#### **Senior Thesis**

**Empirical Organization** 

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# Prologue

#### What is a thesis?

- A thesis is a research project that you complete during your senior year.
- It is the culmination of your undergraduate education.
- It is arguably the most important thing you will do as an undergraduate
  - Other candidates include: meeting a spouse, persevering after failing a test, that one kegstand you did at the beginning of your junior year, etc.
- More importantly it is your chance to dig deep into an idea!

#### What will this class do?

- I am here to help you write the best thesis you can write
- I will not:
  - write your thesis for you.
  - write your code for you.
  - o find your data
- I will provide scaffolding for you to build your thesis on.
- Specifically, I will
  - evaluate and sharpen your question
  - o provide a useful structure for iteratively developing empirical work
  - suggest useful tools for data management and analysis
  - o point you to literature you may have missed out, but is critical to your topic

## What makes a strong thesis?

- **Originality**: A thesis should ask an original question. It should be a new idea, or a new way of looking at an old idea. It should not be a replication of an existing study. It should not be a summary of existing literature.
- **Importance**: A thesis should make a meaningful contribution to the literature. It should not be a trivial contribution, or a contribution that is only important to a small group of people. It should not be a contribution that is only important to you.
  - That does not mean you're inventing a new branch of economics
- **Feasibility**: A thesis should be feasible. It should not be a project that is too large to complete in the time you have available. It should not be a project that requires data that is not available. It should not be a project that requires skills that you do not have.

# What makes a strong thesis? (cont.)

- **Organization**: A thesis should have a clear question, a clear methodology for answering that question, and a clear answer to that question. It should not be a collection of loosely related ideas. It should not be a collection of unrelated ideas.
- **Replicable**: A thesis should have an organized set of methods and code that can be replicated by someone else.

# Literature

#### Literature

- How the heck do I do that?
- Well you'll want to check out the research literature on your topic
- Not just any literature though, you should be looking at academic articles published in peer-reviewed journals:
  - American Economic Review
  - Quarterly Journal of Economics
  - Journal of Political Economy
  - Econometrica
  - Review of Economic Studies
  - Review of Economics and Statistics
  - American Economic Journal: Applied Economics OR Economic Policy
  - Journal of Human Resources
  - Journal of Public Economics
  - National Bureau of Economic Research (NBER) Working Papers
- There are many more, but these journals are some of the most prestigious in economics
- The NBER is a working paper series that is often a precursor to publication in one of the journals listed above

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# How do I engage with the literature?

- The biggest mistake you can make is to try to read any academic paper from start to finish
- Academic papers are often sprawling and dense
  - They are chock full of robustness checks and extensions that you don't need to read
  - Often these extra bits will make the paper more publishable, but do not advance the main point
  - (Sometimes the extra bits are hiding some critical new ideas or flaws)
- Instead, you should prioritize learning some fast facts about several papers and then decides which ones you invest in more deeply
- Fast facts:
  - What is the question?
  - What methodology do they use to answer it?
  - What's the intuition behind any identification strategies?
  - What data do they use?
  - What are the main findings?
  - Any limitations you have in mind?
- Most of this can be learned from the abstract and introduction followed by a skim of the rest of
   the paper

#### What should this look like?

- In practice, your thesis will likely ask an empirical question, which you will try to answer using data
- You'll need to:
  - Draw on the models you learned in your micro and macro courses to think through a conceptual framework
  - o Draw on the descriptive and data wrangling skills you learned in econometrics and statistics
  - Draw on the empirical methods you learned in econometrics
  - Draw on the writing skills you learned in your writing-intensive courses
  - Draw on the economic topics you explored in your electives
- You will also need to learn a variety of new skills on the fly

## Causation vs. Correlation

## Correlation (or prediction) vs. causation

Most tasks in empirical economics boil down to one of two goals:

$$y=eta_0+eta_1x_1+eta_2x_2+\cdots+eta_kx_k+u$$

- 1. **Prediction:** Accurately and dependably predict/forecast y using on some set of explanatory variables—doesn't need to be  $x_1$  through  $x_k$ . Focuses on  $\hat{y}$ .  $\beta_i$  doesn't really matter.
- 2. **Causal estimation:**<sup>†</sup> Estimate the actual data-generating process—learning about the true, population model that explains how y changes when we change  $x_j$ —focuses on  $\beta_j$ . Accuracy of  $\hat{y}$  is not important.

For the next few weeks, we will focus on **causally estimating**  $\beta_i$ .

## The challenges

As you saw in the data-analysis exercise, determining and estimating the true model can be pretty difficult—both practically and econometrically.

#### **Practical challenges**

- Which variables?
- Which functional form(s)?
- Do data exist? How much?
- Is the sample representative?

#### **Econometric challenges**

- Omitted-variable bias
- Reverse causality
- Measurement error
- How precise can/must we be?

Many of these challenges relate to **exogeneity**, i.e.,  $E[u_i|X] = 0$ . Causality requires us to **hold all else constant** (ceterus paribus).

## It's complicated

Occasionally, *causal* relationships are simply/easily understood, *e.g.*,

- What caused the forest fire?
- How did this baby get here?

Generally, *causal* relationships are complex and challenging to answer, *e.g.*,

- What causes some countries to grow and others to decline?
- What caused the capital riot?
- Did lax regulation cause Texas's recent energy problems?
- How does the number of police officers affect crime?
- What is the effect of better air quality on test scores?
- Do longer prison sentences decrease crime?
- How did cannabis legalization affect mental health/opioid addiction?

#### Correlation ≠ Causation

You've likely heard the saying

Correlation is not causation.

The saying is just pointing out that there are violations of exogeneity.

Although correlation is not causation, causation requires correlation.

#### **New saying:**

Correlation plus exogeneity is causation.

## Data

#### Ideal Data

- Most reseearch questions are driven by data
- But often the data you want is not available
- So you have to work with the data that are available
- It is useful to imagine your ideal data set to benchmark the data you have
  - What variables would you have?
  - What time period would you cover?
  - How large is the sample?
  - How many observations per unit of analysis?
- You can then compare your ideal data to the data you have
  - What variables do you have?
  - What time period do you cover?
  - o How large is the sample?
  - How many observations per unit of analysis?
- What problems do the deviations between the "ideal" and "actual" data cause?
- What assumptions do you need to make to use the "actual" data?

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#### What if I don't want to use data?

- Get out of my classroom
- Just kidding
- It is possible that you will work on a theory-based thesis
- This will be harder than an empirical thesis because economic theory is based on some pretty complicated math
- Nevertheless, even a theory-based thesis should have a clear question, a clear methodology for answering that question, and a clear answer to that question.
  - It will also benefit from a smaller, even simulation-driven empirical component

## How to start

## What should I do first?

- Make a folder for your thesis project on your computer
- It should have a logical subfolder structure
  - Data
  - Code
  - Figures
  - Tables
  - Output
  - References
  - o etc.
- Why?
- Because you will be working on this project for a long time, and you will need to be able to find things
- Also, other people (like me) will want to look at your project, and they (we) will need to be able to find things

## Version Control with GitHub

- You should use GitHub to manage your thesis project
- This will be a new skill for some of you, but it is a skill that is in high demand in the job market
- It will also mean that you have an online backup of your thesis project that you can share with future employers, etc.
- It is also a great way to collaborate with other people, but it is a little... clunky at first
- Several people in this room actively used GitHub last semester, so ask each other for help
- Basic vocabulary:
  - Repository: A history of changes to a set of files stored in a single "folder"-like structure
  - Commit: A snapshot of the state of a repository at a particular point in time
  - Branch: A parallel version of a repository that can be edited without affecting the original version
  - Push/Pull: To send/receive changes to/from a remote repository
  - o Clone: Copy a repository from a remote location (usually a webpage) to your local computer
  - Fork: Make a copy of repository that is hosted on your own GitHub account, so you can make changes without affecting the original version
  - Pull Request: Suggest changes to other repositories that you do not own

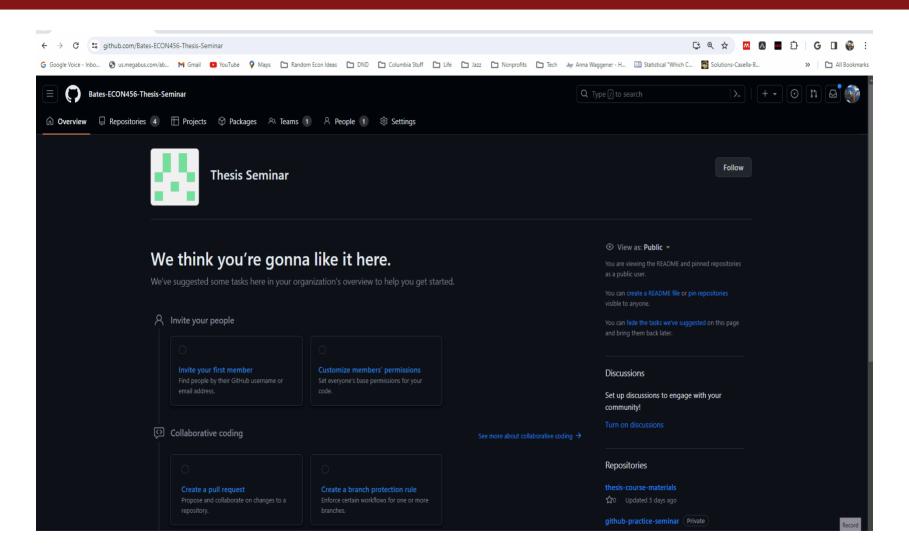
## Why GitHub Repository?

- Imagine you want to rewrite some code in your thesis project to make it more efficient
- It will take several days to finalize
  - Do you make a new file named "thesis\_code\_v2.R" and save it in the same folder as "thesis\_code\_v1.R"?
- Then midway through you again realize that you need to make some other changes to the original code that have nothing to do with the efficiency changes
  - Do you make "thesis\_code\_v2\_v2.R" and "thesis\_code\_v2.R"?
- But what about Dropbox? Or Google Drive? These backup file histories!
- Yes, but they are not designed for code -- they just save the entire file every time you make a change
- GitHub is designed for code, so you tell it what changes to save and when
  - When you have code that works, you "commit" it to the repository with a comment
  - Then you "push" it
  - o If you need to undo something, you can "revert" to a previous commit

## GitHub Templates

- One great use of GitHub is to create a template repositories to share with others
- Guess what? I made one for you!
- You can use this template to create your own thesis repository
  - Click Use this template in the upper right corner
  - Select Create a new repository
  - Give your repository a name
  - Make it private
  - Go to Settings > Collaborators > Add people and add me (kgcsport) as a collaborator
- I want you to have a private repository so you can share your code with me without sharing it with the world

## Copy Template Gif



## **Clone Repository**

- Create it and clone it to your computer by next class
- I recommend you use GitHub Desktop if you're starting out
- Follow the instructions
  - 1. Click Code > Open with GitHub Desktop
  - 2. Click Choose and select the folder you created for your thesis project
- If you're more advanced, you can use the command line
- Or you can use RStudio with an SSH-key

#### Wait I already have a thesis repository!

- Great, you can turn that one into a GitHub repository using GitHub Desktop
  - **Note**: Step 1 involves using the command line in case this folder was already a repository, you can skip to Step 2 if that isn't relevant

Note: Lots of technical documentation in empirical work tries to be "catch-all" and cover all possible scenarios. This is a good example of that. Read directions fully before starting anything, but don't be afraid to skip steps that don't apply to you.

## Collaboration

## Lean on each other

- That last bullet point brings me to my next point:
- While your thesis is solo-authored, your work in this class should be collaborative
- You should be helping each other with your projects
- I'll build in formal and informal opportunities for you to do this

## Example: Share research ideas

- Everyone go around and share your two research questions with the group
- It does not matter how preliminary they are
- Pair up with the person next to you and discuss your research questions for 10 minutes
- Please offer feedback:
- 1. How can the question be more specific?
- 2. Does it sound like material you learned about in one of your classes?
- 3. Any literature from those classes you think is relevant?
- 4. What ideal data do they need for this question?
- 5. Is the question causal or descriptive?
- Now that you've refined your research question, share it with the group

## Next steps:

#### **Next class:**

- Create project repository on GitHub and clone to your computer
- Read through a previous economics thesis report from the literature folder and write up a Previous thesis report
- Check out the other readings on the syllabus

#### For January 25th

• Start working on two detailed question proposals

# Next lecture: What makes research "good"?