.
                                                                             :96651
##
        Family
                        CCAvg
                                       Education
                                                         Mortgage
                                            :1.000
##
           :1.000
                           : 0.00
                                                             : 0.00
    Min.
                    Min.
                                     Min.
                                                     Min.
##
    1st Qu.:1.000
                    1st Qu.: 0.67
                                     1st Qu.:1.000
                                                      1st Qu.: 0.00
   Median :2.000
                    Median: 1.50
                                     Median :2.000
                                                      Median: 0.00
##
##
    Mean
           :2.415
                    Mean : 1.93
                                     Mean
                                            :1.896
                                                      Mean
                                                             : 56.23
##
    3rd Qu.:3.000
                    3rd Qu.: 2.50
                                     3rd Qu.:3.000
                                                      3rd Qu.:102.00
  Max.
           :4.000
                            :10.00
                                            :3.000
                                                             :635.00
                    Max.
                                     Max.
                                                      Max.
  Personal.Loan
                                                               Online
##
                    Securities.Account
                                          CD.Account
##
   Min.
           :0.000
                            :0.0000
                                               :0.00000
                                                                  :0.000
                    Min.
                                        Min.
                                                           Min.
##
   1st Qu.:0.000
                    1st Qu.:0.0000
                                        1st Qu.:0.00000
                                                           1st Qu.:0.000
   Median:0.000
                    Median :0.0000
                                        Median :0.00000
                                                           Median :1.000
##
    Mean
           :0.093
                    Mean
                            :0.1013
                                        Mean
                                                :0.05767
                                                           Mean
                                                                  :0.607
##
    3rd Qu.:0.000
                    3rd Qu.:0.0000
                                        3rd Qu.:0.00000
                                                           3rd Qu.:1.000
##
   Max.
           :1.000
                           :1.0000
                                        Max.
                                                :1.00000
                    {\tt Max.}
                                                           Max.
                                                                  :1.000
##
      CreditCard
##
  Min.
           :0.0000
##
   1st Qu.:0.0000
## Median :0.0000
##
  Mean
           :0.2917
##
    3rd Qu.:1.0000
    Max.
           :1.0000
```

```
print('Summary of Test Data Set: ')
```

## [1] "Summary of Test Data Set: "

```
##
           ID
                          Age
                                        Experience
                                                            Income
##
    Min.
            :
                1
                    Min.
                            :23.00
                                      Min.
                                              :-3.00
                                                        Min.
                                                               : 8.00
##
    1st Qu.:1279
                    1st Qu.:35.00
                                      1st Qu.:10.00
                                                        1st Qu.: 40.00
##
    Median:2490
                    Median :45.00
                                      Median :20.00
                                                        Median: 65.00
##
    Mean
            :2491
                    Mean
                            :45.39
                                      Mean
                                              :20.15
                                                        Mean
                                                               : 75.73
##
    3rd Qu.:3708
                    3rd Qu.:55.00
                                      3rd Qu.:30.00
                                                        3rd Qu.:102.00
##
    Max.
            :4998
                    Max.
                            :67.00
                                      Max.
                                              :43.00
                                                        Max.
                                                               :204.00
##
       ZIP.Code
                          Family
                                           CCAvg
                                                          Education
##
    Min.
            :90005
                             :1.000
                                               :0.00
                                                               :1.000
                     Min.
                                       Min.
                                                        Min.
##
    1st Qu.:92007
                     1st Qu.:1.000
                                       1st Qu.:0.70
                                                        1st Qu.:1.000
                                       Median:1.60
##
    Median :93555
                     Median :2.000
                                                        Median :2.000
##
    Mean
            :93174
                     Mean
                             :2.369
                                       Mean
                                               :1.95
                                                        Mean
                                                               :1.859
##
    3rd Qu.:94611
                     3rd Qu.:3.000
                                       3rd Qu.:2.60
                                                        3rd Qu.:3.000
##
    Max.
            :96651
                             :4.000
                                               :9.30
                                                        Max.
                                                               :3.000
                     Max.
                                       Max.
##
                       Personal.Loan
                                         Securities.Account
                                                                CD.Account
       Mortgage
##
    Min.
              0.00
                       Min.
                               :0.0000
                                         Min.
                                                 :0.000
                                                              Min.
                                                                      :0.0000
##
    1st Qu.: 0.00
                       1st Qu.:0.0000
                                         1st Qu.:0.000
                                                              1st Qu.:0.0000
##
    Median: 0.00
                       Median :0.0000
                                         Median : 0.000
                                                              Median :0.0000
##
    Mean
            : 56.91
                       Mean
                               :0.1005
                                         Mean
                                                 :0.109
                                                              Mean
                                                                      :0.0645
##
    3rd Qu.: 98.00
                       3rd Qu.:0.0000
                                         3rd Qu.:0.000
                                                              3rd Qu.:0.0000
##
    Max.
            :617.00
                       Max.
                               :1.0000
                                         Max.
                                                 :1.000
                                                              Max.
                                                                      :1.0000
##
        Online
                         CreditCard
##
    Min.
            :0.0000
                       Min.
                               :0.0000
##
    1st Qu.:0.0000
                       1st Qu.:0.0000
##
    Median :1.0000
                       Median :0.0000
##
    Mean
            :0.5815
                               :0.2975
                       Mean
                       3rd Qu.:1.0000
##
    3rd Qu.:1.0000
##
    Max.
            :1.0000
                       Max.
                               :1.0000
```

1. Create a pivot table for the training data with Online as a column variable, CC as a row variable, and Loan as a secondary row variable. The values inside the table should convey the count.

For this problem, I'll use the melt() and cast() functions in R.

```
pivot <- melt(TrainData,id=c("Online", "CreditCard", "Personal.Loan"))

UB_pivot <- dcast(pivot,Personal.Loan+CreditCard~Online,length)

UB_pivot[,3:4] <- UB_pivot[,3:4]/11

print(UB_pivot)</pre>
```

```
##
     Personal.Loan CreditCard
                                     0
                                          1
## 1
                   0
                                0 770 1168
## 2
                   0
                                1 296
                                        487
## 3
                   1
                                0
                                   73
                                        114
## 4
                   1
                                1
                                    40
                                         52
```

B. Consider the task of classifying a customer who owns a bank credit card and is actively using online banking services. Looking at the pivot table, what is the probability that this customer will accept the loan offer? [This is the probability of loan acceptance (Loan = 1) conditional on having a bank credit card (CC = 1) and being an active user of online banking services (Online = 1)].

For this problem, I'll divide the total number of instances where customers in the dataset have accepted a personal loan, have a bank credit card, and uses online services by the total number of instances where a customer has a bank credit card and uses online services.

```
print(UB_pivot[4,4] / (UB_pivot[4,4] + UB_pivot[2,4]))
```

```
## [1] 0.09647495
```

C. Create two separate pivot tables for the training data. One will have Loan (rows) as a function of Online (columns) and the other will have Loan (rows) as a function of CC.

Instead of melt() and cast(), I'll use the table function for this problem.

```
# Personal Loan / Online pivot table
loanOnline <- table(TrainData[,c(13,10)])</pre>
# Personal Loan / CC pivot table
loanCC <- table(TrainData[,c(14,10)])</pre>
print("Personal loan as a function of online: ")
## [1] "Personal loan as a function of online: "
print(loanOnline)
##
         Personal.Loan
## Online
             0
                   1
##
        0 1066 113
        1 1655
##
                166
print("Personal loan as a function of credit card: ")
## [1] "Personal loan as a function of credit card: "
print(loanCC)
##
             Personal.Loan
## CreditCard
                  0
                       1
##
            0 1938
                    187
##
            1 783
                      92
D. Compute the following quantities [P(A | B) means "the probability of A given B"]: i. P(CC = 1 | Loan =
```

 $print("i. P(CC = 1 \mid Loan = 1))$  (the proportion of credit card holders among the loan acceptors): ")

## [1] "i. P(CC = 1 | Loan = 1) (the proportion of credit card holders among the loan acceptors): "

1) (the proportion of credit card holders among the loan acceptors) ii.  $P(Online = 1 \mid Loan = 1)$  iii. P(Loan = 1) (the proportion of loan acceptors) iv.  $P(CC = 1 \mid Loan = 0)$  v.  $P(Online = 1 \mid Loan = 0)$  vi. P(Loan = 1)

```
print(loanCC[2,2] / (loanCC[1,2]+loanCC[2,2]))
## [1] 0.3297491
print("ii. P(Online = 1 | Loan = 1): ")
## [1] "ii. P(Online = 1 | Loan = 1): "
print(loanOnline[2,2] / (loanOnline[1,2]+loanOnline[2,2]))
## [1] 0.5949821
print("iii. P(Loan = 1) (the proportion of loan acceptors): ")
## [1] "iii. P(Loan = 1) (the proportion of loan acceptors): "
print((loanCC[1,2]+loanCC[2,2]) / 3000)
## [1] 0.093
print("iv. P(CC = 1 | Loan = 0): ")
## [1] "iv. P(CC = 1 | Loan = 0): "
print(loanCC[2,1] / (loanCC[1,1]+loanCC[2,1]))
## [1] 0.2877619
print("v. P(Online = 1 | Loan = 0): ")
## [1] "v. P(Online = 1 | Loan = 0): "
print(loanOnline[2,1] / (loanOnline[1,1]+loanOnline[2,1]))
## [1] 0.6082323
print("vi. P(Loan = 0): ")
## [1] "vi. P(Loan = 0): "
print((loanCC[1,1]+loanCC[2,1]) / 3000)
## [1] 0.907
```

E. Use the quantities computed above to compute the naive Bayes probability  $P(Loan = 1 \mid CC = 1, Online = 1)$ .

Now, I'll plug in the values from the above pivot table into the Bayes probability formula below.

```
print("P(Loan = 1 | CC = 1, Online = 1): ")
## [1] "P(Loan = 1 | CC = 1, Online = 1): "

((loanCC[2,2] / (loanCC[1,2]+loanCC[2,2]))*(loanOnline[2,2] / (loanOnline[1,2]+loanOnline[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))*((loanCC[2,2]))
```

## [1] 0.1030885

F. Compare this value with the one obtained from the pivot table in (B). Which is a more accurate estimate?

Note that the answer to this question is contained in the 'A.Gutierrez Assignment 3 Responses' TXT file that is also included in my GitHub folder for this assignment.

G. Which of the entries in this table are needed for computing  $P(Loan = 1 \mid CC = 1, Online = 1)$ ? Run naive Bayes on the data. Examine the model output on training data, and find the entry that corresponds to  $P(Loan = 1 \mid CC = 1, Online = 1)$ . Compare this to the number you obtained in (E).

```
#Build a naive Bayes classifier
nb_model <- naiveBayes(Personal.Loan~Online+CreditCard, data = TrainData)
nb_model</pre>
```

```
##
## Naive Bayes Classifier for Discrete Predictors
##
## Call:
## naiveBayes.default(x = X, y = Y, laplace = laplace)
## A-priori probabilities:
## Y
##
             1
## 0.907 0.093
##
##
  Conditional probabilities:
      Online
##
## Y
            [,1]
                       [,2]
##
     0 0.6082323 0.4882350
     1 0.5949821 0.4917776
##
##
##
      CreditCard
## Y
            [,1]
                       [,2]
##
     0 0.2877619 0.4528027
##
     1 0.3297491 0.4709667
```