

Contactar

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www.linkedin.com/in/aidacarabot
(LinkedIn)

Aptitudes principales

Gestión de relaciones con clientes
(CRM)

Llamadas en frío

GitHub

Languages

Español (Native or Bilingual)

Inglés (Native or Bilingual)

Francés (Professional Working)

Certifications

French Level B2

Nova Member

C1 - Advanced

EFSET English Certificate (C2
Proficiency)

Spanish Teacher Training - Spanish
as a Foreign Language: Levels A1-
C2

Aida Carabot Tosar

E-Commerce, Marketing and Full-Stack Developer | Ex Amazon |
Nova Talent Member | UC3M Alumni

Santo Domingo, Distrito Nacional, República Dominicana

Extracto

Experienced multilingual professional with a strong background in e-commerce, sales, marketing and negotiations cultivated during my tenure at Amazon. Passionate about blending technology and business, finding joy in the synergy between the two. Currently pursuing a Full Stack Developer master's degree to satisfy my passion for technology and web/app development.

Comfortable working on international environments and embrace the valuable insights stemming from varied cultural perspectives. Proficient in Advanced Excel Analytics and Financial Modeling, I leverage analytical rigor to drive strategic decision-making. Fluent in English, Spanish, and French, my linguistic capabilities complement my ability to engage effectively in global contexts.

Always open to connect and engage with new opportunities. Feel free to explore more on my LinkedIn page!

Experiencia

Ecomcy

Account Manager

febrero de 2024 - Present (5 meses)

República Dominicana

Nova Talent

Member

mayo de 2023 - Present (1 año 2 meses)

Nova is the merit-based access network where the top 3% of talent connect with each other, develop and accelerate their careers.

thePower

Full-stack Developer Student

abril de 2023 - Present (1 año 3 meses)

reboom

Marketing & Sales Specialist

enero de 2024 - febrero de 2024 (2 meses)

París, Isla de Francia, Francia

Amazon

1 año 10 meses

Brand Specialist (Retail E-Commerce Manager) - EU level

septiembre de 2022 - noviembre de 2023 (1 año 3 meses)

Madrid, España

- Drive initiatives to enhance top KPIs (i.e., traffic, availability, conversion rate and profitability) for leading strategic brands at the EU level.
- Coordinate Tier 1 Deal Events (i.e., Prime Day, Black Friday), leading negotiations and ensuring optimal outcomes.
- Establish key internal partnerships with various retail functions, contributing to the definition of priorities and operational goals tailored to each brand's specific needs.
- Coordinate European project aimed at revamping the main landing page of the category to improve the overall customer experience.

Operations and Logistics Internship

febrero de 2022 - septiembre de 2022 (8 meses)

Madrid, España

- Monitor and optimize order processing to ensure the timely and accurate shipment of orders.
- Analyze operational data to identify trends, areas for improvement, and key performance indicators.
- Lead teams to enhance the efficiency of shipment processing.
- Collaborate with key stakeholders in planning and developing project launches to optimize operational timings.

TELUS International AI Data Solutions

Internet Safety Evaluator

marzo de 2020 - agosto de 2021 (1 año 6 meses)

Irlanda

- Evaluate online content: Review and assess websites, social media platforms, and other online content to ensure compliance with safety standards and guidelines.

- Collaborate with cross-functional teams: Work closely with other teams, such as legal, engineering, and customer support, to address internet safety issues and implement effective solutions.

Amazon

Fulfillment Associate

noviembre de 2020 - diciembre de 2020 (2 meses)

Madrid, España

Responsible for ensuring that customer's orders are fulfilled in a timely and satisfactorily manner.

CULTURE & FRIENDS

Community Manager

enero de 2019 - junio de 2020 (1 año 6 meses)

- Develop and execute content marketing strategies across social media platforms to engage and resonate with the community.
- Drive initiatives to increase brand awareness within the community, fostering a stronger connection between the brand and its audience.
- Analyze and report on community metrics to measure engagement, track growth, and assess the impact of community-building efforts.
- Develop and curate engaging and relevant content for various social media channels, aligning with brand identity and community interests.

Educación

Universidad Carlos III de Madrid

Bachelor of Business Administration - BBA, Administración y gestión de empresas, general · (2018 - 2022)

ThePower Business School

Full Stack Developer, Tecnología/Técnico de ingeniería informática · (abril de 2023 - julio de 2024)

Paris School of Business

Bachelor of Business Administration - BBA · (octubre de 2021 - enero de 2022)

NHL Stenden

Exchange Program, International Business · (2018 - 2018)

Monarch High School

Exchange Program, Senior Year · (2016 - 2017)