

# Table of Contents

Table of Contents	2
Introduction	3
Data Report	3
Variable Identification	3
Initial Exploratory Data Analysis	5
Univariate Analysis	5
Bivariate Analysis	7
Correlation Analysis	9
Data pre-processing	10
Removal of Unwanted Variables	10
Missing Value Treatment	10
Outlier Treatment	10
Variable Transformation	10
Addition of new variables	10
Exploratory Data Analysis	10
Relationship among variables, important variables	10
Insightful Visualizations	11
Analytical approach	14
Modelling Process	14
Random Forest	14
Logistic Regression	16
important variables	17
Model comparisons	19
Interpretation from the best model	19
Business insights and Recommendations	19
Appendix A – Source Code	20

Table of Contents

#### Introduction

Premium paid by the customer is the major revenue source for insurance companies. Default in premium payments results in significant revenue losses and hence insurance companies would like to know upfront which type of customers would default premium payments. The objective of this project us to

- 1. Build a model that can predict the likelihood of a customer defaulting on premium payments (Who is likely to default)
- 2. Identify the factors that drive higher default rate (Are there any characteristics of the customers who are likely to default?)
- **3.** Propose a strategy for reducing default rates by using the model and other insights from the analysis (What should be done to reduce the default rates?)

### Data Report

#### Variable Identification

We cane use R functions to do as follows

- dim: we see that we have 79853 different observation in 17 variables.
- names: we see that all the names looking good and straightforward to work with accept some change we will come on soon.
- str: we identifying that:
  - perc\_premium\_paid\_by\_cash\_credit: num
  - age\_in\_days : num
  - Income: num
  - Count 3-6 months late: num
  - Count 6-12 months late: num
  - Count\_more\_than\_12\_months\_late : num
  - Marital Status: num
  - Veh\_Owned : num
  - No of dep:num
  - Accomodation : num
  - risk score: num
  - no\_of\_premiums\_paid : num
  - sourcing\_channel: chr
  - residence\_area\_type : chr
  - premium : num
  - default : num
- head & tail: shows that we are lucky we have quite bet a clear data.
- anyNA: we see that we don't have missing value at whole dataset.

Please refer Appendix A for Source Code.

```
oid (num)

operc_premium_paid_by_cash_credit (num)

oage_in_days (num)

olncome (num)

oCount_3-6 months late (num)

oCount_nore_than 12 months late (num)

oCount more_than 12 months late (num)

oCount more_than 12 months late (num)

oNaritalStatus (Factor w/ 2 levels "1","0")

oVeh_Owned (num)

oNo_of_dep (num)

oNo_of_dep (num)

oNo_of_dep (num)

on_of_premiums_paid (num)

on_of_premiums_paid (num)

on_of_premiums_paid (num)

osucring_channel(chr)

oresidence_area_type (chr)

opremium (num)

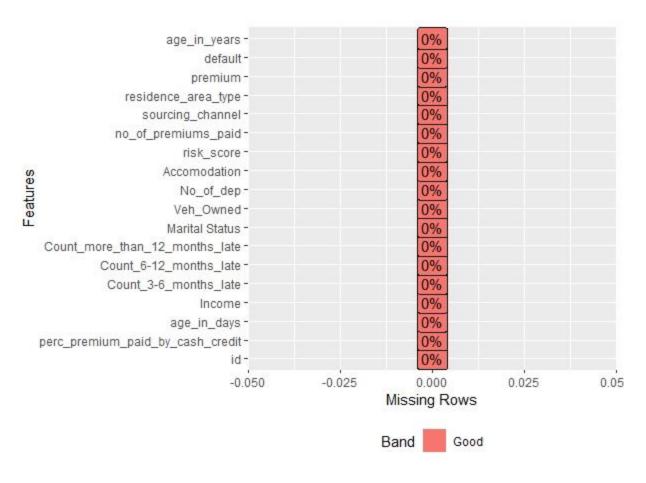
odefault (num)

odefault (num)

odefault (num)
```

Dataset structure

.:



Missing Value

# Initial Exploratory Data Analysis

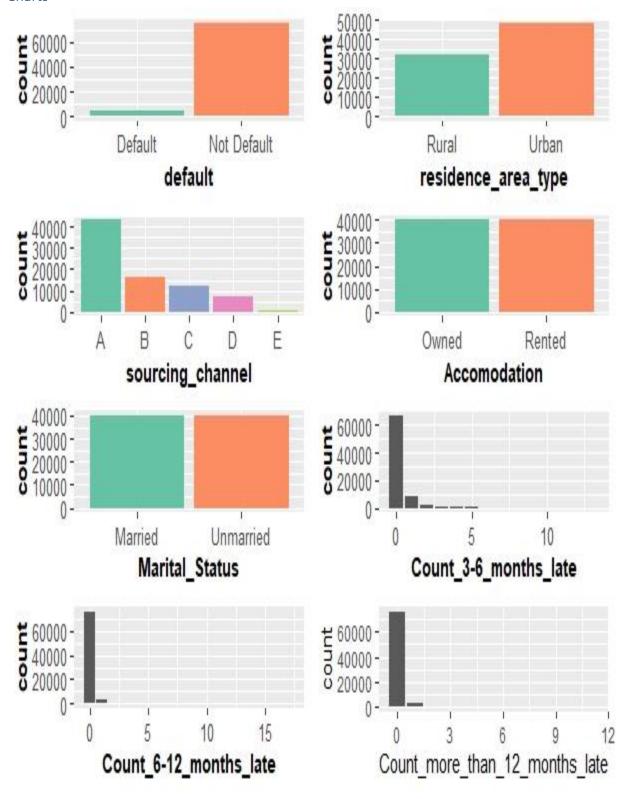
### Univariate Analysis

#### **Five Numbers**

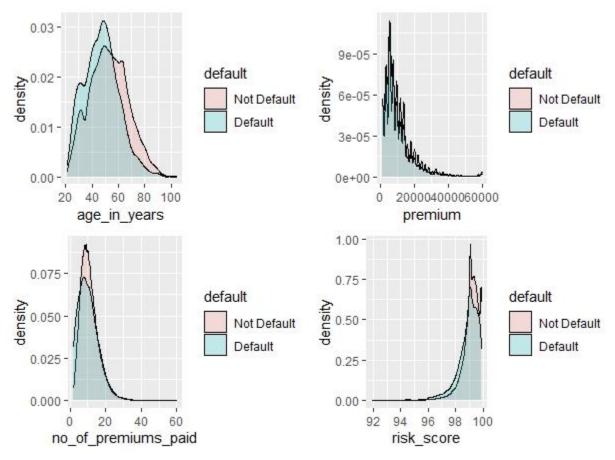
Variable	Min.	1st Qu.	Median	Mean	3rd Qu.	Max.
age_in_years	21.0	42.0	52.0	56.4	63.0	104.0
Premium	1200	5400	7500	17580	13800	60000
no_of_premiums_paid	2.0	7.0	10.0	18.6	14.0	60.0
risk_score	91.90	98.83	99.18	97.86	99.52	99.89
No_of_dep	1	2	3	2.6	3	4
Veh_Owned	1	1	2	2	3	3
Income	24030	108010	166560	18162658	252090	90262600

In Dataset we fix the variable age\_in\_days to be age\_in\_years to easiest the dealing with years.

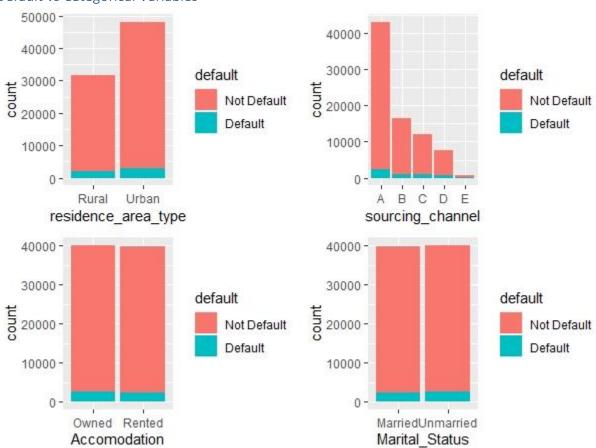




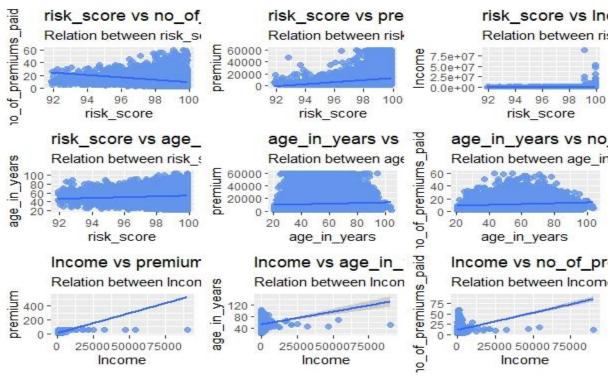
Bivariate Analysis Default vs Numerical Variables

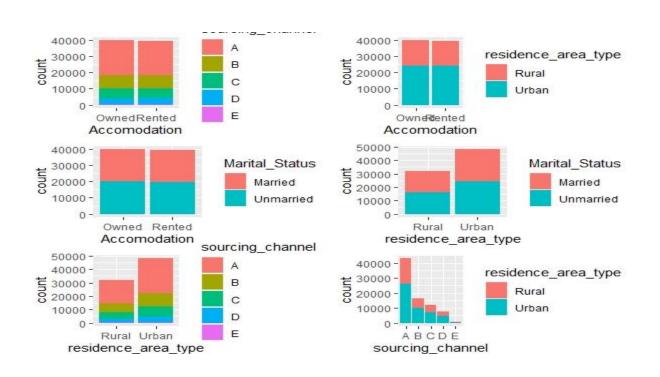


### Default vs Categorical Variables



### **Correlation Analysis**





### Data pre-processing

#### Removal of Unwanted Variables

Variable to be removed are:

- Id: we don't need it.
- Age\_in\_days: while we are generateing new variable from this variable but in years format, so we don't need it any more.

#### Missing Value Treatment

There are no messing data in the dataset.

#### **Outlier Treatment**

The Method of outliers detection we are going to use is based on the **percentiles**. With the percentiles method, all observations that lie outside the interval formed by the 1 and 99. percentiles will be considered as potential outlier, after that simply we are going to remove the observation with outlier.

Please refer Appendix A for Source Code.

#### Variable Transformation

We realize that we need to maintain (change type, rename) some variable as follows:

- #Marital Status
- #Count\_3\_6\_months\_late
- # Count\_6\_12\_months\_late
- #Veh\_Owned
- #No\_of\_dep

- #Accomodation
- #sourcing\_channel
- #residence\_area\_type
- #default

#### Addition of new variables

We add the following:

- Age\_in\_years

Please refer Appendix A for Source Code.

## **Exploratory Data Analysis**

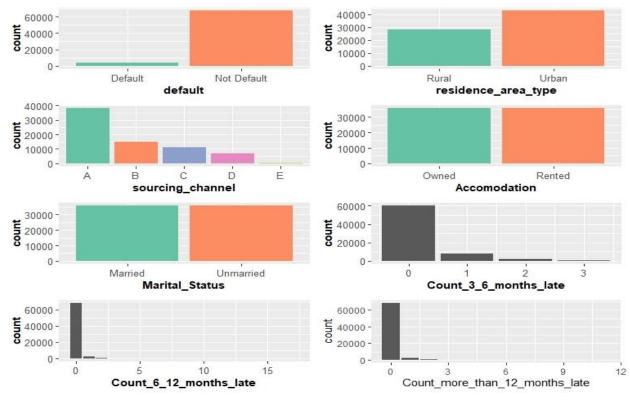
### Relationship among variables, important variables

#### **Five Numbers**

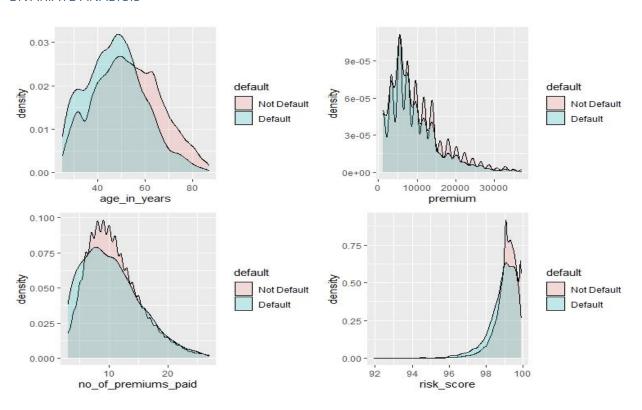
Variable	Min.	1st Qu.	Median	Mean	3rd Qu.	Max.
age_in_years	25.0	42.0	52.0	53.6	62.0	87
Premium	1200	5400	7500	12960	13800	36900
no_of_premiums_paid	3.0	7.0	10.0	12.0	13.0	27.0
risk_score	91.96	98.83	99.18	97.87	99.51	99.89
No_of_dep	1	2	3	2.6	3	4
Veh_Owned	1	1	2	2	3	3

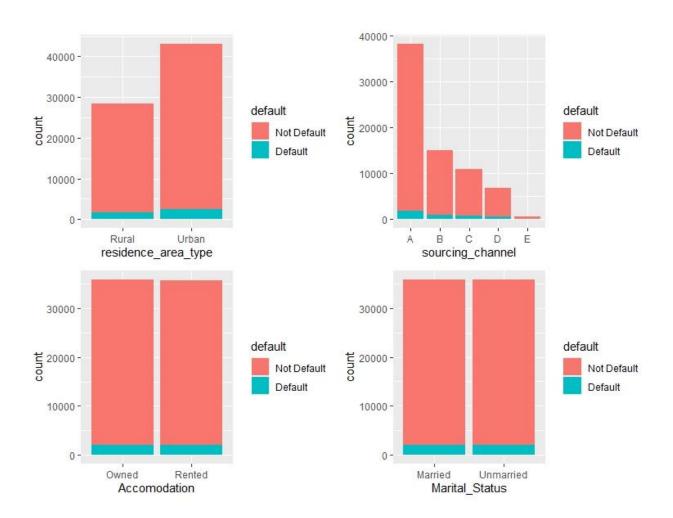
### Insightful Visualizations

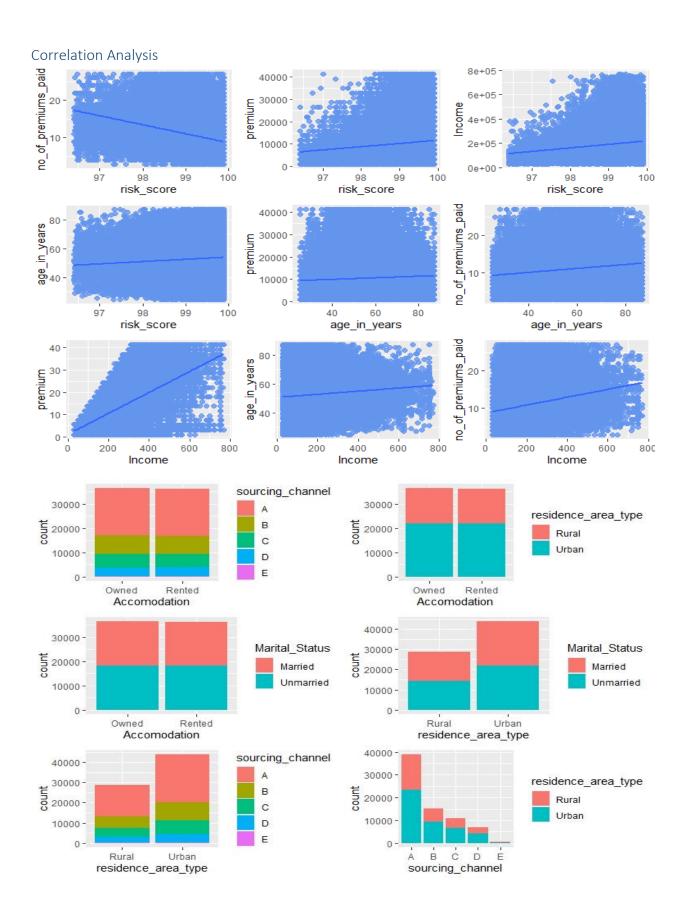
#### **UNIVARIATE ANALYSIS**



#### **BIVARIATE ANALYSIS**







### Analytical approach

We are going to use Random forest and logistic regression techniques to build the models and then we will compare the results to choice the best model.

We will divide dataset into two parts as known as train data and test data as (80 %, 20%) respectively.

We will use confusion matrix, AUC, sensitivity and specificity techniques to compare the models and chose the best one for our case.

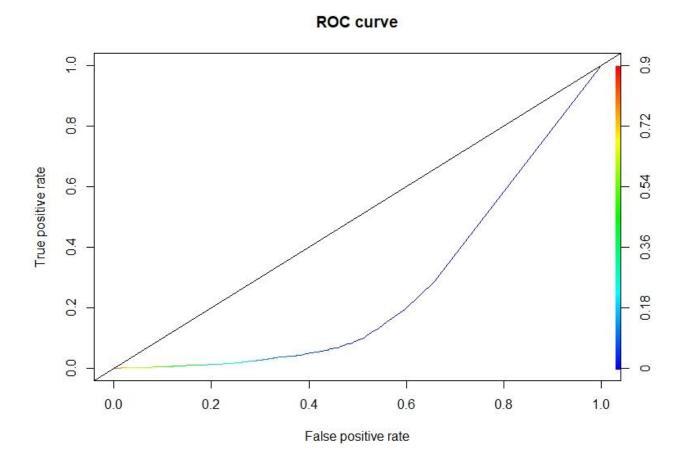
### **Modelling Process**

As we mention previously, we are going to use Random forest and logistic regression techniques to solve this problem.

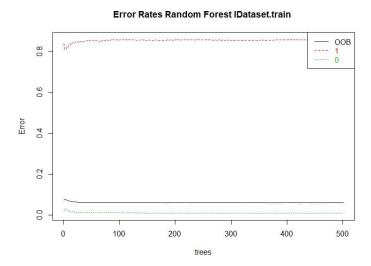
#### Random Forest

After we split data to train and test dataset (80%, 20%), we start with randomForest method in randomForest package, first we realize that using calculated AUC the best combination of variables as follows:

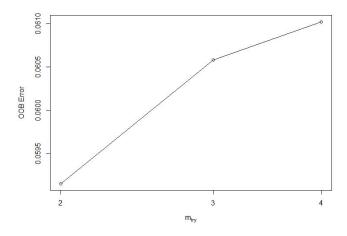
 $ncome + Count\_3\_6\_months\_late + Count\_6\_12\_months\_late + Count\_more\_than\_12\_months\_late + risk\_score\_than\_12\_months\_late + risk\_score\_than\_13\_months\_late + risk\_sc$ 



so we start building model and then find the best number of trees is 251.



ow we will "tune" the Random Forest by trying different m values, We will stick with 251 trees (odd number of trees are preferable). The returned forest, "tRndFor" is the one corresponding to the best m



List the importance of the variables. Larger the MeanDecrease values the more important the variable.

```
1 MeanDecreaseAccuracy MeanDecreaseGini
                                  2.087238 16.657514
                                                                   16.05497
                                                                                    430.8145
Income
Count_3_6_months_late
                                 57.145825 -2.797534
                                                                   27.21822
                                                                                    316.4784
Count_6_12_months_late
                                121.721833 26.158026
                                                                   68.58116
                                                                                    571.8026
Count_more_than_12_months_late
                                 65.178440
                                           4.587669
                                                                   34.77560
                                                                                    285.7453
                                                                                     363.0098
 isk_score
                                  9.831201 12.097804
                                                                   16.12197
```

Lets make predictions on the training data and measure the prediction error rate.

# > print('accuracy is ')

```
[1] "accuracy is "
> sum(diag(tb.train))/sum(tb.train)
[1] 0.9512413
```

Now using the tuned Random Forest from the previous step, and make prediction on test data

```
> print('accuracy is ')
[1] "accuracy is "
> sum(diag(tb.test))/sum(tb.test)
[1] 0.9419294
```

Finaly we get this result

- #trainData accuracy = 95
- #trainData sensitivity = 99
- #trainData specificity = 20
- #testData accuracy = 94
- #testData sensitivity = 99
- #testData specificity = 11

Please refer Appendix A for Source Code.

#### Logistic Regression

After Split the data into train and test dataset. (80%, 20%) We apply logistic regression known function glm using calculated AUC the best combination of variables as follows:

 $ncome + Count\_3\_6\_months\_late + Count\_6\_12\_months\_late + Count\_more\_than\_12\_months\_late + risk\_score$ 

#### we get this summary

```
summary(LRmodel)
call:
glm(formula = default ~ Income + Count_3_6_months_late + Count_6_12_months_la
    Count_more_than_12_months_late + risk_score, family = binomial,
    data = IDataset.train2)
Deviance Residuals:
                     Median
                               3Q
0.2867
    Min
               1Q
           0.2245
-2.9891
                     0.2466
                                         2.4023
Coefficients:
                                       Estimate Std. Error z value Pr(>|z|)
.469e+01 2.883e+00 -12.032 < 2e-16
(Intercept)
                                     -3.469e+01
                                                                       < 2e-16
                                     1.273e-06
-9.283e-01
Income
                                                  1.939e-07
                                                               6.567
Count_3_6_months_late1
                                                  4.815e-02 -19.280
                                                                                ***
Count_3_6_months_late2
                                     -1.365e+00
                                                  6.792e-02 -20.094
                                                                                ***
                                                                                 ***
                                       .578e+00
                                                  9.898e-02 -15.946
Count_3_6_months_1ate3
                                     -1.962e+00
                                                  1.414e-01 -13.878
Count_3_6_months_late4
                                                                             ·16
Count_3_6_months_late5
                                        782e+00
                                                  2.124e-01
                                                              -8.386
```

```
-5.663 1.49e-08 ***
-3.958 7.56e-05 ***
                                                          3.451e-01
Count_3_6_months_late6
                                          -1.955e+00
                                          -2.174e+00
                                                          5.493e-01
Count_3_6_months_late7
                                          -2.130e+00
                                                         8.028e-01
                                                                       -2.653
                                                                                 0.00798 **
Count_3_6_months_late8
Count_3_6_months_late9
Count_3_6_months_late10
Count_3_6_months_late11
Count_3_6_months_late12
Count_3_6_months_late13
                                                                       -2.096
-0.023
                                          -2.950e+00
                                                         1.408e+00
                                                                                  0.03611
                                                         5.354e+02
5.354e+02
                                          -1.214e+01
                                                                                  0.98191
                                          -1.412e+01
                                                                       -0.026
                                                                                  0.97896
                                                         5.354e+02
5.354e+02
                                          -1.570e+01
-1.726e+01
                                                                       -0.029
                                                                                  0.97661
                                                                       -0.032
                                                                                  0.97429
Count_6_12_months_late1
                                          -1.561e+00
                                                         6.085e-02 -25.652
                                                                                  < 2e-16 ***
                                          -2.214e+00
                                                         1.065e-01 -20.790
1.532e-01 -17.333
                                                                                  < 2e-16 ***
Count_6_12_months_late2
                                                                                  < 2e-16 ***
                                          -2.656e+00
Count_6_12_months_late3
                                                                                  < 2e-16 ***
                                          -2.821e+00
                                                         2.351e-01 -12.001
Count_6_12_months_late4
                                                                                 < 2e-16 ***
0.00020 ***
                                          -3.167e+00
-1.937e+00
                                                         3.857e-01
5.208e-01
                                                                       -8.211
-3.719
Count_6_12_months_late5
Count_6_12_months_late6
Count_6_12_months_late7
Count_6_12_months_late8
Count_6_12_months_late9
                                          -3.679e+00
-3.159e+00
1.012e+01
                                                                                3.71e-05 ***
0.03057 *
                                                         8.919e-01
                                                                       -4.125
                                                         1.461e+00
3.780e+02
                                                                       -2.163
0.027
                                                                                  0.97865
                                                         5.354e+02
Count_6_12_months_late10
                                           1.102e+01
                                                                        0.021
                                                                                  0.98358
                                                                                  0.24538
                                                                       -1.162
Count_6_12_months_late11
                                          -2.249e+00
                                                         1.936e+00
                                                         5.354e+02
                                                                                  0.97830
                                          -1.456e+01
                                                                       -0.027
Count_6_12_months_late12
                                          -1.566e+01
                                                                       -0.029
                                                                                  0.97667
                                                         5.354e+02
Count_6_12_months_late13
Count_6_12_months_late14
Count_6_12_months_late15
                                           1.204e+01
                                                         5.354e+02
5.354e+02
                                                                        0.022
                                                                                  0.98205
                                           1.090e+01
                                                                        0.020
                                                                                  0.98376
Count_6_12_months_late17
Count_more_than_12_months_late1
Count_more_than_12_months_late2
                                                                       -0.032
                                          -1.699e+01
                                                         5.354e+02
                                                                                  0.97468
                                                                     -17.785
-12.430
-5.247
                                                                                  < 2e-16 ***
< 2e-16 ***
                                          -1.090e+00
                                                         6.130e-02
                                                         1.219e-01
2.290e-01
                                          -1.516e+00
                                                                                1.55e-07 ***
                                          -1.202e+00
Count_more_than_12_months_late3
Count_more_than_12_months_late4
                                          -4.271e-01
                                                          3.679e-01
                                                                       -1.161
                                                                                  0.24571
Count_more_than_12_months_late5
                                          -1.713e+00
                                                         8.648e-01
                                                                       -1.981
                                                                                  0.04763 *
                                                         2.353e+02
                                                                                  0.95057
                                          -1.459e+01
                                                                       -0.062
Count_more_than_12_months_late6
                                                                                  0.50809
                                          -1.711e+00
-1.294e+01
                                                         2.585e+00
5.354e+02
                                                                       -0.662
Count_more_than_12_months_late7
Count_more_than_12_months_late8
                                                                                  0.98072
                                                                       -0.024
Count_more_than_12_months_late11 -1.481e+01
                                                         5.354e+02
                                                                       -0.028
                                                                                  0.97793
                                                                                  < 2e-16 ***
risk_score
                                            3.826e-01
                                                         2.920e-02
                                                                       13.104
Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for binomial family taken to be 1)
     Null deviance: 26927
                                 on 59373
                                              degrees of freedom
Residual deviance: 21931 on 59333
                                              degrees of freedom
AIC: 22013
Number of Fisher Scoring iterations: 12
```

#### important variables

```
newColName
                                                          Overall
                 Count_6_12_months_late1 25.65161232
15
     Count_6_12_months_late2 20.78954626

Count_3_6_months_late2 20.09360270

Count_3_6_months_late1 19.27993773

Count_more_than_12_months_late1 17.78483640

Count_6_2_months_late3 17.33317429
16
3
31
17
4
5
40
                   Count_3_6_months_late3 15.94593960
                   Count_3_6_months_late4 13.87846002
                                    risk_score 13.10430549
32
      Count_more_than_12_months_late2 12.42975245
18
                 Count_6_12_months_late4 12.00071310
6
                   Count_3_6_months_late5
                                                     8.38646951
19
                 Count 6 12 months late5 8.21052702
```

```
Income
                                                       6.56730612
                                                       5.66314699
                   Count_3_6_months_late6
33
21
8
20
9
22
                                                       5.24663015
      Count_more_than_12_months_late3
                 Count_6_12_months_late7
Count_3_6_months_late7
Count_6_12_months_late6
Count_3_6_months_late8
Count_6_12_months_late8
                                                      4.12512121
3.95806124
                                                       3.71908827
                                                       2.65283042
2.16268819
10
                   Count_3_6_months_late9
                                                       2.09569159
35
25
34
      Count_more_than_12_months_late5
Count_6_12_months_late11
                                                      1.98066902
                                                       1.16164609
      Count_more_than_12_months_late4
                                                      1.16084006
     Count_more_than_12_months_late7
Count_more_than_12_months_late6
Count_3_6_months_late13
Count_6_12_months_late17
Count_3_6_months_late12
37
36
14
                                                      0.66181236
                                                      0.06199110
                                                      0.03223092
0.03174036
30
13
                                                      0.02932111
                Count_6_12_months_late13
                                                      0.02924970
39
26
23
12
38
11
28
24
    Count_more_than_12_months_late11
                                                      0.02766113
                Count_6_12_months_late12
                                                      0.02719766
                                                      0.02676606
                  Count_6_12_months_late9
                                                      0.02637302
                  Count_3_6_months_late11
     0.02416165
                                                      0.02267659
                                                      0.02249392
                                                      0.02058355
29
                Count_6_12_months_late15
                                                      0.02035602
```

lets see model performances on train data

```
> print('accuracy is ')
[1] "accuracy is "
> sum(diag(tb.train2))/sum(tb.train2)
[1] 0.9423653
```

let us check accuracy on test data set

```
> print('accuracy is ')
[1] "accuracy is "
> sum(diag(tb.test2))/sum(tb.test2)
[1] 0.9399084
```

Finaly we get this result

- #trainData accuracy = 94
- #trainData sensitivity = 94
- #trainData specificity = 57
- #testData accuracy = 93
- #testData sensitivity = 94
- #testData specificity = 51

Please refer Appendix A for Source Code.

## Model comparisons

Model	Accuracy	Accuracy	sensitivity	sensitivity	specificity	specificity
	on train	on test	on train	on test	on train	on test
	data	data	data	data	data	data
Random Forest	95	94	99	99	20	11
Logistic Regression	94	93	94	94	57	51

Please refer Appendix A for Source Code.

### Interpretation from the best model

While the Accuracy of first technique (Random Forest) is better than the second one (Logistic Regression), also sensitivity do well.

We can say the first technique (Random Forest) is the best.

# Business insights and Recommendations

The important variable is

- Count\_6\_12\_months\_late
- Count\_3\_6\_months\_late
- Count\_more\_than\_12\_months\_late
- risk\_score

this is mean that the **history of the customer premium paid** is significantly and has big impact on the target variable Default.

```
Appendix A – Source Code
library(readxl)
library(plyr)
library(ggplot2)
Insurance Premium Default Dataset <- read excel("Data/Capstone</pre>
Project/Insurance Premium Default-Dataset.xlsx")
View (Insurance Premium Default Dataset)
#Retrieve the dimension of an object.
dim(Insurance Premium Default Dataset)
#Get the names of an object.
names(Insurance Premium Default Dataset)
#Display the internal structure of an dataset.
str(Insurance_Premium_Default_Dataset)
#Returns the first 10 rows of the dataset.
head (Insurance Premium Default Dataset, 10)
#Returns the last 10 rows of the dataset.
tail (Insurance Premium Default Dataset, 10)
#Return a summary of the dataset variables.
summary(Insurance Premium Default Dataset)
#check if ther is any NA value in dataset
anyNA(Insurance Premium Default Dataset)
#preparing variables
```

```
#generate age in years
Insurance Premium Default Dataset$age in years =
as.integer(format(round(Insurance Premium Default Dataset$age in days/360,
0), nsmall = 0))
#convert from quantitative to qualitative
#Marital Status
Insurance Premium Default Dataset$`Marital Status` <-</pre>
factor (Insurance Premium Default Dataset$`Marital Status`, order = F, levels
Insurance Premium Default Dataset$Marital Status <-
factor (mapvalues (Insurance Premium Default Dataset$`Marital Status`, from =
c("1", "0"), to = c("Married", "Unmarried")))
#Accomodation
Insurance Premium Default Dataset$Accomodation <-
factor (Insurance Premium Default Dataset $Accomodation, order = F, levels
=c("1","0"))
Insurance Premium Default Dataset$Accomodation <-</pre>
factor (mapvalues (Insurance Premium Default Dataset$Accomodation, from =
c("1", "0"), to = c("Owned", "Rented")))
#sourcing channel
Insurance Premium Default Dataset$sourcing channel =
as.factor(Insurance Premium Default Dataset$sourcing channel)
#residence area type
Insurance Premium Default Dataset$residence area type =
as.factor(Insurance Premium Default Dataset$residence area type)
#default
Insurance Premium Default Dataset$default =
as.factor(Insurance Premium Default Dataset$default)
Insurance Premium Default Dataset$default <-</pre>
factor (mapvalues (Insurance Premium Default Dataset$default, from = c("1",
"0"), to = c("Not Default", "Default")))
#objects in the dataset can be accessed by simply giving their names
attach(Insurance Premium Default Dataset)
summary(Insurance Premium Default Dataset)
# Load DataExplorer for exploratory data analysis.
library(DataExplorer)
# This function helps to visualize data structure in network graph format.
```

```
plot str(Insurance Premium Default Dataset, type="d", fontSize = 25)
# plot missing data
plot missing (Insurance Premium Default Dataset)
# Check the fivenumber summary of variables
summary(fivenum(Insurance Premium Default Dataset$age in years))
summary(fivenum(Insurance Premium Default Dataset$premium))
summary (fivenum (Insurance Premium Default Dataset$no of premiums paid))
summary(fivenum(Insurance Premium Default Dataset$risk score))
summary(fivenum(Insurance Premium Default Dataset$No of dep))
summary(fivenum(Insurance Premium Default Dataset$Veh Owned))
summary(fivenum(Insurance Premium Default Dataset$Income))
### UNIVARIATE ANALYSIS
library(ggplot2)
library(grid)
library(gridExtra)
## visualize properties of all categorical variables
# Setting up the aesthetics
unipar = theme(legend.position = "none") +
  theme (axis.text = element text (size = 10),
        axis.title = element text(size = 11),
        title = element text(size = 13, face = "bold"))
# Define color brewer
col1 = "Set2"
# Plotting the bar charts
q1=qqplot(Insurance Premium Default Dataset, aes(x=default, fill=default)) +
geom bar()+ unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
q2=qqplot(Insurance Premium Default Dataset, aes(x=residence area type,
fill=residence area type)) + geom bar()+ unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g3=ggplot(Insurance Premium Default Dataset, aes(x=sourcing channel,
fill=sourcing channel)) + geom bar() + unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g4=ggplot(Insurance Premium Default Dataset, aes(x=Accomodation,
fill=Accomodation)) + geom_bar()+ unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
```

```
g5=ggplot(Insurance Premium Default Dataset, aes(x=Marital Status,
fill=`Marital Status`)) + geom bar()+ unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
q6=qqplot(Insurance Premium Default Dataset, aes(x=`Count 3-6 months late`,
fill=`Count 3-6 months late`)) + geom bar()+ unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g7=ggplot(Insurance Premium Default Dataset, aes(x=`Count 6-12 months late`,
fill=`Count 6-12 months late`)) + geom bar()+ unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g8=ggplot(Insurance Premium Default Dataset) + geom bar(aes(x = geometric premium Default Dataset) + geometric premium Default Dataset)
Count more than 12 months late)) + scale fill brewer(palette=col2)
# Partitioning the barcharts
qrid.arrange(q1,q2,q3,q4,q5,q6,q7,q8,ncol=2)
### BIVARIATE ANALYSIS
# Setting up the aesthetics
bipar1 = theme(legend.position = "none") + theme light() +
  theme(axis.text = element text(size = 10),
        axis.title = element text(size = 11),
        title = element text(size = 13, face = "bold"))
# Define color brewer
col2 = "Set2"
# default vs numerical variables
p1=ggplot(Insurance Premium Default Dataset,
          aes (x = age in years, #quantitative variable)
               fill = factor (default,
                             levels = c("Not Default", "Default"),
                              labels = c("Not Default", "Default")))) +
  geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "age in years")
p2=ggplot(Insurance Premium Default Dataset,
          aes(x = premium, #quantitative variable
               fill = factor(default,
                             levels = c("Not Default", "Default"),
                             labels = c("Not Default", "Default")))) +
```

```
geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "premium")
p3=ggplot(Insurance Premium Default Dataset,
          aes (x = no of premiums paid, #quantitative variable
              fill = factor (default,
                             levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "no of premiums paid")
p4=ggplot (Insurance Premium Default Dataset,
          aes(x = risk score, #quantitative variable
              fill = factor(default,
                            levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density (alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "risk score")
# Partitioning the boxplots
grid.arrange (p1, p2, p3, p4, ncol=2)
# Setting up the aesthetics
bipar2 = theme(legend.position = "top",
               legend.direction = "horizontal",
               legend.title = element text(size = 10),
               legend.text = element text(size = 8)) +
  theme (axis.text = element text (size = 10),
        axis.title = element text(size = 11),
        title = element text(size = 13, face = "bold"))
library(dplyr)
# default vs categorical variables
# stacked bar chart
p8 = ggplot(Insurance Premium Default Dataset,
         aes (x = residence area type,
             fill = factor (default,
                           levels = c("Not Default", "Default"),
                           labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "residence area type",
       title = "Custome default by residence area type") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
```

```
p9 = ggplot (Insurance Premium Default Dataset,
            aes (x = sourcing channel,
                fill = factor(default,
                              levels = c("Not Default", "Default"),
                              labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "sourcing channel",
       title = "Custome default by sourcing channel") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
p10 = ggplot(Insurance_Premium_Default_Dataset,
            aes (x = Accomodation,
                fill = factor (default,
                              levels = c("Not Default", "Default"),
                              labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "Accomodation",
       title = "Custome default by Accomodation") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
p11 = ggplot (Insurance Premium Default Dataset,
             aes(x = Marital Status,
                 fill = factor (default,
                               levels = c("Not Default", "Default"),
                               labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "Marital Status",
       title = "Custome default by Marital Status") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
# Partitioning the boxplots
grid.arrange(p8,p9,p10,p11,ncol=2)
# removing unwante
IDataset = Insurance Premium Default Dataset[, c(2, 4, 5, 6, 7, 9, 10, 11, 12,
13, 14, 15, 16, 18, 19, 17 ) 1
IDataset = IDataset %>%
  rename(
    Count 3 6 months late = `Count 3-6 months late`,
   Count 6 12 months late = `Count 6-12 months late`
  )
attach(IDataset)
#outlier treatment
```

```
#income
lower bound <- quantile(IDataset$Income, 0.01)</pre>
upper bound <- quantile (IDataset $Income, 0.99)
outlier ind <- which(IDataset$Income < lower bound | IDataset$Income >
upper bound)
if( length(outlier ind) > 0)
IDataset = IDataset[-outlier ind, ]
#perc premium paid by cash credit
lower bound <- quantile (IDataset$perc premium paid by cash credit, 0.01)
upper bound <- quantile (IDataset$perc premium paid by cash credit, 0.99)
outlier ind <- which (IDataset$perc premium paid by cash credit < lower bound
| IDataset$perc premium paid by cash credit > upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#Count 3 6 months late
lower bound <- quantile(IDataset$Count 3 6 months late, 0.01)</pre>
upper bound <- quantile(IDataset$Count 3 6 months late, 0.99)
outlier ind <- which (IDataset Count 3 6 months late < lower bound |
IDataset$Count 3 6 months late > upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#Count 6 12 months late
lower bound <- quantile (IDataset $Count 6 12 months late, 0.01)
upper bound <- quantile(IDataset$Count 6 12 months late, 0.99)
outlier ind <- which (IDataset $Count 6 12 months late < lower bound |
IDataset$Count 6 12 months late > upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#Count more than 12 months late
lower bound <- quantile (IDataset $Count more than 12 months late, 0.01)
upper bound <- quantile (IDataset $Count more than 12 months late, 0.99)
```

```
outlier ind <- which (IDataset $Count more than 12 months late < lower bound |
IDataset$Count more than 12 months late > upper bound)
if( length(outlier ind) > 0)
 IDataset = IDataset[-outlier ind, ]
#Veh Owned
lower bound <- quantile(IDataset$Veh Owned, 0.01)</pre>
upper bound <- quantile (IDataset$Veh Owned, 0.99)
outlier ind <- which (IDataset $ Veh Owned < lower bound | IDataset $ Veh Owned >
upper bound)
if( length(outlier ind) > 0)
 IDataset = IDataset[-outlier ind, ]
#No of dep
lower bound <- quantile(IDataset$No of dep, 0.01)</pre>
upper bound <- quantile (IDataset$No of dep, 0.99)
outlier ind <- which (IDataset$No of dep < lower bound | IDataset$No of dep >
upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#risk score
lower bound <- quantile(IDataset$risk score, 0.01)</pre>
upper bound <- quantile(IDataset$risk score, 0.99)
outlier ind <- which (IDataset$risk score < lower bound | IDataset$risk score
> upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#no of premiums paid
lower bound <- quantile (IDataset$no of premiums paid, 0.01)
upper bound <- quantile (IDataset$no of premiums paid, 0.99)
outlier ind <- which (IDataset$no of premiums paid < lower bound |
IDataset$no of premiums paid > upper_bound)
if( length(outlier ind) > 0)
```

```
#premium
lower bound <- quantile(IDataset$premium, 0.01)</pre>
upper bound <- quantile (IDataset$premium, 0.99)
outlier ind <- which (IDataset$premium < lower bound | IDataset$premium >
upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#age in years
lower bound <- quantile (IDataset $ age in years, 0.01)
upper bound <- quantile (IDataset$age in years, 0.99)
outlier ind <- which (IDataset$age in years < lower bound |
IDataset$age in years > upper bound)
if( length(outlier ind) > 0)
  IDataset = IDataset[-outlier ind, ]
#EDA again
# Check the fivenumber summary of variables
summary(fivenum(IDataset$age in years))
summary(fivenum(IDataset$premium))
summary(fivenum(IDataset$no of premiums paid))
summary(fivenum(IDataset$risk score))
summary(fivenum(IDataset$No of dep))
summary(fivenum(IDataset$Veh Owned))
summary(fivenum(IDataset$Income))
### UNIVARIATE ANALYSIS
library(ggplot2)
library(grid)
library(gridExtra)
## visualize properties of all categorical variables
# Setting up the aesthetics
unipar = theme(legend.position = "none") +
  theme (axis.text = element text(size = 10),
        axis.title = element text(size = 11),
```

IDataset = IDataset[-outlier ind, ]

```
title = element text(size = 13, face = "bold"))
# Define color brewer
col1 = "Set2"
# Plotting the bar charts
q1=qqplot(IDataset, aes(x=default, fill=default)) + qeom bar()+ unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g2=ggplot(IDataset, aes(x=residence area type, fill=residence area type)) +
geom bar()+ unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
g3=ggplot(IDataset, aes(x=sourcing channel, fill=sourcing channel)) +
geom bar()+ unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
g4=ggplot(IDataset, aes(x=Accomodation, fill=Accomodation)) + geom bar()+
unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
q5=qqplot(IDataset, aes(x=Marital Status, fill=Marital Status)) + qeom bar()+
unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
q6=qqplot(IDataset, aes(x=Count 3 6 months late, fill=Count 3 6 months late))
+ geom bar()+ unipar + scale fill brewer(palette=col1)
# Plotting the bar charts
g7=ggplot(IDataset, aes(x=Count_6_12_months_late,
fill=Count 6 12 months late)) + geom bar() + unipar +
scale fill brewer(palette=col1)
# Plotting the bar charts
g8=ggplot(IDataset) + geom bar(aes(x = Count more than 12 months late)) +
scale fill brewer(palette=col2)
# Partitioning the barcharts
qrid.arrange(q1,q2,q3,q4,q5,q6,q7,q8,ncol=2)
### BIVARIATE ANALYSIS
# Setting up the aesthetics
bipar1 = theme(legend.position = "none") + theme light() +
  theme (axis.text = element text(size = 10),
       axis.title = element text(size = 11),
        title = element text(size = 13, face = "bold"))
```

```
# Define color brewer
col2 = "Set2"
# default vs numerical variables
p1=ggplot(IDataset,
          aes (x = age in years, #quantitative variable)
              fill = factor (default,
                            levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "age in years")
p2=ggplot(IDataset,
          aes(x = premium, #quantitative variable
              fill = factor(default,
                            levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density (alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "premium")
p3=ggplot(IDataset,
          aes (x = no of premiums paid, #quantitative variable
              fill = factor (default,
                            levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
visible
  labs(fill = "default", # setting title of legend
       x = "no of premiums paid")
p4=qqplot(IDataset,
          aes(x = risk score, #quantitative variable
              fill = factor(default,
                            levels = c("Not Default", "Default"),
                            labels = c("Not Default", "Default")))) +
  geom density(alpha = 0.2) + #setting transparency of graph to keep overlaps
  labs(fill = "default", # setting title of legend
       x = "risk score")
# Partitioning the boxplots
grid.arrange (p1, p2, p3, p4, ncol=2)
# Setting up the aesthetics
bipar2 = theme(legend.position = "top",
               legend.direction = "horizontal",
```

```
legend.title = element text(size = 10),
               legend.text = element text(size = 8)) +
  theme (axis.text = element text(size = 10),
        axis.title = element text(size = 11),
        title = element text(size = 13, face = "bold"))
library(dplyr)
# default vs categorical variables
# stacked bar chart
p8 = ggplot(IDataset,
            aes(x = residence area type,
                fill = factor(default,
                              levels = c("Not Default", "Default"),
                              labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "residence area type") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
p9 = ggplot(IDataset,
            aes (x = sourcing channel,
                fill = factor (default,
                              levels = c("Not Default", "Default"),
                              labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "sourcing channel") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
p10 = ggplot(IDataset,
             aes (x = Accomodation,
                 fill = factor(default,
                               levels = c("Not Default", "Default"),
                               labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "Accomodation") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
p11 = ggplot(IDataset,
             aes (x = Marital Status,
                 fill = factor (default,
                               levels = c("Not Default", "Default"),
                               labels = c("Not Default", "Default")))) +
  labs(fill = "default", # setting title of legend
       x = "Marital Status") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
# Partitioning the boxplots
grid.arrange(p8,p9,p10,p11,ncol=2)
# correlation analysis
#scatter plot
```

```
c1 = ggplot(IDataset,aes(x = risk score,y = no of premiums paid)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs (x = "risk score", #specifying the labels of axes and title of plot
       y = "no of premiums paid") +
  geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c2 = ggplot(IDataset, aes(x = risk score, y = premium)) +
  geom point(color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs(x = "risk score", \#specifying the labels of axes and title of plot
       y = "premium") +
  geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c3 = ggplot(IDataset, aes(x = risk score, y = Income)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs(x = "risk score", #specifying the labels of axes and title of plot
       y = "Income") +
  geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c4 = ggplot(IDataset, aes(x = risk score, y = age in years)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs (x = "risk score", #specifying the labels of axes and title of plot
       y = "age in years") +
  geom smooth (method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c5 = ggplot(IDataset, aes(x = age in years, y = premium)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
```

```
labs (x = "age in years", #specifying the labels of axes and title of plot
       y = "premium") +
  geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c6 = ggplot(IDataset, aes(x = age in years, y = no of premiums paid)) +
  geom point(color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs (x = "age in years", #specifying the labels of axes and title of plot
       y = "no of premiums paid") +
  geom smooth (method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c7 = ggplot(IDataset, aes(x = Income/1000, y = premium/1000)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs (x = "Income", #specifying the labels of axes and title of plot
       y = "premium") +
  geom smooth (method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c8 = qqplot(IDataset, aes(x = Income/1000, y = age in years)) +
  geom point (color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs(x = "Income", #specifying the labels of axes and title of plot
       y = "age in years") +
  geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
#scatter plot
c9 = ggplot(IDataset, aes(x = Income/1000, y = no of premiums paid)) +
  geom point(color="cornflowerblue", #setting the colour, size and
transparency(alpha) of the points
             size = 2,
             alpha=.8) +
  labs(x = "Income", #specifying the labels of axes and title of plot
       y = "no of premiums paid") +
```

```
geom smooth(method = "lm") # this adds a linear trend line which is useful
to summarize the relationship between the two variables
grid.arrange(c1, c2, c3, c4, c5, c6, c7, c8, c9, ncol=3)
# stacked bar chart
cc1 = ggplot(IDataset,
             aes (x = Accomodation,
                 fill = factor(sourcing channel))) +
  labs(fill = "sourcing channel", # setting title of legend
       x = "Accomodation") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
cc2 = ggplot(IDataset,
             aes (x = Accomodation,
                 fill = factor(residence area type))) +
  labs(fill = "residence area type", # setting title of legend
       x = "Accomodation") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
cc3 = ggplot(IDataset,
             aes (x = Accomodation,
                 fill = factor(Marital_Status))) +
  labs(fill = "Marital Status", # setting title of legend
       x = "Accomodation") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
cc4 = ggplot(IDataset,
             aes (x = residence area type,
                 fill = factor(Marital Status))) +
  labs(fill = "Marital Status", # setting title of legend
       x = "residence_area_type") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
cc5 = ggplot(IDataset,
             aes(x = residence area type,
                 fill = factor(sourcing channel))) +
  labs(fill = "sourcing channel", # setting title of legend
       x = "residence area type") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
cc6 = ggplot(IDataset,
```

```
aes (x = sourcing channel,
                 fill = factor(residence area type))) +
  labs(fill = "residence area type", # setting title of legend
       x = "sourcing channel") +
  geom bar(position = "stack") #specifying the type of bar chart as stacked
grid.arrange(cc1, cc2, cc3, cc4, cc5, cc6, ncol=2)
seed = 134
set.seed(seed)
index = sample(1:nrow(IDataset), 0.80*nrow(IDataset))
IDataset.train1 = IDataset[index,]
IDataset.test1 = IDataset[-index,]
library(randomForest)
seed=1000
set.seed(seed)
#auc -> 0.1714639
#Income+Count 3 6 months late+Count 6 12 months late+Count more than 12 month
s late
\#IDataset.train1[, c(2,3,4,5)]
#auc -> 0.0501028
#Income+Count 3 6 months late+Count 6 12 months late+Count more than 12 month
s late+risk score
\#IDataset.train1[, c(2,3,4,5,9)]
#auc -> 0.03329917
#age in years+Income+Count 3 6 months late+Count 6 12 months late+Count more
than 12 months late+risk score
#IDataset.train1[, c(14, 2,3,4,5,9]
#auc -> 0.05851644
#age_in_years+Income+Count_3_6_months_late+Count_6_12_months_late+Count_more_
than 12 months late
#IDataset.train1[, c(14, 2,3,4,5)]
#auc -> 0.03141114
#age in years+Income+Count 3 6 months late+Count 6 12 months late+Count more
than 12 months late+sourcing channel+risk score
#c(14, 2,3,4,5,11,9)
```

```
#auc -> 0.0266754
#age in years+Income+Count 3 6 months late+Count 6 12 months late+Count more
than 12 months late+sourcing channel+premium+risk score
\#c(14, 2, 3, 4, 5, 11, 9, 13)
#auc -> 0.01334393
#A11
#build our random forest
rndFor = randomForest(default ~
\label{late+Count_3_6_months_late+Count_6_12_months_late+Count_more_than_12_months} Income + Count_3_6_months_late+Count_6_12_months_late+Count_more_than_12_months
late+risk score, data = IDataset.train1 ,
                       ntree=501, mtry = 3, nodesize = 10,
                       importance=TRUE)
#The error rate plot w.r.t number of trees reveals that anything more than,
sav 51
# trees is really not that valuable.
rndFor$err.rate
plot(rndFor, main="")
legend("topright", c("00B", "1", "0"), text.col=1:6, lty=1:3, col=1:3)
title(main="Error Rates Random Forest IDataset.train ")
set.seed(seed)
#Now we will "tune" the Random Forest by trying different m values.
#We will stick with 51 trees (odd number of trees are preferable).
#The returned forest, "tRndFor" is the one corresponding to the best m
tRndFor = tuneRF(x = IDataset.train1[, c(2,3,4,5,9)],
                  y= IDataset.train1 $default,
                  mtryStart = 3,
                  ntreeTry = 251,
                  stepFactor = 1.5,
                  improve = 0.0001,
                  trace=TRUE,
                  plot = TRUE,
                  doBest = TRUE,
                  nodesize = 10,
                  importance=TRUE
)
#List the importance of the variables. Larger the MeanDecrease values
#the more important the variable.
importance(tRndFor)
#Lets make predictions on the training data and measure the prediction error
rate.
```

```
IDataset.train1 $predict.class = predict(tRndFor, IDataset.train1 ,
type="class")
IDataset.train1 $prob1 = predict(tRndFor, IDataset.train1 ,
type="prob")[,"0"]
tb.train=table(IDataset.train1 $default, IDataset.train1 $predict.class)
print('accuracy is ')
sum(diag(tb.train))/sum(tb.train)
library (ROCR)
pred ROCR <- prediction(IDataset.train1 $prob1, IDataset.train1 $default)</pre>
roc ROCR <- performance(pred ROCR, measure = "tpr", x.measure = "fpr")</pre>
plot(roc ROCR, main = "ROC curve", colorize = T)
abline (a = 0, b = 1)
auc ROCR <- performance(pred ROCR, measure = "auc")</pre>
auc ROCR <- auc ROCR@y.values[[1]]</pre>
print('AUC is ')
auc ROCR
trainsensitivity2 = tb.train[2,2] / sum(tb.train[2, ])
trainsensitivity2
trainspecificity2 = tb.train[1,1] / sum(tb.train[1, ])
trainspecificity2
#Now using the tuned Random Forest from the previous step,
#and redo our errors and top decile calculations for the previously
identified threshold.
IDataset.test1$predict.class = predict(tRndFor, IDataset.test1 ,
type="class")
IDataset.test1$prob1 = predict(tRndFor, IDataset.test1 , type="prob")[,"0"]
tb.test=table(IDataset.test1 $default, IDataset.test1 $predict.class)
print('accuracy is ')
sum(diag(tb.test))/sum(tb.test)
testsensitivity2 = tb.test[2,2] / sum(tb.test[2, ])
testsensitivity2
testspecificity2 = tb.test[1,1] / sum(tb.test[1, ])
testspecificity2
```

```
#result
#train accuracy = 95
\#train sensitivity = 99
#train specificity = 20
#test accuracy = 94
#train sensitivity = 99
#train specificity = 11
#with smoote
# library(DMwR)
# set.seed(seed)
# index = sample(1:nrow(IDataset), 0.80*nrow(IDataset))
# IDataset.train1 = IDataset[index,]
# IDataset.test1 = IDataset[-index,]
# ## Smote : Synthetic Minority Oversampling Technique To Handle default
Imbalancy In Binary Classification
# IDataset.train.balanced.data1 <- SMOTE(default ~.,
as.data.frame(IDataset.train1[, c(2,3,4,5,9,16)]), perc.over = 4800, k = 5,
perc.under = 1000)
# as.data.frame(table(IDataset.train.balanced.data1$default))
# ## Smote : Synthetic Minority Oversampling Technique To Handle default
Imbalancy In Binary Classification
# IDataset.test.balanced.data1 <- SMOTE(default ~.,
as.data.frame(IDataset.test1[, c(2,3,4,5,9,16)]), perc.over = 4800, k = 5,
perc.under = 1000)
# as.data.frame(table(IDataset.test.balanced.data1$default))
# library(randomForest)
# seed=1000
# set.seed(seed)
```

```
# #build our random forest
# rndFor = randomForest(default ~
Income+Count 3 6 months late+Count 6 12 months late+Count more than 12 months
late+risk score, data = IDataset.train.balanced.data1 ,
                       ntree=501, mtry = 3, nodesize = 10,
                       importance=TRUE)
# #The error rate plot w.r.t number of trees reveals that anything more than,
sav 51
# # trees is really not that valuable.
# rndFor$err.rate
# plot(rndFor, main="")
# legend("topright", c("OOB", "1", "0"), text.col=1:6, lty=1:3, col=1:3)
# title(main="Error Rates Random Forest IDataset.train ")
# set.seed(seed)
# head(IDataset.train.balanced.data1)
# names(IDataset.train.balanced.data1)
# #Now we will "tune" the Random Forest by trying different m values.
# #We will stick with 51 trees (odd number of trees are preferable).
# #The returned forest, "tRndFor" is the one corresponding to the best m
# tRndFor = tuneRF(x = IDataset.train.balanced.data1[, -6],
                  y= IDataset.train.balanced.data1 $default,
#
                  mtryStart = 3,
#
                  ntreeTry = 251,
#
                  stepFactor = 1.5,
#
                  improve = 0.0001,
#
                  trace=TRUE,
#
                  plot = TRUE,
#
                  doBest = TRUE,
#
                  nodesize = 10,
#
                  importance=TRUE
# )
# #List the importance of the variables. Larger the MeanDecrease values
# #the more important the variable.
# importance(tRndFor)
# #Lets make predictions on the training data and measure the prediction
error rate.
IDataset.train.balanced.data1 , type="class")
# IDataset.train.balanced.data1 $prob1 = predict(tRndFor,
IDataset.train.balanced.data1 , type="prob")[,"0"]
# tbl=table(IDataset.train.balanced.data1 $default,
IDataset.train.balanced.data1 $predict.class)
```

```
# print('accuracy is ')
# sum(diag(tbl))/sum(tbl)
# library(ROCR)
# pred ROCR <- prediction(IDataset.train.balanced.data1 $prob1,
IDataset.train.balanced.data1 $default)
# roc ROCR <- performance(pred ROCR, measure = "tpr", x.measure = "fpr")</pre>
# plot(roc ROCR, main = "ROC curve", colorize = T)
\# abline (a = 0, b = 1)
# auc ROCR <- performance(pred ROCR, measure = "auc")</pre>
# auc ROCR <- auc ROCR@y.values[[1]]</pre>
# print('AUC is ')
# auc ROCR
# #Now using the tuned Random Forest from the previous step,
# #and redo our errors and top decile calculations for the previously
identified threshold.
# IDataset.test.balanced.data1$predict.class = predict(tRndFor,
IDataset.test.balanced.data1 , type="class")
# IDataset.test.balanced.data1$prob1 = predict(tRndFor,
IDataset.test.balanced.data1 , type="prob")[,"0"]
# tbl=table(IDataset.test.balanced.data1 $default,
IDataset.test.balanced.data1 $predict.class)
# print('accuracy is ')
# sum(diag(tbl))/sum(tbl)
# pred ROCR <- prediction(IDataset.test.balanced.data1 $prob1,
IDataset.test.balanced.data1 $default)
# roc ROCR <- performance(pred ROCR, measure = "tpr", x.measure = "fpr")</pre>
# plot(roc ROCR, main = "ROC curve", colorize = T)
\# abline(a = 0, b = 1)
# auc ROCR <- performance(pred ROCR, measure = "auc")</pre>
# auc ROCR <- auc ROCR@y.values[[1]]</pre>
# print('AUC is ')
# auc ROCR
# #result
# #train accuracy = 0.93
# #test accuracy = 0.94
## Split the data into train & test dataset. Split80:20
```

```
seed = 101
set.seed(seed)
index = sample(1:nrow(IDataset), 0.80*nrow(IDataset))
IDataset.train2 = IDataset[index,]
IDataset.test2 = IDataset[-index,]
## Let's check the count of unique value in the target variable
as.data.frame(table(IDataset.train2$default))
## Let's check the count of unique value in the target variable
as.data.frame(table(IDataset.test2$default))
# let us build the model with all varaibles
LRmodel = glm (default~
Income+Count 3 6 months late+Count 6 12 months late+Count more than 12 months
late+risk score , data = IDataset.train2, family= binomial)
summary(LRmodel)
# Using stepwise algorithm for removing insignificant variables
library (MASS)
log model = stepAIC(LRmodel, direction = "both", k=5)
summary(log model)
# lets see important variables
library(caret)
varImp(log model)
# convert to data frame
l = data.frame(varImp(log model))
1 <- cbind(newColName = rownames(1), 1)</pre>
rownames(1) <- 1:nrow(1)</pre>
# soritng the imprtance of varaible
l[with(l, order(-Overall)), ]
# lets see model performances on train data
# prediction on test dataset
IDataset.train2$prob1 = predict(log model, newdata= IDataset.train2,
type="response")
tb.train2 = table(IDataset.train2$prob1>0.50, IDataset.train2$default)
print('accuracy is ')
sum(diag(tb.train2))/sum(tb.train2)
```

```
trainsensitivity2 = tb.train2[2,2] / sum(tb.train2[2, ])
trainsensitivity2
trainspecificity2 = tb.train2[1,1] / sum(tb.train2[1, ])
trainspecificity2
# let us check accuracy on test data set
# prediction on test dataset
IDataset.test2$prob1 = predict(log model, newdata= IDataset.test2,
type="response")
tb.test2 = table(IDataset.test2$prob1>0.50, IDataset.test2$default)
print('accuracy is ')
sum(diag(tb.test2))/sum(tb.test2)
testsensitivity2 = tb.test2[2,2] / sum(tb.test2[2, ])
testsensitivity2
testspecificity2 = tb.test2[1,1] / sum(tb.test2[1, ])
testspecificity2
library(ineq)
#result
#train accuracy = 94
#train sensitivity = 94
#train specificity = 57
#test accuracy = 93
\#train sensitivity = 94
#train specificity = 51
```