


Alwin Hui

450 Massachusetts Avenue NW, Apt. 117, Washington, D.C. 20001 | (858) 231-6769 | alwin@alwinhui.com
<https://www.linkedin.com/in/alwinhui> | alwinhui.com | github.com/ahui21

EDUCATION

	Johns Hopkins University Master of Science in Engineering degree in Computer Science Bachelor of Science degree in Biomedical Engineering <i>Minors:</i> Entrepreneurship & Management and Computer Science <i>Scholarships:</i> Kyoto Prize for Advanced Technology, Scripps Ranch Civic Assoc., SDCASEA <i>Studied Abroad:</i> China (Nanjing and Beijing) and Ecuador (Quito, Amazon, and Galapagos) <i>Teaching Assistant:</i> Business Law I (four semesters), Databases, and Biomedical Engineering Modeling and Design	Baltimore, Maryland Aug 2016 — May 2017 Aug 2013 — May 2016
GMAT: 760 (51Q, 41V, 6.0AWA, 8IR), SAT: 2390 (800M, 800CR, 790W), SAT-II's: 800 (Math II, Physics, Chem., Bio., US Hist.)		

WORK EXPERIENCE

D.	Deloitte Consulting LLP Business Technology Analyst	Washington, D.C. July 2017 — Present
<ul style="list-style-type: none">Developed long-term strategy roadmaps and advisory services for major federal national security clients, assisting in defining and setting cybersecurity, program and acquisition management, and business intelligence goals in coordination with program, departmental, and Congressional needs and prioritiesAssisted on re-compete of \$100+ million government contract, including stakeholder engagement for future opportunities		
	Technology Ventures at Johns Hopkins Business and Technology Analyst	Baltimore, Maryland May 2016 — July 2017
<ul style="list-style-type: none">Forged key partnerships between university affiliates with novel inventions and venture capitalists, established businesses, and other key partners in the local community and national market spaceAnalyzed and examined 20+ invention disclosures from university faculty and studentsOversaw the transition and development of five new patents and two new startup companiesDeveloped and identified potential market entry and exit strategies, business plans, and future financial growthsOversaw the hiring of 12 new interns over the past two years and mentored their growth and training		
	Intern, Commercialization Academy	Apr 2015 — Apr 2016
<ul style="list-style-type: none">Advised other analysts on 10+ invention disclosures, focusing on the healthcare IT market spacePublicized and forecasted available funding and entrepreneurship opportunities for students and faculty		
	Proscia, Inc. Co-Founder, Director of Legal and Intellectual Property Research	Philadelphia, Pennsylvania Sep 2013 — Jul 2016
<ul style="list-style-type: none">Founded early stage startup biotechnology company currently developing cloud-based technologies and revolutionizing the digital pathology industry, focusing on the global business strategy and legal developmentsSpearheaded expansion into 252 cities in 38 different countries through developing partnerships overseasLaunched a \$1,000,000 seed round (closed in July 2016)Awarded 1st place in Florida Healthcare Innovation Competition, etc. and featured in eight major publications		

LEADERSHIP AND ACTIVITIES

President, Psi Class and Secretary, Executive Board, Alpha Kappa Psi (professional co-ed business fraternity)	
<ul style="list-style-type: none">Managed the entire fraternity leadership structure of 27 and oversaw the growth by 30+ new membersFormulated new programs and policies that improved member retention by 20% and activeness by 50%	
President, Executive Board, Hopkins Sport Taekwondo	
<ul style="list-style-type: none">Restructured club and leadership structure and improved new membership by 30%	
Executive Board Member and Co-Captain, Hopkins Mock Trial	
<ul style="list-style-type: none">Overhauled club structure to maximize success at local and national levels, leading to multiple awards for individual members and teams for the first time in past three years	
Member, Woodrow Wilson Debate Council, Model United Nations, and Model United Nations Conference Staff	

ADDITIONAL SKILLS AND INTERESTS

- Personal Projects:** Designed and developed a low-cost breast cancer treatment system at 25% of current costs for low- and middle-income countries (e.g. South Africa) through iterative designing with clinicians around the world
- Languages:** English (fluent), Mandarin (fluent), Cantonese (fluent), Spanish (basic)
- Skills:** Proficient in Python, Java, and Matlab and familiar with SQL, Salesforce, C, C++, R, LaTeX, Git, and Linux
- Memberships:** Order of the Engineer, Biomedical Engineering Society (BMES)
- Interests:** Piano (awarded internationally with 18 years of experience), sports reporting (prior stint as reporter and statistician at Sports Quotient), and community service (primarily in tutoring and mentoring)