

# AHMED NASR

SENIOR PROGRAM MANAGER | STRATEGIC PARTNERSHIPS LEADER

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## PROFESSIONAL SUMMARY

Results-driven Senior Program Manager with 20+ years of experience leading strategic initiatives, cross-functional alignment, and external partnerships across technology, healthcare, and financial services sectors. Proven track record of developing and executing strategic plans that drive operational excellence, foster impactful collaborations, and deliver measurable business outcomes. Adept at engaging C-level stakeholders, negotiating strategic alliances, and implementing governance frameworks that enable scalable growth.

## CORE COMPETENCIES

- Strategic Planning & Execution
- Cross-Functional Leadership
- External Partnerships & Alliances
- Stakeholder Management (C-Level)
- Operational Excellence
- Governance & Process Design
- Program & Portfolio Management
- Vendor & Partner Relations
- Digital Transformation
- AI & Technology Initiatives

## PROFESSIONAL EXPERIENCE

### Acting PMO & Regional Engagement Lead

TopMed (Saudi German Hospital Group) | UAE, KSA, Egypt  
June 2024 - Present

- Lead development and execution of enterprise strategic plan across multi-national healthcare organization (\$25M+ transformation portfolio)
- Drive cross-functional alignment across regional operations, technology, and clinical teams
- Establish and manage strategic partnerships with technology providers (Health Catalyst) to enable AI-driven clinical solutions
- Engage C-level executives to provide strategic updates, recommendations, and insights on program performance
- Implement governance frameworks, OKRs, and reporting dashboards to ensure operational excellence and strategic alignment
- Negotiate and execute external alliances that drive innovation and operational efficiency

### Country Manager & VP Advisor

PaySky/El Araby Group | Egypt  
2019 - 2022

- Developed and executed multi-year strategic plan aligned with organizational goals and market opportunities
- Led cross-functional programs spanning technology, operations, and finance to drive business transformation

- Built and managed strategic partnerships with technology vendors and business partners to enable growth
- Engaged senior leadership and board members to provide strategic recommendations and program updates
- Implemented governance processes and operational frameworks to ensure strategic alignment across departments

### **PMO Section Head**

EMP (Network International) | Egypt  
2014 - 2017

- Built PMO from ground up to support enterprise-wide programs across African markets
- Led cross-functional project alignment across banking, technology, and operations teams
- Managed strategic vendor relationships and external partnerships to enable program delivery
- Implemented governance frameworks, risk management processes, and performance dashboards
- Engaged executive sponsors to provide program status, strategic recommendations, and risk mitigation updates

### **Product Development Manager**

Talabat (Delivery Hero SE) | Egypt  
2017 - 2018

- Led cross-functional product development programs connecting regional teams with global HQ
- Facilitated alignment between technology, operations, and business stakeholders
- Partnered with external vendors and technology providers to enable product innovation

## **KEY ACHIEVEMENTS**

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- \$25M+ enterprise transformation program delivered across 3 countries
- 40% efficiency improvement through process automation and operational excellence initiatives
- Strategic partnerships with global technology providers enabling AI/ML adoption
- PMO built from scratch supporting 300+ concurrent projects with governance excellence
- 3x net profit increase through strategic portfolio management and operational optimization

## **EDUCATION**

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**MBA (In Progress)** - Sadat Academy for Management Sciences | 2026

**BSc. Computer Sciences & Business Administration** - Sadat Academy | 2006

## **CERTIFICATIONS**

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**Project Management Professional (PMP)** - PMI

**Certified Scrum Master (CSM)** - Scrum Alliance

**Certified Business Analysis Professional (CBAP)** - IIBA

**Lean Six Sigma** - Yellow Belt

## **TECHNOLOGY & TOOLS**

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- Strategic Planning: OKRs, Balanced Scorecards
- Program Management: MS Project Server, Jira, Asana
- Partnership Management: Salesforce, CRM tools
- Governance: Risk matrices, RAID logs, GRC frameworks

- AI/ML: Process automation, data analytics

- ERP: SAP S/4HANA implementations