

# **University of Sargodha**

**BS 6<sup>th</sup> Term Examination 2019**

**Subject: Computer Science**

**Paper: Principles of Management (MNG-2212)**

**Time Allowed: 2:30 Hours**

**Maximum Marks: 80**

**Note: Objective part is compulsory. Attempt any three questions from subjective part.**

## **Objective Part (Compulsory)**

**Q.1. Write short answers of the following in 2-3 lines each on your answer sheet. (16\*2)**

- |                      |                          |                         |
|----------------------|--------------------------|-------------------------|
| 1. Manager           | 2. Planning              | 3. Figurehead           |
| 4. Entrepreneur      | 5. Political Environment | 6. Long term plan       |
| 7. Real Goals        | 8. Work Specialization   | 9. Staff Authority      |
| 10. Decentralization | 11. Human Resource       | 12. Employee Training   |
| 13. Filtering        | 14. Theory X             | 15. Goal setting Theory |
| 16. Equity Theory    |                          |                         |

## **Subjective Part (3\*16)**

- Q.2.** Explain why studying management history is important? What early evidence of management practice can you describe?
- Q.3.** Identify barriers to effective interpersonal communication and how to overcome them.
- Q.4.** Explain the types of problems and decisions. Contrast the decisions-making conditions.
- Q.5.** Compare and contrast approaches to goal setting and planning.
- Q.6.** Explain the importance of the human resource management process and the external influences that might affect that process.
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