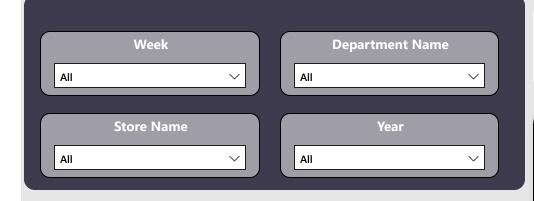
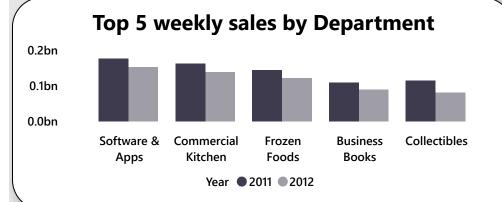
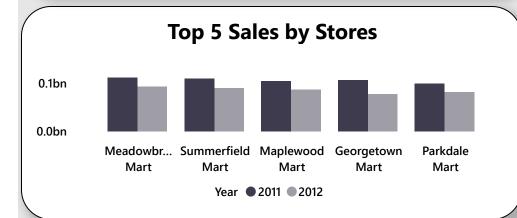
Sales Of Departmental Store









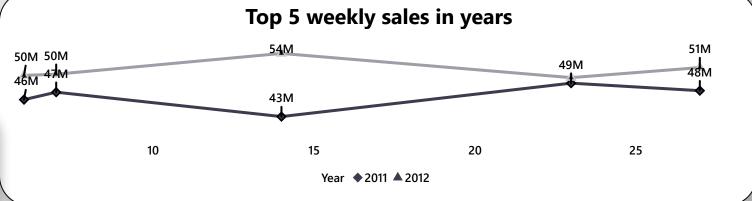
1.95bn Pre Year YTD Sales

2.00bn YTD Sales 2.45bn

Sales 2011

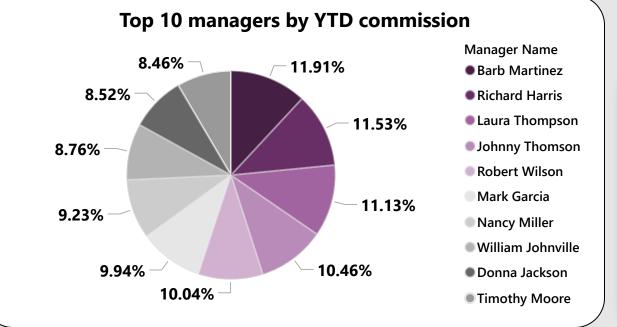
2.00bn

Sales 2012



Store Name	YTD Sales Index	Sales Index
Astoria Mart	105.97	82.85
Aurora Mart	106.67	88.25
Bayside Mart	103.57	82.88
Bridgetown Mart	104.20	82.41
Brookfield Mart	99.45	79.12
Cedarville Mart	108.71	86.59
Clearwater Mart	99.84	80.74
Cliffside Mart	94.99	75.19
Coastline Mart Total	100 75 102.57	79.09 81.70

Department Name	YTD Sales Index	Sales Index	
Beverages	0.00	6,923.23	
Gourmet Foods	197.97	125.36	
Small Appliances	101.64	97.07	
Natural & Organic	102.88	96.53	
Office Supplies	116.68	93.59	
Local Artisans	106.88	92.84	
Gluten-Free Shop	115.53	90.97	
Health & Pharmacy	107.44	89.14	
Safety & Security Total	107 50 102.57	88 06 81.70	



Top Stores & Managers

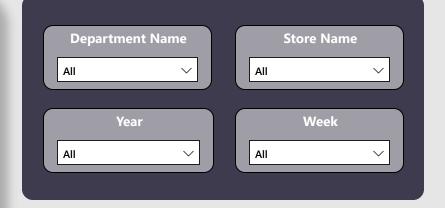




Manager Name	First Store Name	Sales_2012	Sales Index	Manager commission ▼
Barb Martinez	Meadowbrook Mart	92,771,189.24	83.51	463,855.95
Richard Harris	Summerfield Mart	89,827,709.38	81.78	449,138.55
Laura Thompson	Maplewood Mart	86,707,455.02	82.94	433,537.28
Johnny Thomson	Parkdale Mart	81,496,695.37	82.65	407,483.48
Robert Wilson	Coastline Mart	78,228,616.94	79.09	391,143.08
Total	Coastline Mart	429,031,665.95	82.03	2,145,158.33

Department Name	Sales_2011	Sales_2012 ▲
Beauty & Cosmetics	70,036,333.71	58,876,083.76
Bedding & Bath	70,528,162.77	59,510,812.89
Electronics & Tech	78,868,164.40	66,488,166.77
Collectibles	114,908,473.27	80,307,599.76
Men's Fashion	101,505,255.17	85,052,985.88
Snacks & Candy	103,321,597.71	89,199,337.00
Business Books	107,948,230.20	89,715,358.35
Frozen Foods	143,261,250.92	121,001,575.87
Commercial Kitchen	161,569,932.85	137,891,790.00
Software & Apps	176,476,325.00	151,629,440.98
Total	1,128,423,726.00	939,673,151.26

Store Name	Sales_2011	Sales_2012 ▼
Meadowbrook Mart	111,092,293.33	92,771,189.24
Summerfield Mart	109,837,002.36	89,827,709.38
Maplewood Mart	104,537,513.33	86,707,455.02
Parkdale Mart	98,607,881.42	81,496,695.37
Coastline Mart	98,916,894.74	78,228,616.94
Georgetown Mart	106,096,270.70	77,441,398.26
Timberwood Mart	91,922,684.19	71,920,056.12
Lakeview Mart	80,921,918.83	68,202,058.02
Star City	80,528,762.95	66,315,047.00
Riverside Mart	75,777,603.30	65,885,662.85
Total	958,238,825.15	778,795,888.20



The dashboard compares this week's sales with last year and YTD totals, showing which stores and departments are performing best or worst. It also tracks manager commissions and highlights where the business is growing or needs attention.