



YESTERDAY

Hi SY, I will text u later 13:57

Was calling u 13:57

I hv spoken to my boss 13:57

Yes Ai Li, pls text or email.. not able to pick up phone... Bck to bck presentation n meetings. Thanks

15:51
//

TODAY

Morning SY, reverting back to u on the negotiation.. 09:02

Unfortunately we are not able to give rm19.5k 09:04

As the total % of increment is beyond 30% 09:05

Best we can do is at 18,500 09:06

Not sure u still want to proceed or not at this juncture 09:06

Any other benefit or allowance on top of this? 09:07

I can try to propose 1 month salary pay out after u complete 1st year & only 1st year og:08

That means ur total for 1st year is 240,500 09:08

Which is better than 234,000@19,000 09:09

After 1st year, ur salary will be adjusted accordingly for performance appraisal 09:09

Understand & appreciated that.

Any car allowance, phone or broadband allowance, or parking fee to be given?

09:10

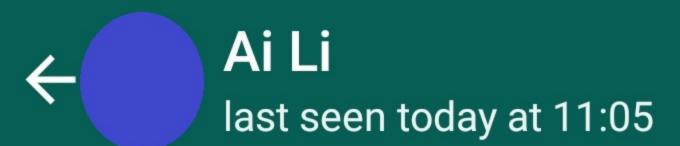
Tale Ada













Tak Ada 09:10

Here very flat 09:10

Bonus - average performer is 2mths 09:11

But if u really shine in digital data science (new area they want to focus)

U may get better bonus then 2mths (but depends) 09:12

Understand. So, the job title in offer letter will remain: Data Scientist Manager?

Yes 09:14

As per what I explain 09:14

Ai Li

I can try to propose 1 month salary pay out after u complete 1st year & only 1st year

If u really keen, i try the 1 mth completion bonus for u

09:15

Coz if u not keen.. I go to my boss oridi .. then not nice ., raise their hope later u don't want

To me, it's a 30% jump for u as well but it's a take home cash

09:17

Whereas bigger company out there like bank.., insurance.., they may give lower salary but comes with other benefits

09:17

So.. depending which is more realistic 09:17

Over here, we don't hv much of benefits to offer but just \$\$ \$\$ to counter those.. good in a way if use that as a base for u to jump again

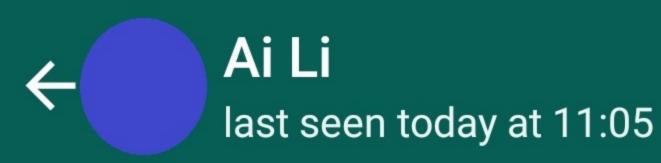
If u travel, u earn travelling per diem 19.21













Spore - usd40; Indonesia - usd30 09:24

Ai Li

Over here, we don't hv much of benefits to offer but just \$ \$\$ to counter those.. good in a way if use that as a base for u to jump again

Not considering to always jump. But have to make up mind to contribute.

I understand totally. Let me think through over the trip. Cause now is rushing to prepare things and rushing to the airport.

Thanks for everything. Let me really consider it. I get back to you after I back from my outstation.

09:29 🕢

Ok 09:30

When will u come by n revert? 09:30

If u think it's ok, then I will need to go ask for the 1 mth completion bonus for u

Huh.. so late.. u think think first then let me know 09:36

Letter n conversation can do after u come back 09:36

Or a call to you at ur convenience 09:36

At least some indication for me to update my boss also

09:37

U r travelling is it? 09:37

Ai Li

At least some indication for me to update my boss also

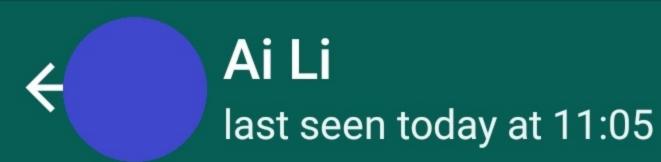
No other negotiation from my side. It is a YES and NO













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Ur travelling is it? 09:37

Ai Li

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No other negotiation from my side. It is a YES and NO decision already.

Ai Li

Ur travelling is it?

Business Trip + Travelling. 09:38 ///

You

No other negotiation from my side. It is a YES and NO decision already.

Ok

09:39

Correct 09:39

It's clear 09:40

Some projects on hand- Customer insights; sustability dashboard

09:42

Weather forecasting analytics; digital plantation information

09:43

Manufacturing analytics - Digital manufacturing 09:43

















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Hi SY, I spoke to my boss, the 1 mth completion bonus for 1st year is approved

As there are many projects that are coming in, would suggest u think it over the new few days.., and give me an indication a yes or no by next week

Ok bo? 17:51







