The Battle of Neighborhoods

Report

Ahmed ElBashary

Capstone Final Project

IBM Data Science Specialization

Course 9

Data: New York Geographical Data

File Type: JSON File

API: Foursquare API

Language: Python

Tool: Jupyter Notebook

Introduction

People are usually on the go especially in a city like New York where everything is moving so fast. Also, the market is growing so fast and it is hard to know which business is the best to invest in. You can never know, but the least you could do is research the market and the neighborhoods, in order to be able to find the best location to open a new business and guarantee some profit. That is why we will be talking about the food that needs to be taken away quickly so people would not waste their time on waiting for food to be done and just take it as the go. This is a very good idea to start a business in a fast running life in New York City, especially Manhattan. Bakery Shops are one of the most efficient places to take food as you go because the food is usually pre-done before the customer enters the shop. All they have to do is just choose from the display and the employee hands them whatever they need. Moreover, everything is small and fairly cheap and easy to get as you are going.

Business Problem

All of the above takes us to the business problem. Starting a bakery shop business in New York will be very fruitful. You need to be unique as there are many bakeries. This report targets businessmen who want to open something common, but still want it to be successful and

want to try new areas to open something as common, fast, cheap and profitable. Also, the businessmen want to open the bakery shop in Manhattan which is a great place to start due to the high traffic of people in the area. We need to start finding the best neighborhood to open a bakery which will be next to places that have already succeed in similar areas, but still does not have as many bakeries as in the other crowded neighborhoods. The main objective of this analysis is to find the best suitable neighborhood in Manhattan for business where we can profit a lot from opening this bakery shop in that particular area. And still not be next to a lot of bakeries that will make competition even harder for a start up next to people that have been there for years.

Data Selection

The file that we will be using is a JSON file of the New York City geographical information. This file will be extracted from the web from a website called "NYU Spatial Data Repository" which has all the information we need and for free. The description of this file is "This New York City Neighborhood Names point file was created as a guide to New York City's neighborhoods that appear on the web resource, "New York: A City of Neighborhoods." It contains the boroughs, neighborhoods and the latitude and the longitude for every neighborhood. Then, using libraries from Jupyter Noteboook we will extract the latitude and longitude of New York City itself to use it with the Foursquare API, in order to get the nearby venues in every neighborhood. Foursquare API is a tool that will help us extract all the necessary information of the venues and bakeries that are open in every neighborhood.

Data Cleaning

First of all, we only needed 4 columns from the dataset which are boroughs, neighborhoods, latitude and longitude which we transformed into a pandas dataframe for easier data wrangling. Then, using geolocator we found the latitude and longitude of New York City. After that, Foursquare API was used to extract all nearby bakeries within

1000 meter radius from neighborhoods in Manhattan. This needed a category id for bakery which had to be retrieved from https://developer.foursquare.com/docs/resources/categories. This is how we got the id which was "4bf58dd8d48988d16a941735"

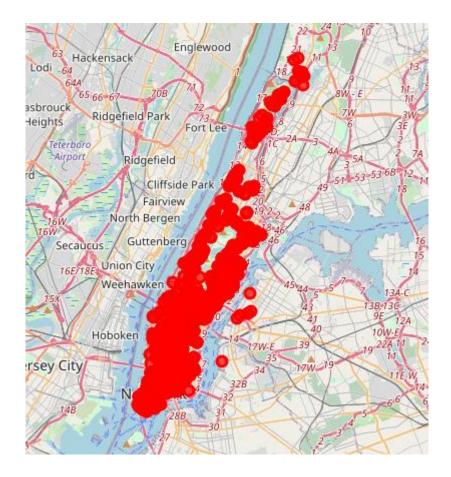
Methodology

Explanatory Analysis

Firstly, after extracting the data from the dataset, I had to look at the Manhattan borough because this is where we want to open the bakery shop. That is why we used folium library to map the Manhattan Borough neighborhoods, so we know where they are exactly located.



Then, using my client ID and client server, I extracted the necessary venues (bakery) in every neighborhood through Foursquare API. This is done through a URL "https://api.foursquare.com/v2/venues/search?&client_id={}&client_secr et={}&v={}&ll={},{}&client_secr et={}&v={}&ll={},{}&client_secr et={}&v={}&ll={},{}&client_id is where you enter your client id and the same goes to the client secret. V stands for the version that you will be using, Il is the latitude and longitude of each neighborhood you are searching in and the radius is the maximum distance you want to search around. At this point you had to add the category id but under condition that it matches the one you got for the bakery shop. Then, we had to look at the map of the venues that we extracted from the tool. And this is how it looks like



Machine Learning

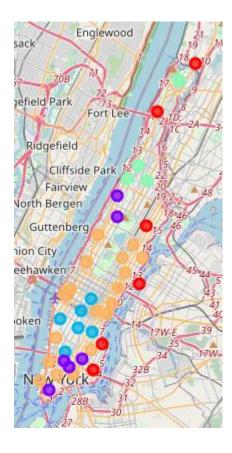
In order to be able to do machine learning, we had to further analyze the neighborhoods that we got from the Foursquare API. First of all, we had to one hot encode the Venue Categories, so we can get how many venues are in every neighborhood that is so we can get to the best neighborhood to open our bakery shop at the end. Afterwards, we grouped them for every neighborhood then got the mean, so we know the frequency of each category in every neighborhood. As shown in the next figure.

| | Neighborhood | American Restaurant | Arcade | Bagel Shop | Bakery | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant | Chinese Restaurant |
|----|-----------------------|------------------------|----------|---------------|----------|-------------------|-----------------------|----------|-------------------------|-----------------------|
| 0 | Battery Park City | 0.026316 | 0.000000 | 0.000000 | 0.710526 | 0.00 | 0.000000 | 0.052632 | 0.000000 | 0.000000 |
| 1 | Carnegie Hill | 0.041667 | 0.000000 | 0.000000 | 0.770833 | 0.00 | 0.000000 | 0.083333 | 0.000000 | 0.000000 |
| 2 | Central Harlem | 0.000000 | 0.000000 | 0.000000 | 0.857143 | 0.00 | 0.000000 | 0.000000 | 0.000000 | 0.000000 |
| 3 | Chelsea | 0.000000 | 0.000000 | 0.020408 | 0.551020 | 0.00 | 0.000000 | 0.142857 | 0.020408 | 0.000000 |
| 4 | Chinatown | 0.000000 | 0.000000 | 0.020000 | 0.720000 | 0.02 | 0.000000 | 0.060000 | 0.000000 | 0.020000 |
| 5 | Civic Center | 0.020000 | 0.000000 | 0.000000 | 0.720000 | 0.02 | 0.000000 | 0.100000 | 0.000000 | 0.020000 |
| 6 | Clinton | 0.020408 | 0.000000 | 0.000000 | 0.693878 | 0.00 | 0.000000 | 0.081633 | 0.000000 | 0.000000 |
| 7 | East Harlem | 0.000000 | 0.000000 | 0.000000 | 0.847826 | 0.00 | 0.000000 | 0.043478 | 0.000000 | 0.000000 |
| 8 | East Village | 0.022727 | 0.000000 | 0.022727 | 0.704545 | 0.00 | 0.000000 | 0.022727 | 0.000000 | 0.000000 |
| 9 | Financial District | 0.026316 | 0.026316 | 0.000000 | 0.657895 | 0.00 | 0.000000 | 0.078947 | 0.000000 | 0.000000 |
| 10 | Flatiron | 0.020000 | 0.000000 | 0.020000 | 0.500000 | 0.00 | 0.000000 | 0.120000 | 0.000000 | 0.000000 |

And that takes us to the last step which is the machine learning technique that we used. We used k means neighbors clustering technique because it was the most suitable one to use. K-means clustering is "k-means clustering is a method of vector quantization, originally from signal processing, that aims to partition n observations into k clusters in which each observation belongs to the cluster with the nearest mean". In this project, we used 5 clusters as this was the best way to go with it. This takes us to the results that we reached due to this technique which will be discussed in the next section.

Results

First of all, we had to map the clusters to see where is the best place to open the bakery where we know bakeries are open there, but still it does not have that many bakeries so we can be able to predict profit as the competition will be minimal compared to the crowded areas. Also, the clusters help you know which other common venues next to the bakery are common for its success which differs according to the 5 different clusters that we created. So lets take a look at the map and then identify which area is the best area to open the bakery.





The circle is where we think will be the best area to open the bakery as it does not have that many bakeries, but still in the red cluster and the green cluster bakeries are the most common venues. Secondly, the clusters will be demonstrated separately for better understanding. The first cluster which is cluster 1 is colored in Red which looks like this.

| : | ı | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|---|----|-----------------------|-----------------------------|-----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------------------|------------------------------|
| | 0 | Marble Hill | Bakery | Bagel Shop | Food | Vegetarian / Vegan Restaurant | Dessert Shop | Arcade | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant |
| | 2 | Washington Heights | Bakery | Ice Cream Shop | Vegetarian / Vegan Restaurant | Dessert Shop | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant |
| | 7 | East Harlem | Bakery | Café | Ice Cream Shop | Mexican Restaurant | Italian Restaurant | Coffee Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade | Bagel Shop |
| | 11 | Roosevelt Island | Bakery | Ice Cream Shop | French Restaurant | Coffee Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop |
| 1 | 20 | Lower East Side | Bakery | Bagel Shop | Donut Shop | Dessert Shop | Pie Shop | Café | Cocktail Bar | Coffee Shop | Arcade | Breakfast Spot |
| : | 37 | Stuyvesant Town | Bakery | Dessert Shop | Cupcake Shop | Vegetarian / Vegan Restaurant | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant |

While the second cluster which is cluster 2 is colored in Purple which looks like this.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|----|------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------------------|------------------------------|
| 22 | Little Italy | Bakery | Café | Dessert Shop | Bagel Shop | American Restaurant | Cocktail Bar | Chinese Restaurant | French Restaurant | Ice Cream Shop | Coffee Shop |
| 23 | Soho | Bakery | Café | Dessert Shop | American Restaurant | Cocktail Bar | Chinese Restaurant | French Restaurant | Ice Cream Shop | Bubble Tea Shop | Cupcake Shop |
| 25 | Manhattan Valley | Bakery | Ice Cream Shop | Pizza Place | Chinese Restaurant | Coffee Shop | Dessert Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade | Bagel Shop |
| 26 | Morningside Heights | Bakery | Ice Cream Shop | Chinese Restaurant | French Restaurant | Coffee Shop | Dessert Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade | Bagel Shop |
| 29 | Financial District | Bakery | Café | Dessert Shop | Ice Cream Shop | American Restaurant | Gourmet Shop | Coffee Shop | Arcade | Sandwich Place | Snack Place |
| 31 | Noho | Bakery | Café | Coffee Shop | Dessert Shop | Bagel Shop | Cocktail Bar | French Restaurant | Ice Cream Shop | Donut Shop | Cupcake Shop |

The third cluster which is cluster 3 is colored in light Blue which looks like this.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|----|----------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------------|
| 15 | Midtown | Bakery | Café | Coffee Shop | Cupcake Shop | Japanese Restaurant | Snack Place | Deli / Bodega | Dessert Shop | Pie Shop | Turkish Restaurant |
| 17 | Chelsea | Bakery | Café | Coffee Shop | Ice Cream Shop | French Restaurant | Cupcake Shop | Bagel Shop | Caribbean Restaurant | Dessert Shop | Vegetarian / Vegan Restaurant |
| 18 | Greenwich Village | Bakery | Coffee Shop | Café | Cupcake Shop | Dessert Shop | Cocktail Bar | French Restaurant | Ice Cream Shop | American Restaurant | Breakfast Spot |
| 27 | Gramercy | Bakery | Dessert Shop | Coffee Shop | Café | Ice Cream Shop | American Restaurant | Cupcake Shop | Japanese Restaurant | French Restaurant | Arcade |
| 33 | Midtown South | Bakery | Café | Coffee Shop | Dessert Shop | French Restaurant | Japanese Restaurant | Turkish Restaurant | Ice Cream Shop | Cupcake Shop | Bagel Shop |
| 38 | Flatiron | Bakery | Coffee Shop | Café | Dessert Shop | Cupcake Shop | French Restaurant | American Restaurant | Bagel Shop | Japanese Restaurant | Ice Cream Shop |

The fourth cluster which is cluster 4 is colored in light Green which looks like this.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|---|---------------------|-----------------------------|-----------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| 3 | Inwood | Bakery | Ice Cream Shop | Vegetarian / Vegan Restaurant | Dessert Shop | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant |
| 4 | Hamilton Heights | Bakery | Ice Cream Shop | Coffee Shop | Vegetarian / Vegan Restaurant | Dessert Shop | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop | Café |
| 5 | Manhattanville | Bakery | Ice Cream Shop | French Restaurant | Coffee Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop |
| 6 | Central Harlem | Bakery | Ice Cream Shop | Vegetarian / Vegan | Dessert Shop | Arcade | Bagel Shop | Breakfast Spot | Bubble Tea Shop | Café | Caribbean Restaurant |

The fifth cluster which is cluster 5 is colored in Orange which looks like this.

| | Neighborhood | 1st Most Common Venue | 2nd Most Common Venue | 3rd Most Common Venue | 4th Most Common Venue | 5th Most Common Venue | 6th Most Common Venue | 7th Most Common Venue | 8th Most Common Venue | 9th Most Common Venue | 10th Most Common Venue |
|----|----------------------|-----------------------------|-----------------------------|-------------------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------------|-----------------------------|-------------------------------------|
| 1 | Chinatown | Bakery | Café | Dessert Shop | Donut Shop | Sandwich Place | Bagel Shop | Pie Shop | Breakfast Spot | Chinese Restaurant | Cocktail Bar |
| 8 | Upper East Side | Bakery | Café | American Restaurant | Dessert Shop | Cupcake Shop | Sandwich Place | Bagel Shop | Gourmet Shop | French Restaurant | Coffee Shop |
| 9 | Yorkville | Bakery | Café | Ice Cream Shop | Dessert Shop | French Restaurant | Gourmet Shop | American Restaurant | Sandwich Place | Coffee Shop | Bubble Tea Shop |
| 10 | Lenox Hill | Bakery | Coffee Shop | Cupcake Shop | Dessert Shop | French Restaurant | Gourmet Shop | Ice Cream Shop | American Restaurant | Bagel Shop | Sandwich Place |
| 12 | Upper West Side | Bakery | Dessert Shop | Vegetarian / Vegan Restaurant | Pizza Place | Israeli Restaurant | Ice Cream Shop | Coffee Shop | Cupcake Shop | Arcade | Bagel Shop |
| 13 | Lincoln Square | Bakery | Café | Dessert Shop | Donut Shop | French Restaurant | Coffee Shop | Cupcake Shop | American Restaurant | Italian Restaurant | Cocktail Bar |
| 14 | Clinton | Bakery | Café | Coffee Shop | Donut Shop | Ice Cream Shop | Cupcake Shop | French Restaurant | American Restaurant | Pizza Place | Snack Place |
| 16 | Murray Hill | Bakery | Café | Coffee Shop | Japanese Restaurant | Cupcake Shop | Turkish Restaurant | Dessert Shop | Vegetarian / Vegan Restaurant | Deli / Bodega | Arcade |
| 19 | East Village | Bakery | Coffee Shop | Dessert Shop | Cupcake Shop | American Restaurant | Bagel Shop | Café | Ice Cream Shop | French Restaurant | Deli / Bodega |
| 21 | Tribeca | Bakery | Café | American Restaurant | Dessert Shop | Sandwich Place | Bagel Shop | Breakfast Spot | Coffee Shop | Cupcake Shop | Arcade |
| 24 | West Village | Bakery | Coffee Shop | Dessert Shop | Café | Bagel Shop | Bubble Tea Shop | Caribbean Restaurant | Ice Cream Shop | Cupcake Shop | Vegetarian / Vegan Restaurant |
| 28 | Battery Park City | Bakery | Dessert Shop | Ice Cream Shop | Café | American Restaurant | Gourmet Shop | Coffee Shop | Sandwich Place | Snack Place | Breakfast Spot |
| 30 | Carnegie Hill | Bakery | Café | American | Ice Cream | Gourmet | Coffee Shop | Cupcake | Dessert Shop | Deli / Bodega | Arcade |

Discussion

As you can see from the results section that we reached a conclusion that the best neighborhood to open the bakery shop is upper west side of Manhattan which was circled in the map figure in the previous section. The only 2 clusters that were inside the zone that we chose are clusters 1 and 4 and from these clusters we observed that whenever bakery is the most common venue, the second most common venue is either ice cream shop or bagel shop. This is why we recommend that anyone who wants to open a bakery shop in Manhattan it should be in the Upper West area where there are ice cream shops around it. This is the best possible option for a successful bakery business.

Conclusion

In conclusion, I think we reached a very good estimate to the best possible neighborhood to open a bakery shop in Manhattan, New York by examining all the possible neighborhoods in Manhattan. This required a lot of machine learning and analyzing to the venues around the neighborhoods to see which one is the perfect scenario for opening a successfully bakery shop. Thank you for taking the time to read this report and I hope it helps you make a business decision that will be fruitful and successful.