

Date: _____

→ ~~Information Gathering~~
~~A problem in an organization~~
Identifying Decision Criteria

②

Every decision maker has criteria guiding his or her decision even if they are explicitly stated.

③

∴ Allocating weights to the criteria:-

If the relevant criteria are not equally important the decision maker must weight the items in order to give them the correct priority in the decision.

④ Developing Alternative:-

In this a decision maker needs to be creative and the alternative are only listed not evaluated. just ~~not~~ ~~get~~ yet.

way for job to be done.

Long Question

Decision making for making 8 steps:-

There are eight steps for decision making.

① Define the problem:-

Problem definition is crucial for making a good decision. This step identifies roots, causes, limiting assumption system & organizational and any stakeholder issues.

Everybody involved in the decision making process need to agree on a written problem definition before proceeding. Proceeding..

- Analysing Alternative -

Sometime a decision maker might be able to skip this step if one alternative scores highest on every criterion you would not consider the weight because that alternative would already be the top choices.

⑥ Selecting and alternative

In this step the decision making process is choosing the best or the one that generated the highest total.

Implementing the alternative

In this step the decision making process you put the decision into action conveying it to those affected and getting their commitment.

Evaluating Decision Effectiveness

In this last step the decision making process involves evaluating the outcome or result of the decision to see whether the problem was resolved.

Q. Define Suggesting for motivating employees.

Steps in Practising the skill.

Recognize individual difference.

Almost every contemporary motivation theory recognized that employees are not homogeneous.

Match people to Jobs:-

A great deal of evidence shows the motivational benefit of carefully matching people to jobs.