University of Sargodha

BS 2ⁿᵈ Term Examination 2017

Subject: Computer Sc./I. T/Software Engineering   Paper: Communication Skills (ENG: 2412)

Time Allowed: 2:30 Hours   **Maximum Marks: 80**

Note: Objective part is compulsory. Attempt any three questions from subjective part.

Objective Part   (Compulsory)

Q.1. Write short answers of the following in 2-3 lines each.   (2*16)

1. What is Context?
2. Enlist any two communication Styles?
3. Define Pseudo Listening.
4. What is Tempo?
5. Define Paralanguage. Pag 6, Q# 41
6. What are verbal modifiers?
7. Define Encoding.
8. Explain 'Imposed limits'.
9. What are Rituals Questions?
10. Why does Validation work?
11. How will you develop your interviewing skill?
12. Define Inductive Reasoning.
13. Enlist tips to handle questions.
14. Does silence convey Non verbal Communication?
15. Define Positive Feedback.
16. What is Prejudgment?

Subjective Part   (16*3)

Q.2. what are Perspectives in communication? Discuss factors affecting our Perspective.

Q.3. Discuss in detail four basic communication Styles.

Q.4. what is Active and passive listening. Suggest techniques for effective listening.

Q.5. what is Validation? Explain components of Validation.

Q.6 Explain processes for developing an effective presentation.