# Assignment\_2

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Note that my responses to the 5 assignment prompts are actually contained in the 'A.Gutierrez Assignment 2 Responses' TXT file that is also included in my GitHub folder for this assignment.

First, I'll install the requisite libraries:

```
library(dplyr)

## ## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
    ## filter, lag

## The following objects are masked from 'package:base':
    ## intersect, setdiff, setequal, union

library(caret)

## Loading required package: ggplot2

## Loading required package: lattice
```

```
library(ISLR)
library(ggplot2)
library(dummy)

## dummy 0.1.3

## dummyNews()

library(FNN)
```

Then, I'll read the UniversalBank.csv file into a DataFrame in R:

```
##### Note: the below file path may need to be adjusted, as it currently references a local location on my laptop
UB = read.csv("C:\\Users\\gutiera9\\Documents\\MSBA KSU\\UniversalBank.csv",header=T,sep=",")
head(UB)
```

```
ID Age Experience Income ZIP.Code Family CCAvg Education Mortgage
        25
                     1
                           49
                                 91107
                                                 1.6
                                                              1
                                                                       0
                                                 1.5
## 2 2
        45
                    19
                           34
                                 90089
                                                              1
                                                                       0
                                 94720
                                                                       0
                                                 1.0
                                                              1
         39
                    15
                           11
                                             1
        35
                     9
                          100
                                 94112
                                                 2.7
                                                              2
                                                                       0
     5
        35
                     8
                           45
                                 91330
                                                 1.0
                                                              2
                                                                       0
## 6 6 37
                    13
                           29
                                 92121
                                                 0.4
                                                              2
                                                                     155
    Personal.Loan Securities.Account CD.Account Online CreditCard
## 1
                 0
                                     1
                                                0
                                                       0
## 2
                 0
                                     1
                                                0
                                                       0
                                                                   0
## 3
                                     0
                                                       0
                                                                   0
## 4
                                     0
                                                       0
                                                                   0
## 5
                 0
                                     0
                                                       0
                                                                   1
## 6
                                                       1
                                                                   0
```

Before proceeding further, I'll first split the categorical column "Education" into separate dummy variables corresponding to 'High School' (value = 1), 'Undergraduate' (value = 2), and 'Graduate' (value = 3).

```
##### Convert Education column to categorical
UB$Education <- as.factor(UB$Education)</pre>
##### Rename the values in the Education column using the levels() function
levels(UB$Education) <- c('High School', 'Undergraduate', 'Graduate')</pre>
levels(UB$Education)
## [1] "High School"
                        "Undergraduate" "Graduate"
##### Convert Education Column into dummy variables
dummy_model <- dummyVars(~Education, data=UB)</pre>
head(predict(dummy_model,UB))
     Education. High School Education. Undergraduate Education. Graduate
## 1
## 2
## 3
## 4
## 5
                                                                      0
## 6
##### Combine original dataframe with new dummy variables, then remove the original Education column, along with the ID and ZIP code column
df <- data.frame(predict(dummy model, newdata = UB))</pre>
UB <- cbind(UB,df)</pre>
UB \leftarrow UB[-c(1,5,8)]
head(UB)
     Age Experience Income Family CCAvg Mortgage Personal.Loan Securities.Account
                                 4 1.6
## 1 25
                  1
                                                                                   1
## 2 45
                 19
                         34
                                 3 1.5
                                                                                   1
                 15
                                 1 1.0
                                                                                   0
## 3 39
                        11
                  9
                                 1 2.7
## 4 35
                        100
                                                                                   0
## 5 35
                  8
                        45
                                 4 1.0
                                                0
                                                               0
                                                                                   0
## 6 37
                 13
                         29
                                 4 0.4
                                              155
## CD.Account Online CreditCard Education. High. School Education. Undergraduate
```

1

## 1 ## 2

```
## 3
                                    0
                                                                                          0
                        0
                                                              1
## 4
                0
                        0
                                    0
                                                              0
                                                                                          1
## 5
                0
                        0
                                    1
                                                              0
                                                                                          1
                                                              0
                        1
                                    0
                                                                                          1
## 6
##
     Education.Graduate
## 1
## 2
                         0
## 3
                         0
## 4
                         0
## 5
                         0
## 6
                         0
```

Next, I'll split the data into a training set (comprising 60% of the total dataset), and a validation set (comprising the remaining 40%). Using the createDataPartition() function will ensure that the training and validation samples remained "stratified" - since only 9.6% of the customers in the dataset accepted the personal loan, we'll need to make sure that ratio of personal loan customers to non-personal loan customers stays constant in both samples.

```
Validation_Index = createDataPartition(UB$Personal.Loan,p=0.4,list=FALSE) # Set aside 40% for the Validation set
Validation_Data = UB[Validation_Index,]
Training_Data = UB[-Validation_Index,] # Remaining data becomes the Training set

print('Summary of Training Data Set: ')
```

## [1] "Summary of Training Data Set: "

#### summary(Training Data)

```
##
         Age
                       Experience
                                          Income
                                                           Family
    Min.
           :23.00
                     Min.
                            :-3.00
                                     Min.
                                             : 8.00
                                                               :1.000
                                                       Min.
    1st Qu.:35.00
                     1st Qu.:10.00
                                     1st Qu.: 39.00
                                                       1st Qu.:1.000
    Median :46.00
                     Median :20.00
                                     Median : 64.00
                                                       Median :2.000
    Mean
           :45.39
                            :20.16
                                            : 74.45
                                                              :2.378
                     Mean
                                     Mean
                                                       Mean
    3rd Qu.:55.00
                     3rd Qu.:30.00
                                     3rd Qu.:101.00
                                                       3rd Qu.:3.000
##
    Max.
           :67.00
                     Max.
                            :43.00
                                     Max.
                                             :224.00
                                                       Max.
                                                               :4.000
        CCAvg
                                       Personal.Loan
                                                         Securities.Account
##
                         Mortgage
    Min.
           : 0.000
                            : 0.00
                                       Min.
                                               :0.0000
                                                         Min.
                                                                 :0.0000
                     Min.
    1st Qu.: 0.700
                      1st Qu.: 0.00
                                       1st Qu.:0.0000
                                                         1st Qu.:0.0000
```

```
Median : 1.500
                     Median: 0.00
                                      Median :0.0000
                                                        Median :0.0000
   Mean
          : 1.965
                     Mean
                           : 56.49
                                             :0.1017
                                                               :0.1063
                                      Mean
                                                        Mean
                                      3rd Qu.:0.0000
    3rd Qu.: 2.600
                     3rd Qu.: 99.00
                                                        3rd Qu.:0.0000
           :10.000
   Max.
                            :635.00
                                             :1.0000
                                                               :1.0000
##
                     Max.
                                      Max.
                                                        Max.
     CD.Account
                                                        Education.High.School
##
                          Online
                                          CreditCard
   Min.
           :0.00000
                             :0.0000
                                               :0.000
                                                               :0.0000
##
                      Min.
                                       Min.
                                       1st Qu.:0.000
    1st Qu.:0.00000
                      1st Qu.:0.0000
                                                        1st Qu.:0.0000
   Median :0.00000
                      Median :1.0000
                                       Median :0.000
                                                        Median :0.0000
   Mean
           :0.05933
                      Mean
                            :0.6003
                                       Mean
                                              :0.284
                                                        Mean :0.4167
   3rd Qu.:0.00000
##
                      3rd Qu.:1.0000
                                       3rd Qu.:1.000
                                                        3rd Qu.:1.0000
   Max.
           :1.00000
                      Max.
                             :1.0000
                                       Max.
                                               :1.000
                                                        Max.
                                                               :1.0000
   Education. Undergraduate Education. Graduate
   Min.
           :0.0000
                            Min.
                                    :0.000
   1st Qu.:0.0000
                            1st Qu.:0.000
   Median :0.0000
                            Median : 0.000
   Mean
          :0.2783
                            Mean
                                   :0.305
   3rd Qu.:1.0000
                            3rd Qu.:1.000
   Max.
           :1.0000
                                    :1.000
##
                            Max.
```

# print('Summary of Validation Data Set: ')

## ## [1] "Summary of Validation Data Set: "

#### summary(Validation Data)

##	Age	Experience	Income	Family
##	Min. :23.00	Min. :-3.00	Min. : 8.00	Min. :1.000
##	1st Qu.:35.00	1st Qu.:10.00	1st Qu.: 39.00	1st Qu.:1.000
##	Median :45.00	Median :20.00	Median : 63.00	Median :2.000
##	Mean :45.27	Mean :20.03	Mean : 72.76	Mean :2.424
##	3rd Qu.:55.00	3rd Qu.:30.00	3rd Qu.: 94.00	3rd Qu.:4.000
##	Max. :67.00	Max. :43.00	Max. :204.00	Max. :4.000
##	CCAvg	Mortgage	Personal.Loan	Securities.Account
##	Min. :0.000	Min. : 0.00	Min. :0.0000	Min. :0.0000
##	1st Qu.:0.670	1st Qu.: 0.00	1st Qu.:0.0000	1st Qu.:0.0000
##	Median :1.500	Median: 0.00	Median :0.0000	Median :0.0000
##	Mean :1.898	Mean : 56.52	Mean :0.0875	Mean :0.1015
##	3rd Qu.:2.500	3rd Qu.:102.00	3rd Qu.:0.0000	3rd Qu.:0.0000

```
:1.0000
    Max.
           :9.300
                             :601.00
                                               :1.0000
                                                         Max.
                     Max.
                                       Max.
      CD.Account
                         Online
                                         CreditCard
                                                        Education.High.School
##
    Min.
           :0.000
                             :0.0000
                                               :0.000
                                                        Min.
                                                                :0.000
                     Min.
                                       Min.
    1st Qu.:0.000
                     1st Qu.:0.0000
                                       1st Qu.:0.000
                                                        1st Qu.:0.000
    Median : 0.000
                     Median :1.0000
                                       Median :0.000
                                                        Median : 0.000
           :0.062
                            :0.5915
    Mean
                     Mean
                                       Mean
                                              :0.309
                                                        Mean
                                                               :0.423
    3rd Qu.:0.000
                     3rd Qu.:1.0000
                                       3rd Qu.:1.000
                                                        3rd Qu.:1.000
           :1.000
                             :1.0000
    Max.
                     Max.
                                       Max.
                                               :1.000
                                                        Max.
                                                                :1.000
    Education. Undergraduate Education. Graduate
           :0.000
    Min.
                             Min.
                                     :0.000
    1st Qu.:0.000
                             1st Qu.:0.000
    Median : 0.000
                             Median : 0.000
    Mean
           :0.284
                             Mean
                                    :0.293
    3rd Qu.:1.000
                             3rd Qu.:1.000
   Max.
           :1.000
                             Max.
                                     :1.000
```

Before I can jump in to start running a k-NN analysis, I'll first need to normalize the training predictors using a range method, which will result in all variables being re-scaled from 0 to 1. I'll follow by using the normalized values from the training set to also normalize the validation set predictor values. To do this, I'll use CARET's preProcess() function.

```
##### Normalize Training Set Predictors, then use values to normalize Validation Set
normalizedValues <- preProcess(Training_Data[,c(1:6,8:14)], method=c("range"))
Training_Data[,c(1:6,8:14)] <- predict(normalizedValues, Training_Data[,c(1:6,8:14)])
Validation_Data[,c(1:6,8:14)] <- predict(normalizedValues, Validation_Data[,c(1:6,8:14)])
print('Summary of normalized Training Data Predictors: ')</pre>
```

## [1] "Summary of normalized Training Data Predictors: "

#### summary(Training\_Data)

```
##
                                                             Family
         Age
                        Experience
                                           Income
           :0.0000
    Min.
                     Min.
                             :0.0000
                                              :0.0000
                                                                :0.0000
                                       Min.
                                                         Min.
    1st Qu.:0.2727
                     1st Qu.:0.2826
                                       1st Qu.:0.1435
                                                         1st Qu.:0.0000
    Median :0.5227
                     Median :0.5000
                                       Median :0.2593
                                                         Median : 0.3333
    Mean
           :0.5088
                     Mean
                             :0.5034
                                              :0.3076
                                                               :0.4593
                                       Mean
                                                         Mean
    3rd Qu.:0.7273
                     3rd Qu.:0.7174
                                       3rd Qu.:0.4306
                                                         3rd Qu.:0.6667
```

```
:1.0000
                                               :1.0000
                                                                 :1.0000
    Max.
           :1.0000
                      Max.
                                        Max.
                                                          Max.
        CCAvg
                                                           Securities.Account
##
                         Mortgage
                                         Personal.Loan
    Min.
           :0.0000
                             :0.00000
                                         Min.
                                                :0.0000
                                                           Min.
                                                                  :0.0000
##
                      Min.
    1st Qu.:0.0700
                      1st Qu.:0.00000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
##
    Median :0.1500
                      Median :0.00000
                                         Median :0.0000
                                                           Median :0.0000
           :0.1965
                             :0.08896
                                                :0.1017
                                                                :0.1063
    Mean
                      Mean
                                         Mean
                                                           Mean
    3rd Qu.:0.2600
                      3rd Qu.:0.15591
                                         3rd Qu.:0.0000
                                                           3rd Qu.:0.0000
           :1.0000
                             :1.00000
                                                                  :1.0000
    Max.
                      Max.
                                         Max.
                                                :1.0000
                                                           Max.
      CD.Account
                           Online
                                           CreditCard
                                                          Education. High. School
##
           :0.00000
##
    Min.
                       Min.
                              :0.0000
                                         Min.
                                                :0.000
                                                          Min.
                                                                 :0.0000
    1st Qu.:0.00000
                       1st Qu.:0.0000
                                         1st Qu.:0.000
                                                          1st Qu.:0.0000
    Median :0.00000
                       Median :1.0000
                                         Median :0.000
                                                          Median :0.0000
    Mean
           :0.05933
                       Mean
                              :0.6003
                                         Mean
                                                :0.284
                                                          Mean
                                                                 :0.4167
    3rd Qu.:0.00000
                       3rd Qu.:1.0000
                                         3rd Qu.:1.000
                                                          3rd Qu.:1.0000
    Max.
           :1.00000
                       Max.
                              :1.0000
                                         Max.
                                                :1.000
                                                         Max.
                                                                 :1.0000
    Education. Undergraduate Education. Graduate
    Min.
           :0.0000
                                     :0.000
                             Min.
    1st Qu.:0.0000
                             1st Qu.:0.000
    Median :0.0000
                             Median : 0.000
    Mean
           :0.2783
                                    :0.305
                             Mean
    3rd Qu.:1.0000
                             3rd Qu.:1.000
    Max.
           :1.0000
                                     :1.000
##
                             Max.
```

## print('Summary of normalized Validation Data Predictors: ')

# ## [1] "Summary of normalized Validation Data Predictors: "

#### summary(Validation\_Data)

##	Age	Experience	Income	Family
##	Min. :0.0000	Min. :0.0000	Min. :0.0000	Min. :0.0000
##	1st Qu.:0.2727	1st Qu.:0.2826	1st Qu.:0.1435	1st Qu.:0.0000
##	Median :0.5000	Median :0.5000	Median :0.2546	Median :0.3333
##	Mean :0.5060	Mean :0.5006	Mean :0.2998	Mean :0.4747
##	3rd Qu.:0.7273	3rd Qu.:0.7174	3rd Qu.:0.3981	3rd Qu.:1.0000
##	Max. :1.0000	Max. :1.0000	Max. :0.9074	Max. :1.0000
##	CCAvg	Mortgage	Personal.Loan	Securities.Account
##	Min. :0.0000	Min. :0.0000	Min. :0.0000	Min. :0.0000

```
1st Qu.:0.0670
                      1st Qu.:0.0000
                                        1st Qu.:0.0000
                                                          1st Qu.:0.0000
    Median : 0.1500
                      Median :0.0000
                                        Median :0.0000
                                                          Median :0.0000
           :0.1898
                             :0.0890
                                               :0.0875
                                                                 :0.1015
    Mean
                      Mean
                                        Mean
                                                          Mean
    3rd Qu.:0.2500
##
                      3rd Qu.:0.1606
                                        3rd Qu.:0.0000
                                                          3rd Qu.:0.0000
##
    Max.
           :0.9300
                      Max.
                             :0.9465
                                        Max.
                                               :1.0000
                                                          Max.
                                                                 :1.0000
      CD.Account
                         Online
                                         CreditCard
##
                                                        Education.High.School
           :0.000
                            :0.0000
                                              :0.000
                                                               :0.000
    Min.
                                       Min.
                                                       Min.
                     Min.
                     1st Qu.:0.0000
    1st Qu.:0.000
                                       1st Qu.:0.000
                                                        1st Qu.:0.000
   Median :0.000
                     Median :1.0000
                                      Median :0.000
                                                       Median : 0.000
##
    Mean
           :0.062
                     Mean
                            :0.5915
                                       Mean
                                              :0.309
                                                       Mean
                                                              :0.423
    3rd Qu.:0.000
                     3rd Qu.:1.0000
                                       3rd Qu.:1.000
                                                        3rd Qu.:1.000
                                      Max.
           :1.000
                            :1.0000
                                                               :1.000
    Max.
                     Max.
                                              :1.000
                                                        Max.
    Education. Undergraduate Education. Graduate
    Min.
           :0.000
                                     :0.000
                             Min.
    1st Qu.:0.000
                             1st Qu.:0.000
    Median : 0.000
                             Median : 0.000
           :0.284
   Mean
                                     :0.293
                             Mean
    3rd Qu.:1.000
                             3rd Qu.:1.000
   Max.
           :1.000
                                     :1.000
##
                             Max.
```

Perform a k-NN classification with all predictors except ID and ZIP code using k = 1. Specify the success class as 1 (loan acceptance), and use the default cutoff value of 0.5.

Now that we have our normalized predictor variables, and our success class to serve as the labels (Personal Loan), we can proceed with running a k-NN model with k equal to 1.

Consider the following customer: 1. Age = 40, Experience = 10, Income = 84, Family = 2, CCAvg = 2, Education\_1 = 0, Education\_2 = 1, Education\_3 = 0, Mortgage = 0, Securities Account = 0, CD Account = 0, Online = 1, and Credit Card = 1.

How would this customer be classified?

## Levels: 0

```
##### Create variables for new customer
Age.new <- 40
Experience.new <- 10
Income.new <- 84</pre>
Family.new <- 2
CCAvg.new <- 2
Education.High.School.new <- 0
Education.Undergraduate.new <- 1</pre>
Education.Graduate.new <- 0
Mortgage.new <- 0
Securities.Account.new <- 0
CD.Account.new <- 0
Online.new <- 1
CreditCard.new <- 1
##### Create new dataframe for variables for the existing customer
NewCustomer = data.frame(Age = Age.new, Experience = Experience.new, Income = Income.new, Family = Family.new, CCAvg = CCAvg.new, Education
##### Normalize and view new dataframe
NewCustomer <- predict(normalizedValues,NewCustomer)</pre>
NewCustomer
          Age Experience
                                      Family CCAvg Education. High. School
##
                            Income
Education. Undergraduate Education. Graduate Mortgage Securities. Account
## 1
   CD.Account Online CreditCard
             Ω
## 1
                    1
##### Run the model again, testing on the new dataframe
predicted_val_labels.2 <- knn(Training_Data[,c(1:6,8:14)],NewCustomer,cl=Training_Data[,7],k=1)
##### Display the resulting class
print(predicted_val_labels.2[1])
## [1] 0
```

What is a choice of k that balances between overfitting and ignoring the predictor information?

```
##
      k accuracy
## 1
     1 0.9650
## 2
     2 0.9520
## 3
     3 0.9615
     4 0.9545
## 5
     5 0.9585
     6 0.9525
## 6
     7 0.9570
## 7
## 8 8 0.9490
    9 0.9515
## 9
## 10 10
         0.9455
## 11 11
         0.9500
## 12 12
         0.9420
## 13 13
         0.9455
## 14 14
         0.9400
## 15 15 0.9425
```

Show the confusion matrix for the validation data that results from using the best k.

```
library("gmodels")

##### Run KNN Function again with new value of k
predicted_val_labels.3 <- knn(Training_Data[,c(1:6,8:14)],Validation_Data[,c(1:6,8:14)],cl=Training_Data[,7],k=1,prob=TRUE)

##### Generate Confusion Matrix
CrossTable(x=Validation_Data[,7],y=predicted_val_labels.3,prop.chisq=FALSE)</pre>
```

```
##
##
##
      Cell Contents
##
##
                           N I
##
               N / Row Total |
               N / Col Total |
##
##
             N / Table Total |
     -----|
##
##
  Total Observations in Table: 2000
##
##
                         | predicted_val_labels.3
##
                                   0 |
  Validation_Data[, 7] |
                                               1 | Row Total |
##
                      0 |
                                1803 |
                                              22
                                                         1825 |
                               0.988 |
                                           0.012 |
                                                        0.912 |
##
                               0.974 |
                                           0.148 |
##
##
                               0.901 |
                                           0.011 |
##
                                  48 I
                                             127 |
                                                          175 |
                       1 |
                                           0.726 |
                                                        0.087 |
##
                               0.274
##
                               0.026 |
                                           0.852 |
##
                               0.024
                                           0.064
           Column Total
##
                                1851 |
                                             149 |
                                                         2000
##
                               0.925 |
                                           0.074 |
##
##
```

Consider the following customer: Age = 40, Experience = 10, Income = 84, Family = 2, CCAvg = 2, Education\_1 = 0, Education\_2 = 1, Education\_3 = 0, Mortgage = 0, Securities Account = 0, CD Account = 0, Online = 1 and Credit Card = 1. Classify the customer using the best k.

```
##### Run the model again on the previous dataframe, but changing the value of k
predicted_val_labels.4 <- knn(Training_Data[,c(1:6,8:14)],NewCustomer,cl=Training_Data[,7],k=3)</pre>
```

```
##### Display the resulting class
print(predicted_val_labels.4[1])
## [1] 0
## Levels: 0
Repartition the data, this time into training, validation, and test sets (50%: 30%: 20%). Apply the k-NN method with the k chosen above. Compare
the confusion matrix of the test set with that of the training and validation sets. Comment on the differences and their reason.
set.seed(15)
Test_Index = createDataPartition(UB$Personal.Loan,p=0.2, list=FALSE) # Set aside 20% for the Validation set
Test Data = UB[Test Index,]
TraVal_Data = UB[-Test_Index,] # Validation and Training data is rest
Train Index.2 = createDataPartition(TraVal Data$Personal.Loan,p=0.625, list=FALSE) # 62.5% of remaining data becomes the training set
Training Data.2 = TraVal Data[Train Index.2,]
Validation_Data.2 = TraVal_Data[-Train_Index.2,] # rest as validation
##### View number of records in training set:
dim(Training_Data.2)[1]
## [1] 2500
##### View number of records in validation set:
dim(Validation_Data.2)[1]
## [1] 1500
##### View number of records in test set:
dim(Test_Data)[1]
```

## [1] 1000

```
##### Normalize values in all data sets
normalizedValues.2 <- preProcess(Training_Data.2[,c(1:6,8:14)], method=c("range"))
Training_Data.2[,c(1:6,8:14)] <- predict(normalizedValues.2, Training_Data.2[,c(1:6,8:14)])
Validation_Data.2[,c(1:6,8:14)] <- predict(normalizedValues.2, Validation_Data.2[,c(1:6,8:14)])
Test_Data[,c(1:6,8:14)] <- predict(normalizedValues.2, Test_Data[,c(1:6,8:14)])

print('Summary of Training Data:')

## [1] "Summary of Training Data:"</pre>
```

```
Experience
                                          Income
                                                           Family
##
         Age
           :0.0000
                            :0.0000
                                                              :0.0000
   Min.
                     Min.
                                      Min.
                                             :0.0000
                                                       Min.
   1st Qu.:0.2898
                     1st Qu.:0.2889
                                      1st Qu.:0.1523
                                                       1st Qu.:0.0000
    Median :0.5000
                     Median :0.5111
                                      Median :0.2792
                                                       Median :0.3333
          :0.5079
   Mean
                     Mean
                           :0.5134
                                      Mean :0.3295
                                                       Mean :0.4775
    3rd Qu.:0.7273
                     3rd Qu.:0.7333
                                      3rd Qu.:0.4454
                                                       3rd Qu.:1.0000
                            :1.0000
                                      Max. :1.0000
##
   Max.
           :1.0000
                     Max.
                                                       Max.
                                                              :1.0000
##
        CCAvg
                        Mortgage
                                       Personal.Loan
                                                       Securities.Account
   Min.
           :0.0000
                            :0.00000
                     Min.
                                       Min.
                                              :0.000
                                                       Min.
                                                              :0.0000
   1st Qu.:0.0700
                     1st Qu.:0.00000
                                       1st Qu.:0.000
                                                       1st Qu.:0.0000
   Median :0.1600
                     Median :0.00000
                                       Median :0.000
                                                       Median : 0.0000
   Mean
          :0.1943
                     Mean
                           :0.08663
                                       Mean :0.094
                                                       Mean :0.1088
                     3rd Qu.:0.15591
                                                       3rd Qu.:0.0000
    3rd Qu.:0.2500
                                       3rd Qu.:0.000
## Max.
           :1.0000
                    Max.
                            :1.00000
                                       Max.
                                              :1.000
                                                       Max.
                                                              :1.0000
     CD.Account
                       Online
                                      CreditCard
                                                     Education.High.School
##
   Min.
           :0.00
                   Min.
                          :0.0000
                                    Min.
                                           :0.0000
                                                     Min.
                                                            :0.0000
                                    1st Qu.:0.0000
   1st Qu.:0.00
                                                     1st Qu.:0.0000
                   1st Qu.:0.0000
   Median:0.00
                   Median :1.0000
                                    Median :0.0000
                                                     Median :0.0000
   Mean
           :0.06
                   Mean
                          :0.5912
                                    Mean
                                           :0.2908
                                                     Mean
                                                           :0.4176
   3rd Qu.:0.00
                   3rd Qu.:1.0000
                                    3rd Qu.:1.0000
                                                     3rd Qu.:1.0000
   Max.
           :1.00
                   Max.
                          :1.0000
                                    Max.
                                           :1.0000
                                                     Max.
                                                            :1.0000
   Education.Undergraduate Education.Graduate
   Min.
           :0.0000
                            Min.
                                   :0.0000
   1st Qu.:0.0000
                            1st Qu.:0.0000
   Median :0.0000
                            Median :0.0000
```

```
## Mean :0.2832 Mean :0.2992
## 3rd Qu.:1.0000 3rd Qu.:1.0000
## Max. :1.0000 Max. :1.0000
```

## print('Summary of Validation Data:')

## ## [1] "Summary of Validation Data:"

#### summary(Validation\_Data.2)

```
Experience
                                             Income
                                                               Family
##
         Age
    Min.
           :0.0000
                              :0.0000
                                                :0.0000
                                                                  :0.0000
                                        Min.
    1st Qu.:0.2727
                      1st Qu.:0.2889
                                        1st Qu.:0.1574
                                                          1st Qu.:0.0000
    Median : 0.5227
                      Median :0.5333
                                        Median :0.2893
                                                          Median : 0.3333
    Mean
           :0.5120
                              :0.5177
                                                :0.3412
                                                          Mean
                                                                  :0.4562
                      Mean
                                        Mean
    3rd Qu.:0.7273
                      3rd Qu.:0.7333
                                        3rd Qu.:0.4721
                                                          3rd Qu.:0.6667
    Max.
           :1.0000
                      Max.
                              :1.0222
                                        Max.
                                                :1.0660
                                                          Max.
                                                                  :1.0000
##
        CCAvg
                                         Personal.Loan
                                                             Securities. Account
                         Mortgage
##
           :0.0000
                                                                    :0.0000
    Min.
                      Min.
                              :0.00000
                                         Min.
                                                 :0.00000
                                                             Min.
    1st Qu.:0.0700
                      1st Qu.:0.00000
                                         1st Qu.:0.00000
                                                             1st Qu.:0.0000
    Median :0.1500
                      Median :0.00000
                                         Median :0.00000
                                                             Median :0.0000
##
          :0.1963
##
    Mean
                      Mean
                              :0.09015
                                         Mean
                                                 :0.09933
                                                             Mean :0.1007
    3rd Qu.:0.2600
                      3rd Qu.:0.16063
                                         3rd Qu.:0.00000
                                                             3rd Qu.:0.0000
##
    Max.
           :1.0000
##
                      Max.
                              :0.91496
                                         Max.
                                                 :1.00000
                                                             Max.
                                                                    :1.0000
      CD.Account
##
                           Online
                                           CreditCard
                                                           Education.High.School
    Min.
           :0.00000
                               :0.0000
                                                                   :0.0000
                       Min.
                                         Min.
                                                 :0.0000
                                                           Min.
    1st Qu.:0.00000
                       1st Qu.:0.0000
                                         1st Qu.:0.0000
                                                           1st Qu.:0.0000
    Median :0.00000
                       Median :1.0000
                                         Median :0.0000
                                                           Median :0.0000
    Mean
           :0.06067
                               :0.5987
                                                 :0.2967
                                                                   :0.4213
                       Mean
                                         Mean
                                                           Mean
    3rd Qu.:0.00000
                       3rd Qu.:1.0000
                                         3rd Qu.:1.0000
                                                           3rd Qu.:1.0000
    Max.
           :1.00000
                       Max.
                               :1.0000
                                         Max.
                                                 :1.0000
                                                                   :1.0000
                                                           Max.
    Education. Undergraduate Education. Graduate
##
    Min.
           :0.0000
                              Min.
                                     :0.000
    1st Qu.:0.0000
                              1st Qu.:0.000
    Median :0.0000
                             Median : 0.000
    Mean
          :0.2707
                             Mean
                                    :0.308
##
    3rd Qu.:1.0000
                              3rd Qu.:1.000
##
    Max.
           :1.0000
                             Max.
                                     :1.000
```

## print('Summary of Test Data:')

## ## [1] "Summary of Test Data:"

## summary(Test\_Data)

```
Experience
                                           Income
                                                             Family
##
         Age
##
   Min.
           :0.0000
                     Min.
                             :0.0000
                                       Min.
                                               :0.0000
                                                         Min.
                                                                :0.0000
    1st Qu.:0.2727
                      1st Qu.:0.2667
                                       1st Qu.:0.1574
                                                         1st Qu.:0.0000
    Median :0.5000
                     Median : 0.5111
                                       Median :0.2843
                                                         Median : 0.3333
    Mean
          :0.5009
                            :0.5071
                                       Mean :0.3339
                                                         Mean :0.4493
                     Mean
    3rd Qu.:0.7273
                      3rd Qu.:0.7333
                                       3rd Qu.:0.4569
                                                         3rd Qu.:0.6667
##
    Max.
           :1.0000
                      Max.
                             :1.0222
                                       Max.
                                              :1.0964
                                                         Max.
                                                                :1.0000
        CCAvg
                                                         Securities.Account
##
                         Mortgage
                                        Personal.Loan
    Min.
           :0.0000
                             :0.00000
                                                :0.000
                                                                :0.000
##
                     Min.
                                        Min.
                                                         Min.
    1st Qu.:0.0600
                      1st Qu.:0.00000
                                        1st Qu.:0.000
                                                         1st Qu.:0.000
    Median :0.1500
                     Median :0.00000
                                                         Median : 0.000
                                        Median :0.000
           :0.1887
    Mean
                      Mean
                            :0.09307
                                        Mean
                                              :0.096
                                                         Mean
                                                               :0.099
    3rd Qu.:0.2500
                     3rd Qu.:0.16693
                                        3rd Qu.:0.000
                                                         3rd Qu.:0.000
##
           :0.9300
    Max.
                     Max.
                             :0.92756
                                        Max.
                                                :1.000
                                                         Max.
                                                                :1.000
      CD.Account
                         Online
                                       CreditCard
                                                      Education.High.School
    Min.
           :0.000
                    Min.
                            :0.000
                                     Min.
                                             :0.000
                                                      Min.
                                                             :0.00
    1st Qu.:0.000
                     1st Qu.:0.000
                                     1st Qu.:0.000
                                                      1st Qu.:0.00
    Median :0.000
                     Median :1.000
                                     Median :0.000
                                                      Median:0.00
    Mean
          :0.061
                            :0.608
                                           :0.298
                                                      Mean :0.42
                     Mean
                                     Mean
    3rd Qu.:0.000
                     3rd Qu.:1.000
                                     3rd Qu.:1.000
                                                      3rd Qu.:1.00
    Max.
           :1.000
                            :1.000
                                     Max.
                                             :1.000
                     Max.
                                                      Max.
                                                             :1.00
    Education. Undergraduate Education. Graduate
    Min.
           :0.000
                             Min.
                                    :0.000
    1st Qu.:0.000
                             1st Qu.:0.000
    Median : 0.000
                             Median : 0.000
    Mean
           :0.289
                             Mean
                                   :0.291
    3rd Qu.:1.000
                             3rd Qu.:1.000
           :1.000
    Max.
                             Max.
                                    :1.000
```

```
##### Run k-NN function with ideal value of k using training data
predicted_train_labels.2 <- knn(Training_Data.2[,c(1:6,8:14)],Training_Data.2[,c(1:6,8:14)],cl=Training_Data.2[,7],k=3,prob=TRUE)
##### Run k-NN function again using validation data
predicted val labels.5 <- knn(Training Data.2[,c(1:6,8:14)], Validation Data.2[,c(1:6,8:14)], cl=Training Data.2[,7], k=3, prob=TRUE)
##### Run k-NN function one more time using test data
predicted_test_labels <- knn(Training_Data.2[,c(1:6,8:14)],Test_Data[,c(1:6,8:14)],cl=Training_Data.2[,7],k=3,prob=TRUE)
##### Generate Confusion Matrix for training data
print('Training Data Confusion Matrix:')
## [1] "Training Data Confusion Matrix:"
CrossTable(x=Training_Data.2[,7],y=predicted_train_labels.2,prop.chisq=FALSE)
##
##
##
     Cell Contents
    -----
##
##
                          N I
## |
              N / Row Total |
            N / Col Total |
## |
            N / Table Total
## |-----|
##
##
## Total Observations in Table: 2500
##
                        | predicted_train_labels.2
##
## Training_Data.2[, 7] |
                                 0 1
                                             1 | Row Total |
##
                     0 |
                              2258 |
                                             7 |
                                                      2265 I
                             0.997 |
                                         0.003 |
                                                     0.906 |
                             0.975 l
                                         0.038 I
##
```

```
##
                                 0.903 |
                                              0.003 |
##
                        1 l
                                    59 |
                                                176 |
                                                             235 |
                                 0.251 |
                                              0.749 |
                                                           0.094 |
##
##
                                 0.025 |
                                              0.962 |
                                 0.024 I
                                              0.070 I
##
##
            Column Total |
                                  2317 |
                                                183 l
                                                            2500 I
##
                                 0.927 |
                                              0.073 |
##
```

```
##### Generate Confusion Matrix for validation data
print('Validation Data Confusion Matrix:')
```

## [1] "Validation Data Confusion Matrix:"

CrossTable(x=Validation\_Data.2[,7],y=predicted\_val\_labels.5,prop.chisq=FALSE)

```
##
##
##
     Cell Contents
   -----|
##
                      N I
##
            N / Row Total |
            N / Col Total |
          N / Table Total |
##
## Total Observations in Table: 1500
##
##
                     | predicted val labels.5
##
## Validation Data.2[, 7] |
                             0 I
                                       1 | Row Total |
  -----|-----|-----|
##
                   0 |
                           1340 |
                                       11 |
                                               1351 |
```

```
##
                         0.992 |
                                  0.008 | 0.901 |
                         0.959 |
##
                                  0.107 |
                         0.893 |
                                  0.007 |
       -----|-----|
                           57 |
                                     92 |
                                            149 |
                         0.383 |
                                  0.617 |
                                            0.099 I
##
##
                         0.041 |
                                0.893 |
##
                         0.038 I
                                  0.061 |
##
         Column Total |
                         1397 |
                                  103 | 1500 |
                         0.931 |
                                  0.069 |
##
##
```

```
##### Generate Confusion Matrix for test data
print('Test Data Confusion Matrix:')
```

## [1] "Test Data Confusion Matrix:"

CrossTable(x=Test\_Data[,7],y=predicted\_test\_labels,prop.chisq=FALSE)

##				
##	0	897	7	904
##		0.992	0.008	0.904
##		0.958	0.109	1
##		0.897	0.007	1
##				
##	1	39	57	96
##		0.406	0.594	0.096
##		0.042	0.891	1
##		0.039	0.057	1
##				
##	Column Total	936	64	1000
##		0.936	0.064	
##				
##				
##				