

## **7. Appendixes.**

### **7.1 A. Economical calculations on project**

Here there will be some calculations showing how economical values are and would be in 2 different situations, the 2 situations are:

1: Overweight of 0,2kg where not allowed.

2: Overweight of 0,2 kg is allowed, how this proposal are put together.

Comments to the 2 solutions:

1:

If this had been this solution that had to be developed then it was demanded to develop some new components. We had decided to make some development on the dispensers. But by doing development on the dispensers we would have 2 things that had changed:

- The quality in the project would be a little more unsecured because we had to make changes on a product that we have used for at number of projects without any problems so far.
- Economical would it be more expensive for our company and our profit would then go down.

2:

When an overweight of 0,2kg are allowed then we can use our standard products, which have proven there stability in a number of projects. This will lead to:

- Better quality, because standard well known products are used.
- Economical a more interesting project for our company.

# 1: First calculation, overweight not allowed:

	Number	Weight	Total / item	
pod harness	1	20	20	kg
pod stuc	1	175	175	kg
PCU	1	25	25	kg
ECU	1	18,2	18,2	kg
4 x DSS	4	5	20	kg
4 x Dispencer	4	3	12	kg
Total weight			270,2	kg

Overweight 0,2 kg

When we chose to reduce weight of the

dispenser, then it shall be reduced by 0,2 % per dispenser

To be sure to be below maximum weight we reduce with 1,0 %

That will add to the cost

2 x the reduction i percentage of weight

Cost would then be raised with 2,0 %

Original costprice 5000 kr

New costprice 5100 kr

Cost for development 15 x original costprice 75000 kr

Economical numbers

Cockpit unit	1	112.000	112.000	kr
pod harness	1	2.000.000	2.000.000	kr
pod structure	1	100.000	100.000	kr
PCU	1	30.000	30.000	kr
ECU	1	0	0	kr
4 x DSS	4	50.000	200.000	kr
4 x Dispenser	4	5100	20400	kr
Total			2.462.400	kr

Development cost normal 4.000.000 kr

extra development cost 75.000 kr

Total cost of development 6.537.400 kr

Contract sum 8.000.000 kr

Profit 1.462.600 kr

No less than 15% is an amount of 1.200.000 kr

Goal of 20% is an amount of 1.600.000 kr

Actual profit 18,28 %

## 2: Second calculation, overweight of 0,2kg allowed:

	Number	Weight	Total / item	
pod harness	1	20	20	kg
pod structure	1	175	175	kg
PCU	1	25	25	kg
ECU	1	18,2	18,2	kg
4 x DSS	4	5	20	kg
4 x Dispenser	4	3	12	kg
Total weight			270,2	kg
Overweight			0,2	Kg accepted
Cockpit unit	1	112.000	112.000	kr
pod harness	1	2.000.000	2.000.000	kr
pod structure	1	100.000	100.000	kr
PCU	1	30.000	30.000	kr
ECU	1	0	0	kr
4 x DSS	4	50.000	200.000	kr
4 x Dispenser	4	5000	20.000	kr
Total			2.462.000	kr
Development cost normal			4.000.000	kr
Total cost			6.462.000	kr
Contract sum			8.000.000	kr
Profit			1.538.000	kr
No less than 15% is an amount of			1.200.000	kr
Goal of 20% is an amount of			1.600.000	kr
Actual profit			19,23	%