# FAUJI CEMENT COMPANY LIMITED

### Fauji Towers, Block-III, 68 Tipu Road, Chaklala, Rawalpindi

Fax No E-mail

Website

Case No

: 051-9280416

: secretaryoffice@fccl.com.pk

: http://www.fccl.com.pk

: SECY/FCCL/2037/30

Office

**Dated** 

Exchange

051-9280075 051-9280081-83

5763321-24 28 October 2022

To:

The General Manager

Pakistan Stock Exchange Limited (PSX)

Stock Exchange Road

Stock Exchange Building Karachi

Subject:

Transmission of Quarterly Accounts for the Period Ended 30th September 2022

Reference:

Section 237 of Companies Act 2017, PSX Notice No PSX/N-4403 dated 26th July

2018 and PSX Notice No PSX/N-4952 dated 29th August 2018.

Dear Sir,

- In Compliance with above reference regulations, Quarterly Report of Company for the 1. period ended 30th September 2022 has been transmitted to PSX through PUCARS on 28<sup>th</sup> October 2022 and is also available on Company's website. 15 x Hard copies of this report will be submitted to PSX as per timeline indicated in above referred Notice of Pakistan Stock Exchange.
- 2. You may be inform the TRE Certificate Holders of the Pakistan Stock Exchange accordingly, please.

With regards,

Your's sincerely,

Brig Abid Hussain Bhatti, SI(M), (Retd)

Company Secretary

Copy to:

Mr. Hafiz Magsood Munshi

Manager, Companies & Securities Compliance - RAD Pakistan Stock Exchange Limited (PSX), Stock Exchange Building Stock Exchange Road Karachi-74000

**Company Law Division** 

Corporatization & Compliance Department Securities and Exchange Commission of Pakistan NIC Building, 63-Jinnah Avenue, Blue Area, Islamabad

**Additional Registrar** 

Company Registration Office, SECP State Life Building, 7 Blue Area, Islamabad

Mr. Badiuddin Akbar

Chief Compliance & Risk Officer Central Depository Company of Pakistan Limited CDC House, 99 B-B, Block B.S.M.C.H.S Main Shahrah-e-Faisal, Karachi -74400

Share Registrar, M/s Corplink (Pvt) Ltd, Wing Arcade, 1-K, Commercial, Model Town, Lahore





FIRST QUARTERLY REPORT

2023



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#### **Board of Directors**

Mr. Wagar Ahmed Malik

Mr. Qamar Haris Manzoor

Dr. Nadeem Inavat

Maj Gen Naseer Ali Khan, HI(M), (Retd)

Syed Bakhtiyar Kazmi Mr. Sami ul Haq Khilji Mr. Tariq Ahmad Khan

Ms. Naila Kassim

Chairman

Chief Executive / MD

Director Director

Director Director

Independent Director Independent Director

**Company Secretary** 

Brig Abid Hussain Bhatti, SI(M), (Retd) Fauji Towers, Block-III, 68 Tipu Road,

Chaklala, Rawalpindi Tel No. +92-51-9280075

Fax: +92-51-9280416 Email: abid.hussain@fccl.com.pk **Supply Chain Management Department** Syed Kamran Hassan

GM (Supply Chain Management)

Tel No. +92-51-9281549 Fax No. +92-51-9280416

Email: kamran.hassan@fccl.com.pk

**Chief Financial Officer** 

Mr. Omer Ashraf Tel No. +92-51-5500157

Email: omer@fccl.com.pk

**Human Resource Department** Brig Abdul Jabbar, SI(M), (Retd) GM (Human Resource & Admin)

Tel No. +92-51-9280084 Fax No. +92-51-9280416 Email: abdul.jabbar@fccl.com.pk

Marketing & Sales Department Brig Aziz ul Hassan Usmani, SI(M), (Retd)

GM (Marketing & Sales)

4th Floor, AWT Plaza, The Mall, Rawalpindi-Pakistan

Tel No. +92-51-5523836, +092-051-5528963-64,

Fax No. +92-51-5528965-66 Email: adminmkt@fccl.com.pk

**AUDITORS** 

A F.FFRGUSON & CO.

Chartered Accountants. 74-East, 2<sup>nd</sup> Floor, Blue Area, Jinnah Avenue, P.O Box 3021, Islamabad-44000, Pakistan

Tel: +92(51)2273457-60/2604934-37 Fax: +92(51) 2277924, 2206473 Website: www.pwc.com/pk

**Legal Advisors** 

M/s ORR Dignam & Co Advocate

Marina Height, 2nd Floor, 109 East Jinnah Avenue,

Islamabad

Tel No. +92-51-2260517-8 Fax No. +92-51-2260653

**Shares Registrar** 

M/s Corplink (Pvt) Limited Wings Arcade, 1-K, Commercial,

Model Town, Lahore

Tel No. +92-42-35916714-19 & +92-42-35869037 Fax No. +92-42-35869037 Email:corplink786@yahoo.com

Email for E-Filling & E-Services

Email: secretaryoffice@fccl.com.pk

**Production Locations** 

Fauji Cement Company Limited Near Village Jhang Bahtar,

Tehsil Fateh Jang, District Attock Tel Exchange: +92-572-538047-48, +92-572-2538138

Fax No. +92-572-538025

Near Wah Railway Station Tehsil Taxila, District: Rawalpindi Pakistan

Tel No. +92-057-2520452-01. +92-057-25200451 Tel No

Nizampur (Village Kahi)

District: Nowshera Pakistan Tel No. +92-0923-690141-42, Tel No. +92-0923-610650

Greenfield expansion Dera Ghazi Khan

**Registered Office** 

Fauji Cement Company Limited

Fauji Towers, Block III, 68 Tipu Road,

Chaklala, Rawalpindi

+92-51-9280081-83. Tel No. +92-51-5763321-24 +92-51-9280416 Fax No Website http://www.fccl.com.pk

#### **Audit Committee**

Mr. Tariq Ahmad Khan Chairperson
Maj Gen Naseer Ali Khan, HI(M), (Retd) Member
Syed Bakhtiyar Kazmi Member
Ms. Naila Kassim Member
Brig Abid Hussain Bhatti, SI(M), (Retd) Secretary

#### Human Resource & Remuneration (HR&R) Committee

Ms. Naila Kassim

Chairperson

Dr. Nadeem Inayat

Mr. Sami ul Haq Khilji

Brig Abid Hussain Bhatti, SI(M), (Retd)

Chairperson

Member

Secretary

#### **Investment Committee**

Dr. Nadeem Inayat
Chairperson
Mr. Qamar Haris Manzoor
Maj Gen Naseer Ali Khan, HI(M), (Retd)
Mr. Sami ul Haq Khilji
Brig Abid Hussain Bhatti, SI(M), (Retd)
Chairperson
Member
Secretary

#### **Bankers**

- United Bank Limited
- Allied Bank Limited
- Bank Al-Falah Limited
- Habib Bank Limited
- MCB Bank Limited
- Meezan Bank Limited
- Askari Bank Limited
- · Standard Chartered Bank (Pak) Limited
- National Bank of Pakistan
- Silk Bank Limited
- Bank of Punjab
- Faysal Bank Limited
- Bank Al-Habib Limited
- Al-Baraka Bank Pakistan Limited
- Bank Islami Pakistan Limited
- Habib Metropolitan Bank Limited
- JS Bank Limited
- Bank of Khyber
- SME Bank Limited
- SAMBA Bank Limited

#### Directors' Review

The Directors are pleased to present the 1<sup>st</sup> Quarterly review alongwith un-audited financial statements for the quarter ended September 30<sup>th</sup> 2022.

Geo political developments which started in FY21 continue to have an impact on commodity prices with no end in sight. Central banks are fighting the all-time high Inflation by increasing interest rates which is slowing growth, with talks of a recession also going on in some parts of the world. The Dollar continues to gain strength against almost all currencies thus making it more difficult for economies heavily reliant on imports to manage their balance of trade and deficits.

Pakistan's economy is no exception, being badly effected due to the commodity prices while having its own structural issues of balance of payments which resulted in declining foreign currency reserves leading to massive currency devaluation and the country staring at default. The IMF lending avoided the default and with talks of more funding from bilateral financial institutions alongwith roll over of existing facilities means we get yet another chance to put our house in order. The recent massive flooding which is being attributable to Global warming caused by emissions of the developed world has made the efforts required to overcome this economic decline even harder, with losses to infrastructure and standing crops including Cotton. The projected growth target for FY 23 is around 2% with double digit inflation of over 20% and naturally diverting of development funds towards the flood relief efforts to help our communities in need.

Industry cement dispatches in Q1 were effected due to heavy rains and then the subsequent flooding which caused disruption in transportation with road infrastructure being damaged and projects being suspended. From September 2022 onwards dispatches have started to improve however, it's much lower than the historic trend. The year on year lower sales points towards a demand contraction brought about by all-time high prices of every construction material including cement. Though the increased prices was a result of increase in input costs especially Fuel and Power, this level is definitely hurting demand. Cement Industry managed sales volume of 9.6 Million Tons during 1st Quarter FY 23 against 12.8 Million Tons during the same period last year, showing a decline of 25%.

During first quarter of FY 23, the Company sold 1.07 Million Ton of cement against 1.42 Million Ton during the same period last year, showing a decline of 25%. Gross Profit ratio decreased to 29% as compared to 30% of corresponding period of last year mainly due to low sales volume and increase in fuel and power costs. The cost optimization initiatives of the company including usage of maximum local coal to offset the increase of expensive imported coal, continuously adding to its captive Green energy generation with latest addition of 8.6MW, a tight control over fixed costs combined with a better retention thus resulted in the company achieving a Net Profit of Rs 2,315 Million as compared to Rs 2,104 Million in same period of last year.

You will be happy to know that the Board approved the allocation of Rs. 200 million to join the effort to help the flood Affectees in the country. The company's main focus will be at the DG Khan area which was among the worst affected. Our effort will include providing basic amenities including water and shelter but more importantly to help the Affectees in reconstruction of their damaged houses.

Going forward a 10% to 15% slowdown is expected in Domestic dispatches due to the factors discussed in the preceding paragraphs. Exports to Afghanistan have shown sign of some recovery in Q1 and if this momentum maintains FY 23 should be better than last year. Work on our cement expansions is ongoing with Nizampur project expected to be online in November 22. Solar project at Nizampur has also started.

The Directors of the Company express their deep appreciation to the valued shareholders, customers, financial institutions, government departments, dealers, contractors, foreign & local suppliers for their support and cooperation. The Directors would also like to express their appreciation to all the Employees and Management of the Company for their hard work resulting in a positive outcome for the quarter.

On behalf of the Board of Directors

Waqar Ahmed Malik Chairman Board of Directors, FCCL

Rawalpindi

24th October 2022

Qamar Haris Manzoor
Chief Executive & Managing Director

# ڈ ائریکٹرز کی جائز ہرپورٹ

کمپنی کے ڈائر مکٹرز کے لیے باعثِ مسرت امرہے کہوہ 30ستمبر 2022 کونتم ہونے والے دورانیے کے لیے کمپنی کےغیراً ڈٹ شدہ اکاؤنٹس کے ساتھ پہلاسہ ماہی جائزہ پیش کررہے ہیں۔

مالی سال 2021 میں شروع ہونے والے عالمی سیاسی واقعات کا سلسلہ اشیاء کی قیمتوں پر اثر انداز ہوتار ہا ہے اور کہیں اس کا اختتا م نظر نہیں آتا۔ مرکزی بینک شرح سود میں اضافہ کر کے اب تک کی بلندترین افراط زر کا مقابلہ کرر ہے ہیں جس کی وجہ سے شرح نموست ہورہی ہے، دنیا کے کچھ حصوں میں کساد بازاری کی باتیں بھی جاری ہیں۔ ڈالرتقریباً تمام کرنسیوں کے مقابلے میں مضبوط ہوتا جارہا ہے، اس طرح ان ممالک کی معیشتوں کے لیے تجارت اور خسارے کے توازن کو سنجالنا مشکل ہوجا تا ہے جن کا انحصار در آمدات پر ہے۔

پاکستان کی معیشت بھی اس سے مستثی نہیں ہے جو اشیاء کی قیمتوں کی وجہ سے بری طرح متاثر ہور ہی ہے جبکہ ادائیگیوں کے توازن کے اپنے سطحی مسائل ہیں جس کے باعث غیر ملکی کرنسی کے ذخائر میں کی واقع ہوئی جو کرنسی کی قدر میں بڑے بیانے پر کی کاسبب بنی اور ملک دیوالیہ ہونے سے بچایا اور دوطرفہ مالیاتی کاسبب بنی اور ملک دیوالیہ ہونے سے بچایا اور دوطرفہ مالیاتی اداروں سے مزید فنڈ نگ کے ساتھ ساتھ موجودہ سہولیات کی دستیابی کا مطلب ہے کہ ہمیں خود کو تھیک کرنے کا ایک اور موقع ملے گا۔ عالیہ بڑے سیلاب نے جسے ترقی یافتہ دنیا کی آلودگی کے اخراج کے باعث ہونے والی عالمی حدّت سے جوڑا اجا رہا ہے، اس حالیہ بڑے سیلاب نے جسے ترقی یافتہ دنیا کی آلودگی کے اخراج کے باعث ہونے والی عالمی حدّت سے جوڑا اجا رہا ہے، اس اقتصادی زوال پر قابو پانے کے لیے درکار کو سشوں کو اور بھی مشکل بنا دیا ہے، جس میں انفراسٹر کچراور کیا سی سمیت کھڑی فصلوں کو نقصان پہنچا ہے۔ مالی سال 2023 کے لیے متوقع ترقی کا ہدف تقریباً 2 فیصد ہے جس میں دوہرے ہندسے کی افراط زر 20 فیصد سے جس میں دوہرے ہندسے کی افراط زر 20 فیصد سے جس میں دوہرے ہندسے کی افراط زر 20 فیصد سے جس میں دوہرے ہندسے کی افراط زر 20 فیصد سے جس میں دوہرے ہندسے کی افراط زر 20 فیصد سے جس میں دوہرے ہندسے کی افراط زر 20 کی مدد کی حاسکے۔

پہلی سہ ماہی میں صنعتی سیمنٹ کی فروخت شدید بارشوں اور پھراس کے نتیج میں آنے والے سیلاب کی وجہ سے متاثر ہوئی جس کی وجہ سے میں گروخت میں جس کی وجہ سے میں اور خوائی جا کہ تاہم بیاں رجحان سے بہت کم ہے جیسا پہلے ہوا کرتا تھا۔ تعمیراتی سامان کے ساتھ ساتھ تاریخ کی بلند ترین سطح پر پہنچی ہوئی سیمنٹ کی قیمتوں کی وجہ سے معمول سے کم فروخت کا سلسلہ بھی تیز ہور ہاہے۔ اگرچہ قیمتوں میں اضافہ خصوصاً ایندھن اور بجلی کی قیمتوں میں اضافے کا نتیجہ تھا آلیکن سے طح یقینی طور پر سیمنٹ کی طلب کو نقصان پہنچار ہی ہے۔ مالی سال 2023 کی ایندھن اور بجلی کی قیمتوں میں فروخت کا حجم 6۔ وہ الیس ٹن تک آگیا ہے جو گزشتہ سال کی اسی مدت کے دوران بہلی سے ماہی کی وظا ہر کرتا ہے۔

مالی سال 2023 کی پہلی سدماہی کے دوران کمپنی نے 1.07 ملین ٹن سیمنٹ فروخت کیا جو پچھلے سال کی اسی مدت کے

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دوران 1.42 ملین ٹان تھا، جو کہ 25 فیصد کی کی کوظا ہر کرتا ہے۔ جمعوی منافع کا تناسب گزشتہ سال کی اسی مدت کے 6 فیصد کے مقابلے میں کم بھوکر 29 فیصد ہوگیا ہے جس کی بنیادی وجہ فروخت کے جم کا کم بھونا اورا بندھن اور بحلی کی قیتوں میں اضافہ ہے۔ مالی سال 2023 کی پہلی سہ ماہی کے دوران کمپنی نے گزشتہ سال کی اسی مدت میں 2,104 ملین روپے کے مقابلے میں 2,315 ملین روپے کا صافی منافع کمایا۔ کمپنی انتظامیہ نے لاگت کو بہتر بنانے کے عمل پر اپنی توجہ جاری رکھی جس میں مہنگے درآمدی ملین روپے کا صافی منافع کمایا۔ کمپنی انتظامیہ نے لاگت کو بہتر بنانے کے عمل پر اپنی توجہ جاری رکھی جس میں مہنگے درآمدی کو کئے میں اضافے کو پورا کرنے کے لیے زیادہ سے زیادہ مقامی کو کئے کا استعمال، کمپنی کی شمسی توانائی کی صلاحیت میں مدیلی۔ میگاواٹ کا اضافہ اور مقررہ لاگت پر سخت کنٹرول کے ساتھ منافع کی شرح بہتر ہوئی، جس سے مطلوبہ تنائج حاصل کرنے میں مدیلی۔ آپ کو یہ جان کرخوشی ہوگی کہ پورڈ نے ملک میں سیاب سے متاثرہ افراد کی مدد کی کوششوں میں آپ سب کا حصہ شامل کرنے کے لیے 200 ملین روپے تھے کی منظوری دی۔ اس ضمن میں کمپنی کی اصل توجہ ڈی جی خان کے علاقے پر ہوگی جوسب سے زیادہ متاثر ہوا تھا۔ جاری کوششوں میں متاثرین کو پائی اور رائش سمیت بنیادی سہولیات فراہم کرنا شامل سے کین اس سے بھی اہم بات ہے کہ ان کے حال کے حیات کی تعیم نومیں ہم ان کی مدد کر ہیں۔

آئندہ کی جوصورت حال اب تک نظر آتی ہے اس سے لگتا ہے کہ پچھلے پیرا گراف میں زیر بحث معاشی عوامل کی وجہ سے مقامی فروخت میں سُست روی ہے لیکن دوسری سہ ماہی میں صور تحال مزید واضح ہوجائے گی۔افغانستان کی برآمدات نے پہلی سہ ماہی میں کچھ بحالی کے آغار ظاہر کے میں اور اگریہ رفتار بر قرار رہتی ہے تو مالی سال 2023 پچھلے سال سے بہتر ہونا چاہیے۔ دوسری سہ ماہی میں نظام پور پراجیکٹ کی پیداوار شروع ہونے کی امید کے علاوہ ڈیرہ غازی خان میں سیمنٹ پلانٹ کی توسیع پر کام جاری سے انظام پور میں توانائی کا منصوبہ تھی شروع ہو چکا ہے۔

کمپنی کے ڈائر کیٹرز قابل قدرشرا کت داروں، صارفین، مالیاتی اداروں، سرکاری محکموں، ڈیلرز، ٹھیکیداروں، غیرملکی اور مقامی سپلائزز کے تعاون پرخراج تحسین پیش کرتے ہیں۔ ڈائر کیٹرز کمپنی کے تمام ملازیین اورانتظامیہ کوان کی محنت کے لیے ممنونیت کا ظہار کرنا چاہیں گےجس کے نتیجے ہیں اس سے ماہی میں کمپنی کے لیے شبت نتائج سامنے آئے ہیں۔

بورڈ آف ڈائر یکٹرز کی نیابت سے

قمرحارث منظور چیف! یگزیکٹو و منبحنگ ڈائریکٹر Wagran\_H\_

وقاراته ملک چیئز مین بورڈ آف ڈائز یکٹر زفو می سینٹ کمپنی لمینڈ راولینڈ ی 24 کتار ر 2022 As At 30 September 2022

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		Un-audited	Audited
		30 September 2022	30 June 2022
	Note	Rupees'000	Rupees'000
EQUITY & LIABILITIES			
EQUITY AND RESERVES			
Share capital	4	21,803,090	21,803,090
Premium on issue of shares		17,978,520	17,978,520
Unappropriated profit		20,269,276	17,954,446
		60,050,886	57,736,056
NON-CURRENT LIABILITIES			
Long term loans - secured	5	20,892,934	19,555,997
Employee benefits		195,594	179,291
Lease liabilities		81,060	89,965
Deferred government grant		1,962,423	1,982,301
Deferred tax liabilities - net		7,434,639	7,433,214
		30,566,650	29,240,768
CURRENT LIABILITIES			
Loan from Parent - unsecured		7,387,000	7,387,000
Trade and other payables		4,667,566	6,917,149
Accrued liabilities		2,910,654	4,321,163
Security deposits payable		482,684	461,712
Contract liabilities		564,531	862,309
Employee benefits - current portion		93,238	80,756
Payable to employees' provident fund trust		11,796	15,875
Unclaimed dividend		37,157	37,157
Short term borrowings - secured	6	4,566,751	3,218,249
Current portion of lease liabilities		68,137	68,332
Current portion of long term loans	5	2,530,248	2,985,087
Current portion of deferred government grant		287,504	366,464
		23,607,266	26,721,253
TOTAL EQUITY AND LIABILITIES		114,224,802	113,698,077
CONTINGENCIES AND COMMITMENTS	7		

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

As At 30 September 2022		First Quarterly Report 2022-2		
		Un-audited	Audited	
		30 September 2022	30 June 2022	
	Note	Rupees'000	Rupees'000	
ASSETS				
NON-CURRENT ASSETS				
Property, plant and equipment	8	76,974,858	74,126,315	
Right of use asset		120,776	132,263	
Intangibles		10,980,077	11,029,756	
Long term deposits		126,274	126,274	
Long term investment in associate		66,657	66,657	
		88,268,642	85,481,265	
CURRENT ASSETS				
Stores, spares and loose tools		11,088,164	11,939,147	
Stock in trade		5,655,170	3,697,721	
Trade debts		3,131,070	2,412,758	
Advances		243,812	193,629	
Sales tax refundable-net		2,167,433	2,650,804	
Trade deposits and short term prepayments		144,339	22,559	
Advance tax - net		474,292	975,108	
Other receivables		198,974	175,443	
Short term investments		637,363	3,843,010	
Cash and bank balances	9	2,215,543	2,306,633	
	,	25,956,160	28,216,812	
TOTAL ASSETS		114,224,802	113,698,077	



	Note	30 September 2022 Rupees'000	30 September 2021 Rupees'000
Revenue - net	10	14,700,385	11,577,645
Cost of sales	11	(10,486,937)	(8,146,386)
Gross profit		4,213,448	3,431,259
Calling and distribution average		(128,865)	(129,098)
Selling and distribution expenses		, , ,	• • •
Administrative expenses	40	(318,748)	(276,662)
Other expenses Other income	12	(236,045) 25,396	(200,912) 35,148
Operating profit		3,555,186	2,859,735
Finance cost		(414,642)	(219,301)
Finance income		174,607	126,469
Net finance cost		(240,035)	(92,832)
B 60 6 4 6		0.045.454	0.700.000
Profit before taxation		3,315,151	2,766,903
Income tax expense		(1,000,321)	(662,464)
Profit for the period		2,314,830	2,104,439
Earnings per share - basic and diluted (Ru	ipees)	1.06	0.97

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

	Quarter Ended			
	30 September 2022 Rupees'000	30 September 2021 Rupees'000		
Profit for the period	2,314,830	2,104,439		
Other comprehensive income	-	-		
Total comprehensive income	2,314,830	2,104,439		

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

	Quarter Ended		
	30 September 2022 Rupees'000	30 September 2021 Rupees'000	
Cash flows from operating activities			
Profit before tax	3,315,151	2,766,903	
Adjustments for:	707.404	CCO E0E	
Depreciation Depreciation on right of use asset	707,424 11,487	669,585 10,529	
Amortization of intangibles	49,675	49,675	
Provision for compensated absences	35,124	20.039	
Workers' (Profit) Participation Fund including interest	181,320	148,391	
Workers' Welfare Fund	58,486	52,522	
Finance cost (excluding interest on WPPF)	410,881	219,015	
Gain on disposal of property, plant and equipment	(869)	(499)	
Finance income	(174,607)	(142,512)	
	1,278,921	1,026,745	
Operating cash flows before working capital changes Changes in	4,594,072	3,793,648	
Stores, spares and loose tools	850,983	717,479	
Stock in trade	(1,957,449)	(1,463,337)	
Trade debts	(718,312)	325,334	
Advances Trade deposits and short term prepayments	(50,183) (121,780)	(62,932) (257,580)	
Sales tax refundable	483,371	(237,300)	
Other receivables	(23,531)	63,390	
Trade and other payables	(2,174,111)	(1,416,015)	
Accrued liabilities	(1,410,509)	1,776,112	
Security deposits payable	20,972	199,394	
Contract liabilities	(297,778)	114,404	
Payable to employees' provident fund trust	(4,079)	4,250	
Cash (used in)/ generated from operating activities	(5,402,406)	499	
Compensated absences paid Payment to Workers' (Profit) Participation Fund	(6,337) (94,874)	(12,959) (24,336)	
Taxes paid	(498,081)	(145,565)	
Long term deposit	(430,001)	(7,737)	
Net cash (used in)/ generated from operating activities	(1,407,626)	3,603,550	
Cash flows from investing activities	(3,561,560)	(4.477.044)	
Additions in property, plant and equipment Short term investments - net	3,205,647	(1,177,614) (1,056,688)	
Long term investment	5,255,547	(50,000)	
Proceeds from disposal of property, plant and equipment	6,462	4,067	
Interest received on bank deposits	160,169	83,544	
Net cash used in investing activities  Cash flows from financing activities	(189,282)	(2,196,691)	
Repayment of long term loans	(820,990)	(808,998)	
Loans received	1,233,639	276,618	
Receipt of loan from parent	-	1,017,000	
Lease payments	(13,896)	(54,027)	
Unclaimed dividend		(851)	
Finance cost paid	(241,437)	(482,012)	
Net cash generated from/(used in) financing activities	157,316	(52,270)	
(Decrease)/ increase in cash and cash equivalents Cash and cash equivalents at beginning of the period	(1,439,592) (911,616)	1,354,589	
Cash and cash equivalents at beginning of the period		(708,457)	
·	(2,351,208)	646,132	
Cash and cash equivalents comprise of the following:	2 245 542	0.400.000	
Cash and bank balances Short term borrowings	2,215,543 (4,566,751)	2,186,382 (1,540,250)	
Onore term borrowings	(2,351,208)	646,132	
	(2,331,200)	070,132	

The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Director

13

# For the Quarter Ended 30 September 2022

First Quarterly Report 2022-23

	Share capital Ordinary shares	Capital reserve (Discount)/ premium on issue of shares	Revenue reserve Accumulate profit	Total
	Rupees'000	Rupees'000	Rupees'000	Rupees'000
Balance at 01 July 2021	13,798,150	(1,364,385)	10,841,906	23,275,671
Total comprehensive income				,
Profit for the period Other commediate income	1		2,104,439	2,104,439
Total comprehensive income			2,104,439	2,104,439
Shares issued pursuant to amalgamation	8,004,940	19,342,905	ı	27,347,845
Balance as at 30 September 2021	21,803,090	17,978,520	12,946,345	52,727,955
Balance at 01 July 2022	21,803,090	17,978,520	17,954,446	57,736,056
Total comprehensive income				
Profit for the period Other commediate income	1	1	2,314,830	2,314,830
Other comprehensive income  Total comprehensive income			2,314,830	2,314,830
Balance as at 30 September 2022	21,803,090	17,978,520	20,269,276	60,050,886
The annexed notes 1 to 16 form an integral part of these condensed interim financial statements.	densed interim financial s	tatements.		

A CO

Chief Financia

ctor

Chief Executive Officer

### For the Quarter Ended 30 September 2022

First Quarterly Report 2022-23

#### 1 COMPANY AND ITS OPERATIONS

1.1 Fauji Cement Company Limited ("the Company") is a public limited company incorporated in Pakistan on 23 November 1992 under the Companies Ordinance, 1984 (Repealed with the enactment of the Companies Act, 2017 on May 30, 2017). The Company commenced its business with effect from 22 May 1993. The shares of the Company are quoted on Pakistan Stock Exchange. The principal activity of the Company is manufacturing and sale of different types of cement.

The geographical location and address of the Company's business units, including plants is as under:

- -The Company's registered office is situated at Fauji Towers, Block-III, 68-Tipu Road. Rawalpindi.
- -The Company's marketing and sales office is situated at AWT Plaza, The Mall, Rawalpindi.
- -The Company's manufacturing facilities are located at:
- -Village Jhang Bahtar, Tehsil Fateh Jang in district Attock
- -Railway Station Wah in district Rawalpindi
- -Village Kahi, Nizampur in district Nowshera

#### 1.2 Amalgamation of Askari Cement Limited with the Company

In last year, a scheme of arrangement for amalgamation of Askari Cement Limited with and into the Company was approved through resolutions passed by Board of Directors of both Companies. The scheme was sanctioned by the Honourable Lahore High Court ("the Court") through its order dated 02 March 2022. The effective date of amalgamation was 01 July 2021 i-e the date at which all assets and liabilities of ACL be vested with the Company. Hence, comparative profit or loss includes impact of amalgamation.

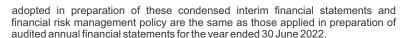
#### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These condensed interim financial statements of the Company have been prepared in accordance with the requirements of International Accounting Standard 34 - "Interim Financial Reporting" and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed. The disclosures in the condensed interim financial statements do not include the information reported for full annual financial statements and should therefore be read in conjunction with the financial statements for the year ended 30 June 2022. Comparative statement of financial position is extracted from annual financial statements as of 30 June 2022 whereas comparative condensed interim profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from unaudited condensed interim financial statements for the quarter ended 30 September 2021.

These condensed interim financial statements are unaudited and are being submitted to the members as required under Section 237 of the Companies Act, 2017 and the listing regulations of the Pakistan Stock Exchange .

#### 3 SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

The accounting policies, significant judgments made in the application of accounting policies, key sources of estimations, the methods of computation



#### 4 SHARE CAPITAL

There is no change in composition of authorised, issued, subscribed and paid up share capital of the Company from 30 June 2022.

#### 5 LONG TERM LOANS

- Loans from banking companies (under mark up arrangements)

	Un-audited	Audited
Note	30 September 2022	30 June 2022
	Rupees' 000	Rupees' 000
Term finance facilities 5.1	25,084,538	24,671,889
Less: Current portion shown under current liabilities	(1,778,253)	(2,478,065)
Deferred portion of grant income	(2,237,692)	(2,458,745)
Transaction cost	(175,659)	(179,082)
	20,892,934	19,555,997
<b>5.1</b> Movement in this account during the period/ year is as follows:		
Opening balance	24,671,889	491,502
Acquisition through business combination	-	10,684,332
Loans received during the period/year	1,233,639	17,059,404
Principal repayment during the period/ year	(820,990)	(3,563,349)
Closing balance	25,084,538	24,671,889
5.2 Current Portion		
Current portion of loan	1,778,253	2,478,065
Markup accrued	751,995	507,022
	2,530,248	2,985,087

5.3 The markup rates, facility limits, securities offered are the same as disclosed in the annual audited financial statements of the Company for the year ended 30 June 2022.

#### 6 SHORT TERM BORROWINGS (SECURED)

The markup rates, facility limits, securities offered are the same as disclosed in the annual audited financial statements of the Company for the year ended 30 June 2022.

#### 7 CONTINGENCIES AND COMMITMENTS

- 7.1 There is no change in the contingent liabilities as reported in the financial statements for the year ended 30 June 2022 except for the following:
- 7.1.1 For Tax Year 2021, ADCIR created income tax demand of Rs. 976 million through his order dated 15 July 2022, mainly by disallowing the rightfully claimed income tax refunds of previous years. Company filed an appeal before CIR (Appeals) on 11 August 2022 against the order of ADCIR. Based on expert opinion, a favorable outcome is expected.

## Notes to the Condensed Interim Financial Statements (Un-Audited)

## For the Quarter Ended 30 September 2022

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7.1.2 DCIR, through his order in original dated 07 September 2022, created sales tax demand of Rs. 140 million by disallowing the rightfully claimed sales tax on supplies received by the Company. Company is in process of filing an appeal before CIR (Appeals) against aforesaid order. Based on expert opinion, a favorable outcome is expected.

#### 7.2 Commitments

- **7.2.1** The company has opened Letters of Credit for the import of plant and machinery (expansion projects) and spare parts valuing Rs. 21,361 million (30 June 2022: Rs. 21,832 million).
- 7.2.2 The Company has capital commitments of Rs. 25,233 million (30 June 2022: Rs 22,428 million) related to expansion projects.

8	DRODERTY DI ANT AND FOLIDMENT	Un-audited 30 September 2022 Rupees'000	Audited 30 June 2022 Rupees'000
8	PROPERTY, PLANT AND EQUIPMENT		
	Opening book value	74,126,315	21,422,215
	Acquisition through business combination	-	26,891,336
	Additions during the period/ year	3,561,560	28,425,596
	Transfer of leased vehicles	-	114,462
	Written down value of disposals	(5,593)	(21,602)
	Depreciation for the period/year	(707,424)	(2,705,692)
	Closing book value	76,974,858	74,126,315
9	CASH AND BANK BALANCES		
	Cash at banks		
	Deposit accounts - Conventional banks	1,239,631	516,064
	Deposit accounts - Islamic banks	2,241	328
	Term deposit receipts-Conventional banks	842,235	1,623,936
	Term deposit receipts-Islamic banks	· · · · · ·	13,950
	Current accounts - Conventional banks	129,007	151,770
	Current accounts - Islamic banks	1,723	14
		2,214,837	2,306,062
	Cash in hand	706	571
		2,215,543	2,306,633

For the Quarter Ended 30 September 2022

			Quarter Ended		
			30 September 2022	30 September 2021	
10	REVENU	IE-NET	Rupees'000	Rupees'000	
	Revenue	from external customers			
	Sal	es - Local	17,821,102	15,382,494	
		- Export	1,145,472	579,115	
			18,966,574	15,961,609	
	La	ss: - Sales tax	2,815,260	2,426,341	
	Le	- Excise duty	1,448,198	1,955,852	
		- Export development surcharge	2,731	1,771	
		- Export development surcharge	4,266,189	4,383,964	
			4,200,100	1,000,001	
		•	14,700,385	11,577,645	
		:			
11	COST O	F SALES			
	Raw mat	erial consumed	860,085	783,158	
	Packing	material consumed	545,963	670,682	
	Stores ar	nd spares consumed	175,262	162,045	
	Salaries,	wages and benefits	879,871	850,855	
	Rent, rate	es and taxes	17,780	15,097	
	Insurance	е	58,050	56,301	
	Fuel con	sumed	6,205,011	4,184,811	
	Power co		2,033,235	1,640,375	
	Deprecia		692,969	663,645	
		and maintenance	356,051	177,256	
		I assistance	566	1,920	
	_	and stationery	1,713	1,075	
	-	and conveyance	21,588	11,420	
		unning and maintenance expenses	17,475	10,122	
		ication, establishment and other expenses nservancy charges	49,706 785	69,067 76,917	
	vvaler co	riservancy charges	11,916,110	9,374,746	
	Add:	Opening work-in-process	2,098,340	1,717,393	
	Less:	Closing work-in-process	(3,594,753)	(2,939,890)	
		oods manufactured	10,419,697	8,152,249	
	Add:	Opening finished goods	626,363	362,909	
	Less:	Closing finished goods	(882,774)	(500,353)	
			10,163,286	8,014,805	
	Less:	Own consumption	(47,168)	(47,749)	
	Add:	Freight charges	370,819	179,330	
			10,486,937	8,146,386	
			10, 100,001	3,110,000	

# Notes to the Condensed Interim Financial Statements (Un-Audited) F C C L

For the Quarter Ended 30 September 2022

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12	OTHER EXPENSES	30 September 2022 Rupees'000	30 September 2021 Rupees'000
	Workers' Profit Participation Fund Workers' Welfare Fund	177,559 58,486	148,390 52,522
		236,045	200,912

#### 13 RELATED PARTY TRANSACTIONS

There is no change in relationship with related parties during the period. Significant transactions and balances with related parties are as follows:

Quarter Ended		Ended
	30 September 2022	30 September 2021
	Rupees'000	Rupees'000
Transactions and balances with related parties		
Fauji Foundation		
Sale of Cement	18,409	-
Payable against sale of cement	3,943	1,965 *
Payment for use of medical facilities	324	677
Payable for use of medical facilities	8	9 *
Donation paid through Fauji Foundation	67,000	2,470
Payment of rent and utilities	4,771	1,881
Receipt of loan	-	1,017,000
Payable against office rent and utilities	58	1,915 *
Payment against cost charged	33,119	52,525
Payable against cost charged	18,750	33,119 *
Payment against letter of support fee	31,788	-
Payable against letter of support fee	32,486	31,788 *
Advance against issue of shares to Foundation Solar Energy		
(Pvt) Limited		50,000
Payable against supply of solar equipment	25,261	83,429 *
Payment against supply of solar equipment	61,568	-
r dymonic against supply of solar equipment	01,000	
Askari Bank Limited		
Balance in bank	564,029	136,929 *
Interest on long term loans	59,847	18,579
Principal repayment of loan	100,000	-
Loan payable	1,345,000	745,000 *
Export refinance payable	700,000	700,000 *
Interest on export re-finance	16,591	4,437
Bank charges	2,706	-
Profit received	2,049	623
Transactions with other related parties		
Payments made into Employees' Provident Fund	38,564	36,653
Payment of director's fee	2,500	2,930
Remuneration including benefits and perquisites to Chief		• • •
Executive	11,575	9,320
Remuneration including benefits and perquisites to key		
management personnel	63,777	36,102

<sup>\*</sup> Comparative figures are as at 30 June 2022

# Notes to the Condensed Interim Financial Statements (Un-Audited)



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#### 14 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

Fair value is the amount that would be received on sale of an asset or paid on transfer of a liability in an orderly transaction between market participants at the measurement date. Consequently, differences can arise between carrying values and fair value estimates. Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets i.e. listed equity shares are based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurements' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).



# For the Quarter Ended 30 September 2022

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

On-balance sheet financial instruments	Ca	Carrying amount			Fair	Fair value	
	Amortized Cost	FVTPL	Total	Level 1	Level 2	Level 3	Total
30 September 2022			Rupees 000	000			
Financial assets not measured at fair value							
Frade debts - net of impairment loss	3,131,070	•	3,131,070	٠	٠		
Other receivables	198,974		198,974	•	٠	•	•
Short term investments	250,000	•	250,000	i	٠	•	•
Cash and bank balances	2,215,543	•	2,215,543	•	•	•	•
	5,795,587		5,795,587	1		1	•
Financial assets measured at fair value							
ong term deposits	•	126,274	126,274	•	٠	126,274	126,274
rade deposits	•	19,089	19,089	•	٠	19,089	19,089
Short term investments	•	387,363	387,363	387,363	•	•	387,363
		532,726	532,726	387,363		145,363	532,726
Financial liabilities not measured at fair value							
ong term loans (including current portion)	23,423,182	•	23,423,182	•	٠		•
-ease liability (including current portion)	149,197	•	149,197	•	•	•	•
oan from Parent - unsecured	7,387,000	•	7,387,000	•	•	•	•
rade and other payables	4,123,192	•	4,123,192	•	•	•	•
Accrued liabilities	2,910,654	•	2,910,654	•	٠	•	•
Security deposits payable	482,684	•	482,684	1	٠	•	•
Payable to employees' provident fund trust	11,796	•	11,796	•	٠	•	•
Unclaimed dividend	37,157	•	37,157	1	٠	•	•
Short term borrowings - secured	4,566,751	•	4,566,751	į		•	•
	43,091,613		43,091,613			ī	-

For the Quarter Ended 30 September 2022

6,274 4,925 3,010 4,209

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On-balance sheet financial instruments	Ca	Carrying amount			Fair	Fair value	
	Amortized Cost	FVTPL	Total	Level 1	Level 2	Level 3	Tota
30 June 2022							
			Rup	Rupees '000			
Financial assets not measured at fair value							
Trade debts - net of impairment loss	2,412,758	1	2,412,758	1		1	
Other receivables	175,443	•	175,443	•		•	
Short term investments	250,000	•	250,000				
Cash and bank balances	2,306,633	'	2,306,633	'	,	1	
	5,144,834		5,144,834	1	-	1	
Financial assets measured at fair value							
Long term deposits	•	126,274	126,274	•		126,274	126
Trade deposits	•	14,925	14,925	•	•	14,925	14
Short term investments	•	3,593,010	3,593,010	3,593,010	•	•	3,593
	'	3,734,209	3,734,209	3,593,010		141,199	3,734
Financial liabilities not measured at fair value							
Long term loans (including current portion)	22,541,084	•	22,541,084	1	'	,	

Financial liabilities not measured at fair value	ø.						
Long term loans (including current portion)	22,541,084	•	22,541,084				•
Lease liability (including current portion)	158,297	٠	158,297		,		•
Loan from parent-unsecured	7,387,000	٠	7,387,000	•	•		•
Trade and other payables	5,729,126	٠	5,729,126				
Accrued liabilities	4,321,163	٠	4,321,163	•	,	,	•
Security deposits payable	461,712	٠	461,712	•	,	,	•
Payable to employees' provident fund trust	15,875	٠	15,875				
Unclaimed dividend	37,157	٠	37,157	•	,		•
Short term borrowings - secured	3,218,249	•	3,218,249	•	,		•
	43,869,663	 	43,869,663	   	  - 	  - 	'

### Notes to the Condensed Interim Financial Statements (Un-Audited)



For the Quarter Ended 30 September 2022

First Quarterly Report 2022-2

#### 15 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue by the Board of Directors of the Company in their meeting held on **24**<sup>th</sup> October 2022.

#### 16 GENERAL

Figures have been rounded off to the nearest thousand of rupees unless otherwise stated.

Chief Executive Officer

Director



www.liempurit.ph





# Say No To Corruption



### **Company Secretary**

Fauji Cement Company Limited
Fauji Towers, Block 3, 68 Tipu Road, Chaklala,
Rawalpindi, Pakistan
www.fccl.com.pk