## Sales Report - 1

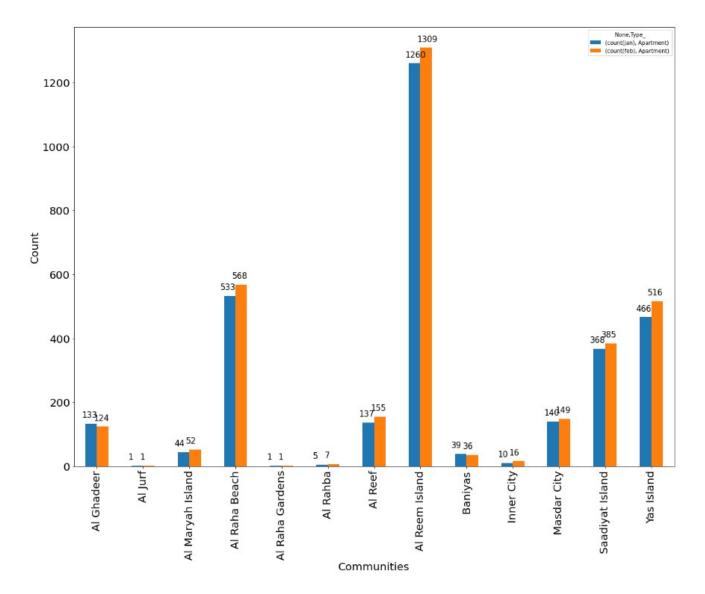
- 1) Counts Against Type of Property
- 2) Mean Price Against Type of Property
- 3) Apartments Detailed Report (Jan Feb)

#### **Summary:**

The global Covid-19 pandemic has resulted in a new wave of transformation in Real Estate in Abu Dhabi and across United Arab Emirates.

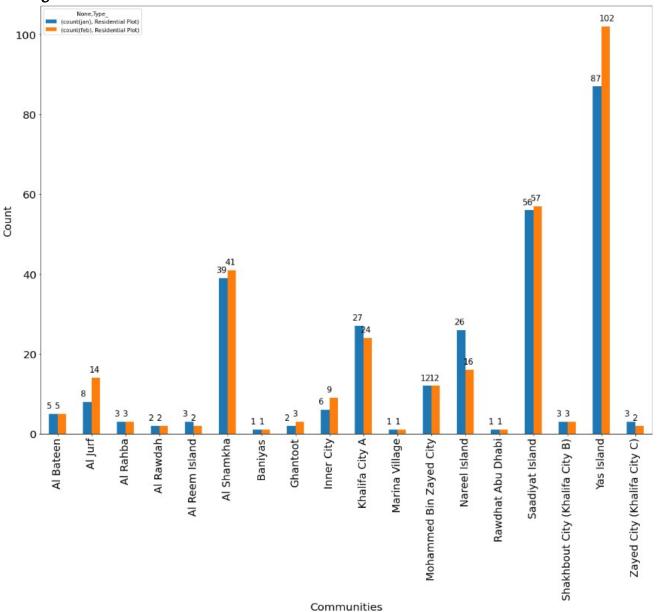
Abu Dhabi is transforming it's infrastructure and striving to keep up with the exceptional increase in demand for Apartments, Land and Villas. Currently, we will be seeing by how much the 4 power-horses Reem Island, Yas Island, Al Raha and Saadiyat Island will be taking control over charts

#### 1.1) Highest Count of Apartments



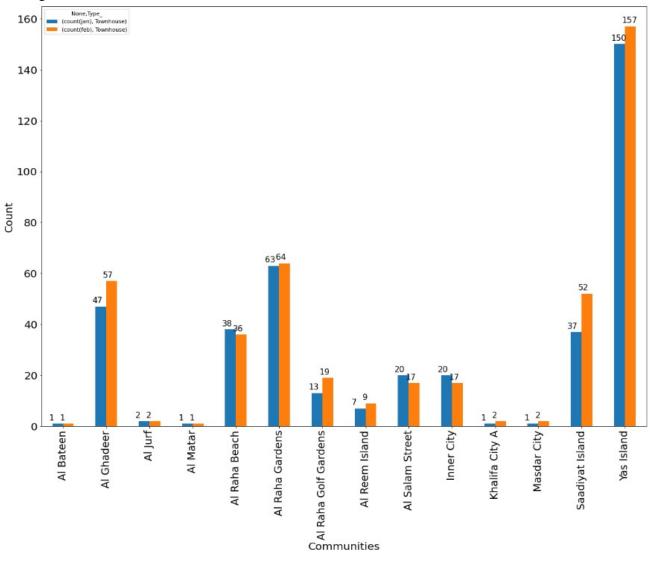
- Al Reem Island went from a massive 1,260 to 1,309 number of apartments in 2 weeks
- Followed by Raha Beach, then Yas Island which jumped by 50 apartments in 2 weeks

#### 1.2) Highest Count of Residential Plots



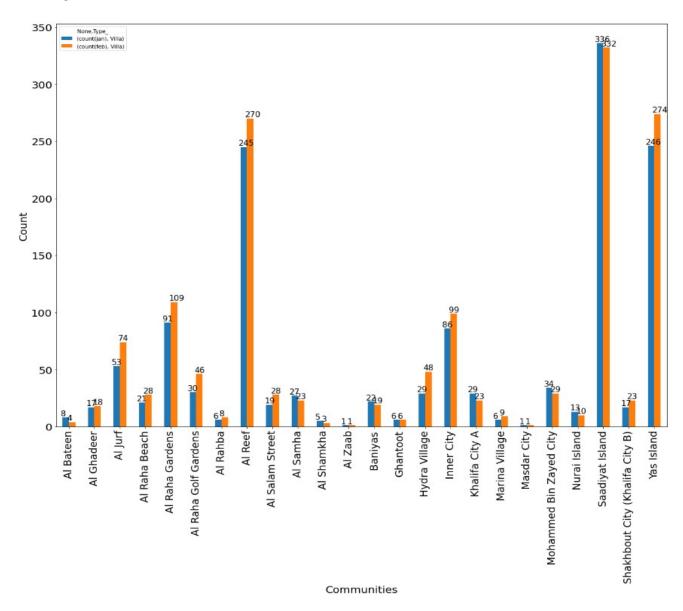
- Yas Island currently holds the highest number of residential plots and went from 87 to 102 plots in 2 weeks
- · Followed by Saadiyat Island, then Al Shamkha
- Nareel Island had the greatest drop from 26 plots to 16

## 1.3) Highest Count of Townhouse



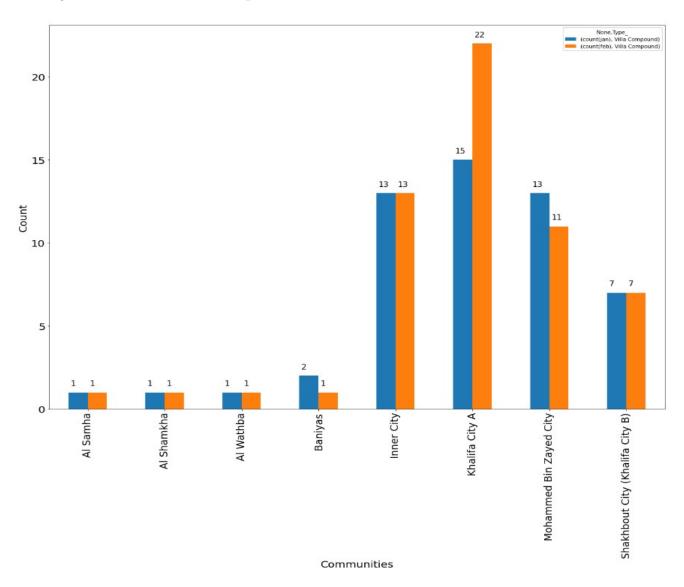
- Yas Island currently holds the highest number of Townhouses and went from 150 to 157 in 2 weeks
- Followed by Al Raha Garden, then Al Ghadeer which the highest jump from 47 to 57 in 2 weeks

#### 1.4) Highest Count of Villa



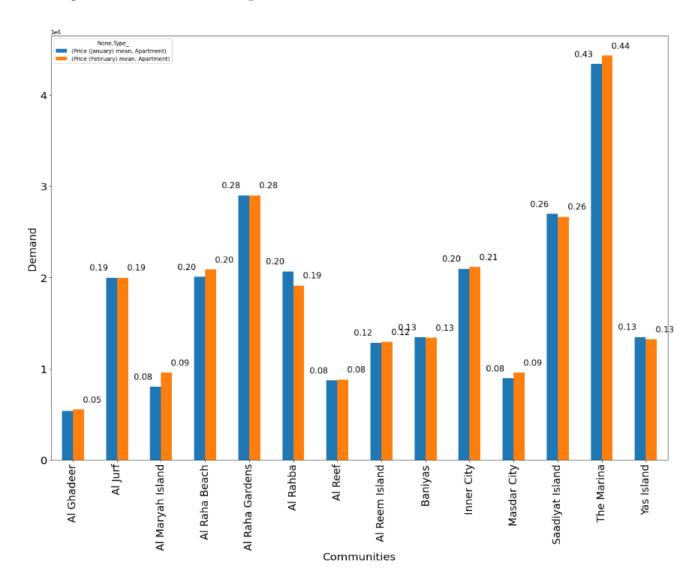
- Saadiyat Island currently holds the highest number of Villas but had a drop from 336 to 332 in 2 weeks
- Followed by Yas Island which had the highest jump from 246 to 274 in 2 weeks, then Al Reef which comes close to 270 from 245 in 2 weeks

# 1.5) Highest Count of Villa Compounds



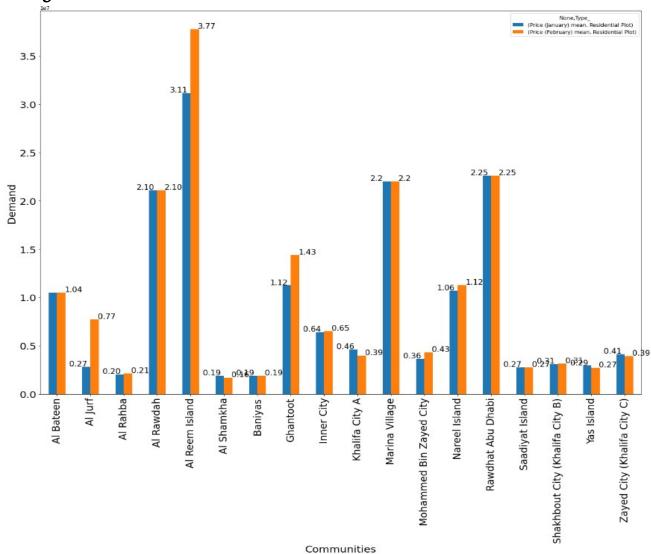
- Khalifa City A currently holds the highest number of Compound Villas and had a rise from 15 to 22 in 2 weeks
- Followed by Mohammad Bin Zayed City which had the highest drop from 13 to 11 in 2 weeks

## 2.1) Highest Mean Price of Apartments



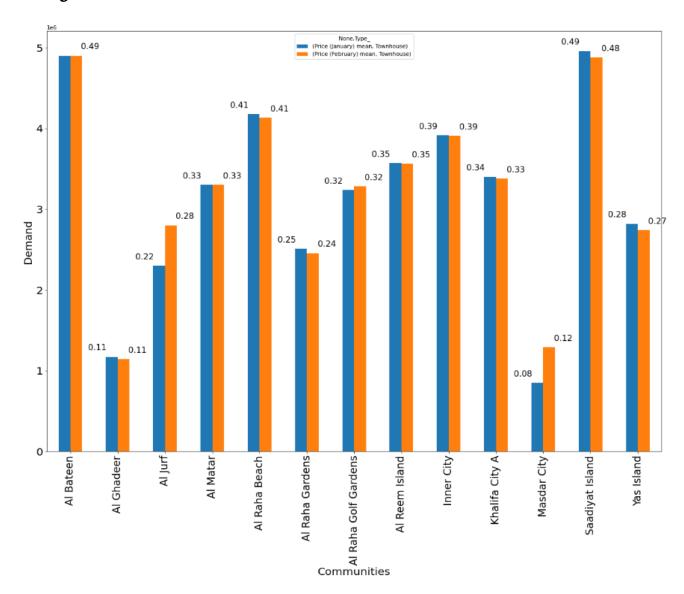
- The Marina currently holds the highest mean price and had a slight increase of 2% in 2 weeks
- Followed by Raha Gardens
- Saadiyat Island and Al Rahba had a slight decrease in mean price from January to February

## 2.2) Highest Mean Price of Residential Plots



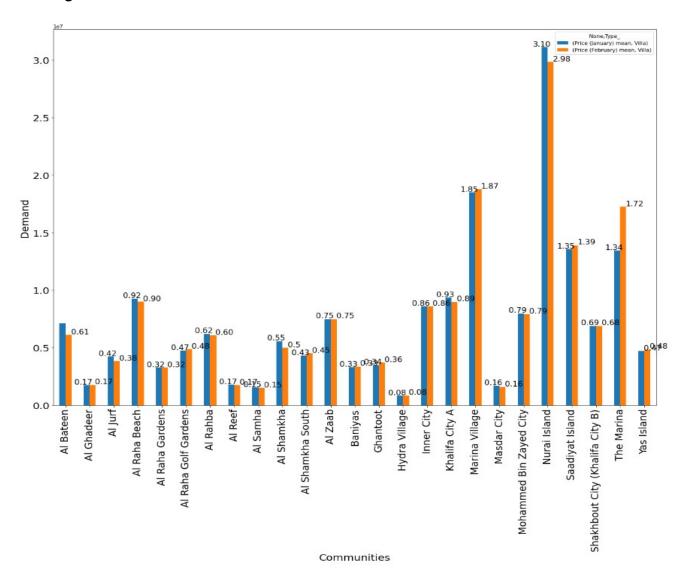
- Reem Island currently holds the highest mean price and had a massive increase of 21% in 2 weeks
- Ghantoot also had a massive jump in mean price
- Khalifa City A and C had a slight decrease in mean price from January to February

# 2.2) Highest Mean Price of Townhouses



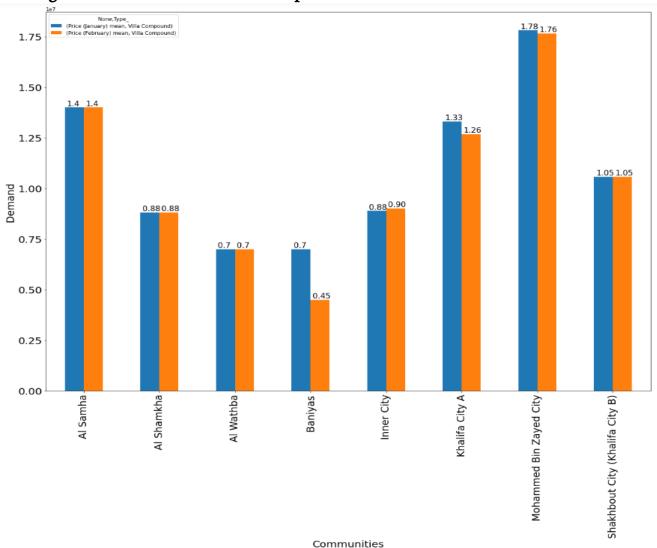
- Al Bateen currently holds the highest mean price and and stayed at 4,900,000 2 weeks
- Saadiyat Island comes second with a drop of 1.5% in February
- Al Jurf and Masdara City had the highest jump

## 2.3) Highest Mean Price of Villas



- Nurai Island currently holds the highest mean price and had a massive drop of 4% in 2 weeks
- Al Gurm comes second with a massive drop in mean price as well
- The Marina has the highest jump of 28%

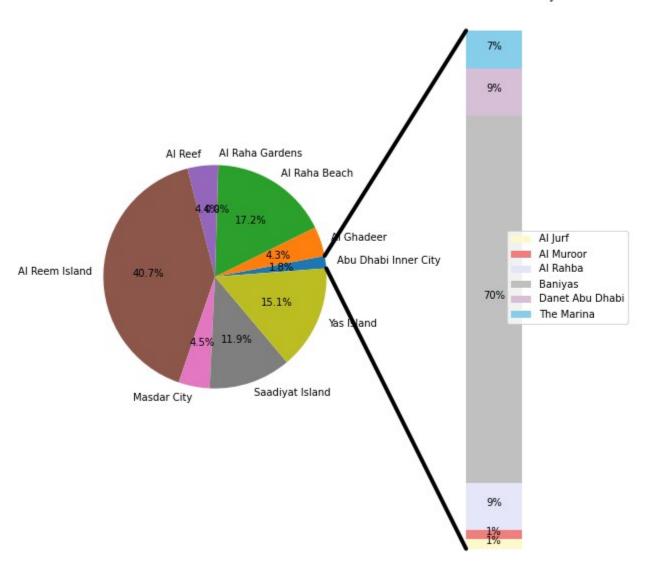
# 2.4) Highest Mean Price of Villa Compound



- Mohammad Bin Zayed City currently holds the highest mean price and but had a slight decrease of 0.8% in 2 weeks
- Followed by Al Samha which stayed constant through out
- Baniyas had the greatest drop amongst all of 35%

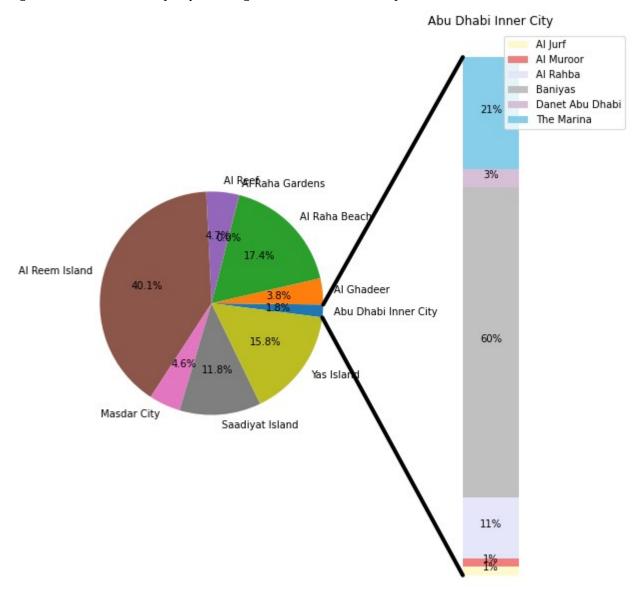
## 3.1)Apartment (January) | All Apartments (January)





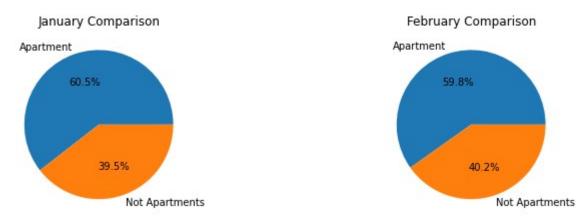
Reem Island contains 40.7% Apartments from overall apartments (3137 in January) which is the highest.Raha Beach comes second with 17.2%, moving to Yas Island which contains 15.1% and Saadiyat with 11.9% from overall apartments. The inner city of Abu Dhabi contains only 1.8% of apartments in which Baniyas takes 70% of it

## 3.2) Apartment (February) | All Apartments (February)



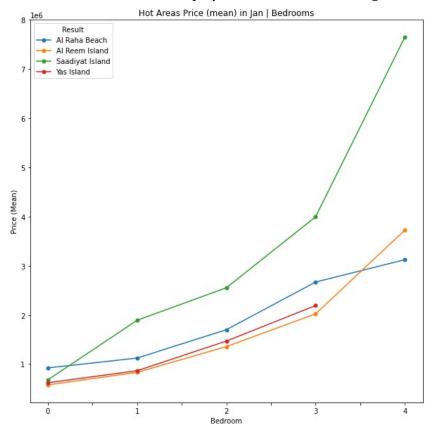
The overall number of apartments increased (3319 in February) from which the highest is Reem Island containing 40.1% Apartments (0.6% less than January) from overall apartments. Raha Beach comes second with 17.4%, increasing slightly. Moving to Yas Island which contains 15.8%, increasing by 0.7% and Saadiyat Island with 11.8% from overall apartments. The inner city of Abu Dhabi still contains only 1.8% of apartments in which Baniyas takes 60%, dropping by 20%, and a rise of 21% in Marina.

#### 3.3) Apartment | Everything



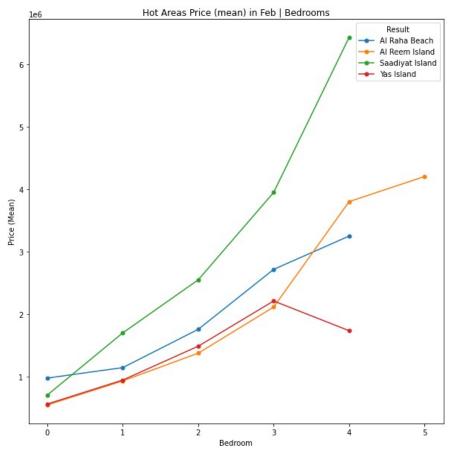
In both January and February Apartments take almost 60% of the complete data set, however has dropped by a slight 0.7%.

## 3.4) Hot Areas Mean Prices in January | No. of Bedroom Apartments



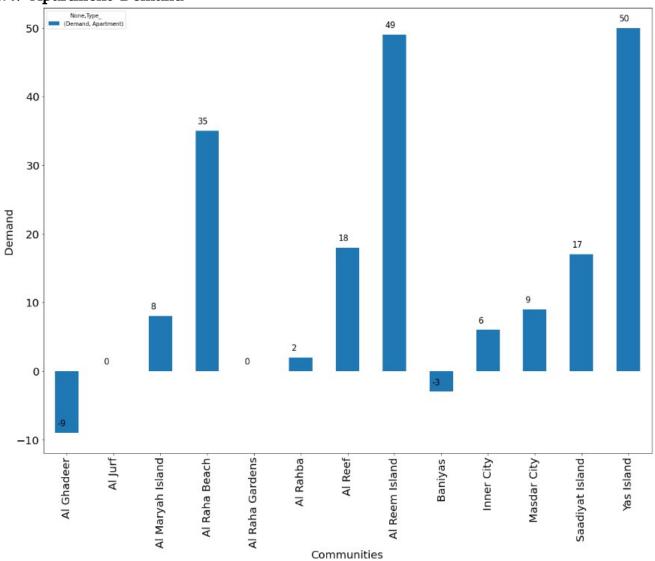
- We can see that prices in Al Raha Beach are conveniently cheaper for 4 bed room apartments whereas very high when compared to Saadiyat Island
- Al Reem Island stays fairly at the bottom with the best prices for up to 3 bedrooms apartments

## 3.4) Hot Areas Mean Prices in February | No. of Bedroom Apartments



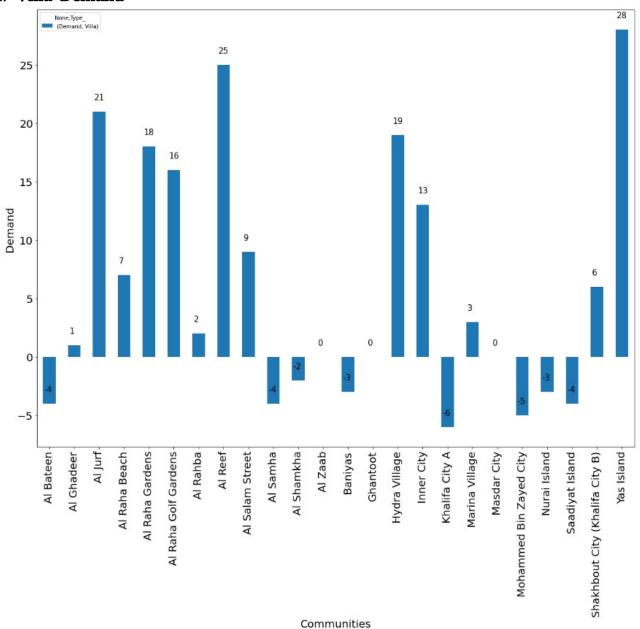
- We can see that prices in Yas Island are unusually cheaper for 4 bed room apartments whereas very high when compared to Saadiyat Island
- Al Reem Island stays fairly at the bottom with the best prices for up to 3 bedrooms apartments
- Saadiyat Island stays at top for most costly apartments apart from studio apartments

# 4.1) Apartment Demand



- Greatest Demand for Yas Island, followed by Reem Island
- Least Demand for Al Ghadeer

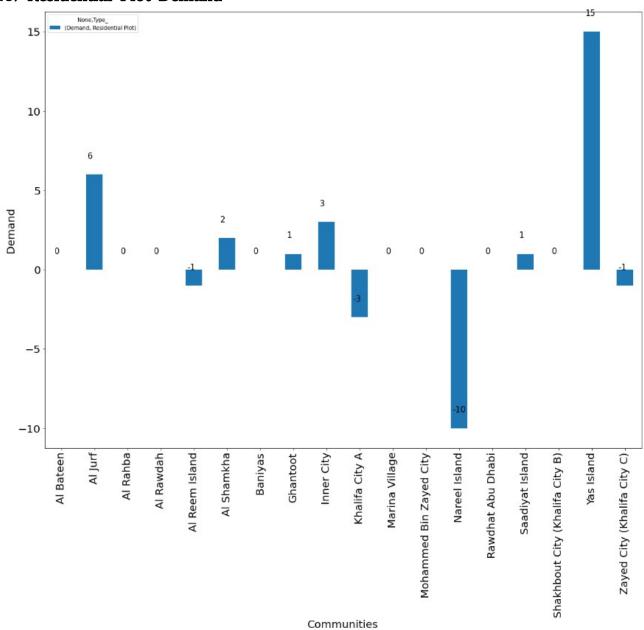
## 4.2) Villa Demand



Communicies

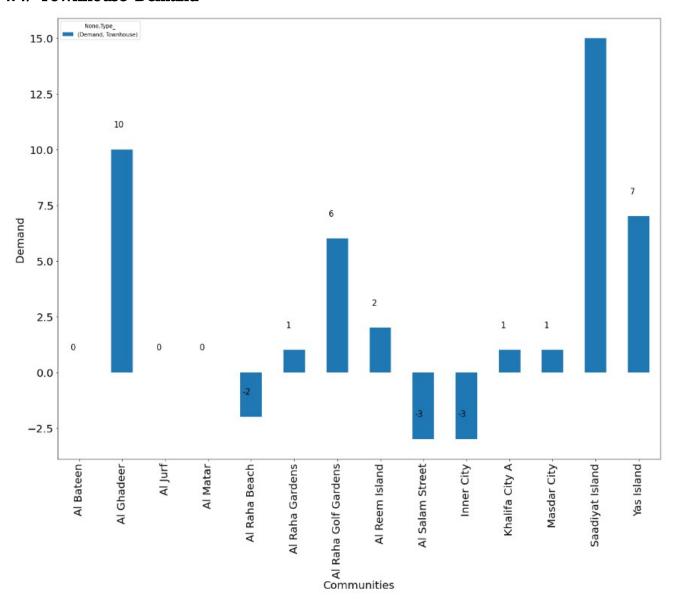
- Greatest Demand for Yas Island, followed by Al Reef
- Least Demand for Khalifa City A

#### 4.3) Residential Plot Demand



- Greatest Demand for Yas Island
- Least Demand for Nareel Island

## 4.4) Townhouse Demand



- Greatest Demand for Saadiyat Island, followed by Al Ghadeer
- Least Demand for Townhouses in Abu Dhabi Inner city