

University of Sargodha

BS 2nd Term Examination 2022

Subject: Information Technology

Paper: Principles of Management (BUSB-202)

Time Allowed: 02:30 Hours

Maximum Marks: 60

Note: Objective part is compulsory. Attempt any three questions from subjective part.

Objective Part (Compulsory)

- Q.1.** Write short answers of the following in 2-3 lines each on your answer sheet. (2*12)
- i. Management
 - ii. Autocratic Style Leadership
 - iii. Path Goal Theory
 - iv. Credibility
 - v. Scientific Management
 - vi. Planning
 - vii. Organization
 - viii. Top Manager
 - ix. Socialization
 - x. Mission Statement
 - xi. Centralization
 - xii. Employee Empowerment

Subjective Part (3*12)

- Q.2.** Write a note on different roles played by managers.
Q.3. What is planning? Explain different steps involved in planning.
Q.4. What is the difference between managers & leaders?
Q.5. Write a note on trait theories & behavioral theories with example.
Q.6. Discuss in detail the motivation theories.

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