Assignment A2: Estimation							
Student	YASH	AHUJA	Student No	219608443			
Name							
Problem	Complex Model	Simple Model	Student Id	ld ahujaya			
attempted	80-100%	40-79%					
Place "Yes" in	YES	2	Do not attempt a complex model unless you				
one only	163	,	can complete a simple model first!				

Partial Submission	Exceptional	Very Good	Good	Acceptable	Improve	Unaccept.
Exec Problem	5	4	3	2	1	0
Data Exploration	10	8	6	4	2	0

Final Submission	Exceptional	Very Good	Good	Acceptable	Improve	Unaccept.
Exec Solution	5	4	3	2	1	0
Data Preparation	20	16	12	8	4	0
Model Development	20	16	12	8	4	0
Model Evaluation	20	16	12	8	4	0
Model Application	20	16	12	8	4	0

Brief Total Comments Read these notes 0 to 100 These and the following notes are trying to help you! Read the rubric on how the report content is going to be assessed! Your partial submission may not be perfect but has to reflect a genuine effort. We expect your partial submission sections to be improved for the final submission. We will not look at your partial submission until we mark the final submission. We will assess the final submission and its mark stands. However, we will deduct marks if the quality of the partial submission is poor. Do not attempt a complex model unless you can complete a simple model first! If you cannot formulate a complex problem, you will not get extra points for other complex criteria. Use the font already used in the template, i.e. Arial 10 (and not MyTiniestFont 2). If any submission aspects could only be determined by running the process, the marks will be severely reduced. Note: If it is not in this report, it does not exist and does not get marked! So, we will not check your RapidMiner scripts to check anything that was missing from the report. Any part which carries points but is missing in the report gets zero marks. We expect consistency between the report and RapidMiner scripts, so... Note: Anything reported that cannot be substantiated by RapidMiner scripts will be marked as zero.

It means that we will check the RapidMiner scripts when in doubt or even just curious.

Executive problem statement (one page)

Problem Statement

To gain insights into the New York City rental properties and determine if there are any trends in price and customer satisfaction level. We also need to identify which kind of rentals receive what type of satisfaction level. Moreover, we need to predict the likely satisfaction level of the new rentals.

Question A:

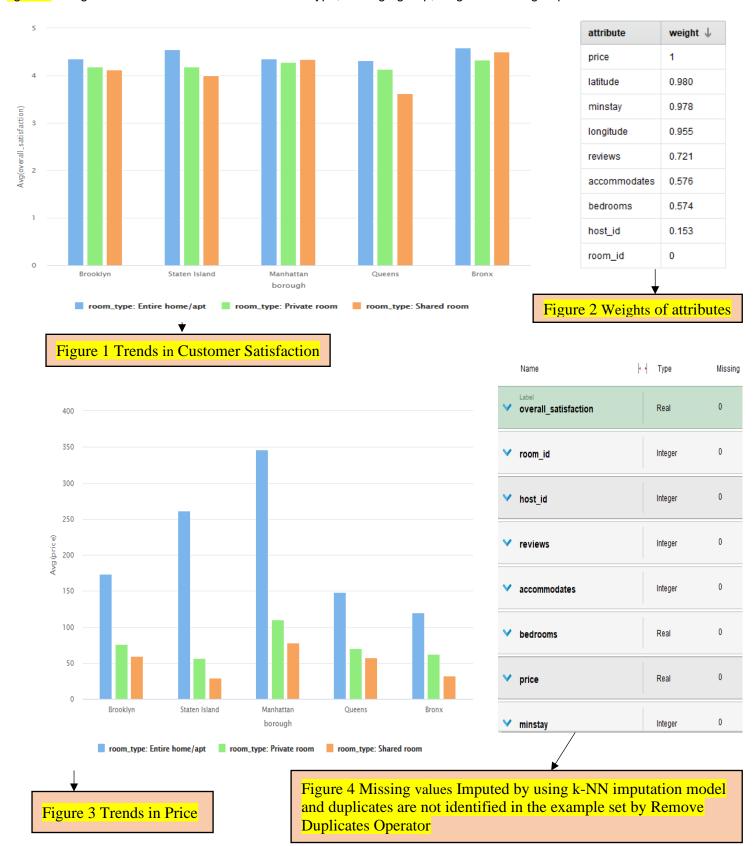
After analysing the records, we found that the average customer satisfaction level does not differ across geo-location with all the borough groups such as Manhattan, Brooklyn, Bronx, Staten Island and Queens having approximately equal satisfaction level (see figure 1). Interestingly, the average customer satisfaction level is same across all the rental types as well. However, the average price differs significantly across these borough groups (see figure 3). The average price for Manhattan location is higher than all other locations for all types of rentals including entire house, private room and shared room. We can see that average price does not have significant impact on customer satisfaction level. Hence, an analysis is required to determine the factors which govern the customer satisfaction level so that Airbnb can improve their services for the current and as well as future rental projects in New York City.

We need to determine the properties of the rentals with low and high satisfaction level which can help us predict the satisfaction level of the new rentals. Also, we need to determine the properties of groups of rentals with different customer satisfaction levels. The insights about customer satisfaction level can be determined by analysing various other properties such as as number of bedrooms, minimum nights stayed, the number of occupants allowed in a rental, rental type, rental geo-location, its neighbourhood and borough group. It will help the top management of New York City Airbnb in optimising their services. These insights will help them to improve services in those areas by identifying the properties on which high satisfaction level depends. Moreover, it will also help them understand the needs of their clients and customers so that they can take necessary actions to meet them. The predicted satisfaction level of the new rentals will give them an edge by knowing the customer satisfaction levels ahead of time and the management can make changes or implement new procedures accordingly. At the end, it will benefit the clients and customers of the company by having improved services in those areas or rentals with low satisfaction levels. And these insights will also help in the future projects of the company.

Data preparation (one page)

Label Attribute: Overall Customer Satisfaction level as label as it is the attribute with discrete values which is being predicted as we want to determine the likely satisfaction level of the new rentals.

Predictors: All the attributes which help in the prediction of the label attribute are called predictors. After selecting numerical attributes and setting customer satisfaction as label and using correlation matrix, we found the weights of the numerical attributes. Higher the weight, the attribute is more likely to be relevant in predicting the label. Since, host id and room id have lowest weights, they are removed. Final attributes selected include top 7 numerical attributes from figure 2 along with nominal attributes such as room type, borough group, neighbourhood group.



Executive solution statement (one page)

Question B: After analysing the 882,000 listings of Airbnb NYC provided by Airbnb AI, I have come to conclusion that the overall customer satisfaction is approximately equal and high for majority of the listings (see figure 5). After, dividing the whole group of listings into five groups, I found that all the other properties of rentals such as number of bedrooms, minimum nights stayed, the number of occupants allowed in a rental, rental type, rental geo-location, its neighbourhood and borough group do not have significant impact on the overall customer satisfaction level. As we can see that four out of five groups have same customer satisfaction level, even though the groups differentiate significantly in various properties such as price, number of occupants allowed, room type and borough group (see figure 6). As we can see, the price of group 0 rentals is on average 55.17% lower in contrast to the price of group 2 rentals which is on average 55.80% higher (see figure 6). But both the groups (0 and 2) have high customer satisfaction level (see figure 6). Moreover, the number of occupants allowed for group 3 is on average 44.92% lower and it is on average 45.38% higher for group 4 rentals (see figure 6) However, both the groups of rentals, group 3 and 4 have high customer satisfaction level (see figure 6).

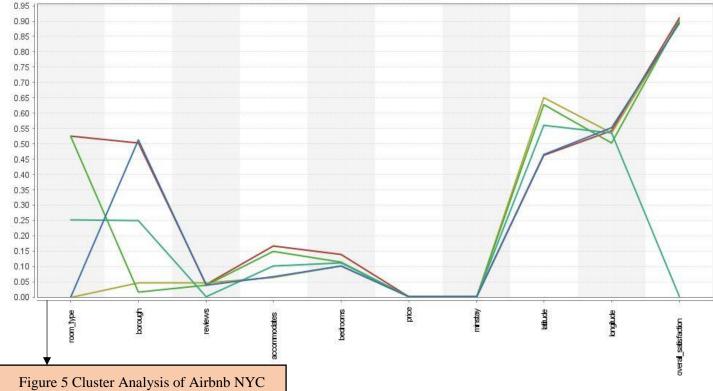
Only one group, group 1 has low customer satisfaction level, which is on average 99.75% lower (see figure 6). Moreover, it is interesting that the number of reviews in this group is also on average 94.91% lower (see figure 6), which proves my claim that majority of the customers give high ratings to the rentals, but since the number of reviews for the group is missing, it is showing low satisfaction level, which might not be the actual case.

Question C: The customer satisfaction level for the new rentals is coming out to be approximately 4.5 for majority of rentals (see figure 20). The predicted customer satisfaction level for the new rentals is high. Moreover, the customer satisfaction level across all the borough groups is also approximately equal (see figure 20).

Recommendations: With the analysis, it is evident that properties such as number of bedrooms, minimum nights stayed, the number of occupants allowed in a rental, rental type, rental geo-location, its neighbourhood and borough group do not have significant impact on the overall customer satisfaction level. This is most likely because majority of customers usually give high ratings to rentals as they might be busy or just wanted to be free with the feedback process while checking out of the rental. Hence, Airbnb NYC need to implement some new strategies for getting honest feedback from customers in order to get a correct overview of the performance of their rentals. Strategies include online feedback survey which customer can fill as per their convenience. As a result, Airbnb can make improvements in areas where they have genuinely low customer satisfaction level. This will benefit both the customers as well as the Airbnb NYC as satisfied customers will lead to higher revenues and profits in the future.

Data Preparation and Exploration (first page of a two-page section)





Distance Measure: Squared Euclidean Distance Average Cluster Distance: 0.060 Davies-Bouldin Index: 0.740

Cluster 0	9,858	Average Distance: 0.043
borough is on	average 119.99% larger, room_type is o	n average 100.00% smaller, price is on average 55.17% smaller
Cluster 1	3,652	Average Distance: 0.171
overall_satisf	action is on average 99.75% smaller, rev	iews is on average 94.91% smaller, price is on average 15.24% smaller
Cluster 2	(16,295	Average Distance: 0.053
borough is on	average 92.52% smaller, room_type is o	n average 78.89% larger, price is on average 55.80% larger
Cluster 3	10,242	Average Distance: 0.041
room_type is	on average 100.00% smaller, borough is	on average 80.22% smaller, accommodates is on average 44.92% smaller
Cluster 4	9,742	Average Distance: 0.069

Figure 6 Overview of Clusters (Groups)

Final Cluster Model Performance Post Optimization

i mai ciastei vioaci i citormance i ost optimization					
Within Sum of Squares (WSS)	0.232				
Davies Bouldin	-0.740				

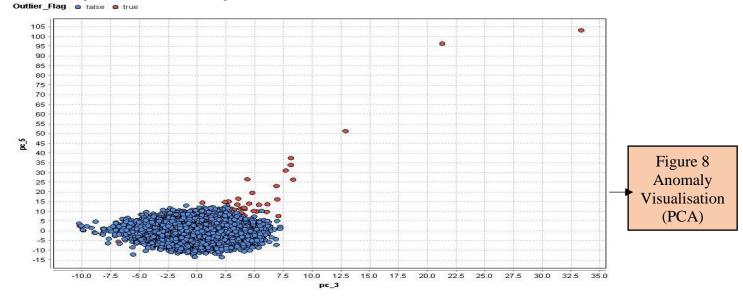
borough is on average 115.18% larger, room_type is on average 79.67% larger, accommodates is on average 45.38% larger

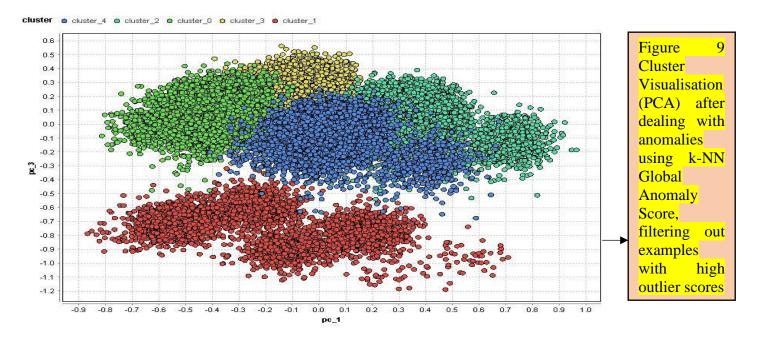
Figure 7 Final Cluster Model Performance at clustering (k-means) k=5

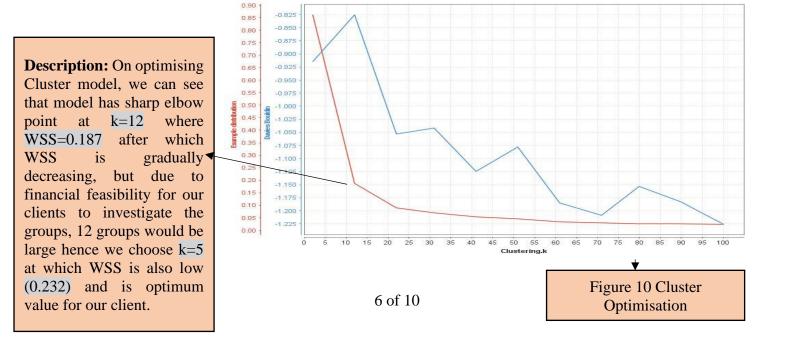
Description: WSS is the total distance of data points from their respective cluster centroids, low WSS score signifies cluster cohesion which is the goal of data clustering.

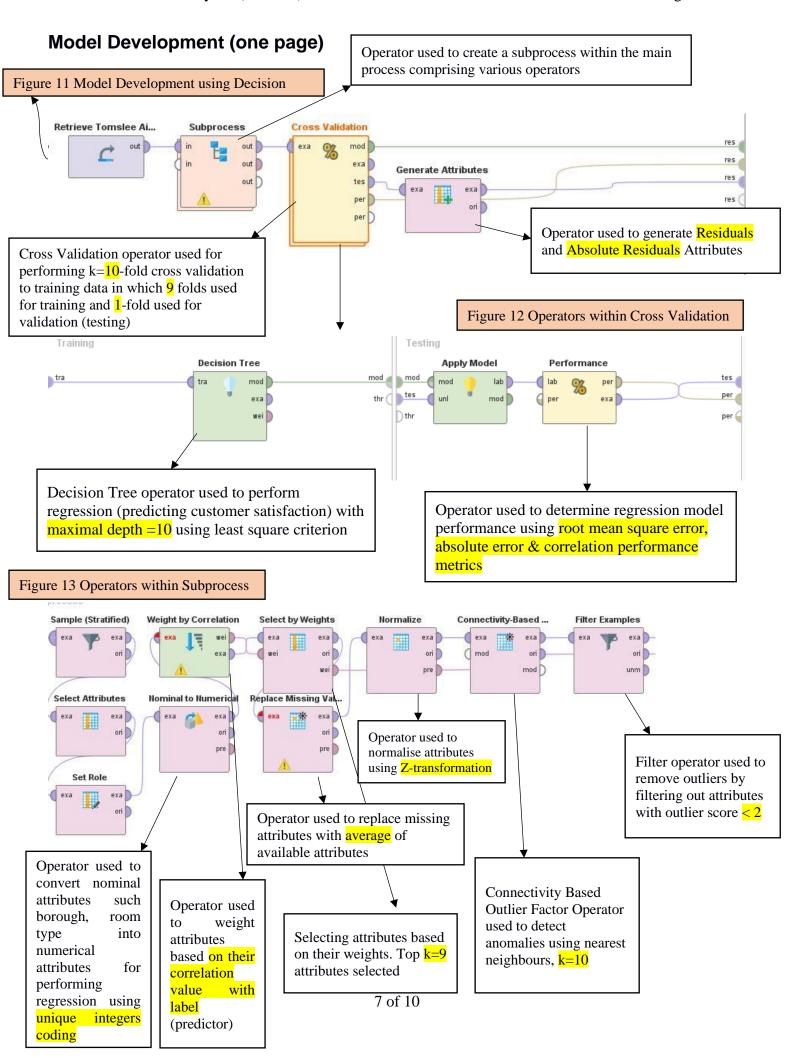
Davies Bouldin is lowest near zero when clustering produces low intra cluster distances (high similarity).

Data Preparation and Exploration.









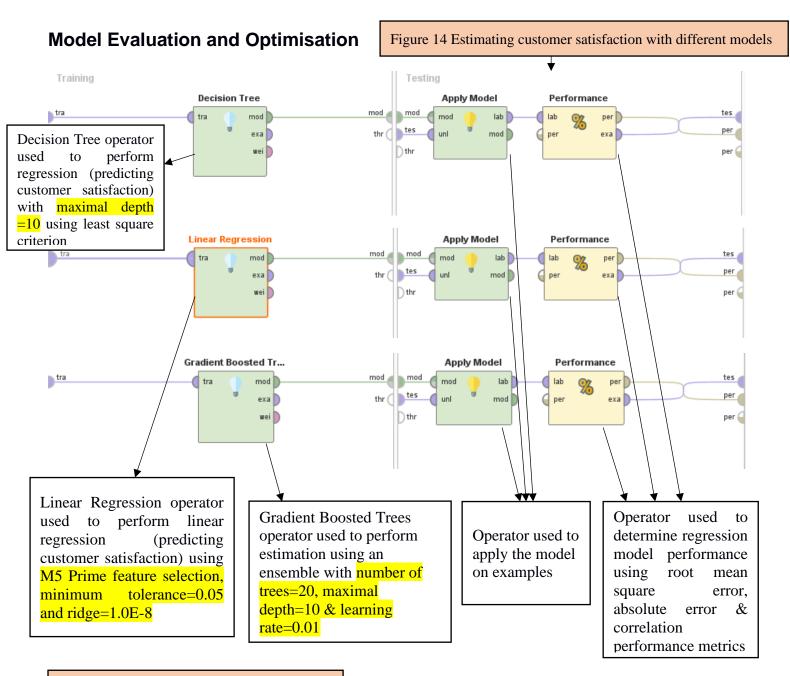


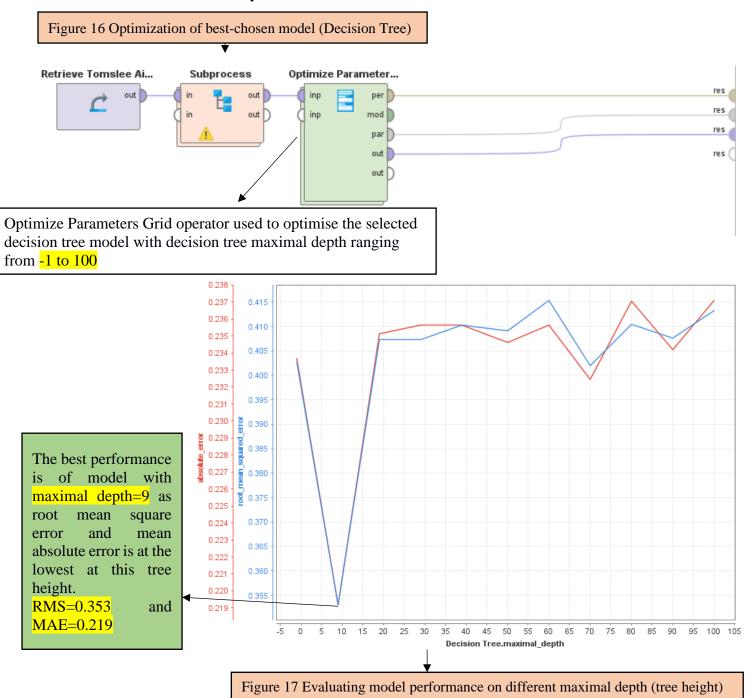
Figure 15 Performance Comparison of Models

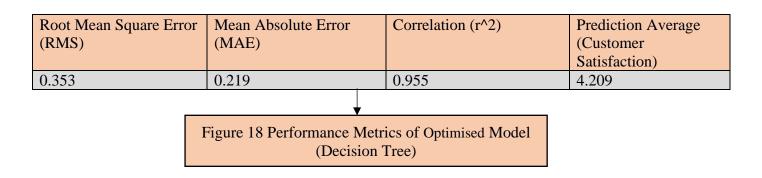
Performance Comparison of Models (Decision Tree, Linear Regression and Gradient Boosted Trees)

Model Name	Root Mean Square	Absolute Error	Correlation (r^2)	Prediction	
	Error (RMS)	(MAE)		Average	
				(Average	
				Customer	
				Satisfaction Level)	
Linear Regression	1.174	0.652	0.201	4.209	
Decision Tree	0.360	0.220	0.954	4.209	
Gradient Boosted	1.000	0.551	0.956	4.209	
Trees					

Best Model Chosen is Decision Tree since it has least root mean square error and least mean absolute error and high correlation value

Model Evaluation and Optimisation





Model Application (one page)

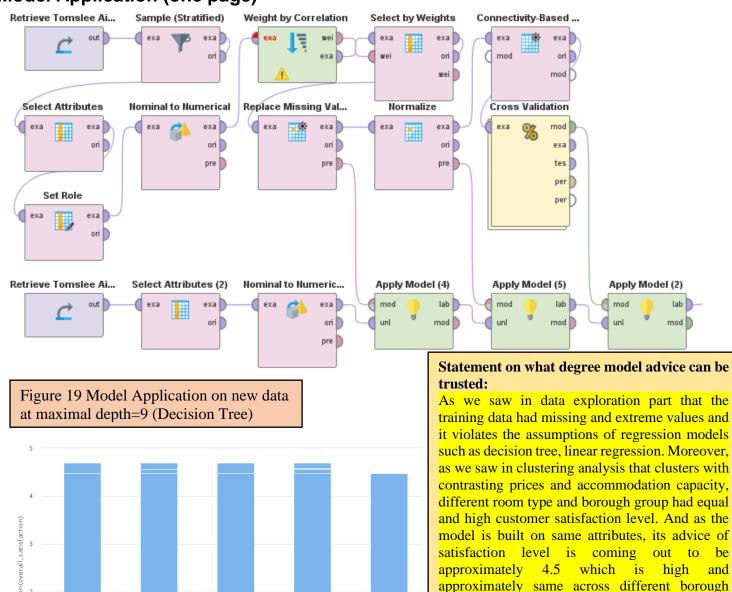


Figure 20 Average Customer Satisfaction level of New Data (Across Different Borough Groups)

prediction(overall_satisfaction)

Result Interpretation: As we can see that while doing cluster analysis on training data we found that there was one cluster which had less number of reviews got very low satisfaction level and as our model is built on training data and this single listing on which our model is applied has less number of reviews (-0.533, normalised value). Hence, its predicted satisfaction level is low.

groups and it may change if other attributes are included in the model which can have impact on

customer satisfaction level.

Row No.	prediction(o	room_type	borough	neighborhood	reviews	accommoda	price	minstay	latitude
1	0.594	-1.079	-0.921	-0.856	-0.533	-1.099	-0.112	0.025	0.575