

# Ahmed Nasr

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## PROFESSIONAL SUMMARY

Senior PMO Director with 20+ years of executive leadership in IT delivery, consulting, and enterprise program management across GCC and global markets. Built and scaled enterprise PMOs from the ground up — managing 300+ concurrent IT projects across 8 countries, leading communities of 16+ Project and Program Managers, and delivering portfolio governance across multi-entity structures. Currently accountable for a \$50M technology transformation portfolio across a 15-hospital network. Deep expertise in P&L accountability, financial discipline, milestone-driven revenue realization, and CEO-level reporting. Proven track record recovering challenged programs, driving delivery predictability, and building cultures of accountability and execution excellence across Agile, Waterfall, and hybrid environments. PMP, CSM, CSPO, and CBAP certified.

## CORE COMPETENCIES

Portfolio Governance & Delivery Assurance • PMO Leadership & Build-Out • P&L Accountability & Financial Discipline • Milestone-Driven Revenue Realization • PM Community Leadership & Capability Building • CEO-Level Executive Reporting • Multi-Entity / Multi-BU Delivery Structures • Scope, Risk & Change Control • Stage Gate & Governance Framework Design • Resource Allocation & Utilization Optimization • Challenged Program Recovery • Fixed-Price & Milestone Contracts • Agile | Waterfall | Hybrid Delivery • IT Services & Consulting Delivery • Stakeholder & Customer Engagement

## PROFESSIONAL EXPERIENCE

PMO & Regional Engagement Lead

Jun 2024 – Present

Saudi German Hospital Group | Dubai, UAE (Portfolio: KSA, UAE & Egypt)

- Serve as single point of accountability for a \$50M technology transformation portfolio across a 15-hospital network — owning delivery governance, schedule, cost, risk, and customer outcomes
- Established enterprise PMO framework with stage gates, governance forums, and structured escalation paths across cross-functional teams of 30+ professionals in multiple operating countries
- Drive milestone achievement aligned to commercial terms, ensuring revenue realization targets and invoicing timelines are met across the full project lifecycle
- Provide Divisional CEO with decision-ready dashboards covering portfolio health, risk exposure, delivery status, and financial performance — translating complex delivery matters into clear executive decisions
- Proactively intervened in challenged sub-programs requiring recovery and executive steering, restoring delivery predictability and protecting customer satisfaction and referencability
- Partnered with U.S. technology leaders (Health Catalyst, KLAS Research) on enterprise AI, EMR, and analytics implementations under JCI, HIMSS, and MOH regulatory compliance

## **PMO Section Head (Project Management Department Manager)**

Sep 2014 – Jun 2017

*Network International | Egypt (8-Country Portfolio: Egypt, UAE, Jordan, Kenya, Nigeria, Ghana, Mauritius, South Africa)*

- Built enterprise PMO from zero — establishing delivery governance, portfolio management standards, competency frameworks, and reporting infrastructure across a multi-entity, multi-country IT payments division
- Owned consolidated portfolio view of 300+ concurrent banking and IT projects, prioritizing initiatives in alignment with strategic and financial objectives across 300+ banking clients (Visa, Mastercard)
- Recruited, developed, and led a community of 16 Project and Program Managers; defined structured career pathways and standardized templates, tools, and governance models across all operating entities
- Drove financial discipline across milestone-driven, fixed-price delivery contracts — partnering with Finance to improve forecasting accuracy, billing timeliness, and margin performance
- Optimized resource allocation across 8-country delivery structures, improving utilization rates and reducing delivery cost through scope and effort discipline
- Delivered mobile commerce and digital payments portfolio including mobile wallets, cardless transactions, and cross-border money transfer solutions for major card networks

## **Engagement Manager**

Mar 2013 – Sep 2014

*Revamp Consulting | USA, UAE & Egypt*

- Managed IT consulting engagements for enterprise clients including Mayo Clinic (healthcare business process transformation) and AT&T (service operations), delivering execution excellence under fixed-scope, milestone-based commercial terms
- Led cross-functional delivery teams across geographies, managing scope, dependencies, risk, and customer satisfaction from initiation to closure
- Supported strategic bids and executive reviews, providing delivery credibility and translating program complexity into client-facing executive narratives

## **Country Manager**

Apr 2021 – Jan 2022

*PaySky, Inc. | Egypt*

- Led market entry strategy and product architecture for Egypt's first FinTech SuperApp, managing full P&L accountability, cross-functional delivery teams, and multi-stakeholder governance across a complex technology platform
- Established operational delivery framework and partner ecosystem, managing financial discipline and execution predictability across phased product rollout milestones

## **Head of E-Commerce Product & IT Strategy**

Jan 2020 – Jan 2021

*Al Araby Group | Egypt*

- Led IT strategy and e-commerce transformation for one of Egypt's largest consumer electronics retailers, managing delivery governance across technology and digital operations portfolios

## **Product Development Manager**

Jun 2017 – May 2018

*Delivery Hero SE (Talabat) | GCC Markets*

- Led Operations Excellence Committee coordinating delivery standards and execution initiatives between Berlin HQ and GCC/Egypt markets during hypergrowth (30,000 → 7 million daily orders; 233x growth)
- Managed cross-functional product and engineering delivery teams using Agile methodologies, driving execution predictability and quality at scale

## Senior Project Manager, PMO

2012 – 2013

*BlueCloud | Egypt*

- Managed IT infrastructure delivery projects for Microsoft Egypt, Vodafone Egypt, and Qatar Diar, operating within structured governance frameworks and milestone-based contracts

## Project Manager

2011 – 2012

*Intel Corporation | Egypt*

- Led LTE (4G) mobile technology deployment projects within a structured enterprise delivery environment — managing schedule, risk, dependencies, and cross-functional stakeholder alignment

## EDUCATION

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### MBA — Master in International Business Administration (MIBA)

2025 – 2027 (Expected)

*Paris ESLSA Business School | Global Management*

### Project Management Professional (PMP) Training

2007 – 2008

*Université française d'Egypte*

## CERTIFICATIONS

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**PMP** — Project Management Professional, Project Management Institute, 2008

**Lean Six Sigma** — SUNY, 2010 | **CBAP** — Certified Business Analysis Professional, IIBA, 2014

**CSM** — Certified Scrum Master, Scrum Alliance, 2014 | **CSPO** — Certified Scrum Product Owner, Scrum Alliance, 2014

**ITIL Foundations** — LinkedIn, 2016