## data-driven innovation & design



## datascope analytics

2012.11.02

## datascope analytics



**Dean Malmgren**Engineering PhD



Mike Stringer
Physics PhD



**Aaron Wolf** MBA



Computer Scientist Industrial Engineer Electrical Engineer Statistician

???

#### 6 projects for 5 clients in 2011

Global management consulting firm Global information services provider Global e-discovery services company U.S. non-profit foundation U.S. university



#### 6 projects for 6 clients in 1H2012

Global internet search provider
Global consumer packaged goods company
Global information services provider
Global e-discovery services company
Government
U.S. non-profit foundation

100% repeat business

## Redefining the data science process

why focus on the last few data points?

91.00003%

#### Ask new questions

Take a step back and think about new innovative ways to attack the problem

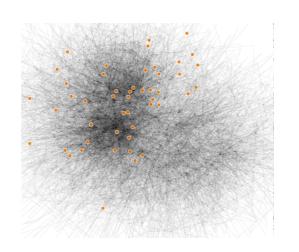
have you reframed the problem?



#### Large gains in short time

Recasting the problem allows you to explore new opportunities to find different solutions in a short period of time

can leadership understand the results?

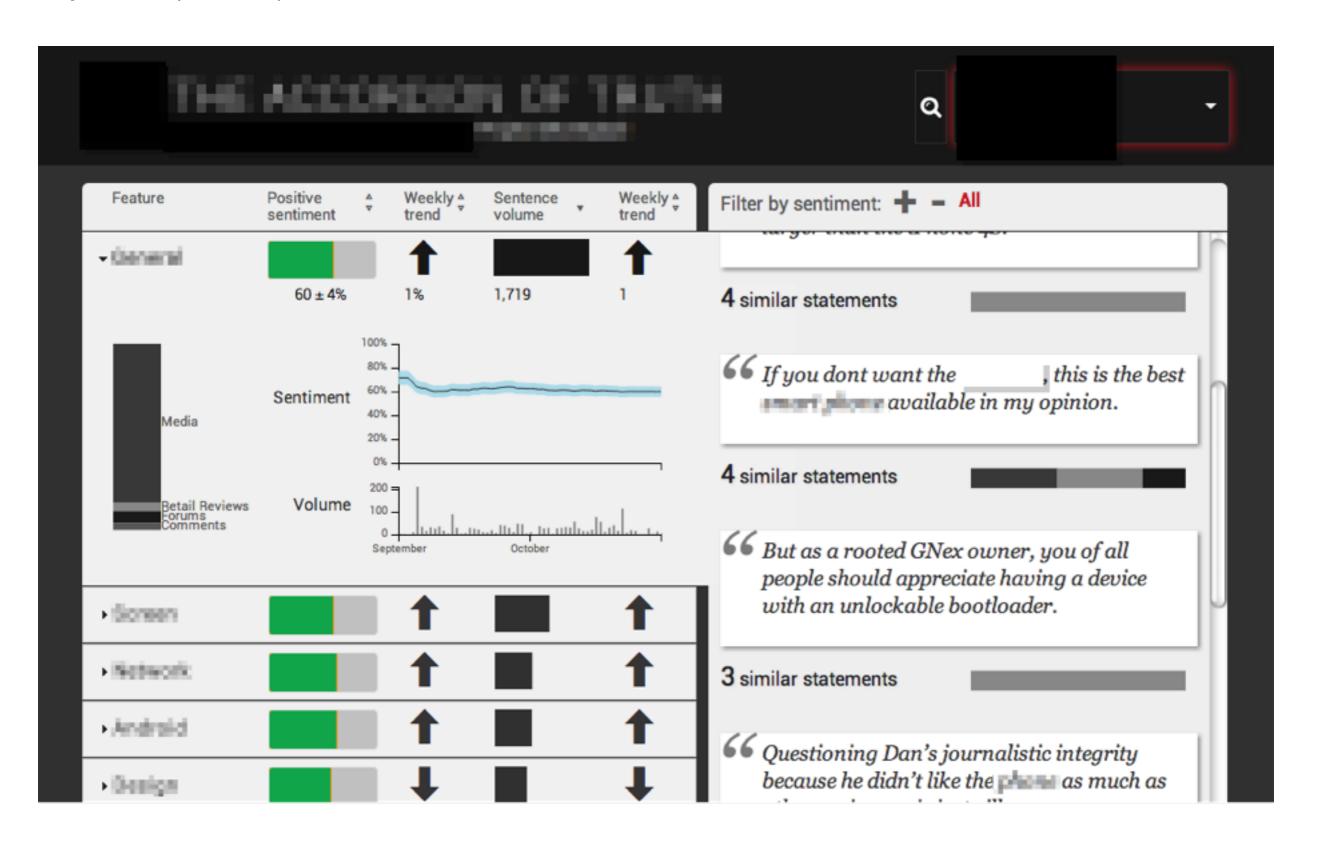


#### Always focus on the end user

Incorporate a rapid iterative process to ensure the user understands the nuts and bolts of the analysis and most importantly, the deliverable is useful Visual candy

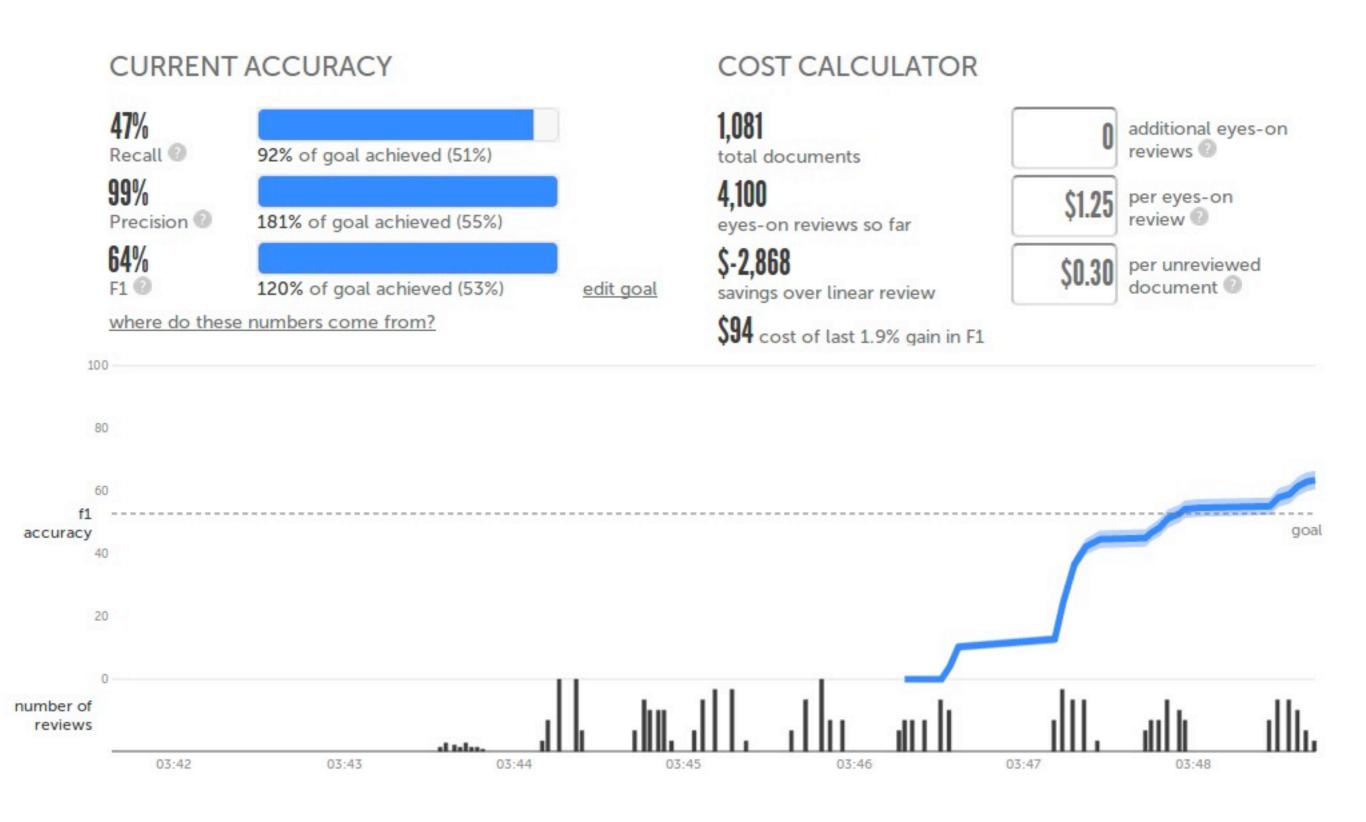
#### data-driven market research

major cell-phone provider



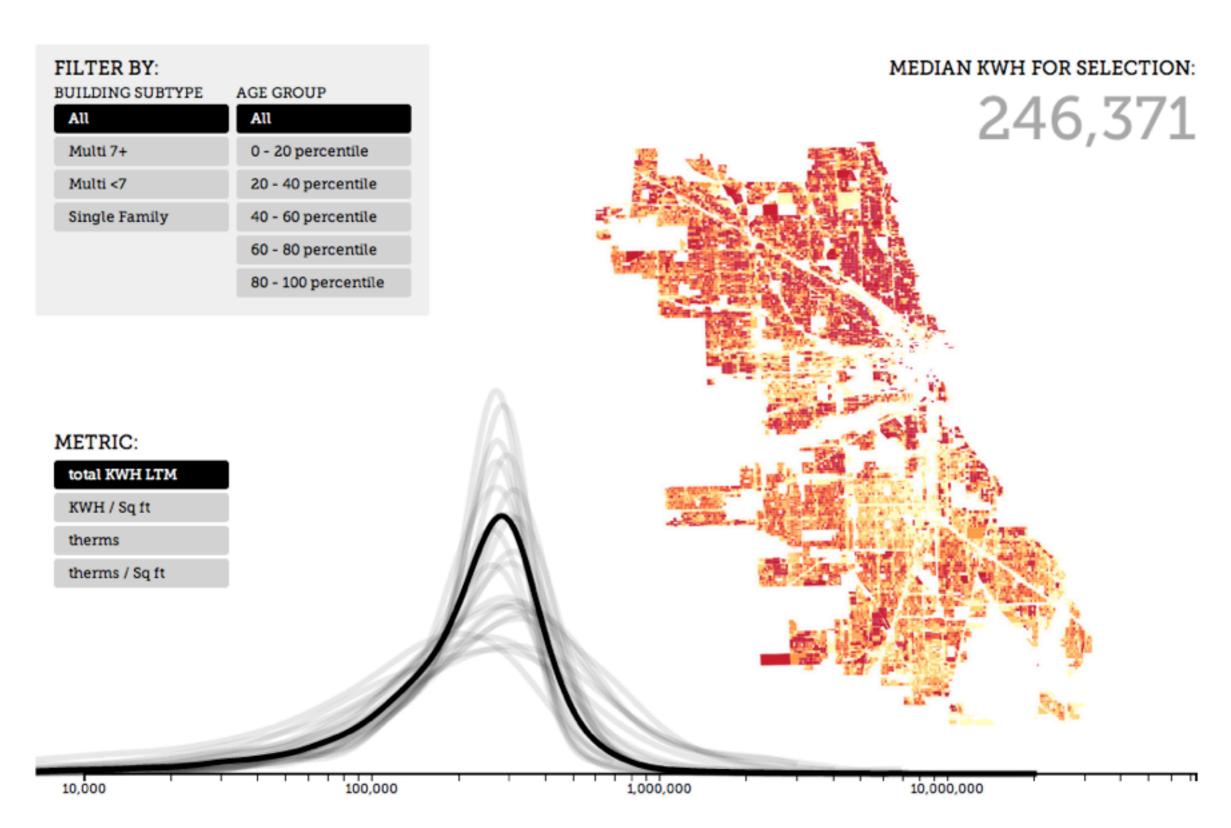
## data-driven e-discovery

daegis



## data-driven energy policy

city of chicago / ideo



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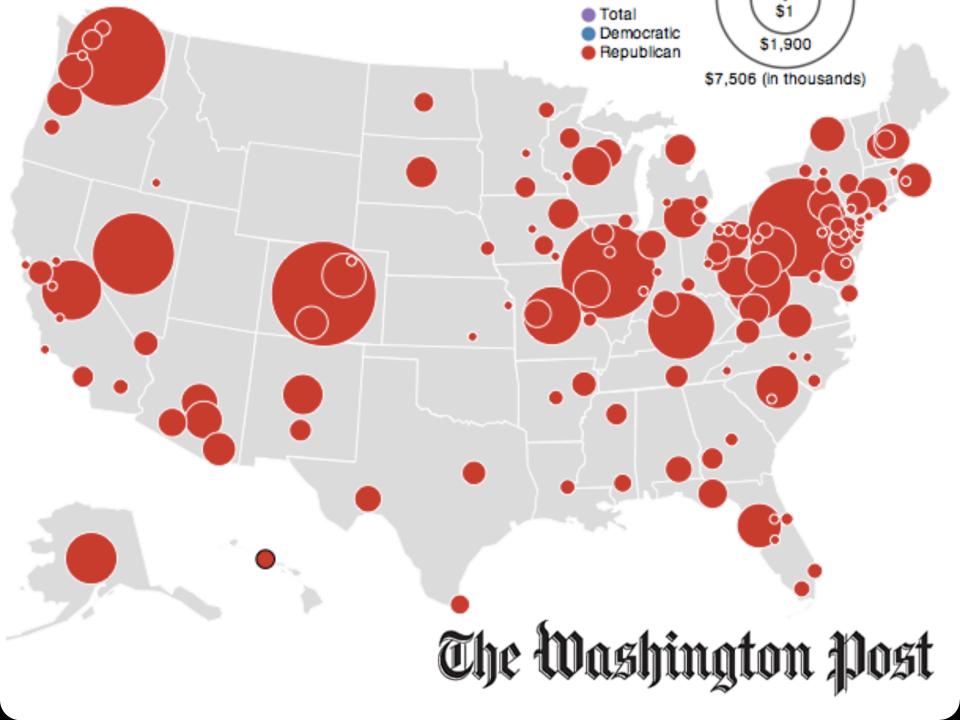
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#### Four Ways to Slice Obama's 2013 Budget Proposal

Explore every nook and cranny of President Obama's federal budget proposal.

All Spending

Types of Spending

Changes

**Department Totals** 

#### Mandatory

#### \$2.5 trillion

About 70 percent of budgetary spending is controlled by existing laws, including entitlements like Medicare, Medicaid and Social Security.



#### Discretionary

#### \$1.1 trillion

Only about 30 percent of the budget is controlled by the annual budget process. Last August, the White House and Congress agreed to a cap on this spending.

The New York Times

Chart shows \$3.7 trillion authorized to be spent in 2013. (Total spending is estimated to be \$3.8 trillion, including funds authorized in other years). Negative budget authority, which results from fees or other collections, is shown only on the department totals tab, but is included in other totals.

By SHAN CARTER | Send Feedback





#### Class information

Contact info:

Aaron Wolf
@a\_bigbadwolf
aaron.wolf@datascopeanalytics.com

Github repository:

www.github.com/ahwolf/d3\_tutorial

Class survey:

http://goo.gl/fcM5U