AHRON JOHN BARLIS

IT SUPPORT | TECH ROLES

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ABOUT ME

Driven IT Support and Lead Generation Specialist with experience in troubleshooting, network configuration, and data-driven business development. Skilled at resolving technical issues, deploying secure systems, and building qualified prospect pipelines that contributed to 25% business growth. Proficient in Python, C++, and JavaScript, with hands-on experience in database systems, CRM tools, and cloud technologies. Certified in AWS AI and TESDA Computer Systems Servicing, with a proven ability to deliver practical solutions that improve performance and efficiency.

EDUCATION

Bachelor of Science in Computer Science
Isabela State University
2023 - Expected 2027

ICT Strand
Echague National High School - Senior High School
Graduated 2023

CERTIFICATIONS

- **AWS Certified AI Practitioner**

- **TESDA Computer Systems Servicing NC II**

EXPERIENCE

Freelance
May 2024 – Present

Lead Generation Specialist

- Researched, identified, and qualified 150+ B2B prospects, contributing to 25% pipeline growth.
- Developed and maintained a structured CRM database with 95% data accuracy for outreach campaigns.
- Delivered an average of 15 qualified appointments per month, improving client acquisition and conversion rates.

Department of Education – Affiliated Schools
Jan 2023 – Mar 2023

IT Support Intern

- Resolved 30+ hardware/software issues weekly, ensuring uninterrupted teaching operations.
- Installed and secured operating systems on 20+ devices, improving system reliability and security.
- Deployed local area networks (LANs) across classrooms and offices, enabling consistent connectivity for 200+ users.
- Authored troubleshooting documentation that reduced recurring issue resolution time by 15%.

ACADEMIC PROJECTS

Student Records Management System – C++
- Designed a database-driven application to digitize student information, improving data retrieval efficiency by 40%.
- Led front-end module development with validation features that reduced data entry errors by 25%.

Inventory Tracking Tool – Python
- Developed a command-line tool to track school equipment and supplies, supporting stock-in/stock-out functions.
- Implemented data persistence logic to ensure accurate, real-time reporting of inventory records.

TOOLS & TECHNOLOGIES

- **Operating Systems:** Windows 10/11, Linux (Ubuntu, CentOS)
- **Networking & IT Support:** LAN/WAN setup, Router/Switch configuration, Remote Desktop Tools, Troubleshooting Utilities
- **Programming & Development:** Python, C++, JavaScript, HTML, CSS
- **Databases:** MySQL, SQLite
- **Cloud & AI:** AWS (AI Practitioner), Google Cloud basics
- **Business & CRM:** HubSpot, Salesforce (CRM), Lead Generation Tools (LinkedIn Sales Navigator, Apollo.io, Hunter.io)
- **Productivity & Collaboration:** Microsoft Office Suite, Google Workspace, Trello, Slack, Notion
- **Documentation & Reporting:** GitHub, Git, Technical Writing Tools (MS Word, Google Docs)