AHMAD ALMANASSRA

+(60) 19-200-7526 | ahmadalmanassra@gmail.com

PROFESSIONAL EXPERIENCE

Instructor: Math, Electronics, Programming, Localization & Content Creation   2015-Present
Self Employed   Goodwill, Dominica

Strategic Business Development Analyst   Jan. 2018 – Aug. 2019
Tamay Business Group   Kuala Lumpur, Malaysia

Management
- Managed 12 retail stores and 100 employees generating $2.0M USD in yearly revenue
- Performed a companywide audit to analyze financial health
- Worked with company leadership as a strategic business partner
- Interviewed and hired contractors and new employees
- Created a business proposal to raise $500K USD in capital for additional stores in 2020

Operations
- Responsible for generating business-plans, scheduling, forecasting, and budgeting
- Created a timely and effective intradepartmental reporting system
- Managed product selection and inventory across all stores

Project Management
- Completed the design, renovation, and launch of a 21,000 ft^2 retail center in 20 days
- Negotiated the purchase of 3 locations including an $80,000 USD/month, 75,000 ft^2, contract
- Architected the renovation of each building and managed the cost, timeline, and vender negotiations
- Worked with Sales, HR, and Marketing to build a workforce to support the new stores

Marketing
- Connect the marketing and inventory teams to incentivize the sale of aging goods
- Worked with a web development team to create digital store front
- Performed trend analysis on product sales to optimize product placement and increase revenue

Advisor and Inventory Control Assoc.   Oct. 2015-Aug. 2016
Archipelago Trading   Belfast, Dominica

- Drove business direction with strategic data analytics based on industry trends and historical sales
- Managed stock levels at Archipelago centers and completed weekly audits
- Produced monthly reports on sales and optimized product placement based on demand
- Created inventory forecasting to account for 2-month lead-times in shipping
- Created statistics to measure revenue during the launch of a new store

EDUCATION

Skidmore College   2009 – 2013
Bachelor of Arts | Double Major in Physics and Mathematics   Saratoga Springs, NY, USA
Recipient of full scholarship from Skidmore College and Davis UWC Scholar

Red Cross United World College   2007-2009
Bilingual International Baccalaureate   Fjaler, Norway
Recipient of full UWC Palestine Scholarship

Amazon Web Services   Expected August. 2020
AWS Certified Solutions Architect   Seattle, WA, USA

SKILLS

Software: Matlab, Mathematica, and Microsoft Office Suite
Programing: Python, Java, C, C++, SQL, Arduino
Operating Systems: Windows, UNIX/Linux, Mac OS
Languages: English (native proficiency) | Arabic (native proficiency)

ADDITIONAL WORK EXPIRENCE

Mathematics Lecturer   Aug. 2016-July 2017
Leads Institute   Goodwill, Dominica

STEM Education Instructor   July 2014-Feb. 2015
Fab Lab   San Diego, CA, USA

Mathematics Teacher   Sep. 2013-May 2014
Grand River Academy   Austinburg, OH, USA

Mathematics Tutor   Sep. 2012-May 2013
Skidmore College   Saratoga Springs, NY, USA