# MICROSOFT AT THE MOVIES

By Alejandro Harrison

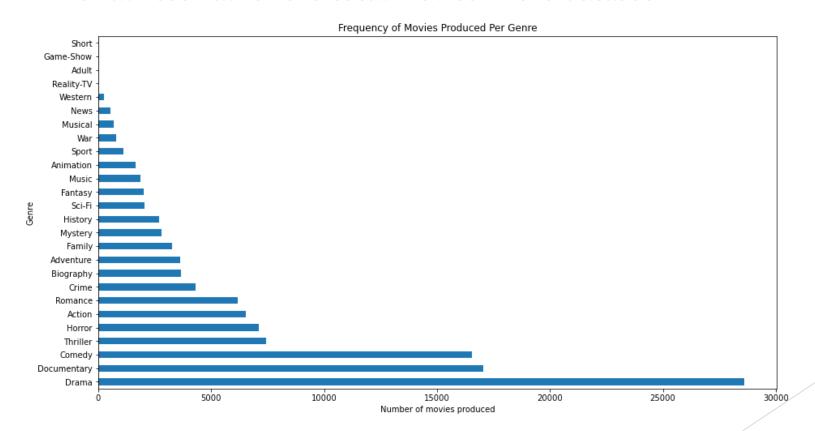
#### **Business Overview**

- Microsoft has decided to try their luck at making movies
- ► Looking at data from 2010-2018, 3 key factors were associated with high gross box office earnings and high reviews:
  - Genre of movie
  - Production budget of film
  - Partnering with another movie studio



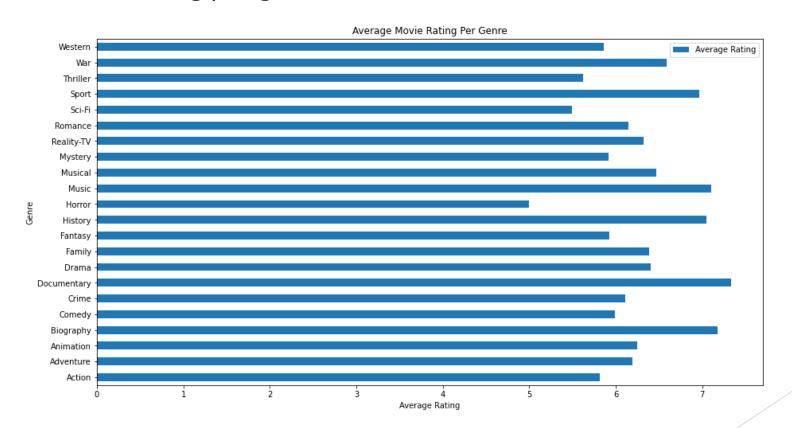
#### Most Produced Genre

- ► IMDB dataset contains over 68,000 movie entries which include genre, average rating, number of votes, etc
- Most produced type of movie was the Drama genre, which accounted for almost half of the total movies in the dataset



# Movie Rating and Genre

- ▶ Next, I wanted to look at average movie rating for each genre
- ► Taking into account frequencies of each genre, I graphed the average movie rating per genre



## Movie Rating and Genre

- Documentary genre has the highest average movie ratings for a genre, closely followed by the sport, musical, and history genres
- Each of these genres incorporate elements of drama into them



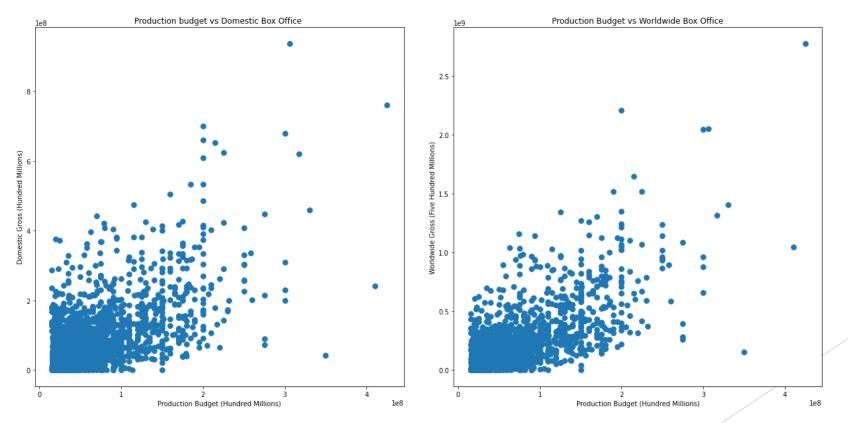
## **Production Budget**

- Production budget can include:
  - Crew and cast salaries
  - Post production editing
  - Filming and equipment costs
  - Travel costs
  - Marketing



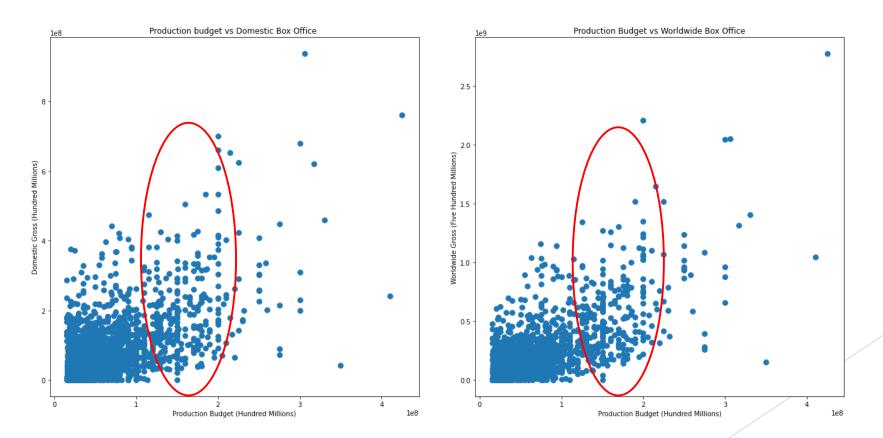
### **Production Budget Correlation**

- ► The Numbers dataset contains over 8000 movies and includes their production budget as well as domestic and global box office earnings
- Worldwide box office and production budget had a Pearson's correlation coefficient of 0.748, while Domestic had a PCC of 0.686
- ► Higher production cost is correlated with higher box office earnings



## Average Production Budget

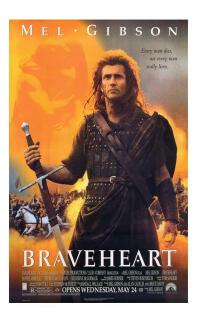
- Average production budget is \$31,587,757 with a standard deviation of \$41,812,076
- ► The best production budget to maximize profits is between 100 million and 200 million dollars



#### Partnering With Another Movie Studio

- Having a partner gives the ability to work with a successful, experienced company and provide access to resources such as seasoned directors, writers, and post production crew
  - Some examples of movies where studios worked together include *Titanic* (Paramount and 20<sup>th</sup> Century Fox), *Spaceship Troopers* (Sony Pictures, Tristone Pictures and Touchstone Pictures) and *Braveheart* (Paramount and 20<sup>th</sup> Century Fox).

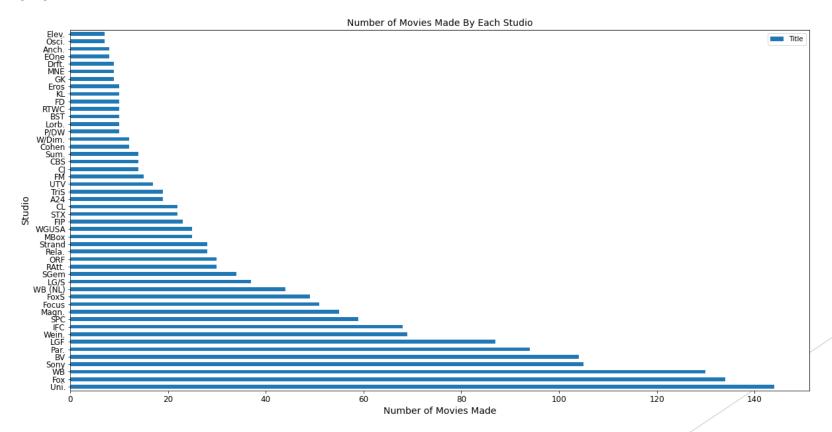






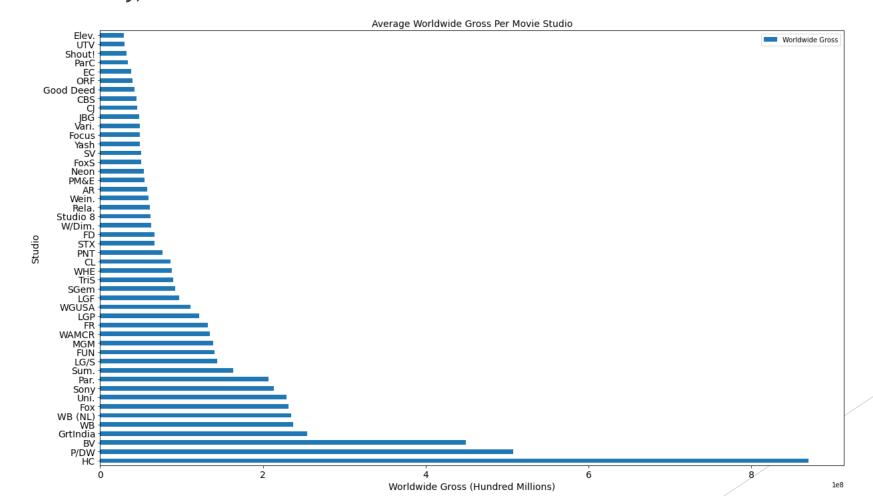
## Movie Studios And Movie Frequency

- ► Halving total amount of studios (172), then halving it again, narrows results down to top 43 studios
- ► Top producers of movies: Universal, Fox, and Warner Brothers



#### Movie Studios And Worldwide Gross

▶ Top highest average worldwide grossing movie studios include: P/DW, Disney, and Warner Brothers



#### Movie Studio Choice

- Warner Brothers Studios
- ► Top 3 for most movies produced
- Top 5 for top average worldwide grossing movies
- ► Been around for over 90 years
- Produced some of the most popular movies out there like the Harry Potter series, The Matrix series, The Lord of The Rings series, etc.
- Wide selection of movie genres produce from action to drama to comedy to musicals



#### Recommendations

- ▶ Best genres to focus on include documentary, sport, history, and musical
- ► Ideal budget to maximize profits is between 100 and 200 million dollars
  - Movie is successful if gross box office earnings are twice the production budget
- ► Partner up with Warner Bros
  - ► Highly experienced with many high grossing box office hits

## Questions and Contact Info

- Questions?
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