3		Designed by: WattWizards Date: 2/22/2025		Version: Beta	
Universities, and Industrial Companies Key Partners ◆ Industrial Companies – Elsewedy Electric, ABB Egypt, Siemens Middle East, and more. ◆ Universities & Institutes – SUT, Cairo University, Ain Shams, AUC and more.	Key Activities Software Development. Industry & Academic Collaborations – Testing & adoption. Customer	Value Propositions ◆ Al-Powered Circuit Analysis – Fewer human errors. ◆ Online & Offline Access – Work anywhere, anytime. ◆ Affordable & Scalable – Students to enterprise-level solutions.	Customer Relationships \$\Delta 24/7 \text{ Support - Support Chatbot, email, and forums.}\$ \$\Delta \text{ Frequent Updates - Userdriven feature additions.}\$ \$\Delta \text{ Exclusive Engineering Community - Training, networking.}\$	Customer Segments ◆ Electrical Engineers & Technicians – Need precision tools. ◆ Students & Universities – Educational use. ◆ Factories & Industrial Firms – Energy optimization.	
 ◆ Tech Companies. ◆ Startup Accelerators & Investors. 	Support & Training - Online tutorials. Key Resources ent		 ♣ Loyalty & Referral Programs – Discounts & premium access. Channels ♠ Digital Marketing – LinkedIn, Facebook, Google Ads. ♠ University Partnerships – Free trials to students. ♠ Industry Events – Cairo ICT, IEEE conferences, SUT & NILE Electrical Engineering Events. 		
Cost Structure		♦ Individual Subs♦ Enterprise Lice	Revenue Streams \$\Rightarrow\$ Individual Subscriptions (B2C): 5~10\$/month. \$\Rightarrow\$ Enterprise Licensing (B2B) - 100\$/month. \$\Rightarrow\$ API Sales - 200\$/year		