

# Microsoft Corporation

## 2023 Annual Report

MICROSOFT CORPORATION

2023 ANNUAL REPORT

Dear shareholders,

Fiscal Year 2023 was a pivotal year for Microsoft as we continued to lead in the era of AI transformation while delivering strong financial results.

### FINANCIAL HIGHLIGHTS:

- Total Revenue: \$211.9 billion (up 7%)
- Operating Income: \$88.5 billion
- Cloud Revenue: \$111.6 billion
- Office 365 subscribers: 400+ million
- Azure growth: 27% year-over-year

### AI LEADERSHIP:

Our partnership with OpenAI and integration of AI across our entire product portfolio positions us at the forefront of the AI revolution. Copilot is transforming how millions work with Office 365.

### Cloud Excellence:

Azure continues to gain market share, becoming the platform of choice for AI workloads. Our intelligent cloud segment delivered outstanding results.

### Gaming & Entertainment:

With the acquisition of Activision Blizzard, we're positioned to lead in gaming across console, PC, and mobile platforms.

Satya Nadella  
Chairman and CEO