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University of Sargodha

BS 2nd Semester/Term Examination 2020

Subject: IT

Paper: Principles of Management (BUSB-202)

Time Allowed: 2:30 Hours

Maximum Marks: 80

Note: Objective part is compulsory. Attempt any three questions from subjective part.

Objective Part

(Compulsory)

Q.1. Write short answers of the following in 2-3 lines each on your answer sheet.

(2*16)

- i. Define leadership?
- ii. Summarize the evolution of various management theories and concepts?
- iii. What is management?
- iv. Discuss the Importance and impact of organizational goal setting and organizational design?
- v. Write down three purpose of planning?
- vi. Evaluate the controlling functions?
- vii. Explain how environmental uncertainty affects organizational design?
- viii. What are conceptual skills of managers?
- ix. Explain why efficiency and effectiveness are important to management?
- x. Describe the rewards and challenges of being a manager?
- xi. Explain why studying management history is important?
- xii. What is purpose of Planning?
- xiii. Discuss the Systems Approach?
- xiv. Discuss the Contingency Approach?
- xv. Describe the seven dimensions of organizational culture?
- xvi. What is delegation skill?

Subjective Part (3*16)

- Q.2. Discuss eight steps in process of decision making?
- Q.3. Define Organization Structure. What are Horizontal & vertical Dimension of the organizations? Explain in detail.
- Q.4. Define Motivation? What are contemporary issues in Motivation? Explain with Example.
- Q.5. Write down fourteen principles of management by Foyal?
- Q.6. Explain different Leadership trades. What are different emerges approaches toward leadership?