

# AUSTIN HUMPHREY

SPORTS INTELLIGENCE | PRODUCT STRATEGY | AI-ASSISTED ANALYTICS

Builder of production-grade sports intelligence platforms. Three years driving data-informed strategies across advertising (Spectrum Reach) and independent product development (Blaze Sports Intel).

Combining sales expertise with full-stack development and 1.5-2 years intensive AI/LLM experience to bridge raw sports data and actionable business decisions.

San Antonio, TX

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## EXPERIENCE + IMPACT

### Founder & Builder | Blaze Sports Intel

San Antonio, TX

2023 – Present

- Architected production-grade sports analytics platform covering MLB, NFL, NCAA football, NBA, and college baseball on Cloudflare infrastructure
- Built real-time data pipelines, API integrations, and mobile-first dashboards for live scoring and player analytics (30-second update cadence)
- Engineered serverless backend (53 Workers, 12 D1 databases, 45 KV namespaces, 18 R2 buckets) handling multi-sport data aggregation
- Developed AI-powered predictive modules and BlazeCraft system health monitoring interface
- Led end-to-end product roadmap, technical architecture, and stakeholder communication as solo founder
- Created editorial voice and content strategy for underserved sports markets outside East/West Coast coverage

### Advertising Account Executive | Spectrum Reach

Austin, TX

Nov 2022 – Dec 2025

- Developed data-informed advertising strategies across linear TV, OTT/CTV, streaming, and digital platforms for local and regional clients
- Translated campaign performance into actionable insights driving client renewals and strategic upsells
- Coordinated cross-functional teams to scope, execute, and report multi-channel campaigns

### Financial Representative | Northwestern Mutual

Austin, TX

Dec 2020 – Aug 2022

- Completed Top-5 ranked intern program; converted to full-time advising role
- Earned "Power of 10" Award—top 10% nationally in intern program
- Applied structured financial modeling to develop comprehensive client plans

## SELECTED IMPACT

#### Platform Builder

53-worker serverless architecture serving multi-sport analytics

#### AI + Sports Lens

1.5-2 years Claude.ai/Code, Gemini, ChatGPT, agentic workflows applied to sports data

#### Data to Story

Translated complex performance metrics into editorial content for underserved markets

#### Execution Speed

Solo founder executing full-stack development, design, content, and operations

## CORE CAPABILITIES

Consultative Sales

Account Management

Client Strategy

Financial Planning

Multi-Platform Campaigns

TypeScript / Node.js / SQL

Cloudflare Stack

API Development

Real-Time Data Pipelines

Data Visualization

AI/LLM Workflows

Agentic Code Prompting

MLB Analytics

NCAA Baseball

NFL / NCAA Football

Performance Metrics

## TECHNICAL TOOLS

- **AI/LLM:** Claude.ai, Claude Code, Gemini, ChatGPT, OpenAI Codex (1.5-2 years intensive)
- **Cloud:** Cloudflare (Workers, D1, KV, R2, Pages)
- **Stack:** TypeScript, Node.js, React, Next.js, Hono, Vitest
- **Data:** SQL, REST APIs, WebSockets, Luxon (timezones)
- **DevOps:** GitHub, Wrangler, CI/CD pipelines

## EDUCATION

### M.S. Entertainment Business – Sports Management

Full Sail University | Expected Feb 2026 | GPA 3.56

### Artificial Intelligence & Machine Learning Postgraduate Certificate

UT Austin McCombs School of Business | In Progress (Accepted)

### B.A. International Relations & Global Studies

University of Texas at Austin | 2014 – 2020

Minors: Economics, European Studies

## LEADERSHIP & RECOGNITION

- **Rush Captain & Alumni Relations Chair** — Alpha Tau Omega, UT Austin (managed ~\$100K budget for large-scale events; recruited 73 new members across two pledge classes)
- **"Power of 10" Award** — Northwestern Mutual (top 10% nationally in intern program)
- **March Madness Champion** — S.C Texas Region
- **Multi-Sport Varsity Athlete** — Boerne-Champion HS (Baseball pitcher, Football RB/Long-Snapper, Track AAU State)