

#### **COMPANY PROFILE**

# Business Information:

Business Name : Leisure Bite

Primary Line of Business : Provision of Catering Services

Business Address : Jayabheri Silicon Towers, Kondapur, Hyderabad

Email Address : Leisurebite@gmail.com

Telephone Number : 0939 397 9774

Contact Person : Eshwar Kumar N

# Business Activities:

**LEISURE BITE** is our canteen services which is duly registered under the REGISTRATION OF BUSINESS NAMES ACT, 1962(151) BY THE REGISTRAR GENERAL'S DEPARTMENT for which Certificate of Commencement of Business issued, has gained reputation under few years of operation by supplying well-prepared, nutritious, quality and health meals at competitive prices to companies which require Catering and Cafeteria services for their employees. We strive to meet all our customer demands to ensure our mutual benefits and growth. We believe that quality food is a necessity of life and aids in human development which can improve workers' output and productivity. Therefore, having access to nutritious food is fundamental.

Leisure Bite believes in customized care. We adapt according to the needs of the clients. We provide the best quality services at competitive rates. It's our continuing desire and objective to give the very BEST SERVICE and FOOD QUALITY to our clients. Initially, we started our canteen services in Vijayawada in the year 2010. Now, we have worked hard to enter Pennar and Quizlex in Jayabheri Silicon towers, Kondapur, Hyderabad. Our canteen owners are Mr. Eshwar Kumar, who is experienced in the food and beverages section and Mr. Sathish Kumar, who is experienced and expertized in the same for 5 years.

# **L** COMPANY STRATEGY

### Purpose:

To be a leader in provision of catering and cafeteria services by providing enhanced services, customer relationship and profitability.

### Vision:

To provide quality services that exceeds the expectations of our esteemed customers and clients.

#### Mission:

To build long term relationship with our customers and clients and provide exceptional customer services by providing them with nutritious and quality meals that will aid in their development.

#### Core Values:

- We believe in treating our customers with respect and faith
- We grow through creativity, invention and innovation which keeps us up to date with industry trends.

### Motto:

Taste our reputation.

### SCOPE OF WORK

LEISURE BITE offers catering services by providing nutritious and healthy meals to our customers. This service is usually based on agreed terms of contract between us and customer and we make sure our part of the contract is well executed by always placing high premium on our customer's satisfaction. Upon this service, food is prepared by our team of well-qualified and experienced caterers and supplied to our customers from our spacious and hygienic canteen located in Jayabheri Silicon Towers, Kondapur, Hyderabad to the customer's preferred location where the food is served or dished out. We also supply food in PACKS to customers who require that their food be packed before delivery.

### **UR KITCHEN**

We aim to provide hygienic, healthy and delicious food. We are equipped with an independent kitchen. We have our well-established and centralized kitchen in **Hafeezpet**. The quality of food prepared in our kitchen adheres to acceptable food industry standards and is prepared in a clean and hygienic manner in accordance with all health and safety regulations. Our kitchen has adequate catering equipment, cutlery and crockery. Also, we maintain our equipment in good order. We cook the food with RO water.

# **4** OUR MENU

We have a wide variety of tastes in our menu

- North-Indian
- South-Indian
- Indo-Chinese like Noodles
- Fresh fruit juices
- Bakery items like Puffs, Cakes, Pastries, Pizzas and Burgers
- Ice-creams
- Soft drinks

### **4** OUR STAFF

We value our customers and that's why we maintain high standards of service, cleanliness and excellent food taste. Currently, we have 10 members working in our canteen. We conduct canteen daily audit in terms of cleanliness and food taste. We conduct weekly meetings with our service crew and staff to provide quality of service. We seek for customer's feedback and we attend to their concerns immediately. We always see that there's always a variety of menu that customer can choose from. We conduct regular training to our staff to update their knowledge and skills.

**Leisure Bite** will provide adequate number of trained/semi-trained manpower required for providing good canteen services. The employees of **Leisure Bite** will possess good health and would be free from any diseases, especially contagious and frequently recurring diseases. In case, an employee gets infected he/she will immediately be replaced without delay in services. **Leisure Bite** is a responsible organization and makes timely payment of wages to its workers. Our company ensures proper discipline among its workers and further ensures that they would not indulge in any unlawful activity. **Leisure Bite** always keeps cleanliness of canteen premises at utmost priority for maintaining hygienic environment. We use only branded raw materials for preparation of food items. Our company uses only fresh fruits and vegetables to ensure high standard food quality.

# PRICES AND PAYMENT

### O Prices

We have a standardized price for the various dishes in our menu. Our price is determined by current market conditions of transportation costs and prices of food stuffs (Production cost). Therefore, prices may be viewed intermittently and agreed upon through consultation and dialogue with our clients if market determinants of prices change over time. However, customers who are unable to meet the price offered may be given a negotiating chance to provide them with meals that will suit their proposed budget and taste.

### Payments

We have different means of payment at our canteen which are to be done to a representative of LEISURE BITE Catering Services.

- Cash
- Debit/Credit card
- E-Wallets like Paytm, Free Charge etc.
- Sodexo

# **BENEFITS**

**LEISURE BITE** saves you the time and energy lost in looking for a quality and healthy meal to eat everyday by supplying your chosen meal from at least three different dishes prepared each day and supplied to your preferred place of location or premises at the agreed time between both parties.

Your health is our priority and therefore **Leisure Bite** makes sure food is prepared by a team of qualified and experienced caterers.

**Leisure Bite** offers customers flexible payment terms which suits their present conditions so that quality and healthy food is available at ease to anybody who requires it. **Leisure Bite** believes that Quality Food is a necessity of life and therefore having access to it is fundamental.

Unlike other food providers, **Leisure Bite** gives customers the chance to inspect hygienic conditions of the canteen, kitchen and environment where their food would be prepared because, we believe it is a prerequisite for customers to undertake.

# **₩** WHY CHOOSE LEISURE BITE CATERING SERVICES

- Personal relationship with our customers, clients and suppliers
- Menu and food samples testing are available- taste our reputation
- Bespoke menu design to suit all individuals and company budget and tastes
- Clear upfront costs with all quotations
- No compromise on quality in any aspects of our activities
- We are up to date with industry trends

## **4** A QUICK LOOK AT OUR CANTEEN AND KITCHEN

Photos of Canteen and Kitchen