

CRAIG W. SMITH

OBJECTIVE

Finding a position as a Senior Electronic Technician, RF Technician, Senior Electrical/Electronic Assembler

EXPERIENCE

May 2018 to Present Arcias Systems

Scotts Valley, CA

- Senior Electrical/Electronic Assembler - UL Certified
- High pressure gas assembler
- Large systems assembly specialist

Senior Electrical/Electronic Assembler UL Certified

2009 – January 2018 Elecraft

Watsonville, CA

- Technical design support for a RF power amplifier product.
- Senior Technician for radio communications products.
- Intimate knowledge of programming, testing, calibration and diagnostic repair of electronic circuits.

Prism Technical Sales, Inc.

Santa Clara, CA

President/Outside Sales

- Built a successful manufactures representative agency of electronic components with a focus on sales growth (minimum 20% annually), exceeding our principals expectations.
- Technically trained electronic component sales engineer.
- Highly successful in new account generation, and product design wins.

Cypress Electronics

Santa Clara, CA

Area Sales Manager/Outside Sales

- Top outsidess salesperson with highest profit for five consecutive years.
- Technically trained in semiconductors as well as electromechanical/passive components.
- Created E-Pack custom battery packs, and charging systems.

EDUCATION

College of San Mateo

San Mateo, CA

A.A., Electronic Technology

PG.2 RESUME FOR CRAIG W. SMITH

ACCOMPLISHMENTS

Past President, Electronics Representatives Association

General Radiotelephone Operators License (FCC)

Amateur Radio Extra Class - W6WL

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