J = 3 different brands of corn were planted on 10 plots,  $n_1$  = 3,  $n_2$  = 4,  $n_3$  = 3. The crop yields y (in bushels per acre) were as follows:

Brand 1 Brand 2 Brand 3

y 104, 109, 108 104, 104, 110, 106 110, 109, 114

Consider the model

$$\vec{\mathbf{Y}} = \mu_1 \vec{\mathbf{v}}_1 + \mu_2 \vec{\mathbf{v}}_2 + \mu_3 \vec{\mathbf{v}}_3 + \vec{\epsilon}$$

with the usual assumptions on  $\vec{\epsilon}$ , where  $\vec{\boldsymbol{v_1}} = (1, 1, 1, 0, 0, 0, 0, 0, 0, 0, 0)^T$ ,  $\vec{\boldsymbol{v_2}} = (0, 0, 0, 1, 1, 1, 1, 0, 0, 0)^T$ ,  $\vec{\boldsymbol{v_3}} = (0, 0, 0, 0, 0, 0, 0, 1, 1, 1)^T$ .

Use a 10% significance level to test  $H_0$ :  $\mu_1 = \mu_2 = \mu_3$ . (ANOVA)

Overall: Under H<sub>0</sub>:

$$\vec{\mathbf{Y}} = \mu_1 \vec{\mathbf{v}}_1 + \mu_2 \vec{\mathbf{v}}_2 + \mu_3 \vec{\mathbf{v}}_3 + \vec{\epsilon} \qquad \qquad \vec{\mathbf{Y}} = \mu \vec{\mathbf{1}} + \vec{\epsilon}$$

```
> y = c(104,109,108, 104,104,110,106, 110,109,114)
> v1 = c(1,1,1, 0,0,0,0, 0,0,0)
> v2 = c(0,0,0, 1,1,1,1, 0,0,0)
> v3 = c(0,0,0, 0,0,0,0, 1,1,1)
>
  fit = lm(y ~ v1 + v2 + v3 + 0)
> summary(fit)

Call:
lm(formula = y ~ v1 + v2 + v3 + 0)

Residuals:
    Min     1Q Median     3Q     Max
-3.00     -2.00     -0.50     1.75     4.00
```

```
Coefficients:
  Estimate Std. Error t value Pr(>|t|)
               1.574 68.00 3.91e-11 ***
v1 107.000
v2 106.000
               1.363 77.78 1.53e-11 ***
               1.574 70.54 3.03e-11 ***
v3 111.000
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.726 on 7 degrees of freedom
Multiple R-Squared: 0.9996, Adjusted R-squared: 0.9994
F-statistic: 5217 on 3 and 7 DF, p-value: 4.399e-12
> anova(lm(y \sim 1),fit)
Analysis of Variance Table
Model 1: y \sim 1
Model 2: y \sim v1 + v2 + v3 + 0
 Res.Df RSS Df Sum of Sq F Pr(>F)
1
   9 97.6
      7 52.0 2 45.6 3.0692 0.1104
2
                        OR
y = c(104, 109, 108, 104, 104, 110, 106, 110, 109, 114)
> brand = c(1,1,1, 2,2,2,2, 3,3,3)
> fit0 = glm(y ~ factor(brand))
> summary(aov(fit0))
             Df Sum Sq Mean Sq F value Pr(>F)
factor(brand) 2 45.600 22.800 3.0692 0.1104
Residuals 7 52.000 7.429
```

```
F = 3.0692 < F_{0.10}(2,7) = 3.26.
P-value = 0.1104 > \alpha = 0.10.
```

Do NOT Reject  $H_0: \mu_1 = \mu_2 = \mu_3$  at  $\alpha = 0.10$ .

2. J=3 different brands of corn were planted on 10 plots,  $n_1=3$ ,  $n_2=4$ ,  $n_3=3$ . The crop yields y (in bushels per acre) and the amounts x of fertilizer (a blend of nitrogen, phosphate, and potash) used (in pounds per acre) were as follows:

	Brand 1	Brand 2	Brand 3
у	104, 109, 108	104, 104, 110, 106	110, 109, 114
X	10, 20, 30	20, 10, 40, 30	20, 30, 40

Consider the model

$$\vec{\mathbf{Y}} = \mu_1 \, \vec{\mathbf{v}}_1 + \mu_2 \, \vec{\mathbf{v}}_2 + \mu_3 \, \vec{\mathbf{v}}_3 + \beta_4 \, \vec{\mathbf{x}} + \vec{\epsilon}$$

with the usual assumptions on  $\vec{\epsilon}$ , where  $\vec{\mathbf{v}_1} = (1, 1, 1, 0, 0, 0, 0, 0, 0, 0)^T$ ,  $\vec{\mathbf{v}_2} = (0, 0, 0, 1, 1, 1, 1, 0, 0, 0)^T$ ,  $\vec{\mathbf{v}_3} = (0, 0, 0, 0, 0, 0, 0, 1, 1, 1)^T$ .

Use a 10% significance level to test  $H_0$ :  $\mu_1 = \mu_2 = \mu_3$ . (ANCOVA)

```
Overall: Under \mathbf{H}_0: \vec{\mathbf{Y}} = \mu_1 \vec{\mathbf{v}}_1 + \mu_2 \vec{\mathbf{v}}_2 + \mu_3 \vec{\mathbf{v}}_3 + \beta_4 \vec{\mathbf{x}} + \vec{\epsilon}  \vec{\mathbf{Y}} = \mu \vec{\mathbf{1}} + \beta_4 \vec{\mathbf{x}} + \vec{\epsilon}  \vec{\mathbf{Y}} = \mu \vec{\mathbf{1}} + \beta_4 \vec{\mathbf{x}} + \vec{\epsilon}
```

```
Coefficients:
   Estimate Std. Error t value Pr(>|t|)
v2 101.00000 1.58698 63.643 1.01e-09 ***
v3 105.00000 1.88562 55.685 2.25e-09 ***
x 0.20000 0.05443 3.674 0.0104 *
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.633 on 6 degrees of freedom
Multiple R-Squared: 0.9999, Adjusted R-squared: 0.9998
F-statistic: 1.09e+04 on 4 and 6 DF, p-value: 1.041e-11
> fit2 = lm(y \sim x)
> summary(fit2)
Call:
lm(formula = y \sim x)
Residuals:
   Min
          10 Median 30 Max
-2.9429 -1.1571 -0.3714 1.7714 3.3429
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
Х
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 2.311 on 8 degrees of freedom
Multiple R-Squared: 0.5621, Adjusted R-squared: 0.5073
F-statistic: 10.27 on 1 and 8 DF, p-value: 0.01253
> anova(fit2,fit1)
Analysis of Variance Table
Model 1: y \sim x
Model 2: y \sim v1 + v2 + v3 + x + 0
 Res.Df RSS Df Sum of Sq F Pr(>F)
     8 42.743
     6 16.000 2 26.743 5.0143 0.05245 .
2
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
    F = 5.0143 > F_{0.10}(2,6) = 3.46. P-value = 0.05245 < \alpha = 0.10.
```

Reject  $H_0: \mu_1 = \mu_2 = \mu_3$  at  $\alpha = 0.10$ .

- **3.** A company wishes to study the effects of three different types of promotion on sales of its cookies. The three promotions were:
  - Treatment 1 Sampling of product by customers in store and regular shelf space
  - Treatment 2 Special display shelves at ends of aisle in addition to regular shelf space
  - Treatment 3 Additional shelf space in regular location

Fifteen stores were selected as the experimental units. Each store was randomly assigned one of the promotion types, with five stores assigned to each type of promotion. Other relevant conditions under the control of the company, such as price and advertising, were kept the same for all stores in the experiment. Data on the number of cases of the product sold during the promotional period, denoted by Y, are presented in the table below, as are also data on the sales of the product in the preceding period, denoted by X. Sales of the preceding period are to be used as the covariate variable.

Experimental	Treatment 1		Treatment 2		Treatment 3	
Unit	Υ	Х	Υ	X	Υ	Х
1	38	21	43	34	24	23
2	39	26	38	26	32	29
3	36	22	38	29	31	30
4	45	28	27	18	21	16
5	33	19	34	25	28	29

Test for treatment effects (test whether or not the three promotions differ in effectiveness):

- i. Specify the full model.
- ii. Specify the null hypothesis  $H_0$  in the notations of your full model.
- iii. Specify the model under the null hypothesis  $H_0$ .
- iv. Conduct the F test at significance level  $\alpha = 0.05$ . (Show the calculations leading to your conclusion in the form of an ANOVA table.) State your decision/conclusion.

```
> Cookies = read.table(" ... /Cookies.csv", sep=",", header=T)
> attach(Cookies)
> Cookies
    y x v2 v3
                                       45
   38 21
         0
             0
2
   39 26
          0
             0
                                       40
3
   36 22
         0
             0
4
  45 28
         0
             0
5
   33 19
             0
                                       35
6
   43 34
         1
             0
7
  38 26
         1
             0
                                       30
   38 29
          1
             0
9 27 18
         1
             0
10 34 25
         1
             0
                                       25
11 24 23
             1
12 32 29
             1
13 31 30 0
             1
14 21 16
             1
                                                20
                                                       25
                                                               30
         Ω
15 28 29
            1
> plot (x, y, col=1+v2+2*v3, pch=1+v2+2*v3)
> fit = lm(y \sim x + v2 + v3)
> summary(fit)
Call:
lm(formula = y \sim x + v2 + v3)
Residuals:
            1Q Median
   Min
                             3Q
                                    Max
-2.4348 -1.2739 -0.3363 1.6710 2.4869
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
                                 6.878 2.66e-05 ***
(Intercept) 17.3534
                         2.5230
                                 8.759 2.73e-06 ***
              0.8986
                         0.1026
             -5.0754
                         1.2290 -4.130 0.00167 **
v2
            -12.9768
                        1.2056 -10.764 3.53e-07 ***
v3
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.873 on 11 degrees of freedom
Multiple R-squared: 0.9403, Adjusted R-squared: 0.9241
F-statistic: 57.78 on 3 and 11 DF, p-value: 5.082e-07
> sum((y-mean(y))^2)
[1] 646.4
> sum((x-mean(x))^2)
[1] 360
> sum((x-mean(x))*y)
[1] 262
```

```
Y = \beta_0 + \beta_1 x + \beta_2 v_2 + \beta_3 v_3 + \varepsilon.
i.
      Then
                Treatment 1 - Y = \beta_0 + \beta_1 x + \epsilon
                Treatment 2 - Y = \beta_0 + \beta_2 + \beta_1 x + \epsilon
                Treatment 3 - Y = \beta_0 + \beta_3 + \beta_1 x + \epsilon
                                               iii. Y = \beta_0 + \beta_1 x + \varepsilon.
    H_0: \beta_2 = \beta_3 = 0.
ii.
iv.
> fit0 = lm(y \sim x)
> anova(fit0,fit)
Analysis of Variance Table
Model 1: y \sim x
Model 2: y \sim x + v2 + v3
 Res.Df RSS Df Sum of Sq F Pr(>F)
       13 455.72
       11 38.57 2 417.15 59.483 1.264e-06 ***
2
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
                                        Reject H<sub>0</sub>: \beta_2 = \beta_3 = 0 at \alpha = 0.05.
0.000001264 = \text{p-value} < \alpha = 0.05.
                                          OR
      Y = \alpha_1 v_1 + \alpha_2 v_2 + \alpha_3 v_3 + \beta x + \varepsilon.
i.
                                               iii. Y = \alpha + \beta x + \epsilon.
     H_0: \alpha_1 = \alpha_2 = \alpha_3.
ii.
iv.
> fit2 = lm(y \sim v1 + v2 + v3 + x + 0)
> anova(fit0,fit2)
Analysis of Variance Table
Model 1: y \sim x
Model 2: y \sim v1 + v2 + v3 + x + 0
 Res.Df RSS Df Sum of Sq F
1 13 455.72
                         417.15 59.483 1.264e-06 ***
       11 38.57 2
2
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

$$Y = \beta_0 + \beta_1 x + \beta_2 v_2 + \beta_3 v_3 + \varepsilon.$$

Need SSResid Full.

$$s_e = \sqrt{\frac{\text{SSResid}}{n-p}}$$
  $\Rightarrow$  1.873 =  $\sqrt{\frac{\text{SSResid}}{15-4}} = \sqrt{\frac{\text{SSResid}}{11}}$   
 $\Rightarrow$  SSResid  $\approx$  38.59 (rounding)

OR

$$R^2 = 1 - \frac{\text{SSResid}}{\text{SSTotal}}$$
  $\Rightarrow$  0.9403 =  $1 - \frac{\text{SSResid}}{646.4}$   
 $\Rightarrow$  SSResid  $\approx$  **38.59** (rounding)

## Null model:

$$Y = \beta_0 + \beta_1 x + \epsilon$$
. - simple linear regression.

Need SSResid Null.

$$\hat{\beta}_1 = \frac{SXY}{SXX} = \frac{262}{360}$$

SSRegr = 
$$\hat{\beta}_{1}^{2}$$
 SXX =  $\left(\frac{262}{360}\right)^{2} \cdot 360 \approx 190.67778$ 

 $SSResid = SYY - SSRegr \approx 646.4 - 190.67778 = 455.72222.$ 

Source	SS	DF	MS	F
$H_0$ (Diff.)	417.13	4 - 2 = 2	208.565	59.45
Full	38.59	15 - 4 = 11	3.508	
Null	455.72	15 - 2 = 13		

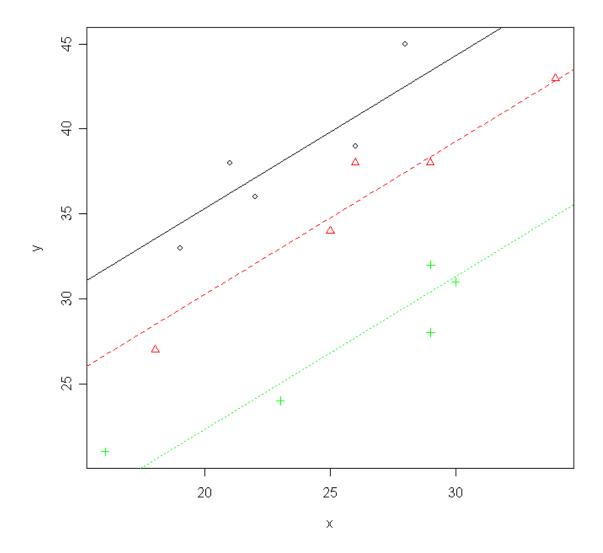
$$F_{0.05}(2,11) = 3.98$$

**Reject H**<sub>0</sub>: 
$$\beta_2 = \beta_3 = 0$$
 at  $\alpha = 0.05$ .

$$F_{0.01}(2,11) = 7.21$$

**Reject H**<sub>0</sub>: 
$$\beta_2 = \beta_3 = 0$$
 at  $\alpha = 0.01$ .

```
> plot(x,y,col=1+v2+2*v3,pch=1+v2+2*v3)
> abline(fit$coeff[1],fit$coeff[2],col=1,lty=1)
> abline(fit$coeff[1]+fit$coeff[3],fit$coeff[2],col=2,lty=2)
> abline(fit$coeff[1]+fit$coeff[4],fit$coeff[2],col=3,lty=3)
```



Consider the model that fits three regression lines (one for each treatment) that are not necessarily parallel. Test for parallel slopes:

- i. Specify the full model.
- ii. Specify the null hypothesis  $H_0$  in the notations of your full model.
- iii. Specify the model under the null hypothesis  $H_0$ .
- iv. Conduct the F test at significance level  $\alpha = 0.05$ . (Show the calculations leading to your conclusion in the form of an ANOVA table.) State your decision/conclusion.
- i.  $Y = \beta_0 + \beta_1 x + \beta_2 v_2 + \beta_3 v_3 + \gamma_2 x v_2 + \gamma_3 x v_3 + \varepsilon,$

where  $v_2$  is the indicator of Treatment 2, and  $v_3$  is the indicator of Treatment 3.

Then

Treatment 1 - 
$$Y = \beta_0$$
 +  $\beta_1 x$  +  $\epsilon$ 

Treatment 2 -  $Y = \beta_0 + \beta_2$  +  $(\beta_1 + \gamma_2) x$  +  $\epsilon$ 

Treatment 3 -  $Y = \beta_0 + \beta_3$  +  $(\beta_1 + \gamma_3) x$  +  $\epsilon$ 

ii. 
$$H_0: \gamma_2 = \gamma_3 = 0$$
.

iii. 
$$Y = \beta_0 + \beta_1 x + \beta_2 v_2 + \beta_3 v_3 + \varepsilon$$
.

iv.

 $> fit3 = lm(y \sim x + v2 + v3 + I(x*v2) + I(x*v3))$ 

 $0.4032 = \text{p-value} > \alpha = 0.05$  **Do** 1

Do NOT Reject H<sub>0</sub>

```
Y = \alpha_1 v_1 + \alpha_2 v_2 + \alpha_3 v_3 + \beta_1 x v_1 + \beta_2 x v_2 + \beta_3 x v_3 + \varepsilon.
i.
      H_0: \beta_1 = \beta_2 = \beta_3.
ii.
      Y = \alpha_1 v_1 + \alpha_2 v_2 + \alpha_3 v_3 + \beta x + \varepsilon.
iii.
iv.
> fit4 = lm(y \sim v1 + v2 + v3 + I(x*v1) + I(x*v2) + I(x*v3) + 0)
> anova(fit2,fit4)
Analysis of Variance Table
Model 1: y \sim v1 + v2 + v3 + x + 0
Model 2: y \sim v1 + v2 + v3 + I(x * v1) + I(x * v2) + I(x * v3) + 0
  Res.Df RSS Df Sum of Sq F Pr(>F)
        11 38.571
1
        9 31.521 2
                         7.050 1.0065 0.4032
                                 Do NOT Reject H<sub>0</sub>
0.4032 = \text{p-value} > \alpha = 0.05
```