

# Count Data Models with Social Interactions under Rational Expectations

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This version: January 13, 2022

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## Abstract

I present a peer effect model for counting variables using a game of incomplete information. I provide sufficient conditions under which the game equilibrium is unique. I estimate the model parameters using the Nested Partial Likelihood approach and establish the asymptotic properties of the estimator. I generalize the estimation strategy to the case of endogenous networks. I show that estimating peer effects on counting variables using linear models with which ignore the counting nature of the outcome, such as the Tobit model, leads to inconsistent estimators. I use the model to study peer effects on students' participation in extracurricular activities.

**Keywords:** Discrete model, Social networks, Bayesian game, Rational expectations, Network formation.

**JEL Classification:** C25, C31, C73, D84, D85.

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I would like to thank Vincent Boucher for his helpful comments and insights. I would also like to thank Bernard Fortin, Yann Bramoullé, Arnaud Dufays, Luc Bissonnette, and Marion Goussé for helpful comments and discussions. I provide an easy-to-use R package named CDatanet—for implementing the model and methods used in this paper. The package is located at <https://github.com/ahoundetoungan/CDatanet>.  
This research uses data from Add Health, a program directed by Kathleen Mullan Harris and designed by J. Richard Udry, Peter S. Bearman, and Kathleen Mullan Harris at the University of North Carolina at Chapel Hill, and funded by Grant P01-HD31921 from the Eunice Kennedy Shriver National Institute of Child Health and Human Development, with cooperative funding from 23 other federal agencies and foundations. Special acknowledgment is given to Ronald R. Rindfuss and Barbara Entwisle for assistance in the original design. Information on how to obtain Add Health data files is available on the Add Health website ([www.cpc.unc.edu/addhealth](http://www.cpc.unc.edu/addhealth)). No direct support was received from Grant P01-HD31921 for this research.

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# 1 Introduction

There is a large and growing literature on peer effects in economics.<sup>1</sup> Recent contributions include, among others, models for limited dependent variables, including binary (e.g., [Brock and Durlauf, 2001](#); [Lee et al., 2014](#); [Liu, 2019](#)), ordered (e.g., [Liu and Zhou, 2017](#)), multinomial (e.g., [Guerra and Mohnen, 2020](#)), and censored (e.g., [Xu and Lee, 2015b](#)) variables. However, as far as I know, there are no existing models for counting variables with microeconomic foundations, despite these variables being prevalent in survey data (e.g., number of physician visits, frequency of consumption of a good/service or participation in an activity). Peer effects on those variables are often estimated using a linear-in-means model or a binary model after transforming the outcome in binary data (e.g., [Liu et al., 2012](#); [Patacchini and Zenou, 2012](#); [Fujimoto and Valente, 2013](#); [Liu et al., 2014](#); [Fortin and Yazbeck, 2015](#); [Boucher, 2016](#); [Lee et al., 2020](#)).

In both cases, the estimation strategy ignores the counting nature of the dependent variable. In the case of the linear-in-means model, this raises a microfoundation issue. The structural framework behind the linear-in-means model assumes a continuous outcome (see [Ballester et al., 2006](#); [Calvó-Armengol et al., 2009](#); [Liu, 2019](#)). Assuming a discrete outcome in the same framework would imply a multiple equilibrium. Since the microfoundations do not support discrete data, there is some doubt about what is being estimated using such an approach. On the other hand, transforming the outcome into binary data does not allow the peer effect interpretation in terms of intensive margin effects, but only as extensive margin effects (e.g., [Lee et al., 2014](#); [Liu, 2019](#)). Similarly, using an ordered model implies that the support of the outcome is bounded on the top and this underestimates the expectation of the outcome.<sup>2</sup> There is no reason to constrain this support. For instance, linear-in-means models or counting variable models without social interactions (such as the Poisson model) do not set such a restriction.

In this paper, I propose a network model under rational expectations (RE), in which the outcome is a counting variable. I show that the model's parameters can be estimated using the Nested Partial Likelihood (NPL) method proposed by [Aguirregabiria and Mira \(2007\)](#). I generalize this estimation strategy to the case where the network is endogenous. I show that estimating peer effects on counting variables using linear models with which ignore the counting nature of the outcome, such as the spatial autoregressive (SAR) model ([Lee, 2004](#); [Bramoullé et al., 2009](#)) or the SAR Tobit (SART) model ([Xu and Lee, 2015b](#)), leads to inconsistent estimators. I estimate peer effects on the number of extracurricular activities in which students are enrolled using the data set provided by the National Longitudinal Study of Adolescent Health (Add Health). Finally, I provide an easy-to-use R package—

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<sup>1</sup>For recent reviews, see [De Paula \(2017\)](#) and [Bramoullé et al. \(2020\)](#).

<sup>2</sup>Because constraining the support means that the outcome can never take large values; ie, the probability is null.

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named **CDatanet**—for implementing the model.<sup>3</sup>

The model is based on a static game with incomplete information (see [Harsanyi, 1967](#); [Osborne and Rubinstein, 1994](#)) similar to that of the linear models (e.g., [Ballester et al., 2006](#); [Calvó-Armengol et al., 2009](#); [Liu, 2019](#)). The assumption of incomplete information is extensively considered in the literature on peer effect models for discrete outcomes (e.g., [Brock and Durlauf, 2001](#); [Bajari et al., 2010](#); [Lee et al., 2014](#); [Liu, 2019](#); [Yang and Lee, 2017](#); [Guerra and Mohnen, 2020](#)). While this assumption suits well many empirical applications, it also implies a unique game equilibrium under weak conditions. Individuals in the game interact through a directed network, simultaneously choose their strategy, and receive a payoff which depends on their belief over the choice of their peers. However, unlike the linear models which assume a linear-quadratic payoff, the counting nature of the outcome allows to deal with a more flexible payoff. Note that the linear-quadratic payoff is only used because it leads to an easy to estimate linear reduced form. I show that this linear-quadratic payoff implies a strong econometric restriction in the case of counting variables and leads to inconsistent estimator of peer effects.

I provide sufficient conditions under which the game has a unique Bayesian Nash Equilibrium (BNE). However, the econometric specification of the model raises an identification issue. Parameters identification is generally established by setting a rank condition on the matrix of explanatory variables (e.g., [Lee, 2004](#); [Yang and Lee, 2017](#)). In the case of rational expectation models, this matrix contains the expected average outcome which is an unobserved variable. Therefore, the rank condition cannot be verified empirically. Using the fact that the expected outcome is unbounded in the case of counting variables, I provide testable identification conditions. In particular, I show that the parameters are identified under the same conditions set by [Bramoullé et al. \(2009\)](#) for linear-in-means models.

I show that the model parameters can be estimated using the NPL algorithm proposed by [Aguirregabiria and Mira \(2007\)](#). I generalize this algorithm to the case where the network is endogenous. Endogeneity is due to unobservable individual attributes which influence both link formation in the network and the outcome (see [Johnsson and Moon, 2015](#); [Graham, 2017](#)). To control for the endogeneity, I use a two-stage estimation strategy. In the first stage, I consider a dyadic linking model in which the probability of link formation between two agents depends, among others, on the unobservable attributes. Using a Gibbs sampler, I estimate the posterior distribution of those unobservable attributes. In the second stage, the estimator of the unobservable attributes is included in the count data model as supplementary explanatory variables. However, since I use the estimate of the unobservable attributes and not the true unobservable attributes, this renders tricky the asymptotic of the NPL estimator at the second stage. To circumvent this issue, I establish a new limiting distribution which accounts for the uncertainty related to first-stage estimation. I assess the finite sample performance of the estimation strategy using Monte Carlo simulations.

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<sup>3</sup>The package is available at [github.com/ahoundetoungan/CDatanet](https://github.com/ahoundetoungan/CDatanet).

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I provide an empirical application. I use the Add Health data to estimate peer effects on the number of extracurricular activities in which students are enrolled. Participation in extracurricular activities are associated with positive educational, social, and developmental outcomes such as increased achievement, improved interpersonal skills, reduced levels of delinquency, reduced of likelihood of dropping out, and improved self-esteem (see [Holland and Andre, 1987](#); [McNeal Jr, 1999](#); [Darling, 2005](#)). By controlling for the network endogeneity, I find that increasing the expected number of activities in which a student’s friends are enrolled by one implies an increase in the expected number of activities in which the student is enrolled by 0.256. As in the Monte Carlo study, I also find that the SART model overestimates this marginal peer effects at 0.325.

This paper contributes to the literature on social interaction models for limited dependent variables by being the first to deal with counting outcomes. The existing models deal with binary (e.g., [Brock and Durlauf, 2001](#); [Soetevent and Kooreman, 2007](#); [Lee et al., 2014](#); [Xu and Lee, 2015a](#); [Liu, 2019](#)), censored (e.g., [Xu and Lee, 2015b](#)), ordered (e.g., [Liu and Zhou, 2017](#)), and multinomial outcomes (e.g., [Guerra and Mohnen, 2020](#)). Moreover, my model generalizes the rational expectation model for binary data developed by [Lee et al. \(2014\)](#). When the outcome is bounded and only takes two values, I show that the structure of my model game and the BNE are similar to those of [Lee et al. \(2014\)](#). Importantly, in the literature on spatial autoregressive models for limited dependent variables, cases of count data have been studied (e.g. [Karlis, 2003](#); [Liesenfeld et al., 2016](#); [Inouye et al., 2017](#); [Glaser, 2017](#)). These papers consider reduced form equations in which the dependent counting variable is spatially autocorrelated. However, the models are not based on any process (game) that explains how the individuals choose their strategy, and thus how they are influenced by their peers. Therefore, the reduced form cannot be interpreted as a best-response function, and the spatial dependence parameter cannot be interpreted as peer effects.

The paper contributes to the literature on peer effect models with endogenous networks. [Goldsmith-Pinkham and Imbens \(2013\)](#) as well as [Hsieh and Lee \(2016\)](#) consider a Bayesian hierarchical model to control for endogeneity. They use an MCMC approach to jointly simulate from the posterior distribution of the network formation model parameters and the outcome model parameters. While this method is efficient as the estimation is done in a single step, it can be cumbersome to implement with a discrete data model. [Johnsson and Moon \(2015\)](#) also develop a strategy to estimate the linear-in-means peer effect model by controlling for the endogeneity of the network. Their estimation method is semiparametric and relies on a control function approach. My strategy to control for endogeneity can be readily implemented with discrete outcome models, since the network formation model is estimated, in a first stage, separately from the outcome model estimation. I establish a new limiting distribution which takes into account the uncertainty of the estimation in the first stage. As such, my approach is general and the network formation model can be replaced by any other model which suits more specific

topics.

The paper also contributes to the extensive empirical literature on social interactions. Existing papers studying peer effects using count data rely on linear-in-means models estimated by the maximum likelihood approach of Lee (2004) or the two-stage least squares method of Kelejian and Prucha (1998), which ignores the counting nature of the outcome (e.g., Liu et al., 2012; Patacchini and Zenou, 2012; Fujimoto and Valente, 2013; Liu et al., 2014; Fortin and Yazbeck, 2015; Boucher, 2016; Lee et al., 2020). I show that peer effects estimated in this way are inconsistent. My empirical application on students' participation in extracurricular activities accounts for the counting nature of the outcome.

The remainder of the paper is organized as follows. Section 2 presents the microeconomic foundation of the model based on an incomplete information network game. Section 3 addresses the identification and estimation of the model parameters. Section 4 documents the Monte Carlo experiments. Section 5 presents the empirical results and the method used to control for the endogeneity of the network. Section 6 concludes this paper.

## 2 Microeconomic Foundations

This section presents the microfoundations of the model. Let  $\mathcal{V} = \{1, \dots, n\}$  be a population of  $n$  agents partitioned into  $M$  sub-groups  $\mathcal{V}^1, \dots, \mathcal{V}^M$  with  $n_m$  the size of the  $m$ -th sub-group. Agents' choice is denoted by  $y_i \in \mathbb{N}$ , an integer variable also called *counting variable* (e.g., the number of cigarettes smoked per day or per week). Let  $s(i)$  be the group of individual  $i$  (observable by all the agents and by the econometrician). Agents interact through a directed network. Let  $\mathbf{G} = [g_{ij}]$  be an  $n \times n$  adjacency matrix, where the  $(i, j)$ -th element is non-negative and captures the proximity of the individuals  $i$  and  $j$  in the network. Interactions are restricted to individuals from the same group.<sup>4</sup> I define the peers of individual  $i$  as the set of individuals  $\mathcal{V}_i = \{j, g_{ij} > 0\}$ . By convention, nobody interacts with himself/herself, that is  $g_{ii} = 0 \forall i \in \mathcal{V}$ .

### 2.1 Incomplete information network game

I use a game of incomplete information to rationalize the model (see Osborne and Rubinstein, 1994). Agents act noncooperatively. As a common assumption in the literature, agent  $i$ 's decision is influenced by their own observable characteristics, denoted  $\psi_i$  (eventually their peers' observable characteristics), unobservable individual characteristics interpreted as agents' type (private information), and other individuals' choice (see e.g., Brock and Durlauf, 2001; Bajari et al., 2010; Yang and Lee, 2017; De Paula, 2017).<sup>5</sup> Specifically, following Brock and Durlauf (2001, 2007), I assume that individual preferences

<sup>4</sup>Such a restriction is known as *maximality* (see Calvó-Armengol et al., 2009; Lee et al., 2014; Liu, 2019).

<sup>5</sup>It is well known that when agent's type is observed by other players (complete information), the game equilibrium is not unique, especially when the outcome is discrete. Multiple equilibria is a challenging issue both theoretically

about the choice of  $y_i$  are described by an additive discrete payoff function defined by:<sup>6</sup>

$$U(y_i, \mathbf{y}_{-i}) = \underbrace{\psi_i y_i - c(y_i)}_{\text{private sub-payoff}} - \underbrace{\frac{\lambda}{2} (y_i - \bar{y}_i)^2}_{\text{social cost}} + \underbrace{e_i(y_i)}_{\text{type}}, \quad (1)$$

where  $\lambda \geq 0$ ,  $\mathbf{y}_{-i} = (y_1, y_2, \dots, y_{i-1}, y_{i+1}, \dots, y_n)$ , and  $\bar{y}_i = \sum_{j \in \mathcal{V}_i} g_{ij} y_j$ . Throughout the paper, the vector's subscript  $-i$  is used to denote the vector excluded the  $i$ -th component. In the payoff (1), the term  $\psi_i y_i - c(y_i)$  is a private sub-payoff which depends on individual choice  $y_i$  and on individual observable characteristics  $\psi_i$ .<sup>7</sup>  $c(y_i)$  is the cost associated with the choice of  $y_i$ . I let the cost function  $c(\cdot)$  flexible. The cost function is generally defined as a quadratic function in many structural models. As shown in Section 3.1, a quadratic cost function implies a strong restriction on the econometric model. The term  $\frac{\lambda}{2} (y_i - \bar{y}_i)^2$  is a social cost which increases with the gap between agent and peers' choices. Such a specification of the social cost implies conformist preferences (see Akerlof, 1997).

Agent's type is described by  $(e_i(r))_{r \in \mathbb{N}}$ , a sequence of random variables. Each agent observes their own type; that is,  $i$  observes  $e_i(r)$  for any  $r \in \mathbb{N}$ . But they do not observe others' type and therefore, nor do they observe others' choice  $\mathbf{y}_{-i}$ . Under this consideration, agent maximizes, not the random payoff (1), but its expectation, where the expectation is taken with respect to their beliefs over  $\mathbf{y}_{-i}$ . As classical in the literature of Bayesian game, I assume that the private information,  $e_i(r)$ ,  $r \in \mathbb{N}$ , is identically distributed among agents and this distribution is common knowledge to all the agents (see e.g., Brock and Durlauf, 2001; Bajari et al., 2010; Lee, 2004; Yang and Lee, 2017). Thus, agents form rational expectations; that is, their expectation of the payoff is the *true* mathematical expectation and can be expressed as,

$$U^e(y_i, \mathbf{y}_{-i}) = \psi_i y_i - c(y_i) - \frac{\lambda}{2} \mathbb{E}_{\mathbf{y}_{-i}} [(y_i - \bar{y}_i)^2] + e_i(y_i), \quad (2)$$

While Equation (2) is only defined for non-negative  $y_i$ , I set, by convention, that  $c(-1) = +\infty$ , which implies that  $U^e(-1, \mathbf{y}_{-i}^e) = -\infty$ . This will be helpful to simplify many equations.<sup>8</sup>

To show that there is a unique count choice  $y_i$  which maximizes the expected payoff (2), I restrict the game to some representations of the payoff terms. These representations make the model tractable

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and empirically (see De Paula, 2013). The assumption of incomplete information is interesting as it implies a unique equilibrium under reasonable conditions. This assumption is extensively considered in the literature (see e.g., Brock and Durlauf, 2001; Bajari et al., 2010; Lee et al., 2014; Liu, 2019; Yang and Lee, 2017; Guerra and Mohnen, 2020). It also suits well many empirical applications like the one I present in Section 5.

<sup>6</sup>The use of additive payoff is a popular simplification in discrete choice literature since McFadden (1973).

<sup>7</sup>In the econometric model,  $\psi_i = \alpha_{s(i)} + \mathbf{x}_i' \boldsymbol{\beta} + \bar{\mathbf{x}}_i' \boldsymbol{\gamma}$ , where  $\mathbf{x}_i$  and  $\bar{\mathbf{x}}_i$  are vectors of observable individual-specific characteristics (control variables) and peers' average characteristics respectively,  $\alpha_{s(i)}$  group-specific effect, and  $\boldsymbol{\beta}$ ,  $\boldsymbol{\gamma}$  unknown parameters.

<sup>8</sup>Note also that since the strategy space of  $y_i$  is  $\mathbb{N}$ , the expectation  $\mathbb{E}_{\mathbf{y}_{-i}} [(y_i - \bar{y}_i)^2]$  involves an infinite summation which may not be finite. Under Assumptions 2.1 and 2.2 stated later, all the infinite summations used in the paper are finite (see Appendix A.2).

both theoretically and econometrically. The first restriction is about the cost function.

**Assumption 2.1.**  $c(\cdot)$  is a strictly increasing and convex function.

The assumption of convex cost function means increasing difference in the cost:  $\Delta c(r+1) - \Delta c(r) \geq 0$ ,  $\forall r \in \mathbb{N}$ , where  $\Delta$  is the first difference operator; i.e., for any sequence  $(b_r)_r$ ,  $\Delta b_r = b_r - b_{r-1}$ . Under conditions set on the distribution of agent's type in Assumption 2.2, the convexity of the cost function implies a strictly concave expected payoff in  $y_i$ . This is important as in any optimization problem on an unbounded space since individuals chose  $y_i$  as to maximize the expected payoff. As discussed in Section 3, the assumption of convex cost function can be more flexible and generalized to a larger class of functions (see Assumption 2.1'). Moreover, note that Assumption 2.1 generalizes the linear quadratic payoff function broadly imposed in the literature in the case of a linear model (see Ballester et al., 2006; Calvó-Armengol et al., 2009; Liu, 2019).

I also set a second restriction on the distribution of agent's type. Since comparative in discrete games is done using the increase in the payoff for an additional unit of  $y_i$ , I set the assumption on the distribution of  $\Delta e_i(r) := e_i(r) - e_i(r-1)$ , for any  $r \in \mathbb{N}^*$ .

**Assumption 2.2.** For all  $i \in \mathcal{V}$ ,  $r \in \mathbb{N}^*$ ,  $e_i(r) = e_i(r-1) + \varepsilon_i$ , where  $\varepsilon_i$ 's are independent and identically distributed according to a continuous symmetric distribution with a cumulative distribution function (cdf)  $F_\varepsilon$  and a probability density function (pdf)  $f_\varepsilon$  such that  $f_\varepsilon(x) = o(|x|^{-\kappa})$  at  $\infty$ , for some  $\kappa > 3$ .

Assumption 2.2 implies that  $\varepsilon_i$ , the first difference of  $e_i(y_i)$ , does not depend on  $y_i$ . This means that agent associates the same information with any additional unit; that is,  $e_i(y_i) = \varepsilon_i y_i + e_i(0)$ . This condition simplifies the econometric model. Moreover, assuming that  $\varepsilon_i$ 's are independent is a classic simplification although it is possible to account for correlation between  $\varepsilon_i$ 's as correlated effects (see Manski, 1993). Assumption 2.2 also states that  $\varepsilon_i$  has a continuous symmetric distribution and  $f_\varepsilon(x) = o(|x|^{-\kappa})$  at  $\infty$ , for some  $\kappa > 3$ . The assumption of continuity is necessary so that  $\varepsilon_i$  has a continuous density function. The symmetry of this density function simplifies many equations. The condition  $f_\varepsilon = o(1/x^\kappa)$  at  $\infty$  for some  $\kappa > 3$  implies that the probability that  $y_i$  takes the value  $r$  decreases exponentially when  $r$  grows to infinity.<sup>9</sup> Many usual distributions suit Assumption 2.2 (e.g., normal, logistic, and student). Both Assumption 2.1 and 2.2 imply that there is a unique count choice which maximizes the payoff.

**Proposition 2.1.** Under Assumptions 2.1 and 2.2, there is a unique  $r_0 \in \mathbb{N}$  at which  $U^e(\cdot, \mathbf{y}_{-i})$  is maximized. Moreover,  $r_0$  verifies  $U^e(r_0, \mathbf{y}_{-i}) \geq \max\{U^e(r_0 - 1, \mathbf{y}_{-i}), U^e(r_0 + 1, \mathbf{y}_{-i})\}$ .

<sup>9</sup>This condition is important so that the infinite summations defined in the paper (e.g., the expected choice  $y_i^e$ , the expected payoff  $U^e$ ) exist (see Appendix A.2).

Proposition 2.1 implies that agents' choice  $y_i = r$  if and only if  $\Delta U^e(r+1, \mathbf{y}_{-i}) \leq 0 \leq \Delta U^e(r, \mathbf{y}_{-i})$ , which equivalent, by Equation (2), to  $-\psi_i - \lambda \bar{y}_i^e + a_r \leq \varepsilon_i \leq -\psi_i - \lambda \bar{y}_i^e + a_{r+1}$ , where  $a_r = \Delta c(r) + \lambda r - \frac{\lambda}{2}$ ,  $\bar{y}_i^e = \sum_{j \in \mathcal{V}_i} g_{ij} y_j^e$ , and  $y_i^e$  is the *rational* expected (*true* expectation of the) choice given agents' observable characteristics. This characterization of  $y_i$  links agent  $i$ 's decision to a random event. This is useful as it allows to write the probability that  $y_i = r$  given agents' characteristics. Let  $p_{ir} = \mathbb{P}(y_i = r | \psi_1, \dots, \psi_n)$  this probability. Using the symmetry of the distribution of  $\varepsilon_i$ ,  $p_{ir}$  can be written as,

$$p_{ir} = F_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_r) - F_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_{r+1}). \quad (3)$$

Equation (3) is similar to the specification of an ordered model (see Amemiya, 1981; Baetschmann et al., 2015). One can get the same characterization by assuming a latent variable  $y_i^* = \lambda \bar{y}_i^e + \psi_i + \varepsilon_i$ , such that  $y_i = r$  if and only if  $y_i^* \in (a_r, a_{r+1})$ . However, the mechanisms behind both specifications are different. In the case of an ordered model, agents choose the latent variable  $y_i^*$  and not the counting variable  $y_i$  directly. The game is not the one described by the payoff (1). Moreover, unlike a classical ordered model,  $y_i$  is unbounded and then, there is then an infinite number of cut points  $a_r$ ,  $r \in \mathbb{N}$ .

Equation (3) also shows how assuming a quadratic cost function implies a strong econometric restriction. As  $a_r = \Delta c(r) + \lambda r - \frac{\lambda}{2}$ , the quadratic cost implies that  $a_r$  is linear in  $r$ . Put differently, the cut points are equally spaced from  $a_1$  and then,  $a_{r+1} - a_r$  is constant  $\forall r \in \mathbb{N}^*$ . This condition is too restrictive empirically. For instance, the ordered model does not set any restriction on the distance between the cut points. For this reason, estimating peer effects on counting variables using a linear model leads to biased estimations. Indeed, the linear model is based on a game similar to that described by the payoff (1) with a quadratic cost function (see Ballester et al., 2006; Calvó-Armengol et al., 2009; Xu and Lee, 2015b). When the cost function is not quadratic, the linear model biases the peer effects (see Section 4).<sup>10</sup>

Equation (3) gives the consistency condition of any rational belief system with respect to the distribution of agent's type. A belief system  $\mathbf{p} = (p_{ir})$  is said *rational* or *consistent* (with respect the distribution of  $\varepsilon_i$ ) if and only if it verifies Equation (3), where  $y_i^e$  is the expected outcome associated with that belief system and can be written as,

$$y_i^e = \sum_{r=1}^{\infty} r p_{ir}. \quad (4)$$

Equation (3) generalizes the case of binary outcomes under RE studied by (see Lee et al., 2014). To see why, let us consider a particular cost function such that,  $\Delta c(r) = +\infty$  for any  $r \geq 2$ . This implies

<sup>10</sup>Moreover, note that it would be challenging to solve the game with a flexible cost function if the outcome were continuous. The quadratic cost function is a strong restriction that can be released because the outcome is discrete.



that  $a_r = +\infty$  for any  $r \geq 2$ . Therefore,  $p_{i0} = 1 - F_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_1)$  and  $p_{i1} = F_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_1)$ . Thus,  $y_i$  can only take the values 0 and 1, and the expected choice  $y_i^e$  is equal to  $p_{i1}$ ; ie, the probability of the event  $\{y_i = 1\}$ . The condition,  $p_{i1} = F_\varepsilon\left(\lambda \sum_{j=1}^n g_{ij} p_{j1} + \psi_i - a_1\right)$  is the characterization on the rational beliefs in the case of the binary choice.

## 2.2 Game equilibrium

Proposition 2.1 states that there is a unique Bayesian Nash equilibrium given the expected outcome  $\mathbf{y}^e = (y_1^e, \dots, y_n^e)$ . However, there may exist more than one expected outcome and belief system  $\mathbf{p} = (p_{ir})$  which verifies the RE condition (3). As  $y_i^e$  is a function of  $p_{ir}$ 's, Equation (3) can also be expressed as  $\mathbf{p} = \mathbf{H}(\mathbf{p})$ , where  $\mathbf{H}$  is some mapping defined from an infinite-dimensional space to itself. Finding a rational belief system amounts to computing the fixed points of  $\mathbf{H}$ . In the case where the outcome is bounded (e.g., binary games), the existence of fixed points is guaranteed by Brouwer fixed point theorem, since  $\mathbf{H}$  would be defined from a compact and convex finite-dimensional space. Moreover, the uniqueness of rational beliefs can also be established by the contraction mapping theorem (see Brock and Durlauf, 2001; Lee et al., 2014; Guerra and Mohnen, 2020). In the current framework, the outcome is counting and unbounded.  $\mathbf{H}$  is definite from an infinite-dimensional space. Therefore, Brouwer fixed point theorem cannot be applied.

I show the existence of rational beliefs using Schauder's fixed point theorem.<sup>11</sup> However, since  $\mathbf{H}$  is not defined from a complete metric space, the contracting mapping theorem cannot be directly applied to prove the uniqueness. Moreover, working with  $\mathbf{H}$  would be challenging in practice due to the infinite-dimensional space.

Equation (3) also implies that the knowledge of the rational expected outcome  $\mathbf{y}^e$  is sufficient to compute the underlying rational beliefs  $\mathbf{p}$  and vice versa. This has a very useful implication: if the rational expected outcome  $\mathbf{y}^e$  is unique, then the rational belief system is also unique. Moreover, since the expected outcome  $\mathbf{y}^e$  is an  $n$ -dimensional vector, this result simplifies the proof of a unique consistent belief system.

I show that the rational expected outcome also verifies a fixed point equation as stated by the following proposition.

**Proposition 2.2.** *Let  $\mathbf{L}(\mathbf{y}^e) = (\ell_1(\mathbf{y}^e) \dots \ell_n(\mathbf{y}^e))'$ , where  $\ell_i(\mathbf{y}^e) = \sum_{r=1}^{\infty} F_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_r)$  for all  $i \in \mathcal{V}$ . Any rational expected outcome  $\mathbf{y}^{e*}$  verifies  $\mathbf{y}^{e*} = \mathbf{L}(\mathbf{y}^{e*})$ .*

Proposition 2.2 reduces the resolution of the game from an infinite-dimensional space to a finite-dimensional space. To show that  $\mathbf{L}$  is a contracting mapping. I make the following assumption.

<sup>11</sup>Schauder's fixed point theorem is the generalization of Brouwer's fixed point theorem to an infinite-dimensional space (see Smart, 1980, Chapter 2).

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**Assumption 2.3.**  $\lambda < \frac{B_c}{\|\mathbf{G}\|_\infty}$ , where  $B_c = \left( \max_{u \in \mathbb{R}} \sum_{r=1}^{\infty} f_\varepsilon(u - a_r) \right)^{-1}$ .

Multiple RE equilibria issue generally arises in peer effect models when the peer effect parameter exceeds some threshold (see Yang and Lee, 2017; Lee et al., 2014). Assumption 2.3 defines this threshold for the case of my model.<sup>12</sup> Assumption 2.3 also generalizes the restriction imposed on  $\lambda$  in the binary model proposed by Lee et al. (2014). If  $\Delta c(r) = +\infty$  for  $r \geq 2$ , Assumption 2.3 implies that  $\lambda < \frac{1}{\|\mathbf{G}\|_\infty f_\varepsilon(0)}$ , which is the restriction set on  $\lambda$  in the binary data model.

When the network matrix is row normalized ( $\|\mathbf{G}\|_\infty = 1$ ), Assumption 2.3 implies that  $\lambda < B_c$ . This is equivalent to assuming that the marginal peer effects are less than one for any value of  $\psi_i$ . indeed, from the expected choice expression in Proposition 2.2, the marginal expected choice with respect to average expected peers' choice,  $\partial \ell_i(\mathbf{y}^e) / \partial \bar{y}_i^e$ , is given by  $\lambda \sum_{r=1}^{\infty} f_\varepsilon(\lambda \bar{y}_i^e + \psi_i - a_r)$  which is less than one by Assumption 2.3. Put differently, agents do not increase their expected choice greater than the increase in their average expected peers' choice, *ceteris paribus*. This is a standard requirement in peer effect models and will be verified in most cases (see Bramoullé et al., 2009).

The following theorem established the uniqueness of rational belief system.

**Theorem 2.1.** *Under Assumption 2.1-2.3, the game of incomplete information associated with the payoff (1) has a unique rational belief system  $\mathbf{p}^* = (p_{ir}^*)$ , where the associated expected outcome  $\mathbf{y}^{e*}$  is the unique solution of  $\mathbf{y}^e = \mathbf{L}(\mathbf{y}^e)$ .*

In practice, the econometrician does not observe the rational expected outcome  $\mathbf{y}^{e*}$ , nor do they observe the rational belief system  $\mathbf{p}^*$ . However,  $\mathbf{y}^{e*}$  can be computed as the unique  $\mathbf{L}$ 's fixed point under Assumption 2.3. Besides,  $\mathbf{p}^*$  can also be computed from  $\mathbf{y}^{e*}$  using Equation (3). The rational belief system  $\mathbf{p}^*$  defines the distribution of  $\mathbf{y}^*$ . This implies that the likelihood of the observed outcome  $\mathbf{y}^*$  can be computed. In the next section, I study the parameter identification and present the model estimation strategy.

### 3 Econometric Model

In this section, I present the econometric specification of the model, study the parameters identification, and propose a strategy to estimate the model. The estimation strategy relies on the likelihood approach. I also account for network endogeneity by allowing unobservable individual characteristics to affect both the error term of the counting variable model and the adjacency matrix.

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<sup>12</sup>It is important that  $\max_{u \in \mathbb{R}} \sum_{r=1}^{\infty} f_\varepsilon(u - a_r)$  be finite so that there exists a non-empty convex and compact set of  $\lambda$ 's which verify Assumption 2.3. I state and prove a general lemma in Appendix A.2 on the convergence of all the infinite summations used in this paper.

### 3.1 Specification

Let  $\psi_i = \alpha_{s(i)} + \mathbf{x}_i' \boldsymbol{\beta} + \bar{\mathbf{x}}_i' \boldsymbol{\gamma}$ , where  $\mathbf{x}_i$  and  $\bar{\mathbf{x}}_i$  are  $K$ -vectors of observable individual-specific characteristics and peers' average characteristics respectively, and  $\boldsymbol{\alpha} = (\alpha_1, \dots, \alpha_M)'$ ,  $\boldsymbol{\beta}$ , and  $\boldsymbol{\gamma}$  are unknown parameters to be estimated. The parameters  $\boldsymbol{\beta}$  and  $\boldsymbol{\gamma}$  are respectively interpreted as own effects and contextual effects (Manski, 1993).  $\alpha_{s(i)}$  is a group-specific effect. Let  $\mathbf{X} = [\mathbf{x}_1 \dots \mathbf{x}_n]'$  and  $\mathbf{W}$  be an  $n \times M$  matrix, where  $(i, m)$ -th entry is one if  $i$  belongs to the  $m$ -th group and zero otherwise. The vector of  $\psi_i$ 's can be written as  $\boldsymbol{\psi} = \mathbf{Z}\boldsymbol{\theta}$ , where  $\mathbf{Z} = [\mathbf{W} \ \mathbf{X} \ \mathbf{GX}]$  and  $\boldsymbol{\theta} = (\boldsymbol{\alpha}', \boldsymbol{\beta}', \boldsymbol{\gamma}')'$ . Since the model includes group heterogeneity as fixed effects, I assume that the number of groups  $M$  is bounded. This avoids an incidental parameter issue when  $n$  grows to infinity. When  $n$  grows to infinity, the number of groups,  $M$ , is fixed but the number of individuals in each group grows to infinity (see Lancaster, 2000).

The likelihood approach requires being specific about the distribution of  $\varepsilon_i$ . Given that the rational expected outcome depends on the cdf  $F_\varepsilon$ , it is challenging to estimate the model parameters without assuming this cdf.<sup>13</sup>

**Assumption 3.1.**  $\varepsilon_i \sim \mathcal{N}(0, \sigma_\varepsilon^2)$ .

While most papers assume a logistic distribution, Assumption 3.1 set that  $\varepsilon_i$  follows a normal distribution. This choice allows me to deal with the endogeneity of the network (see Section 3.3.2).

The RE Equation (3) can now be expressed as,

$$p_{ir} = \Phi\left(\frac{\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} - a_r}{\sigma_\varepsilon}\right) - \Phi\left(\frac{\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} - a_{r+1}}{\sigma_\varepsilon}\right), \quad (5)$$

where  $\Phi$  is the cdf of  $\mathcal{N}(0, 1)$ ,  $\mathbf{z}_i'$  the  $i$ -th row of  $\mathbf{Z}$ , and  $\boldsymbol{\theta} = (\boldsymbol{\alpha}', \boldsymbol{\beta}', \boldsymbol{\gamma}')'$ . The mapping  $\mathbf{L}$  in proposition 2.2 is given by  $\mathbf{L}(\mathbf{y}^e, \boldsymbol{\Gamma}) = (\ell_1(\mathbf{y}^e, \boldsymbol{\Gamma}) \dots \ell_n(\mathbf{y}^e, \boldsymbol{\Gamma}))'$ , where

$$\ell_i(\mathbf{y}^e, \boldsymbol{\Gamma}) = \sum_{r=1}^{\infty} \Phi\left(\frac{\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} - a_r}{\sigma_\varepsilon}\right). \quad (6)$$

I denote by  $\delta_r$  the increment of the cut points  $a_r$ 's for any  $r \geq 2$ ; that is  $\delta_r = a_r - a_{r-1}$  and by  $\delta_1 = 0$ . As  $a_r = \Delta c(r) + \lambda r - \frac{\lambda}{2}$ , then for any  $r \geq 2$ ,  $\delta_r = \Delta \Delta c(r) + \lambda$ . This means that  $\delta_r \geq \lambda$  since  $c(\cdot)$  is convex. As mentioned in Section 2, Assumption 2.1 can be generalized to a larger class of cost functions. The role of the convex cost assumption is to have a strictly positive increment in the cut points. The same result is obtained with more flexible conditions than Assumption 2.1.

**Assumption 2.1'.**  $c(\cdot)$  is a strictly increasing function which verifies  $\Delta \Delta c(r) + \lambda > 0$ .

<sup>13</sup>In general, all the peer effect models under RE assume the distribution of the agent's type (e.g., Brock and Durlauf, 2001, 2002; Lee et al., 2014; Liu, 2019; Guerra and Mohnen, 2020).

Assumption 2.1' includes some concave cost functions with low curvature. Under this assumption  $\delta_r > 0$  and  $\delta_r$  can be less than  $\lambda$ . However, in some empirical applications, the uniqueness RE equilibrium set in Assumption 2.3 would be violated if  $\delta_r < \lambda$  for large  $r$ .

In specification (5), there is an infinite number of cut points (or  $\delta_r$ ) to be estimated due to the fact that the cost function is non-parametric. Without additional restrictions on  $\delta_r$ 's, the model's identification encounters an incidental parameter problem. My identification strategy is based on the assumption that the increment  $\delta_r$  is bounded. Therefore,  $\delta_r$  converges to some  $\bar{\delta}$  as  $r$  grows to  $\infty$ . In particular, I assume that this limit is reached for large values of  $r$ .

**Assumption 3.2.** *There exists  $\bar{R} \in \mathbb{N}$  such that,  $\forall r \geq \bar{R}$ ,  $\delta_r = \delta_{\bar{R}}$ , where  $\delta_{\bar{R}} > 0$ .*

Assumption 3.2 means that the cut points are equally spaced from  $a_{\bar{R}-1}$ . The cost function has a quadratic representation only when  $y \geq \bar{R} - 1$ . Assumption 3.2 is much flexible since  $\bar{R}$  can be set large depending on the dependent variable. In practice, I found that setting  $\bar{R}$  to the 90th or 95th quantile of  $y$  is sufficient to get very good estimates even when the true value of  $\bar{R}$  is higher (see Section 4). Under Assumption 3.2, the cut points can be written as  $a_r = a_1 + \sum_{k=1}^r \delta_k$  if  $1 \leq r < \bar{R}$

and  $a_r = a_1 + (r - \bar{R})\delta_{\bar{R}} + \sum_{k=1}^{\bar{R}} \delta_k$  if  $r \geq \bar{R}$ . Therefore, the unknown parameters to be estimated in specification (5) are  $\lambda$ ,  $\theta$ ,  $\delta = (\delta_2, \dots, \delta_{\bar{R}})'$ ,  $a_1$ , and  $\sigma_\varepsilon$ .

### 3.2 Identification

Let's first define the identification of the model.

**Definition 3.1.** *Assume  $\Gamma = (\lambda, \theta', a_1, \delta', \sigma_\varepsilon)'$ . Let  $\Gamma_{(1)}$  and  $\Gamma_{(2)}$  be two values of  $\Gamma$ . Let also  $(p_{ir}^{(k)})$  and  $\mathbf{y}_{(k)}^e$  be the rational beliefs and the rational expected outcome associated with  $\Gamma_{(k)}$  respectively,  $k \in \{1, 2\}$ .  $\Gamma$  is identified if  $\Gamma_{(1)} \neq \Gamma_{(2)}$  implies that  $\mathbf{y}_{(1)}^e \neq \mathbf{y}_{(2)}^e$  and  $p_{ir}^{(1)} \neq p_{ir}^{(2)}$  for any  $r$ .*

Equation (5) does not change when  $\lambda$ ,  $\theta$ ,  $a_1$ ,  $\delta$ , and  $\sigma_\varepsilon$  are multiplied by any positive number. This raises a first classical identification issue. In addition, the fixed effect parameters and  $a_1$  cannot be identified because they enter the equation only through their difference. As in an ordered model, these issues can be easily by setting  $\sigma_\varepsilon = 1$  and  $a_1 = 0$ . Then, the RE equation is,

$$p_{ir} = \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \theta - a_r) - \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \theta - a_{r+1}), \quad (7)$$

where  $a_0 = -\infty$ ,  $a_r = \sum_{k=1}^r \delta_k$  if  $1 \leq r < \bar{R}$ ,  $\delta_1 = 0$ ,  $a_r = (r - \bar{R})\delta_{\bar{R}} + \sum_{k=1}^{\bar{R}} \delta_k$  if  $r \geq \bar{R}$ , and  $y_i^e$  is given by

$$y_i^e = \sum_{r=1}^{\infty} \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \theta - a_r). \quad (8)$$

As  $\Phi$  is monotonic, according to Definition 3.1, the model parameters are identified if and only if  $\tilde{\mathbf{Z}} = [\mathbf{G}\mathbf{y}^e \mathbf{Z}]$  is a full rank matrix. In the literature,  $\tilde{\mathbf{Z}}$  is generally assumed to be a full rank matrix (e.g., see Brock and Durlauf, 2001; Lee et al., 2014; Liu, 2019; Yang and Lee, 2017; Guerra and Mohnen, 2020). This assumption is weak when the outcome is bounded. In this case, if  $\mathbf{G}$  is row-normalized, then  $\mathbf{G}\mathbf{y}^e$  is also bounded and cannot be linearly dependent on  $\mathbf{Z}$  in general. Therefore, assuming that  $\tilde{\mathbf{Z}}$  is a full rank matrix is equivalent to assuming that  $\mathbf{Z}$  is a full rank matrix. The latter condition can be tested since  $\mathbf{Z}$  is observed by the econometrician. However, in the current framework,  $\mathbf{y}^e$  is unbounded like  $\mathbf{y}$ . The full rank condition on  $\tilde{\mathbf{Z}}$  is strong. Moreover, it cannot be tested given that  $\mathbf{y}^e$  is not observed by the econometrician and depends on the true value of the parameters.

To prove that  $\tilde{\mathbf{Z}}$  is a full rank matrix, I set the following assumption.

**Assumption 3.3.**  $\gamma \neq \mathbf{0}$ ,  $\check{\mathbf{Z}} = [\mathbf{W} \mathbf{X} \mathbf{G}\mathbf{X} \mathbf{G}^2\mathbf{X}]$  is a full rank matrix if  $n < \infty$ , and  $\lim_{n \rightarrow \infty} \left( \frac{1}{n} \sum_{i=1}^n \check{\mathbf{z}}_i \check{\mathbf{z}}_i' \right)$  is a finite nonsingular matrix, where  $\check{\mathbf{z}}_i$  is the  $i$ -th row of  $\check{\mathbf{Z}}$ .

Similar restrictions are also set by Bramoullé et al. (2009) in the case of linear-in-means models. The condition  $\gamma \neq \mathbf{0}$  means that the contextual effects matter. As argued by Bramoullé et al. (2009), with several characteristics, at least one component in  $\gamma$  must be different from 0. Besides, setting that  $\check{\mathbf{Z}}$  is a full rank matrix is a testable restriction and must be verified for most network structures. For example, Assumption 3.3 is verified if agents from the same group are connected to each other (self-friendship excluded) and at least two groups have different sizes (see Lee, 2007). In contrast, Assumption 3.3 is not verified if agents from the same group are connected to each other and self-friendship is included, nor when self-friendship is excluded but all the groups have the same size. These non-identification results are well known with the linear-in-means models and are respectively studied by Manski (1993) and Moffitt et al. (2001). The theoretical counterpart of this full rank condition on  $\check{\mathbf{Z}}$  is that  $\lim_{n \rightarrow \infty} \left( \frac{1}{n} \sum_{i=1}^n \mathbf{z}_i \mathbf{z}_i' \right)$  is a finite nonsingular matrix. The latter is important for establishing the limiting distribution of the parameter estimator.

**Proposition 3.1.** *Under Assumption 3.3,  $\lambda$ ,  $\theta$  and  $\delta$  can be identified .*

The intuition of the proof is as follows. If  $\mathbf{G}\mathbf{y}^e$  is expressed as a linear combination of columns in  $\mathbf{Z}$ , then necessarily,  $\mathbf{z}_i$  has an unbounded support like  $y_i^e$ . If  $\mathbf{z}_i' \theta$  takes sufficiently large values, the mapping  $\mathbf{L}$  can be approximated by a linear function in  $\lambda \bar{y}_i^e + \mathbf{z}_i' \theta$  with a bounded rest (see Figure 2). Thus, Equation (8) implies that  $y_i^e \approx \alpha_1 (\lambda \bar{y}_i^e + \mathbf{z}_i' \theta) + \alpha_2$ , where  $\alpha_1 > 0$  and  $\alpha_2 \in \mathbb{R}$ . As a result, the identification result is similar to that of the linear-in-means model (see Proposition 1 of Bramoullé et al. (2009)).

### 3.3 Estimation

The estimation strategy is based on the Nested Pseudo-Likelihood (NPL) algorithm proposed by Aguirregabiria and Mira (2007) and recently used by Lin and Xu (2017) and Liu (2019). If  $\mathbf{y}^e$  were observed, estimating the model would result in a simple *probit* model estimation by the maximum likelihood (ML) method. As  $\mathbf{y}^e$  is not observed, the ML estimation requires computing  $\mathbf{y}^e$ ; that is, solve a fixed point problem in  $\mathbb{R}^n$  for each value of the parameter. This may be computationally cumbersome for large samples.

In contrast, the NPL algorithm uses an iterative process and does not require solving a fixed point problem. I distinguish both the cases of exogenous network and endogenous network.

#### 3.3.1 Exogenous Networks

I assume that all the regressors are strictly exogenous, in the sense that  $\mathbb{E}(\varepsilon_i | \mathbf{G}, \mathbf{W}, \mathbf{X}) = 0$  for any  $i \in \mathcal{V}$ . I also assume that  $\varepsilon_i$ 's are independent across  $i$ . The NPL algorithm is based on a pseudo-likelihood function defined as,<sup>14</sup>

$$\mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e) = \sum_{i=1}^n \sum_{r=0}^{\infty} d_{ir} \log(p_{ir}), \quad (9)$$

where  $\mathbf{\Gamma} = (\lambda, \boldsymbol{\theta}', \log(\boldsymbol{\delta}'))'$ ,  $p_{ir} = \Phi(\lambda \mathbf{g}_i \mathbf{y}^e + \mathbf{z}_i' \boldsymbol{\theta} - a_r) - \Phi(\lambda \mathbf{g}_i \mathbf{y}^e + \mathbf{z}_i' \boldsymbol{\theta} - a_{r+1})$ ,  $\mathbf{g}_i$  the  $i$ -th row of  $\mathbf{G}$ , and  $d_{ir} = 1$  if  $y_i = r$ , and  $d_{ir} = 0$  otherwise.<sup>15</sup>

The NPL algorithm is an iterative approach that consists of starting with a proposal  $\mathbf{y}_0^e$  for  $\mathbf{y}^e$  and constructing the sequence of estimators  $(\mathcal{Q}_t)_{t \geq 1}$ , such that  $\mathcal{Q}_t = \{\mathbf{\Gamma}_t, \mathbf{y}_m^e\}$  for  $t \geq 1$ , where  $\mathbf{\Gamma}_t = \arg \max_{\mathbf{\Gamma}} \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}_{t-1}^e)$  is the estimator of  $\mathbf{\Gamma}$  at the  $t$ -th stage, and  $\mathbf{y}_m = \mathbf{L}(\mathbf{y}_{t-1}^e, \boldsymbol{\theta}_t)$  is the estimator of  $\mathbf{y}^e$  at the  $t$ -th stage. In other words, given the guess  $\mathbf{y}_0^e$ ,  $\boldsymbol{\theta}_1 = \arg \max_{\mathbf{\Gamma}} \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}_0^e)$  and  $\mathbf{y}_1 = \mathbf{L}(\mathbf{y}_0^e, \boldsymbol{\theta}_1)$ ; then  $\boldsymbol{\theta}_2 = \arg \max_{\mathbf{\Gamma}} \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}_1^e)$ ,  $\mathbf{y}_2 = \mathbf{L}(\mathbf{y}_1^e, \boldsymbol{\theta}_2)$ , and so forth.

The sequence  $\mathcal{Q}_t$  is well defined for any  $t > 1$ . Notice that each value of  $\mathcal{Q}_t$  requires evaluating the mapping  $\mathbf{L}$  only once. If  $(\mathcal{Q}_t)_{t \geq 1}$  converges, regardless of the initial guess  $\mathbf{y}_0^e$ , its limit  $\{\hat{\mathbf{\Gamma}}, \hat{\mathbf{y}}^e\}$  satisfies the following two properties:  $\hat{\mathbf{\Gamma}}$  maximizes the pseudo-likelihood  $\mathcal{L}(\mathbf{\Gamma}, \hat{\mathbf{y}}^e)$  and  $\hat{\mathbf{y}}^e = \mathbf{L}(\hat{\mathbf{\Gamma}}, \hat{\mathbf{y}}^e)$ .

As shown by Kasahara and Shimotsu (2012), a key determinant of the convergence of the NPL algorithm is the contraction property of the fixed point mapping  $\mathbf{L}$  guaranteed by Theorem 2.1. In practice, when  $\|\hat{\mathbf{\Gamma}}_T - \hat{\mathbf{\Gamma}}_{T-1}\|_1$  and  $\|\hat{\mathbf{y}}_T^e - \hat{\mathbf{y}}_{T-1}^e\|_1$  are less than some tolerance values (for example  $10^{-4}$ ), I set  $\hat{\mathbf{\Gamma}} = \hat{\mathbf{\Gamma}}_T$  and  $\hat{\mathbf{y}}^e = \hat{\mathbf{y}}_T^e$ . Aguirregabiria and Mira (2007) prove that the NPL estimator is root- $n$  consistent and asymptotically normal. I adapt their proof to my framework (see Appendix

<sup>14</sup>This is a pseudo-likelihood because  $\mathbf{y}^e$  is arbitrary and is not necessary the rational expected outcome associated with  $\mathbf{\Gamma}$ .

<sup>15</sup>The parameter  $\boldsymbol{\delta}$  is estimated in logarithm in order to take into account constraint  $\delta_r > 0$  for any  $r \geq 2$ .

A.6).

Some numerical aspects about the NPL estimator must be pointed out. First, the pseudo-likelihood (9) involves an infinite sum. However, as  $d_{ir} = 0$  for any  $r \neq y_i$ , this pseudo-likelihood can also be expressed as  $\mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e) = \sum_{i=1}^n \log(p_{iy_i})$ . Second, the mapping  $\mathbf{L}$ , which is used to compute the sequence  $(\mathcal{Q}_t)_t$  and the asymptotic variance of  $\hat{\mathbf{\Gamma}}$ , also involves an infinite sum. However, note that the summed elements decrease exponentially. A very good approximation of these sums can be readily reached by only summing a few elements. My R package may be used for that purpose.

### 3.3.2 Endogenous networks

Assuming that the network is exogenous implies that link formation does not depend on the error term  $\varepsilon_i$ . This assumption is strong and may lead to an inconsistent estimator. I now assume that only  $\mathbf{X}$  and  $\mathbf{W}$  are exogenous with respect to  $\varepsilon_i$ ; i.e.,  $\mathbb{E}(\varepsilon_i | \mathbf{W}, \mathbf{X}) = 0$ , but  $\varepsilon_i$  depends on the network.

The strategy to control for the endogeneity relies on a common intuition that some unobservable individual-level attributes influence both link formation and the counting outcome (see Hsieh et al., 2020; Johnsson and Moon, 2015). Given that these individual-level attributes are not observed, they are captured by the error term  $\varepsilon_i$ , which is then correlated to the network. To consistently estimate the model parameters, the individual-level attributes need to be estimated and used as additional explanatory variables. This strategy is similar to the control function approach proposed by Johnsson and Moon (2015), which is initially used by Heckman (1979) in his selection model.

I consider a dyadic linking model in which the probability of link formation between two students  $i$  and  $j$  is specified with degree heterogeneity. Let  $\mathbf{A} = [a_{ij}]$ , be the network data, such that  $a_{ij} = 1$  if  $i$  knows  $j$ , and  $a_{ij} = 0$  otherwise. Let also  $a_{ij}^*$  be the link formation utility, such that  $a_{ij} = 1$  if  $a_{ij}^* > 0$  and  $a_{ij} = 0$  otherwise. Following Graham (2017) and Hsieh et al. (2020), I assume that  $a_{ij}^*$  is determined by observed dyad-specific variables, denoted  $\check{\mathbf{x}}_{ij}$ , and on unobserved individual-level attributes (gregariousness), that captures *degree heterogeneity*. Formally, I specify that,

$$a_{ij}^* = \check{\mathbf{x}}_{ij}' \bar{\boldsymbol{\beta}} + \mu_i + \nu_j + \varepsilon_{ij}^*, \quad (10)$$

where,  $\bar{\boldsymbol{\beta}}$  is the slop of the utility with respect to  $\check{\mathbf{x}}_{ij}$ ,  $\mu_i$  and  $\nu_j$  are unobserved attributes, and  $\varepsilon_{ij}^*$  is an error term assumed independent across pairs  $(i, j)$  and identically distributed according to  $\mathcal{N}(0, 1)$ .

The probability of link formation between  $i$  and  $j$ , conditional on  $\check{\mathbf{x}}_{ij}$ ,  $\bar{\boldsymbol{\beta}}$ ,  $\mu_i$ , and  $\nu_j$ , is defined as

$$\mathbb{P}(a_{ij} = 1 | \check{\mathbf{x}}_{ij}, \bar{\boldsymbol{\beta}}, \mu_i, \nu_j) = P_{ij} = \Phi(\check{\mathbf{x}}_{ij}' \bar{\boldsymbol{\beta}} + \mu_i + \nu_j). \quad (11)$$

By convention, I set  $P_{ii} = 0$  and  $P_{ij} = 0$  if  $s(i) \neq s(j)$ . In Equation (11), the term  $\check{\mathbf{x}}_{ij}' \bar{\boldsymbol{\beta}}$  is the

distance between  $i$  and  $j$ 's observable characteristics. A similar network formation model are studied by [McCormick and Zheng \(2015\)](#) and [Breza et al. \(2020\)](#), where the term  $\ddot{\mathbf{x}}_{ij}'\bar{\beta}$  is replaced by the distance between the individuals on a latent space. Unlike most network formation models, the specification (11) includes two unobservable factors  $\mu_i$  and  $\nu_i$ . This implies a non-symmetric matrix of link probabilities. The parameter  $\mu_i$  only influences the probabilities of links going from  $i$  to another agent, whereas  $\nu_i$  influences the probabilities of links going from other agents to  $i$ . This feature is relevant for directed networks.

Two restrictions regarding the network formation model need to be pointed out. First, I treat  $\mu_i$  and  $\nu_j$  as random variables (independent from  $\ddot{\mathbf{x}}_{ij}$ ) following respectively  $\mathcal{N}(0, \sigma_\mu^2)$  and  $\mathcal{N}(0, \sigma_\nu^2)$ . Moreover,  $(\mu_i, \nu_i)'$  and  $(\mu_j, \nu_j)'$  are independent for  $i \neq j$ ; i.e.,  $\mathbb{E}(\mu_i \mu_j) = 0$ ,  $\mathbb{E}(\nu_i \nu_j) = 0$ , and  $\mathbb{E}(\mu_i \nu_j) = 0$ . But,  $\mu_i$  and  $\nu_i$  may be correlated:  $\mathbb{E}(\mu_i \nu_i) = \rho_{\mu, \nu} \sigma_\mu \sigma_\nu$ , where  $\rho_{\mu, \nu}$  is the correlation between  $\mu_i$  and  $\nu_i$ . The assumption of random effects deals with the incidental parameter issue as the number of unobservable attributes grows to infinity with  $n$ . [Graham \(2017\)](#) treats the unobserved attributes as fixed effects. However, his approach assumes an undirected network. Recently, [Dzemski \(2019\)](#) proposes a strategy to correct the systematic bias due to the incidental parameter if  $\mu_i$  and  $\nu_j$  were treated as fixed effects. The two stages strategy I use to correct the network endogeneity is general and the network formation model at the first stage can be replaced by any other model. If the estimator of  $\mu_i$  and  $\nu_j$  are consistent (under any network formation model), I establish a new limiting distribution for the estimator of the counting variable model's parameters, which accounts for the uncertainty associated with the estimation at the first stage (see Proposition 3.2). This is encouraging because the network formation model can be replaced by any other model (e.g., Graham or Dzemski's model) which suit specific contexts.

The second restriction is related to the normal distribution set on  $\varepsilon_{ij}$ . This implies a dense network that does not suit several applications. An example is Add Health data in which the number of friends is bounded up to 10. Several methods are proposed in the literature to fix this issue depending on the context.<sup>16</sup>

The identification of the network formation model requires the standard assumption that the observed explanatory variables are linearly independent.

**Assumption 3.4.** *The matrix of explanatory variables,  $\ddot{\mathbf{X}} = [\ddot{\mathbf{x}}_{ij}; i \neq j, s(i) = s(j)]'$ , is a full rank matrix.*

One of the important conditions set by [Graham \(2017\)](#) to show the identification of this model is that the unobserved attributes are bounded. However, I set that  $\mu_i$  and  $\nu_i$  are normally distributed and then unbounded. Note that, although  $\mu_i$  and  $\nu_i$  enter Equation (11) only by their sum, the identification

<sup>16</sup>For example, in Add Health data, students with 10 friends would like to list more friends. This leads to a misclassification problem addressed by (e.g., see [Hausman et al., 1998](#)).



issue faced by [Graham \(2017\)](#) does not raise here as  $\mathbb{E}(\mu_i) = 0$  and  $\mathbb{E}(\nu_j) = 0$ . These restrictions are used in the estimation strategy to guarantee the identification (see [Appendix A.7](#)).

In the counting variable model,  $\mu_i$  and  $\nu_i$  are potentially correlated to  $\varepsilon_i$ , which implies the network endogeneity. Indeed,  $\mathbb{E}(\mu_i \varepsilon_i) = \rho_{\mu, \varepsilon} \sigma_\mu \sigma_\varepsilon$  and  $\mathbb{E}(\nu_i \varepsilon_i) = \rho_{\nu, \varepsilon} \sigma_\nu \sigma_\varepsilon$ , where  $\rho_{\mu, \varepsilon}$  is the correlation between  $\mu_i$  and  $\varepsilon_i$ , and  $\rho_{\nu, \varepsilon}$  the correlation between  $\nu_i$  and  $\varepsilon_i$ . The error term  $\varepsilon_i$  can be rewritten as  $\varepsilon_i = \theta_\mu \mu_i + \theta_\nu \nu_i + \tilde{\varepsilon}_i$ , where  $\tilde{\varepsilon}_i$ 's are independent and identically distributed according to  $\mathcal{N}(0, \sigma_{\tilde{\varepsilon}}^2)$ . To control the network endogeneity,  $\mu_i$  and  $\nu_i$  need to be included in the counting variable model as additional explanatory. The RE equation becomes,

$$p_{ir} = \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} + \theta_\mu \mu_i + \theta_\nu \nu_i - a_r) - \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} + \theta_\mu \mu_i + \theta_\nu \nu_i - a_{r+1}), \quad (12)$$

where  $y_i^e$  is given by,

$$y_i^e = \sum_{r=1}^{\infty} \Phi(\lambda \bar{y}_i^e + \mathbf{z}_i' \boldsymbol{\theta} + \theta_\mu \mu_i + \theta_\nu \nu_i - a_r). \quad (13)$$

My estimation strategy is in two stages. The first stage is based on a Bayesian approach. Using a Gibbs sampler, I simulate  $\bar{\boldsymbol{\beta}}$ ,  $\mu_i$ ,  $\nu_i$ ,  $\sigma_\mu^2$ ,  $\sigma_\nu^2$ , and  $\rho_{\mu, \nu}$  from their posterior distributions (see details in [Appendix A.7](#)). At the second stage,  $\mu_i$  and  $\nu_i$  in [Equations \(12\) and \(13\)](#) are replaced by their respective estimator  $\hat{\mu}_i$  and  $\hat{\nu}_i$ . I establish a new limiting distribution for the estimator at the second stage which accounts for the uncertainty of the first stage estimation.

**Proposition 3.2.** *Let  $\boldsymbol{\Gamma}^* = (\boldsymbol{\Gamma}', \theta_\mu, \theta_\nu)'$ . Let also  $\hat{\boldsymbol{\Gamma}}^*$  be its NPL estimator when  $\mu_i$  and  $\nu_i$  are replaced by their respective consistent estimator  $\hat{\mu}_i$  and  $\hat{\nu}_i$ . Then  $\hat{\boldsymbol{\Gamma}}^*$  is consistent, and*

$$\sqrt{n}(\hat{\boldsymbol{\Gamma}}^* - \boldsymbol{\Gamma}_0^* + \boldsymbol{\zeta}_n^*) \xrightarrow{d} \mathcal{N}\left(0, (\boldsymbol{\Sigma}_0^* + \boldsymbol{\Omega}_0^*)^{-1} \bar{\boldsymbol{\Sigma}}_0 (\boldsymbol{\Sigma}_0^{*'} + \boldsymbol{\Omega}_0^{*'})^{-1}\right), \quad (14)$$

where  $\text{plim } \boldsymbol{\zeta}_n^* = \mathbf{0}$ ,  $\boldsymbol{\Gamma}_0^*$  is the true value of  $\boldsymbol{\Gamma}^*$ ;  $\boldsymbol{\zeta}_n^*$ ,  $\bar{\boldsymbol{\Sigma}}_0$ ,  $\boldsymbol{\Sigma}_0^*$  and  $\boldsymbol{\Omega}_0^*$  are given in [Appendix A.8](#).

As  $\mu_i$  and  $\nu_i$  are replaced by their estimator,  $\hat{\boldsymbol{\Gamma}}^*$  will not always be  $\sqrt{n}$ -consistent. In fact, this depends on whether  $\sqrt{n} \boldsymbol{\zeta}_n^*$  converges to zero or not. However, since  $\text{plim } \boldsymbol{\zeta}_n^* = \mathbf{0}$ , then  $\hat{\boldsymbol{\Gamma}}^*$  is consistent. Moreover, the result of [Proposition 3.2](#) is sufficient to perform statistical tests on  $\hat{\boldsymbol{\Gamma}}^*$  in large samples because  $\boldsymbol{\zeta}_n^* \approx \mathbf{0}$ . Such a limiting distribution with a perturbation term (i.e.,  $\boldsymbol{\zeta}_n^*$ ) is well known in the variable selection literature (e.g., [Fan and Li, 2001](#); [Fan and Peng, 2004](#)).

## 4 Monte Carlo Experiments

In this section, I conduct a Monte Carlo study to assess the performance of the estimator in finite sample. I consider both cases where the network is exogenous and endogenous. I also discuss how to

set the value of  $\bar{R}$  in practice. As pointed out above, the linear-in-means model is based on a strong restriction ( $\bar{R} = 1$ ) which leads to inconsistent estimations. I illustrate this result with simulations by comparing the model to the spatial autoregressive Tobit (SART) model. I use the SART model as it controls for the left-censure issue.

In this simulation study,  $\psi_i = \alpha + \beta_1 x_{1i} + \beta_2 x_{2i} + \gamma_1 \bar{x}_{1i} + \gamma_2 \bar{x}_{2i}$ . There is only one intercept  $\alpha$  regardless the number of sub-networks. This means that I do not account for fixed effects. In fact, note that as I assume that the number of sub-networks is finite, the fixed effects can be viewed as ordinary explanatory variables. The parameters are set as follows:  $\lambda = 0.3$ ,  $\alpha = 2.5$ ,  $\beta = (1.5, -1.2)'$ , and  $\gamma = (0.5, -0.9)'$ . The exogenous variables  $x_1$  and  $x_2$  are simulated from  $\mathcal{N}(1, 1)$  and  $\text{Poisson}(2)$ , respectively.

#### 4.1 Exogenous networks

In the case of exogenous network, I assume only one sub-network. Each individual  $i$  has randomly assigned to  $n_i$  friends, where  $n_i$  is randomly chosen between 0 and 30. The network matrix  $\mathbf{G}$  is row normalized. I consider two specifications of the model with different values of  $\bar{R}$ . In the first specification (model A),  $\bar{R} = 6$ , with  $\delta = (1, 0.87, 0.75, 0.55, 0.35)'$ . I recall that  $\delta = (a_2 - a_1, \dots, a_{\bar{R}} - a_{\bar{R}-1})'$  and that  $\forall r > \bar{R}$ ,  $a_r - a_{r-1} = a_{\bar{R}} - a_{\bar{R}-1}$ . In the second specification (model B),  $\bar{R} = 13$ , with  $\delta = (1.2, 0.7, 0.55, 0.5, 0.5, 0.4, 0.4, 0.3, 0.3, 0.25, 0.25, 0.2)'$ .

In practice, the econometrician does not know the true value of  $\bar{R}$  and has to set it. Let  $\hat{\bar{R}}$  be the value set empirically. The model is well specified if  $\hat{\bar{R}} \geq \bar{R}$ . In contrast, misspecification issue could occur when  $\hat{\bar{R}} < \bar{R}$ . A very low  $\hat{\bar{R}}$  implies a strong restriction and would lead to an inconsistent estimator. Note that the linear-in-means model indirectly imposes  $\hat{\bar{R}} = 2$ . Besides, the number of parameters to be estimated increases with  $\hat{\bar{R}}$  and then,  $\hat{\bar{R}}$  cannot be set as large as possible. For the sake of identification,  $\hat{\bar{R}}$  needs to be less than the empirical maximum of  $y$ ; that is  $\hat{\bar{R}} < \max_i(y_i)$ .

Figure 1 presents the histogram of an example of the simulated data for  $n = 1500$ . I found that setting  $\hat{\bar{R}}$  over the 90th percentile of  $y$  gives very satisfactory results.<sup>17</sup> In fact, setting  $\hat{\bar{R}}$  at the 90th percentile leads to "good" estimations because the correlation between  $p_{ir}$  and  $a_r$  decreases exponentially as  $r$  grows.

The 90th percentile corresponds to  $\hat{\bar{R}} = 8$  in the case of the model A and  $\hat{\bar{R}} = 9$  in the case of the model B. Thus,  $\hat{\bar{R}} > \bar{R}$  for model A and one expect "good" estimations. However, the distribution of  $y$  under model B has a long tail and  $\hat{\bar{R}} < \bar{R}$ . This case is interesting to assess my strategy suggesting setting  $\hat{\bar{R}}$  over the 90th percentile of  $y$ . Moreover, the situation in the case of the model B is frequent with survey data. One example is my empirical application. With such a distribution, the cost function is

<sup>17</sup>I confirm this result with several other data generator processes.

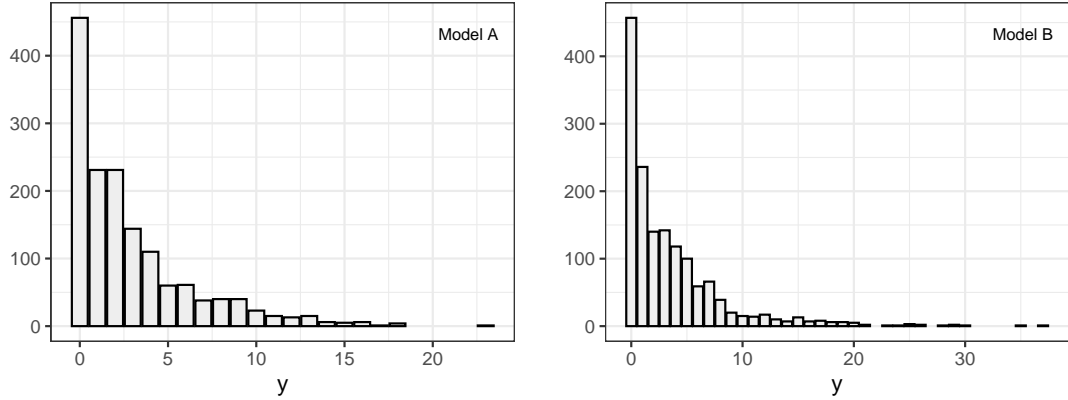


Figure 1: Simulated data using the count data model with social interactions

not likely quadratic. Therefore, the SART estimator would be strongly biased.

The simulation results (for 1,000 replications) are presented in Table 1. Note that one cannot directly interpret the parameters of the counting variable model, nor can one compare those parameters to those of the SART model. Table 1 reports the marginal effect (ME) of each variable.<sup>18</sup> Column (1) presents the true ME. The notation  $\delta(\cdot)$  denotes the ME of the variable in parentheses. Columns (2) and (3) report the estimated MEs and their corresponding standard deviation respectively, under the counting variable model, where the empirical value of  $\bar{R}$  is  $\hat{\bar{R}}(1)$ . For both models A et B, the NPL estimator performs well. As expected, the bias of the marginal peer effect is higher for model B. However, regarding the standard deviation, one can consider this bias negligible.

Columns (4) and (5) report the same MEs, but estimated from the SART model. The latter significantly overestimates the marginal peer effects. To understand why the bias is positive, observe that by imposing  $\hat{\bar{R}} = 2$ , the SART model overestimates the distance between the cut points  $a_r$ 's as  $r$  grows.<sup>19</sup> Therefore, the expected outcome  $y_i^e$  is underestimated and then the marginal peer effect is overestimated. As pointed out above, the bias is higher under model B. Besides, the SART model slight underestimates the marginal effect of the other control variables.

To illustrate that the linear model indirectly imposes  $\hat{\bar{R}} = 2$ , I conduct further simulations. I reestimate the MEs using the same datasets generated from the models A et B and by setting the empirical value of  $\bar{R}$  at  $\hat{\bar{R}}(2) = 2$ . As expected, the results approximately replicate the bias of the SART model (see columns (6) and (7)). I also consider a new specification (model C), in which the true value of  $\bar{R}$  is 2. The results show that the SART model performs well in this case.

<sup>18</sup>I compute the ME for each individual and take the average. I present how to derive the marginal effects and the corresponding standard errors for the count data model in Appendix B.1.

<sup>19</sup>This is because the true distance between the cut points decreases. If the true distance were increasing the SART model would underestimate the marginal peer effects.

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## 4.2 Endogenous networks

I consider a population of four sub-networks. Each composed of 250 nodes (agents). This allows to bound, the number of friends with whom agents interact as in the case of the exogenous network. Interactions are restricted to people in the same sub-network. The probability for two individuals from the same network to be connected is  $P_{ij} = \Phi(\bar{\beta}_0 + \bar{\beta}_1|x_{1i} - x_{1j}| + \bar{\beta}_2|x_{2i} - x_{2j}| + \mu_i + \nu_j)$ . The exogenous variables  $x_1$  and  $x_2$  are simulated from  $\mathcal{N}(1, 1)$  and  $\mathcal{Poisson}(2)$ , respectively. The unobserved attributes  $(\mu_i, \nu_i)$  are independent across  $i$  and follow a centered normal distribution, where  $\sigma_\mu = 0.2$ ,  $\sigma_\nu = 0.3$ , and  $\rho_{\mu,\nu} = 0.2$ . I set  $\bar{\beta}_1 = \bar{\beta}_2 = 0.1$  and  $\bar{\beta}_0 \in \{-2.3, -1.8, -1.2, -2\}$ , where one value is used for each sub-network.

Regarding the counting variable model, I set  $\psi_i = \alpha + \beta_1 x_{1i} + \beta_2 x_{2i} + \gamma_1 \bar{x}_{1i} + \gamma_2 \bar{x}_{2i} + \theta_\mu \mu_i + \theta_\nu \nu_i$ , where  $\theta_\mu = 0.8$  and  $\theta_\nu = 0.5$ . I use the same values set in the case of exogeneity for  $\beta_0$ ,  $\beta_1$ , and  $\beta_2$ . The true value of  $\bar{R}$  is 6 and  $\delta$  is defined as in model A.

The results are presented in Table 2. The empirical value of  $\bar{R}$  is set at  $\hat{\bar{R}} = 8$ , which corresponds to the percentile at 90 percent. Column (1) reports the true marginal effects. Columns (2) and (3) report the estimated marginal effects and their standard deviation when one does not control for the endogeneity. The estimated marginal peer effect is biased upward. The bias is positive because  $\theta_\mu$  and  $\theta_\nu$  are positive. Columns (4) and (5) present the estimated marginal effects and their standard deviation while controlling for the endogeneity. The finite sample bias of the marginal peer effect is low and can be negligible regarding its corresponding standard deviation.

## 5 Effect of Social Interactions on Participation in Extracurricular Activities

In this section, I present an empirical illustration of the model using a unique and now widely used data set provided by the National Longitudinal Study of Adolescent Health (Add Health).

### 5.1 Data

The studied counting dependent variable is the number of extracurricular activities in which students are enrolled. Participation in extracurricular activities is associated with positive educational, social, and developmental outcomes such as increased achievement, improved interpersonal skills, reduced levels of delinquency, reduced of likelihood of dropping out, and improved self-esteem (see [Holland and Andre, 1987](#); [McNeal Jr, 1999](#); [Darling, 2005](#)).

The Add Health data provides national representative information on 7th–12th graders in the United

Table 1: Monte Carlo simulations with under exogenous networks

(1)	(2)	(3)	(4)	(5)	(6)	(7)
	<b>CDSI(1)</b>		<b>SART</b>		<b>CDSI(2)</b>	
<b>Marginal effects</b>	<b>Mean</b>	<b>Sd.</b>	<b>Mean</b>	<b>Sd.</b>	<b>Mean</b>	<b>Sd.</b>
Model A, $\bar{R} = 6$ , $\hat{\hat{R}}(1) = 8$ , $\hat{\hat{R}}(2) = 2$						
$\delta(\bar{y}^e) = 0.387$	0.385	(0.047)	0.420	(0.058)	0.422	(0.058)
$\delta(x_1) = 1.933$	1.932	(0.091)	1.902	(0.089)	1.893	(0.089)
$\delta(x_2) = -1.546$	-1.545	(0.073)	-1.483	(0.067)	-1.470	(0.067)
$\delta(\bar{x}_1) = 0.644$	0.649	(0.165)	0.600	(0.183)	0.596	(0.184)
$\delta(\bar{x}_2) = -1.160$	-1.160	(0.095)	-1.146	(0.100)	-1.144	(0.101)
Model B, $\bar{R} = 13$ , $\hat{\hat{R}}(1) = 9$ , $\hat{\hat{R}}(2) = 1$						
$\delta(\bar{y}^e) = 0.451$	0.458	(0.049)	0.525	(0.070)	0.534	(0.084)
$\delta(x_1) = 2.255$	2.258	(0.137)	2.194	(0.131)	2.186	(0.131)
$\delta(x_2) = -1.804$	-1.805	(0.109)	-1.694	(0.095)	-1.682	(0.096)
$\delta(\bar{x}_1) = 0.752$	0.743	(0.186)	0.663	(0.226)	0.639	(0.250)
$\delta(\bar{x}_2) = -1.353$	-1.353	(0.122)	-1.342	(0.136)	-1.335	(0.137)
Model C, $\bar{R} = 2$ , $\hat{\hat{R}}(1) = 5$ , $\hat{\hat{R}}(2) = 2$						
$\delta(\bar{y}^e) = 0.215$	0.213	(0.051)	0.210	(0.051)	0.213	(0.051)
$\delta(x_1) = 1.074$	1.074	(0.031)	1.089	(0.032)	1.074	(0.031)
$\delta(x_2) = -0.860$	-0.859	(0.025)	-0.878	(0.026)	-0.859	(0.025)
$\delta(\bar{x}_1) = 0.358$	0.361	(0.097)	0.370	(0.099)	0.361	(0.097)
$\delta(\bar{x}_2) = -0.645$	-0.645	(0.049)	-0.653	(0.050)	-0.645	(0.049)

CDSI stands for count data model with social interactions. The number of simulations performed is 1,000. The "Mean" column reports the average of the 1,000 estimations, and the "Sd." column reports the standard deviation. CDSI(1) is estimated by setting  $\hat{\hat{R}}$  at  $\hat{\hat{R}}(1)$  whereas CDSI(2) is estimated by setting  $\hat{\hat{R}}$  at  $\hat{\hat{R}}(2)$ .

Table 2: Monte Carlo simulations with under endogenous networks

(1)	(2)	(3)	(4)	(5)
	<b>CDSI(1)</b>		<b>CDSI(2)</b>	
<b>Marginal effects</b>	<b>Mean</b>	<b>Sd.</b>	<b>Mean</b>	<b>Sd.</b>
$\bar{R} = 6$ , $\hat{\hat{R}} = 8$				
$\delta(\bar{y}^e) = 0.381$	0.439	(0.083)	0.375	(0.068)
$\delta(x_1) = 1.904$	1.906	(0.143)	1.907	(0.139)
$\delta(x_2) = -1.524$	-1.513	(0.115)	-1.522	(0.113)
$\delta(\bar{x}_1) = 0.635$	0.627	(0.247)	0.661	(0.215)
$\delta(\bar{x}_2) = -1.143$	-1.038	(0.158)	-1.144	(0.149)

CDSI stands for count data model with social interactions. The number of simulations performed is 1,000. The "Mean" column reports the average of the 1,000 estimations, and the "Sd." column reports the standard deviation.

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States (US). I use the Wave I in-school data, which were collected between September 1994 and April 1995. The surveyed sample is made up of 80 high schools and 52 middle schools. In particular, the data provides information on the social and demographic characteristics of students as well as their friendship links (i.e., best friends, up to 5 females and up to 5 males), education level, occupation of parents, etc. Students were presented with a list of clubs, organizations, and teams found in many schools. The students were asked to identify any of these activities in which they participated during the current school year or in which they planned to participate later in the school year. The students do not observe the activities in which their peers plan to participate. Therefore, the studied dependent variable is a good example for illustrating the model because the outcome is suited to a Bayesian game used to address the model. Throughout the paper, I write "*the number of extracurricular activities in which students are enrolled*" to mean the number of extracurricular activities in which the students participate during the year or in which they plan to participate.

I remove self-friendships and friendships between two students from different schools. Moreover, an important number of listed friend identifiers are missing or associated with "error codes."<sup>20</sup> I therefore remove from the study sample schools having many missing links and those having less than 100 students. I end up with 72,291 students from 120 schools. The largest school has 2,156 students, and about 50% of the schools have more than 500 students. The average number of friends per student is 3.8 (1.8 male friends and 2.0 female friends).

McNeal Jr (1999) shows that school characteristics and other characteristics of the household in which student lives likely influence their participation in extracurricular activities. In this empirical study, I determine if social interactions also play an important role. In the matrix of explanatory variables  $\mathbf{X}$ , I include several other potential factors, such as age, sex, race of the student, whether the student is Hispanic or not, the number of years spent at their current school by the student, whether the student lives with both parents or not, mother's education, and mother's profession. Table 6 provides the data summary and Figure 3 the histogram of the number of extracurricular activities in which the students are enrolled. The number of activities varies from 0 to 33 with an average of 2.4. The histogram looks like the histogram of model B with a long tail. I expect the SART model to overestimate the marginal peer effect. For the categorical explanatory variables, the level in italics is set as the reference level in the econometric models (see Table 6).

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<sup>20</sup>In the recent literature, numerous papers have developed methods for estimating peer effects using partial network data (e.g., Boucher and Houndetoungan, 2020). To focus on the main purpose of this paper, I do not address that issue here.

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## 5.2 Empirical results

I set  $\hat{R}$  at 5 which corresponds to the quantile at 90% of the number of activities in which students are enrolled. Table 3 presents the estimation results when I do not control for school heterogeneity and network endogeneity. Findings indicate that social interactions play an important role in student participation in extracurricular activities. An increase by one in the expected number of activities in which friends are enrolled implies an increase in the expected number of activities in which the students are enrolled by 0.384. As in the Monte Carlo study, the SART model overestimates this effect at 0.552. The difference between both estimates highlights how important it is to use the counting variable model instead of the linear or the Tobit model to estimate peer effects on count data.

I also find that most of the control variables influence student participation in extracurricular activities. This corroborates several results in the literature (e.g., McNeal Jr, 1999). For example, Blacks and Asians participate more than Whites. Students who have been in their current school for a longer time and those who live with both parents also participate more. Besides, students whose mother education is high or mother job is professional are more involved in recreational activities. However, I find that Hispanic, old students, and boys are less involved in extracurricular activities. This result is in part at odds with that of McNeal Jr (1999). Several contextual factors also impact student participation in recreational activities. For instance, being friend with an old student, Hispanic, Black, or Asian impinges upon student participation. But interacting with a student whose mother education is high or mother job is professional likely increases participation.

As found by McNeal Jr (1999), school characteristics such as size, pupil/teacher ratio, and general school climate also determine student participation. This suggests that school heterogeneity plays an important role in student participation. I control for that heterogeneity by including school fixed effects in the model. Indeed, as argued by Lee et al. (2014) and Liu (2019), the number of schools (120) is low relative to sample size. Therefore, this does not raise an incidental parameter issue. Those fixed effects control for any observed or unobserved school attribute (which is not taken into account in the previous estimation) which influences participation. Table 4 reports the new findings. The pseudo-log-likelihood increases by 1,384 for 119 additional explanatory variables. The likelihood ratio (LR) test confirms the importance of those school fixed effects. The marginal peer effect decreases at 0.306, but is still overestimated at 0.358 by the SART model. Some control variables are no longer significant such as being Hispanic or interacting with a male, Hispanic, or Black.

I also control for network endogeneity. Participation in extracurricular activity may depend on personality, such as sociability degree. Indeed, evidence has been found in sociology that, specific personality traits are associated with activity participation, extroverted people work more often in jobs having more social interactions, and that highly gregarious individuals are more likely to be a member of a

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group (e.g., [Newton et al., 2018](#); [Pfeiffer and Schulz, 2012](#); [Erbe, 1962](#)). Besides, those personality traits also are likely to increase student probability to interact with others. This implies that network matrix  $\mathbf{G}$  is potentially endogenous. One can control for this endogeneity by including the personality traits in the participation model as additional explanatory variables. However, those traits are not observed and can only be estimated. To do so, I use the dyadic linking model presented in [Section 3.3.2](#). The posterior distribution of the parameters is presented in [Appendix B.3](#).

The use of the estimated unobserved attributes (and not the true unobserved attributes) renders tricky the asymptotic of the counting variable model. Therefore, [Proposition 3.2](#) comes into play here. From the posterior distribution of the parameters of the network formation model, I take into account the uncertainty associated with the estimation of the unobserved traits in the participation model. [Table 5](#) presents the estimation results. The coefficients  $\theta_\mu$  and  $\theta_\nu$  are the parameters associated with the additional explanatory variables. They are significant, which confirms that the network is endogenous. The marginal peer effect now decreases at 0.256 and is still overestimated at 0.325 by the SART model. To understand the decrease in the marginal peer effects, notice that the peer effects capture the effect of any positive shocks the sociability degree when one does not control for the network endogeneity. Thus, the marginal peer effect of [Table 4](#) includes the influence of student sociability degree on the participation.

## 6 Conclusion

In this paper, I develop a social network model for count data using a static game of incomplete information. I find sufficient conditions under which the game has a unique equilibrium and propose a strategy to estimate the model parameters. I generalize this estimation strategy to the case where the network is endogenous. The microfoundations of the model are similar to those of the linear-in-mean model. Individuals in the game interact through a directed network, simultaneously choose their strategy, and receive a payoff which depends on their belief over the choice of their peers. However, unlike the linear model which assumes a linear-quadratic payoff, the counting nature of the outcome allows to deal with a more flexible payoff. I show that the restriction of linear-quadratic payoff leads to an inconsistent estimator of peer effects on counting variables. I support this result using Monte Carlo simulations.

I also control for network endogeneity using a two-stage estimation strategy. In the first stage, I estimate a dyadic linking model in which the probability of link formation between two students depends, among others, on unobserved attributes. In the second stage, the estimated attributes are included in the peer effect model. I establish a new limiting distribution of the peer effect model parameters which accounts for the uncertainty associated with the first stage estimation.



Table 3: Application results without fixed effects

(1)	(2)	(3)	(4)	(5)	(6)	(7)
Parameters	Coef.	CDSI Marginal effects		Coef.	SART Marginal effects	
$\lambda$	0.200	0.384	(0.003)	0.681	0.552	(0.018)
<b>Own effects</b>						
Age	-0.028	-0.054	(0.004)	-0.018	-0.015	(0.004)
Male	-0.132	-0.253	(0.017)	-0.246	-0.200	(0.011)
Hispanic	-0.047	-0.089	(0.026)	0.025	0.020	(0.017)
Race						
Black	0.088	0.169	(0.030)	0.241	0.195	(0.019)
Asian	0.219	0.420	(0.036)	0.668	0.542	(0.022)
Other	0.065	0.125	(0.029)	0.211	0.171	(0.018)
Years at school	0.049	0.094	(0.007)	0.123	0.100	(0.005)
With both par.	0.079	0.152	(0.019)	0.161	0.131	(0.012)
Mother Educ.						
<High	-0.069	-0.132	(0.024)	-0.068	-0.055	(0.015)
>High	0.186	0.358	(0.019)	0.381	0.309	(0.012)
Missing	0.037	0.070	(0.032)	0.211	0.171	(0.021)
Mother job						
Professional	0.114	0.218	(0.025)	0.216	0.176	(0.016)
Other	0.037	0.072	(0.021)	0.061	0.049	(0.013)
Missing	-0.049	-0.095	(0.029)	-0.085	-0.069	(0.019)
<b>Contextual effects</b>						
Age	-0.017	-0.033	(0.004)	-0.077	-0.062	(0.003)
Male	0.029	0.055	(0.028)	0.106	0.086	(0.019)
Hispanic	-0.084	-0.160	(0.039)	-0.148	-0.120	(0.025)
Race						
Black	-0.044	-0.084	(0.036)	-0.161	-0.131	(0.024)
Asian	-0.174	-0.333	(0.047)	-0.588	-0.477	(0.031)
Other	-0.092	-0.176	(0.051)	-0.279	-0.227	(0.033)
Years at school	0.006	0.012	(0.009)	-0.029	-0.023	(0.006)
With both par.	0.090	0.172	(0.034)	0.070	0.056	(0.024)
Mother Educ.						
<High	-0.137	-0.263	(0.042)	-0.225	-0.183	(0.027)
>High	0.073	0.140	(0.032)	0.016	0.013	(0.024)
Missing	-0.091	-0.174	(0.060)	-0.253	-0.205	(0.039)
Mother job						
Professional	0.098	0.187	(0.044)	0.092	0.075	(0.030)
Other	0.029	0.057	(0.036)	-0.006	-0.005	(0.024)
Missing	-0.020	-0.038	(0.053)	-0.026	-0.021	(0.035)
$\delta$	(1.512, 0.511, 0.452, 0.201)'					
$\sigma_\varepsilon$						2.475
N						72,291
log-likelihood						-161,224.7
Fixed Effects						No
Endogeneity						No

CDSI stands for count data model with social interactions, where  $\hat{R} = 5$ . Columns (2)-(4) (respectively (5)-(7)) report the coefficients, the MEs, and the standard deviations of the MEs of the counting variable (respectively SART) model.

Table 4: Application results with fixed effects

(1)	(2)	(3)	(4)	(5)	(6)	(7)
Parameters	Coef.	CDSI Marginal effects		Coef.	SART Marginal effects	
$\lambda$	0.163	0.306	(0.020)	0.442	0.358	(0.019)
<b>Own effects</b>						
Age	-0.037	-0.069	(0.007)	-0.051	-0.041	(0.005)
Male	-0.143	-0.269	(0.017)	-0.262	-0.212	(0.011)
Hispanic	0.001	0.002	(0.026)	0.114	0.093	(0.017)
Race						
Black	0.136	0.255	(0.030)	0.304	0.247	(0.020)
Asian	0.241	0.453	(0.035)	0.700	0.568	(0.023)
Other	0.073	0.136	(0.028)	0.220	0.178	(0.018)
Years at school	0.048	0.090	(0.008)	0.121	0.098	(0.005)
With both par.	0.079	0.148	(0.019)	0.159	0.129	(0.012)
Mother Educ.						
<High	-0.055	-0.104	(0.023)	-0.046	-0.037	(0.015)
>High	0.195	0.367	(0.019)	0.396	0.321	(0.013)
Missing	0.043	0.080	(0.032)	0.221	0.179	(0.021)
Mother job						
Professional	0.128	0.241	(0.025)	0.241	0.195	(0.016)
Other	0.044	0.083	(0.020)	0.072	0.058	(0.013)
Missing	-0.040	-0.075	(0.029)	-0.068	-0.056	(0.019)
<b>Contextual effects</b>						
Age	-0.017	-0.033	(0.004)	-0.062	-0.050	(0.003)
Male	0.001	0.002	(0.030)	0.024	0.020	(0.019)
Hispanic	-0.027	-0.052	(0.041)	-0.047	-0.038	(0.027)
Race						
Black	-0.015	-0.029	(0.038)	-0.076	-0.061	(0.025)
Asian	-0.074	-0.139	(0.051)	-0.324	-0.263	(0.035)
Other	-0.087	-0.163	(0.052)	-0.242	-0.197	(0.034)
Years at school	0.005	0.008	(0.011)	-0.014	-0.011	(0.007)
With both par.	0.105	0.197	(0.036)	0.170	0.138	(0.024)
Mother Educ.						
<High	-0.117	-0.221	(0.043)	-0.184	-0.150	(0.028)
>High	0.123	0.231	(0.037)	0.194	0.158	(0.025)
Missing	-0.084	-0.157	(0.060)	-0.183	-0.148	(0.040)
Mother job						
Professional	0.151	0.284	(0.047)	0.263	0.213	(0.031)
Other	0.051	0.095	(0.038)	0.079	0.064	(0.025)
Missing	0.012	0.022	(0.054)	0.061	0.049	(0.036)
$\delta$	(1.542, 0.525, 0.465, 0.204)'					
$\sigma_\varepsilon$						2.442
N	72,291					72,291
log-likelihood	-129,746.1					-160,258.4
Fixed Effects	Yes					Yes
Endogeneity	No					No

CDSI stands for count data model with social interactions, where  $\hat{R} = 5$ . Columns (2)-(4) (respectively (5)-(7)) report the coefficients, the MEs, and the standard deviations of the MEs of the counting variable (respectively SART) model.

Table 5: Application results fixed effects and network endogeneity

(1)	(2)	(3)	(4)	(5)	(6)	(7)
Parameters	Coef.	CDSI Marginal effects		Coef.	SART Marginal effects	
$\lambda$	0.138	0.256	(0.018)	0.400	0.325	(0.016)
$\theta_\mu$	0.329	0.612	(0.097)	0.791	0.642	(0.060)
$\theta_\nu$	0.396	0.736	(0.078)	0.668	0.542	(0.046)
<b>Own effects</b>						
Age	-0.046	-0.086	(0.008)	-0.063	-0.052	(0.005)
Male	-0.143	-0.266	(0.018)	-0.258	-0.209	(0.012)
Hispanic	0.005	0.009	(0.026)	0.120	0.097	(0.017)
Race						
Black	0.200	0.371	(0.033)	0.429	0.348	(0.029)
Asian	0.225	0.417	(0.035)	0.662	0.537	(0.023)
Other	0.026	0.048	(0.028)	0.125	0.102	(0.019)
Years at school	0.036	0.067	(0.008)	0.094	0.076	(0.005)
With both par.	0.061	0.114	(0.020)	0.121	0.098	(0.014)
Mother Educ.						
<High	-0.057	-0.105	(0.026)	-0.048	-0.039	(0.018)
>High	0.187	0.348	(0.020)	0.375	0.304	(0.014)
Missing	0.031	0.058	(0.034)	0.197	0.160	(0.023)
Mother job						
Professional	0.120	0.223	(0.026)	0.221	0.179	(0.018)
Other	0.026	0.048	(0.021)	0.034	0.027	(0.015)
Missing	-0.052	-0.096	(0.031)	-0.093	-0.075	(0.021)
<b>Contextual effects</b>						
Age	-0.023	-0.042	(0.004)	-0.073	-0.059	(0.003)
Male	-0.028	-0.053	(0.031)	-0.033	-0.027	(0.020)
Hispanic	-0.044	-0.081	(0.043)	-0.075	-0.061	(0.029)
Race						
Black	-0.004	-0.007	(0.038)	-0.058	-0.047	(0.032)
Asian	-0.056	-0.103	(0.052)	-0.287	-0.233	(0.036)
Other	-0.093	-0.173	(0.052)	-0.249	-0.202	(0.035)
Years at school	0.010	0.019	(0.011)	-0.006	-0.005	(0.007)
With both par.	0.065	0.121	(0.036)	0.086	0.070	(0.024)
Mother Educ.						
<High	-0.126	-0.234	(0.044)	-0.213	-0.173	(0.029)
>High	0.111	0.206	(0.038)	0.143	0.116	(0.026)
Missing	-0.092	-0.171	(0.061)	-0.208	-0.169	(0.041)
Mother job						
Professional	0.104	0.194	(0.047)	0.157	0.128	(0.032)
Other	-0.001	-0.001	(0.038)	-0.031	-0.025	(0.026)
Missing	-0.036	-0.067	(0.054)	-0.036	-0.029	(0.037)
$\delta$	(1.561, 0.533, 0.472, 0.205)'					
$\sigma_\varepsilon$						2.424
N						72,291
log-likelihood						-159,722.9
Fixed Effects						Yes
Endogeneity						Yes

CDSI stands for count data model with social interactions, where  $\hat{R} = 5$ . Columns (2)-(4) (respectively (5)-(7)) report the coefficients, the MEs, and the standard deviations of the MEs of the counting variable (respectively SART) model.

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I provide an empirical application. I estimate peer effects on the number of extracurricular activities in which a student is enrolled. By controlling for the endogeneity of the network, I find that an increase by one in the expected number of activities in which friends are enrolled implies an increase in the expected number of activities in which students are enrolled by 0.256. However, the SART model overestimates this effect at 0.325. I also find that network endogeneity is important, and that ignoring this endogeneity overestimates the peer effects. Finally, I provide an easy-to-use R package that implements all the methods used in this paper.<sup>21</sup>

The findings of this paper raise an important question. Since the assumption of a quadratic cost function leads to inconsistent estimations of peer effects on counting variables, it is questionable whether this restriction is not also strong for the linear model. This question would be difficult to answer. Indeed, that requires to release some important parametric assumptions in the microfoundations of the linear model.

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<sup>21</sup>The package is available at [github.com/ahoundetoungan/CDataNet](https://github.com/ahoundetoungan/CDataNet).

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## Appendices

### A Proof of Propositions

#### A.1 Proof of Proposition 2.1

First, I state and prove the following lemma which adapts [Murota \(1998\)](#) to the case of univariate concave discrete functions.

**Lemma A.1.** *Let  $\bar{D}$  be a convex subset of  $\mathbb{R}$  and let  $h$  be a discrete concave function defined on  $D_h = \bar{D} \cap \mathbb{Z}$ . Let also  $r_0 \in D_h$  such that  $r_0 - 1, r_0 + 1 \in D_h$ . Then,  $h(r_0) \geq \max\{h(r_0 - 1), h(r_0 + 1)\}$  iff  $h(r_0)$  is the global maximum of  $h$ .*

##### A.1.1 Proof of Lemma A.1

Assume first that  $h(r_0)$  is the global maximum of  $h$ . This implies that  $h(r_0) \geq h(r_0 + 1)$  and  $h(r_0) \geq h(r_0 - 1)$ . As a result,  $h(r_0) \geq \max\{h(r_0 - 1), h(r_0 + 1)\}$ .

Assume now that  $h(r_0) \geq \max\{h(r_0 - 1), h(r_0 + 1)\}$  and let's prove that  $h(r_0)$  is the global maximum of  $h$ .

As pointed out by [Murota \(1998\)](#), a discrete function is concave if and only if it can be extended to a continuous concave function. As  $h$  is concave, let  $\bar{h}$  be an extension of  $h$  on  $\bar{D}$ , where  $\bar{h}$  is concave and  $\bar{h}(r) = h(r)$ ,  $\forall r \in D_h$ . For instance, one can choose  $\bar{h}$  by linearly jointing  $h(r_0 - 1)$  to  $h(r_0)$ , and then  $h(r_0)$  to  $h(r_0 + 1)$ . Thus,  $\bar{h}$  is linear on  $[r_0 - 1, r_0]$  and on  $[r_0, r_0 + 1]$ . This implies that  $\bar{h}(r_0)$  is a local maximum of  $\bar{h}$  on  $[r_0 - 1, r_0 + 1]$ . As  $\bar{h}$  is concave,  $\bar{h}(r_0)$  is the global maximum of  $h$ .

##### A.1.2 Proof of Proposition 2.1

The expected outcome is  $U^e(y_i, \mathbf{y}_{-i}) = \psi_i y_i - c(y_i) - \frac{\lambda}{2} \mathbb{E}_{\mathbf{y}_{-i}} [(y_i - \bar{y}_i)^2] + e_i(y_i)$ .

Under Assumptions 2.1 and 2.2,  $c(\cdot)$  is convex and  $e_i(\cdot)$  is linear, then  $U^e(\cdot, \mathbf{y}_{-i})$  is strictly concave.

As a result, there is a unique  $r_0 \in \mathbb{N}$  at which  $U^e(\cdot, \mathbf{y}_{-i})$  is maximized.

The second part of Proposition 2.1 is given by Lemma A.1. Given that  $U(r_0, \mathbf{y}_{-i}^e)$  is the global maximum of  $U(\cdot, \mathbf{y}_{-i}^e)$ , then  $r_0$  verifies  $U(r_0, \mathbf{y}_{-i}^e) \geq \max\{U(r_0 - 1, \mathbf{y}_{-i}^e), U(r_0 + 1, \mathbf{y}_{-i}^e)\}$ .

### A.2 Proof of the convergence of infinite summations

Many infinite summations appear in the paper and there is no reason to *prior* believe that these quantities are finite (e.g., the expected choice (4), the infinite summations in Proposition 2.2, Assumption

2.3, and several others used throughout the proofs and in the limiting distribution). In this section, I state and prove a general lemma on the convergence of these infinite sums.

**Lemma A.2.** *Let  $h$  be a continuous function on  $\mathbb{R}$  and  $f_\gamma$  be a function defined for any  $u \in \mathbb{R}$  as,  $f_\gamma(u) = \sum_{r=0}^{+\infty} r^\gamma h(u - b_r)$ , where  $\gamma \geq 0$  and  $(b_k)_{k \in \mathbb{N}}$  is increasing sequence, such that  $\lim_{r \rightarrow \infty} b_{r+1} - b_r > 0$ . The following statements hold.*

- (a) *For any  $u \in \mathbb{R}$ , if  $h(x) = o(|x|^{-\alpha})$ , for some  $\alpha > \gamma + 1$  at  $-\infty$ , then  $\gamma \geq 0$ ,  $f_\gamma(u) < \infty$ .*
- (b) *if  $h(x) = o(|x|^{-\alpha})$ , for some  $\alpha > 1$  at both  $-\infty$  and  $+\infty$ , then  $f_0$  is bounded on  $\mathbb{R}$ .*

Statement (b) and Assumptions 2.2 and 2.1 guaranty that  $B_c$  defined in Assumption 2.3 is finite. On the other hand, Statement (a) and Assumptions 2.2 and 2.1 also imply all the infinite summations in the paper are finite.

### Proof of Lemma A.2

The proof is done in several steps.

**Step 0:** I show that if  $h(x) = o(|x|^{-\alpha})$ , for some  $\alpha > 1$  at both  $-\infty$  and  $+\infty$ , then  $\exists M \geq 1$  such that  $|h(u - b_r)| \leq M(|u - b_r| + 1)^{-\alpha}$ . Moreover, this is also true for large  $r$  even if  $h(x) = o(|x|^{-\alpha})$  only at  $-\infty$ .

$$h(x) = o(|x|^{-\alpha}) \text{ at both } -\infty \text{ and } +\infty \implies h(x) = o((|x| + 1)^{-\alpha}) \implies |h(x)| = o((|x| + 1)^{-\alpha}).$$

Thus,  $\exists x_0 \in \mathbb{R}_+ / \forall x < -x_0$  or  $x > x_0$ ,  $|h(x)| < (|x| + 1)^{-\alpha}$ .

This implies that,  $\exists M \geq 1 / \forall x \in \mathbb{R}$ ,  $|h(x)| \leq M(|x| + 1)^{-\alpha}$ . For example, one can choose any  $M \geq \max \left\{ 1, \left( \max_{x \in \mathbb{R}} h(x) \right) (|x_0| + 1)^\alpha \right\}$ . It follows that,  $\forall u \in \mathbb{R}$ ,  $r \in \mathbb{N}$ ,

$$|h(u - b_r)| \leq M(|u - b_r| + 1)^{-\alpha}. \quad (15)$$

**Step 1:** I prove Statement (a).

Let  $f^*$  be the real-valued function defined as  $f^*(u) = \sum_{r=0}^{\infty} (|u - b_r| + 1)^{-\alpha}$ ,  $\forall u \in \mathbb{R}$ .

$\lim_{r \rightarrow \infty} b_{r+1} - b_r > 0 \implies \exists r^* \in \mathbb{N}$  and  $b > 0$  such that  $\forall r \geq r^*$ ,  $b_{r+1} - b_r \geq b$ . As  $(b_r)_r$  grows to  $\infty$ ,  $\forall u \in \mathbb{R}$ , it is possible to choose  $r^*$  sufficiently large such that  $b_{r^*} > u$ . It follows that,  $\forall r \geq r^*$ ,

$$\begin{aligned} b_r &\geq (r - r^*)b + b_{r^*} \\ |u - b_r| + 1 &= b_r - u + 1 \geq (r - r^*)b + b_{r^*} - u \geq 0, \\ (|u - b_r| + 1)^{-\alpha} &\leq ((r - r^*)b + b_{r^*} - u)^{-\alpha}, \\ (|u - b_r| + 1)^{-\alpha} &\leq O(r^{-\alpha}). \end{aligned} \quad (16)$$

Inequation (16) implies that  $f^*(u) < \infty$ ,  $\forall u \in \mathbb{R}$ . Using the result of the step 0, it follows that,  $\forall u \in \mathbb{R}$ ,  $\gamma \geq 0$ ,  $r^\gamma h(u - b_r) = O(r^{-(\alpha-\gamma)})$ . Hence,  $f_\gamma(u) < \infty$  if  $\alpha > \gamma + 1$ .

**Step 2:** I prove Statement (b).

As Equation (15) holds for any  $r$  if  $h(x) = o(|x|^{-\alpha})$  at both  $-\infty$  and  $+\infty$ , to prove that  $f_0$  is bounded, it is sufficient to prove that  $f^*$  is also bounded. As  $f^*$  is a continuous function, it is also sufficient to prove that  $\lim_{u \rightarrow -\infty} f^*(u) < \infty$  and  $\lim_{u \rightarrow +\infty} f^*(u) < \infty$ .

If  $u \leq 0$ , then  $(|u - b_r| + 1)^{-\alpha} = (b_r - u + 1)^{-\alpha} \leq (b_r + 1)^{-\alpha}$ . Thus,  $\forall u \leq 0$ ,  $f^*(u) \leq f^*(0)$ .

As  $f^*$  is a positive function, then  $\lim_{u \rightarrow -\infty} f^*(u) < \infty$ .

Let  $k_0 \in \mathbb{N}^*$  such that  $\forall r \geq k_0$ ,  $b_{r+1} - b_r \geq b$ , for some  $b > 0$ .

For  $u$  sufficiently large,  $\exists k^* \in \mathbb{N}$  (with  $k^*$  depending on  $u$ ), where  $k^* > k_0$  and  $\forall r \leq k^* - 1$ ,  $u > b_r$ , and  $\forall r \geq k^*$ ,  $u \leq b_r$ . Thus,  $f^*(u)$  can be decomposed as,

$$\begin{aligned} f^*(u) &= \sum_{r=0}^{k_0-1} (|u - b_r| + 1)^{-\alpha} + \sum_{r=k_0}^{k^*-1} (|u - b_r| + 1)^{-\alpha} + \sum_{r=k^*}^{\infty} (|u - b_r| + 1)^{-\alpha} \\ f^*(u) &\leq k_0 + \sum_{r=k_0}^{k^*-1} (u - b_r + 1)^{-\alpha} + \sum_{r=k^*}^{\infty} (b_r - u + 1)^{-\alpha} \\ f^*(u) &\leq k_0 + \sum_{r=k_0}^{k^*-1} (b_{k^*-1} - b_r + 1)^{-\alpha} + \sum_{r=k^*}^{\infty} (b_r - b_{k^*} + 1)^{-\alpha} \end{aligned}$$

If  $k_0 \leq r \leq k^* - 1$ , then  $b_{k^*-1} - b_r \geq (k^* - 1 - r)b$ , because  $b_{r+1} - b_r \geq b$ .

Thus,  $(b_{k^*-1} - b_r + 1)^{-\alpha} \leq ((k^* - 1 - r)b + 1)^{-\alpha}$ .

Analogously, if  $k^* \leq r$ , then  $b_r - b_{k^*} \geq (r - k^*)b$ .

Thus,  $(b_r - b_{k^*} + 1)^{-\alpha} \leq ((r - k^*)b + 1)^{-\alpha}$ .

For  $u$  sufficiently large,

$$\begin{aligned} f^*(u) &\leq k_0 + \sum_{r=k_0}^{k^*-1} ((k^* - 1 - r)b + 1)^{-\alpha} + \sum_{r=k^*}^{\infty} ((r - k^*)b + 1)^{-\alpha} \\ f^*(u) &\leq k_0 + \sum_{r=0}^{k^*-k_0-1} (br + 1)^{-\alpha} + \sum_{r=0}^{\infty} (br + 1)^{-\alpha} \\ f^*(u) &\leq k_0 + 2 \sum_{r=0}^{\infty} (br + 1)^{-\alpha} \end{aligned}$$

The quantity  $k_0 + 2 \sum_{r=0}^{\infty} (br + 1)^{-\alpha}$  does not depend on  $u$  and is finite. Hence,  $\lim_{u \rightarrow +\infty} f^*(u) < \infty$ .

As a result,  $f_0$  is bounded.

### A.3 Proof of Proposition 2.2

For any  $\mathbf{y}^e \in \mathbb{R}_+^n$ ,  $\mathbf{L}(\mathbf{y}^e) = (\ell_1(\mathbf{y}^e) \dots \ell_n(\mathbf{y}^e))'$ , where  $\ell_i(\mathbf{y}^e) = \sum_{r=1}^{\infty} F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r)$  for all  $i \in \mathcal{V}$

and  $\bar{y}_i^e = \sum_{j=1}^n g_{ij} y_j^e$ .

Assume that  $\mathbf{p} = (p_{ir})$  is rational and let  $\mathbf{y}^e$  be the expected outcome associated.  $\mathbf{p}$  and  $\mathbf{y}^e$  verify (3).

Thus,

$$\begin{aligned} p_{ir} &= F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r) - F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_{r+1}), \\ y_i^e &= \sum_{r=0}^{\infty} r p_{ir} = \underbrace{\sum_{r=0}^{\infty} r F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r)}_{S_1} - \underbrace{\sum_{r=0}^{\infty} r F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_{r+1})}_{S_2}. \end{aligned} \quad (17)$$

Equation (17) holds because  $S_1 < \infty$  and  $S_2 < \infty$ . To prove this, let  $x < 0$  with  $|x|$  being sufficiently large. By Assumption 2.2,  $f_{\varepsilon}(x) = o(|x|^{-\kappa})$  at  $\infty$  for  $\kappa > 3$ . Then,  $F_{\varepsilon}(x) = O(|x|^{-\kappa+1})$  at  $-\infty$ , and  $F_{\varepsilon}(x) = o(|x|^{-\frac{\kappa+1}{2}})$  at  $-\infty$ . By Lemma A.2,  $S_1 < \infty$  and  $S_2 < \infty$ .

$$\begin{aligned} y_i^e &= \sum_{r=0}^{\infty} r F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r) - \sum_{r=0}^{\infty} (r+1) F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_{r+1}) + \sum_{r=0}^{\infty} F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_{r+1}), \\ y_i^e &= \sum_{r=1}^{\infty} r F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r) - \sum_{r=1}^{\infty} r F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r) + \sum_{r=0}^{\infty} F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_{r+1}), \\ y_i^e &= \sum_{r=1}^{\infty} F_{\varepsilon}(\lambda \bar{y}_i^e + \psi_i - a_r) = \ell_i(\mathbf{y}^{*e}). \end{aligned}$$

Hence,  $\mathbf{y}^e = \mathbf{L}(\mathbf{y}^e)$ .

### A.4 Proof of Theorem 2.1

A belief system  $\mathbf{p} = (p_{ir})$  is rational if it verifies Equation (3).

Let's prove the existence of a rational belief system.

Let  $\bar{\mathbb{R}} = \mathbb{R} \cup \{-\infty, +\infty\}$  and  $\bar{\mathbb{R}}^{\infty}$  be the space of infinite-dimensional vectors with values in  $\bar{\mathbb{R}}$ . Let's denote by  $\mathbf{p}_r = (p_{1r}, \dots, p_{nr})'$ , an  $n$ -dimensional vector for any  $r \in \mathbb{N}$ ,  $\mathbf{p} = (\mathbf{p}'_0, \mathbf{p}'_1, \mathbf{p}'_2, \mathbf{p}'_3, \dots)'$ ,  $\mathbf{h}_1 = (a_0, a_1, a_2, a_3, \dots)'$ ,  $\mathbf{h}_2 = (a_1, a_2, a_3, a_4, \dots)'$  infinite-dimensional vectors, and  $\mathbf{1}_d$ , the  $d$ -dimensional vector of ones for any  $d \in \mathbb{N}^*$  or  $d = \infty$ . Let also  $\mathbf{J} = (0, 1, 2, 3, \dots)$ , an infinite-dimensional row-vector, and  $\mathbf{B} = \mathbf{1}_{\infty} \otimes \mathbf{J} \otimes \mathbf{G}$ . Equation (3) in matrix form is given by

$$\mathbf{p} = \mathbf{F}_{\varepsilon}(\lambda \mathbf{B} \mathbf{p} + \mathbf{1}_{\infty} \otimes \Psi - \mathbf{h}_1 \otimes \mathbf{1}_n) - \mathbf{F}_{\varepsilon}(\lambda \mathbf{B} \mathbf{p} + \mathbf{1}_{\infty} \otimes \Psi - \mathbf{h}_2 \otimes \mathbf{1}_n), \quad (18)$$



where  $\mathbf{F}_\varepsilon$  is defined for any  $\boldsymbol{\omega} = (\omega_1, \omega_2, \omega_3, \dots) \in \mathbb{R}^\infty$  as  $\mathbf{F}_\varepsilon(\boldsymbol{\omega}) = (F_\varepsilon(\omega_1), F_\varepsilon(\omega_2), F_\varepsilon(\omega_3), \dots)$ .

Assumptions 2.2 and 2.1 imply that  $F_\varepsilon(-a_r) = o(|r|^{-1})$  at  $\infty$ . Thus,  $p_{ir} = o(|r|^{-2})$  at  $\infty$ . Therefore,  $\exists M > 0$ , such that  $\forall i \in \mathcal{V}, r \in \mathbb{N}, p_{ir} \leq \frac{M}{r^2 + 1}$ . Let  $\mathbf{C}_M$  be a subset of  $\bar{\mathbb{R}}^\infty$  defined by

$$\mathbf{C}_M := \left\{ \mathbf{p} = (p_{ir}) \in [0, 1]^\infty \mid \forall i \in \mathcal{V} \text{ and } r \in \mathbb{N}, p_{ir} \leq \frac{M}{r^2 + 1} \right\}.$$

For any  $M > 0$ ,  $\mathbf{C}_M$  is a compact and convex nonempty subset of the infinite-dimensional space  $\bar{\mathbb{R}}^\infty$ .

Let also  $\mathbf{H}$  be a mapping from  $\mathbf{C}_M$  to itself, such that  $\forall \mathbf{p} \in \mathbf{C}_M$ ,

$$\mathbf{H}(\mathbf{p}) = \mathbf{F}_\varepsilon(\lambda \mathbf{B}\mathbf{p} + \mathbf{1}_\infty \otimes \Psi - \mathbf{h}_1 \otimes \mathbf{1}_n) - \mathbf{F}_\varepsilon(\lambda \mathbf{B}\mathbf{p} + \mathbf{1}_\infty \otimes \Psi - \mathbf{h}_2 \otimes \mathbf{1}_n). \quad (19)$$

$\mathbf{H}$  is a continuous mapping from  $\mathbf{C}_M$  to itself. By Schauder's fixed point theorem (generalization of Brouwer's fixed point theorem to an infinite-dimensional space, see Smart, 1980, Chapter 2), there exists  $\mathbf{p}^* \in \mathbf{C}_M$ , such that  $\mathbf{p}^* = \mathbf{H}(\mathbf{p}^*)$ . As a result, a rational belief system exists.

Let's prove the uniqueness of rational belief system.

If  $\mathbf{p}^*$  is a rational belief system, Proposition 2.2 states that its associated expected outcome  $\mathbf{y}^{e*} = (y_1^{e*} \dots y_n^{e*})$  verifies  $\mathbf{y}^{e*} = \mathbf{L}(\mathbf{y}^{e*})$ . To prove the uniqueness, it is sufficient to establish that  $\mathbf{L}$  does not have more than one fixed point. By contracting mapping theorem, it is sufficient to prove that  $\mathbf{L}$  is contracting; that is,  $\forall \mathbf{u} = (u_1, \dots, u_n) \in \mathbb{R}^n$ ,  $\left\| \frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'} \right\|_\infty \leq \bar{\kappa}_c$  for some  $\bar{\kappa}_c < 1$  not depending on  $\mathbf{u}$ . Let  $\mathbf{g}_i$  be the  $i$ -th row of  $\mathbf{G}$ . For all  $i$  and  $j$ ,

$$\frac{\partial \ell_i(\mathbf{u})}{\partial u_j} = \lambda g_{ij} \underbrace{\sum_{r=1}^{\infty} f_\varepsilon(\lambda \mathbf{g}_i \mathbf{u} + \psi_i - a_r)}_{f_i^*} = \lambda g_{ij} f_i^*. \quad (20)$$

From Equation (20),  $\frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'}$  is defined by

$$\frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'} = \lambda \begin{pmatrix} g_{11} f_1^* & \dots & g_{1n} f_1^* \\ \vdots & \ddots & \vdots \\ g_{n1} f_n^* & \dots & g_{nn} f_n^* \end{pmatrix}.$$

It follows that

$$\begin{aligned} \left\| \frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'} \right\|_\infty &= \lambda \max_i \left\{ f_i^* \sum_{j=1}^n g_{ij} \right\} \leq \lambda \left( \max_i f_i^* \right) \max_i \left\{ \sum_{j=1}^n g_{ij} \right\}, \\ \left\| \frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'} \right\|_\infty &\leq \lambda \left( \max_i f_i^* \right) \|\mathbf{G}\|_\infty. \end{aligned} \quad (21)$$

I now focus on the term  $f_i^*$ .

$$\begin{aligned} f_i^* &= \sum_{r=1}^{\infty} f_{\varepsilon}(\lambda \mathbf{g}_i \mathbf{u} + \psi_i - a_r), \\ f_i^* &\leq \max_{u \in \mathbb{R}} \sum_{k=1}^{\infty} f_{\varepsilon}(u - a_r) = \frac{1}{B_c}. \end{aligned} \quad (22)$$

From Equations (21) and (22),

$$\left\| \frac{\partial \mathbf{L}(\mathbf{u})}{\partial \mathbf{u}'} \right\|_{\infty} \leq \frac{\lambda \|\mathbf{G}\|_{\infty}}{B_c} < 1 \text{ by Assumption 2.3.} \quad (23)$$

Hence,  $\mathbf{L}$  is a contracting mapping and does not have more than one fixed point.

As a result, there is a unique rational belief system  $\mathbf{p}^*$ , where the associated expected outcome  $\mathbf{y}^{e*}$  is the unique solution of  $\mathbf{y}^e = \mathbf{L}(\mathbf{y}^e)$ .

## A.5 Proof of Proposition 3.1

According to Definition 3.1, two sets of parameters,  $\mathbf{\Lambda}_{(1)} = (\lambda_{(1)}, \boldsymbol{\theta}'_{(1)}, \boldsymbol{\delta}'_{(1)})'$  and

$\mathbf{\Lambda}_{(2)} = (\lambda_{(2)}, \boldsymbol{\theta}'_{(2)}, \boldsymbol{\delta}'_{(2)})'$ , are observationally equivalent if

$$\begin{aligned} p_{ir}^{(1)} &= \Phi(\lambda_{(1)} \bar{y}_{i(1)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(1)} - a_r^{(1)}) - \Phi(\lambda_{(1)} \bar{y}_{i(1)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(1)} - a_{r+1}^{(1)}) = \\ p_{ir}^{(2)} &= \Phi(\lambda_{(2)} \bar{y}_{i(2)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(2)} - a_r^{(2)}) - \Phi(\lambda_{(2)} \bar{y}_{i(2)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(2)} - a_{r+1}^{(2)}), \text{ where} \\ y_{i(1)}^e &= \sum_{r=1}^{\infty} r p_{ir}^{(1)} = \sum_{r=1}^{\infty} r p_{ir}^{(2)} = y_{i(2)}^e, \text{ and for } s \in \{1, 2\}, a_0^{(s)} = -\infty, a_r^{(s)} = \sum_{k=1}^r \delta_k^{(1)} \text{ if } 1 \leq r < \bar{R}, \delta_1^{(s)} = 0, \end{aligned}$$

$$\text{and } a_r^{(s)} = (r - \bar{R})\delta_{\bar{R}}^{(s)} + \sum_{k=1}^{\bar{R}} \delta_k^{(s)} \text{ if } r \geq \bar{R}.$$

For  $s \in \{1, 2\}$ ,  $p_{i0}^{(s)} = 1 - \Phi(\lambda_{(1)} \bar{y}_{i(1)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(1)})$ . Thus, if  $p_{i0}^{(1)} = p_{i0}^{(2)}$ , then  $\lambda_{(1)} \bar{y}_{i(1)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(1)} = \lambda_{(2)} \bar{y}_{i(2)}^e + \mathbf{z}'_i \boldsymbol{\theta}_{(2)}$ . Since  $\bar{y}_{i(1)}^e = \bar{y}_{i(2)}^e$ , to establish that  $\lambda_{(1)} = \lambda_{(2)}$  and  $\boldsymbol{\theta}_{(1)} = \boldsymbol{\theta}_{(2)}$ , it is sufficient to prove that  $[\mathbf{G}\mathbf{y}^e \mathbf{Z}]$  is a full rank matrix. Let's recall that  $\mathbf{Z} = [\mathbf{W} \mathbf{X} \mathbf{G}\mathbf{X}]$ . By Assumption 3.3,  $\tilde{\mathbf{Z}} = [\mathbf{W} \mathbf{X} \mathbf{G}\mathbf{X} \mathbf{G}^2\mathbf{X}]$  is a full rank matrix, then so is  $\mathbf{Z}$ . It follows that  $[\mathbf{G}\mathbf{y}^e \mathbf{Z}]$  is a full rank matrix if  $\mathbf{G}\mathbf{y}^e$  cannot be expressed  $\mathbf{Z}\tilde{\boldsymbol{\theta}}$ , where  $\tilde{\boldsymbol{\theta}}$  is an unknown parameter.

The rational expected outcome verifies  $y_i^e = \sum_{r=1}^{\infty} \Phi(\tilde{\mathbf{z}}'_i \boldsymbol{\Lambda} - a_r)$ , where  $\boldsymbol{\Lambda} = (\lambda, \boldsymbol{\theta}')$  and  $\tilde{\mathbf{z}}_i = (\bar{y}_i^e, \mathbf{z}'_i)$ .

As  $y_i^e$  is unbounded, if  $\mathbf{G}\mathbf{y}^e = \mathbf{Z}\tilde{\boldsymbol{\theta}}$ , then  $\mathbf{z}_i$  and  $\tilde{\mathbf{z}}_i \boldsymbol{\Lambda}$  are also unbounded. Moreover,  $\tilde{\mathbf{z}}_i \boldsymbol{\Lambda}$  is only unbounded on the top. In fact, if  $\tilde{\mathbf{z}}_i \boldsymbol{\Lambda}$  grows to  $-\infty$ , then  $y_i^e \approx 0$  and the condition  $\mathbf{G}\mathbf{y}^e = \mathbf{Z}\tilde{\boldsymbol{\theta}}$  would not hold.

The identification proof is based on the fact that  $\sum_{r=1}^{\infty} \Phi(\tilde{\mathbf{z}}'_i \boldsymbol{\Lambda} - a_r)$  can be approximated by a linear

equation in  $\mathbf{z}'_i \mathbf{\Lambda}$  with a bounded rest.

$$\frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} = \sum_{r=1}^{\infty} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r) = \sum_{r=1}^{\bar{R}-1} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r) + \sum_{r=\bar{R}}^{\infty} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_{\bar{R}} - \delta_{\bar{R}}(r - \bar{R})).$$

For  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$  positive and sufficiently large,

$$\sum_{r=\bar{R}}^{\infty} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_{\bar{R}} - \delta_{\bar{R}}(r - \bar{R})) \approx \sum_{r=-\infty}^{\infty} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} + \delta_{\bar{R}} r) \text{ and } \sum_{r=1}^{\bar{R}-1} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r) \approx 0. \text{ Let } u = \tilde{\mathbf{z}}'_i \mathbf{\Lambda}. \text{ Thus,}$$

$$\frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} \approx \sum_{r=-\infty}^{\infty} \phi(u + \delta_{\bar{R}} r). \quad (24)$$

Let's focus on the quantity  $\sum_{r=-\infty}^{\infty} \phi(u + \delta_{\bar{R}} r)$ . I simplify this expression using By the Poisson summation formula (see [Bellman, 2013](#), Section 6).

$$\sum_{r=-\infty}^{\infty} \phi(u + \delta_{\bar{R}} r) = \sum_{r=-\infty}^{\infty} \tilde{f}(u + \delta_{\bar{R}} r), \quad (25)$$

where  $\tilde{f}$  is the Fourier transform of  $\phi$  given by

$$\tilde{f}(u + \delta_{\bar{R}} r) = \int_{-\infty}^{+\infty} \phi(u + \delta_{\bar{R}} x) e^{-2\pi i r x} dx = \int_{-\infty}^{+\infty} \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}(\delta_{\bar{R}} x + u)^2 - 2\pi i r x} dx. \quad (26)$$

In Equation (26),  $i$  is the pure imaginary complex number ( $i^2 = -1$ ).

$$\begin{aligned} \tilde{f}(u + \delta_{\bar{R}} r) &= \int_{-\infty}^{+\infty} \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}(\delta_{\bar{R}}^2 x^2 + 2u\delta_{\bar{R}} x + u^2 + 4\pi i r x)} dx = \int_{-\infty}^{+\infty} \frac{1}{\sqrt{2\pi}} e^{-\frac{\delta_{\bar{R}}^2}{2} \left( x^2 + 2\frac{u}{\delta_{\bar{R}}} x + \frac{4\pi i r}{\delta_{\bar{R}}^2} x + \frac{u^2}{\delta_{\bar{R}}^2} \right)} dx, \\ \tilde{f}(u + \delta_{\bar{R}} r) &= \frac{1}{\delta_{\bar{R}}} e^{\frac{\delta_{\bar{R}}^2}{2} \left( \frac{u}{\delta_{\bar{R}}} + \frac{2\pi i r}{\delta_{\bar{R}}^2} \right)^2 - \frac{u^2}{2}} \underbrace{\int_{-\infty}^{+\infty} \frac{\delta_{\bar{R}}}{\sqrt{2\pi}} e^{-\frac{\delta_{\bar{R}}^2}{2} \left( x + \frac{u}{\delta_{\bar{R}}} + \frac{2\pi i r}{\delta_{\bar{R}}^2} \right)^2} dx}_{=1}, \\ \tilde{f}(u + \delta_{\bar{R}} r) &= \frac{1}{\delta_{\bar{R}}} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2} + \frac{2\pi i r u}{\delta_{\bar{R}}}}. \end{aligned} \quad (27)$$

By replacing the Fourier transform (27) in Equation (25) and in Equation (24),

$$\begin{aligned} \frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} &\approx \frac{1}{\delta_{\bar{R}}} \sum_{r=-\infty}^{\infty} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2} + \frac{2\pi i r u}{\delta_{\bar{R}}}}, \\ \frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} &\approx \frac{1}{\delta_{\bar{R}}} + \frac{1}{\delta_{\bar{R}}} \sum_{r=1}^{\infty} e^{-\frac{2\pi^2 (-r)^2}{\delta_{\bar{R}}^2}} e^{-\frac{2\pi i r u}{\delta_{\bar{R}}}} + \frac{1}{\delta_{\bar{R}}} \sum_{r=1}^{\infty} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2}} e^{\frac{2\pi i r u}{\delta_{\bar{R}}}}, \\ \frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} &\approx \frac{1}{\delta_{\bar{R}}} + \frac{1}{\delta_{\bar{R}}} \sum_{r=1}^{\infty} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2}} \left( e^{-\frac{2\pi i r u}{\delta_{\bar{R}}}} + e^{\frac{2\pi i r u}{\delta_{\bar{R}}}} \right). \end{aligned} \quad (28)$$

By Euler's formula,

$$\begin{aligned} e^{-\frac{2\pi i r u}{\delta_{\bar{R}}}} + e^{\frac{2\pi i r u}{\delta_{\bar{R}}}} &= \cos\left(-\frac{2\pi r u}{\delta_{\bar{R}}}\right) + i \sin\left(-\frac{2\pi r u}{\delta_{\bar{R}}}\right) + \cos\left(\frac{2\pi r u}{\delta_{\bar{R}}}\right) + i \sin\left(\frac{2\pi r u}{\delta_{\bar{R}}}\right), \\ e^{-\frac{2\pi r u}{\delta_{\bar{R}}}} + e^{\frac{2\pi r u}{\delta_{\bar{R}}}} &= 2 \cos\left(\frac{2\pi r u}{\delta_{\bar{R}}}\right). \end{aligned} \quad (29)$$

By replacing (29) in (28),

$$\frac{\partial y_i^e}{\partial (\tilde{\mathbf{z}}'_i \mathbf{\Lambda})} \approx \frac{1}{\delta_{\bar{R}}} + \frac{2}{\delta_{\bar{R}}} \sum_{r=1}^{\infty} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2}} \cos\left(\frac{2\pi r \tilde{\mathbf{z}}'_i \mathbf{\Lambda}}{\delta_{\bar{R}}}\right).$$

Then, for large  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$  it follows that,

$$y_i^e \approx \frac{1}{\delta_{\bar{R}}} \tilde{\mathbf{z}}'_i \mathbf{\Lambda} + 2 \sum_{r=1}^{\infty} \frac{1}{2\pi r} e^{-\frac{2\pi^2 r^2}{\delta_{\bar{R}}^2}} \sin\left(\frac{2\pi r \tilde{\mathbf{z}}'_i \mathbf{\Lambda}}{\delta_{\bar{R}}}\right) + C \quad (30)$$

Where  $C$  is a constant (not depending on  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$ ). Figure 2 plots  $y_i^e$  as function of  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$ .

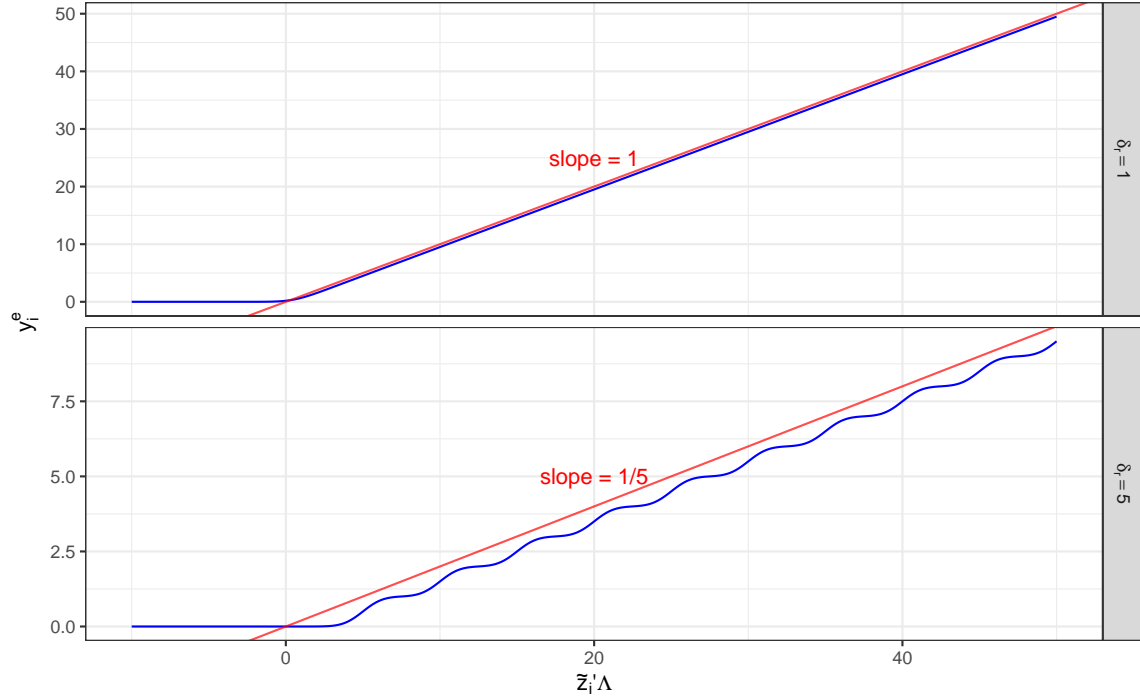


Figure 2: Expected outcome

This figure presents  $y_i^e$  as function of  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$  in blue and a straight line of null intercept and slope  $\frac{1}{\delta_{\bar{R}}}$  in red. In this illustration, the cost function is quadratic (i.e.,  $\delta_r$  is constant for any  $r$ ). As suggested by Equation (30),  $y_i^e$  can be approximated with a straight line of slope  $\frac{1}{\delta_{\bar{R}}}$  when  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$  is large.

Let  $Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda}) = 2 \sum_{r=1}^{\infty} \frac{1}{2\pi r} e^{-\frac{2\pi^2 r^2}{\delta_{\tilde{\mathbf{R}}}}} \sin\left(\frac{2\pi r \tilde{\mathbf{z}}'_i \mathbf{\Lambda}}{\delta_{\tilde{\mathbf{R}}}}\right) + C$ . It is clear that  $Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is bounded for any large  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$ . Given the approximation  $y_i^e \approx \frac{1}{\delta_{\tilde{\mathbf{R}}}} \tilde{\mathbf{z}}'_i \mathbf{\Lambda} + Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is true for positive and sufficiently large  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$ , it can also be extended to any  $\tilde{\mathbf{z}}'_i \mathbf{\Lambda}$ , where the  $Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is still bounded.

By pre-multiplying the approximation by  $\mathbf{G}$ , I have  $\bar{y}_i^e - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{g}_i \tilde{\mathbf{Z}}' \mathbf{\Lambda} \approx \overline{Re}(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$ , where  $\mathbf{g}_i$  is the  $i$ -th row of  $\mathbf{G}$  and  $\overline{Re}(\tilde{\mathbf{z}}'_i \mathbf{\Lambda}) = \sum_{i \in \mathcal{V}} g_{ij} Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is also bounded.

I now show that  $\bar{y}_i^e - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{g}_i \tilde{\mathbf{Z}}' \mathbf{\Lambda} \approx \overline{Re}(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is not possible if  $\mathbf{G}\mathbf{y}^e = \mathbf{Z}\tilde{\boldsymbol{\theta}}$ .

If  $\mathbf{G}\mathbf{y}^e = \mathbf{Z}\tilde{\boldsymbol{\theta}}$ , then  $\tilde{\mathbf{Z}}' \mathbf{\Lambda} = [\mathbf{Z}\tilde{\boldsymbol{\theta}}, \mathbf{Z}] (\lambda, \boldsymbol{\theta}')' = \mathbf{Z}(\lambda\tilde{\boldsymbol{\theta}} + \boldsymbol{\theta})$ . Thus,

$$\begin{aligned} \mathbf{G}\mathbf{y}^e - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{G}\tilde{\mathbf{Z}}' \mathbf{\Lambda} &= \mathbf{Z}\tilde{\boldsymbol{\theta}} - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{G}\mathbf{Z}(\lambda\tilde{\boldsymbol{\theta}} + \boldsymbol{\theta}) \\ \mathbf{G}\mathbf{y}^e - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{G}\tilde{\mathbf{Z}}' \mathbf{\Lambda} &= [\mathbf{W} \ \mathbf{X} \ \mathbf{GX}] \tilde{\boldsymbol{\theta}} - \frac{1}{\delta_{\tilde{\mathbf{R}}}} [\mathbf{W} \ \mathbf{GX} \ \mathbf{G}^2 \mathbf{X}] (\lambda\tilde{\boldsymbol{\theta}} + \boldsymbol{\theta}). \end{aligned} \quad (31)$$

Equation (31) implies that  $\mathbf{G}\mathbf{y}^e - \frac{1}{\delta_{\tilde{\mathbf{R}}}} \mathbf{G}\tilde{\mathbf{Z}}' \mathbf{\Lambda}$  is a linear combination of  $\mathbf{W}$ ,  $\mathbf{X}$ ,  $\mathbf{GX}$ , and  $\mathbf{G}^2 \mathbf{X}$ . As,  $Re(\tilde{\mathbf{z}}'_i \mathbf{\Lambda})$  is bounded, this also means that the linear combination is bounded. Given that  $\mathbf{z}_i$  is bounded, this is only possible for any  $\mathbf{x}_i$  if the linear combination is null; i.e.,  $[\mathbf{W} \ \mathbf{X} \ \mathbf{GX}] \tilde{\boldsymbol{\theta}} - \frac{1}{\delta_{\tilde{\mathbf{R}}}} [\mathbf{W} \ \mathbf{GX} \ \mathbf{G}^2 \mathbf{X}] (\lambda\tilde{\boldsymbol{\theta}} + \boldsymbol{\theta}) = \mathbf{0}$ .

By Assumption 3.3, if the linear combination of  $\mathbf{W}$ ,  $\mathbf{X}$ ,  $\mathbf{GX}$ , and  $\mathbf{G}^2 \mathbf{X}$  is null, then the coefficient multiplying each variable is also null, especially the coefficient of  $\mathbf{X}$  is null. Assume that  $\tilde{\boldsymbol{\theta}} = (\tilde{\boldsymbol{\alpha}}', \tilde{\boldsymbol{\beta}}', \tilde{\boldsymbol{\gamma}}')'$ , where  $\tilde{\boldsymbol{\alpha}}$ ,  $\tilde{\boldsymbol{\beta}}$ , and  $\tilde{\boldsymbol{\gamma}}$  are respectively the coefficients associated with  $\mathbf{W}$ ,  $\mathbf{X}$ , and  $\mathbf{GX}$  in the equation  $\mathbf{G}\mathbf{y}^e = \mathbf{Z}\tilde{\boldsymbol{\theta}}$ . In the linear combination  $[\mathbf{W} \ \mathbf{X} \ \mathbf{GX}] \tilde{\boldsymbol{\theta}} - \frac{1}{\delta_{\tilde{\mathbf{R}}}} [\mathbf{W} \ \mathbf{GX} \ \mathbf{G}^2 \mathbf{X}] (\lambda\tilde{\boldsymbol{\theta}} + \boldsymbol{\theta}) = \mathbf{0}$ , the coefficient of  $\mathbf{X}$  is  $\tilde{\boldsymbol{\beta}}$ . If  $\tilde{\boldsymbol{\beta}} = \mathbf{0}$ , then  $\mathbf{G}\mathbf{y}^e = \mathbf{W}\tilde{\boldsymbol{\alpha}} + \mathbf{GX}\tilde{\boldsymbol{\gamma}}$ . Thus, eventually  $\mathbf{y}^e = \mathbf{W}\tilde{\boldsymbol{\alpha}} + \mathbf{X}\tilde{\boldsymbol{\gamma}}$ . Indeed, this is the only solution since  $\mathbf{y}^e$  is a unique  $\mathbf{L}$  fixed point. If  $\mathbf{y}^e = \mathbf{W}\tilde{\boldsymbol{\alpha}} + \mathbf{X}\tilde{\boldsymbol{\gamma}}$ , then  $\mathbf{y}^e$  does not depend on friends' average observable characteristics. This is not possible because  $\boldsymbol{\gamma} \neq \mathbf{0}$ , by Assumption 3.3.

As a result,  $\lambda_{(1)} = \lambda_{(2)}$  and  $\boldsymbol{\theta}_{(1)} = \boldsymbol{\theta}_{(2)}$ . Moreover, by the fact that  $p_{i1}^{(1)} = p_{i1}^{(2)}, \dots, p_{i\tilde{\mathbf{R}}}^{(1)} = p_{i\tilde{\mathbf{R}}}^{(2)}$ , it follows that  $\boldsymbol{\delta}_{(1)} = \boldsymbol{\delta}_{(2)}$ . Hence  $\lambda$ ,  $\boldsymbol{\theta}$  and  $\boldsymbol{\delta}$  are identified.

## A.6 Limiting distribution under the assumption of exogenous network

For simplification, I assume that the explanatory variable  $\mathbf{z}_i$  and the network matrix  $\mathbf{G}$  are non-stochastic in the counting variable model. This implies that the expected outcome  $y_i^e$  also is non-stochastic as it only depends on  $\mathbf{Z}$ ,  $\mathbf{G}$ ,  $\boldsymbol{\Gamma}$ , and on the cdf  $F_\varepsilon$ .

The pseudo-log-likelihood is given by

$$\mathcal{L}(\boldsymbol{\Gamma}, \mathbf{y}^e) = \sum_{i=1}^n \mathcal{L}_i(\boldsymbol{\Gamma}, \mathbf{y}^e),$$

where  $\mathcal{L}_i(\mathbf{\Gamma}, \mathbf{y}^e) = \sum_{r=0}^{\infty} d_{ir} \log(\Phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r) - \Phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_{r+1}))$ ,  $\tilde{\mathbf{z}}'_i = (\bar{y}_i^e, \mathbf{z}'_i)$ ,  $\mathbf{\Lambda} = (\lambda, \boldsymbol{\theta}')'$ , and  $\mathbf{\Gamma} = (\mathbf{\Lambda}', \log(\boldsymbol{\delta}'))'$ ,  $a_0 = -\infty$ ,  $a_r = \sum_{k=1}^r \delta_k$  if  $1 \leq r < \bar{R}$ ,  $a_r = (r - \bar{R})\delta_{\bar{R}} + \sum_{k=1}^{\bar{R}} \delta_k$  if  $r \geq \bar{R}$ , and  $\delta_1 = 0$ . Let  $\mathbf{\Gamma}_0$  be the true value of  $\mathbf{\Gamma}$ , and  $\mathbf{y}_0^e$  be the expected outcome associated with  $\mathbf{\Gamma}_0$ . The first-order conditions (f.o.c) of the pseudo-likelihood maximization give,

$$\begin{cases} \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Lambda}} = \sum_{i=1}^n \sum_{r=0}^{\infty} d_{ir} \frac{\phi_{i,r} - \phi_{i,r+1}}{\Phi_{i,r} - \Phi_{i,r+1}} \tilde{\mathbf{z}}_i = 0, \\ \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \log(\delta_k)} = \delta_k \sum_{i=1}^n \sum_{r=k}^{\infty} \left( \frac{\phi_r}{\Phi_{i,r-1} - \Phi_{i,r}} d_{i(r-1)} - \frac{\phi_r}{\Phi_{i,r} - \Phi_{i,r+1}} d_{ir} \right) = 0, & \text{if } 2 \leq k < \bar{R}, \\ \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \log(\delta_{\bar{R}})} = \delta_{\bar{R}} \sum_{i=1}^n \sum_{r=\bar{R}}^{\infty} \left( \frac{(r - \bar{R} + 1)\phi_r}{\Phi_{i,r-1} - \Phi_{i,r}} d_{i(r-1)} - \frac{(r - \bar{R} + 1)\phi_r}{\Phi_{i,r} - \Phi_{i,r+1}} d_{ir} \right) = 0, \end{cases} \quad (32)$$

where  $\phi_{i,r} = \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r)$  and  $\Phi_{i,r} = \Phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r)$ .

As  $\mathcal{L}$  is continuous, the consistency of the NPL estimator is ensured by the fact that  $\text{plim} \left( \frac{1}{n} \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e) \right)$  is maximized at  $\mathbf{\Gamma} = \mathbf{\Gamma}_0$  and  $\mathbf{y} = \mathbf{y}_0$ , where plim stands for the probability limit.

Let us focus on the limiting distribution. The Taylor expansion of  $\frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \boldsymbol{\theta}}$  around  $\mathbf{\Gamma}_0$  gives

$$\frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Gamma}} = \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Gamma}} \Big|_{\mathbf{\Gamma}_0} + \left( \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \Big|_{\mathbf{\Gamma}_0} + \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \Big|_{\mathbf{\Gamma}_0} \frac{\partial \mathbf{y}^e}{\partial \mathbf{\Gamma}'} \Big|_{\mathbf{\Gamma}_0} \right) (\mathbf{\Gamma} - \mathbf{\Gamma}_0) + O_p(1).$$

To simplify the notations of the partial derivatives, I will use  $\frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma}}$  to mean  $\frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Gamma}} \Big|_{\mathbf{\Gamma}_0}$  (this notation is also applied to the second partial derivatives) and  $\frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'}$  to mean  $\frac{\partial \mathbf{y}^e}{\partial \mathbf{\Gamma}'} \Big|_{\mathbf{\Gamma}_0}$ . It follows that

$$\sqrt{n}(\mathbf{\Gamma} - \mathbf{\Gamma}_0) = - \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} + \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} \right)^{-1} \left( \frac{1}{\sqrt{n}} \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma}} + O_p \left( \frac{1}{\sqrt{n}} \right) \right). \quad (33)$$

Let us first apply the central limit theorem to the term  $\frac{1}{\sqrt{n}} \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma}}$ .

$$\frac{1}{\sqrt{n}} \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma}} = \frac{1}{\sqrt{n}} \sum_{i=1}^n \underbrace{\begin{pmatrix} \partial \mathcal{L}_i(\mathbf{\Gamma}_0, \mathbf{y}_0^e) / \partial \mathbf{\Lambda} \\ \partial \mathcal{L}_i(\mathbf{\Gamma}_0, \mathbf{y}_0^e) / \partial \log(\delta_2) \\ \vdots \\ \partial \mathcal{L}_i(\mathbf{\Gamma}_0, \mathbf{y}_0^e) / \partial \log(\delta_{\bar{R}}) \end{pmatrix}}_{\mathbf{v}_i^0} = \frac{1}{\sqrt{n}} \sum_{i=1}^n \mathbf{v}_i^0.$$

It is obvious that  $\mathbb{E}(\mathbf{v}_i^0 | \mathbf{Z}, \mathbf{G}) = 0$ . Thus  $\mathbb{E}(\mathbf{v}_i^0) = 0$ .

Let  $m_{ir}^0$ ,  $\phi_{ir}^0$ , and  $\Phi_{ir}^0$  are defined as in (32) but with  $\mathbf{\Gamma} = \mathbf{\Gamma}_0$ .

Let denote by  $A_i = \sum_{r=0}^{\infty} \frac{(\phi_{i,r}^0 - \phi_{i,r+1}^0)^2}{\Phi_{i,r}^0 - \Phi_{i,r+1}^0}$ ,

$$B_{i,k} = \delta_k \sum_{r=k}^{\infty} \phi_{i,r}^0 \left( \frac{\phi_{i,r-1}^0 - \phi_{i,r}^0}{\Phi_{i,r-1}^0 - \Phi_{i,r}^0} - \frac{\phi_{i,r}^0 - \phi_{i,r+1}^0}{\Phi_{i,r}^0 - \Phi_{i,r+1}^0} \right), \quad \text{if } 2 \leq k < \bar{R} \text{ and}$$

$$B_{i,\bar{R}} = \delta_{\bar{R}} \sum_{r=\bar{R}}^{\infty} \zeta(r) \phi_{i,r}^0 \left( \frac{\phi_{i,r-1}^0 - \phi_{i,r}^0}{\Phi_{i,r-1}^0 - \Phi_{i,r}^0} - \frac{\phi_{i,r}^0 - \phi_{i,r+1}^0}{\Phi_{i,r}^0 - \Phi_{i,r+1}^0} \right), \text{ where } \zeta(r) = r - \bar{R} + 1,$$

$$C_{i,k,k'} = -\delta_k B_{i,k'}, \quad \text{if } 2 \leq k \leq k' < \bar{R} \text{ and } k \neq \bar{R},$$

$$C_{i,\bar{R},\bar{R}} = \delta_{\bar{R}}^2 \sum_{r=\bar{R}}^{\infty} \left( \frac{(\zeta(r) \phi_{i,r}^0)^2 - \zeta(r) \zeta(r-1) \phi_{i,r}^0 \phi_{i,r-1}^0}{\Phi_{i,r-1}^0 - \Phi_{i,r}^0} + \frac{(\zeta(r) \phi_{i,r}^0)^2 - \zeta(r) \zeta(r+1) \phi_{i,r}^0 \phi_{i,r+1}^0}{\Phi_{i,r}^0 - \Phi_{i,r+1}^0} \right).$$

$$\mathbb{V}\text{ar}(\mathbf{v}_i^0 | \mathbf{X}, \mathbf{G}) = \mathbb{E}(\mathbf{v}_i^0 \mathbf{v}_i^{0'} | \mathbf{X}, \mathbf{G}) = \underbrace{\begin{pmatrix} A_i \tilde{\mathbf{z}}_i \tilde{\mathbf{z}}_i' & B_{i,2} \tilde{\mathbf{z}}_i & \dots & B_{i,\bar{R}} \tilde{\mathbf{z}}_i \\ B_{i,2} \tilde{\mathbf{z}}_i' & C_{i,2,2} & \dots & C_{i,2,\bar{R}} \\ \vdots & \vdots & \ddots & \vdots \\ B_{i,\bar{R}} \tilde{\mathbf{z}}_i' & C_{i,2,\bar{R}} & \dots & C_{i,\bar{R},\bar{R}} \end{pmatrix}}_{\mathbf{\Sigma}_i} = \mathbf{\Sigma}_i. \quad (34)$$

By the law of large numbers (LLN) applied to independent and non-identical variables (see [Chow and Teicher, 2003](#), p. 124), assume that  $\text{plim} \left( \frac{1}{n} \sum_i \mathbf{\Sigma}_i \right)$  exists and is equal to  $\mathbf{\Sigma}_0$ . It follows by the Lindeberg–Feller central Theorem limit (see [Chow and Teicher, 2003](#), p. 314) that,

$$\frac{1}{\sqrt{n}} \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}_0^e)}{\partial \mathbf{\Gamma}} \xrightarrow{d} \mathcal{N}(0, \mathbf{\Sigma}_0). \quad (35)$$

Let us now focus on  $\text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \right)$  and  $\text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} \right)$ .

By the LLN,  $\text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \right) = \text{plim} \left( \frac{1}{n} \mathbb{E}_d \left( \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \right) \right)$ , where  $\mathbb{E}_d$  is the expectation with respect to  $d_{ir}$ 's.

$$\mathbb{E}_d \left( \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \right) = - \sum_{i=1}^n \mathbf{\Sigma}_i \implies \text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} \right) = - \text{plim} \left( \frac{1}{n} \sum_i \mathbf{\Sigma}_i \right) = -\mathbf{\Sigma}_0. \quad (36)$$

Analogously,  $\text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} \right) = \text{plim} \left( \frac{1}{n} \mathbb{E}_d \left( \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} \right) \right)$ .

$$\mathbb{E}_d \left( \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \right) = -\lambda \sum_{i=1}^n \begin{pmatrix} A_i \mathbf{z}_i \mathbf{g}_i \\ B_{i,2} \mathbf{g}_i \\ \vdots \\ B_{i,\bar{R}} \mathbf{g}_i \end{pmatrix} \quad \text{and} \quad \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} = \mathbf{S}^{-1} \mathbf{W}, \quad (37)$$

where  $\mathbf{S} = \mathbf{I}_n - \lambda \mathbf{D} \mathbf{G}$ ,  $\mathbf{I}_n$  is the identity matrix of dimension  $n$ ,  $\mathbf{D} = \text{diag} \left( \sum_{r=1}^{\infty} \phi_{1,r}^0, \dots, \sum_{r=1}^{\infty} \phi_{n,r}^0 \right)$ ,

$\mathbf{W} = (\mathbf{D} \mathbf{Z}, \mathbf{Q})$ , and  $\mathbf{Q}$  is an  $n \times (\bar{R} - 1)$ -matrix whose  $i$ -th row is,

$$\mathbf{q}_i = \left( -\delta_2 \sum_{r=2}^{\infty} \phi_{ir}^0, \dots, -\delta_{\bar{R}-1} \sum_{r=\bar{R}-1}^{\infty} \phi_{ir}^0, -\delta_{\bar{R}} \sum_{r=\bar{R}}^{\infty} (r - \bar{R} + 1) \phi_{ir}^0 \right).$$

The partial derivative  $\frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'}$  is computed using the implicit definition of  $\mathbf{y}^e$ ; that is,  $\mathbf{y}^e = \mathbf{L}(\mathbf{y}^e, \mathbf{\Gamma})$ .

Assuming that  $\text{plim} \left( \frac{\lambda}{n} \sum_{i=1}^n \begin{pmatrix} A_i \mathbf{z}_i \mathbf{g}_i \mathbf{S}^{-1} \mathbf{W} \\ B_{i,2} \mathbf{g}_i \mathbf{S}^{-1} \mathbf{W} \\ \vdots \\ B_{i,\bar{R}} \mathbf{g}_i \mathbf{S}^{-1} \mathbf{W} \end{pmatrix} \right)$  exists and is equal to  $\mathbf{\Omega}_0$ ,

$$\text{plim} \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \mathbf{y}^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \mathbf{y}_0^e}{\partial \mathbf{\Gamma}'} \right) = -\mathbf{\Omega}_0. \quad (38)$$

**Proposition A.1.** *From Equations (33), (35), (36), and (38), the NPL estimator  $\hat{\mathbf{\Gamma}}$  is consistent, and*

$$\sqrt{n}(\hat{\mathbf{\Gamma}} - \mathbf{\Gamma}_0) \xrightarrow{d} \mathcal{N} \left( 0, (\mathbf{\Sigma}_0 + \mathbf{\Omega}_0)^{-1} \mathbf{\Sigma}_0 (\mathbf{\Sigma}'_0 + \mathbf{\Omega}'_0)^{-1} \right), \quad (39)$$

## A.7 Posterior distribution of the dyadic linking model parameters

To estimate the dyadic linking model, I used data augmentation approach (see [Albert and Chib, 1993](#)). This approach also simulates the latent variable  $a_{ij}^*$ . Let  $\mathbf{a} = (a_{ij}; i \neq j, s(i) = s(j))'$  and  $\mathbf{a}^* = (a_{ij}^*; i \neq j, s(i) = s(j))'$ . The distribution of  $\mathbf{a}^*$ , conditional on  $\mathbf{a}$ ,  $\ddot{\mathbf{X}}$ ,  $\bar{\boldsymbol{\beta}}$ ,  $\boldsymbol{\mu} = (\mu_1, \dots, \mu_n)'$  and  $\boldsymbol{\nu} = (\nu_1, \dots, \nu_n)'$  can be written (proportionally) as,

$$\pi(\mathbf{a}^* | \mathbf{a}, \ddot{\mathbf{X}}, \bar{\boldsymbol{\beta}}, \boldsymbol{\mu}, \boldsymbol{\nu}) \propto \prod_{\substack{i \neq j \\ s(i) = s(j)}} \{ \mathbf{I}(a_{ij}^* \geq 0) \mathbf{I}(a_{ij} = 1) + \mathbf{I}(a_{ij}^* < 0) \mathbf{I}(a_{ij} = 0) \} \frac{1}{2} (a_{ij}^* - \ddot{\mathbf{x}}'_{ij} \bar{\boldsymbol{\beta}} - \mu_i - \nu_j)^2,$$

Thus, the distribution of  $a_{ij}^* | \mathbf{a}, \ddot{\mathbf{X}}, \bar{\boldsymbol{\beta}}, \boldsymbol{\mu}, \boldsymbol{\nu}$  is  $\mathcal{N}(\ddot{\mathbf{x}}'_{ij} \bar{\boldsymbol{\beta}} + \mu_i + \nu_j, 1)$  truncated at the left by 0 if  $a_{ij} = 1$ , and is distributed  $\mathcal{N}(\ddot{\mathbf{x}}'_{ij} \bar{\boldsymbol{\beta}} + \mu_i + \nu_j, 1)$  truncated at the right by 0 if  $a_{ij} = 0$

The number of observations of the network formation model is  $\sum_{m=1}^M (n_m^2 - n_m)$ , where  $n_m$  is the number of agents in the  $m$ -th group. Due to the large number of observations in the network formation model, I set flat prior distribution for  $\bar{\boldsymbol{\beta}}$ ,  $\sigma_{\mu}^2$ ,  $\sigma_{\nu}^2$ , and  $\rho_{\mu, \nu}$ . It follows that,

$$\bar{\boldsymbol{\beta}} | \mathbf{a}, \mathbf{a}^*, \ddot{\mathbf{X}}, \boldsymbol{\mu}, \boldsymbol{\nu} \sim \mathcal{N} \left( \left( \ddot{\mathbf{X}}' \ddot{\mathbf{X}} \right)^{-1} \ddot{\mathbf{X}}' \mathbf{a}^*, \left( \ddot{\mathbf{X}}' \ddot{\mathbf{X}} \right)^{-1} \right), \quad (40)$$

where  $\mathbf{a}^* = (a_{ij}^* - \mu_i - \nu_j : i \neq j, s(i) = s(j))'$ .



For any  $i \in \mathcal{V}$ ,

$$\mu_i | \bar{\beta}, \mathbf{a}, \mathbf{a}^*, \ddot{\mathbf{X}}, \boldsymbol{\mu}_{-i}, \boldsymbol{\nu} \sim \mathcal{N} \left( \hat{\mu}_{\mu, s(i)}, \hat{\sigma}_{\mu, s(i)}^2 \right), \quad (41)$$

where  $\hat{\mu}_{\mu, s(i)} = \hat{\sigma}_{\mu, s(i)}^2 \sum_{\substack{i \neq j \\ s(i)=s(j)}} (a_{ij}^* - \ddot{\mathbf{x}}_{ij}' \bar{\beta} - \nu_j)$ ,  $\hat{\sigma}_{\mu, s(i)}^2 = \frac{\sigma_\mu^2}{1 + (n_{s(i)} - 1) \sigma_\mu^2}$  and  $n_{s(i)}$  the number of agent in the group  $s(i)$ . Analogously,

$$\nu_i | \bar{\beta}, \mathbf{a}, \mathbf{a}^*, \ddot{\mathbf{X}}, \boldsymbol{\mu}, \boldsymbol{\nu}_{-i} \sim \mathcal{N} \left( \hat{\mu}_{\nu, s(i)}, \hat{\sigma}_{\nu, s(i)}^2 \right), \quad (42)$$

where  $\hat{\mu}_{\nu, s(i)} = \hat{\sigma}_{\nu, s(i)}^2 \sum_{\substack{i \neq j \\ s(i)=s(j)}} (a_{ji}^* - \ddot{\mathbf{x}}_{ji}' \bar{\beta} - \mu_j)$  and  $\hat{\sigma}_{\nu, s(i)}^2 = \frac{\sigma_\nu^2}{1 + (n_{s(i)} - 1) \sigma_\nu^2}$ .

For the sake of identification, I normalize  $\boldsymbol{\mu}$  and  $\boldsymbol{\nu}$  to zero mean in each sub-network for every step in the Gibbs sampling. The means of  $\boldsymbol{\mu}$  and  $\boldsymbol{\nu}$  before this normalization is added to the intercept of the sub-network for the posterior likelihood not to change.

Finally, let  $\boldsymbol{\Sigma}_{\mu, \nu} = \begin{pmatrix} \sigma_\mu^2 & \rho_{\mu, \nu} \sigma_\mu \sigma_\nu \\ \rho_{\mu, \nu} \sigma_\mu \sigma_\nu & \sigma_\nu^2 \end{pmatrix}$

$$\boldsymbol{\Sigma}_{\mu, \nu} | \bar{\beta}, \mathbf{a}, \mathbf{a}^*, \ddot{\mathbf{X}}, \boldsymbol{\mu}, \boldsymbol{\nu} \sim \text{Inverse-Wishart} \left( n, \hat{\mathbf{V}}_{\boldsymbol{\Sigma}_{\mu, \nu}} \right), \quad (43)$$

where  $\hat{\mathbf{V}}_{\boldsymbol{\Sigma}_{\mu, \nu}} = \sum_{i=1}^n \mathbf{d}_i \mathbf{d}_i'$  and  $\mathbf{d}_i = (\mu_i, \nu_i)'$ .

I use a Gibbs sampling to simulate the posterior distribution. Given a previous value of the parameters, one cycle of the Gibbs algorithm would sample  $\mathbf{a}^*$ ,  $\bar{\beta}$ ,  $\boldsymbol{\mu}$ ,  $\boldsymbol{\nu}$ ,  $\boldsymbol{\Sigma}_{\mu, \nu}$  from their conditional distribution. The starting value of  $\boldsymbol{\mu}$  and  $\boldsymbol{\nu}$ ,  $\boldsymbol{\mu}^{(0)}$  and  $\boldsymbol{\nu}^{(0)}$ , can be set to zero, while that of  $\bar{\beta}$ ,  $\bar{\beta}^{(0)}$  could be the standard ordinary least squares estimator at  $\boldsymbol{\mu}^{(0)}$  and  $\boldsymbol{\nu}^{(0)}$ .

## A.8 Limiting distribution under the assumption of endogenous network

Let  $\boldsymbol{\Gamma}^* = (\boldsymbol{\Gamma}', \theta_\mu, \theta_\nu)'$  and  $\hat{\boldsymbol{\Gamma}}^*$  its NPL estimator after replacing  $\mu_i$  and  $\nu_i$  by their respective estimator  $\hat{\mu}_i$  and  $\hat{\nu}_i$  in Equations (12) and (13). Given that the estimation is done in two steps, I establish the limiting distribution of  $\hat{\boldsymbol{\Gamma}}^*$ .

The new pseudo-log-likelihood of the individual  $i$  is

$$\mathcal{L}_i(\boldsymbol{\Gamma}, \mathbf{y}^e) = \sum_{r=0}^{\infty} d_{ir} \log \left( \Phi \left( \tilde{\mathbf{z}}_i' \boldsymbol{\Lambda} + \theta_\mu \hat{\mu}_i + \theta_\nu \hat{\nu}_i - a_r \right) - \Phi \left( \tilde{\mathbf{z}}_i' \boldsymbol{\Lambda} + \theta_\mu \hat{\mu}_i + \theta_\nu \hat{\nu}_i - a_{r+1} \right) \right).$$

The f.o.c are,

$$\begin{cases} \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \mathbf{\Lambda}} = \sum_{i=1}^n \sum_{r=0}^{\infty} d_{ir} \frac{\hat{\phi}_{i,r} - \hat{\phi}_{i,r+1}}{\hat{\Phi}_{i,r} - \hat{\Phi}_{i,r+1}} \tilde{\mathbf{z}}_i = 0, \\ \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \log(\delta_k)} = \delta_k \sum_{i=1}^n \sum_{r=k}^{\infty} \left( \frac{\hat{\phi}_r}{\hat{\Phi}_{i,r-1} - \hat{\Phi}_{i,r}} d_{i(r-1)} - \frac{\hat{\phi}_r}{\hat{\Phi}_{i,r} - \hat{\Phi}_{i,r+1}} d_{ir} \right) = 0, & \text{if } 2 \leq k < \bar{R}, \\ \frac{\partial \mathcal{L}(\mathbf{\Gamma}, \mathbf{y}^e)}{\partial \log(\delta_{\bar{R}})} = \delta_{\bar{R}} \sum_{i=1}^n \sum_{r=\bar{R}}^{\infty} \left( \frac{(r - \bar{R} + 1)\hat{\phi}_r}{\hat{\Phi}_{i,r-1} - \hat{\Phi}_{i,r}} d_{i(r-1)} - \frac{(r - \bar{R} + 1)\hat{\phi}_r}{\hat{\Phi}_{i,r} - \hat{\Phi}_{i,r+1}} d_{ir} \right) = 0, \end{cases} \quad (44)$$

where  $\hat{\phi}_{i,r} = \phi(\tilde{\mathbf{z}}_i' \mathbf{\Lambda} + \theta_{\mu} \hat{\mu}_i + \theta_{\nu} \hat{\nu}_i - a_r)$  and  $\hat{\Phi}_{i,r} = \hat{\Phi}(\tilde{\mathbf{z}}_i' \mathbf{\Lambda} + \theta_{\mu} \hat{\mu}_i + \theta_{\nu} \hat{\nu}_i - a_r)$ .

By taking the Taylor expansion of the f.o.c, I get an Equation similar to Equation (33).

$$\sqrt{n}(\mathbf{\Gamma} - \mathbf{\Gamma}_0) = - \left( \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'} + \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \hat{\mathbf{y}}_0^e}{\partial \mathbf{\Gamma}'} \right)^{-1} \left( \frac{1}{\sqrt{n}} \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} + O_p \left( \frac{1}{\sqrt{n}} \right) \right),$$

where  $\hat{\mathbf{y}}_0^e$  is the expected outcome at the equilibrium with  $\mathbf{\Gamma} = \mathbf{\Gamma}_0$ ,  $\mu_i = \hat{\mu}_i$ , and  $\nu_i = \hat{\nu}_i$ . Let  $\mathbf{\Sigma}_n^* = \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{\Gamma}'}$ ,  $\mathbf{\Omega}_n^* = \frac{1}{n} \frac{\partial^2 \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma} \partial \mathbf{y}^{e'}} \frac{\partial \hat{\mathbf{y}}_0^e}{\partial \mathbf{\Gamma}'}$ , and  $\mathbf{\zeta}_n^* = (\mathbf{\Sigma}_n^* + \mathbf{\Omega}_n^*)^{-1} \left( \frac{1}{n} \mathbb{E} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right) \right)$ . Note that  $\text{plim } \mathbf{\Sigma}_n^* = \mathbf{\Sigma}_0^*$  and  $\text{plim } \mathbf{\Omega}_n^* = \mathbf{\Omega}_0^*$ , where  $\mathbf{\Sigma}_0^*$  and  $\mathbf{\Omega}_0^*$  are defined as  $\mathbf{\Sigma}_0$  and  $\mathbf{\Omega}_0$ , respectively.

The only difference is that the new explanatory variables  $\mu_i$  and  $\nu_i$  should be considered. Moreover, as the pseudo-log-likelihood is continuously derivable, and  $\hat{\mu}_i$  and  $\hat{\nu}_i$  are consistent estimators, then  $\text{plim} \left( \frac{1}{n} \mathbb{E} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right) \right) = \text{plim} \left( \frac{1}{n} \mathbb{E} \left( \frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right) \right) = \mathbf{0}$ . Therefore,  $\text{plim } \mathbf{\zeta}_n^* = \mathbf{0}$ .

It follows that ,

$$\sqrt{n}(\mathbf{\Gamma} - \mathbf{\Gamma}_0 + \mathbf{\zeta}_n^*) = - (\mathbf{\Sigma}_n^* + \mathbf{\Omega}_n^*)^{-1} \left( \frac{1}{\sqrt{n}} \frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} + O_p \left( \frac{1}{\sqrt{n}} \right) \right), \quad (45)$$

where  $\frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} = \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} - \mathbb{E} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right)$ . As  $\frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}}$  is a recentered variable, I can apply the central Theorem limit to  $\frac{1}{\sqrt{n}} \frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}}$ ; that is,

$$\frac{1}{\sqrt{n}} \frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \xrightarrow{d} \mathcal{N}(0, \bar{\mathbf{\Sigma}}_0). \quad (46)$$

Let  $\bar{\mathbf{\Sigma}}_n = \mathbb{V}\text{ar} \left( \frac{1}{\sqrt{n}} \frac{\partial \bar{\mathcal{L}}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right)$ ; that is,  $\text{plim } \bar{\mathbf{\Sigma}}_n = \bar{\mathbf{\Sigma}}_0$ . Let also  $\hat{\mathbf{d}} = \{\hat{\mu}_1, \hat{\nu}_1, \dots, \hat{\mu}_n, \hat{\nu}_n\}$ .

$$\begin{aligned} \bar{\mathbf{\Sigma}}_n &= \frac{1}{n} \mathbb{V}\text{ar} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \right) = \frac{1}{n} \mathbb{E}_{\hat{\mathbf{d}}} \left( \mathbb{V}\text{ar} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} | \hat{\mathbf{d}} \right) \right) + \frac{1}{n} \mathbb{V}\text{ar}_{\hat{\mathbf{d}}} \left( \mathbb{E} \left( \frac{\partial \mathcal{L}(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} | \hat{\mathbf{d}} \right) \right), \\ \bar{\mathbf{\Sigma}}_n &= \frac{1}{n} \sum_{i=1}^n \mathbb{E}_{\hat{\mathbf{d}}} \left( \mathbb{V}\text{ar} \left( \frac{\partial \mathcal{L}_i(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} | \hat{\mathbf{d}} \right) \right) + \frac{1}{n} \mathbb{V}\text{ar}_{\hat{\mathbf{d}}} \left( \sum_{i=1}^n \mathbb{E} \left( \frac{\partial \mathcal{L}_i(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} | \hat{\mathbf{d}} \right) \right), \end{aligned}$$

$$\text{plim } \bar{\Sigma}_n = \Sigma_0^* + \text{plim } \frac{1}{n} \mathbb{V}\text{ar}_{\hat{\mathbf{d}}} \left( \sum_{i=1}^n \hat{\mathbf{c}}_i \right),$$

where  $\hat{\mathbf{c}}_i = \mathbb{E} \left( \frac{\partial \mathcal{L}_i(\mathbf{\Gamma}_0, \hat{\mathbf{y}}_0^e)}{\partial \mathbf{\Gamma}} \middle| \hat{\mathbf{d}} \right) = (\hat{\mathbf{c}}'_{i,\Lambda}, \hat{\mathbf{c}}_{i,\delta_2}, \dots, \hat{\mathbf{c}}_{i,\delta_{\bar{R}}})'$ , with

$$\begin{aligned} \hat{\mathbf{c}}'_{i,\Lambda} &= \sum_{r=0}^{\infty} (\Phi_{i,r}^0 - \Phi_{i,r+1}^0) \frac{\hat{\phi}_{i,r}^0 - \hat{\phi}_{i,r+1}^0}{\hat{\Phi}_{i,r}^0 - \hat{\Phi}_{i,r+1}^0} (\tilde{\mathbf{z}}'_i, \hat{\mu}_i, \hat{\nu}_i), \\ \hat{\mathbf{c}}_{i,\delta_k} &= \delta_k \sum_{r=k}^{\infty} \left( \frac{\Phi_{i,r-1}^0 - \Phi_{i,r}^0}{\hat{\Phi}_{i,r-1}^0 - \hat{\Phi}_{i,r}^0} - \frac{\Phi_{i,r}^0 - \Phi_{i,r+1}^0}{\hat{\Phi}_{i,r}^0 - \hat{\Phi}_{i,r+1}^0} \right) \hat{\phi}_r^0 \text{ if } 2 \leq k < \bar{R}, \text{ and} \\ \hat{\mathbf{c}}_{i,\delta_{\bar{R}}} &= \delta_{\bar{R}} \sum_{r=\bar{R}}^{\infty} \left( \frac{\Phi_{i,r-1}^0 - \Phi_{i,r}^0}{\hat{\Phi}_{i,r-1}^0 - \hat{\Phi}_{i,r}^0} - \frac{\Phi_{i,r}^0 - \Phi_{i,r+1}^0}{\hat{\Phi}_{i,r}^0 - \hat{\Phi}_{i,r+1}^0} \right) (r - \bar{R} + 1) \hat{\phi}_r^0. \end{aligned}$$

In practice,  $\mathbb{V}\text{ar}_{\hat{\mathbf{d}}}(\sum_{i=1}^n \hat{\mathbf{c}}_i)$  can be estimated using simulations of  $\hat{\mu}_i$  and  $\hat{\nu}_i$  from their posterior distribution.

From (45) and (46), it follows that

$$\sqrt{n}(\mathbf{\Gamma} - \mathbf{\Gamma}_0 + \zeta_n^*) \xrightarrow{d} \mathcal{N} \left( 0, (\Sigma_0^* + \Omega_0^*)^{-1} \bar{\Sigma}_0 (\Sigma_0^{*'} + \Omega_0^{*'})^{-1} \right).$$

## B Supplementary note on the application

### B.1 Marginal effects and corresponding standard errors

The parameters of the counting variable model cannot be interpreted directly. Policy makers are interested in the marginal effect of the explanatory variables on the expected outcome.

Let us recall the following notations:  $\tilde{\mathbf{z}}'_i = (\mathbf{g}_i \mathbf{y}^e, \mathbf{z}'_i)$ ,  $\mathbf{\Lambda} = (\lambda, \boldsymbol{\theta}')$ , and  $\mathbf{\Gamma} = (\mathbf{\Lambda}', \log(\boldsymbol{\delta}'))'$ ,  $a_0 = -\infty$ ,  $a_r = \sum_{k=1}^r \delta_k$  if  $1 \leq r < \bar{R}$ ,  $a_r = (r - \bar{R})\delta_{\bar{R}} + \sum_{k=1}^{\bar{R}} \delta_k$  if  $r \geq \bar{R}$ , and  $\delta_1 = 0$ . For any  $k = 1, \dots, \dim(\mathbf{\Lambda})$ , let  $\lambda_k$  and  $\tilde{z}_{ik}$  be the  $k$ -th component in  $\mathbf{\Lambda}$  and  $\tilde{\mathbf{z}}_i$ , respectively. The marginal effect of the explanatory variable  $\tilde{z}_{ik}$  on  $\bar{y}_i$ , the expected outcome of the individual  $i$  is given by

$$\delta_{ik}(\mathbf{\Gamma}) = \frac{\partial \bar{y}_i}{\partial \tilde{z}_{ik}} = \lambda_k \sum_{r=1}^{\infty} \phi(\tilde{\mathbf{z}}'_i \mathbf{\Lambda} - a_r). \quad (47)$$

The standard error of  $\delta_{ik}(\mathbf{\Gamma})$  can be computed using the Delta method.

The Taylor expansion of Equation (47) around  $\mathbf{\Gamma}_0$  is

$$\delta_{ik}(\hat{\mathbf{\Gamma}}) = \delta_{ik}(\mathbf{\Gamma}_0) + \frac{\partial \delta_{ik}(\mathbf{\Gamma}_0)}{\partial \mathbf{\Gamma}'} (\hat{\mathbf{\Gamma}} - \mathbf{\Gamma}_0) + O_p(\hat{\mathbf{\Gamma}} - \mathbf{\Gamma}_0),$$

where  $\frac{\partial \delta_{ik}(\mathbf{\Gamma}_0)}{\partial \mathbf{\Gamma}'}$  stands for the derivative of  $\delta_{ik}(\mathbf{\Gamma})$  with respect to  $\mathbf{\Gamma}$  applied to  $\mathbf{\Gamma}_0$ . When  $n$  is sufficiently large,

$$\delta_{ik}(\hat{\mathbf{\Gamma}}) \approx \delta_{ik}(\mathbf{\Gamma}_0) + \frac{\partial \delta_{ik}(\mathbf{\Gamma}_0)}{\partial \mathbf{\Gamma}'} (\hat{\mathbf{\Gamma}} - \mathbf{\Gamma}_0). \quad (48)$$

It follows that an estimator of the standard error of  $\delta_{ik}(\hat{\mathbf{\Gamma}})$  is

$$Se\left(\delta_{ik}(\hat{\mathbf{\Gamma}})\right) = \sqrt{\frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Gamma}'} \widehat{AsyVar}\left(\hat{\mathbf{\Gamma}}\right) \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Gamma}}}, \quad (49)$$

where

$$\frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Gamma}'} = \left( \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Lambda}'}, \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \log(\delta_2)}, \dots, \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \log(\delta_{\bar{R}-1})}, \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \log(\delta_{\bar{R}})} \right) \quad (50)$$

$$\frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Lambda}'} = \mathbf{e}_k \sum_{r=1}^{\infty} \phi\left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right) - \lambda_k \tilde{\mathbf{z}}_i' \sum_{r=1}^{\infty} \left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right) \phi\left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right), \quad (51)$$

$$\frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \log(\delta_l)} = \delta_l \lambda_k \sum_{r=l}^{\infty} \left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right) \phi\left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right), \quad \text{for } 2 \leq l < \bar{R}, \quad (52)$$

$$\frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \log(\delta_{\bar{R}})} = \delta_{\bar{R}} \lambda_k \sum_{r=\bar{R}}^{\infty} (r - \bar{R} + 1) \left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right) \phi\left(\tilde{\mathbf{z}}_i' \hat{\mathbf{\Lambda}} - a_r\right), \quad (53)$$

where  $\mathbf{e}_k$  is a row vector of dimension  $\dim(\mathbf{\Lambda})$  with the  $k$ -th term equal to one and the other terms equal to zero.

As in any non-linear model, the marginal effect depends on  $\mathbf{z}_i$ . I then report their average,  $\frac{1}{n} \sum_{i=1}^n \delta_{ik}(\hat{\boldsymbol{\theta}})$ , where

$$Se\left(\frac{1}{n} \sum_{i=1}^n \delta_{ik}(\hat{\boldsymbol{\theta}})\right) = \sqrt{Q_{\boldsymbol{\theta}} \widehat{AsyVar} Q'_{\boldsymbol{\theta}}}, \quad (54)$$

and

$$Q_{\boldsymbol{\theta}} = \left( \frac{1}{n} \sum_{i=1}^n \frac{\partial \delta_{ik}(\hat{\mathbf{\Gamma}})}{\partial \mathbf{\Gamma}'} \right). \quad (55)$$

## B.2 Data summary

This section summarizes the data (see Table 6). The categorical explanatory variables are discretized into several binary categorical variables. For the categorical explanatory variables, the level in italics is set as the reference level in the econometric models.

Table 6: Data summary

Variable	Mean	Sd.	Min	1st Qu.	Median	3rd Qu.	Max
Age	15.010	1.709	10	14	15	16	19
Sex							
<i>Female</i>	0.503	0.500	0	0	1	1	1
<i>Male</i>	0.497	0.500	0	0	0	1	1
Hispanic	0.168	0.374	0	0	0	0	1
Race							
<i>White</i>	0.625	0.484	0	0	1	1	1
<i>Black</i>	0.185	0.388	0	0	0	0	1
<i>Asian</i>	0.071	0.256	0	0	0	0	1
<i>Other</i>	0.097	0.296	0	0	0	0	1
Years at school	2.490	1.413	1	1	2	3	6
With both parents	0.727	0.445	0	0	1	1	1
Mother Educ.							
<i>High</i>	0.175	0.380	0	0	0	0	1
<High	0.302	0.459	0	0	0	1	1
>High	0.406	0.491	0	0	0	1	1
Missing	0.117	0.322	0	0	0	0	1
Mother job							
<i>Stay at home</i>	0.204	0.403	0	0	0	0	1
Professional	0.199	0.400	0	0	0	0	1
Other	0.425	0.494	0	0	0	1	1
Missing	0.172	0.377	0	0	0	0	1
Number of activities	2.353	2.406	0	1	2	3	33

The dependent variable is the number of extracurricular activities in which students are enrolled. It varies from 0 to 33. However, most students declare that they participate in fewer than 10 extracurricular activities (see Figure 3).

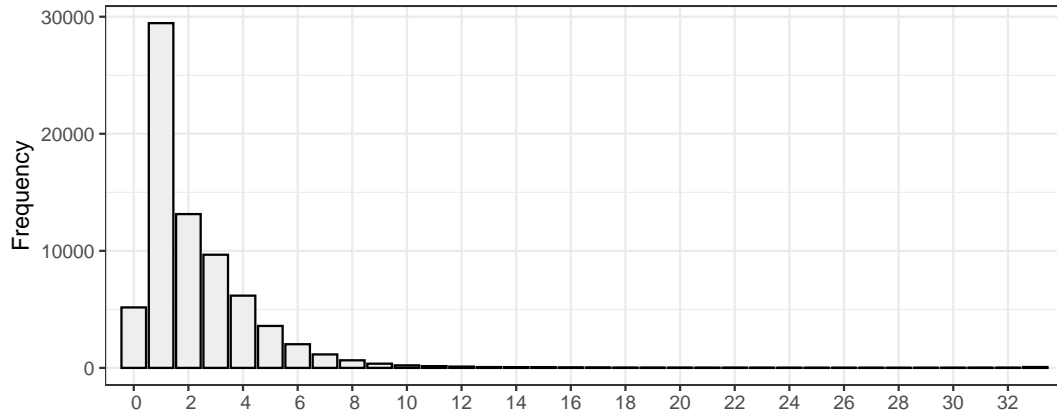


Figure 3: Distribution of the number of extracurricular activities

### B.3 Posterior distribution of the dyadic linking model parameters

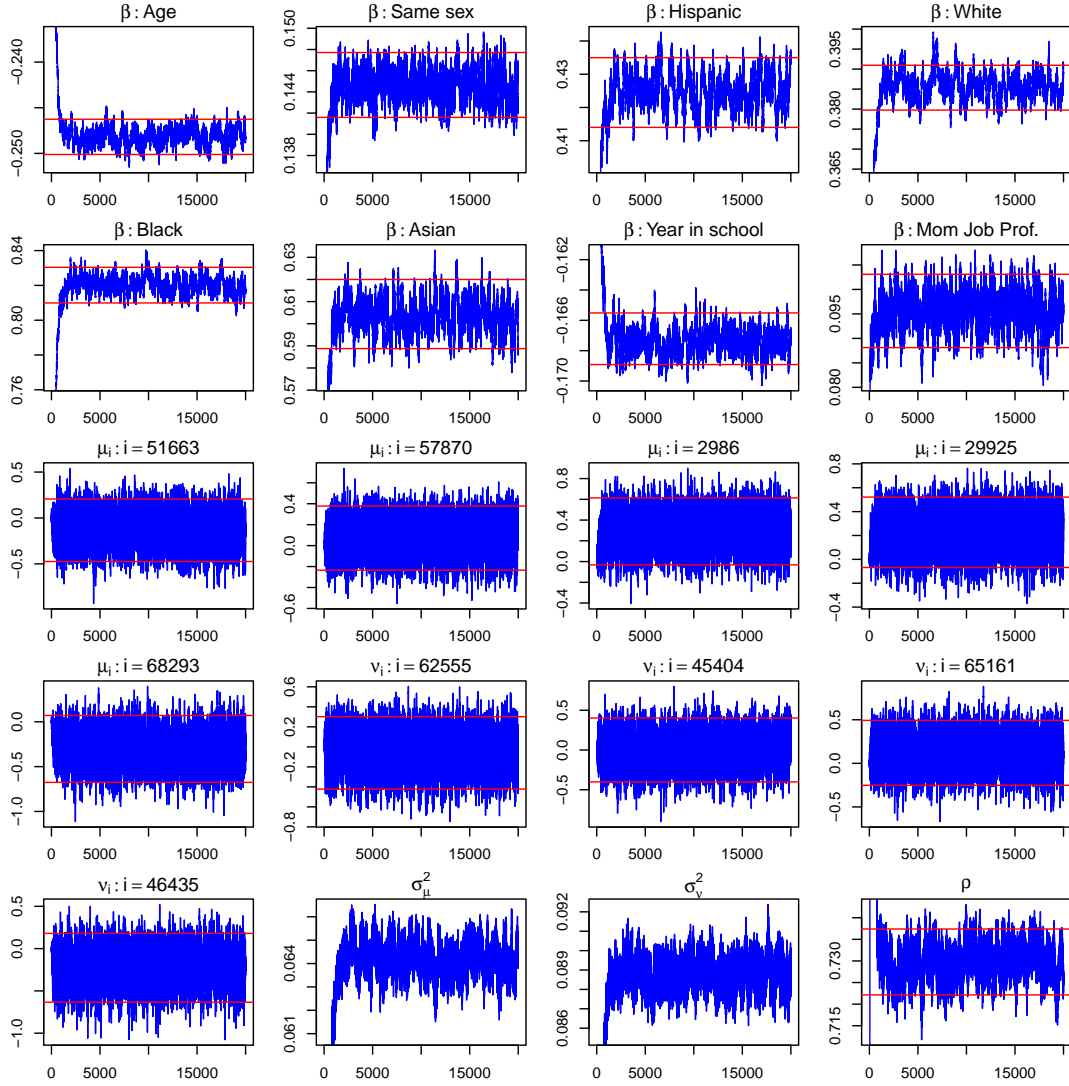


Figure 4: Posterior distribution of the network formation model parameters

This figure presents the posterior distribution of the coefficients of the observed dyad-specific variables as well as some other parameters chosen at random. Students of similar age, Hispanic, Black, and Asian students, as well as students who have spent a similar number of years at their current school are likely to form links. In contrast, students of the same sex and white students are not likely to form links. Unobserved factors which increase probability to give links is positively correlated to those which increase probability to receive links

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