

Alwin Hui

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EDUCATION

STANFORD UNIVERSITY

Palo Alto, California

Master of Business Administration (MBA) degree (expected)

Sep 2020 — June 2022

Master of Science (MS) degree in Environment and Resources (Clean Technology) (expected)

Feb 2021 — June 2022

Clubs: Venture Capital, Social Impact, Entrepreneurship, Tech, Product, Business and Environment

JOHNS HOPKINS UNIVERSITY

Baltimore, Maryland

Master of Science (MSE) degree in Computer Science

Aug 2016 — May 2017

Bachelor of Science (BS) degree in Biomedical Engineering

Aug 2013 — May 2016

Minors: Computer Science, Entrepreneurship and Management

WORK EXPERIENCE

BARUCH FUTURE VENTURES

San Francisco, California

MBA Associate

May 2021 – Present

- Reported directly to the Managing Director on all aspects of investment lifecycle, including sourcing new deals, evaluating transaction metrics, and advising portfolio companies on strategic and operational decisions
- Led investment diligence alongside the Managing Director and Partners for fundraising and follow-on processes, including spearheading multiple in-depth financial and valuation analyses, market research reports, and competitive assessments
- Analyzed 200+ startups as core member of 7-member Investment Committee, including sourcing and leading the investment analyses for 10+ startups across agriculture, energy, prop-tech, resource management, synthetic biology, and mobility verticals

VALOR CAPITAL GROUP

São Paulo, Brazil and New York City, New York

MBA Associate

Aug 2021 – September 2021

- Coordinated closely with multiple Partners and Principals, including working with the entire investment leadership to formulate the \$302M AUM fund's first ever climate tech investment theses, directly shaping its investment strategy for this new sector
- Evaluated and updated the firm's healthcare investment theses, focusing primarily on U.S.-based healthcare investments, resulting in shifts in the short-term and long-term investment strategy for one of their fastest growing sectors
- Evaluated 50+ startups as part of weekly Investment Committee Pipeline meetings across multiple geographies (United States and Latin America) and sectors of interest (healthcare, climate, edtech, fintech, agritech, crypto, enterprise, and consumer)

DELOITTE CONSULTING LLP

Washington, D.C.

Technology Consultant (Operations Transformation / Systems Integration)

Jul 2017 — Oct 2020

Team Lead, Deloitte Global Aviation Practice

- Achieved \$2.4B+ in cost savings and an average of 7-years reduction across multiple programs by leading development of strategic plan for largest technology acquisition in client's history and accomplishing significant client buy-in and consensus
- Managed \$350MM+ in total future business opportunities across 170+ airline industry clients across 30+ countries worldwide

TECHNOLOGY VENTURES AT JOHNS HOPKINS

Baltimore, Maryland

Investment Analyst (Pre-Seed / Seed Stage)

Apr 2015 — May 2017

- Advised and guided 20+ entrepreneurs within the local startup ecosystems, directly leading to 2 new startups and 5 patents
- Sourced and identified hundreds of early-stage, pre-seed and seed investments, conducting due diligence and market research with a focus on digital health and consumer technology

ENTREPRENEURSHIP

PROSCIA, INC.

Philadelphia, Pennsylvania

Co-Founder, Director of Global Strategy and Legal

Sep 2013 — Jul 2016

- Founded early stage startup biotechnology company currently developing cloud-based technologies and machine learning with a focus on automation of digital pathology, allowing for remote collaboration amongst medical professionals globally
- Spearheaded global expansion strategy into 252 cities in 38 different countries
- Launched a \$1MM seed round (closed in July 2016), with a total of \$35MM+ raised to date (as of December 2020)

KUBANDA CRYOTHERAPY

Baltimore, Maryland

Co-Founder, Director of Business Strategy and Partnerships

May 2015 — Jun 2016

- Designed a low-resource breast cancer treatment system for rural women in developing countries at <6% of current costs
- Awarded Collegiate Inventors Competition Bronze Prize (2016), Johns Hopkins University Biomedical Engineering Design Day Honorable Mention (People's Choice Award) (2016), and Rice University Business Plan Competition Finalist (2016)

SKILLS AND INTERESTS

- **Technologies:** Proficient in Python, Java, Matlab, SQL; Familiar with C, C++, R, AWS, Hadoop, MapReduce, React.js, LaTeX
- **Languages:** English (fluent), Mandarin (fluent), Cantonese (fluent), Spanish (basic)
- **Interests:** Trivia (Jeopardy! contestant), piano (internationally awarded with 20+ years of experience), sports reporting (pro bono at Sports Quotient), fantasy football (\$2K+/year winner), and community service (Scripps Ranch Civic Association award)