

Overview

**Profit** 

**My Performance** 



#### Year

FY2019

### Region

Select all

Australia

Canada

Central

France

Germany Northeast

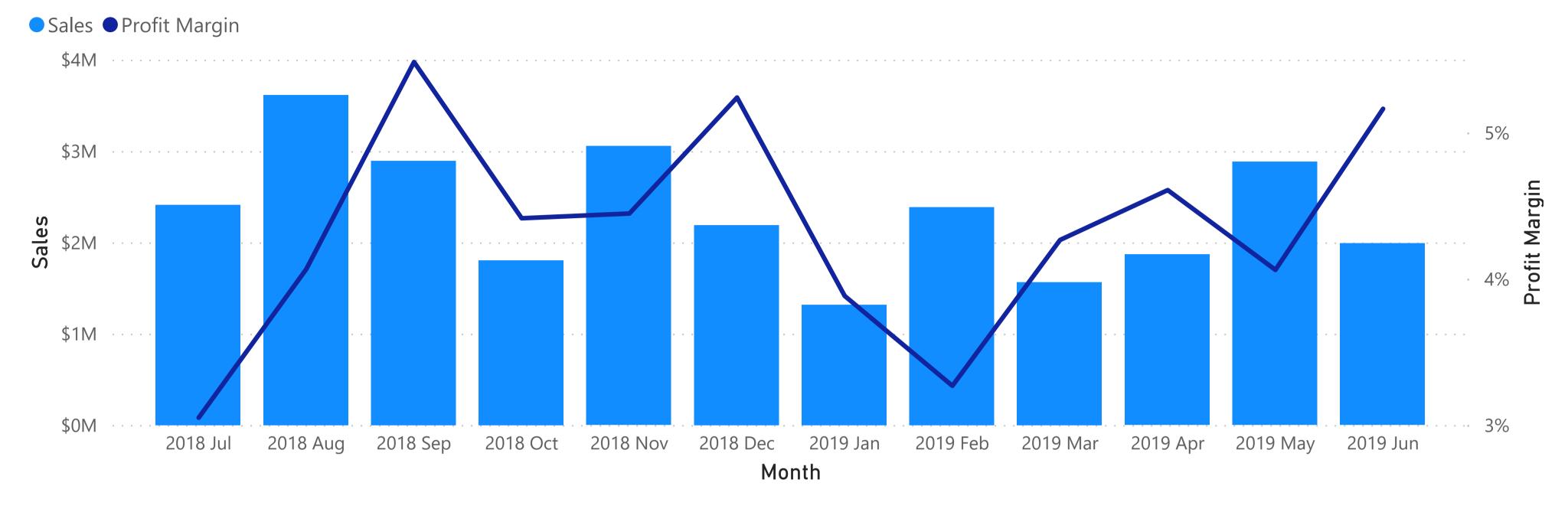
Northwest

Southeast

Southwest

United Kingdom

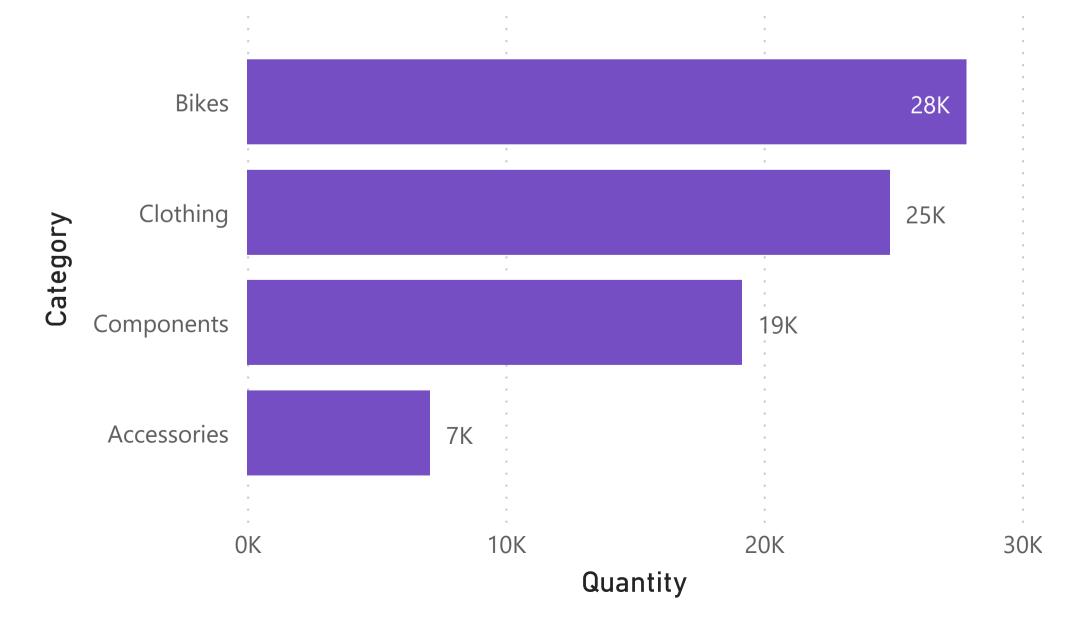
### Sales and Profit Margin by Month



### Sales by Country and Category

## **Category** • Accessories • Bikes • Clothing • Components **NORTH AMERICA** EUROPE Atlantic Ocean Microsoft Bing © 2022 TomTom, © 2023 Microsoft Corporation, © OpenStreetMap

### **Quantity by Category**



### Region

- Select all
- Australia
  Canada
- Central
- France
- Germany
- Northeast
- Northwest
- Southeast
- Southwest
- United Kingdom

Year	Orders	Sales	Cost	Profit	Profit Margin
⊕ FY2018	739	\$16,429,043	\$16,297,680	\$131,362	0.80%
⊕ FY2019	1,255	\$27,979,780	\$26,768,232	\$1,211,548	4.33%
⊕ FY2020	1,802	\$36,568,898	\$36,914,218	(\$345,320)	-0.94%
<b>Total</b>	3,796	\$80,977,720	\$79,980,130	\$997,590	1.23%

Sales and Target by Month

Sales Target

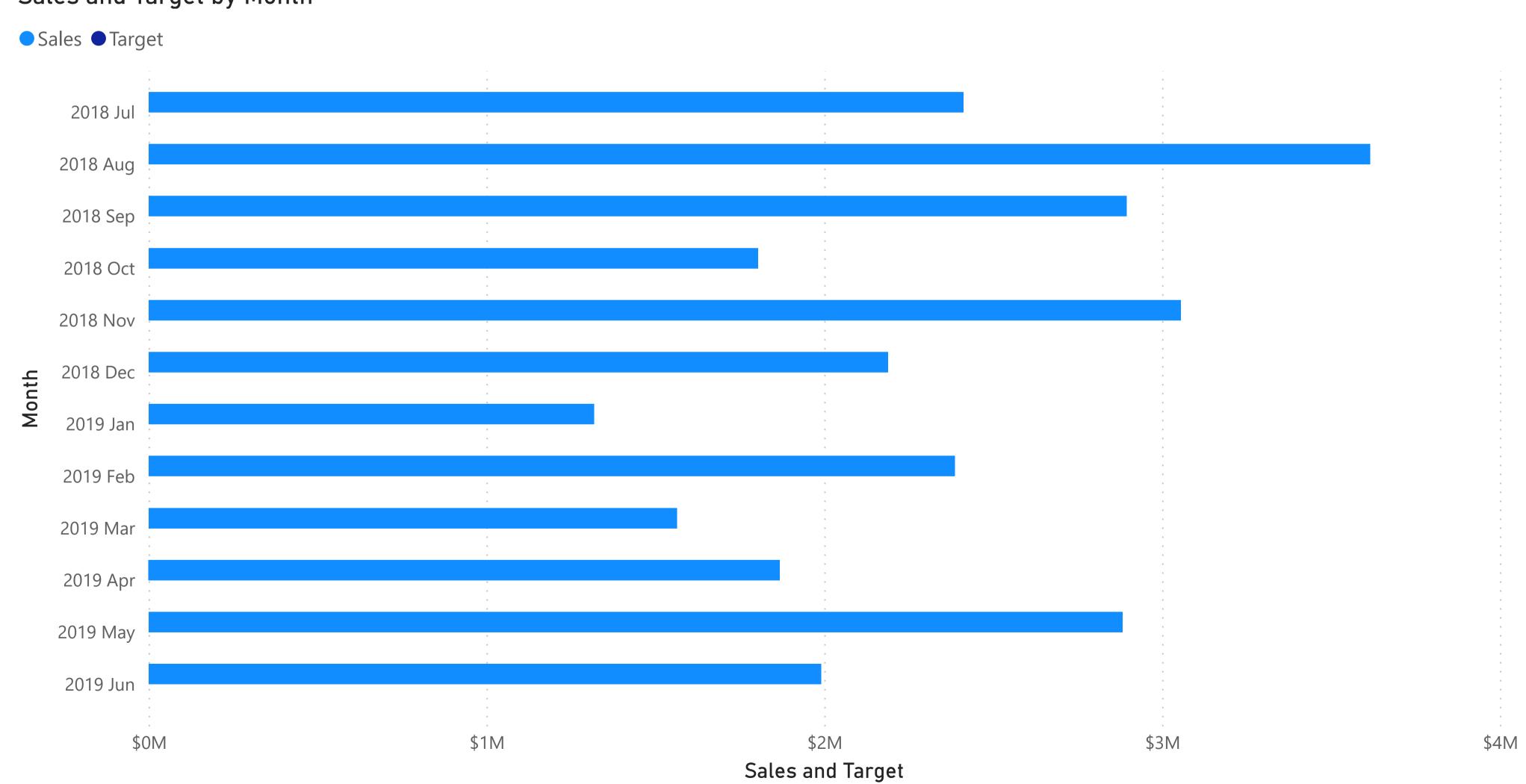
Sales Target

Sales Target

Sales Target

Sales Target

Sales Target





# Bikes

Subcategory	Color	Quantity	Sales	Profit Margin	
Mountain Bikes	Black	12,771	\$14,649,397	6.22%	
Mountain Bikes	Silver	10,580	\$12,020,073	5.70%	
Road Bikes	Black	14,304	\$9,919,895	-3.44%	
Road Bikes	Red	15,333	\$12,150,099	-3.02%	
Road Bikes	Yellow	9,443	\$7,357,132	-5.37%	
Touring Bikes	Blue	7,173	\$6,256,809	-5.37%	
Touring Bikes	Yellow	5,411	\$4,443,461	-14.69%	
Total		75,015	\$66,796,865	-0.74%	