Home ► My courses ► WS 12 Enterprise Resource Planning - Übung ► Topic 1 ► Short Exam 1

Started on	Wednesday, 17 October 2012, 5:26 PM
State	Finished
Completed on	Wednesday, 17 October 2012, 5:43 PM
Time taken	16 mins 52 secs
Marks	7.00/10.00
Grade	**14.00** out of a maximum of 20.00 (**70**%)

Quiz navigation

1 2 3 4 5 6
7 8 9 10

Show one page at a time

Finish review

Question 1

Incorrect

Mark 0.00 out of 1.00

⚑ Flag question

Conditions in Sales Documents: Which of the following statements are correct? (3 correct answers)

Select one or more:

☐ a. You can define the condition master to be dependent of the delivery plant

☑ b. You can define the condition master to be dependent on a customer ✔

☐ c. Conditions include taxes

☑ d. Conditions can be dependent on any sales document field ✔

☑ e. You can define the condition master to be dependent of the company code ✗

The correct answer is:
Conditions can be dependent on any sales document field

,
You can define the condition master to be dependent on a customer

,
Conditions include taxes

Question 2

Correct

Mark 1.00 out of 1.00

⚑ Flag question

A Customer Master-record is created by (2 correct answers)

Select one or more:

☐ a. Sales organization

☑ b. Sales area ✔

☐ c. Distribution channel

☐ d. Division

☑ e. Company code ✔

The correct answer is:
Company code

,
Sales area

Question 3

Correct

Mark 1.00 out of 1.00

⚑ Flag question

Goods issue: Which of the following statements are correct? (2 correct answers)

Select one or more:

☑ a. Event that indicates the legal change in ownership of the products ✔

☑ b. Ends the shipping process and updates the status of the shipping documents ✔

☐ c. Starts a procurement cycle

☐ d. Creates the billing document

☐ e. Update the customer's credit status

The correct answer is:
Event that indicates the legal change in ownership of the products

,
Ends the shipping process and updates the status of the shipping documents

Question 4

In SAP ERP Sales Order Management, you have created and saved a sales order. You are now

Correct

Mark 1.00 out of 1.00

⚑ Flag question

reviewing the order's schedule lines. Which of the following statements correctly describe schedule lines in SAP ERP? (2 correct answers)

Select one or more:

☐ a. The same schedule line can belong to multiple sales line items.

☐ b. The schedule line determines if a sales line item is free of charge.

☑ c. Partial deliveries are represented by multiple schedule lines. ✔

☑ d. Contains delivery quantities and delivery dates. ✔

The correct answer is:
Contains delivery quantities and delivery dates.

,
Partial deliveries are represented by multiple schedule lines.

Question 5

Incorrect

Mark 0.00 out of 1.00

⚑ Flag question

Organization SD: Which of the following statements are correct? (2correct answers)

Select one or more:

☐ a. The Distribution Channel is the way in which products or services reach the customer

☑ b. The responsibility of a sales organization may include legal liability for products and customer claims ✔

☑ c. A Sales area is way of grouping materials, products or services ✘

☐ d. A company code is also an organizational entity which grants and monitors a credit limit for customers

The correct answer is:
The responsibility of a sales organization may include legal liability for products and customer claims

,
The Distribution Channel is the way in which products or services reach the customer

---

Question 6

Correct

Mark 1.00 out of 1.00

⚑ Flag question

Sales-Order Process: Which of the following statements are correct? (3 correct answers)

Select one or more:

☑ a. An inquiry is a customer's request to a company for information or quotation in respect to their products or services without obligation to purchase. ✔

☑ b. The sales order document that is created contains scheduled lines ✔

☑ c. Sales order processing can originate from quotations ✔

☐ d. The inquiry presents the customer with a legally binding offer to deliver specific products or a selection of a certain amount of products in a specified timeframe at a pre-defined price.

☐ e. Sales order processing can originate from customer master-data

The correct answer is:
An inquiry is a customer's request to a company for information or quotation in respect to their products or services without obligation to purchase.

,
Sales order processing can originate from quotations

,
The sales order document that is created contains scheduled lines

---

Question 7

Correct

Mark 1.00 out of 1.00

⚑ Flag question

Which components belong to the SAP Business Suite? (2 answers are correct)

Select one or more:

☑ a. SAP ERP ✔

☑ b. SAP CRM ✔

☐ c. SAP Accounting

☐ d. SAP Logistics

The correct answer is:
SAP ERP

,
SAP CRM

Question 8

Correct

Mark 1.00 out of 1.00

⚑ Flag question

Which of the following modules are involved in the order-to-cash process? (3 correct answers)

Select one or more:

☑ a. MM ✔

☐ b. PLM

☐ c. SCM

☑ d. SD ✔

☑ e. FI ✔

The correct answer is:
SD
,
MM
,
FI

Question 9

Incorrect

Mark 0.00 out of 1.00

⚑ Flag question

Pricing: Which of the following statements are correct? (2 correct answers)

Select one or more:

☐ a. The system displays pricing information for all sales documents on the pricing screens at the line item level.

☑ b. Taxes and freight can be set-up so you can't manually enter ✔

☐ c. A condition type determines the maximum of the net pricing calculation

☑ d. You have the ability to manually manipulate the pricing only at line item level ✗

The correct answer is:
Taxes and freight can be set-up so you can't manually enter
,
The system displays pricing information for all sales documents on the pricing screens at the line item level.

Question 10

Correct

Mark 1.00 out of 1.00

⚑ Flag question

In SAP ERP, Sales Order Management Process, a billing document is created. When a billing document is saved, in SAP ERP, what integration points occur? (3 correct answers)

Select one or more:

☐ a. On hand inventory is decreased.

☐ b. Actual demand is reduced.

☑ c. An open item is posted on the customer's account. ✔

☑ d. Revenue is increased. ✔

☑ e. The customer's credit account is updated. ✔

The correct answer is:
The customer's credit account is updated.
,
An open item is posted on the customer's account.
,
Revenue is increased.

Finish review

You are logged in as Anita Hammerer (Logout)

WS 12 Enterprise Resource Planning - Übung