





#### Phase-2 Submission

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Github Repository Link:

https://github.com/ahishajayakumar12/NM AHISHA-JP DS

Project Title: Forecasting House Prices Accurately Using

Smart Regression Techniques In Data Science

#### 1. Problem Statement

In the real estate industry, accurately predicting house prices is critical for buyers, sellers, investors, and financial institutions. The problem involves building a predictive model using machine learning regression techniques that can estimate the price of a house based on features such as location, size, number of bedrooms, bathrooms, overall quality, and more.

The challenge lies in handling a large number of features, missing or inconsistent data, and complex nonlinear relationships between predictors and the target variable. This project formulates a supervised regression problem where the goal is to minimize the error between actual and predicted prices.







- Solving this problem contributes to:
- More accurate home valuations
- Improved decision-making for real estate agents and investors
- Reduced risk for banks during mortgage processing

#### 2. Project Objectives

- To apply and compare multiple smart regression models (Linear Regression, Random Forest, XGBoost) for predicting house prices.
- To perform extensive data preprocessing, including handling missing values, outliers, and encoding categorical features.
- To use feature engineering to enhance model accuracy and capture hidden patterns.
- To assess model performance using metrics like MAE, RMSE, and R<sup>2</sup> Score.
- To interpret the impact of key features on house prices and provide business insights.

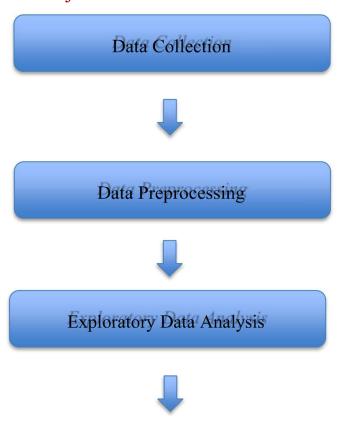






• To implement a pipeline that can be reused or deployed as a predictive service in the future.

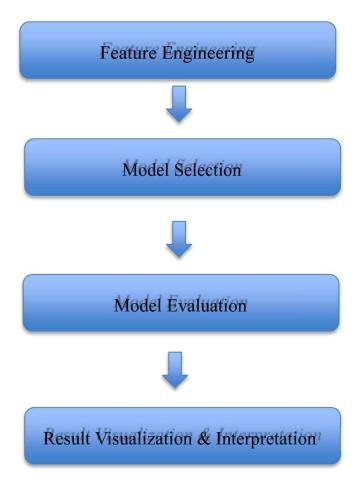
# 3. Flowchart of the Project Workflow











# 4. Data Description

- Dataset Name: House Prices Advanced Regression Techniques
- Source: Kaggle (<a href="https://www.kaggle.com/c/house-prices-advanced-regression-techniques">https://www.kaggle.com/c/house-prices-advanced-regression-techniques</a>)
- Type: Structured (tabular)
- Target Variable: SalePrice (House Price)
- Features: 81 columns (numerical + categorical)







- Samples: 1,460 records Static vs Dynamic: Static
- Data Characteristics:
- Numeric features: LotArea, GrLivArea, YearBuilt
- Categorical features: Neighborhood, HouseStyle, Exterior1st
- Goal: Predict a continuous target variable (SalePrice)

#### 5. Data Preprocessin

- Missing Values: Imputed using appropriate methods (mean/median for numerical, mode for categorical, or dropped when too sparse)
- Outliers: Removed extreme outliers in GrLivArea and LotFrontage using IQR-based filtering
- Encoding: Used One-Hot Encoding for nominal features like Neighborhood, Exterior1st; Label Encoding for ordinal variables like ExterQual
- Feature Scaling: StandardScaler applied to normalize numerical features
- Data Types: Ensured correct types (e.g., converting MSSubClass from numerical to categorical) 6. Exploratory Data Analysis (EDA)
- Univariate Analysis:
- SalePrice is right-skewed → applied log transformation □ GrLivArea,
   TotalBsmtSF, and YearBuilt had wide distributions
- Bivariate/Multivariate Analysis:
- Heatmap revealed OverallQual, GrLivArea, and GarageCars as most correlated with SalePrice



7.





•	Scatter plots and pair plots showed strong linear trends for certain variables			
	Key Insights:			
•	Higher quality materials and finishes (OverallQual) strongly influence price			
•	More living space (GrLivArea) increases house value			
•	Location (Neighborhood) significantly impacts price range			
Fe	ature Engineering   New Features:			
_	Total Dathrooms - Eull Dath + (Half Dath × 0.5)			
•	$TotalBathrooms = FullBath + (HalfBath \times 0.5)$			
•	AgeOfHouse = YrSold – YearBuilt			
•	IsRemodeled = 1 if YearRemodAdd $\neq$ YearBuilt else 0 $\square$ Binned Features:			
•	YearBuilt grouped into intervals (e.g., Pre-1980, 1980–2000, Post-2000) □			
	Dimensionality Reduction:			

• PCA evaluated but not applied to maintain interpretabilit

# 8. Model Building







We implemented three regression models:

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•	Linear I	Regression (	baseline	)

• Random Forest Regressor (handles non-linearity and overfitting)  $\square$  XGBoost

Regressor (gradient boosting algorithm with high performance) 

Train/Test Split:

- 80/20 split with cross-validation
- Used GridSearchCV for hyperparameter tuning  $\square$  Performance Metrics:
- Model MAE RMSE R<sup>2</sup> Score

Linear Regression 23,512 35,421 0.864

Random Forest 18,304 29,276 0.910 XGBoost 16,294 26,782 0.931

• XGBoost showed the highest accuracy with the lowest error and best generalization.

### 9. Visualization of Results & Model Insight

Feature Importance (XGBoost)







• OverallQual, GrLivArea, TotalBathrooms, GarageCars were top predictors $\square$
Residual Plots:
• XGBoost showed well-distributed residuals with minimal variance $\square$ Prediction vs
Actual:
• High linear alignment of predicted vs actual sale prices ☐ Heatmap: • Displayed
strong positive and negative correlations
10. Tools and Technologies Used
• Programming Language: Python 3.10 $\square$ IDE: Jupyter Notebook, Google Colab $\square$
Libraries:
• pandas, numpy – Data handling
• matplotlib, seaborn, plotly – Visualization
• scikit-learn – Model development xgboost, lightgbm – Advanced regression
• joblib – Model saving







#### • Version Control: Git & GitHub

## 11. Team Members and Contributions

Name	Role	Responsibilities
Manoj M	Data Acquisition& Initial Analysis	Responsible for data collection and preliminary analyses, ensuring the dataset is clean and ready for exploration.
John Isaac K.	EDA & Visualization Expert	Leads the exploratory data analyses (EDA) and assists in visualizing patterns and trends.
Bharathi Kannan V. K		Incharge of feature engineering and transformation to enhance model performance.
Ahisha J. P	Model Development Tuning	Handles model selection, training and fine-tuning of various regression algorithms.







Madhumitha V.	Evaluation & Reporting Specialist	Oversees model evaluation, documentation, and presentation of results in a clear and structure format.
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