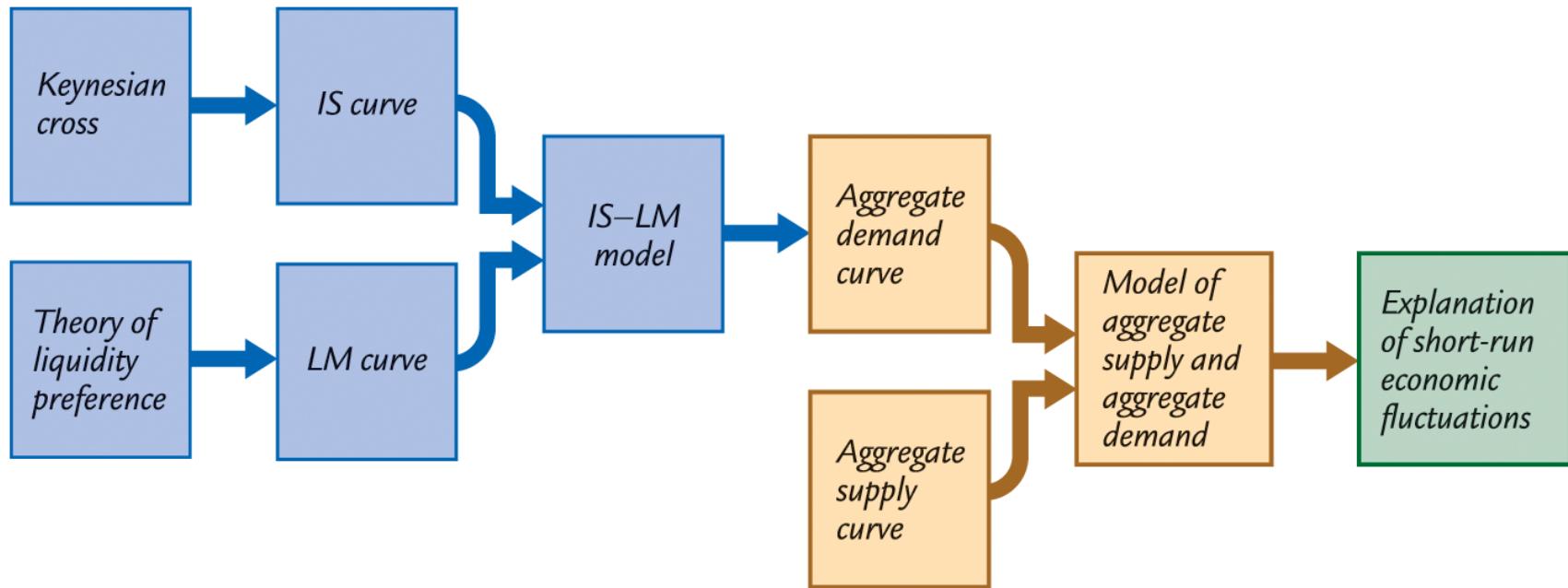


# **11. Monetary and Fiscal Policy**

Based on Mankiw, Chapter 14: *Aggregate Demand II: Applying the IS–LM model*

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# The big picture



# Equilibrium in the *IS–LM* model

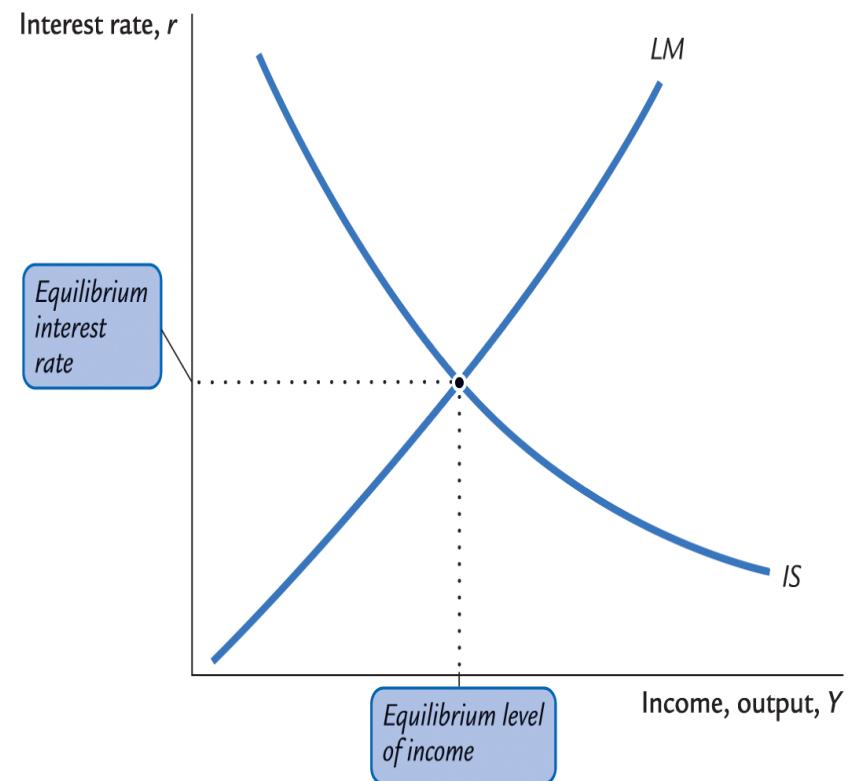
The *IS* curve represents equilibrium in the goods market.

$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

The *LM* curve represents money market equilibrium.

$$\bar{M}/\bar{P} = L(r, Y)$$

The intersection determines the unique combination of  $Y$  and  $r$  that satisfies equilibrium in both markets.



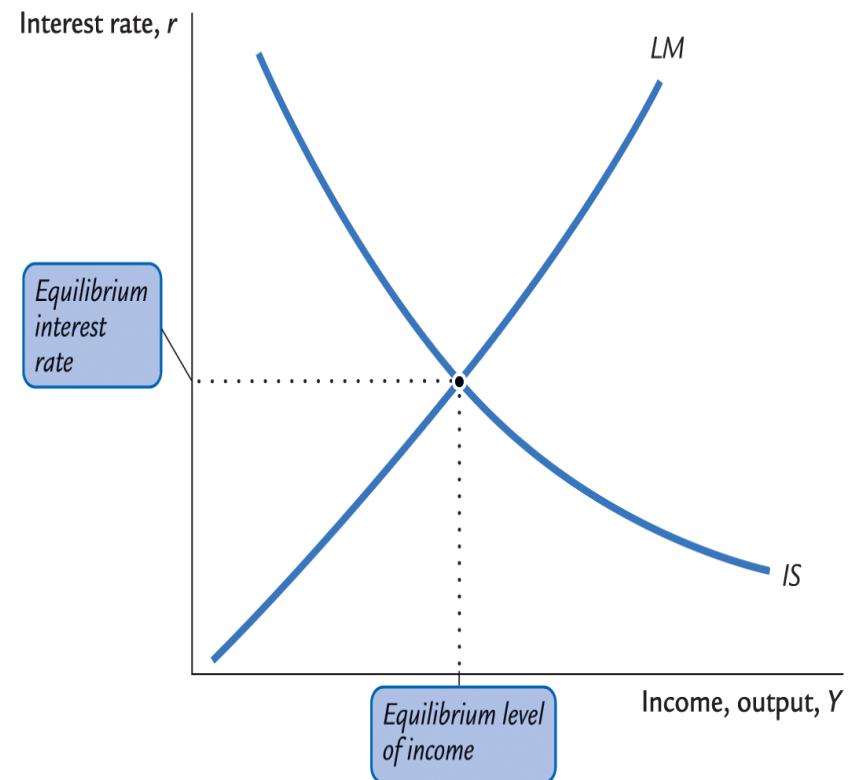
# Policy analysis with the *IS–LM* model

$$Y = C(Y - \bar{T}) + I(r) + \bar{G}$$

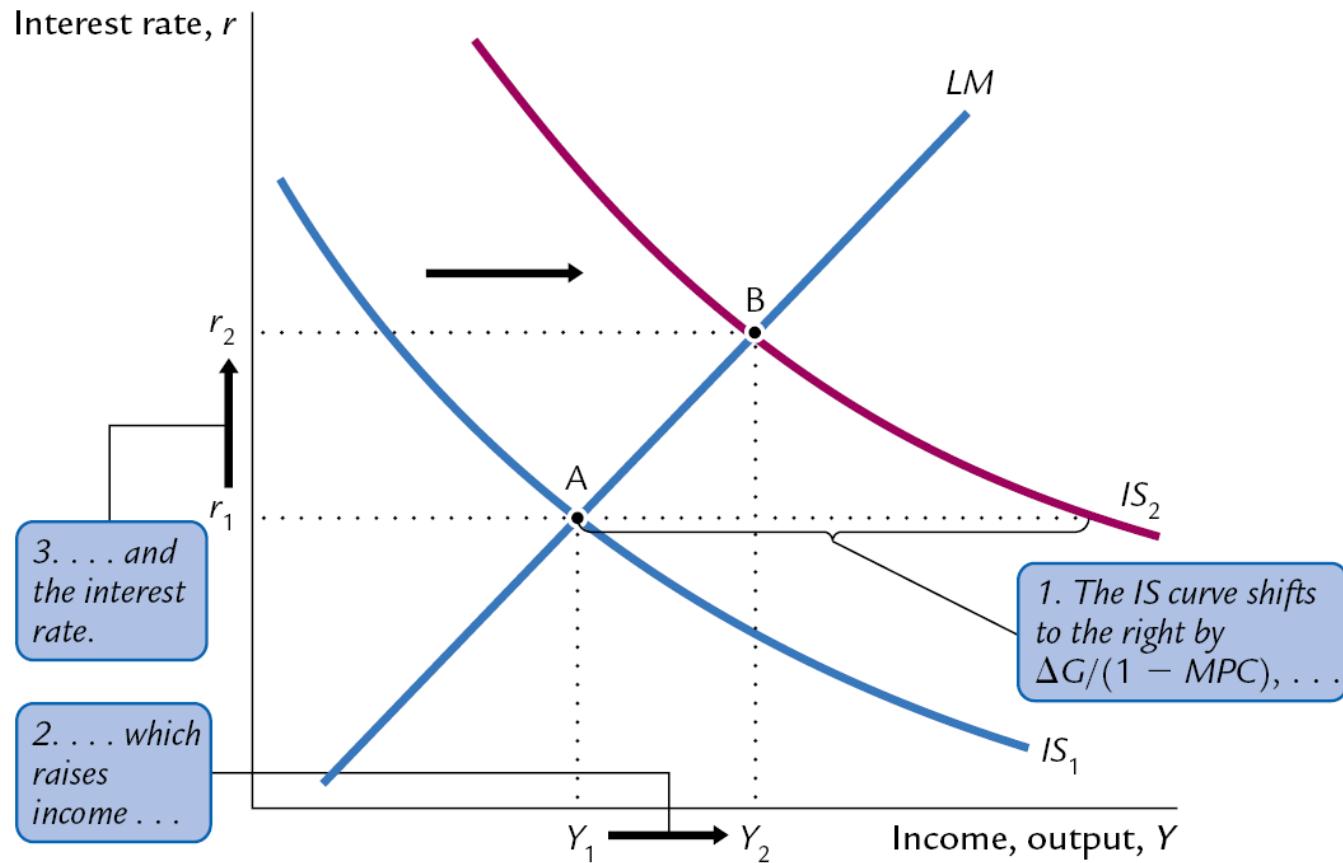
$$\bar{M}/\bar{P} = L(r, Y)$$

We can use the *IS–LM* model to analyze the effects of

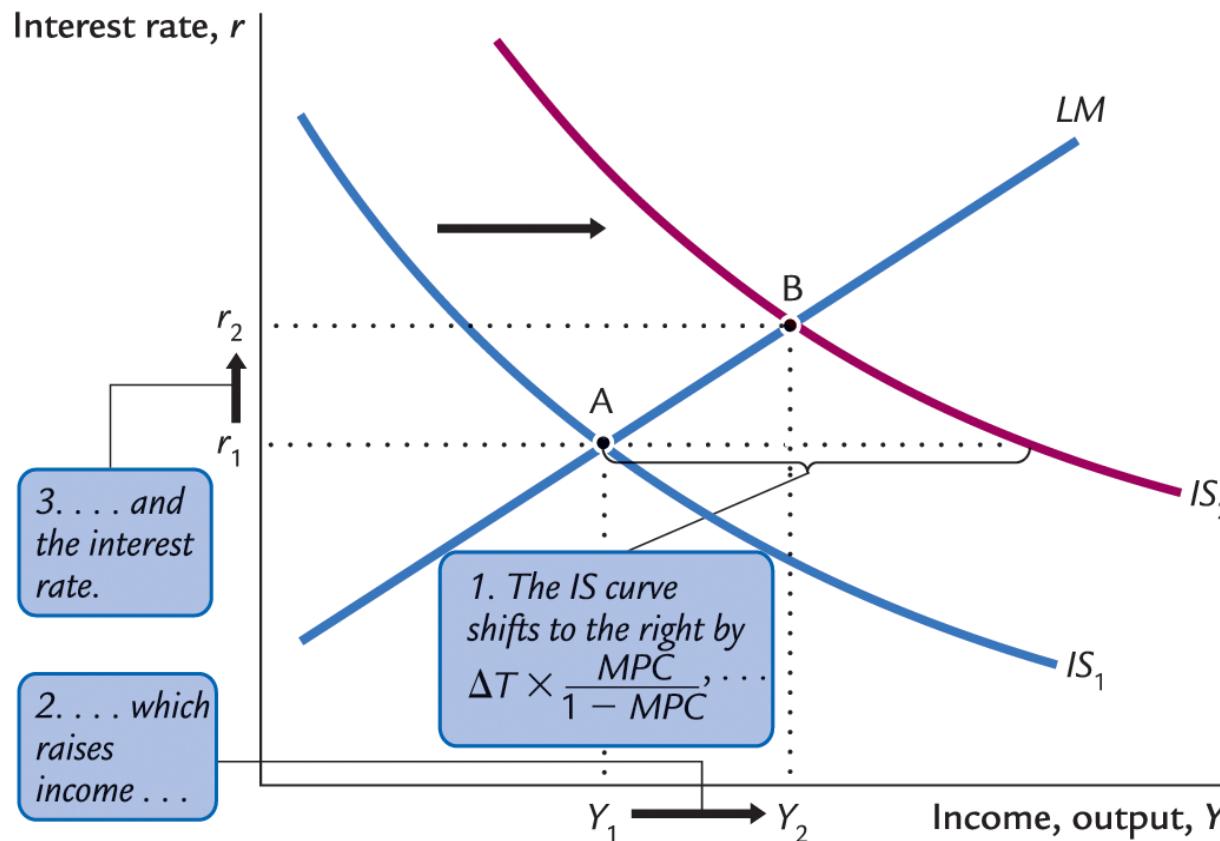
- fiscal policy:  $\mathbf{G}$  and/or  $\bar{T}$
- monetary policy:  $M$



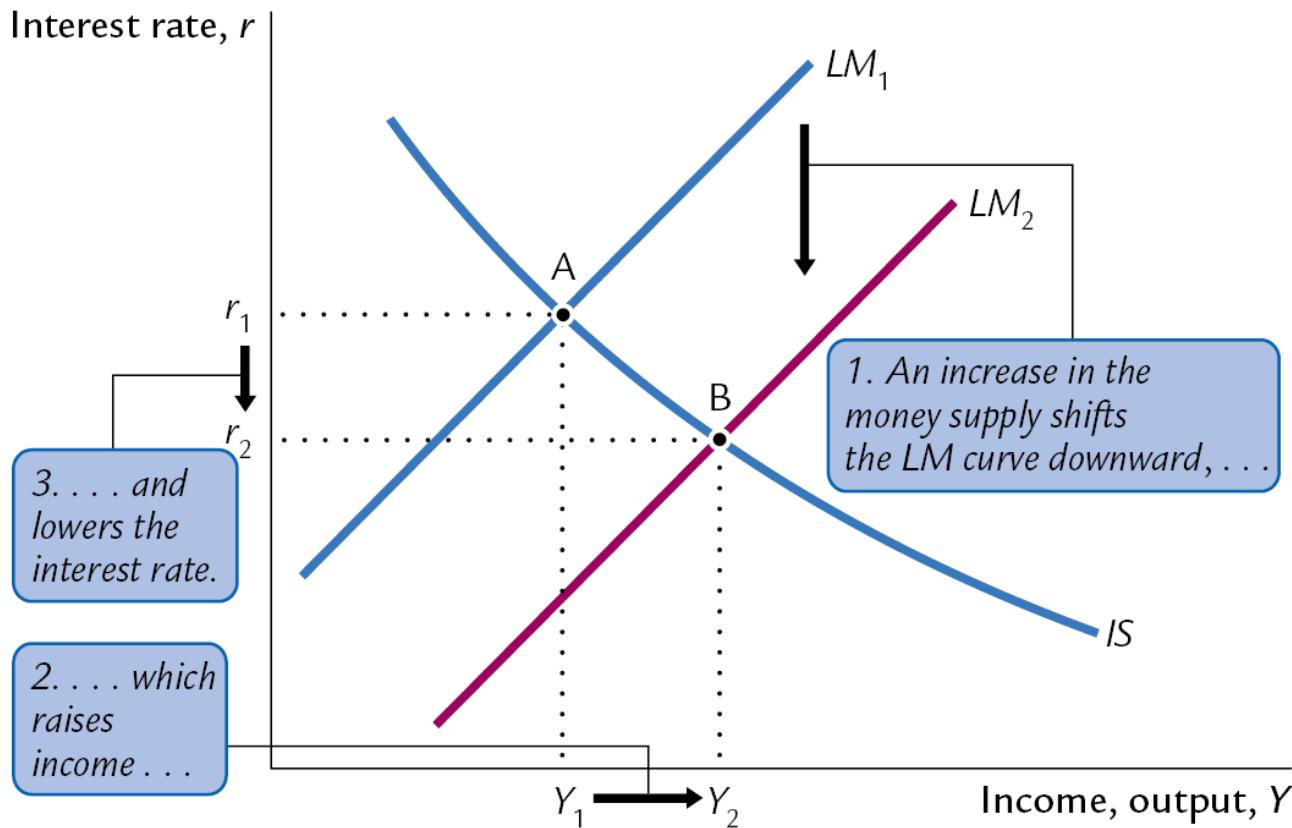
# Fiscal policy 1: An increase in government purchases



# Fiscal policy 2: A tax cut



# Monetary policy: An increase in money supply



# Interaction between monetary and fiscal policy

- Model:
  - Monetary and fiscal policy variables ( $M$ ,  $G$ , and  $T$ ) are exogenous.
- Real world:
  - Monetary policymakers may adjust  $M$  in response to changes in fiscal policy or vice versa.
  - Such interactions may alter the impact of the original policy change.

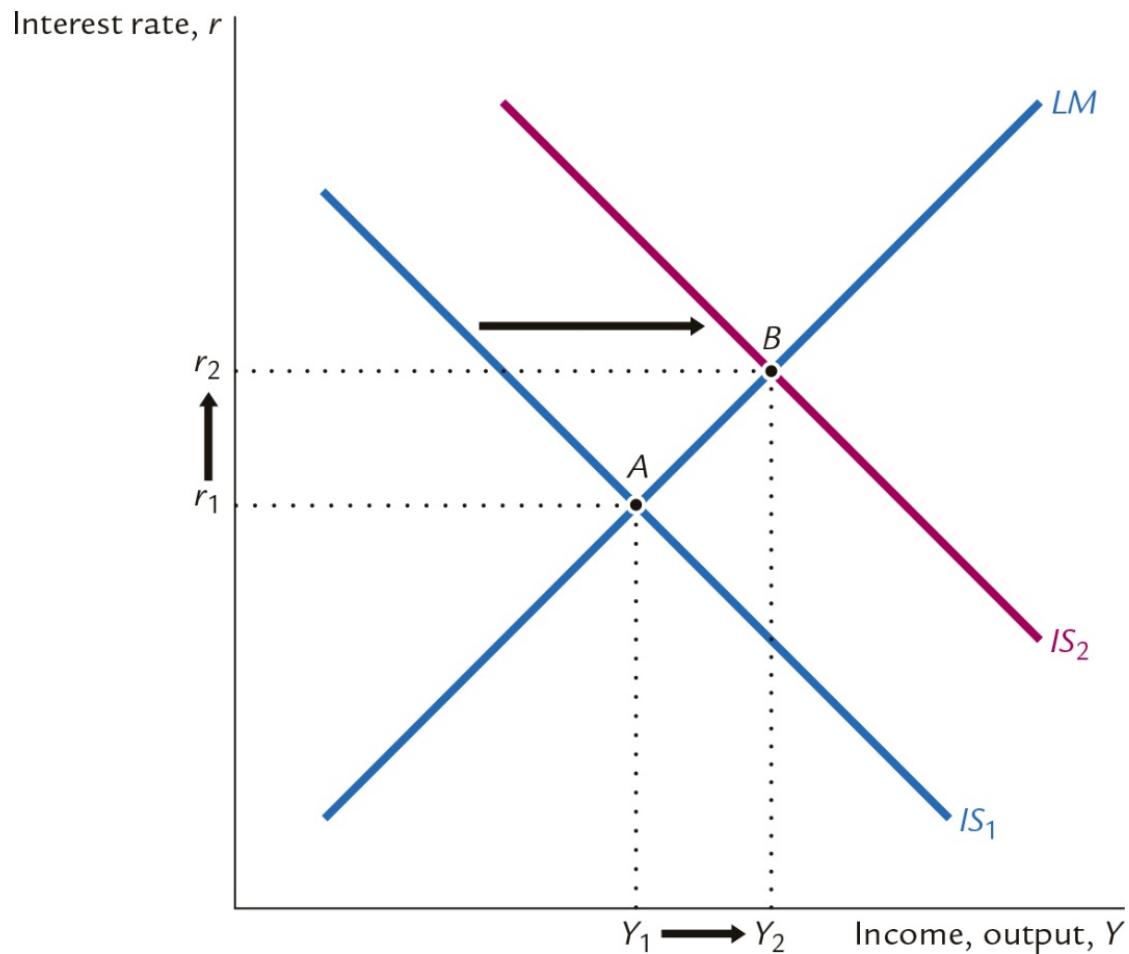
## The Fed's response to $\Delta G < 0$

- Suppose Congress decreases government spending.
- Possible Fed responses:
  1. Hold money supply constant
  2. Change money supply to hold  $r$  constant
  3. Change money supply to hold  $Y$  constant
- In each case, the effects of  $\Delta G$  are different . . .
- Graphs on board

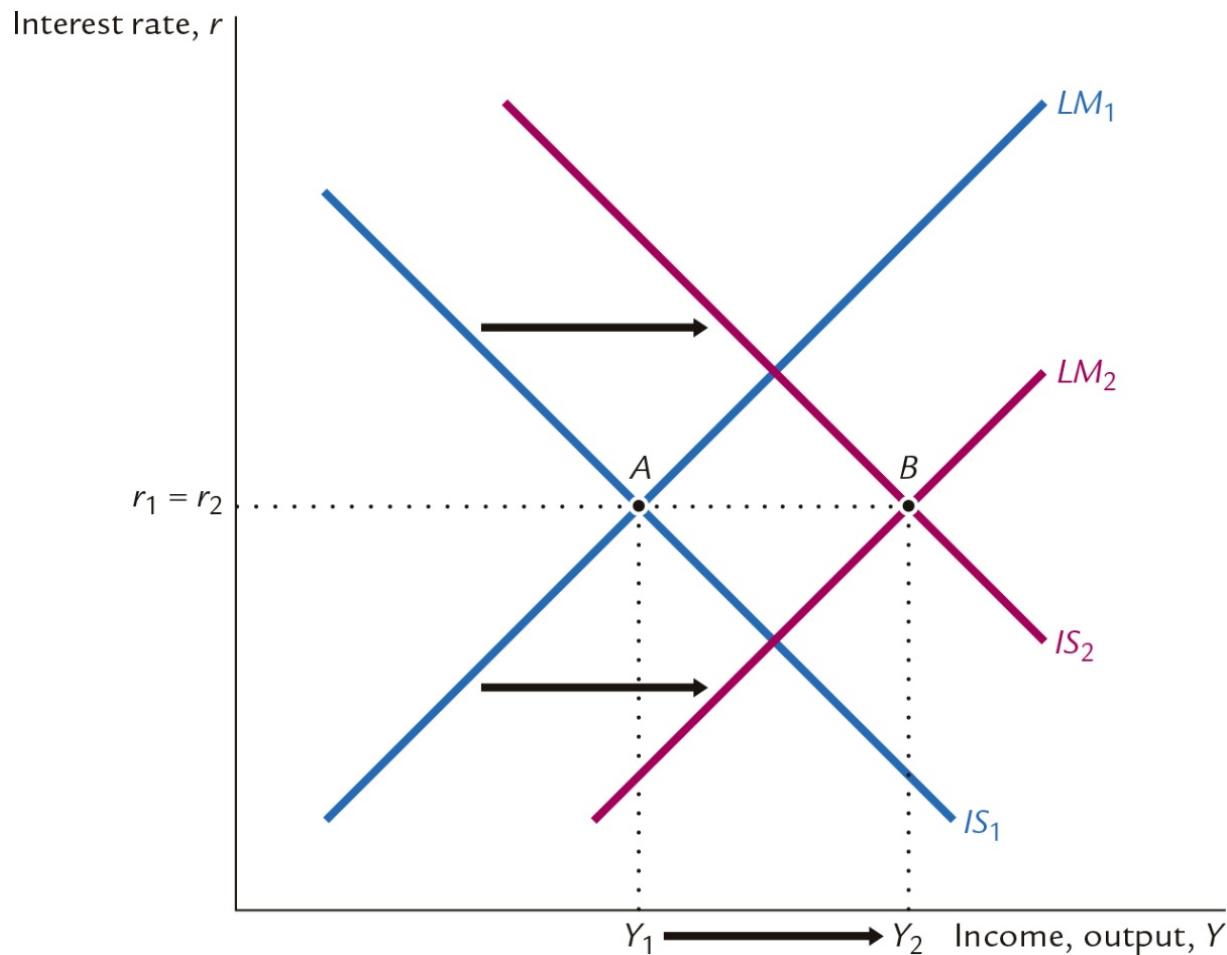
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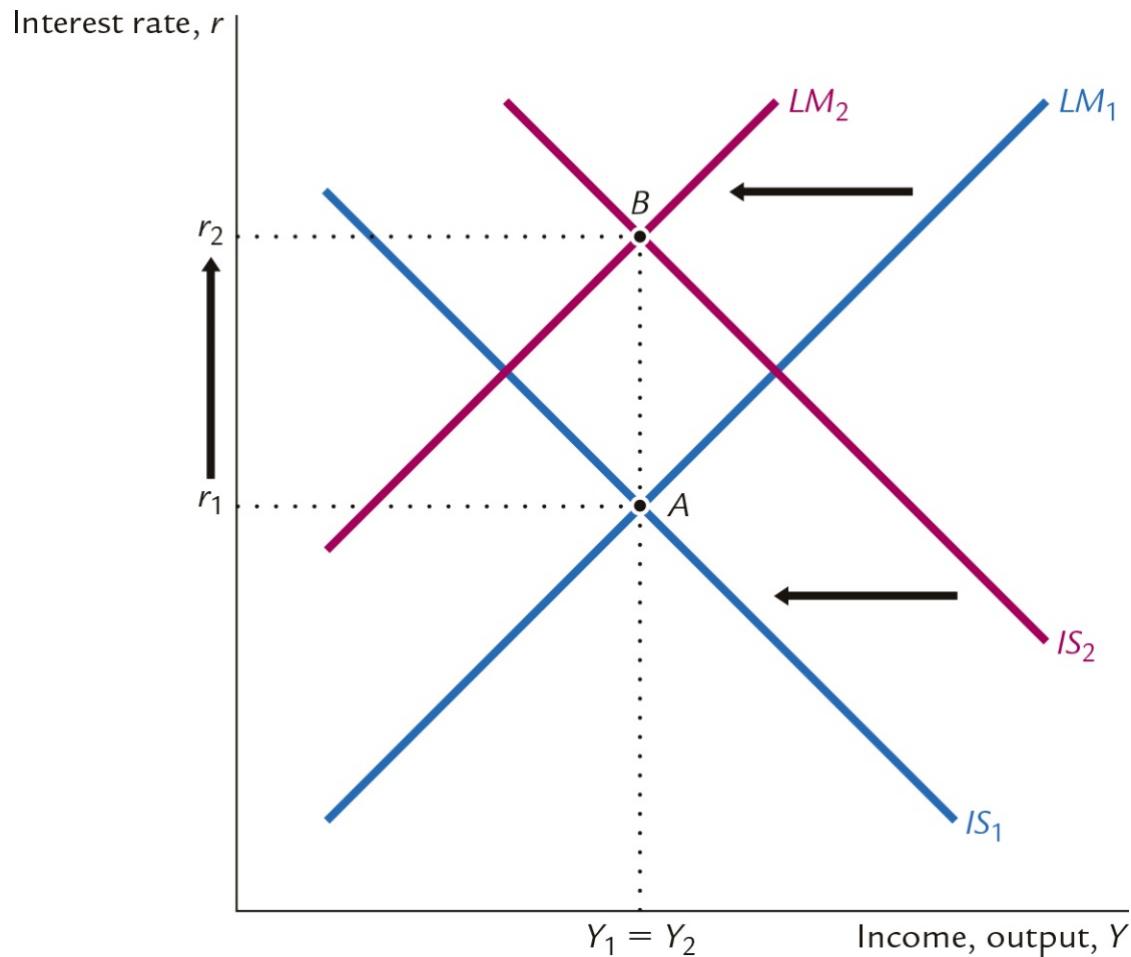
# Response 1: Hold $M$ constant



## Response 2: Hold $r$ constant



## Response 3: Hold $Y$ constant



# Shocks in the *IS–LM* model, part 1

***IS shocks***: exogenous changes in the demand for goods and services

For example:

- stock market boom or crash
  - change in households' wealth
  - $\Delta C$
- change in business or consumer confidence or expectations
  - $\Delta I$  and/or  $\Delta C$

## Shocks in the *IS–LM* model, part 2

**LM shocks:** exogenous changes in the demand for money

For example:

- During Covid-19, consumers and companies did not wish to handle cash and switched to more cashless methods of payments.
- More ATMs or the internet reduce money demand.

## NOW YOU TRY

### Analyze shocks with the *IS–LM* model

Use the *IS–LM* model to analyze the effects of

1. a housing market crash that reduces consumers' wealth.
2. consumers using cash in transactions more frequently in response to an increase in identity theft.

For each shock,

- a. use the *IS–LM* diagram to determine the effects on  $Y$  and  $r$ .
- b. figure out what happens to  $C$ ,  $I$ , and the unemployment rate.

## NOW YOU TRY

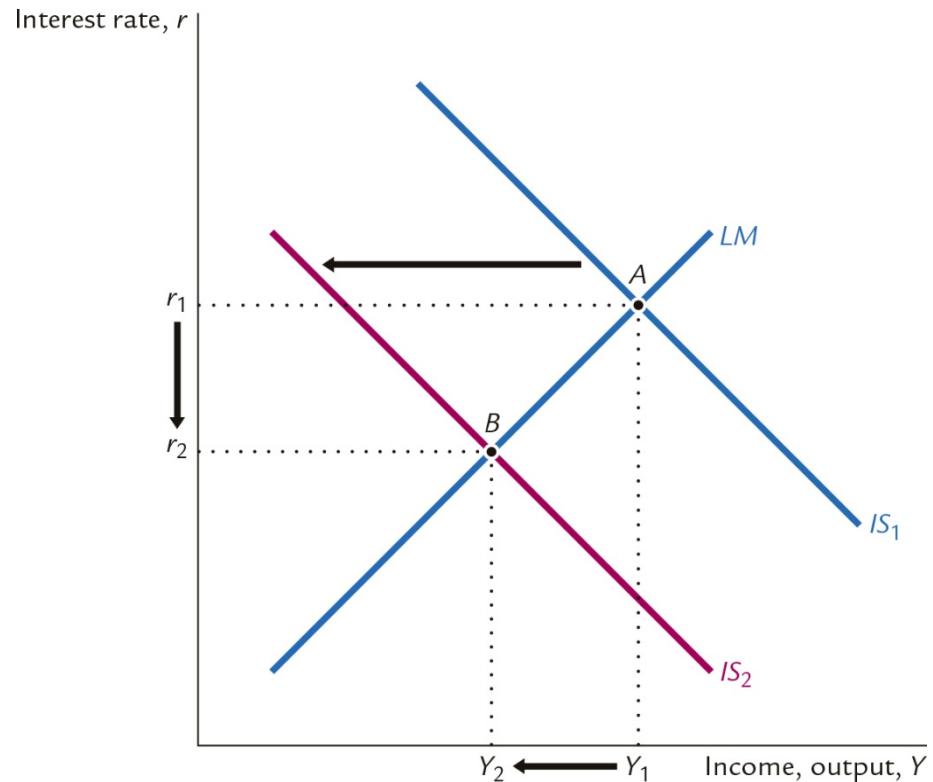
### Analyze shocks with the *IS–LM* model, answer, part 1

*IS* shifts left, causing  $r$  and  $Y$  to fall.

$C$  falls due to lower wealth and lower income.

$I$  rises because  $r$  is lower.

$u$  rises because  $Y$  is lower.  
(Okun's law)



## NOW YOU TRY

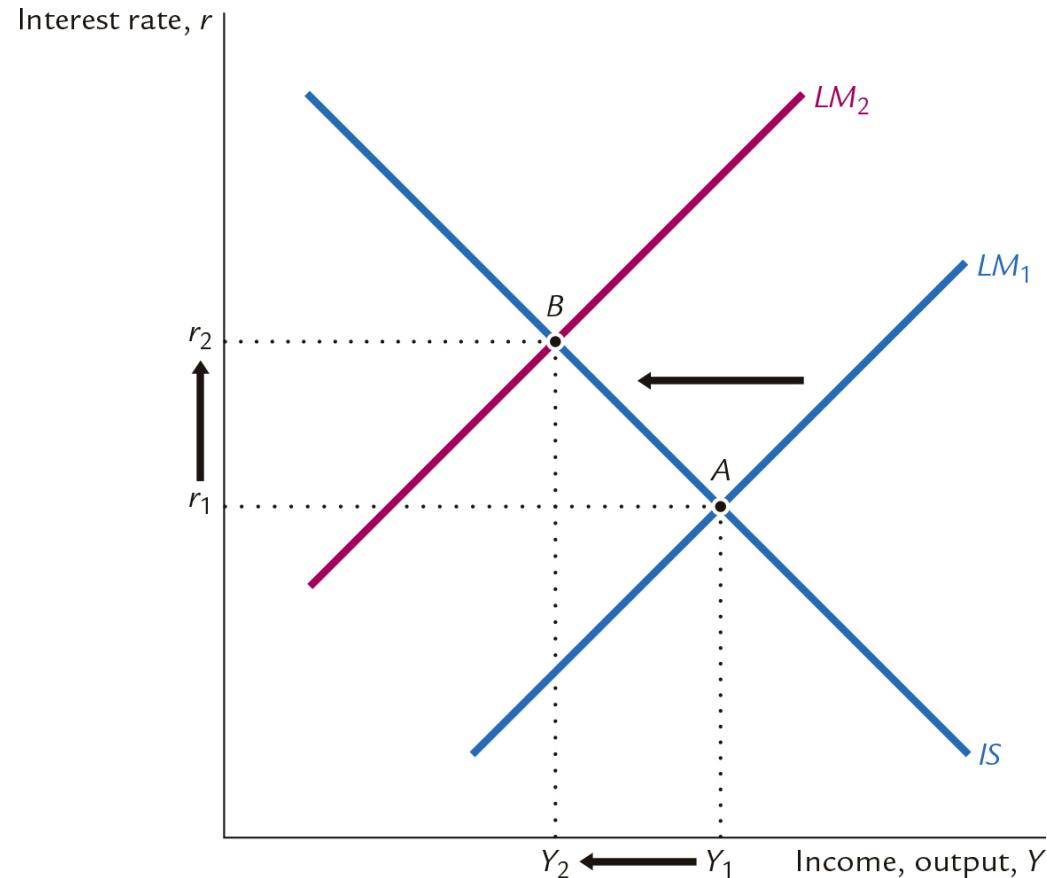
### Analyze shocks with the *IS–LM* model, answer, part 2

*LM* shifts left,  
causing  $r$  to rise and  
 $Y$  to fall.

$C$  falls due to lower  
income.

$I$  falls because  $r$  is  
higher.

$u$  rises because  $Y$  is  
lower.  
(Okun's law)



## CASE STUDY: The U.S. recession of 2001, part 1

- During 2001:
  - 2.1 million jobs lost, unemployment rose from 3.9 percent to 5.8 percent.
  - GDP growth slowed to 0.8 percent (compared to 3.9 percent average annual growth during 1994–2000).

## CASE STUDY: The U.S. recession of 2001, part 2

Causes: 1) Stock market decline → ↓C

- S&P 500 fell from 1,500 in August 2000 to 1,150 in December 2001.

Causes: 2) 9/11

- increased uncertainty
- fall in consumer and business confidence
- result: lower spending, *IS* curve shifted left

Causes: 3) Corporate accounting scandals

- Enron, WorldCom, etc.
- reduced stock prices, discouraged investment

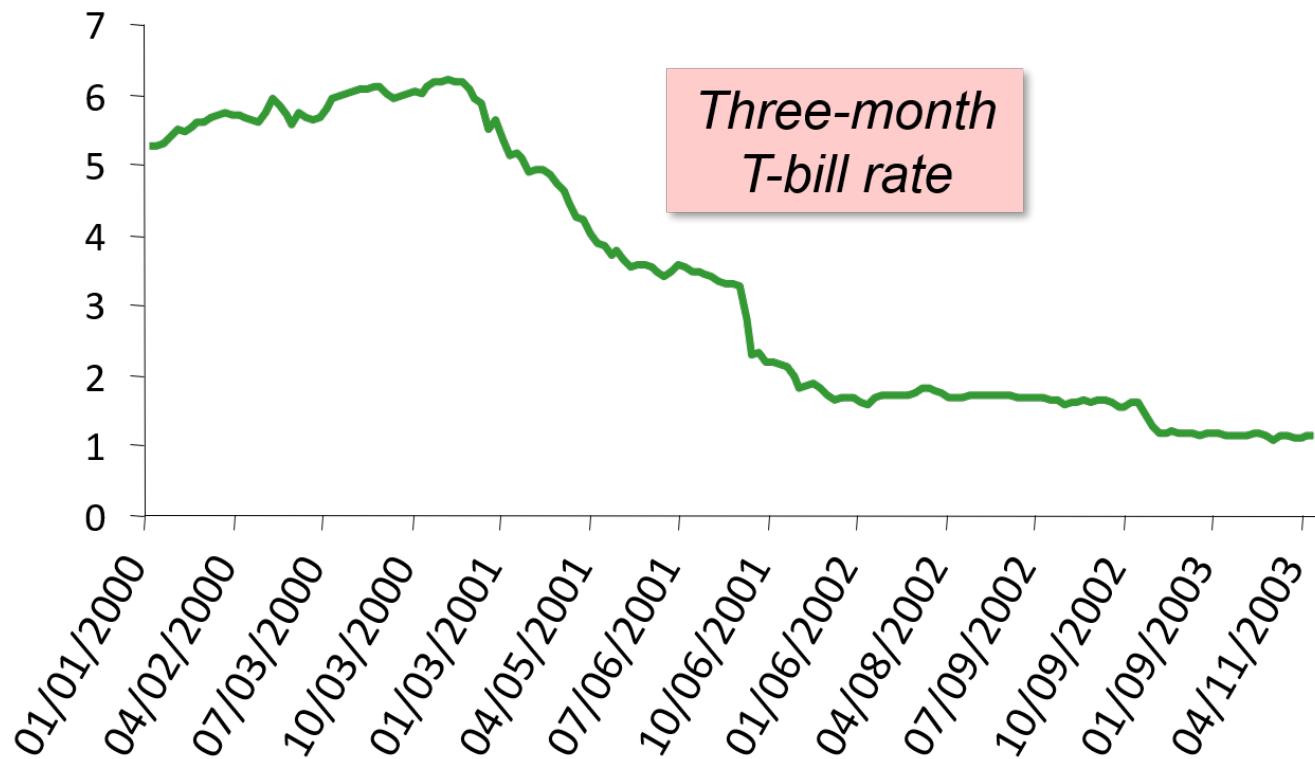
## CASE STUDY: The U.S. recession of 2001, part 3

Fiscal policy response: shifted *IS* curve right

- tax cuts in 2001 and 2003
- spending increases
  - airline industry bailout
  - NYC reconstruction
  - Afghanistan war

# CASE STUDY: The U.S. recession of 2001, part 4

Monetary policy response: shifted  $LM$  curve right



## What is the Fed's policy instrument?

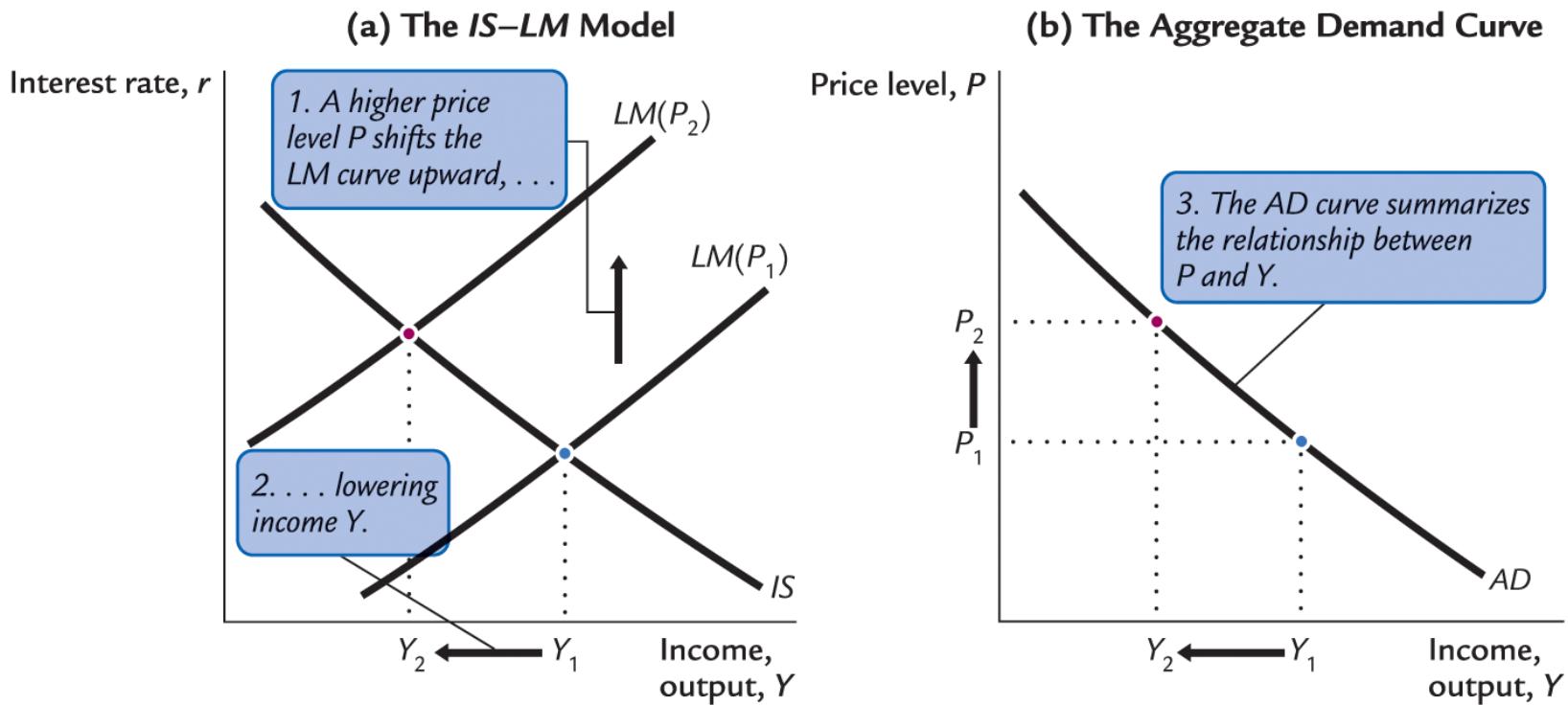
- The news media commonly report the Fed's policy changes as interest rate changes, as if the Fed has direct control over market interest rates.
- In fact, the Fed **targets** the *federal funds rate*—the interest rate banks charge one another on overnight loans.
- The Fed changes the money supply and shifts the  $LM$  curve to achieve its target.
- Other short-term rates typically move with the federal funds rate.

# **IS-LM and AD-AS**

## *IS–LM* and aggregate demand

- So far, we've been using the *IS–LM* model to analyze the short run, when the price level is assumed to be fixed.
- However, a change in  $P$  would shift  $LM$  and would therefore affect  $Y$ .
- The **aggregate demand curve** (*introduced in Chapter 11*) captures this relationship between  $P$  and  $Y$ .

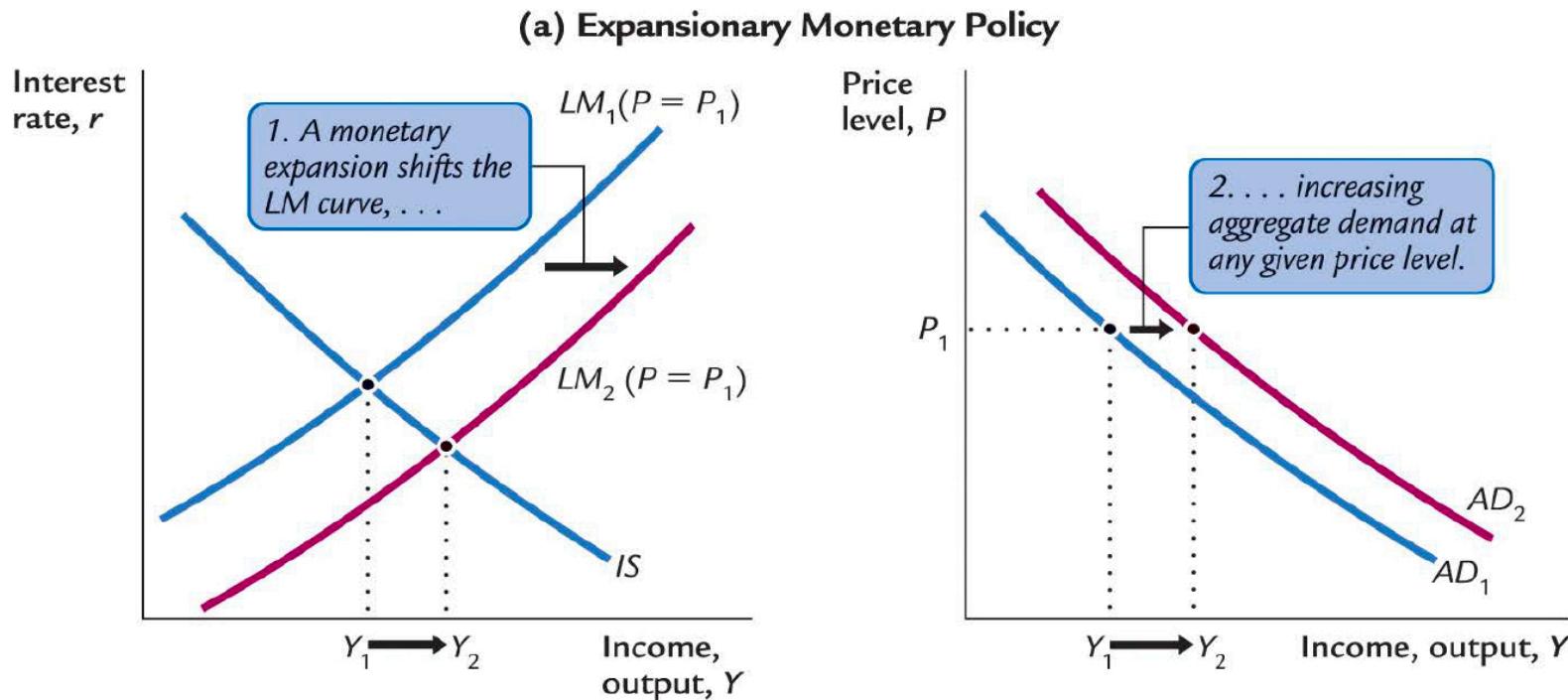
# Deriving the *AD* curve



# Monetary policy and the AD curve

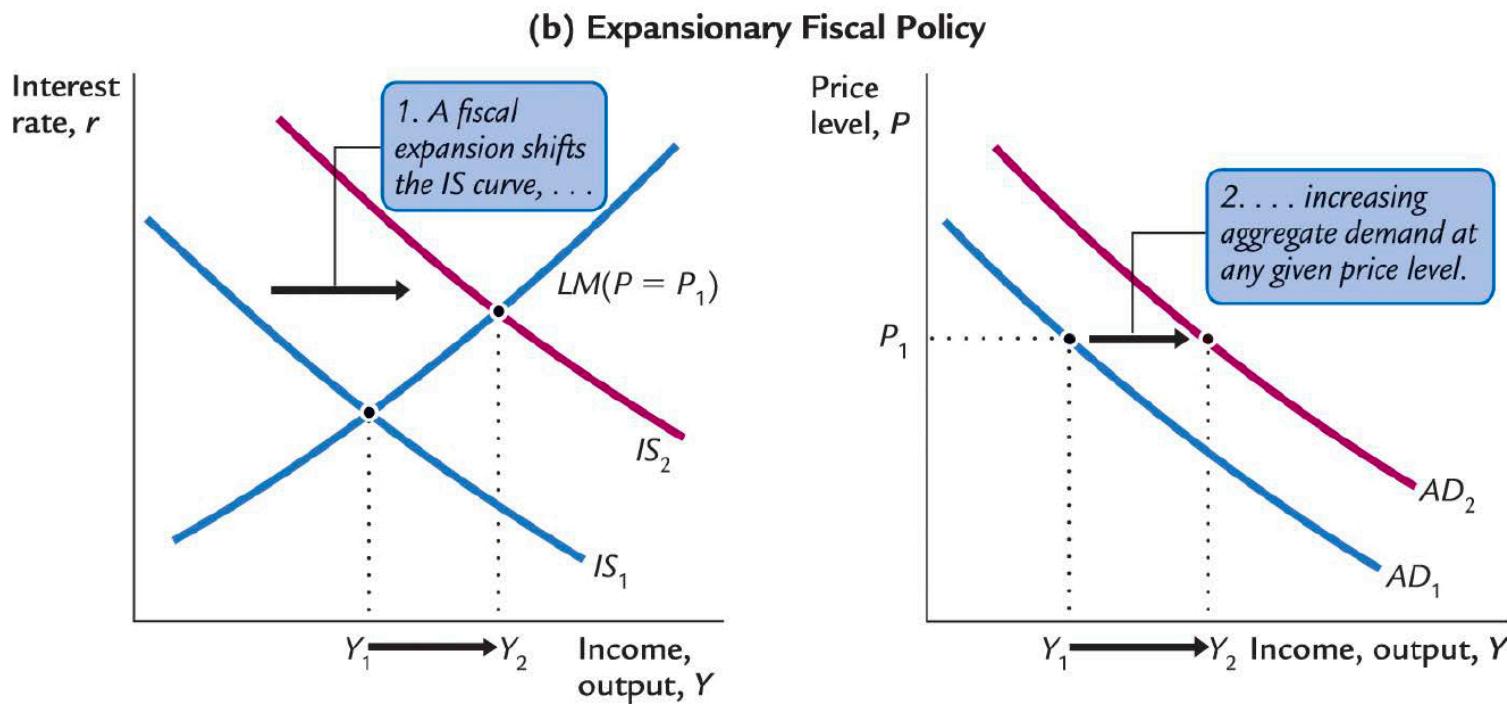
The Fed can increase aggregate demand:

$\uparrow M \rightarrow LM$  shifts right,  $\rightarrow \downarrow r, \rightarrow \uparrow I, \rightarrow \uparrow Y$  at each value of  $P$ .



# Fiscal policy and the *AD* curve

Expansionary fiscal policy ( $\uparrow G$  and/or  $\downarrow T$ ) increases aggregate demand:  $\uparrow G$ ,  $\rightarrow IS$  shifts right,  $\rightarrow \uparrow Y$  at each value of  $P$ .

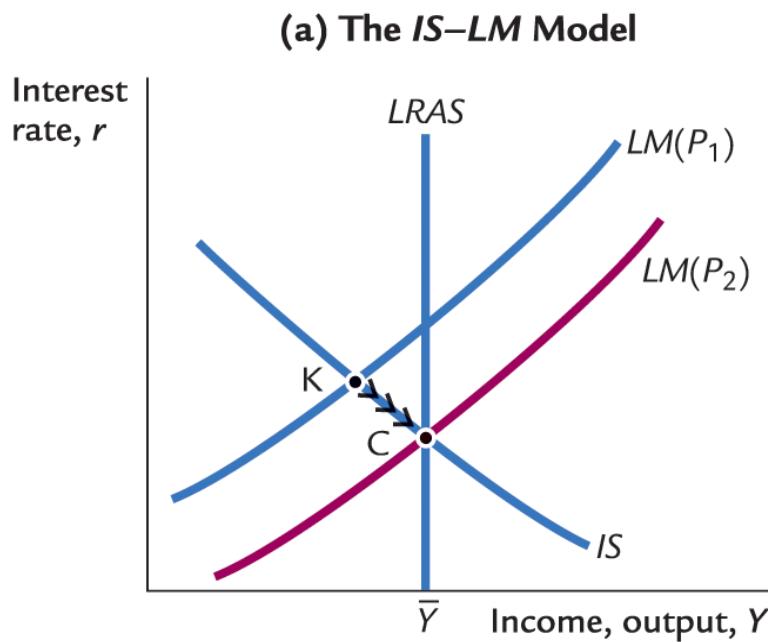


## ***IS–LM* and *AD–AS* in the short run and in the long run**

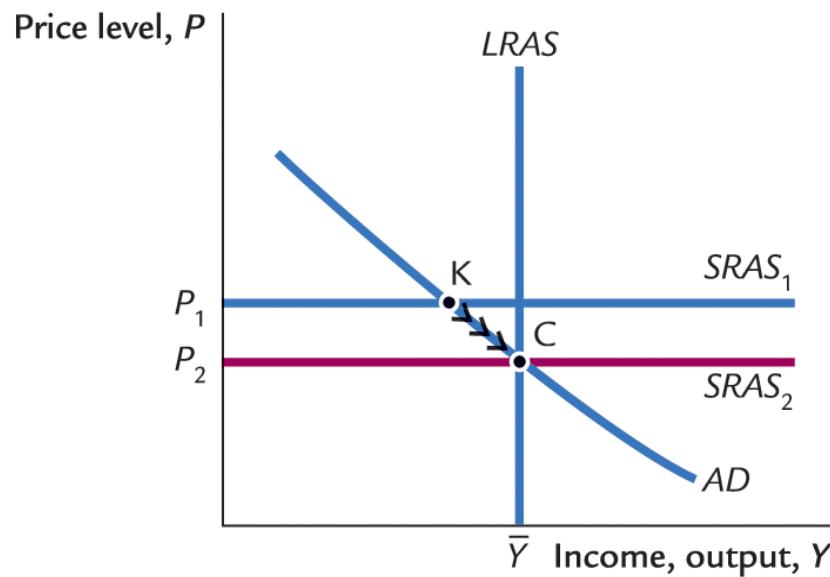
The economy is in equilibrium. Then a price shock hits.  
What happens next?

# ***IS–LM and AD–AS in the short run and in the long run***

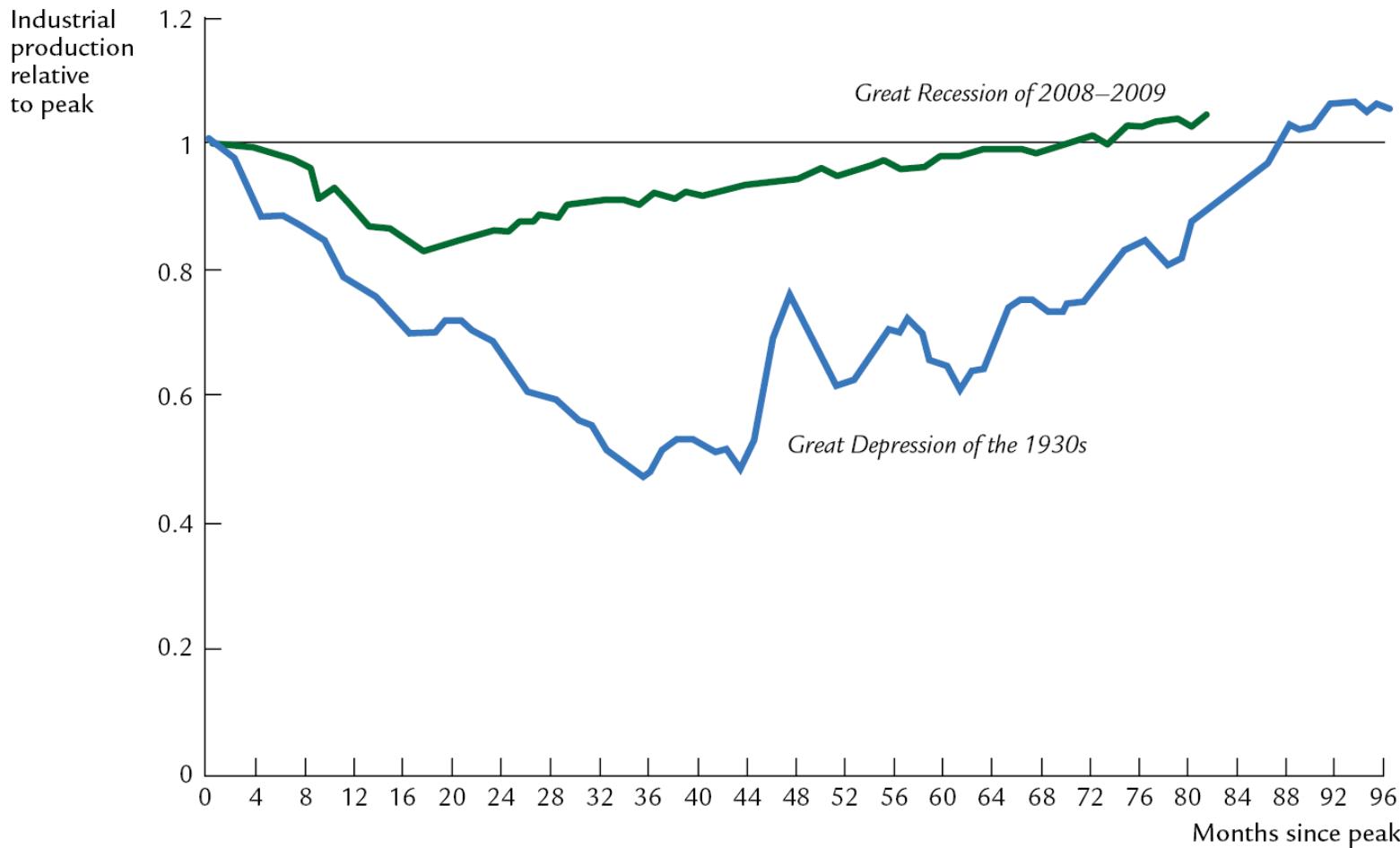
The economy is in equilibrium. Then a price shock hits.  
What happens next?



**(b) The Model of Aggregate Supply and Aggregate Demand**



# Two case studies



# Case study 1: Great Depression

- Spending hypothesis: the Depression was largely due to an exogenous fall in the demand for goods and services—a leftward shift of the *IS* curve.
  - Evidence: Output and interest rates both fell, which is what a leftward *IS* shift would cause.
- Money hypothesis: the Depression was largely due to the huge fall in the money supply—a leftward shift of the *LM* curve.
  - Evidence:  $M1$  fell 25 percent during 1929–1933.
  - But, two problems with this hypothesis:
    - $P$  fell even more, so  $M/P$  actually rose slightly during 1929–1931.
    - Nominal interest rates fell, which is the opposite of what a leftward *LM* shift would cause.

# The impact of deflation on the economy (1 of 3)

- The stabilizing effects of deflation:
- $\downarrow P \rightarrow \uparrow(M/P) \rightarrow LM$  shifts right  $\rightarrow \uparrow Y$
- **Pigou effect:**
  - $\downarrow P \rightarrow \uparrow(M/P)$ 
    - $\rightarrow$  consumers' wealth  $\uparrow$
    - $\rightarrow \uparrow C$
    - $\rightarrow IS$  shifts right
    - $\rightarrow \uparrow Y$

## The impact of deflation on the economy (2 of 3)

The destabilizing effects of expected deflation:

$\downarrow E \pi$

$\rightarrow r \uparrow$  for each value of  $i$

$\rightarrow I \downarrow$  because  $I = I(r)$

$\rightarrow$  planned expenditure and aggregate demand  $\downarrow$

$\rightarrow$  income and output  $\downarrow$

## The impact of deflation on the economy (3 of 3)

The destabilizing effects of unexpected deflation:  
**debt-deflation theory**

↓ $P$  (if unexpected)

- transfers purchasing power from borrowers to lenders
- borrowers spend less, lenders spend more
- if borrowers' propensity to spend is larger than lenders', then aggregate spending falls, the *IS* curve shifts left, and  $Y$  falls

## Case study 2: The Great Recession (1 of 2)

- 2009: real GDP fell, unemployment rate approached 10 percent.
- Important factors in the crisis:
  - early 2000s Federal Reserve interest rate policy
  - subprime mortgage crisis
  - bursting of house price bubble, rising foreclosure rates
  - falling stock prices
  - failing financial institutions
  - declining consumer confidence, drop in spending on consumer durables and investment goods

## Case study 2: The Great Recession (2 of 2)

- Fiscal policy:
  - American Recovery and Reinvestment Act (ARRA) was \$787 billion passed in early 2009.
  - Yet, later in 2010–2014, government spending decreased due to austerity measures (over a \$300 billion drop).
- Monetary policy:
  - Lowered the federal funds rate to zero
  - Engaged in nontraditional monetary policy (forward guidance and quantitative easing)

# SUMMARY, PART 1

- *IS–LM* model
  - a theory of aggregate demand
  - exogenous:  $M$ ,  $G$ ,  $T$ ,  
 $P$  exogenous in short run,  $Y$  in long run
  - endogenous:  $r$ ,  
 $Y$  endogenous in short run,  $P$  in long run
  - *IS* curve: goods market equilibrium
  - *LM* curve: money market equilibrium

# SUMMARY, PART 2

## *AD* curve

- shows relationship between  $P$  and the  $IS-LM$  model's equilibrium  $Y$ .
- negative slope because
$$\uparrow P \rightarrow \downarrow(M/P) \rightarrow \uparrow r \rightarrow \downarrow I \rightarrow \downarrow Y$$
- expansionary fiscal policy shifts  $IS$  curve right, raises income, and shifts  $AD$  curve right.
- expansionary monetary policy shifts  $LM$  curve right, raises income, and shifts  $AD$  curve right.
- $IS$  or  $LM$  shocks shift the  $AD$  curve.