**COMPANIES & PRODUCTS** 

### Department stores in the U.S.



#### Table of Contents

01 Industry overview

World: department stores market size 2021-2026
United States: annual retail industry sales 2002-2022
United States: department store sales 1992-2021
United States: department store monthly sales 2017-2022
United States: department store bankruptcies 2017-2020
02 Sales of leading companies
Macy's: net sales worldwide 2005-2022
Kohl's: net sales 2010-2022
Global net sales of Nordstrom from 2011 to 2022
Dillard's: global net sales 2012-2021
United States: sales per square foot department stores 2021
United States: sales per store of top department stores 2021
United States: e-commerce sales of U.S. department stores 2020
03 Store numbers
United States: number of department stores 2015-2025
Macy's: number of stores globally 2015-2021, by brand
Kohl's: number of stores 2010-2022
Number of stores of Nordstrom worldwide 2013-2022

	Dillard's: number of stores in the U.S. 2012-2021	2
) <u>3</u> ) <u>4</u>	04 Advertising spending	
)5	U.S. department stores ad spend 2020-2021	į
)6	Macy's: advertising spending 2014-2021	2
)7	Kohl's: net marketing costs 2015-2022	2
	Nordstrom: ad spend worldwide 2014-2022	ž
09 0 1 2 3 4 5	O5 Consumer behavior  Leading department stores in the U.S. Q1 2022, by consumer loyalty score  United States: consumer satisfaction selected department and discount stores 2023  Average spend on department store gift cards in the United States 2021  Breakdown of U.S. consumers' closets as of 2012-2032, by purchase channel  United States: share of consumers spending more or less in fashion, by channel 2022	
<u>7</u>		
8		
9		
Ω.		

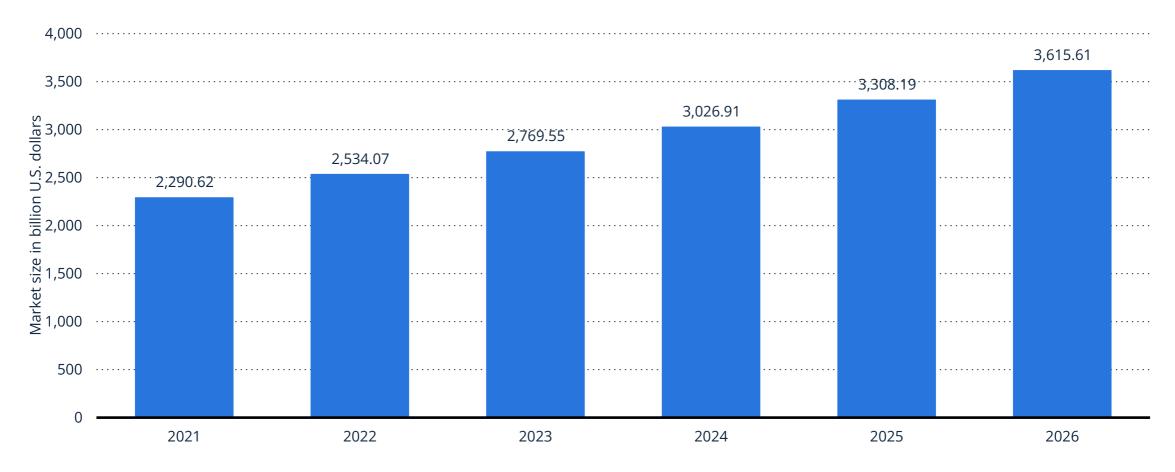


**CHAPTER 01** 

### Industry overview

### Forecast size of the department store and other general merchandise stores market worldwide from 2021 to 2026 (in billion U.S. dollars)

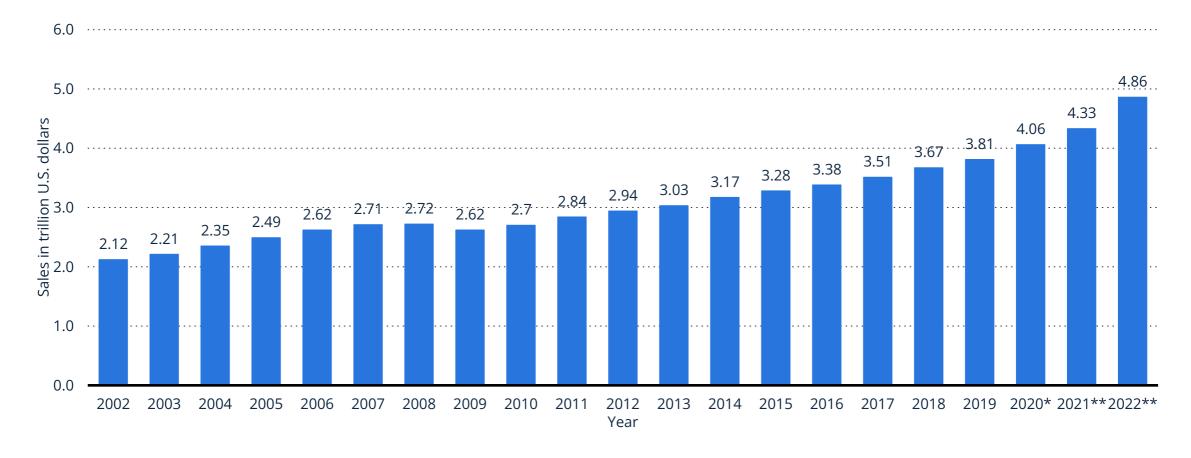
World: department stores market size 2021-2026





### Retail industry sales in the United States from 2002 to 2022 (in trillion U.S. dollars)

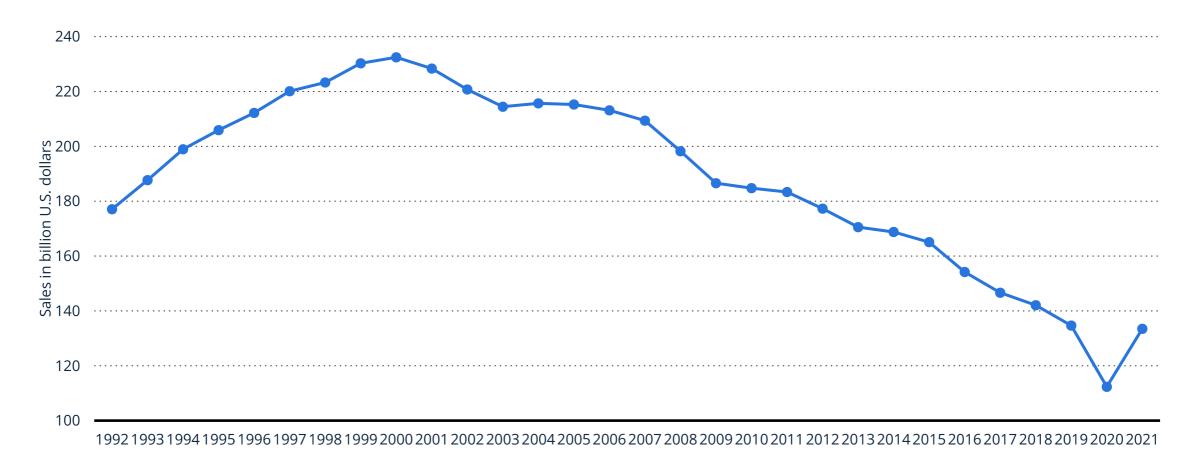
United States: annual retail industry sales 2002-2022





# Department store sales in the United States from 1992 to 2021 (in billion U.S. dollars)

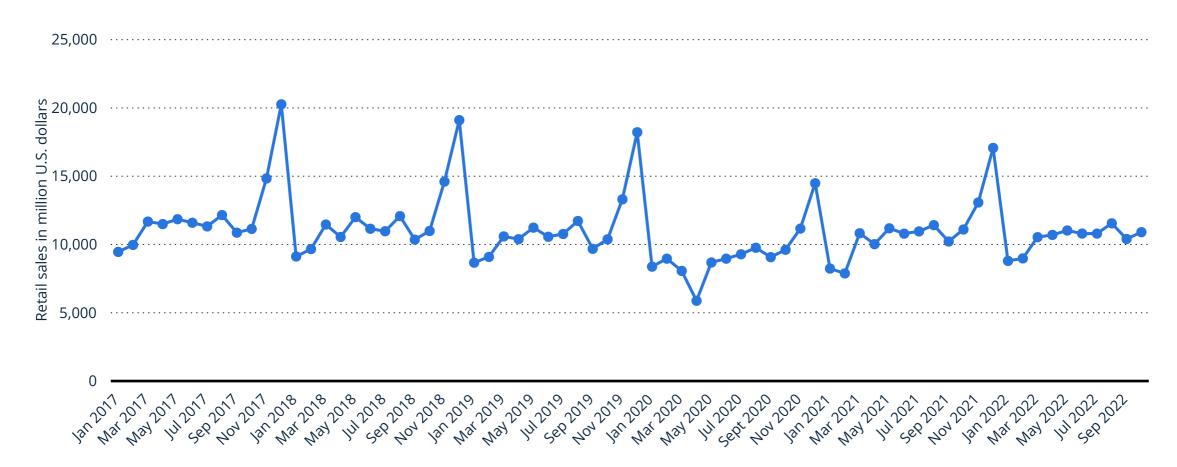
United States: department store sales 1992-2021





## Monthly retail sales of department stores in the United States from 2017 to 2022 (in million U.S. dollars)

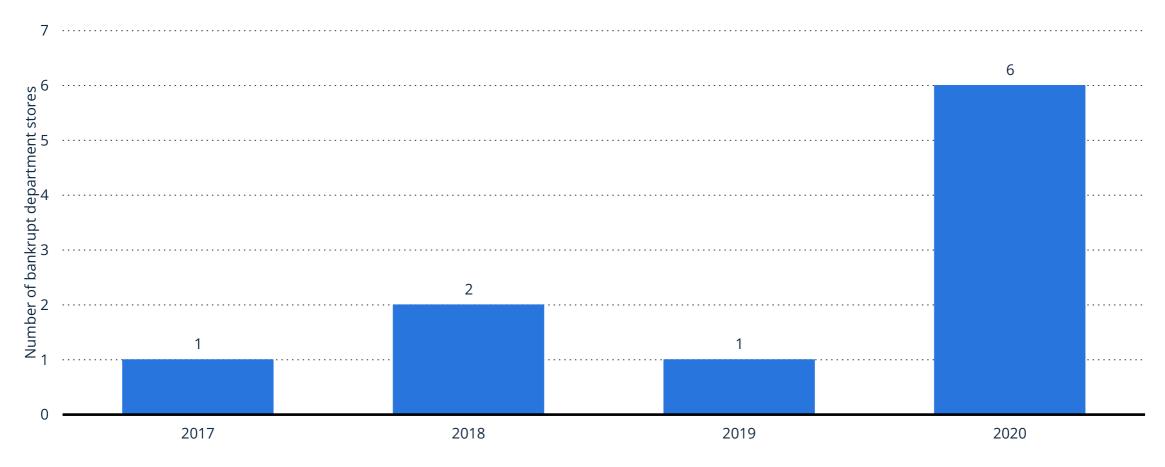
United States: department store monthly sales 2017-2022





### Number of department store bankruptcies in the United States from 2017 to 2020

United States: department store bankruptcies 2017-2020



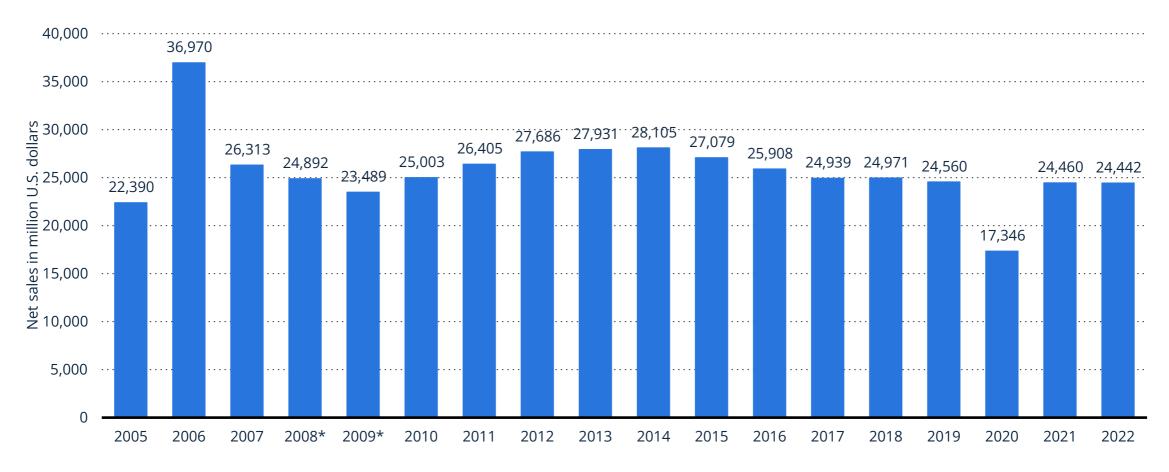


**CHAPTER 02** 

### Sales of leading companies

### Net sales of Macy's Inc. worldwide from 2005 to 2022 (in million U.S. dollars)

Macy's: net sales worldwide 2005-2022

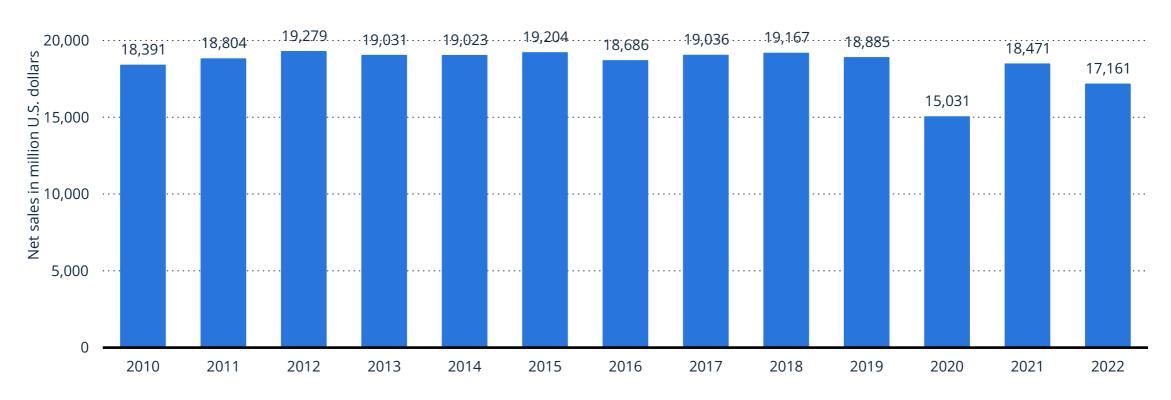




#### Net sales of Kohl's Corporation from 2010 to 2022 (in million U.S. dollars)

Kohl's: net sales 2010-2022

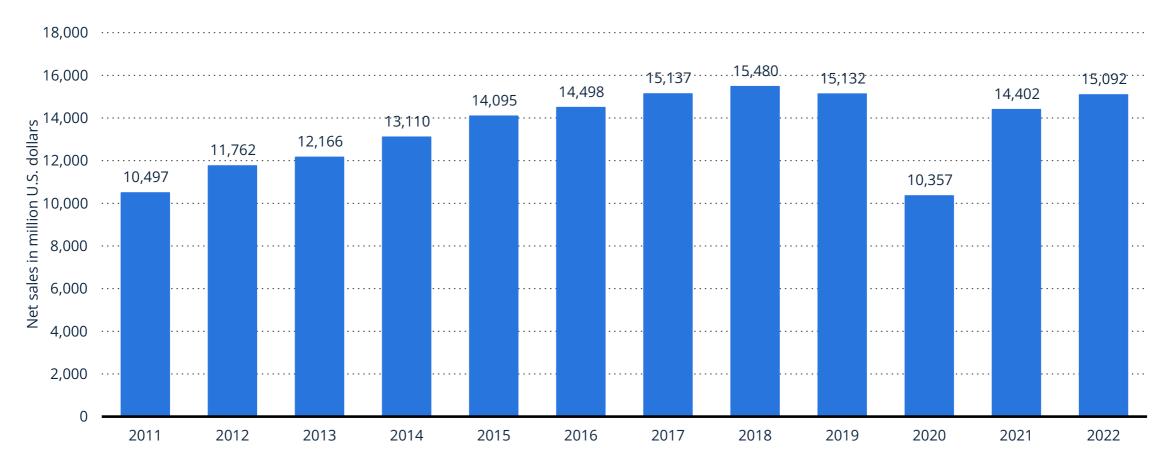






### Net sales of Nordstrom worldwide from 2011 to 2022 (in million U.S. dollars)

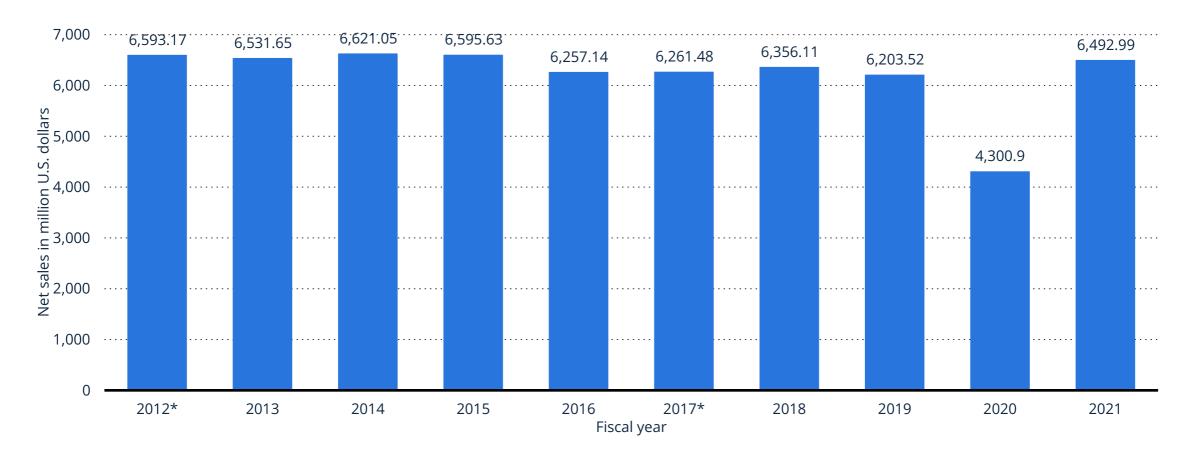
Global net sales of Nordstrom from 2011 to 2022





#### Net sales of Dillard's worldwide from 2012 to 2021 (in million U.S. dollars)

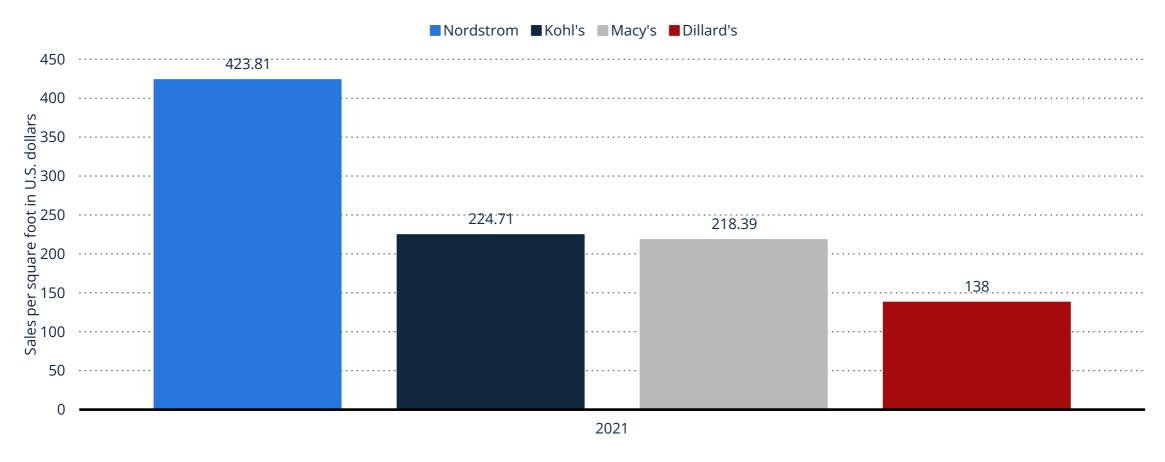
Dillard's: global net sales 2012-2021





## Sales value per square foot of selected department store retailers in the United States in 2021 (in U.S. dollars)

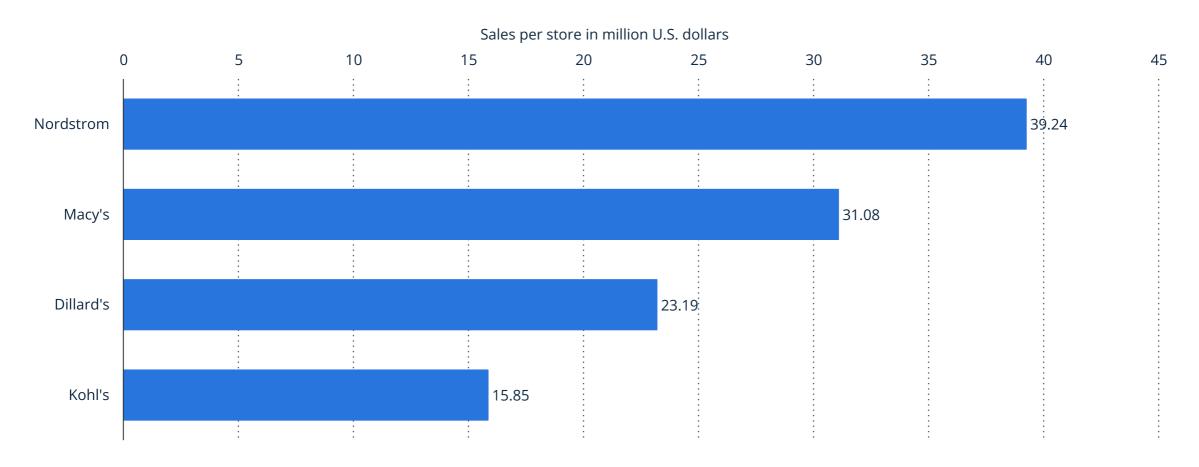
United States: sales per square foot department stores 2021





## Average sales per store of selected department stores in the United States in 2021 (in million U.S. dollars)

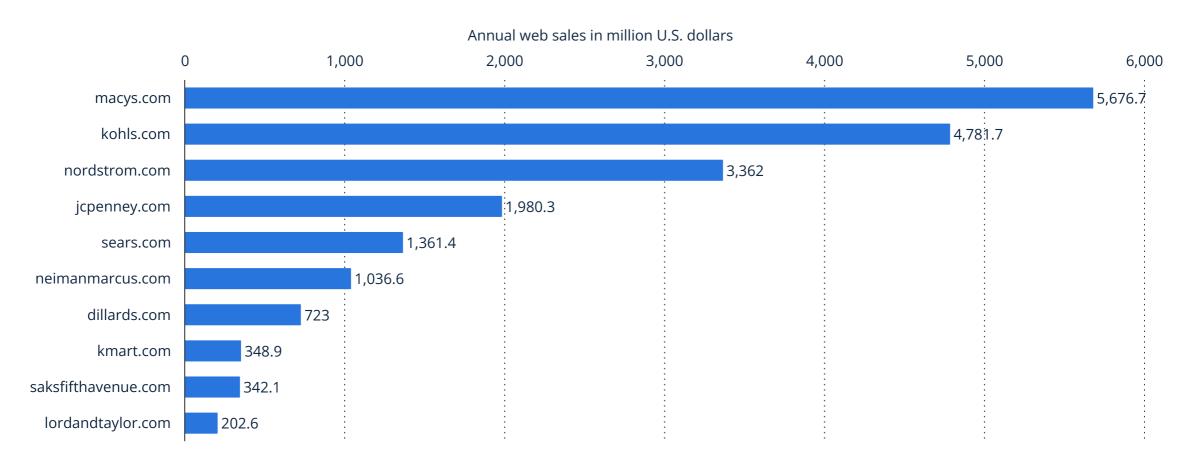
United States: sales per store of top department stores 2021





# E-commerce sales of selected department stores in the United States in 2020 (in million U.S. dollars)

United States: e-commerce sales of U.S. department stores 2020



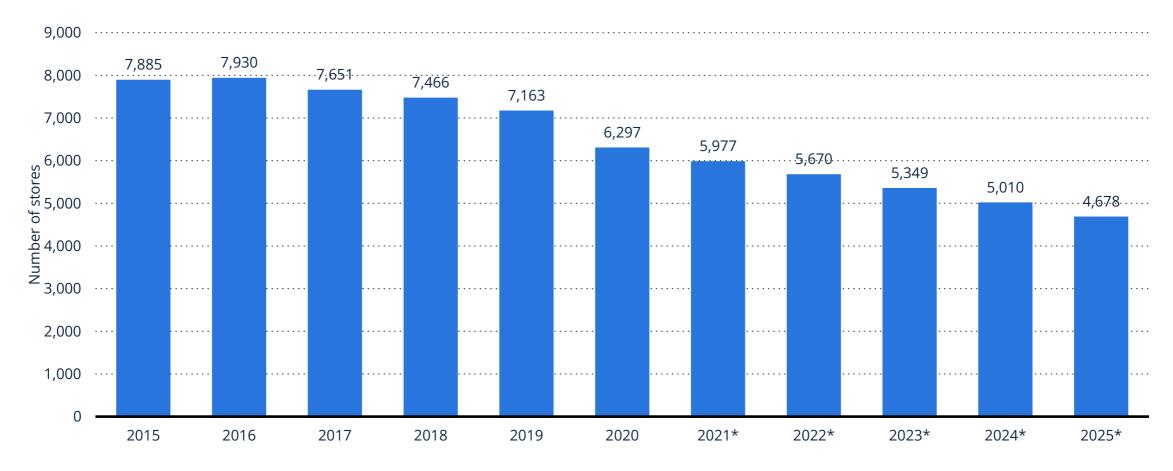


**CHAPTER 03** 

### Store numbers

#### Number of department stores in the United States from 2015 to 2025

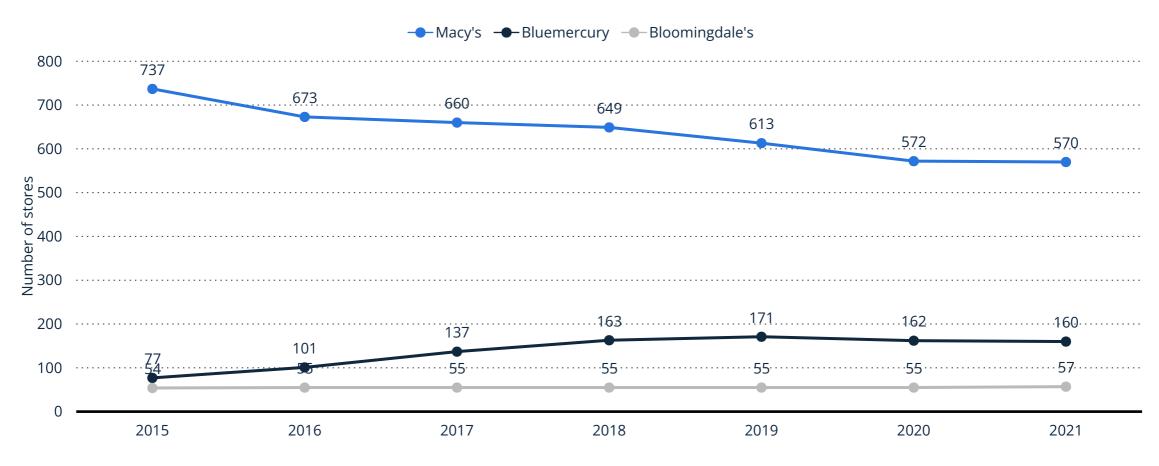
United States: number of department stores 2015-2025





#### Number of Macy's Inc. stores worldwide from 2015 to 2021 by brand

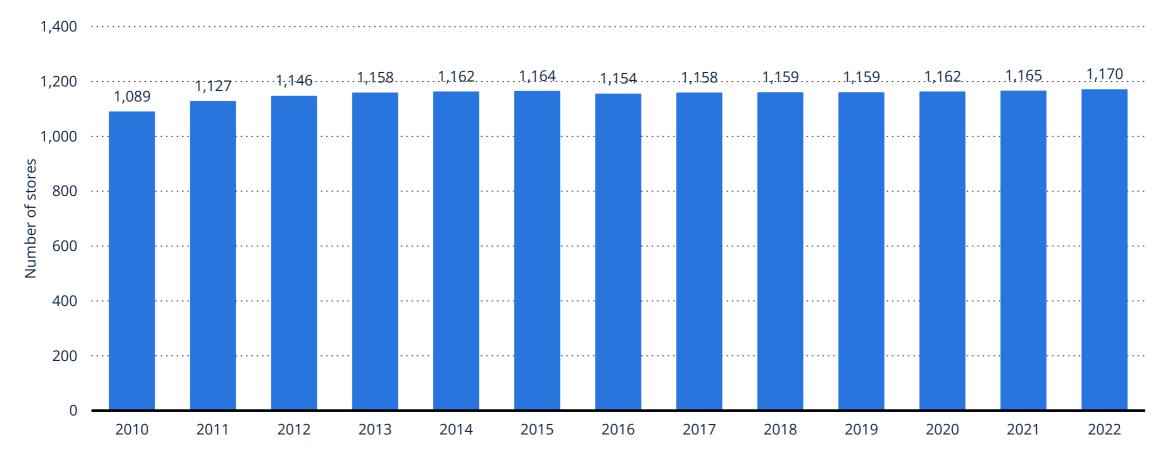
Macy's: number of stores globally 2015-2021, by brand





#### Total number of stores of Kohl's Corporation from 2010 to 2022

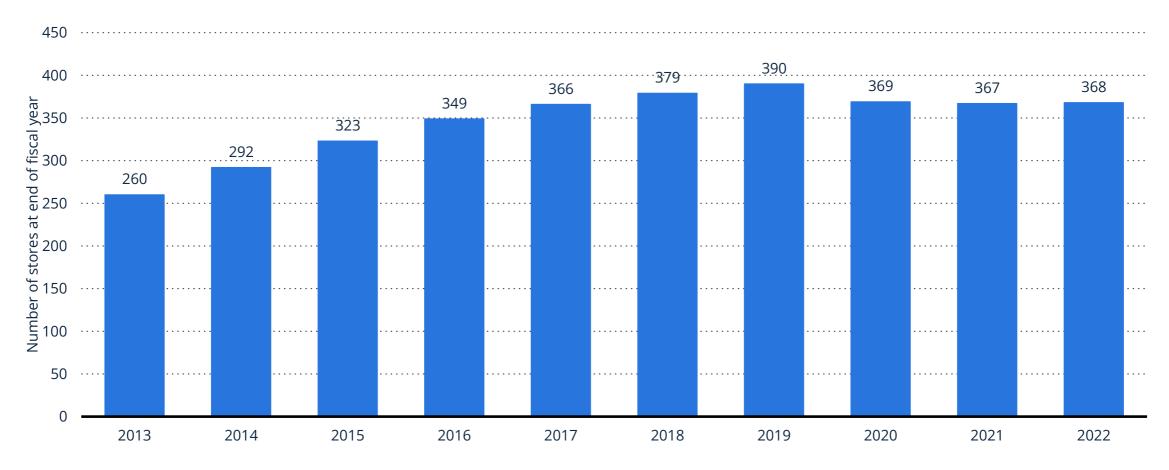
Kohl's: number of stores 2010-2022





### Number of stores of Nordstrom worldwide from fiscal year 2013 to fiscal year 2022

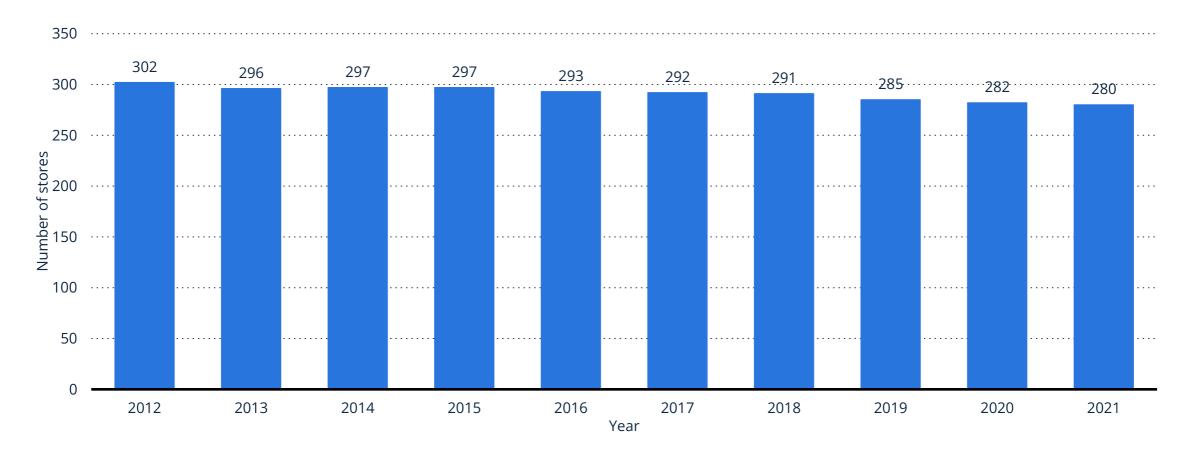
Number of stores of Nordstrom worldwide 2013-2022





#### Number of Dillard's stores in the United States from 2012 to 2021

Dillard's: number of stores in the U.S. 2012-2021



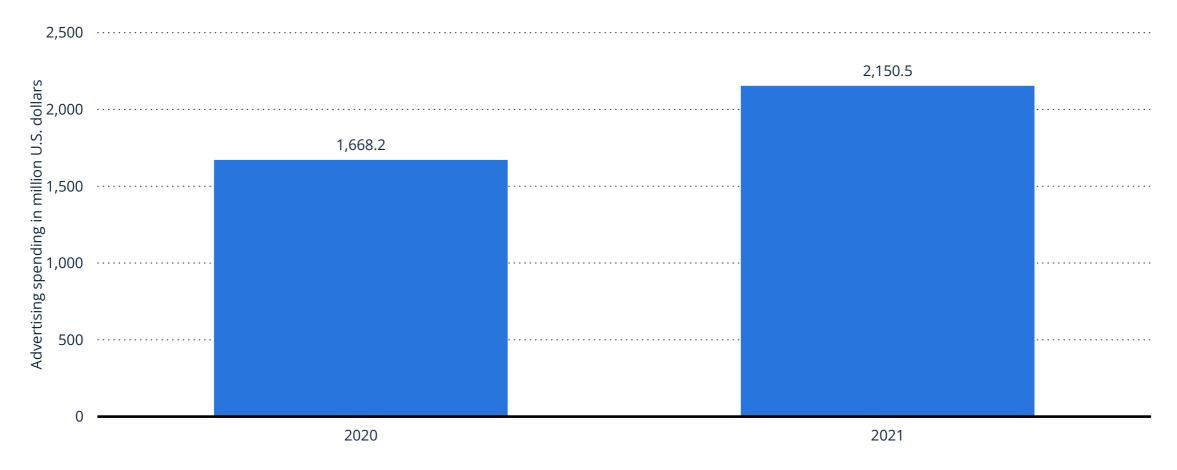


**CHAPTER 04** 

### Advertising spending

## Advertising spending in the department stores industry in the United States from 2020 to 2021 (in million U.S. dollars)

U.S. department stores ad spend 2020-2021





## Macy's Inc. advertising spending worldwide in the fiscal years from 2014 to 2021 (in billion U.S. dollars)

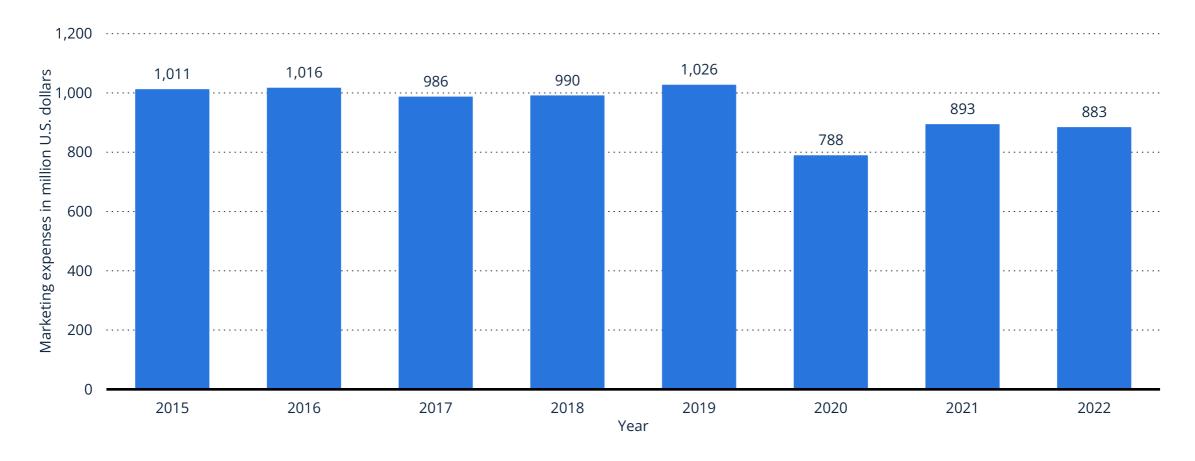
Macy's: advertising spending 2014-2021





## Net marketing expenses of Kohl's Corporation from 2015 to 2022 (in million U.S. dollars)

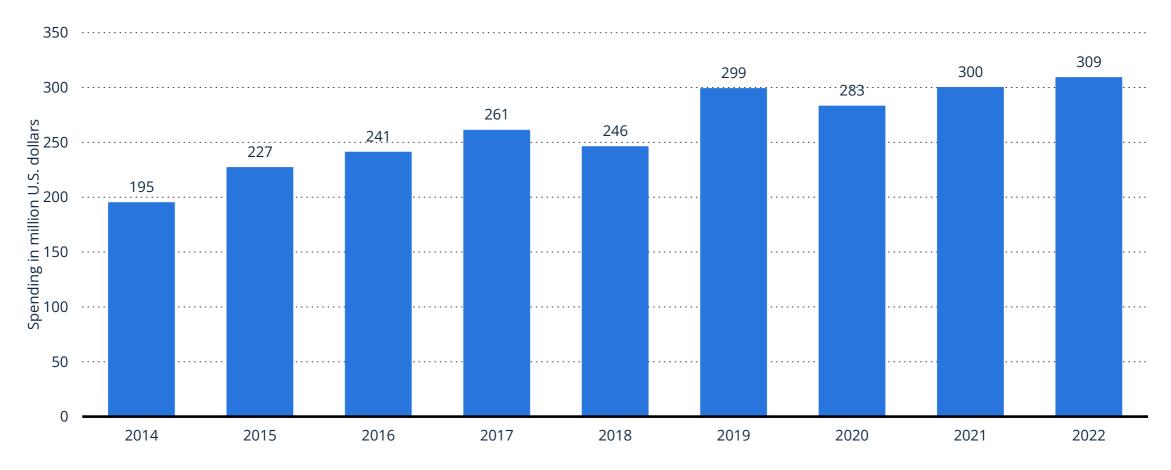
Kohl's: net marketing costs 2015-2022





# Nordstrom Inc. advertising expenses worldwide from 2014 to 2022 (in million U.S. dollars)

Nordstrom: ad spend worldwide 2014-2022





**CHAPTER 05** 

### Consumer behavior

# Department store retailers with the highest consumer loyalty score in the United States in the 1st quarter of 2022

Leading department stores in the U.S. Q1 2022, by consumer loyalty score





## Consumer satisfaction in selected department and discount stores in the United States in 2023 (index score)

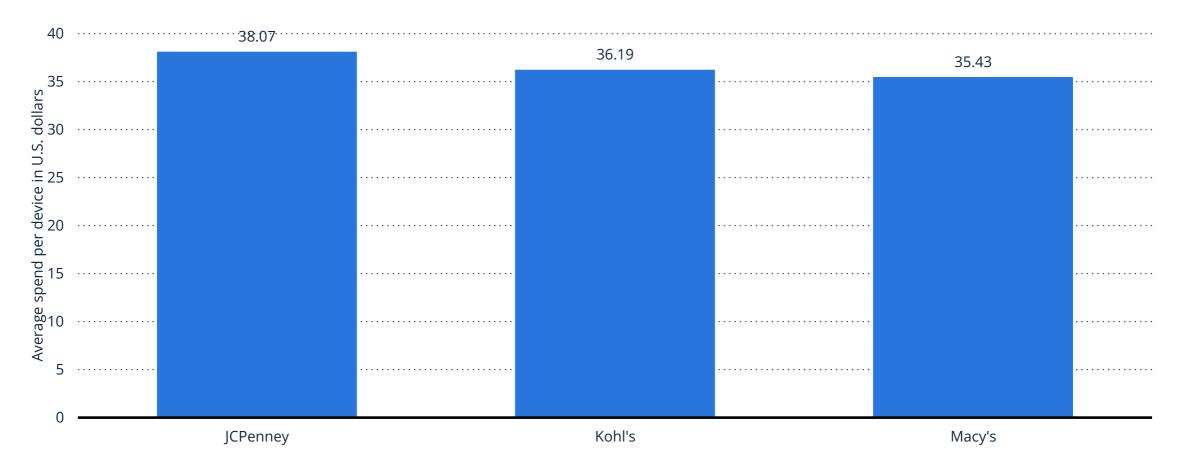
United States: consumer satisfaction selected department and discount stores 2023





# Average spend on department store gift cards among consumers in the United States in 2021, by brand (in U.S. dollars)

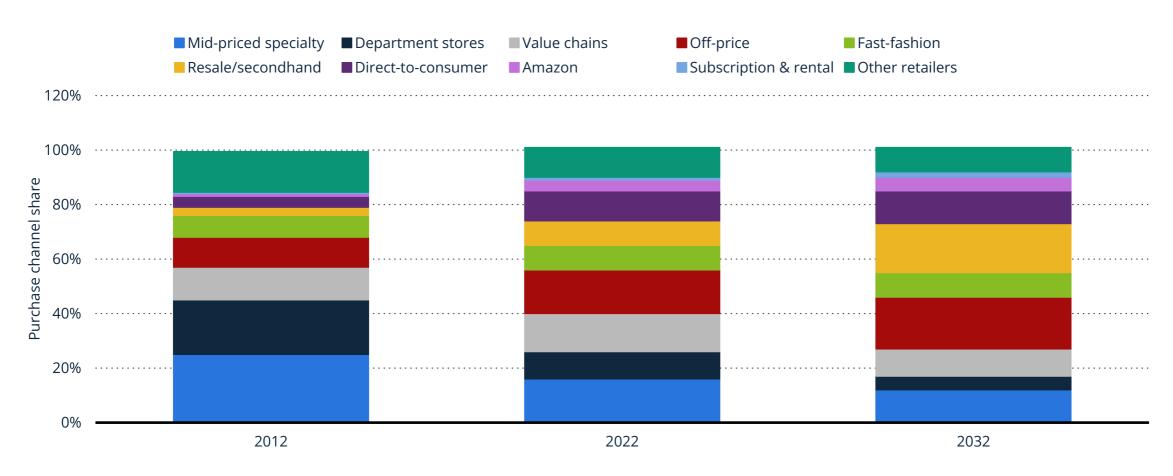
Average spend on department store gift cards in the United States 2021





# Share of the average consumer's closet in the United States from 2012 to 2032, by purchase channel

Breakdown of U.S. consumers' closets as of 2012-2032, by purchase channel

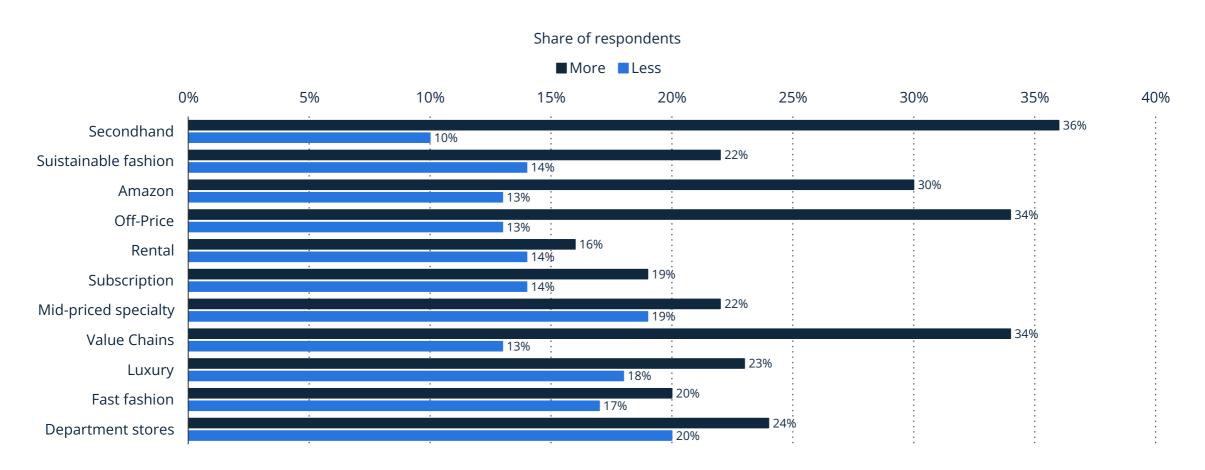




Source(s): GlobalData; Thredup

#### Share of consumers planning to spend more or less money in fashion in the next five years in the United States from 2022, by channel

United States: share of consumers spending more or less in fashion, by channel 2022





#### Sources

**ACSI®** 

BRC

Dillard's

ecommerceDB.com

GlobalData

IBISWorld

inMarket

Kohl's

Macy's

National Retail Federation

Nordstrom

Schonfeld & Associates

Statista

Thredup

US Census Bureau

US Department of Commerce

Various sources (Macy's, Kohl's, Nordstrom, Dillard's)

Various sources (Nordstrom, Macy's, Kohl's, Dillard's)

Vox Media

